# AMERISERV FINANCIAL INC /PA/ 

Form 8-K
July 14, 2009

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

Current Report
Pursuant to Section 13 or 15(d) of the Securities Act of 1934

Date of Report (Date of earliest event reported) July 14, 2009

AMERISERV FINANCIAL, Inc.
(exact name of registrant as specified in its charter)

Pennsylvania $\quad 0$-11204 25-1424278
(State or other (commission (I.R.S. Employer
jurisdiction File Number) Identification No.)
of Incorporation)

Main and Franklin Streets, Johnstown, Pa. 15901
(address or principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 814-533-5300

## N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
( ) Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
() Soliciting material pursuant to Rule 14a-12 under the Exchange

Act (17 CFR 240.14a-12)
( ) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
( ) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

## Form 8-K

Item 2.02 Results of operation and financial condition.

AMERISERV FINANCIAL Inc. (the "Registrant") announced second quarter and first six months results through June 30, 2009. For a more detailed description of the announcement see the press release attached as Exhibit \#99.1.

Exhibits

Exhibit 99.1
Press release dated July 14, 2009, announcing the second quarter and first six months results through June 30, 2009.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMERISERV FINANCIAL, Inc.

By /s/Jeffrey A. Stopko
Jeffrey A. Stopko
Executive Vice President
\& CFO

JOHNSTOWN, PA AmeriServ Financial, Inc. (NASDAQ: ASRV) reported a second quarter 2009 net loss of $\$ 939,000$ or $\$ 0.06$ per diluted share. This represents a decrease of $\$ 2,455,000$ from the second quarter 2008 net income of $\$ 1,516,000$ or $\$ 0.07$ per diluted share. For the six month period ended June 30, 2009, the Company reported a net loss of $\$ 406,000$ or $\$ 0.04$ per diluted share. This also represents a decrease of $\$ 3,151,000$ when compared to net income of $\$ 2,745,000$ or $\$ 0.13$ per diluted share for the first six months of 2008. The following table highlights the Company s financial performance for both the three and six month periods ended June 30, 2009 and 2008:

|  | Second Quarter <br> 2009 | Second Quarter <br> 2008 | Six Months Ended | Six Months Ended |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  | June 30, 2009 | June 30, 2008 |
| Net income (loss) | $(\$ 939,000)$ | $\$ 1,516,000$ | $(\$ 406,000)$ | $\$ 2,745,000$ |
| Diluted earnings per <br> share | $(\$ 0.06)$ | $\$ 0.07$ | $(\$ 0.04)$ | $\$ 0.13$ |

Allan R. Dennison, President and Chief Executive Officer, commented on the second quarter 2009 financial results, AmeriServ Financial reported a loss for the second quarter of 2009 due to an increased provision for loan losses and higher FDIC insurance expense. We prudently increased our allowance for loan losses to respond to higher non-performing loans as the continued recessionary economic environment is negatively impacting our commercial borrowers. This higher provision unfortunately more than offset increased net interest income that resulted from strong loan and deposit growth within our retail bank. Overall at June 30, 2009, our allowance for loan losses provided $100 \%$ coverage of non-performing loans and represented $1.84 \%$ of total loans outstanding. With a tangible common equity ratio of $8.17 \%$ and an asset leverage ratio of $11.61 \%$, AmeriServ Financial has good capital strength to work through this challenging economic period.

The Company s net interest income in the second quarter of 2009 increased by $\$ 1.2$ million from the prior year s second quarter and for the first six months of 2009 increased by $\$ 2.6$ million or $19.1 \%$ when compared to the first six months of 2008. The Company s net interest margin is also up by 8 and 24 basis points, respectively for the quarter and six-month periods ended June 30, 2009. The increased net interest income and margin resulted from a combination of good balance sheet growth and the pricing benefits achieved from a steeper positively sloped yield curve. Specifically, total loans averaged $\$ 723$ million in the first six months of 2009, an increase of $\$ 94$ million or $15.0 \%$ over the first half of 2008. This loan growth caused overall interest income to increase for both 2009 periods. The loan growth was driven by increased commercial and commercial real-estate loan production as the majority of increased residential mortgage loan production has been sold into the secondary market. Total deposits averaged $\$ 742$ million in the first six months of 2009 , an increase of $\$ 43$ million or $6.2 \%$ over the same 2008 period. The Company believes that uncertainties in the financial markets and the economy have contributed to growth in both money market and demand deposits as consumers have looked for safety in well capitalized community banks like AmeriServ Financial. Additionally, the Company also benefited from a favorable decline in interest expense caused by the more rapid downward repricing of both deposits and Federal Home Loan Bank borrowings due to the market decline in short-term interest rates.

