PENTAIR INC
Form 10-Q
October 20, 2009

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q <br> p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 26, 2009
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
Commission file number 000-04689
Pentair, Inc.
(Exact name of Registrant as specified in its charter)
Minnesota
(State or other jurisdiction of incorporation or

| organization) |
| :---: |

(I.R.S. Employer Identification number)
5500 Wayzata Blvd, Suite 800, Golden Valley,
Minnesota
(Address of principal executive offices)
(Zip code)
Registrant $s$ telephone number, including area code: (763) 545-1730
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§223.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated <br> filer p | Accelerated filer o | Non-accelerated filer o <br> (Do not check if a smaller reporting |
| :--- | :---: | :---: | | Smaller reporting |
| ---: |
| company o | company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b
On September 26, 2009, 98,340,837 shares of Registrant s common stock were outstanding.

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## Pentair, Inc. and Subsidiaries

## PART I FINANCIAL INFORMATION

## ITEM

1. 

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## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## Pentair, Inc. and Subsidiaries Condensed Consolidated Statements of Income (Unaudited)



| Basic earnings per common share | \$ | 0.38 | \$ | 0.42 | \$ | 0.89 | \$ | 2.29 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.38 | \$ |  | \$ | 0.88 | \$ | 2.37 |
| Discontinued operations |  |  |  | (0.02) |  |  |  | (0.11) |
| Diluted earnings per common share | \$ | 0.38 | \$ | 0.41 | \$ | 0.88 | \$ | 2.26 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |  |
| Basic |  | 97,496 |  | 97,827 |  | 97,495 |  | 98,049 |
| Diluted |  | 98,641 |  | 99,319 |  | 98,329 |  | 99,372 |
| Cash dividends declared per common share | \$ | 0.18 | \$ | 0.17 | \$ | 0.54 | \$ | 0.51 |
| See accompanying notes to condensed consolidated financial statements. |  |  |  |  |  |  |  |  |

# Pentair, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited) 

| In thousands, except share and per-share data | $\begin{gathered} \text { September } 26 \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2008 \end{gathered}$ | September 27 2008 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current assets |  |  |  |
| Cash and cash equivalents | \$ 50,214 | \$ 39,344 | \$ 93,544 |
| Accounts and notes receivable, net | 423,125 | 461,081 | 511,779 |
| Inventories | 366,416 | 417,287 | 417,525 |
| Deferred tax assets | 52,997 | 51,354 | 50,061 |
| Prepaid expenses and other current assets | 48,446 | 63,113 | 53,383 |
| Current assets of discontinued operations |  |  | 18,443 |
| Total current assets | 941,198 | 1,032,179 | 1,144,735 |
| Property, plant and equipment, net | 339,412 | 343,881 | 359,543 |
| Other assets |  |  |  |
| Goodwill | 2,127,082 | 2,101,851 | 2,128,430 |
| Intangibles, net | 506,837 | 515,508 | 534,898 |
| Other | 67,723 | 59,794 | 69,873 |
| Non-current assets of discontinued operations |  |  | 13,646 |
| Total other assets | 2,701,642 | 2,677,153 | 2,746,847 |
| Total assets | \$3,982,252 | \$4,053,213 | \$4,251,125 |
| Liabilities and Shareholders Equity |  |  |  |
| Current liabilities |  |  |  |
| Short-term borrowings | 16 | \$ | \$ |
| Current maturities of long-term debt | 98 | 624 | 3,913 |
| Accounts payable | 199,002 | 217,898 | 224,646 |
| Employee compensation and benefits | 78,225 | 90,210 | 106,939 |
| Current pension and post-retirement benefits | 8,890 | 8,890 | 8,557 |
| Accrued product claims and warranties | 33,179 | 41,559 | 42,618 |
| Income taxes | 24,302 | 5,451 | 9,454 |
| Accrued rebates and sales incentives | 27,989 | 28,897 | 35,748 |
| Other current liabilities | 95,367 | 104,975 | 100,890 |
| Current liabilities of discontinued operations |  |  | 252 |
| Total current liabilities | 467,068 | 498,504 | 533,017 |
| Other liabilities |  |  |  |
| Long-term debt | 814,857 | 953,468 | 1,035,150 |
| Pension and other retirement compensation | 264,472 | 270,139 | 164,776 |
| Post-retirement medical and other benefits | 32,019 | 34,723 | 34,218 |


| Long-term income taxes payable | 27,792 | 28,139 | 25,356 |
| :--- | ---: | ---: | ---: |
| Deferred tax liabilities | 153,984 | 146,559 | 183,780 |
| Other non-current liabilities | 102,924 | 101,612 | 96,941 |
| Non-current liabilities of discontinued operations |  |  | 1,665 |
|  |  |  |  |
| Total liabilities | $1,863,116$ | $2,033,144$ | $2,074,903$ |
|  |  |  |  |
| Commitments and contingencies |  |  |  |
|  |  |  |  |
| Shareholders equity |  |  |  |
| Common shares par value $\$ 0.16^{2 / 3} ; 98,340,837,98,276,919$ | 16,389 | 16,379 | 16,438 |
| and $98,626,687$ shares issued and outstanding, respectively | 462,069 | 451,241 | 456,144 |
| Additional paid-in capital | $1,490,655$ | $1,457,676$ | $1,469,830$ |
| Retained earnings | 31,700 | $(26,615)$ | 113,581 |
| Accumulated other comprehensive income (loss) | 118,323 | 121,388 | 120,229 |
| Noncontrolling interest |  |  | $2,119,136$ |
|  | $2,020,069$ | $2,176,222$ |  |
| Total shareholders equity | $\$ 3,982,252$ | $\$ 4,053,213$ | $\$ 4,251,125$ |

See accompanying notes to condensed consolidated financial statements. 4

## Pentair, Inc. and Subsidiaries <br> Condensed Consolidated Statements of Cash Flows (Unaudited)



| Financing activities | $(16)$ | $(14,180)$ |
| :--- | ---: | ---: |
| Net short-term borrowings (repayments) | 490,000 | 479,405 |
| Proceeds from long-term debt | $(628,776)$ | $(486,492)$ |
| Repayment of long-term debt | $(50)$ | $(114)$ |
| Debt issuance costs | 754 | 1,617 |
| Excess tax benefits from stock-based compensation | 1,729 | 5,140 |
| Proceeds from exercise of stock options | $(53,162)$ | $(37,342)$ |
| Repurchases of common stock | $(189,521)$ | $(102,507)$ |
| Dividends paid | 1,996 | $(4,068)$ |
| Net cash provided by (used for) financing activities | 10,870 | 22,749 |
| Effect of exchange rate changes on cash and cash equivalents | 39,344 | 70,795 |
| Change in cash and cash equivalents | $\$ 50,214$ | $\$ 93,544$ |

See accompanying notes to condensed consolidated financial statements.

## Pentair Inc. Condensed Consolidated Statements of Changes in Shareholders Equity


nges in market value of vative financial
uments $\quad 423 \quad 423$
tprehensive income
dividends $\quad \$ 0.51$ per
e repurchases
cise of stock options, net 79,451 shares tendered for nent
ance of restricted shares, f cancellations
rtization of restricted es
es surrendered by loyees to pay taxes k compensation acquisition
mon share $\quad(50,541) \quad(50,541)$
$(1,094,059) \quad(182) \quad(37,910)$
$(38,092)$
$(38,092)$

| 298,375 | 50 | 4,502 | 4,552 | 4,552 |
| :--- | :--- | :--- | :--- | :--- |

276,661 $46 \quad 391$
6,892 6,892
$(76,121)$

| $(13)$ | $(2,553)$ |
| :---: | :---: |
|  | 8,580 |

$(2,566)$
$(2,566)$
8,580
8,580 122,960
nce September 27, 2008 98,626,687 $\$ 16,438$ \$456,144 $\$ 1,469,830 \quad \$ 113,581 \quad \$ 2,055,993 \quad \$ 120,229 \quad \$ 2,176,222$

## Pentair, Inc. and Subsidiaries

## Notes to consolidated financial statements (unaudited)

## 1. Basis of Presentation and Responsibility for Interim Financial Statements

We prepared the unaudited condensed consolidated financial statements following the requirements of the Securities and Exchange Commission ( SEC ) for interim reporting. As permitted under those rules, certain footnotes or other financial information that are normally required by accounting principles generally accepted in the United States can be condensed or omitted.
We are responsible for the unaudited financial statements included in this document. The financial statements include all normal recurring adjustments that are considered necessary for the fair presentation of our financial position and operating results. As these are condensed financial statements, one should also read our consolidated financial statements and notes thereto, which are included in our 2008 Annual Report on Form 10-K for the year ended December 31, 2008.
Revenues, expenses, cash flows, assets and liabilities can and do vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be indicative of those for a full year.
Our fiscal year ends on December 31. We report our interim quarterly periods on a 13-week basis ending on a Saturday.
In connection with preparing the unaudited condensed consolidated financial statements for the nine months ended September 26, 2009, we have evaluated subsequent events for potential recognition and disclosure through October 20, 2009.

## 2. New Accounting Standards

On January 1, 2009 we adopted new accounting guidance that changes the accounting and reporting for minority interests. Minority interests have been recharacterized as noncontrolling interests and are reported as a component of equity separate from the parent s equity. Purchases or sales of equity interests that do not result in a change in control will be accounted for as equity transactions. In addition, net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement and upon a loss of control, the interest sold, as well as any interest retained, will be recorded at fair value with any gain or loss recognized in earnings. We have classified noncontrolling interest (previously minority interest) as a component of equity for all periods presented. No other new accounting pronouncements issued or effective during the first nine months of 2009 has had or is expected to have a material impact on the Consolidated Financial Statements.

