

HEALTHSOUTH CORP  
Form 8-K  
January 13, 2015

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 8-K  
CURRENT REPORT

Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): January 13, 2015

HealthSouth Corporation

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

001-10315

(Commission File Number)

63-0860407

(I.R.S. Employer Identification No.)

3660 Grandview Parkway, Suite 200, Birmingham, Alabama 35243

(Address of Principal Executive Offices, Including Zip Code)

(205) 967-7116

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ..  Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - ..  Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - ..  Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - ..  Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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ITEM 7.01. Regulation FD Disclosure.

HealthSouth Corporation (the "Company") will participate in the 33<sup>rd</sup> Annual J.P. Morgan Healthcare Conference in San Francisco, California on January 12-15, 2015. HealthSouth President and Chief Executive Officer, Jay Grinney, will make a presentation on Tuesday, January 13<sup>th</sup>, at 10:30 a.m. PT/1:30 p.m. ET using the slides attached to this Current Report on Form 8-K as Exhibit 99.1 (the "Conference Slides"). The presentation will address, among other things, the Company's strategy and financial performance and discuss industry trends and dynamics. The presentation will be webcast live and will be available at <http://investor.healthsouth.com> by clicking on an available link. While the format of certain slides may have changed, the Conference Slides contain much of the same information as previously included in the Investor Reference Book filed in a Current Report on Form 8-K dated November 20, 2014.

While the Company has not closed its books for the quarter or year ended December 31, 2014, the Company will share its preliminary observations and considerations on the quarter and year ended December 31, 2014 in the Conference Slides. These preliminary observations and considerations on the quarter ended December 31, 2014 primarily relate to volume, pricing, operating expenses, income taxes, and leverage. Additionally, on December 31, 2014, the Company completed its previously announced acquisition of EHHI Holdings, Inc. and its Encompass home health and hospice business ("Encompass"). The Company will share information related to Encompass' portfolio, operational metrics, and previous acquisition growth in the Conference Slides.

The Company reiterates as of the date hereof its Adjusted EBITDA guidance for 2014, as previously reported in the Current Reports on Form 8-K dated November 20, 2014 and October 27, 2014 and during the Company's earnings conference call held on October 28, 2014. The Company is revising its previously provided earnings per diluted share guidance for 2014 from a range of \$2.24 to \$2.27 per share to a range of \$2.20 to \$2.23 per share. The Company's previous guidance estimates did not include approximately \$10 million, or \$0.06 per diluted share, of transaction costs related to the acquisition of Encompass. Earnings per share are presented using income from continuing operations attributable to HealthSouth.

The Company will also adjust its business model for 2015 through 2017. This business model includes a compound annual growth rate for Adjusted EBITDA that changed from a range of 4% to 8% to a range of 5% to 9%. To arrive at the new compound annual growth rate range for Adjusted EBITDA, the Company included a 2014 base year estimate of Adjusted EBITDA for Encompass.

In addition, the Company will share its preliminary observations and considerations of adjusted free cash flow for 2014 and its preliminary assumptions, including Encompass, around adjusted free cash flow for 2015 in the Conference Slides. The Company will also discuss its opportunities for deploying its adjusted free cash flow. While the Company's deployment priorities may shift based on prevailing market conditions, it continues to primarily focus on growth, debt reduction, and shareholder distribution opportunities.

The Company uses "same-store" comparisons to explain the changes in certain performance metrics and line items within its financial statements. Same-store comparisons are calculated based on hospitals open throughout both the full current and prior periods presented. These comparisons include the financial results of market consolidation transactions in existing markets, as it is difficult to determine, with precision, the incremental impact of these transactions on the Company's results of operations.

