

REDWOOD TRUST INC  
Form 10-Q  
August 04, 2017

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UNITED STATES OF AMERICA  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
 OF THE SECURITIES EXCHANGE ACT OF 1934  
For the Quarterly Period Ended: June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
 OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_.  
Commission File Number 1-13759

REDWOOD TRUST, INC.  
(Exact Name of Registrant as Specified in Its Charter)  
Maryland 68-0329422  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)

One Belvedere Place, Suite 300 94941  
Mill Valley, California  
(Address of Principal Executive Offices) (Zip Code)

(415) 389-7373  
(Registrant's Telephone Number, Including Area Code)  
Not Applicable  
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.  
Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

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Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 par value per share 77,116,538 shares outstanding as of August 1, 2017

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REDWOOD TRUST, INC.  
2017 FORM 10-Q REPORT  
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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

REDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

| (In Thousands, except Share Data)<br>(Unaudited)                                                                          | June 30,<br>2017 | December 31,<br>2016 |
|---------------------------------------------------------------------------------------------------------------------------|------------------|----------------------|
| <b>ASSETS <sup>(1)</sup></b>                                                                                              |                  |                      |
| Residential loans, held-for-sale, at fair value                                                                           | \$837,371        | \$ 835,399           |
| Residential loans, held-for-investment, at fair value                                                                     | 3,067,920        | 3,052,652            |
| Real estate securities, at fair value                                                                                     | 1,218,503        | 1,018,439            |
| Mortgage servicing rights, at fair value                                                                                  | 63,770           | 118,526              |
| Cash and cash equivalents                                                                                                 | 217,218          | 212,844              |
| Total earning assets                                                                                                      | 5,404,782        | 5,237,860            |
| Restricted cash                                                                                                           | 2,006            | 8,623                |
| Accrued interest receivable                                                                                               | 20,101           | 18,454               |
| Derivative assets                                                                                                         | 12,264           | 36,595               |
| Other assets                                                                                                              | 216,329          | 181,945              |
| Total Assets                                                                                                              | \$5,655,482      | \$ 5,483,477         |
| <b>LIABILITIES AND EQUITY <sup>(1)</sup></b>                                                                              |                  |                      |
| <b>Liabilities</b>                                                                                                        |                  |                      |
| Short-term debt <sup>(2)</sup>                                                                                            | \$1,294,807      | \$ 791,539           |
| Accrued interest payable                                                                                                  | 9,939            | 9,608                |
| Derivative liabilities                                                                                                    | 69,175           | 66,329               |
| Accrued expenses and other liabilities                                                                                    | 73,185           | 72,428               |
| Asset-backed securities issued, at fair value                                                                             | 692,606          | 773,462              |
| Long-term debt, net                                                                                                       | 2,336,346        | 2,620,683            |
| Total liabilities                                                                                                         | 4,476,058        | 4,334,049            |
| <b>Equity</b>                                                                                                             |                  |                      |
| Common stock, par value \$0.01 per share, 180,000,000 shares authorized; 77,116,875 and 76,834,663 issued and outstanding | 771              | 768                  |
| Additional paid-in capital                                                                                                | 1,679,475        | 1,676,486            |
| Accumulated other comprehensive income                                                                                    | 69,676           | 71,853               |
| Cumulative earnings                                                                                                       | 1,223,228        | 1,149,935            |
| Cumulative distributions to stockholders                                                                                  | (1,793,726 )     | (1,749,614 )         |
| Total equity                                                                                                              | 1,179,424        | 1,149,428            |
| Total Liabilities and Equity                                                                                              | \$5,655,482      | \$ 5,483,477         |

Our consolidated balance sheets include assets of consolidated variable interest entities (“VIEs”) that can only be used to settle obligations of these VIEs and liabilities of consolidated VIEs for which creditors do not have (1) recourse to Redwood Trust, Inc. or its affiliates. At June 30, 2017 and December 31, 2016, assets of consolidated VIEs totaled \$713,404 and \$798,317, respectively. At June 30, 2017 and December 31, 2016, liabilities of consolidated VIEs totaled \$693,137 and \$773,980, respectively. See Note 4 for further discussion.

(2) During the second quarter of 2017, our convertible notes were reclassified from Long-term debt, net to Short-term debt as the maturity of the notes was less than one year as of April 2017.

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME

| (In Thousands, except Share Data)            | Three Months Ended |            | Six Months Ended |            |
|----------------------------------------------|--------------------|------------|------------------|------------|
| (Unaudited)                                  | June 30,           |            | June 30,         |            |
|                                              | 2017               | 2016       | 2017             | 2016       |
| Interest Income                              |                    |            |                  |            |
| Residential loans                            | \$36,635           | \$ 35,154  | \$70,997         | \$ 66,554  |
| Commercial loans                             | 263                | 12,921     | 345              | 22,381     |
| Real estate securities                       | 21,826             | 18,417     | 41,643           | 39,512     |
| Other interest income                        | 500                | 295        | 867              | 668        |
| Total interest income                        | 59,224             | 66,787     | 113,852          | 129,115    |
| Interest Expense                             |                    |            |                  |            |
| Short-term debt                              | (9,350 )           | (5,337 )   | (13,803 )        | (12,034 )  |
| Asset-backed securities issued               | (3,705 )           | (3,982 )   | (7,235 )         | (8,264 )   |
| Long-term debt                               | (11,179 )          | (13,125 )  | (24,227 )        | (26,096 )  |
| Total interest expense                       | (24,234 )          | (22,444 )  | (45,265 )        | (46,394 )  |
| Net Interest Income                          | 34,990             | 44,343     | 68,587           | 82,721     |
| Reversal of provision for loan losses        | —                  | 6,532      | —                | 6,243      |
| Net Interest Income after Provision          | 34,990             | 50,875     | 68,587           | 88,964     |
| Non-interest Income                          |                    |            |                  |            |
| Mortgage banking activities, net             | 12,046             | 7,728      | 29,650           | 14,946     |
| Mortgage servicing rights income, net        | 2,778              | 2,783      | 4,491            | 9,064      |
| Investment fair value changes, net           | 8,115              | (11,066 )  | 9,666            | (30,604 )  |
| Other income                                 | 986                | 1,559      | 2,170            | 2,514      |
| Realized gains, net                          | 1,372              | 9,884      | 7,075            | 19,422     |
| Total non-interest income, net               | 25,297             | 10,888     | 53,052           | 15,342     |
| Operating expenses                           | (18,641 )          | (20,155 )  | (36,867 )        | (50,607 )  |
| Net Income before Provision for Income Taxes | 41,646             | 41,608     | 84,772           | 53,699     |
| Provision for income taxes                   | (5,322 )           | (327 )     | (11,479 )        | (355 )     |
| Net Income                                   | \$36,324           | \$ 41,281  | \$73,293         | \$ 53,344  |
| Basic earnings per common share              | \$0.46             | \$ 0.52    | \$0.93           | \$ 0.67    |
| Diluted earnings per common share            | \$0.43             | \$ 0.48    | \$0.85           | \$ 0.67    |
| Regular dividends declared per common share  | \$0.28             | \$ 0.28    | \$0.56           | \$ 0.56    |
| Basic weighted average shares outstanding    | 76,819,703         | 76,664,829 | 76,779,178       | 76,901,255 |
| Diluted weighted average shares outstanding  | 97,494,144         | 97,761,936 | 97,718,550       | 98,728,380 |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| (In Thousands)                                                                     | Three Months   |           | Six Months Ended |           |
|------------------------------------------------------------------------------------|----------------|-----------|------------------|-----------|
| (Unaudited)                                                                        | Ended June 30, |           | June 30,         |           |
|                                                                                    | 2017           | 2016      | 2017             | 2016      |
| Net Income                                                                         | \$36,324       | \$41,281  | \$73,293         | \$53,344  |
| Other comprehensive income (loss):                                                 |                |           |                  |           |
| Net unrealized gain (loss) on available-for-sale securities <sup>(1)</sup>         | 1,811          | 6,260     | 4,741            | (3,843 )  |
| Reclassification of unrealized gain on available-for-sale securities to net income | (2,322 )       | (7,711 )  | (6,250 )         | (18,664 ) |
| Net unrealized loss on interest rate agreements                                    | (2,429 )       | (8,949 )  | (696 )           | (23,192 ) |
| Reclassification of unrealized loss on interest rate agreements to net income      | 14             | 19        | 28               | 37        |
| Total other comprehensive income (loss)                                            | (2,926 )       | (10,381 ) | (2,177 )         | (45,662 ) |
| Total Comprehensive Income                                                         | \$33,398       | \$30,900  | \$71,116         | \$7,682   |

Amounts are presented net of tax benefit (provision) of \$0.1 million and \$(0.1) million for the three and six months (1)ended June 30, 2017, respectively, and \$0.3 million and \$0.4 million for the three and six months ended June 30, 2016, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Six Months Ended June 30, 2017

| (In Thousands, except Share Data)<br>(Unaudited) | Common Stock |        | Additional Paid-In Capital | Accumulated Other Comprehensive Income | Cumulative Earnings | Cumulative Distributions to Stockholders | Total        |
|--------------------------------------------------|--------------|--------|----------------------------|----------------------------------------|---------------------|------------------------------------------|--------------|
|                                                  | Shares       | Amount |                            |                                        |                     |                                          |              |
| December 31, 2016                                | 76,834,663   | \$ 768 | \$ 1,676,486               | \$ 71,853                              | \$ 1,149,935        | \$(1,749,614)                            | \$ 1,149,428 |
| Net income                                       | —            | —      | —                          | —                                      | 73,293              | —                                        | 73,293       |
| Other comprehensive loss                         | —            | —      | —                          | (2,177 )                               | —                   | —                                        | (2,177 )     |
| Employee stock purchase and incentive plans      | 282,212      | 3      | (2,388 )                   | —                                      | —                   | —                                        | (2,385 )     |
| Non-cash equity award compensation               | —            | —      | 5,377                      | —                                      | —                   | —                                        | 5,377        |
| Common dividends declared                        | —            | —      | —                          | —                                      | —                   | (44,112 )                                | (44,112 )    |
| June 30, 2017                                    | 77,116,875   | \$ 771 | \$ 1,679,475               | \$ 69,676                              | \$ 1,223,228        | \$(1,793,726)                            | \$ 1,179,424 |

For the Six Months Ended June 30, 2016

| (In Thousands, except Share Data)<br>(Unaudited) | Common Stock |        | Additional Paid-In Capital | Accumulated Other Comprehensive Income | Cumulative Earnings | Cumulative Distributions to Stockholders | Total        |
|--------------------------------------------------|--------------|--------|----------------------------|----------------------------------------|---------------------|------------------------------------------|--------------|
|                                                  | Shares       | Amount |                            |                                        |                     |                                          |              |
| December 31, 2015                                | 78,162,765   | \$ 782 | \$ 1,695,956               | \$ 91,993                              | \$ 1,018,683        | \$(1,661,149)                            | \$ 1,146,265 |
| Net income                                       | —            | —      | —                          | —                                      | 53,344              | —                                        | 53,344       |
| Other comprehensive loss                         | —            | —      | —                          | (45,662 )                              | —                   | —                                        | (45,662 )    |
| Employee stock purchase and incentive plans      | 431,156      | 4      | (4,249 )                   | —                                      | —                   | —                                        | (4,245 )     |
| Non-cash equity award compensation               | —            | —      | 8,488                      | —                                      | —                   | —                                        | 8,488        |
| Share repurchases                                | (1,658,868 ) | (17 )  | (21,267 )                  | —                                      | —                   | —                                        | (21,284 )    |
| Common dividends declared                        | —            | —      | —                          | —                                      | —                   | (44,303 )                                | (44,303 )    |
| June 30, 2016                                    | 76,935,053   | \$ 769 | \$ 1,678,928               | \$ 46,331                              | \$ 1,072,027        | \$(1,705,452)                            | \$ 1,092,603 |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

| (In Thousands)<br>(Unaudited)                                                 | Six Months Ended<br>June 30, |             |
|-------------------------------------------------------------------------------|------------------------------|-------------|
|                                                                               | 2017                         | 2016        |
| <b>Cash Flows From Operating Activities:</b>                                  |                              |             |
| Net income                                                                    | \$73,293                     | \$53,344    |
| Adjustments to reconcile net income to net cash used in operating activities: |                              |             |
| Amortization of premiums, discounts, and securities issuance costs, net       | (9,638 )                     | (13,945 )   |
| Depreciation and amortization of non-financial assets                         | 605                          | 575         |
| Purchases of held-for-sale loans                                              | (2,309,856)                  | (2,578,592) |
| Proceeds from sales of held-for-sale loans                                    | 2,031,326                    | 2,158,601   |
| Principal payments on held-for-sale loans                                     | 22,093                       | 35,649      |
| Net settlements of derivatives                                                | 776                          | (9,427 )    |
| Provision for loan losses                                                     | —                            | (6,243 )    |
| Non-cash equity award compensation expense                                    | 5,377                        | 8,488       |
| Market valuation adjustments                                                  | (30,743 )                    | 25,584      |
| Realized gains, net                                                           | (7,075 )                     | (19,422 )   |
| Net change in:                                                                |                              |             |
| Accrued interest receivable and other assets                                  | (26,226 )                    | (20,667 )   |
| Accrued interest payable and accrued expenses and other liabilities           | (16,840 )                    | 5,390       |
| Net cash used in operating activities                                         | (266,908 )                   | (360,665 )  |
| <b>Cash Flows From Investing Activities:</b>                                  |                              |             |
| Proceeds from sales of loans held-for-investment                              | —                            | 11,395      |
| Principal payments on loans held-for-investment                               | 258,267                      | 354,188     |
| Purchases of real estate securities                                           | (236,036 )                   | (138,527 )  |
| Proceeds from sales of real estate securities                                 | 99,121                       | 451,262     |
| Principal payments on real estate securities                                  | 34,752                       | 41,466      |
| Purchase of mortgage servicing rights                                         | (316 )                       | (13,766 )   |
| Proceeds from sales of mortgage servicing rights                              | 43,177                       | 28,268      |
| Net change in restricted cash                                                 | 6,617                        | (2,726 )    |
| Net cash provided by investing activities                                     | 205,582                      | 731,560     |
| <b>Cash Flows From Financing Activities:</b>                                  |                              |             |
| Proceeds from borrowings on short-term debt                                   | 2,070,873                    | 2,184,069   |
| Repayments on short-term debt                                                 | (1,855,233)                  | (2,980,027) |
| Repayments on asset-backed securities issued                                  | (103,371 )                   | (158,519 )  |
| Proceeds from issuance of long-term debt                                      | —                            | 771,287     |
| Repayments on long-term debt                                                  | —                            | (118,146 )  |
| Net settlements of derivatives                                                | (72 )                        | (82 )       |
| Net proceeds from issuance of common stock                                    | 145                          | 146         |
| Net payments on repurchase of common stock                                    | —                            | (24,235 )   |
| Taxes paid on equity award distributions                                      | (2,530 )                     | (4,391 )    |
| Dividends paid                                                                | (44,112 )                    | (44,303 )   |
| Net cash provided by (used in) financing activities                           | 65,700                       | (374,201 )  |
| Net increase (decrease) in cash and cash equivalents                          | 4,374                        | (3,306 )    |
| Cash and cash equivalents at beginning of period                              | 212,844                      | 220,229     |
| Cash and cash equivalents at end of period                                    | \$217,218                    | \$216,923   |
| <b>Supplemental Cash Flow Information:</b>                                    |                              |             |
| Cash paid during the period for:                                              |                              |             |
| Interest                                                                      | \$44,274                     | \$45,758    |



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|                                                                                         |          |         |
|-----------------------------------------------------------------------------------------|----------|---------|
| Taxes                                                                                   | 1,040    | 467     |
| Supplemental Noncash Information:                                                       |          |         |
| Real estate securities retained from loan securitizations                               | \$38,051 | \$1,834 |
| Retention of mortgage servicing rights from loan securitizations and sales              | 7,387    | 5,688   |
| Transfers from loans held-for-sale to loans held-for-investment                         | 247,377  | 725,825 |
| Transfers from loans held-for-investment to loans held-for-sale                         | 459      | 359,005 |
| Transfers from residential loans to real estate owned                                   | 2,044    | 5,867   |
| Transfers from long-term debt to short-term debt                                        | 285,900  | —       |
| The accompanying notes are an integral part of these consolidated financial statements. |          |         |

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REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 1. Organization

Redwood Trust, Inc., together with its subsidiaries, focuses on investing in mortgages and other real estate-related assets and engaging in mortgage banking activities. We seek to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time and to generate income through our mortgage banking activities. We operate our business in two segments: Investment Portfolio and Residential Mortgage Banking. Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. References herein to “Redwood,” the “company,” “we,” “us,” and “our” include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust (“REIT”) under the Internal Revenue Code of 1986, as amended (the “Internal Revenue Code”), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as “the REIT” or “our REIT.” We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as “our operating subsidiaries” or “our taxable REIT subsidiaries” or “TRS.”

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. References to Sequoia with respect to any time or period generally refer collectively to all the then consolidated Sequoia securitization entities for the periods presented. We have also engaged in securitization transactions in order to obtain financing for certain of our securities and commercial loans.

Note 2. Basis of Presentation

The consolidated financial statements presented herein are at June 30, 2017 and December 31, 2016, and for the three and six months ended June 30, 2017 and 2016. These interim unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) — as prescribed by the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Codification (“ASC”) — have been condensed or omitted according to these SEC rules and regulations. Management believes that the disclosures included in these interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the company's Annual Report on Form 10-K for the year ended December 31, 2016. In the opinion of management, all normal and recurring adjustments to present fairly the financial condition of the company at June 30, 2017 and results of operations for all periods presented have been made. The results of operations for the three and six months ended June 30, 2017 should not be construed as indicative of the results to be expected for the full year.

Principles of Consolidation

In accordance with GAAP, we determine whether we must consolidate transferred financial assets and variable interest entities (“VIEs”) for financial reporting purposes. We currently consolidate the assets and liabilities of certain Sequoia securitization entities where we maintain an ongoing involvement. Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood Trust, Inc. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

For financial reporting purposes, the underlying loans owned at the consolidated Sequoia entities are shown under Residential loans, held-for-investment, at fair value on our consolidated balance sheets. The asset-backed securities (“ABS”) issued to third parties by these entities are shown under ABS issued. In our consolidated statements of income,

we recorded interest income on the loans owned at these entities and interest expense on the ABS issued by these entities as well as other income and expenses associated with these entities' activities. See Note 12 for further discussion on ABS issued.

See Note 4 for further discussion on principles of consolidation.

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REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 2. Basis of Presentation - (continued)

Use of Estimates

The preparation of financial statements requires us to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amounts and timing of credit losses, prepayment rates, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the consolidated financial statements and the reported amounts of certain revenues and expenses during the reported periods. It is likely that changes in these estimates (e.g., valuation changes due to supply and demand, credit performance, prepayments, interest rates, or other reasons) will occur in the near term. Our estimates are inherently subjective in nature and actual results could differ from our estimates and the differences could be material.

Note 3. Summary of Significant Accounting Policies

Significant Accounting Policies

Included in Note 3 to the Consolidated Financial Statements of our 2016 Annual Report on Form 10-K is a summary of our significant accounting policies. Provided below is a summary of additional accounting policies that are significant to the company's consolidated financial condition and results of operations for the three and six months ended June 30, 2017.

Recent Accounting Pronouncements

Newly Adopted Accounting Standards Updates ("ASUs")

In January 2017, the FASB issued ASU 2017-03, "Accounting Changes and Error Corrections (Topic 250) and Investments - Equity Method and Joint Ventures (Topic 323)." This new guidance requires that companies evaluate ASUs that have not been adopted to determine the appropriate financial statement disclosures about the potential material effects of those ASUs on the financial statements when adopted. This new guidance is effective immediately. We adopted this guidance, as required, in the first quarter of 2017, which did not have a material impact on our consolidated financial statements.

In March 2016, the FASB issued ASU 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." This new guidance provides simplifications of the accounting for share-based payment transactions, including related income tax accounting, classification of awards, and classification on the statement of cash flows. In addition, this guidance permits the withholding of employee taxes related to the distribution of equity awards up to the maximum individual employee statutory tax rates. This new guidance is effective for fiscal years beginning after December 15, 2016 and early adoption is permitted. In the second quarter of 2016, we adopted this new guidance. Upon adoption, we elected to account for forfeitures on employee equity awards as they occur, rather than estimating expected forfeitures. The adoption of this guidance did not have a material impact on our consolidated financial statements.

Other Recent Accounting Pronouncements

In March 2017, the FASB issued ASU 2017-08, "Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20)." This new guidance shortens the amortization period for certain callable debt securities purchased at a premium by requiring the premium to be amortized to the earliest call date. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash." This new guidance amends previous guidance on how to classify and present changes in restricted cash on the statement of cash flows. This new guidance is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. We plan to adopt this new guidance by the required date and we will modify the presentation of our cash flow statement as required.

In October 2016, the FASB issued ASU 2016-16, "Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory." This new guidance allows an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. It also eliminates the exceptions for an intra-entity transfer of assets other than inventory. This new guidance is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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(Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." This new guidance provides guidance on how to present and classify certain cash receipts and cash payments in the statement of cash flows. This new guidance is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses." This new guidance provides a new impairment model that is based on expected losses rather than incurred losses to determine the allowance for credit losses. This new guidance is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted for fiscal years beginning December 15, 2018. Currently, a significant portion of our financial instruments are measured at fair value, for which we do not maintain any allowances for loan losses in accordance with fair value accounting. As such, based on our initial evaluation of this new guidance, we do not believe the provisions in this guidance will have a material impact to how we account for these instruments. Separately, we account for our available-for-sale securities under the other-than-temporary impairment ("OTTI") model for debt securities. This new guidance changes the accounting for available-for-sale securities, including AFS securities purchased with credit deterioration. We are currently evaluating the impact that this update will have on our consolidated financial statements in regard to our available-for-sale securities. We plan to adopt this new guidance by the required date.

In February 2016, the FASB issued ASU 2016-02, "Leases." This new guidance requires lessees to recognize most leases on their balance sheet as a right-of-use asset and a lease liability. This new guidance retains a dual lease accounting model, which requires leases to be classified as either operating or capital leases for lessees, for purposes of income statement recognition. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. As discussed in Note 14, our only material leases are those related to our leased office space, for which future payments under these leases total \$18 million at June 30, 2017. Based on our initial evaluation of this new guidance, and taking into consideration our current in-place leases, we do not expect that its adoption will have a material impact on our consolidated financial statements. We will continue evaluating this new standard and caution that any changes in our business or additional leases we may enter into could change our initial assessment.

In January 2016, the FASB issued ASU 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This new guidance amends accounting related to the classification and measurement of investments in equity securities and the presentation of certain fair value changes for financial liabilities measured at fair value. This new guidance also amends certain disclosure requirements associated with the fair value of financial instruments and it is effective for fiscal years beginning after December 15, 2017. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." The update modifies the guidance companies use to recognize revenue from contracts with customers for transfers of goods or services and transfers of nonfinancial assets, unless those contracts are within the scope of other standards. The guidance also requires new qualitative and quantitative disclosures, including information about contract balances and performance obligations. In July 2015, the FASB approved a one year deferral of the effective date. Accordingly, the update is effective for us in the first quarter of 2018 with retrospective application to prior periods presented or as a cumulative effect adjustment in the period of adoption. Early adoption is permitted in the first quarter of 2017. In March 2016, the FASB issued ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)." This new guidance provides additional implementation guidance on how an entity should identify the unit of accounting for the principal versus agent evaluations. In May 2016, the FASB issued ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients," and in December 2016, the FASB issued ASU 2016-20, "Technical

Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." These new ASUs provide more specific guidance on certain aspects of Topic 606. Based on our initial evaluation of these new accounting standards, we do not expect that their adoption will have a material impact on our consolidated financial statements, as financial instruments are explicitly scoped out of the standards and nearly all of our income is generated from financial instruments. We will continue evaluating these new standards and caution that any changes in our business or additional amendments to these standards could change our initial assessment.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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(Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

Balance Sheet Netting

Certain of our derivatives and short-term debt are subject to master netting arrangements or similar agreements. Under GAAP, in certain circumstances we may elect to present certain financial assets, liabilities and related collateral subject to master netting arrangements in a net position on our consolidated balance sheets. However, we do not report any of these financial assets or liabilities on a net basis, and instead present them on a gross basis on our consolidated balance sheets.

The table below presents financial assets and liabilities that are subject to master netting arrangements or similar agreements categorized by financial instrument, together with corresponding financial instruments and corresponding collateral received or pledged at June 30, 2017 and December 31, 2016.

Table 3.1 – Offsetting of Financial Assets, Liabilities, and Collateral

| June 30, 2017<br>(In Thousands) | Gross<br>Amounts of<br>Recognized<br>Assets<br>(Liabilities) | Gross<br>Amounts<br>Offset in<br>Consolidated<br>Balance<br>Sheet | Net Amounts<br>of Assets<br>(Liabilities)<br>Presented in<br>Consolidated<br>Balance<br>Sheet | Gross Amounts Not<br>Offset in Consolidated<br>Balance Sheet <sup>(1)</sup><br>Financial<br>Instruments | Cash<br>Collateral<br>(Received)<br>Pledged | Net<br>Amount |
|---------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------|---------------|
| Assets <sup>(2)</sup>           |                                                              |                                                                   |                                                                                               |                                                                                                         |                                             |               |
| Interest rate agreements        | \$4,335                                                      | \$                                                                | —\$4,335                                                                                      | \$(3,513)                                                                                               | \$(822)                                     | \$—           |
| TBAs                            | 3,381                                                        | —                                                                 | 3,381                                                                                         | (1,390)                                                                                                 | (690)                                       | 1,301         |
| Futures                         | 9                                                            | —                                                                 | 9                                                                                             | —                                                                                                       | —                                           | 9             |
| Total Assets                    | \$7,725                                                      | \$                                                                | —\$7,725                                                                                      | \$(4,903)                                                                                               | \$(1,512)                                   | \$1,310       |
| Liabilities <sup>(2)</sup>      |                                                              |                                                                   |                                                                                               |                                                                                                         |                                             |               |
| Interest rate agreements        | \$(64,087)                                                   | \$                                                                | —\$(64,087)                                                                                   | \$3,513                                                                                                 | \$60,574                                    | \$—           |
| TBAs                            | (1,506)                                                      | —                                                                 | (1,506)                                                                                       | 1,391                                                                                                   | 37                                          | (78)          |
| Futures                         | (163)                                                        | —                                                                 | (163)                                                                                         | —                                                                                                       | 163                                         | —             |
| Loan warehouse debt             | (575,303)                                                    | —                                                                 | (575,303)                                                                                     | 575,303                                                                                                 | —                                           | —             |
| Security repurchase agreements  | (469,491)                                                    | —                                                                 | (469,491)                                                                                     | 469,491                                                                                                 | —                                           | —             |
| Total Liabilities               | \$(1,110,550)                                                | \$                                                                | —\$(1,110,550)                                                                                | \$1,049,698                                                                                             | \$60,774                                    | \$(78)        |



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 3. Summary of Significant Accounting Policies - (continued)

| December 31, 2016<br>(In Thousands) | Gross<br>Amounts of<br>Recognized<br>Assets<br>(Liabilities) | Gross<br>Amounts<br>Offset in<br>Consolidated<br>Balance<br>Sheet | Net Amounts<br>of Assets<br>(Liabilities)<br>Presented in<br>Consolidated<br>Balance<br>Sheet | Gross Amounts Not<br>Offset in Consolidated<br>Balance Sheet <sup>(1)</sup><br>Cash<br>Collateral<br>(Received)<br>Pledged | Net<br>Amount |           |
|-------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|---------------|-----------|
| Assets <sup>(2)</sup>               |                                                              |                                                                   |                                                                                               |                                                                                                                            |               |           |
| Interest rate agreements            | \$ 24,980                                                    | \$ —                                                              | \$ 24,980                                                                                     | \$(7,736 )                                                                                                                 | \$(4,784 )    | \$ 12,460 |
| TBAs                                | 8,300                                                        | —                                                                 | 8,300                                                                                         | (3,936 )                                                                                                                   | (4,364 )      | —         |
| Total Assets                        | \$ 33,280                                                    | \$ —                                                              | \$ 33,280                                                                                     | \$(11,672 )                                                                                                                | \$(9,148 )    | \$ 12,460 |
| Liabilities <sup>(2)</sup>          |                                                              |                                                                   |                                                                                               |                                                                                                                            |               |           |
| Interest rate agreements            | \$(56,919 )                                                  | \$ —                                                              | \$(56,919 )                                                                                   | \$ 7,736                                                                                                                   | \$ 49,183     | \$ —      |
| TBAs                                | (4,681 )                                                     | —                                                                 | (4,681 )                                                                                      | 3,936                                                                                                                      | —             | (745 )    |
| Futures                             | (928 )                                                       | —                                                                 | (928 )                                                                                        | —                                                                                                                          | 928           | —         |
| Loan warehouse debt                 | (485,544 )                                                   | —                                                                 | (485,544 )                                                                                    | 485,544                                                                                                                    | —             | —         |
| Security repurchase agreements      | (305,995 )                                                   | —                                                                 | (305,995 )                                                                                    | 305,995                                                                                                                    | —             | —         |
| Total Liabilities                   | \$(854,067 )                                                 | \$ —                                                              | \$(854,067 )                                                                                  | \$ 803,211                                                                                                                 | \$ 50,111     | \$(745 )  |

Amounts presented in these columns are limited in total to the net amount of assets or liabilities presented in the prior column by instrument. In certain cases, there is excess cash collateral or financial assets we have pledged to a counterparty (which may, in certain circumstances, be a clearinghouse) that exceed the financial liabilities subject (1) to a master netting arrangement or similar agreement. Additionally, in certain cases, counterparties may have pledged excess cash collateral to us that exceeds our corresponding financial assets. In each case, any of these excess amounts are excluded from the table although they are separately reported in our consolidated balance sheets as assets or liabilities, respectively.

Interest rate agreements, TBAs, credit default index swaps, and futures are components of derivatives instruments (2) on our consolidated balance sheets. Loan warehouse debt, which is secured by residential mortgage loans, and security repurchase agreements are components of Short-term debt on our consolidated balance sheets. For each category of financial instrument set forth in the table above, the assets and liabilities resulting from individual transactions within that category between us and a counterparty are subject to a master netting arrangement or similar agreement with that counterparty that provides for individual transactions to be aggregated and treated as a single transaction. For certain categories of these instruments, some of our transactions are cleared and settled through one or more clearinghouses that are substituted as our counterparty. References herein to master netting arrangements or similar agreements include the arrangements and agreements governing the clearing and settlement of these transactions through the clearinghouses. In the event of the termination and close-out of any of those transactions, the corresponding master netting agreement or similar agreement provides for settlement on a net basis. Any such settlement would include the proceeds of the liquidation of any corresponding collateral, subject to certain limitations on termination, settlement, and liquidation of collateral that may apply in the event of the bankruptcy or insolvency of a party. Such limitations should not inhibit the eventual practical realization of the principal benefits of those transactions or the corresponding master netting arrangement or similar agreement and any corresponding collateral.



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 4. Principles of Consolidation

GAAP requires us to consider whether securitizations we sponsor and other transfers of financial assets should be treated as sales or financings, as well as whether any VIEs that we hold variable interests in – for example, certain legal entities often used in securitization and other structured finance transactions – should be included in our consolidated financial statements. The GAAP principles we apply require us to reassess our requirement to consolidate VIEs each quarter and therefore our determination may change based upon new facts and circumstances pertaining to each VIE. This could result in a material impact to our consolidated financial statements during subsequent reporting periods.

Analysis of Consolidated VIEs

At June 30, 2017, we consolidated certain Sequoia securitization entities issued prior to 2012 that we determined were VIEs and for which we determined we were the primary beneficiary. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not owned by and are not legal obligations of ours. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities. The following table presents a summary of the assets and liabilities of these VIEs. Intercompany balances have been eliminated for purposes of this presentation.

Table 4.1 – Assets and Liabilities of Consolidated VIEs

| (Dollars in Thousands)                 | June 30,<br>2017 | December<br>31, 2016 |
|----------------------------------------|------------------|----------------------|
| Residential loans, held-for-investment | \$707,686        | \$791,636            |
| Restricted cash                        | 148              | 148                  |
| Accrued interest receivable            | 925              | 1,000                |
| Other assets                           | 4,645            | 5,533                |
| Total Assets                           | \$713,404        | \$798,317            |
| Accrued interest payable               | \$531            | \$518                |
| Asset-backed securities issued         | 692,606          | 773,462              |
| Total Liabilities                      | \$693,137        | \$773,980            |

Number of VIEs 20 20

Analysis of Unconsolidated VIEs with Continuing Involvement

Since 2012, we have transferred residential loans to 33 Sequoia securitization entities sponsored by us and accounted for these transfers as sales for financial reporting purposes, in accordance with ASC 860. We also determined we were not the primary beneficiary of these VIEs as we lacked the power to direct the activities that will have the most significant economic impact on the entities. For the transferred loans where we held the servicing rights prior to the transfer and continue to hold the servicing rights, we recorded MSR on our consolidated balance sheets, and classified those MSR as Level 3 assets. We also retained senior and subordinate securities in these securitizations that we classified as Level 3 assets. Our continuing involvement in these securitizations is limited to customary servicing obligations associated with retaining residential MSR (which we retain a third-party sub-servicer to perform) and the receipt of interest income associated with the securities we retained.

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Note 4. Principles of Consolidation - (continued)

The following table presents information related to securitization transactions that occurred during the three and six months ended June 30, 2017 and 2016.

Table 4.2 – Securitization Activity Related to Unconsolidated VIEs Sponsored by Redwood

| (In Thousands)                             | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--------------------------------------------|-----------------------------|------------|---------------------------|------------|
|                                            | 2017                        | 2016       | 2017                      | 2016       |
| Principal balance of loans transferred     | \$ 348,599                  | \$ 344,890 | \$ 1,384,123              | \$ 344,890 |
| Trading securities retained, at fair value | 10,287                      | —          | 30,990                    | —          |
| AFS securities retained, at fair value     | 1,905                       | 1,834      | 7,060                     | 1,834      |
| MSRs recognized                            | —                           | 2,131      | 7,123                     | 2,131      |

The following table summarizes the cash flows during the three and six months ended June 30, 2017 and 2016 between us and the unconsolidated VIEs sponsored by us and accounted for as sales since 2012.

Table 4.3 – Cash Flows Related to Unconsolidated VIEs Sponsored by Redwood

| (In Thousands)                             | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--------------------------------------------|-----------------------------|------------|---------------------------|------------|
|                                            | 2017                        | 2016       | 2017                      | 2016       |
| Proceeds from new transfers                | \$ 351,485                  | \$ 352,042 | \$ 1,373,509              | \$ 352,042 |
| MSR fees received                          | 3,698                       | 3,401      | 7,173                     | 6,924      |
| Funding of compensating interest, net      | (41 )                       | (77 )      | (79 )                     | (156 )     |
| Cash flows received on retained securities | 6,588                       | 6,739      | 12,961                    | 17,930     |

The following table presents the key weighted-average assumptions used to measure MSRs and securities retained at the date of securitization for securitizations completed during the three and six months ended June 30, 2017 and 2016.

