

SAPPI LTD

Form 6-K

August 06, 2013

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16

under the Securities Exchange Act of 1934

For the month of August, 2013

Commission file number: 1-14872

SAPPI LIMITED

(Translation of registrant's name into English)

48 Ameshoff Street

Braamfontein

Johannesburg 2001

REPUBLIC OF SOUTH AFRICA

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b) (1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b) (7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): n/a

INCORPORATION BY REFERENCE

Sappi Limited's report for the conformed third quarter results ended June 2013, furnished by the Registrant under this Form 6-K, is incorporated by reference into (i) the Registration Statements on Form S-8 of the Registrant filed December 23, 1999, December 15, 2004 and February 2, 2010 in connection with The Sappi Limited Share Incentive Scheme, (ii) the Section 10(a) Prospectus relating to the offer and sale of the Registrant's shares to Participants under The Sappi Limited Share Incentive Scheme, (iii) the Registration Statements on Form S-8 of the Registrant filed December 15, 2004 and December 21, 2005 in connection with The Sappi Limited 2004 Performance Share Incentive Plan and (iv) the Section 10(a) Prospectus relating to the offer and sale of the Registrant's shares to Participants under The Sappi Limited 2004 Performance Share Incentive Plan. This Form 6-K includes a conformed version of the earnings announcement sent by the Registrant to its shareholders. This conformed version was prepared solely for purposes of supplementing the documents referred to in clauses (i) - (iv) above.

FORWARD-LOOKING STATEMENTS

In order to utilize the "Safe Harbor" provisions of the United States Private Securities Litigation Reform Act of 1995 (the "Reform Act"), Sappi Limited (the "Company") is providing the following cautionary statement. Except for historical information contained herein, statements contained in this Report on Form 6-K may constitute "forward-looking statements" within the meaning of the Reform Act.

The words "believe", "anticipate", "expect", "intend", "estimate", "plan", "assume", "positioned", "will", "may", "should", "ri" similar expressions, which are predictions of or indicate future events and future trends, which do not relate to historical matters,

identify forward-looking statements. In addition, this Report on Form 6-K may include forward-looking statements relating to the

Company's potential exposure to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity

price risk. Reliance should not be placed on forward-looking statements because they involve known and unknown risks, uncertainties

and other factors which are in some cases beyond the control of the Company, together with its subsidiaries (the "Group"), and may

cause the actual results, performance or achievements of the Group to differ materially from anticipated future results, performance or

achievements expressed or implied by such forward-looking statements (and from past results, performance or achievements).

Certain factors that may cause such differences include but are not limited to:

- the highly cyclical nature of the pulp and paper industry (and the factors that contribute to such cyclicity, such as levels of demand, production capacity, production, input costs including rawmaterial, energy and employee costs, and pricing);

- the impact on the business of the global economic downturn;

unanticipated production disruptions (including as a result of planned or unexpected power outages);

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changes in environmental, tax and other laws and regulations;

.

adverse changes in the markets for the Group's products;

.

the emergence of new technologies and changes in consumer trends including increase preferences for digital media;

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consequences of the Group's leverage, including as a result of adverse changes in credit markets that affect the Group's ability to raise capital when needed;

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adverse changes in the political situation and economy in the countries in which the Group operates or the effect of governmental efforts to address present or future economic or social problems;

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the impact of restructurings, investments, acquisitions, dispositions and other strategic initiatives (including related financing),

any delays, unexpected costs or other problems experienced in connection with dispositions or with integrating acquisitions

or implementing restructuring or strategic initiatives (including dissolving wood pulp conversion projects), and achieving

expected savings and synergies; and

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currency fluctuations.

These and other risks, uncertainties and factors are discussed in the Company's Annual Report on Form 20-F and other filings with

and submissions to the Securities and Exchange Commission, including this Report on Form 6-K. Shareholders and prospective

investors are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are made

as of the date of the submission of this Report on Form 6-K and are not intended to give any assurance as to future results. The

Company undertakes no obligation to publicly update or revise any of these forward looking statements, whether to reflect new

information or future events or circumstances or otherwise.

results

period ended

June 2013

Form S-8 Version

Third Quarter

for

the

3rd quarter results

Sappi works closely with customers, both direct and indirect, in over 100 countries to provide them with relevant and sustainable paper, paper-pulp and dissolving wood pulp products and related services and innovations.

Our market-leading range of paper products includes: coated fine papers used by printers, publishers and corporate end-users in the production of books, brochures, magazines, catalogues, direct mail and many other print applications; casting release papers used by suppliers to the fashion, textiles, automobile and household industries; and in our Southern African region, newsprint, uncoated graphic and business papers, premium-quality packaging papers, paper-grade pulp and dissolving wood pulp.

