IDEX CORP /DE/ Form 10-Q April 25, 2016 Table of Contents

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

\_\_\_\_\_

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

OR

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-10235

**IDEX CORPORATION** 

(Exact Name of Registrant as Specified in its Charter)

Delaware 36-3555336

(I.R.S.

(State or other jurisdiction of Employer incorporation or organization) Identification

No.)

1925 West Field Court, Lake Forest, Illinois 60045 (Address of principal executive offices) (Zip Code)

Registrant's telephone number: (847) 498-7070

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer Non-accelerated filer Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No b

Number of shares of common stock of IDEX Corporation outstanding as of April 20, 2016: 75,900,965.

#### Table of Contents

#### TABLE OF CONTENTS

| Part I. Financial Information   |            |
|---|------------|
| Item 1. Financial Statements  | <u>1</u>   |
| Condensed Consolidated Balance Sheets   | <u>1</u>   |
| Condensed Consolidated Statements of Operations   | <u>2</u>   |
| Condensed Consolidated Statements of Comprehensive Income                                     | <u>3</u>   |
| Condensed Consolidated Statements of Shareholders' Equity                                     | <u>4</u>   |
| Condensed Consolidated Statements of Cash Flows   | <u>5</u>   |
| Notes to Condensed Consolidated Financial Statements  | <u>6</u>   |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>22</u>  |
| Cautionary Statement Under the Private Securities Litigation Reform Act                       | <u>22</u>  |
| Overview and Outlook  | <u>22</u>  |
| Results of Operations   | <u>24</u>  |
| Liquidity and Capital Resources   | <u> 26</u> |
| Non-GAAP Disclosures  | <u>27</u>  |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk                            | <u>29</u>  |
| Item 4. Controls and Procedures   | <u>29</u>  |
| Part II. Other Information  |            |
| Item 1. <u>Legal Proceedings</u>  | <u>30</u>  |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                    | <u>30</u>  |
| Item 6. Exhibits  | <u>30</u>  |
| <u>Signatures</u>   | <u>31</u>  |
| Exhibit Index   | <u>32</u>  |
|   |            |

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

#### IDEX CORPORATION AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands except share and per share amounts) (unaudited)

| ASSETS  | March 31,<br>2016        | December 31, 2015          |
|---|--------------------------|----------------------------|
| Current assets  | <b></b>                  | <b>\$22</b> 0.040          |
| Cash and cash equivalents   | \$358,445                | \$328,018                  |
| Receivables, less allowance for doubtful accounts of \$7,984 at March 31, 2016 and \$7,812 at December 31, 2015   | 296,834                  | 260,000                    |
| at December 31, 2015 Inventories — net  | 278,230                  | 239,124                    |
| Other current assets  | 42,999                   | 35,542                     |
| Total current assets  | 976,508                  | 862,684                    |
| Property, plant and equipment — net   | 252,512                  | 240,945                    |
| Goodwill  | 1,524,929                | 1,396,529                  |
| Intangible assets — net   | 370,786                  | 287,837                    |
| Other noncurrent assets   | 17,563                   | 17,448                     |
| Total assets  | \$3,142,298              | \$2,805,443                |
| LIABILITIES AND SHAREHOLDERS' EQUITY  |                          |                            |
| Current liabilities   |                          |                            |
| Trade accounts payable  | \$140,183                | \$128,911                  |
| Accrued expenses  | 150,766                  | 153,672                    |
| Notes payable and current portion of long-term borrowings   | 1,333                    | 1,087                      |
| Dividends payable   |                          | 25,927                     |
| Total current liabilities   | 292,282                  | 309,597                    |
| Long-term borrowings  | 1,094,232                | 839,707                    |
| Deferred income taxes   | 154,612                  | 110,483                    |
| Other noncurrent liabilities  | 108,262                  | 102,365                    |
| Total liabilities   | 1,649,388                | 1,362,152                  |
| Commitments and contingencies   |                          |                            |
| Shareholders' equity  |                          |                            |
| Preferred stock:  |                          |                            |
| Authorized: 5,000,000 shares, \$.01 per share par value; Issued: None   |                          |                            |
| Common stock:   |                          |                            |
| Authorized: 150,000,000 shares, \$.01 per share par value   | 002                      | 002                        |
| Issued: 90,224,625 shares at March 31, 2016 and 90,151,131 shares at December 31, 2015 Additional paid-in capital | 685,376                  | 902<br>679,623             |
| Retained earnings   | 1,734,810                | 1,666,680                  |
| Treasury stock at cost: 14,098,950 shares at March 31, 2016 and 13,616,592 shares at                              | 1,734,010                | 1,000,000                  |
| December 31, 2015   | (799,665)                | (757,416)                  |
| Accumulated other comprehensive income (loss)   | (128,513)                | (146,498)                  |
| Total shareholders' equity  | 1,492,910                | 1,443,291                  |
|   | -, .> <del>-,</del> > 10 | -, · · · · · · · · · · · · |

