

ATHEROGENICS INC  
Form 10-Q  
August 14, 2001  
Table of Contents

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

---

**FORM 10-Q**

---

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2001

Commission File No. 0-31261

**ATHEROGENICS, INC.**  
(Exact name of registrant as specified in its charter)

**Georgia**

---

(State of incorporation)

**58-2108232**

---

(I.R.S. Employer Identification Number)

**8995 Westside Parkway, Alpharetta, Georgia 30004**

---

(Address of registrant's principal executive offices, including zip code)

---

(Registrant's telephone number, including area code): **(678) 336-2500**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [ X ] No [ ]

As of August 10, 2001, there were 27,778,448 shares of the registrant's common stock outstanding.

---

**TABLE OF CONTENTS**

**PART I FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**CONDENSED BALANCE SHEETS**

**CONDENSED STATEMENTS OF OPERATIONS**

**STATEMENTS OF CASH FLOWS**

**NOTES TO CONDENSED FINANCIAL STATEMENTS**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Item 3. Quantitative And Qualitative Disclosures About Market Risk**

**PART II OTHER INFORMATION**

Item 2. Changes in Securities and Use of Proceeds  
Item 4. Submission of Matters to a Vote of Security Holders  
Item 6. Exhibits and Reports on Form 8-K  
SIGNATURES

---

**Table of Contents**

**ATHEROGENICS, INC.  
FORM 10-Q**

**INDEX**

**Page No.**

**PART I FINANCIAL INFORMATION**

Item 1. Financial Statements  
(Unaudited) Condensed Balance  
Sheets June 30, 2001 and  
December 31, 2000 (audited) 3  
Condensed Statements of Operations  
Three and six months ended June 30,  
2001 and 2000 4 Condensed  
Statements of Cash Flows Six  
months ended June 30, 2001 and  
2000 5 Notes to Condensed  
Financial Statements 6 Item 2.  
Management's Discussion and  
Analysis of Financial Condition and  
Results of Operations 8 Item 3.  
Quantitative and Qualitative  
Disclosures About Market  
Risk 12 **PART II OTHER  
INFORMATION** Item 2. Changes  
in Securities and Use of  
Proceeds 12 Item 4. Submission of  
Matters to a Vote of Security  
Holders 12 Item 6. Exhibits and  
Reports on  
Form 8-K 13 **SIGNATURES** 14

**Table of Contents**

**PART I FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**ATHEROGENICS, INC.**

## CONDENSED BALANCE SHEETS

	<u>June 30, 2001</u>	<u>December 31, 2000</u>
	(Unaudited)	(Audited)
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$63,508,843	\$26,463,070
Short-term investments	4,554,108	27,518,169
Accounts receivable	253,158	1,138,244
Prepaid expenses, note receivable and other current assets	665,526	545,826
<hr/>		
<hr/>		
Total current assets	68,981,635	55,665,309
Equipment and leasehold improvements:		
Laboratory equipment	1,405,438	1,352,692
Leasehold improvements	1,299,291	966,869
Computer and office equipment	773,651	476,276
Construction in progress	5,000	131,185
<hr/>		
<hr/>		
	3,483,380	2,927,022
Less accumulated depreciation and amortization	1,376,243	1,152,028
<hr/>		
<hr/>		
	2,107,137	1,774,994
Long-term note receivable	141,154	158,648
<hr/>		

---

Total assets  
\$71,229,926 \$57,598,951

---

**LIABILITIES AND SHAREHOLDERS  
EQUITY**

Current liabilities:

Accounts payable  
\$285,399 \$504,991  
Accrued liabilities  
2,434,358 517,312  
Accrued compensation  
482,618 640,975  
Accrued development costs  
735,718 342,210  
Current portion of capitalized lease  
obligation  
109,002 125,759  
Deferred revenues  
1,111,111

---

Total current liabilities  
4,047,095 3,242,358  
Long-term portion of capitalized lease  
obligation  
21,734 84,907  
Shareholders' equity:

Preferred stock, no par value: Authorized  
5,000,000 shares

Common stock, no par value: Authorized  
100,000,000 shares; issued and  
outstanding 27,709,948 and 23,909,295 at  
June 30, 2001 and December 31, 2000,  
respectively  
121,847,587 103,608,655

Warrants  
607,913 225,713  
Deferred stock compensation  
(4,606,951) (5,930,880)

Accumulated deficit  
(50,688,309) (43,638,404)  
Accumulated other comprehensive income  
857 6,602

---



---

Total shareholders' equity  
67,161,097 54,271,686

---



---

Total liabilities and shareholders' equity  
\$71,229,926 \$57,598,951

The accompanying notes are an integral part of these condensed financial statements.

3

**Table of Contents**

**ATHEROGENICS, INC.**

**CONDENSED STATEMENTS OF OPERATIONS  
(Unaudited)**

Three months ended June 30,		Six months ended June 30,	
2001	2000	2001	2000

Revenues:

License fees  
\$277,778 \$833,333 \$1,111,111 \$1,666,666  
Research and development  
203,467 1,230,717 800,556 2,488,664

---



---



---



---

Total revenues  
481,245 2,064,050 1,911,667 4,155,330

Edgar Filing: ATHEROGENICS INC - Form 10-Q

Operating expenses:

Research and development, excluding amortization of deferred stock compensation

3,846,895 2,728,397 7,418,783 5,614,037

General and administrative, excluding amortization of deferred stock compensation

946,621 575,177 1,895,272 1,361,539

Amortization of deferred stock compensation

225,576 1,980,221 1,020,393 3,952,059

---

---

---

---

Total operating expenses

5,019,092 5,283,795 10,334,448 10,927,635

---

---

---

---

Operating loss

(4,537,847) (3,219,745) (8,422,781) (6,772,305)

Net interest income

588,570 136,532 1,372,876 294,299

---

---

---

---

Net loss

\$(3,949,277) \$(3,083,213) \$(7,049,905) \$(6,478,006)

---

---

---

---

Edgar Filing: ATHEROGENICS INC - Form 10-Q

Net loss per share basic and diluted  
\$(0.16) \$(1.05) \$(0.29) \$(2.33)

---

---

---

---

Weighted average shares outstanding basic and diluted  
24,483,242 2,929,823 24,212,963 2,782,819

---

---

---

---

Pro forma net loss per share basic and diluted  
\$(0.16) \$(0.18) \$(0.29) \$(0.39)

---

---

---

---

Pro forma weighted average shares outstanding basic and diluted  
24,483,242 16,788,925 24,212,963 16,560,740

---

---

---

---

The accompanying notes are an integral part of these condensed financial statements.

**Table of Contents****ATHEROGENICS, INC.****STATEMENTS OF CASH FLOWS  
(Unaudited)**Six months ended  
June 30,

2001	2000
------	------

**Operating Activities:**

Net loss

\$(7,049,905) \$(6,478,006)

Adjustments to reconcile net loss to net  
cash used in operating activities:

Depreciation and amortization

224,215 209,369

Amortization of deferred stock  
compensation

1,020,393 3,952,059

Stock issued for services

29,778

Changes in operating assets and  
liabilities:

Accounts receivable

885,086 (264,271)

Prepaid expenses, note receivable and  
other current assets

(102,206) (404,496)

Accounts payable

(219,592) (307,534)

Accrued liabilities

363,887 57,446

Deferred revenues

(1,111,111) (1,666,666)

---



---

 Net cash used in operating activities

(5,959,455) (4,902,099)

**Investing Activities:**Purchases of equipment and leasehold  
improvements

(556,358) (503,704)

Sales of short-term investments

22,958,316



---

Net cash provided by (used in) investing activities

22,401,958 (503,704)

**Financing Activities:**

Payments on capital lease

(79,930) (123,328)