Our dissolving wood pulp products are used worldwide by converters to create viscose fibre, acetate tow, pharmaceutical products as well as a wide range of consumer products.

The pulp needed for our products is either produced within Sappi or bought from accredited suppliers. Across the group, Sappi is close to 'pulp neutral', meaning that we sell almost as much pulp as we buy.

Sales by source*

North America

Europe

Southern Africa

54%

23%

23%

Sales by product*

Coated paper

Uncoated paper

Speciality paper

Commodity paper

Dissolving wood pulp

Paper pulp

Other

65%

1%

3%

10%

8%

6%

7%

Sales by destination*

North America

Europe

Southern Africa

Asia and other

46%

18%

12%

24%

Cover picture – Shutterstock

The picture depicts viscose clothing. Viscose clothing is made from one of our specialised cellulose products. Viscose staple fibre is a biodegradable product, with breathability and moisture absorbency properties, ideal for use in clothing.

** for the period ended June 2013*

1

sappi 3rd quarter results

- Successful start-up of both dissolving wood pulp projects
- Operating loss US\$11 million (Q3 2012 US\$34 million profit)
- Operating profit excluding special items US\$8 million (Q3 2012 US\$60 million)
- Loss for the period US\$42 million (Q3 2012 US\$106 million loss)
- Loss per share 8 US cents (Q3 2012 loss of 20 US cents)
- Net finance costs of US\$42 million (Q3 2012 US\$141 million)
- Interest-bearing borrowings (including bank overdrafts) less cash and cash equivalents ('net debt') US\$2,297 million (Q3 2012 US\$2,213 million)

Financial summary for the quarter

Quarter ended

Nine months ended

Jun 2013 Jun 2012 Mar 2013 **Jun 2013** Jun 2012

Key figures: (US\$ million)

Sales

1,417

1,544

1,503

4,395

4,762

Operating (loss) profit

(11)

34

78

137

261

Special items – losses (gains)

(1)

19

26

(38)

(16)

24

Operating profit excluding special items

(2)

8

60

40

121

285

EBITDA excluding special items

| | |
|----------------------------------|--|
| (2) | |
| 91 | |
| 150 | |
| 128 | |
| 381 | |
| 561 | |
| (Loss) profit for the period | |
| (42) | |
| (106) | |
| 7 | |
| (18) | |
| (3) | |
| Basic (loss) earnings per share | |
| (US cents) | |
| (8) | |
| (20) | |
| 1 | |
| (3) | |
| (1) | |
| Key ratios: (%) | |
| Operating (loss) profit to sales | |
| (0.8) | |
| 2.2 | |
| 5.2 | |
| 3.1 | |
| 5.5 | |
| Operating profit excluding | |
| special items to sales | |
| 0.6 | |
| 3.9 | |
| 2.7 | |
| 2.8 | |
| 6.0 | |
| EBITDA excluding special items | |
| to sales | |
| 6.4 | |
| 9.7 | |
| 8.5 | |
| 8.7 | |
| 11.8 | |
| Net asset value per share | |
| (US cents) | |
| 257 | |
| 299 | |
| 277 | |
| 257 | |
| 299 | |

(1) Refer to note 8 to the group results for details on special items.

(2) Refer to note 8 to the group results for the reconciliation of EBITDA excluding special items and operating profit excluding special items to segment operating (loss) profit, and loss for the period.

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Commentary on the quarter

Market conditions, particularly in our European paper business, deteriorated further during the quarter. This, coupled with our conversion projects and planned annual maintenance shuts, impacted the group's operating results which consequently resulted in an operating loss of US\$11 million.

The third financial quarter is seasonally our weakest with typically lower demand in Europe and North America and with planned annual maintenance shuts at most of our major pulp mills. In this transitional year, the quarter was also impacted by the extended shuts at both the Cloquet and Ngodwana mills as they completed the capital projects to convert existing paper pulp lines to produce dissolving wood pulp. The third quarter results were also impacted by special items including a charge of US\$11 million related to a plantation price fair value adjustment and a charge of US\$4 million due to plantation fire damage in South Africa.

Net finance costs for the quarter of US\$42 million were in line with those of the prior quarter. The comparative Q3 2012 net finance costs of US\$141 million included the once-off charges of US\$89 million related to the bond refinancing during that quarter.

Both the dissolving wood pulp projects at the Ngodwana and Cloquet pulp mills have now started production. The Cloquet mill produced the first bales of dissolving wood pulp in early June, and the ramp-up has progressed according to schedule with production and quality targets having been met. The Ngodwana mill started up in late July, a few weeks later than scheduled, and we expect this mill to ramp-up to full production over the coming months.

Cash flow and debt

Net cash utilised in operating and investing activities for the quarter was US\$157 million, compared to net cash utilisation of US\$56 million in the equivalent quarter last year. This increase in cash utilisation was mainly as a result of capital expenditure of US\$174 million which related primarily to strategic investments in expanding our dissolving wood pulp capacity and lower profits from operations. We expect that capital expenditure for the full year will not exceed US\$600 million.