Total liabilities and shareholders' equity See Notes to Condensed Consolidated Financial Statements \$3,142,298 \$2,805,443

#### IDEX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands except per share amounts) (unaudited)

|  | Three Months Ended |           |  |
|--|--------------------|-----------|--|
|  | March 31,          |           |  |
|  | 2016               | 2015      |  |
| Net sales  | \$502,572          | \$502,198 |  |
| Cost of sales  | 279,237            | 276,157   |  |
| Gross profit   | 223,335            | 226,041   |  |
| Selling, general and administrative expenses         | 120,778            | 124,284   |  |
| Operating income                                     | 102,557            | 101,757   |  |
| Other (income) expense — net                         | (744)              | (1,723)   |  |
| Interest expense                                     | 10,489             | 10,597    |  |
| Income before income taxes                           | 92,812             | 92,883    |  |
| Provision for income taxes                           | 24,682             | 26,929    |  |
| Net income   | \$68,130           | \$65,954  |  |
| Basic earnings per common share                      | \$0.90             | \$0.84    |  |
| Diluted earnings per common share                    | \$0.89             | \$0.84    |  |
| Share data:  |                    |           |  |
| Basic weighted average common shares outstanding     | 75,749             | 77,996    |  |
| Diluted weighted average common shares outstanding   | 76,699             | 78,856    |  |
| See Notes to Condensed Consolidated Financial Statem | ents               |           |  |

#### IDEX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands) (unaudited)

|  | Three Months |          |
|--|--------------|----------|
|  | Ended        |          |
|  | March 3      | 31,      |
|  | 2016         | 2015     |
| Net income   | \$68,130     | \$65,954 |
| Other comprehensive income (loss)                        |              |          |
| Reclassification adjustments for derivatives, net of tax | 1,097        | 1,130    |
| Pension and other postretirement adjustments, net of tax | 671          | 780      |
| Cumulative translation adjustment                        | 16,217       | (56,637) |
| Other comprehensive income (loss)                        | 17,985       | (54,727) |
| Comprehensive income                                     | \$86,115     | \$11,227 |
| 0 1 10 11 15 110   |              |          |

See Notes to Condensed Consolidated Financial Statements-

#### IDEX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (in thousands except share amounts) (unaudited)

|  |  |                            | Accumula<br>Comprehe<br>Income (L | nsive                                     | Cumulative         |                   |                                  |
|--|--|----------------------------|-----------------------------------|---|--------------------|-------------------|----------------------------------|
|  | Common<br>Stock and<br>Additional<br>Paid-In Capit | Retained<br>Earnings<br>al | Translatio                        | reRetirement<br>nBenefits<br>ntAdjustment | Unrealized<br>Gain | Treasury<br>Stock | Total<br>Shareholders'<br>Equity |
| Balance, December 31, 2015   | \$ 680,525   |                            | \$(92,979)                        | \$(30,901)                                | \$(22,618)         | \$(757,416)       |                                  |
| Net income   | _  | 68,130                     | _                                 |   | _                  |                   | 68,130                           |
| Cumulative translation adjustment  | _  |                            | 16,217                            | _   | _                  | _                 | 16,217                           |
| Pension and other postretirement adjustments (net of tax of \$322)                                       | _  | _                          | _                                 | 671                                       | _                  | _                 | 671                              |
| Amortization of forward starting swaps (net of tax of \$627)   | _  |                            | _                                 | _   | 1,097              | _                 | 1,097                            |
| Issuance of 361,570 shares o common stock from issuance of restricted stock, performance share units and |  | _                          | _                                 | _   | _                  | 8,258             | 8,258                            |
| exercise of stock options<br>Repurchase of 628,493 share<br>of common stock                              | es   | _                          | _                                 | _   | _                  | (45,790 )         | (45,790 )                        |
| Shares surrendered for tax withholding   | _  | _                          | _                                 | _   | _                  | (4,717 )          | (4,717 )                         |
| Share-based compensation   | 5,753  |                            | _                                 |   |                    |                   | 5,753                            |
| Balance, March 31, 2016<br>See Notes to Condensed Con  | \$ 686,278   |                            |                                   | \$(30,230)                                | \$(21,521)         | \$(799,665)       | \$1,492,910                      |