Proceeds from the issuance of common stock in a private placement

20,613,750

Proceeds from the issuance and exercise of preferred stock warrants

636,635

Proceeds from the exercise of common stock options

69,450 160,336

---



---

Net cash provided by financing activities

20,603,270 673,643

---



---

Increase (decrease) in cash and cash equivalents

37,045,773 (4,732,160)

Cash and cash equivalents at beginning of period

26,463,070 13,409,450

---



---

Cash and cash equivalents at end of period

\$63,508,843 \$8,677,290

---



---

**Supplemental Disclosures of Cash Flow Information:**

Interest paid

\$17,157 \$20,571

Equipment purchased under capitalized  
lease obligations  
222,500

The accompanying notes are an integral part of these condensed financial statements.

**Table of Contents**

**ATHEROGENICS, INC.**

**NOTES TO CONDENSED FINANCIAL STATEMENTS  
(Unaudited)**

**1. Basis of Presentation**

The accompanying unaudited interim condensed financial statements reflect all adjustments (consisting solely of normal recurring adjustments) which management considers necessary for a fair presentation of the financial position, results of operations and cash flows of AtheroGenics for the interim periods. Certain footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted from the interim financial statements as permitted by the rules and regulations of the Securities and Exchange Commission. Interim results are not necessarily indicative of results for the full year.

The interim results should be read in conjunction with the financial statements and notes thereto included in AtheroGenics Annual Report on Form 10-K for the year ended December 31, 2000. Shareholders are encouraged to review the Form 10-K for a broader discussion of AtheroGenics opportunities and risks inherent in the business. Copies of the Form 10-K are available on request.

**2. Recently Issued Accounting Standards**

In June 1998, the Financial Accounting Standards Board issued SFAS 133, Accounting for Derivative Investments and Hedging Activities. SFAS 133 establishes a new model for accounting for derivatives and hedging activities and supersedes several existing standards. SFAS 133, as amended by SFAS 137 and SFAS 138, is effective for all fiscal quarters of fiscal years beginning after June 15, 2000. The adoption of SFAS 133 has not had a material impact on our financial statements.

**3. Net Loss Per Share and Pro Forma Net Loss Per Share**

Net loss per share is computed using the weighted average number of shares of common stock outstanding. Shares associated with stock options and warrants and the convertible preferred stock are not included because they are antidilutive.

Pro forma net loss per share is computed using the weighted average number of common shares outstanding, including pro forma effects of the automatic conversion of outstanding redeemable convertible preferred stock into shares of AtheroGenics common stock effective upon the closing of AtheroGenics Initial Public Offering in August 2000, as if such conversion occurred on the date of original issuance.

**Table of Contents**

The following is a reconciliation of the numerator and denominator of basic and diluted and pro forma basic and diluted net loss per share amounts:

<b>Three months ended June 30,</b>	<b>Six months ended June 30,</b>
--	--------------------------------------

Edgar Filing: ATHEROGENICS INC - Form 10-Q

2001	2000	2001	2000
------	------	------	------

Basic and diluted:

Net loss

\$(3,949,277) \$(3,083,213) \$(7,049,905) \$(6,478,006)

---



---



---



---

Weighted average shares used in computing basic and diluted net loss per share

24,483,242 2,929,823 24,212,963 2,782,819

---



---



---



---

Basic and diluted net loss per share

\$(0.16) \$(1.05) \$(0.29) \$(2.33)

---



---



---



---

Pro forma basic and diluted:

Shares used above

24,483,242 2,929,823 24,212,963 2,782,819

Pro forma adjustment to reflect weighted average effect of assumed conversion of preferred stock

13,859,102 13,777,921

---



---



---

---

Pro forma weighted average shares of common stock outstanding  
 24,483,242 16,788,925 24,212,963 16,560,740

---



---



---



---

Basic and diluted pro forma net loss per share  
 \$(0.16) \$(0.18) \$(0.29) \$(0.39)

