BANCORPSOUTH INC Form 10-Q	
November 07, 2016 UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D.C. 20549	
FORM 10-Q	
(Mark One)	
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 1: 1934	5(d) OF THE SECURITIES EXCHANGE ACT OF
For the quarterly period ended September 30, 2016	
OR	
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15	5(d) OF THE SECURITIES EXCHANGE ACT OF
For the transition period from to	
Commission File Number: 001-12991	
BANCORPSOUTH, INC.	
(Exact name of registrant as specified in its charter)	
* *	0659571 R.S. Employer Identification No.)

One Mississippi Plaza, 201 South Spring Street	
Tupelo, Mississippi (Address of principal executive offices)	38804 (Zip Code)
Registrant's telephone number, including area code: (662) 68	0-2000
NOT APPLICABLE	
(Former name, former address, and former fiscal year, if chan	ged since last report)
Indicate by check mark whether the registrant: (1) has filed a the Securities Exchange Act of 1934 during the preceding 12 required to file such reports), and (2) has been subject to such	months (or for such shorter period that the registrant was
Yes [X] No []	
Indicate by check mark whether the registrant has submitted eany, every Interactive Data File required to be submitted and (§232.405 of this chapter) during the preceding 12 months (or to submit and post such files). [X] Yes [] No	posted pursuant to Rule 405 of Regulation S-T
Indicate by check mark whether the registrant is a large acceler or a smaller reporting company. See the definitions of "large company" in Rule 12b-2 of the Exchange Act. (Check One): [] Non-accelerated filer (Do not check if a smaller reporting)	accelerated filer," "accelerated filer" and "smaller reporting Large accelerated filer $[X]$ Accelerated filer
Indicate by check mark whether the registrant is a shell comparing $[\]$ No $[X]$	any (as defined in Rule 12b-2 of the Exchange Act). Yes
As of October 31, 2016, the registrant had outstanding 93,652 share.	2,099 shares of common stock, par value \$2.50 per

BANCORPSOUTH, INC.

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PART I.

FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

BANCORPSOUTH, INC. AND SUBSIDIARIES

Consolidated Balance Sheets

ASSETS	September 30, 2016 (Unaudited) (Dollars in thou	December 31, 2015 (1) sands, except per s	September 30, 2015 (Unaudited) hare amounts)	
Cash and due from banks	\$ 172,782	\$ 154,192	\$ 159,923	
Interest bearing deposits with other banks	151,944	43,777	113,068	
Available-for-sale securities, at fair value	2,468,199	2,082,329	2,161,125	
Loans and leases	10,685,166	10,404,326	10,254,013	
Less: Unearned income	26,405	31,548	34,437	
Allowance for credit losses	125,887	126,458	133,009	
Net loans and leases	10,532,874	10,246,320	10,086,567	
Loans held for sale, at fair value	204,441	157,907	170,175	
Premises and equipment, net	305,245	308,125	304,317	
Accrued interest receivable	41,583	40,901	41,599	
Goodwill	294,901	291,498	291,498	
Other identifiable intangibles	19,908	20,545	21,466	
Bank-owned life insurance	257,015	251,534	249,825	
Other real estate owned	11,391	14,759	23,696	
Other assets	151,200	186,775	164,165	
TOTAL ASSETS	\$ 14,611,483	\$ 13,798,662	\$ 13,787,424	
LIABILITIES				
Deposits:				
Demand: Noninterest bearing	\$ 3,308,361	\$ 3,031,528	\$ 3,053,439	
Interest bearing	4,877,482	5,003,806	4,794,656	
Savings	1,533,401	1,442,336	1,409,856	
Other time	1,870,815	1,853,491	1,883,995	
Total deposits	11,590,059	11,331,161	11,141,946	
Federal funds purchased and securities				
sold under agreement to repurchase	468,969	405,937	425,203	
Short-term Federal Home Loan Bank borrowings				
and other short-term borrowing	-	62,000	224,500	
Accrued interest payable	4,107	3,071	3,353	
Junior subordinated debt securities	23,198	23,198	23,198	
Long-term debt	563,495	69,775	71,868	

Other liabilities TOTAL LIABILITIES	237,551 12,887,379	248,076 12,143,218	252,536 12,142,604	
SHAREHOLDERS' EQUITY Common stock, \$2.50 par value per share Authorized - 500,000,000 shares; Issued - 94,074,740				
94,162,728 and 93,969,994 shares, respectively	235,187	235,407	234,925	
Capital surplus	278,973	282,934	278,998	
Accumulated other comprehensive loss	(33,549)	(41,825)	(36,355)	
Retained earnings	1,243,493	1,178,928	1,167,252	
TOTAL SHAREHOLDERS' EQUITY	1,724,104	1,655,444	1,644,820	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY (1) Derived from audited consolidated financial statements.	\$ 14,611,483	\$ 13,798,662	\$ 13,787,424	

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Statements of Income

(Unaudited)

	Three months ended September 30,		Nine months ended September 30,						
	2016		2015	2015		2016			
	(In tl	nousands, e	except	re amo	ounts)				
INTEREST REVENUE:									
Loans and leases	\$	111,605	\$	107,086	\$	328,488	\$	312,649	
Deposits with other banks	409		36		901		398		
Available-for-sale securities:									
Taxable	6,189		6,490		18,08		19,75		
Tax-exempt	2,89		3,220		8,854		9,938		
Loans held for sale	1,239		1,36		3,400		3,585		
Total interest revenue	122,	340	118,2	201	359,	735	346,3	328	
INTEREST EXPENSE:									
Deposits:									
Interest bearing demand	2,36	1	2,209)	6,732	2	6,654	1	
Savings	462		431		1,356		1,269		
Other time	3,66	1	3,640	5	10,451		11,481		
Federal funds purchased and securities sold									
under agreement to repurchase	173		104		472		271		
Long-term debt	902		571		2,09	7	1,704	1	
Junior subordinated debt	190		168		560		496		
Other	1		2		2		1		
Total interest expense	7,750	0	7,13	1	21,6	70	21,87	76	
Net interest revenue	114,	590	111,0	111,070		338,065		324,452	
Provision for credit losses	-		(3,000)		3,000		(13,000)		
Net interest revenue, after provision for									
credit losses	114,	590	114,0	070	335,0	065	337,4	152	
NONINTEREST REVENUE:									
Mortgage banking	12,2	82	2,339	9	23,94	43	25,00)8	
Credit card, debit card and merchant fees	9,292	2	9,282	2	27,74	48	27,11	19	
Deposit service charges	11,3	13	12,13	50	33,34	45	34,92	29	
Security gains, net	1		33		89		88		
Insurance commissions	28,19	94	28,5	34	90,24	46	91,39	96	
Wealth management	5,312	2	5,56	7	15,70	58	17,28	35	
Other	4,47	4	4,998		14,927		14,757		
Total noninterest revenue	70,80	68	62,9	53	206,0	066	210,5	582	
NONINTEREST EXPENSE:									
Salaries and employee benefits	82,0	79	81,3	54	246,3	378	242,2	292	
Occupancy, net of rental income	10,4	12	10,8	19	30,79	94	31,43	32	

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Equipment	3,42	3	3,74	2	10,4	83	11,7	740
Deposit insurance assessments	3,22	7	2,19	1	8,09	7	6,87	79
Regulatory settlement	-		-		10,2	.77	-	
Other	30,371 28,344		28,344 94,501		501	99,217		
Total noninterest expense	129,	512	126,	450	400	,530	391	,560
Income before income taxes	55,9	55,946 50,573		140,601		156,474		
Income tax expense	18,1	29	16,2	16,230		543	50,152	
Net income	\$	37,817	\$	34,343	\$	95,058	\$	106,322
Earnings per share: Basic	\$	0.40	\$	0.36	\$	1.01	\$	1.10
Diluted	\$	0.40	\$	0.36	\$	1.00	\$	1.10
Dividends declared per common share	\$	0.13	\$	0.10	\$	0.33	\$	0.25

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Statements of Comprehensive Income (Unaudited)

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2016 2015		2016		201	15		
	(In thousands)							
Net income	\$	37,817	\$	34,343	\$	95,058	\$	106,322
Other comprehensive (loss) income, net of tax								
Unrealized (losses) gains on securities	(6,8	95)	3,82	23	5,4	77	4,0	01
Pension and other postretirement benefits	933		1,11	0	2,79	99	3,3	30
Other comprehensive (loss) income, net of tax	(5,9	62)	4,93	33	8,2	76	7,3	31
Comprehensive income	\$	31,855	\$	39,276	\$	103,334	\$	113,653

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows (Unaudited)