## 3. Stock-based Compensation

Total stock-based compensation expense was $\$ 4.0$ million and $\$ 4.1$ million for the three months ended September 26, 2009 and September 27, 2008, respectively, and was $\$ 13.1$ million and $\$ 16.0$ million for the nine months ended September 26, 2009 and September 27, 2008, respectively.
During the first nine months of 2009, restricted shares and restricted stock units of our common stock were granted under the 2008 Omnibus Stock Incentive Plan to eligible employees with a vesting period of two to five years after issuance. Restricted share awards and restricted stock units are valued at market value on the date of grant and are typically expensed over the vesting period. Total compensation expense for restricted share awards was $\$ 2.4$ million and $\$ 2.0$ million for the three months ended September 26, 2009 and September 27, 2008, respectively, and was $\$ 7.7$ million and $\$ 7.5$ million for the nine months ended September 26, 2009 and September 27, 2008, respectively. During the first nine months of 2009, option awards were granted under the 2008 Omnibus Stock Incentive Plan with an exercise price equal to the market price of our common stock on the effective date of grant and are typically expensed over the vesting period. Total compensation expense for stock option awards was $\$ 1.6$ million and $\$ 2.1$ million for the three months ended September 26, 2009 and September 27, 2008, respectively, and was $\$ 5.4$ million and $\$ 8.5$ million for the nine months ended September 26, 2009 and September 27, 2008, respectively. We estimated the fair value of each stock option award on the date of grant using a Black-Scholes option pricing model, modified for dividends and using the following assumptions:

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|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | :---: | :---: |
| Expected stock price volatility |  |  |
| Expected life | $52.5 \%$ | $27.0 \%$ |
| Risk-free interest rate | $2.47 \%$ | 4.8 yrs |
| Dividend yield | 7 | $2.60 \%$ |
|  |  | $1.11 \%$ |

## Pentair, Inc. and Subsidiaries <br> Notes to consolidated financial statements (unaudited)

There were no options granted during the third quarter of 2009. The weighted-average fair value of options granted during the third quarter of 2008 was $\$ 8.35$ per share.
These estimates require us to make assumptions based on historical results, observance of trends in our stock price, changes in option exercise behavior, future expectations and other relevant factors. If other assumptions had been used, stock-based compensation expense, as calculated and recorded under the accounting guidance could have been affected.
We based the expected life assumption on historical experience as well as the terms and vesting periods of the options granted. For purposes of determining expected volatility, we considered a rolling average of historical volatility measured over a period approximately equal to the expected option term. The risk-free rate for periods that coincide with the expected life of the options is based on the U.S. Treasury Department yield curve in effect at the time of grant.

## 4. Earnings Per Common Share

Basic and diluted earnings per share were calculated using the following:

\left.|  | Three months ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| September |  |  |\(\right\left.) ~ \begin{array}{cccc}Nine months ended <br>

September <br>
September\end{array}\right)\)

Stock options excluded from the calculation of diluted earnings per share because the exercise price was greater than the average market price of the common shares

6,424
3,503
6,188
4,594

## 5. Restructuring

During 2008 and the first nine months of 2009, we announced and initiated certain business restructuring initiatives aimed at reducing our fixed cost structure and rationalizing our manufacturing footprint. These initiatives included the reduction in hourly and salaried headcount of approximately 2,400 employees, of which 1,700 were in the Water Group and 700 were in the Technical Products Group. We expect these restructuring actions to generally be completed by the end of 2009.
Restructuring related costs included in Selling, general and administrative expenses on the Condensed Consolidated Statements of Income include costs for severance and related benefits, asset impairment charges, and other restructuring costs as follows:

|  | Three months ended |  | Nine months ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | September | September | September | September |
|  | 26 | 27 | 26 | 27 |
| In thousands | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | 2008 |


| Severance and related benefits | $\$ 4,595$ | $\$ 10,607$ | $\$ 10,363$ | $\$ 13,193$ |
| :--- | ---: | ---: | ---: | ---: |
| Asset impairment | 2,700 | 4,600 | 2,700 | 4,600 |
| Total restructuring costs | $\$ 7,295$ | $\$ 15,207$ | $\$ 13,063$ | $\$ 17,793$ |

Restructuring accrual activity recorded on the Condensed Consolidated Balance Sheets is summarized as follows for the nine months ended September 26, 2009 and September 27, 2008:

|  | September | September |
| :--- | :---: | :---: |
| In thousands | $\mathbf{2 6}$ | $\mathbf{2 7}$ |
| Beginning balance | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Costs incurred | $\$ 34,174$ | $\$$ |
| Cash payments and other | 10,363 | 13,193 |
| Ending balance | $(27,808)$ | $(4,061)$ |
|  | $\$ 16,729$ | $\$ 9,132$ |

## Pentair, Inc. and Subsidiaries

## Notes to consolidated financial statements (unaudited)

## 6. Acquisitions

On June 28, 2008, we entered into a transaction with GE Water \& Process Technologies (a unit of General Electric Company) ( GE ) that was accounted for as an acquisition of an 80.1 percent ownership interest in GE s global water softener and residential water filtration business in exchange for a 19.9 percent interest in our global water softener and residential water filtration business. The acquisition was effected through the formation of two new entities (collectively, Pentair Residential Filtration or PRF ), a U.S. entity and an international entity, into which we and GE contributed certain assets, properties, liabilities and operations representing our respective global water softener and residential water filtration businesses. We are an 80.1 percent owner of PRF and GE is a 19.9 percent owner. The following pro forma condensed financial results of operations are presented as if the acquisitions described above had been completed at the beginning of the first quarter of 2008.

|  | Nine months <br> ended <br> September 27 |
| :--- | :---: |
| In thousands, except share and per-share data | $\$ 2,638,812$ |
| Pro forma net sales from continuing operations | 235,202 |
| Pro forma net income from continuing operations | $(11,057)$ |
| Income (loss) from discontinued operations, net of tax | 224,145 |
| Pro forma net income | $\$$ |
| Pro forma earnings per common share continuing operations | $\$ 2.40$ |
| Basic | $\$$ |
| Diluted | 2.37 |

## Weighted average common shares outstanding

Basic
Diluted 99,372
These pro forma condensed consolidated financial results have been prepared for comparative purposes only and include certain adjustments, such as increased interest expense on acquisition debt. They do not reflect the effect of costs or synergies that would have been expected to result from the integration of these acquisitions. The pro forma information does not purport to be indicative of the results of operations that actually would have resulted had the combination occurred at the beginning of each period presented, or of future results of the consolidated entities.

## 7. Discontinued Operations

On December 15, 2008, we sold our Spa and Bath ( Spa/Bath ) business to Balboa Water Group in a cash transaction for $\$ 8.3$ million including certain price adjustments based on working capital at closing. In the second and third quarters of 2009 we reported purchase price and tax adjustments relating to the disposal of Spa/Bath. The results of $\mathrm{Spa} / \mathrm{Bath}$ have been reported as discontinued operations for all periods presented. The assets and liabilities of $\mathrm{Spa} / \mathrm{Bath}$ have been reclassified as discontinued operations for all periods presented. Goodwill of $\$ 5.6$ million was included in the assets of Spa/Bath.
On February 28, 2008, we sold our National Pool Tile ( NPT ) business to Pool Corporation in a cash transaction for approximately $\$ 30.0$ million subject to certain price adjustments. The results of NPT have been reported as discontinued operations for all periods presented.
The assets and liabilities of NPT have been reclassified as discontinued operations for all periods presented. Goodwill of $\$ 16.8$ million was included in the assets of NPT.
In 2004, we completed the sale of our former Tools Group to The Black \& Decker Corporation. In the second quarter of 2009, we reported an additional loss from discontinued operations of $\$ 0.6$ million related to a prior year tax item for the Tools Group.

Operating results of the discontinued operations for the three and nine months ended September 26, 2009 and September 27, 2008, respectively, are summarized below:


## Pentair, Inc. and Subsidiaries <br> Notes to consolidated financial statements (unaudited)

Net assets and liabilities of discontinued operations consist of the following:

| In thousands |  |  | $\begin{gathered} \text { September } 27 \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Accounts and notes receivable, net |  |  | \$ 5,461 |
| Inventories |  |  | 12,861 |
| Other current assets |  |  | 121 |
| Current assets of discontinued operations |  |  | 18,443 |
| Property, plant and equipment, net |  |  | 3,810 |
| Goodwill |  |  | 5,601 |
| Other non-current assets |  |  | 4,235 |
| Non-current assets of discontinued operations |  |  | 13,646 |
| Total assets |  |  | \$ 32,089 |
| Accounts payable |  |  | \$ 1,282 |
| Other current liabilities |  |  | $(1,030)$ |
| Current liabilities of discontinued operations |  |  | 252 |
| Deferred income tax |  |  | 735 |
| Other non-current liabilities |  |  | 930 |
| Non-current liabilities of discontinued operations |  |  | 1,665 |
| Total liabilities |  |  | 1,917 |
| Net assets of discontinued operations |  |  | \$ 30,172 |
| 8. Inventories |  |  |  |
| Inventories were comprised of: |  |  |  |
|  | $\begin{gathered} \text { September } \\ 26 \end{gathered}$ | December 31 | $\begin{aligned} & \text { September } \\ & 27 \end{aligned}$ |
| In thousands | 2009 | 2008 | 2008 |
| Raw materials and supplies | \$188,741 | \$212,792 | \$212,508 |
| Work-in-process | 42,380 | 53,241 | 50,434 |
| Finished goods | 135,295 | 151,254 | 154,583 |
| Total inventories | \$366,416 | \$417,287 | \$417,525 |

## 9. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill for the nine months ended September 26, 2009 and September 27, 2008 by segment were as follows:

|  | December 31, |  | Foreign <br> Currency | September 26, <br> 2009 |
| :--- | :---: | :---: | :---: | :---: |
| In thousands | $\mathbf{2 0 0 8}$ | Acquisitions/Other | Translation |  |
| Water Group | $\$ 1,818,470$ | $\$ 890$ | $\$ 19,437$ | $\$ 1,838,797$ |
| Technical Products Group | 283,381 |  | 4,904 | 288,285 |
| Consolidated Total | $\$ 2,101,851$ | $\$ 890$ | $\$ 24,341$ | $\$ 2,127,082$ |


|  | December 31, |  | Foreign <br> Currency | September 27, <br> 2008 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| In thousands | 2007 | Acquisitions/Other | Translation |  |
| Water Group | $\$ 1,706,626$ | $\$ 132,485$ | $\$ 1,270$ | $\$ 1,840,381$ |
| Technical Products Group | 292,493 | $(46)$ | $(4,398)$ | 288,049 |
| Consolidated Total | $\$ 1,999,119$ | $\$ 132,439$ | $\$(3,128)$ | $\$ 2,128,430$ |

In 2008, goodwill allocated to divested businesses was $\$ 22.4$ million.