The expected marginal increase in net debt to US\$2,297 million compared to both the equivalent quarter last year (US\$2,213 million) and the prior quarter (US\$2,152 million), was largely as a result of the capital expenditure incurred during the quarter.

At quarter-end, liquidity remained strong with cash on hand of US\$236 million and US\$561 million available from the undrawn committed revolving credit facilities in Europe and South Africa and we have sufficient liquidity to complete the spending on the various capital projects. During the quarter, the €330 million international securitisation programme was renewed and the facility maturity date extended to 2016.

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sappi 3rd quarter results

Operating Review for the Quarter

Europe

Quarter

ended

Jun 2013

US\$ million

Quarter

ended

Mar 2013

US\$ million

Quarter

ended

Dec 2012

US\$ million

Quarter

ended

Sept 2012

US\$ million

Quarter

ended

Jun 2012

US\$ million

Sales

749

824

799

826

795

Operating (loss) profit

(19)

(3)

18

87

4

Operating (loss) profit

to sales (%)

(2.5)

(0.4)

2.3

10.5

0.5

Special items – losses (gains)

3

1

3

(42)

6

Operating (loss) profit excluding
special items

(16)

2

21

45

10

Operating (loss) profit excluding
special items to sales (%)

(2.1)

(0.2)

2.6

5.4

1.3

This seasonally slow quarter saw a significant decline in demand for our major paper grades, with total European industry deliveries of coated woodfree and coated mechanical paper down 8% year-on-year for the quarter. Our total sales volumes were 6% below that of the equivalent quarter last year despite good growth in specialities volumes.

Average prices realised were slightly higher than in the previous quarter, as a result of marginal price increases for coated woodfree paper, but remain on average below those of the equivalent quarter in the prior year. We continue to focus on tightly managing our costs, both fixed and variable costs per ton were lower than those of the equivalent quarter last year, although hardwood pulp prices continue to put pressure on margins.

The coated woodfree paper machine conversion project at the Alfeld mill, which will increase our speciality paper production, remains on track for start-up during the first financial quarter of 2014.

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North America

Quarter

ended

Jun 2013

US\$ million

Quarter

ended

Mar 2013

US\$ million

Quarter

ended

Dec 2012

US\$ million

Quarter

ended

Sept 2012

US\$ million

Quarter

ended

Jun 2012

US\$ million

Sales

324

341

346

377

360

Operating profit

3

26

16

40

13

Operating profit to sales (%)

0.9

7.6

4.6

10.6

3.6

Special items – (gains) losses

(1)

(5)

2

2

5

Operating profit excluding

special items

2

21

18

42

18

Operating profit excluding
special items to sales (%)

0.6

6.2

5.2

11.1

5.0

The North American business successfully completed the conversion of the Cloquet pulp mill to produce dissolving wood pulp during the quarter and started production of dissolving wood pulp at the beginning of June. The start-up has proceeded according to plan with the first deliveries of dissolving wood pulp leaving the mill during the quarter with good quality levels being achieved. Operating profit for the current quarter was negatively impacted by an estimated US\$12 million due to 22 days of incremental downtime taken for the Cloquet pulp mill conversion project and related ramp-up of operations.

Pulp sales volumes were heavily impacted by downtime related to the conversion and the building of stock to service the dissolving wood pulp business in the quarter. Dissolving wood pulp sales will increase over the next quarter as the business continues the ramp-up to full capacity.

Coated paper sales volumes were essentially flat year-on-year; however the average net sales price per ton was 4% lower than in the prior year due to a competitive local market and increased import pressure. Prices appeared to have stabilised during the quarter and we expect to realise some price increases on economy sheets and web products over the coming months.

The release business continues to perform well and sales volumes were up 11% compared to last year driven by improved demand and the success of our key new patterns.

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sappi 3rd quarter results

Sappi Southern Africa

Quarter

ended

Jun 2013

US\$ million

Quarter

ended

Mar 2013

US\$ million

Quarter

ended

Dec 2012

US\$ million

Quarter

ended

Sept 2012

US\$ million

Quarter

ended

Jun 2012

US\$ million

Sales

344

338

330

382

389

Operating profit

5

62

33

30

16

Operating profit to sales (%)

1.5

18.3

10.0

7.9

4.1

Special items – losses (gains)

14

(42)

(2)

3

15

Operating profit excluding

special items

19

20

31

33

31

Operating profit excluding
special items to sales (%)

5.5

5.9

9.4

8.6

8.0

The Southern African Specialised Cellulose business' sales volumes for the quarter were 183,000 tons, similar to the prior quarter and 8% lower than the equivalent quarter last year due to the timing of shipments. During the quarter, the planned annual maintenance shut of one of the pulp lines at Saiccor took place.