IDEX CORPORATION AND SUBSIDIARIES

| CONDENSED CONS                                |                 |                 | TS OF CASH FLO | OWS                |        |   |
|---|-----------------|-----------------|----------------|--------------------|--------|---|
| (in thousands)<br>(unaudited)                 |                 |                 |                |                    |        |   |
| (critical critical)                           | Three Mo        | onths Ended Mar | rch 31,        | 2015               |        |   |
| Cash flows from                               | 2010            |                 |                | 2013               |        |   |
| operating activities Net income               | \$              | 68,130          |                | \$                 | 65,954 |   |
| Adjustments to                                | Ψ               | 00,130          |                | Ψ                  | 03,934 |   |
| reconcile net income                          |                 |                 |                |                    |        |   |
| to net cash provided by operating activities  |                 |                 |                |                    |        |   |
| Depreciation and                              | 9,067           |                 |                | 8,580              |        |   |
| amortization Amortization of                  |                 |                 |                |                    |        |   |
| intangible assets                             | 10,890          |                 |                | 9,930              |        |   |
| Amortization of debt issuance costs           | 378             |                 |                | 434                |        |   |
| Share-based                                   | 6,442           |                 |                | 6,882              |        |   |
| compensation expense<br>Deferred income taxes | ;               |                 |                | 1,000              |        |   |
| Excess tax benefit                            |                 |                 |                | (2.220             |        | ` |
| from share-based compensation                 |                 |                 |                | (3,220             |        | ) |
| Non-cash interest                             |                 |                 |                |                    |        |   |
| expense associated with forward starting      | 1,724           |                 |                | 1,772              |        |   |
| swaps   |                 |                 |                |                    |        |   |
| Changes in (net of effect from                |                 |                 |                |                    |        |   |
| acquisitions):                                |                 |                 |                |                    |        |   |
| Receivables<br>Inventories                    | (19,267<br>(270 |                 | )              | (18,039<br>(11,215 |        | ) |
| Other current assets                          | (6,597          |                 | )              | (4,591             |        | ) |
| Trade accounts payable                        | 6,451           |                 |                | 6,857              |        |   |
| Accrued expenses                              | (6,641          |                 | )              | (14,230            |        | ) |
| Other — net<br>Net cash flows                 | (2,892          |                 | )              | (710               |        | ) |
| provided by operating                         | 70,365          |                 |                | 49,404             |        |   |
| activities Cash flows from                    |                 |                 |                |                    |        |   |
| investing activities                          |                 |                 |                |                    |        |   |
| Additions of property, plant and equipment    | (8,650          |                 | )              | (10,077            |        | ) |
| Acquisition of                                | (221,556        |                 | )              | _                  |        |   |
| businesses, net of cash                       | 1               |                 |                |                    |        |   |

| acquired Other — net Net cash flows used in investing activities Cash flows from financing activities | 91<br><sup>n</sup> (230,115 | ;       | )          | (48<br>(10,125 |         | ) |
|---|-----------------------------|---------|------------|----------------|---------|---|
| Borrowings under revolving facilities   | 275,391                     |         |            | 55,000         |         |   |
| Payments under revolving facilities   | (20,994                     |         | )          | (77            |         | ) |
| Dividends paid  | (24,662                     |         | )          | (22,151        |         | ) |
| Proceeds from stock option exercises  | 8,258                       |         |            | 9,185          |         |   |
| Excess tax benefit from share-based compensation  | _                           |         |            | 3,220          |         |   |
| Purchase of common stock  | (46,864                     |         | )          | (62,132        |         | ) |
| Shares surrendered fo<br>tax withholding<br>Net cash flows  | or (4,717                   |         | )          | (3,107         |         | ) |
| provided by (used in)<br>financing activities<br>Effect of exchange rai                               |                             |         |            | (20,062        |         | ) |
| changes on cash and cash equivalents  | 3,765                       |         |            | (33,858        |         | ) |
| Net increase<br>(decrease) in cash<br>Cash and cash   | 30,427                      |         |            | (14,641        |         | ) |
| equivalents at<br>beginning of year<br>Cash and cash  | 328,018                     |         |            | 509,137        |         |   |
| equivalents at end of period  | \$                          | 358,445 |            | \$             | 494,496 |   |
| Supplemental cash flow information Cash paid for: Interest  | \$                          | 965     |            | \$             | 791     |   |
| Income taxes<br>See Notes to Condens  | 9,516                       |         | Statements | 10,411         |         |   |

#### **Table of Contents**

# IDEX CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated) (unaudited)

#### 1. Basis of Presentation and Significant Accounting Policies

The Condensed Consolidated Financial Statements of IDEX Corporation ("IDEX," "we," "our," or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") applicable to interim financial information and the instructions to Form 10-Q under the Securities Exchange Act of 1934, as amended. The statements are unaudited but include all adjustments, consisting only of recurring items, except as noted, that the Company considers necessary for a fair presentation of the information set forth herein. The results of operations for the three months ended March 31, 2016 are not necessarily indicative of the results to be expected for the entire year.