## Pentair, Inc. and Subsidiaries

Notes to consolidated financial statements (unaudited)
Intangible assets, other than goodwill, were comprised of:

| In thousands | September 26, 200 Gross carrying Accumulated amount amortization |  |  | Net | December 31, 200 Gross carryingAccumulated amount amortization |  | Net | September 27, 200 Gross carryingAccumulated amount amortization |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Finite-life intangibles |  |  |  |  |  |  |  |  |  |  |
| Patents | \$ 15,457 |  | \$ $(11,205)$ | 4,252 | \$ 15,427 | \$ $(9,774)$ | 5,653 | \$ 15,451 | \$ $(9,319)$ | \$ 6,132 |
| Non-compete agreements | 4,522 |  | $(4,522)$ |  | 4,722 | $(4,566)$ | 156 | 4,722 | $(4,454)$ | 268 |
| Proprietary technology | 73,325 |  | $(22,382)$ | 50,943 | 72,375 | $(17,652)$ | 54,723 | 73,462 | $(16,371)$ | 57,091 |
| Customer relationships | 289,490 |  | $(61,749)$ | 227,741 | 283,015 | $(46,841)$ | 236,174 | 289,872 | $(42,973)$ | 246,899 |
| Brand names | 1,574 |  | (197) | 1,377 | 961 | (77) | 884 | 1,602 | (40) | 1,562 |
| Total finite-life intangibles | \$384,368 |  | \$(100,055) | \$284,313 | \$376,500 | \$(78,910) | \$297,590 | \$385,109 | \$ $(73,157)$ | \$311,952 |
| Indefinite-life intangibles |  |  |  |  |  |  |  |  |  |  |
| Brand names | 222,524 |  |  | 222,524 | 217,918 |  | 217,918 | 222,946 |  | 222,946 |

Total
intangibles,
net $\quad \$ 606,892 \quad \$(100,055) \$ 506,837 \quad \$ 594,418 \quad \$(78,910) \$ 515,508 \quad \$ 608,055 \quad \$(73,157) \$ 534,898$
Intangible asset amortization expense was approximately $\$ 7.7$ million and $\$ 5.9$ million for the three months ended September 26, 2009 and September 27, 2008, respectively, and was approximately $\$ 21.1$ million and $\$ 18.3$ million for the nine months ended September 26, 2009 and September 27, 2008, respectively.
The estimated future amortization expense for identifiable intangible assets during the remainder of 2009 and the next five years is as follows:

| In thousands | $\mathbf{2 0 0 9}$ Q4 | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Estimated amortization <br> expense <br> 10. Debt <br> Debt and the average interest rates on debt outstanding are summarized as follows: | $\$ 6,310$ | $\$ 25,040$ | $\$ 24,949$ | $\$ 24,036$ | $\$ 23,763$ | $\$ 23,439$ |

Average
interest rate Maturity
September 27

|  |  |  | September 26 | $\begin{gathered} \text { December } \\ 31 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In thousands | September $26,2009$ | (Year) | 2009 | 2008 |  | 2008 |
| Commercial paper | 0.73\% |  | \$ 1,999 | \$ 249 |  | \$ 25,392 |
| Revolving credit facilities | 0.88\% | 2012 | 207,800 | 214,200 |  | 267,900 |
| Private placement fixed rate | 5.65\% | 2013-2017 | 400,000 | 400,000 |  | 400,000 |
| Private placement floating rate | 1.02\% | 2012-2013 | 205,000 | 205,000 |  | 205,000 |
| Senior notes | 7.85\% | 2009 |  | 133,900 |  | 133,900 |
| Other | 4.24\% | 2009-2016 | 172 | 275 |  | 6,246 |
| Total contractual debt obligations |  |  | 814,971 | 953,624 |  | 1,038,438 |
| Deferred income related to swaps |  |  |  | 468 |  | 625 |
| Total debt, including current portion per balance sheet |  |  | 814,971 | 954,092 |  | 1,039,063 |
| Less: Current maturities |  |  | (98) | (624) |  | $(3,913)$ |
| Short-term borrowings |  |  | (16) |  |  |  |
| Long-term debt |  |  | \$814,857 | \$953,468 |  | \$1,035,150 |

We have a multi-currency revolving Credit Facility ( Credit Facility ). The Credit Facility creates an unsecured, committed revolving credit facility of up to $\$ 800$ million, with multi-currency sub facilities to support investments outside the U.S. The Credit Facility expires on June 4, 2012. Borrowings under the Credit Facility bear interest at the rate of LIBOR plus $0.625 \%$. Interest rates and fees on the Credit Facility vary based on our credit ratings.
Total availability under our existing Credit Facility was $\$ 590.2$ million as of September 26, 2009.
We are authorized to sell short-term commercial paper notes to the extent availability exists under the Credit Facility. We use the Credit Facility as back-up liquidity to support $100 \%$ of commercial paper outstanding. Our use of commercial paper as a funding vehicle depends upon the relative interest rates for our paper compared to the cost of borrowing under our Credit Facility. As of September 26, 2009, we had $\$ 2.0$ million of commercial paper outstanding.

## Pentair, Inc. and Subsidiaries

## Notes to consolidated financial statements (unaudited)

The commercial paper and Notes (as defined below) were classified as long-term as we had the intent to refinance and have as a practice refinanced such obligations on a long-term basis under the Credit Facility.
In addition to the Credit Facility, we have $\$ 25.0$ million of uncommitted credit facilities, under which we had no borrowings as of September 26, 2009.
Our debt agreements contain certain financial covenants, the most restrictive of which is a leverage ratio (total consolidated indebtedness, as defined, over consolidated EBITDA, as defined) that may not exceed 3.5 to 1.0 . We were in compliance with all covenants in our debt agreements as of September 26, 2009.
On July 8, 2008, we commenced a cash tender offer for all of our outstanding $\$ 250$ million aggregate principal $7.85 \%$ Senior Notes due 2009 (the Notes ). Upon expiration of the tender offer on August 4, 2008, we purchased $\$ 116.1$ million aggregate principal amount of the Notes. As a result of this transaction, we recognized a loss of $\$ 4.6$ million on early extinguishment of debt in the third quarter of 2008 . The loss included the write off of $\$ 0.1$ million in unamortized deferred financing fees in addition to recognition of $\$ 0.6$ million in previously unrecognized swap gains, and cash paid of $\$ 5.1$ million related to the tender premium and other costs associated with the purchase.
On March 16, 2009, we announced the redemption of all of our remaining outstanding $\$ 133.9$ million aggregate principal of Notes. The Notes were redeemed on April 15, 2009 at a redemption price of $\$ 1,035.88$ per $\$ 1,000$ of principal outstanding plus accrued interest thereon. As a result of this transaction, we recognized a loss of $\$ 4.8$ million on early extinguishment of debt in the second quarter of 2009. The loss included the write off of $\$ 0.1$ million in unamortized deferred financing fees in addition to recognition of $\$ 0.3$ million in previously unrecognized swap gains, and cash paid of $\$ 5.0$ million related to the redemption and other costs associated with the purchase.
Debt outstanding at September 26, 2009 matures on a calendar year basis as follows:

| In thousands | $\mathbf{2 0 0 9}$ |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4 | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | Thereafter | Total |  |
| Contractual debt <br> obligation maturities | $\$ 42$ | $\$ 88$ | $\$ 6$ | $\$ 314,805$ | $\$ 200,007$ | $\$ 8$ | $\$ 300,015$ | $\$ 814,971$ |

## 11. Derivatives and Financial Instruments

## Fair Value of Financial Instruments

On January 1, 2008, we adopted new accounting guidance on fair value measurements. The new guidance defines fair value, established a framework for measuring fair value under U.S. generally accepted accounting principles, and expands disclosures about fair value measurements. The new guidance was effective for us beginning January 1, 2008 for certain financial assets and liabilities. The new guidance is effective for non-financial assets and liabilities recognized or disclosed at fair value on a nonrecurring basis beginning January 1, 2009.
The accounting guidance establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based upon our own assumptions used to measure assets and liabilities at fair value. A financial asset or liability s classification within the hierarchy is determined based on the lowest level of input that is significant to the fair value measurement.

