TOPPS CO INC Form 10-K May 31, 2002

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

(Mark One)

[X] ANNUAL REPORT PURSUANT TO SECTION 13

OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended March 2, 2002

OR

[ ]

TRANSITION REPORT PURSUANT TO SECTION
13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-15817

THE TOPPS COMPANY, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 11-2849283 (I.R.S. Employer Identification No.)

One Whitehall Street, New York, NY (Address of principal executive offices) (

10004 (Zip Code)

(212) 376-0300 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:  $\mbox{Not Applicable}$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No  $\_$ .

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of Common Stock held by non-affiliates as of May 15, 2002 was approximately \$425,418,000.

The number of outstanding shares of Common Stock as of May 15, 2002 was 41,913,000.

Documents incorporated by reference Part
----Annual Report to Stockholders for the Year Ended March 2, 2002 I,II,IV
Proxy Statement for the 2002 Annual Meeting of Stockholders III

PART I

ITEM 1. BUSINESS

#### General Development

The Topps Company, Inc. was incorporated in Delaware on February 24, 1987. The Company is the successor to Topps Chewing Gum, Inc., which was established as a partnership in 1938 and was incorporated under the laws of New York in 1947. All references in this Annual Report on Form 10-K to "Topps" or the "Company" are to The Topps Company, Inc. and its subsidiaries.

Topps is a marketer of premium-branded confectionery products including lollipops such as Ring Pop, Push Pop and Baby Bottle Pop, Bazooka brand bubble gum and certain novelty candy products. The Company also markets collectible sports and entertainment picture products featuring professional athletes and popular television, movie and other entertainment characters. These collectible picture products include, among other things, trading cards and sticker album collections.

In 1995, the Company acquired Merlin Publishing International Limited ("Merlin"), a U.K.-based marketer of licensed collectibles, primarily sticker album collections. While continuing to market products under the Merlin brand name, Merlin changed its corporate name to Topps Europe Ltd. ("Topps Europe") in March 1997. In August 2001, the Company acquired thePit.com, Inc. which operates an Internet-based sports card exchange.

The Company, which is headquartered in New York, N.Y., also has offices in Pennsylvania, Canada, the U.K., Ireland, Italy, Brazil and Argentina and distributes its products in sixty countries.

PRODUCTS

Confectionery

The Company markets premium quality lollipops throughout the United States,

Canada, Europe and parts of Latin America and Asia. Branded lollipops include Ring Pop (made of candy molded into the form of an exaggerated precious gem stone and anchored to a plastic ring), Push Pop (a cylinder-shaped lollipop packaged in a plastic container with a removable cap, designed to enable consumers to eat a portion of the pop and save the rest for later) and Baby Bottle Pop (a miniature baby bottle filled with fruit-flavored powder and topped with a candy nipple).

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Trademarks of The Topps Company, Inc. and Subsidiaries appearing in this report: Baby Bottle Pop, Bazooka, Bazooka Joe, Big Squirt, Bowman, Bowman's Best, Bowman Chrome, Bowman Reserve, etopps, etopps.com, Flip N`Dip Push Pop, Garbage Pail Kids, Jumpin' Jumbo Push Pop, Mars Attacks, Merlin, Popzoid, Push Pop, Ring Pop, Ring Pop Twisted Fruit, Ring Pop Twisted Cream, Topps, Topps 206, Topps Chrome, Topps Finest, Topps Gallery, Topps Gold Label, Topps Heritage, Topps Pristine, Topps Stadium Club, Topps Tribute, Treasure Pop, Twisted Fruit Baby Bottle Pop, Twisted Fruit Ring Pop and Wacky Packages.

Unless otherwise indicated, all date references refer to calendar years.

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The Company has marketed Bazooka brand bubble gum since 1947. Traditional chunk Bazooka bubble gum is produced in individually-wrapped rectangular pieces in a variety of flavors and sold generally at a suggested retail price of five cents a piece. Individual pieces of Bazooka brand bubble gum include a comic featuring Bazooka Joe, a copyrighted cartoon character created by the Company in 1953. In addition to individual pieces, the Company sells multiple piece packs of Bazooka which are designed for distribution across all major trade channels.

In fiscal 2000, 2001 and, to a lesser extent 2002, the Company marketed a line of Pokemon confectionery products which included three types of lollipops: Pokemon Sticker Pops (with a Bazooka-flavored gum center and a Pokemon sticker inside the wrapper), Pokemon Popzoids (anchored on collectible Pokemon character sticks) and Pokemon Treasure Pops (with surprise Pokemon mini-figures hidden inside the handle). The Company also marketed a plastic container replica of the Pokemon ball with candy and a decorated Pokemon figure packed inside.

Fiscal 2002 featured the Company's launch of seasonal confectionery products focused on Christmas, Valentine's Day and Easter. Additionally, the Company introduced line extensions including Ring Pop Twisted Fruit (two flavors of candy swirled together in each pop) and Jumpin' Jumbo Push Pop (a larger Push Pop where the pop rises automatically) and began roll out of Ring Pop Twisted Cream in the U.S. The Company also introduced Big Squirt (liquid candy spray in a tube) and two Marvel lollipops internationally.

In fiscal 2003, the Company plans to introduce Twisted Fruit Push Pop, Flip N'Dip Push Pop, Twisted Fruit Baby Bottle Pop and certain other new products.

