State Auto Financial CORP Form 10-Q May 04, 2016 <u>Table of Contents</u>

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

ý Quarterly Report pursuant to Section 13 For the quarterly period ended March 31,	B or 15(d) of the Securities Exchange Act of 1934 , 2016
or	
"Transition Report pursuant to Section 13	3 or 15(d) of the Securities Exchange Act of 1934
For the transition period from	to
Commission File Number 000-19289	
STATE AUTO FINANCIAL CORPORA	ATION
(Exact name of Registrant as specified in	its charter)
Ohio	31-1324304
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)

518 East Broad Street, Columbus, Ohio 43215-3976

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (614) 464-5000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\acute{v}$  No "

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ý No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer " Accelerated filer ý Non-accelerated filer "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No  $\acute{y}$ 

On April 29, 2016, the Registrant had 41,572,190 Common Shares outstanding.

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#### <u>Table of Contents</u> STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES (a majority-owned subsidiary of State Automobile Mutual Insurance Company)

#### PART I - FINANCIAL STATEMENTS Item 1. Condensed Consolidated Balance Sheets March 31, December (\$ and shares in millions, except per share amounts) 2016 31, 2015 (unaudited) Assets Fixed maturities, available-for-sale, at fair value (amortized cost \$1,991.5 and \$1,972.9, \$2,055.5 \$2,000.7 respectively) Equity securities, available-for-sale, at fair value (cost \$274.5 and \$265.2, respectively) 318.9 310.6 Other invested assets, available-for-sale, at fair value (cost \$57.1 and \$56.9, respectively) 85.8 85.1 Other invested assets 5.3 5.3 Notes receivable from affiliate 70.0 70.0 2.535.5 Total investments 2.471.7 Cash and cash equivalents 47.7 58.1 Accrued investment income and other assets 39.3 35.7 Deferred policy acquisition costs (affiliated net assumed \$50.2 and \$49.3, respectively) 127.5 129.1 Reinsurance recoverable on losses and loss expenses payable 6.5 5.9 Prepaid reinsurance premiums 6.3 6.8 Due from affiliate 4.3 5.9 Current federal income taxes 4.9 4.9 Net deferred federal income taxes 89.0 102.5 Property and equipment, at cost 7.5 7.6 Total assets \$2,868.5 \$2,828.2 Liabilities and Stockholders' Equity Losses and loss expenses payable (affiliated net assumed \$554.3 and \$532.4, respectively) \$1,083.5 \$1,053.0 Unearned premiums (affiliated net assumed \$212.1 and \$214.2, respectively) 600.8 616.3 Notes payable (affiliates \$15.2 and \$15.2, respectively) 100.5 100.5 Postretirement and pension benefits (affiliated net ceded \$54.6 and \$56.0, respectively) 101.5 104.0 Other liabilities (affiliated net assumed \$7.1 and affiliated net ceded \$8.4, respectively) 73.3 69.8 **Total liabilities** 1,959.6 1,943.6 Stockholders' equity: Class A Preferred stock (nonvoting), without par value. Authorized 2.5 shares; none issued Class B Preferred stock, without par value. Authorized 2.5 shares; none issued Common stock, without par value. Authorized 100.0 shares; 48.2 and 48.1 shares issued, 120.6 120.4 respectively, at stated value of \$2.50 per share Treasury stock, 6.8 and 6.8 shares, respectively, at cost (116.5)) (116.3) Additional paid-in capital 155.1 153.5 Accumulated other comprehensive income (affiliated net ceded \$55.6 and \$56.7, respectively) 61.4 37.6 **Retained earnings** 688.3 689.4 Total stockholders' equity 908.9 884.6 Total liabilities and stockholders' equity \$2,868.5 \$2,828.2

See accompanying notes to condensed consolidated financial statements.

