GLADSTONE INVESTMENT CORPORATION\DE Form 10-Q August 01, 2011

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

FOR THE QUARTER ENDED JUNE 30, 2011

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

### COMMISSION FILE NUMBER: 000-51233 GLADSTONE INVESTMENT CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

83-0423116 (I.R.S. Employer Identification No.)

### 1521 WESTBRANCH DRIVE, SUITE 200 MCLEAN, VIRGINIA 22102

(Address of principal executive office)

(703) 287-5800

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12 b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date. The number of shares of the issuer s Common Stock, \$0.001 par value per share, outstanding as of August 1, 2011, was 22,080,133.

## GLADSTONE INVESTMENT CORPORATION TABLE OF CONTENTS

### PART I. FINANCIAL INFORMATION:

Item 1. Financial Statements (Unaudited)

| Condensed Consolidated Statements of Assets and Liabilities as of June 30, 2011 and March 31, 2011 Condensed Consolidated Statements of Operations for the three months ended June 30, 2011 and 2010  | 3<br>4               |
|---|----------------------|
| Condensed Consolidated Statements of Changes in Net Assets for the three months ended June 30, 2011 and 2010 Condensed Consolidated Statements of Cash Flows for the three months ended June 30, 2011 and                                       | 5                    |
| Condensed Consolidated Statements of Cash Flows for the three months ended June 30, 2011 and 2010  Condensed Consolidated Schedules of Investments as of June 30, 2011 and March 31, 2011  Notes to Condensed Consolidated Financial Statements | 6<br>7<br>11         |
| Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations  Overview  Results of Operations  Liquidity and Capital Resources   | 25<br>25<br>29<br>33 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk  | 42                   |
| Item 4. Controls and Procedures   | 42                   |
| PART II. OTHER INFORMATION:   |                      |
| Item 1. Legal Proceedings   | 43                   |
| Item 1A. Risk Factors   | 43                   |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds   | 43                   |
| Item 3. Defaults Upon Senior Securities   | 43                   |
| Item 4. Removed and Reserved  | 43                   |
| Item 5. Other Information   | 43                   |
| Item 6. Exhibits  | 43                   |
| <u>SIGNATURES</u>   | 44                   |
|   |                      |

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF ASSETS AND LIABILITIES (DOLLAR AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

|   | June 30,<br>2011 | March 31,<br>2011 |
|---|------------------|-------------------|
| ASSETS  |                  |                   |
| Investments at fair value   |                  |                   |
| Control investments (Cost of \$139,913 and \$136,306, respectively)                 | \$ 99,717        | \$ 104,062        |
| Affiliate investments (Cost of \$59,186 and \$45,145, respectively)                 | 50,676           | 34,556            |
| Non-Control/Non-Affiliate investments (Cost of \$15,155 and \$15,741, respectively) | 14,902           | 14,667            |
| Total investments (Cost of \$214,254 and \$197,192, respectively)                   | 165,295          | 153,285           |
| Cash and cash equivalents   | 68,858           | 80,580            |
| Restricted cash   | 4,430            | 4,499             |
| Interest receivable   | 782              | 737               |
| Due from custodian  | 1,626            | 859               |
| Deferred financing fees   | 340              | 373               |
| Prepaid assets  | 268              | 224               |
| Other assets  | 533              | 552               |
| TOTAL ASSETS  | \$ 242,132       | \$ 241,109        |
| LIABILITIES Borrowings at fair value  |                  |                   |
| Short-term loan (Cost of \$40,000)  | \$ 40,000        | \$ 40,000         |
| Credit Facility (Cost of \$0)   |                  |                   |
| Total borrowings (Cost of \$40,000)   | 40,000           | 40,000            |
| Accounts payable and accrued expenses   | 384              | 201               |
| Fees due to Adviser <sup>(A)</sup>  | 308              | 499               |
| Fee due to Administrator <sup>(A)</sup>   | 151              | 171               |
| Other liabilities   | 1,254            | 1,409             |
| TOTAL LIABILITIES   | 42,097           | 42,280            |
| NET ASSETS  | \$ 200,035       | \$ 198,829        |
| ANALYSIS OF NET ASSETS  |                  |                   |
| Common stock, \$0.001 par value per share, 100,000,000 shares authorized,           |                  |                   |
| 22,080,133 shares issued and outstanding at June 30, 2011 and March 31, 2011        | \$ 22            | \$ 22             |
| Capital in excess of par value  | 257,190          | 257,192           |
| Net unrealized depreciation of investment portfolio                                 | (48,959)         | (43,907)          |
| Net unrealized depreciation of other  | (37)             | (76)              |
| Undistributed net investment income   | 684              | 165               |

| Accumulated net realized losses | (8,865)    | (14,567)      |
|---------------------------------|------------|---------------|
| TOTAL NET ASSETS                | \$ 200,035 | \$<br>198,829 |
| NET ASSETS PER SHARE            | \$ 9.06    | \$<br>9.00    |

<sup>(</sup>A) Refer to Note 4 *Related Party Transactions* for additional information.

\*\*THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (DOLLAR AMOUNTS IN THOUSANDS EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

|  | Three Months Ended June 3<br>2011 2010 |         | •  |          |
|--|--|---------|----|----------|
| INVESTMENT INCOME  |  |         |    |          |
| Interest income  |  |         |    |          |
| Control investments  | \$                                     | 2,634   | \$ | 3,019    |
| Affiliate investments  |  | 1,368   |    | 1,082    |
| Non-Control/Non-Affiliate investments  |  | 405     |    | 405      |
| Cash and cash equivalents  |  | 4       |    | 1        |
| Total interest income  |  | 4,411   |    | 4,507    |
| Other income   |  |         |    |          |
| Control investments  |  | 835     |    | 2,741    |
| Non-Control/Non-Affiliate investments  |  | 16      |    |          |
| Total other income   |  | 851     |    | 2,741    |
| Total investment income  |  | 5,262   |    | 7,248    |
| EXPENSES   |  |         |    |          |
| Loan servicing fee <sup>(A)</sup>  |  | 677     |    | 824      |
| Base management fee <sup>(A)</sup>   |  | 331     |    | 200      |
| Incentive fee <sup>(A)</sup>   |  | 19      |    | 1,052    |
| Administration fee <sup>(A)</sup>  |  | 151     |    | 178      |
| Interest expense   |  | 132     |    | 274      |
| Amortization of deferred financing fees  |  | 108     |    | 164      |
| Professional fees  |  | 209     |    | 124      |
| Stockholder related costs  |  | 126     |    | 104      |
| Other expenses   |  | 224     |    | 240      |
| Expenses before credits from Adviser   |  | 1,977   |    | 3,160    |
| Credits to fees from Adviser <sup>(A)</sup>  |  | (215)   |    | (119)    |
| Total expenses net of credits to fees  |  | 1,762   |    | 3,041    |
| NET INVESTMENT INCOME  |  | 3,500   |    | 4,207    |
| REALIZED AND UNREALIZED GAIN (LOSS)  |  |         |    |          |
| Net realized gain on sale of investments   |  | 5,739   |    | 16,976   |
| Net realized loss on other   |  | (39)    |    | 10,770   |
| Net unrealized depreciation of investment portfolio  |  | (5,052) |    | (15,798) |
| Net unrealized appreciation (depreciation) of other  |  | 39      |    | (13,730) |
| The amount of the second of th |  |         |    | (17)     |

| Net gain on investments and other   |    | 687      |    | 1,161    |
|---|----|----------|----|----------|
| NET INCREASE IN NET ASSETS RESULTING FROM OPERATIONS                                    | \$ | 4,187    | \$ | 5,368    |
| NET INCREASE IN NET ASSETS RESULTING FROM OPERATIONS PER COMMON SHARE Basic and diluted | \$ | 0.19     | \$ | 0.24     |
| WEIGHTED AVERAGE SHARES OF COMMON STOCK OUTSTANDING Basic and diluted                   | 22 | ,080,133 | 22 | ,080,133 |

<sup>(</sup>A) Refer to Note 4 *Related Party Transactions* for additional information.

\*\*THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

## GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

|  | Three Months Ended June 30, |            |  |
|--|-----------------------------|------------|--|
|  | 2011                        | 2010       |  |
| Operations:  |                             |            |  |
| Net investment income  | \$ 3,500                    | \$ 4,207   |  |
| Net realized gain on sale of investments                     | 5,739                       | 16,976     |  |
| Net realized loss on other                                   | (39)                        |            |  |
| Net unrealized depreciation of investment portfolio          | (5,052)                     | (15,798)   |  |
| Net unrealized appreciation (depreciation) of other          | 39                          | (17)       |  |
| Net increase in net assets from operations                   | 4,187                       | 5,368      |  |
| Capital transactions: Shelf offering registration costs, net |                             | 10         |  |
| Distributions:   |                             |            |  |
| Distributions to stockholders                                | (2,981)                     | (2,650)    |  |
| Total increase in net assets                                 | 1,206                       | 2,728      |  |
| Net assets at beginning of period                            | 198,829                     | 192,978    |  |
|  |                             |            |  |
| Net assets at end of period                                  | \$ 200,035                  | \$ 195,706 |  |

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

## GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

|   | 7    | Three Months Ended June 30, |    |          |  |
|---|------|-----------------------------|----|----------|--|
|   | 2011 |                             | ٠, | 2010     |  |
| CASH FLOWS FROM OPERATING ACTIVITIES  |      |                             |    |          |  |
| Net increase in net assets resulting from operations                              | \$   | 4,187                       | \$ | 5,368    |  |
| Adjustments to reconcile net increase in net assets resulting from operations to  |      |                             |    |          |  |
| net cash provided by operating activities:  |      |                             |    |          |  |
| Purchase of investments   |      | (22,459)                    |    | (1,354)  |  |
| Principal repayments of investments   |      | 3,067                       |    | 39,585   |  |
| Proceeds from sales of investments  |      | 8,069                       |    | 21,474   |  |
| Net realized gain on sales of investments   |      | (5,739)                     |    | (16,976) |  |
| Net realized loss on other  |      | 39                          |    |          |  |
| Net unrealized depreciation of investment portfolio                               |      | 5,052                       |    | 15,798   |  |
| Net unrealized (appreciation) depreciation of other                               |      | (39)                        |    | 17       |  |
| Net amortization of premiums and discounts  |      |                             |    | 2        |  |
| Amortization of deferred financing fees   |      | 108                         |    | 164      |  |
| Decrease in restricted cash   |      | 69                          |    |          |  |
| (Increase) decrease in interest receivable  |      | (45)                        |    | 392      |  |
| Increase in due from custodian  |      | (767)                       |    | (16,427) |  |
| Increase in prepaid assets  |      | (44)                        |    | (40)     |  |
| Decrease (increase) in other assets   |      | 19                          |    | (4,008)  |  |
| Increase in accounts payable and accrued expenses                                 |      | 183                         |    | 198      |  |
| (Decrease) increase in fees due to Adviser <sup>(A)</sup>                         |      | (191)                       |    | 1,090    |  |
| (Decrease) increase in administration fee payable to Administrator <sup>(A)</sup> |      | (20)                        |    | 29       |  |
| (Decrease) increase in other liabilities  |      | (155)                       |    | 1,019    |  |
| Net cash (used in) provided by operating activities                               |      | (8,666)                     |    | 46,331   |  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |      |                             |    |          |  |
| Shelf offering registration proceeds  |      |                             |    | 10       |  |
| Proceeds from short-term borrowings   |      | 40,000                      |    | 75,000   |  |
| Repayments on short-term borrowings   |      | (40,000)                    |    | (75,000) |  |
| Borrowings from Credit Facility   |      | , , ,                       |    | 16,000   |  |
| Repayments on Credit Facility   |      |                             |    | (27,300) |  |
| Purchase of derivatives   |      |                             |    | (41)     |  |
| Deferred financing fees   |      | (75)                        |    | (749)    |  |
| Distributions paid  |      | (2,981)                     |    | (2,650)  |  |
| Net cash used in financing activities   |      | (3,056)                     |    | (14,730) |  |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS                              |      | (11,722)                    |    | 31,601   |  |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD                                    |      | 80,580                      |    | 87,717   |  |
| Charles Charles and Exerting Distriction of Linion                                |      | 00,000                      |    | 01,111   |  |

CASH AND CASH EQUIVALENTS, END OF PERIOD \$ 68,858 \$ 119,318

NON-CASH ACTIVITIES(B) \$ 6 \$ 515

- (A) Refer to Note 4 Related Party Transactions for additional information.
- (B) 2011: Non-cash activities represent paid in-kind income from the Company s syndicated loan to Survey Sampling, LLC.

2010: Non-cash activities represent real property distributed to shareholders of A. Stucki Holding Corp. prior to its sale in June 2010. This property is included in the Company s Schedule of Investments under Neville Limited at June 30 and March 31, 2011, and its fair value was recognized as other income on the Company s Statement of Operations during the three months ended June 30, 2010.

