AMERICAN SOFTWARE INC Form 10-Q/A September 18, 2002 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 10-Q/A

Amendment No. 1

(Mark One)

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2002

OR

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from\_\_\_\_\_\_ to\_\_\_\_\_

**Commission File Number: 0-12456** 

# **AMERICAN SOFTWARE, INC.**

(Exact name of registrant as specified in its charter)

Georgia (State or other jurisdiction of incorporation or organization) 58-1098795 (IRS Employer Identification Number)

470 East Paces Ferry Road, N.E., Atlanta, Georgia (Address of principal executive offices) 30305 (Zip Code)

(404) 261-4381

(Registrant s telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

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Classes

Outstanding at September 12, 2002

Class A Common Stock, \$.10 par value Class B Common Stock, \$.10 par value

18,432,910 Shares 4,082,289 Shares

## EXPLANATORY NOTE

This Amendment No. 1 on Form 10-Q/A to the registrant s Quarterly Report on Form 10-Q for the quarter ended July 31, 2002 is being filed for the sole purpose of adding Exhibit 99.1.

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## AMERICAN SOFTWARE, INC. AND SUBSIDIARIES

## Form 10-Q/A

## Quarter ended July 31, 2002

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#### PART I FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### AMERICAN SOFTWARE, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (In thousands except share and per share data) (Unaudited)

	July 31, 2002	April 30, 2002
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 31,632	\$ 31,429
Investments current Trade accounts receivable, less allowance for doubtful accounts of \$733,000 at July 31, 2002 and \$906,000 at	22,958	20,433
April 30, 2002: Billed	7,404	9,828
Unbilled	3,052	9,828 1,848
	3,032 809	1,040
Prepaid expenses and other current assets	809	1,197
Total current assets	65,855	64,735
Investments noncurrent	2,870	5,393
Property and equipment, less accumulated depreciation and amortization	9,892	10,213
Intangible assets, less accumulated amortization	12,037	12,094
Other assets	1,651	1,740
	\$ 92,305	\$ 94,175
LIABILITIES AND SHAREHOLDERS EQUITY		
Current liabilities:		
Accounts payable	\$ 436	\$ 1,820
Accrued compensation and related costs	2,049	2,626
Income tax payable	687	701
Other current liabilities	7,270	7,791
Deferred revenue	10,434	10,573
Total current liabilities	20,876	23,511
Other noncurrent liabilities	38	152
Total liabilities	20,914	23,663
	_ = 0,5, = 1	
Minority interest	4,013	4,095
Shareholders equity: Common stock:		
Class A, \$.10 par value. Authorized 50,000,000 shares; Issued 21,652,895 shares at July 31, 2002 and 21,644,410 shares at April 30, 2002	2,165	2,164
Class B, \$.10 par value. Authorized 10,000,000 shares; Issued and outstanding 4,082,289 shares at July 31, 2002 and 4,082,289 shares at April 30, 2002; convertible into Class A shares on a one-for-one basis	408	408
Additional paid-in capital	66,257	66,165
Accumulated other comprehensive income	243	248
Retained earnings	16,735	15,286
Class A treasury stock, 3,200,685 shares at July 31, 2002 and 3,026,154 shares at April 30, 2002.	(18,430)	(17,854)

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Total shareholders equity	67,378	66,417
Commitments and contingencies		
	\$ 92,305	\$ 94,175

See accompanying notes to condensed consolidated financial statements unaudited.

#### AMERICAN SOFTWARE, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Operations (in thousands except per share data) (Unaudited)

		Three Months Ended July 31,	
	2002	2001	
Revenues:			
License fees	\$ 2,959	\$ 3,852	
Services	¢ 2,939 6,505	\$ 3,832 8,457	
Maintenance	5,094	5,612	
Wantehance	3,094	5,012	
Total revenues	14,558	17,921	
Cost of revenues:			
License fees	1,026	1,263	
Services	4,554	4,781	
Maintenance	1,399	834	
Total cost of revenues	6.070	6,878	
Total cost of revenues	6,979	0,878	
Gross Margin	7,579	11,043	
Operating expenses:	1,519	11,045	
Research and development costs	2,249	2,902	
Less: Capitalizable software	(809)	(1,042)	
Marketing and sales	3,001	3,981	
General and administrative	2,232	3,126	
Provision for (recovery of) doubtful accounts	128	195	
	120	175	
Total operating expense	6,801	9,162	
Operating income	778	1,881	
Other income (expense):			
Interest income	349	332	
(Loss)/gain on investments & other	(158)	225	
Minority interest	19	(131)	
Income from continuing operations before income taxes	988	2,307	
Income tax expense (benefit)			
In the second	029	2 207	
Income from continuing operations	988	2,307	
Discontinued Operations:		(1, 100)	
Loss from operations of discontinued segment Gain on sale of discontinued segment	462	(1,198)	
Gain on sale of discontinued segment	402		
Net earnings	\$ 1,450	\$ 1,109	
Net earnings (loss) per common share:			
Basic:			
Continuing operations	\$ 0.04	\$ 0.10	
Discontinued operations	\$ 0.02	\$ (0.05)	

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	\$	0.06	\$	0.06
	_		-	
Diluted:				
Continuing operations	\$	0.04	\$	0.10
Discontinued operations	\$	0.02	\$	(0.05)
	_		_	
	\$	0.06	\$	0.05
			_	
Shares used in the calculation of net earnings (loss) per common share:				
Basic	\$ 2	22,625	\$ 2	22,781
Diluted	\$ 2	23,475	\$ 2	22,788

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## AMERICAN SOFTWARE, INC. Condensed Consolidated Statements of Cash Flows (Unaudited) (in thousands)

	Three Months Ended July 31,	
	2002	2001
Cash flows from operating activities:		
Net earnings	\$ 1,450	\$ 1,109
Income (loss) from discontinued operations	462	\$ (1,198)
Income from continuing operations	988	2,307
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	1,345	1,911
Minority interest in subsidiary (loss)/income	(19)	131
Allowance for doubtful accounts	128	195
Net loss (gain) on investments	365	(77)
Change in operating assets and liabilities:		
Purchases of trading securities	(1,684)	(162)
Proceeds from sales of trading securities	2,754	198
Proceeds from sales and maturities of investments		200
Accounts receivable	1,092	1,072
Prepaid expenses and other assets	477	156
Accounts payable and other accrued liabilities	(2,590)	