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# STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Condensed Consolidated Statements of Income

(\$ in millions, except per share amounts)	Three m ended M	onths Iarch 31
(unaudited)	2016	2015
Earned premiums (affiliated net assumed \$113.4 and \$105.4, respectively)	\$319.9	\$315.3
Net investment income (affiliated \$1.2 and \$1.2, respectively)	17.4	15.4
Net realized gains on investments:		
Total other-than-temporary impairment losses	(3.7)	(0.5)
Portion of loss recognized in other comprehensive income		
Other net realized investment gains	5.0	4.3
Total net realized gains on investments	1.3	3.8
Other income from affiliates	0.6	0.4
Total revenues	339.2	334.9
Losses and loss expenses (affiliated net assumed \$93.7 and \$74.1, respectively)	225.0	195.0
Acquisition and operating expenses (affiliated net assumed \$70.6 and \$77.3, respectively)	107.5	103.4
Interest expense (affiliated \$0.2 and \$0.2, respectively)	1.3	1.3
Other expenses	1.6	2.0
Total expenses	335.4	301.7
Income before federal income taxes	3.8	33.2
Federal income tax expense:		
Current		0.4
Deferred	0.8	8.1
Total federal income tax expense	0.8	8.5
Net income	\$3.0	\$24.7
Earnings per common share:		
Basic	\$0.07	\$0.60
Diluted	\$0.07	\$0.60
Dividends paid per common share	\$0.10	\$0.10

See accompanying notes to condensed consolidated financial statements.

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Consolidated Statements of Comprehensive Income

Consolidated Statements of Comprehensive medine	
(\$ in millions, except per share amounts)	Three months ended March
	31
(unaudited)	2016 2015
Net income	\$3.0 \$24.7
Other comprehensive income, net of tax:	
Net unrealized holding gains on investments:	
Unrealized holding gains	37.0 17.0
Reclassification adjustments for gains realized in net income	(1.3) (4.2)
Income tax expense	(12.5) (4.5)
Total net unrealized holding gains on investments	23.2 8.3
Net unrecognized benefit plan obligations:	
Reclassification adjustments for amortization to statements of income:	
Negative prior service cost	(1.4)(1.4)
Net actuarial loss	2.4 2.9
Income tax expense	(0.4) (0.5)
Total net unrecognized benefit plan obligations	0.6 1.0
Other comprehensive income	23.8 9.3
Comprehensive income	\$26.8 \$34.0

See accompanying notes to condensed consolidated financial statements. 3

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# STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Condensed Consolidated Statements of Cash Flows

Condensed Consolidated Statements of Cash Flows	
(\$ in millions)	Three months ended March 31
(unaudited)	2016 2015
Cash flows from operating activities:	
Net income	\$3.0 \$24.7
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization, net	4.4 5.5
Share-based compensation	1.4 1.0
Net realized gains on investments	(1.3)(3.8)
Changes in operating assets and liabilities:	
Deferred policy acquisition costs (benefits)	1.6 (0.9 )
Accrued investment income and other assets	(3.7)(2.0)
Postretirement and pension benefits	(1.8) (0.7)
Other liabilities and due to/from affiliates, net	4.9 (49.6)
Reinsurance recoverable on losses and loss expenses payable and prepaid reinsurance premiums	(0.1) 1.6
Losses and loss expenses payable	30.5 14.5
Unearned premiums	(15.5) (8.2)
Federal income taxes	1.1 9.0
Cash provided from December 31, 2014 unearned premium transfer related to the homeowners quota	62.5
share arrangement	— 63.5
Net cash provided by operating activities	24.5 54.6
Cash flows from investing activities:	
Purchases of fixed maturities available-for-sale	(160.6) (212.8)
Purchases of equity securities available-for-sale	(30.8) (19.7)
Purchases of other invested assets	(0.4) (3.9)
Maturities, calls and pay downs of fixed maturities available-for-sale	60.8 83.2
Sales of fixed maturities available-for-sale	75.8 62.5
Sales of equity securities available-for-sale	23.6 21.5
Sales of other invested assets available-for-sale	0.2 0.2
Net cash used in investing activities	(31.4) (69.0)
Cash flows from financing activities:	
Proceeds from issuance of common stock	0.8 0.7
Payments to acquire treasury stock	(0.2) (0.1)
Payment of dividends	(4.1) (4.1)
Net cash used in financing activities	(3.5) (3.5)
Net decrease in cash and cash equivalents	(10.4) (17.9)
Cash and cash equivalents at beginning of period	58.1 86.3
Cash and cash equivalents at end of period	\$47.7 \$68.4
Supplemental disclosures:	
Interest paid (affiliates \$0.2 and \$0.2, respectively)	\$1.3 \$1.3