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED SCHEDULES OF INVESTMENTS JUNE 30, 2011 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

| Company <sup>(A)</sup>             | Industry   | Investment <sup>(B)</sup>   | Principal      | Cost  | Fair<br>Value      |
|------------------------------------|--|---|----------------|---|--------------------|
| INVESTMENTS: Acme Cryogenics, Inc. | Manufacturing<br>manifolds and<br>pipes for<br>industrial gasses | Senior Subordinated Term Debt (11.5%, Due 3/2012) Preferred Stock (898,814 shares) <sup>(D)(G)</sup> Common Stock (418,072 shares) <sup>(D)(G)</sup> Common Stock Warrants (452,683 shares) <sup>(D)(G)</sup>   | \$ 14,500      | \$ 14,500<br>6,984<br>1,045<br>25<br>22,554 | \$ 14,500<br>8,019 |
| ASH Holdings<br>Corp.              | Retail and Service<br>school buses and<br>parts                  | Revolving Credit Facility, \$342 available (5.0%, Due 3/2013) <sup>(H)</sup> Senior Subordinated Term Debt (4.0%, Due 3/2013) <sup>(H)</sup> Preferred Stock (2,500 shares) <sup>(D)(G)</sup> Common Stock (1 share) <sup>(D)(G)</sup> Common Stock Warrants (73,599 shares) <sup>(D)(G)</sup> Guaranty (\$750) | 3,658<br>6,250 | 3,616<br>6,060<br>2,500                     | 22,617             |
| Country Club<br>Enterprises, LLC   | Service golf cart distribution                                   | Senior Subordinated Term Debt (16.3%, Due 11/2014) <sup>(E)</sup> Preferred Stock (2,380,000 shares) <sup>(D)(G)</sup> Guaranty (\$3,914)   | 8,000          | 12,180<br>8,000<br>3,725                    | 2,400<br>2,400     |
| Galaxy Tool<br>Holding Corp.       | Manufacturing aerospace and plastics                             | Senior Subordinated Term Debt (13.5%, Due 8/2013)   | 5,220          | 5,220<br>19,658                             | 5,220<br>1,195     |

|                                   |   | Preferred Stock (4,111,907 shares) <sup>(D)(G)</sup> Common Stock (48,093                              |        |              |        |
|-----------------------------------|---|--|--------|--------------|--------|
|                                   |   | shares) <sup>(D)(G)</sup>  |        | 48           |        |
|                                   |   |  |        | 24,926       | 6,415  |
| Mathey<br>Investments, Inc.       | Manufacturing pipe-cutting and pipe-fitting equipment | Revolving Credit Facility,<br>\$1,750 available (10.0%, Due<br>3/2012)<br>Senior Term Debt (10.0%, Due |        |              |        |
|                                   |   | 3/2013) <sup>(E)</sup> Senior Term Debt (12.0%, Due  | 2,375  | 2,375        | 2,342  |
|                                   |   | 3/2014) <sup>(E)</sup><br>Senior Term Debt (2.5%, Due  | 3,727  | 3,727        | 3,639  |
|                                   |   | 3/2014) <sup>(E)(F)</sup> Common Stock (37 shares) <sup>(D)(G)</sup>                                   | 3,500  | 3,500<br>500 | 3,417  |
|                                   |   | Common Stock Warrants (21 shares) <sup>(D)(G)</sup>  |        | 277          |        |
|                                   |   |  |        | 10,379       | 9,398  |
| Mitchell Rubber<br>Products, Inc. | Manufacturing rubber compounds                        | Subordinated Term Debt (13.0%, Due 10/2016) <sup>(E)</sup>   | 13,560 | 13,560       | 13,509 |
|                                   | compounds   | Preferred Stock (27,900 shares) <sup>(D)(G)(J)</sup>   | 13,500 | 2,790        | 2,790  |
|                                   |   | Common Stock (27,900 shares) <sup>(D)(G)(J)</sup>  |        | 28           | 28     |
|                                   |   | Silares  |        | 16,378       | 16,327 |
| Neville Limited                   | Real Estate   | Common Stock (100  |        | 10,378       | 10,327 |
| Nevine Linned                     | investments   | shares) <sup>(D)(G)</sup>  |        | 610          | 516    |
| D                                 | M. C.   |  |        | 610          | 516    |
| Precision<br>Southeast, Inc.      | Manufacturing injection molding and plastics          | Revolving Credit Facility, \$451 available (7.5%, Due 12/2011)<br>Senior Term Debt (14.0%, Due         | 549    | 549          | 549    |
|                                   |   | 12/2015) Preferred Stock (19,091   | 7,775  | 7,775        | 7,775  |
|                                   |   | shares) <sup>(D)(G)</sup> Common Stock (90,909   |        | 1,909        | 1,901  |
|                                   |   | shares) <sup>(D)(G)</sup>  |        | 91           |        |
|                                   |   |  |        | 10,324       | 10,225 |
| Tread Corp.                       | Manufacturing storage and                             | Senior Subordinated Term Debt (12.5%, Due 5/2013) <sup>(E)</sup>                                       | 5,000  | 5,000        | 4,925  |

|                                | transport<br>equipment         | Preferred Stock (832,765  |        |            |              |
|--------------------------------|--------------------------------|---|--------|------------|--------------|
|                                |                                | shares)(D)(G)   |        | 833        | 929          |
|                                |                                | Common Stock (129,067 shares) <sup>(D)(G)</sup>                                     |        | 1          | 86           |
|                                |                                | Common Stock Warrants (1,022,727 shares) <sup>(D)(G)</sup>                          |        | 3          | 656          |
|                                |                                |   |        | 5,837      | 6,596        |
| Venyu Solutions,<br>Inc.       | Service online servicing suite | Senior Subordinated Term Debt (11.3%, Due 10/2015)<br>Senior Subordinated Term Debt | 7,000  | 7,000      | 7,000        |
|                                |                                | (14.0%, Due 10/2015)<br>Preferred Stock (5,400                                      | 12,000 | 12,000     | 12,000       |
|                                |                                | shares) <sup>(D)(G)</sup>   |        | 6,000      | 6,321        |
|                                |                                |   |        | 25,000     | 25,321       |
| Total Control Invertair value) | stments (represented           | d 60.3% of total investments at   |        | \$ 139,913 | \$<br>99,717 |
|                                |                                | 7   |        |            |              |

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED SCHEDULES OF INVESTMENTS (Continued) JUNE 30, 2011 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

| Company <sup>(A)</sup> AFFILIATE INV      | Industry<br>ESTMENTS:  | Investment <sup>(B)</sup>  | Principal      | Cost     | Fair<br>Value |
|---|--|--|----------------|----------|---------------|
| Cavert II<br>Holding Corp. <sup>(I)</sup> | Manufacturing bailing wire   | Senior Term Debt (10.0%, Due 4/2016) <sup>(E)(F)</sup> Senior Subordinated Term Debt | \$ 2,150       | \$ 2,150 | \$ 2,161      |
|   |  | (13.0%, Due 4/2016) <sup>(E)</sup> Subordinated Term Debt                            | 4,671          | 4,671    | 4,688         |
|   |  | (11.8%, Due 4/2016) <sup>(E)</sup><br>Preferred Stock (18,446                        | 5,700          | 5,700    | 5,700         |
|   |  | shares)(G)   |                | 1,844    | 2,451         |
|   |  |  |                | 14,365   | 15,000        |
| Danco<br>Acquisition                      | Manufacturing machining and sheet  | Revolving Credit Facility, \$400 available (10.0%, Due                               | 4.400          | 4.400    | 4.0=0         |
| Corp.                                     | metal work   | 10/2011) <sup>(E)</sup> Senior Term Debt (10.0%, Due                                 | 1,100          | 1,100    | 1,078         |
|   |  | 10/2012) <sup>(E)</sup> Senior Term Debt (12.5%, Due                                 | 2,925          | 2,925    | 2,867         |
|   | 4/2013) <sup>(E)(F)</sup> Preferred Stock (25 shares) <sup>(D)(G)</sup> Common Stock Warrants (420 | 8,938  | 8,938<br>2,500 | 8,714    |               |
|   |  | shares) <sup>(D)(G)</sup>  |                | 2        |               |
|   |  |  |                | 15,465   | 12,659        |
| Noble Logistics, Inc.                     | Service aftermarket auto parts delivery  | Senior Term Debt (9.2%, Due 12/2012) <sup>(E)</sup> Senior Term Debt (10.5%, Due     | 7,227          | 7,227    | 5,240         |
|   |  | 12/2012) <sup>(E)</sup> Senior Term Debt (10.5%, Due                                 | 3,650          | 3,650    | 2,646         |
|   |  | 12/2012) <sup>(E)(F)</sup> Preferred Stock (1,075,000                                | 3,650          | 3,650    | 2,646         |
|   |  | shares) <sup>(D)(G)</sup> Common Stock (1,682,444                                    |                | 1,750    | 3,529         |
|   |  | shares)(D)(G)  |                | 1,682    | 104           |
|   |  |  |                | 17,959   | 14,165        |
| Quench<br>Holdings Corp.                  | Service sales,<br>installation and<br>service of water   | Senior Subordinated Term Debt (10.0%, Due 8/2013) <sup>(E)</sup>                     | 8,000          | 8,000    | 5,920         |

Edgar Filing: GLADSTONE INVESTMENT CORPORATION\DE - Form 10-Q

| 1    |       |
|------|-------|
| cool | Arc   |
| COO  | LCI O |

|   | coolers  |  |          |           |    |        |
|---|--|--|----------|-----------|----|--------|
|   |  | Preferred Stock (388 shares) <sup>(D)(G)</sup>                                   |          | 2,950     |    | 2,932  |
|   |  | Common Stock (35,242 shares) <sup>(D)(G)</sup>                                   |          | 447       |    |        |
|   |  |  |          | 11,397    |    | 8,852  |
| Total Affiliate In<br>fair value)   | vestments (represented                           | 30.7% of total investments at  |          | \$ 59,186 | \$ | 50,676 |
| NON-CONTROI<br>Syndicated<br>Loans:   | L/NON-AFFILIATE IN                               | IVESTMENTS:  |          |           |    |        |
| Survey<br>Sampling, LLC   | Service<br>telecommunications-<br>based sampling | Senior Term Debt (10.9%, Due 12/2012) <sup>(K)</sup>                             | \$ 2,293 | \$ 2,294  | \$ | 2,293  |
| Subtotal<br>Syndicated<br>Loans   |  |  |          | 2,294     |    | 2,293  |
| Non-syndicated Loans: American  | Manufacturing and                                |  |          |           |    |        |
| Greetings<br>Corporation  | design greeting cards                            | Senior Notes (7.4%, Due 6/2016) <sup>(C)</sup>                                   | 3,043    | 3,043     |    | 3,155  |
| B-Dry, LLC  | Service basement waterproofer                    | Senior Term Debt (11.0%, Due 5/2014) <sup>(E)</sup> Senior Term Debt (11.5%, Due | 6,528    | 6,528     |    | 6,455  |
|   |  | 5/2014) <sup>(E)</sup>   | 2,990    | 2,990     |    | 2,956  |
|   |  | Common Stock Warrants (55 shares) <sup>(D)(G)</sup>                              |          | 300       |    | 43     |
|   |  |  |          | 9,818     |    | 9,454  |
| Total Non-Control/Non-Affiliate Investments (represented 9.0% of total investments at fair value) |  |  |          | \$ 15,155 | \$ | 14,902 |
| TOTAL INVEST  | TOTAL INVESTMENTS                                |  |          |           |    |        |

<sup>(</sup>A) Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.

Percentages represent the weighted average interest rates in effect at June 30, 2011, and due dates represent the (B) contractual maturity date.

- (C) Valued based on the indicative bid price on or near June 30, 2011, offered by the respective syndication agent s trading desk or secondary desk.
- (D) Security is non-income producing.
- (E) Fair value based on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at June 30, 2011.
- (F) Last Out Tranche (LOT) of senior debt, meaning if the portfolio company is liquidated, the holder of the LOT is paid after the other senior debt and before the senior subordinated debt.
- (G) Aggregates all shares of such class of stock owned by the Company without regard to specific series owned within such class, some series of which may or may not be voting shares or aggregates all warrants to purchase shares of such class of stock owned by the Company without regard to specific series of such class of stock such warrants allow the Company to purchase.
- (H) Debt security is on non-accrual.
- (I) In April 2011, the Company sold its common equity investment, received partial redemption of its preferred stock and invested new subordinated debt in Cavert as part of a recapitalization. As a result of the recapitalization, Cavert has been reclassified as an Affiliate investment during the three months ended June 30, 2011.
- (J) New proprietary portfolio investment valued at cost, as it was determined that the price paid by the Company through an orderly transaction during the current quarter best represents fair value as of June 30, 2011.
- (K) Security was paid off, at par, subsequent to June 30, 2011, and was valued based on the payoff.

  THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED

  FINANCIAL STATEMENTS.

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED SCHEDULES OF INVESTMENTS MARCH 31, 2011 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

| Company <sup>(A)</sup>                    | Industry                    | Investment <sup>(B)</sup>  | Principal | Cost      | Fair<br>Value |
|---|-----------------------------|--|-----------|-----------|---------------|
| CONTROL INV                               | ESTMENTS: Manufacturing     |  |           |           |               |
| Cryogenics, Inc.                          | manifolds and               |  |           |           |               |
| , ,                                       | pipes for industrial gasses | Senior Subordinated Term Debt (11.5%, Due 3/2012)<br>Senior Subordinated Term Debt                               | \$ 14,500 | \$ 14,500 | \$ 14,500     |
|   |                             | (12.5%, Due 12/2011) Preferred Stock (898,814  | 415       | 415       | 415           |
|   |                             | shares) <sup>(D)(G)</sup> Common Stock (418,072  |           | 6,984     | 4,991         |
|   |                             | shares) <sup>(D)(G)</sup> Common Stock Warrants  |           | 1,045     |               |
|   |                             | (452,683 shares) <sup>(D)(G)</sup>   |           | 24        |               |
|   |                             |  |           | 22,968    | 19,906        |
| ASH Holdings                              | Retail and Service          |  |           |           |               |
| Corp.                                     | school buses and parts      | Revolving Credit Facility, \$717<br>available (3.0%, Due 3/2013) <sup>(L)</sup><br>Senior Subordinated Term Debt | 3,283     | 3,241     |               |
|   |                             | (2.0%, Due 3/2013) <sup>(L)</sup> Preferred Stock (2,500   | 6,250     | 6,060     |               |
|   |                             | shares) <sup>(D)(G)</sup> Common Stock (1 share) <sup>(D)(G)</sup>   |           | 2,500     |               |
|   |                             | Common Stock Warrants (73,599  |           |           |               |
|   |                             | shares) <sup>(D)(G)</sup> Guaranty (\$750)   |           | 4         |               |
|   |                             |  |           | 11,805    |               |
| Cavert II<br>Holding Corp. <sup>(J)</sup> | Manufacturing bailing wire  | Senior Term Debt (10.0%, Due 10/2012) <sup>(F)</sup>   | 2,650     | 2,650     | 2,650         |
|   |                             | Senior Subordinated Term Debt (13.0%, Due 10/2014) Preferred Stock (41,102                                       | 4,671     | 4,671     | 4,671         |
|   |                             | shares) <sup>(D)(G)</sup> Common Stock (69,126   |           | 4,110     | 5,354         |
|   |                             | shares) <sup>(D)(G)</sup>  |           | 69        | 5,577         |
|   |                             |  |           | 11,500    | 18,252        |

