

AGCO CORP /DE  
Form DEFA14A  
March 29, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 14A

(Rule 14a-101)

INFORMATION REQUIRED IN PROXY STATEMENT

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission

Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material under Rule 14a-12

AGCO CORPORATION

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act  
Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Aggregate number of securities to which transaction applies:
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Check box if any part of the fee is offset as provided by  
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the offsetting fee was paid previously. Identify the previous filing  
by registration statement number, or the Form or Schedule and  
the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:



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March 29, 2017

Dear AGCO Shareholder:

As you know, our proxy, including the Resolution to Approve the Compensation of the Company's NEO's, was issued on March 27<sup>th</sup>. AGCO's Executive Compensation Program is sound, aligned with company performance and best practices.

Because our relative TSR has not yet recovered from the agricultural equipment industry downturn, and, given our CEO Summary Compensation Table Target pay is higher than in 2015, the quantitative pay-for-performance tests may be scored as a concern by the proxy advisory.

Important facts to consider before voting are as follows:

In 2016 our CEO's "Realized Pay" was 44% of "Targeted Pay" as disclosed in the Summary Compensation Table while AGCO's TSR increased 29%

When excluding the Retention and Performance stock-based incentive award, which was declined by the CEO, the CEO's 2016 "Targeted Pay" was down 6% from 2015

CEO and other NEOs received no base salary increases the last 2 years

0% performance-based long-term stock incentive payouts in 2015 and 2016

Excise tax gross-ups on severance payments due to a change-of-control were eliminated for new executive employment agreements beginning in 2017

Compensation peer group was modified to ensure alignment with reasonably sized industrial and manufacturing comparators

Attached for your review is a detailed update on AGCO's Executive Compensation plan.

We would appreciate the opportunity to discuss our compensation program with you. Please let me know when you would be available for a call.

We are asking for your support on Proposal Number 3 - Non-Binding Advisory Resolution to Approve the Compensation of the Company's NEO.

Thank you in advance for your consideration.

CHALLENGER · FENDT · GSI · MASSEY FERGUSON · VALTRA

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