Table 4.4 – Assumptions Related to Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| At Date of Securitization | MSRs | Three Months Ended June 30, 2017 |   |                        |   | Three Months Ended June 30, 2016 |      |                        |   |
|---------------------------|------|----------------------------------|---|------------------------|---|----------------------------------|------|------------------------|---|
|                           |      | Senior Securities                | % | Subordinate Securities | % | Senior Securities                | %    | Subordinate Securities | % |
| Prepayment rates          | N/A  | 10                               | % | 10                     | % | 20                               | %    | 15                     | % |
| Discount rates            | N/A  | 14                               | % | 5                      | % | 11                               | %    | 7                      | % |
| Credit loss assumptions   | N/A  | 0.25                             | % | 0.25                   | % | N/A                              | 0.25 | %                      |   |

  

| At Date of Securitization | MSRs | Six Months Ended June 30, 2017 |    |                        |    | Six Months Ended June 30, 2016 |      |                        |    |   |
|---------------------------|------|--------------------------------|----|------------------------|----|--------------------------------|------|------------------------|----|---|
|                           |      | Senior Securities              | %  | Subordinate Securities | %  | Senior Securities              | %    | Subordinate Securities | %  |   |
| Prepayment rates          | 9    | %                              | 10 | %                      | 10 | %                              | 20   | %                      | 15 | % |
| Discount rates            | 11   | %                              | 12 | %                      | 5  | %                              | 11   | %                      | 7  | % |
| Credit loss assumptions   | N/A  | 0.25                           | %  | 0.25                   | %  | N/A                            | 0.25 | %                      |    |   |



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 4. Principles of Consolidation - (continued)

The following table presents additional information at June 30, 2017 and December 31, 2016, related to unconsolidated VIEs sponsored by Redwood and accounted for as sales since 2012.

Table 4.5 – Unconsolidated VIEs Sponsored by Redwood

| (In Thousands)                                                          | June 30,<br>2017 | December 31,<br>2016 |
|-------------------------------------------------------------------------|------------------|----------------------|
| On-balance sheet assets, at fair value:                                 |                  |                      |
| Interest-only, senior and subordinate securities, classified as trading | \$69,825         | \$41,909             |
| Subordinate securities, classified as AFS                               | 216,269          | 234,025              |
| Mortgage servicing rights                                               | 61,616           | 58,800               |
| Maximum loss exposure <sup>(1)</sup>                                    | \$347,710        | \$334,734            |
| Assets transferred:                                                     |                  |                      |
| Principal balance of loans outstanding                                  | \$7,760,334      | \$6,870,398          |
| Principal balance of loans 30+ days delinquent                          | 18,144           | 21,427               |

Maximum loss exposure from our involvement with unconsolidated VIEs pertains to the carrying value of our securities and MSRs retained from these VIEs and represents estimated losses that would be incurred under severe, (1) hypothetical circumstances, such as if the value of our interests and any associated collateral declines to zero. This does not include, for example, any potential exposure to representation and warranty claims associated with our initial transfer of loans into a securitization.

The following table presents key economic assumptions for assets retained from unconsolidated VIEs and the sensitivity of their fair values to immediate adverse changes in those assumptions at June 30, 2017 and December 31, 2016.

Table 4.6 – Key Assumptions and Sensitivity Analysis for Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| June 30, 2017                                           | MSRs     | Senior<br>Securities<br>(1) | Subordinate<br>Securities |
|---------------------------------------------------------|----------|-----------------------------|---------------------------|
| (Dollars in Thousands)                                  |          |                             |                           |
| Fair value at June 30, 2017                             | \$61,616 | \$29,040                    | \$257,054                 |
| Expected life (in years) <sup>(2)</sup>                 | 7        | 6                           | 13                        |
| Prepayment speed assumption (annual CPR) <sup>(2)</sup> | 10       | % 11                        | % 11                      |
| Decrease in fair value from:                            |          |                             |                           |
| 10% adverse change                                      | \$2,150  | \$1,224                     | \$794                     |
| 25% adverse change                                      | 5,161    | 2,910                       | 1,976                     |
| Discount rate assumption <sup>(2)</sup>                 | 11       | % 9                         | % 6                       |
| Decrease in fair value from:                            |          |                             |                           |
| 100 basis point increase                                | \$2,326  | \$1,144                     | \$22,023                  |
| 200 basis point increase                                | 4,483    | 2,205                       | 40,929                    |
| Credit loss assumption <sup>(2)</sup>                   | N/A      | 0.25                        | % 0.25                    |
| Decrease in fair value from:                            |          |                             |                           |
| 10% higher losses                                       | N/A      | \$4                         | \$1,348                   |
| 25% higher losses                                       | N/A      | 8                           | 3,364                     |



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Note 4. Principles of Consolidation - (continued)

| December 31, 2016<br>(Dollars in Thousands)  | MSRs     | Senior<br>Securities<br>(1) | Subordinate<br>Securities |   |
|----------------------------------------------|----------|-----------------------------|---------------------------|---|
| Fair value at December 31, 2016              | \$58,800 | \$26,618                    | \$249,317                 |   |
| Expected life (in years) (2)                 | 7        | 6                           | 12                        |   |
| Prepayment speed assumption (annual CPR) (2) | 11       | % 8                         | % 12                      | % |
| Decrease in fair value from:                 |          |                             |                           |   |
| 10% adverse change                           | \$2,226  | \$1,075                     | \$997                     |   |
| 25% adverse change                           | 5,284    | 2,569                       | 2,494                     |   |
| Discount rate assumption (2)                 | 11       | % 8                         | % 6                       | % |
| Decrease in fair value from:                 |          |                             |                           |   |
| 100 basis point increase                     | \$2,088  | \$1,105                     | \$19,574                  |   |
| 200 basis point increase                     | 4,032    | 2,128                       | 36,574                    |   |
| Credit loss assumption (2)                   | N/A      | 0.25                        | % 0.25                    | % |
| Decrease in fair value from:                 |          |                             |                           |   |
| 10% higher losses                            | N/A      | \$19                        | \$1,174                   |   |
| 25% higher losses                            | N/A      | 49                          | 2,933                     |   |

(1) Senior securities included \$29 million and \$27 million of interest only securities at June 30, 2017 and December 31, 2016, respectively.

(2) Expected life, prepayment speed assumption, discount rate assumption, and credit loss assumption presented in the tables above represent weighted averages.

Analysis of Third-Party VIEs

Third-party VIEs are securitization entities in which we maintain an economic interest, but do not sponsor. Our economic interest may include several securities from the same third-party VIE, and in those cases, the analysis is performed in consideration of all of our interests. The following table presents a summary of our interests in third-party VIEs at June 30, 2017, grouped by security type.

Table 4.7 – Third-Party Sponsored VIE Summary

| (Dollars in Thousands)                          | June 30,<br>2017 |
|-------------------------------------------------|------------------|
| Mortgage-Backed Securities                      |                  |
| Senior                                          | \$147,923        |
| Re-REMIC                                        | 73,337           |
| Subordinate                                     | 711,149          |
| Total Investments in Third-Party Sponsored VIEs | \$932,409        |

We determined that we are not the primary beneficiary of any third-party VIEs, as we do not have the required power to direct the activities that most significantly impact the economic performance of these entities. Specifically, we do not service or manage these entities or otherwise solely hold decision making powers that are significant. As a result of this assessment, we do not consolidate any of the underlying assets and liabilities of these third-party VIEs – we only account for our specific interests in them.

Our assessments of whether we are required to consolidate a VIE may change in subsequent reporting periods based upon changing facts and circumstances pertaining to each VIE. Any related accounting changes could result in a



material impact to our financial statements.

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REDWOOD TRUST, INC. AND SUBSIDIARIES  
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(Unaudited)

Note 5. Fair Value of Financial Instruments

For financial reporting purposes, we follow a fair value hierarchy established under GAAP that is used to determine the fair value of financial instruments. This hierarchy prioritizes relevant market inputs in order to determine an “exit price” at the measurement date, or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale. Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., our own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability required to be measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level at which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. Our assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.

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Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value at June 30, 2017 and December 31, 2016.

Table 5.1 – Carrying Values and Fair Values of Assets and Liabilities

| (In Thousands)                                         | June 30, 2017  |             | December 31, 2016 |            |
|--------------------------------------------------------|----------------|-------------|-------------------|------------|
|                                                        | Carrying Value | Fair Value  | Carrying Value    | Fair Value |
| <b>Assets</b>                                          |                |             |                   |            |
| Residential loans, held-for-sale                       |                |             |                   |            |
| At fair value                                          | \$836,291      | \$836,291   | \$834,193         | \$834,193  |
| At lower of cost or fair value                         | 1,080          | 1,212       | 1,206             | 1,365      |
| Residential loans, held-for-investment                 |                |             |                   |            |
| At fair value                                          | 3,067,920      | 3,067,920   | 3,052,652         | 3,052,652  |
| Trading securities                                     | 668,561        | 668,561     | 445,687           | 445,687    |
| Available-for-sale securities                          | 549,942        | 549,942     | 572,752           | 572,752    |
| MSRs                                                   | 63,770         | 63,770      | 118,526           | 118,526    |
| Cash and cash equivalents                              | 217,218        | 217,218     | 212,844           | 212,844    |
| Restricted cash                                        | 2,006          | 2,006       | 8,623             | 8,623      |
| Accrued interest receivable                            | 20,101         | 20,101      | 18,454            | 18,454     |
| Derivative assets                                      | 12,264         | 12,264      | 36,595            | 36,595     |
| REO <sup>(1)</sup>                                     | 4,645          | 4,802       | 5,533             | 5,560      |
| Margin receivable <sup>(1)</sup>                       | 100,156        | 100,156     | 68,038            | 68,038     |
| FHLBC stock <sup>(1)</sup>                             | 43,393         | 43,393      | 43,393            | 43,393     |
| Guarantee asset <sup>(1)</sup>                         | 3,288          | 3,288       | 4,092             | 4,092      |
| Commercial loans <sup>(1)</sup>                        | —              | —           | 2,700             | 2,700      |
| Pledged collateral <sup>(1)</sup>                      | 42,963         | 42,963      | 42,875            | 42,875     |
| <b>Liabilities</b>                                     |                |             |                   |            |
| Short-term debt facilities                             | \$1,044,794    | \$1,044,794 | \$791,539         | \$791,539  |
| Accrued interest payable                               | 9,939          | 9,939       | 9,608             | 9,608      |
| Margin payable                                         | 2,020          | 2,020       | 12,783            | 12,783     |
| Guarantee obligation                                   | 20,692         | 20,568      | 21,668            | 22,181     |
| Derivative liabilities                                 | 69,175         | 69,175      | 66,329            | 66,329     |
| ABS issued at fair value, net                          | 692,606        | 692,606     | 773,462           | 773,462    |
| FHLBC long-term borrowings                             | 1,999,999      | 1,999,999   | 1,999,999         | 1,999,999  |
| Convertible notes, net                                 | 447,848        | 464,042     | 482,195           | 493,365    |
| Trust preferred securities and subordinated notes, net | 138,512        | 100,440     | 138,489           | 96,255     |

(1) These assets are included in Other assets on our consolidated balance sheets.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

During the three and six months ended June 30, 2017, we elected the fair value option for \$13 million and \$16 million of residential senior securities, \$102 million and \$244 million of subordinate securities, \$1.20 billion and \$2.29 billion of residential loans (principal balance), and \$0.2 million and \$8 million of MSR, respectively. We anticipate electing the fair value option for all future purchases of residential loans that we may sell to third parties or transfer to securitizations, for MSR purchased or retained from sales of residential loans, and for certain securities we purchase, including IO securities and fixed-rate securities rated investment grade or higher.

The following table presents the assets and liabilities that are reported at fair value on our consolidated balance sheets on a recurring basis at June 30, 2017 and December 31, 2016, as well as the fair value hierarchy of the valuation inputs used to measure fair value.

Table 5.2 – Assets and Liabilities Measured at Fair Value on a Recurring Basis

| June 30, 2017<br>(In Thousands) | Carrying<br>Value | Fair Value Measurements |          |             |
|---------------------------------|-------------------|-------------------------|----------|-------------|
|                                 |                   | Using<br>Level<br>1     | Level 2  | Level 3     |
| <b>Assets</b>                   |                   |                         |          |             |
| Residential loans               | \$3,904,210       | \$—                     | \$—      | \$3,904,210 |
| Trading securities              | 668,561           | —                       | —        | 668,561     |
| Available-for-sale securities   | 549,942           | —                       | —        | 549,942     |
| Derivative assets               | 12,264            | 3,390                   | 4,335    | 4,539       |
| MSRs                            | 63,770            | —                       | —        | 63,770      |
| Pledged collateral              | 42,963            | 42,963                  | —        | —           |
| FHLBC stock                     | 43,393            | —                       | 43,393   | —           |
| Guarantee asset                 | 3,288             | —                       | —        | 3,288       |
| <b>Liabilities</b>              |                   |                         |          |             |
| Derivative liabilities          | \$69,175          | \$1,669                 | \$64,087 | \$3,419     |
| ABS issued                      | 692,606           | —                       | —        | 692,606     |
| <b>December 31, 2016</b>        |                   |                         |          |             |
| (In Thousands)                  | Carrying<br>Value | Fair Value Measurements |          |             |
|                                 |                   | Using<br>Level<br>1     | Level 2  | Level 3     |
| <b>Assets</b>                   |                   |                         |          |             |
| Residential loans               | \$3,886,845       | \$—                     | \$—      | \$3,886,845 |
| Trading securities              | 445,687           | —                       | —        | 445,687     |
| Available-for-sale securities   | 572,752           | —                       | —        | 572,752     |
| Derivative assets               | 36,595            | 8,300                   | 24,980   | 3,315       |
| MSRs                            | 118,526           | —                       | —        | 118,526     |
| Pledged collateral              | 42,875            | 42,875                  | —        | —           |
| FHLBC stock                     | 43,393            | —                       | 43,393   | —           |
| Guarantee asset                 | 4,092             | —                       | —        | 4,092       |

Liabilities

|                        |          |         |          |         |
|------------------------|----------|---------|----------|---------|
| Derivative liabilities | \$66,329 | \$5,609 | \$56,919 | \$3,801 |
| ABS issued             | 773,462  | —       | —        | 773,462 |

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REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 June 30, 2017  
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Note 5. Fair Value of Financial Instruments - (continued)

The following table presents additional information about Level 3 assets and liabilities measured at fair value on a recurring basis for the six months ended June 30, 2017.

Table 5.3 – Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

| (In Thousands)                           | Assets               |                       |                   |           |                    |                            | Liabilities   |
|------------------------------------------|----------------------|-----------------------|-------------------|-----------|--------------------|----------------------------|---------------|
|                                          | Residential<br>Loans | Trading<br>Securities | AFS<br>Securities | MSRs      | Guarantee<br>Asset | Derivatives <sup>(1)</sup> | ABS<br>Issued |
| Beginning balance -<br>December 31, 2016 | \$3,886,845          | \$445,687             | \$572,752         | \$118,526 | \$4,092            | \$ (486 )                  | \$773,462     |
| Acquisitions                             | 2,329,355            | 260,351               | 27,238            | 7,701     | —                  | —                          | —             |
| Sales                                    | (2,072,512 )         | (61,175 )             | (37,908 )         | (52,966 ) | —                  | —                          | —             |
| Principal paydowns                       | (277,174 )           | (6,409 )              | (28,343 )         | —         | —                  | —                          | (103,372 )    |
| Gains (losses) in net income, net        | 39,742               | 30,107                | 17,650            | (9,491 )  | (804 )             | 20,671                     | 22,516        |
| Unrealized losses in OCI, net            | —                    | —                     | (1,447 )          | —         | —                  | —                          | —             |
| Other settlements, net <sup>(2)</sup>    | (2,046 )             | —                     | —                 | —         | —                  | (19,065 )                  | —             |
| Ending Balance -<br>June 30, 2017        | \$3,904,210          | \$668,561             | \$549,942         | \$63,770  | \$3,288            | \$1,120                    | \$692,606     |

(1) For the purpose of this presentation, derivative assets and liabilities, which consist of loan purchase commitments, are presented on a net basis.

(2) Other settlements, net for derivatives represents the transfer of the fair value of loan purchase commitments at the time loans are acquired to the basis of residential loans.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017  
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Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the portion of gains or losses included in our consolidated statements of income that were attributable to Level 3 assets and liabilities recorded at fair value on a recurring basis and held at June 30, 2017 and 2016. Gains or losses incurred on assets or liabilities sold, matured, called, or fully written down during the three and six months ended June 30, 2017 and 2016 are not included in this presentation.

Table 5.4 – Portion of Net Gains (Losses) Attributable to Level 3 Assets and Liabilities Still Held at June 30, 2017 and 2016 Included in Net Income

| (In Thousands)                                     | Included in Net Income      |          |                           |          |
|----------------------------------------------------|-----------------------------|----------|---------------------------|----------|
|                                                    | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|                                                    | 2017                        | 2016     | 2017                      | 2016     |
| <b>Assets</b>                                      |                             |          |                           |          |
| Residential loans at Redwood                       | \$16,506                    | \$8,165  | \$19,738                  | \$32,969 |
| Residential loans at consolidated Sequoia entities | 11,038                      | 7,592    | 19,452                    | (28,064) |
| Commercial loans                                   | —                           | 198      | —                         | 2,369    |
| Trading securities                                 | 15,880                      | (230)    | 24,529                    | (8,353)  |
| Available-for-sale securities                      | (128)                       | (305)    | (245)                     | (305)    |
| MSRs                                               | (2,038)                     | (19,948) | (1,354)                   | (48,692) |
| Loan purchase commitments                          | 994                         | 6,873    | 1,111                     | 7,248    |
| Other assets - Guarantee asset                     | (558)                       | (952)    | (804)                     | (2,377)  |
| <b>Liabilities</b>                                 |                             |          |                           |          |
| Loan purchase commitments                          | \$—                         | \$—      | \$—                       | \$—      |
| Commercial secured borrowing                       | —                           | (198)    | —                         | (2,369)  |
| ABS issued                                         | (11,977)                    | (8,574)  | (22,516)                  | 24,941   |

The following table presents information on assets recorded at fair value on a non-recurring basis at June 30, 2017. This table does not include the carrying value and gains or losses associated with the asset types below that were not recorded at fair value on our consolidated balance sheet at June 30, 2017.

Table 5.5 – Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis at June 30, 2017

| June 30, 2017                                     | Carrying Value | Fair Value Measurements Using |         |         | Gain (Loss) for Three Months Ended June 30, 2017 | Gain (Loss) for Six Months Ended June 30, 2017 |
|---------------------------------------------------|----------------|-------------------------------|---------|---------|--------------------------------------------------|------------------------------------------------|
|                                                   |                | Level 1                       | Level 2 | Level 3 |                                                  |                                                |
| <b>(In Thousands)</b>                             |                |                               |         |         |                                                  |                                                |
| <b>Assets</b>                                     |                |                               |         |         |                                                  |                                                |
| Residential loans, at lower of cost or fair value | \$ 856         | \$ —                          | \$ —    | \$ 856  | \$2                                              | \$ 3                                           |
| REO                                               | 4,118          | —                             | —       | 4,118   | (138)                                            | (764)                                          |

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the net market valuation gains and losses recorded in each line item of our consolidated statements of income for the three and six months ended June 30, 2017 and 2016.

Table 5.6 – Market Valuation Gains and Losses, Net

| (In Thousands)                                          | Three Months           |            | Six Months Ended |            |
|---------------------------------------------------------|------------------------|------------|------------------|------------|
|                                                         | Ended June 30,<br>2017 | 2016       | June 30,<br>2017 | 2016       |
| Mortgage Banking Activities, Net                        |                        |            |                  |            |
| Residential loans held-for-sale, at fair value          | \$5,784                | \$5,859    | \$14,316         | \$11,298   |
| Residential loan purchase commitments                   | 10,406                 | 10,852     | 20,671           | 23,487     |
| Commercial loans, at fair value                         | —                      | —          | —                | 433        |
| Sequoia securities                                      | —                      | (29)       | —                | 1,455      |
| Risk management derivatives, net                        | (5,310)                | (9,240)    | (6,710)          | (21,994)   |
| Total mortgage banking activities, net <sup>(1)</sup>   | \$10,880               | \$7,442    | \$28,277         | \$14,679   |
| Investment Fair Value Changes, Net                      |                        |            |                  |            |
| Residential loans held-for-investment, at Redwood       | \$8,354                | \$(647)    | \$6,021          | \$22,816   |
| Trading securities                                      | 18,926                 | 431        | 30,069           | (5,170)    |
| Valuation adjustments on commercial loans held-for-sale | 300                    | —          | 300              | —          |
| Net investments in consolidated Sequoia entities        | (987)                  | (251)      | (2,797)          | (1,831)    |
| Risk sharing investments                                | (513)                  | (694)      | (718)            | (704)      |
| Risk management derivatives, net                        | (17,838)               | (9,600)    | (22,965)         | (45,410)   |
| Impairments on AFS securities                           | (127)                  | (305)      | (244)            | (305)      |
| Total investment fair value changes, net                | \$8,115                | \$(11,066) | \$9,666          | \$(30,604) |
| MSR Income (Loss), Net                                  |                        |            |                  |            |
| MSRs                                                    | \$(6,421)              | \$(27,265) | \$(9,491)        | \$(71,869) |
| Risk management derivatives, net                        | 3,040                  | 21,153     | 2,291            | 62,210     |
| Total MSR loss, net <sup>(2)</sup>                      | \$(3,381)              | \$(6,112)  | \$(7,200)        | \$(9,659)  |
| Total Market Valuation Gains (Losses), Net              | \$15,614               | \$(9,736)  | \$30,743         | \$(25,584) |

Mortgage banking activities, net presented above does not include fee income or provisions for repurchases that are (1) components of Mortgage banking activities, net presented on our consolidated statements of income, as these amounts do not represent market valuation changes.

MSR income (loss), net presented above does not include net fee income or provisions for repurchases that are (2) components of MSR income, net on our consolidated statements of income, as these amounts do not represent market valuation adjustments.



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 5. Fair Value of Financial Instruments - (continued)

At June 30, 2017, our valuation policy and processes had not changed from those described in our Annual Report on Form 10-K for the year ended December 31, 2016. The following table provides quantitative information about the significant unobservable inputs used in the valuation of our Level 3 assets and liabilities measured at fair value.

Table 5.7 – Fair Value Methodology for Level 3 Financial Instruments

| June 30, 2017<br>(Dollars in Thousands, except Input Values) | Fair Value  | Unobservable Input               | Input Values Range |         |     | Weighted Average |     |
|--------------------------------------------------------------|-------------|----------------------------------|--------------------|---------|-----|------------------|-----|
| Assets                                                       |             |                                  |                    |         |     |                  |     |
| Residential loans, at fair value:                            |             |                                  |                    |         |     |                  |     |
| Jumbo fixed-rate loans                                       | \$3,027,340 | Whole loan spread to TBA price   | \$2.59             | -\$3.56 |     | \$3.50           |     |
|                                                              |             | Whole loan spread to swap rate   | 175                | -280    | bps | 278              | bps |
| Jumbo hybrid loans                                           | 130,776     | Prepayment rate (annual CPR)     | 15                 | -15     | %   | 15               | %   |
|                                                              |             | Whole loan spread to swap rate   | 110                | -200    | bps | 163              | bps |
| Jumbo loans committed to sell                                | 38,409      | Whole loan committed sales price | \$102.63-\$102.63  |         |     | \$102.63         |     |
| Loans held by consolidated Sequoia entities <sup>(1)</sup>   | 707,686     | Liability price                  | N/A                |         |     | N/A              |     |
| Residential loans, at lower of cost or fair value            | 856         | Loss severity                    | 15                 | -30     | %   | 20               | %   |
| Trading and AFS securities                                   | 1,218,503   | Discount rate                    | 3                  | -13     | %   | 5                | %   |
|                                                              |             | Prepayment rate (annual CPR)     | —                  | -28     | %   | 9                | %   |
|                                                              |             | Default rate                     | —                  | -33     | %   | 3                | %   |
|                                                              |             | Loss severity                    | —                  | -40     | %   | 23               | %   |
| MSRs                                                         | 63,770      | Discount rate                    | 10                 | -18     | %   | 11               | %   |
|                                                              |             | Prepayment rate (annual CPR)     | 5                  | -31     | %   | 10               | %   |
|                                                              |             | Per loan annual cost to service  | \$82               | -\$82   |     | \$82             |     |
| Guarantee asset                                              | 3,288       | Discount rate                    | 11                 | -11     | %   | 11               | %   |
|                                                              |             | Prepayment rate (annual CPR)     | 13                 | -13     | %   | 13               | %   |
| REO                                                          | 4,118       | Loss severity                    | 4                  | -100    | %   | 30               | %   |
| Loan purchase commitments, net <sup>(2)</sup>                | 1,120       | MSR multiple                     | 0.6                | -5.1    | x   | 3.6              | x   |
|                                                              |             | Pull-through rate                | 10                 | -100    | %   | 71               | %   |
|                                                              |             | Whole loan spread to TBA price   | \$2.59             | -\$3.56 |     | \$3.53           |     |
|                                                              |             |                                  | 175                | -280    | bps | 279              | bps |

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|                                                |     |      |     |     |     |
|------------------------------------------------|-----|------|-----|-----|-----|
| Whole loan spread to swap rate -<br>fixed rate |     |      |     |     |     |
| Prepayment rate (annual CPR)                   | 15  | -15  | %   | 15  | %   |
| Whole loan spread to swap rate -<br>hybrid     | 110 | -190 | bps | 143 | bps |

Liabilities

|                           |         |                              |    |     |   |    |   |
|---------------------------|---------|------------------------------|----|-----|---|----|---|
| ABS issued <sup>(1)</sup> | 692,606 | Discount rate                | 4  | -8  | % | 5  | % |
|                           |         | Prepayment rate (annual CPR) | —  | -20 | % | 16 | % |
|                           |         | Default rate                 | 1  | -12 | % | 7  | % |
|                           |         | Loss severity                | 20 | -32 | % | 27 | % |

The fair value of the loans held by consolidated Sequoia entities was based on the fair value of the ABS issued by (1) these entities, which we determined were more readily observable, in accordance with accounting guidance for collateralized financing entities.

(2) For the purpose of this presentation, loan purchase commitment assets and liabilities are presented net.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 5. Fair Value of Financial Instruments - (continued)

Determination of Fair Value

A description of the instruments measured at fair value as well as the general classification of such instruments pursuant to the Level 1, Level 2, and Level 3 valuation hierarchy is listed herein. We generally use both market comparable information and discounted cash flow modeling techniques to determine the fair value of our Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, a significant increase or decrease in any of these inputs – such as anticipated credit losses, prepayment rates, interest rates, or other valuation assumptions – in isolation would likely result in a significantly lower or higher fair value measurement.

Residential loans

Estimated fair values for residential loans are determined using models that incorporate various observable inputs, including pricing information from whole loan sales and securitizations. Certain significant inputs in these models are considered unobservable and are therefore Level 3 in nature. Pricing inputs obtained from market whole loan transaction activity include indicative spreads to indexed to be announced ("TBA") prices and indexed swap rates for fixed-rate loans and indexed swap rates for hybrid loans (Level 3). Pricing inputs obtained from market securitization activity include indicative spreads to indexed TBA prices for senior residential mortgage-backed securities ("RMBS") and indexed swap rates for subordinate RMBS, and credit support levels (Level 3). Other unobservable inputs also include assumed future prepayment rates. Observable inputs include benchmark interest rates, swap rates, and TBA prices. At June 30, 2017, our jumbo fixed-rate loans that were not committed to sell were priced using whole loan sale inputs. These assets would generally decrease in value based upon an increase in the credit spread, prepayment speed, or credit support assumptions.

Real estate securities

Real estate securities include residential, commercial, and other asset-backed securities that are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the lack of readily available market quotes and related inputs. For real estate securities, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators that are factored into the analysis include bid/ask spreads, the amount and timing of credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These cash flow models use significant unobservable inputs such as a discount rate, prepayment rate, default rate, loss severity and credit support. The estimated fair value of our securities would generally decrease based upon an increase in default rates, serious delinquencies, or a decrease in prepayment rates or credit support.

As part of our securities valuation process, we request and consider indications of value from third-party securities dealers. For purposes of pricing our securities at June 30, 2017, we received dealer price indications on 76% of our securities, representing 83% of our carrying value. In the aggregate, our internal valuations of the securities for which we received dealer price indications were within 1% of the aggregate average dealer valuations. Once we receive the price indications from dealers, they are compared to other relevant market inputs, such as actual or comparable trades, and the results of our discounted cash flow analysis. In circumstances where relevant market inputs cannot be obtained, increased reliance on discounted cash flow analysis and management judgment are required to estimate fair value.

Derivative assets and liabilities

Our derivative instruments include swaps, swaptions, TBAs, financial futures, and loan purchase commitments ("LPCs"). Fair values of derivative instruments are determined using quoted prices from active markets, when available, or from valuation models and are supported by valuations provided by dealers active in derivative markets.

Fair values of TBAs and financial futures are generally obtained using quoted prices from active markets (Level 1). Our derivative valuation models for swaps and swaptions require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of certain inputs. Model inputs can generally be verified and model selection does not involve significant management judgment (Level 2).

LPC fair values for jumbo loans are estimated based on the estimated fair values of the underlying loans (as described in "Residential loans" above) as well as the probability that the mortgage loan will be purchased (the "Pull-through rate") (Level 3).

For other derivatives, valuations are based on various factors such as liquidity, bid/ask spreads, and credit considerations for which we rely on available market inputs. In the absence of such inputs, management's best estimate is used (Level 3).

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 5. Fair Value of Financial Instruments - (continued)

MSRs

MSRs include the rights to service jumbo and conforming residential mortgage loans. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Changes in the fair value of MSRs occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions. Estimated fair values are based on applying the inputs to generate the net present value of estimated future MSR income (Level 3). These discounted cash flow models utilize certain significant unobservable inputs including market discount rates, assumed future prepayment rates of serviced loans, and the market cost of servicing. An increase in these unobservable inputs would generally reduce the estimated fair value of the MSRs.

As part of our MSR valuation process, we received a valuation estimate from a third-party valuations firm. In the aggregate, our internal valuation of the MSRs were within 2% of the third-party valuation.

FHLBC Stock

Our Federal Home Loan Bank ("FHLB") member subsidiary is required to purchase Federal Home Loan Bank of Chicago ("FHLBC") stock under a borrowing agreement between our FHLB-member subsidiary and the FHLBC. Under this agreement, the stock is redeemable at face value, which represents the carrying value and fair value of the stock (Level 2).

Guarantee Asset

The guarantee asset represents the estimated fair value of cash flows we are contractually entitled to receive related to a risk sharing arrangement with Fannie Mae. Significant inputs in the valuation analysis are Level 3, due to the nature of this asset and the lack of market quotes. The fair value of the guarantee asset is determined using a discounted cash flow model, for which significant unobservable inputs include assumed future prepayment rates and market discount rate (Level 3). An increase in prepayment rates or discount rate would generally reduce the estimated fair value of the guarantee asset.

Pledged Collateral

Pledged collateral consists of cash and U.S. Treasury securities held by a custodian in association with certain agreements we have entered into. Treasury securities are carried at their fair value, which is determined using quoted prices in active markets (Level 1).

Cash and cash equivalents

Cash and cash equivalents include cash on hand and highly liquid investments with original maturities of three months or less. Fair values equal carrying values (Level 1).

Restricted cash

Restricted cash primarily includes interest-earning cash balances related to risk sharing transactions with the Agencies as well as at consolidated Sequoia entities for the purpose of distribution to investors and reinvestment. Due to the short-term nature of the restrictions, fair values approximate carrying values (Level 1).

Accrued interest receivable and payable

Accrued interest receivable and payable includes interest due on our assets and payable on our liabilities. Due to the short-term nature of when these interest payments will be received or paid, fair values approximate carrying values (Level 1).

REO

REO includes properties owned in satisfaction of foreclosed loans. Fair values are determined using available market quotes, appraisals, broker price opinions, comparable properties, or other indications of value (Level 3).



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 5. Fair Value of Financial Instruments - (continued)

Margin receivable

Margin receivable reflects cash collateral we have posted with our various derivative and debt counterparties as required to satisfy margin requirements. Fair values approximate carrying values (Level 2).

Guarantee Obligations

In association with our risk sharing transactions with the Agencies, we have made certain guarantees. These obligations are initially recorded at fair value and subsequently carried at amortized cost. Fair values of guarantee obligations are determined using internal models that incorporate certain significant inputs that are considered unobservable and are therefore Level 3 in nature. Pricing inputs include assumed future prepayment rates, credit losses, and market discount rates. A decrease in future prepayment rates or discount rates, or an increase in credit losses, would generally cause the fair value of the guarantee obligations to decrease (become a larger liability).

Short-term debt

Short-term debt includes our credit facilities that mature within one year. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2). Additionally, at June 30, 2017, short-term debt included unsecured convertible senior notes with a maturity of less than one year. The fair value of the convertible notes is determined using quoted prices in generally active markets (Level 2).

ABS issued

ABS issued includes asset-backed securities issued through the Sequoia securitization entities. These instruments are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. For ABS issued, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators factored into the analysis include bid/ask spreads, the amount and timing of collateral credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). A decrease in credit losses or discount rate, or an increase in prepayment rates, would generally cause the fair value of the ABS issued to decrease (become a larger liability).

FHLBC Borrowings

FHLBC borrowings include amounts borrowed from the FHLBC that are secured, generally by residential mortgage loans. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2).

Convertible notes

Convertible notes include unsecured convertible and exchangeable senior notes. Fair values are determined using quoted prices in generally active markets (Level 2).

Trust preferred securities and subordinated notes

Estimated fair values of trust preferred securities and subordinated notes are determined using discounted cash flow analysis valuation techniques. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3).

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 6. Residential Loans

We acquire jumbo residential loans from third-party originators. The following table summarizes the classifications and carrying values of the residential loans owned at Redwood and at consolidated Sequoia entities at June 30, 2017 and December 31, 2016.

Table 6.1 – Classifications and Carrying Values of Residential Loans

June 30, 2017

| (In Thousands)                    | Redwood     | Sequoia   | Total       |
|-----------------------------------|-------------|-----------|-------------|
| Held-for-sale                     |             |           |             |
| At fair value                     | \$836,291   | \$—       | \$836,291   |
| At lower of cost or fair value    | 1,080       | —         | 1,080       |
| Total held-for-sale               | 837,371     | —         | 837,371     |
| Held-for-investment at fair value | 2,360,234   | 707,686   | 3,067,920   |
| Total Residential Loans           | \$3,197,605 | \$707,686 | \$3,905,291 |

December 31, 2016

| (In Thousands)                    | Redwood     | Sequoia   | Total       |
|-----------------------------------|-------------|-----------|-------------|
| Held-for-sale                     |             |           |             |
| At fair value                     | \$834,193   | \$—       | \$834,193   |
| At lower of cost or fair value    | 1,206       | —         | 1,206       |
| Total held-for-sale               | 835,399     | —         | 835,399     |
| Held-for-investment at fair value | 2,261,016   | 791,636   | 3,052,652   |
| Total Residential Loans           | \$3,096,415 | \$791,636 | \$3,888,051 |

At June 30, 2017, we owned mortgage servicing rights associated with \$2.36 billion (principal balance) of consolidated residential loans purchased from third-party originators. The value of these MSR is included in the carrying value of the associated loans on our consolidated balance sheets. We contract with licensed sub-servicers that perform servicing functions for these loans.

Residential Loans Held-for-Sale

At Fair Value

At June 30, 2017, we owned 1,062 loans held-for-sale at fair value with an aggregate unpaid principal balance of \$0.82 billion and a fair value of \$0.84 billion, compared to 1,114 loans with an aggregate unpaid principal balance of \$0.83 billion and a fair value of \$0.83 billion at December 31, 2016. At June 30, 2017 and December 31, 2016, none of these loans were greater than 90 days delinquent or in foreclosure.