The estimated adverse operating profit impact of the conversion to produce dissolving wood pulp at the Ngodwana mill and the extended pulp mill downtime was approximately US\$9 million during the quarter.

NBSK dollar pulp prices to which our dissolving pulp prices are linked, were higher than both the equivalent quarter last year as well as the prior quarter, with the weaker Rand/Dollar exchange rate also contributing to higher price levels. However, the dissolving pulp spot market remains competitive, with new dissolving wood pulp capacity and an oversupplied viscose staple fibre market increasing the pressure on sales prices.

The domestic paper packaging and office paper markets were weak during the quarter; although, towards the end of the quarter and to date, there have been encouraging indications in the containerboard segment of a possible improvement in volumes.

Variable costs, particularly purchased timber and pulp, remain a challenge, with the imported components especially problematic due to the weaker Rand exchange rate. Fixed costs were flat compared to the prior quarter and the equivalent quarter last year and we are pleased that we were able to reach an agreement with labour on wage increases for the forthcoming year.

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Outlook

The past quarter saw a further deterioration in European paper industry conditions, exacerbating an already weak market, and demand is expected to remain subdued. Input costs, particularly pulp, remain high and we do not expect to see any price increases in our major paper grades in the coming quarter. Plans are being finalised that will result in significant capacity closure, lower costs and improved operating margins in Europe. We envisage these actions will occur over a three-year period and that any cash costs will be self-funded. The benefits of these actions will begin to flow in the 2014 financial year.

The South African paper business expects to see growth in containerboard volumes, although demand continues to be weak in other grades. Cost pressures and weak demand have resulted in further actions to improve the profitability being implemented.

The North American paper business is positioned to perform well in an increasingly competitive market and we expect to realise some price increases on economy sheets and web products over the coming months.

Our expanded global Specialised Cellulose business is focussed on selling the increasing dissolving wood pulp volumes, as the mills continue on their start-up curves, and cementing our position as the leading producer in this market. Dissolving wood pulp prices are under pressure in this competitive market and could have an impact on margins going forward.

Debt remains within the levels previously indicated despite the weaker operating performance.

We expect debt levels to peak during the fourth quarter, as the final outlays for the dissolving wood pulp projects occur, and to end the quarter slightly lower than that reported for the third quarter.

We expect our European business to make an operating loss in the fourth financial quarter which will result in the group making a small net loss for the financial year. Our full year results may be impacted by the aforementioned strategic initiatives and, any asset impairments and restructuring costs that may arise.

On behalf of the board

R J Boöttger

S R Binnie

Director

Director

02 August 2013

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sappi 3rd quarter results

Condensed group income statement

Note

**Quarter
ended**

Jun 2013

US\$ million

Quarter
ended

Jun 2012

US\$ million

**Nine
months
ended**

Jun 2013

US\$ million

Nine
months
ended

Jun 2012

US\$ million

Sales

1,417

1,544

4,395

4,762

Cost of sales

1,327

1,404

3,900

4,189

Gross profit

90

140

495

573

Selling, general and administrative
expenses

95

103

290

315

Other operating expenses (income)

8

3

73

(3)

Share of profit from associates and
joint ventures

(2)

| | |
|--|--|
| - | |
| (5) | |
| - | |
| Operating (loss) profit | |
| 2 | |
| (11) | |
| 34 | |
| 137 | |
| 261 | |
| Net finance costs | |
| 42 | |
| 141 | |
| 124 | |
| 246 | |
| Net interest expense | |
| 42 | |
| 140 | |
| 124 | |
| 249 | |
| Net foreign exchange loss (gain) | |
| 1 | |
| 1 | |
| 1 | |
| (1) | |
| Net fair value gain on financial instruments | |
| (1) | |
| - | |
| (1) | |
| (2) | |
| (Loss) profit before taxation | |
| (53) | |
| (107) | |
| 13 | |
| 15 | |
| Taxation | |
| (11) | |
| (1) | |
| 31 | |
| 18 | |
| Current | |
| (9) | |
| 7 | |
| (6) | |
| 12 | |
| Deferred | |
| (2) | |
| (8) | |
| 37 | |
| 6 | |
| Loss for the period | |

(42)
(106)
(18)
(3)
Basic loss per share (US cents)

(8)
(20)
(3)
(1)
Weighted average number of
shares in issue (millions)

521.5
520.8
521.3
520.7

Diluted loss per share (US cents)
(8)
(20)
(3)
(1)

Weighted average number of
shares on fully diluted basis
(millions)
521.5
520.8
521.3
520.7