The Condensed Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in this report should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

Recently Adopted Accounting Standards

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-09, Improvements to Employee Share-Based Payment Accounting, which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. This standard is effective for annual reporting periods beginning after December 15, 2016. The Company elected to early adopt this standard in the quarter ended March 31, 2016. The impact of the early adoption resulted in the following:

The Company recorded a tax benefit of \$2.6 million within income tax expense for the three months ended March 31, 2016 related to the excess tax benefit on stock options, restricted stock and performance share units. Prior to adoption this amount would have been recorded as a reduction of additional paid-in capital. This change could create volatility in the Company's effective tax rate.

The Company elected not to change our policy on accounting for forfeitures and continued to estimate the total number of awards for which the requisite service period will not be rendered.

The Company no longer reclassifies the excess tax benefit from operating activities to financing activities in the statement of cash flows. The Company elected to apply this change in presentation prospectively and thus prior periods have not been adjusted.

The Company excluded the excess tax benefits from the assumed proceeds available to repurchase shares in the computation of our diluted earnings per share for the quarter ended March 31, 2016. This increased our diluted weighted average common shares outstanding by 175 thousand shares.

Recently Issued Accounting Standards

In February 2016, the FASB issued ASU 2016-02, Leases, which introduces a new lessee model that will require most leases to be recorded on the balance sheet and eliminates the required use of bright line tests in current U.S. GAAP for determining lease classification. This standard is effective for fiscal years beginning after December 15, 2018. The Company is currently evaluating the impact of the new guidance on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which introduces a new five-step

revenue recognition model. Under ASU 2014-09, an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for

those goods or services. This ASU also requires disclosures sufficient to enable users to understand the nature, amount, timing,

and uncertainty of revenue and cash flows arising from contracts with customers, including qualitative and quantitative

disclosures about contracts with customers, significant judgments and changes in judgments, and assets recognized from the

costs to obtain or fulfill a contract. This standard is effective for fiscal years beginning after December 15, 2017, using either of

the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior

reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption. The Company is currently evaluating the impact of the

new guidance on our consolidated financial statements and have not yet determined the method by which we will adopt the

standard in 2018.

#### IDEX CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated) (unaudited)

#### 2. Acquisitions and Divestitures

All of the Company's acquisitions have been accounted for under FASB Accounting Standards Codification ("ASC") 805, Business Combinations. Accordingly, the accounts of the acquired companies, after adjustments to reflect fair values assigned to assets and liabilities, have been included in the Company's consolidated financial statements from their respective dates of acquisition.

The Company incurred \$1.0 million of acquisition-related transaction costs in the three months ended March 31, 2016. These costs were recorded in Selling, general and administrative expense and were related to completed transactions, pending transactions and potential transactions, including transactions that ultimately were not completed. During the three months ended March 31, 2016, the Company recorded \$2.2 million of fair value inventory step-up charges in Cost of sales associated with the completed 2016 acquisition.

#### 2016 Acquisitions

On March 16, 2016, the Company acquired the stock of Akron Brass Holding Corporation ("Akron Brass"), a producer of a large array of engineered life—safety products for the safety and emergency response markets, which includes apparatus valves, monitors, nozzles, specialty lighting, electronic vehicle—control systems and firefighting hand tools. The business was acquired to complement and create synergies with our existing Hale, Class 1, and Godiva businesses. Headquartered in Wooster, Ohio, Akron Brass had annual revenues in its most recent fiscal year of approximately \$120 million and operates in our Fire & Safety/Diversified Products segment. Akron Brass was acquired for cash consideration of \$221.6 million. The purchase price was funded with borrowings under the Company's Revolving Facility. Preliminary goodwill and intangible assets recognized as part of the transaction were \$119.1 million and \$92.1 million, respectively. The goodwill is not deductible for tax purposes.

The Company made an initial allocation of the purchase price for the Akron Brass acquisition as of the acquisition date based on its understanding of the fair value of the acquired assets and assumed liabilities. As the Company obtains additional information about these assets and liabilities, including tangible and intangible asset appraisals, and learns more about the newly acquired businesses, we will refine the estimates of fair value and more accurately allocate the purchase price. Only items identified as of the acquisition date are considered for subsequent adjustment. The Company will make appropriate adjustments to the purchase price allocations prior to the completion of the measurement period, as required.