| Country Club<br>Enterprises,<br>LLC     | Service golf cart distribution              | Senior Subordinated Term Debt (16.3%, Due 11/2014) <sup>(E)</sup> Preferred Stock (2,380,000 shares) <sup>(D)(G)</sup> Guaranty (\$3,914) | 8,000 | 8,000<br>3,725  | 7,560          |
|---|---|---|-------|-----------------|----------------|
|   |   |   |       | 11,725          | 7,560          |
| Galaxy Tool<br>Holding Corp.            |   |   | 5,220 | 5,220<br>19,658 | 5,220<br>1,439 |
|   |   | Common Stock (48,093 shares) <sup>(D)(G)</sup>  |       | 48              |                |
|   |   |   |       | 24,926          | 6,659          |
| Mathey<br>Investments,<br>Inc.          | Manufacturing pipe-cutting and pipe-fitting | Revolving Credit Facility, \$718  |       |                 |                |
| me.                                     | equipment                                   | available (10.0%, Due 3/2012) <sup>(E)</sup><br>Senior Term Debt (10.0%, Due  | 1,032 | 1,032           | 1,022          |
|   |   | 3/2013) <sup>(E)</sup> Senior Term Debt (12.0%, Due   | 2,375 | 2,375           | 2,345          |
|   |   | 3/2014) <sup>(E)</sup><br>Senior Term Debt (2.5%, Due   | 3,727 | 3,727           | 3,643          |
|   |   | 3/2014) <sup>(E)(F)</sup> Common Stock (37 shares) <sup>(D)(G)</sup>  | 3,500 | 3,500<br>500    | 3,421          |
|   |   | Common Stock Warrants (21 shares) <sup>(D)(G)</sup>   |       | 277             |                |
|   |   |   |       | 11,411          | 10,431         |
| Neville Limited (I)                     | Real Estate investments                     | Common Stock (100 shares)(D)(G)   |       | 610             | 534            |
|   |   |   |       | 610             | 534            |
| Precision Southeast, Inc.               | Manufacturing injection molding             | Revolving Credit Facility, \$251  |       |                 |                |
| 500000000000000000000000000000000000000 | and plastics                                | available (7.5%, Due 12/2011)<br>Senior Term Debt (14.0%, Due   | 749   | 749             | 749            |
|   |   | 12/2015) Preferred Stock (19,091  | 7,775 | 7,775           | 7,775          |
|   |   | shares) <sup>(D)(G)</sup> Common Stock (90,909  |       | 1,909           | 1,948          |
|   |   | shares)(D)(G)   |       | 91              | 305            |
|   |   |   |       | 10,524          | 10,777         |

| Tread Corp.(H)              | Manufacturing storage and      |  |        |        |        |
|-----------------------------|--------------------------------|--|--------|--------|--------|
|                             | transport<br>equipment         | Senior Subordinated Term Debt (12.5%, Due 5/2013) <sup>(E)</sup>                 | 5,000  | 5,000  | 4,931  |
|                             |                                | Preferred Stock (832,765 shares) <sup>(D)(G)</sup>                               |        | 833    |        |
|                             |                                | Common Stock (129,067<br>shares) <sup>(D)(G)</sup><br>Common Stock Warrants      |        | 1      |        |
|                             |                                | (1,022,727 shares) <sup>(D)(G)</sup>   |        | 3      |        |
|                             |                                |  |        | 5,837  | 4,931  |
| Venyu<br>Solutions, Inc.    | Service online servicing suite | Senior Subordinated Term Debt (11.3%, Due 10/2015) Senior Subordinated Term Debt | 7,000  | 7,000  | 7,000  |
|                             |                                | (14.0%, Due 10/2015)<br>Preferred Stock (5,400                                   | 12,000 | 12,000 | 12,000 |
|                             |                                | shares) <sup>(D)(G)</sup>  |        | 6,000  | 6,012  |
|                             |                                |  |        | 25,000 | 25,012 |
| Total Control Infair value) | \$ 136,306                     | \$ 104,062   |        |        |        |
|                             |                                | 9  |        |        |        |

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED SCHEDULES OF INVESTMENTS (Continued) MARCH 31, 2011 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

| Company <sup>(A)</sup><br>AFFILIATE IN                | Industry<br>VESTMENTS:   | Investment(B)  |     | Principal         |    | Principal Cost                   |    | Fair<br>Value           |  |
|---|--|--|-----|-------------------|----|----------------------------------|----|-------------------------|--|
| Danco Acquisition Corp.                               | Manufacturing machining and sheet metal work                   | Revolving Credit Facility,<br>\$400 available (10.0%, Due<br>10/2011) <sup>(E)</sup><br>Senior Term Debt (10.0%,<br>Due 10/2012) <sup>(E)</sup><br>Senior Term Debt (12.5%,<br>Due 4/2013) <sup>(E)</sup><br>Preferred Stock (25<br>shares) <sup>(D)(G)</sup><br>Common Stock Warrants<br>(420 shares) <sup>(D)(G)</sup> | 2,9 | 100<br>925<br>961 | \$ | 1,100<br>2,925<br>8,961<br>2,500 | \$ | 1,084<br>2,881<br>8,781 |  |
| Noble   |  | Revolving Credit Facility,   |     |                   |    | 15,488                           |    | 12,746                  |  |
| Logistics, Inc. Service aftermarket au parts delivery |  | \$300 available (4.3%, Due 6/2011) <sup>(E)</sup>  | 3   | 300               |    | 300                              |    | 206                     |  |
|   |  | Senior Term Debt (9.2%, Due 12/2012) <sup>(E)</sup> Senior Term Debt (10.5%, Due 12/2012) <sup>(E)</sup> Senior Term Debt (10.5%,  | 7,2 | 227               |    | 7,227                            |    | 4,951                   |  |
|   |  |  | 3,6 | 650               |    | 3,650                            |    | 2,500                   |  |
|   |  | Due 12/2012) <sup>(E)</sup> (F) Preferred Stock (1,075,000   | 3,6 | 650               |    | 3,650                            |    | 2,500                   |  |
|   |  | shares) <sup>(D)(G)</sup><br>Common Stock (1,682,444   |     |                   |    | 1,750                            |    | 3,026                   |  |
|   |  | shares)(D)(G)  |     |                   |    | 1,683                            |    |                         |  |
|   |  |  |     |                   |    | 18,260                           |    | 13,183                  |  |
| Quench<br>Holdings Corp.                              | Service sales, installation<br>and service of water<br>coolers | Senior Subordinated Term Debt (10.0%, Due 8/2013) <sup>(E)</sup> Preferred Stock (388 shares) <sup>(D)(G)</sup> Common Stock (35,242 shares) <sup>(D)(G)</sup>   | 8,0 | 000               |    | 8,000<br>2,950<br>447            |    | 6,000 2,627             |  |
|   |  |  |     |                   |    | 11,397                           |    | 8,627                   |  |

| Total Affiliate Investments (represented 22.5% of total investments at fair value)                |   |  |    |       |    |        | \$<br>34,556 |
|---|---|--|----|-------|----|--------|--------------|
| NON-CONTRO Syndicated Loans: Fifth Third Processing   | L/NON-AFFILIATE INVE                          | STMENTS:   |    |       |    |        |              |
| Solutions,<br>LLC <sup>(K)</sup><br>Survey  | Service electronic payment processing Service | Senior Subordinated Term Debt (8.3%, Due 11/2017) <sup>(C)</sup>                   | \$ | 500   | \$ | 495    | \$<br>509    |
| Sampling, LLC   | telecommunications-based sampling             | Senior Term Debt (10.7%, Due 12/2012) <sup>(C)</sup>                               |    | 2,306 |    | 2,308  | 1,499        |
| Subtotal Syndicated Loans   |   |  |    |       |    | 2,803  | 2,008        |
| Non-syndicated A  | Loans:  |  |    |       |    |        |              |
| Greetings<br>Corporation  | Manufacturing and design greeting cards       | Senior Notes (7.4%, Due 6/2016) <sup>(C)</sup>                                     |    | 3,043 |    | 3,043  | 3,073        |
| B-Dry, LLC  | Service basement waterproofer                 | Senior Term Debt (11.0%,<br>Due 5/2014) <sup>(E)</sup><br>Senior Term Debt (11.5%, |    | 6,545 |    | 6,545  | 6,512        |
|   |   | Due 5/2014) <sup>(E)</sup> Common Stock Warrants (55                               |    | 3,050 |    | 3,050  | 3,035        |
|   |   | shares) <sup>(D)(G)</sup>  |    |       |    | 300    | 39           |
|   |   |  |    |       |    | 9,895  | 9,586        |
| Total Non-Control/Non-Affiliate Investments (represented 9.6% of total investments at fair value) |   |  |    |       | \$ | 15,741 | \$<br>14,667 |

TOTAL INVESTMENTS

\$ 197,192

\$ 153,285

<sup>(</sup>A) Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.

<sup>(</sup>B) Percentages represent the weighted average interest rates in effect at March 31, 2011, and due dates represent the contractual maturity date.

<sup>(</sup>C) Valued based on the indicative bid price on or near March 31, 2011, offered by the respective syndication agent s trading desk or secondary desk.

<sup>(</sup>D) Security is non-income producing.

Fair value based on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at March 31, 2011.

- (F) Last Out Tranche ( LOT ) of senior debt, meaning if the portfolio company is liquidated, the holder of the LOT is paid after the other senior debt and before the senior subordinated debt.
- (G) Aggregates all shares of such class of stock owned by the Company without regard to specific series owned within such class, some series of which may or may not be voting shares or aggregates all warrants to purchase shares of such class of stock owned by the Company without regard to specific series of such class of stock such warrants allow the Company to purchase.
- (H) In June 2010, an additional equity investment increased the Company s fully-diluted ownership above 25%, resulting in the investment being reclassified as Control during the quarter ended June 30, 2010.
- (I) In July 2010, Gladstone Neville Corp. changed its name to Neville Limited.
- (J) In April 2011, the Company sold its common equity investment, received partial redemption of its preferred stock and invested new subordinated debt in Cavert II Holding Corp. as part of a recapitalization.
- (K) In May 2011, the Company received full repayment of its senior subordinated term debt investment in Fifth Third Processing Solutions, LLC.
- (L) Debt security is on non-accrual.

  THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED

  FINANCIAL STATEMENTS.

# GLADSTONE INVESTMENT CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) JUNE 30, 2011 (DOLLAR AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA AND AS OTHERWISE

### INDICATED)

#### **NOTE 1. ORGANIZATION**

Gladstone Investment Corporation (the Company) was incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005, and completed an initial public offering on June 22, 2005. The Company is a closed-end, non-diversified management investment company that has elected to be treated as a business development company (BDC) under the Investment Company Act of 1940, as amended (the 1940 Act). In addition, the Company has elected to be treated for tax purposes as a regulated investment company (RIC) under the Internal Revenue Code of 1986, as amended (the Code). The Company s investment objective is to achieve a high level of current income and capital gains by investing in debt and equity securities of established private businesses.

Gladstone Business Investment, LLC ( Business Investment ), a wholly-owned subsidiary of the Company, was established on August 11, 2006 for the sole purpose of owning the Company s portfolio of investments in connection with its line of credit. The financial statements of Business Investment are consolidated with those of the Company. The Company is externally managed by Gladstone Management Corporation (the Adviser ), an affiliate of the Company.

### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Unaudited Interim Financial Statements and Basis of Presentation

Securities and Exchange Commission (the SEC ) on May 23, 2011.

Interim financial statements of the Company are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and pursuant to the requirements for reporting on Form 10-Q and Article 10 of Regulation S-X under the Securities Act of 1933, as amended (the Securities Act). Accordingly, certain disclosures accompanying annual financial statements prepared in accordance with GAAP are omitted. The accompanying condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated. Under Article 6 of Regulation S-X under the Securities Act, and the authoritative accounting guidance provided by the AICPA Audit and Accounting Guide for Investment Companies, the Company is not permitted to consolidate any portfolio company investments, including those in which the Company has a controlling interest. In the opinion of the Company s management, all adjustments, consisting solely of normal recurring accruals, necessary for the fair statement of financial statements for the interim periods have been included. The results of operations for the three months ended June 30, 2011 are not necessarily indicative of results that ultimately may be achieved for the

The fiscal year-end *Condensed Consolidated Statement of Assets and Liabilities* was derived from audited financial statements but does not include all disclosures required by GAAP.

year. The interim financial statements and notes thereto should be read in conjunction with the financial statements and notes thereto included in the Company s Form 10-K for the fiscal year ended March 31, 2011, as filed with the

**Investment Valuation Policy** 

The Company carries its investments at fair value to the extent that market quotations are readily available and reliable and otherwise at fair value as determined in good faith by the Company s board of directors (the Board of Directors). In determining the fair value of the Company s investments, the Adviser has established an investment valuation policy (the Policy). The Policy has been approved by the Board of Directors, and each quarter the Board of Directors reviews whether the Adviser has applied the Policy consistently and votes whether to accept the recommended valuation of the Company s investment portfolio.

The Company uses generally accepted valuation techniques to value its portfolio unless the Company has specific information about the value of an investment to determine otherwise. From time to time, the Company may accept an appraisal of a business in which the Company holds securities. These appraisals are expensive and occur infrequently but provide a third-party valuation opinion that may differ in results, techniques and scope used to value the

Company s investments. When these specific third-party appraisals are sought, the Company uses estimates of value delineated in such appraisals and its own assumptions, including estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date, to value the investment the Company has in that business.

The Policy, summarized below, applies to publicly-traded securities, securities for which a limited market exists and securities for which no market exists.

11

**Publicly-traded securities:** The Company determines the value of publicly-traded securities based on the closing price for the security on the exchange or securities market on which it is listed and primarily traded on the valuation date. To the extent that the Company owns restricted securities that are not freely tradable, but for which a public market otherwise exists, the Company will use the market value of that security adjusted for any decrease in value resulting from the restrictive feature.

Securities for which a limited market exists: The Company values securities that are not traded on an established secondary securities market, but for which a limited market for the security exists, such as certain participations in, or assignments of, syndicated loans, at the quoted bid price. In valuing these assets, the Company assesses trading activity in an asset class and evaluates variances in prices and other market insights to determine if any available quote prices are reliable. If the Company concludes that quotes based on active markets or trading activity may be relied upon, firm bid prices are requested; however, if a firm bid price is unavailable, the Company bases the value of the security upon the indicative bid price ( IBP ) offered by the respective originating syndication agent s trading desk, or secondary desk, on or near the valuation date. To the extent that the Company uses the IBP as a basis for valuing the security, the Adviser may take further steps to consider additional information to validate that price in accordance with the Policy.