(Onaudited)	Nine months ended September 30,				
	2016		2015	5	
	(In th	ousands)			
Operating Activities:	Φ.	05.050	Φ.	106.000	
Net income	\$	95,058	\$	106,322	
Adjustment to reconcile net income to net					
cash provided by operating activities:					
Provision for credit losses	3,000			000)	
Depreciation and amortization	19,02		19,9		
Amortization of intangibles	2,672		3,04		
Amortization of debt securities premium and discount, net	7,751		9,46		
Share-based compensation expense	6,856)	5,74		
Security gains, net	(89)		(88)		
Net deferred loan origination expense	(5,05)	•	(5,0)	-	
Excess tax benefit from exercise of stock options	(1,24)	-	(867	['])	
(Increase) decrease in interest receivable	(682)		386		
Increase (decrease) in interest payable	1,036)	(47)		
Realized gain on mortgages sold, net	(40,2)	09)	(34, 9)	965)	
Proceeds from mortgages sold	1,249,605			1,134,164	
Origination of mortgages held for sale	(1,25)	6,131)	(1,130,433)		
Loss on other real estate owned, net	2,254		2,956		
Increase in bank-owned life insurance	(5,48	1)	(5,4)	91)	
Other, net	15,46	55	14,5	32	
Net cash provided by operating activities	93,82	22	106,	562	
Investing activities:					
Proceeds from calls and maturities of available-for-sale securities	315,2	221	276,	707	
Proceeds from sales of available-for-sale securities	15		1,11	0	
Purchases of available-for-sale securities	(690,	820)	(294	1,853)	
Net increase in loans and leases	(293,	761)	(503	3,869)	
Purchases of premises and equipment	(17,6	37)	(20,	125)	
Proceeds from sale of premises and equipment	1,362	2	549		
Purchase of bank-owned life insurance, net of proceeds from death benefits	-		2,74	-2	
Acquisition of Insurance agency	(3,71)	6)	-		
Proceeds from sale of other real estate owned	10,35	52	13,0	33	
Other, net	(87)		(12)		
Net cash used in investing activities	(679,	071)	(524	l,718)	
Financing activities:					
Net increase in deposits	258,8	398	169,	607	
Net increase in short-term debt and other liabilities	1,023		258,		
Advances of long-term debt	500,0		-		
Repayment of long-term debt	(6,28		(6,2)	80)	
- ·					

Issuance of common stock	1,87	'9	6,07	1
Repurchase of common stock	(14,	162)	(70,	439)
Excess tax benefit from exercise of stock options	1,24	-7	867	
Payment of cash dividends	(30, 30)	599)	(23, 9)	953)
Net cash provided by financing activities	712,	,006	333,	897
Increase (decrease) in cash and cash equivalents	126,	,757	(84,	259)
Cash and cash equivalents at beginning of period	197,	,969	357,	250
Cash and cash equivalents at end of period	\$	324,726	\$	272,991

Nine months ended

BANCORPSOUTH, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows (Unaudited)

	September 30, 2016		2015	
Supplemental Cash Flow Information	(In the	ousands)		
Cash paid during the period for:				
Income tax payments, net	\$	36,897	\$	58,298
Interest paid	20,634		21,923	
Non-cash Activities				
Transfers of loans to other real estate owned	9,266		5,868	
MSR fair value adjustment	(10,23)	33)	(4,026)	5)
Financed sales of other real estate owned	673		1,178	
Transfers of loans held for sale to loan portfolio	-		75	
See accompanying notes to consolidated financial statements.				

Notes	to	Consolidated	Financial	Statements

(Unaudited)

NOTE 1 – BASIS OF FINANCIAL STATEMENT PRESENTATION AND PRINCIPLES OF CONSOLIDATION

The accompanying unaudited interim consolidated financial statements of BancorpSouth, Inc. (the "Company") have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") and follow general practices within the industries in which the Company operates. For further information, refer to the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015. In the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial statements have been included and all such adjustments were of a normal, recurring nature. The results of operations for the three-month and nine-month periods ended September 30, 2016 are not necessarily indicative of the results to be expected for the full year. Certain 2015 amounts have been reclassified to conform with the 2016 presentation.

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries, BancorpSouth Bank (the "Bank") and Gumtree Wholesale Insurance Brokers, Inc., and the Bank's wholly-owned subsidiaries, BancorpSouth Insurance Services, Inc., BancorpSouth Municipal Development Corporation and BancorpSouth Bank Securities Corporation.

NOTE 2 – LOANS AND LEASES

The Company's loan and lease portfolio is disaggregated into the following segments: commercial and industrial; real estate; credit card; and all other. The real estate segment is further disaggregated into the following classes: consumer mortgages; home equity; agricultural; commercial and industrial-owner occupied; construction, acquisition and development; and commercial real estate. A summary of gross loans and leases by segment and class as of the dates indicated follows:

September 30, December 31, 2016 2015 2015

(In thousands)

Commercial and industrial	\$ 1,619,668	\$ 1,715,293	\$ 1,752,273
Real estate			
Consumer mortgages	2,611,387	2,447,132	2,472,202
Home equity	622,566	573,566	589,752
Agricultural	242,171	252,381	259,360
Commercial and industrial-owner occupied	1,668,477	1,605,811	1,617,429
Construction, acquisition and development	1,121,386	900,875	945,045
Commercial real estate	2,240,717	2,141,398	2,188,048
Credit cards	107,447	109,576	112,165
All other	451,347	507,981	468,052
Gross loans and leases (1)	10,685,166	10,254,013	10,404,326
Less: Unearned income	26,405	34,437	31,548
Net loans and leases	\$ 10,658,761	\$ 10,219,576	\$ 10,372,778

Net loans and leases \$ 10,658,761 \$ 10,219,576 \$ 10,372,778 (1) Gross loans and leases are net of deferred fees and costs of \$2.2 million, approximately (\$232,000) and (\$214,000) at September 30, 2016 and 2015 and December 31, 2015, respectively.

The following table shows the Company's loans and leases, net of unearned income, as of September 30, 2016 by segment, class and geographical location:

		bama Florida											
	Pan	handle	Ark	kansas	Lou	isiana	Mis	sissippi	Mis	ssouri	Ter	nnessee	Tex
	(In t	thousands)											
Commercial and													
industrial	\$	135,467	\$	205,833	\$	184,819	\$	639,204	\$	78,950	\$	116,203	\$
Real estate													
Consumer													
mortgages	335	,856	325	5,793	226	,092	831,	986	84,	046	294	,218	484
Home equity	96,5	539	43,963		69,255		227,952		23,328		144,835		14,
Agricultural	7,73	34	81,798		27,160		67,2	.13	5,0	32	12,	864	40,0
Commercial and			81,/98										
industrial-owner													
occupied	195	,572	178	3,681	200,406		662,735		49,901		140,843		240
Construction,													
acquisition and													
development	127	,828	101	1,148	58,8	344	353,	188	24,	535	163	3,247	292
Commercial real													
estate	284	,543	356	5,121	223	,016	608,	483	199	,928	196	5,105	372
Credit cards	-		-		-		-		-		-		-
All other	70,4	l87	45,	925	28,6	575	174,	356	3,5	62	30,	749	55,
Total	\$	1,254,026	\$	1,339,262	\$	1,018,267	\$	3,565,117	\$	469,282	\$	1,099,064	\$

There are no other loan and lease concentrations which exceed 10% of total loans and leases not already reflected in the preceding tables. A substantial portion of construction, acquisition and development loans are secured by real estate in markets in which the Company is located. The Company's loan policy generally prohibits the use of interest reserves. Certain of the construction, acquisition and development loans were structured with interest-only terms. A portion of the consumer mortgage and commercial real estate portfolios were originated through the permanent financing of construction, acquisition and development loans. Future economic distress could negatively impact borrowers' and guarantors' ability to repay their debt which would make more of the Company's loans collateral dependent.

The following tables provide details regarding the aging of the Company's loan and lease portfolio, net of unearned income, by segment and class at September 30, 2016 and December 31, 2015:

	Sept	ember 30	, 2016											
		9 Days Due	60-89 Past 1	Days Due		+ Days st Due	To Pa	tal st Due	Cuı	rent	To Ou	tal itstanding	90+ D Past I Accru	Due still
	(In t	housands)											
Commercial and industrial Real estate	\$	7,068	\$	1,840	\$	7,579	\$	16,487	\$	1,599,665	\$	1,616,152	\$	68
Consumer mortgages Home equity Agricultural Commercial and industrial-owner	12,9 2,96 567		6,346 1,055 86		12, 2,8 305			,870 326 8	615	79,517 5,740 ,213	62	511,387 2,566 2,171	1,660 - -	
occupied Construction,	2,26	5	40		5,2	90	7,5	595	1,6	60,882	1,6	668,477	-	
acquisition and development Commercial real	878		434		736	5	2,0)48	1,1	19,338	1,1	21,386	-	
estate Credit cards All other Total	16,2 495 800 \$	800 299		10,755	1,4° 540 46 \$		1,3	,058 340 145 86,327	106 427	22,659 5,107 7,313 10,572,434	2,240,717 107,447 428,458 \$ 10,658,761		520 7 \$	2,255
	Dece	ember 31	, 2015										90+ Γ) ave
	30-5 Past	9 Days Due	60-89 Past 1	Days Due		+ Days at Due	To Pa	tal st Due	Cui	rent	To Ou	tal itstanding		Due still
	(In t	housands)											
Commercial and industrial Real estate	\$	2,038	\$	817	\$	4,731	\$	7,586	\$	1,740,188	\$	1,747,774	\$	60
Consumer mortgages Home equity Agricultural Commercial and	13,8 2,58 176		4,692 268 139	2	13, 1,8	604 96		,123 753 5	584	40,079 1,999 1,045	58	172,202 9,752 9,360	1,655 - -	
industrial-owner occupied Construction,	1,18	9	3,105	5	4,0	34	8,3	328	1,6	09,101	1,6	517,429	-	
acquisition and														
acquisition and development Commercial real	1,01	7	207		2,4	09	3,6	533	941	,412	94.	5,045	-	

Credit cards	420	343	323	1,086	111,079	112,165	298	
All other	628	262	105	995	440,008	441,003	-	
Total	\$ 24,724	\$ 10,020	\$ 33,388	\$ 68,132	\$ 10,304,646	\$ 10,372,778	\$	2,013

The Company utilizes an internal loan classification system to grade loans according to certain credit quality indicators. These credit quality indicators include, but are not limited to, recent credit performance, delinquency, liquidity, cash flows, debt coverage ratios, collateral type and loan-to-value ratio. The Company's internal loan classification system is compatible with classifications used by the Federal Deposit Insurance Corporation, as well as other regulatory agencies. Loans may be classified as follows:

Pass: Loans which are performing as agreed with few or no signs of weakness. These loans show sufficient cash flow, capital and collateral to repay the loan as agreed.

