

TEREX CORP  
Form 11-K  
June 15, 2018  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 11-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-10702

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

Terex Corporation and Affiliates' 401(k) Retirement Savings Plan

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

Terex Corporation  
200 Nyala Farm Road  
Westport, Connecticut 06880

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TEREX CORPORATION AND AFFILIATES'  
401(k) RETIREMENT SAVINGS PLAN

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\* Other schedules required by Section 2520.103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 are omitted because they are not applicable.

## Report of Independent Registered Public Accounting Firm

To the Participants and Administrative Committee of  
Terex Corporation and Affiliates' 401(k) Retirement Savings Plan

### Opinion on the Financial Statements

We have audited the accompanying Statements of Net Assets Available for Benefits of the Terex Corporation and Affiliates' 401(k) Retirement Savings Plan (the "Plan") as of December 31, 2017 and 2016, and the related Statement of Changes in Net Assets Available for Benefits for the year ended December 31, 2017, and the related notes to financial statements (collectively referred to as the financial statements).

In our opinion, the financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2017 and 2016, and the changes in net assets available for benefits for the year ended December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on the Plan's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Plan in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Supplemental Information

The supplemental information in the accompanying schedules of delinquent participant contributions for the year ended December 31, 2017 and assets (held at end of year) as of December 31, 2017 (collectively, the "supplemental information") has been subjected to audit procedures performed in conjunction with the audit of the Plan's financial statements. The supplemental information is the responsibility of the Plan's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with the

Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. In our opinion, the supplemental information is fairly stated in all material respects in relation to the financial statements as a whole.

/s/ Mayer Hoffman McCann P.C.  
Plymouth Meeting, Pennsylvania  
June 15, 2018

We have served as the Plan's auditors since 2008.

TEREX CORPORATION AND AFFILIATES' 401(k) RETIREMENT SAVINGS PLAN  
STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS

	December 31,	
	2017	2016
<b>ASSETS</b>		
Cash	\$—	\$100,000
Investments at fair value (see Notes 3 & 4)	540,940,715	470,310,142
Receivables:		
Notes receivable from participants	15,966,467	16,335,031
Employer contributions	609,663	464,564
Participants' contributions	—	30,804
Other	74,436	45,373
Total receivables	16,650,566	16,875,772
<b>NET ASSETS AVAILABLE FOR BENEFITS</b>	<b>\$557,591,281</b>	<b>\$487,285,914</b>

The accompanying notes are an integral part of these financial statements.

TEREX CORPORATION AND AFFILIATES' 401(k) RETIREMENT SAVINGS PLAN  
STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS

Year Ended December 31, 2017

ADDITIONS:

Net appreciation in fair value of investments	\$	78,338,085
Interest and dividends from investments	25,309,312	
Interest from participants' notes receivable	715,616	
Participant contributions	20,807,846	
Employer contributions	13,840,795	
Rollover contributions	1,539,030	
Total additions	140,550,684	

DEDUCTIONS:

Benefits paid to participants	(70,330,648	)
Administrative fees, net	85,331	
Total deductions	(70,245,317	)

NET INCREASE IN NET ASSETS AVAILABLE FOR BENEFITS 70,305,367

NET ASSETS AVAILABLE FOR BENEFITS AT BEGINNING OF YEAR 487,285,914

NET ASSETS AVAILABLE FOR BENEFITS AT END OF YEAR \$ 557,591,281

The accompanying notes are an integral part of these financial statements.

TEREX CORPORATION AND AFFILIATES' 401(k) RETIREMENT SAVINGS PLAN  
NOTES TO FINANCIAL STATEMENTS

1. DESCRIPTION OF THE PLAN

The following description of the Terex Corporation and Affiliates' 401(k) Retirement Savings Plan (the "Plan") provides only general information. Employees covered by the Plan ("Participants" or "Participant") should refer to the Plan document for a more complete description of the Plan's provisions.