In the event these limited markets become illiquid to a degree that market prices are no longer readily available, the Company will value its syndicated loans using alternative methods, such as estimated net present values of the future cash flows, or discounted cash flows ( DCF ). The use of a DCF methodology follows that prescribed by the Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 820, Fair Value Measurements and Disclosures, which provides guidance on the use of a reporting entity s own assumptions about future cash flows and risk-adjusted discount rates when relevant observable inputs, such as quotes in active markets, are not available. When relevant observable market data does not exist, an alternative outlined in ASC 820 is the valuation of investments based on DCF. For the purposes of using DCF to provide fair value estimates, the Company considers multiple inputs, such as a risk-adjusted discount rate that incorporates adjustments that market participants would make both for nonperformance and liquidity risks. As such, the Company develops a modified discount rate approach that incorporates risk premiums including, among other things, increased probability of default, or higher loss given default or increased liquidity risk. The DCF valuations applied to the syndicated loans provide an estimate of what the Company believes a market participant would pay to purchase a syndicated loan in an active market, thereby establishing a fair value. The Company will apply the DCF methodology in illiquid markets until quoted prices are available or are deemed reliable based on trading activity.

As of June 30, 2011, the Company assessed trading activity in its syndicated assets and determined that there continued to be market liquidity and a secondary market for these assets. Thus either firm bid prices, or IBPs, were used to fair value the Company s syndicated assets as of June 30, 2011, except for Survey Sampling, LLC, which paid off, at par, subsequent to June 30, 2011, and was valued based on the payoff.

Securities for which no market exists: The valuation methodology for securities for which no market exists falls into three categories: (A) portfolio investments comprised solely of debt securities; (B) portfolio investments in controlled companies comprised of a bundle of securities, which can include debt and equity securities and (C) portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities.

- (A) Portfolio investments comprised solely of debt securities: Debt securities that are not publicly traded on an established securities market, or for which a limited market does not exist ( Non-Public Debt Securities ), and that are issued by portfolio companies in which the Company has no equity, or equity-like securities, are fair valued in accordance with the terms of the Policy, which utilizes opinions of value submitted to the Company by Standard & Poor s Securities Evaluations, Inc. ( SPSE ). The Company may also submit paid in-kind ( PIK ) interest to SPSE for its evaluation when it is determined that PIK interest is likely to be received.
- (B) Portfolio investments in controlled companies comprised of a bundle of investments, which can include debt and equity securities: The fair value of these investments is determined based on the total enterprise value (TEV) of the portfolio company, or issuer, utilizing a liquidity waterfall approach under ASC 820 for the

Company s Non-Public Debt Securities and equity or equity-like securities (e.g., preferred equity, common equity or other equity-like securities) that are purchased together as part of a package, where the Company has control or could gain control through an option or warrant security, both the debt and equity securities of the portfolio investment would exit in the mergers and acquisitions market as the principal market, generally through a sale or recapitalization of the portfolio company. In accordance with ASC 820, the Company applies the in-use premise of value, which assumes the debt and equity securities are sold together. Under this liquidity waterfall approach, the Company first calculates the TEV of the issuer by incorporating some or all of the following factors:

the issuer s ability to make payments;

the earnings of the issuer;

recent sales to third parties of similar securities;

the comparison to publicly traded securities and

DCF or other pertinent factors.

12

In gathering the sales to third parties of similar securities, the Company may reference industry statistics and use outside experts. Once the Company has estimated the TEV of the issuer, the Company will subtract the value of all the debt securities of the issuer, which are valued at the contractual principal balance. Fair values of these debt securities are discounted for any shortfall of TEV over the total debt outstanding for the issuer. Once the values for all outstanding senior securities (which include the debt securities) have been subtracted from the TEV of the issuer, the remaining amount, if any, is used to determine the value of the issuer s equity or equity-like securities. If, in the Adviser s judgment, the liquidity waterfall approach does not accurately reflect the value of the debt component, the Adviser may recommend that the Company use a valuation by SPSE, or, if that is unavailable, a DCF valuation technique.

(C) Portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities: The Company values Non-Public Debt Securities that are purchased together with equity or equity-like securities from the same portfolio company, or issuer, for which the Company does not control or cannot gain control as of the measurement date, using a hypothetical secondary market as the Company s principal market. In accordance with ASC 820, the Company determines its fair value of these debt securities of non-control investments assuming the sale of an individual debt security using the in-exchange premise of value. As such, the Company estimates the fair value of the debt component using estimates of value provided by SPSE and its own assumptions in the absence of observable market data, including synthetic credit ratings, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. For equity or equity-like securities of investments for which the Company does not control or cannot gain control as of the measurement date, the Company estimates the fair value of the equity using the in-exchange premise of value based on factors such as the overall value of the issuer, the relative fair value of other units of account including debt, or other relative value approaches. Consideration is also given to capital structure and other contractual obligations that may impact the fair value of the equity. Further, the Company may utilize comparable values of similar companies, recent investments and indices with similar structures and risk characteristics or its own assumptions in the absence of other observable market data and may also employ DCF valuation techniques.

Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the securities existed. Furthermore, such differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned. There is no single standard for determining fair value in good faith, as fair value depends upon circumstances of each individual case. In general, fair value is the amount that the Company might reasonably expect to receive upon the current sale of the security in an orderly transaction between market participants at the measurement date.

Refer to Note 3 below for additional information regarding fair value measurements and the Company s adoption of ASC 820.

#### Investment Income Recognition

Interest income, adjusted for amortization of premiums and acquisition costs, the accretion of discounts and the amortization of amendment fees, is recorded on the accrual basis to the extent that such amounts are expected to be collected. Generally, when a loan becomes 90 days or more past due, or if the Company s qualitative assessment indicates that the debtor is unable to service its debt or other obligations, the Company will place the loan on non-accrual status and cease recognizing interest income on that loan until the borrower has demonstrated the ability and intent to pay contractual amounts due. However, the Company remains contractually entitled to this interest. Interest payments received on non-accrual loans may be recognized as income or applied to the cost basis, depending upon management s judgment. Non-accrual loans are restored to accrual status when past due principal and interest are paid and, in management s judgment, are likely to remain current, or due to a restructuring such that the interest income is deemed to be collectible. At June 30 and March 31, 2011, one Control investment, ASH Holdings Corp. (ASH), was on non-accrual with a fair value of \$0.

The Company has one loan in its portfolio which contains a PIK provision. The PIK interest, computed at the contractual rate specified in the loan agreement, is added to the principal balance of the loan and recorded as income.

To maintain the Company s status as a RIC, this non-cash source of income must be paid out to stockholders in the form of distributions, even though the Company has not yet collected the cash. The Company recorded PIK income of \$6 for the three months ended June 30, 2011. No PIK interest was recorded during the prior year period. The Company records success fees upon receipt. Success fees are contractually due upon a change of control in a portfolio company and are recorded in Other income in the accompanying *Condensed Consolidated Statements of Operations*. The Company recorded \$0.1 million of success fees during the three months ended June 30, 2011, representing a prepayment received from Mathey Investments, Inc. (Mathey). During the quarter ended June 30, 2010, the Company recorded success fees of \$2.0 million in connection with the exit and payoff of A. Stucki Holding Corp. (A. Stucki).

Dividend income on preferred equity securities is accrued to the extent that such amounts are expected to be collected and if the Company has the option to collect such amounts in cash and is recorded in Other income in the accompanying *Condensed* 

13

Consolidated Statements of Operations. During the three months ended June 30, 2011, the Company recorded and collected \$0.7 million of dividends accrued on preferred shares of Cavert II Holdings Corp. ( Cavert ) in connection with the recapitalization of Cavert. During the three months ended June 30, 2010, the Company recorded and collected \$0.3 million of dividends on preferred shares of A. Stucki and accrued and received a special dividend of property valued at \$0.5 million in connection with the A. Stucki sale.

Recent Accounting Pronouncements

In May 2011, the FASB issued Accounting Standards Update No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, (ASU 2011-04) which results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between GAAP and IFRS. ASU 2011-04 is effective for interim and annual periods beginning after December 15, 2011. The Company is currently assessing the potential impact that the adoption of ASU 2011-04 may have on the Company s financial position and results of operations.

### **NOTE 3. INVESTMENTS**

ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about assets and liabilities measured at fair value. ASC 820 provides a consistent definition of fair value that focuses on exit price in the principal, or most advantageous, market and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. ASC 820 also establishes the following three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

<u>Level 1</u> inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets:

<u>Level 2</u> inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 inputs are in those markets for which there are few transactions, the prices are not current, little public information exists or instances where prices vary substantially over time or among brokered market makers and

<u>Level 3</u> inputs to the valuation methodology are unobservable and significant to the fair value measurement. Unobservable inputs are those inputs that reflect the Company s own assumptions that market participants would use to price the asset or liability based upon the best available information.

As of June 30 and March 31, 2011, all of the Company s investments were valued using Level 3 inputs. The following table presents the financial assets carried at fair value as of June 30, 2011, by caption on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* for each of the three levels of hierarchy established by ASC 820:

|                               | As of June 30, 2011 |       |           |               |       |  |  |  |  |
|-------------------------------|---------------------|-------|-----------|---------------|-------|--|--|--|--|
|                               |                     |       |           | Total Fair Va | lue   |  |  |  |  |
|                               |                     |       |           | Reported in   | a     |  |  |  |  |
|                               |                     |       |           | Condensed     | l     |  |  |  |  |
|                               |                     |       |           | Consolidate   | d     |  |  |  |  |
|                               |                     |       |           | Statement of  | )f    |  |  |  |  |
|                               |                     | Level |           | Assets and    | Į     |  |  |  |  |
|                               | Level 1             | 2     | Level 3   | Liabilities   |       |  |  |  |  |
| <b>Control Investments</b>    |                     |       |           |               |       |  |  |  |  |
| Senior term debt              | \$                  | \$    | \$ 17,722 | \$ 1          | 7,722 |  |  |  |  |
| Senior subordinated term debt |                     |       | 59,554    | 5             | 9,554 |  |  |  |  |
| Preferred equity              |                     |       | 21,155    | 2             | 1,155 |  |  |  |  |
| Common equity/equivalents     |                     |       | 1,286     |               | 1,286 |  |  |  |  |

| <b>Total Control investments</b>                   | 99,717    | 99,717           |               |
|--|-----------|------------------|---------------|
| Affiliate Investments                              |           |                  |               |
| Senior term debt                                   |           | 25,351           | 25,351        |
| Senior subordinated term debt                      |           | 16,308           | 16,308        |
| Preferred equity                                   |           | 8,913            | 8,913         |
| Common equity/equivalents                          |           | 104              | 104           |
| <b>Total Affiliate investments</b>                 |           | 50,676           | 50,676        |
| Non-Control/Non-Affiliate Investments              |           |                  |               |
| Senior term debt                                   | 14,859    | 14,859           |               |
| Common equity/equivalents                          | 43        | 43               |               |
| <b>Total Non-Control/Non-Affiliate Investments</b> |           | 14,902           | 14,902        |
| Total Investments at fair value                    | \$        | \$<br>\$ 165,295 | \$<br>165,295 |
| Cash Equivalents                                   | 60,000    |                  | 60,000        |
| <b>Total Investments and Cash Equivalents</b>      | \$ 60,000 | \$<br>\$ 165,295 | \$<br>225,295 |
|  | 14        |                  |               |

The following table presents the financial assets carried at fair value as of March 31, 2011, by caption on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* for each of the three levels of hierarchy established by ASC 820:

### As of March 31, 2011

|   |           |            | ,          | C<br>S | tal Fair Value<br>Reported in<br>Condensed<br>Consolidated<br>Statement of |
|---|-----------|------------|------------|--------|--|
|   | Level 1   | Level<br>2 | Level 3    |        | Assets and<br>Liabilities  |
| Control Investments                         | Level 1   | <b>4</b>   | Level 3    |        | Liabilities  |
| Senior term debt                            | \$        | \$         | \$ 21,605  | \$     | 21,605   |
| Senior subordinated term debt               |           |            | 56,297     |        | 56,297   |
| Preferred equity                            |           |            | 19,745     |        | 19,745   |
| Common equity/equivalents                   |           |            | 6,415      |        | 6,415  |
| <b>Total Control investments</b>            |           |            | 104,062    |        | 104,062  |
| Affiliate Investments                       |           |            |            |        |  |
| Senior term debt                            |           |            | 22,903     |        | 22,903   |
| Senior subordinated term debt               |           |            | 6,000      |        | 6,000  |
| Preferred equity                            |           |            | 5,653      |        | 5,653  |
| <b>Total Affiliate investments</b>          |           |            | 34,556     |        | 34,556   |
| Non-Control/Non-Affiliate Investments       |           |            |            |        |  |
| Senior term debt                            |           |            | 14,119     |        | 14,119   |
| Senior subordinated term debt               |           |            | 509        |        | 509  |
| Common equity/equivalents                   |           |            | 39         |        | 39   |
| Total Non-Control/Non-Affiliate Investments |           |            | 14,667     |        | 14,667   |
| Total Investments at fair value             | \$        | \$         | \$ 153,285 | \$     | 153,285  |
| Cash Equivalents                            | 60,000    |            |            |        | 60,000   |
| Total Investments and Cash Equivalents      | \$ 60,000 | \$         | \$ 153,285 | \$     | 213,285  |

Changes in Level 3 Fair Value Measurements of Investments

The following tables provide a roll-forward in the changes in fair value during the three months ended June 30, 2011 and 2010 for all investments for which the Company determines fair value using unobservable (Level 3) factors. When a determination is made to classify a financial instrument within Level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, Level 3 financial instruments typically include, in addition to the unobservable or Level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources).

Accordingly, the gains and losses in the tables below include changes in fair value due in part to observable factors that are part of the valuation methodology. Two tables are provided for each period. The first table is broken out by Control, Affiliate and Non-Control/Non-Affiliate investment classification. The second table is broken out by major security type.