## Cash-flow Hedges

In August 2007, we entered into a $\$ 105$ million interest rate swap agreement with a major financial institution to exchange variable rate interest payment obligations for a fixed rate obligation without the exchange of the underlying principal amounts in order to manage interest rate exposures on our private placement debt. The effective date of the swap was August 30, 2007. The swap agreement has a fixed interest rate of $4.89 \%$ and expires in May 2012. The fixed
interest rate of $4.89 \%$ plus the $0.50 \%$ interest rate spread over LIBOR results in an effective fixed interest rate of $5.39 \%$. The fair value of the swap was a liability of $\$ 9.0$ million, $\$ 10.7$ million and $\$ 4.0$ million at September 26, 2009, December 31, 2008 and September 27, 2008, respectively, and was recorded in Other non-current liabilities. In September 2005, we entered into a $\$ 100$ million interest rate swap agreement with several major financial institutions to exchange variable rate interest payment obligations for fixed rate obligations without the exchange of the underlying principal amounts in order to manage interest rate exposures on our private placement debt. The effective date of the fixed rate swap was April 25, 2006. The swap agreement has a fixed interest rate of $4.68 \%$ and expires in July 2013. The fixed interest rate of $4.68 \%$ plus the $0.60 \%$ interest rate spread over LIBOR results in an effective fixed interest rate of $5.28 \%$. The fair value of the swap was a liability of $\$ 9.3$ million, $\$ 11.6$ million and $\$ 3.1$ million at September 26, 2009, December 31, 2008 and September 27, 2008, respectively, and was recorded in Other non-current liabilities.
The variable to fixed interest rate swaps are designated as and are effective as cash-flow hedges. The fair value of these swaps are recorded as assets or liabilities on the Consolidated Balance Sheets, with changes in their fair value included in Accumulated other comprehensive

## Pentair, Inc. and Subsidiaries

## Notes to consolidated financial statements (unaudited)

income ( OCI ). Derivative gains and losses included in OCI are reclassified into earnings at the time the related interest expense is recognized or the settlement of the related commitment occurs.
Failure of one or more of our swap counterparties would result in the loss of any benefit to us of the swap agreement. In this case, we would continue to be obligated to pay the variable interest payments per the underlying debt agreements which are at variable interest rates of 3 month LIBOR plus $0.50 \%$ for $\$ 105$ million of debt and 3 month LIBOR plus $0.60 \%$ for $\$ 100$ million of debt. Additionally, failure of one or all of our swap counterparties would not eliminate our obligation to continue to make payments under our existing swap agreements if we continue to be in a net pay position.
At September 26, 2009, our interest rate swaps are carried at fair value measured on a recurring basis. Fair values are determined through the use of models that consider various assumptions, including time value, yield curves, as well as other relevant economic measures, which are inputs that are classified as Level 2 in the valuation hierarchy.

## 12. Income Taxes

The provision for income taxes consists of provisions for federal, state and foreign income taxes. We operate in an international environment with operations in various locations outside the U.S. Accordingly, the consolidated income tax rate is a composite rate reflecting the earnings in the various locations and the applicable rates.
The effective income tax rate for the nine months ended September 26, 2009 was $32.0 \%$ compared to $29.5 \%$ for the nine months ended September 27, 2008. We expect the effective tax rate for the remainder of 2009 to be between $32 \%$ and $33 \%$, resulting in a full year effective income tax rate of between $32 \%$ and $33 \%$. We continue to actively pursue initiatives to reduce our effective tax rate. The tax rate in any quarter can be affected positively or negatively by adjustments that are required to be reported in the specific quarter of resolution.
The total gross liability for uncertain tax positions at September 26, 2009 is estimated to be approximately
$\$ 29.1$ million. We record penalties and interest related to unrecognized tax benefits in Provision for income taxes and Net interest expense, respectively, which is consistent with our past practices.

## 13. Benefit Plans

Components of net periodic benefit cost for the three months and nine months ended September 26, 2009 and September 27, 2008 were as follows:

|  | Three months ended |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Post-retirement |  |  |  |  |  |
| September |  |  |  |  |  |


| In thousands | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
| Service cost | $\$ 9,200$ | $\$ 10,585$ | $\$ 161$ | $\$ 195$ |  |
| Interest cost | 24,346 | 24,523 | 1,783 | 1,902 |  |
| Expected return on plan assets | $(22,689)$ | $(22,425)$ |  |  |  |
| Amortization of transition obligation | 42 | 36 |  |  |  |
| Amortization of prior year service cost |  | 17 | 133 |  | $(31)$ |
| (benefit) | 53 | 204 | $(2,494)$ | $(2,475)$ |  |
| Recognized net actuarial loss (gains) | $\$ 10,969$ | $\$ 13,056$ | $\$(581)$ | $\$(480)$ |  |
| Net periodic benefit cost | 13 |  |  |  |  |

## Pentair, Inc. and Subsidiaries <br> Notes to consolidated financial statements (unaudited)

## 14. Business Segments

Financial information by reportable segment for the three and nine months ended September 26, 2009 and
September 27, 2008 is shown below:

\left.|  | Three months ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| September |  |  |
| September |  |  |$\right)$

Other sales and operating loss is primarily composed of unallocated corporate expenses, costs related to our captive insurance subsidiary and our intermediate finance companies, and intercompany eliminations.

## 15. Warranty

The changes in the carrying amount of service and product warranties for the nine months ended September 26, 2009 and September 27, 2008 and the year December 31, 2008 were as follows:
$\left.\begin{array}{lccc} & \text { September } & & \text { September } \\ \text { December 31 }\end{array}\right]$

## 16. Commitments and Contingencies

## Environmental and Litigation

Horizon Litigation
The Horizon litigation against our subsidiary Essef Corporation and certain of its subsidiaries by Celebrity Cruise Lines, Inc. ( Celebrity ) was settled by payment of $\$ 35$ million to Celebrity in August 2008, a portion of which was covered by insurance. As a result of the settlement, we recorded a charge of $\$ 20.4$ million in the second quarter of 2008 which is shown on the line Legal settlement in the Condensed Consolidated Statements of Income. There have been no further material developments from the disclosures contained in our 2008 Annual Report on Form 10-K.

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains statements that we believe to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give our current expectations or forecasts of future events. Forward-looking statements generally can be identified by the use of forward-looking terminology such as may, will, expect, intend, estimate, anticipate, believe, project, or continue, or similar words or th From time to time, we also may provide oral or written forward-looking statements in other materials we release to the public. Any or all of our forward-looking statements in this report and in any public statements we make could be materially different from actual results. They can be affected by assumptions we might make or by known or unknown risks or uncertainties. Consequently, we cannot guarantee any forward-looking statements. Investors are cautioned not to place undue reliance on any forward-looking statements. Investors should also understand that it is not possible to predict or identify all risk factors and should not consider the following list to be a complete statement of all potential risks and uncertainties.
The following factors and those discussed in ITEM 1A, Risk Factors, included in our 2008 Annual Report on Form 10-K, may impact the achievement of forward-looking statements:
general economic and political conditions, such as credit market uncertainty, inflation or deflation, the rate of economic growth or decline in our principal geographic or product markets, fluctuations in exchange rates or political instability;
changes in general economic and industry conditions in markets in which we participate, such as: continued deterioration in or stabilization of the global economy; continued deterioration in or stabilization of the North American and Western European housing markets; the strength of product demand and the markets we serve; the intensity of competition, including that from foreign competitors; pricing pressures; the financial condition of our customers; the introduction of new products and enhancements by competitors; our ability to maintain and expand relationships with large customers;
our ability to source raw material commodities from our suppliers without interruption and at reasonable prices; and
our ability to source components from third parties, in particular from foreign manufacturers, without interruption and at reasonable prices;
changes in statutory or regulatory matters, including proposed changes in tax, environmental and health-care mandates;
our ability to access capital markets and obtain anticipated financing under favorable terms;
our ability to identify, complete and integrate acquisitions successfully and to realize expected synergies on our anticipated timetable;
changes in our business strategies, including acquisition, divestiture and restructuring activities;
any impairment of goodwill and indefinite-lived intangible assets as a result of deterioration in our markets;
domestic and foreign governmental and regulatory policies;
changes in operating factors, such as manufacturing activities and the achievement of related efficiencies, inventory risks due to shifts in market demand and costs associated with moving production to lower-cost locations;
our ability to generate savings from our excellence in operations initiatives consisting of lean enterprise, supply management and cash flow practices;
our ability to generate savings from our restructuring and other cost reduction actions;
our ability to commercialize new product introductions and enhancements successfully;
unanticipated developments that could occur with respect to contingencies such as litigation, intellectual property matters, product liability exposures and environmental matters; and
our ability to accurately evaluate the effects of contingent liabilities such as tax, product liability, environmental and other claims.
The foregoing factors are not exhaustive, and new factors may emerge or changes to the foregoing factors may occur that would impact our business. We assume no obligation, and disclaim any duty, to update the forward-looking statements in this report.

## Overview

We are a focused diversified industrial manufacturing company comprised of two operating segments: Water and Technical Products. Our Water Group is a global leader in providing innovative products and systems used worldwide in the movement, storage, treatment and enjoyment of water. Our Technical Products Group is a leader in the global enclosures and thermal management markets, designing and manufacturing standard, modified and custom enclosures that house and protect sensitive electronics and electrical components; thermal management products; and accessories. In 2009, we expect our Water Group and Technical Products Group to generate approximately $2 / 3$ and $1 / 3$ of total revenues, respectively.

Our Water Group has progressively become a more important part of our business portfolio with sales increasing from approximately $\$ 125$ million in 1995 to approximately $\$ 2.2$ billion in 2008 . We believe the water industry is structurally attractive as a result of a growing demand for clean water and the large global market size (of which we have identified a target market totaling $\$ 60$ billion). Our vision is to be a leading global provider of innovative products and systems used in the movement, storage, treatment and enjoyment of water.
On February 28, 2008, we sold our National Pool Tile ( NPT ) business to Pool Corporation in a cash transaction. The results of NPT have been reported as discontinued operations for all periods presented. The assets and liabilities of NPT have been reclassified as discontinued operations for all periods presented.
On June 28, 2008, we entered into a transaction with GE Water \& Process Technologies (a unit of General Electric Company) ( GE ) that was accounted for as an acquisition of an 80.1 percent ownership interest in GE s global water softener and residential water filtration business in exchange for a 19.9 percent interest in our global water softener and residential water filtration business. The acquisition was effected through the formation of two new entities (collectively, Pentair Residential Filtration or PRF ), a U.S. entity and an international entity, into which we and GE contributed certain assets, properties, liabilities and operations representing our respective global water softener and residential water filtration businesses. We are an 80.1 percent owner of PRF and GE is a 19.9 percent owner. With the formation of Pentair Residential Filtration, we believe we are better positioned to serve residential customers with industry-leading technical applications in the areas of water conditioning, whole house filtration, point of use water management and water sustainability and expect to improve our revenue growth by selling GE sexisting residential water treatment products through our sales channels.
On December 15, 2008, we sold our Spa and Bath ( $\mathrm{Spa} / \mathrm{Bath}$ ) business to Balboa Water Group in a cash transaction. The results of $\mathrm{Spa} / \mathrm{Bath}$ have been reported as discontinued operations for all periods presented. The assets and liabilities of $\mathrm{Spa} / \mathrm{Bath}$ have been reclassified as discontinued operations for all periods presented.
Our Technical Products Group operates in a large global market with significant potential for growth in industry segments such as defense, security, medical and networking. We believe we have the largest industrial and commercial distribution network in North America for enclosures and the highest brand recognition in the industry in North America. From mid-2001 through 2003, the Technical Products Group experienced significantly lower sales volumes as a result of severely reduced capital spending in the industrial and commercial markets and over-capacity and weak demand in the data communication and telecommunication markets. From 2004 through 2008, sales volumes increased due to the addition of new distributors, new products, price increases and higher demand in targeted markets.