Special Mention: Loans where potential weaknesses have developed which could cause a more serious problem if not corrected.

Substandard: Loans where well-defined weaknesses exist that require corrective action to prevent further deterioration. Loans are further characterized by the possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans having all the characteristics of Substandard and which have deteriorated to a point where collection and liquidation in full is highly questionable.

Loss: Loans that are considered uncollectible or with limited possible recovery.

Impaired: Loans for which it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement and for which a specific impairment reserve has been considered.

The following tables provide details of the Company's loan and lease portfolio, net of unearned income, by segment, class and internally assigned grade at September 30, 2016 and December 31, 2015:

	September 30, 2016												
	Pa	SS	•	ecial ntion	Substanda		Do	ubtful	Loss	Im	npaired (1)	То	tal
	(In	thousands)											
Commercial and													
industrial	\$	1,567,073	\$	-	\$	42,117	\$	774	\$ -	\$	6,188	\$	1,616,152
Real estate													
Consumer mortgages	2,5	549,780	528	3	59,	727	89		-	1,2	263	2,6	511,387
Home equity	61	0,313	-		10,	766	-		-	1,4	487	62	2,566
Agricultural	23	0,891	-		10,639		-		-	64	-1	242,171	
Commercial and													
industrial-owner													
occupied	1,6	519,545	512	2	39,	135	-		-	9,2	285	1,6	668,477
Construction,													
acquisition and													
development	1,1	03,739	-		11,	308	-		-	6,3	339	1,1	21,386
Commercial real estate	2,1	88,170	-		38,	637	-		-	13	,910	2,2	240,717
Credit cards	10	7,447	-		-		-		-	-		10	7,447
All other	42	0,838	-		7,6	20	-		-	-		42	8,458
Total	\$	10,397,796	\$	1,040	\$	219,949	\$	863	\$ -	\$	39,113	\$	10,658,761

(1) Impaired loans are shown exclusive of accruing troubled debt restructurings ("TDRs") and \$2.2 million of non-accruing TDRs.	
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	December 31, 2015													
	Pass Mentio							ıbtful	Loss		Imp	paired (1)) Total	
	(In	thousands)												
Commercial and														
industrial	\$	1,721,118	\$	-	\$	19,529	\$	-	\$	-	\$	7,127	\$	1,747,774
Real estate														
Consumer mortgages	2,3	399,081	-		68,	768	363		-		3,9	90	2,4	172,202
Home equity	57	7,539	39 -		10,418		-		-		1,7	95	589,752	
Agricultural	25	0,579	-		7,909		-		-		872	2	259,360	
Commercial and														
industrial-owner														
occupied	1,5	554,984	-		50,	304	-		-		12,	141	1,6	617,429
Construction,														
acquisition and														
development	92	0,372	-		17,	090	-		-		7,5	83	94	5,045
Commercial real estate	2,1	24,448	-		45,	658	161		-		17,	781	2,1	188,048
Credit cards	11	2,165	-		-		-		-		-		11	2,165
All other	43	3,333	-		7,4	65	102		-		103	}	44	1,003
Total	\$	10,093,619	\$	-	\$	227,141	\$	626	\$	-	\$	51,392	\$	10,372,778

⁽¹⁾ Impaired loans are shown exclusive of accruing TDRs and \$2.6 million of non-accruing TDRs.

The following tables provide details regarding impaired loans and leases, net of unearned income, which exclude accruing TDRs by segment and class as of and for the three months and nine months ended September 30, 2016 and as of and for the year ended December 31, 2015:

	September 30, 2016 Unpaid Recorded Principal		Related		_		orded Investment		Interest Incom		Recogn	ized				
	Recorded Investment			Pri	ncipa			Related		months	Nine	months	Three	months	Nine n	nonths
	Inv	estn	nent	Ba	lance	of	Allow	ance	ended	1	ended	1	ended		ended	
	in I	mpa	aired	Im	paire	d	for Cı	edit	Septe	mber 30,	Septe	mber 30,	Septer	mber 30,	Septen	nber 3
		ans (ans		Losse	S	2016		2016		2016		2016	
	(In	thou	usands)												
With no related																
allowance:																
Commercial and																
industrial	\$	6	5,131	\$	12,	419	\$	-	\$	6,038	\$	6,500	\$	3	\$	
Real estate:																
Consumer																
mortgages	225			604			-		719		2,079)	1		22	
Home equity	271	l		380	6		-		1,090)	1,414		3		8	
Agricultural	641	l		699	9		-		372		318		-		4	
Commercial and																
industrial-owner																
occupied	9,2	85		10,	,484		-		10,33	4	10,71	.9	86		290	
Construction,																
acquisition and																
development	5,1	94		5,1	.94		-		5,227	•	5,474	Ļ	-		4	
Commercial real																
estate	4,1	86		4,4	30		-		3,816)	4,891		17		87	
All other	-			-			-		-		-		-		-	
Total	\$	25	5,933	\$	34,2	216	\$	-	\$	27,596	\$	31,395	\$	110	\$	4′
With an																
allowance:																
Commercial and																
industrial	\$		57	\$		57	\$	66	\$	209	\$	885	\$	1	\$	2
Real estate:	·			·			,		·				,		•	
Consumer																
mortgages	1,0	38		1,0	38		305		338		345		-		_	
Home equity	1,2				216		732		396		220		-		1	
Agricultural	_			-			-		341		471		-		-	
Commercial and																
industrial-owner																
occupied	-			-			-		-		989		-		-	
Construction,																
acquisition and																
development	1,1	45		1,1	45		48		451		607		-		-	

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Commercial real estate	9,7	24	9,724		2,560		9,787	,	9,926	6	92		193	
All other	_		_		_		_		_		_		_	
Total	\$	13,180	\$	13,180	\$	3,711	\$	11,522	\$	13,443	\$	93	\$	2
Total:														
Commercial and														
industrial	\$	6,188	\$	12,476	\$	66	\$	6,247	\$	7,385	\$	4	\$	
Real estate:														
Consumer														
mortgages	1,2	63	1,6	542	305	5	1,057	,	2,424	1	1		22	
Home equity	1,4	87	1,6	502	732	2	1,486	-)	1,634	1	3		9	
Agricultural	641		69	9	-		713		789		-		4	
Commercial and														
industrial-owner														
occupied	9,2	85	10	,484	-		10,33	34	11,70)8	86		290	
Construction,														
acquisition and														
development	6,3	39	6,3	39	48		5,678	}	6,081	[-		4	
Commercial real														
estate	13,	910	14	,154	2,5	60	13,60	03	14,81	17	109		280	
All other	-		-		-		-		-		-		-	
Total	\$	39,113	\$	47,396	\$	3,711	\$	39,118	\$	44,838	\$	203	\$	ϵ

⁽¹⁾ Excludes \$2.2 million of non-accruing TDRs.

	Decem	ber 31, 20	2015 Unpaid							
	Recorded F Investment E in Impaired I		Principa Balance	Principal Balance of Impaired		Related Allowance for Credit Losses		Average Recorded Investment		t e nized
	(In thou	icande)								
With no related allowance:	(III tilot	isanus)								
Commercial and industrial Real estate:	\$	7,055	\$	13,986	\$	-	\$	3,749	\$	95
Consumer mortgages	3,990		4,545		_		3,579		76	
Home equity	1,795		1,795		_		744		7	
Agricultural	322		380		-		142		6	
Commercial and										
industrial-owner occupied	12,141		13,332		-		6,904		226	
Construction, acquisition and										
development	5,969		6,052		-		3,553		25	
Commercial real estate	5,017		6,879		-		7,944		202	
All other	103		103		-		172		3	
Total	\$	36,392	\$	47,072	\$	-	\$	26,787	\$	640
With an allowance:										
Commercial and industrial	\$	72	\$	383	\$	78	\$	3,635	\$	84
Real estate:										
Consumer mortgages	-		-		-		368		9	
Home equity	-		-		-		668		15	
Agricultural	550		550		159		47		-	
Commercial and										
industrial-owner occupied	-		-		326		1,866		51	
Construction, acquisition and										
development	1,614		1,614		677		300		-	
Commercial real estate	12,764		13,185		1,110		3,582		44	
All other	-		-		-		-		-	
Total	\$	15,000	\$	15,732	\$	2,350	\$	10,466	\$	203

Total:

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Commercial and industrial Real estate:	\$	7,127	\$	14,369	\$	78	\$	7,384	\$	179
Consumer mortgages	3,990		4,545		_		3,947		85	
Home equity	1,795		1,795		-		1,412		22	
Agricultural	872		930		159		189		6	
Commercial and										
industrial-owner occupied	12,141		13,332		326		8,770		277	
Construction, acquisition and										
development	7,583		7,666		677		3,853		25	
Commercial real estate	17,781		20,064		1,110		11,526)	246	
All other	103		103		-		172		3	
Total	\$	51,392	\$	62,804	\$	2,350	\$	37,253	\$	843

⁽¹⁾ Excludes \$2.6 million of non-accruing TDRs.