Condensed group statement of comprehensive income

**Quarter
ended
Jun 2013
US\$ million**

Quarter
ended
Jun 2012
US\$ million

**Nine
months
ended
Jun 2013
US\$ million**

Nine
months
ended
Jun 2012
US\$ million
Loss for the period

(42)
(106)
(18)
(3)

**Other comprehensive (loss) income,
net of tax**

(64)

18

(176)

71

Exchange differences on translation
of foreign operations

(76)

(70)

(184)

(10)

Actuarial gains on post-employment
benefit funds

20

—

20

—

Movements in hedging reserves

1

(14)

(4)

(23)

Deferred tax effect of above items

(9)

1

(8)

3

Recognition of previously unrecognised
deferred tax asset

—

101

—

101

Total comprehensive (loss) income
for the period

(106)

(88)

(194)

68

8

Condensed group balance sheet**Jun 2013****US\$ million**

Sept 2012

US\$ million

ASSETS**Non-current assets****3,839**

3,990

Property, plant and equipment

3,110

3,157

Plantations

481

555

Deferred taxation

120

154

Other non-current assets

128

124

Current assets**1,746**

2,178

Inventories

754

726

Trade and other receivables

756

807

Cash and cash equivalents

236

645

Assets held for sale

87

-

Total assets**5,672**

6,168

EQUITY AND LIABILITIES**Shareholders' equity**

Ordinary shareholders' interest

1,340

1,525

Non-current liabilities**3,332**

3,328

Interest-bearing borrowings

2,434

2,358

Deferred taxation

285

319

Other non-current liabilities

613

651

Current liabilities

995

1,315

Interest-bearing borrowings

98

261

Bank overdraft

1

5

Other current liabilities

883

1,023

Taxation payable

13

26

Liabilities associated with assets held for sale

5

—

Total equity and liabilities

5,672

6,168

Number of shares in issue at balance sheet date (millions)

521.5

520.8

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sappi 3rd quarter results

Condensed group statement of cash flows

**Quarter
ended**

Jun 2013

US\$ million

Quarter
ended

Jun 2012

US\$ million

**Nine
months
ended**

Jun 2013

US\$ million

Nine
months
ended

Jun 2012

US\$ million

Loss for the period

(42)

(106)

(18)

(3)

Adjustment for:

Depreciation, fellings and amortisation

100

108

310

333

Taxation

(11)

(1)

31

18

Net finance costs

42

141

124

246

Defined post-employment benefits paid

(22)

(16)

(54)

(39)

Plantation fair value adjustments

(10)

(1)

(151)

| | |
|---|--|
| (40) | |
| Asset (impairment reversals) impairments | |
| (1) | |
| (3) | |
| 46 | |
| (3) | |
| Net restructuring provisions | |
| 2 | |
| – | |
| 16 | |
| 1 | |
| Other non-cash items | |
| 3 | |
| 15 | |
| 22 | |
| 33 | |
| Cash generated from operations | |
| 61 | |
| 137 | |
| 326 | |
| 546 | |
| Movement in working capital | |
| 8 | |
| (27) | |
| (128) | |
| (217) | |
| Net finance costs paid | |
| (57) | |
| (56) | |
| (144) | |
| (157) | |
| Taxation paid | |
| (2) | |
| (2) | |
| (15) | |
| (12) | |
| Cash generated from operating activities | |
| 10 | |
| 52 | |
| 39 | |
| 160 | |
| Cash utilised in investing activities | |
| (167) | |
| (108) | |
| (397) | |
| (236) | |
| Capital expenditure | |
| (174) | |
| (112) | |
| (449) | |

| | |
|--|--|
| (246) | |
| Proceeds on disposal of non-current assets | |
| 7 | |
| 4 | |
| 50 | |
| 11 | |
| Other movements | |
| – | |
| – | |
| 2 | |
| (1) | |
| Net cash utilised in operating and investing activities | |
| (157) | |
| (56) | |
| (358) | |
| (76) | |
| Cash effects of financing activities | |
| (7) | |
| 32 | |
| (42) | |
| (142) | |
| Net movement in cash and cash equivalents | |
| (164) | |
| (24) | |
| (400) | |
| (218) | |
| Condensed group statement of changes in equity | |
| Nine months ended Jun 2013 | |
| US\$ million | |
| Nine months ended Jun 2012 | |
| US\$ million | |
| Balance – beginning of period | |
| 1,525 | |
| 1,478 | |
| Total comprehensive (loss) income for the period | |
| (194) | |
| 68 | |
| Transfers from the share purchase trust | |
| 3 | |
| 2 | |
| Transfers of vested share options | |
| (3) | |

(2)
Share-based payment reserve
9
11
Balance – end of period
1,340
1,557

10

Notes to the condensed group results**1. Basis of preparation**

The condensed consolidated interim financial statements are prepared in accordance with International Accounting Standard 34 Interim Financial Reporting (IAS 34), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and the requirements of the Companies Act of South Africa. The accounting policies applied in the preparation of these interim financial statements are consistent with those applied in the previous annual financial statements.