## Key Trends and Uncertainties

The following trends and uncertainties affected the first nine months of our financial performance in 2009 and will likely impact our results in the future:

Many markets we serve have slowed dramatically as a result of rapidly deteriorating economic conditions. We have identified specific product and geographic markets we serve that we believe will stagnate, contract or continue contracting in 2009, as noted below. We have restructured our operations serving those markets in order to reduce or relocate capacity, to reduce labor and material costs, to optimize our manufacturing footprint and to simplify our business structure until our capacity is aligned with our anticipated volume prospects in these markets. If these markets continue to stagnate or shrink further, we may undertake additional restructuring activities. We have also identified specific markets in which we participate that we believe will continue to grow over this period and are selectively reinforcing our businesses in these markets. Because our businesses are significantly affected by general economic trends, further deterioration in our most important markets addressed below would likely have an adverse impact on our results of operations for 2009 and beyond.
New home building and new pool starts have contracted for each of the past three years in the United States and have slowed significantly in Europe as well. Overall, we believe approximately $55 \%$ of sales by our water businesses (flow, filtration and pool equipment), are used in residential applications for new construction, remodeling and repair, replacement and refurbishment. We expect the current recession to continue to adversely impact our sales in our Water Group for the balance of 2009. We have seen some stabilization of order rates in the third quarter of 2009 and anticipate continuing stability, but not significant volume increases, for the balance of
2009. If sales of products into these domestic residential end-markets were to slow appreciably, we would again be in a position to need to reduce our investments in businesses in those markets, and further restructure our operations by closing or downsizing facilities, reducing headcount and taking other market-related actions.
Industrial, communications and commercial markets for all of our businesses, including commercial and industrial construction, also slowed significantly over the past year. We are uncertain about the course of the economy and hence the strength of many of these markets both in the United States and around the world for the balance of 2009 and beyond. Order rates over the second and third quarters in most of our businesses participating in these markets continued to decrease significantly on a year-over-year basis. Sales in these markets marginally decreased sequentially from the second to the third quarter. We believe that our commercial and industrial markets in most of our businesses will continue to be weak in the fourth quarter, reflecting the uncertainty in these markets. We have reduced investments in businesses in these markets, and further restructured our operations by closing or downsizing facilities, reducing headcount and taking other market-related actions.
We experienced material cost and other inflation in a number of our businesses during 2008. To offset this inflation, we implemented productivity improvements and selective increases in selling prices to help mitigate inflationary cost increases we experienced in base materials such as carbon steel, copper and resins and other costs such as health care and other employee benefit costs. We expect the current economic environment will result in continued price volatility for many of our raw materials. Material costs have declined over the past year; and we are unsure whether and to what extent commodity prices and employment costs will increase as the economy recovers and employment mandates come into effect. We believe that we were realizing these cost decreases in our results of operations in the second and third quarters of 2009. We believe that the impact of lower commodity prices will continue to positively impact our results into 2010, although these benefits will likely be reduced somewhat by increasing costs as the economy recovers.

As a result of the dramatic fall in securities and other investment markets over 2008, our unfunded pension liabilities increased from fiscal year end 2007 to fiscal year end 2008 from $\$ 147$ million to $\$ 257$ million, or an increase of $\$ 110$ million, primarily reflecting our reduced investment return and significantly lower asset values in our U.S. defined benefit plans through the end of 2008 . This will increase our 2009 contributions to the plans to approximately $\$ 20-\$ 25$ million, an increase of over $\$ 10$ million from 2008. These amounts differ from the expected contribution amounts described in our 2008 Form $10-\mathrm{K}$ due to regulatory changes enacted during the first quarter of 2009 that had the effect of reducing our required contributions.
We have a long-term goal to consistently generate free cash flow that equals or exceeds $100 \%$ conversion of our net income. We define free cash flow as cash flow from continuing operating activities less capital expenditures plus proceeds from sale of property and equipment. In the current economic climate, we have focused in particular upon maximizing free cash flow by reducing working capital in order to maximize our repayment of indebtedness and maintain our investment grade credit rating. Free cash flow for the first nine months of 2009 approximated $\$ 202$ million, or conversion of $234 \%$ of net income, compared to $\$ 106$ million, or $45 \%$ conversion, in the first nine months of 2008 , and $\$ 164$ million, or $72 \%$ conversion of our net income for full year 2008. Our target for free cash flow in 2009 continues to be greater than $\$ 225$ million. See our discussion of Other financial measures under the caption Liquidity and Capital Resources in this report.
We experience seasonal demand in a number of markets within our Water Group. End-user demand for pool equipment follows warm weather trends and is normally at seasonal highs from April to August. The magnitude of the sales spike is partially mitigated by employing some advance sale early buy programs (generally including extended payment terms and/or additional discounts). Demand for residential and agricultural water systems is also impacted by economic conditions and weather patterns, particularly by heavy flooding and droughts. While we believe that this seasonality will continue in future years, due to the unknown impact of the current economic situation, this seasonality spike in 2009 was smaller than in prior years. While we experienced a seasonal increase in sales in the pool equipment business in the second and third quarters of 2009, the increase has not matched that of prior pool seasons. In addition, our primary geographic markets did not have unusual weather, which further limited seasonal impact in our residential and agricultural water systems.
We experienced year over year favorable foreign currency effects on net sales and operating results in the first nine months of 2008, due to the weakening of the U.S. dollar in relation to other foreign currencies, which reversed in the fourth quarter of 2008 and first nine months of 2009. Our currency effect is primarily for the U.S. dollar against the euro, which may or may not trend favorably in the future.
On June 28, 2008, we formed Pentair Residential Filtration in order to expand our product lines, accelerate opportunities to provide our customers complete water filtration systems, increase revenue growth and exploit cost synergy opportunities. The one-time gain on the transaction increased diluted earnings per share, on an after tax basis, by 86 cents in the second quarter of 2008. Integration and inventory step-up costs arising out of the formation of the PRF business amounted to approximately $\$ 7$ million in 2008 . We anticipate substantially all facility closures and related integration expenses to be completed by the end of the fourth quarter of 2009.
The effective income tax rate for the nine months ended September 26, 2009 was $32.0 \%$ compared to $29.5 \%$ for the nine months ended September 27, 2008. We expect the effective tax rate for the remainder of 2009 to be between $32 \%$ and $33 \%$, resulting in a full year effective income tax rate of between $32 \%$ and $33 \%$. We continue to actively pursue initiatives to reduce our effective tax rate. The tax rate in any quarter can be affected positively or negatively by adjustments that are required to be reported in the specific quarter of resolution.

## Outlook

In 2009, our operating objectives include the following:
Completing the restructuring of operations we started in late 2008 and 2009, while investing in more favorable markets and geographies;

Increasing our vertical market focus within each of our Global Business Units to grow in those markets in which we have competitive advantages;

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Driving operating excellence through lean enterprise initiatives, with special focus on sourcing and supply management, cash flow management, and lean operations;

Stressing proactive talent development, particularly in international management and other key functional areas; and

Completing integration of the PRF business and prior acquisitions, and realizing identified synergistic opportunities. Our sales revenue for the third quarter of 2009 was approximately $\$ 663$ million, a decrease of $22.6 \%$ compared to sales revenue in the third quarter of 2008, and below our earlier estimates. Sales revenue for the first nine months of 2009 dropped from approximately $\$ 2.58$ billion in 2008 to $\$ 1.99$ billion in 2009, or $23.0 \%$. Water Group sales declines moderated from $22 \%$ in the first quarter of 2009 to $18 \%$ in the second quarter and $17 \%$ in the third quarter, compared to the same periods in 2008, reflecting some stabilization of order rates. Our Technical Products Group saw a bigger decline in sales from $26 \%$ in the first quarter of 2009 to $32 \%$ in each of the second quarter and third quarters, compared to the same periods in 2008.