Fair value measurements using unobservable data inputs (Level 3) Period ended June 30, 2011:

|   | Control<br>Investments |         | Affiliate<br>Investments |    | n-Control/<br>n-Affiliate<br>restments | Total      |  |
|---|------------------------|---------|--------------------------|----|--|------------|--|
| Three months ended June 30, 2011:                         |                        |         |                          |    |  |            |  |
| Fair value as of March 31, 2011                           | \$                     | 104,062 | \$<br>34,556             | \$ | 14,667                                 | \$ 153,285 |  |
| Net realized gains <sup>(A)</sup>                         |                        | 5,734   |                          |    | 5                                      | 5,739      |  |
| Net unrealized (depreciation) appreciation <sup>(B)</sup> |                        | (1,758) | 1,985                    |    | 834                                    | 1,061      |  |
| Reversal of previously-recorded appreciation upon         |                        |         |                          |    |  |            |  |
| realization <sup>(B)</sup>                                |                        | (6,193) | 94                       |    | (14)                                   | (6,113)    |  |
| Issuances / Originations <sup>(C)</sup>                   |                        | 16,753  | 5,700                    |    | 6                                      | 22,459     |  |
| Sales   |                        | (8,069) |                          |    |  | (8,069)    |  |
| Settlements / Repayments <sup>(D)</sup>                   |                        | (1,647) | (824)                    |    | (596)                                  | (3,067)    |  |
| Transfers <sup>(E)</sup>                                  |                        | (9,165) | 9,165                    |    |  |            |  |
| Fair value as of June 30, 2011                            | \$                     | 99,717  | \$<br>50,676             | \$ | 14,902                                 | \$ 165,295 |  |
|   |                        | 15      |                          |    |  |            |  |

|   | Senior<br>Term |                | Senior<br>Subordinated Preferred |                            | Common<br>Equity/ |                    |                    |                                     |                               |
|---|----------------|----------------|----------------------------------|----------------------------|-------------------|--------------------|--------------------|-------------------------------------|-------------------------------|
|   |                | Debt           | Te                               | rm Debt                    |                   | Equity             | <b>Equivalents</b> |                                     | Total                         |
| Three months ended June 30, 2011: Fair value as of March 31, 2011 Net realized gains <sup>(A)</sup>   | \$             | 58,627         | \$                               | 62,806<br>5                | \$                | 25,398             | \$                 | 6,454<br>5,734                      | \$ 153,285<br>5,739           |
| Net unrealized appreciation (depreciation) <sup>(B)</sup> Reversal of previously-recorded   |                | 1,357          |                                  | (5,655)                    |                   | 4,832              |                    | 527                                 | 1,061                         |
| appreciation upon realization <sup>(B)</sup> Issuances / Originations <sup>(C)</sup>  |                | 95<br>6        |                                  | (14)<br>19,635             |                   | (686)<br>2,790     |                    | (5,508)<br>28                       | (6,113)<br>22,459             |
| Sales<br>Settlements / Repayments <sup>(D)</sup>  |                | (2,153)        |                                  | (915)                      |                   | (2,266)            |                    | (5,803)<br>1                        | (8,069)<br>(3,067)            |
| Fair value as of June 30, 2011  | \$             | 57,932         | \$                               | 75,862                     | \$                | 30,068             | \$                 | 1,433                               | \$ 165,295                    |
| Period ended June 30, 2010:   |                |                |                                  |                            |                   |                    |                    |                                     |                               |
|   |                |                | Con<br>vest                      |                            |                   | filiate<br>stments | Non                | -Control/<br>-Affiliate<br>estments | Total                         |
| Three months ended June 30, 2010: Fair value as of March 31, 2010 Net realized gains <sup>(A)</sup> Net unrealized (depreciation) appreciation Reversal of previously-recorded apprecia |                |                | \$                               | 8,248<br>6,957<br>(55)     | \$                | 37,664<br>1,237    | \$                 | 20,946<br>19<br>444                 | \$ 206,858<br>16,976<br>1,626 |
| realization <sup>(B)</sup> Issuances / Originations <sup>(C)</sup> Sales  | atio           | пироп          |                                  | 7,406)<br>1,354<br>(1,474) |                   |                    |                    | (18)                                | (17,424)<br>1,354<br>(21,474) |
| Settlements / Repayments <sup>(D)</sup><br>Transfers <sup>(F)</sup>   |                |                | (3                               | 51,803)<br>5,753           |                   | (472)<br>(5,753)   |                    | (7,312)                             | (39,587)                      |
| Fair value as of June 30, 2010  |                |                | \$<br>10                         | 1,574                      | \$                | 32,676             | \$                 | 14,079                              | \$ 148,329                    |
|   |                | Senior<br>Term |                                  | Senior<br>ordinated        | P                 | referred           |                    | ommon<br>Equity/                    |                               |
| Three months ended June 30,   |                | Debt           | Te                               | rm Debt                    |                   | Equity             | Eq                 | uivalents                           | Total                         |
| <b>2010:</b> Fair value as of March 31, 2010 Net realized gains <sup>(A)</sup> Net unrealized appreciation  | \$             | 94,359<br>19   | \$                               | 71,112                     | \$                | 20,425             | \$                 | 20,962<br>16,957                    | \$ 206,858<br>16,976          |
| (depreciation) <sup>(B)</sup> Reversal of previously-recorded   |                | 510            |                                  | (168)                      |                   | 556                |                    | 728                                 | 1,626                         |
| appreciation upon realization(B)  |                | (19)           |                                  |                            |                   | (142)              |                    | (17,263)                            | (17,424)                      |

| Fair value as of June 30, 2010          | \$ 64.893 | \$ 62.018 | \$ 16510 | \$ 4908  | \$ 148 329 |
|---|-----------|-----------|----------|----------|------------|
| Settlements / Repayments <sup>(D)</sup> | (29,976)  | (9,611)   |          |          | (39,587)   |
| Sales                                   |           |           | (4,387)  | (17,087) | (21,474)   |
| Issuances / Originations(C)             |           | 685       | 58       | 611      | 1,354      |

- (A) Included in the realized and unrealized gain (loss) section on the accompanying *Condensed Consolidated Statement of Operations* for the periods ended June 30, 2011 and 2010.
- (B) Included in Net unrealized depreciation of investment portfolio on the accompanying *Condensed Consolidated Statement of Operations* for the periods ended June 30, 2011 and 2010.
- (C) Includes PIK and other non-cash disbursements to portfolio companies.
- (D) Includes amortization of premiums and discounts and other cost-basis adjustments.
- (E) Transfer represents the cost basis of Cavert immediately after its recapitalization in April 2011, which was reclassified from a Control to an Affiliate investment during the three months ended June 30, 2011.
- (F) Transfer represents the cost basis as of March 31, 2010 of Tread Corporation, which was reclassified from an Affiliate to a Control investment during the three months ended June 30, 2010.

Non-Proprietary Investment Activity

Non-proprietary investments are investments that were not originated by the Company. During the three months ended June 30, 2011, the Company received full repayment of its syndicated loan to Fifth Third Processing Solutions, LLC, resulting in gross proceeds of approximately \$0.5 million. The non-proprietary loans in the Company s investment portfolio, consisting of all Non-Control/Non-Affiliate investments other than B-Dry, LLC, had a fair value of approximately \$5.4 million, or 3.3% of its total investments at June 30, 2011.

### Proprietary Investment Activity

During the three months ended June 30, 2011, the following significant transactions occurred:

In April 2011, the Company recapitalized its investment in Cavert, from which the Company received gross cash proceeds of \$5.6 million from the sale of its common equity, resulting in a realized gain of \$5.5 million, \$2.3 million in a partial redemption of its preferred stock and \$0.7 million in preferred dividends. At the same time, the Company invested \$5.7 million in new subordinated debt in Cavert. Cavert was reclassified from a Control investment to an Affiliate investment during the three months ended June 30, 2011.

In April 2011, the Company invested \$16.4 million in a new Control investment, Mitchell Rubber Products, Inc. (Mitchell), consisting of subordinated debt and preferred and common equity. Mitchell, headquartered in Mira Loma, California, develops, mixes and molds rubber compounds for specialized applications in the non-tire rubber market.

Refer to Note 12, Subsequent Events, for investment activity occurring subsequent to June 30, 2011. *Investment Concentrations* 

Approximately 35.0% of the aggregate fair value of the Company s investment portfolio at June 30, 2011, was comprised of senior term debt, 45.9% was comprised of senior subordinated term debt and 19.1% was comprised of preferred and common equity securities or their equivalents. At June 30, 2011, the Company had investments in 17 portfolio companies with an aggregate fair value of \$165.3 million, of which Venyu Solutions, Inc. ( Venyu ), Acme Cryogenics, Inc. ( Acme ) and Mitchell, collectively, comprised approximately \$64.2 million, or 38.8% of the Company s total investment portfolio, at fair value. The following table outlines the Company s investments by security type at June 30 and March 31, 2011:

|                               | June 30, 2011 |            | March 31, 2011 |            |  |
|-------------------------------|---------------|------------|----------------|------------|--|
|                               |               | Fair       |                | Fair       |  |
|                               | Cost          | Value      | Cost           | Value      |  |
| Senior term debt              | \$ 62,421     | \$ 57,932  | \$ 64,566      | \$ 58,627  |  |
| Senior subordinated term debt | 93,327        | 75,862     | 74,602         | 62,806     |  |
| Preferred equity              | 53,443        | 30,068     | 52,922         | 25,398     |  |
| Common equity/Equivalents     | 5,063         | 1,433      | 5,102          | 6,454      |  |
| Total Investments             | \$ 214,254    | \$ 165,295 | \$ 197,192     | \$ 153,285 |  |

Investments at fair value consisted of the following industry classifications at June 30 and March 31, 2011:

|  | June 30, 2011<br>Percentage |                      | March 31, 2011<br>Percentage |                      |
|--|-----------------------------|----------------------|------------------------------|----------------------|
|  | T7-4                        | of<br>T-4-1          | E                            | of<br>T-4-1          |
|  | Fair<br>Value               | Total<br>Investments | Fair<br>Value                | Total<br>Investments |
| Chemicals, plastics and rubber         | \$ 38,846                   | 23.5%                | \$ 19,906                    | 13.0%                |
| Electronics                            | 25,321                      | 15.3                 | 25,012                       | 16.3                 |
| Containers, packaging and glass        | 25,225                      | 15.3                 | 29,029                       | 19.0                 |
| Cargo transport                        | 14,165                      | 8.6                  | 13,183                       | 8.6                  |
| Diversified/Conglomerate manufacturing | 12,659                      | 7.7                  | 12,746                       | 8.3                  |
| Buildings and real estate              | 9,970                       | 6.0                  | 10,120                       | 6.6                  |
| Machinery                              | 9,398                       | 5.7                  | 10,431                       | 6.8                  |
| Home and office furnishings/Consumer   |                             |                      |                              |                      |
| products                               | 8,852                       | 5.3                  | 8,627                        | 5.6                  |
| Oil and gas                            | 6,596                       | 4.0                  | 4,931                        | 3.2                  |

Edgar Filing: GLADSTONE INVESTMENT CORPORATION\DE - Form 10-Q

| Aerospace and defense            | 6,415      | 3.9    | 6,659      | 4.4    |
|----------------------------------|------------|--------|------------|--------|
| Printing and publishing          | 3,155      | 1.9    | 3,073      | 2.0    |
| Automobile                       | 2,400      | 1.4    | 7,560      | 4.9    |
| Telecommunications               | 2,293      | 1.4    | 1,499      | 1.0    |
| Diversified/Conglomerate service |            |        | 509        | 0.3    |
| Total Investments                | \$ 165,295 | 100.0% | \$ 153,285 | 100.0% |

The investments, at fair value, were included in the following geographic regions of the United States at June 30 and March 31, 2011:

|                   | June       | <b>June 30, 2011</b> |            | March 31, 2011     |  |  |
|-------------------|------------|----------------------|------------|--------------------|--|--|
|                   |            | Percentage of        |            | Percentage of      |  |  |
|                   | Fair       | Total                | Fair       | Total              |  |  |
|                   | Value      | Investments          | Value      | <b>Investments</b> |  |  |
| South             | \$ 106,486 | 64.4%                | \$ 92,172  | 60.1%              |  |  |
| Northeast         | 36,580     | 22.1                 | 38,126     | 24.9               |  |  |
| West              | 12,659     | 7.7                  | 12,746     | 8.3                |  |  |
| Midwest           | 9,570      | 5.8                  | 10,241     | 6.7                |  |  |
| Total Investments | \$ 165,295 | 100.0%               | \$ 153,285 | 100.0%             |  |  |

The geographic region indicates the location of the headquarters for the Company s portfolio companies. A portfolio company may have a number of other business locations in other geographic regions.

### **Investment Principal Repayments**

The following table summarizes the contractual principal repayments and maturity of the Company s investment portfolio by fiscal year, assuming no voluntary prepayments, at June 30, 2011:

|                                      |  | Amount     |
|--------------------------------------|--|------------|
| For the remaining nine months ending |  |            |
| March 31:                            | 2012   | \$ 16,949  |
| For the fiscal year ending March 31: | 2013   | 31,578     |
|                                      | 2014   | 34,331     |
|                                      | 2015   | 17,221     |
|                                      | 2016   | 26,775     |
|                                      | 2017   | 29,124     |
|                                      | Thereafter   |            |
|                                      | Total contractual repayments                           | \$ 155,978 |
|                                      | Investments in equity securities                       | 58,506     |
|                                      | Adjustments to cost basis on debt securities           | (230)      |
|                                      | Total cost basis of investments held at June 30, 2011: | \$ 214,254 |

### Receivables from Portfolio Companies

Receivables from portfolio companies represent non-recurring costs incurred on behalf of portfolio companies. The Company maintains an allowance for uncollectible receivables from portfolio companies, which is determined based on historical experience and management s expectations of future losses. The Company charges the accounts receivable to the established provision when collection efforts have been exhausted and the receivables are deemed uncollectible. As of June 30 and March 31, 2011, the Company had gross receivables from portfolio companies of \$0.5 million. The allowance for uncollectible receivables was \$0.1 million at June 30 and March 31, 2011.

### NOTE 4. RELATED PARTY TRANSACTIONS

Investment Advisory and Management Agreement

The Company has entered into an investment advisory and management agreement with the Adviser (the Advisory Agreement), which is controlled by the Company's chairman and chief executive officer. In accordance with the Advisory Agreement, the Company pays the Adviser certain fees as compensation for its services, such fees consisting of a base management fee and an incentive fee. On July 12, 2011, the Board of Directors approved the renewal of the Advisory Agreement through August 31, 2012.