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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## Note 6. Residential Loans - (continued)

During the three and six months ended June 30, 2017, we purchased \$1.20 billion and \$2.29 billion (principal balance) of loans, respectively, for which we elected the fair value option, and we sold \$0.67 billion and \$2.04 billion (principal balance) of loans, respectively, for which we recorded a net market valuation losses of \$6 million and \$14 million, respectively, through Mortgage banking activities, net on our consolidated statements of income. At June 30, 2017, loans held-for-sale with a market value of \$645 million were pledged as collateral under short-term borrowing agreements.

During the three and six months ended June 30, 2016, we purchased \$1.32 billion and \$2.51 billion (principal balance) of loans, respectively, for which we elected the fair value option, and we sold \$0.81 billion and \$2.05 billion (principal balance) of loans, respectively, for which we recorded net market valuation gains of \$6 million and \$11 million, respectively, through Mortgage banking activities, net on our consolidated statements of income.

## At Lower of Cost or Fair Value

At June 30, 2017 and December 31, 2016, we held six and seven residential loans, respectively, at the lower of cost or fair value with \$1 million and \$2 million in outstanding principal balance, respectively, and a carrying value of \$1 million for both periods. At both June 30, 2017 and December 31, 2016, one of these loans with an unpaid principal balance of \$0.3 million was greater than 90 days delinquent and none of these loans were in foreclosure.

## Residential Loans Held-for-Investment at Fair Value

## At Redwood

At June 30, 2017, we owned 3,188 held-for-investment loans at Redwood with an aggregate unpaid principal balance of \$2.32 billion and a fair value of \$2.36 billion, compared to 3,068 loans with an aggregate unpaid principal balance of \$2.23 billion and a fair value of \$2.26 billion at December 31, 2016. At June 30, 2017, none of these loans were greater than 90 days delinquent or in foreclosure. At December 31, 2016, one of these loans with an unpaid principal balance of \$0.2 million was greater than 90 days delinquent and none of these loans were in foreclosure.

During the three and six months ended June 30, 2017, we transferred loans with a fair value of \$62 million and \$247 million, respectively, from held-for-sale to held-for-investment. During both the three and six months ended June 30, 2017, we transferred loans with a fair value of \$0.5 million from held-for-investment to held-for-sale. During the three and six months ended June 30, 2017, we recorded net market valuation gains of \$8 million and \$6 million, respectively, on residential loans held-for-investment at fair value through Investment fair value changes, net on our consolidated statements of income. At June 30, 2017, loans with a fair value of \$2.35 billion were pledged as collateral under a borrowing agreement with the FHLBC.

During the three and six months ended June 30, 2016, we transferred loans with a fair value of \$65 million and \$725 million, respectively, from held-for-sale to held-for-investment. During the three and six months ended June 30, 2016, we transferred loans with a fair value of \$2 million and \$56 million, respectively, from held-for-investment to held-for-sale. During the three and six months ended June 30, 2016, we recorded a net market valuation loss of \$1 million and a net market valuation gain of \$23 million, respectively, on residential loans held-for-investment at fair value through Investment fair value changes, net on our consolidated statements of income.

At June 30, 2017, the outstanding loans held-for-investment at Redwood were prime-quality, first lien loans, of which 95% were originated between 2013 and 2017, and 5% were originated in 2012 and prior years. The weighted average FICO score of borrowers backing these loans was 771 (at origination) and the weighted average loan-to-value ("LTV") ratio of these loans was 66% (at origination). At June 30, 2017, these loans were comprised of 97.0% fixed-rate loans with a weighted average coupon of 4.13%, and the remainder were hybrid or ARM loans with a weighted average coupon of 4.04%.

## At Consolidated Sequoia Entities

At June 30, 2017, we owned 3,453 held-for-investment loans at consolidated Sequoia entities, with an aggregate unpaid balance of \$781 million and a fair value of \$708 million, as compared to 3,735 loans at December 31, 2016, with an aggregate unpaid principal balance of \$887 million and a fair value of \$792 million. At origination, the weighted average FICO score of borrowers backing these loans was 727, the weighted average LTV ratio of these loans was 66%, and the loans were nearly all first lien and prime-quality.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Note 6. Residential Loans - (continued)

At June 30, 2017 and December 31, 2016, the unpaid principal balance of loans at consolidated Sequoia entities delinquent greater than 90 days was \$15 million and \$19 million, respectively, and the unpaid principal balance of loans in foreclosure was \$12 million and \$11 million, respectively. During the three and six months ended June 30, 2017, we recorded net market valuation gains of \$11 million and \$19 million, respectively, on these loans through Investment fair value changes, net on our consolidated statements of income. During the three and six months ended June 30, 2016, we recorded a net market valuation gain of \$8 million and a net market valuation loss of \$28 million, respectively, on these loans through Investment fair value changes, net on our consolidated statements of income.

Note 7. Real Estate Securities

We invest in real estate securities. The following table presents the fair values of our real estate securities by type at June 30, 2017 and December 31, 2016.

Table 7.1 – Fair Values of Real Estate Securities by Type

| (In Thousands)               | June 30,<br>2017 | December 31,<br>2016 |
|------------------------------|------------------|----------------------|
| Trading                      | \$668,561        | \$ 445,687           |
| Available-for-sale           | 549,942          | 572,752              |
| Total Real Estate Securities | \$1,218,503      | \$ 1,018,439         |

Our real estate securities include mortgage-backed securities, which are presented in accordance with their general position within a securitization structure based on their rights to cash flows. Senior securities are those interests in a securitization that generally have the first right to cash flows and are last in line to absorb losses. Re-REMIC securities, as presented herein, were created through the resecuritization of certain senior security interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior security interests, but senior to any subordinate tranches of the securitization from which they were created. Subordinate securities are all interests below senior and re-REMIC interests. We further separate our subordinate securities into mezzanine and subordinate, where mezzanine includes securities initially rated AA through BBB- and issued in 2012 or later. Nearly all of our securities are supported by collateral that was designated as prime as of issuance.

Trading Securities

The following table presents the fair value of trading securities by position and collateral type at June 30, 2017 and December 31, 2016.

Table 7.2 – Trading Securities by Position and Collateral Type

| (In Thousands)               | June 30,<br>2017 | December 31,<br>2016 |
|------------------------------|------------------|----------------------|
| Senior Securities            | \$48,633         | \$ 37,067            |
| Subordinate Securities       |                  |                      |
| Mezzanine                    | 377,286          | 256,226              |
| Subordinate                  | 242,642          | 152,394              |
| Total Subordinate Securities | 619,928          | 408,620              |
| Total Trading Securities     | \$668,561        | \$ 445,687           |

We elected the fair value option for certain securities and classify them as trading securities. Our trading securities include both residential and commercial/multifamily securities. At June 30, 2017, trading securities with a carrying value of \$348 million were pledged as collateral under short-term borrowing agreements. See Note 11 for additional information on short-term debt.

At June 30, 2017 and December 31, 2016, our senior trading securities were comprised of interest-only securities, for which there is no principal balance, and our subordinate trading securities had an unpaid principal balance of \$628 million and \$434 million, respectively.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 7. Real Estate Securities - (continued)

At June 30, 2017 and December 31, 2016, subordinate trading securities included \$230 million and \$152 million, respectively, of Agency residential mortgage credit risk transfer (or "CRT") securities, \$41 million and \$15 million, respectively, of Sequoia securities, \$179 million and \$149 million, respectively, of other third-party residential securities, and \$170 million and \$92 million, respectively, of third-party commercial/multifamily securities. During the three and six months ended June 30, 2017, we acquired \$107 million and \$261 million (principal balance), respectively, of senior and subordinate securities for which we elected the fair value option and classified as trading, and sold \$51 million and \$60 million, respectively, of such securities. During the three and six months ended June 30, 2016, we acquired \$83 million and \$133 million (principal balance), respectively, of senior and subordinate securities for which we elected the fair value option and classified as trading, and sold \$18 million and \$236 million, respectively, of such securities.

During the three and six months ended June 30, 2017, we recorded net market valuation gains of \$19 million and \$30 million, respectively, on trading securities, included in Investment fair value changes, net and Mortgage banking activities, net on our consolidated statements of income. During the three and six months ended June 30, 2016, we recorded a net market valuation gain of \$0.4 million and a net market valuation loss of \$4 million, respectively, on trading securities, included in Investment fair value changes, net and Mortgage banking activities, net on our consolidated statements of income.

AFS Securities

The following table presents the fair value of our available-for-sale securities by position and collateral type at June 30, 2017 and December 31, 2016.

Table 7.3 – Available-for-Sale Securities by Position and Collateral Type

| (In Thousands)               | June 30,<br>2017 | December 31,<br>2016 |
|------------------------------|------------------|----------------------|
| Senior Securities            | \$ 128,329       | \$ 136,546           |
| Re-REMIC Securities          | 73,337           | 85,479               |
| Subordinate Securities       |                  |                      |
| Mezzanine                    | 136,036          | 163,715              |
| Subordinate                  | 212,240          | 187,012              |
| Total Subordinate Securities | 348,276          | 350,727              |
| Total AFS Securities         | \$ 549,942       | \$ 572,752           |

At June 30, 2017 and December 31, 2016, all of our available-for-sale securities were comprised of residential mortgage-backed securities. At June 30, 2017, AFS securities with a carrying value of \$215 million were pledged as collateral under short-term borrowing agreements. See Note 11 for additional information on short-term debt.

During the three and six months ended June 30, 2017, we purchased \$2 million and \$27 million of AFS securities, respectively, and sold \$19 million and \$38 million of AFS securities, respectively, which resulted in net realized gains of \$3 million and \$8 million, respectively. During the three and six months ended June 30, 2016, we purchased \$2 million and \$18 million of AFS securities, respectively, and sold \$89 million and \$215 million of AFS securities, respectively, which resulted in net realized gains of \$9 million and \$18 million, respectively. In addition, during the first half of 2017, we exchanged our interests in two Re-REMICs, which together had a fair value of \$12 million, for the senior securities underlying the Re-REMICs, and reclassified our interests from Re-REMIC to Senior.

We often purchase AFS securities at a discount to their outstanding principal balances. To the extent we purchase an AFS security that has a likelihood of incurring a loss, we do not amortize into income the portion of the purchase discount that we do not expect to collect due to the inherent credit risk of the security. We may also expense a portion of our investment in the security to the extent we believe that principal losses will exceed the purchase discount. We

designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on the security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the effective yield method.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 7. Real Estate Securities - (continued)

At June 30, 2017, there were \$0.1 million of AFS securities with contractual maturities less than five years, \$0.5 million with contractual maturities greater than five years but less than 10 years, and the remainder of our AFS securities had contractual maturities greater than 10 years.

The following table presents the components of carrying value (which equals fair value) of AFS securities at June 30, 2017 and December 31, 2016.

Table 7.4 – Carrying Value of AFS Securities

June 30, 2017

| (In Thousands)            | Senior     | Re-REMIC  | Subordinate | Total      |
|---------------------------|------------|-----------|-------------|------------|
| Principal balance         | \$ 134,042 | \$ 81,235 | \$ 458,256  | \$ 673,533 |
| Credit reserve            | (3,622 )   | (5,913 )  | (38,053 )   | (47,588 )  |
| Unamortized discount, net | (35,257 )  | (15,153 ) | (141,653 )  | (192,063 ) |
| Amortized cost            | 95,163     | 60,169    | 278,550     | 433,882    |
| Gross unrealized gains    | 34,993     | 13,168    | 70,365      | 118,526    |
| Gross unrealized losses   | (1,827 )   | —         | (639 )      | (2,466 )   |
| Carrying Value            | \$ 128,329 | \$ 73,337 | \$ 348,276  | \$ 549,942 |

December 31, 2016

| (In Thousands)            | Senior     | Re-REMIC  | Subordinate | Total      |
|---------------------------|------------|-----------|-------------|------------|
| Principal balance         | \$ 148,862 | \$ 95,608 | \$ 456,359  | \$ 700,829 |
| Credit reserve            | (4,814 )   | (6,857 )  | (35,802 )   | (47,473 )  |
| Unamortized discount, net | (41,877 )  | (19,613 ) | (136,622 )  | (198,112 ) |
| Amortized cost            | 102,171    | 69,138    | 283,935     | 455,244    |
| Gross unrealized gains    | 36,304     | 16,341    | 68,032      | 120,677    |
| Gross unrealized losses   | (1,929 )   | —         | (1,240 )    | (3,169 )   |
| Carrying Value            | \$ 136,546 | \$ 85,479 | \$ 350,727  | \$ 572,752 |

The following table presents the changes for the three and six months ended June 30, 2017, in unamortized discount and designated credit reserves on residential AFS securities.

Table 7.5 – Changes in Unamortized Discount and Designated Credit Reserves on AFS Securities

| (In Thousands)                                 | Three Months Ended |                           | Six Months Ended |                           |
|------------------------------------------------|--------------------|---------------------------|------------------|---------------------------|
|                                                | June 30, 2017      |                           | June 30, 2017    |                           |
|                                                | Credit Reserve     | Unamortized Discount, Net | Credit Reserve   | Unamortized Discount, Net |
| Beginning balance                              | \$ 49,226          | \$ 196,931                | \$ 47,473        | \$ 198,112                |
| Amortization of net discount                   | —                  | (4,805 )                  | —                | (10,066 )                 |
| Realized credit losses                         | (1,521 )           | —                         | (2,437 )         | —                         |
| Acquisitions                                   | 872                | 884                       | 6,591            | 8,643                     |
| Sales, calls, other                            | (1,101 )           | (963 )                    | (3,261 )         | (5,649 )                  |
| Impairments                                    | 128                | —                         | 245              | —                         |
| Transfers to (release of) credit reserves, net | (16 )              | 16                        | (1,023 )         | 1,023                     |
| Ending Balance                                 | \$ 47,588          | \$ 192,063                | \$ 47,588        | \$ 192,063                |





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Note 7. Real Estate Securities - (continued)

AFS Securities with Unrealized Losses

The following table presents the components comprising the total carrying value of residential AFS securities that were in a gross unrealized loss position at June 30, 2017 and December 31, 2016.

Table 7.6 – Components of Fair Value of Residential AFS Securities by Holding Periods

| (In Thousands)    | Less Than 12 Consecutive Months |                   |            | 12 Consecutive Months or Longer |                   |            |
|-------------------|---------------------------------|-------------------|------------|---------------------------------|-------------------|------------|
|                   | Amortized Cost                  | Unrealized Losses | Fair Value | Amortized Cost                  | Unrealized Losses | Fair Value |
| June 30, 2017     | \$6,884                         | \$ (176 )         | \$6,708    | \$56,793                        | \$ (2,290 )       | \$54,503   |
| December 31, 2016 | 15,772                          | (330 )            | 15,442     | 60,035                          | (2,839 )          | 57,196     |

At June 30, 2017, after giving effect to purchases, sales, and extinguishment due to credit losses, our consolidated balance sheet included 178 AFS securities, of which 15 were in an unrealized loss position and 10 were in a continuous unrealized loss position for 12 consecutive months or longer. At December 31, 2016, our consolidated balance sheet included 186 AFS securities, of which 19 were in an unrealized loss position and 10 were in a continuous unrealized loss position for 12 consecutive months or longer.

Evaluating AFS Securities for Other-than-Temporary Impairments

Gross unrealized losses on our AFS securities were \$2 million at June 30, 2017. We evaluate all securities in an unrealized loss position to determine if the impairment is temporary or other-than-temporary (resulting in an OTTI). At June 30, 2017, we did not intend to sell any of our AFS securities that were in an unrealized loss position, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost basis, which may be at their maturity. We review our AFS securities that are in an unrealized loss position to identify those securities with losses that are other-than-temporary based on an assessment of changes in expected cash flows for such securities, which considers recent security performance and expected future performance of the underlying collateral. For the three months ended June 30, 2017, other-than-temporary impairments related to our AFS securities were \$0.5 million, of which \$0.1 million were recognized through our consolidated statements of income and \$0.3 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. For the six months ended June 30, 2017, other-than-temporary impairments related to our AFS securities were \$0.6 million, of which \$0.2 million were recognized through our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. AFS securities for which OTTI is recognized have experienced, or are expected to experience, credit-related adverse cash flow changes. In determining our estimate of cash flows for AFS securities we may consider factors such as structural credit enhancement, past and expected future performance of underlying mortgage loans, including timing of expected future cash flows, which are informed by prepayment rates, default rates, loss severities, delinquency rates, percentage of non-performing loans, FICO scores at loan origination, year of origination, loan-to-value ratios, and geographic concentrations, as well as general market assessments. Changes in our evaluation of these factors impacted the cash flows expected to be collected at the OTTI assessment date and were used to determine if there were credit-related adverse cash flows and if so, the amount of credit related losses. Significant judgment is used in both our analysis of the expected cash flows for our AFS securities and any determination of the credit loss component of OTTI. The table below summarizes the significant valuation assumptions we used for our AFS securities in unrealized loss positions at June 30, 2017.

Table 7.7 – Significant Valuation Assumptions

| June 30, 2017 | Range for Securities |
|---------------|----------------------|
|               |                      |

Prepayment rates 8% -18%

Projected losses 0.25% -8%

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REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 7. Real Estate Securities - (continued)

The following table details the activity related to the credit loss component of OTTI (i.e., OTTI recognized through earnings) for AFS securities held at June 30, 2017 and 2016, for which a portion of an OTTI was recognized in other comprehensive income.

Table 7.8 – Activity of the Credit Component of Other-than-Temporary Impairments

| (In Thousands)                                         | Three Months   |          | Six Months Ended |          |
|--------------------------------------------------------|----------------|----------|------------------|----------|
|                                                        | Ended June 30, |          | June 30,         |          |
|                                                        | 2017           | 2016     | 2017             | 2016     |
| Balance at beginning of period                         | \$26,390       | \$27,942 | \$28,261         | \$28,277 |
| Additions                                              |                |          |                  |          |
| Initial credit impairments                             | 81             | 291      | 178              | 291      |
| Subsequent credit impairments                          | 47             | —        | 47               | —        |
| Reductions                                             |                |          |                  |          |
| Securities sold, or expected to sell                   | (716 )         | (35 )    | (2,282 )         | (261 )   |
| Securities with no outstanding principal at period end | —              | —        | (402 )           | (109 )   |
| Balance at End of Period                               | \$25,802       | \$28,198 | \$25,802         | \$28,198 |

Gains and losses from the sale of AFS securities are recorded as Realized gains, net, in our consolidated statements of income. The following table presents the gross realized gains and losses on sales and calls of AFS securities for the three and six months ended June 30, 2017 and 2016.

Table 7.9 – Gross Realized Gains and Losses on AFS Securities

| (In Thousands)                                                 | Three Months   |          | Six Months Ended |          |
|----------------------------------------------------------------|----------------|----------|------------------|----------|
|                                                                | Ended June 30, |          | June 30,         |          |
|                                                                | 2017           | 2016     | 2017             | 2016     |
| Gross realized gains - sales                                   | \$2,555        | \$8,986  | \$7,647          | \$20,405 |
| Gross realized gains - calls                                   | 66             | 1,210    | 677              | 1,210    |
| Gross realized losses - sales                                  | —              | (120 )   | —                | (2,293 ) |
| Gross realized losses - calls                                  | (497 )         | —        | (497 )           | —        |
| Total Realized Gains on Sales and Calls of AFS Securities, net | \$2,124        | \$10,076 | \$7,827          | \$19,322 |

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 8. Mortgage Servicing Rights

We invest in mortgage servicing rights associated with residential mortgage loans and contract with licensed sub-servicers to perform all servicing functions for these loans. The following table presents the fair value of MSR's and the aggregate principal amounts of associated loans as of June 30, 2017 and December 31, 2016.

Table 8.1 – Fair Value of MSR's and Aggregate Principal Amounts of Associated Loans

| (In Thousands)                  | June 30, 2017  |                      | December 31, 2016 |                      |
|---------------------------------|----------------|----------------------|-------------------|----------------------|
|                                 | MSR Fair Value | Associated Principal | MSR Fair Value    | Associated Principal |
| Mortgage Servicing Rights       |                |                      |                   |                      |
| Conforming Loans                | \$686          | \$67,291             | \$58,523          | \$4,989,720          |
| Jumbo Loans                     | 63,084         | 5,815,172            | 60,003            | 5,467,169            |
| Total Mortgage Servicing Rights | \$63,770       | \$5,882,463          | \$118,526         | \$10,456,889         |

The following table presents activity for MSR's for the three and six months ended June 30, 2017 and 2016.

Table 8.2 – Activity for MSR's

| (In Thousands)                        | Three Months Ended |           | Six Months Ended |           |
|---------------------------------------|--------------------|-----------|------------------|-----------|
|                                       | June 30, 2017      | 2016      | June 30, 2017    | 2016      |
| Balance at beginning of period        | \$111,013          | \$126,620 | \$118,526        | \$191,976 |
| Additions                             | 216                | 10,691    | 7,701            | 19,498    |
| Sales                                 | (41,038 )          | —         | (52,966 )        | (29,559 ) |
| Changes in fair value due to:         |                    |           |                  |           |
| Changes in assumptions <sup>(1)</sup> | (3,356 )           | (21,480 ) | (4,013 )         | (59,808 ) |
| Other changes <sup>(2)</sup>          | (3,065 )           | (5,785 )  | (5,478 )         | (12,061 ) |
| Balance at End of Period              | \$63,770           | \$110,046 | \$63,770         | \$110,046 |

(1) Primarily reflects changes in prepayment assumptions due to changes in market interest rates.

(2) Represents changes due to receipt of expected cash flows.

During the three and six months ended June 30, 2017, we sold conforming MSR's with a fair value of \$41 million and \$53 million, respectively.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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(Unaudited)

Note 8. Mortgage Servicing Rights - (continued)

We make investments in MSR through the retention of servicing rights associated with the residential mortgage loans that we acquire and subsequently transfer to third parties or through the direct acquisition of MSRs sold by third parties. We hold our MSR investments at our taxable REIT subsidiary. The following table details the retention and purchase of MSRs during the three and six months ended June 30, 2017.

Table 8.3 – MSR Additions

| (In Thousands)            | Three Months Ended June 30, 2017 |                      | Six Months Ended June 30, 2017 |                      |
|---------------------------|----------------------------------|----------------------|--------------------------------|----------------------|
|                           | MSR Fair Value                   | Associated Principal | MSR Fair Value                 | Associated Principal |
| Jumbo MSR additions:      |                                  |                      |                                |                      |
| From securitization       | \$—                              | \$—                  | \$7,123                        | \$654,605            |
| From loan sales           | —                                | —                    | 263                            | 31,658               |
| Total jumbo MSR additions | —                                | —                    | 7,386                          | 686,263              |
| Conforming MSR additions: |                                  |                      |                                |                      |
| From purchases            | 216                              | 35,261               | 315                            | 54,332               |
| Total MSR Additions       | \$216                            | \$35,261             | \$7,701                        | \$740,595            |

The following table presents the components of our MSR income for the three and six months ended June 30, 2017 and 2016.

Table 8.4 – Components of MSR Income, net

| (In Thousands)                                     | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|----------------------------------------------------|-----------------------------|-----------|---------------------------|-----------|
|                                                    | 2017                        | 2016      | 2017                      | 2016      |
| Servicing income                                   | \$6,511                     | \$10,572  | \$13,418                  | \$22,256  |
| Cost of sub-servicer                               | (659 )                      | (1,702 )  | (2,039 )                  | (3,740 )  |
| Net servicing fee income                           | 5,852                       | 8,870     | 11,379                    | 18,516    |
| Market valuation changes of MSRs                   | (6,421 )                    | (27,265 ) | (9,491 )                  | (71,869 ) |
| Market valuation changes of associated derivatives | 3,040                       | 21,153    | 2,291                     | 62,210    |
| MSR provision for repurchases                      | 307                         | 25        | 312                       | 207       |
| MSR Income, Net                                    | \$2,778                     | \$2,783   | \$4,491                   | \$9,064   |

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Note 9. Derivative Financial Instruments

The following table presents the fair value and notional amount of our derivative financial instruments at June 30, 2017 and December 31, 2016.

Table 9.1 – Fair Value and Notional Amount of Derivative Financial Instruments

| (In Thousands)                                     | June 30, 2017     |                    | December 31, 2016 |                    |
|----------------------------------------------------|-------------------|--------------------|-------------------|--------------------|
|                                                    | Fair Value        | Notional Amount    | Fair Value        | Notional Amount    |
| <b>Assets - Risk Management Derivatives</b>        |                   |                    |                   |                    |
| Interest rate swaps                                | \$3,466           | \$376,000          | \$19,859          | \$1,009,000        |
| TBA's                                              | 3,381             | 930,000            | 8,300             | 850,000            |
| Futures                                            | 9                 | 7,500              | —                 | —                  |
| Swaptions                                          | 869               | 300,000            | 5,121             | 345,000            |
| <b>Assets - Other Derivatives</b>                  |                   |                    |                   |                    |
| Loan purchase commitments                          | 4,539             | 534,596            | 3,315             | 352,981            |
| <b>Total Assets</b>                                | <b>\$12,264</b>   | <b>\$2,148,096</b> | <b>\$36,595</b>   | <b>\$2,556,981</b> |
| <b>Liabilities - Cash Flow Hedges</b>              |                   |                    |                   |                    |
| Interest rate swaps                                | \$(45,454)        | \$139,500          | \$(44,822)        | \$139,500          |
| <b>Liabilities - Risk Management Derivatives</b>   |                   |                    |                   |                    |
| Interest rate swaps                                | (18,633 )         | 1,874,500          | (12,097 )         | 1,101,500          |
| TBA's                                              | (1,506 )          | 330,000            | (4,681 )          | 510,000            |
| Futures                                            | (163 )            | 29,000             | (928 )            | 87,500             |
| <b>Liabilities - Other Derivatives</b>             |                   |                    |                   |                    |
| Loan purchase commitments                          | (3,419 )          | 719,854            | (3,801 )          | 584,862            |
| <b>Total Liabilities</b>                           | <b>\$(69,175)</b> | <b>\$3,092,854</b> | <b>\$(66,329)</b> | <b>\$2,423,362</b> |
| <b>Total Derivative Financial Instruments, Net</b> | <b>\$(56,911)</b> | <b>\$5,240,950</b> | <b>\$(29,734)</b> | <b>\$4,980,343</b> |

**Risk Management Derivatives**

To manage, to varying degrees, risks associated with certain assets and liabilities on our consolidated balance sheets, we may enter into derivative contracts. At June 30, 2017, we were party to swaps and swaptions with an aggregate notional amount of \$2.55 billion, TBA agreements sold with an aggregate notional amount of \$1.26 billion, and financial futures contracts with an aggregate notional amount of \$36.5 million. At December 31, 2016, we were party to swaps and swaptions with an aggregate notional amount of \$2.46 billion, TBA agreements sold with an aggregate notional amount of \$1.36 billion, and financial futures contracts with an aggregate notional amount of \$88 million. During the three and six months ended June 30, 2017, risk management derivatives had net market valuation losses of \$20 million and \$27 million, respectively. During the three and six months ended June 30, 2016, risk management derivatives had a net market valuation gain of \$2 million and a net market valuation loss of \$5 million, respectively. These market valuation gains and losses are recorded in Mortgage banking activities, net, Investment fair value changes, net, and MSR income, net on our consolidated statements of income.

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Note 9. Derivative Financial Instruments - (continued)

Loan Purchase Commitments

LPCs that qualify as derivatives are recorded at their estimated fair values. Net market valuation gains on LPCs were \$10 million and \$21 million for the three and six months ended June 30, 2017, respectively, and were \$11 million and \$23 million for the three and six months ended June 30, 2016, respectively. The market valuation gains and losses were recorded in Mortgage banking activities, net on our consolidated statements of income.

Derivatives Designated as Cash Flow Hedges

To manage the variability in interest expense related to portions of our long-term debt and certain adjustable-rate securitization entity liabilities that are included in our consolidated balance sheets for financial reporting purposes, we designated certain interest rate swaps as cash flow hedges with an aggregate notional balance of \$140 million.

For the three and six months ended June 30, 2017, changes in the values of designated cash flow hedges were negative \$2 million and negative \$1 million, respectively, and were recorded in Accumulated other comprehensive income, a component of equity. For the three and six months ended June 30, 2016, changes in the values of designated cash flow hedges were negative \$9 million and negative \$23 million, respectively, and were recorded in Accumulated other comprehensive income, a component of equity. For interest rate agreements currently or previously designated as cash flow hedges, our total unrealized loss reported in Accumulated other comprehensive income was \$45 million and \$44 million at June 30, 2017 and December 31, 2016, respectively.

The following table illustrates the impact on interest expense of our interest rate agreements accounted for as cash flow hedges for the three and six months ended June 30, 2017 and 2016.

Table 9.2 – Impact on Interest Expense of Interest Rate Agreements Accounted for as Cash Flow Hedges

| (In Thousands)                                                   | Three Months           |           | Six Months Ended |           |
|------------------------------------------------------------------|------------------------|-----------|------------------|-----------|
|                                                                  | Ended June 30,<br>2017 | 2016      | June 30,<br>2017 | 2016      |
| Net interest expense on cash flows hedges                        | \$(1,172)              | \$(1,348) | \$(2,397)        | \$(2,735) |
| Realized net losses reclassified from other comprehensive income | (14 )                  | (19 )     | (28 )            | (37 )     |
| Total Interest Expense                                           | \$(1,186)              | \$(1,367) | \$(2,425)        | \$(2,772) |

Derivative Counterparty Credit Risk

As discussed in our Annual Report on Form 10-K for the year ended December 31, 2016, we consider counterparty risk as part of our fair value assessments of all derivative financial instruments at each quarter-end. At June 30, 2017, we assessed this risk as remote and did not record a specific valuation adjustment.

At June 30, 2017, we had outstanding derivative agreements with three counterparties (other than clearinghouses) and were in compliance with ISDA agreements governing our open derivative positions.

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Note 10. Other Assets and Liabilities

Other assets at June 30, 2017 and December 31, 2016, are summarized in the following table.

Table 10.1 – Components of Other Assets

| (In Thousands)                                         | June 30,<br>2017 | December 31,<br>2016 |
|--------------------------------------------------------|------------------|----------------------|
| Margin receivable                                      | \$100,156        | \$ 68,038            |
| FHLBC stock                                            | 43,393           | 43,393               |
| Pledged collateral                                     | 42,963           | 42,875               |
| MSR holdback receivable                                | 13,423           | 1,862                |
| REO                                                    | 4,645            | 5,533                |
| Guarantee asset                                        | 3,288            | 4,092                |
| Fixed assets and leasehold improvements <sup>(1)</sup> | 3,025            | 2,750                |
| Commercial loans                                       | —                | 2,700                |
| Prepaid expenses                                       | 1,155            | 1,639                |
| Investment receivable                                  | 1,130            | 1,068                |
| Other                                                  | 3,151            | 7,995                |
| Total Other Assets                                     | \$216,329        | \$ 181,945           |

<sup>(1)</sup> Fixed assets and leasehold improvements had a basis of \$6 million and accumulated depreciation of \$3 million at June 30, 2017.

Accrued expenses and other liabilities at June 30, 2017 and December 31, 2016 are summarized in the following table.

Table 10.2 – Components of Accrued Expenses and Other Liabilities

| (In Thousands)                              | June 30,<br>2017 | December 31,<br>2016 |
|---------------------------------------------|------------------|----------------------|
| Guarantee obligations                       | \$20,692         | \$ 21,668            |
| Unsettled trades                            | 13,629           | 24                   |
| Accrued compensation                        | 12,144           | 18,830               |
| Accrued taxes payable                       | 11,019           | 525                  |
| Residential loan and MSR repurchase reserve | 4,558            | 5,432                |
| Margin payable                              | 2,020            | 12,783               |
| Legal reserve                               | 2,000            | 2,000                |
| Accrued operating expenses                  | 1,176            | 4,493                |
| Deferred tax liability                      | 898              | 898                  |
| Current accounts payable                    | 1,234            | 1,151                |
| Other                                       | 3,815            | 4,624                |
| Total Other Liabilities                     | \$73,185         | \$ 72,428            |

Margin Receivable and Payable

Margin receivable and payable resulted from margin calls between us and our counterparties under derivatives, master repurchase agreements, and warehouse facilities, whereby we or the counterparty posted collateral.

FHLB Stock

In accordance with our FHLB-member subsidiary's borrowing agreement with the FHLBC, our subsidiary is required to purchase and hold stock in the FHLBC. See Note 13 for additional detail.



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 10. Other Assets and Liabilities - (continued)

Guarantee Asset, Pledged Collateral, and Guarantee Obligations

The pledged collateral, guarantee asset, and guarantee obligations presented in the tables above are related to our risk sharing arrangements with Fannie Mae and Freddie Mac. In accordance with these arrangements, we are required to pledge collateral to secure our guarantee obligations. See Note 14 for additional information on our risk sharing arrangements.

Commercial Loans

At December 31, 2016, we held one commercial loan at the lower of cost or fair value with \$3 million in outstanding principal balance, a carrying value of \$3 million, and an estimated net fair value of \$3 million. This loan prepaid in full during the three months ended June 30, 2017, for which we recorded a gain of \$0.3 million through Investment fair value changes, net on our consolidated statements of income and received a yield maintenance fee of \$0.2 million.

Investment Receivable and Unsettled Trades

In accordance with our policy to record purchases and sales of securities on the trade date, if the trade and settlement of a purchase or sale crosses over a quarterly reporting period, we will record an investment receivable for sales and an unsettled trades liability for purchases.

MSR Holdback Receivable

MSR holdback receivable represents amounts owed to us from third parties related to the sale of MSRs.

REO

The carrying value of REO at June 30, 2017 was \$5 million, which includes the net effect of \$2 million related to transfers into REO during the six months ended June 30, 2017, offset by \$3 million of REO liquidations, and \$0.3 million of unrealized gains resulting from market valuation adjustments. At June 30, 2017 and December 31, 2016, there were 18 and 23 REO properties, respectively, recorded on our consolidated balance sheets, all of which were owned at consolidated Sequoia entities.

Accrued Taxes Payable

Accrued taxes payable at June 30, 2017 represents the interim period current and deferred tax provisions, less any estimated tax payments made during the interim period. Annually, we record separate current and deferred tax provisions and at December 31, 2016, the accrued taxes payable represents income taxes currently payable to federal and state tax authorities.

Legal and Repurchase Reserves

See Note 14 for additional information on the legal and residential repurchase reserves.

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Note 11. Short-Term Debt

We enter into repurchase agreements, bank warehouse agreements, and other forms of collateralized (and generally uncommitted) short-term borrowings with several banks and major investment banking firms. At June 30, 2017, we had outstanding agreements with several counterparties and we were in compliance with all of the related covenants. For additional information about these financial covenants and our short-term debt, see Part I, Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations of this Quarterly Report on Form 10-Q and Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2016.

The table below summarizes our short-term debt, including the facilities that are available to us, the outstanding balances, the weighted average interest rate, and the maturity information at June 30, 2017 and December 31, 2016.