The information contained herein is being furnished pursuant to Item 7.01 of Form 8-K, "Regulation FD Disclosure." This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Note Regarding Presentation of Non-GAAP Financial Measures

The financial data contained in the Conference Slides attached hereto as Exhibit 99.1 includes non-GAAP financial measures, including the Company's leverage ratio and Adjusted EBITDA. The leverage ratio referenced therein is defined as the ratio of consolidated total debt to Adjusted EBITDA for the trailing four quarters. The Company believes its leverage ratio and Adjusted EBITDA are measures of its ability to service its debt and its ability to make capital expenditures. Additionally, the leverage ratio is a standard measurement used by investors to gauge the creditworthiness of an institution. The Company's credit agreement also includes a maximum leverage ratio financial covenant which allows the Company to deduct up to \$75 million of cash on hand from consolidated total debt. The

Company reconciles Adjusted EBITDA to net income in the Conference Slides attached hereto as Exhibit 99.1 and to net cash provided by operating activities below.

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The Company uses Adjusted EBITDA on a consolidated basis as a liquidity measure. The Company believes this financial measure on a consolidated basis is important in analyzing its liquidity because it is the key component of certain material covenants contained within the Company's credit agreement, which is discussed in more detail in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, "Liquidity and Capital Resources," and Note 8, Long-term Debt, to the consolidated financial statements included in its Annual Report on Form 10-K for the year ended December 31, 2013 (the "2013 Form 10-K") and Note 4, Long-term Debt, to the condensed consolidated financial statements included in Part I, Item 1, Financial Statements (Unaudited), of the Company's quarterly report on Form 10-Q for the quarterly period ended September 30, 2014 (the "September 2014 Form 10-Q"). These covenants are material terms of the credit agreement. Noncompliance with these financial covenants under the credit agreement—its interest coverage ratio and its leverage ratio—could result in the Company's lenders requiring the Company to immediately repay all amounts borrowed. If the Company anticipated a potential covenant violation, it would seek relief from its lenders, which would have some cost to the Company, and such relief might not be on terms favorable to those in the Company's existing credit agreement. In addition, if the Company cannot satisfy these financial covenants, it would be prohibited under the credit agreement from engaging in certain activities, such as incurring additional indebtedness, paying common stock dividends, making certain payments, and acquiring and disposing of assets. Consequently, Adjusted EBITDA is critical to the Company's assessment of its liquidity. In general terms, the credit agreement definition of Adjusted EBITDA, referred to as "Adjusted Consolidated EBITDA" there, allows the Company to add back to consolidated net income interest expense, income taxes, and depreciation and amortization and then add back to consolidated net income (1) all unusual or nonrecurring items reducing consolidated net income (of which only up to \$10 million in a year may be cash expenditures), (2) costs and expenses related to refinancing transactions (in years prior to 2012), (3) any losses from discontinued operations and closed locations, (4) costs and expenses, including legal fees and expert witness fees, incurred with respect to litigation associated with stockholder derivative litigation, including the matters related to Ernst & Young LLP and Richard Scruschy discussed in Note 18, Contingencies and Other Commitments, to the consolidated financial statements accompanying the 2013 Form 10-K and Note 11, Contingencies and Other Commitments, to the condensed consolidated financial statements included in the September 2014 Form 10-Q, and (5) share-based compensation expense. The Company also subtracts from consolidated net income all unusual or nonrecurring items to the extent they increase consolidated net income.

Under the credit agreement, the Adjusted EBITDA calculation does not include net income attributable to noncontrolling interests and includes (1) gain or loss on disposal of assets, (2) professional fees unrelated to the stockholder derivative litigation, and (3) unusual or nonrecurring cash expenditures in excess of \$10 million. These items may not be indicative of the Company's ongoing performance, so the Adjusted EBITDA calculation presented here includes adjustments for them.