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The Company appropriately strengthened its allowance for loan losses in the second quarter of 2009 in response to an increase in non-performing loans. Specifically, non-performing assets increased by $\$ 9.6$ million from $\$ 5.1$ million or $0.70 \%$ of total loans at March 31, 2009 to $\$ 14.7$ million or $1.98 \%$ of total loans at June 30, 2009. The following two credits, both negatively impacted by weakening economic conditions, were primarily responsible for the increased level of non-performing assets: 1) a $\$ 5.9$ million commercial loan to an information technology consulting company that is experiencing cash flow difficulties. A $\$ 3.4$ million specific reserve has been established against this credit. 2) a $\$ 3.9$ million commercial relationship with a paper manufacturer that has ceased operations. This relationship consists of both an asset based line of credit and a commercial mortgage with an $80 \%$ government guarantee. A $\$ 370,000$ specific reserve has been established against this relationship.

Overall, the Company recorded a $\$ 3.3$ million provision for loan losses in the second quarter of 2009 compared to a $\$ 1.4$ million provision in the second quarter of 2008 , or an increase of $\$ 1.9$ million. For the six month period ended June 30,2009 , the Company recorded a $\$ 5.1$ million provision for loan losses compared to a $\$ 1.5$ million provision for the first half of 2008, or an increase of $\$ 3.6$ million. When determining the provision for loan losses, the Company considers a number of factors some of which include periodic credit reviews, non-performing, delinquency and charge-off trends, concentrations of credit, loan volume trends and broader local and national economic trends. In addition to the higher level of non-performing loans, the increased loan loss provision in 2009 was also caused by the Company s decision to strengthen its allowance for loan losses due to the downgrade of the rating classification of several performing commercial loans and uncertainties in the local and national economies. For the six month period ended June 30, 2009, net charge-offs have amounted to $\$ 404,000$ or $0.11 \%$ of total loans compared to net charge-offs of $\$ 814,000$ or $0.26 \%$ of total loans for the same six month period in 2008. In summary, the allowance for loan losses provided $100 \%$ coverage of non-performing loans and was $1.84 \%$ of total loans at June 30, 2009 compared to $264 \%$ of non-performing loans and $1.26 \%$ of total loans at December 31, 2008.

The Company s non-interest income in the second quarter of 2009 decreased by $\$ 1.9$ million from the prior year s second quarter and for the first six months of 2009 decreased by $\$ 2.1$ million when compared to the first six months of 2008. The largest item causing the decline was related to bank owned life insurance. Bank owned life insurance revenue returned to a more typical level in 2009 as the 2008 revenue was impacted by the payment of $\$ 1.6$ million in death claims. Trust and investment advisory fees also declined by $\$ 365,000$ for the second quarter and $\$ 685,000$ for the six month period due to reductions in the market value of assets managed due to lower equity and real estate values in 2009. These negative items were partially offset by increased gains on asset sales. Specifically, gains realized on residential mortgage sales into the secondary market in 2009 increased by $\$ 42,000$ for the second quarter and $\$ 71,000$ for the six month period due to increased mortgage purchase and refinance activity in the Company s primary market. The Company also took advantage of market opportunities and generated $\$ 164,000$ of gains on the sale of investment securities in 2009 compared to a $\$ 137,000$ loss on a portfolio repositioning strategy executed in 2008.

Total non-interest expense in the second quarter of 2009 increased by $\$ 611,000$ from the prior year s second quarter and for the first six months of 2009 increased by $\$ 994,000$ or $5.6 \%$ when compared to the first six months of 2008. Higher FDIC deposit insurance expense is the largest factor responsible for the non-interest expense increase in 2009. Specifically, FDIC deposit insurance expense has increased by $\$ 681,000$ due to the recognition of a $\$ 435,000$ expense for a special five basis point assessment, mandated for all banks, that was accrued in the second quarter of 2009 and an increase in the recurring insurance premiums due to the need to strengthen the deposit insurance fund.

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Total salaries and benefits expense in 2009 increased by $\$ 171,000$ in the second quarter and $\$ 433,000$ for the six month period due to greater salary costs as a result of merit increases and higher pension expense. Other expenses have increased by $\$ 120,000$ in the first six months of 2009 due primarily to increased other real estate owned expense.
These negative items were partially offset by a reduction in core deposit amortization expense of $\$ 216,000$ for the second quarter and $\$ 324,000$ for the six month period as a branch core deposit intangible was fully amortized in the first quarter of 2009.