See accompanying notes to condensed consolidated financial statements. 4

Table of Contents STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES (a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements (Unaudited)

### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of State Auto Financial Corporation and Subsidiaries ("State Auto Financial" or the "Company") have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of the Company, all adjustments (consisting of normal, recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month period ended March 31, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. The balance sheet at December 31, 2015 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2015 (the "2015 Form 10-K"). Capitalized terms used herein and not otherwise defined shall have the meaning ascribed to them in the 2015 Form 10-K.

Adoption of Recent Accounting Pronouncements

Simplifying the Presentation of Debt Issuance Costs

The amendments in this guidance simplify the presentation of debt issuance costs by requiring them to be presented in the balance sheet as a direct deduction from the carrying amount of the related recognized debt liability, consistent with debt discounts. The Company adopted this guidance at January 1, 2016 on a retrospective basis and it resulted in a \$0.3 million decrease to notes payable and accrued investment income and other assets at December 31, 2015. Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent) The amendments in this guidance remove the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. The amendments for which the entity has elected to measure the fair value using that practical expedient. The amendments in this Update are effective for public business entities for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years and should be applied retrospectively to all periods presented. The Company adopted this guidance at January 1, 2016 and it did not have a material impact on the condensed consolidated financial statements.

Pending Adoption of Recent Accounting Pronouncements

Improvements to Employee Share-Based Payment Accounting

The amendments in this guidance simplify the accounting for share-based payment award transactions including: income tax consequences, classification of awards as either equity or liabilities, classification of excess tax benefits, and classification on the statement of cash flows. The guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years, and early adoption is permitted. The Company is currently evaluating the requirements of the guidance and has not yet determined its effect on the Company's results of operations, financial position or liquidity.

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

2. Investments

The following tables set forth the cost or amortized cost and fair value of available-for-sale securities by lot at March 31, 2016 and December 31, 2015:

(\$ millions) March 31, 2016 Fixed maturities:	Cost or amortized cost	Gross unrealized holding gains	Gross unrealize holding losses	ed	Fair value
U.S. treasury securities and obligations of U.S. government agencies	\$223.6	\$ 13.0	\$ (0.5	)	\$236.1
Obligations of states and political subdivisions	730.7	28.6	(0.6		758.7
Corporate securities	575.3	11.1	(6.7		579.7
U.S. government agencies mortgage-backed securities	461.9	19.8	(0.7		481.0
Total fixed maturities	1,991.5	72.5	(8.5	)	2,055.5
Equity securities:					
Large-cap securities	221.1	33.5	(4.8	)	249.8
Small-cap securities	53.4	15.9	(0.2	)	69.1
Total equity securities	274.5	49.4	(5.0	)	318.9
Other invested assets	57.1	28.7			85.8
Total available-for-sale securities	\$ 2,323.1	\$ 150.6	\$ (13.5	)	\$2,460.2
(\$ millions) December 31, 2015	Cost or amortized cost	Gross unrealized holding gains	Gross unrealize holding losses	ed	Fair value
December 31, 2015 Fixed maturities:	amortized cost	unrealized holding gains	unrealize holding losses		value
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies	amortized cost \$ 219.8	unrealized holding gains \$ 6.6	unrealize holding losses \$ (2.0	)	value \$224.4
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions	amortized cost \$ 219.8 804.0	unrealized holding gains \$ 6.6 22.5	unrealize holding losses \$ (2.0 (1.7	)	value \$224.4 824.8
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities	amortized cost \$ 219.8 804.0 500.3	unrealized holding gains \$ 6.6 22.5 5.8	unrealize holding losses \$ (2.0 (1.7 (11.7	)))	value \$224.4 824.8 494.4
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities	amortized cost \$ 219.8 804.0 500.3 448.8	unrealized holding gains \$ 6.6 22.5 5.8 11.5	unrealize holding losses \$ (2.0 (1.7 (11.7 (3.2	) ) )	value \$224.4 824.8 494.4 457.1
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities	amortized cost \$ 219.8 804.0 500.3	unrealized holding gains \$ 6.6 22.5 5.8	unrealize holding losses \$ (2.0 (1.7 (11.7	) ) )	value \$224.4 824.8 494.4
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities:	amortized cost \$ 219.8 804.0 500.3 448.8 1,972.9	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4	unrealize holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6	) ) ) )	value \$224.4 824.8 494.4 457.1 2,000.7
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities	amortized cost \$ 219.8 804.0 500.3 448.8 1,972.9 211.9	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4 34.2	unrealize holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1	) ) ) ) )	value \$224.4 824.8 494.4 457.1 2,000.7 241.0
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	amortized cost \$ 219.8 804.0 500.3 448.8 1,972.9 211.9 53.3	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4 34.2 16.5	unrealize holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1 (0.2	) ) ) ) ) )	value \$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities Total equity securities	amortized cost \$ 219.8 804.0 500.3 448.8 1,972.9 211.9 53.3 265.2	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4 34.2 16.5 50.7	unrealize holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1 (0.2 (5.3)	)))))))))))))))))))))))))))))))))))))))	value \$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6 310.6
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	amortized cost \$ 219.8 804.0 500.3 448.8 1,972.9 211.9 53.3	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4 34.2 16.5	unrealize holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1 (0.2	)))))))))))))))))))))))))))))))))))))))	value \$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following tables set forth the Company's gross unrealized losses and fair value on its investments by lot, aggregated by investment category and length of time for individual securities that have been in a continuous unrealized loss position at March 31, 2016 and December 31, 2015:

(\$ millions, except # of positions)	Less th	an 12 m	on	ths	12 mon	ths or r			Total			
March 31, 2016	Fair value	Unreali losses	ize	Numbe of positio	Fair Fair value	Unreal losses	ize	Numbed of positic	er Fair value ons	Unreali losses	ze	Number of positions
Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies	\$7.7	\$ (0.1		4	\$9.2	\$ (0.4			\$16.9	\$ (0.5	)	6
Obligations of states and political subdivisions	6.6	(0.1	)	1	33.1	(0.5	)	3	39.7	(0.6	)	4
Corporate securities	73.5	(3.0	)	11	64.9	(3.7	)	10	138.4	(6.7	)	21
U.S. government agencies mortgage-backed securities	47.9	(0.1	)	5	40.0	(0.6	)	12	87.9	(0.7	)	17
Total fixed maturities Equity securities:	135.7	(3.3	)	21	147.2	(5.2	)	27	282.9	(8.5	)	48
Large-cap equity securities	62.5	(4.4	)	23	3.0	(0.4	)	1	65.5	(4.8	)	24
Small-cap equity securities	4.4	(0.2	)	1					4.4	(0.2	)	1
Total equity securities Total temporarily impaired securities	66.9 \$202.6	(4.6 \$ (7.9		24 45	3.0 \$150.2	(0.4 \$ (5.6		1 28	69.9 \$352.8	(5.0 \$ (13.5		25 73
(\$ millions, except # of positions)	Less th	an 12 m	on	ths	12 mon	ths or r	no		Total			
(\$ millions, except # of positions) December 31, 2015	Less th Fair value	an 12 m Unreali losses	ize	Numbe	r Fair	ths or r Unreal losses	lize	Numbed_	er Fair	Unreali losses	ze	of
December 31, 2015 Fixed maturities:	Fair	Unreali	ize	Numbe	r Fair	Unreal	lize	Numb	er Fair		ze	d
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies	Fair	Unreali	ize	Numbe	r Fair	Unreal	lize	Numbed of positic	er Fair			d of
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and	Fair value	Unreali losses	)	Numbe of position	Fair Fair value	Unreal losses	lize	Numbed of positic	er Fair value ons	losses	)	d of positions
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities	Fair value \$68.6	Unreali losses \$ (1.6	) )	Numbe of position 15	Fair Fair value	Unreal losses	)	Numbed of positic	er Fair value ns \$82.1	losses \$ (2.0	)	d of positions 19
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies	Fair value \$68.6 137.5	Unreali losses \$ (1.6 (1.7	) ) )	Number of position 15 16	Fair value \$13.5	Unreal losses \$ (0.4	) )	Numbed of positic 4	Fair value ns \$82.1 137.5	losses \$ (2.0 (1.7	)))	d of positions 19 16
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities	Fair value \$68.6 137.5 246.9	Unreali losses \$ (1.6 (1.7 (5.3	) ) ) )	Number of position 15 16 36	Fair value \$13.5  63.9	Unreal losses \$ (0.4  (6.4	) ) )	Numbed of positic 4 — 11	Fair value \$82.1 137.5 310.8	losses \$ (2.0 (1.7 (11.7	) ) )	d of positions 19 16 47
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities:	Fair value \$68.6 137.5 246.9 132.2 585.2	Unreali losses \$ (1.6 (1.7 (5.3 (2.3 (10.9	ize ) ) ) )	Number of position 15 16 36 18 85	Fair value \$13.5  63.9 33.0	Unreal losses \$ (0.4  (6.4 (0.9	) ) )	Numbed of positic 4 11 11	Fair value \$82.1 137.5 310.8 165.2 695.6	losses \$ (2.0 (1.7 (11.7 (3.2 (18.6	) ) ) )	d of positions 19 16 47 29 111
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap equity securities Small-cap equity securities	Fair value \$68.6 137.5 246.9 132.2 585.2 65.8 3.4	Unreali losses \$ (1.6 (1.7 (5.3 (2.3 (10.9 (5.1 (0.2	ize ) ) ) ) )	Number of position 15 16 36 18 85 24 1	Fair value \$13.5  63.9 33.0	Unreal losses \$ (0.4  (6.4 (0.9	) ) )	Numbed of positic 4 11 11	Fair value \$82.1 137.5 310.8 165.2 695.6 65.8 3.4	losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1 (0.2	)))))	d of positions 19 16 47 29 111 24 1
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap equity securities	Fair value \$68.6 137.5 246.9 132.2 585.2 65.8	Unreali losses \$ (1.6 (1.7 (5.3 (2.3 (10.9 (5.1	ize ) ) ) ) )	Number of position 15 16 36 18 85 24 1 25	Fair value \$13.5  63.9 33.0	Unreal losses \$ (0.4  (6.4 (0.9	) ) )	Numbed of positic 4 11 11	Fair yalue \$82.1 137.5 310.8 165.2 695.6 65.8	losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1	)))))))	d of positions 19 16 47 29 111 24

### <u>Table of Contents</u> STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES (a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The Company reviewed its investments at March 31, 2016, and determined that no additional other-than-temporary impairment existed in the gross unrealized holding losses other than those listed in the table below. The following table sets forth the realized losses related to other-than-temporary impairments on the Company's investment portfolio recognized for the three months ended March 31, 2016 and 2015:

(\$ millions)	2016	2015
Equity securities:		
Large-cap securities	\$(0.2)	\$—
Small-cap securities	(1.2)	(0.5)
Fixed maturities:	(2.3)	
Total other-than-temporary impairments	(3.7)	\$(0.5)

The Company regularly monitors its investments that have fair values less than cost or amortized cost for signs of other-than-temporary impairment, an assessment that requires significant management judgment regarding the evidence known. Such judgments could change in the future as more information becomes known, which could negatively impact the amounts reported. Among the factors that management considers for fixed maturity securities are the financial condition of the issuer including receipt of scheduled principal and interest cash flows, and intent to sell, including if it is more likely than not that the Company will be required to sell the investments before recovery. When a fixed maturity has been determined to have an other-than-temporary impairment, the impairment charge is separated into an amount representing the credit loss, which is recognized in earnings as a realized loss, and the amount related to non-credit factors, which is recognized in accumulated other comprehensive income. Future increases or decreases in fair value, if not other-than-temporary, are included in accumulated other comprehensive income.

Among the factors that management considers for equity securities and other invested assets are the length of time and/or the significance of decline below cost, the Company's ability and intent to hold these securities through their recovery periods, the current financial condition of the issuer and its future business prospects, and the ability of the market value to recover to cost in the near term. When an equity security or other invested asset has been determined to have a decline in fair value that is other-than-temporary, the cost basis of the security is adjusted to fair value. This results in a charge to earnings as a realized loss, which is not reversed for subsequent recoveries in fair value. Future increases or decreases in fair value, if not other-than-temporary, are included in accumulated other comprehensive income.

The following table sets forth the amortized cost and fair value of available-for-sale fixed maturities by contractual maturity at March 31, 2016:

(\$ millions)	Amortized	Fair
(\$ mmons)	cost	value
Due in 1 year or less	\$ 39.5	\$40.2
Due after 1 year through 5 years	532.1	545.7
Due after 5 years through 10 years	292.7	299.5
Due after 10 years	665.3	689.1
U.S. government agencies mortgage-backed securities	461.9	481.0
Total	\$1,991.5	\$2,055.5

Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay the obligations with or without call or prepayment penalties.

At March 31, 2016, State Auto P&C had U.S. government agencies mortgage-backed fixed maturity securities, with a carrying value of approximately \$85.0 million, that were pledged as collateral for the Federal Home Loan Bank of

Cincinnati ("FHLB") Loan. In accordance with the terms of the FHLB Loan, State Auto P&C retains all rights regarding these securities.

Fixed maturities with fair values of \$9.1 million and \$8.8 million were on deposit with insurance regulators as required by law at March 31, 2016 and December 31, 2015, respectively. The Company retains all rights regarding these securities.

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The following table sets forth the components of net investment income for the three months ended March 31, 2016 and 2015:

(\$ millions)	2016	2015
Fixed maturities	\$14.9	\$12.9
Equity securities	1.5	1.6
Cash and cash equivalents, and other	1.4	1.4
Investment income	17.8	15.9
Investment expenses	0.4	0.5
Net investment income	\$17.4	\$15.4

The Company's current investment strategy does not rely on the use of derivative financial instruments. Proceeds on sales of available-for-sale securities were \$99.6 million and \$84.2 million for the three months ended March 31, 2016 and 2015, respectively.

The following table sets forth the realized and unrealized holding gains (losses) on the Company's investment portfolio for the three months ended March 31, 2016 and 2015:

Tor the three months ended March 51, 2010 and 20	15.	
(\$ millions)	2016	2015
Realized gains:		
Fixed maturities	\$1.5	\$1.1
Equity securities	4.1	4.1
Total realized gains	5.6	5.2
Realized losses:		
Equity securities:		
Sales	(0.6)	(0.5)
OTTI	(1.4)	(0.5)
Fixed maturities:		
OTTI	(2.3)	
Total realized losses	(4.3)	(1.0)
Net realized gains on investments	\$1.3	\$4.2
Change in unrealized holding gains, net of tax:		
Fixed maturities	\$36.2	\$9.4
Equity securities	(1.0)	(1.0)
Other invested assets	0.5	4.4
Deferred federal income tax liability	(12.5)	(4.5)
Change in net unrealized holding gains, net of tax	\$23.2	\$8.3