Collectible Sports Products

The Company is a leading marketer of collectible picture products comprised of trading cards and sticker album collections. These products typically feature

professional sports figures from Major League Baseball, NFL Football, NBA Basketball, NHL Hockey, English Premiere League Football (soccer) and Italian Calcio Football. In the U.S. and Canada, picture products are generally sold in the form of cards, while in the rest of the world picture products are typically sold in the form of sticker album collections. In fiscal 2002, the Company leveraged its sports knowledge and expertise by lauching etopps, a line of sports cards sold exclusively online via an IPO format. The Company also acquired thePit.com, a sports card exchange, representing its foray into the secondary market for collectible trading cards.

Traditional card products contain photographs of athletes and other features, including summary statistics, biographical material and occasionally, pieces of memorabilia and/or players' autographs. The Company markets sports picture cards in various size packages, as well as complete sets, for distribution through a variety of trade channels.

The Company distributes sports cards under brand names including, but not limited to, Topps, Topps Heritage, Topps Finest, Topps Gallery, Topps Stadium Club, Topps Gold Label, Topps Chrome, Bowman and etopps. The Company attempts to ensure that each brand of sports cards has its own unique positioning in the marketplace. For example, Topps Heritage, a retro brand with bubble gum in every pack, addresses a perceived consumer demand for nostalgia-based products and capitalizes on Topps' heritage and history in the sports collectible industry.

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All cards are high quality, showcasing various technologies and state-of-the-art reproduction techniques. Cards may also include value-added features such as foil stamping, film lamination, autographs and/or small pieces of memorabilia. Prices generally range from a suggested retail price of 0.99 per pack to 0.99 per pack to 0.99 per pack, although the Company has recently marketed packs that are priced as high as 0.00. The Company also sells products in box configurations that are offered to the consumer at a suggested retail price of 0.99 per pack to 0.99 per pack to 0.99 per pack, although the Company also sells products in box configurations that are offered to the consumer at a suggested retail price of 0.99 per pack to 0

In October 2001, the Company launched etopps, a trading card brand sold exclusively on the Internet at www.etopps.com. Each week on the etopps website, a limited number of cards featuring distinguished veteran and rookie players are offered for sale via "Initial Player Offerings", ("IPOs"). Upon assuming ownership, a customer may take delivery of purchased cards, each of which come in a special sealed protective case, or elect to have Topps hold the cards in secured storage. Cards held by the Company can be tracked via personal on-line portfolios and traded on an exclusive etopps trading floor on eBay. All etopps cards adhere to ultra high-quality printing and manufacturing standards and have pre-numbered counterfeit-proof stickers in order to assure authenticity.

In August 2001 the Company acquired all the outstanding common stock in thePit.com, Inc. for \$5.7 million in cash. ThePit.com makes a market in graded rookie cards and provides a means by which collectors can buy and sell cards in real time over the Internet.

Internationally, the Company has sports licenses for the England Premier League Soccer and England National Soccer teams as well as for Italian soccer leagues. Sports sticker album collections, which are sold under the Merlin and Topps brand names, are marketed throughout Europe and parts of Asia. Stickers

are sold in packages and display photos of popular local athletes and sports teams. The stickers are designed so that they can be placed in an associated album, which contains more detailed information and statistics regarding the players and teams.

Entertainment Products

The Entertainment Products segment consists of trading cards and sticker album products featuring licenses from popular films, television shows and other entertainment properties. Since the 1950's, the Company has marketed trading cards featuring some of the dominant entertainment properties of the time, including The Beatles, Elvis Presley, Star Wars, Michael Jackson, E.T.: The Extra-Terrestrial, Indiana Jones, Batman, Teenage Mutant Ninja Turtles and Jurassic Park. Occasionally, the Company has also created cards featuring its own entertainment properties such as Wacky Packages, Garbage Pail Kids and Mars Attacks, as well as cards detailing events of national interest such as Desert Storm. Over the years, entertainment products have experienced peaks and valleys in terms of consumer interest. This volatility, coupled with the returns exposure endemic to this business, has prompted the Company to be highly selective in determining which entertainment licenses to pursue.

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In fiscal 2000, through an agreement with Nintendo of America, the Company obtained the rights to market products including trading cards, sticker albums and candy, featuring the highly popular Pokemon characters. The Company began distributing Pokemon cards in the U.S. and Canada in 1999 and introduced the product in Europe, Latin America and parts of Asia in fiscal 2001. During the fiscal 1999 to 2002 period, the Company distributed Pokemon products in 44 countries and 25 languages.

In addition to Pokemon cards and sticker album collections, in fiscal 2002 the Company marketed six entertainment card properties: Marvel Legends (inspired by the Marvel Super-Hero Universe), Planet of the Apes, Lord of the Rings, Star Wars, Monsters, Inc. and Enduring Freedom (which chronicled our nation's fight against terrorism). Additionally, overseas the Company marketed Jurassic Park and Rossanna sticker album products, Rossanna magazines, and World Wrestling Federation stickers, magazines and merchandise.

In fiscal 2003, the Company plans to develop products based on a limited number of entertainment licenses including Yu-Gi-Oh (non-card), Spider-Man and Star Wars Episode II: Attack of the Clones.

For a schedule of net sales by key business segment for the past three fiscal years, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" on page 7 of the Company's Annual Report to Stockholders for the year ended March 2, 2002 (the "Annual Report"), which is hereby incorporated by reference.

DISTRIBUTION AND MARKETING

Sales and Distribution

The Company's products are sold throughout the United States, Canada and Europe, as well as in certain Latin American and Asian markets.

In the U.S., internal and field sales employees handle sales of confectionery products to national accounts. Confectionery sales to other channels are handled by a nationwide network of broker organizations managed by Topps employees. Topps confectionery products reach thousands upon thousands of retail outlets including supermarkets, drugstores, convenience stores, mass merchandisers, warehouse clubs, dollar stores, video and other specialty accounts. The Company's own employees also handle U.S. sales of sports and entertainment collectibles to approximately 2,100 hobby stores, hobby distributors and category managers.