The following tables provide details regarding impaired loans and leases, net of unearned income, which include accruing TDRs, by segment and class as of and for the three months and nine months ended September 30, 2016 and as of and for the year ended December 31, 2015:

	Septem ¹	ber 30, 20)16										
	Recorde Investm in Impai Loans, i	ed nent nired including ng TDRs	Unpaid Balance Impaired includin	ed Loans,	Allo	ated owance Credit sses	Three ended	months mober 30,	Nine n ended	nonths	Three rended	t Income months aber 30,	e Rec Nin end Sep 201
With no related	(III tiiOu	.sanus)											•
allowance:													•
Commercial and													•
industrial	\$	6,131	\$	12,419	\$		\$	6,038	\$	6,500	\$	3	\$
Real estate:	φ	0,131	φ	12,417	Φ	-	φ	0,050	Ф	0,500	φ	3	φ
Consumer													•
mortgages	225		604		_		719		2,079		1		22
Home equity	271		386		_		1,090		1,414		3		8
Agricultural	641		699		_		372		318		<i>-</i>		4
Commercial and	0+1		077		-		312		310		_		[¬]
industrial-owner													•
occupied	9,285		10,484		_		10,334	4	10,719)	86		290
Construction,	7,200		10, 10 .				10,00	r	10,,1,		00		
acquisition and													-
development	5,194		5,194		_		5,227		5,474		_		4
Commercial real	J,17 .		J, 17 .				J,		٥,				·
estate	4,186		4,430		_		3,816		4,891		17		87
All other	-		-		_		-		-		-		- -
Total	\$	25,933	\$	34,216	\$	_	\$	27,596	\$	31,395	\$	110	\$
With an	4	20, 2	4	· ·,- · ·	7		Ψ	_ , ,	Ψ	· -,- · -	Ψ.		٦
allowance:													•
Commercial and													•
industrial	\$	2,974	\$	2,997	\$	107	\$	3,351	\$	3,335	\$	35	\$
Real estate:		,	·	,	•			,		,			
Consumer													•
mortgages	3,243		3,437		604	r	2,209		1,975		14		36
Home equity	1,219		1,229		733	,	399		233		-		1
Agricultural	77		77		4		431		542		1		3
Commercial and													
industrial-owner													
occupied	3,484		3,953		90		3,276		4,873		28		89
Construction,													
acquisition and													
development	1,394		1,394		60		702		1,609		3		22
Commercial real													
estate	16,496		16,723		2,61	14	12,871	1	11,723	,	125		250
Credit card	821		821		54		862		880		86		265
All other	3,640		3,678		26		2,720		1,475		29		44
Total	\$	33,348	\$	34,309	\$	4,292	\$	26,821	\$	26,645	\$	321	\$
Total:													
Commercial and													
industrial	\$	9,105	\$	15,416	\$	107	\$	9,389	\$	9,835	\$	38	\$
Real estate:													
	3,468		4,041		604	,	2,928		4,054		15		58

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Consumer													
mortgages													
Home equity	1,490		1,615		733		1,489		1,647		3		9
Agricultural	718		776		4		803		860		1		7
Commercial and													
industrial-owner													
occupied	12,769		14,437		90		13,61	0	15,592	2	114		379
Construction,													
acquisition and													
development	6,588		6,588		60		5,929		7,083		3		26
Commercial real													
estate	20,682		21,153		2,6	14	16,68	7	16,614	4	142		337
Credit card	821		821		54		862		880		86		265
All other	3,640		3,678		26		2,720		1,475		29		44
Total	\$	59,281	\$	68,525	\$	4,292	\$	54,417	\$	58,040	\$	431	\$

	Decei	mber 31, 20	15							
	Reco			d Principal						
	Inves	tment	Balanc	e of	Rel	lated				
	in Im	paired	Impair	ed Loans,	All	owance	Ave	rage	Interes	t
		s, Including			for	Credit		orded	Income	e
		ing TDRs		ng TDRs	Los	sses	Inve	estment	Recogn	nized
		ousands)		C					C	
With no related allowance:	`	,								
Commercial and industrial	\$	7,055	\$	13,986	\$	_	\$	3,749	\$	95
Real estate:		•		,				ŕ		
Consumer mortgages	3,990		4,545		_		3,57	19	76	
Home equity	1,795		1,795		_		744		7	
Agricultural	322		380		_		142		6	
Commercial and industrial-owner										
occupied	12,14	1	13,332		_		6,90)4	226	
Construction, acquisition and	,	-	10,002	•			0,20	•		
development	5,969		6,052		_		3,55	53	25	
Commercial real estate	5,017		6,879		_		7,94		202	
All other	103		103		_		172	•	3	
Total	\$	36,392	\$	47,072	\$	_	\$	26,787	\$	640
1 otal	Ψ	30,372	Ψ	17,072	Ψ		Ψ	20,707	Ψ	0.10
With an allowance:										
Commercial and industrial	\$	968	\$	1,294	\$	181	\$	4,251	\$	114
Real estate:				·						
Consumer mortgages	1,787		1,896		226	5	2,05	66	75	
Home equity	20		30		3		674		15	
Agricultural	586		586		162	2	56		_	
Commercial and industrial-owner										
occupied	5,900		6,245		518	3	6,81	.6	235	
Construction, acquisition and	- /		-, -				- , -			
development	3,328		3,328		721	1	1,75	59	42	
Commercial real estate	13,61		14,250)	1,2		7,80		187	
Credit cards	939		939		34	-,	1,02		102	
All other	405		604		30		213		7	
Total	\$	27,549	\$	29,172	\$	3,092	\$	24,651	\$	777
Total:										
Commercial and industrial	\$	8,023	\$	15,280	\$	181	\$	8,000	\$	209
Real estate:	Ψ	0,020	7	10,200	4	101	Ψ	2,000	Ψ	_0)
Consumer mortgages			C 111		224	2	5 62	5	151	
5 5	5,777		0,441		226)	$_{\rm J,05}$	J	131	
Home equity	5,777 1,815		6,441 1,825		3)	5,63 1,41		22	

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Commercial and industrial-owner										
occupied	18,04	1	19,577	'	513	8	13,7	20	461	
Construction, acquisition and										
development	9,297		9,380		72	1	5,31	2	67	
Commercial real estate	18,63	3	21,129)	1,2	217	15,7	46	389	
Credit cards	939		939		34		1,02	4	102	
All other	508		707		30		385		10	
Total	\$	63,941	\$	76,244	\$	3,092	\$	51,438	\$	1,417

Loans considered impaired under Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 310, Receivables ("FASB ASC 310"), are loans greater than \$500,000 for which, based on current information and events, it is probable that the Company will be unable to collect all amounts due according

to the contractual terms of the loan agreement and all loans restructured in a TDR. The Company's recorded investment in loans considered impaired exclusive of accruing TDRs at September 30, 2016 and December 31, 2015 was \$39.1 million and \$51.4 million, respectively. At September 30, 2016 and December 31, 2015, \$13.2 million and \$15.0 million, respectively, of those impaired loans had a valuation allowance of \$3.7 million and \$2.4 million, respectively. The remaining balance of impaired loans of \$25.9 million and \$36.4 million at September 30, 2016 and December 31, 2015, respectively, have sufficient collateral supporting the collection of all outstanding principle or were charged down to fair value, less estimated selling costs. Therefore, such loans did not have an associated valuation allowance. Impaired loans that were characterized as non-accruing TDRs totaled \$11.4 million and \$15.1 million at September 30, 2016 and December 31, 2015, respectively.

Non-performing loans and leases ("NPLs") consist of non-accrual loans and leases, loans and leases 90 days or more past due and still accruing, and loans and leases that have been restructured (primarily in the form of reduced interest rates and modified payment terms) because of the borrower's weakened financial condition or bankruptcy proceedings. The following table presents information concerning NPLs as of the dates indicated:

	Sept 2010	tember 30,	2015		Dece 2015	ember 31,
	(In th	ousands)				
Non-accrual loans and leases	\$	70,725	\$	70,237	\$	83,028
Loans and leases 90 days or more past due, still accruing	2,25	5	1,43	6	2,013	3
Restructured loans and leases, still accruing	17,9	36	18,5	78	9,876	6
Total non-performing loans and leases	\$	90,916	\$	90,251	\$	94,917

The Bank's policy for all loan classifications provides that loans and leases are generally placed in non-accrual status if, in management's opinion, payment in full of principal or interest is not expected or payment of principal or interest is more than 90 days past due, unless such loan or lease is both well-secured and in the process of collection. At September 30, 2016, the Company's geographic NPL distribution was concentrated primarily in its Arkansas, Louisiana and Mississippi markets. The following table presents the Company's nonaccrual loans and leases by segment and class as of the dates indicated:

	September 30, 2016	December 31, 2015	
Commercial and industrial	(In thousands) \$ 11,659		\$ 8,493
Real estate	, ,	, -,	-, -
Consumer mortgages	20,196	21,959	21,637
Home equity	3,721	3,664	4,021

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Agricultural	1,194	484	921
Commercial and industrial-owner occupied	11,983	12,690	16,512
Construction, acquisition and development	6,939	4,240	9,130
Commercial real estate	14,793	10,730	21,741
Credit cards	121	215	188
All other	119	558	385
Total	\$ 70,725	\$ 70,237	\$ 83,028

In the normal course of business, management will sometimes grant concessions, which would not otherwise be considered, to borrowers that are experiencing financial difficulty. Loans identified as meeting the criteria set out in FASB ASC 310 are identified as TDRs. The concessions granted most frequently for TDRs involve reductions or delays in required payments of principal and interest for a specified period, the rescheduling of payments in accordance with a bankruptcy plan. In most cases, the conditions of the credit also warrant nonaccrual status, even after the restructure occurs. Other conditions that warrant a loan being considered a TDR include reductions in interest rates to below market rates due to bankruptcy plans or by the bank in an attempt to assist the borrower in working through liquidity problems. As part of the credit approval process, the restructured loans are evaluated for adequate collateral

protection in determining the appropriate accrual status at the time of restructure. TDRs recorded as nonaccrual loans may generally be returned to accrual status in years after the restructure if there has been at least a six-month period of sustained repayment performance by the borrower in accordance with the terms of the restructured loan. During the third quarter of 2016, the most common concessions that were granted involved rescheduling payments of principal and interest over a longer amortization period, granting a period of reduced principal payment or interest only payment for a limited time period, or the rescheduling of payments in accordance with a bankruptcy plan or a reduction in interest rates.