The preliminary allocation of the acquisition costs to the assets acquired and liabilities assumed, based on their estimated fair values, is as follows:

|                                      | Total     |
|--------------------------------------|-----------|
| Current assets, net of cash acquired | \$51,887  |
| Property, plant and equipment        | 10,332    |
| Goodwill                             | 119,131   |
| Intangible assets                    | 92,100    |
| Total assets acquired                | 273,450   |
| Current liabilities                  | (6,531)   |
| Deferred income taxes                | (39,114)  |
| Other noncurrent liabilities         | (6,249 )  |
| Net assets acquired                  | \$221,556 |

Acquired intangible assets consist of trade names, customer relationships and unpatented technology. The goodwill recorded for the acquisition reflects the strategic fit, revenue and earnings growth potential of this business.

# IDEX CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

(unaudited)

Of the \$92.1 million of acquired intangible assets, \$32.8 million was assigned to the Akron Brass trade name and is not subject to amortization. The acquired intangible assets and weighted average amortization periods are as follows:

|   | Total    | Weighted Average Life |
|---|----------|-----------------------|
| Trade names                               | \$2,900  | 15                    |
| Customer relationships                    | 43,500   | 14                    |
| Unpatented technology                     | 12,900   | 9                     |
| Amortized intangible assets               | \$59,300 |                       |
| Indefinite lived - Akron Brass trade name | 32,800   |                       |
| Total acquired intangible assets          | \$92,100 |                       |

2015 Acquisitions

On May 29, 2015, the Company acquired the stock of Novotema, SpA ("Novotema"), a leader in the design, manufacture and sale of specialty sealing solutions for use in the building products, gas control, transportation, industrial and water markets. The business was acquired to complement and create synergies with our existing sealing group. Located in Villongo, Italy, Novotema operates in our Health & Science Technologies segment. Novotema was acquired for cash consideration of \$61.1 million (€56 million). The entire purchase price was funded with cash on hand. Goodwill and intangible assets recognized as part of this transaction were \$34.3 million and \$20.0 million, respectively. The \$34.3 million of goodwill is not deductible for tax purposes.

On June 10, 2015, the Company acquired the stock of Alfa Valvole, S.r.1 ("Alfa"), a leader in the design, manufacture and sale of specialty valve products for use in the chemical, petro-chemical, energy and sanitary markets. The business was acquired to expand our valve capabilities. Located in Casorezzo, Italy, Alfa operates in our Fluid & Metering Technologies segment. Alfa was acquired for cash consideration of \$112.6 million (€99.8 million). The entire purchase price was funded with cash on hand. Goodwill and intangible assets recognized as part of this transaction were \$71.2 million and \$32.1 million, respectively. The \$71.2 million of goodwill is not deductible for tax purposes. On July 1, 2015, the Company acquired the membership interests of CiDRA Precision Services, LLC ("CPS"), a leader in the design, manufacture and sale of microfluidic components serving the life science, health and industrial markets.

The business was acquired to provide a critical building block to our emerging microfluidic and nanofludics capabilities. Located in Wallingford, Connecticut, CPS operates within our Health & Sciences Technologies segment. CPS was acquired for an aggregate purchase price of \$24.2 million, consisting of \$19.5 million in cash and contingent consideration valued at \$4.7 million as of the opening balance sheet date. The contingent consideration is based on the achievement of financial objectives during the 12-month period following the close. Based on potential outcomes, the undiscounted amount of all the future payments that the Company could be required to make under the contingent consideration arrangement is between \$0 and \$5.5 million. During the first quarter of 2016, the Company re-evaluated the amount that could potentially be owed under the contingent consideration arrangement and reduced the liability to \$1.0 million based on known information and a revised forecast. The difference between the amount recorded as of the opening balance sheet date and March 31, 2016 was recognized as a benefit within Selling, general and administrative expenses during the three months ended March 31, 2016. The entire purchase price was funded with cash on hand. Goodwill and intangible assets recognized as part of this transaction were \$9.7 million and \$12.3 million, respectively. The \$9.7 million of goodwill is deductible for tax purposes.

On December 1, 2015 the Company acquired the assets of a complementary product line within our Fluid & Metering Technologies segment. The purchase price and goodwill associated with this transaction was \$1.9 million and \$0.7 million, respectively.

2015 Divestiture

The Company periodically reviews its operations for businesses which may no longer be aligned with its strategic objectives and focus on core business and customers. On July 31, 2015, the Company completed the sale of its Ismatec product line to Cole-Palmer Instruments Company for \$27.7 million in cash, resulting in a pre-tax gain on the sale of \$18.1 million. The Company recorded \$4.8 million of income tax expense associated with this transaction during the three months ended September 30, 2015. The results of Ismatec were reported within the Health & Science Technologies segment through the date of sale.

#### **Table of Contents**

IDEX CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated) (unaudited)

#### 3. Business Segments

The Company has three reportable business segments: Fluid & Metering Technologies, Health & Science Technologies and Fire & Safety/Diversified Products.