The preparation of this condensed consolidated interim financial information was supervised by the Chief Financial Officer, S R Binnie CA(SA).

The results are unaudited.

Quarter ended**Jun 2013****US\$ million**

Quarter ended

Jun 2012

US\$ million

Nine months ended**Jun 2013****US\$ million**

Nine months ended

Jun 2012

US\$ million

2.**Operating (loss) profit**

Included in operating (loss) profit are the following non-cash items:

Depreciation and amortisation

83

90

260

276

Fair value adjustment on plantations
(included in cost of sales)

Changes in volume

Fellings

17

18

50

57

Growth

(21)

(21)

(58)

(64)

(4)
(3)
(8)
(7)
Plantation price fair value adjustment
11
20
(93)
24
7
17
(101)
17
Included in other operating expenses
(income) are the following:
Asset (impairment reversals)
impairments
(1)
(3)
46
(3)
Loss (profit) on disposal of property,
plant and equipment
—
2
(1)
(7)
Net restructuring provisions
2
—
16
1
Black Economic Empowerment charge
1
1
3
3

11

sappi 3rd quarter results

Quarter

ended

Jun 2013

US\$ million

Quarter

ended

Jun 2012

US\$ million

Nine

months

ended

Jun 2013

US\$ million

Nine

months

ended

Jun 2012

US\$ million

3.

Headline (loss) earnings per share

Headline (loss) earnings per share

(US cents)

(8)

(20)

2

(2)

Weighted average number of shares

in issue (millions)

521.5

520.8

521.3

520.7

Diluted headline (loss) earnings per share

(US cents)

(8)

(20)

2

(2)

Weighted average number of shares on

fully diluted basis (millions)

521.5

520.8

523.5

520.7

Calculation of headline (loss) earnings

Loss for the period

(42)

(106)

(18)

(3)
 Asset (impairment reversals) impairments

(1)

(3)

46

(3)

Loss (profit) on disposal of property,
 plant and equipment

–

2

(1)

(7)

Tax effect of above items

1

1

(15)

1

Headline (loss) earnings

(42)

(106)

12

(12)

Jun 2013

US\$ million

Sept 2012

US\$ million

4.

Capital commitments

Contracted

121

267

Approved but not contracted

169

244

290

511

5.

Contingent liabilities

Guarantees and suretyships

24

31

Other contingent liabilities

15

10

39

41

6. Material balance sheet movements

Since the 2012 financial year-end, the period end ZAR rate has weakened by approximately 19% to the US Dollar, the group's presentation currency, resulting in a similar decrease on translation of the group's ZAR functional currency assets and liabilities to US Dollar.

Property, plant and equipment

As a result of continuing difficult market conditions, Sappi Southern Africa ('SSA') impaired plant and equipment at its Tugela and Stanger mills to the value of US\$51 million (ZAR462 million). In addition, there was a recovery in Sappi Fine Paper Europe of US\$9 million (€7 million) through the sale of certain assets that had previously been impaired as well as further asset impairments of US\$4 million (€3 million).

Deferred taxation assets

Deferred tax assets of US\$24 million (€18 million) were reversed within the Sappi Fine Paper Europe region as they were no longer deemed recoverable.

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Plantations

Due to the Ngodwana mill dissolving wood pulp conversion project and the closure of the Kraft Continuous Digester at Tugela mill, a certain portion of SSA's softwood plantations that were previously utilised in the paper pulp production will now be sold to the local saw log markets. Consequently, SSA's plantations were revalued resulting in a once-off favourable price fair value adjustment of US\$96 million (ZAR863 million).

Inventories, trade and other receivables and other current liabilities

The group increased its inventory levels in anticipation of the dissolving wood pulp conversion projects. The decrease in trade and other payables is due to seasonality together with a decline in operating volumes and the decrease in trade and other receivables is primarily due to the receipt of US\$42 million on the sale of the previously equity accounted 34% shareholding in Jiangxi Chenming Paper Company.

Cash and cash equivalents and interest-bearing borrowings

Cash and cash equivalents decreased largely due to the capital expenditure outflows of US\$449 million which relates mostly to the dissolving wood pulp conversion projects. In addition, the remaining stub of the group's senior secured notes due 2014 of US\$41 million (€31 million), the US\$111 million (ZAR1.0 billion) public bond maturing in June 2013 as well as the group's private placement bonds in South Africa amounting to US\$42 million (ZAR382 million) were repaid. These outflows were partially offset by the placement of a public bond offering of US\$166 million (ZAR1.5 billion) and a seven-year bullet loan from GroCapital of US\$44 million (ZAR400 million).