Adjusted EBITDA is not a measure of financial performance under generally accepted accounting principles in the United States of America ("GAAP"), and the items excluded from Adjusted EBITDA are significant components in understanding and assessing financial performance. Therefore, Adjusted EBITDA should not be considered a substitute for net income or cash flows from operating, investing, or financing activities. Because Adjusted EBITDA is not a measurement determined in accordance with GAAP and is thus susceptible to varying calculations, Adjusted EBITDA, as presented, may not be comparable to other similarly titled measures of other companies. Revenues and expenses are measured in accordance with the policies and procedures described in Note 1, Summary of Significant Accounting Policies, to the consolidated financial statements accompanying the 2013 Form 10-K.

The Company also uses adjusted free cash flow as an analytical indicator to assess its performance. Management believes the presentation of adjusted free cash flow provides investors an efficient means by which they can evaluate the Company's capacity to reduce debt, pursue development activities, and return capital to its common stockholders. The calculation of adjusted free cash flow and a reconciliation of net cash provided by operating activities to adjusted free cash flow is included in the Conference Slides attached hereto as Exhibit 99.1. This measure is not a defined measure of financial performance under GAAP and should not be considered as an alternative to net cash provided by operating activities. The Company's definition of adjusted free cash flow is limited and does not represent residual cash flows available for discretionary spending. Because this measure is not determined in accordance with GAAP

and is susceptible to varying calculations, it may not be comparable to other similarly titled measures presented by other companies. See the consolidated statements of cash flows included in the 2013 Form 10-K and the condensed consolidated statements of cash flows included in the September 2014 Form 10-Q for the GAAP measures of cash flows from operating, investing, and financing activities.

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## Reconciliation of Net Cash Provided by Operating Activities to Adjusted EBITDA

	Three Months		Nine Months		Year Ended December 31,				
	Ended		Ended		2013	2012	2011	2010	2009
	September 30,	September 30,	September 30,	September 30,	2013	2012	2011	2010	2009
	2014	2013	2014	2013	2013	2012	2011	2010	2009
	(In Millions)								
Net cash provided by operating activities	\$ 139.6	\$ 142.6	\$ 374.7	\$ 369.4	\$ 470.3	\$ 411.5	\$ 342.7	\$ 331.0	\$ 406.1
Provision for doubtful accounts	(8.2 )	(8.0 )	(25.0 )	(22.4 )	(26.0 )	(27.0 )	(21.0 )	(16.4 )	(30.7 )
Professional fees—accounting, tax and legal	4.0	4.2	7.6	7.8	9.5	16.1	21.0	17.2	8.8
Interest expense and amortization of debt discounts and fees	27.8	25.3	83.5	73.9	100.4	94.1	119.4	125.6	125.7
UBS Settlement proceeds, gross	—	—	—	—	—	—	—	—	(100.0 )
Equity in net income of nonconsolidated affiliates	1.9	2.0	8.8	8.2	11.2	12.7	12.0	10.1	4.6
Net income attributable to noncontrolling interests in continuing operations	(14.7 )	(14.1 )	(44.3 )	(42.5 )	(57.8 )	(50.9 )	(47.0 )	(40.9 )	(33.3 )
Amortization of debt discounts and fees	(3.2 )	(1.0 )	(9.5 )	(3.0 )	(5.0 )	(3.7 )	(4.2 )	(6.3 )	(6.6 )
Distributions from nonconsolidated affiliates	(2.9 )	(4.6 )	(9.4 )	(9.6 )	(11.4 )	(11.0 )	(13.0 )	(8.1 )	(8.6 )
Current portion of income tax expense (benefit)	3.2	2.5	9.8	3.0	6.3	5.9	0.6	2.9	(7.0 )
Change in assets and liabilities	(0.8 )	(14.4 )	43.7	21.8	48.9	58.1	41.4	5.7	9.1
Net premium (received) paid on bond issuance/redemption	(6.3 )	—	(6.3 )	—	1.7	1.9	22.8	—	—
Cash (provided by) used in operating activities of discontinued operations	(0.2 )	1.2	1.0	1.4	1.9	(2.0 )	(9.1 )	(13.2 )	(5.7 )
Other	(0.2 )	(0.2 )	2.2	1.3	1.6	0.2	0.6	2.0	1.3
Adjusted EBITDA	\$ 140.0	\$ 135.5	\$ 436.8	\$ 409.3	\$ 551.6	\$ 505.9	\$ 466.2	\$ 409.6	\$ 363.7