In Canada, the Company's own internal sales organization handles sales of confectionery and trading card products to national accounts. Confectionery and trading card sales to all other channels are handled by one national broker. Current distribution in Canada is to over 15,000 retail outlets.

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In the U.K., sales of both confectionery products and collectibles are handled by a dedicated field sales force augmented by wholesalers selling to independent retailers. Together, the sales force and wholesalers reach approximately 30,000 retail news and confectionery outlets. Elsewhere in Europe, as well as in Latin America, Japan and Asian markets served, sales are generated primarily through distributors.

## Advertising and Promotion

The Company utilizes a variety of marketing techniques, including television, radio and print advertising campaigns, sweepstakes and promotions designed to create consumer awareness and stimulate retail sales of its products. New U.S. advertising campaigns were launched in fiscal 2002 for Ring Pop and Push Pop brands. Advertising and marketing expenses (which encompass media spending, slotting allowances and consumer promotions) included in selling, general, and administrative expenses amounted to \$22,885,000 in fiscal 2000, \$24,529,000 in fiscal 2001 and \$22,064,000 in fiscal 2002.

Approximately 80% of the Company's fiscal 2002 sales were made on a returnable basis. Industry practice requires that the Company provide the right to return on sales of trading card products (excluding those to certain channels of distribution), on confectionery products and on sales of most sticker album products overseas. Consolidated return provisions net of reversals as a percentage of gross sales for the fiscal years ended 2000, 2001 and 2002 were 8.5%, 7.5% and 4.4% respectively. Returns significantly in excess of the Company's returns provisions could have a material adverse effect on the Company.

PRODUCTION

Confectionery

Ring Pop lollipops for sale in North America are manufactured at the Company's Scranton, Pennsylvania factory. Ring Pop lollipops for sale in international markets as well as all Push Pops, Baby Bottle Pops and most of the Company's other lollipop products are manufactured by a single supplier in factories located in Taiwan, Thailand and China. The loss of production at one or more of these facilities due to civil unrest or for any other reason could have a material adverse impact on sales of the Company's lollipops.

Bazooka bubble gum is produced by the Hershey Foods Corporation under a contract which is renewed annually for a five-year term. This contract requires the Company to source all of its U.S. Bazooka production needs from Hershey, provided it can fulfill the orders on a timely basis. Failure by Hershey to supply the Company on a timely basis could have a material adverse effect on sales of Bazooka until the Company could make other arrangements.

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Ingredients, paperboard, packaging materials, foil stamping and UV coating, among other things, are required to manufacture the Company's total line of collectible picture and confectionery products and are generally available to the Company. The Company relies on single producers for several of these ingredients or processes, although alternative suppliers are generally available. Were any of these single sources no longer available to the Company, some adjustment in product specification might be required.

## Collectible Picture Products

In the U.S., photographs of athletes are generally taken by photographers under contract with the Company or by free-lance photographers on special assignment. In addition, certain photography is provided by the organizations representing the leagues and their member teams. Pictures of entertainment subjects are generally furnished by the respective licensor or created by artists retained by the Company. Computerized graphic artwork and design development for all of the Company's products is done by staff artists and through independent design agencies under the Company's direction. The Company's Graphic Services Department also utilizes computerized technology to enhance and color-correct photography and computer imaging to create interesting and unusual backgrounds and visual effects.

High-quality substrates (paperboard, plastic, foil) are sent directly to outside printers by the Company's suppliers. Pictures are printed utilizing a variety of techniques, and sheets of printed cards are then often sent to additional suppliers who foil stamp and UV (ultra violet) coat the sheets. Cards that require specialized printing and the combination of various substrates like plastic, polystyrene and holographic foils are purchased in full sheet form from specialty printers. Full sheets are then delivered to contract packers where they are cut into individual cards, collated and wrapped in a variety of package configurations.

Sticker production is subcontracted and coordinated by a single supplier in Italy, and album production is subcontracted to three suppliers in Italy. Adhesive material and packaging are sourced and printed by various subcontractors in Italy. The Company believes that there are other suitable sources available to meet its requirements if the current suppliers were unable to meet the Company's needs.

#### TRADEMARKS AND LICENSE AGREEMENTS

The Company considers its trademarks and license agreements to be of material importance to its business. The Company's principal trademarks have been registered in the United States and many foreign countries where its products are sold. The sports picture products marketed by the Company in the U.S. are all produced under license agreements with individual athletes or their players' associations, as well as the licensing bodies of the professional sports leagues. These agreements cover the following sports: Major League Baseball, NBA Basketball, NFL Football and NHL Hockey. The Company also has a contract with Premier League Soccer in England and with players and teams with regard to soccer in Italy. The Company's inability to renegotiate successfully its Major League Baseball or NFL Football agreements upon expiration, or the loss of either license agreement, could have a material adverse effect on the Company.

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The Company has an individual license agreement with virtually every major league baseball player. Each baseball player's license agreement is initially for four major league baseball seasons and may be extended for additional seasons as rights are used, if the player and the Company agree. Typically, these agreements are extended annually. Among the rights the Company receives are rights to use a player's name, picture, facsimile signature and biographical description in the form of two or three dimensional pictures, trading cards, postcards, stickers, stamps, transfers, decals, medallions or coins, each within certain size limitations. The licenses granted to the Company by athletes permit the athlete to grant others rights to the use of his name, picture and facsimile signature on other products, including collectible picture cards sold alone or with products other than gum and (with certain exceptions) candy. The Company conducts a related active licensing program with minor league baseball players and continuously seeks to supplement its relationship with the baseball community by personal visits and corporate identification. The Company considers such relationships to be good and to be of great importance to it. However, should an appreciable number of Major League Baseball players refuse to sign the Company's license agreement, it could have a material adverse effect on the Company.