ASRV had total assets of $\$ 979$ million and shareholders equity of $\$ 113$ million or a book value of $\$ 4.37$ per common share at June 30, 2009. The Company s asset leverage ratio remained strong at $11.61 \%$ and the Company had a tangible common equity to tangible assets ratio of $8.17 \%$ at June 30, 2009.

This news release may contain forward-looking statements that involve risks and uncertainties, as defined in the Private Securities Litigation Reform Act of 1995, including the risks detailed in the Company's Annual Report and Form 10-K to the Securities and Exchange Commission. Actual results may differ materially.

## Nasdaq: ASRV <br> SUPPLEMENTAL FINANCIAL PERFORMANCE DATA

July 14, 2009
(In thousands, except per share and ratio data)
(All quarterly and 2009 data unaudited)
2009

1QTR 2QTR | YEAR |
| :---: |
|  |
|  |
| TO DATE |

PERFORMANCE DATA FOR THE PERIOD:

| Net income (loss) | $\$ 533$ | $\$(939)$ | $\$(406)$ |
| :--- | ---: | ---: | ---: |
| Net income (loss) available to common | 274 | $(1,202)$ | $(928)$ |
| shareholders |  |  |  |

## PERFORMANCE PERCENTAGES

(annualized):

| Return on average assets | $0.22 \%$ | $(0.39) \%$ | $(0.08) \%$ |
| :--- | ---: | ---: | ---: |
| Return on average equity | 1.90 | $(3.29)$ | $(0.72)$ |


| Net interest margin | 3.72 | 3.66 | 3.69 |
| :--- | :---: | :---: | :---: |
| Net charge-offs as a percentage of average loans | 0.03 | 0.19 | 0.11 |
| Loan loss provision as a percentage of average | 1.02 | 2.79 | 1.42 |
| loans  <br> Efficiency ratio 78.22 <br>   82.56 | 79.93 |  |  |

## PER COMMON SHARE:

Net income (loss):
Basic
Average number of common shares outstanding
Diluted
Average number of common shares outstanding

| $\$ 0.01$ | $\$(0.06)$ | $\$(0.04)$ |
| ---: | ---: | ---: |
| 21,137 | 21,151 | 21,144 |
| 0.01 | $(0.06)$ | $(0.04)$ |
| 21,137 | 21,152 | 21,144 |

2008

1QTR 2QTR | YEAR |
| :---: |
|  |

PERFORMANCE DATA FOR THE PERIOD:
Net income
Net income available to common sha
PERFORMANCE PERCENTAGES
(annualized):

| Return on average assets | $0.55 \%$ | $0.71 \%$ | $0.63 \%$ |
| :--- | ---: | ---: | ---: |
| Return on average equity | 5.43 | 6.64 | 6.04 |
| Net interest margin | 3.32 | 3.58 | 3.45 |
| Net charge-offs as a percentage of average loans | 0.06 | 0.46 | 0.26 |
| Loan loss provision as a percentage of average | 0.10 | 0.89 | 0.49 |
| loans |  |  |  |
| Efficiency ratio | 82.87 | 73.20 | 77.67 |

## PER COMMON SHARE:

Net income:

| Basic | $\$ 0.06$ | $\$ 0.07$ | $\$ 0.13$ |
| :--- | ---: | ---: | ---: |
| Average number of common shares outstanding | 22,060 | 21,847 | 21,954 |
| Diluted | 0.06 | 0.07 | 0.13 |
| Average number of common shares outstanding | 22,062 | 21,848 | 21,955 |

1QTR 2QTR

## PERFORMANCE DATA AT PERIOD END

| Assets | $\$ 975,062$ | $\$ 978,899$ |
| :--- | ---: | ---: |
| Short-term investment in money market | 10,817 | 7,516 |
| funds |  |  |
| Investment securities | 138,853 | 136,119 |
| Loans | 726,961 | 739,649 |
| Allowance for loan losses | 10,661 | 13,606 |
| Goodwill and core deposit intangibles | 13,498 | 13,498 |
| Deposits | 746,813 | 783,807 |
| FHLB borrowings | 90,346 | 57,702 |
| Shareholders equity | 114,254 | 112,880 |
| Non-performing assets | 5,099 | 14,670 |
| Asset leverage ratio | $11.82 \%$ | $11.61 \%$ |
| Tangible common equity ratio | 8.35 | 8.17 |
| PER COMMON SHARE: |  |  |
| Book value (A) | $\$ 4.44$ | $\$ 4.37$ |
| Market value | 1.67 | 1.85 |
| Trust assets fair market value (B) | $\$ 1,432,375$ | $\$ 1,376,272$ |