The Fluid & Metering Technologies segment designs, produces and distributes positive displacement pumps, flow meters, injectors, and other fluid-handling pump modules and systems and provides flow monitoring and other services for the water and wastewater industries. The Health & Science Technologies segment designs, produces and distributes a wide range of precision fluidics, rotary lobe pumps, centrifugal and positive displacement pumps, roll compaction and drying systems used in beverage, food processing, pharmaceutical and cosmetics, pneumatic components and sealing solutions, very high precision, low-flow rate pumping solutions required in analytical instrumentation, clinical diagnostics and drug discovery, high performance molded and extruded, biocompatible medical devices and implantables, air compressors used in medical, dental and industrial applications, optical components and coatings for applications in the fields of scientific research, defense, biotechnology, aerospace, semiconductor, telecommunications and electronics manufacturing, laboratory and commercial equipment used in the production of micro and nano scale materials, precision photonic solutions used in life sciences, research and defense markets, and precision gear and peristaltic pump technologies that meet exacting original equipment manufacturer specifications. The Fire & Safety/Diversified Products segment produces firefighting pumps and controls, rescue tools, lifting bags and other components and systems for the fire and rescue industry, engineered stainless steel banding and clamping devices used in a variety of industrial and commercial applications, and precision equipment for dispensing, metering and mixing colorants and paints used in a variety of retail and commercial businesses around the world.

Information on the Company's business segments is presented below, based on the nature of products and services offered. The Company evaluates performance based on several factors, of which operating income is the primary financial measure. Intersegment sales are accounted for as if the sales were to third parties.

### IDEX CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated) (unaudited)

|                                    | Three Months Ended March 31, |              |  |
|------------------------------------|------------------------------|--------------|--|
|                                    | 2016                         | 2015         |  |
| Net sales                          |                              |              |  |
| Fluid & Metering Technologies      |                              |              |  |
| External customers                 | \$211,709                    | \$217,932    |  |
| Intersegment sales                 | 134                          | 316          |  |
| Total group sales                  | 211,843                      | 218,248      |  |
| Health & Science Technologies      |                              |              |  |
| External customers                 | 186,251                      | 177,750      |  |
| Intersegment sales                 | 92                           | 1,370        |  |
| Total group sales                  | 186,343                      | 179,120      |  |
| Fire & Safety/Diversified Products |                              |              |  |
| External customers                 | 104,612                      | 106,516      |  |
| Intersegment sales                 | 6                            | 106          |  |
| Total group sales                  | 104,618                      | 106,622      |  |
| Intersegment elimination           | (232)                        | (1,792)      |  |
| Total net sales                    | \$502,572                    | \$502,198    |  |
| Operating income                   |                              |              |  |
| Fluid & Metering Technologies      | \$51,401                     | \$55,898     |  |
| Health & Science Technologies      | 40,699                       | 37,457       |  |
| Fire & Safety/Diversified Products | 25,404                       | 27,162       |  |
| Corporate office and other         | (14,947)                     | (18,760)     |  |
| Total operating income             | 102,557                      | 101,757      |  |
| Interest expense                   | 10,489                       | 10,597       |  |
| Other (income) expense - net       | (744)                        | (1,723)      |  |
| Income before income taxes         | \$92,812                     | \$92,883     |  |
|                                    | March 31,                    | December 31, |  |
|                                    | 2016                         | 2015         |  |
| Assets                             |                              |              |  |
| Fluid & Metering Technologies      | \$1,139,577                  | \$ 1,125,266 |  |
| Health & Science Technologies      | 1,123,683                    | 1,108,302    |  |
| Fire & Safety/Diversified Products |                              | 448,867      |  |
| Corporate office                   | 136,120                      | 123,008      |  |
| Total assets                       |                              | \$ 2,805,443 |  |
|                                    | . , , ,                      | . ,,         |  |

#### 4. Earnings Per Common Share

Earnings per common share ("EPS") are computed by dividing net income by the weighted average number of shares of common stock (basic) plus common stock equivalents outstanding (diluted) during the period. Common stock equivalents consist of stock options, which have been included in the calculation of weighted average shares outstanding using the treasury stock method, restricted stock, performance share units, and shares issuable in

connection with certain deferred compensation agreements ("DCUs").

ASC 260, Earnings Per Share, provides that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends participate in undistributed earnings with common shareholders. If awards are considered participating securities, the Company is required to apply the two-class method of computing basic and diluted earnings per share. The Company

#### **Table of Contents**

#### IDEX CORPORATION AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated) (unaudited)

has determined that its outstanding shares of restricted stock are participating securities. Accordingly, earnings per common share are computed using the more dilutive of the treasury stock method and the two-class method prescribed by ASC 260.