For the three months ended September 30, 2014, net cash used in investing activities was \$55.3 million and resulted primarily from capital expenditures. Net cash provided by financing activities during the three months ended September 30, 2014 was \$122.2 million and resulted primarily from the issuance of an additional \$175 million of the Company's existing 5.75% Senior Notes due 2024 in September 2014.

For the three months ended September 30, 2013, net cash used in investing activities was \$95.8 million and resulted primarily from capital expenditures. Net cash used in financing activities during the three months ended September 30, 2013 was \$50.5 million and resulted primarily from net debt payments, distributions paid to noncontrolling interests of consolidated affiliates, and dividends paid on the Company's convertible perpetual preferred stock.

For the nine months ended September 30, 2014, net cash used in investing activities was \$162.3 million and resulted primarily from capital expenditures and acquisition activity. Net cash used in financing activities during the nine months ended September 30, 2014 was \$4.6 million and resulted primarily from dividends paid on the Company's common stock and convertible perpetual preferred stock, repurchases of the Company's common stock in the open market, and distributions paid to noncontrolling interests of consolidated affiliates offset by net debt issuances during the period.

For the nine months ended September 30, 2013, net cash used in investing activities was \$197.2 million and resulted primarily from capital expenditures and acquisition activity. Net cash used in financing activities during the nine months ended September 30, 2013 was \$240.0 million and resulted primarily from repurchases of common stock as part of the tender offer completed in the first quarter of 2013.

For the year ended December 31, 2013, net cash used in investing activities was \$226.2 million and resulted primarily from increased capital expenditures and acquisition activity. Net cash used in financing activities during the year ended December 31, 2013 was \$312.4 million and resulted primarily from repurchases of common stock as part of the tender offer completed in the first quarter of 2013.

For the year ended December 31, 2012, net cash used in investing activities was \$178.8 million and resulted primarily from capital expenditures. Net cash used in financing activities during the year ended December 31, 2012 was \$130.0 million and resulted primarily from distributions paid to noncontrolling interests of consolidated affiliates, repurchases of 46,645 shares of the Company's convertible perpetual preferred stock, dividends paid on the Company's convertible perpetual preferred stock, and net principal payments on debt offset by capital contributions from consolidated affiliates.

For the year ended December 31, 2011, net cash used in investing activities was \$24.6 million and resulted primarily from capital expenditures, net settlement payments related to interest rate swaps, and purchases of restricted investments offset by proceeds from the sale of five long-term acute care hospitals in August 2011. Net cash used in financing activities during the year ended December 31, 2011 was \$336.3 million and resulted primarily from net debt payments, including the optional redemption of the Company's 10.75% Senior Notes due 2016, distributions paid to noncontrolling interests of consolidated affiliates, and dividends paid on the Company's convertible perpetual preferred stock.

For the year ended December 31, 2010, net cash used in investing activities was \$125.9 million and resulted primarily from capital expenditures, net settlement payments related to interest rate swaps, acquisitions of businesses, and net purchases of restricted investments offset by a decrease in restricted cash and proceeds from the sale of the Company's hospital in Baton Rouge. Net cash used in financing activities during the year ended December 31, 2010 was \$237.5 million and resulted primarily from net debt payments, distributions paid to noncontrolling interests of consolidated affiliates, dividends paid on the Company's convertible perpetual preferred stock, and debt amendment and issuance costs.

For the year ended December 31, 2009, net cash used in investing activities was \$133.0 million and resulted primarily from capital expenditures and net settlement payments related to interest rate swaps. Net cash used in financing activities during the year ended December 31, 2009 was \$224.3 million and resulted primarily from net debt payments, distributions paid to noncontrolling interests of consolidated affiliates, dividends paid on the Company's convertible perpetual preferred stock, and debt amendment and issuance costs.