**4. Deferred Stock Compensation**

During 2000 and 1999, in connection with the grant of certain options to employees and directors, AtheroGenics recorded non-cash deferred stock compensation of \$12,093,928 and \$1,895,160, respectively, representing the difference between the exercise price and the deemed fair value of AtheroGenics common stock on the dates these stock options were granted. These amounts are included as a reduction of shareholders equity and are being amortized over the vesting periods of the individual options, generally four years, using the graded vesting method. The graded vesting method provides for vesting of portions of the overall award at interim dates and results in higher vesting in earlier years than straight-line vesting. The fair value of AtheroGenics common stock for purposes of this calculation was determined based on the business factors underlying the value of common stock on the date such option grants were made. During the six months ended June 30, 2001, AtheroGenics recorded a total of \$911,193 of amortization of deferred stock compensation, as compared to \$3,952,059 during the same period in the prior year. Through June 30, 2001, the deferred stock compensation has decreased by \$1,395,735 for options that were forfeited.

In June 2001, in connection with the grant of certain warrants as part of a licensing agreement with National Jewish Medical and Research Center and options granted for the addition of new members to our Scientific Advisory Board, AtheroGenics recorded non-cash deferred stock compensation of \$1,092,000. The fair value of the warrants and options for purposes of this calculation was determined by using the Black Scholes model. These amounts are included as a reduction of shareholders equity and are being amortized over the vesting periods of the individual warrants and options, generally four years, using the graded vesting method. During the six months ended June 30, 2001, AtheroGenics recorded a total of \$109,200 of amortization of deferred stock compensation for these warrants and options.

At June 30, 2001, AtheroGenics had a total of \$4,606,951 remaining to be amortized over the vesting periods of the stock options.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

## Edgar Filing: ATHEROGENICS INC - Form 10-Q

*The following should be read with the financial statements and related footnotes and Management's Discussion and Analysis of Results of Operations and Financial Condition included in AtheroGenics' Annual Report on Form 10-K for the year ended December 31, 2000. The results discussed below are not necessarily indicative of the results to be expected in any future periods. The following discussion contains forward-looking statements that are subject to risks and uncertainties which could cause actual results to differ from the statements made.*

### OVERVIEW

Since our operations began in 1994, we have focused on the discovery and development of novel therapeutics for the treatment of chronic inflammatory diseases. Based on our proprietary vascular protectant technology platform, we have advanced two drug candidates into development, and are progressing on a number of other pre-clinical programs. Our lead product candidate, AGI-1067, is currently in Phase II clinical trials for the treatment and prevention of post-angioplasty restenosis. Our second product candidate, AGIX-4207, is currently in Phase I clinical trials to assess the safety and tolerability for the treatment of rheumatoid arthritis.

On June 19, 2001, we completed a private placement of 3,585,000 shares of our common stock that raised gross proceeds of \$20.6 million. Net proceeds were approximately \$18.8 million. Both new and existing investors participated in the transaction.

On June 29, 2001, we entered a worldwide exclusive license agreement with National Jewish to discover and develop novel therapeutics for the treatment of inflammation and asthma. We plan to use these licensed technologies for the discovery and development of a new class of anti-inflammatory drug candidates.

To date, we have devoted substantially all of our resources to research and development. We have not derived any commercial revenues from product sales and, excluding the effect of certain license fees of a non-recurring nature received in connection with entering into an exclusive license agreement, we expect to incur significant losses in most years prior to deriving any such product revenue as we continue to increase research and development cost. We have incurred significant losses since we began operations in 1994 and as of June 30, 2001, we had an accumulated deficit of \$50.7 million. There can be no assurance if or when we will become profitable. We expect that losses will fluctuate from quarter to quarter and that these fluctuations may be substantial. Our ability to achieve profitability depends upon our ability, alone or with others, to complete the successful development of our product candidates, to obtain required regulatory clearances, and to manufacture and market our future products.