Basic weighted average shares reconciles to diluted weighted average shares as follows:

Three Months
Ended
March 31,
2016 2015

Basic weighted average common shares outstanding
75,749 77,996
Dilutive effect of stock options, restricted stock, performance share units and DCUs
Diluted weighted average common shares outstanding
76,699 78,856

Options to purchase approximately 1.4 million and 0.9 million shares of common stock for the three months ended March 31, 2016 and 2015, respectively, were not included in the computation of diluted EPS because the effect of their inclusion would be antidilutive.

#### 5. Inventories

The components of inventories as of March 31, 2016 and December 31, 2015 were:

|                                   | March 31, | December 31. |
|-----------------------------------|-----------|--------------|
|                                   | 2016      | 2015         |
| Raw materials and component parts | \$163,207 | \$ 141,671   |
| Work in process                   | 36,008    | 32,387       |
| Finished goods                    | 79,015    | 65,066       |
| Total                             | \$278,230 | \$ 239,124   |

Inventories are stated at the lower of cost or market. Cost, which includes material, labor and factory overhead, is determined on a FIFO basis.

#### 6. Goodwill and Intangible Assets

The changes in the carrying amount of goodwill for the three months ended March 31, 2016, by reportable business segment, were as follows:

|  | Fluid & Metering | Health & Science | Fire & Safety/<br>Diversified | Total       |
|--|------------------|------------------|-------------------------------|-------------|
|  | Technologies     |                  |                               | Total       |
| Balance at December 31, 2015           | \$ 584,770       | \$ 590,605       | \$ 221,154                    | \$1,396,529 |
| Foreign currency translation and other | 4,990            | 877              | 3,402                         | 9,269       |
| Acquisitions                           |                  |                  | 119,131                       | 119,131     |
| Balance at March 31, 2016              | \$ 589,760       | \$ 591,482       | \$ 343,687                    | \$1,524,929 |

ASC 350, Goodwill and Other Intangible Assets, requires that goodwill be tested for impairment at the reporting unit level on an annual basis and between annual tests if an event occurs, or circumstances change, that would more likely than not reduce the fair value of the reporting unit below its carrying value. Annually, on October 31, goodwill and

other acquired intangible assets with indefinite lives are tested for impairment. The Company did not consider there to be any triggering events that would require an interim impairment assessment, therefore none of the goodwill or other acquired intangible assets with indefinite lives were tested for impairment during the three months ended March 31, 2016. Based on the results of our annual impairment test at October 31, 2015, all reporting units had a fair value that was more than 70% greater than the carrying value, except for our IDEX Optics and Photonics ("IOP") and Valves reporting units. Our IOP reporting unit had a fair value that was approximately 20% in excess of carrying value and our Valves reporting unit had a fair value near its carrying value as a result of the formation of this reporting unit in conjunction with our Alfa acquisition in June 2015.

## IDEX CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated) (unaudited)

The following table provides the gross carrying value and accumulated amortization for each major class of intangible asset at March 31, 2016 and December 31, 2015:

|                                     | At March 31, 2016     |                            |   |           |                             | At December 31, 2015  |                           |          |           |
|-------------------------------------|-----------------------|----------------------------|---|-----------|-----------------------------|-----------------------|---------------------------|----------|-----------|
|                                     | Gross Carrying Amount | Accumulate<br>Amortization |   | Net       | Weighted<br>Average<br>Life | Gross Carrying Amount | Accumulate<br>Amortizatio | ed<br>on | Net       |
| Amortized intangible assets:        |                       |                            |   |           |                             |                       |                           |          |           |
| Patents                             | \$10,255              | \$ (6,403                  | ) | \$3,852   | 11                          | \$10,202              | \$ (6,175                 | )        | \$4,027   |
| Trade names                         | 114,090               | (40,664                    | ) | 73,426    | 16                          | 110,658               | (38,696                   | )        | 71,962    |
| Customer relationships              | 302,795               | (151,765                   | ) | 151,030   | 11                          | 257,071               | (144,134                  | )        | 112,937   |
| Non-compete agreements              |                       |                            |   | _         | 3                           | 794                   | (775                      | )        | 19        |
| Unpatented technology               | 92,102                | (45,332                    | ) | 46,770    | 10                          | 78,562                | (42,745                   | )        | 35,817    |
| Other                               | 6,549                 | (5,741                     | ) | 808       | 10                          | 6,554                 | (5,579                    | )        | 975       |
| Total amortized intangible assets   | 525,791               | (249,905                   | ) | 275,886   |                             | 463,841               | (238,104                  | )        | 225,737   |
| Indefinite lived intangible assets: |                       |                            |   |           |                             |                       |                           |          |           |
| Banjo trade name                    | 62,100                |                            |   | 62,100    |                             | 62,100                |                           |          | 62,100    |
| Akron Brass trade name              | 32,800                |                            |   | 32,800    |                             |                       |                           |          |           |
| Total intangible assets             | \$620,691             | \$ (249,905                | ) | \$370,786 |                             | \$525,941             | \$ (238,104               | )        | \$287,837 |