The following tables summarize the financial effect of TDRs recorded during the periods indicated:

	Three mon	ths ended	September	30, 2016	
		Pre-Mod	ification	Post-Modification Outstanding Recorded	
	Number	Outstand	ing		
	of	Recorded	i		
	Contracts	Investment		Investme	nt
	(Dollars in	thousands			
Commercial and industrial	9	\$	1,493	\$	1,401
Real estate					
Consumer mortgages	2	289		233	
Agricultural	1	12		12	
Commercial and industrial-owner occupied	5	2,380		2,372	
Commercial real estate	3	5,245		5,384	
All other	3	2,894		2,883	
Total	23	\$	12,313	\$	12,285

	Nine months ended September 30, 2016						
	Pre-Modification			Post-Modification			
	Number	Outstanding Recorded Investment		Outstanding Recorded Investment			
	of						
	Contracts						
	(Dollars in	thousands)					
Commercial and industrial	18	\$	4,729	\$	4,575		
			,	Ψ	- ,		
Real estate			,	Ψ	1,2 . 2		
Real estate Consumer mortgages	14	1,012	,	938	.,.,.		
	14 1	·	,		1,5 1 5		

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Commercial and industrial-owner occupied	8	2,965		2,953	
Commercial real estate	5	8,932		6,702	
All other	6	3,610		3,596	
Total	54	\$	21,330	\$	18,846

	Year ended	l December Pre-Modif	Post-Modification		
	Number	Outstanding		Outstanding	
	of	Recorded		Recorded	
	Contracts	Investment		Investment	
	(Dollars in	thousands)			
Commercial and industrial	11	\$	1,472	\$	1,452
Real estate					
Consumer mortgages	21	1,230		1,144	
Home equity	1	20		20	
Agricultural	3	37		36	
Commercial and industrial-owner occupied	13	6,357		6,329	
Construction, acquisition and development	3	217		215	
Commercial real estate	9	12,565		12,144	
All other	7	94		88	
Total	68	\$	21,992	\$	21,428

The tables below summarize TDRs within the previous 12 months for which there was a payment default during the period indicated (i.e., 30 days or more past due at any given time during the period indicated).

	Three months ended September 30, 2016				
	Number of	Recorded			
	Contracts	Investment			
	(Dollars in tl	housands)			
Commercial and industrial	8	\$	3,804		
Real estate					
Consumer mortgages	3	425			
Commercial and industrial-owner occupied	1	126			
Total	12	\$	4,355		

	Nine months ended September 2016				
	Number of Contracts	Recorded Investment			
	(Dollars in thousands)				
Commercial and industrial	8	\$	3,804		
Real estate					
Consumer mortgages	7	597			
Commercial and industrial-owner occupied	2	532			
Construction, acquisition and development	1	14			
Commercial real estate	1	9,336			
All other	2	20			
Total	21	\$	14,303		

	Year ended December 31, 2015					
	Number of	Recorded				
	Contracts	Investment				
	(Dollars in thousands)					
Commercial and industrial	1	\$	84			
Real estate						
Consumer mortgages	4	226				
Agricultural	1	20				
Commercial and industrial-owner occupied	1	517				
Commercial real estate	2	197				
Total	9	\$	1,044			

NOTE 3 – ALLOWANCE FOR CREDIT LOSSES

The following tables summarize the changes in the allowance for credit losses by segment and class for the periods indicated:

	Nine months ended										
	September 30, 2016										
	Balance,								Balance,		
	Beginning of								End of		
	Period		Charge-offs		Recoveries		Provision		Period		
	(In thousands)										
Commercial and industrial	\$	17,583	\$	(2,068)	\$	814	\$	1,516	\$	17,845	
Real estate											
Consumer mortgages	33,198		(1,782)		1,281		(1,078)		31,619		
Home equity	6,949		(1,011)		435		1,674		8,047		
Agricultural	2,524		(110)		160		(422)		2,152		
Commercial and industrial-owner occupied	14,607		(1,075)		343		(1,090)		12,785		
Construction, acquisition and development	15,925		(511)		1,178		(3,015)		13,577		
Commercial real estate	25,508		(1,129)		2,235		233		26,847		

Credit cards	4,047		(2,03)	30)	642		4,45	9	7,118		
All other	6,1	17	(1,6]	17)	674		723		5,	897	
Total	\$	126,458	\$	(11,333)	\$	7,762	\$	3,000	\$	125,887	

	Dec Bala	r ended ember 31, ance, inning of od		ge-offs	Rec	coveries	Pro	ovision	Balance, End of Period		
	(In t	housands)									
Commercial and industrial	\$	21,419	\$	(10,022)	\$	2,035	\$	4,151	\$	17,583	
Real estate											
Consumer mortgages	40,0	40,015		95)	2,6	93	(5, 3)	515)	33,198		
Home equity	9,54	-2	(1,204)		639		(2,028)		6,949		
Agricultural	3,42	20	(33)		384		(1,247)		2,524		
Commercial and industrial-owner											
occupied	16,3	325	(1,80	00)	2,834		(2, ')	752)	14,	607	
Construction, acquisition and											
development	9,88	35	(1,03)	39)	11,	727	(4, 0)	648)	15,	925	
Commercial real estate	23,5	662	(3,72)	23)	1,6	56	4,0	13	25,	508	
Credit cards	6,51	4	(2,63)	32)	658		(493)		4,047		
All other	11,7	' 61	(2,271)		1,108		(4,481)		6,117		
Total	\$	\$ 142,443		\$ (26,719)		\$ 23,734		\$ (13,000)		126,458	

Nine months ended												
	Sep	tember 30,	2015									
	Bala	ance,							Ba	lance,		
	Beg	inning of							En	d of		
	Peri	od	Char	ge-offs	Red	coveries	Pro	vision	Per	riod		
	(In t	housands)	·									
Commercial and industrial	\$	\$ 21,419 \$		(3,829)	\$	1,681	\$	4,559	\$	23,830		
Real estate												
Consumer mortgages	40,0	40,015		(2,849)		2,113		(5,635)		33,644		
Home equity	9,54	9,542		(1,057)		5	(1,039)		7,9	62		
Agricultural	3,42	20	(17)		364	4	(1,2)	252)	2,5	15		
Commercial and industrial-owner												
occupied	16,3	325	(1,44	3)	2,527		(2,452)		14,957			
Construction, acquisition and												
development	9,88	35	(818))	10,	666	(8,9	933)	10,	800		
Commercial real estate	23,5	662	(3,60	1)	1,5	07	3,63	37	25,	105		
Credit cards	6,51	4	(1,90)	9)	506		(221)		4,890			
All other	11,7	61	(1,648)		857		(1,664)		9,306			
Total	\$			\$ (17,171)		\$ 20,737		\$ (13,000)		\$ 133,009		

The following tables provide the allowance for credit losses by segment, class and impairment status as of the dates indicated::

	Recorded Balance of		Allowa Impaire and Lea	ed Loans		ance for her Loans eases	Total Allowance	
	(In thousa	ands)						
Commercial and industrial	\$	6,188	\$	66	\$	17,779	\$	17,845
Real estate								
Consumer mortgages	1,263		305		31,314	1	31,	619
Home equity	1,487		732		7,315		8,047	
Agricultural	641		-		2,152		2,152	
Commercial and industrial-owner occupied	9,285		-		12,785		12,	785
Construction, acquisition and development	6,339		48		13,529)	13,	577
Commercial real estate	13,910		2,560		24,287	7	26,	847
Credit cards	-		-		7,118		7,1	18
All other	-		-		5,897		5,8	97
Total	\$	39,113	\$	3,711	\$	122,176	\$	125,887

⁽¹⁾ Impaired loans are shown exclusive of accruing TDRs and \$2.2 million of non-accruing TDRs

	Recorded Balance of		Allowa Impaire and Lea	ed Loans		ance for ner Loans ases	Total Allowance			
	(In thousa	ands)								
Commercial and industrial	\$	7,127	\$	78	\$	17,505	\$	17,583		
Real estate										
Consumer mortgages	3,990		-		33,198		33,	198		
Home equity	1,795		-		6,949		6,9	49		
Agricultural	872		159		2,365		2,5	24		
Commercial and industrial-owner occupied	12,141		326		14,281		14,	607		
Construction, acquisition and development	7,583		677		15,248		15,	925		
Commercial real estate	17,781		1,110		24,398		25,	508		
Credit cards	-		-		4,047		4,0	47		
All other	103		-		6,117		6,1	17		
Total	\$	51,392	\$	2,350	\$	124,108	\$	126,458		
(1) Impaired loans are shown exclusive of accruing TDRs and \$2.6 million of non-accruing TDRs										

Management evaluates impaired loans individually in determining the allowance for impaired loans. As a result of the Company individually evaluating loans of \$500,000 or greater for impairment, further review of remaining loans collectively, as well as the corresponding potential allowance, would be immaterial in the opinion of management.