The following table summarizes the management fees, incentive fees and associated credits reflected in the accompanying *Condensed Consolidated Statements of Operations*:

|   | Three Months Ended June 30, |       |    |                                |
|---|-----------------------------|-------|----|--------------------------------|
| Average total assets subject to base management fee $^{(A)}$ Multiplied by pro-rata annual base management fee of $2\%$ | \$                          | 2011  |    | <b>2010</b><br>204,800<br>0.5% |
| Unadjusted base management fee  | \$                          | 1,008 | \$ | 1,024                          |
| Reduction for loan servicing fees <sup>(B)</sup>  |                             | (677) |    | (824)                          |
| Base management fee <sup>(B)</sup>  | \$                          | 331   | \$ | 200                            |

1 mount

| Credits to base management fee from Adviser:  Fee reduction for the waiver of 2.0% fee on senior syndicated loans to 0.5% |    |       | (15)        |  |  |
|---|----|-------|-------------|--|--|
| Credit for fees received by Adviser from the portfolio companies  |    | (215) | (104)       |  |  |
| Credit to base management fee from Adviser(B)   |    | (215) | (119)       |  |  |
| Net base management fee   | \$ | 116   | \$<br>81    |  |  |
| Net incentive fee <sup>(B)</sup>  | \$ | 19    | \$<br>1,052 |  |  |

<sup>(</sup>A) Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the applicable quarters within the respective periods and adjusted appropriately for any share issuances or repurchases during the periods.

<sup>(</sup>B) Reflected, in total, as a line item on the Condensed Consolidated Statement of Operations.

#### **Base Management Fee**

The base management fee is payable quarterly and assessed at an annual rate of 2.0%, computed on the basis of the value of the Company s average gross assets at the end of the two most recently completed quarters, which are total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings. In addition, the following three items are adjustments to the base management fee calculation.

Loan Servicing Fees

The Adviser also services the loans held by Business Investment, in return for which it receives a 2.0% annual fee based on the monthly aggregate outstanding balance of loans pledged under the Company s line of credit. Since the Company owns these loans, all loan servicing fees paid to the Adviser are treated as reductions directly against the 2.0% base management fee under the Advisory Agreement.

Senior Syndicated Loan Fee Waiver

The Board of Directors accepted an unconditional and irrevocable voluntary waiver from the Adviser to reduce the annual 2.0% base management fee on senior syndicated loan participations to 0.5%, to the extent that proceeds resulting from borrowings were used to purchase such senior syndicated loan participations, for the three months ended June 30, 2011 and 2010.

Portfolio Company Fees

Under the Advisory Agreement, the Adviser has also provided, and continues to provide, managerial assistance and other services to the Company s portfolio companies and may receive fees for services other than managerial assistance. 50% of certain of these fees and 100% of other fees are credited against the base management fee that the Company would otherwise be required to pay to the Adviser.

#### **Incentive Fee**

The incentive fee consists of two parts: an income-based incentive fee and a capital gains-based incentive fee. The income-based incentive fee rewards the Adviser if the Company s quarterly net investment income (before giving effect to any incentive fee) exceeds 1.75% of the Company s net assets (the hurdle rate ). The Company will pay the Adviser an income-based incentive fee with respect to the Company s pre-incentive fee net investment income in each calendar quarter as follows:

no incentive fee in any calendar quarter in which the Company s pre-incentive fee net investment income does not exceed the hurdle rate (7.0% annualized);

100% of the Company s pre-incentive fee net investment income with respect to that portion of such pre-incentive fee net investment income, if any, that exceeds the hurdle rate but is less than 2.1875% in any calendar quarter (8.75% annualized); and

20% of the amount of the Company s pre-incentive fee net investment income, if any, that exceeds 2.1875% in any calendar quarter (8.75% annualized).

The second part of the incentive fee is a capital gains-based incentive fee that will be determined and payable in arrears as of the end of each fiscal year (or upon termination of the Advisory Agreement, as of the termination date), and equals 20% of the Company s realized capital gains as of the end of the fiscal year. In determining the capital gains-based incentive fee payable to the Adviser, the Company will calculate the cumulative aggregate realized capital gains and cumulative aggregate realized capital losses since the Company s inception, and the aggregate unrealized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in the Company s portfolio. For this purpose, cumulative aggregate realized capital gains, if any, equals the sum of the differences between the net sales price of each investment, when sold, and the original cost of such investment since

the Company s inception. Cumulative aggregate realized capital losses equals the sum of the amounts by which the net sales price of each investment, when sold, is less than the original cost of such investment since the Company s inception. Aggregate unrealized capital depreciation equals the sum of the difference, if negative, between the valuation of each investment as of the applicable calculation date and the original cost of such investment. At the end of the applicable year, the amount of capital gains that serves as the basis for the Company s calculation of the capital gains-based incentive fee equals the cumulative aggregate realized capital gains less cumulative aggregate realized capital losses, less aggregate unrealized capital depreciation, with respect to the Company s portfolio of investments. If this number is positive at the end of such year, then the capital gains-based incentive fee for such year equals 20% of such amount, less the aggregate amount of any capital gains-based incentive fees paid in respect of the Company s portfolio in all prior years. No capital gains-based incentive fee has been recorded for the Company from its inception through June 30, 2011, as cumulative unrealized capital depreciation has exceeded cumulative realized capital gains net of cumulative realized capital losses.

Additionally, in accordance with GAAP, the Company did not accrue a capital gains-based incentive fee for the three months ended June 30, 2011. This GAAP accrual is calculated using the aggregate cumulative realized capital gains and losses and

aggregate cumulative unrealized capital depreciation included in the calculation of the capital gains-based incentive fee plus the aggregate cumulative unrealized capital appreciation. If such amount is positive at the end of a period, then GAAP require the Company to record a capital gains-based incentive fee equal to 20% of such amount, less the aggregate amount of actual capital gains-based incentive fees paid in all prior years. If such amount is negative, then there is no accrual for such year. GAAP requires that the capital gains-based incentive fee accrual consider the cumulative aggregate unrealized capital appreciation in the calculation, as a capital gains-based incentive fee would be payable if such unrealized capital appreciation were realized. There can be no assurance that such unrealized capital appreciation will be realized in the future. No GAAP accrual for a capital gains-based incentive fee has been recorded for the Company from its inception through June 30, 2011.

## Administration Agreement

The Company has entered into an administration agreement (the Administration Agreement ) with Gladstone Administration, LLC (the Administrator ), an affiliate of the Adviser, whereby it pays separately for administrative services. The Administration Agreement provides for payments equal to the Company s allocable portion of its Administrator s overhead expenses in performing its obligations under the Administration Agreement, including, but not limited to, rent and the salaries and benefits expenses of the Company s chief financial officer, chief compliance officer, treasurer, internal counsel and their respective staffs. The Company s allocable portion of administrative expenses is generally derived by multiplying the Administrator s total allocable expenses by the percentage of the Company s total assets at the beginning of the quarter in comparison to the total assets at the beginning of the quarter of all companies managed by the Adviser under similar agreements. On July 12, 2011, the Board of Directors approved the renewal of the Administration Agreement through August 31, 2012.

Related Party Fees Due

Amounts due to related parties on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* were as follows:

|   | As of June<br>30,<br>2011 | As of March 31, 2011 |
|---|---------------------------|----------------------|
| Base management fee due to Adviser Loan servicing fee due to Adviser Incentive fee due to Adviser Other | \$ 11<br>17<br>1          | <b>3</b> 157         |
| Total Fees due to Adviser   | 30                        | <b>8</b> 499         |
| Fee due to Administrator  | 15                        | <b>1</b> 171         |
| Total related party fees due  | \$ 45                     | 9 \$ 670             |

#### **NOTE 5. BORROWINGS**

Line of Credit

On April 14, 2009, the Company, through its wholly-owned subsidiary, Business Investment, entered into a second amended and restated credit agreement providing for a \$50.0 million revolving line of credit (the Credit Facility ) arranged by Branch Banking and Trust Company (BB&T) as administrative agent. Key Equipment Finance Inc. also joined the Credit Facility as a committed lender. In connection with entering into the Credit Facility, the Company borrowed \$43.8 million under the Credit Facility to make a final payment in satisfaction of all unpaid principal and interest owed to Deutsche Bank AG under a prior line of credit. On April 13, 2010, the Company, through Business Investment, entered into a third amended and restated credit agreement providing for a \$50.0 million, two year revolving line of credit, which extended the maturity date of the Credit Facility to April 13, 2012. If the Credit Facility

is not renewed or extended by April 13, 2012, all unpaid principal and interest will be due and payable within one year of the maturity date. Advances under the Credit Facility generally bear interest at the 30-day London Interbank Offered Rate (LIBOR) (subject to a minimum rate of 2.0%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50.0% of the commitment and 1.0% on undrawn amounts if the advances outstanding are below 50.0% of the commitment. As of June 30, 2011, the Company had no borrowings outstanding with approximately \$40.5 million of availability under the Credit Facility. For the three months ended June 30, 2011 and 2010, the Company had weighted average borrowings outstanding under the Credit Facility of \$0 and \$11.0 million, respectively. The weighted average effective interest rate for the three months ended June 30, 2011, was not meaningful, as the Company had no borrowings outstanding under the Credit Facility during the period. For the three months ended June 30, 2010, the weighted average effective interest rate was 9.8%.

Interest is payable monthly during the term of the Credit Facility. Available borrowings are subject to various constraints imposed under the Credit Facility, based on the aggregate loan balance pledged by Business Investment, which varies as loans are added and repaid, regardless of whether such repayments are prepayments or made as contractually required.

The administrative agent also requires that any interest or principal payments on pledged loans be remitted directly by the borrower

into a lockbox account with The Bank of New York Mellon Trust Company, N.A as custodian. BB&T is also the trustee of the account and once a month remits the collected funds to the Company.

The Credit Facility contains covenants that require Business Investment to maintain its status as a separate legal entity; prohibit certain significant corporate transactions (such as mergers, consolidations, liquidations or dissolutions) and restrict material changes to the Company's credit and collection policies without the lenders' consent. The Credit Facility also limits payments on distributions to the aggregate net investment income for each of the twelve month periods ending March 31, 2011 and 2012. The Company is also subject to certain limitations on the type of loan investments it can make, including restrictions on geographic concentrations, sector concentrations, loan size, dividend payout, payment frequency and status, average life and lien property. The Credit Facility further requires the Company to comply with other financial and operational covenants, which obligate the Company to, among other things, maintain certain financial ratios, including asset and interest coverage, a minimum net worth and a minimum number of obligors required in the borrowing base of the credit agreement. Additionally, the Company is subject to a performance guaranty that requires the Company to maintain (i) a minimum net worth of \$155.0 million plus 50.0% of all equity and subordinated debt raised after April 13, 2010, (ii) asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act and (iii) its status as a BDC under the 1940 Act and as a RIC under the Code. As of June 30, 2011, the Company was in compliance with all covenants.

#### Short-Term Loan

Similar to what has been done at the close of several of the prior quarters to maintain the Company s status as a RIC, the Company purchased \$40.0 million of short-term United States Treasury Bills (T-Bills) through Jefferies & Company, Inc. (Jefferies) on June 29, 2011. The T-Bills were purchased using \$4.0 million from existing T-Bills for collateral and the proceeds from a \$40.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.64%. On July 7, 2011, when the T-Bills matured, the Company repaid the \$40.0 million loan from Jefferies.

#### Fair Value

The Company elected to apply ASC 825, Financial Instruments, specifically for the Credit Facility and short-term loan, which was consistent with its application of ASC 820 to its investments. The Company estimates the fair value of the Credit Facility using estimates of value provided by an independent third party and its own assumptions in the absence of observable market data, including estimated remaining life, credit party risk, current market yield and interest rate spreads of similar securities as of the measurement date. Due to the eight-day duration of the short-term loan, cost was deemed to approximate fair value. As of June 30, 2011, all of the Company s borrowings were valued using Level 3 inputs. The following tables present the Credit Facility and short-term loan carried at fair value as of June 30 and March 31, 2011, by caption on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* for level three of the hierarchy established by ASC 820 and a roll-forward in the changes in fair value during the three months ended June 30, 2011 and 2010:

|                                    |                      | air Value Re<br>idated State | -  | Condensed                  |
|------------------------------------|----------------------|------------------------------|----|----------------------------|
| Short-Term Loan<br>Credit Facility | <b>June 30</b><br>\$ |                              | Ma | arch 31,<br>2011<br>40,000 |
| Total                              | \$                   | 40,000                       | \$ | 40,000                     |

**Total Fair Value** 

Level 3 - Borrowings

|  | Sh | ort-Term<br>Loan | Credit    | Co<br>S<br>of | eported in Condensed onsolidated statements Assets and Liabilities |
|--|----|------------------|-----------|---------------|--|
| Three months ended June 30, 2011:          |    | Loan             | Facility  | ,             | Liabilities  |
| Fair value at March 31, 2011               | \$ | 40,000           | \$        | \$            | 40,000   |
| Borrowings                                 |    | 40,000           |           |               | 40,000   |
| Repayments                                 |    | (40,000)         |           |               | (40,000)   |
| Fair value at June 30, 2011                | \$ | 40,000           | \$        | \$            | 40,000   |
| Three months ended June 30, 2010:          |    |                  |           |               |  |
| Fair value at March 31, 2010               | \$ | 75,000           | \$ 27,812 | \$            | 102,812  |
| Borrowings                                 |    | 75,000           | 16,000    |               | 91,000   |
| Repayments                                 |    | (75,000)         | (27,300)  |               | (102,300)  |
| Net unrealized appreciation <sup>(A)</sup> |    |                  | (12)      |               | (12)   |
| Fair value at June 30, 2010                | \$ | 75,000           | \$ 16,500 | \$            | 91,500   |

<sup>(</sup>A) Included in net unrealized appreciation (depreciation) of other on the accompanying *Condensed Consolidated Statements of Operations* for the period ended June 30, 2010.

The fair value of the collateral under the Credit Facility was approximately \$158.2 million and \$146.3 million at June 30 and March 31, 2011, respectively. The fair value of the collateral under the short-term loan was approximately \$44.0 million at both June 30 and March 31, 2011.