In December 2008, we initiated earnings guidance for the year 2009 that anticipated our earnings to be $\$ 1.70$ to $\$ 2.00$ per share on a diluted basis. On April 21, 2009, we revised our full year guidance for 2009 to equal or exceed $\$ 1.40$ per share on a diluted basis, due to the significantly lower volume of sales and order activity we saw in the first quarter, as well as the continued uncertainty about the economic performance trajectory for the calendar year both in the United States and globally. On October 20, 2009, we updated our full year adjusted earnings per share guidance to $\$ 1.40$ to $\$ 1.44$, on a fully-diluted basis. As noted above, significant deterioration in general economic conditions in our primary markets and geographies beyond what we have seen in the first nine months would adversely impact our revenues and financial performance.
This outlook is based on several variables. First, our guidance anticipates revenue declines in our businesses throughout 2009 of approximately $20 \%$ compared to 2008 as a result of overall market conditions, bringing our total revenue to approximately $\$ 2.6-\$ 2.7$ billion for the full year. Second, we expect to benefit in the second half of 2009 from restructuring and other market-related expense reduction efforts taken during 2008 and early in 2009. Third, we anticipate that our manufacturing productivity initiatives, in particular our materials sourcing programs, will improve through our lean enterprise initiatives and commodity price deflation for the next few quarters.
We believe that sales for the fourth quarter of 2009 will range from approximately $\$ 655$ to $\$ 670$ million, compared to $\$ 768$ million achieved in the fourth quarter of 2008 , or a decrease of approximately $14 \%$. This drop would be a sequential improvement over the reduction in revenues realized in the first three quarters, as we expect our comparisons with prior year results will improve due to the impact of the global recession on our businesses beginning in the fourth quarter of 2008. While we have seen some improvements in certain markets and regions in the second and third quarters, we believe the order rates in most of our markets have only begun to stabilize somewhat in September 2009. We do not expect any significant strengthening of our end markets generally until sometime in 2010. We have heightened our focus on increasing the conversion of our net income into free cash flow from that achieved in 2008. In addition, we are taking actions we believe will help maintain our liquidity, increase our capital resources, and repay indebtedness at a faster rate than would otherwise be the case. We did not implement our stock buyback program for 2009, as we have in the past, nor do we currently intend to make any significant cash acquisitions until business conditions stabilize.
We believe economic conditions will hold up in the fourth quarter of 2009 which would give us the flexibility to increase expenditures in our selling, marketing and R\&D efforts to maximize organic sales growth in favorable markets in 2009 and to anticipate growth in 2010. Conversely, if economic conditions worsen in North America and Europe, then we expect that our sales, manufacturing productivity and cash flow would likely deteriorate from the current forecast. In that event, we would further reduce discretionary capital spending and selling, marketing and R\&D costs as well as accelerate ongoing or undertake new restructuring actions in order to minimize the impact of these declines on our earnings per share.
Our guidance assumes an absence of significant acquisitions or divestitures in 2009. We are expanding our geographic reach internationally, expand our presence in our various channels to market and acquire technologies and products to broaden our businesses capabilities to serve additional markets. We may also consider the divestiture or closure of discrete business units to further focus our businesses on their most attractive markets.
The ability to achieve our operating objectives will depend, to a certain extent, on factors outside our control. See
Forward-looking statements in this report and Risk Factors under ITEM 1A in our 2008 Annual Report on Form 10-K.

## RESULTS OF OPERATIONS

Net sales
Consolidated net sales and the change from the prior year period were as follows:

|  | Three months ended |  |  |  |  | Nine months ended <br>  <br>  <br>  <br> September <br> September |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In thousands | $\mathbf{2 6}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | \$ change | \% change | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | \$ change | $\%$ change |
| Net sales |  | $\$ 662,665$ | $\$ 855,815$ | $\$(193,150)$ | $(22.6 \%)$ | $\$ 1,990,217$ | $\$ 2,584,339$ | $\$(594,122)$ | $(23.0 \%)$ |

The components of the net sales change in 2009 from 2008 were as follows:

|  | \% Change from 2008 <br> Nine |  |
| :--- | :---: | :---: |
| Percentages | Three <br> months | months |
| Volume | $(22.2)$ | $(22.1)$ |
| Price | 0.7 | 1.5 |
| Currency | $(1.1)$ | $(2.4)$ |
| Total | $(22.6)$ | $(23.0)$ |

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## Consolidated net sales

The 22.6 percent and 23.0 percent decreases in consolidated net sales in the third quarter and first nine months, respectively, of 2009 from 2008 were primarily driven by:
lower sales of certain pump, pool and filtration products primarily related to the downturn in the North American and Western European residential housing markets and other global markets;
lower Technical Products Group sales in both the Electrical and Electronics businesses; and
unfavorable foreign currency effects.
These decreases were partially offset by:
selective increases in selling prices to mitigate inflationary cost increases; and an increase in sales volume due to the formation of PRF.
Net sales by segment and the change from the prior year period were as follows:

|  | Three months ended |
| :---: | :---: |
| September | September |
| 26 | 27 |


| In thousands | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\$$ change | \% <br> change | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | \$change | \% <br> change |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Water Group | $\$ 461,570$ | $\$ 557,976$ | $\$(96,406)$ | $(17.3 \%)$ | $\$ 1,372,492$ | $\$ 1,696,780$ | $\$(324,288)$ | $(19.1 \%)$ |
| Technical |  |  |  |  |  |  |  |  |
| Products <br> Group | 201,095 | 297,839 | $(96,744)$ | $(32.5 \%)$ | 617,725 | 887,559 | $(269,834)$ | $(30.4 \%)$ |
| Total | $\$ 662,665$ | $\$ 855,815$ | $\$(193,150)$ | $(22.6 \%)$ | $\$ 1,990,217$ | $\$ 2,584,339$ | $\$(594,122)$ | $(23.0 \%)$ |

## Water Group

The 17.3 percent and 19.1 percent decreases in Water Group net sales in the third quarter and first nine months, respectively, of 2009 from 2008 were primarily driven by:
organic sales decline (excluding acquisitions and foreign currency exchange) primarily due to lower sales of certain pump, pool and filtration products primarily related to the downturn in the North American and Western European residential housing markets and other global markets; and unfavorable foreign currency effects.
These decreases were partially offset by:
selective increases in selling prices to mitigate inflationary cost increases; and an increase in sales volume due to the formation of PRF.

## Technical Products Group

The 32.5 percent and 30.4 percent decreases in Technical Product Group net sales in the third quarter and first nine months, respectively, of 2009 from 2008 were primarily driven by:
a decrease in sales to electrical markets resulting from lower capital spending by customers in the industrial vertical market;
a decrease in sales to electronics markets that was largely attributable to reduced spending in the data
communication, general electronics, and telecommunication vertical markets; and
unfavorable foreign currency effects.
These decreases were partially offset by:
selective increases in selling prices to mitigate inflationary cost increases which favorably impacted the first two quarters of 2009 as compared to 2008.

## Gross profit

|  | Three months ended |  |  |  |  | Nine months ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September |  | September |  | September |  | September |

Percentage point change 1.3 pts
(1.6)pts

The 1.3 percent increase in gross profit as a percentage of sales in the third quarter of 2009 from 2008 was primarily the result of:
savings generated from our Pentair Integrated Management System ( PIMS ) initiatives, including lean and supply management practices;
lower material cost for key commodities such as carbon steel;
cost savings from restructuring actions and other personnel reductions taken in response to the current economic downturn and resulting volume decline; and
selective increases in selling prices in our Water Group to mitigate inflationary cost increases.
These increases were partially offset by:
lower sales of certain pump, pool and filtration products primarily related to the downturn in the North American and Western European residential housing markets and other global market downturns; and lower sales volume in our Technical Products Group and lower fixed cost absorption resulting from that volume decline.
The 1.6 percent decrease in gross profit as a percentage of sales in the first nine months of 2009 from 2008 was primarily the result of:
lower sales of certain pump, pool and filtration products primarily related to the downturn in the North American and Western European residential housing markets and other global market downturns;
lower sales volume in our Technical Products Group and lower fixed cost absorption resulting from that volume decline; and
inflationary increases related to raw materials for the first two quarters of 2009 and labor costs.
These decreases were partially offset by:
cost savings from restructuring actions and other personnel reductions taken in response to the current economic downturn and resulting volume decline;
selective increases in selling prices in our Water and Technical Products Groups to mitigate inflationary cost increases; and
savings generated from our PIMS initiatives, including lean and supply management practices.
Selling, general and administrative (SG\&A)

|  | Three months ended |  |  | Nine months ended |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September | September |  |  |  | September | September |  |  |
|  | 26 | $\%$ of | 27 | $\%$ of | 26 | $\%$ of | 27 | \%of |  |
| In thousands | 2009 | sales | 2008 | sales | 2009 | sales | 2008 | sales |  |


| $* S G \& A$ | $\$ 125,578$ | $19.0 \%$ | $\$ 154,118$ | $18.0 \%$ | $\$ 361,957$ | $18.2 \%$ | $\$ 458,266$ | $17.7 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Percentage point
change
1.0pts
0.5 pts

* Includes
litigation
settlement in the
nine months
ended
September 27, 2008 of \$20.4 million, which is presented on a separate line in the Condensed Consolidated Statements of Income
The 1.0 and 0.5 percentage point increases in $S G \& A$ expense as a percentage of sales in the third quarter and first nine months, respectively, of 2009 from 2008 was primarily due to:
lower sales volume and the resultant loss of leverage on the SG\&A expense spending;
expense associated with restructuring actions in both our Water and Technical Products Groups during the first nine months of 2009;


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continued investments in future growth with emphasis on growth in international markets, including personnel and business infrastructure investments; and
higher costs associated with the integration of and intangible amortization related to the June 2008 formation of PRF.
These increases were offset by:
2008 charges for the Horizon litigation settlement, which were non-recurring in 2009; and
reduced costs related to productivity actions taken throughout 2008 and the first nine months of 2009 to consolidate facilities and streamline general and administrative costs.