Table 11.1 – Short-Term Debt

| (Dollars in Thousands)      | June 30, 2017              |                        |             | Weighted<br>Average<br>Interest<br>Rate | Maturity       | Weighted Average Days Until<br>Maturity |
|-----------------------------|----------------------------|------------------------|-------------|-----------------------------------------|----------------|-----------------------------------------|
|                             | Number<br>of<br>Facilities | Outstanding<br>Balance | Limit       |                                         |                |                                         |
| Facilities                  |                            |                        |             |                                         |                |                                         |
| Residential loan warehouse  | 4                          | \$575,303              | \$1,325,000 | 2.80 %                                  | 8/2017-3/2018  | 243                                     |
| Real estate securities repo | 8                          | 469,491                | —           | 2.35 %                                  | 7/2017-9/2017  | 22                                      |
| Total Short-Term Debt       | 12                         | 1,044,794              |             |                                         |                |                                         |
| Facilities                  |                            |                        |             |                                         |                |                                         |
| Convertible notes, net      | N/A                        | 250,013                | —           | 4.63 %                                  | 4/2018         | 289                                     |
| Total Short-Term Debt       |                            | \$1,294,807            |             |                                         |                |                                         |
| December 31, 2016           |                            |                        |             |                                         |                |                                         |
| (Dollars in Thousands)      | Number<br>of<br>Facilities | Outstanding<br>Balance | Limit       | Weighted<br>Average<br>Interest<br>Rate | Maturity       | Weighted Average Days Until<br>Maturity |
| Facilities                  |                            |                        |             |                                         |                |                                         |
| Residential loan warehouse  | 4                          | \$485,544              | \$1,325,000 | 2.40 %                                  | 1/2017-12/2017 | 206                                     |
| Real estate securities repo | 7                          | 305,995                | —           | 1.91 %                                  | 1/2017-3/2017  | 24                                      |
| Total Short-Term Debt       | 11                         | \$791,539              |             |                                         |                |                                         |

Borrowings under our facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. At June 30, 2017, all of these borrowings were under uncommitted facilities and were due within 364 days (or less) of the borrowing date.

In addition, during the three months ended June 30, 2017, \$288 million principal amount of 4.625% convertible senior notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At June 30, 2017, the accrued interest payable balance on this debt was \$2 million. See Note 13 for additional information on our convertible notes.



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 11. Short-Term Debt - (continued)

The fair value of held-for-sale residential loans and real estate securities pledged as collateral under our short-term debt facilities was \$645 million and \$563 million, respectively, at June 30, 2017 and \$534 million and \$363 million, respectively, at December 31, 2016. For the three and six months ended June 30, 2017, the average balances of our short-term debt facilities were \$1.04 billion and \$0.92 billion, respectively. At June 30, 2017 and December 31, 2016, accrued interest payable on our short-term debt facilities was \$5 million and \$3 million, respectively.

We also maintain a \$10 million committed line of credit with a financial institution that is secured by certain mortgage-backed securities with a fair market value of \$7 million at June 30, 2017. At both June 30, 2017 and December 31, 2016, we had no outstanding borrowings on this facility.

Remaining Maturities of Short-Term Debt

The following table presents the remaining maturities of our secured short-term debt by the type of collateral securing the debt as well as our convertible notes at June 30, 2017.

Table 11.2 – Short-Term Debt by Collateral Type and Remaining Maturities

| (In Thousands)                  | June 30, 2017     |                  |                 | Total       |
|---------------------------------|-------------------|------------------|-----------------|-------------|
|                                 | Within<br>30 days | 31 to 90<br>days | Over 90<br>days |             |
| Collateral Type                 |                   |                  |                 |             |
| Held-for-sale residential loans | \$—               | \$127,644        | \$447,659       | \$575,303   |
| Real estate securities          | 386,150           | 83,341           | —               | 469,491     |
| Total Secured Short-Term Debt   | 386,150           | 210,985          | 447,659         | 1,044,794   |
| Convertible notes, net          | —                 | —                | 250,013         | 250,013     |
| Total Short-Term Debt           | \$386,150         | \$210,985        | \$697,672       | \$1,294,807 |

Note 12. Asset-Backed Securities Issued

Through our Sequoia securitization program, we sponsor securitization transactions in which ABS backed by residential mortgage loans are issued by Sequoia entities. We consolidated certain Sequoia securitizations issued prior to 2012 that we determined were VIEs and for which we determined we were the primary beneficiary. Each consolidated securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities. The ABS issued by these entities consist of various classes of securities that pay interest on a monthly or quarterly basis. Substantially all ABS issued pay variable rates of interest, which are indexed to one-, three-, or six-month LIBOR. Some ABS issued pay hybrid rates, which are fixed rates that subsequently adjust to variable rates. ABS issued also includes some interest-only classes with coupons set at a fixed spread to a benchmark rate, or set at a spread to the interest rates earned on the assets less the interest rates paid on the liabilities of a securitization entity.

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Note 12. Asset-Backed Securities Issued - (continued)

The carrying values of ABS issued by Sequoia securitization entities we sponsored at June 30, 2017 and December 31, 2016, along with other selected information, are summarized in the following table.

Table 12.1 – Asset-Backed Securities Issued

|                                                     |                     |
|-----------------------------------------------------|---------------------|
| June 30, 2017                                       | Consolidated        |
| (Dollars in Thousands)                              | Sequoia<br>Entities |
| Certificates with principal balance                 | \$ 775,527          |
| Interest-only certificates                          | 2,989               |
| Market valuation adjustments                        | (85,910 )           |
| ABS Issued, Net                                     | \$ 692,606          |
| Range of weighted average interest rates, by series | 0.39% to<br>2.28%   |
| Stated maturities                                   | 2024 - 2036         |
| Number of series                                    | 20                  |
| December 31, 2016                                   | Consolidated        |
| (Dollars in Thousands)                              | Sequoia<br>Entities |
| Certificates with principal balance                 | \$ 880,517          |
| Interest-only certificates                          | 3,774               |
| Market valuation adjustments                        | (110,829 )          |
| ABS Issued, Net                                     | \$ 773,462          |
| Range of weighted average interest rates, by series | 0.15% to<br>1.95%   |
| Stated maturities                                   | 2024 - 2036         |
| Number of series                                    | 20                  |

The actual maturity of each class of ABS issued is primarily determined by the rate of principal prepayments on the assets of the issuing entity. Each series is also subject to redemption prior to the stated maturity according to the terms of the respective governing documents of each ABS issuing entity. As a result, the actual maturity of ABS issued may occur earlier than its stated maturity. At June 30, 2017, all of the ABS issued and outstanding had contractual maturities beyond five years.

At both June 30, 2017 and December 31, 2016, accrued interest payable on ABS issued was \$1 million. Interest due on consolidated ABS issued is payable monthly.

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Note 12. Asset-Backed Securities Issued - (continued)

The following table summarizes the carrying value components of the collateral for ABS issued and outstanding at June 30, 2017 and December 31, 2016.

Table 12.2 – Collateral for Asset-Backed Securities Issued

| June 30, 2017                   | Consolidated        |
|---------------------------------|---------------------|
| (In Thousands)                  | Sequoia<br>Entities |
| Residential loans               | \$ 707,686          |
| Restricted cash                 | 148                 |
| Accrued interest receivable     | 925                 |
| REO                             | 4,645               |
| Total Collateral for ABS Issued | \$ 713,404          |
| December 31, 2016               | Consolidated        |
| (In Thousands)                  | Sequoia<br>Entities |
| Residential loans               | \$ 791,636          |
| Restricted cash                 | 148                 |
| Accrued interest receivable     | 1,000               |
| REO                             | 5,533               |
| Total Collateral for ABS Issued | \$ 798,317          |

Note 13. Long-Term Debt

FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. At June 30, 2017, under this agreement, our subsidiary could incur borrowings up to \$2.00 billion, also referred to as “advances,” from the FHLBC secured by eligible collateral, including residential mortgage loans. During the three and six months ended June 30, 2017, our FHLB-member subsidiary made no additional borrowings under this agreement. Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through the five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until its stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion maximum.

At June 30, 2017, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 1.1% and a weighted average maturity of approximately eight years. At December 31, 2016, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 0.64% and a weighted average maturity of nine years. Advances under this agreement incur interest charges based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. Total advances under this agreement were secured by residential mortgage loans with a fair value of \$2.35 billion at June 30, 2017. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At June 30, 2017, our subsidiary held \$43 million of FHLBC stock that is included in Other assets in our consolidated balance sheets.



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Note 13. Long-Term Debt - (continued)

The following table presents maturities of our FHLBC borrowings by year at June 30, 2017.

Table 13.1 – Maturities of FHLBC Borrowings by Year

| (In Thousands)         | June 30,<br>2017 |
|------------------------|------------------|
| 2024                   | \$470,171        |
| 2025                   | 887,639          |
| 2026                   | 642,189          |
| Total FHLBC Borrowings | \$1,999,999      |

For additional information about our FHLBC borrowings, see Part I, Item 2 of Quarterly Report on Form 10-Q under the heading “Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities.”

Convertible Notes

In November 2014, RWT Holdings, Inc., a wholly-owned subsidiary of Redwood Trust, Inc., issued \$205 million principal amount of 5.625% exchangeable senior notes due 2019. These exchangeable notes require semi-annual interest payments at a fixed coupon rate of 5.625% until maturity or exchange, which will be no later than November 15, 2019. After deducting the underwriting discount and offering costs, we received \$198 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these exchangeable notes is approximately 6.4% per annum. At June 30, 2017, these notes were exchangeable at the option of the holder at an exchange rate of 46.1798 common shares per \$1,000 principal amount of exchangeable senior notes (equivalent to an exchange price of \$21.65 per common share). Upon exchange of these notes by a holder, the holder will receive shares of our common stock. During the six months ended June 30, 2017, we did not repurchase any of these notes. During the six months ended June 30, 2016, we repurchased \$4 million par value of these notes at a discount and recorded a gain on extinguishment of debt of \$0.3 million in Realized gains, net on our consolidated statements of income. At June 30, 2017, the outstanding principal amount of these notes was \$201 million. At June 30, 2017, the accrued interest payable balance on this debt was \$1 million and the unamortized deferred issuance costs were \$3 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. These convertible notes require semi-annual interest payments at a fixed coupon rate of 4.625% until maturity or conversion, which will be no later than April 15, 2018. After deducting the underwriting discount and offering costs, we received \$279 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these convertible notes is approximately 5.2% per annum. At June 30, 2017, these notes were convertible at the option of the holder at a conversion rate of 41.1320 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$24.31 per common share). Upon conversion of these notes by a holder, the holder will receive shares of our common stock. During the three months ended June 30, 2017, \$288 million principal amount of these convertible notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At June 30, 2017, the outstanding principal amount of these notes was \$250 million. At June 30, 2017, the accrued interest payable balance on this debt was \$2 million and the unamortized deferred issuance costs were \$0.4 million.



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Note 13. Long-Term Debt - (continued)

Trust Preferred Securities and Subordinated Notes

At June 30, 2017, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively. This debt requires quarterly interest payments at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed. The \$100 million trust preferred securities will be redeemed no later than January 30, 2037, and the \$40 million subordinated notes will be redeemed no later than July 30, 2037. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense. Including hedging costs and amortization of deferred securities issuance costs, the weighted average interest expense yield on our trust preferred securities and subordinated notes is approximately 6.8% per annum. At both June 30, 2017 and December 31, 2016, the accrued interest payable balance on our trust preferred securities and subordinated notes was \$1 million.

Under the terms of this debt, we covenant, among other things, to use our best efforts to continue to qualify as a REIT. If an event of default were to occur in respect of this debt, we would generally be restricted under its terms (subject to certain exceptions) from making dividend distributions to stockholders, from repurchasing common stock or repurchasing or redeeming any other then-outstanding equity securities, and from making any other payments in respect of any equity interests in us or in respect of any then-outstanding debt that is pari passu or subordinate to this debt.

Note 14. Commitments and Contingencies

Lease Commitments

At June 30, 2017, we were obligated under four non-cancelable operating leases with expiration dates through 2028 for \$18 million of cumulative lease payments. During the three months ended June 30, 2017, we amended our existing lease agreement to extend the lease for our principal executive and administrative office in Mill Valley, California. Our operating lease expense was \$1 million for both six-month periods ended June 30, 2017 and 2016.

The following table presents our future lease commitments at June 30, 2017.

Table 14.1 – Future Lease Commitments by Year

| (In Thousands)          | June 30,<br>2017 |
|-------------------------|------------------|
| 2017 (6 months)         | \$590            |
| 2018                    | 1,935            |
| 2019                    | 1,986            |
| 2020                    | 1,965            |
| 2021 and thereafter     | 11,691           |
| Total Lease Commitments | \$18,167         |

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Note 14. Commitments and Contingencies - (continued)

Loss Contingencies — Risk Sharing

At June 30, 2017, we had sold conforming loans to the Agencies with an original unpaid principal balance of \$3.19 billion, subject to our risk sharing arrangements with the Agencies. At June 30, 2017, the maximum potential amount of future payments we could be required to make under these arrangements was \$44 million and this amount was fully collateralized by assets we transferred to pledged accounts and is presented as pledged collateral in Other assets on our consolidated balance sheets. We have no recourse to any third parties that would allow us to recover any amounts related to our obligations under the arrangements. At June 30, 2017, we had not incurred any losses under these arrangements. For the three and six months ended June 30, 2017, other income related to these arrangements was \$1 million and \$2 million, respectively. For the three and six months ended June 30, 2016, other income related to these arrangements was \$1 million and \$2 million, respectively. For each of the three and six months ended June 30, 2017 and 2016, net market valuation losses related to these investments were \$1 million.

All of the loans in the reference pools subject to these risk sharing arrangements were originated in 2014 and 2015, and at June 30, 2017, the loans had an unpaid principal balance of \$2.28 billion and a weighted average FICO score of 758 (at origination) and LTV of 77% (at origination). At June 30, 2017, \$1 million of the loans were 90 days or more delinquent, and \$0.5 million were in foreclosure. At June 30, 2017, the carrying value of our guarantee obligation was \$21 million and included \$10 million designated as a non-amortizing credit reserve, which we believe is sufficient to cover current expected losses under these obligations.

Our consolidated balance sheets include assets of special purpose entities ("SPEs") associated with these risk sharing arrangements (i.e., the "pledged collateral" referred to above) that can only be used to settle obligations of these SPEs for which the creditors of these SPEs (the Agencies) do not have recourse to Redwood Trust, Inc. or its affiliates. At June 30, 2017 and December 31, 2016, assets of such SPEs totaled \$48 million and \$49 million, respectively, and liabilities of such SPEs totaled \$21 million and \$22 million, respectively.

Loss Contingencies — Residential Repurchase Reserve

We maintain a repurchase reserve for potential obligations arising from representation and warranty violations related to residential loans we have sold to securitization trusts or third parties and for conforming residential loans associated with MSR that we have purchased from third parties. We do not originate residential loans and we believe the initial risk of loss due to loan repurchases (i.e., due to a breach of representations and warranties) would generally be a contingency to the companies from whom we acquired the loans. However, in some cases, for example, where loans were acquired from companies that have since become insolvent, repurchase claims may result in our being liable for a repurchase obligation.

At both June 30, 2017 and December 31, 2016, our repurchase reserve associated with our residential loans and MSR was \$5 million and was recorded in Accrued expenses and other liabilities on our consolidated balance sheets. We received five repurchase requests during the six months ended June 30, 2017, and did not repurchase any loans during this period. During the six months ended June 30, 2017 and 2016, we recorded \$0.9 million of reversal of provision for repurchases and \$0.3 million of provision for repurchases, respectively, that were recorded in Mortgage banking activities, net and MSR income, net on our consolidated statements of income.

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Note 14. Commitments and Contingencies - (continued)

Loss Contingencies — Litigation

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the “FHLB-Seattle”) filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. (“SRF”), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the “FHLB-Seattle Defendants”) alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Seattle Certificate”) issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the “2005-4 RMBS”) and purchased by the FHLB-Seattle. Specifically, the complaint alleged that the alleged misstatements concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and sought to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys’ fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, at June 30, 2017, the FHLB-Seattle has received approximately \$124 million of principal and \$11 million of interest payments in respect of the Seattle Certificate. The matter was subsequently resolved and the claims were dismissed by the FHLB Seattle as to all the FHLB Seattle Defendants. At the time the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, we could incur a loss as a result of these indemnities.

On or about July 15, 2010, The Charles Schwab Corporation (“Schwab”) filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the “Schwab Defendants”) alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys’ fees and costs from SRF. Schwab claimed that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Schwab Certificate”) issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleged that the misstatements for the 2005-4 RMBS concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, at June 30, 2017, approximately \$14 million of principal and \$1 million of interest payments have been made in respect of the Schwab Certificate. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. Subsequently, the matter was resolved and Schwab dismissed its claims against the lead underwriter of the 2005-4 RMBS. At the time the Schwab Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, Redwood could incur a loss as a result of these indemnities. Through certain of our wholly-owned subsidiaries, we have in the past engaged in, and expect to continue to engage in, activities relating to the acquisition and securitization of residential mortgage loans. In addition, certain of our wholly-owned subsidiaries have in the past engaged in activities relating to the acquisition and securitization of debt

obligations and other assets through the issuance of collateralized debt obligations (commonly referred to as CDO transactions). Because of this involvement in the securitization and CDO businesses, we could become the subject of litigation relating to these businesses, including additional litigation of the type described above, and we could also become the subject of governmental investigations, enforcement actions, or lawsuits, and governmental authorities could allege that we violated applicable law or regulation in the conduct of our business. As an example, in July 2016 we became aware of a complaint filed by the State of California on April 1, 2016 against Morgan Stanley & Co. and certain of its affiliates alleging, among other things, that there were misleading statements contained in offering materials for 28 different mortgage pass-through certificates purchased by various California investors, including various California public pension systems, from Morgan Stanley and alleging that Morgan Stanley made false or fraudulent claims in connection with the sale of those certificates. Of the 28 mortgage pass-through certificates that are the subject of the complaint, two are Sequoia mortgage pass-through certificates issued in 2004 and two are Sequoia mortgage pass-through certificates issued in 2007. With respect to each of those certificates our wholly-owned subsidiary, RWT Holdings, Inc., was the sponsor and our wholly-owned subsidiary, Sequoia Residential Funding, Inc., was the depositor. At the time these

REDWOOD TRUST, INC. AND SUBSIDIARIES  
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Note 14. Commitments and Contingencies - (continued)

four Sequoia mortgage pass-through certificates were issued, Sequoia Residential Funding, Inc. and Redwood Trust agreed to indemnify the underwriters of these certificates for certain losses and expenses they might incur as a result of claims made against them relating to these certificates, including, without limitation, certain legal expenses.

Regardless of the outcome of this litigation, we could incur a loss as a result of these indemnities.

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At June 30, 2017, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs or co-defendants.

Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties relating to these litigation matters that could increase our potential losses.

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(Unaudited)

Note 15. Equity

The following table provides a summary of changes to accumulated other comprehensive income by component for the three and six months ended June 30, 2017 and 2016.

Table 15.1 – Changes in Accumulated Other Comprehensive Income by Component

|                                                                              | Three Months Ended<br>June 30, 2017                                                    |                                                              | Three Months Ended<br>June 30, 2016                                                    |                                                              |
|------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------------------------------------------------|
|                                                                              | Net<br>Unrealized<br>Net<br>Unrealized<br>Gains on<br>Available-for-Sale<br>Securities | Interest Rate<br>Agreements<br>for as Cash<br>Flow<br>Hedges | Net<br>Unrealized<br>Net<br>Unrealized<br>Gains on<br>Available-for-Sale<br>Securities | Interest Rate<br>Agreements<br>for as Cash<br>Flow<br>Hedges |
| (In Thousands)                                                               |                                                                                        |                                                              |                                                                                        |                                                              |
| Balance at beginning of period                                               | \$114,875                                                                              | \$ (42,273 )                                                 | \$118,300                                                                              | \$ (61,588 )                                                 |
| Other comprehensive income (loss)<br>before reclassifications <sup>(1)</sup> | 1,811                                                                                  | (2,429 )                                                     | 6,260                                                                                  | (8,949 )                                                     |
| Amounts reclassified from other<br>accumulated comprehensive income          | (2,322 )                                                                               | 14                                                           | (7,711 )                                                                               | 19                                                           |
| Net current-period other comprehensive income (loss)                         | (511 )                                                                                 | (2,415 )                                                     | (1,451 )                                                                               | (8,930 )                                                     |
| Balance at End of Period                                                     | \$114,364                                                                              | \$ (44,688 )                                                 | \$116,849                                                                              | \$ (70,518 )                                                 |
|                                                                              | Six Months Ended June<br>30, 2017                                                      |                                                              | Six Months Ended June<br>30, 2016                                                      |                                                              |
|                                                                              | Net<br>Unrealized<br>Net<br>Unrealized<br>Gains on<br>Available-for-Sale<br>Securities | Interest Rate<br>Agreements<br>for as Cash<br>Flow<br>Hedges | Net<br>Unrealized<br>Net<br>Unrealized<br>Gains on<br>Available-for-Sale<br>Securities | Interest Rate<br>Agreements<br>for as Cash<br>Flow<br>Hedges |
| (In Thousands)                                                               |                                                                                        |                                                              |                                                                                        |                                                              |
| Balance at beginning of period                                               | \$115,873                                                                              | \$ (44,020 )                                                 | \$139,356                                                                              | \$ (47,363 )                                                 |
| Other comprehensive income (loss)<br>before reclassifications <sup>(1)</sup> | 4,741                                                                                  | (696 )                                                       | (3,843 )                                                                               | (23,192 )                                                    |
| Amounts reclassified from other<br>accumulated comprehensive income          | (6,250 )                                                                               | 28                                                           | (18,664 )                                                                              | 37                                                           |
| Net current-period other comprehensive income (loss)                         | (1,509 )                                                                               | (668 )                                                       | (22,507 )                                                                              | (23,155 )                                                    |
| Balance at End of Period                                                     | \$114,364                                                                              | \$ (44,688 )                                                 | \$116,849                                                                              | \$ (70,518 )                                                 |

Amounts presented for net unrealized gains on available-for-sale securities are net of tax benefit (provision) of \$0.1 (1) million and \$(0.1) million for the three and six months ended June 30, 2017, respectively, and \$0.3 million and \$0.4 million for the three and six months ended June 30, 2016, respectively.



REDWOOD TRUST, INC. AND SUBSIDIARIES  
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(Unaudited)

Note 15. Equity - (continued)

The following table provides a summary of reclassifications out of accumulated other comprehensive income for three and six months ended June 30, 2017 and 2016.

Table 15.2 – Reclassifications Out of Accumulated Other Comprehensive Income

| (In Thousands)                                                                               | Affected Line Item in the<br>Income Statement | Amount<br>Reclassified From<br>Accumulated<br>Other<br>Comprehensive<br>Income<br>Three Months<br>Ended June 30,<br>2017    2016 |            |
|----------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|------------|
| Net Realized (Gain) Loss on AFS Securities<br>Other than temporary impairment <sup>(1)</sup> | Investment fair value changes, net            | \$128                                                                                                                            | \$305      |
| Gain on sale of AFS securities                                                               | Realized gains, net                           | (2,450 )                                                                                                                         | (8,016 )   |
|                                                                                              |                                               | \$(2,322)                                                                                                                        | \$(7,711)  |
| Net Realized Loss on Interest Rate<br>Agreements Designated as Cash Flow Hedges              |                                               |                                                                                                                                  |            |
| Amortization of deferred loss                                                                | Interest expense                              | \$14                                                                                                                             | \$19       |
|                                                                                              |                                               | \$14                                                                                                                             | \$19       |
| (In Thousands)                                                                               | Affected Line Item in the<br>Income Statement | Amount<br>Reclassified From<br>Accumulated Other<br>Comprehensive<br>Income<br>Six Months Ended<br>June 30,<br>2017    2016      |            |
| Net Realized (Gain) Loss on AFS Securities<br>Other than temporary impairment <sup>(1)</sup> | Investment fair value changes, net            | \$245                                                                                                                            | \$305      |
| Gain on sale of AFS securities                                                               | Realized gains, net                           | (6,495 )                                                                                                                         | (18,969 )  |
|                                                                                              |                                               | \$(6,250)                                                                                                                        | \$(18,664) |
| Net Realized Loss on Interest Rate<br>Agreements Designated as Cash Flow Hedges              |                                               |                                                                                                                                  |            |
| Amortization of deferred loss                                                                | Interest expense                              | \$28                                                                                                                             | \$37       |
|                                                                                              |                                               | \$28                                                                                                                             | \$37       |

(1) For the three months ended June 30, 2017, other-than-temporary impairments were \$0.5 million, of which \$0.1 million were recognized through the consolidated statements of income and \$0.3 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. For the six months ended June 30, 2017, other-than-temporary impairments were \$0.6 million, of which \$0.2 million were recognized through our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. For the three and six months ended June



30, 2016, other-than-temporary impairments were \$3 million, of which \$0.3 million were recognized through our consolidated statements of income and \$2 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet.

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(Unaudited)

Note 15. Equity - (continued)

Earnings per Common Share

The following table provides the basic and diluted earnings per common share computations for the three and six months ended June 30, 2017 and 2016.

Table 15.3 – Basic and Diluted Earnings per Common Share

| (In Thousands, except Share Data)                                                | Three Months Ended |            | Six Months Ended |            |
|----------------------------------------------------------------------------------|--------------------|------------|------------------|------------|
|                                                                                  | June 30,<br>2017   | 2016       | June 30,<br>2017 | 2016       |
| Basic Earnings per Common Share:                                                 |                    |            |                  |            |
| Net income attributable to Redwood                                               | \$36,324           | \$41,281   | \$73,293         | \$53,344   |
| Less: Dividends and undistributed earnings allocated to participating securities | (884 )             | (1,089 )   | (1,852 )         | (1,494 )   |
| Net income allocated to common shareholders                                      | \$35,440           | \$40,192   | \$71,441         | \$51,850   |
| Basic weighted average common shares outstanding                                 | 76,819,703         | 76,664,829 | 76,779,178       | 76,901,255 |
| Basic Earnings per Common Share                                                  | \$0.46             | \$0.52     | \$0.93           | \$0.67     |
| Diluted Earnings per Common Share:                                               |                    |            |                  |            |
| Net income attributable to Redwood                                               | \$36,324           | \$41,281   | \$73,293         | \$53,344   |
| Less: Dividends and undistributed earnings allocated to participating securities | (935 )             | (1,134 )   | (1,940 )         | (1,668 )   |
| Add back: Interest expense on convertible notes for the period, net of tax       | 6,205              | 7,015      | 12,075           | 7,637      |
| Net income allocated to common shareholders                                      | \$41,594           | \$47,162   | \$83,428         | \$59,313   |
| Weighted average common shares outstanding                                       | 76,819,703         | 76,664,829 | 76,779,178       | 76,901,255 |
| Net effect of dilutive equity awards                                             | 235,273            | 369        | 173,235          | 1,675      |
| Net effect of assumed convertible notes conversion to common shares              | 20,439,168         | 21,096,738 | 20,766,137       | 21,825,450 |
| Diluted weighted average common shares outstanding                               | 97,494,144         | 97,761,936 | 97,718,550       | 98,728,380 |
| Diluted Earnings per Common Share                                                | \$0.43             | \$0.48     | \$0.85           | \$0.67     |

We included participating securities, which are certain equity awards that have non-forfeitable dividend participation rights, in the calculations of basic and diluted earnings per common share as we determined that the two-class method was more dilutive than the alternative treasury stock method for these shares. Dividends and undistributed earnings allocated to participating securities under the basic and diluted earnings per share calculations require specific shares to be included that may differ in certain circumstances.

During the three and six months ended June 30, 2017 and 2016, certain of our convertible notes were determined to be dilutive and were included in the calculation of diluted EPS under the "if-converted" method. Under this method, the periodic interest expense (net of applicable taxes) for dilutive notes is added back to the numerator and the number of shares that the notes are entitled to (if converted, regardless of whether they are in or out of the money) are included in the denominator.

For the six months ended June 30, 2016, 9,345,433 common shares related to the assumed conversion of our convertible notes were antidilutive and excluded in the calculation of diluted earnings per share.

For the three and six months ended June 30, 2017, the number of outstanding equity awards that were antidilutive totaled 5,555 and 5,691, respectively. For both the three and six months ended June 30, 2016, the number of outstanding equity awards that were antidilutive totaled 129,070.

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June 30, 2017

(Unaudited)

Note 15. Equity - (continued)

Stock Repurchases

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. During the three and six months ended June 30, 2017, there were no shares of common stock acquired under this authorization. At June 30, 2017, approximately \$86 million of this current authorization remained available for the repurchase of shares of our common stock.

Note 16. Equity Compensation Plans

At June 30, 2017 and December 31, 2016, 1,533,427 and 1,787,974 shares of common stock, respectively, were available for grant under our Incentive Plan. The unamortized compensation cost of awards issued under the Incentive Plan and purchases under the Employee Stock Purchase Plan totaled \$19 million at June 30, 2017, as shown in the following table.

Table 16.1 – Activities of Equity Compensation Costs by Award Type

| (In Thousands)                                        | Six Months Ended June 30, 2017 |                            |                               |                                       |          |
|-------------------------------------------------------|--------------------------------|----------------------------|-------------------------------|---------------------------------------|----------|
|                                                       | Restricted<br>Stock            | Deferred<br>Stock<br>Units | Performance<br>Stock<br>Units | Employee<br>Stock<br>Purchase<br>Plan | Total    |
| Unrecognized compensation cost at beginning of period | \$2,091                        | \$11,506                   | \$ 4,549                      | \$ —                                  | \$18,146 |
| Equity grants                                         | 2,237                          | 4,547                      | —                             | 129                                   | 6,913    |
| Equity grant forfeitures                              | (174 )                         | (472 )                     | —                             | —                                     | (646 )   |
| Equity compensation expense                           | (602 )                         | (3,472 )                   | (1,159 )                      | (64 )                                 | (5,297 ) |
| Unrecognized Compensation Cost at End of Period       | \$3,552                        | \$12,109                   | \$ 3,390                      | \$ 65                                 | \$19,116 |

At June 30, 2017, the weighted average amortization period remaining for all of our equity awards was less than two years.

Restricted Stock

At June 30, 2017 and December 31, 2016, there were 266,857 and 204,515 shares, respectively, of restricted stock outstanding. Restrictions on these shares lapse through 2021. During the six months ended June 30, 2017, there were 134,364 shares of restricted stock granted, restrictions on 60,270 shares of restricted stock lapsed and those shares were distributed, and 11,752 shares of restricted stock awards forfeited.

Deferred Stock Units (“DSUs”)

At June 30, 2017 and December 31, 2016, there were 1,791,305 and 1,848,861 DSUs, respectively, outstanding of which 876,728 and 939,899, respectively, had vested. During the six months ended June 30, 2017, there were 281,229 DSUs granted, 306,911 DSUs distributed, and 31,875 DSUs forfeited. Unvested DSUs at June 30, 2017 vest through 2021.

During the first quarter of 2016, equity compensation expense of \$3 million was recognized in connection with the announced departures of two executives due to the full vesting of their DSUs in accordance with the terms of their employment agreements.



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(Unaudited)

Note 16. Equity Compensation Plans - (continued)

Performance Stock Units ("PSUs")

At both June 30, 2017 and December 31, 2016, the target number of PSUs that were unvested was 642,879. Vesting for PSUs will generally occur at the end of three years from their grant date based on various total shareholder return ("TSR") performance calculations, as discussed in our Annual Report on Form 10-K for the year ended December 31, 2016.

Employee Stock Purchase Plan ("ESPP")

The ESPP allows a maximum of 450,000 shares of common stock to be purchased in aggregate for all employees. As of June 30, 2017 and December 31, 2016, 348,652 and 337,271 shares had been purchased, respectively, and there remained a negligible amount of uninvested employee contributions in the ESPP at June 30, 2017.

Note 17. Mortgage Banking Activities, Net

The following table presents the components of Mortgage banking activities, net, recorded in our consolidated statements of income for the three and six months ended June 30, 2017 and 2016.

Table 17.1 – Mortgage Banking Activities

| (In Thousands)                                     | Three Months           |          | Six Months Ended |           |
|----------------------------------------------------|------------------------|----------|------------------|-----------|
|                                                    | Ended June 30,<br>2017 | 2016     | June 30,<br>2017 | 2016      |
| Residential Mortgage Banking Activities, Net       |                        |          |                  |           |
| Changes in fair value of:                          |                        |          |                  |           |
| Residential loans, at fair value <sup>(1)</sup>    | \$16,190               | \$16,711 | \$34,986         | \$34,785  |
| Sequoia securities                                 | —                      | (29 )    | —                | 1,455     |
| Risk management derivatives <sup>(2)</sup>         | (5,310 )               | (9,240 ) | (6,710 )         | (19,456 ) |
| Other income, net <sup>(3)</sup>                   | 1,166                  | 286      | 1,374            | 224       |
| Total residential mortgage banking activities, net | 12,046                 | 7,728    | 29,650           | 17,008    |
| Commercial Mortgage Banking Activities, Net        | —                      | —        | —                | (2,062 )  |
| Mortgage Banking Activities, Net                   | \$12,046               | \$7,728  | \$29,650         | \$14,946  |

(1) Includes changes in fair value for associated loan purchase commitments.

(2) Represents market valuation changes of derivatives that were used to manage risks associated with our accumulation of residential loans.

(3) Amounts in this line item include other fee income from loan acquisitions and the provision for repurchases expense, presented net.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 18. Investment Fair Value Changes, Net

The following table presents the components of Investment fair value changes, net, recorded in our consolidated statements of income for the three and six months ended June 30, 2017 and 2016.

Table 18.1 – Investment Fair Value Changes

| (In Thousands)                                          | Three Months   |            | Six Months Ended |            |
|---------------------------------------------------------|----------------|------------|------------------|------------|
|                                                         | Ended June 30, |            | June 30,         |            |
|                                                         | 2017           | 2016       | 2017             | 2016       |
| Investment Fair Value Changes, Net                      |                |            |                  |            |
| Changes in fair value of:                               |                |            |                  |            |
| Residential loans held-for-investment, at Redwood       | \$8,354        | \$(647 )   | \$6,021          | \$22,816   |
| Trading securities                                      | 18,926         | 431        | 30,069           | (5,170 )   |
| Net investments in consolidated Sequoia entities        | (987 )         | (251 )     | (2,797 )         | (1,831 )   |
| Risk sharing investments                                | (513 )         | (694 )     | (718 )           | (704 )     |
| Risk management derivatives, net                        | (17,838)       | (9,600 )   | (22,965)         | (45,410 )  |
| Valuation adjustments on commercial loans held-for-sale | 300            | —          | 300              | —          |
| Impairments on AFS securities                           | (127 )         | (305 )     | (244 )           | (305 )     |
| Investment Fair Value Changes, Net                      | \$8,115        | \$(11,066) | \$9,666          | \$(30,604) |

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 19. Operating Expenses

Components of our operating expenses for the three and six months ended June 30, 2017 and 2016 are presented in the following table.

Table 19.1 – Components of Operating Expenses

| (In Thousands)                                  | Three Months   |          | Six Months     |          |
|-------------------------------------------------|----------------|----------|----------------|----------|
|                                                 | Ended June 30, |          | Ended June 30, |          |
|                                                 | 2017           | 2016     | 2017           | 2016     |
| Fixed compensation expense                      | \$5,321        | \$5,875  | \$11,323       | \$13,769 |
| Variable compensation expense                   | 4,313          | 4,262    | 8,246          | 6,022    |
| Equity compensation expense                     | 3,121          | 2,754    | 5,297          | 5,086    |
| Total compensation expense                      | 12,755         | 12,891   | 24,866         | 24,877   |
| Systems and consulting                          | 1,689          | 1,960    | 3,327          | 4,582    |
| Loan acquisition costs <sup>(1)</sup>           | 1,005          | 1,686    | 2,210          | 3,287    |
| Office costs                                    | 1,140          | 1,065    | 2,243          | 2,445    |
| Accounting and legal                            | 877            | 1,337    | 1,803          | 2,322    |
| Corporate costs                                 | 508            | 645      | 948            | 1,111    |
| Other operating expenses                        | 667            | 689      | 1,470          | 1,442    |
| Operating expenses before restructuring charges | 18,641         | 20,273   | 36,867         | 40,066   |
| Restructuring charges <sup>(2)</sup>            | —              | (118 )   | —              | 10,541   |
| Total Operating Expenses                        | \$18,641       | \$20,155 | \$36,867       | \$50,607 |

(1) Loan acquisition costs primarily includes underwriting and due diligence costs related to the acquisition of residential loans held-for-sale at fair value.