### Forward-Looking Statements

Statements contained in this document and the Conference Slides attached hereto as Exhibit 99.1 which are not historical facts, such as those relating to the financial guidance and the positioning of services for the system of healthcare delivery in the future, are forward-looking statements. In addition, HealthSouth, through its senior management, may from time to time make forward-looking public statements concerning the matters described herein. All such estimates, projections, and forward-looking information speak only as of the date hereof, and HealthSouth undertakes no duty to publicly update or revise such forward-looking information, whether as a result of new information, future events, or otherwise. Such forward-looking statements are necessarily estimates based upon current information, involve a number of risks and uncertainties, and relate to, among other things, future events, HealthSouth's plan to repurchase its debt or equity securities, dividend strategies or payments, effective income tax rates, HealthSouth's business strategy, its financial plans, its future financial performance, its projected business results or model, its ability to return value to shareholders, its projected capital expenditures, its leverage ratio, its acquisition opportunities, and the impact of future legislation or regulation. Actual events or results may differ materially from those anticipated in these forward-looking statements as a result of a variety of factors. While it is impossible to identify all such factors, factors which could cause actual events or results to differ materially from those estimated by HealthSouth include, but are not limited to, the price of HealthSouth's common or preferred stock as it affects the Company's willingness and ability to repurchase shares and the financial and accounting effects of any repurchases; any adverse outcome of various lawsuits, claims, and legal or regulatory proceedings involving HealthSouth, including its pending DOJ and HHS OIG investigations and any matters related to yet undiscovered issues, if any, at Encompass; any adverse effects on HealthSouth's stock price resulting from the integration of Encompass; potential disruptions, breaches, or other incidents affecting the proper operation, availability, or security of HealthSouth's information systems, including unauthorized access to or theft of patient or other sensitive information as well as unforeseen issues, if any, related to integration of Encompass' systems; the ability to successfully complete and integrate the acquisition of Encompass, including realization of anticipated revenues, cost savings, tax benefits, and productivity improvements arising from the related operations and avoidance of unforeseen exposure to liabilities; significant changes in HealthSouth's management team; HealthSouth's ability to successfully complete and integrate de novo developments, acquisitions, investments, and joint ventures consistent with its growth strategy; changes, delays in (including in connection with resolution of Medicare payment reviews or appeals), or suspension of reimbursement for HealthSouth's services by governmental or private payors; changes in the regulation of the healthcare industry at either or both of the federal and state levels, including as part of national healthcare reform and deficit reduction; competitive pressures in the healthcare industry and HealthSouth's response thereto; HealthSouth's ability to obtain and retain favorable arrangements with third-party payors; HealthSouth's ability to attract and retain nurses, therapists, and other healthcare professionals in a highly competitive environment with often severe staffing shortages and the impact on HealthSouth's labor expenses from potential union activity and staffing shortages; general conditions in the economy and capital markets; the increase in the costs of defending and insuring against alleged professional liability claims and HealthSouth's ability to predict the estimated costs related to such claims; and other factors which may be identified from time to time in HealthSouth's SEC filings and other public announcements, including HealthSouth's Form 10 K for the year ended December 31, 2013 and Form 10-Q for the quarters ended March 31, 2014, June 30, 2014, and September 30, 2014.

ITEM 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1 Conference Slides of HealthSouth Corporation used in connection with its January 13, 2015 presentation at the 33<sup>rd</sup> Annual J.P. Morgan Healthcare Conference in San Francisco.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

HEALTHSOUTH CORPORATION

By: /S/ JOHN P. WHITTINGTON  
Name: John P. Whittington  
Title: Executive Vice President, General Counsel  
and Corporate Secretary

Dated: January 13, 2015