#### NOTE 6. INTEREST RATE CAP AGREEMENTS

In May 2009, the Company cancelled its interest rate cap agreement with Deutsche Bank AG and entered into an interest rate cap agreement with BB&T that effectively limited the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. The interest rate cap had a notional amount of \$45.0 million at a cost of approximately \$39. The agreement provided that the Company s interest rate or cost of funds on a portion of its borrowings was capped at 6.5% when LIBOR was in excess of 6.5%. The interest rate cap agreement expired in May 2011, and a realized loss of \$39 was recorded during the three months ended June 30, 2011. In April 2010, the Company entered into an interest rate cap agreement, effective May 2011 and expiring in May 2012, with BB&T for a notional amount of \$45.0 million that effectively limits the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. In conjunction with this agreement, the Company incurred a premium fee of approximately \$41. The agreement provides that the Company s interest rate or cost of funds on a portion of its borrowings will be capped at 6.0% when the LIBOR is in excess of 6.0%. The Company records changes in the fair value of the interest rate cap agreement quarterly based on the current market valuation at quarter end as unrealized depreciation or appreciation of other on the accompanying Condensed Consolidated Statements of Operations. At June 30, 2011, the interest rate cap agreement had a fair value of \$4. The use of a cap agreement involves risks that are different from those associated with ordinary portfolio securities transactions. Cap agreements may be considered to be illiquid. Although the Company will not enter into any such agreements unless it believes that the other party to the transaction is creditworthy, the Company does bear the risk of loss of the amount expected to be received under such agreements in the event of default or bankruptcy of the agreement counterparty.

## NOTE 7. COMMON STOCK

Registration Statement

On July 21, 2009, the Company filed a registration statement on Form N-2 (Registration No. 333-160720) that was amended on October 2, 2009 and which the SEC declared effective on October 8, 2009. The Company filed a post-effective amendment to such registration statement on August 24, 2010, which the SEC declared effective on December 23, 2010. The Company filed a third post-effective amendment to such registration statement on June 17, 2011, which has not yet been declared effective. Once this post-effective amendment is declared effective, the registration statement will permit the Company to issue, through one or more transactions, up to an aggregate of \$300.0 million in securities, consisting of common stock, preferred stock, subscription rights, debt securities and warrants to purchase common stock, including through a combined offering of these securities.

#### NOTE 8. NET INCREASE IN NET ASSETS RESULTING FROM OPERATIONS PER SHARE

The following table sets forth the computation of basic and diluted net increase in net assets resulting from operations per share for the three months ended June 30, 2011 and 2010:

|  | Three Months Ended June 30, |       |           |       |  |
|--|-----------------------------|-------|-----------|-------|--|
|  |                             | 2011  | 2010      |       |  |
| Numerator for basic and diluted net increase in net assets resulting from  |                             |       |           |       |  |
| operations per share   | \$                          | 4,187 | \$        | 5,368 |  |
| Denominator for basic and diluted weighted average shares                  | <b>22,080,133</b> 22,       |       | 2,080,133 |       |  |
| Basic and diluted net increase in net assets resulting from operations per |                             |       |           |       |  |
| share  | \$                          | 0.19  | \$        | 0.24  |  |

#### **NOTE 9. DISTRIBUTIONS**

The Board of Directors declared the following monthly distributions to stockholders for the three months ended June 30, 2011 and 2010:

Edgar Filing: GLADSTONE INVESTMENT CORPORATION\DE - Form 10-Q

|             |               |              |                | Dist | ribution |
|-------------|---------------|--------------|----------------|------|----------|
|             | Declaration   | Record       | Payment        |      |          |
| Fiscal Year | Date          | Date         | Date           | pei  | r Share  |
|             | April 12,     | April 22,    | April 29,      |      |          |
| 2012        | 2011          | 2011         | 2011           | \$   | 0.045    |
|             | April 12,     | May 20,      | May 31,        |      |          |
|             | 2011          | 2011         | 2011           |      | 0.045    |
|             | April 12,     | June 20,     | June 30,       |      |          |
|             | 2011          | 2011         | 2011           |      | 0.045    |
|             | Three         | months ended | June 30, 2011: | \$   | 0.135    |
|             |               | April 22,    | April 30,      |      |          |
| 2011        | April 7, 2010 | 2010         | 2010           | \$   | 0.040    |
|             |               | May 20,      | May 28,        |      |          |
|             | April 7, 2010 | 2010         | 2010           |      | 0.040    |
|             |               | June 22,     | June 30,       |      |          |
|             | April 7, 2010 | 2010         | 2010           |      | 0.040    |
|             | Three         | months ended | June 30, 2010: | \$   | 0.120    |
|             | 22            |              |                |      |          |

Aggregate distributions declared and paid for the three months ended June 30, 2011 and 2010 were approximately \$3.0 million and \$2.6 million, respectively, which were declared based on estimates of net investment income for the respective fiscal years. The characterization of the distributions declared and paid for the fiscal year ended March 31, 2012 will be determined at year end and cannot be determined at this time. For the fiscal year ended March 31, 2011, taxable income available for distributions exceeded distributions declared and paid, and, in accordance with Section 855(a) of the Code, the Company elected to treat a portion of the first distribution paid in fiscal year 2012 as having been paid in the prior year.

## NOTE 10. COMMITMENTS AND CONTINGENCIES

and the fair value of the guaranty to be minimal.

At June 30, 2011, the Company was not party to any signed commitments for potential investments. However, the Company has certain lines of credit with its portfolio companies that have not been fully drawn. Since these lines of credit have expiration dates and the Company expects many will never be fully drawn, the total line of credit commitment amounts do not necessarily represent future cash requirements. The Company estimated the fair value of these unused line of credit commitments as of June 30, 2011 and March 31, 2011 to be nominal.

In October 2008, the Company executed a guaranty of a vehicle finance facility agreement (the Finance Facility ) between Ford Motor Credit Company and ASH. The Finance Facility provides ASH with a line of credit of up to \$0.8 million for component Ford parts used by ASH to build truck bodies under a separate contract. Ford retains title and ownership of the parts. The guaranty of the Finance Facility will expire upon termination of the separate parts supply contract with Ford or upon replacement of the Company as guarantor. The Finance Facility is secured by all of the assets of Business Investment. As of June 30, 2011, the Company has not been required to make any payments on the guaranty of the Finance Facility, and the Company considers the credit risk to be remote and the fair value of the guaranty to be minimal.

In February 2010, the Company executed a guaranty of a wholesale financing facility agreement (the Floor Plan Facility ) between Agricredit Acceptance, LLC ( Agricredit ) and Country Club Enterprises, LLC ( CCE ). The Floor Plan Facility provides CCE with financing of up to \$2.0 million to bridge the time and cash flow gap between the order and delivery of golf carts to customers. The guaranty was renewed in February 2011 and expires in February 2012, unless it is renewed again by the Company, CCE and Agricredit. In connection with this guaranty and its subsequent renewal, the Company recorded aggregate premiums of \$0.2 million from CCE. As of June 30, 2011, the Company has not been required to make any payments on the guaranty of the Floor Plan Facility, and the Company considers the credit risk to be remote and the fair value of the guaranty to be minimal.

In April 2010, the Company executed a guaranty of vendor recourse for up to \$2.0 million in individual customer transactions (the Recourse Facility ) between Wells Fargo Financial Leasing, Inc. and CCE. The Recourse Facility provides CCE with the ability to provide vendor recourse up to a limit of \$2.0 million on transactions with long-time customers who lack the financial history to qualify for third party financing. In connection with this guaranty, the Company received a premium of \$0.1 million from CCE. As of June 30, 2011, the Company has not been required to

23

make any payments on the guaranty of the Recourse Facility, and the Company considers the credit risk to be remote

## NOTE 11. FINANCIAL HIGHLIGHTS

|   | T        | Three Months Ended June 30, 2011 2010 |          |                                      |  |
|---|----------|---------------------------------------|----------|--------------------------------------|--|
| Per Share Data <sup>(A)</sup> Net asset value at beginning of period  | \$       | 9.00                                  | \$       | 8.74                                 |  |
| Income from investment operations:  Net investment income <sup>(B)</sup> Realized gain on sale of investments <sup>(B)</sup> Net unrealized depreciation of investments <sup>(B)</sup>                                |          | 0.16<br>0.26<br>(0.23)                |          | 0.19<br>0.77<br>(0.72)               |  |
| Total from investment operations  |          | 0.19                                  |          | 0.24                                 |  |
| Distributions from: Net investment income  Total distributions (C)  |          | (0.13)<br>(0.13)                      |          | (0.12)                               |  |
| Net asset value at end of period  | \$       | 9.06                                  | \$       | 8.86                                 |  |
| Per share market value at beginning of period Per share market value at end of period Total return <sup>(D)</sup> Shares outstanding at end of period   | \$       | 7.79<br>7.14<br>(6.67)%<br>2,080,133  | \$       | 6.01<br>5.83<br>(0.99)%<br>2,080,133 |  |
| Statement of Assets and Liabilities Data:<br>Net assets at end of period<br>Average net assets <sup>(E)</sup>   | \$       | 200,035<br>198,324                    | \$       | 195,706<br>193,094                   |  |
| Senior Securities Data: Total borrowings Asset coverage ratio <sup>(F)</sup> Average coverage per unit <sup>(G)</sup>   | \$<br>\$ | 40,000<br>537%<br>5,371               | \$<br>\$ | 91,500<br>301%<br>3,006              |  |
| Ratios/Supplemental Data: Ratio of expenses to average net assets <sup>(H)(I)</sup> Ratio of net expenses to average net assets <sup>(H)(J)</sup> Ratio of net investment income to average net assets <sup>(H)</sup> |          | 3.99%<br>3.55<br>7.06                 |          | 6.55%<br>6.30<br>8.71                |  |

<sup>(</sup>A) Based on actual shares outstanding at the end of the corresponding period.

<sup>(</sup>B) Based on weighted average basic per share data.

<sup>(</sup>C) Distributions are determined based on taxable income calculated in accordance with income tax regulations, which may differ from amounts determined under GAAP.

- (D) Total return equals the change in the market value of the Company s common stock from the beginning of the period, taking into account dividends reinvested in accordance with the terms of the Company s dividend reinvestment plan.
- (E) Calculated using the average of the balance of net assets at the end of each month of the reporting period.
- (F) As a BDC, the Company is generally required to maintain an asset coverage ratio of at least 200% of total consolidated assets, less all liabilities and indebtedness not represented by senior securities, to total borrowings and guaranty commitments. Asset coverage ratio is the ratio of the carrying value of the Company s total consolidated assets, less all liabilities and indebtedness not represented by senior securities, to the aggregate amount of senior securities representing indebtedness.
- (G) Asset coverage per unit is the asset coverage ratio expressed in terms of dollar amounts per one thousand dollars of indebtedness.
- (H) Amounts are annualized.
- (I) Ratio of expenses to average net assets is computed using expenses before credits from the Adviser.
- (J) Ratio of net expenses to average net assets is computed using total expenses net of credits to the management fee. **NOTE 12. SUBSEQUENT EVENTS**

#### Portfolio Activity

In July 2011, the Company received full repayment of its senior syndicated loan to Survey Sampling, LLC. As of June 30, 2011, both fair value and cost approximated net proceeds received of \$2.3 million.

#### Short-Term Loan

On June 29, 2011, the Company purchased \$40.0 million of T-Bills through Jefferies. The T-Bills were purchased using \$4.0 million from existing T-Bills for collateral and the proceeds from a \$40.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.64%. On July 7, 2011, when the T-Bills matured, the Company repaid the \$40.0 million loan from Jefferies.

#### Distributions

On July 12, 2011, the Board of Directors increased the monthly distributions to stockholders by 11.1% and declared the following monthly distributions:

|                    |    |                 | Distribution |
|--------------------|----|-----------------|--------------|
| Record Date        |    | Payment Date    | per<br>Share |
| July 22, 2011      |    | July 29, 2011   | \$ 0.05      |
| August 19, 2011    |    | August 31, 2011 | 0.05         |
|                    |    | September 30,   |              |
| September 22, 2011 |    | 2011            | 0.05         |
|                    | 24 |                 |              |

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (dollar amounts in thousands, except per share data and as otherwise indicated). All statements contained herein, other than historical facts, may constitute forward-looking statements. These statements may relate to, among other things, future events or our future performance or financial condition. In some cases, you can identify forward-looking statements by terminology such as may, will, provided. anticipate. future. could. growth. plan. intend. should. seek. would. if. likely, estimate or the negative of such terms or comparable terminology. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. We caution readers not to place undue reliance on any such forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, after the date of this Form 10-Q.

The following analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the notes thereto contained elsewhere in this report and in our Annual Report on Form 10-K for the fiscal year ended March 31, 2011.

#### **OVERVIEW**

#### General

We were incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005. We were primarily established for the purpose of investing in subordinated loans, mezzanine debt, preferred stock and warrants to purchase common stock of small and medium-sized companies in connection with buyouts and other recapitalizations. We also invest in senior secured loans, common stock and, to a much lesser extent, senior and subordinated syndicated loans. Our investment objective is to generate both current income and capital gains through these debt and equity instruments. We operate as a closed-end, non-diversified management investment company and have elected to be treated as a business development company ( BDC ) under the Investment Company Act of 1940, as amended (the 1940 Act ). In addition, for tax purposes, we have elected to be treated as a regulated investment company ( RIC ) under the Internal Revenue Code of 1986, as amended (the Code ).

#### **Business Environment**

While economic conditions generally appear to be improving, we remain cautious about a long-term economic recovery. The recent recession in general, and the disruptions in the capital markets in particular, have impacted our liquidity options and increased the cost of debt and equity capital. Many of our portfolio companies, as well as those that we evaluate for possible investment, are impacted by these economic conditions, and if these conditions persist, it may affect their ability to repay our loans or engage in a liquidity event, such as a sale, recapitalization or initial public offering. While these conditions are challenging, we are seeing an increase in the number of new investment opportunities consistent with our investing strategy of providing subordinated debt with equity enhancement features and direct equity in support of management and sponsor-led buyouts of small and medium-sized companies. These new investment opportunities have translated into three new proprietary deals over the past three quarters, in which we invested an aggregate of \$51.9 million.