STATISTICAL DATA AT PERIOD END:
Full-time equivalent employees 355
Branch locations
$18 \quad 18$
Common shares outstanding
$21,144,700 \quad 21,156,801$

2008
1QTR 2QTR 3QTR 4QTR

PERFORMANCE DATA AT PERIOD END

| Assets | $\$ 902,349$ | $\$ 877,230$ | $\$ 911,306$ | $\$ 966,929$ |
| :--- | ---: | ---: | ---: | ---: |
| Short-term investment in money market | 5,682 | 6,952 | 7,147 | 15,578 |
| funds |  |  |  |  |
| Investment securities | 146,285 | 141,867 | 141,630 | 142,675 |
| Loans | 632,934 | 623,798 | 663,996 | 707,108 |
| Allowance for loan losses | 7,309 | 7,963 | 8,677 | 8,910 |
| Goodwill and core deposit intangibles | 14,254 | 14,038 | 13,821 | 13,605 |
| Deposits | 682,459 | 722,913 | 688,998 | 694,956 |
| FHLB borrowings | 106,579 | 40,214 | 106,897 | 133,778 |
| Shareholders equity | 91,558 | 92,248 | 93,671 | 113,252 |
| Non-performing assets | 3,050 | 3,717 | 4,390 | 4,572 |
| Asset leverage ratio | $9.78 \%$ | $10.47 \%$ | $10.37 \%$ | $12.15 \%$ |
| Tangible common equity ratio | 8.70 | 9.06 | 8.90 | 8.31 |
| PER COMMON SHARE: |  |  |  |  |
| Book value (A) | $\$ 4.19$ | $\$ 4.22$ | $\$ 4.29$ | $\$ 4.39$ |
| Market value | 2.79 | 2.98 | 2.51 | 1.99 |
| Trust assets fair market value (B) | $\$ 1,838,029$ | $\$ 1,813,231$ | $\$ 1,678,398$ | $\$ 1,554,351$ |

STATISTICAL DATA AT PERIOD END:

| Full-time equivalent employees | 350 | 353 | 352 | 353 |
| :--- | ---: | ---: | ---: | ---: |
| Branch locations | 19 | 18 | 18 | 18 |
| Common shares outstanding | $21,842,691$ | $21,850,773$ | $21,859,409$ | $21,128,831$ |

## NOTES:

(A) Preferred stock received through the Capital Purchase Program is excluded from the book value per common share calculation.
(B) Not recognized on the balance sheet.

# AMERISERV FINANCIAL, INC. <br> CONSOLIDATED STATEMENT OF INCOME 

(In thousands)
(All quarterly and 2009 data unaudited)
2009

|  |  | YEAR |  |
| :---: | :---: | :---: | :---: |
| INTEREST INCOME | 1QTR | 2QTR | TO DATE |

Interest and fees on loans
Total investment portfolio
Total Interest Income

INTEREST EXPENSE
Deposits
All borrowings
Total Interest Expense

NET INTEREST INCOME
Provision for loan losses
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES

## NON-INTEREST INCOME

Trust fees
Net realized gains on investme
Net realized gains on loans hel
Service charges on deposit acc
Investment advisory fees
Bank owned life insurance
Other income
Total Non-interest Income
NON-INTEREST EXPENSE

| Salaries and employee benefits | 5,092 | 4,983 | 10,075 |
| :--- | ---: | ---: | ---: |
| Net occupancy expense | 722 | 641 | 1,363 |
| Equipment expense | 415 | 442 | 857 |
| Professional fees | 920 | 873 | 1,793 |
| FDIC deposit insurance expense | 32 | 691 | 723 |
| Amortization of core deposit intangibles | 108 | - | 108 |
| Other expenses | 1,873 | 2,006 | 3,879 |
| Total Non-interest Expense | 9,162 | 9,636 | 18,798 |
|  |  |  |  |
| PRETAX INCOME (LOSS) | 740 | $(1,274)$ | $(534)$ |
| Income tax expense (benefit) | 207 | $(335)$ | $(128)$ |
| NET INCOME (LOSS) | 533 | $(939)$ | $(406)$ |
| Preferred stock dividends | 259 | 263 | 522 |
| NET INCOME (LOSS) AVAILABLE TO |  |  |  |
| COMMON SHAREHOLDERS | $\$ 274$ | $\$(1,202)$ | $\$(928)$ |