NOTE 4 – OTHER REAL ESTATE OWNED

The following table presents the activity in other real estate owned ("OREO") for the periods indicated:

		months ember 30,			Year en Decem 2015	nded ber 31,	
	(In tl	nousands)					
Balance at beginning of period	\$	14,759	\$	33,984	\$	33,984	
Additions to foreclosed properties							
New foreclosed properties	9,26	6	5,8	67	7,422		
Reductions in foreclosed properties							
Sales including realized gains and losses, net	(10,582)		(12,422)		(20,649)	9)	
Writedowns for unrealized losses	(2,05)	52)	(3, ')	733)	(5,998))	
Balance at end of period	\$	11,391	\$	23,696	\$	14,759	

The following tables present the OREO by segment and class as of the dates indicated:

	2016	ember 30, usands)	201	5	Dece 2015	ember 31,		
Commercial and industrial	\$	_	\$	84	\$	84		
Real estate								
Consumer mortgages	1,956	·)	2,60)6	2,47	2,477		
Home equity	39		101		101			
Agricultural	25		25		25			
Commercial and industrial-owner occupied	1,921		1,30)6	1,07	4		
Construction, acquisition and development	6,085	i	18,7	730	10,2	12		
Commercial real estate	1,183	}	746		678			
All other	182		98		108			
Total	\$	11,391	\$	23,696	\$	14,759		

The Company incurred total foreclosed property expenses of approximately \$859,000 and \$808,000 for the three months ended September 30, 2016 and 2015, respectively. Realized net losses on dispositions and holding losses on valuations of these properties, a component of total foreclosed property expenses, were approximately \$525,000 and \$321,000 for the three months ended September 30, 2016 and 2015, respectively. The Company incurred total foreclosed property expenses of \$3.3 million and \$4.4 million for the nine months ended September 30, 2016 and 2015, respectively. Realized net losses on dispositions and holding losses on valuations of these properties, a component of total foreclosed property expenses, were \$2.3 million and \$3.0 million for the nine months ended September 30, 2016 and 2015, respectively.

NOTE 5 – SECURITIES

A comparison of amortized cost and estimated fair values of available-for-sale securities as of September 30, 2016 and 2015, respectively, and December 31, 2015 follows:

	September 30, Amortized Cost	2016 Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value		
U.S. Government agencies U.S. Government agency issued residential	(In thousands) \$ 1,686,637	\$ 5,330	\$ 101	\$ 1,691,866		
mortgage-backed securities	181,307	2,887	99	\$ 184,095		
U.S. Government agency issued commercial mortgage-backed securities Obligations of states and political subdivisions Other Total	175,078 366,039 27,388 \$ 2,436,449	3,831 21,871 1,028 \$ 34,947	82 2,915 \$ 3,197	\$ 178,827 \$ 384,995 \$ 28,416 \$ 2,468,199		
	December 31,	2015 Gross	Gross	Estimated		
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value		
U.S. Government agencies U.S. Government agency issued residential	(In thousands) \$ 1,246,261	\$ 826	\$ 2,447	\$ 1,244,640		
mortgage-backed securities U.S. Government agency issued commercial	138,759	1,957	176	140,540		
mortgage-backed securities Obligations of states and political subdivisions Other Total	261,544 394,769 18,112 \$ 2,059,445	2,414 22,813 845 \$ 28,855	3,265 83 \$ 5,971	260,693 417,499 18,957 \$ 2,082,329		
	September 30,	2015 Gross	Gross	Estimated		
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value		
U.S. Government agencies	(In thousands) \$ 1,249,043	\$ 6,674	\$ -	\$ 1,255,717		
U.S. Government agency issued residential mortgage-backed securities U.S. Government agency issued commercial	203,852	3,301	275	206,878		
mortgage-backed securities	226,285 426,911	3,661 24,730	24 41	229,922		
Obligations of states and political subdivisions Other	16,158	850	- -	451,600 17,008		

Total \$ 2,122,249 \$ 39,216 \$ 340 \$ 2,161,125

Gross gains of approximately \$89,000 and no gross losses were recognized on available-for-sale securities during the first nine months of 2016, while gross gains of approximately \$88,000 and no gross losses were recognized during the first nine months of 2015.

The amortized cost and estimated fair value of available-for-sale securities at September 30, 2016 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Equity securities are considered as maturing after ten years.

	September 30	, 2016	
		Estimated	Weighted
	Amortized	Fair	Average
	Cost	Value	Yield
	(Dollars in the	ousands)	
Maturing in one year or less	\$ 446,304	\$ 446,972	0.92 %
Maturing after one year through five years	1,334,168	1,339,338	1.26
Maturing after five years through ten years	53,464	54,345	5.64
Maturing after ten years	246,128	264,622	5.58
Mortgage-backed securities	356,385	362,922	2.12
Total	\$ 2,436,449	\$ 2,468,199	

The following tables summarize information pertaining to temporarily impaired available-for-sale securities with continuous unrealized loss positions at September 30, 2016 and December 31, 2015:

	Co	ptember 30 ontinuous Uess Than 12	Jnrea	To	otal						
	Fa			realized	12 Months or Longer Fair Unrealized			Fa		Unrealized	
		Value Losses		Value Losses		Value		Losses			
	(In	thousands	s)								
U.S. Government agencies	\$	209,162	\$	101	\$	- \$	-	\$	209,162	\$	101
U.S. Government agency issued residential											
mortgage-backed securities	\$	11,480	\$	38	\$ 16,21	1 \$	61	\$	27,691	\$	99
U.S. Government agency issued commercial											
mortgage-backed securities	23	,943	81		643	1		24	,586	82	
Obligations of states and											
political subdivisions	9,1	171	2,9	15	-		-	9,	171	2,9	15
Total	\$	253,756	\$	3,135	\$ 16,85	4 \$	62	\$	270,610	\$	3,197

December 31	, 2015								
Continuous Unrealized Loss Position									
Less Than 12	Less Than 12 Months 12 Months or Longer			Total					
Fair	Unrealized	Fair	Unrealized	Fair	Unrealized				
Value	Losses	Value	Losses	Value	Losses				

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	(In	thousands)									
U.S. Government agencies	\$	762,568	\$	2,447	\$	-	\$	-	\$	762,568	\$	2,447
U.S. Government agency issued												
residential												
mortgage-backed securities	34,	238	176		-		-		34	,238	176	·)
U.S. Government agency issued												
commercial												
mortgage-backed securities	193	3,621	2,71	0	31,1	.66	555		22	4,787	3,20	65
Obligations of states and												
political subdivisions	13,	576	70		2,85	66	13		16	,432	83	
Total	\$ 1	,004,003	\$	5,403	\$ 3	34,022	\$	568	\$ 1	1,038,025	\$	5,971

Based upon a review of the credit quality of these securities, and considering that the issuers were in compliance with the terms of the securities, management has no intent to sell these securities until the full recovery of unrealized losses which may be until maturity, and it was more likely than not that the Company would not be required

to sell the securities prior to recovery of costs. Therefore, the impairments related to these securities were determined to be temporary. No other-than-temporary impairment was recorded during the first nine months of 2016 or 2015.

NOTE 6 - PER SHARE DATA

Basic earnings per share ("EPS") are calculated using the two-class method. The two-class method provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of basic EPS. Diluted EPS is computed using the weighted-average number of shares determined for the basic EPS computation plus the shares resulting from the assumed exercise of all outstanding share-based awards using the treasury stock method. Weighted-average antidilutive stock options to purchase approximately 32,400 and 45,000 shares of Company common stock with a weighted average exercise price of \$24.47 and \$24.71 per share for the three months and nine months ended September 30, 2016 were excluded from diluted shares. There were no antidilutive other equity awards for the three months and nine months ended September 30, 2016. Weighted-average antidilutive stock options to purchase approximately 32,400 of Company common stock with a weighted average exercise price of \$25.31 per share for both the three months and nine months ended September 30, 2015 were excluded from diluted shares. There were no antidilutive other equity awards for the three months and nine months ended September 30, 2015. The following table provides a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods shown:

	Three months ended September 30, 2016						5			
	Inco	ome	Shares	Per	Share	Inco	ome	Shares	Per	Share
	(Nu	merator)	(Denominator)	Am	Amount		merator)	(Denominator)	Amo	ount
Basic EPS Income available to common	(In th	iousands, e	except per share a	moun	ts)					
shareholders	\$	37,817	94,304	\$	0.40	\$	34,343	96,203	\$	0.36
Effect of dilutive share-										
based awards		-	260				-	265		
Diluted EPS Income available to common shareholders plus assumed exercise of all outstanding share-based awards	\$	37,817	94,564	\$	0.40	\$	34,343	96,468	\$	0.36