7. Assets held for sale

During the quarter, Sappi entered into an agreement to sell its shares in Usutu Forest Products Company Limited ('Usutu') as well as the shareholder loan claim against Usutu, to Montigny Investments Limited subject to the fulfilment of certain conditions precedent. The disposal group, consisting mainly of plantations, has been reclassified as held for sale.

8. Segment information**Quarter**

ended

Jun 2013**Metric tons****(000's)**

Quarter

ended

Jun 2012

Metric tons

(000's)

Nine**months**

ended

Jun 2013**Metric tons****(000's)**

Nine

months

ended

Jun 2012

Metric tons

(000's)

Sales volume

Sappi Fine Paper North America

297
351
963
1,031
Sappi Fine Paper Europe
796
843
2,527
2,611
Sappi Southern Africa –
Pulp and paper
405
435
1,172
1,253
Forestry
309
294
888
830
Total
1,807
1,923
5,550
5,725

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sappi 3rd quarter results

Quarter

ended

Jun 2013

US\$ million

Quarter

ended

Jun 2012

US\$ million

Nine

months

ended

Jun 2013

US\$ million

Nine

months

ended

Jun 2012

US\$ million

Sales

Sappi Fine Paper North America

324

360

1,011

1,061

Sappi Fine Paper Europe

749

795

2,372

2,524

Sappi Southern Africa –

Pulp and paper

324

367

953

1,114

Forestry

20

22

59

63

Total

1,417

1,544

4,395

4,762

Operating profit (loss) excluding

special items

Sappi Fine Paper North America

2

18
41
52
Sappi Fine Paper Europe
(16)
10
3
88
Sappi Southern Africa
19
31
70
145
Unallocated and eliminations
(1)
3
1
7
—
Total
8
60
121
285
Special items – loss (gain)
Sappi Fine Paper North America
(1)
5
(4)
5
Sappi Fine Paper Europe
3
6
7
(3)
Sappi Southern Africa
14
15
(30)
22
Unallocated and eliminations
(1)
3
—
11
—
Total
19
26
(16)
24

Segment operating (loss) profit

Sappi Fine Paper North America

3

13

45

47

Sappi Fine Paper Europe

(19)

4

(4)

91

Sappi Southern Africa

5

16

100

123

Unallocated and eliminations

(1)

–

1

(4)

–

Total

(11)

34

137

261

EBITDA excluding special items

Sappi Fine Paper North America

20

38

99

110

Sappi Fine Paper Europe

31

60

146

237

Sappi Southern Africa

37

52

129

214

Unallocated and eliminations

(1)

3

–

7

–

Total

91

| |
|--------------------------------|
| 150 |
| 381 |
| 561 |
| Segment assets |
| Sappi Fine Paper North America |
| 1,027 |
| 926 |
| 1,027 |
| 926 |
| Sappi Fine Paper Europe |
| 1,793 |
| 1,852 |
| 1,793 |
| 1,852 |
| Sappi Southern Africa |
| 1,607 |
| 1,653 |
| 1,607 |
| 1,653 |
| Unallocated and eliminations |
| (1) |
| (12) |
| 66 |
| (12) |
| 66 |
| Total |
| 4,415 |
| 4,497 |
| 4,415 |
| 4,497 |

(1) Includes the group's treasury operations and the self-insurance captive.

14
Reconciliation of EBITDA excluding special items and operating profit excluding special items to segment operating (loss) profit and loss for the period

(1)
 Special items cover those items which management believe are material by nature or amount to the operating results and require separate disclosure.

Quarter ended Jun 2013
 US\$ million

Quarter ended Jun 2012
 US\$ million

Nine months ended Jun 2013
 US\$ million

Nine months ended Jun 2012
 US\$ million

EBITDA excluding special items

91
 150
381
 561

Depreciation and amortisation
(83)
 (90)
(260)

(276)
Operating profit excluding special items

8
 60
121
 285

Special items – (losses) gains
(19)
 (26)
16

(24)
 Plantation price fair value adjustment
(11)
 (20)

93
 (24)
 Net restructuring provisions

| | |
|---|--|
| (2) | |
| – | |
| (16) | |
| (1) | |
| (Loss) profit on disposal of property, plant and equipment | |
| – | |
| (2) | |
| 1 | |
| 7 | |
| Asset impairment reversals (impairments) | |
| 1 | |
| 3 | |
| (46) | |
| 3 | |
| Black Economic Empowerment charge | |
| (1) | |
| (1) | |
| (3) | |
| (3) | |
| Fire, flood, storm and related events | |
| (6) | |
| (6) | |
| (13) | |
| (6) | |
| Segment operating (loss) profit | |
| (11) | |
| 34 | |
| 137 | |
| 261 | |
| Net finance costs | |
| (42) | |
| (141) | |
| (124) | |
| (246) | |
| (Loss) profit before taxation | |
| (53) | |
| (107) | |
| 13 | |
| 15 | |
| Taxation | |
| 11 | |
| 1 | |
| (31) | |
| (18) | |
| Loss for the period | |
| (42) | |
| (106) | |
| (18) | |