The Company has a related agreement with the Major League Baseball Players Association, which governs certain terms of the individual player contracts. The Company also has an agreement with Major League Baseball Properties, Inc., which covers the use of the names and insignias of the baseball teams and leagues in connection with its baseball picture products. Although the agreement expired at the end of 2000, the parties have agreed to continue to operate under its terms while a new agreement is negotiated. However, the inability of the parties to reach a mutually satisfactory new agreement could have a material adverse effect on the Company.

The Company also enters into license agreements with entertainment companies to produce certain products. The terms of these contracts depend on a variety of factors. Total royalty expense under the Company's sports and entertainment licensing contracts for the fiscal years ended 2000, 2001 and 2002 was \$43,403,000, \$46,727,000, and \$25,669,000,respectively. See Note 19 of Notes

to Consolidated Financial Statements in the Annual Report, which is incorporated herein by reference, for a description of minimum guarantee payments required under the Company's existing sports and entertainment contracts.

#### COMPETITION

The Company competes for sales as well as counter and shelf space with large corporations in the food, candy, publishing, toy and other industries. Many of these corporations have substantially greater resources than the Company. More narrowly, the Company competes with other companies, large and small, which market gum and candy, and with a number of collectible picture product companies for the spending money of children and adult collectors. The Company believes that the industries in which it operates are highly competitive.

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#### SEASONALITY

The Company's U.S. sports card products are sold throughout the year, spanning the four major sports seasons in which the Company currently participates, i.e., baseball, football, basketball and hockey. Topps Europe's sales of sports sticker album products are driven largely by shipments of Premier League Soccer, with much of the sales activity occurring in December through February. Sales of entertainment products tend to be driven by the property on which they are based, often peaking with the release of a movie or the rise in popularity of a television program or particular licensed property. Sales of confectionery products are impacted by the introduction of new products and line extensions as well as by consumer and trade support programs.

#### ENVIRONMENT

The Company believes that it is in compliance in all material respects with existing federal, state and local regulations relating to the protection of the environment. Such environmental regulations have not had a material impact on the Company's capital expenditures, earnings or competitive position.

#### EMPLOYEES

The Company employed approximately 455 people in fiscal 2002.

All of the production employees at the Company's factory in Scranton, Pennsylvania are represented by a union. The current union agreement expires in February 2003.

The Company considers relations with its employees to be good.

#### CAUTIONARY STATEMENTS

In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"), the Company is hereby filing cautionary statements identifying important factors that could cause actual results to differ materially from those projected in any forward-looking statements of the Company made by or on behalf of the Company, whether oral or written. The Company wishes to ensure that any forward-looking statements are accompanied by meaningful cautionary statements in order to maximize to the fullest extent possible the protections of the safe harbor established in the Reform Act. Accordingly, any such statements are qualified in their entirety by reference to, and are accompanied by, the following important factors, among others, that could cause the Company's actual results to differ materially from those projected in forward-looking statements of the Company:

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- 1. Dependence on Licenses. The Company's trading card and sticker album businesses are highly dependent upon licensing arrangements with third parties. These licenses, which have varying expiration dates, are obtained from the various professional sports leagues, players associations and, in certain instances, the players themselves as well as entertainment companies. The Company's inability to renew or retain these licenses, or the lack of vitality of these licenses, could materially adversely affect its future plans and results.
- 2. Contraction in Sports Card Industry. The Company believes that the sports card industry as a whole has contracted significantly over the last ten years. Further prolonged and material contraction in the sports card industry, whether caused by labor strife or otherwise, could materially adversely affect the Company's future plans and results.
- 3. Possible Labor Action in Baseball. The labor contract between the Major League Baseball Players Association and Major League Baseball Properties is due to expire at the end of the 2002 baseball season. Any work stoppage resulting from the parties' failure to reach a new agreement could materially adversely affect the Company's future plans and results.
- 4. Returns. Approximately 80% of the Company's sales are made on a returnable basis. Although the Company maintains returns provisions, returns considerably in excess of the Company's provisions could materially adversely affect its future plans and results.
- 5. Suppliers. The Company has a single source of supply for certain of its lollipop products. The loss of this supplier due to civil unrest or for any other reason could materially adversely affect the Company's future plans and results.
- 6. Customers. The Company has several large customers, some of which are serviced by single distributors. The loss of any of these customers or distributors could materially adversely affect the Company's future plans and results.

- 7. Internet. The Company is making a significant investment in an Internet strategy. There is no guarantee that the strategy will be successful. The failure of the Company's Internet business to achieve expected levels of success could materially adversely affect the Company's future plans and results.
- 8. International Political and Economic Risk. Due to the Company's increased international presence, there is an increase in risk generally associated with operating outside of the U.S. Events such as civil unrest, currency devaluation and political upheaval could materially adversely affect the Company's future plans and results.
- 9. Legal Proceedings. See Item 3: Legal Proceedings for a discussion of legal matters that could materially adversely affect the Company's future plans and results.

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FINANCIAL INFORMATION ABOUT INDUSTRY SEGMENTS, FOREIGN AND DOMESTIC OPERATIONS AND EXPORT SALES

The Company operates in three business segments. They are: (i) the marketing and distribution of confectionery products; (ii) the marketing and distribution of collectible sports products; and (iii) the marketing and distribution of entertainment products. Segment and geographic area information contained in Note 15 of the Notes to Consolidated Financial Statements included in the Annual Report is hereby incorporated by reference.