### RESULTS OF OPERATIONS

#### Comparison of the Three Month Periods Ended June 30, 2001 and 2000

##### *Revenues*

Total revenues were \$481,245 for the three months ended June 30, 2001, compared to \$2.1 million in the three months ended June 30, 2000. License fees of \$277,778 and \$833,333 during the three months ended June 30, 2001 and 2000, respectively, were attributable to the exclusive license agreement signed in October 1999 with Schering-Plough Corporation ( Schering-Plough ). This amount represents the earned portion of the \$5.0 million initial license fee, which was amortized over 18 months. Research and development revenues related to the license agreement were \$203,467 for the three months ended June 30, 2001 and \$1.2 million for the three months ended June 30, 2000. The decline of total revenue of \$1.6 million is due to the completion of the amortization of the initial \$5 million license fee in April 2001 and the lower billings related our Phase II clinical study.

##### *Expenses*

*Research and Development.* Research and development expenses were \$3.8 million for the three months ended June 30, 2001, compared to \$2.7 million for the three months ended June 30, 2000. The increase of \$1.1 million, or 41%, reflects the planned expansion of our internal research and development capabilities, higher costs associated with the AGIX-4207 clinical trials and pre-clinical costs related to our other product development programs.

### **Table of Contents**

*General and Administrative.* General and administrative expenses were \$946,621 for the three months ended June 30, 2001, compared to \$575,177 for the three months ended June 30, 2000. The increase of \$371,444, or 65%, was primarily due to higher professional fees and the addition of administrative personnel to support the continued growth of our research and development efforts.

## Edgar Filing: ATHEROGENICS INC - Form 10-Q

*Amortization of Deferred Stock Compensation.* In 2000 and 1999, we recorded non-cash deferred stock compensation totaling approximately \$14.0 million for options granted with exercise prices below the deemed fair value for financial reporting purposes of our common stock on their respective grant dates. In June 2001, we recorded non-cash deferred stock compensation totaling approximately \$1.1 million for certain warrants granted in connection with a licensing agreement with National Jewish Medical and Research Center and options granted to new members of our Scientific Advisory Board. Amortization of deferred stock compensation was \$225,576 for the three months ended June 30, 2001, compared to \$2.0 million for the three months ended June 30, 2000. This deferred stock compensation is being amortized using the graded vesting method, which results in higher amortization in the earlier years. In addition, an adjustment of \$716,053 was made in the second quarter of 2001 to reduce amortization expense for options that have been forfeited.

### *Net Interest Income*

Net interest income was \$588,570 for the three months ended June 30, 2001 as compared to net interest income of \$136,532 for the three months ended June 30, 2000. The increase in net interest income was due to an increased level of investments with funds received from our Initial Public Offering.

### **Comparison of the Six Month Periods Ended June 30, 2001 and 2000**

#### *Revenues*

Total revenues were \$1.9 million for the six months ended June 30, 2001, compared to \$4.2 million in the six months ended June 30, 2000. License fees of \$1.1 million and \$1.7 million during the six months ended June 30, 2001 and 2000, respectively, were attributable to the exclusive license agreement signed in October 1999 with Schering-Plough. This amount represents the earned portion of the \$5.0 million initial license fee, which was amortized over 18 months. Research and development revenues related to the license agreement were \$800,556 for the six months ended June 30, 2001 and \$2.5 million for the six months ended June 30, 2000. The total revenue variance of \$2.2 million is due to the completion of the amortization of the initial \$5.0 million license fee in April 2001 and the lower billings related our Phase II clinical study.

#### *Expenses*

*Research and Development.* Research and development expenses were \$7.4 million for the six months ended June 30, 2001, compared to \$5.6 million for the six months ended June 30, 2000. The increase of \$1.8 million, or 32%, reflects the planned expansion of our internal research and development capabilities, higher costs associated with the AGIX-4207 clinical trials and pre-clinical costs related to our other product development programs.

*General and Administrative.* General and administrative expenses were \$1.9 million for the six months ended June 30, 2001, compared to \$1.4 million for the six months ended June 30, 2000. The increase of \$533,733, or 39%, was primarily due to higher professional fees and the addition of administrative personnel to support the continued growth of our research and development efforts.