## Research and development ( $R \& D$ )

|  |  | ree mo | ths ended |  |  | ine mon | hs ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September |  | September |  | September |  | Septembe |  |
| In thousands | $26$ | \%of <br> sales | $\begin{gathered} 27 \\ 2008 \end{gathered}$ | \% of <br> sales | $\begin{gathered} 26 \\ 2009 \end{gathered}$ | \% of <br> sales | $\begin{gathered} 27 \\ 2008 \end{gathered}$ | \% of sales |
| R\&D | \$14,707 | 2.2\% | \$ 16,221 | 1.9\% | \$43,265 | 2.2\% | \$47,303 | 1.8\% |
| Percentage point |  |  |  |  |  |  |  |  |
| The 0.3 and 0.4 percentage point increases in $R \& D$ expense as a percentage of sales in the third quarter and first nine months, respectively, of 2009 were primarily due to: lower sales volume and the resultant loss of leverage on the $\mathrm{R} \& \mathrm{D}$ expense spending. |  |  |  |  |  |  |  |  |
| Operating inc Water Group |  |  |  |  |  |  |  |  |


|  | Three months ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September |  | September |  | September |  | Septembe |  |
| In thousands | $\begin{gathered} 26 \\ 2009 \end{gathered}$ | \% of sales | $\begin{gathered} 27 \\ 2008 \end{gathered}$ | \% of sales | $\begin{gathered} 26 \\ 2009 \end{gathered}$ | \% of sales | $\begin{gathered} 27 \\ 2008 \end{gathered}$ | \% of sales |
|  |  |  |  |  |  |  |  |  |
| Operating income | \$53,085 | 11.5\% | \$49,684 | 8.9\% | \$ 129,842 | 9.5\% | \$174,194 | 10.3\% |

Percentage point change
2.6pts
(0.8)pts

The 2.6 percentage point increase in Water Group operating income as a percentage of net sales in the third quarter of 2009 as compared to 2008 was primarily the result of:
selective increases in selling prices to mitigate inflationary cost increases;
cost savings from restructuring actions and other personnel reductions taken in response to the current economic downturn and resulting volume decline; and
savings generated from our PIMS initiatives, including lean and supply management practices.
These increases were offset by:
lower sales of certain pump, pool and filtration products resulting from the downturn in the North American and
Western European residential housing markets; and restructuring actions taken in the third quarter of 2009.
The 0.8 percentage point decrease in Water Group operating income as a percentage of net sales in the first nine months of 2009 as compared to 2008 was primarily the result of:

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lower sales of certain pump, pool and filtration products resulting from the downturn in the North American and Western European residential housing markets;
inflationary increases related to raw materials and labor;
restructuring actions taken in the first nine months of 2009; and
higher costs associated with the integration of and intangible amortization related to the June 2008 formation of PRF.

These decreases were partially offset by:
selective increases in selling prices to mitigate inflationary cost increases;
cost savings from restructuring actions and other personnel reductions taken in response to the current economic downturn and resulting volume decline;
savings generated from our PIMS initiatives including lean and supply management practices, and
2008 charges for the Horizon litigation settlement, which were non-recurring in 2009.

## Technical Products Group



Percentage point change
(3.9)pts
(5.0)pts

The 3.9 and 5.0 percentage point decreases in Technical Products Group operating income as a percentage of sales in the third quarter and first nine months, respectively, of 2009 from 2008 were primarily the result of:
a decrease in sales to electrical markets resulting from lower capital spending by customers in the industrial vertical market;
a decrease in sales into electronics markets that was largely attributable to reduced spending in the general electronics, data communication and telecommunication vertical markets; and lower fixed cost absorption resulting from the sales volume declines.
These decreases were partially offset by:
cost savings from restructuring actions and other personnel reductions taken in response to the current economic downturn and resulting volume decline; savings generated from our PIMS initiatives, including lean and supply management practices; and lower material cost for key commodities such as carbon steel.

## Net interest expense



The 29.3 and 31.4 percentage point decreases in interest expense in the third quarter and first nine months, respectively, of 2009 from 2008 were primarily the result of:
favorable impact of lower interest rates and lower debt levels in part attributable to the redemption on April 15, 2009 of our $7.85 \%$ Senior Notes due 2009 (the Notes ).

## Provision for income taxes

|  | September | September | September | September |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 6}$ | $\mathbf{2 7}$ | $\mathbf{2 6}$ | $\mathbf{2 7}$ |
| In thousands | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Income before income taxes | $\$ 56,836$ | $\$ 66,594$ | $\$ 130,633$ | $\$ 336,401$ |
| Provision for income taxes | 18,159 | 21,592 | 41,808 | 99,099 |
| Effective tax rate | $31.9 \%$ | $32.4 \%$ | $32.0 \%$ | $29.5 \%$ |

The 0.5 percentage point decrease in the third quarter of 2009 from 2008 was primarily the result of: favorable adjustments in the third quarter of 2009 related to prior years tax returns.

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The 2.5 percentage point increase in the effective tax rate in the first nine months of 2009 from 2008 was primarily the result of:
a portion of the gain on the formation of PRF in 2008 being taxed at a rate of $0 \%$.
This increase was partially offset by:
favorable adjustments in 2009 related to prior years tax returns.
We estimate our effective income tax rate for the remaining quarters of this year will be between $32 \%$ and $33 \%$ resulting in a full year effective income tax rate of between $32 \%$ and $33 \%$.

## LIQUIDITY AND CAPITAL RESOURCES

We generally fund cash requirements for working capital, capital expenditures, equity investments, acquisitions, debt repayments, dividend payments and share repurchases from cash generated from operations, availability under existing committed revolving credit facilities, and in certain instances, public and private debt and equity offerings. We have grown our businesses in the past in significant part through acquisitions, financed by credit provided under our revolving credit facilities and, from time to time, by private or public debt issuance. Our primary revolving credit facilities have generally been adequate for these purposes, although we have negotiated additional credit facilities as needed to allow us to complete acquisitions; these are temporary loans that have in the past been repaid within less than a year.
In light of the current global economic situation, we do not currently plan to make any significant acquisitions in 2009, and we have not continued the annual share repurchase programs in 2009 that we have undertaken over the past few years. We are focusing on increasing our cash flow and maximizing debt repayment for the foreseeable future. Our intent is to maintain investment grade ratings and a solid liquidity position.
We experience seasonal cash flows primarily due to seasonal demand in a number of markets within our Water Group. We generally borrow in the first quarter of our fiscal year for operational purposes, which usage reverses in the second quarter as the seasonality of our businesses peaks. End-user demand for pool equipment follows warm weather trends and is at seasonal highs from April to August. The magnitude of the sales spike is partially mitigated by employing some advance sale early buy programs (generally including extended payment terms and/or additional discounts). Demand for residential and agricultural water systems is also impacted by weather patterns, particularly by heavy flooding and droughts.
Cash contribution requirements for our pension plans are either based upon the applicable country regulation (principally the U.S.) or are funded on a pay-as-you-go basis. We expect that our 2009 contributions to the plans will be $\$ 20$ million to $\$ 25$ million, an increase of over $\$ 10$ million from 2008. The increase in 2009 expected contributions relates primarily to the impact of reduced investment return and significantly lower asset values for our U.S. qualified pension plans. Contribution requirements in the U.S. are governed by the Pension Protection Act of 2006. Our contribution requirements could continue or increase in years subsequent to 2009 unless there is an improvement in the funded status of our U.S. qualified pension plans.

## Operating activities

Cash provided by operating activities was $\$ 238.7$ million in the first nine months of 2009 compared with cash provided by operating activities of $\$ 136.9$ million in the prior year comparable period. The increase in cash provided by operating activities was primarily due to cash generated from working capital reductions, primarily due to increased management of receivables and inventory balances in the first nine months of 2009, offset by a decrease in net income after adjusting for the $\$ 109.6$ million gain in 2008 , versus the same period of last year. In the future, we expect our working capital ratios to improve as sales stabilize and as we are able to further capitalize on our PIMS initiatives.

## Investing activities

Capital expenditures in the first nine months of 2009 were $\$ 39.3$ million compared with $\$ 39.8$ million in the prior year period. We currently anticipate capital expenditures for fiscal 2009 will be approximately $\$ 45$ million to $\$ 50$ million, primarily for capacity expansions in our low cost country manufacturing facilities, new product development, and replacement equipment.
On December 15, 2008, we sold our Spa/Bath business to Balboa Water Group in a cash transaction for $\$ 8.3$ million including certain price adjustments based on working capital at closing. The results of $\mathrm{Spa} / \mathrm{Bath}$ have been reported as discontinued operations for all periods presented. The assets and liabilities of $\mathrm{Spa} / \mathrm{Bath}$ have been reclassified as

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discontinued operations for all periods presented.
On February 28, 2008, we sold our NPT business to Pool Corporation in a cash transaction for approximately $\$ 30.0$ million subject to certain price adjustments. The results of NPT have been reported as discontinued operations for all periods presented. The assets and liabilities of NPT have been reclassified as discontinued operations for all periods presented.

## Financing activities

Net cash used for financing activities was $\$ 189.5$ million in the first nine months of 2009 compared with $\$ 102.5$ million used for financing activities in the prior year period. Financing activities included draw downs and repayments on our revolving credit facilities to fund our operations in the normal course of business, payments of dividends, cash used to repurchase company stock in 2008, cash received from stock option exercises, and tax benefits related to stock-based compensation.