For the six months ended June 30, 2016, restructuring charges included \$5 million of fixed compensation expense and \$4 million of equity compensation expense related to one-time termination benefits, as well as \$2 million of (2) other contract termination costs, associated with the restructuring of our conforming and commercial mortgage banking operations and related charges associated with the departure of Redwood's President announced in the first quarter of 2016.

REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 20. Taxes

For the six months ended June 30, 2017 and 2016, we recognized a provision for income taxes of \$11 million and \$0.4 million, respectively. The following is a reconciliation of the statutory federal and state tax rates to our effective tax rate at June 30, 2017 and 2016.

Table 20.1 – Reconciliation of Statutory Tax Rate to Effective Tax Rate

|                                                       | June 30, June 30, |         |
|-------------------------------------------------------|-------------------|---------|
|                                                       | 2017              | 2016    |
| Federal statutory rate                                | 34.0 %            | 34.0 %  |
| State statutory rate, net of Federal tax effect       | 7.2 %             | 7.2 %   |
| Differences in taxable (loss) income from GAAP income | (7.2 )%           | (32.8)% |
| Change in valuation allowance                         | (2.9 )%           | 25.5 %  |
| Dividends paid deduction                              | (17.6)%           | (33.2)% |
| Effective Tax Rate                                    | 13.5 %            | 0.7 %   |

We assessed our tax positions for all open tax years (i.e., Federal, 2013 to 2017, and State, 2012 to 2017) at June 30, 2017 and December 31, 2016, and concluded that we had no uncertain tax positions that resulted in material unrecognized tax benefits.

Note 21. Segment Information

During the first quarter of 2017, we reorganized our segments to align with changes in how we view our segments for making operating decisions and assessing performance. Specifically, we eliminated our Commercial segment and renamed our Residential Investments segment as the Investment Portfolio segment. This Investment Portfolio segment now includes both residential investments and our commercial investments, which are primarily comprised of investments in multifamily securities. Our Commercial segment previously included our commercial mortgage banking operations and our commercial loan investments, which were wound-down and sold, respectively, during 2016. We conformed the presentation of prior periods, whereby commercial loan investments are included in the Investment Portfolio segment and commercial mortgage banking activities are included in Corporate/Other. Following is a full description of our current segments.

Our Investment Portfolio segment primarily consists of investments in residential jumbo loans, real estate securities, and MSR. Our securities portfolio primarily includes investments in residential mortgage-backed securities ("RMBS") retained from our Sequoia securitizations and RMBS issued by third parties, Agency issued CRT securities, as well as investments in Agency issued multifamily securities. Our residential loan investments are made through a subsidiary of Redwood Trust that is a member of the Federal Home Loan Bank of Chicago ("FHLBC") that utilizes attractive long-term financing from the FHLBC to make long-term investments directly in residential loans. Our MSR investments are primarily associated with residential loans we have sold, securitized, or retained for investment. The Investment Portfolio segment's main sources of revenue are interest income from investment portfolio securities and residential loans held-for-investment, as well as MSR income. Additionally, this segment may realize gains and losses upon the sale of securities. Funding expenses, hedging expenses, direct operating expenses, and tax provisions associated with these activities are also included in this segment.

Our Residential Mortgage Banking segment primarily consists of operating a mortgage loan conduit that acquires residential loans from third-party originators for subsequent sale, securitization, or transfer to our investment portfolio. We typically acquire prime, jumbo mortgages and the related mortgage servicing rights on a flow basis from our network of loan sellers and distribute those loans through our Sequoia private-label securitization program or to institutions that acquire pools of whole loans. We occasionally supplement our flow purchases with bulk loan acquisitions. This segment also includes various derivative financial instruments that we utilize to manage certain risks associated with residential loans we acquire. Our Residential Mortgage Banking segment's main source of



revenue is income from mortgage banking activities, which includes valuation increases (or gains) on the sale or securitization of loans and valuation changes from hedges used to manage risks associated with these activities. Additionally, this segment may generate interest income on loans held pending securitization or sale. Funding expenses, direct operating expenses, and tax expenses associated with these activities are also included in this segment.

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REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 21. Segment Information - (continued)

Segment contribution represents the measure of profit that we use to assess the performance of our business segments and make resource allocation and operating decisions. Certain expenses not directly assigned or allocated to one of our two segments, as well as activity from certain consolidated Sequoia entities and commercial mortgage banking activities (in the prior year), are included in the Corporate/Other column as reconciling items to our consolidated financial statements. These unallocated expenses primarily include interest expense associated with certain long-term debt, indirect operating expenses, and other expense.

The following tables present financial information by segment for the three and six months ended June 30, 2017 and 2016.

Table 21.1 – Business Segment Financial Information

| (In Thousands)                         | Three Months Ended June 30, 2017 |                                    |                     |           |
|----------------------------------------|----------------------------------|------------------------------------|---------------------|-----------|
|                                        | Investment<br>Portfolio          | Residential<br>Mortgage<br>Banking | Corporate/<br>Other | Total     |
| Interest income                        | \$45,833                         | \$ 8,415                           | \$ 4,976            | \$59,224  |
| Interest expense                       | (7,231 )                         | (4,403 )                           | (12,600 )           | (24,234 ) |
| Net interest income (loss)             | 38,602                           | 4,012                              | (7,624 )            | 34,990    |
| Non-interest income                    |                                  |                                    |                     |           |
| Mortgage banking activities, net       | —                                | 12,046                             | —                   | 12,046    |
| MSR income, net                        | 2,778                            | —                                  | —                   | 2,778     |
| Investment fair value changes, net     | 9,115                            | —                                  | (1,000 )            | 8,115     |
| Other income                           | 986                              | —                                  | —                   | 986       |
| Realized gains, net                    | 2,124                            | —                                  | (752 )              | 1,372     |
| Total non-interest income, net         | 15,003                           | 12,046                             | (1,752 )            | 25,297    |
| Direct operating expenses              | (1,454 )                         | (6,021 )                           | (11,166 )           | (18,641 ) |
| Provision for income taxes             | (2,320 )                         | (3,002 )                           | —                   | (5,322 )  |
| Segment Contribution                   | \$49,831                         | \$ 7,035                           | \$ (20,542 )        |           |
| Net Income                             |                                  |                                    |                     | \$36,324  |
| Non-cash amortization income (expense) | \$5,194                          | \$ (27 )                           | \$ (744 )           | \$4,423   |





REDWOOD TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 21. Segment Information - (continued)

| (In Thousands)                           | Six Months Ended June 30, 2016 |                                    |                     |           |
|------------------------------------------|--------------------------------|------------------------------------|---------------------|-----------|
|                                          | Investment<br>Portfolio        | Residential<br>Mortgage<br>Banking | Corporate/<br>Other | Total     |
| Interest income                          | \$102,809                      | \$15,779                           | \$10,527            | \$129,115 |
| Interest expense                         | (13,666 )                      | (6,893 )                           | (25,835 )           | (46,394 ) |
| Net interest income (loss)               | 89,143                         | 8,886                              | (15,308 )           | 82,721    |
| Reversal of provision for loan losses    | 6,243                          | —                                  | —                   | 6,243     |
| Non-interest income                      |                                |                                    |                     |           |
| Mortgage banking activities, net         | —                              | 17,008                             | (2,062 )            | 14,946    |
| MSR income, net                          | 9,064                          | —                                  | —                   | 9,064     |
| Investment fair value changes, net       | (28,681 )                      | —                                  | (1,923 )            | (30,604 ) |
| Other income                             | 2,514                          | —                                  | —                   | 2,514     |
| Realized gains, net                      | 19,130                         | —                                  | 292                 | 19,422    |
| Total non-interest income, net           | 2,027                          | 17,008                             | (3,693 )            | 15,342    |
| Direct operating expenses <sup>(1)</sup> | (4,938 )                       | (11,368 )                          | (34,301 )           | (50,607 ) |
| Provision for income taxes               | (355 )                         | —                                  | —                   | (355 )    |
| Segment Contribution                     | \$92,120                       | \$14,526                           | \$(53,302 )         |           |
| Net Income                               |                                |                                    |                     | \$53,344  |
| Non-cash amortization income (expense)   | \$14,384                       | \$(74 )                            | \$(1,995 )          | \$12,315  |

For the six months ended June 30, 2016, \$11 million of costs associated with the restructuring of our conforming (1)residential mortgage loan operations and commercial operations, included in the direct operating expense line item, are presented under the Corporate/Other column.

The following tables present the components of Corporate/Other for the three and six months ended June 30, 2017 and 2016.

Table 21.2 – Components of Corporate/Other

| (In Thousands)                     | Three Months Ended June 30,                   |             |             |                                               |             |             |
|------------------------------------|-----------------------------------------------|-------------|-------------|-----------------------------------------------|-------------|-------------|
|                                    | 2017                                          |             |             | 2016                                          |             |             |
|                                    | Legacy<br>Consolidated<br>VIEs <sup>(1)</sup> | Other       | Total       | Legacy<br>Consolidated<br>VIEs <sup>(1)</sup> | Other       | Total       |
| Interest income                    | \$4,863                                       | \$113       | \$4,976     | \$4,911                                       | \$(80 )     | \$4,831     |
| Interest expense                   | (3,692 )                                      | (8,908 )    | (12,600 )   | (3,271 )                                      | (9,410 )    | (12,681 )   |
| Net interest income (loss)         | 1,171                                         | (8,795 )    | (7,624 )    | 1,640                                         | (9,490 )    | (7,850 )    |
| Non-interest income                |                                               |             |             |                                               |             |             |
| Investment fair value changes, net | (987 )                                        | (13 )       | (1,000 )    | (251 )                                        | (36 )       | (287 )      |
| Realized gains, net                | —                                             | (752 )      | (752 )      | —                                             | —           | —           |
| Total non-interest income, net     | (987 )                                        | (765 )      | (1,752 )    | (251 )                                        | (36 )       | (287 )      |
| Direct operating expenses          | —                                             | (11,166 )   | (11,166 )   | —                                             | (11,281 )   | (11,281 )   |
| Total                              | \$184                                         | \$(20,726 ) | \$(20,542 ) | \$1,389                                       | \$(20,807 ) | \$(19,418 ) |



REDWOOD TRUST, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017

(Unaudited)

Note 21. Segment Information - (continued)

| (In Thousands)                     | Six Months Ended June 30,           |            |            | 2016                                |            |            |
|------------------------------------|-------------------------------------|------------|------------|-------------------------------------|------------|------------|
|                                    | 2017                                |            |            | Legacy                              |            |            |
|                                    | Consolidated<br>VIEs <sup>(1)</sup> | Other      | Total      | Consolidated<br>VIEs <sup>(1)</sup> | Other      | Total      |
| Interest income                    | \$9,701                             | \$179      | \$9,880    | \$9,688                             | \$839      | \$10,527   |
| Interest expense                   | (7,208)                             | (18,235)   | (25,443)   | (6,568)                             | (19,267)   | (25,835)   |
| Net interest income (loss)         | 2,493                               | (18,056)   | (15,563)   | 3,120                               | (18,428)   | (15,308)   |
| Non-interest income                |                                     |            |            |                                     |            |            |
| Mortgage banking activities, net   | —                                   | —          | —          | —                                   | (2,062)    | (2,062)    |
| Investment fair value changes, net | (2,797)                             | (11)       | (2,808)    | (1,831)                             | (92)       | (1,923)    |
| Realized gains, net                | —                                   | (752)      | (752)      | —                                   | 292        | 292        |
| Total non-interest income, net     | (2,797)                             | (763)      | (3,560)    | (1,831)                             | (1,862)    | (3,693)    |
| Direct operating expenses          | —                                   | (21,918)   | (21,918)   | —                                   | (34,301)   | (34,301)   |
| Total                              | \$(304)                             | \$(40,737) | \$(41,041) | \$1,289                             | \$(54,591) | \$(53,302) |

<sup>(1)</sup> Legacy consolidated VIEs represent legacy Sequoia entities that are consolidated for GAAP financial reporting purposes. See Note 4 for further discussion on VIEs.

The following table presents supplemental information by segment at June 30, 2017 and December 31, 2016.

Table 21.3 – Supplemental Segment Information

| (In Thousands)            | Investment<br>Portfolio | Residential<br>Mortgage<br>Banking | Corporate/<br>Other | Total       |
|---------------------------|-------------------------|------------------------------------|---------------------|-------------|
| June 30, 2017             |                         |                                    |                     |             |
| Residential loans         | \$2,360,234             | \$837,371                          | \$707,686           | \$3,905,291 |
| Real estate securities    | 1,218,503               | —                                  | —                   | 1,218,503   |
| Mortgage servicing rights | 63,770                  | —                                  | —                   | 63,770      |
| Total assets              | 3,809,618               | 859,706                            | 986,158             | 5,655,482   |
| December 31, 2016         |                         |                                    |                     |             |
| Residential loans         | \$2,261,016             | \$835,399                          | \$791,636           | \$3,888,051 |
| Real estate securities    | 1,018,439               | —                                  | —                   | 1,018,439   |
| Mortgage servicing rights | 118,526                 | —                                  | —                   | 118,526     |
| Total assets              | 3,615,535               | 866,356                            | 1,001,586           | 5,483,477   |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### INTRODUCTION

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Our MD&A is presented in six main sections:

- Overview
- Results of Operations
- Liquidity and Capital Resources
- Off Balance Sheet Arrangements and Contractual Obligations
- Critical Accounting Policies and Estimates
- New Accounting Standards

Our MD&A should be read in conjunction with the Consolidated Financial Statements and related Notes included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part II, Item 8, Financial Statements and Supplementary Data in our most recent Annual Report on Form 10-K, as well as the sections entitled "Risk Factors" in Part I, Item 1A of our most recent Annual Report on Form 10-K and Part II, Item 1A of this Quarterly Report on Form 10-Q, as well as other cautionary statements and risks described elsewhere in this report and our most recent Annual Report on Form 10-K. The discussion in this MD&A contains forward-looking statements that involve substantial risks and uncertainties. Our actual results could differ materially from those anticipated in these forward looking statements as a result of various factors, such as those discussed in the Cautionary Statement below.

References herein to "Redwood," the "company," "we," "us," and "our" include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires. Financial information concerning our business is set forth in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," and our consolidated financial statements and notes thereto, which are included in Part I, Item 1 of this Quarterly Report on Form 10-Q. Our website can be found at [www.redwoodtrust.com](http://www.redwoodtrust.com). We make available, free of charge through the investor information section of our website, access to our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the U.S. Securities Exchange Act of 1934, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission ("SEC"). We also make available, free of charge, access to our charters for our Audit Committee, Compensation Committee, and Governance and Nominating Committee, our Corporate Governance Standards, and our Code of Ethics governing our directors, officers, and employees. Within the time period required by the SEC and the New York Stock Exchange, we will post on our website any amendment to the Code of Ethics and any waiver applicable to any executive officer, director, or senior officer (as defined in the Code). In addition, our website includes information concerning purchases and sales of our equity securities by our executive officers and directors, and may include disclosure relating to certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time. The information on our website is not part of this Quarterly Report on Form 10-Q.

Our Investor Relations Department can be contacted at One Belvedere Place, Suite 300, Mill Valley, CA 94941, Attn: Investor Relations, telephone (866) 269-4976.



## Our Business

Redwood Trust, Inc., together with its subsidiaries, focuses on investing in mortgages and other real estate-related assets and engaging in mortgage banking activities. We seek to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time and to generate income through our mortgage banking activities. We operate our business in two segments: Investment Portfolio and Residential Mortgage Banking. Our primary sources of income are net interest income from our investment portfolio and non-interest income from our mortgage banking activities. Net interest income consists of the interest income we earn on investments less the interest expense we incur on borrowed funds and other liabilities. Income from mortgage banking activities consists of the profit we seek to generate through the acquisition of loans and their subsequent sale or securitization.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as "the REIT" or "our REIT." We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as "our operating subsidiaries" or "our taxable REIT subsidiaries" or "TRS." Our mortgage banking activities and investments in MSRs are generally carried out through our taxable REIT subsidiaries, while our portfolio of mortgage- and other real estate-related investments is primarily held at our REIT. We generally intend to retain profits generated and taxed at our taxable REIT subsidiaries, and to distribute as dividends at least 90% of the taxable income we generate at our REIT.

Redwood Trust, Inc. was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

## Our Business Segments

During the first quarter of 2017, we reorganized our segments to align with changes in how we view our segments for making operating decisions and assessing performance. Specifically, we eliminated our Commercial segment and renamed our Residential Investments segment as the Investment Portfolio segment. This Investment Portfolio segment now includes both residential investments and our commercial investments, which are primarily comprised of investments in multifamily securities. Our Commercial segment previously included our commercial mortgage banking operations and our commercial loan investments, which were wound-down and sold, respectively, during 2016. We conformed the presentation of prior periods, whereby commercial loan investments are included in the Investment Portfolio segment and commercial mortgage banking activities are included in Corporate/Other. Following is a full description of our current segments.

Our Investment Portfolio segment primarily consists of investments in residential jumbo loans, real estate securities, and MSRs. Our securities portfolio primarily includes investments in residential mortgage-backed securities ("RMBS") retained from our Sequoia securitizations and RMBS issued by third parties, Agency issued credit risk transfer ("CRT") securities, as well as investments in Agency issued multifamily securities. Our residential loan investments are made through a subsidiary of Redwood Trust that is a member of the Federal Home Loan Bank of Chicago ("FHLBC") that utilizes attractive long-term financing from the FHLBC to make long-term investments directly in residential loans. Our MSR investments are primarily associated with residential loans we have sold, securitized, or retained for investment. The Investment Portfolio segment's main sources of revenue are interest income from investment portfolio securities and residential loans held-for-investment, as well as MSR income. Additionally, this segment may realize gains and losses upon the sale of securities. Funding expenses, hedging expenses, direct operating expenses, and tax provisions associated with these activities are also included in this segment.

Our Residential Mortgage Banking segment primarily consists of operating a mortgage loan conduit that acquires residential loans from third-party originators for subsequent sale, securitization, or transfer to our investment portfolio. We typically acquire prime, jumbo mortgages and the related mortgage servicing rights on a flow basis from our network of loan sellers and distribute those loans through our Sequoia private-label securitization program or to institutions that acquire pools of whole loans. We occasionally supplement our flow purchases with bulk loan acquisitions. This segment also includes various derivative financial instruments that we utilize to manage certain risks associated with residential loans we acquire. Our Residential Mortgage Banking segment's main source of revenue is income from mortgage banking activities, which includes valuation increases (or gains) on the sale or

securitization of loans and valuation changes from hedges used to manage risks associated with these activities. Additionally, this segment may generate interest income on loans held pending securitization or sale. Funding expenses, direct operating expenses, and tax expenses associated with these activities are also included in this segment.

### Consolidated Securitization Entities

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. We are required under Generally Accepted Accounting Principles in the United States (“GAAP”) to consolidate the assets and liabilities of certain Sequoia securitization entities we have sponsored for financial reporting purposes. However, each of these entities is independent of Redwood and of each other, and the assets and liabilities of these entities are not owned by us or legal obligations of ours, respectively, although we are exposed to certain financial risks associated with our role as the sponsor or depositor of these entities and, to the extent we hold securities issued by, or other investments in, these entities, we are exposed to the performance of these entities and the assets they hold. We refer to certain of these securitization entities as “consolidated Sequoia entities,” and where applicable, in analyzing our results of operations, we distinguish results from current operations “at Redwood” and from consolidated Sequoia entities.

### Cautionary Statement

This Quarterly Report on Form 10-Q and the documents incorporated by reference herein contain forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as “anticipate,” “estimate,” “will,” “should,” “expect,” “believe,” “intend,” “seek,” “plan” and similar expressions or their forms, or by references to strategy, plans, or intentions. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and this Quarterly Report on Form 10-Q, in each case under the caption “Risk Factors.” Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports we file with the SEC, including reports on Forms 10-Q and 8-K. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Statements regarding the following subjects, among others, are forward-looking by their nature: (i) statements we make regarding Redwood’s business strategy and strategic focus, including statements relating to our confidence in our overall market position, strategy and long-term prospects, and our belief in the long-term efficiency of private label securitization as a form of mortgage financing; (ii) statements regarding the private-label RMBS market, our expectations of new issuers emerging in the RMBS market and opportunities to invest in third-party subordinate securities, the impact on loan pricing and mortgage banking margins, and statements regarding Sequoia securitization activity in 2017; (iii) statements regarding our long-term debt and upcoming maturities of convertible notes in 2018 and 2019; (iv) statements regarding ongoing litigation against various trustees of RMBS transactions, our expectations regarding the exposure of our legacy portfolio to losses from this litigation, and exposure of new Sequoia securitizations to similar claims; (v) statements regarding our investment portfolio, including the potential impact of changes in credit spreads and asset prices during the second half of 2017 and potential changes in future open market activity and monetary policy by the Federal Reserve; (vi) statements regarding our mortgage banking activities, including expectations relating to loan sale margins and our expanded-prime Redwood Choice loan program; (vii) statements relating to acquiring residential mortgage loans in the future that we have identified for purchase or plan to purchase, including the amount of such loans that we identified for purchase during the second quarter of 2017 and at June 30, 2017, and expected fallout and the corresponding volume of residential mortgage loans expected to be available for purchase; (viii) statements relating to our estimate of our available capital (including that we estimate our capital available for investments at June 30, 2017 to be approximately \$180 million), our approach to raising capital, and that we expect to free up additional capital for redeployment through the continued optimization of our investment portfolio; (ix) statements we make regarding our dividend policy, including our intention to pay a regular dividend of \$0.28 per share per quarter in 2017; and (x) statements regarding our expectations and estimates relating to the characterization for income tax purposes of our dividend distributions, our expectations and estimates relating to tax accounting, tax liabilities and tax savings, and GAAP tax provisions, and our estimates of REIT taxable income and TRS taxable income.



Important factors, among others, that may affect our actual results include:

- the pace at which we redeploy our available capital into new investments;
- interest rate volatility, changes in credit spreads, and changes in liquidity in the market for real estate securities and loans;
- changes in the demand from investors for residential mortgages and investments, and our ability to distribute residential mortgages through our whole-loan distribution channel;
- our ability to finance our investments in securities and our acquisition of residential mortgages with short-term debt;
- changes in the values of assets we own;
- general economic trends, the performance of the housing, real estate, mortgage, credit, and broader financial markets, and their effects on the prices of earning assets and the credit status of borrowers;
- federal and state legislative and regulatory developments, and the actions of governmental authorities, including the new U.S. presidential administration, and in particular those affecting the mortgage industry or our business (including, but not limited to, the Federal Housing Finance Agency's rules relating to FHLB membership requirements and the implications for our captive insurance subsidiary's membership in the FHLB);
- strategic business and capital deployment decisions we make;
- developments related to the fixed income and mortgage finance markets and the Federal Reserve's statements regarding its future open market activity and monetary policy;
- our exposure to credit risk and the timing of credit losses within our portfolio;
- the concentration of the credit risks we are exposed to, including due to the structure of assets we hold and the geographical concentration of real estate underlying assets we own;
- our exposure to adjustable-rate mortgage loans;
- the efficacy and expense of our efforts to manage or hedge credit risk, interest rate risk, and other financial and operational risks;
- changes in credit ratings on assets we own and changes in the rating agencies' credit rating methodologies;
- changes in interest rates; changes in mortgage prepayment rates;
- changes in liquidity in the market for real estate securities and loans;
- our ability to finance the acquisition of real estate-related assets with short-term debt;
- the ability of counterparties to satisfy their obligations to us;
- our involvement in securitization transactions, the profitability of those transactions, and the risks we are exposed to in engaging in securitization transactions;
- exposure to claims and litigation, including litigation arising from our involvement in securitization transactions;
- ongoing litigation against various trustees of RMBS transactions;
- whether we have sufficient liquid assets to meet short-term needs;
- our ability to successfully compete and retain or attract key personnel;
- our ability to adapt our business model and strategies to changing circumstances;
- changes in our investment, financing, and hedging strategies and new risks we may be exposed to if we expand our business activities;
- our exposure to a disruption or breach of the security of our technology infrastructure and systems;
- exposure to environmental liabilities;
- our failure to comply with applicable laws and regulations;
- our failure to maintain appropriate internal controls over financial reporting and disclosure controls and procedures;
- the impact on our reputation that could result from our actions or omissions or from those of others; changes in accounting principles and tax rules;
- our ability to maintain our status as a REIT for tax purposes;
- limitations imposed on our business due to our REIT status and our status as exempt from registration under the Investment Company Act of 1940;
- decisions about raising, managing, and distributing capital; and
- other factors not presently identified.

This Quarterly Report on Form 10-Q may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.



## OVERVIEW

### Business Update

During the second quarter of 2017, the equity and fixed income markets were steady and did not show signs of reacting to potential sources of volatility, including modest GDP growth, less accommodating policy actions by the Federal Reserve, persistent political drama, and heightened geopolitical risks. This behavior has become a familiar pattern to us in recent quarters, albeit still somewhat surprising, as investors continue to push credit spreads tighter amidst competition for yield.

Against this background, we are pleased with the \$78 million of capital we were able to deploy at attractive levels during the second quarter. We also completed our fourth securitization of 2017 during the second quarter, and our fifth early in the third quarter of 2017. Momentum behind our Redwood Choice residential mortgage loan acquisition program remains strong as we are working towards a securitization of Choice loans later this year.

In this update, we provide our thoughts on capital and investing, review our mortgage banking activities, and discuss recent developments in legacy RMBS litigation. We conclude with a brief update of our outlook for the remainder of 2017.

### Capital and Investing

We aggressively added to our investment portfolio early in 2017, which proved beneficial as asset prices continued to climb through the second quarter. Through the first half of 2017, we deployed \$274 million of capital towards new investments (including convertible debt repurchases) and ended the second quarter with \$180 million of capital available for investment. We also continued to free up additional capital for redeployment through the optimization of our investment portfolio. For the second quarter, this optimization included liquidating most of our conforming MSR portfolio and financing our multifamily securities (versus holding with equity), as well as selling certain securities where the current market yield was below our cost of capital given the very favorable pricing/spread environment noted above.

While strong markets make acquiring securities at attractive levels a challenge, they also make issuing them more profitable - and we have taken advantage of the opportunity through our Sequoia securitization program. Other issuers have also been active, resulting in RMBS market issuance volume in 2017, through July, that has already exceeded issuance activity for all of 2016. Anticipated new entrants into the securitization business should lead to the issuance of additional third-party subordinate securities that we can acquire to hold in our investment portfolio.

An added benefit of strong liquidity in mortgage finance markets has been more favorable financing terms for our securities portfolio. During the second quarter, the cost of securities repurchase debt became less than our loan warehouse debt costs, and created an opportunity for us to finance our subordinated multifamily securities with repurchase facilities and reduce our outstanding loan warehouse debt by a similar amount, lowering our overall debt costs.

The market for convertible debt issuance has also improved. We continue to actively evaluate our options in respect to our upcoming convertible debt maturities in 2018 and 2019, and also repurchased \$37 million of our outstanding convertible debt during the second quarter.

### Residential Mortgage Banking

Our loan purchase commitments increased to \$1.4 billion in the second quarter, up from \$1.1 billion in the first quarter of 2017. Volume through our expanded prime residential loan purchase program, Redwood Choice, continued to increase. Choice purchase commitments in the second quarter increased almost 30% from the first quarter of 2017 and accounted for approximately 20% of our total second quarter volume. Rates and yields on Choice loans continue to be approximately 100 to 125 basis points higher than rates and yields on residential loans acquired through our traditional Redwood Select program. Given the more attractive yield profiles, we now accumulate almost all Choice loans for investment, and plan to complete our first securitization of Choice loans later this year.

During the second quarter, we completed our fourth Sequoia securitization, SEMT 2017-4, which was backed by loans totaling \$362 million. We followed this transaction in July with SEMT 2017-5, a larger securitization backed by loans totaling \$484 million (principal value). Accompanying our securitization activity were whole loan sales of \$333 million to portfolio buyers during the second quarter.

Strong markets and continued operational efficiencies helped our second quarter mortgage banking margins, which remained above our long-term expectations, though lower than the first quarter of 2017. If new issuers emerge in the

RMBS market, we expect that will drive an increase in loan prices and a decline in mortgage banking margins toward our long-term expectations. Our focus remains on providing best-in-class service to our loan sellers and investors, sustaining the base we have established even as competition increases.



### Legacy RMBS Litigation

As a leading issuer of private-label RMBS since the financial crisis, we have been focused on a recent development in one of the RMBS investor lawsuits against trustees of legacy RMBS transactions. In June 2017, twenty legacy RMBS transactions that have Wells Fargo Bank, N.A. as a trustee were subject to a redemption. Despite being redeemed at par, the investors in these RMBS transactions ended up taking losses as the trustee withheld more than \$90 million from the investors in these twenty deals. The trustee has asserted that its indemnity rights entitled it to withhold the funds in order to cover its anticipated litigation costs as trustee. The holdback was immediately challenged in court, and it remains to be seen if it will be overturned through litigation.

One of the legacy RMBS investments in our portfolio was directly impacted by the holdback, resulting in a loss of approximately \$0.5 million during the second quarter. We do not believe our legacy portfolio has any further meaningful exposure to this trustee regarding additional holdbacks on securities that could be called, although it is unclear at this point if other trustees of legacy RMBS will adopt this practice.

We believe that our new Sequoia securitizations are less vulnerable to such an action by any trustee, for several reasons. The new transactions contain structural protections for investors, contractual clarity on trustee and other deal participant responsibilities, and a due diligence process that is performed prior to issuance in order to provide investors with upfront transparency on risks. In addition, we believe the high credit quality of these transactions reduces their exposure to this type of litigation or holdback. Our most recent Sequoia transaction, priced after the Wells Fargo holdback announcement and resulting publicity, was not negatively impacted in its overall execution because of the factors noted above.

For additional information on this topic see Part II, Item 1A - Risk Factors of this Quarterly Report on Form 10-Q.

### Outlook

We remain sensitive to the potential for a selloff in asset prices that could impact earnings in the second half of 2017 if credit spreads widen. The Federal Reserve's statements and actions to begin winding down its portfolio of treasury and agency mortgage-backed securities will at some point factor into market liquidity and asset prices.

While the prospect of a decline in the market may impact our near-term earnings, we welcome the prospect of cheaper assets given our capital position. Unlike traditional mortgage REITs, our credit-focused investment model does not rely on significant leverage to generate investment portfolio returns. A widening of credit spreads could allow us to add a significant number of attractive assets to our investment portfolio in a short period of time, making it advantageous to be patient with capital and attuned to market developments that could indicate a cyclical turn.

Financial and Operational Overview - Second Quarter of 2017

Highlights

Our GAAP earnings were \$0.43 per share for the second quarter of 2017, consistent with \$0.43 per share for the first quarter of 2017. GAAP earnings during the second quarter benefited from higher net interest income due to capital deployment and positive fair value adjustments on securities in our investment portfolio due to continued spread tightening.

Our GAAP book value was \$15.29 per share at June 30, 2017, as compared with \$15.13 per share at March 31, 2017. This increase was primarily driven by our quarterly earnings exceeding our dividend.

We deployed \$78 million of capital in the second quarter of 2017 toward new investments, including \$36 million in Sequoia and third-party RMBS, \$35 million in Agency residential CRT securities, and \$7 million in Agency multifamily securities. Additionally, we repurchased \$37 million of our convertible debt during the second quarter. During the second quarter of 2017, we sold \$72 million of securities and \$41 million of MSR, representing substantially all of our remaining conforming MSR. These sales freed up \$79 million of capital for reinvestment after the repayment of associated debt.

We purchased \$1.22 billion of residential jumbo loans during the second quarter of 2017. At June 30, 2017, our pipeline of jumbo residential loans identified for purchase was \$1.25 billion.

Residential loan sales totaled \$695 million during the second quarter of 2017 and included \$333 million of whole loan sales to third parties and \$362 million of loans that were securitized.

## Key Earnings Metrics

The following table presents key earnings metrics for the three and six months ended June 30, 2017.

Table 1 – Key Earnings Metrics

|                                       | Three<br>Months<br>Ended<br>June 30,<br>2017 | Six<br>Months<br>Ended<br>June 30,<br>2017 |   |  |
|---------------------------------------|----------------------------------------------|--------------------------------------------|---|--|
| (In Thousands, except per Share Data) |                                              |                                            |   |  |
| Net income                            | \$36,324                                     | \$73,293                                   |   |  |
| Net income per diluted common share   | \$0.43                                       | \$0.85                                     |   |  |
| Annualized GAAP return on equity      | 12                                           | % 13                                       | % |  |
| REIT taxable income per share         | \$0.25                                       | \$0.47                                     |   |  |
| Dividends per share                   | \$0.28                                       | \$0.56                                     |   |  |

A detailed discussion of our second quarter of 2017 net income is included in the Results of Operations section of this MD&A that follows.

## Book Value per Share

At June 30, 2017, our book value was \$1.18 billion, or \$15.29 per share, an increase from \$15.13 per share at March 31, 2017. The following table sets forth the changes in our book value per share for the three and six months ended June 30, 2017.

Table 2 – Changes in Book Value per Share

|                                                                    | Three<br>Months<br>Ended<br>June 30,<br>2017 | Six<br>Months<br>Ended<br>June 30,<br>2017 |
|--------------------------------------------------------------------|----------------------------------------------|--------------------------------------------|
| (In Dollars, per share basis)                                      |                                              |                                            |
| Beginning book value per share                                     | \$15.13                                      | \$14.96                                    |
| Net income                                                         | 0.43                                         | 0.85                                       |
| Changes in unrealized gains on securities, net from:               |                                              |                                            |
| Realized gains recognized in net income                            | (0.02 )                                      | (0.06 )                                    |
| Amortization income recognized in net income                       | (0.05 )                                      | (0.10 )                                    |
| Mark-to-market adjustments, net                                    | 0.09                                         | 0.20                                       |
| Total change in unrealized gains on securities, net                | 0.02                                         | 0.04                                       |
| Dividends                                                          | (0.28 )                                      | (0.56 )                                    |
| Equity compensation, net                                           | —                                            | (0.01 )                                    |
| Changes in unrealized losses on derivatives hedging long-term debt | (0.03 )                                      | 0.02                                       |
| Other, net                                                         | 0.02                                         | (0.01 )                                    |
| Ending Book Value per Share                                        | \$15.29                                      | \$15.29                                    |

Our GAAP book value per share increased \$0.16 per share to \$15.29 per share during the second quarter of 2017. This increase was primarily driven by our quarterly earnings exceeding our quarterly dividend, and an increase in unrealized gains on our securities portfolio.

Unrealized gains on our available-for-sale securities increased \$0.02 per share during the second quarter of 2017, primarily as a result of a positive \$0.09 per share mark-to-market adjustment on our available-for-sale securities due to improved pricing during the quarter. This increase was partially offset by \$0.05 per share of discount amortization income recognized in earnings from the appreciation in the amortized cost basis of our available-for-sale securities, and \$0.02 per share of previously unrealized net gains that were realized as income from the sale of securities.