EXECUTIVE OFFICERS OF THE COMPANY

The information required by this item with respect to the directors of the Company and those executive officers who are also directors appearing in the Proxy Statement for the annual meeting of stockholders scheduled to be held on June 27, 2002 ("2002 Proxy Statement") is hereby incorporated by reference thereto. Set forth below is information required by this item covering the other executive officers of the Company.

Name	Position with the Company and business experience during the past five years
Ronald L. Boyum	Vice President Marketing and Sales and General Manager, Confectionery of the Company since February 2000; Vice President - Marketing and Sales of the Company since March 1995. Mr. Boyum is 50 years of age.
Edward P. Camp	Vice President of the Company since April 1997 and President of the Hobby Division since October 1995. Mr. Camp held a number of salesrelated positions within the Company prior thereto. Mr. Camp is 55 years of age.
Michael P. Clancy	Vice President - International of the Company since December 1998 and Vice President since February 1995. Mr. Clancy has been Managing Director - Topps International Ltd. (formerly Topps Ireland) since July 1990 and was Joint Managing Director - Topps Europe Ltd. from January 1997 to December 1998. Mr. Clancy is 47 years of age.
Michael J. Drewniak	Vice President - Manufacturing of the Company since March 1991. Mr. Drewniak held the position of General Manager - Manufacturing Operations prior thereto. Mr. Drewniak is 65 years of age.
Ira Friedman	Vice President - Publishing and New Product Development of the Company since September 1991. Mr. Friedman joined the Company in October 1988. Mr. Friedman is 48 years of age.
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Name	Position with the Company and business experience during the past five years			
Warren Friss	Vice President - Internet Business and General Counsel since June 2001. Mr. Friss has been General Counsel of the Company since February 2000. Mr. Friss joined the Company as Deputy General Counsel in May 1995. Mr. Friss is 38			

years of age.

Catherine K. Jessup

Vice President - Chief Financial Officer of the Company since July 1995. Prior to joining the Company, Ms. Jessup held a number of positions with PepsiCo (a food products company) from 1981 to July 1995 including Director of Planning and C.F.O. PepsiCo Wines and Spirits. Ms. Jessup is 46 years of age.

William G. O'Connor

Vice President - Administration of the Company since September 1991. Mr. O'Connor was an Assistant Secretary of the Company from June 1982 until June 1994. Mr. O'Connor is 53 years of age.

John Perillo

Vice President - Operations of the Company since April 1995 and Vice President - Controller and Chief Financial Officer of the Company from April 1990 to July 1995. Mr. Perillo is 45 years of age.

Scott Silverstein

Executive Vice President of the Company since February 2000. Prior thereto, Mr. Silverstein ran the Pokemon business for Topps since 1999 and was the Vice President - Business Affairs and General Counsel of the Company since February 1995. Mr. Silverstein held the position of General Counsel from July 1993 until February 1995. Prior to joining the Company, Mr. Silverstein was an attorney with the law firm of Ingram Yuzek Gainen Carroll & Bertolotti from April 1990 until July 1993. Prior thereto, he was an attorney with the law firm of Shea & Gould. Mr. Silverstein is the son-in-law of Mr. Shorin, the Company's Chairman of the Board, Chief Executive Officer and President. Mr. Silverstein is 40 years of age.

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#### ITEM 2. PROPERTIES

The location and general description of the principal properties owned or leased by the Company are as follows:

Location	Type of Facility	Area/Facility Square Footage	Owned or Leased; If Leased, Expiration Year
Duryea, Pennsylvania*	Office and warehouse	71,000	Leased; 2006
Scranton, Pennsylvania**	Manufacturing plant	41,000	Owned

Cork, Ireland**	Office	8,000	Leased; 2005
New York, NY*	Executive offices	60,000	Leased; 2009
Milton Keynes, United Kingdom*	Office and warehouse	10,000	Leased; 2014

The Company also leases offices in Canada, Brazil, Argentina and Italy. The Company believes that its active facilities are in good repair and are suitable for its needs for the foreseeable future.

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#### ITEM 3. LEGAL PROCEEDINGS

In November 1998, the Company was named as a defendant in a purported class action commenced in the United States District Court for the Southern District of California (the "California Court") entitled Rodriquez, et.al. v. The Topps Company, Inc., No. CV 2121-B (AJB) (S.D. Cal.) (the "Class Action"). The Class Action alleges that the Company violated the Racketeer Influenced and Corrupt Organizations Act ("RICO") and the California Unfair Business Practices Act, by its practice of selling sports and entertainment trading cards with randomly-inserted "insert" cards, allegedly in violation of state and federal anti-gambling laws. The Class Action seeks treble damages and attorneys' fees on behalf of all individuals who purchased packs of cards at least in part to obtain an "insert" card over a four-year period. On January 22, 1999, plaintiffs moved to consolidate the Class Action with similar class actions pending against several of the Company's principal competitors and licensors in the California Court. On January 25, 1999, the Company moved to dismiss the complaint, or, alternatively, to transfer the Class Action to the Eastern District of New York

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<sup>\*</sup>Serves all business segment

<sup>\*\*</sup>Serves confectionery segment

or stay the Class Action pending the outcome of the Declaratory Judgment Action pending in the Eastern District of New York. By orders dated May 14, 1999, the California Court denied the Company's motions to dismiss or transfer the Class Action but granted the Company's motion to stay the Class Action pending the outcome of the Declaratory Judgment Action. The California Court also denied plaintiffs' motion to consolidate the Class Action with similar purported class actions. On April 18, 2000, the California Court entered an order requiring plaintiffs in the Class Action as well as in the other purported Class Actions to show cause why all such actions should not be dismissed. By order dated June 21, 2000, the California Court vacated its May 14, 2000 order denying the Company's motion to dismiss the Class, dismissed the RICO claim in the Class Action with prejudice and without leave to replead, and dismissed the pendent state law claims without prejudice. Plaintiffs filed a notice of appeal of the California Court's decision to the United States Court of Appeals for the Ninth Circuit on July 21, 2000. Oral argument was held on December 5, 2001 but the Court has not yet issued a decision. If the Class Action were reinstated on appeal, an adverse outcome in the Class Action could materially affect the Company's future plans and results.