*Amortization of Deferred Stock Compensation.* Amortization of deferred stock compensation was \$1.0 million for the six months ended June 30, 2001, compared to \$4.0 million for the six months ended June 30, 2000. This deferred stock compensation is being amortized using the graded vesting method, which results in higher amortization in the earlier years. In addition, an adjustment of \$753,666 was made during the first two quarters of 2001 to reduce amortization expense for options that have been forfeited.

### **Table of Contents**

#### *Net Interest Income*

Net interest income was \$1.4 million for the six months ended June 30, 2001 as compared to net interest income of \$294,299 for the six months ended June 30, 2000. The increase in net interest income was due to an increased level of investments with funds received from our Initial Public Offering.

### **LIQUIDITY AND CAPITAL RESOURCES**

Since inception, we have financed our operations primarily through private placements of preferred stock and our Initial Public Offering of 6.9 million shares of our common stock that raised net proceeds of \$49.4 million. In June 2001, we completed a private placement of 3,585,000 shares of our common stock that raised gross proceeds of \$20.6 million. At June 30, 2001, we had cash, cash equivalents and short-term

## Edgar Filing: ATHEROGENICS INC - Form 10-Q

investments of \$68.1 million, compared with \$54.0 million at December 31, 2000. Working capital at June 30, 2001 was \$65.0 million, compared to \$52.4 million at December 31, 2000. The increase in cash, cash equivalents, short-term investments and working capital is primarily due to the funds received from the private placement of our common stock in June 2001.

Net cash used in operating activities was \$6.0 million for the six months ended June 30, 2001, compared to \$4.9 million for the six months ended June 30, 2000. The increase in the use of cash in operating activities is principally due to the funding of net losses, excluding non-cash charges.

Net cash provided by investing activities was \$22.4 million for the six months ended June 30, 2001, compared to \$503,704 used in investing activities for the six months ended June 30, 2000. Net cash provided by investing activities during the six months ended June 30, 2001 consisted primarily of the sales of short-term investments, with the proceeds reinvested in cash equivalents, partially offset by the purchase of equipment and leasehold improvements.

Net cash provided by financing activities was \$20.6 million for the six months ended June 30, 2001, compared to \$673,643 provided by financing activities for the six months ended June 30, 2000. Net cash provided by financing activities in 2001 consisted primarily of \$20.6 million received from the private placement of our common stock in June 2001. Net cash provided by financing activities in 2000 consisted primarily of proceeds from the exercise of preferred stock warrants and common stock options.

Based upon the current status of our product development and commercialization plans, we believe that our existing cash and cash equivalents will be adequate to satisfy our capital needs for at least the next 12 months. However, our actual capital requirements will depend on many factors, including:

the status of product development;

the time and cost involved in conducting clinical trials and obtaining regulatory approvals;

filing, prosecuting and enforcing patent claims;

competing technological and market developments; and

our ability to market and distribute our future products and establish new licensing agreements.

### **FORWARD-LOOKING STATEMENTS**

The Private Securities Litigation Reform Act of 1995 (the Reform Act) provides a safe harbor for forward-looking statements made by or on behalf of AtheroGenics. AtheroGenics and its representatives may from time to time make written or verbal forward-looking statements, including statements contained in this report and our other filings with the Securities and Exchange Commission and in our reports to our shareholders. Generally, the words believe, expect, intend, estimate, anticipate, will and similar expressions identify forward-looking statements. All statements which address operating performance, events or developments that we expect or anticipate will occur in the future, including projections about our future results of operations or our financial condition, our licensing relationship with Schering-Plough, our anticipated product commercialization strategies, and anticipated trends in our business, are

### **Table of Contents**

forward-looking statements within the meaning of the Reform Act. The forward-looking statements are and will be based on management's then current views and assumptions regarding future events and operating performance, and speak only as of their dates. AtheroGenics undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