The increased investing opportunities in the marketplace have also presented opportunities for us to achieve realized gains and other income. We achieved a significant amount of liquidity and realized gains with the sales of A. Stucki Holding Corp. ( A. Stucki ) and Chase II Holding Corp. ( Chase ) in June and December 2010, respectively, and the recapitalization of Cavert II Holding Corporation ( Cavert ) in April 2011. The sale of our equity in A. Stucki resulted in net cash proceeds to us of \$21.4 million and a realized gain of \$16.6 million. The net cash proceeds to us from the sale of our equity in Chase were \$13.9 million, resulting in a realized gain of \$6.9 million. In connection with the equity sale, we accrued and received cash dividend proceeds of \$4.0 million from our preferred stock investment. At the same time, we received \$22.9 million in repayment of our principal, accrued interest and success fees on the loans to Chase. In April 2011, we sold our common equity investment in and received partial redemption of our preferred stock, while investing new subordinated debt, in Cavert as part of a recapitalization. The gross cash proceeds we received from the sale of our common equity in Cavert were \$5.6 million, resulting in a realized gain of \$5.5 million.

At the same time, we received \$2.3 million in a partial redemption of our preferred stock, received \$0.7 million in preferred dividends and invested \$5.7 million in new subordinated debt of Cavert.

The A. Stucki, Chase, and Cavert transactions were our first management-supported buyout liquidity events, and each was an equity investment success, highlighting our investment strategy of striving to achieve returns through current income from debt investments and capital gains from equity investments. We will strive to utilize this liquidity and the borrowing availability under our Credit Facility to make new investments to potentially increase our net investment income and generate capital gains to enhance our ability to pay dividends to our stockholders.

Due to losses realized during the fiscal year ended March 31, 2010, which occurred in connection with the Syndicated Loan Sales described below, which were available to offset future realized gains, we were not required to distribute the realized gains from the A. Stucki and Chase sales to stockholders during the fiscal year ended March 31, 2011, nor is it expected that we will we be required to distribute the realized gains from the Cavert recapitalization during the fiscal year ending March 31, 2012. However, our recent successful exits have largely, but not entirely, offset prior periods realized losses, and should we have additional realized gains in the future, we may be required to distribute them out to our stockholders. The economic conditions in 2008 and 2009 affected the general availability of credit, and, as a result, during the quarter ended June 30, 2009, we sold 29 senior syndicated loans that were held in our portfolio of investments at March 31, 2009, to various investors in the syndicated loan market (the Syndicated Loan Sales ) to repay amounts outstanding under our prior line of credit with Deutsche Bank AG, which matured in April 2009. These loans, in aggregate, had a cost of approximately \$104.2 million, or 29.9% of the cost of our total investments, and an aggregate fair value of approximately \$69.8 million, or 22.2% of the fair value of our total investments, at March 31, 2009. As a result of the settlement of the Syndicated Loan Sales and other exits, we had one remaining syndicated loan at June 30, 2011, although this loan was repaid at par subsequent to June 30, 2011. Collectively, these sales have changed our asset composition in a manner that has affected our ability to satisfy certain elements of the Code s rules for maintenance of our RIC status. To maintain our status as a RIC, in addition to other requirements, as of the close of each quarter of our taxable year, we must meet the asset diversification test, which requires that at least 50% of the value of our assets consist of cash, cash items, U.S. government securities or certain other qualified securities (the 50% threshold ). During the quarter ended June 30, 2011, we again fell below the required 50% threshold.

Failure to meet the 50% threshold alone will not result in our loss of RIC status. In circumstances where the failure to meet the 50% threshold is the result of fluctuations in the value of assets, including as a result of the sale of assets, we will still be deemed to have satisfied the 50% threshold and, therefore, maintain our RIC status, provided that we have not made any new investments, including additional investments in our existing portfolio companies (such as advances under outstanding lines of credit), since the time that we fell below the 50% threshold. At June 30, 2011, we satisfied the 50% threshold primarily through the purchase of short-term qualified securities, which was funded through a short-term loan agreement. Subsequent to the June 30, 2011, measurement date, the short-term qualified securities matured and we repaid the short-term loan. See Recent Developments Short-Term Loan for more information regarding this transaction. As of the date of this filing, we remain below the 50% threshold. Thus, while we currently qualify as a RIC despite our recent inability to meet the 50% threshold and potential inability to do so in the future, if we make any new or additional investments before regaining compliance with the asset diversification test, our RIC status will be threatened. If we make a new or additional investment and fail to regain compliance with the 50% threshold on the next quarterly measurement date following such investment, we will be in non-compliance with the RIC rules and will have thirty days to cure our failure to meet the 50% threshold to avoid the loss of our RIC status. Potential cures for failure of the asset diversification test include raising additional equity or debt capital or changing the composition of our assets, which could include full or partial divestitures of investments, such that we would once again exceed the 50% threshold on a consistent basis.

Until the composition of our assets is above the required 50% threshold on a consistent basis, we will continue to seek to employ similar purchases of qualified securities using short-term loans that would allow us to satisfy the 50% threshold, thereby allowing us to make additional investments. There can be no assurance, however, that we will be able to enter into such a transaction on reasonable terms, if at all. We also continue to explore a number of other strategies, including changing the composition of our assets, which could include full or partial divestitures of investments, and raising additional equity or debt capital, such that we would once again exceed the 50% threshold on a consistent basis. Our ability to implement any of these strategies will be subject to market conditions and a number of risks and uncertainties that are, in part, beyond our control.

On April 13, 2010, through our wholly-owned subsidiary, Gladstone Business Investment, LLC (Business Investment), we entered into a third amended and restated credit agreement providing for a \$50.0 million, two year revolving line of credit (the Credit Facility), arranged by Branch Banking and Trust Company (BB&T) as administrative agent. Key Equipment Finance Company Inc. also joined the Credit Facility as a committed lender. The

Credit Facility s maturity date is April 13, 2012, and if it is not renewed or extended by then, all principal and interest will be due and payable one year later, on or before April 13, 2013. Advances under the Credit Facility were modified to generally bear interest at the 30-day London Interbank Offered Rate (LIBOR) (subject to a minimum rate of 2.0%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50.0% of the commitment and 1.0% on undrawn amounts if the advances outstanding are below 50.0% of the commitment. In connection with the Credit Facility renewal, we paid an upfront fee of 1.0%. The Credit Facility limits payments on distributions to the aggregate net investment income for each of the twelve month periods ended March 31, 2011 and 2012. Other significant changes to the Credit Facility include a reduced minimum net worth covenant, which was modified to \$155.0 million plus 50.0% of all equity and subordinated debt raised after April 13, 2010 and to maintain asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act. As of July 29, 2011, there were no borrowings outstanding under the Credit Facility, and \$37.4 million was available for borrowing due to certain limitations on our borrowing base. Challenges in the current market are intensified for us by certain regulatory limitations under the Code and the 1940 Act, as well as contractual restrictions under the agreement governing our Credit Facility that further constrain our ability to access the capital

26

markets. To maintain our qualification as a RIC, we must satisfy, among other requirements, an annual distribution requirement to pay out at least 90% of our ordinary income and short-term capital gains to our stockholders. Because we are required to distribute our income in this manner, and because the illiquidity of many of our investments makes it difficult for us to finance new investments through the sale of current investments, our ability to make new investments is highly dependent upon external financing. Our external financing sources include the issuance of equity securities, debt securities or other leverage, such as borrowings under our line of credit. Our ability to seek external debt financing, to the extent that it is available under current market conditions, is further subject to the asset coverage limitations of the 1940 Act, which require us to have at least a 200% asset coverage ratio, meaning, generally, that for every dollar of debt, we must have two dollars of assets.

Market conditions have also affected the trading price of our common stock and thus our ability to finance new investments through the issuance of equity. On July 29, 2011, the closing market price of our common stock was \$7.02, which represented a 22.5% discount to our June 30, 2011 net asset value ( NAV ) per share of \$9.06. When our stock trades below NAV, as it has consistently since September 30, 2008, our ability to issue equity is constrained by provisions of the 1940 Act, which generally prohibits the issuance and sale of our common stock at an issuance price below NAV per share without stockholder approval other than through sales to our then-existing stockholders pursuant to a rights offering. At our annual meeting of stockholders held on August 5, 2010, our stockholders approved a proposal which authorizes us to sell shares of our common stock at a price below our then current NAV per share for a period of one year from the date of approval, provided that our Board of Directors makes certain determinations prior to any such sale. This proposal is in effect until our next annual stockholders meeting on August 4, 2011, at which time we will ask our stockholders to vote in favor of this proposal for another year, subject to additional limitations, including that the cumulative number of shares issued and sold pursuant to such authority does not exceed 25% of our then outstanding common stock immediately prior to each such sale.

The unsteady economic recovery may also continue to cause the value of the collateral securing some of our loans to fluctuate, as well as the value of our equity investments, which has impacted and may continue to impact our ability to borrow under our Credit Facility. Additionally, our Credit Facility contains covenants regarding the maintenance of certain minimum loan concentrations and net worth covenants, which are affected by the decrease in value of our portfolio. Failure to meet these requirements would result in a default which, if we are unable to obtain a waiver from our lenders, would result in the acceleration of our repayment obligations under our Credit Facility. As of June 30, 2011, we were in compliance with all of our Credit Facility s covenants.

We expect that, given these regulatory and contractual constraints in combination with current market conditions, debt and equity capital may be costly or difficult for us to access in the near term. However, in light of the A. Stucki, Chase and Cavert transactions and resulting liquidity, the general stabilization of our portfolio valuations over the past year and increased investing opportunities that we see in our target markets, as demonstrated by our three investments in Venyu, Precision and Mitchell totaling \$51.9 million, we are cautiously optimistic about the long-term prospects for the U.S. economy and have shifted our near-term strategy to include making conservative investments in businesses that we believe will weather the current economic conditions and that are likely to produce attractive long-term returns for our stockholders. We will also, where prudent and possible, consider the sale of lower-yielding investments. This should result in increased investment activity when compared to our activity over the past year, but our access to capital may be limited or challenged and other events beyond our control may still encumber our ability to make new investments in the future.

#### **Investment Highlights**

During the three months ended June 30, 2011, we disbursed \$16.4 million in new debt and equity investments and extended \$6.1 million of investments to existing portfolio companies through revolver draws or additions to term notes. During the same period, we recapitalized our investment in one portfolio company, exiting our common equity and redeeming a portion of our preferred stock, for aggregate proceeds of \$7.8 million, and we received scheduled and unscheduled contractual principal repayments of \$3.1 million. Since our initial public offering in June 2005 through June 30, 2011, we have made 157 investments in 92 companies for a total of \$649.0 million, before giving effect to principal repayments on investments and divestitures.

## **Recent Developments**

## Portfolio Activity

During the three months ended June 30, 2011, the following transactions occurred:

In April 2011, we recapitalized our investment in Cavert in which we received gross cash proceeds of \$5.6 million from the sale of our common equity, resulting in a realized gain of \$5.5 million, \$2.3 million in a partial redemption of our preferred stock and \$0.7 million in preferred dividends. At the same time, we invested \$5.7 million in new subordinated debt in Cavert. Due to the recapitalization, Cavert was reclassified from a Control investment to an Affiliate investment during the three months ended June 30, 2011.

27

In April 2011, we invested \$16.4 million in a new Control investment, Mitchell, consisting of subordinated debt and preferred and common equity. Mitchell, headquartered in Mira Loma, California, develops, mixes and molds rubber compounds for specialized applications in the non-tire rubber market.

In May 2011, we received full repayment of our syndicated loan to Fifth Third Processing Solutions, LLC, resulting in net cash proceeds received of \$0.5 million.

Refer to Note 12, Subsequent Events, in the *Condensed Consolidated Financial Statements*, included elsewhere in this Form 10-Q for investment activity occurring subsequent to June 30, 2011.

## Short-Term Loan

Similar to previous quarter ends, to maintain our RIC status, on June 29, 2011, we purchased \$40.0 million short-term United States Treasury Bills ( T-Bills ) through Jefferies & Company, Inc. ( Jefferies ). The T-Bills were purchased using \$4.0 million from existing T-Bills for collateral and the proceeds from a \$40.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.64%. On July 7, 2011, when the T-Bills matured, we repaid the \$40.0 million loan from Jefferies.

# RESULTS OF OPERATIONS Comparison of the three months ended June 30, 2011, to the three months ended June 30, 2010

## Three Months Ended June 30,

|  |    | 3             | υ, |        |      |          | ~           |
|--|----|---------------|----|--------|------|----------|-------------|
|  |    | 2011          |    | 2010   | \$ ( | Change   | %<br>Change |
| INVESTMENT INCOME  | φ. |               |    | 4.505  | 4    | (0.0)    | (2.1)       |
| Interest income  | \$ | 4,411         | \$ | 4,507  | \$   | (96)     | (2.1)%      |
| Other income   |    | 851           |    | 2,741  |      | (1,890)  | (69.0)      |
| Total investment income  |    | 5,262         |    | 7,248  |      | (1,986)  | (27.4)      |
| EXPENSES   |    |               |    |        |      |          |             |
| Loan servicing fee   |    | 677           |    | 824    |      | (147)    | (17.8)      |
| Base management fee  |    | 331           |    | 200    |      | 131      | 65.5        |
| Incentive fee  |    | 19            |    | 1,052  |      | (1,033)  | (98.2)      |
| Administration fee   |    | 151           |    | 178    |      | (27)     | (15.2)      |
| Interest expense   |    | 132           |    | 274    |      | (142)    | (51.8)      |
| Amortization of deferred financing fees                                |    | 108           |    | 164    |      | (56)     | (34.1)      |
| Other  |    | 559           |    | 468    |      | 91       | 19.4        |
| Expenses before credits from Adviser                                   |    | 1,977         |    | 3,160  |      | (1,183)  | (37.4)      |
| Credits to fees  |    | (215)         |    | (119)  |      | (96)     | 80.7        |
| Total expenses net of credits to fee                                   |    | 1,762         |    | 3,041  |      | (1,279)  | (42.1)      |
| NET INVESTMENT INCOME  |    | 3,500         |    | 4,207  |      | (707)    | (16.8)      |
| REALIZED AND UNREALIZED GAIN (LOSS) ON:                                |    |               |    |        |      |          |             |
| Net realized gain on sale of investments<br>Net realized loss on other |    | 5,739<br>(39) |    | 16,976 |      | (11,237) | (66.2)      |