General – The Plan is a defined contribution plan that covers certain salaried and hourly employees of Terex Corporation and its subsidiaries (the "Company") meeting minimum eligibility requirements ("Eligible Employees"). The investments of the Plan are held in a trust account by Fidelity Management Trust Company ("Fidelity"), the trustee of the Plan.

The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 ("ERISA").

A committee, consisting of at least three members appointed by the Company's Board of Directors, administers the benefit structure of the Plan ("Administrative Committee"). The Administrative Committee is considered the plan administrator for purposes of ERISA.

Participant Eligibility – Eligible Employees may begin participation on the first day of the month following their hiring, with the exception of Powerscreen USA, LLC d/b/a Simplicity Engineering, Inc.'s ("Simplicity") Participants who are subject to collective bargaining agreements, who are eligible to participate in the Plan after 120 days of service.

Contributions – Participants may contribute a maximum of 80% of their compensation to the Plan in any combination of pre-tax, Roth or post-tax contributions. The maximum pre-tax and Roth contributions permitted under Internal Revenue Service ("IRS") regulations in 2017 was \$18,000. Participants age 50 and older can elect to make additional pre-tax and Roth contributions ("catch-up contributions") up to the limits prescribed by IRS regulations. These additional catch-up contributions are not eligible for matching Company contributions and the maximum catch-up contributions permitted by IRS regulations in 2017 was \$6,000.

The Company provides safe harbor matching contributions of 100% of Participant contributions to the Plan up to a maximum of 5% of their compensation.

The Company may make, at its sole discretion, supplementary contributions.

Contributions (excluding catch-up contributions) are limited in that the sum of: a) total Company contributions; b) total Participant pre-tax contributions; c) total Participant Roth contributions and d) total Participant post-tax contributions, cannot exceed the lesser of: i) \$54,000 or ii) 100% of the Participant's total compensation for the year. Participants are able to direct both Participant and Company contributions and redistribute accumulated contributions and earnings between investment alternatives.

For any plan year in which a Participant may make both pre-tax and Roth elective contributions, distribution of excess deferrals shall be made from the pre-tax elective contributions before the Roth elective contributions to the extent such type of elective contributions were made for the year, unless the Participant specifies otherwise.

All employees under the Plan are subject to automatic enrollment for Participant pre-tax contributions equal to 2% of their compensation. Participants may elect to opt out of automatic enrollment. The Plan provides for automatic elective contribution notices.

Vesting – Participants are fully vested immediately in their voluntary contributions and all Company safe harbor matching contributions, plus any actual earnings thereon.

Forfeitures – Nonvested (prior to safe harbor matching provisions) Company contributions of Participants who have separated from the Company become forfeitures and are held in a separate account and may be used to reduce future Company contributions or to pay the Plan’s administrative fees. However, Participants who return to service within five years from their separation date will be entitled to continue vesting in the Company contributions which were previously forfeited. At December 31, 2017 and 2016, respectively, forfeited nonvested accounts totaled \$43,914 and \$54,083. These accounts will be used to offset future Company contributions or pay the Plan’s administrative fees. During the year ended December 31, 2017, \$48,023 of the forfeiture account was used to offset/adjust Company contributions or for payment of the Plan’s expenses.

Participant Accounts – Each Participant’s account is credited with the Participant's contributions and Company matching contributions, as well as an allocation of earnings (losses) from the respective investment funds. A Participant’s contributions and related Company matching contributions are used to purchase shares in the various investment alternatives. The value of and the earnings credited to a Participant’s account are based on the proportionate number of shares owned by the Participant and the fair value of the investment on the valuation date. Participant accounts are charged with an allocation of administrative expenses that are paid by the Plan. Allocations are based on participant earnings, account balances, or specific participant transactions. The benefit to which a participant is entitled is the benefit that can be provided from the participant’s vested account.

Payment of Benefits – Upon retirement, disability or death, the entire balance of the Participant’s account becomes payable to the Participant or designated beneficiary(ies). Upon any other termination of employment, the Participant receives the entire balance of his/her account; however, if the balance of the Participant’s account is greater than \$5,000 the Participant can elect to keep the investments in the Plan. Withdrawals are also permitted for financial hardship, basic Roth contributions, rollover and after-tax contributions, as defined in the Plan document, or upon attainment of age 59-1/2.