The following are some of the factors that could affect our financial performance or could cause actual results to differ materially from those expressed or implied in our forward-looking statements:

AGI-1067 and AGIX-4207 may fail in clinical trials;

our ability to generate positive cash flow in light of our history of operating losses;

our ability to successfully develop our other product candidates;

## Edgar Filing: ATHEROGENICS INC - Form 10-Q

our ability to commercialize our product candidates if we fail to demonstrate adequately their safety and efficacy;

possible delays in our clinical trials;

our inability to predict whether or when we will obtain regulatory approval to commercialize our product candidates or the timing of any future revenue from these product candidates;

if Schering-Plough decides to terminate our exclusive license agreement, we would lose access to their substantial development, commercial and financial resources, which could materially adversely affect our ability to develop and commercialize AGI-1067;

the receipt and timing of milestone payments from Schering-Plough is uncertain;

our ability to protect adequately or enforce our intellectual property rights or secure rights to third party patents;

the ability of our competitors to develop and market anti-inflammatory products that are more effective, have fewer side effects or are less expensive than our current or future product candidates;

third parties' failure to synthesize and manufacture our product candidates could delay our clinical trials or hinder our commercialization prospects;

our ability to create sales, marketing and distribution capabilities or enter into agreements with third parties to perform these functions;

our ability to attract, retain and motivate skilled personnel and cultivate key academic collaborations;

if we need additional financing and cannot obtain it, we may not be able to develop or market our products;

our ability to obtain an adequate level of reimbursement or acceptable prices for our products; and

if plaintiffs bring product liability lawsuits against us, we may incur substantial financial loss or may be unable to obtain future product liability insurance at reasonable prices, if at all, either of which could diminish our ability to commercialize our future products.

The foregoing list of important factors is not exclusive.

### **Table of Contents**

#### **Item 3. Quantitative And Qualitative Disclosures About Market Risk**

Market risk represents the risk of loss that may impact our financial position, operating results or cash flows due to changes in U.S. interest rates. This exposure is directly related to our normal operating activities. Our cash, cash equivalents and short-term investments are invested with high quality issuers and are generally of a short-term nature. Interest rates payable on our lease obligations are generally fixed. As a result, we do not believe that near-term changes in interest rates will have a material effect on our future results of operations.

## **PART II OTHER INFORMATION**

#### **Item 2. Changes in Securities and Use of Proceeds**

On June 19, 2001, we sold 3,585,000 shares of our common stock at a price per share of \$5.75 to 19 institutional and sophisticated investors in a private placement. The net proceeds from the private placement were \$18.8 million after deducting offering expenses of \$1.8 million. In connection with this transaction, we filed a registration statement with the SEC on June 29, 2001 to register the shares for resale.

On June 29, 2001, we issued a warrant to National Jewish Medical and Research Center purchase up to 40,000 shares of common stock at an exercise price of \$6.00 per share in connection with an exclusive license agreement. In a related transaction, we also granted warrants to purchase up to 30,000 shares of common stock at an exercise price of \$6.00 per share to each of Erwin W. Gelfand, M.D. and Gary L. Johnson,



## Edgar Filing: ATHEROGENICS INC - Form 10-Q

Ph.D., the principal inventors of the technology licensed under the license agreement, in consideration for the sale of a limited liability company owned by Drs. Gelfand and Johnson. All of the warrants are subject to a vesting period, and are exercisable until June 2011.

The issuance of the warrants and the shares of common stock sold in the private placement were deemed to be exempt from registration under the Securities Act of 1933 in reliance on Section 4(2) of the Securities Act as transactions by an issuer not involving a public offering. The recipients of securities in each transaction represented their intentions to acquire the securities for investment only and not with a view to or for sale in connection with any distribution thereof and appropriate legends were affixed to the share certificates and warrants issued in these transactions. All recipients had adequate access, through their relationships with us, to information about us.