On August 21, 2000, the Company was named as a defendant in a purported class action commenced in the Superior Court of the State of California for the County of Alameda (the "California State Court") entitled Chaset, et al. v. The Upper Deck Company, et al., No. 830257-9 (the "California Class Action"). The California Class Action alleges that the Company and other manufacturers and licensors of sports and entertainment trading cards committed unlawful, unfair and fraudulent business acts under the California Unfair Business Practices Act (CUBPA) and the California Consumer Legal Remedies Act (CLRA) by the practice of selling trading cards with randomly-inserted "insert" cards allegedly in violation of state and federal anti-gambling laws and state consumer laws. The California Class Action asserts three claims for relief and seeks declaratory, equitable and injunctive relief and attorneys' fees on behalf of a purported nationwide class of trading card purchasers. Plaintiff filed an amended complaint on October 13, 2000, including an amendment to demand compensatory and punitive damages and restitution. On December 14, 2000, plaintiff moved for summary judgment on one of his CUBPA claims.

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On December 15, 2000, all defendants filed a motion to dismiss two of the claims for failure to state a claim upon which relief can be granted; a motion for summary judgment dismissing the remaining claim; and a motion to strike all allegations of fraudulent or deceptive representations and all references to plaintiff's prayer for monetary relief. On March 29, 2001, the Court issued a tentative ruling granting defendants' motion for summary judgment on the grounds that the defendant's practices do not constitute illegal gambling as a matter of law, but denying the demurrer to the extent that the remaining two claims allege false or misleading advertising practices unrelated to the gambling issue. On March 30, 2001, in accordance with the California State practice, the Court heard oral argument on whether or not its tentative ruling should stand as a final ruling. On June 12, 2001, the Court denied both motions. On September 21, 2001, plaintiff moved for class certification. Briefing and discovery concerning the class certification issue was completed in January 2002, and oral argument was heard on February 27, 2002. On March 7, 2002, Judge Sabraw of the California State Court issued a ruling denying class certification under the CUBPA and granting class certification under the CLRA. On April 2, 2002, the defendants filed a joint motion to dismiss the CLRA cause of action. Plaintiff has indicated that he intends to appeal the ruling denying class certification under the CUBPA. On April 18, 2002, the Court issued a tentative ruling dismissing the CLRA action. A hearing was scheduled on the matter on April 26, 2002. The Court has not yet issued a final ruling in the matter.

In November 2000, the Commission of the European Communities began an investigation into whether Topps Europe's distribution arrangements for its licensed products comply with European law. The Commission is seeking information as to whether Topps Europe has engaged in the prevention of parallel trade between the member states of the European Union and/or European Economic Area, in infringement of Article 81 of the EC Treaty and/or Article 54 of the EEA Treaty. Topps Europe filed a response to the Commission's enquiry on November 29, 2000, and provided further information to the Commission on February 2, 2001, pursuant to its request. The Commission is continuing its investigation, and an adverse outcome in its findings could result in a substantial fine.

In all the above matters, the Company's management believes that it has meritorious defenses and intends to vigorously defend against these claims.

The Company is a defendant in several other civil actions which are routine and incidental to its business. In management's opinion, after consultation with legal counsel, these actions will not have a material adverse effect on the Company's financial condition or results of operations.

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ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

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#### PART II

#### ITEM 5. MARKET FOR COMPANY'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

Reference is made to the data appearing on page 31 of the Annual Report under the heading "Market and Dividend Information" which is hereby incorporated by reference.

#### ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

Reference is made to the data appearing on page 32 of the Annual Report under the heading "Selected Consolidated Financial Data" which is hereby incorporated by reference, and reference is also made to the Equity Compensation Plan Incentive on page 8 of the 2002 Proxy.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Reference is made to the data appearing on pages 7 through 10 of the Annual Report under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" which is hereby incorporated by reference.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Reference is made to the data appearing on pages 11 through 30 and to the Report of Independent Public Accountants appearing on page 31 of the Annual Report which are hereby incorporated by reference.

## ITEM 9. CHANGES IN ACCOUNTANTS AND DISAGREEMENTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

Information required by this item appears in Part I of this Report on Form 10-K under the heading "Executive Officers of the Company" and in the 2002 Proxy Statement and is hereby incorporated by reference.

#### ITEM 11. EXECUTIVE COMPENSATION

Information required by this item appears in the 2002 Proxy Statement and is hereby incorporated by reference.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Information required by this item appears in the  $2002\ \mathrm{Proxy}$  Statement and is hereby incorporated by reference.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information required by this item appears in the  $2002 \; \mathrm{Proxy} \; \mathrm{Statement}$  and is hereby incorporated by reference.

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#### PART IV

- ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K
- (a)(1&2) Financial Statements and Financial Statement Schedules

See index on page 22.

- (3) Listing of Exhibits

  See index on pages 23-25.
- (b) Reports on Form 8-K
  None

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#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 31, 2002 THE TOPPS COMPANY, INC.