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

3. Fair Value of Financial Instruments

Below is the fair value hierarchy that categorizes into three levels the inputs to valuation techniques that are used to measure fair value:

Level 1 includes observable inputs which reflect quoted prices for identical assets or liabilities in active markets at the measurement date.

Level 2 includes observable inputs for assets or liabilities other than quoted prices included in Level 1, and it includes valuation techniques which use prices for similar assets and liabilities.

Level 3 includes unobservable inputs which reflect the reporting entity's estimates of the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

The Company utilizes one nationally recognized pricing service to estimate the majority of its available-for-sale investment portfolio's fair value. The Company obtains one price per security and the processes and control procedures employed by the Company are designed to ensure the value is accurately recorded on an unadjusted basis. Through discussions with the pricing service, the Company gains an understanding of the methodologies used to price the different types of securities, that the data and the valuation methods utilized are appropriate and consistently applied, and that the assumptions are reasonable and representative of fair value. To validate the reasonableness of the valuations obtained from the pricing service, the Company compares to other fair value pricing information gathered from other independent pricing sources. At March 31, 2016 and December 31, 2015, the Company did not adjust any of the prices received from the pricing service.

Transfers between level categorizations may occur due to changes in the availability of market observable inputs. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. There were no transfers between level categorizations during the three months ended March 31, 2016 and 2015.

The following sections describe the valuation methods used by the Company for each type of financial instrument it holds that are carried at fair value.

**Fixed Maturities** 

The Company utilizes a third party pricing service to estimate fair value measurements for the majority of its fixed maturities. The fair value estimate of the Company's fixed maturity investments are determined by evaluations that are based on observable market information rather than market quotes. Inputs to the evaluations include, but are not limited to, market prices from recently completed transactions and transactions of comparable securities, interest rate yield curves, credit spreads, and other market-observable information. The fixed maturity portfolio pricing obtained from the pricing service is reviewed for reasonableness. The Company regularly selects a random sample of security prices which are compared to one or more alternative pricing sources for reasonableness. Any discrepancies with the pricing are returned to the pricing service for further explanation and, if necessary, adjustments are made. To date, the Company has not identified any significant discrepancies in the pricing provided by its third party pricing service. Investments valued using these inputs include U.S. treasury securities and obligations of U.S. government agencies, obligations of states and political subdivisions, corporate securities (except for a security discussed below), and U.S. government agencies mortgage-backed securities. All unadjusted estimates of fair value for fixed maturities priced by the pricing service are included in the amounts disclosed in Level 2 of the hierarchy. If market inputs are unavailable, then no fair value is provided by the pricing service. For these securities, fair value is determined either by requesting brokers who are knowledgeable about these securities to provide a quote; or the Company internally determines the fair values by employing widely accepted pricing valuation models, and depending on the level of observable market inputs, renders the fair value estimate as Level 2 or Level 3. The Company holds one fixed maturity corporate security included in Level 3 and estimates its fair value using the present value of the future cash flows. Due to the limited amount of observable market information for this security, the Company includes the fair value estimate in Level 3.

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

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Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

Equities

The fair value of each equity security is based on an observable market price for an identical asset in an active market and is priced by the same pricing service discussed above. All equity securities are recorded using unadjusted market prices and have been disclosed in Level 1.