Higher benchmark interest rates during the second quarter of 2017 resulted in a \$0.03 per share decrease to book value due to an increase in unrealized losses on the derivatives hedging a portion of our long-term debt. At June 30, 2017, the cumulative unrealized loss on these derivatives, which is included in GAAP book value per share, was \$0.58 per share.



### Capital Allocation Summary

This section provides an overview of our capital position and how it was allocated at the end of the second quarter of 2017. A detailed discussion of our liquidity and capital resources is provided in the Liquidity and Capital Resources section of this MD&A that follows.

We use a combination of equity and corporate debt (which we collectively refer to as "capital") to fund our business. We also utilize various forms of collateralized short-term and long-term debt to finance certain investments and to warehouse some of our inventory of residential loans held-for-sale. We do not consider this collateralized debt as "capital" and, therefore, it is presented separately from allocated capital in the table below. The following table presents how our capital was allocated between business segments and investment types at June 30, 2017.

Table 3 – Capital Allocation Summary

At June 30, 2017

| (Dollars in Thousands)                           | Fair Value  | Collateralized Debt | Allocated Capital | % of Total Capital |
|--------------------------------------------------|-------------|---------------------|-------------------|--------------------|
| Investment portfolio                             |             |                     |                   |                    |
| Residential loans/FHLB stock                     | \$2,403,627 | \$(1,999,999)       | \$403,628         | 23 %               |
| Residential securities                           | 1,048,194   | (348,813)           | 699,381           | 39 %               |
| Commercial/Multifamily securities <sup>(1)</sup> | 170,309     | (120,678)           | 49,631            | 3 %                |
| Mortgage servicing rights                        | 63,770      | —                   | 63,770            | 4 %                |
| Other assets/(other liabilities)                 | 123,718     | (59,108)            | 64,610            | 4 %                |
| Cash and liquidity capital                       |             |                     | 314,764           | 17 %               |
| Total investment portfolio                       | \$3,809,618 | \$(2,528,598)       | 1,595,784         | 90 %               |
| Residential mortgage banking                     |             |                     | 170,000           | 10 %               |
| Total                                            |             |                     | \$1,765,784       | 100 %              |

(1)Includes \$150 million of multifamily securities and \$20 million of investment grade CMBS.

Our total capital was \$1.77 billion at June 30, 2017, and included \$1.18 billion of equity capital and \$0.59 billion of the total debt on our consolidated balance sheet. This portion of debt included \$250 million of convertible debt due in 2018, \$201 million of exchangeable debt due in 2019, and \$140 million of trust-preferred securities due in 2037.

Of our \$1.77 billion of total capital at June 30, 2017, \$1.60 billion (or 90%) was allocated to our investments with the remaining \$170 million (or 10%) allocated to our residential mortgage-banking activities.

A component of our allocated capital in the table above is "cash and liquidity capital," which represents a combination of capital available for investment and risk capital held for liquidity management purposes. At June 30, 2017, we estimate that our capital available for investments was approximately \$180 million. During the second half of 2017, we expect to free up additional capital for redeployment through the continued optimization of our investment portfolio, selling existing investments as higher-yielding opportunities arise.

## RESULTS OF OPERATIONS

Within this Results of Operations section, we provide commentary that compares results year-over-year for 2017 and 2016. Most tables include a "change" column that shows the amount by which the results from 2017 are greater or less than the results from the respective period in 2016. Unless otherwise specified, references in this section to increases or decreases during the "three-month periods" refer to the change in results for the second quarter of 2017, compared to the second quarter of 2016, and increases or decreases in the "six-month periods" refer to the change in results for the first six months of 2017, compared to the first six months of 2016.

The following table presents the components of our net income for the three and six months ended June 30, 2017 and 2016.

Table 4 – Net Income

| (In Thousands, except per Share Data) | Three Months<br>Ended June 30, |           |           | Six Months Ended<br>June 30, |           |            |
|---------------------------------------|--------------------------------|-----------|-----------|------------------------------|-----------|------------|
|                                       | 2017                           | 2016      | Change    | 2017                         | 2016      | Change     |
| Net Interest Income                   | \$34,990                       | \$44,343  | \$(9,353) | \$68,587                     | \$82,721  | \$(14,134) |
| Reversal of provision for loan losses | —                              | 6,532     | (6,532 )  | —                            | 6,243     | (6,243 )   |
| Net Interest Income After Provision   | 34,990                         | 50,875    | (15,885)  | 68,587                       | 88,964    | (20,377 )  |
| Non-interest Income                   |                                |           |           |                              |           |            |
| Mortgage banking activities, net      | 12,046                         | 7,728     | 4,318     | 29,650                       | 14,946    | 14,704     |
| MSR income, net                       | 2,778                          | 2,783     | (5 )      | 4,491                        | 9,064     | (4,573 )   |
| Investment fair value changes, net    | 8,115                          | (11,066 ) | 19,181    | 9,666                        | (30,604 ) | 40,270     |
| Other income                          | 986                            | 1,559     | (573 )    | 2,170                        | 2,514     | (344 )     |
| Realized gains, net                   | 1,372                          | 9,884     | (8,512 )  | 7,075                        | 19,422    | (12,347 )  |
| Total non-interest income, net        | 25,297                         | 10,888    | 14,409    | 53,052                       | 15,342    | 37,710     |
| Operating expenses                    | (18,641 )                      | (20,155 ) | 1,514     | (36,867 )                    | (50,607 ) | 13,740     |
| Net income before income taxes        | 41,646                         | 41,608    | 38        | 84,772                       | 53,699    | 31,073     |
| Provision for income taxes            | (5,322 )                       | (327 )    | (4,995 )  | (11,479 )                    | (355 )    | (11,124 )  |
| Net Income                            | \$36,324                       | \$41,281  | \$(4,957) | \$73,293                     | \$53,344  | \$19,949   |
| Diluted earnings per common share     | \$0.43                         | \$0.48    | \$(0.05 ) | \$0.85                       | \$0.67    | \$0.18     |

The decrease in net interest income during the three- and six-month periods was primarily a result of the sale our commercial mezzanine loans during 2016. This decline was partially offset by higher net interest income from our residential investments as a result of capital deployment during 2016 and the first half of 2017.

## Provision for Loan Losses

The provision for loan losses in 2016 was related to our commercial mezzanine loans. Prior to their sale in 2016, the commercial loans were reclassified to held-for-sale status, at which point the allowance for loan losses was reversed and no longer maintained for these loans.

## Mortgage Banking Activities, Net

Income from mortgage banking activities, net includes results from our residential jumbo mortgage banking operations and, prior to the second quarter of 2016, results from our residential conforming and commercial mortgage banking operations. The increase in mortgage banking activities during the three- and six-month periods was predominantly due to higher gross margins from our jumbo residential mortgage banking activities on slightly higher volume.

A more detailed analysis of the changes in this line item is included in Residential Mortgage Banking portion of the "Results of Operations by Segment" section that follows.

#### MSR Income, Net

MSR income, net is comprised of the net fee income we earn from our MSR investments as well as changes in their market value and the market value of their associated derivatives. MSR income decreased in 2017 primarily due to lower average balances of MSRs outstanding during 2017, as sales and paydowns outpaced new acquisitions.

#### Investment Fair Value Changes, Net

Investment fair value changes, net, is primarily comprised of the change in fair values of our residential loans held-for-investment and financed with FHLB borrowings, our investment securities classified as trading, and interest rate hedges associated with each of these investments.

During the three and six months ended June 30, 2017, the positive investment fair value changes primarily resulted from net increases in the fair value of our trading securities and their associated hedges, which were primarily due to tightening spreads on these securities during that period. These increases were partially offset by net decreases in the fair value of our residential loans held-for-investment and their associated hedges, primarily resulting from principal paydowns and hedging costs.

During the three and six months ended June 30, 2016, the negative investment fair value changes primarily resulted from net decreases in the fair value of our residential loans held-for-investment and their associated hedges, which were primarily due to a significant decline in market interest rates during the period, which had a net negative effect on our hedged investments.

Additional detail on our investment fair value changes is included in the Investment Portfolio portion of the “Results of Operations by Segment” section that follows.

#### Other Income

Other income in both the three- and six-month periods was primarily comprised of income from our residential loan risk sharing arrangements with Fannie Mae and Freddie Mac.

#### Realized Gains, Net

During the three and six months ended June 30, 2017, we realized gains of \$1 million and \$7 million, primarily from the sale of \$19 million and \$38 million of AFS securities, respectively. Additionally, during the three months ended June 30, 2017, we realized a \$1 million loss from the repurchase of \$37 million of convertible debt. During the three and six months of 2016, we realized gains of \$10 million and \$19 million, primarily from the sale of \$89 million and \$215 million of AFS securities, respectively.

#### Operating Expenses

The decrease in operating expenses during the three- and six-month periods was primarily due to the restructuring of our residential conforming and commercial mortgage banking operations during the first quarter of 2016, which resulted in a lower run-rate of expenses. Excluding the \$11 million of restructuring charges recorded during the six months ended June 30, 2016, operating expenses were \$40 million.

#### Provision for Income Taxes

Our income taxes result almost entirely from activity at our taxable REIT subsidiaries, which primarily includes our mortgage banking activities and MSR investments. During the first six months of 2017, we recorded a tax provision of \$11 million, primarily related to GAAP income earned from mortgage banking activities at our TRS. During the first half of 2016, we incurred GAAP losses at our TRS and, due to a full valuation allowance on our deferred tax assets, we did not record a material tax provision or benefit. For additional detail on income taxes, see the “Taxable Income” section that follows.

## Net Interest Income

The following tables present the components of net interest income for the three and six months ended June 30, 2017 and 2016.

Table 5 – Net Interest Income

| (Dollars in Thousands)                            | Three Months Ended June 30,         |                  |                |                                     |                  |                |
|---------------------------------------------------|-------------------------------------|------------------|----------------|-------------------------------------|------------------|----------------|
|                                                   | 2017                                |                  |                | 2016                                |                  |                |
|                                                   | Interest                            | Average          | Yield          | Interest                            | Average          | Yield          |
|                                                   | Income/<br>(Expense) <sup>(1)</sup> | Balance          |                | Income/<br>(Expense) <sup>(1)</sup> | Balance          |                |
| <b>Interest Income</b>                            |                                     |                  |                |                                     |                  |                |
| Residential loans, held-for-sale                  | \$8,364                             | \$809,231        | 4.1 %          | \$7,911                             | \$892,695        | 3.5 %          |
| Residential loans - HFI at Redwood <sup>(2)</sup> | 23,408                              | 2,358,355        | 4.0 %          | 22,333                              | 2,288,560        | 3.9 %          |
| Residential loans - HFI at Sequoia <sup>(2)</sup> | 4,863                               | 716,778          | 2.7 %          | 4,910                               | 895,359          | 2.2 %          |
| Commercial loans                                  | 263                                 | 1,602            | N/A            | 12,921                              | 332,387          | 15.5 %         |
| Trading securities                                | 10,713                              | 666,009          | 6.4 %          | 5,082                               | 245,880          | 8.3 %          |
| Available-for-sale securities                     | 11,113                              | 444,179          | 10.0 %         | 13,335                              | 515,596          | 10.3 %         |
| Other interest income                             | 500                                 | 191,722          | 1.0 %          | 295                                 | 268,706          | 0.4 %          |
| <b>Total interest income</b>                      | <b>59,224</b>                       | <b>5,187,876</b> | <b>4.6 %</b>   | <b>66,787</b>                       | <b>5,439,183</b> | <b>4.9 %</b>   |
| <b>Interest Expense</b>                           |                                     |                  |                |                                     |                  |                |
| Short-term debt facilities                        | (6,563 )                            | 1,039,741        | (2.5 )%        | (5,337 )                            | 1,103,082        | (1.9 )%        |
| Short-term debt - convertible notes, net          | (2,787 )                            | 226,385          | (4.9 )%        | —                                   | —                | — %            |
| ABS issued - Redwood                              | —                                   | —                | — %            | (711 )                              | 32,906           | (8.6 )%        |
| ABS issued - Sequoia <sup>(2)</sup>               | (3,705 )                            | 700,549          | (2.1 )%        | (3,271 )                            | 874,075          | (1.5 )%        |
| Long-term debt - FHLBC                            | (5,071 )                            | 1,999,999        | (1.0 )%        | (2,973 )                            | 1,999,999        | (0.6 )%        |
| Long-term debt - other                            | (6,108 )                            | 379,972          | (6.4 )%        | (10,152 )                           | 683,882          | (5.9 )%        |
| <b>Total interest expense</b>                     | <b>(24,234 )</b>                    | <b>4,346,646</b> | <b>(2.2 )%</b> | <b>(22,444 )</b>                    | <b>4,693,944</b> | <b>(1.9 )%</b> |
| <b>Net Interest Income</b>                        | <b>\$34,990</b>                     |                  |                | <b>\$44,343</b>                     |                  |                |
| (Dollars in Thousands)                            | Six Months Ended June 30,           |                  |                |                                     |                  |                |
|                                                   | 2017                                |                  |                | 2016                                |                  |                |
|                                                   | Interest                            | Average          | Yield          | Interest                            | Average          | Yield          |
|                                                   | Income/<br>(Expense) <sup>(1)</sup> | Balance          |                | Income/<br>(Expense) <sup>(1)</sup> | Balance          |                |
| <b>Interest Income</b>                            |                                     |                  |                |                                     |                  |                |
| Residential loans, held-for-sale                  | \$15,850                            | \$778,361        | 4.1 %          | \$15,228                            | \$832,002        | 3.7 %          |
| Residential loans - HFI at Redwood <sup>(2)</sup> | 45,446                              | 2,304,664        | 3.9 %          | 41,639                              | 2,137,598        | 3.9 %          |
| Residential loans - HFI at Sequoia <sup>(2)</sup> | 9,701                               | 736,948          | 2.6 %          | 9,687                               | 937,128          | 2.1 %          |
| Commercial loans                                  | 345                                 | 2,148            | N/A            | 22,381                              | 376,131          | 11.9 %         |
| Trading securities                                | 18,930                              | 596,236          | 6.3 %          | 9,808                               | 256,921          | 7.6 %          |
| Available-for-sale securities                     | 22,713                              | 451,275          | 10.1 %         | 29,704                              | 585,850          | 10.1 %         |
| Other interest income                             | 867                                 | 215,211          | 0.8 %          | 668                                 | 364,344          | 0.4 %          |
| <b>Total interest income</b>                      | <b>113,852</b>                      | <b>5,084,843</b> | <b>4.5 %</b>   | <b>129,115</b>                      | <b>5,489,974</b> | <b>4.7 %</b>   |
| <b>Interest Expense</b>                           |                                     |                  |                |                                     |                  |                |
| Short-term debt facilities                        | (11,016 )                           | 917,585          | (2.4 )%        | (12,034 )                           | 1,189,863        | (2.0 )%        |
| Short-term debt - convertible notes, net          | (2,787 )                            | 113,818          | (4.9 )%        | —                                   | —                | — %            |
| ABS issued - Redwood                              | —                                   | —                | — %            | (1,695 )                            | 42,551           | (8.0 )%        |
| ABS issued - Sequoia <sup>(2)</sup>               | (7,235 )                            | 719,882          | (2.0 )%        | (6,569 )                            | 914,737          | (1.4 )%        |
| Long-term debt - FHLBC                            | (8,806 )                            | 1,999,999        | (0.9 )%        | (5,742 )                            | 1,961,734        | (0.6 )%        |
| Long-term debt - other                            | (15,421 )                           | 499,932          | (6.2 )%        | (20,354 )                           | 683,833          | (6.0 )%        |
| <b>Total interest expense</b>                     | <b>(45,265 )</b>                    | <b>4,251,216</b> | <b>(2.1 )%</b> | <b>(46,394 )</b>                    | <b>4,792,718</b> | <b>(1.9 )%</b> |
| <b>Net Interest Income</b>                        | <b>\$68,587</b>                     |                  |                | <b>\$82,721</b>                     |                  |                |





## Footnotes to Table 5

Average balances for residential loans held-for-sale, residential loans held-for-investment, and trading securities are calculated based upon carrying values, which represent estimated fair values. Average balances for (1) available-for-sale securities and debt are calculated based upon amortized historical cost, except for ABS issued-Sequoia, which is based upon fair value.

Interest income from residential loans held-for-investment ("HFI") at Redwood exclude loans HFI at consolidated (2) Sequoia entities. Interest income from residential loans - HFI at Sequoia and the interest expense from ABS issued - Sequoia represent activity from our consolidated Sequoia entities.

The following table presents net interest income by segment for the three and six months ended June 30, 2017 and 2016.

Table 6 – Net Interest Income by Segment

| (In Thousands)                 | Three Months           |          |           | Six Months Ended |           |            |
|--------------------------------|------------------------|----------|-----------|------------------|-----------|------------|
|                                | Ended June 30,<br>2017 | 2016     | Change    | 2017             | 2016      | Change     |
| Net Interest Income by Segment |                        |          |           |                  |           |            |
| Investment Portfolio           | \$38,602               | \$47,887 | \$(9,285) | \$75,588         | \$89,143  | \$(13,555) |
| Residential Mortgage Banking   | 4,012                  | 4,306    | (294 )    | 8,562            | 8,886     | (324 )     |
| Corporate/Other                | (7,624 )               | (7,850 ) | 226       | (15,563 )        | (15,308 ) | (255 )     |
| Net Interest Income            | \$34,990               | \$44,343 | \$(9,353) | \$68,587         | \$82,721  | \$(14,134) |

Additional details regarding the activities impacting net interest income at each segment are included in the "Results of Operations by Segment" section that follows.

The Corporate/Other line item in the table above primarily includes interest expense related to long-term debt not directly allocated to our segments and net interest income from consolidated Sequoia entities. Details regarding consolidated Sequoia entities are included in the "Results from Consolidated Sequoia Entities" section that follows. The following table presents the net interest rate spread between the yield on unsecuritized loans and securities and the debt yield of the short-term debt used in part to finance each investment type at June 30, 2017.

Table 7 – Interest Expense — Specific Borrowing Costs

| June 30, 2017         | Residential<br>Loans<br>Held-for-Sale |   | Residential<br>Securities |   |
|-----------------------|---------------------------------------|---|---------------------------|---|
| Asset yield           | 4.34                                  | % | 5.17                      | % |
| Short-term debt yield | 2.80                                  | % | 2.35                      | % |
| Net Spread            | 1.54                                  | % | 2.82                      | % |

For additional discussion on short-term debt, including information regarding margin requirements and financial covenants, see "Risks Relating to Debt Incurred under Short-Term and Long-Term Borrowing Facilities" in the Liquidity and Capital Resources section of this MD&A.

## Results of Operations by Segment

As discussed in the Introduction section of this MD&A, we changed our reportable segments in the first quarter of 2017 and now report on our business using two distinct segments: Investment Portfolio and Residential Mortgage Banking. Our segments are based on our organizational and management structure, which aligns with how our results are monitored and performance is assessed. For additional information on our segments, refer to Note 21 of our Notes to Consolidated Financial Statements in Part I, Item I of this Quarterly Report on Form 10-Q. The following table presents the segment contribution from our two segments, reconciled to our consolidated net income, for the three and six months ended June 30, 2017 and 2016.

Table 8 – Segment Results Summary

| (In Thousands)               | Three Months<br>Ended June 30, |           |           | Six Months Ended<br>June 30, |           |          |
|------------------------------|--------------------------------|-----------|-----------|------------------------------|-----------|----------|
|                              | 2017                           | 2016      | Change    | 2017                         | 2016      | Change   |
| Segment Contribution from:   |                                |           |           |                              |           |          |
| Investment Portfolio         | \$49,831                       | \$54,712  | \$(4,881) | \$95,446                     | \$92,120  | \$3,326  |
| Residential Mortgage Banking | 7,035                          | 5,987     | 1,048     | 18,888                       | 14,526    | 4,362    |
| Corporate/Other              | (20,542 )                      | (19,418 ) | (1,124 )  | (41,041 )                    | (53,302 ) | 12,261   |
| Net Income                   | \$36,324                       | \$41,281  | \$(4,957) | \$73,293                     | \$53,344  | \$19,949 |

The following sections provide a detailed discussion of the results of operations at each of our two business segments for the three and six months ended June 30, 2017 and 2016.

The \$1 million decrease in net income at Corporate/Other for the three-month periods was primarily due to a loss of \$1 million from the repurchase of \$37 million of our convertible debt during the second quarter of 2017. The \$12 million improvement for the six-month periods was primarily due to the \$11 million of costs incurred in association with the restructuring of our residential conforming and commercial mortgage banking operations during the first quarter of 2016. In addition, \$3 million of net losses related to our commercial mortgage banking operations were included in Corporate/Other for the first quarter of 2016, prior to those operations being wound down.

Corporate/Other also includes results from our consolidated Sequoia entities, which decreased in both the three- and six-month periods of 2017, as compared to 2016 (the details of which are discussed in the "Results from Consolidated Sequoia Entities" section that follows).

## Investment Portfolio Segment

Our Investment Portfolio segment is primarily comprised of our portfolio of residential mortgage loans held-for-investment and financed through the FHLBC, our real estate securities portfolio, and our MSR investment portfolio. For segment reporting purposes, certain of our Sequoia senior trading securities were included in our Residential Mortgage Banking segment. As such, they are excluded from any amounts and tables in this section and may not agree with similarly titled amounts and tables in our consolidated financial statements and footnotes. The following table presents the components of segment contribution for the Investment Portfolio segment for the three and six months ended June 30, 2017 and 2016.

Table 9 – Investment Portfolio Segment Contribution

| (In Thousands)                           | Three Months Ended June 30, |           |           | Six Months Ended June 30, |           |            |
|------------------------------------------|-----------------------------|-----------|-----------|---------------------------|-----------|------------|
|                                          | 2017                        | 2016      | Change    | 2017                      | 2016      | Change     |
| Interest income                          | \$45,833                    | \$54,046  | \$(8,213) | \$88,083                  | \$102,809 | \$(14,726) |
| Interest expense                         | (7,231 )                    | (6,159 )  | (1,072 )  | (12,495 )                 | (13,666 ) | 1,171      |
| Net interest income                      | 38,602                      | 47,887    | (9,285 )  | 75,588                    | 89,143    | (13,555 )  |
| Reversal of provision for loan losses    | —                           | 6,532     | (6,532 )  | —                         | 6,243     | (6,243 )   |
| Net Interest Income after Provision      | 38,602                      | 54,419    | (15,817)  | 75,588                    | 95,386    | (19,798 )  |
| Non-interest income                      |                             |           |           |                           |           |            |
| MSR income, net                          | 2,778                       | 2,783     | (5 )      | 4,491                     | 9,064     | (4,573 )   |
| Investment fair value changes, net       | 9,115                       | (10,779 ) | 19,894    | 12,474                    | (28,681 ) | 41,155     |
| Other income                             | 986                         | 1,559     | (573 )    | 2,170                     | 2,514     | (344 )     |
| Realized gains, net                      | 2,124                       | 9,884     | (7,760 )  | 7,827                     | 19,130    | (11,303 )  |
| Total non-interest income, net           | 15,003                      | 3,447     | 11,556    | 26,962                    | 2,027     | 24,935     |
| Direct operating expenses                | (1,454 )                    | (2,827 )  | 1,373     | (3,047 )                  | (4,938 )  | 1,891      |
| Segment contribution before income taxes | 52,151                      | 55,039    | (2,888 )  | 99,503                    | 92,475    | 7,028      |
| Provision for income taxes               | (2,320 )                    | (327 )    | (1,993 )  | (4,057 )                  | (355 )    | (3,702 )   |
| Total Segment Contribution               | \$49,831                    | \$54,712  | \$(4,881) | \$95,446                  | \$92,120  | \$3,326    |

The following table presents our primary portfolios of investment assets in our Investment Portfolio segment at June 30, 2017 and December 31, 2016.

Table 10 – Investment Portfolio

| (In Thousands)                        | June 30, 2017 | December 31, 2016 | Change    |
|---------------------------------------|---------------|-------------------|-----------|
| Residential loans held-for-investment | \$2,360,234   | \$2,261,016       | \$99,218  |
| Residential securities                | 1,048,194     | 926,669           | 121,525   |
| Commercial/Multifamily securities     | 170,309       | 91,770            | 78,539    |
| Mortgage servicing rights             | 63,770        | 118,526           | (54,756 ) |
| Other assets                          | 167,111       | 217,554           | (50,443 ) |
| Total Assets at Investment Portfolio  | \$3,809,618   | \$3,615,535       | \$194,083 |

## Overview

The increase in our total investments in the first six months of 2017 was primarily attributable to the deployment of \$230 million of capital into new residential and multifamily securities investments. Additionally, we sold substantially all of our remaining conforming MSRs in the second quarter of 2017 and are seeking to re-deploy the proceeds towards higher-yielding, REIT-eligible investments. For the six months ended June 30, 2017, the segment contribution from our Investment Portfolio was comprised of \$24 million from residential loans, \$53 million from residential securities, \$15 million from commercial/multifamily securities, and \$3 million from MSRs.

## Net Interest Income

Net interest income from our Investment Portfolio primarily includes interest income from our residential loans held-for-investment and our securities, as well as the associated interest expense from short-term debt, FHLBC borrowings, and ABS issued. The following table presents the components of net interest income for our Investment Portfolio segment for the three and six months ended June 30, 2017 and 2016.

Table 11 - Net Interest Income ("NII") from Investment Portfolio

| (In Thousands)                    | Three Months        |          |           | Six Months          |          |            |
|-----------------------------------|---------------------|----------|-----------|---------------------|----------|------------|
|                                   | Ended June 30, 2017 | 2016     | Change    | Ended June 30, 2017 | 2016     | Change     |
| Net interest income from:         |                     |          |           |                     |          |            |
| HFI residential loans             | \$18,337            | \$19,360 | \$(1,023) | \$36,640            | \$35,889 | \$751      |
| Residential securities            | 17,950              | 16,500   | 1,450     | 34,864              | 34,734   | 130        |
| Commercial/Multifamily securities | 1,716               | 200      | 1,516     | 3,090               | 351      | 2,739      |
| Commercial mezzanine loans        | 263                 | 11,444   | (11,181)  | 345                 | 17,566   | (17,221)   |
| Other interest income             | 336                 | 383      | (47)      | 649                 | 603      | 46         |
| NII from Investment Portfolio     | \$38,602            | \$47,887 | \$(9,285) | \$75,588            | \$89,143 | \$(13,555) |

The decrease in net interest income from our Investment Portfolio segment during the three- and six-month periods was primarily due to the sale of our commercial mezzanine loans during 2016.

## Investment fair value changes, net

The following table presents the components of investment fair value changes, net for our Investment Portfolio segment, which is comprised of market valuation gains and losses from our investments and associated hedges, for the three and six months ended June 30, 2017 and 2016.

Table 12 - Investment Fair Value Changes, Net

| (In Thousands)                                       | Three Months        |            | Six Months Ended |            |
|------------------------------------------------------|---------------------|------------|------------------|------------|
|                                                      | Ended June 30, 2017 | 2016       | June 30, 2017    | 2016       |
| Investment Fair Value Changes, Net                   |                     |            |                  |            |
| Market valuation changes:                            |                     |            |                  |            |
| Residential loans held-for-investment <sup>(1)</sup> | \$8,354             | \$(647)    | \$6,021          | \$22,816   |
| Residential trading securities                       | 12,212              | (451)      | 17,128           | (5,916)    |
| Commercial/Multifamily trading securities            | 6,714               | 882        | 12,941           | 745        |
| Risk sharing investments                             | (513)               | (694)      | (718)            | (704)      |
| Risk management derivatives                          | (17,825)            | (9,564)    | (22,954)         | (45,317)   |
| Valuation adjustments on commercial loans            | 300                 | —          | 300              | —          |
| Impairments on AFS securities                        | (127)               | (305)      | (244)            | (305)      |
| Investment Fair Value Changes, Net                   | \$9,115             | \$(10,779) | \$12,474         | \$(28,681) |

<sup>(1)</sup> Market valuation changes from residential loans held-for-investment above do not include loans at consolidated

<sup>(1)</sup> Sequoia entities, which are not included in this segment.

Market valuation changes included in Investment fair value changes, net, result from changes in the fair value of investments and their associated hedges, generally due to changes in market interest rates, changes in credit spreads, and reductions in the basis of investments due to changes in principal balances.

The following table presents the components of investment fair value changes for the Investment Portfolio segment by investment type, inclusive of fair value changes of associated risk management derivatives, for the three and six months ended June 30, 2017 and 2016.

Table 13 - Investment Portfolio Fair Value Changes, Net by Investment Type

| (In Thousands)                               | Three Months Ended June 30, |            |          | Six Months Ended June 30, |            |          |
|----------------------------------------------|-----------------------------|------------|----------|---------------------------|------------|----------|
|                                              | 2017                        | 2016       | Change   | 2017                      | 2016       | Change   |
| Market valuation changes:                    |                             |            |          |                           |            |          |
| Residential loans held-for-investment        | \$(6,078)                   | \$(12,137) | \$6,059  | \$(12,477)                | \$(22,405) | \$9,928  |
| Residential trading securities               | 9,835                       | 1,944      | 7,891    | 13,795                    | (5,543)    | 19,338   |
| Commercial/Multifamily trading securities    | 5,997                       | 342        | 5,655    | 12,117                    | 205        | 11,912   |
| Other valuation changes                      | (639)                       | (928)      | 289      | (961)                     | (938)      | (23)     |
| Investment Portfolio Fair Value Changes, Net | \$9,115                     | \$(10,779) | \$19,894 | \$12,474                  | \$(28,681) | \$41,155 |

The decrease in fair values from residential loans and their associated derivatives during the three and six months ended June 30, 2017 primarily resulted from reductions in the fair value of loans from the loss of premium from principal repayments and hedging costs, partially offset by increases in fair value from tighter spreads on these investments during that period. The increase in fair values from securities and their associated derivatives during the three and six months ended June 30, 2017 primarily resulted from tighter spreads on these investments during that period, partially offset by hedging costs and decreases in fair value from reductions in the basis of IO securities from associated principal repayments. We expect the benefit to both loans and securities from spread tightening in the first half of the year to diminish in the second half of 2017.

The reduction in the fair values associated with loans during the first half of 2016 primarily resulted from higher hedging costs due to interest rate volatility, as well as loss of premium from principal repayments and widening credit spreads. The reduction in the fair values associated with securities during the first half of 2016 primarily resulted from reductions in the basis of IO securities from interest payments as well as hedging costs. In addition, tighter spreads on securities in the second quarter of 2016 served to partially offset the other reductions in value, while wider spreads on securities in the first quarter of 2016 contributed to the reductions in value for the first six months of 2016.

#### MSR Income, net

The following table presents the components of MSR income, net for the three and six months ended June 30, 2017 and 2016.

Table 14 – MSR Income, net

| (In Thousands)                                                                        | Three Months Ended June 30, |          | Six Months Ended June 30, |          |
|---------------------------------------------------------------------------------------|-----------------------------|----------|---------------------------|----------|
|                                                                                       | 2017                        | 2016     | 2017                      | 2016     |
| Net servicing fee income                                                              | \$5,852                     | \$8,870  | \$11,379                  | \$18,516 |
| Changes in fair value of MSR from the receipt of expected cash flows                  | (3,065)                     | (5,785)  | (5,478)                   | (12,061) |
| MSR reversal of provision for repurchases                                             | 307                         | 25       | 312                       | 207      |
| MSR income before the effect of changes in interest rates and other assumptions       | 3,094                       | 3,110    | 6,213                     | 6,662    |
| Changes in fair value of MSR from interest rates and other assumptions <sup>(1)</sup> | (3,356)                     | (21,480) | (4,013)                   | (59,808) |
| Changes in fair value of associated derivatives                                       | 3,040                       | 21,153   | 2,291                     | 62,210   |
| Total net effect of changes in assumptions and rates                                  | (316)                       | (327)    | (1,722)                   | 2,402    |
| MSR Income, Net                                                                       | \$2,778                     | \$2,783  | \$4,491                   | \$9,064  |

(1) Primarily reflects changes in prepayment assumptions on our MSR's due to changes in benchmark interest rates.

MSR income before the effect of changes in interest rates and other assumptions declined slightly as the reduction in fee income from lower average notional balances of loans associated with the MSRs was largely offset by lower negative fair value changes from the receipt of expected cash flows. The total net effect of changes in assumptions and rates decreased during the six-month periods, primarily due to lower hedging expenses on MSRs during the first quarter of 2016.

#### Realized Gains, net

During the second quarter of 2017, we realized gains of \$2 million, primarily from the sale of \$19 million of AFS securities. During the second quarter of 2016, we realized gains of \$10 million, primarily from the sale of \$89 million of AFS securities.

#### Direct Operating Expenses and Provision for Income Taxes

The decrease in operating expenses at our Investment Portfolio segment for the three and six months ended June 30, 2017 was primarily attributable to lower operating costs associated with the management of our servicing portfolio. For the three and six months ended June 30, 2017, the provision for income taxes at our Investment Portfolio segment resulted from GAAP income earned at our TRS during those periods, primarily from MSR income and income on certain securities we hold at our TRS.

#### Residential Loans Held-for-Investment Portfolio

The following table provides the activity of residential loans held-for-investment at Redwood during the three and six months ended June 30, 2017 and 2016.

Table 15 – Residential Loans Held-for-Investment at Redwood - Activity

| (In Thousands)                              | Three Months Ended June 30, |             | Six Months Ended June 30, |             |
|---------------------------------------------|-----------------------------|-------------|---------------------------|-------------|
|                                             | 2017                        | 2016        | 2017                      | 2016        |
| Fair value at beginning of period           | \$2,350,013                 | \$2,343,953 | \$2,261,016               | \$1,791,195 |
| Transfers between portfolios <sup>(1)</sup> | 61,922                      | 63,328      | 246,918                   | 669,354     |
| Principal repayments                        | (60,055 )                   | (129,073 )  | (153,721 )                | (205,804 )  |
| Changes in fair value, net                  | 8,354                       | (647 )      | 6,021                     | 22,816      |
| Fair Value at End of Period                 | \$2,360,234                 | \$2,277,561 | \$2,360,234               | \$2,277,561 |

<sup>(1)</sup> Represents the net transfers of loans into our Investment Portfolio segment from our Residential Mortgage Banking segment and their reclassification from held-for-sale to held-for-investment.

During the three and six months ended June 30, 2017, we had net transfers of \$62 million and \$247 million, respectively, of residential loans from our Residential Mortgage Banking segment to our Investment Portfolio segment. At June 30, 2017, \$2.35 billion of loans were held by our FHLB-member subsidiary and were financed with \$2.00 billion of borrowings from the FHLBC. In connection with these borrowings, our FHLB-member subsidiary is required to hold \$43 million of FHLB stock.

At June 30, 2017, the weighted average maturity of these FHLB borrowings was approximately eight years and they had a weighted average cost of 1.1% per annum. This interest cost resets every 13 weeks and we seek to fix the interest cost of these FHLB borrowings over their weighted average maturity by using a combination of swaps, TBAs and other derivatives.

Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through the five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until its stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion.

The following table presents the unpaid principal balances for residential real estate loans held-for-investment at fair value by product type at June 30, 2017.

Table 16 – Characteristics of Residential Real Estate Loans Held-for-Investment at Fair Value  
June 30, 2017

| (Dollars in Thousands)      | Principal<br>Balance | Weighted<br>Average<br>Coupon |
|-----------------------------|----------------------|-------------------------------|
| Fixed - 30 year             | \$2,179,786          | 4.15 %                        |
| Fixed - 15, 20, & 25 year   | 67,346               | 3.64 %                        |
| Hybrid                      | 76,744               | 4.04 %                        |
| Total Outstanding Principal | \$2,323,876          |                               |

The outstanding loans held-for-investment at Redwood at June 30, 2017 were prime-quality, first lien loans, of which 95% were originated between 2013 and 2017 and 5% were originated in 2012 and prior years. The weighted average FICO score of borrowers backing these loans was 771 (at origination) and the weighted average loan-to-value ("LTV") ratio was 66% (at origination). At June 30, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

#### Real Estate Securities Portfolio

The following table sets forth our real estate securities activity by collateral type in our Investment Portfolio segment for the three and six months ended June 30, 2017.