Registrant

/Arthur T. Shorin/
-----Arthur T. Shorin
Chairman of the Board,
Chief Executive Officer and President

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed on the 31st day of May 2002 by the following persons on behalf of the Registrant and in the capacities indicated.

/Arthur T. Shorin/

/Catherine K. Jessup/

Arthur T. Shorin
Chairman, Chief Executive
Officer and President
(Principal Executive Officer)

Catherine K. Jessup
Vice President-Chief Financial Officer
(Principal Financial and
Accounting Officer)

/Allan A. Feder/

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Allan A. Feder
Director

David Mauer Director

/David Mauer/

/Stephen D. Greenberg/

\_\_\_\_\_

Stephen D. Greenberg
Director

/Jack H. Nusbaum/

Jack H. Nusbaum Director

/Ann Kirschner/

Ann Kirschner Director /Richard Tarlow/

Richard Tarlow Director

/Edward D. Miller/

Edward D. Miller

/Stanley Tulchin/

Stanley Tulchin Director

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THE TOPPS COMPANY, INC.
FORM 10-K ITEM 14(a)(1), (2) AND (3)
LIST OF FINANCIAL STATEMENTS, SCHEDULES AND EXHIBITS

#### (a) (1) Index to Financial Statements:

The following Consolidated Financial Statements included in the Annual Report are hereby incorporated by reference to Item 8:

Consolidated Statements of Operations -- February 26, 2000, March 3, 2001 and March 2, 2002.

Consolidated Balance Sheets -- March 3, 2001 and March 2, 2002.

Consolidated Statements of Cash Flows -- February 26, 2000, March 3, 2001 and March 2, 2002.

Consolidated Statements of Stockholders' Equity -- February 26, 2000,

March 3, 2001 and March 2, 2002.

Notes to Consolidated Financial Statements.

Report of Independent Public Accountants.

(a) (2) Index to Independent Public Accountants'
Report and Financial Statement Schedules Page No.

Report of Independent Public Accountants ..... S-1

Schedules other than those listed above are omitted because they are either not required or not applicable or the required information is shown in the Consolidated Financial Statements or Notes thereto.

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#### (a) (3) Index to Exhibits

- 3.1 Restated Certificate of Incorporation of the Company (Incorporated by reference to Exhibit 3.1 to the Company's Report on Form 8-K dated December 3, 1991).
- 3.2 Restated By-laws of the Company (Incorporated by reference to Exhibit 3.2 to the Company's Report on Form 8-K dated December 3, 1991).
- 10.1 The Topps Company, Inc. Executive Officers' Annual Bonus Plan.\*
- 10.2 Retirement Plan and Trust as amended and restated effective February 28, 1993 (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended February 26, 1994).
- 10.3 Supplemental Pension Agreement with Arthur T. Shorin (Incorporated by reference to Exhibit 10.16 to the Company's Registration Statement on Form S-1(No. 33-130821)).
- 10.4 Amendment to Supplemental Pension Agreement with Arthur T. Shorin dated May 18, 1994 (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended February 25, 1995).
- 10.5 License Agreement and Letter Amendment thereto with Major League Baseball Promotion Corporation (Incorporated by reference to Exhibit 10.12 to the Company's Annual Report on Form 10-K for the

fiscal year ended March 2, 1991).

- 10.6 Settlement Agreement with Major League Baseball Players Association (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended February 26, 1994).
- 10.7 Stock Option Agreement with Arthur T. Shorin dated March 29, 1995 (Incorporated by reference to Exhibit 10.12 to the Company's Annual Report on Form 10-K for the fiscal year ended February 25, 1995).
- 10.8 Agreement of Lease with One Whitehall Company dated February 24, 1994 (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended February 26, 1994).
- 10.9 Amendment and Restatement of the 1994 Non-Employee Director Stock Option Plan. (Incorporated by reference to the Company's 1998 Proxy Statement filed on May 28, 1998).

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#### Index to Exhibits (continued)

- 10.10 Agreement for the acquisition of the issued share capital of Merlin Publishing International plc dated May 17, 1995 (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended February 25, 1995).
- 10.11 Corporate Guaranty in favor of the Bank of Scotland (Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended November 25, 1995).
- 10.12 1996 Stock Option Plan and form of agreement pursuant to 1996 Stock Option Plan. (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 2, 1996).
- 10.14 Consulting Agreement with Seymour Berger dated December 31, 1997. (Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended August 29, 1998).
- 10.15 Amended and Restated Manufacturing Agreement with Hershey Foods Corporation, dated March 13, 1998. (Incorporated by reference to the Company's Quarterly Report on Form 10Q for the quarter ended August 29, 1998).
- 10.16 Memorandum of Agreement with Major League Baseball Players Association. (Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended August 29, 1998).
- 10.17 Retail Product License Agreement between the Company and NBA Properties, Inc. dated November 19, 1998. (Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the

quarter ended November 28, 1998).

- 10.18 License Agreement between the Company and National Football League Players Incorporated, dated September 27, 1998. (Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended November 28, 1998).
- 10.19 Amended and Restated Employment Agreement with Arthur T. Shorin dated March 1, 1999. (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended February 27, 1999).
- 10.20 Pokemon Merchandise License Agreement U.S. between the Company and Nintendo of America, Inc., dated April 16, 1999. (Incorporated by reference to the Company's Quarterly Report on Form 10Q for the quarter ended August 28, 1999).