In the event the Participant does not direct the distribution, the Administrative Committee is allowed to designate an individual retirement plan for a mandatory distribution greater than \$1,000. For amounts less than \$1,000 a distribution is made to the Participant.

Notes Receivable from Participants – Participants may obtain loans between \$1,000 and an amount up to the lesser of \$50,000 or 50% of the vested portion of their account balance, subject to the discretion of the plan administrator and certain other restrictions. Terms of all loans are established by the Administrative Committee. As of December 31, 2017, interest rates on Participant loans ranged from 4.25% to 9.00% with maturities at various dates through 2032.

Participant-directed Investments – All assets of the Plan are Participant-directed investments. Participants have the option of directing their account balance to one or more different investment options. The investment options include various mutual funds, the Fidelity Managed Income Portfolio Class II common collective trust (the "Trust"), Terex Corporation common stock or a self-directed brokerage account. If a Participant does not elect an investment option in which to invest their deferrals, the Plan will invest their contributions in a Qualified Default Investment Alternative.

## 2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting – The accompanying financial statements have been prepared on the accrual basis of accounting.

Expenses – Fees and expenses related to administering the Plan are generally paid by the Company. Investment management fees and loan administration fees are paid by Participants. The trust agreement between the Plan and Fidelity includes a Revenue Credit Program. Under this program, in situations where Fidelity earns record keeping fees in excess of the agreed-upon compensation, Fidelity is required to remit those excess fees (“Revenue Credits”) to the Plan to be used to pay ERISA qualified expenses (See Note 6). Fidelity funds the Revenue Credits quarterly in

arrears, generally 15 days after quarter-end. The Plan recorded Other receivables of \$74,436 and \$45,373 related to Revenue Credits at December 31, 2017 and 2016, respectively.

Payment of Benefits – Benefits are recorded when paid.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of investment income and expenses during the reporting period. Actual results could differ significantly from those estimates.

Investment Valuation and Income Recognition – The Plan’s investments in mutual funds, self-directed brokerage accounts, Terex Corporation common stock and the Trust are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of the Trust is recorded as contract value. The Administrative Committee determines the Plan’s valuation policies utilizing information provided by the investment advisers and trustee (see Note 3). Shares of mutual funds are valued at the net asset value ("NAV") of shares held by the Plan at year-end. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Net appreciation/(depreciation) in the aggregate fair value of investments is comprised of all realized and unrealized gains and losses during the year. Dividends are recorded on the ex-dividend date.

Notes Receivable from Participants – Notes receivable from Participants are measured at their unpaid principal balance plus accrued but unpaid interest. Interest income is recorded on the accrual basis. Delinquent Participant loans are reclassified as distributions based upon the terms of the Plan document. No allowance for credit losses has been recorded as of December 31, 2017 or 2016.

### 3. FAIR VALUE MEASUREMENT

The Plan performs fair value measurements in accordance with Financial Accounting Standards Board issued Accounting Standards Codification (“ASC”) 820, “Fair Value Measurement and Disclosure” (“ASC 820”), which defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Plan considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

ASC 820 also establishes a fair value hierarchy that requires the Plan to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument’s categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Determining which category an asset or liability falls within this hierarchy requires judgment. ASC 820 establishes three levels of inputs that may be used to measure fair value:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability; and

Level 3 – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

The Plan’s valuation methodology used to measure the fair value of common stock and mutual funds was derived from quoted market prices as all of these instruments have active markets. The Trust is valued at NAV which is the contract value reported by the Trust and is not included in the fair value hierarchy.



