

LSI LOGIC CORP  
Form 8-K  
January 28, 2004

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934**

**Date of Report (date of earliest event reported): January 28, 2004**

**LSI LOGIC CORPORATION**

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**(Exact name of Registrant as specified in its charter)**

**Delaware**

**0-11674**

**94-2712976**

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**(State or other jurisdiction of  
incorporation or organization)**

**(Commission File Number)**

**(I.R.S. Employer Identification No.)**

**1621 Barber Lane  
Milpitas, California 95035**

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**(Address, including zip code, of principal executive offices)  
Registrant's telephone number, including area code:**

**(408) 433-8000**

**Not Applicable**

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**(Former name or former address, if changed since last report)**

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**Item 5. Other Items and Regulation FD Disclosure**

LSI Logic Corporation ( LSI Logic or the Registrant ) reported revenues of \$463 million in the fourth quarter of 2003, a 3 percent sequential increase compared to the \$450 million reported in the third quarter of 2003, and a decline of 4 percent compared to the \$480 million reported in the fourth quarter of 2002.

Cash and short-term investments totaled \$814 million at the end of the 2003-fourth quarter. The Registrant generated positive operating cash flow for the seventh consecutive quarter and repurchased approximately \$250 million in convertible notes, eliminating all 2005 debt.

The 2003-fourth quarter GAAP (generally accepted accounting principles) net income was \$8 million or 2 cents a diluted share. The 2003-third quarter GAAP net loss was \$32 million or 8 cents a diluted share. The Registrant reported a GAAP net loss of \$31 million or 8 cents a diluted share in the 2002-fourth quarter.

Last month, the Registrant finalized its sale of the company's Tsukuba, Japan manufacturing facility to Rohm Co. The Registrant has now completed the consolidation of its internal manufacturing at the Registrant's Gresham campus, supplemented by strategic foundry engagements.

The Registrant recorded 2003 revenues of \$1.69 billion, a 7 percent decrease from the \$1.82 billion in 2002. The GAAP 2003 net loss was \$309 million or 82 cents per diluted share compared to the GAAP 2002 net loss of \$292 million or 79 cents per diluted share.

**Safe Harbor for Forward Looking Statements:** This news release and the statements by LSI Logic management include forward-looking statements that may involve a number of risks and uncertainties. Readers are cautioned that these forward-looking statements are only predictions and may differ materially from the actual future events or results. Forward-looking statements include projected revenue range in the first quarter, forecasts of operating expenses, projections of profitability or loss, projections of the company's first-quarter business outlook including, net other income, earnings, gross margins, tax provisions, capital spending, depreciation, acquisition-related amortization, restructuring expenses, other

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special items, common share count, increased orders and the RapidChip platform generating new business in the first quarter. Additional forward-looking statements include projections of worldwide economic improvement, growth of the semiconductor industry, a period of sustained growth and financial strength, the strengthening of the company's leadership position in the platform ASIC space and new market opportunities with high-volume and mid-volume customers in existing and new market segments. The company's actual results in future periods may be materially different from any performance suggested in this news release. Risks and uncertainties to which the company is subject include, but are not necessarily limited to, fluctuations in the timing and volumes of customer demand, the rate of depletion of customer inventory buildup and the company's achievement of revenue objectives, other financial targets, the company's ability to develop new products, and the timing and the success of new product introductions. Other risks and uncertainties that could cause the forward-looking statements contained herein to differ from actual results include: the continued availability of appropriate levels of manufacturing capacity, the realization of benefits from the company's strategic relationships, competing technologies, R&D investments, products and other competitive factors and investments and disruptions in general economic activity caused by the effects of terrorist activities and armed conflict. The company operates in an industry sector where securities values are highly volatile and may be influenced by the cyclical nature of the industry, the unpredictability of the economy and other factors beyond the company's control. For additional information, readers are referred to the documents filed by LSI Logic with the SEC, and specifically the company's most recent reports on Form 10-K, 10-Q and 8-K. In the context of forward-looking information, reference is made to the discussion of risk factors described in the company's SEC reports filed during the past 12 months.

Results of operations excluding special items for the periods presented are provided for illustrative purposes only and should be read in conjunction with the comparable information presented in accordance with generally accepted accounting principles in the United States of America and the Company's most recent annual report on Form 10-K for the twelve months ended December 31, 2002.

### **Item 7. Financial Statements and Exhibits**

Exhibit 99.1\* LSI Logic Corporation News Release issued January 28, 2004.

\*Furnished, not filed.

### **Item 12. Disclosure of Results of Operations and Financial Condition**

On January 28, 2004, LSI Logic Corporation (LSI Logic or the Company) will issue a news release and hold a conference call regarding its financial results for the fiscal quarter ended December 31, 2003. A copy of the news release is furnished as Exhibit 99.1 to this Form 8-K and is incorporated by reference herein.

#### **Use of Non-GAAP Financial Information**

LSI Logic will make forward-looking statements regarding 2004 during the conference call and will make reference to non-GAAP financial information in both the news release and the conference call.

LSI Logic management believes that the results of operations excluding special items presented herein for each of the three and twelve months ending December 31, 2003, and 2002, provides useful information to investors regarding results of operations, as it excludes charges, expenses, gains and losses that are not directly related to the ongoing business results and/or stem from purchase business combinations. These business results are used by management for evaluating historical performance in addition to being used for the Company's forecasting and planning for future periods. Restructuring of operations and other items, net, are examples of charges that are not directly related to the Company's ongoing business. Charges for acquired in-process research and development and amortization of non-cash deferred stock compensation and intangibles are examples of items stemming from purchase business combinations. For a complete reconciliation of special items excluded from our results of operations for the three and twelve months ended December 31, 2003, and 2002, refer to the tables furnished in the news release as Exhibit 99.1.

Results of operations excluding special items for the periods presented are provided for illustrative purposes only and should be read in conjunction with the comparable information presented in accordance with generally accepted accounting principles in the United States of America and the Company's most recent annual report on Form 10-K for the twelve months ended December 31, 2002.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LSI LOGIC CORPORATION  
A Delaware Corporation

Dated: January 28, 2004

By: /s/ David G. Pursel

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David G. Pursel  
Vice President, General Counsel and  
Corporate Secretary

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**EXHIBIT INDEX**

| <b>Exhibit Number</b> | <b>Description</b>                          |
|-----------------------|---|
| 99.1                  | Text of News Release dated January 28, 2004 |