(3)

**Reconciliation of segment assets
to total assets**

Segment assets

4,415

4,497

4,415

4,497

Deferred taxation

120

144

120

144

Cash and cash equivalents

236

403

236

403

Other current liabilities

883

950

883

950

Taxation payable

13

19

13

19

Liabilities associated with assets held

for sale

5

—

5

—

Total assets

5,672

6,013

5,672

6,013

(1) In compliance with the U.S. Securities Exchange Commission (“SEC”) rules relating to “Conditions for Use of Non-GAAP

Financial Measures”, we have reconciled both operating profit excluding special items and EBITDA excluding special items to

loss for the period, rather than operating (loss) profit.

We use operating profit excluding special items and EBITDA excluding special items as internal measures of performance to

benchmark and compare performance, both between our own operations and as against other companies. Operating profit

excluding special items and EBITDA excluding special items are used as measures by the group, together with measures of

performance under IFRS, to compare the relative performance of operations in planning, budgeting and reviewing the performances of various businesses. We believe operating profit excluding special items and EBITDA excluding special items are useful measures of financial performance in addition to profit (loss) for the period, operating profit (loss) and other profitability measures under IFRS because it facilitates operating performance comparisons from period to period and company to company. For these reasons, we believe operating profit excluding special items, EBITDA excluding special items and other similar measures are regularly used by the investment community as a means of comparison of companies in our industry.

Different companies and analysts may calculate operating profit excluding special items and EBITDA excluding special items differently, so making comparisons among companies on this basis should be done very carefully. Operating profit excluding special items and EBITDA excluding special items are not measures of performance under IFRS and should not be considered in isolation or construed as a substitute for operating profit or profit for the period as an indicator of the company's operations in accordance with IFRS.

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sappi 3rd quarter results

Supplemental information

Reconciliation of net debt to interest-bearing borrowings

Jun 2013

US\$ million

Sept 2012

US\$ million

Interest-bearing borrowings

2,533

2,624

Non-current interest-bearing borrowings

2,434

2,358

Current interest-bearing borrowings

98

261

Bank overdraft

1

5

Cash and cash equivalents

(236)

(645)

Net debt

2,297

1,979

Exchange rates

Jun

2013

Mar

2013

Dec

2012

Sept

2012

Jun

2012

Exchange rates:

Period end rate: US\$1 = ZAR

9.8800

9.2363

8.4851

8.3096

8.1650

Average rate for the Quarter: US\$1 = ZAR

9.4756

8.9349

8.6975

8.2567

8.1229

Average rate for the YTD: US\$1 = ZAR

9.0364

8.8173

8.6975

8.0531

7.9885

Period end rate: €1 = US\$

1.3010

1.2821

1.3217

1.2859

1.2660

Average rate for the Quarter: €1 = US\$

1.3060

1.3206

1.2970

1.2514

1.2838

Average rate for the YTD: €1 = US\$

1.3078

1.3088

1.2970

1.2988

1.3145

16

Sappi ordinary shares (JSE:SAP)

US Dollar share price conversion

ZAR

0

5

10

15

20

25

30

35

40

30

Jun

09

31

Mar

10

30

Sep

09

31

Dec

09

30

Jun

10

31

Dec

10

30

Sep

10

31

Mar

11

31

Mar

12

31

Dec

11

30

Jun

12

30

Sep

12

19

Jul

13
30
Jun
11
30
Sep
11
31
Dec
12
31
Mar
13
30
Jun
13
0
1
2
3
4
5
6
USD
30
Jun
09
31
Mar
10
30
Sep
09
31
Dec
09
30
Jun
10
31
Dec
10
30
Sep
10
31
Mar
11
31
Mar
12

31
Dec
11
30
Jun
12
30
Sep
12
19
Jul
13
30
Jun
11
30
Sep
11
31
Dec
12
31
Mar
13
30
Jun
13

Sappi has a primary listing on the JSE Limited and a secondary listing on the New York Stock Exchange
(Registration number 1936/008963/06)

Issuer Code: SAVVI

JSE Code: SAP

NYSE Code: SPP

ISIN: ZAE000006284

South

Africa:

United States:

Computershare Investor

ADR Depository:

Services (Proprietary) Limited

The Bank of New York Mellon

70 Marshall Street

Investor Relations

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Marshalltown 2107

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Tel +1 610 382 7836

www.sappi.com

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 02, 2013

SAPPI LIMITED,

By: /s/ S.R. Binnie

Name: S.R. Binnie

Title: Chief Financial Officer