Investments measured at fair value on a recurring basis consisted of the following types of instruments as of December 31, 2017:

	12/31/2017	Level 1
Investments measured in the fair value hierarchy:		
Mutual Funds	\$449,394,395	\$449,394,395
Self-directed - Fidelity Brokerage Link	4,493,976	4,493,976
Terex Corporation Common Stock	69,134,388	69,134,388
Total investments measured in the fair value hierarchy	523,022,759	\$523,022,759

Investments measured at NAV:

Common collective trust	17,917,956
Total investments at fair value	\$540,940,715

Investments measured at fair value on a recurring basis consisted of the following types of instruments as of December 31, 2016:

	12/31/2016	Level 1
Investments measured in the fair value hierarchy:		
Mutual Funds	\$392,772,315	\$392,772,315
Self-directed - Fidelity Brokerage Link	2,687,993	2,687,993
Terex Corporation Common Stock	50,302,552	50,302,552
Total investments measured in the fair value hierarchy	445,762,860	\$445,762,860

Investments measured at NAV:

Common collective trust	24,547,282
Total investments at fair value	\$470,310,142

#### 4. INVESTMENTS MEASURED AT NAV

The Plan has an interest in the Trust. The Trust is a stable value fund that is an open-end commingled pool dedicated exclusively to the management of assets of defined contribution plans. The Trust is valued using NAV provided by the trustee in order to estimate fair value. The NAV is based on the fair value of the underlying investments held by the fund less its liabilities. Were the Plan to initiate a full redemption of the Trust, the trustee reserves the right to temporarily delay withdrawal from the Trust in order to ensure that securities' liquidations will be carried out in an orderly business manner. The Trust has no unfunded commitments, other redemption restrictions, or redemption notice periods.

#### 5. RISKS AND UNCERTAINTIES

The Plan provides for various investment options in investment securities. Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Statements of Net Assets Available for Benefits.

For details on risks facing the Company, see Item 1A in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.



## 6. PARTY-IN-INTEREST

Certain Plan investments are shares of mutual funds managed by Fidelity. In addition to serving as trustee, Fidelity also serves as custodian and, therefore, these transactions qualify as party-in-interest transactions. Fees paid by the Plan to Fidelity for the investment management services, loan administration and other record keeping services were \$141,215 for the year ended December 31, 2017. Fees paid for legal, accounting and consulting services were \$39,319 for the year ended December 31, 2017. In addition, transactions in common stock and notes receivable from Participants qualify as party-in-interest transactions. During 2017, the Plan recorded \$265,865 in Revenue Credits (see Note 2), which resulted in the Plan showing net administrative fees for the year of \$(85,331).

## 7. INCOME TAX STATUS

The Plan received a determination letter, dated June 26, 2012, in which the IRS stated that the Plan, as amended and restated on January 24, 2012, met the qualification requirements of Sections 401(c) and 401(k) of the Internal Revenue Code and that the Plan is exempt from Federal income taxation. The Plan has been amended subsequent to receiving the determination letter. The plan administrator believes that the Plan is designed and is being operated in compliance with the applicable requirements of the IRS.

Accounting principles generally accepted in the United States of America require Plan management to evaluate tax positions taken by the Plan and recognize a tax liability if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

## 8. TERMINATION OF THE PLAN

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event that such discontinuance results in the complete or partial termination of the Plan, the balance in each Participant's account will be distributed as directed by the trustee.

TEREX CORPORATION AND AFFILIATES'  
401(k) RETIREMENT SAVINGS PLAN

EIN #34-1531521  
Plan #004

SCHEDULE H, LINE 4a - SCHEDULE OF DELINQUENT PARTICIPANT CONTRIBUTIONS  
FOR THE YEAR ENDED DECEMBER 31, 2017

Participant Contributions Transferred Late to the Plan Check Here If Late Participant Loan Repayments Are included:	Total That Constitute Nonexempt Prohibited Transactions  Contributions Not Corrected	Contributions Corrected Outside VFCP	Contributions Pending Correction in VFCP	Total Fully Corrected Under Voluntary Fiduciary Correction Program (VFCP) And Prohibited Transaction Exemption 2002-51
Year Ended December 31, 2017		\$7,442		