The Securities and Exchange Commission declared our Registration Statement on Form S-1 (File No. 333-31140) effective August 8, 2000. The net proceeds from the sale of the 6,900,000 shares of common stock registered pursuant to the Registration Statement (including the exercise of the underwriters' over-allotment option) were \$49.4 million after deducting underwriting discounts of \$3.9 million and offering expenses of \$1.9 million.

We expect to use the proceeds from our Initial Public Offering for research and development activities, including clinical trials, process development and manufacturing support, and for general corporate purposes, including working capital. A portion of the proceeds may be used to acquire or invest in complementary businesses, products or technologies. As of June 30, 2001, the proceeds have been applied toward:

purchases of fixed assets and leasehold improvements, \$556,000;

operating activities, \$6.0 million; and

investments in highly liquid, interest bearing, investment grade securities, \$4.6 million.

#### **Item 4. Submission of Matters to a Vote of Security Holders**

Our annual meeting of shareholders was held on April 18, 2001. At the annual meeting, the shareholders of AtheroGenics (1) elected one Class I director to serve until the 2004 Annual Meeting of Shareholders, (2) ratified the appointment of Ernst & Young LLP as our independent auditors for the fiscal year ending December 31, 2001, and (3) approved the AtheroGenics, Inc. 2001 Equity Ownership Plan.

12

### **Table of Contents**

We had 23,960,305 shares of common stock outstanding as of March 1, 2001, the record date of the annual meeting. At the annual meeting, we had 19,633,011 shares of common stock present in person or represented by proxy for the three proposals indicated above. The following sets forth detailed information regarding the results of the voting at the annual meeting:

Proposal 1. Election of one Class I director

Name of Nominee	No. of Votes For	No. of Votes Withheld
Vaughn D. Bryson	19,653,461	9,550

Proposal 2. Ratification of the appointment of independent auditors

No. of Votes For	No. of Votes Withheld	Abstention
19,659,911	1,800	1,300

Proposal 3. Approval of the AtheroGenics, Inc. 2001 Equity Ownership Plan

No. of Votes For	No. of Votes Withheld	Abstention
------------------	-----------------------	------------

---

15,123,355

---

1,136,775

---

6,770

**Item 6. Exhibits and Reports on Form 8-K**

(a) Exhibits

**Exhibit**

10.16\*

Form of Common Stock Purchase Agreement dated as of June 19, 2001 between AtheroGenics, Inc. and the Purchasers named therein.

10.17\*\*+

Exclusive License Agreement dated as of June 29, 2001 between AtheroGenics, Inc. and National Jewish Medical and Research Center. \* Filed as the exhibit with the same number with AtheroGenics Registration Statement on Form S-1, Registration No. 333-64228, on June 29, 2001, and incorporated herein by reference.\*\* Filed as the exhibit with the same number with Amendment No. 1 to AtheroGenics Registration Statement on Form S-1, Registration No. 333-64228, on July 23, 2001 and incorporated herein by reference.+ Certain confidential information

contained in this document will omitted and filed separately with the Commission pursuant to a request for confidential treatment under Rule 406 of the Securities Act of 1933, as amended.

(b) Reports on Form 8-K

We filed a report on Form 8-K on May 21, 2001 under Item 5 to report the Phase II clinical results for AGI-1067.

We filed a report on Form 8-K on June 19, 2001 under Item 5 describing our plans to complete a private placement of 3,585,000 shares of our common stock to new and existing shareholders in order to raise gross proceeds of \$20.6 million.

13

---

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATHEROGENICS, INC.

Date: August 13,  
2001. By: /s/  
RUSSELL M.  
MEDFORD

---

RUSSELL M.  
MEDFORD,  
M.D., PH.D.  
President  
and Chief  
Executive

Officer Date:  
August 13,  
2001. By: /s/  
MARK P.  
COLONNESE

---

MARK P.  
COLONNESE Vice  
President of  
Finance and  
Administration

and Chief  
Financial Officer  
(Principal  
Accounting  
and Financial  
Officer)