2008

|  |  |  | YEAR |
| :--- | :--- | ---: | ---: |
| INTEREST INCOME | 1QTR | 2QTR | TO DATE |
| Interest and fees on loans | $\$ 10,462$ | $\$ 9,862$ | $\$ 20,324$ |
| Total investment portfolio | 1,820 | 1,588 | 3,408 |
| Total Interest Income | 12,282 | 11,450 | 23,732 |

INTEREST EXPENSE

| Deposits | 4,499 | 3,861 | 8,360 |
| :--- | ---: | ---: | ---: |
| All borrowings | 1,048 | 623 | 1,671 |
| Total Interest Expense | 5,547 | 4,484 | 10,031 |

NET INTEREST INCOME $\quad 6,735 \quad 6,966 \quad 13,701$

NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES
6,585 $\quad 5,591 \quad 12,176$

NON-INTEREST INCOME

| Trust fees | 1,790 | 1,737 | 3,527 |
| :--- | ---: | ---: | ---: |
| Net realized losses on investment securities | - | $(137)$ | $(137)$ |
| Net realized gains on loans held for sale | 89 | 121 | 210 |
| Service charges on deposit accounts | 734 | 807 | 1,541 |
| Investment advisory fees | 226 | 218 | 444 |
| Bank owned life insurance | 249 | 1,923 | 2,172 |
| Other income | 750 | 674 | 1,424 |
| Total Non-interest Income | 3,838 | 5,343 | 9,181 |

NON-INTEREST EXPENSE

| Salaries and employee benefits | 4,830 | 4,812 | 9,642 |
| :--- | ---: | ---: | ---: |
| Net occupancy expense | 661 | 653 | 1,314 |
| Equipment expense | 431 | 414 | 845 |
| Professional fees | 769 | 910 | 1,679 |
| FHLB prepayment penalty | - | 91 | 91 |
| FDIC deposit insurance expense | 22 | 20 | 42 |
| Amortization of core deposit intangibles | 216 | 216 | 432 |
| Other expenses | 1,850 | 1,909 | 3,759 |
| Total Non-interest Expense | 8,779 | 9,025 | 17,804 |


| PRETAX INCOME | 1,644 | 1,909 | 3,553 |
| :--- | ---: | ---: | ---: |
| Income tax expense | 415 | 393 | 808 |
| NET INCOME | $\$ 1,229$ | $\$ 1,516$ | $\$ 2,745$ |
| Preferred stock dividends | - | - | - |
| NET INCOME AVAILABLE TO COMMON |  |  |  |
| $\quad$ SHAREHOLDERS | $\$ 1,229$ | $\$ 1,516$ | $\$ 2,745$ |

AMERISERV FINANCIAL, INC.
Nasdaq: ASRV
Average Balance Sheet Data (In thousands)
(All quarterly and 2009 data unaudited)

2009
2008

|  |  | SIX |  | SIX |
| :--- | ---: | ---: | ---: | ---: |
|  | 2QTR | MONTHS | 2QTR | MONTHS |

Total assets

Interest bearing liabilities:
Interest bearing deposits:
Interest bearing demand
Savings
Money market
Other time
Total interest bearing deposits
Borrowings:
Federal funds purchased, securities sold under agreements to repurchase, and other short-term borrowings
Advanced from Federal Home Loan Bank

Guaranteed junior subordinated deferrable interest debentures
Total interest bearing liabilities

Non-interest bearing liabilities:
Demand deposits
Other liabilities
Shareholders equity
Total liabilities and shareholders equity
\$973,825
\$968,331
\$863,133
\$880,211

| $\$ 61,316$ | $\$ 61,836$ | $\$ 65,495$ | $\$ 64,902$ |
| ---: | ---: | ---: | ---: |
| 72,988 | 72,373 | 70,976 | 69,822 |
| 171,019 | 156,231 | 105,308 | 104,744 |
| 347,422 | 336,821 | 350,229 | 348,681 |
| 652,745 | 627,261 | 592,008 | 588,149 |


| 52,358 | 73,629 | 35,822 | 56,409 |
| ---: | ---: | ---: | ---: |
| 13,840 | 13,847 | 11,822 | 11,770 |
| 13,085 | 13,085 | 13,085 | 13,085 |
|  |  |  |  |
| 732,028 | 727,822 | 652,737 | 669,413 |


| 115,248 | 114,273 | 109,316 | 109,980 |
| ---: | ---: | ---: | ---: |
| 11,914 | 12,090 | 9,220 | 9,374 |
| 114,635 | 114,146 | 91,860 | 91,444 |
| $\$ 973,825$ | $\$ 968,331$ | $\$ 863,133$ | $\$ 880,211$ |