Other Invested Assets

Included in other invested assets are two international funds ("the funds") that invest in equity securities of foreign issuers and are managed by third party investment managers. The funds had a fair value of \$77.4 million and \$77.0 million at March 31, 2016 and December 31, 2015, respectively, which was determined using each fund's net asset value. The Company employs procedures to assess the reasonableness of the fair value of the funds including obtaining and reviewing each fund's audited financial statements. There are no unfunded commitments related to the funds. The Company may not sell its investment in the funds; however, the Company may redeem all or a portion of its investment in the funds at net asset value per share with the appropriate prior written notice. In accordance with Accounting Standard Codification 820-10, these investments that are measured at fair value using the net asset value per share practical expedient have not been classified in the fair value hierarchy. Fair values presented here are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the condensed consolidated balance sheets.

The remainder of the Company's other invested assets consist primarily of holdings in publicly-traded mutual funds. The Company believes that its prices for these publicly-traded mutual funds based on an observable market price for an identical asset in an active market reflect their fair values and consequently these securities have been disclosed in Level 1.

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

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Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following tables set forth the Company's available-for-sale inves March 31, 2016 and December 31, 2015:	stments wi	thin the	fair value	hierarchy at
(\$ millions)	Total	Level	Level 2	Level
March 31, 2016	Total	1	Level 2	3
Fixed maturities:				
U.S. treasury securities and obligations of U.S. government agencies	\$236.1	\$—	\$236.1	\$ <i>—</i>
Obligations of states and political subdivisions	758.7		758.7	_
Corporate securities	579.7		576.3	3.4
U.S. government agencies mortgage-backed securities	481.0		481.0	_
Total fixed maturities	2,055.5		2,052.1	3.4
Equity securities:	240.9	240.0		
Large-cap securities	249.8	249.8	—	_
Small-cap securities	69.1 318.9	69.1 318.9	—	_
Total equity securities Other invested assets	318.9 8.4	518.9 8.4		
Total available-for-sale investments			\$2,052.1	<u> </u>
Total available-101-sale investments	\$2,302.0	\$321.3	\$2,032.1	\$ <b>5.</b> 4
(\$ millions)	Total	Level	Loval 2	Level
(\$ millions) December 31, 2015	Total	Level 1	Level 2	Level 3
	Total	Level 1	Level 2	
December 31, 2015	Total \$224.4	Level 1 \$—	Level 2 \$224.4	
December 31, 2015 Fixed maturities:		1		3
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies	\$224.4 824.8 494.4	1 \$ 	\$224.4 824.8 491.1	3
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities	\$224.4 824.8 494.4 457.1	1 \$—	\$224.4 824.8 491.1 457.1	3 \$
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities	\$224.4 824.8 494.4	1 \$ 	\$224.4 824.8 491.1	3 \$ 3.3
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities:	\$224.4 824.8 494.4 457.1 2,000.7	1 \$  	\$224.4 824.8 491.1 457.1	3 \$ 3.3 
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities	\$224.4 824.8 494.4 457.1 2,000.7 241.0	1 \$  241.0	\$224.4 824.8 491.1 457.1	3 \$ 3.3 
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	\$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6	1 \$  241.0 69.6	\$224.4 824.8 491.1 457.1	3 \$ 3.3 
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities Total equity securities	\$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6 310.6	1 \$  241.0 69.6 310.6	\$224.4 824.8 491.1 457.1	3 \$ 3.3 
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	\$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6 310.6 8.1	1 \$  241.0 69.6 310.6 8.1	\$224.4 824.8 491.1 457.1	3 \$ 3.3  3.3   

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STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES (a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

For assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3), the following tables set forth a reconciliation of the beginning and ending balances for the three months ended March 31, 2016 and the year ended December 31, 2015, separately for each major category of assets:

(\$ millions)	Fixed maturities
Balance at January 1, 2016	\$ 3.3
Total realized gains – included in earnings	
Total unrealized losses - included in other comprehensive income	e —
Purchases	0.1
Sales	
Transfers into Level 3	
Transfers out of Level 3	
Balance at March 31, 2016	\$ 3.4
	Fixed
(\$ millions)	maturities
Balance at January 1, 2015	\$ 9.4
Total realized	