Our current $\$ 800$ million multi-currency revolving credit facility (the Credit Facility ) was entered into in the second quarter of 2007 and does not expire until June 4, 2012. The agent banks under the Credit Facility are J. P. Morgan, Bank of America, Wells Fargo, U. S. Bank and Bank of Tokyo-Mitsubishi. We had borrowing capacity of $\$ 590.2$ million at September 26, 2009.
The Credit Facility creates an unsecured, committed revolving credit facility of up to $\$ 800$ million, with multi-currency sub facilities to support investments outside the U.S. Borrowings under the Credit Facility bear interest at the rate of LIBOR plus $0.625 \%$. Interest rates and fees on the Credit Facility vary based on our credit ratings. We believe that internally generated funds and funds available under our Credit Facility will be sufficient to support our normal operations, dividend payments, stock repurchases (if authorized) and debt maturities over the life of the Credit Facility.
We are authorized to sell short-term commercial paper notes to the extent availability exists under the Credit Facility. We use the Credit Facility as back-up liquidity to support $100 \%$ of commercial paper outstanding. Our use of commercial paper as a funding vehicle depends upon the relative interest rates for our commercial paper compared to the cost of borrowing under our Credit Facility. As of September 26, 2009, we had $\$ 2.0$ million of commercial paper outstanding. We classify any outstanding commercial paper as long-term as we have the intent to refinance and have as a practice refinanced such obligations on a long-term basis under the Credit Facility.
Our debt agreements contain certain financial covenants, the most restrictive of which is a leverage ratio (total consolidated indebtedness, as defined, over consolidated EBITDA, as defined) that may not exceed 3.5 to 1.0 . We were in compliance with all covenants under our debt agreements as of September 26, 2009.
In addition to the Credit Facility, we have $\$ 25.0$ million of uncommitted credit facilities, under which we had no borrowings as of September 26, 2009.
On July 8, 2008, we commenced a cash tender offer for all of our outstanding $\$ 250$ million aggregate principal of Notes. Upon expiration of the tender offer on August 4, 2008, we purchased $\$ 116.1$ million aggregate principal amount of the Notes. As a result of this transaction, we recognized a loss of $\$ 4.6$ million on early extinguishment of debt in the third quarter of 2008. The loss included the write off of $\$ 0.1$ million in unamortized deferred financing fees in addition to recognition of $\$ 0.6$ million in previously unrecognized swap gains, and cash paid of $\$ 5.1$ million related to the tender premium and other costs associated with the purchase.
On March 16, 2009, we announced the redemption of all of our remaining outstanding $\$ 133.9$ million aggregate principle of Notes to take advantage of lower interest rates available under the Credit Facility. The Notes were redeemed on April 15, 2009 at a redemption price of $\$ 1,035.88$ per $\$ 1,000$ of principal outstanding plus accrued interest thereon utilizing funds on hand and drawings under our Credit Facility. No other significant debt obligations mature until 2012. As a result of this transaction, we recognized a loss of $\$ 4.8$ million on early extinguishment of debt in the second quarter of 2009. The loss included the write off of $\$ 0.1$ million in unamortized deferred financing fees in addition to recognition of $\$ 0.3$ million in previously unrecognized swap gains, and cash paid of $\$ 5.0$ million related to the redemption and other costs associated with the purchase.
Our current credit ratings are as follows:

## Rating Agency Credit Rating Current Rating Outlook

Standard \& Poor sBBB- Stable
Moody s Baa3 Negative
On March 6, 2009, Standard \& Poor s ( S\&P ) lowered our credit rating from BBB to BBB- and changed the outlook from negative to stable. S\&P s rating action reflects their expectation that the difficult global economic environment will likely delay improvement in our credit metrics, resulting in metrics that are more consistent with a BBB- rating. On May 1, 2009, Moody s Investors Service affirmed its Baa3 rating and changed the outlook from stable to negative. Our credit rating continues to be an investment grade rating, which is a credit rating of BBB- or higher by S\&P and Baa3 or higher by Moody s.
Borrowings under our Credit Facility are at interest rates that vary based upon our credit rating. As a result of the rating action by $\mathrm{S} \& \mathrm{P}$, the borrowing rate increased from LIBOR plus $0.50 \%$ to LIBOR plus $0.625 \%$.

In the event of a one rating downgrade, our flexibility to access the debt capital markets may be reduced and the pricing of new debt will be adversely impacted. Additionally, the cost of borrowings under our Credit Facility would increase by an additional $0.125 \%$.
We expect to continue to have cash requirements to support working capital needs and capital expenditures, to pay interest and service debt, and to pay dividends to shareholders. In order to meet these cash requirements, we intend to use available cash and internally generated funds, and to borrow under our committed and uncommitted credit facilities.
Dividends paid in the first nine months of 2009 were $\$ 53.2$ million, or $\$ 0.54$ per common share, compared with $\$ 50.5$ million, or $\$ 0.51$ per common share, in the prior year period. We have increased dividends every year for the last 33 years and expect to continue paying dividends on a quarterly basis.
The total gross liability for uncertain tax positions at September 26, 2009 was approximately $\$ 29.1$ million. We are not able to reasonably estimate the amount by which the estimate will increase or decrease over time; however, at this time, we do not expect a significant payment related to these obligations within the next twelve months.

There have been no material changes with respect to the contractual obligations, other than noted above, or off-balance sheet arrangements described in our 2008 Annual Report on Form 10-K.
Other financial measures
In addition to measuring our cash flow generation or usage based upon operating, investing, and financing classifications included in the Consolidated Statements of Cash Flows, we also measure our free cash flow and our conversion of net income. We have a long-term goal to consistently generate free cash flow that equals or exceeds $100 \%$ conversion of net income. Free cash flow and conversion of net income are non-GAAP financial measures that we use to assess our cash flow performance. We believe free cash flow and conversion of net income are important measures of operating performance because they provide us and our investors a measurement of cash generated from operations that is available to pay dividends and repay debt. In addition, free cash flow and conversion of net income are used as a criterion to measure and pay compensation-based incentives. Our measure of free cash flow and conversion of net income may not be comparable to similarly titled measures reported by other companies. The following table is a reconciliation of free cash flow and a calculation of the conversion of net income with cash flows from continuing operations:

|  | Nine months ended |  |
| :--- | :---: | :---: |
| September 27 |  |  |
| In thousands | September 26 <br> Sen |  |
| Net cash provided by (used for) continuing operations |  | $\mathbf{2 0 0 8}$ |
| Capital expenditures | $\$ 240,181$ | $\$ 142,122$ |
| Proceeds from sale of property and equipment | $(39,306)$ | $(39,769)$ |
|  | 817 | 4,304 |
| Free cash flow | 201,692 | 106,657 |
| Net income from continuing operations attributable to Pentair, Inc. | 86,294 | 235,202 |
| Conversion of net income from continuing operations attributable to Pentair, |  |  |
| Inc. | $234 \%$ | $45 \%$ |

Our free cash flow target for 2009 is greater than $\$ 225$ million.
NEW ACCOUNTING STANDARDS
See Note 2 (New Accounting Standards) of ITEM 1.

## CRITICAL ACCOUNTING POLICIES

In our 2008 Annual Report on Form 10-K, we identified the critical accounting policies which affect our more significant estimates and assumptions used in preparing our consolidated financial statements. We have not changed these policies from those previously disclosed in our Annual Report.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our market risk during the quarter ended September 26, 2009. For additional information, refer to Item 7A of our 2008 Annual Report on Form 10-K.

## ITEM 4. CONTROLS AND PROCEDURES

## (a) Evaluation of Disclosure Controls and Procedures

We maintain a system of disclosure controls and procedures designed to provide reasonable assurance as to the reliability of our published financial statements and other disclosures included in this report. Our management evaluated, with the participation of our Chief Executive Officer and our Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter ended September 26, 2009 pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934 (the Exchange Act ). Based upon their evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the quarter ended September 26, 2009 to ensure
that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms, and to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosures.

## (b) Changes in Internal Controls

There was no change in our internal control over financial reporting that occurred during the quarter ended September 26, 2009 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of
Pentair, Inc.:
We have reviewed the accompanying condensed consolidated balance sheets of Pentair, Inc. and subsidiaries (the Company ) as of September 26, 2009 and September 27, 2008, and the related condensed consolidated statements of income for the three-month and nine-month periods ended September 26, 2009 and September 27, 2008, and of cash flows and shareholders equity for the nine-month periods ended September 26, 2009 and September 27, 2008. These interim financial statements are the responsibility of the Company s management.
We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.
Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.
We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Pentair, Inc. and subsidiaries as of December 31, 2008, and the related consolidated statements of income, shareholders equity, and cash flows for the year then ended prior to retrospective adjustment for the adoption of new guidance related to the accounting for noncontrolling interests; and in our report dated February 23, 2009, we expressed an unqualified opinion on those consolidated financial statements. We also audited the adjustments described in Note 2 that were applied to reclassify the December 31, 2008 consolidated balance sheet of Pentair, Inc. and subsidiaries (not presented herein) for the adoption. In our opinion, such adjustments are appropriate and have been properly applied to the previously issued consolidated balance sheet in deriving the accompanying retrospectively adjusted condensed consolidated balance sheet as of December 31, 2008.
Deloitte \& Touche LLP
Minneapolis, MN
October 20, 2009

## PART II OTHER INFORMATION

## ITEM 1. Legal Proceedings

Environmental and Litigation
There have been no further material developments from the disclosures contained in our 2008 Annual Report on Form 10-K.
ITEM 1A. Risk Factors
There have been no material changes from the risk factors previously disclosed in ITEM 1A. of our 2008 Annual Report on Form 10-K.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information with respect to purchases we made of our common stock during the third quarter of 2009:
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { (a) } \\ \text { Total } \\ \text { Number }\end{array} & \text { (b) } & \begin{array}{c}\text { (c) } \\ \text { Total Number of } \\ \text { Shares }\end{array} & \begin{array}{c}\text { (d) } \\ \text { Purchased as } \\ \text { Part of } \\ \text { Publicly } \\ \text { Shares of }\end{array} \\ \text { that May Yet } \\ \text { Be }\end{array}\right]$
the per share
value of shares
deemed
surrendered to
us by
participants in the Plans to
satisfy the exercise price
for the exercise
price of stock
options and
withholding tax
obligations due upon stock option exercises and vesting of restricted shares.
(c) Our board of directors has not authorized a share repurchase plan for 2009.
(d) Our board of directors has not authorized a share repurchase plan for 2009.

## ITEM 6. Exhibits

(a) Exhibits
10.1 Pentair, Inc. 2008 Omnibus Stock Incentive Plan, as amended and restated through July 28, 2009.
10.2 Pentair, Inc. Non-Qualified Deferred Compensation Plan, as amended and restated through July 28, 2008.

15 Letter Regarding Unaudited Interim Financial Information.
31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification of Chief Executive Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on October 20, 2009.

PENTAIR, INC.
Registrant
Bys/ John L. Stauch
John L. Stauch
Executive Vice President and Chief
Financial Officer

By/s/ Mark C. Borin
Mark C. Borin
Corporate Controller and Chief
Accounting Officer
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## Exhibit Index to Form 10-O for the Period Ended September 26, 2009

10.1 Pentair, Inc. 2008 Omnibus Stock Incentive Plan, as amended and restated through July 28, 2009.
10.2 Pentair, Inc. Non-Qualified Deferred Compensation Plan, as amended and restated through July 28, 2008.

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32.2 Certification of Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