The Banjo trade name is an indefinite lived intangible asset which is tested for impairment on an annual basis in accordance with ASC 350 or more frequently if events or changes in circumstances indicate that the asset might be impaired. In the first three months of 2016, there were no triggering events or changes that would have required a review. Based on the results of our annual impairment test at October 31, 2015, the fair value of the Banjo trade name was greater than 20% in excess of carrying value.

The Akron Brass trade name is an indefinite lived intangible asset that was generated as a result of the Akron Brass acquisition in March 2016.

Amortization of intangible assets was \$10.9 million and \$9.9 million for the three months ended March 31, 2016 and 2015, respectively. Based on intangible asset balances as of March 31, 2016, amortization expense is expected to approximate \$34.5 million for the remaining nine months of 2016, \$37.4 million in 2017, \$27.2 million in 2018, \$24.4 million in 2019 and \$23.5 million in 2020.

#### IDEX CORPORATION AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated) (unaudited)

#### 7. Accrued Expenses

The components of accrued expenses as of March 31, 2016 and December 31, 2015 were:

|  | March 31, | December 31, |
|--|-----------|--------------|
|  | 2016      | 2015         |
| Payroll and related items                | \$59,969  | \$ 67,209    |
| Management incentive compensation        | 5,399     | 12,599       |
| Income taxes payable                     | 14,732    | 3,836        |
| Insurance                                | 8,835     | 9,505        |
| Warranty                                 | 6,843     | 7,936        |
| Deferred revenue                         | 11,660    | 9,885        |
| Restructuring                            | 3,424     | 6,636        |
| Liability for uncertain tax positions    | 5,146     | 3,498        |
| Accrued interest                         | 8,712     | 1,230        |
| Contingent consideration for acquisition | 1,000     | 4,705        |
| Other                                    | 25,046    | 26,633       |
| Total accrued expenses                   | \$150,766 | \$ 153,672   |

#### 8. Other Noncurrent Liabilities

The components of other noncurrent liabilities as of March 31, 2016 and December 31, 2015 were:

|   | March 31, | December 31, |
|---|-----------|--------------|
|   | 2016      | 2015         |
| Pension and retiree medical obligations | \$83,128  | \$ 76,190    |
| Liability for uncertain tax positions   | 2,623     | 4,252        |
| Deferred revenue                        | 3,258     | 3,763        |
| Other                                   | 19,253    | 18,160       |
| Total other noncurrent liabilities      | \$108,262 | \$ 102,365   |

#### 9. Borrowings

Borrowings at March 31, 2016 and December 31, 2015 consisted of the following:

|                                      | March 31, 2016 | December 31, 2015 |
|--------------------------------------|----------------|-------------------|
| Revolving Facility                   | \$450,000      | \$ 195,000        |
| 4.5% Senior Notes, due December 2020 | 300,000        | 300,000           |
| 4.2% Senior Notes, due December 2021 | 350,000        | 350,000           |
| Other borrowings                     | 1,889          | 2,436             |
| Total borrowings                     | 1,101,889      | 847,436           |
| Less current portion                 | 1,333          | 1,087             |
| Less deferred debt issuance costs    | 4,945          | 5,203             |
| Less unaccreted debt discount        | 1,379          | 1,439             |

Total long-term borrowings

\$1,094,232 \$ 839,707

On June 23, 2015, the Company entered into a credit agreement (the "Credit Agreement") along with certain of its subsidiaries, as borrowers (the "Borrowers"), Bank of America, N.A., as administrative agent, swing line lender and an issuer of letters of credit,

#### **Table of Contents**

IDEX CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Amounts in thousands except share data and where otherwise indicated)
(unaudited)

with other agents party thereto. The Credit Agreement replaces the Company's existing five-year, \$700 million credit agreement, dated as of June 27, 2011, which was due to expire on June 27, 2016.

The Credit Agreement consists of a revolving credit facility (the "Revolving Facility") in an aggregate principal amount of \$700 million with a final maturity date of June 23, 2020. The maturity date may be extended under certain conditions for an additional one-year term. Up to \$75 million of the Revolving Facility is available for the issuance of letters of credit. Additionally, up to \$50 million of the Revolving Facility is available to the Company for swing line loans, available on a same-day basis.