	201 Inco		Shares (Denominator)	30, Per Share Amount		2015 Income (Numerator)		Shares (Denominator)	 Share ount
Basic EPS Income available to common	(In th	n thousands, except per share amounts)							
shareholders	\$	95,058	94,378	\$	1.01	\$	106,322	96,396	\$ 1.10
Effect of dilutive share- based awards		-	239				-	308	
Diluted EPS Income available to common shareholders plus assumed exercise of all outstanding					1.00	4			
share-based awards	\$	95,058	94,617	\$	1.00	\$	106,322	96,704	\$ 1.10

NOTE 7 – COMPREHENSIVE INCOME

The following tables present the components of other comprehensive (loss) income and the related tax effects allocated to each component for the periods indicated:

Three months ended September 30, 2016 2

2015 Before Net Before Net Tax of tax Tax of tax tax tax effect effect amount amount amount amount

Net unrealized (losses) gains on available-for-

(In thousands)

sale securities:												
Unrealized (losses) gains arising												
during												
holding period	\$	(11,169)	\$	4,275	\$	(6,894)	\$	6,225	\$	(2,382)	\$	3,843
Reclassification adjustment for												
net gains realized in net income												
(1)	(1)		-		(1)		(33)	13		(20)
Recognized employee benefit												
plan												
net periodic benefit cost (2)	1,5	11	(57	8)	933	3	1,79	97	(68	37)	1,1	10
Other comprehensive (loss)												
income	\$	(9,659)	\$	3,697	\$	(5,962)	\$	7,989	\$	(3,056)	\$	4,933
Net income					37,	,817					34,	343
Comprehensive income					\$	31,855					\$	39,276

⁽¹⁾ Reclassification adjustments for net gains (losses) on available-for-sale securities are reported as net security gains on the consolidated statements of income.

⁽²⁾ Recognized employee benefit plan net periodic benefit cost include recognized prior service cost and recognized net loss. For more information, see Note 9 - Pension Benefits.

	Nine mon 2016 Before tax amount	ths ended Septer Tax effect	Net of tax amount	2015 Before tax amount	Tax effect	Net of tax amount
Net unrealized gains on						
available-for-	(In thousa	nds)				
sale securities:						
Unrealized gains arising	.		A 7.700	.		.
during holding period	\$ 8,956	\$ (3,424)	\$ 5,532	\$ 6,605	\$ (2,550)	\$ 4,055
Reclassification adjustment for						
net gains realized in net income						
(1)	(89)	34	(55)	(88)	34	(54)
Recognized employee benefit						
plan						
net periodic benefit cost (2)	4,533	(1,734)	2,799	5,391	(2,061)	3,330
Other comprehensive income	\$ 13,400	\$ (5,124)	\$ 8,276	\$ 11,908	\$ (4,577)	\$ 7,331
Net income			95,058			106,322
Comprehensive income			\$ 103,334			\$ 113,653

⁽¹⁾ Reclassification adjustments for net gains (losses) on available-for-sale securities are reported as net security gains on the consolidated statements of income.

NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amounts of goodwill by operating segment for the nine months ended September 30, 2016 were as follows:

Community Insurance
Banking Agencies Total

⁽²⁾ Recognized employee benefit plan net periodic benefit cost include recognized prior service cost and recognized net loss. For more information, see Note 9 - Pension Benefits.

	(In	thousands)				
Balance as of December 31, 2015	\$	217,618	\$	73,880	\$	291,498
Goodwill recorded during the period	-		3,4	-03	3,4	103
Balance as of September 30, 2016	\$	217,618	\$	77,283	\$	294,901

The goodwill recorded in the Company's Insurance Agencies reporting segment during the first nine months of 2016 was related to an insurance agency acquired during the second quarter of 2016.

The Company's policy is to assess goodwill for impairment at the reporting segment level on an annual basis or sooner if an event occurs or circumstances change which indicate that the fair value of a reporting segment is below its carrying amount. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value. Accounting standards require management to estimate the fair value of each reporting segment in assessing impairment at least annually. The Company's annual assessment date is during the Company's fourth quarter. No events occurred during the first nine months of 2016 that indicated the necessity of an earlier goodwill impairment assessment.

In the current economic environment, forecasting cash flows, credit losses and growth in addition to valuing the Company's assets with any degree of assurance is very difficult and subject to significant changes over very short periods of time. Management will continue to update its analysis as circumstances change. As market conditions continue to be volatile and unpredictable, impairment of goodwill related to the Company's reporting segments may be necessary in future periods.

The following tables present information regarding the components of the Company's identifiable intangible assets for the dates and periods indicated:

	Septe Gros	As of September 30, 2016 Gross Carrying Accumulated Amount Amortization				As of December 31, 2015 Gross Carrying Accumulated Amount Amortization				
Amortized intangible assets:	(In th	nousands)								
Core deposit intangibles	\$	27,801	\$	23,609	\$	27,801	\$	23,269		
Customer relationship intangibles	43,9	18	29,59	91	49,6	39	34,922			
Non-solicitation intangibles	1,550)	849	849		0	1,042			
Total	\$	73,269	\$	54,049	\$	79,090	\$	59,233		
Unamortized intangible assets:										
Trade names	\$	688	\$	-	\$	688	\$	-		

	Three m Septemb 2016		ended 2015		Nine m Septem 2016					
Aggregate amortization expense for:	(In thousands)									
Core deposit intangibles	\$	112	\$	120	\$	340	\$	366		
Customer relationship intangibles	737		754		2,075		2,376			
Non-solicitation intangibles	74		75		257		300			
Total	\$	923	\$	949	\$	2,672	\$	3,042		

During the first nine months, customer relationship intangibles of \$1.7 million with an amortization period of ten years was recorded as a result of the insurance agency acquisition. Also during the first nine months, non-solicitation intangibles of approximately \$350,000 with an amortization period of 3.5 years was recorded as a result of the insurance agency acquisition.

The following table presents information regarding estimated amortization expense on the Company's amortizable identifiable intangible assets for the year ending December 31, 2016 and the succeeding four years:

	Core Deposit Intangibles		Customer Relationship Intangibles		Non- Solicitation Intangibles		Total	
Estimated Amortization Expense:	(In thous	ands)						
For the year ending December 31, 2016	\$	451	\$	2,852	\$	282	\$	3,585
For the year ending December 31, 2017	419		2,669		298		3,386	
For the year ending December 31, 2018	390		2,267		281		2,938	
For the year ending December 31, 2019	363		1,916		98		2,377	
For the year ending December 31, 2020	340		1,511		-		1,851	

NOTE 9 – PENSION BENEFITS

The following table presents the components of net periodic benefit costs for the periods indicated:

	Three months ended September 30,					Nine months ended September 30,			
	2016 2015			20	16	2015			
	(In thousands)								
Service cost	\$	2,213	\$	2,615	\$	6,639	\$	7,845	
Interest cost	2,3	341	2,588		7,023		7,7	764	
Expected return on assets	(2,	613)	(2,694)		(7,839)		(8,	,081)	
Recognized prior service cost	(179)		(1'	79)	(537)		(5.	38)	
Recognized net loss	1,690		1,976		5,070		5,9	928	
Net periodic benefit costs	\$ 3,452		\$ 4,306		\$ 10,356		\$	12,918	

NOTE 10 - RECENT PRONOUNCEMENTS

In September 2014, the FASB issued an ASU regarding accounting for revenue from contracts with customers. This ASU implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i)identify the contract(s)with a customer, (ii)identify the performance obligations in the contract, (iii)determine the transaction price, (iv)allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as)the entity satisfies a performance obligation. ASU 2014-09 was originally going to be effective on January 1, 2017; however, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606)—Deferral of the Effective Date" which deferred the effective date of ASU 2014-09 by one year to January 1, 2018. The Company is currently evaluating the potential impact of ASU 2014-09 on the financial statements.

In December 2014, the FASB issued an ASU regarding accounting for share-based payments. This ASU requires entities to apply existing guidance in Topic 718 to any performance target that affects vesting and that could be achieved after the requisite service period to be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award. The amendments in this update are effective for interim and annual periods beginning after December 15, 2015. This ASU did not have a material impact on the financial position and results of operations of the Company.

In February 2016, the FASB issued an ASU regarding accounting for leases. ASU 2016-02 requires all leases, except short-term leases, to be recognized on the lessee's balance sheet at commencement date as a lease liability for the obligation of lease payments and a right-of-use asset for the right to use/control a specified asset for the lease term.

This ASU is effective for interim and annual periods beginning after December 15, 2018. This ASU is not expected to have a material impact on the financial position and results of operations of the Company.

In March 2016, the FASB issued an ASU regarding stock compensation and improvements to employee share-based payment accounting. This ASU changes five aspects of the accounting for share-based payment award transactions including 1) accounting for income taxes; 2) classification of excess tax benefits on the statement of cash flows; 3) forfeitures; 4) minimum statutory tax withholding requirements; 5) classification of employee taxes paid on the statement of cash flows when an employer withholds shares for tax-withholding purposes. This ASU is effective for interim and annual periods beginning after December 15, 2016. This ASU will not have a material impact on the financial position and results of operations of the Company.

In June 2016, the FASB issued an ASU regarding credit losses on financial instruments. This ASU will provide financial statement users with more information regarding the expected credit losses on financial instruments and other commitments to extend credit at each reporting date rather than the incurred loss impairment method. This ASU is effective for interim and annual periods after December 15, 2019. The Company is currently evaluating the potential impact of this ASU on the financial statements.