TEREX CORPORATION AND AFFILIATES'  
401(k) RETIREMENT SAVINGS PLAN

EIN #34-1531521  
Plan #004

SCHEDULE H, LINE 4i - SCHEDULE OF ASSETS (HELD AT END OF YEAR)  
DECEMBER 31, 2017

(a) (b)	(c)	(d)	(e)
Identity of issue, borrower, lessor or similar party	Description of investment including maturity date, rate of interest, collateral, par or maturity value	Cost	Current value
Investments:			
Mutual Funds:			
The Hartford International Opportunites Fund	Mutual Fund	(1)	\$ 6,737,100
John Hancock Disciplined Value Mid Cap	Mutual Fund	(1)	39,966,167
MFS Value Fund	Mutual Fund	(1)	12,648,911
PIMCO Total Return Institutional	Mutual Fund	(1)	15,236,937
PIMCO Real Return Asset Institutional	Mutual Fund	(1)	3,208,910
Glenmede Small Cap Equity IS	Mutual Fund	(1)	8,610,851
* Fidelity US Bond Index Fund	Mutual Fund	(1)	2,552,188
* Fidelity Extended Market Index Fund	Mutual Fund	(1)	3,779,449
* Fidelity 500 Index Fund	Mutual Fund	(1)	28,534,970
* Fidelity International Index Fund	Mutual Fund	(1)	2,422,401
* Fidelity Contrafund	Mutual Fund	(1)	41,570,911
* Fidelity Growth Company Fund	Mutual Fund	(1)	50,254,690
* Fidelity Balanced Fund	Mutual Fund	(1)	16,323,156
* Fidelity Diversified International Fund	Mutual Fund	(1)	16,691,360
* Fidelity Freedom Income Fund	Mutual Fund	(1)	5,885,232
* Fidelity Freedom 2010 Fund	Mutual Fund	(1)	7,997,494
* Fidelity Freedom 2015 Fund	Mutual Fund	(1)	3,081,201
* Fidelity Freedom 2020 Fund	Mutual Fund	(1)	28,978,546
* Fidelity Freedom 2025 Fund	Mutual Fund	(1)	14,271,129
* Fidelity Freedom 2030 Fund	Mutual Fund	(1)	44,584,307
* Fidelity Freedom 2035 Fund	Mutual Fund	(1)	11,421,398
* Fidelity Freedom 2040 Fund	Mutual Fund	(1)	27,140,576
* Fidelity Freedom 2045 Fund	Mutual Fund	(1)	6,975,512
* Fidelity Freedom 2050 Fund	Mutual Fund	(1)	19,574,625
* Fidelity Freedom 2055 Fund	Mutual Fund	(1)	7,109,648
* Fidelity Freedom 2060 Fund	Mutual Fund	(1)	1,094,131
* Fidelity Institutional Money Market Government Portfolio	Mutual Fund	(1)	22,742,595
	Subtotal Mutual Funds		449,394,395

(Continued on following page)



TEREX CORPORATION AND AFFILIATES'  
401(k) RETIREMENT SAVINGS PLAN

EIN #34-1531521  
Plan #004

SCHEDULE H, LINE 4i – SCHEDULE OF ASSETS (HELD AT END OF YEAR)  
DECEMBER 31, 2017 (Continued)

Self-directed:		
* Fidelity Brokerage Link	Various	(1) 4,493,976
Common Stock:		
* Terex Corporation	Common Stock	(1) 69,134,388
Common Collective Trust:		
* Fidelity Managed Income Portfolio Class II	Common Collective Trust	(1) 17,917,956
	Subtotal Investments	540,940,715
Loans:		
* Notes Receivable from Participants	Interest rates ranging from 4.25% to 9.00% with maturities at various dates through 2032	— 15,966,467
	Total	\$556,907,182

\* Denotes a party-in-interest to the Plan.

(1) Cost information is not required for Participant-directed funds.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Terex Corporation and Affiliates' 401(k) Retirement Savings Plan Administrative Committee have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Terex Corporation and Affiliates'  
401(k) Retirement Savings Plan

Date: June 15, 2018 /s/ Robert K. Brown

By: Robert K. Brown  
Vice President, Compensation & Benefits  
Terex Corporation