Table 17 – Real Estate Securities Activity by Collateral Type

| Three Months Ended June 30, 2017<br>(In Thousands) | Senior<br>Residential | Re-REMIC<br>Residential<br>(1) | Subordinate<br>Residential | Commercial | Total        |
|----------------------------------------------------|-----------------------|--------------------------------|----------------------------|------------|--------------|
| Beginning fair value                               | \$ 176,099            | \$ 73,730                      | \$ 777,430                 | \$ 138,681 | \$ 1,165,940 |
| Acquisitions                                       |                       |                                |                            |            |              |
| Sequoia securities                                 | 2,416                 | —                              | 9,777                      | —          | 12,193       |
| Third-party securities                             | 10,426                | —                              | 57,147                     | 37,094     | 104,667      |
| Sales                                              |                       |                                |                            |            |              |
| Sequoia securities                                 | —                     | —                              | (17,704 )                  | —          | (17,704 )    |
| Third-party securities                             | (1,631 )              | —                              | (41,187 )                  | (11,709 )  | (54,527 )    |
| Gains on sales and calls, net                      | 1,003                 | —                              | 1,121                      | —          | 2,124        |
| Effect of principal payments (2)                   | (7,828 )              | (488 )                         | (7,050 )                   | (488 )     | (15,854 )    |
| Change in fair value, net                          | (3,523 )              | 95                             | 18,361                     | 6,731      | 21,664       |
| Ending Fair Value                                  | \$ 176,962            | \$ 73,337                      | \$ 797,895                 | \$ 170,309 | \$ 1,218,503 |



| Six Months Ended June 30, 2017<br>(In Thousands) | Senior Residential | Re-REMIC Residential <sup>(1)</sup> | Subordinate Residential | Commercial | Total        |
|--------------------------------------------------|--------------------|-------------------------------------|-------------------------|------------|--------------|
| Beginning fair value                             | \$ 173,613         | \$ 85,479                           | \$ 667,577              | \$ 91,770  | \$ 1,018,439 |
| Transfers                                        | 12,229             | (12,229 )                           | —                       | —          | —            |
| Acquisitions                                     |                    |                                     |                         |            |              |
| Sequoia securities                               | 5,647              | —                                   | 32,404                  | —          | 38,051       |
| Third-party securities                           | 10,426             | —                                   | 156,987                 | 82,125     | 249,538      |
| Sales                                            |                    |                                     |                         |            |              |
| Sequoia securities                               | —                  | —                                   | (26,601 )               | —          | (26,601 )    |
| Third-party securities                           | (10,075 )          | —                                   | (46,549 )               | (15,858 )  | (72,482 )    |
| Gains on sales and calls, net                    | 4,503              | —                                   | 3,324                   | —          | 7,827        |
| Effect of principal payments <sup>(2)</sup>      | (14,075 )          | (1,354 )                            | (14,648 )               | (688 )     | (30,765 )    |
| Change in fair value, net                        | (5,306 )           | 1,441                               | 25,401                  | 12,960     | 34,496       |
| Ending Fair Value                                | \$ 176,962         | \$ 73,337                           | \$ 797,895              | \$ 170,309 | \$ 1,218,503 |

(1) Re-REMIC securities, as presented herein, were created by third parties through the resecuritization of certain senior RMBS.

The effect of principal payments reflects the change in fair value due to principal payments, which is calculated as (2) the cash principal received on a given security during the period multiplied by the prior quarter ending price or acquisition price for that security.

At June 30, 2017, our securities consisted of fixed-rate assets (76%), adjustable-rate assets (10%), hybrid assets that reset within the next year (8%), and hybrid assets that reset between 12 and 36 months (6%).

We directly finance our holdings of real estate securities with a combination of capital and collateralized debt in the form of repurchase (or “repo”) financing. The following table presents the fair value of our real estate securities that were financed with repurchase debt at June 30, 2017.

Table 18 – Real Estate Securities Financed with Repurchase Debt

| June 30, 2017<br>(Dollars in Thousands, except Weighted Average Price) | Real Estate Securities | Repurchase Debt | Allocated Capital | Weighted Average Price <sup>(1)</sup> | Financing Haircut <sup>(2)</sup> |
|------------------------------------------------------------------------|------------------------|-----------------|-------------------|---------------------------------------|----------------------------------|
| Residential Securities                                                 |                        |                 |                   |                                       |                                  |
| Senior                                                                 | \$ 73,151              | \$(64,495 )     | \$ 8,656          | \$ 96                                 | 12 %                             |
| Subordinate - Mezzanine                                                | 339,120                | (284,318 )      | 54,802            | 97                                    | 16 %                             |
| Total Residential Securities                                           | 412,271                | (348,813 )      | 63,458            | 97                                    | 15 %                             |
| Commercial/Multifamily Securities                                      | 150,677                | (120,678 )      | 29,999            | 95                                    | 20 %                             |
| Total                                                                  | \$ 562,948             | \$(469,491 )    | \$ 93,457         |                                       |                                  |

(1) GAAP fair value per \$100 of principal.

(2) Allocated capital divided by GAAP fair value.

At June 30, 2017, we had short-term debt incurred through repurchase facilities of \$469 million, which was secured by \$563 million of real estate securities. The remaining \$655 million of our securities were financed with capital. Our repo borrowings were made under facilities with eight different counterparties, and the weighted average cost of funds for these facilities during the second quarter of 2017 was approximately 2.24% per annum.

At June 30, 2017, the securities we financed through repurchase facilities had no material credit issues. In addition to the allocated capital listed in the table above that directly supports our repurchase facilities (the “financing haircut”), we continue to hold a designated amount of supplemental risk capital available for potential margin calls or future obligations relating to these facilities.

The majority of the \$73 million of senior securities noted in the table above are supported by seasoned residential loans originated prior to 2008. The \$339 million of mezzanine securities financed through repurchase facilities at June 30, 2017 carry investment grade credit ratings and are supported by residential loans originated between 2012 and 2017. The loans underlying these securities have experienced minimal delinquencies to date. The \$151 million of multifamily securities financed through repurchase facilities at June 30, 2017 carry investment grade credit ratings with 7%-8% of structural credit enhancement.

The following table presents our residential securities at June 30, 2017 and December 31, 2016, categorized by portfolio vintage (the years the securities were issued), and by priority of cash flows (senior, re-REMIC, and subordinate). We have additionally separated securities issued through our Sequoia platform or by third parties, including the Agencies.

Table 19 – Residential Securities by Vintage and Type

| June 30, 2017            |  | Sequoia    | Third Party | Agency           | Third           | Total                     | % of Total                |   |
|--------------------------|--|------------|-------------|------------------|-----------------|---------------------------|---------------------------|---|
| (Dollars in Thousands)   |  | 2012-2017  | 2013-2017   | CRT<br>2013-2017 | Party<br><=2008 | Residential<br>Securities | Residential<br>Securities |   |
| Senior                   |  | \$ 29,040  | \$ 15,513   | \$ —             | \$ 132,409      | \$ 176,962                | 17                        | % |
| Re-REMIC                 |  | —          | —           | —                | 73,337          | 73,337                    | 7                         | % |
| Subordinate              |  |            |             |                  |                 |                           |                           |   |
| Mezzanine <sup>(1)</sup> |  | 137,296    | 205,717     | —                | —               | 343,013                   | 33                        | % |
| Subordinate              |  | 119,758    | 75,281      | 229,510          | 30,333          | 454,882                   | 43                        | % |
| Total Subordinate        |  | 257,054    | 280,998     | 229,510          | 30,333          | 797,895                   | 76                        | % |
| Total Securities         |  | \$ 286,094 | \$ 296,511  | \$ 229,510       | \$ 236,079      | \$ 1,048,194              | 100                       | % |
| December 31, 2016        |  | Sequoia    | Third Party | Agency           | Third           | Total                     | % of Total                |   |
| (Dollars in Thousands)   |  | 2012-2016  | 2013-2016   | CRT<br>2013-2016 | Party<br><=2008 | Residential<br>Securities | Residential<br>Securities |   |
| Senior                   |  | \$ 26,618  | \$ 5,611    | \$ —             | \$ 141,384      | \$ 173,613                | 19                        | % |
| Re-REMIC                 |  | —          | —           | —                | 85,479          | 85,479                    | 9                         | % |
| Subordinate              |  |            |             |                  |                 |                           |                           |   |
| Mezzanine <sup>(1)</sup> |  | 136,007    | 179,390     | —                | —               | 315,397                   | 34                        | % |
| Subordinate              |  | 113,310    | 64,450      | 152,126          | 22,294          | 352,180                   | 38                        | % |
| Total Subordinate        |  | 249,317    | 243,840     | 152,126          | 22,294          | 667,577                   | 72                        | % |
| Total Securities         |  | \$ 275,935 | \$ 249,451  | \$ 152,126       | \$ 249,157      | \$ 926,669                | 100                       | % |

(1) Mezzanine includes securities initially rated AA through BBB- and issued in 2012 or later.

At June 30, 2017 and December 31, 2016, we held \$170 million and \$92 million, respectively, of commercial securities that were all classified as subordinate securities and issued from 2015 through 2017. At June 30, 2017 and December 31, 2016, commercial securities included \$150 million and \$74 million, respectively, of multifamily securities issued by Agencies and the remainder were third-party CMBS.

At both June 30, 2017 and December 31, 2016, our available-for-sale securities were entirely comprised of residential securities. The following tables present the components of the interest income we earned on AFS securities for the three and six months ended June 30, 2017 and 2016.

Table 20 – Interest Income — AFS Securities

Three Months Ended June 30, 2017

| (Dollars in Thousands) | Interest Income | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Yield as a Result of |                                 |                       |
|------------------------|-----------------|---------------------------------|-----------------------|------------------------|----------------------|---------------------------------|-----------------------|
|                        |                 |                                 |                       |                        | Interest Income      | Discount (Premium) Amortization | Total Interest Income |
| Residential            |                 |                                 |                       |                        |                      |                                 |                       |
| Senior                 | \$ 1,299        | \$ 1,960                        | \$ 3,259              | \$ 98,665              | 5.27%                | 7.95 %                          | 13.22 %               |
| Re-REMIC               | 874             | 852                             | 1,726                 | 59,994                 | 5.83%                | 5.68 %                          | 11.51 %               |
| Subordinate            |                 |                                 |                       |                        |                      |                                 |                       |
| Mezzanine              | 1,263           | 614                             | 1,877                 | 131,574                | 3.84%                | 1.87 %                          | 5.71 %                |
| Subordinate            | 2,872           | 1,379                           | 4,251                 | 153,946                | 7.46%                | 3.58 %                          | 11.04 %               |
| Total AFS Securities   | \$ 6,308        | \$ 4,805                        | \$ 11,113             | \$ 444,179             | 5.68%                | 4.33 %                          | 10.01 %               |

Three Months Ended June 30, 2016

| (Dollars in Thousands) | Interest Income | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Yield as a Result of |                                 |                       |
|------------------------|-----------------|---------------------------------|-----------------------|------------------------|----------------------|---------------------------------|-----------------------|
|                        |                 |                                 |                       |                        | Interest Income      | Discount (Premium) Amortization | Total Interest Income |
| Residential            |                 |                                 |                       |                        |                      |                                 |                       |
| Senior                 | \$ 845          | \$ 803                          | \$ 1,648              | \$ 87,474              | 3.86%                | 3.67 %                          | 7.54 %                |
| Re-REMIC               | 1,840           | 3,282                           | 5,122                 | 112,930                | 6.52%                | 11.62 %                         | 18.14 %               |
| Subordinate            |                 |                                 |                       |                        |                      |                                 |                       |
| Mezzanine              | 1,908           | 672                             | 2,580                 | 191,404                | 3.99%                | 1.40 %                          | 5.39 %                |
| Subordinate            | 2,403           | 1,582                           | 3,985                 | 123,788                | 7.76%                | 5.11 %                          | 12.88 %               |
| Total AFS Securities   | \$ 6,996        | \$ 6,339                        | \$ 13,335             | \$ 515,596             | 5.43%                | 4.92 %                          | 10.35 %               |

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Six Months Ended June 30, 2017

| (Dollars in Thousands) | Yield as a Result of |                                 |                       |                        |                 |                                 |                       |
|------------------------|----------------------|---------------------------------|-----------------------|------------------------|-----------------|---------------------------------|-----------------------|
|                        | Interest Income      | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential            |                      |                                 |                       |                        |                 |                                 |                       |
| Senior                 | \$2,602              | \$ 4,043                        | \$6,645               | \$ 99,297              | 5.24%           | 8.14 %                          | 13.38 %               |
| Re-REMIC               | 1,780                | 1,885                           | 3,665                 | 62,690                 | 5.68%           | 6.01 %                          | 11.69 %               |
| Subordinate            |                      |                                 |                       |                        |                 |                                 |                       |
| Mezzanine              | 2,682                | 1,268                           | 3,950                 | 139,538                | 3.84%           | 1.82 %                          | 5.66 %                |
| Subordinate            | 5,583                | 2,870                           | 8,453                 | 149,750                | 7.46%           | 3.83 %                          | 11.29 %               |
| Total AFS Securities   | \$12,647             | \$ 10,066                       | \$22,713              | \$ 451,275             | 5.61%           | 4.46 %                          | 10.07 %               |

Six Months Ended June 30, 2016

| (Dollars in Thousands) | Yield as a Result of |                                 |                       |                        |                 |                                 |                       |
|------------------------|----------------------|---------------------------------|-----------------------|------------------------|-----------------|---------------------------------|-----------------------|
|                        | Interest Income      | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential            |                      |                                 |                       |                        |                 |                                 |                       |
| Senior                 | \$2,985              | \$ 3,303                        | \$6,288               | \$ 156,099             | 3.82%           | 4.23 %                          | 8.06 %                |
| Re-REMIC               | 3,685                | 6,804                           | 10,489                | 111,216                | 6.63%           | 12.24 %                         | 18.86 %               |
| Subordinate            |                      |                                 |                       |                        |                 |                                 |                       |
| Mezzanine              | 3,981                | 1,373                           | 5,354                 | 200,484                | 3.97%           | 1.37 %                          | 5.34 %                |
| Subordinate            | 4,646                | 2,927                           | 7,573                 | 118,051                | 7.87%           | 4.96 %                          | 12.83 %               |
| Total AFS Securities   | \$15,297             | \$ 14,407                       | \$29,704              | \$ 585,850             | 5.22%           | 4.92 %                          | 10.14 %               |

During the fourth quarter of 2016 and the first quarter of 2017, several Re-REMIC securities we held were exchanged for the underlying senior securities. Several of these investments had high yields and, as such, the balance of our investments in Re-REMICs and their associated yields declined and the yields of our senior securities increased during the three and six months ended June 30, 2017, as compared to the same periods in 2016.

The following tables present the components of carrying value at June 30, 2017 and December 31, 2016 for our AFS securities.

Table 21 – Carrying Value of AFS Securities

| June 30, 2017<br>(In Thousands) | Senior     | Re-REMIC  | Subordinate | Total      |
|---------------------------------|------------|-----------|-------------|------------|
| Principal balance               | \$ 134,042 | \$ 81,235 | \$ 458,256  | \$ 673,533 |
| Credit reserve                  | (3,622 )   | (5,913 )  | (38,053 )   | (47,588 )  |
| Unamortized discount, net       | (35,257 )  | (15,153 ) | (141,653 )  | (192,063 ) |
| Amortized cost                  | 95,163     | 60,169    | 278,550     | 433,882    |
| Gross unrealized gains          | 34,993     | 13,168    | 70,365      | 118,526    |
| Gross unrealized losses         | (1,827 )   | —         | (639 )      | (2,466 )   |
| Carrying Value                  | \$ 128,329 | \$ 73,337 | \$ 348,276  | \$ 549,942 |

| December 31, 2016<br>(In Thousands) | Senior     | Re-REMIC  | Subordinate | Total      |
|-------------------------------------|------------|-----------|-------------|------------|
| Principal balance                   | \$ 148,862 | \$ 95,608 | \$ 456,359  | \$ 700,829 |
| Credit reserve                      | (4,814 )   | (6,857 )  | (35,802 )   | (47,473 )  |
| Unamortized discount, net           | (41,877 )  | (19,613 ) | (136,622 )  | (198,112 ) |
| Amortized cost                      | 102,171    | 69,138    | 283,935     | 455,244    |
| Gross unrealized gains              | 36,304     | 16,341    | 68,032      | 120,677    |
| Gross unrealized losses             | (1,929 )   | —         | (1,240 )    | (3,169 )   |
| Carrying Value                      | \$ 136,546 | \$ 85,479 | \$ 350,727  | \$ 572,752 |

We designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on each security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the effective yield method.

At June 30, 2017, credit reserves for our AFS securities totaled \$48 million, or 7.1% of the principal balance of our AFS securities, as compared to \$47 million, or 6.8%, at December 31, 2016. During the six months ended June 30, 2017, increases resulting from acquisitions and impairments were partially offset by reductions in the credit reserve from realized losses, sales and transfers out of credit reserve to accretable discount. During both the three and six months ended June 30, 2017, realized credit losses on our residential securities totaled \$2 million. During the three and six months ended June 30, 2016, realized credit losses on our residential securities totaled \$1 million and \$3 million, respectively.

#### Mortgage Servicing Rights Portfolio

Our MSR's are held and managed at our taxable REIT subsidiary and typically are acquired together with loans from originators and then separately recognized under GAAP when the MSR is retained and the associated loan is sold to a third party or transferred to a Sequoia residential securitization sponsored by us that meets the GAAP criteria for sale. In addition, we also purchase MSR's on a flow basis from third parties that sell the associated loans directly to the Agencies and we may also purchase portfolios of MSR's on a bulk basis. Although we own the rights to service loans, we contract with sub-servicers to perform these activities. Our receipt of MSR income is not subject to any covenants other than customary performance obligations associated with servicing residential loans. If a sub-servicer we contract with was to fail to perform these obligations, our servicing rights could be terminated and we would evaluate our MSR asset for impairment at that time.

The following table provides the activity for MSR's by portfolio for the three and six months ended June 30, 2017.

Table 22 – MSR Activity by Portfolio

| (In Thousands)                              | Three Months Ended June 30,<br>2017 |            |                | Six Months Ended June 30, 2017 |            |                |
|---------------------------------------------|-------------------------------------|------------|----------------|--------------------------------|------------|----------------|
|                                             | Jumbo                               | Conforming | Total<br>MSR's | Jumbo                          | Conforming | Total<br>MSR's |
| Balance at beginning of period              | \$66,599                            | \$ 44,414  | \$ 111,013     | \$60,003                       | \$ 58,523  | \$ 118,526     |
| Additions                                   |                                     |            |                |                                |            |                |
| MSR's retained from Sequoia securitizations | —                                   | —          | —              | 7,123                          | —          | 7,123          |
| MSR's retained from third-party loan sales  | —                                   | —          | —              | 263                            | —          | 263            |
| Purchased MSR's                             | —                                   | 216        | 216            | —                              | 315        | 315            |
| Sold MSR's                                  | —                                   | (41,038 )  | (41,038 )      | —                              | (52,966 )  | (52,966 )      |
| Market valuation adjustments                | (3,515 )                            | (2,906 )   | (6,421 )       | (4,305 )                       | (5,186 )   | (9,491 )       |
| Balance at End of Period                    | \$63,084                            | \$ 686     | \$ 63,770      | \$63,084                       | \$ 686     | \$ 63,770      |

During the six months ended June 30, 2017, we sold conforming MSR's with a fair value of \$53 million. The remaining \$64 million of MSR's are primarily associated with loans transferred to Sequoia securitizations we completed over the past several years. We may periodically sell MSR's in the future; however, we cannot predict the timing and amounts of such sales, if any.

The following table presents characteristics of our MSR investments and their associated loans at June 30, 2017.  
Table 23 – Characteristics of MSR Investments Portfolio

| (Dollars In Thousands)                            | June 30, 2017 |   |            |             |   |
|---------------------------------------------------|---------------|---|------------|-------------|---|
|                                                   | Jumbo         |   | Conforming | Total       |   |
| Unpaid principal balance                          | \$5,815,172   |   | \$ 67,291  | \$5,882,463 |   |
| Fair value of MSR                                 | \$63,084      |   | \$ 686     | \$63,770    |   |
| MSR values as percent of unpaid principal balance | 1.08          | % | 1.02       | % 1.08      | % |
| Gross cash yield <sup>(1)</sup>                   | 0.26          | % | 0.29       | % 0.27      | % |
| Number of loans                                   | 8,535         |   | 358        | 8,893       |   |
| Average loan size                                 | \$681         |   | \$ 188     | \$661       |   |
| Average coupon                                    | 3.96          | % | 4.05       | % 3.97      | % |
| Average loan age (months)                         | 36            |   | 6          | 36          |   |
| Average original loan-to-value                    | 67            | % | 77         | % 67        | % |
| Average original FICO score                       | 771           |   | 741        | 770         |   |
| 60+ day delinquencies                             | 0.12          | % | 2.29       | % 0.14      | % |

Gross cash yield is calculated by dividing the annualized quarterly gross servicing fees we received for the three (1) months ended June 30, 2017, by the weighted average notional balance of loans associated with MSR we owned during that period.

At June 30, 2017, nearly all of our MSR were comprised of base MSR and we did not own any portion of a servicing right related to any loan where we did not own the entire servicing right. At both June 30, 2017 and December 31, 2016, we had \$1 million of servicer advances outstanding related to our MSR, which are presented in Other assets on our consolidated balance sheets.

#### Residential Mortgage Banking Segment

The following table presents the components of segment contribution for the Residential Mortgage Banking segment for the three and six months ended June 30, 2017 and 2016.

Table 24 – Residential Mortgage Banking Segment Contribution

| (In Thousands)                           | Three Months        |          |          | Six Months Ended |           |          |
|------------------------------------------|---------------------|----------|----------|------------------|-----------|----------|
|                                          | Ended June 30, 2017 | 2016     | Change   | 2017             | 2016      | Change   |
| Interest income                          |                     |          |          |                  |           |          |
| Loans                                    | \$8,415             | \$7,902  | \$513    | \$15,889         | \$15,207  | \$682    |
| Sequoia securities                       | —                   | 8        | (8 )     | —                | 572       | (572 )   |
| Total interest income                    | 8,415               | 7,910    | 505      | 15,889           | 15,779    | 110      |
| Interest expense                         | (4,403 )            | (3,604 ) | (799 )   | (7,327 )         | (6,893 )  | (434 )   |
| Net interest income                      | 4,012               | 4,306    | (294 )   | 8,562            | 8,886     | (324 )   |
| Mortgage banking activities, net         | 12,046              | 7,728    | 4,318    | 29,650           | 17,008    | 12,642   |
| Direct operating expenses                | (6,021 )            | (6,047 ) | 26       | (11,902 )        | (11,368 ) | (534 )   |
| Segment contribution before income taxes | 10,037              | 5,987    | 4,050    | 26,310           | 14,526    | 11,784   |
| Provision for income taxes               | (3,002 )            | —        | (3,002 ) | (7,422 )         | —         | (7,422 ) |
| Segment Contribution                     | \$7,035             | \$5,987  | \$1,048  | \$18,888         | \$14,526  | \$4,362  |

The following tables provide the activity of unsecuritized residential loans during the three and six months ended June 30, 2017 and 2016.

Table 25 – Residential Loans Held-for-Sale — Activity

| (In Thousands)                              | Three Months Ended |            | Six Months Ended June |              |
|---------------------------------------------|--------------------|------------|-----------------------|--------------|
|                                             | June 30, 2017      | 2016       | 30, 2017              | 2016         |
| Balance at beginning of period              | \$376,607          | \$441,076  | \$835,399             | \$1,115,738  |
| Acquisitions                                | 1,221,051          | 1,342,079  | 2,329,355             | 2,560,728    |
| Sales                                       | (694,875 )         | (830,974 ) | (2,072,512 )          | (2,100,109 ) |
| Transfers between portfolios <sup>(1)</sup> | (61,922 )          | (63,328 )  | (246,918 )            | (669,354 )   |
| Principal repayments                        | (9,273 )           | (12,332 )  | (22,268 )             | (35,921 )    |
| Changes in fair value, net                  | 5,783              | 5,859      | 14,315                | 11,298       |
| Balance at End of Period                    | \$837,371          | \$882,380  | \$837,371             | \$882,380    |

<sup>(1)</sup> Represents the net transfers of loans out of our Residential Mortgage Banking segment into our Investment Portfolio segment and their reclassification from held-for-sale to held-for-investment.

#### Overview

During the six months ended June 30, 2017, we purchased \$2.33 billion of predominately prime residential jumbo loans, sold \$662 million of jumbo loans to third parties and securitized \$1.41 billion of jumbo loans through our Sequoia platform. In addition, we had net transfers of \$247 million of jumbo loans to our Investment Portfolio segment and financed them with borrowings from the FHLBC. Our pipeline of loans identified for purchase at June 30, 2017 included \$1.25 billion of jumbo loans.

We utilize a combination of capital and our residential loan warehouse facilities to manage our inventory of residential loans held-for-sale. At June 30, 2017, we had \$575 million of warehouse debt outstanding to fund our residential loans held-for-sale. The weighted average cost of the borrowings outstanding under these facilities during the second quarter of 2017 was 2.69% per annum. Our warehouse capacity at June 30, 2017 totaled \$1.33 billion across four separate counterparties, which should continue to provide sufficient liquidity to fund our residential mortgage banking operations in the near-term.

Our residential mortgage banking operations created investments that allowed us to deploy \$31 million of capital into our investment portfolio during the first half of 2017. At June 30, 2017, we had 415 loan sellers, up from 406 at the end of 2016. This included 185 jumbo sellers and 230 sellers from various FHLB districts participating in the FHLB's MPF Direct program.

#### Net Interest Income

Net interest income from residential mortgage banking is primarily comprised of interest income earned on residential loans from the time we purchase the loans to when we sell or securitize them, offset by interest expense incurred on short-term warehouse debt used in part to finance the loans while we hold them on our consolidated balance sheet. Net interest income from residential mortgage banking was consistent for both the three- and six-month periods, as the average balances of residential loans held-for-sale each period were similar.

The amount of net interest income we earn on loans held-for-sale is dependent on many variables, including the amount of loans and the time they are outstanding on our consolidated balance sheet and their interest rates, as well as the amount of leverage we employ through the use of short-term debt to finance the loans and the interest rates on that debt. These factors will impact net interest income in future periods.

#### Mortgage Banking Activities, Net

Mortgage banking activities, net, includes the changes in market value of both the loans we hold for sale and commitments for loans we intend to purchase (collectively, our loan pipeline), as well as the effect of hedges we utilize to manage risks associated with our loan pipeline. Our loan sale profit margins are measured over the period from when we commit to purchase a loan and subsequently sell or securitize the loan. Accordingly, these profit margins may encompass positive or negative market valuation adjustments on loans, hedging gains or losses associated with our loan pipeline, and any other related transaction expenses, and may be realized over the course of one or more quarters for financial reporting purposes.





The following table presents the components of residential mortgage banking activities, net. Amounts presented include both the changes in market values for loans that were sold and associated derivative positions that were settled during the periods presented, as well as changes in market values of loans, derivatives and hedges outstanding at the end of each period.

Table 26 – Components of Residential Mortgage Banking Activities, Net

| (In Thousands)                                     | Three Months Ended June 30, |          |          | Six Months Ended June 30, |           |          |
|----------------------------------------------------|-----------------------------|----------|----------|---------------------------|-----------|----------|
|                                                    | 2017                        | 2016     | Change   | 2017                      | 2016      | Change   |
| Changes in fair value of:                          |                             |          |          |                           |           |          |
| Residential loans, at fair value <sup>(1)</sup>    | \$16,190                    | \$16,711 | \$(521 ) | \$34,986                  | \$34,785  | \$201    |
| Sequoia securities                                 | —                           | (29 )    | 29       | —                         | 1,455     | (1,455 ) |
| Risk management derivatives <sup>(2)</sup>         | (5,310 )                    | (9,240 ) | 3,930    | (6,710 )                  | (19,456 ) | 12,746   |
| Other income (expense), net <sup>(3)</sup>         | 1,166                       | 286      | 880      | 1,374                     | 224       | 1,150    |
| Total Residential Mortgage Banking Activities, Net | \$12,046                    | \$7,728  | \$4,318  | \$29,650                  | \$17,008  | \$12,642 |

(1) Includes changes in fair value for loan purchase commitments.

(2) Represents market valuation changes of derivatives that are used to manage risks associated with our accumulation of residential loans.

(3) Amounts in this line include other fee income from loan acquisitions and the provision for repurchase expense, presented net.

The increases in mortgage banking activities, net was primarily due to higher gross margins during the three and six months ended June 30, 2017 on similar volume as compared to the same periods in 2016.

Loan purchase commitments ("LPCs"), adjusted for fallout expectations, were \$1.41 billion and \$2.50 billion for the three and six months ended June 30, 2017, respectively. Our gross margins for our jumbo loans, which we define as net interest income plus income from mortgage banking activities, divided by LPCs, benefited from improved execution on securitization and whole loan sales during the first half of 2017 and remained above our long-term expectations.

At June 30, 2017 and December 31, 2016, we had repurchase reserves of \$3 million and \$4 million, respectively, outstanding related to residential loans sold through this segment. For the six months ended June 30, 2017 and 2016, we recorded \$0.6 million of reversal of provision for repurchases and \$0.5 million of provision for repurchases, respectively, that was included in income from mortgage banking activities, net, in this segment. We review our loan repurchase reserves each quarter and adjust them as necessary based on current information available at each reporting date.

The following table details outstanding principal balances for residential loans held-for-sale by product type at June 30, 2017.

Table 27 – Characteristics of Residential Loans Held-for-Sale

| June 30, 2017                 | Principal Value | Weighted Average Coupon |
|-------------------------------|-----------------|-------------------------|
| (Dollars in Thousands)        |                 |                         |
| First Lien Prime              |                 |                         |
| Fixed - 30 year               | \$704,010       | 4.37 %                  |
| Fixed - 10, 15, 20, & 25 year | 39,934          | 3.73 %                  |
| Hybrid                        | 77,329          | 3.76 %                  |
| ARM                           | 711             | 2.59 %                  |
| Total Outstanding Principal   | \$821,984       |                         |

### Operating Expenses and Taxes

Operating expenses for this segment primarily include costs associated with the underwriting, purchase and sale of jumbo residential loans. Operating expenses were consistent for both the three- and six-month periods.

All residential mortgage banking activities are performed at our taxable REIT subsidiary and the provision for income taxes is generally correlated to the amount of this segment's contribution before income taxes in relation to the TRS's overall GAAP income and associated tax provision. The increase in provision for income taxes in both the three- and six-month periods resulted from GAAP losses at our TRS during the first half of 2016, whereby due to a full valuation allowance on our deferred tax assets, we did not record a material tax benefit.

### Results of Consolidated Sequoia Entities

We sponsored Sequoia securitization entities prior to 2012 that are reported on our consolidated balance sheets for financial reporting purposes in accordance with GAAP. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not, respectively, owned by us or legal obligations of ours. We record the assets and liabilities of the consolidated Sequoia entities at fair value, based on the estimated fair value of the debt securities (ABS) issued from the securitizations, in accordance with GAAP provisions for collateralized financing entities. At June 30, 2017, the estimated fair value of our investments in the consolidated Sequoia entities was \$20 million.

The following tables present the statements of income for the three and six months ended June 30, 2017, and the balance sheets of the consolidated Sequoia entities at June 30, 2017 and December 31, 2016. All amounts in the statements of income and balance sheets presented below are included in our consolidated financial statements.

Table 28 – Consolidated Sequoia Entities Statements of Income

| (In Thousands)                                | Three Months   |          |           | Six Months     |          |           |
|-----------------------------------------------|----------------|----------|-----------|----------------|----------|-----------|
|                                               | Ended June 30, |          | Change    | Ended June 30, |          | Change    |
|                                               | 2017           | 2016     |           | 2017           | 2016     |           |
| Interest income                               | \$4,863        | \$4,911  | \$(48 )   | \$9,701        | \$9,688  | \$13      |
| Interest expense                              | (3,692 )       | (3,271 ) | (421 )    | (7,208 )       | (6,568 ) | (640 )    |
| Net interest income                           | 1,171          | 1,640    | (469 )    | 2,493          | 3,120    | (627 )    |
| Investment fair value changes, net            | (987 )         | (251 )   | (736 )    | (2,797 )       | (1,831 ) | (966 )    |
| Net Income from Consolidated Sequoia Entities | \$184          | \$1,389  | \$(1,205) | \$(304 )       | \$1,289  | \$(1,593) |

Table 29 – Consolidated Sequoia Entities Balance Sheets

| (In Thousands)                                                    | June 30,  | December  |
|-------------------------------------------------------------------|-----------|-----------|
|                                                                   | 2017      | 31, 2016  |
| Residential loans, held-for-investment, at fair value             | \$707,686 | \$791,636 |
| Other assets                                                      | 5,718     | 6,681     |
| Total Assets                                                      | \$713,404 | \$798,317 |
| Other liabilities                                                 | \$531     | \$518     |
| Asset-backed securities issued, at fair value                     | 692,606   | 773,462   |
| Total liabilities                                                 | 693,137   | 773,980   |
| Equity (fair value of Redwood's retained investments in entities) | 20,267    | 24,337    |
| Total Liabilities and Equity                                      | \$713,404 | \$798,317 |

## Net Interest Income at Consolidated Sequoia Entities

The decreases in net interest income for the three- and six-month periods were primarily attributable to the continued pay down of loans at the consolidated entities.

## Investment Fair Value Changes, net at Consolidated Sequoia Entities

Investment fair value changes, net at consolidated Sequoia entities includes the change in fair value of the residential loans held-for-investment, REO, and the ABS issued at the entities, which netted together represent the change in value of our retained investments in the consolidated Sequoia entities. The negative investment fair value changes in both three- and six-month periods were primarily related to the reduction in basis of retained IO securities as the loans underlying these securities continued to pay down.

## Residential Loans at Consolidated Sequoia Entities

The following table provides details of residential loan activity at consolidated Sequoia entities for the three and six months ended June 30, 2017 and 2016.

Table 30 – Residential Loans at Consolidated Sequoia Entities — Activity

| (In Thousands)                 | Three Months Ended |           | Six Months Ended June |             |
|--------------------------------|--------------------|-----------|-----------------------|-------------|
|                                | June 30,<br>2017   | 2016      | 30,<br>2017           | 2016        |
| Balance at beginning of period | \$745,621          | \$930,027 | \$791,636             | \$1,021,870 |
| Principal repayments           | (47,896 )          | (53,597 ) | (101,357 )            | (100,938 )  |
| Transfers to REO               | (1,076 )           | (3,825 )  | (2,044 )              | (5,800 )    |
| Deconsolidation adjustments    | —                  | —         | —                     | (6,871 )    |
| Changes in fair value, net     | 11,037             | 7,592     | 19,451                | (28,064 )   |
| Balance at End of Period       | \$707,686          | \$880,197 | \$707,686             | \$880,197   |

## Characteristics of Loans at Consolidated Sequoia Entities

The following table highlights unpaid principal balances for loans at consolidated Sequoia entities by product type at June 30, 2017.