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Index to Exhibits (continued)

- 10.21 Pokemon Merchandise License Agreement U.K. between the Company and Nintendo of America, Inc., dated June 4, 1999. (Incorporated by reference to the Company's Quarterly Report on Form 10Q for the quarter ended August 28, 1999).
- 10.22 Credit Agreement, dated June 26, 2000, among The Topps Company, Inc., The Chase Manhattan Bank, and LaSalle Bank National Association.(Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 3, 2001).
- 10.23 Amendment Number One to Credit Agreement dated dated June 26, 2000. (Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the fiscal year ended March 3, 2001).
- 10.24 Amended and Restated Employment Agreement (the "Agreement"), effective as of the 1st day of June, 2001, by and between The Topps Company, Inc., a Delaware corporation (the "Company"), and Arthur T. Shorin, a resident of New York (the "Executive").
- 10.25 2001 Stock Incentive Plan (Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 2, 2002).\*
- Annual Report (Except for those portions specifically incorporated by reference, the 2002 Annual Report to Stockholders is furnished for the information of the Commission and is not to be deemed "filed" as part of this filing).
- 21 Significant Subsidiaries of the Company.  $\star$
- 27 Financial Data Schedule.\*

<sup>\*</sup>filed herewith

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#### EXHIBIT 10.1: EXECUTIVE OFFICERS' ANNUAL BONUS PLAN

A fiscal 2003 Executive Officers Incentive Bonus Plan has been established, with payments to be made after the close of fiscal 2003. Executive Officers become eligible for bonus payments only upon the Company achieving pre-established figures for Consolidated Operating Profit (income before interest, taxes, depreciation and amortization). Bonus payments can increase upon the additional achievement of certain pre-determined strategic objectives. Assuming achievement of minimum target figures for Consolidated Operating Profit in fiscal 2003, each Executive Officer will be eligible to receive 20% of their base salary as bonus, increasing to a maximum of 60% of base salary should Consolidated Operating Profit exceed minimum target figures and/or strategic objectives be met.

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## INDEPENDENT AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENT SCHEDULE

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

The Topps Company, Inc.:

We have audited the accompanying consolidated balance sheets of The Topps

Company, Inc. and Subsidiaries as of March 2, 2002 and March 3, 2001, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended March 2, 2002 and have issued our report thereon dated April 3, 2002; such consolidated financial statements and report are included in your 2002 Annual Report to Stockholders and are incorporated herein by reference. Our audits also included the consolidated financial statement schedule of The Topps Company, Inc. and Subsidiaries listed in Item 14. This consolidated financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements on our audits. In our opinion, such consolidated financial statement schedule, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

/ Deloitte & Touche LLP /

Deloitte & Touche LLP New York, New York April 3, 2002

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# THE TOPPS COMPANY, INC. AND SUBSIDIARIES SCHEDULE VIII. VALUATION AND QUALIFYING ACCOUNTS (Amounts in thousands)

Column A	Column B	Column	ı C	Column D	Column E
Description	Balance at Beginning of Period	_	Charged Against Sales	Additions (Deductions)	Balance At End of Period

Year Ended February 26, 2000:

Amortization of Sports, Entertainment and Propriety	A 00 654	<b>*</b> 1 000			* 00 F60
Products	\$ 30,671	\$ 1,898	\$	\$	\$ 32,568
Amortization of Other Intangible Assets	\$ 10,023	\$ 721	\$	\$	\$ 10,744
	\$ 40,693	\$ 2,618	\$	\$	\$ 43,312
Allowance for Estimated Losses	======	======	======	=======	======
on Sales Returns	\$ 12,629 ======	\$ ======	\$ 35,550 ======		\$ 23,621 ======
Allowance for Doubtful Accounts	\$ 1,137	\$ 470	\$	\$ (192)	\$ 1,415
Inventory Valuation Adjustment	\$ 5,297	\$ 8,411 ======	\$ ======		\$ 7,868 
		=======			
Year Ended March 03, 2001: Amortization of Sports, Entertainment and Propriety Products	\$ 32,568	\$ 1,898	\$	\$	\$ 34,466
Amortization of Other					
Intangible Assets	\$ 10,744 	\$ 720	\$	\$	\$ 11,464
	\$ 43,312	\$ 2,618	\$	\$	\$ 45,930
Allowance for Estimated Losses	======	======	======	======	======
on Sales Returns	\$ 23,621 ======	\$ ======	\$ 38,018 ======		\$ 24,296 ======
Allowance for Doubtful Accounts	\$ 1,415 ======	\$ 494 ======	\$ =======	\$ (291)	\$ 1,618 ======
Inventory Valuation Adjustment	\$ 7,868 ======	\$ 3,989 =====	\$ ======		
Year Ended March 02, 2002: Amortization of Sports, Entertainment and Propriety Products	\$ 34,466	\$ 1,898	\$	\$	\$ 36,363
Amortization of Other					<b>*</b> 10 110
Intangible Assets	\$ 11,464 	\$ 955 	\$ 	\$ 	\$ 12,419
	\$ 45,930 =====	\$ 2,852 =====	\$ ======	\$ =======	\$ 48,782 ======
Allowance for Estimated Losses on Sales Returns	\$ 24 <b>,</b> 296	\$ ======	\$ 11,681 ======	\$(20,102)(a)	\$ 15,875 ======
Allowance for Doubtful Accounts	\$ 1,618	\$ (224) ======	\$ =======	\$ (160) ======	\$ 1,234 =======
Inventory Valuation Adjustment	\$ 5,069 ======	\$ 2,461 ======	\$ ======	\$ (3,005)(b)	

a) Returns charged against provision, net of recoveries  $% \left( 1\right) =\left( 1\right) ^{2}$ 

b) Disposals, net of recoveries

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