Table 31 – Characteristics of Loans at Consolidated Sequoia Entities

June 30, 2017

| (Dollars in Thousands)      | Principal<br>Balance | Weighted<br>Average<br>Coupon |
|-----------------------------|----------------------|-------------------------------|
| First Lien                  |                      |                               |
| Hybrid <sup>(1)</sup>       | \$15,898             | 3.09 %                        |
| ARM                         | 764,699              | 2.48 %                        |
| Total Outstanding Principal | \$780,597            |                               |

(1) All of these loans have reached the initial interest rate reset date and are currently adjustable rate mortgages.

First lien adjustable rate mortgage ("ARM") and hybrid loans comprise all of the loans in the consolidated Sequoia entities and were primarily originated in 2006 or prior. For outstanding loans at consolidated Sequoia entities at June 30, 2017, the weighted average FICO score of borrowers backing these loans was 727 (at origination) and the weighted average original LTV ratio was 66% (at origination). At June 30, 2017 and December 31, 2016, the unpaid principal balance of loans at consolidated Sequoia entities delinquent greater than 90 days was \$15 million and \$19 million, respectively, and the unpaid principal balance of loans in foreclosure was \$12 million and \$11 million, respectively.

## Taxable Income and Tax Provision

## Taxable Income

The following table summarizes our taxable income and distributions to shareholders for the three and six months ended June 30, 2017 and 2016. For each of these periods, we had no undistributed REIT taxable income.

Table 32 – Taxable Income

| (In Thousands, except per Share Data)   | Three Months           |                     | Six Months             |                     |
|-----------------------------------------|------------------------|---------------------|------------------------|---------------------|
|                                         | Ended June 30,<br>2017 | 2016                | Ended June 30,<br>2017 | 2016                |
|                                         | est. <sup>(1)</sup>    | est. <sup>(1)</sup> | est. <sup>(1)</sup>    | est. <sup>(1)</sup> |
| REIT taxable income                     | \$19,440               | \$27,846            | \$36,119               | \$45,168            |
| Taxable REIT subsidiary income          | 13,532                 | 2,596               | 18,747                 | 30,114              |
| Total Taxable Income                    | \$32,972               | \$30,442            | \$54,866               | \$75,282            |
| REIT taxable income per share           | \$0.25                 | \$0.36              | \$0.47                 | \$0.59              |
| Total taxable income per share          | \$0.43                 | \$0.39              | \$0.72                 | \$0.98              |
| Distributions to shareholders           | \$21,591               | \$21,554            | \$43,160               | \$43,223            |
| Distributions to shareholders per share | \$0.28                 | \$0.28              | \$0.56                 | \$0.56              |

(1) Our tax results for the three and six months ended June 30, 2017 and 2016 are estimates until we file tax returns for these years.

We currently expect all or nearly all of the dividends we distribute in 2017 will be taxable to shareholders as ordinary income and a smaller portion, if any, will be a return of capital, which is in general, non-taxable. Based on federal income tax rules related to capital loss carryforwards, none of our 2017 dividend distributions are expected to be characterized as long-term capital gains for federal income tax purposes.

## Tax Provision under GAAP

For the three and six months ended June 30, 2017, we recorded tax provisions of \$5 million and \$11 million, respectively, compared to tax provisions of \$0.3 million and \$0.4 million for the three and six months ended June 30, 2016, respectively. Our tax provision is primarily derived from the activities at our TRS as we do not book a material tax provision associated with income generated at our REIT. The change in tax provision year-over-year was primarily the result of us benefiting from the reversal of the valuation allowance recorded against our federal net deferred tax assets ("DTAs") in 2016. As the federal valuation allowance was fully released in 2016, our TRS effective tax rate in 2017 is expected to be approximately equal to the federal statutory rate. The income or loss generated at our TRS will not affect the tax characterization of our 2017 dividends.

Realization of our DTAs is dependent on many factors, including generating sufficient taxable income prior to the expiration of NOL carryforwards and generating sufficient capital gains in future periods prior to the expiration of capital loss carryforwards. We determine the extent to which realization of our DTAs is not assured and establish a valuation allowance accordingly. At December 31, 2016, we reported net federal ordinary and capital deferred tax liabilities ("DTLs"), for which no valuation allowance was recorded. As a result of GAAP income at our TRS, we are forecasting that we will report net federal ordinary and capital DTLs at December 31, 2017 and consequently no valuation allowance is expected to be recorded against any federal DTA. Consistent with prior periods, we continued to maintain a valuation allowance against our net state DTAs. Our estimate of net deferred tax assets could change in future periods to the extent that actual or revised estimates of future taxable income during the carryforward periods change from current expectations.

## Differences between Estimated Total Taxable Income and GAAP Income

Differences between estimated taxable income and GAAP income are largely due to the following: (i) we cannot establish loss reserves for future anticipated events for tax but we can for GAAP, as realized credit losses are expensed when incurred for tax and these losses are anticipated through lower yields on assets or through loss provisions for GAAP; (ii) the timing, and possibly the amount, of some expenses (e.g., certain compensation expenses) are different for tax than for GAAP; (iii) since amortization and impairments differ for tax and GAAP, the tax and GAAP gains and losses on sales may differ, resulting in differences in realized gains on sale; (iv) at the REIT and certain TRS entities, unrealized gains and losses on market valuation adjustments of securities and derivatives are not recognized for tax until the instrument is sold or extinguished; (v) for tax, basis may not be assigned to mortgage servicing rights retained when whole loans are sold resulting in lower tax gain on sale; (vi) for tax, we do not consolidate securitization entities as we do under GAAP; and, (vii) dividend distributions to our REIT from our TRS are included in REIT taxable income, but not GAAP income. As a result of these differences in accounting, our estimated taxable income can vary significantly from our GAAP income during certain reporting periods.

The table below reconciles our estimated total taxable income to our GAAP income for the six months ended June 30, 2017.

Table 33 – Differences between Estimated Total Taxable Income and GAAP Net Income

| (In Thousands, except per Share Data) | Six Months Ended June 30, 2017 |               |                     |           |             |
|---------------------------------------|--------------------------------|---------------|---------------------|-----------|-------------|
|                                       | REIT<br>(Est.)                 | TRS<br>(Est.) | Total Tax<br>(Est.) | GAAP      | Differences |
| Interest income                       | \$85,523                       | \$17,585      | \$103,108           | \$113,852 | \$(10,744 ) |
| Interest expense                      | (24,820 )                      | (13,709 )     | (38,529 )           | (45,265 ) | 6,736       |
| Net interest income                   | 60,703                         | 3,876         | 64,579              | 68,587    | (4,008 )    |
| Realized credit losses                | (2,165 )                       | —             | (2,165 )            | —         | (2,165 )    |
| Mortgage banking activities, net      | —                              | 20,725        | 20,725              | 29,650    | (8,925 )    |
| MSR income, net                       | —                              | 2,917         | 2,917               | 4,491     | (1,574 )    |
| Investment fair value changes, net    | (10,574 )                      | 5,133         | (5,441 )            | 9,666     | (15,107 )   |
| Operating expenses                    | (21,759 )                      | (14,372 )     | (36,131 )           | (36,867 ) | 736         |
| Other income                          | 10,664                         | 531           | 11,195              | 2,170     | 9,025       |
| Realized gains, net                   | (735 )                         | —             | (735 )              | 7,075     | (7,810 )    |
| Provision for income taxes            | (15 )                          | (63 )         | (78 )               | (11,479 ) | 11,401      |
| Net Income                            | \$36,119                       | \$18,747      | \$54,866            | \$73,293  | \$(18,427 ) |
| Income per basic common share         | \$0.47                         | \$0.25        | \$0.72              | \$0.93    | \$(0.21 )   |

## Potential Taxable Income Volatility

We expect period-to-period volatility in our estimated taxable income. A description of the factors that can cause this volatility is described in the Taxable Income portion of the Results of Operations section in the MD&A included in Part II, Item 7, of our Annual Report on Form 10-K.

## LIQUIDITY AND CAPITAL RESOURCES

### Summary

Our principal sources of cash consist of borrowings under mortgage loan warehouse facilities, securities repurchase agreements, payments of principal and interest we receive from our investment portfolios, and cash generated from our operating activities. Our most significant uses of cash are to purchase mortgage loans for our mortgage banking operations, to fund investments in residential loans, to purchase investment securities, to repay principal and interest on our warehouse facilities, repurchase agreements, and long-term debt, to make dividend payments on our capital stock, and to fund our operations.

Our total capital was \$1.77 billion at June 30, 2017, and included \$1.18 billion of equity capital and \$0.59 billion of the total debt on our consolidated balance sheet. This portion of debt included \$250 million of convertible debt due in 2018, \$201 million of exchangeable debt due in 2019, and \$140 million of trust-preferred securities due in 2037. At June 30, 2017, we estimate that our capital available for investments was approximately \$180 million. During the second half of 2017, we expect to free up additional capital for redeployment through the continued optimization of our investment portfolio, selling existing investments as higher-yielding opportunities arise.

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. During the six months ended June 30, 2017, there were no shares acquired under this authorization. At June 30, 2017, approximately \$86 million of this current authorization remained available for the repurchases of shares of our common stock. Like other investments we may make, any repurchases of our common stock or debt securities under this authorization would reduce our available capital described above.

While we believe our available capital is sufficient to fund our currently contemplated investment activities, we may raise capital from time-to-time to make long-term investments or for other purposes. To the extent we seek additional capital to fund our operations and investment activities or repay existing debt, our approach to raising capital will continue to be based on what we believe to be in the best long-term interests of shareholders. We anticipate that any near to medium term capital raising transaction will likely include the issuance of convertible debt securities or other medium- or long-term debt issuance.

We are subject to risks relating to our liquidity and capital resources, including risks relating to incurring debt under residential and commercial loan warehouse facilities, securities repurchase facilities, and other short- and long-term debt facilities and other risks relating to our use of derivatives. A further discussion of these risks is set forth below under the heading "Risks Relating to Debt Incurred under Short-and Long-Term Borrowing Facilities."

### Cash Flows and Liquidity for the Six Months Ended June 30, 2017

Cash flows from our mortgage banking activities and our investments can be volatile from quarter to quarter depending on many factors, including the timing and amount of loan and securities acquisitions and sales and repayments, the profitability of mortgage banking activities, as well as changes in interest rates, prepayments, and credit losses. Therefore, cash flows generated in the current period are not necessarily reflective of the long-term cash flows we will receive from these investments or activities.

### Cash Flows from Operating Activities

Cash flows from operating activities were negative \$267 million during the six months ended June 30, 2017. This amount includes the net cash utilized during the period from the purchase and sale of residential mortgage loans associated with our mortgage banking activities. Purchases of loans are financed to a large extent with short-term debt, for which changes in cash are included as a component of financing activities. Excluding cash flows from the purchase, sale, and principal payments of loans classified as held-for-sale, cash flows from operating activities were negative \$10 million and positive \$24 million during the first six months of 2017 and 2016, respectively. Contributing to the negative cash flows from operating activities during the first six months of 2017 were \$43 million of net cash outflows associated with margin funding requirements for our derivatives and short-term debt.



#### Cash Flows from Investing Activities

During the six months ended June 30, 2017, our net cash provided by investing activities was \$206 million and primarily resulted from principal payments on loans held-for-investment at Redwood and at our consolidated Sequoia entities, proceeds from sales of MSRs, and principal payments from, and proceeds from net sales of, real estate securities. Although we generally intend to hold our investment securities as long-term investments, we may sell certain of these securities in order to manage our interest rate risk and liquidity needs, to meet other operating objectives, and to adapt to market conditions. We cannot predict the timing and impact of future sales of investment securities, if any.

Because many of our investment securities are financed through repurchase agreements, a significant portion of the proceeds from any sales or principal payments of our investment securities would generally be used to repay balances under these financing sources. Similarly, all or a significant portion of cash flows from principal payments of loans at consolidated Sequoia entities (as detailed in the subsection titled "Residential Loans at Consolidated Sequoia Entities" in the Results of Operations section of this MD&A) would generally be used to repay ABS issued by those entities. In addition, during the six months ended June 30, 2017, we had transfers of residential loans with a carrying value of \$247 million from held-for-sale to held-for-investment, and we retained MSRs with a carrying value of \$7 million from the sale of residential loans. These non-cash transactions were not included in cash flows from investing activities.

#### Cash Flows from Financing Activities

During the six months ended June 30, 2017, our net cash provided by financing activities was \$66 million. This primarily resulted from \$216 million of net borrowings of short-term debt, which were partially offset by \$103 million of repayments of ABS issued.

In December 2016, our Board of Directors announced its intention to pay a regular dividend of \$0.28 per share per quarter in 2017. During the six months ended June 30, 2017, we paid \$44 million of cash dividends on our common stock, representing cumulative dividends of \$0.56 per share. Additionally, in August 2017, the Board of Directors declared a regular dividend of \$0.28 per share for the third quarter of 2017, which is payable on September 29, 2017 to shareholders of record on September 15, 2017.

In accordance with the terms of our outstanding deferred stock units, which are stock-based compensation awards, each time we declare and pay a dividend on our common stock, we are required to make a dividend equivalent payment in that same per share amount on each outstanding deferred stock unit.

#### Short-Term Debt

In the ordinary course of our business, we use recourse debt through several different types of borrowing facilities and use cash borrowings under these facilities to, among other things, fund the acquisition of residential loans (including those we acquire and originate in anticipation of securitization), finance investments in securities and other investments, and otherwise fund our business and operations.

At June 30, 2017, we had four short-term residential loan warehouse facilities with a total outstanding debt balance of \$575 million (secured by residential loans with an aggregate fair value of \$645 million) and a total uncommitted borrowing limit of \$1.33 billion. In addition, at June 30, 2017, we had an aggregate outstanding short-term debt balance of \$469 million under eight securities repurchase facilities, which were secured by securities with a fair market value of \$563 million. We also had a secured line of credit with no outstanding debt balance and a total borrowing limit of \$10 million (secured by securities with a fair market value in excess of \$7 million) at June 30, 2017.

During the three months ended June 30, 2017, \$288 million principal amount of our convertible notes due in 2018 and \$2 million of associated unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At June 30, 2017, the outstanding principal amount of these notes was \$250 million.

At June 30, 2017, we had \$1.29 billion of short-term debt outstanding. During the first six months of 2017, the highest balance of our short-term debt outstanding was \$1.60 billion.





## Long-Term Debt

### FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. At June 30, 2017, under this agreement, our subsidiary could incur borrowings up to \$2.00 billion, also referred to as “advances,” from the FHLBC secured by eligible collateral, including, but not limited to residential mortgage loans. During the six months ended June 30, 2017, our FHLB-member subsidiary made no additional borrowings under this agreement. Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through a five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion maximum.

At June 30, 2017, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 1.1% per annum and a weighted average maturity of eight years. At June 30, 2017, accrued interest payable on these borrowings was \$3 million. Advances under this agreement are charged interest based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. Our total advances under this agreement were secured by residential mortgage loans with a fair value of \$2.35 billion at June 30, 2017. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At June 30, 2017, our subsidiary held \$43 million of FHLBC stock that is included in Other assets on our consolidated balance sheets.

### Convertible Notes

In November 2014, one of our taxable subsidiaries issued \$205 million principal amount of 5.625% exchangeable senior notes due 2019. After deducting the underwriting discount and issuance costs, we received approximately \$198 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these exchangeable notes is approximately 6.4% per annum. During the six months ended June 30, 2016, we repurchased \$4 million par value of these notes at a discount and recorded a gain on extinguishment of debt of \$0.3 million in Realized gains, net on our consolidated statements of income. At June 30, 2017, the outstanding principal amount of these notes was \$201 million. At June 30, 2017, the accrued interest payable balance on this debt was \$1 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. After deducting the underwriting discount and issuance costs, we received approximately \$279 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these convertible notes is approximately 5.2% per annum. During the three months ended June 30, 2017, \$288 million principal amount of these convertible notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At June 30, 2017, the outstanding principal amount of these notes was \$250 million. At June 30, 2017, the accrued interest payable balance on this debt was \$2 million.

### Trust Preferred Securities and Subordinated Notes

At June 30, 2017, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively, issued by us in 2006 and 2007. This debt requires quarterly interest payments at a floating rate equal to three-month LIBOR plus 2.25% and will be redeemed no later than 2037. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense. Including hedging costs and amortization of deferred securities issuance costs, the weighted average interest expense yield on our trust preferred securities and subordinated notes is approximately 6.8% per annum. These swaps are accounted for as cash flow hedges with all interest recorded as a component of net interest income and other valuation changes recorded as a component of equity.

Asset-Backed Securities

At June 30, 2017, there were \$781 million (principal balance) of loans owned at consolidated Sequoia securitization entities, which were funded with \$776 million (principal balance) of ABS issued at these entities. The loans and ABS issued from these entities are reported at estimated fair value. See the subsection titled "Results of Consolidated Sequoia Entities" in the Results of Operations section of this MD&A for additional details on these entities.

### Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities

As described above under the heading “Results of Operations,” in the ordinary course of our business, we use debt financing obtained through several different types of borrowing facilities to, among other things, finance the acquisition of residential mortgage loans (including those we acquire in anticipation of sale or securitization), and finance investments in securities and other investments. We may also use short- and long-term borrowings to fund other aspects of our business and operations, including the repurchase of shares of our common stock. Debt incurred under these facilities is generally either the direct obligation of Redwood Trust, Inc., or the direct obligation of subsidiaries of Redwood Trust, Inc. and guaranteed by Redwood Trust, Inc. Risks relating to debt incurred under these facilities are described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016, under the caption “Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities.”

Our sources of debt financing include short-term secured borrowings under residential loan warehouse facilities, short-term securities repurchase facilities, a \$10 million committed line of short-term secured credit from a bank, and secured borrowings by our wholly-owned subsidiary, RWT Financial, LLC, under its borrowing facility with the FHLBC.

Aggregate borrowing limits are stated under certain of these facilities, and certain other facilities have no stated borrowing limit, but each of the facilities (with the exception of the \$10 million committed line of short-term secured credit) is uncommitted, which means that any request we make to borrow funds under these uncommitted facilities may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under these facilities. In general, financing under these facilities is obtained by transferring or pledging mortgage loans or securities to the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred or pledged assets). While transferred or pledged assets are financed under a facility, to the extent the market value of the assets declines, we are generally required to either immediately reacquire the assets or meet a margin requirement to transfer or pledge additional assets or cash in an amount at least equal to the decline in value. Margin call provisions under these facilities are further described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016 under the caption “Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing.” Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016 under the caption “Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term Debt and Other Debt Financing.” Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016 under the caption “Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term Debt and Other Debt Financing.”

Because these warehouse facilities are uncommitted, at any given time we may not be able to obtain additional financing under them when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “Risk Factors,” and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “Market Risks.” In addition, with respect to residential loans that at any given time are already being financed through these warehouse facilities, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “Risk Factors,” and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “Market Risks,” if and when those loans or securities become ineligible to be financed, decline in value, or have been financed for the maximum term permitted under the applicable facility. Additionally, our access to financing under the borrowing facility with the FHLBC is subject to the risks described under the heading “Risk Factors - Recently adopted Federal regulations may limit, eliminate, or reduce the attractiveness of our subsidiary’s ability to use borrowings from the Federal Home Loan Bank of Chicago to finance the mortgage loans and securities it holds and acquires, which could negatively impact our business and operating results” in Part I, Item 1A of our Annual Report on

Form 10-K for the year ended December 31, 2016.

At June 30, 2017, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with the financial covenants associated with our short-term debt and other debt financing facilities. In particular, with respect to: (i) financial covenants that require us to maintain a minimum dollar amount of stockholders' equity or tangible net worth, at June 30, 2017 our level of stockholders' equity and tangible net worth resulted in our being in compliance with these covenants by more than \$200 million; and (ii) financial covenants that require us to maintain recourse indebtedness below a specified ratio, at June 30, 2017 our level of recourse indebtedness resulted in our being in compliance with these covenants at a level such that we could incur at least \$600 million in additional recourse indebtedness.

## OFF BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL OBLIGATIONS

## Off Balance Sheet Arrangements

We do not have any material off balance sheet arrangements.

## Contractual Obligations

The following table presents our contractual obligations and commitments at June 30, 2017, as well as the obligations of the securitization entities that we consolidate for financial reporting purposes.

Table 34 – Contractual Obligations and Commitments

| June 30, 2017<br><br>(In Millions)                                                 | Payments Due or Commitment Expiration<br>by Period |                 |                 |                  | Total           |
|------------------------------------------------------------------------------------|----------------------------------------------------|-----------------|-----------------|------------------|-----------------|
|                                                                                    | Less<br>Than<br>1 Year                             | 1 to 3<br>Years | 3 to 5<br>Years | After 5<br>Years |                 |
| Obligations of Redwood                                                             |                                                    |                 |                 |                  |                 |
| Short-term debt                                                                    | \$ 1,045                                           | \$—             | \$—             | \$—              | \$ 1,045        |
| Convertible notes                                                                  | 250                                                | 201             | —               | —                | 451             |
| Anticipated interest payments on convertible notes                                 | 23                                                 | 17              | —               | —                | 40              |
| FHLBC borrowings                                                                   | —                                                  | —               | —               | 2,000            | 2,000           |
| Anticipated interest payments on FHLBC borrowings                                  | 30                                                 | 77              | 92              | 161              | 360             |
| Other long-term debt                                                               | —                                                  | —               | —               | 140              | 140             |
| Anticipated interest payments on other long-term debt <sup>(1)</sup>               | 9                                                  | 19              | 19              | 138              | 185             |
| Accrued interest payable                                                           | 9                                                  | —               | —               | —                | 9               |
| Operating leases                                                                   | 2                                                  | 4               | 3               | 9                | 18              |
| <b>Total Redwood Obligations and Commitments</b>                                   | <b>\$ 1,368</b>                                    | <b>\$ 318</b>   | <b>\$ 114</b>   | <b>\$ 2,448</b>  | <b>\$ 4,248</b> |
| Obligations of Consolidated Entities for Financial Reporting Purposes              |                                                    |                 |                 |                  |                 |
| Consolidated ABS <sup>(2)</sup>                                                    | \$—                                                | \$—             | \$—             | \$ 776           | \$ 776          |
| Anticipated interest payments on ABS <sup>(3)</sup>                                | 16                                                 | 35              | 34              | 90               | 175             |
| Accrued interest payable                                                           | 1                                                  | —               | —               | —                | 1               |
| <b>Total Obligations of Entities Consolidated for Financial Reporting Purposes</b> | <b>17</b>                                          | <b>35</b>       | <b>34</b>       | <b>866</b>       | <b>952</b>      |
| <b>Total Consolidated Obligations and Commitments</b>                              | <b>\$ 1,385</b>                                    | <b>\$ 353</b>   | <b>\$ 148</b>   | <b>\$ 3,314</b>  | <b>\$ 5,200</b> |

(1) Includes anticipated interest payments related to hedges.

All consolidated ABS issued are collateralized by real estate loans. Although the stated maturity is as shown, the

(2) ABS obligations will pay down as the principal balances of these real estate loans or securities pay down. The amount shown is the principal balance of the ABS issued and not necessarily the value reported in our consolidated financial statements.

(3) The anticipated interest payments on consolidated ABS issued is calculated based on the contractual maturity of the ABS and therefore assumes no prepayments of the principal outstanding at June 30, 2017.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates. A discussion of critical accounting policies and the possible effects of changes in estimates on our consolidated financial statements is included in Note 3 — Summary of Significant Accounting Policies included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part I, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2016. Management discusses the ongoing development and selection of these critical accounting policies with the audit committee of the board of directors.

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, including the timing and amount of purchases, sales, calls, and repayment of consolidated assets, changes in the fair values of consolidated assets and liabilities, increases or decreases in earnings from mortgage banking activities, and certain non-recurring events. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues and estimates. Our critical accounting policies and the possible effects of changes in estimates on our consolidated financial statements are included in the "Critical Accounting Policies and Estimates" section of Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2016.

### Market Risks

We seek to manage risks inherent in our business — including but not limited to credit risk, interest rate risk, prepayment risk, liquidity risk, and fair value risk — in a prudent manner designed to enhance our earnings and dividends and preserve our capital. In general, we seek to assume risks that can be quantified from historical experience, to actively manage such risks, and to maintain capital levels consistent with these risks. Information concerning the risks we are managing, how these risks are changing over time, and potential GAAP earnings and taxable income volatility we may experience as a result of these risks is discussed in Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

### Other Risks

In addition to the market and other risks described above, our business and results of operations are subject to a variety of types of risks and uncertainties, including, among other things, those described under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

## NEW ACCOUNTING STANDARDS

A discussion of new accounting standards and the possible effects of these standards on our consolidated financial statements is included in Note 3 — Summary of Significant Accounting Policies included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Information concerning market risk is incorporated herein by reference to Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016, as supplemented by the information under "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Market Risks" within Item 2 above. Other than the developments described thereunder, including changes in the fair values of our assets, there have been no other material changes in our quantitative or qualitative exposure to market risk since December 31, 2016.

#### Item 4. Controls and Procedures

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed on our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that the information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level.

There have been no changes in our internal control over financial reporting during the second quarter of 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the “FHLB-Seattle”) filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. (“SRF”), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the “FHLB-Seattle Defendants”) alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Seattle Certificate”) issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the “2005-4 RMBS”) and purchased by the FHLB-Seattle. Specifically, the complaint alleged that the alleged misstatements concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and sought to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys’ fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, at June 30, 2017, the FHLB-Seattle has received approximately \$124 million of principal and \$11 million of interest payments in respect of the Seattle Certificate. As of June 30, 2017, the Seattle Certificate had a remaining outstanding principal amount of approximately \$9 million. The matter was subsequently resolved and the claims were dismissed by the FHLB Seattle as to all the FHLB Seattle Defendants. At the time the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, we could incur a loss as a result of these indemnities.

On or about July 15, 2010, The Charles Schwab Corporation (“Schwab”) filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the “Schwab Defendants”) alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys’ fees and costs from SRF. Schwab claimed that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Schwab Certificate”) issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleged that the misstatements for the 2005-4 RMBS concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, at June 30, 2017, approximately \$14 million of principal and \$1 million of interest payments have been made in respect of the Schwab Certificate. As of June 30, 2017, the Schwab Certificate had a remaining outstanding principal amount of approximately \$1 million. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. Subsequently, the matter was resolved and Schwab dismissed its claims against the lead underwriter of the 2005-4 RMBS. At the time the Schwab Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, Redwood could incur a loss as a result of these indemnities.

Through certain of our wholly-owned subsidiaries, we have in the past engaged in, and expect to continue to engage in, activities relating to the acquisition and securitization of residential mortgage loans. In addition, certain of our wholly-owned subsidiaries have in the past engaged in activities relating to the acquisition and securitization of debt obligations and other assets through the issuance of collateralized debt obligations (commonly referred to as CDO transactions). Because of this involvement in the securitization and CDO businesses, we could become the subject of litigation relating to these businesses, including additional litigation of the type described above, and we could also become the subject of governmental investigations, enforcement actions, or lawsuits, and governmental authorities could allege that we violated applicable law or regulation in the conduct of our business. As an example, in July 2016 we became aware of a complaint filed by the State of California on April 1, 2016 against Morgan Stanley & Co. and certain of its affiliates alleging, among other things, that there were misleading statements contained in offering materials for 28 different mortgage pass-through certificates purchased by various California investors, including various California public pension systems, from Morgan Stanley and alleging that Morgan Stanley made false or fraudulent claims in connection with the sale of those certificates. Of the 28 mortgage pass-through certificates that are the subject of the complaint, two are Sequoia mortgage pass-through certificates issued in 2004 and two are Sequoia mortgage pass-through certificates issued in 2007. With respect to each of those certificates our wholly-owned subsidiary, RWT Holdings, Inc., was the sponsor and our wholly-owned subsidiary, Sequoia Residential Funding, Inc., was the depositor. At the time these four Sequoia mortgage pass-through certificates were issued, Sequoia Residential Funding, Inc. and Redwood Trust agreed to indemnify the underwriters of these certificates for certain losses and expenses they might incur as a result of claims made against them relating to these certificates, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, we could incur a loss as a result of these indemnities.

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At June 30, 2017, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs or co-defendants. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties

relating to these litigation matters that could increase our potential losses.

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Item 1A. Risk Factors

Our risk factors are discussed under Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016. In addition, the following risk factor reflects recent developments.

Recent developments in ongoing litigation against various trustees of residential mortgage-backed securitization transactions issued prior to financial crisis of 2007-2008 (“RMBS trustee litigation”) have negatively impacted, and could further negatively impact, the value of securities we hold, could expose us to indemnification claims, and could impact the profitability of our participation in future securitization transactions.

The ongoing RMBS trustee litigation relates to, among other things, claims by certain investors in the RMBS issued in those transactions that the trustees of those transactions breached their obligations to investors by, among other things, not appropriately investigating and pursuing remedies against the originators and servicers of the underlying mortgage loans. We are not a party to any RMBS trustee litigation, however, recent developments in the ongoing RMBS trustee litigation have negatively impacted the value of certain residential mortgage-backed securities issued prior to the crisis (“legacy RMBS”) that were held in our investment portfolio during the three months ended June 30, 2017. The value of other legacy RMBS we continue to hold or acquire could be impacted in the future. In particular, trustees of various legacy RMBS transactions that are the subject of the ongoing RMBS trustee litigation have withheld funds from investors in the RMBS issued in those transactions by asserting that, pursuant to their indemnification rights against the securitization trusts established under the applicable transaction documents, they are entitled to apply those funds to offset litigation expenses - and, recently, one trustee asserted that its indemnification rights entitle it to withhold large lump sum amounts to hold and apply to anticipated future litigation expenses. During the three months ended June 30, 2017, this holdback resulted in an aggregate loss to the value of our portfolio of securities of approximately \$0.5 million, and other or similar holdbacks by that trustee or other trustees of legacy RMBS transactions could result in further losses to the value of our portfolio of securities in the future, which losses could be material.

Our pre-crisis participation in RMBS transactions, including as the sponsor and depositor of legacy RMBS transactions executed through our Sequoia platform, could also expose us to losses if the trustees of those RMBS transactions seek to assert indemnification rights against us in the same manner that they have asserted indemnification rights against securitization trusts for those RMBS transactions. Currently, we believe that approximately twenty legacy RMBS transactions executed through our Sequoia platform are the subject of RMBS trustee litigation that we are not a party to, and the assertion by a trustee of any indemnification rights against us in the context of the ongoing RMBS trustee litigation could expose us to losses, which losses could be material. Furthermore, developments in, and/or the outcome of, the RMBS trustee litigation could impact the structure and cost of executing our future securitization transactions, including as a result of transaction participants and investors adjusting their willingness or price to participate in those transactions.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended June 30, 2017, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended.

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. During the three and six months ended June 30, 2017, there were no shares acquired under this authorization. At June 30, 2017, approximately \$86 million of this current authorization remained available for the repurchase of shares of our common stock.

The following table contains information on the shares of our common stock that we purchased or otherwise acquired during the three months ended June 30, 2017.

| (In Thousands, except per Share Data) | Total<br>Number of<br>Shares<br>Purchased<br>or<br>Acquired | Average<br>Price<br>per<br>Share<br>Paid | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Number (or<br>approximate<br>dollar value)<br>of Shares<br>that May Yet<br>be Purchased<br>under the<br>Plans or<br>Programs |
|---------------------------------------|-------------------------------------------------------------|------------------------------------------|----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| April 1, 2017 - April 30, 2017        | —                                                           | \$                                       | —                                                                                                        | \$ —                                                                                                                                    |
| May 1, 2017 - May 31, 2017            | —                                                           | \$                                       | —                                                                                                        | \$ —                                                                                                                                    |
| June 1, 2017 - June 30, 2017          | —                                                           | \$                                       | —                                                                                                        | \$ 86,109                                                                                                                               |
| Total                                 | —                                                           | \$                                       | —                                                                                                        | \$ 86,109                                                                                                                               |

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Not Applicable

## Item 5. Other Information

None.

Item 6. Exhibits

| Exhibit Number | Exhibit                                                                                                                                                                                                             |
|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1            | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)                 |
| 3.1.1          | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)                           |
| 3.1.2          | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)                           |
| 3.1.3          | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)                            |
| 3.1.4          | Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)                           |
| 3.1.5          | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)                             |
| 3.1.6          | Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)                              |
| 3.1.7          | Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)                                      |
| 3.1.8          | Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011)                                      |
| 3.1.9          | Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012)                                      |
| 3.1.10         | Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013)                                      |
| 3.2.1          | Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)                         |
| 3.2.2          | First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012)         |
| 10.1           | First Amendment to Lease, effective as of May 25, 2017, between AG-SKB Belvedere Owner, L.P. and the Registrant                                                                                                     |
| 31.1           | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                                                                                                              |
| 31.2           | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                                                                                                              |
| 32.1           | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                                                                                                              |
| 32.2           | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                                                                                                              |
|                | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2017, is filed in XBRL-formatted interactive data files: |
|                | (i) Consolidated Balance Sheets at June 30, 2017 and December 31, 2016;                                                                                                                                             |
|                | (ii) Consolidated Statements of Income for the three and six months ended June 30, 2017 and 2016;                                                                                                                   |
| 101            | (iii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2017 and 2016;                                                                                                    |
|                | (iv) Consolidated Statements of Changes in Stockholders' Equity for the six months ended June 30, 2017 and 2016;                                                                                                    |
|                | (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2017 and 2016; and                                                                                                                      |
|                | (vi) Notes to Consolidated Financial Statements.                                                                                                                                                                    |



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REDWOOD TRUST, INC.

Date: August 4, 2017 By: /s/ Martin S. Hughes  
Martin S. Hughes  
Chief Executive Officer  
(Principal Executive Officer)

Date: August 4, 2017 By: /s/ Christopher J. Abate  
Christopher J. Abate  
President and Chief Financial Officer  
(Principal Financial Officer)

Date: August 4, 2017 By: /s/ Collin L. Cochrane  
Collin L. Cochrane  
Controller and Managing Director  
(Principal Accounting Officer)



EXHIBIT INDEX

| Exhibit<br>Number | Exhibit                                                                                                                                                                                                             |
|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1               | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)                 |
| 3.1.1             | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)                           |
| 3.1.2             | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)                           |
| 3.1.3             | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)                            |
| 3.1.4             | Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)                           |
| 3.1.5             | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)                             |
| 3.1.6             | Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)                              |
| 3.1.7             | Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)                                      |
| 3.1.8             | Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011)                                      |
| 3.1.9             | Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012)                                      |
| 3.1.10            | Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013)                                      |
| 3.2.1             | Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)                         |
| 3.2.2             | First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012)         |
| 10.1              | First Amendment to Lease, effective as of May 25, 2017, between AG-SKB Belvedere Owner, L.P. and the Registrant                                                                                                     |
| 31.1              | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                                                                                                              |
| 31.2              | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                                                                                                              |
| 32.1              | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                                                                                                              |
| 32.2              | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                                                                                                              |
|                   | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2017, is filed in XBRL-formatted interactive data files: |
|                   | (i) Consolidated Balance Sheets at June 30, 2017 and December 31, 2016;                                                                                                                                             |
|                   | (ii) Consolidated Statements of Income for the three and six months ended June 30, 2017 and 2016;                                                                                                                   |
| 101               | (iii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2017 and 2016;                                                                                                    |
|                   | (iv) Consolidated Statements of Changes in Stockholders' Equity for the six months ended June 30, 2017 and 2016;                                                                                                    |
|                   | (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2017 and 2016; and                                                                                                                      |
|                   | (vi) Notes to Consolidated Financial Statements.                                                                                                                                                                    |