In August 2016, the FASB issued an ASU regarding how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The update addresses eight specific cash flow items whose objective is to reduce existing diversity in practice. This ASU is effective for interim and annual periods after

December 15, 2017. The adoption of this ASU is not expected to have a material impact on the financial position and results of operations of the Company.

NOTE 11 - SEGMENT REPORTING

The Company is a financial holding company with subsidiaries engaged in the business of banking and activities closely related to banking. The Company determines reportable segments based upon the services offered, the significance of those services to the Company's financial condition and operating results and management's regular review of the operating results of those services. The Company's primary segment is Community Banking, which includes providing a full range of deposit products, commercial loans and consumer loans. The Company has also designated two additional reportable segments -- Insurance Agencies and General Corporate and Other. The Company's insurance agencies serve as agents in the sale of commercial lines of insurance and full lines of property and casualty, life, health and employee benefits products and services. The General Corporate and Other operating segment includes mortgage banking, trust services, credit card activities, investment services and other activities not allocated to the Community Banking or Insurance Agencies operating segments.

Results of operations and selected financial information by operating segment for the three-month and nine-month periods ended September 30, 2016 and 2015 were as follows:

	Community Banking (In thousands)			Insurance Agencies		eral porate Other	Total		
Three months ended September 30, 2016:									
Results of Operations									
Net interest revenue	\$	104,939	\$	11	\$	9,640	\$	114,590	
Provision for credit losses	(2,08	-	Ψ -	11	2,08	•	Ψ -	114,570	
Net interest revenue after provision for	(2,00	,_,			2,00				
credit losses	107,021		11		7,55	8	114	,590	
Noninterest revenue	20,745		27,9	013	22,2		70,8		
Noninterest expense	76,9	14	25,335		27,2	263	129	,512	
Income before income taxes	50,83	52	2,589		2,505		55,946		
Income tax expense	17,03	50	1,051		28		18,129		
Net income	\$	33,802	\$	1,538	\$	2,477	\$	37,817	
Selected Financial Information									
Total assets at end of period	\$	10,790,604	\$	217,062	\$	3,603,817	\$	14,611,483	
Depreciation and amortization	5,43	1	1,07	75	\$	835	7,34	41	
Three months ended September 30, 2015:									
Results of Operations									
Net interest revenue	\$	101,202	\$	35	\$	9,833	\$	111,070	

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Provision for credit losses	(3,164)		-		164		(3,000)		
Net interest revenue after provision for									
credit losses	104,366				9,66	9	114,070		
Noninterest revenue	21,576		29,280		12,0	97	62,953		
Noninterest expense	73,492		25,296		27,662		126,450		
Income (loss) before income taxes	52,450		4,019		(5,8	96)	50,573		
Income tax expense (benefit)	17,5	517	1,609		(2,896)		16,2	230	
Net income (loss)	\$	34,933	\$	2,410	\$	(3,000)	\$	34,343	
Selected Financial Information									
Total assets at end of period	\$	10,131,502	\$	211,536	\$	3,444,386	\$	13,787,424	
Depreciation and amortization	5,417		1,140		897		7,454		

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	Community Banking		Insurance Agencies		Genera Corpor and Ot	ate	Tota	al
	(In the	ousands)						
Nine months ended September 30,								
2016								
Results of Operations								
Net interest revenue	\$	309,290	\$	45	\$	28,730	\$	338,065
Provision for credit losses	23		-		2,977		3,00)()
Net interest revenue after provision for								
credit losses	309,20		45		25,753			,065
Noninterest revenue	61,788		89,821		54,457			,066
Noninterest expense	241,1		75,598		83,815 (3,605)			,530
Income (loss) before income taxes	-	129,938		14,268				,601
Income tax expense (benefit)	43,998		5,702	0.566	(4,157)		45,5	
Net income	\$	85,940	\$	8,566	\$	552	\$	95,058
Selected Financial Information	Φ 14	200 (04	ф	017.060	2 (02 (0.17	\$	14 (11 402
Total assets at end of period		0,790,604	\$	\$ 217,062 3,169		3,603,817		14,611,483
Depreciation and amortization	15,972	2	3,169		2,554		21,6	95
Nine months ended September 30, 2015								
Results of Operations								
Net interest revenue	\$	295,720	\$	84	28,648		\$	324,452
Provision for credit losses	φ (12,96		φ	04	(37)			000)
Net interest revenue after provision for	(12,90	13)	-		(37)		(13,	000)
credit losses	308,68	23	84		28,685		337	,452
Noninterest revenue	62,193		90,801		57,588			,582
Noninterest expense	232,70		76,110		82,746			,560
Income before income taxes			14,775		3,527			,474
Income tax expense (benefit)	138,172 45,417		5,923		(1,188)	`	50,1	•
Net income	\$	92,755	\$	8,852	\$	4,715	\$	106,322
Selected Financial Information	Ψ	,,,,,,	Ψ	0,052	Ψ	1,713	Ψ	100,522
Total assets at end of period	\$ 10	0,131,502	\$	211,536	\$ 3	,444,386	\$	13,787,424
Depreciation and amortization	16,558		3,637		2,761	, ,	22,956	

The change in income for the General, Corporate and Other division for the three months and nine months ended September 30, 2016 compared to the same periods in 2015 is mainly due to a change in mortgage banking revenue.

NOTE 12 - MORTGAGE SERVICING RIGHTS

Mortgage servicing rights ("MSRs"), which are recognized as a separate asset on the date the corresponding mortgage loan is sold on a servicing retained basis, are recorded at fair value as determined at each accounting period end. An

estimate of the fair value of the Company's MSRs is determined utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. Data and assumptions used in the fair value calculation related to MSRs as of the dates indicated were as follows:

	September 3	December 31,		
	2016	2015	2015	
	(Dollars in t			
Unpaid principal balance	\$6,285,027	\$5,942,736	\$6,011,236	
Weighted-average prepayment speed (CPR)	12.7	11.1	10.3	
Discount rate (annual percentage)	9.8	9.8	9.8	
Weighted-average coupon interest rate (percentage)	4.0	4.1	4.0	
Weighted-average remaining maturity (months)	322.0	317.0	319.0	
Weighted-average servicing fee (basis points)	26.7	26.6	26.6	

Because the valuation is determined by using discounted cash flow models, the primary risk inherent in valuing the MSRs is the impact of fluctuating interest rates on the estimated life of the servicing revenue stream. The use of different estimates or assumptions could also produce different fair values. As of September 30, 2016, the Company had a hedge in place designed to cover approximately 3% of the MSR. The Company is susceptible to fluctuations in their value of its MSRs in changing interest rate environments.

The Company has only one class of mortgage servicing asset comprised of closed end loans for one-to-four family residences, secured by first liens. The following table presents the activity in this class for the periods indicated:

2016		2015		
(In th	,	\$	51,296	
10,684		11,074		
(5,784)		(5,366)		
(10,233)		(4,026)		
(5)	ŕ	(5) \$	52,973	
	(In th \$ 10,68 (5,78 (10,2)	(In thousands) \$ 57,268 10,684 (5,784) (10,233) (5)	(In thousands) \$ 57,268 \$ 10,684 11,074 (5,784) (5,366) (10,233) (4,026) (5) (5)	

All of the changes to the fair value of the MSRs are recorded as part of mortgage banking noninterest revenue on the consolidated statements of income. As part of mortgage banking noninterest revenue, the Company recorded contractual servicing fees of \$4.3 million and \$4.0 million and late and other ancillary fees of approximately \$243,000 and \$320,000 for the three months ended September 30, 2016 and 2015, respectively. The Company recorded contractual servicing fees of \$12.6 million and \$11.9 million and late and other ancillary fees of \$1.5 million and approximately \$982,000 for the nine months ended September 30, 2016 and 2015, respectively.

NOTE 13 – DERIVATIVE INSTRUMENTS AND OFFSETTING ASSETS AND LIABILITIES

The derivatives held by the Company include commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. The Company's objective in obtaining the forward commitments is to mitigate the interest rate risk associated with the commitments to fund the fixed-rate mortgage loans. Both the commitments to fund fixed-rate mortgage loans and the forward commitments to sell individual fixed-rate mortgage loans are reported at fair value, with adjustments being recorded in current period earnings, and are not accounted for as hedges. At September 30, 2016, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$264.3 million with a carrying value and fair value reflecting a loss of \$1.1 million. At September 30, 2015, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$229.5 million with a carrying value and fair value reflecting a loss of \$2.1 million. At September 30, 2016, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$223.0 million with a carrying value and fair value reflecting a gain of \$6.9 million. At September 30, 2015, the notional amount of

commitments to fund individual fixed-rate mortgage loans was \$158.1 million with a carrying value and fair value reflecting a gain of \$4.9 million.

The Company also enters into derivative financial instruments in the form of interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. Upon entering into these interest rate swaps to meet customer needs, the Company enters into offsetting positions to minimize interest rate and equity risk to the Company. These derivative financial instruments are reported at fair value with any resulting gain or loss recorded in current period earnings. These instruments and their offsetting positions are recorded in other assets and other liabilities on the consolidated balance sheets. As of September 30, 2016, the notional amount of customer related derivative financial instruments was \$231.3 million with an average maturity of 33 months, an average interest receive rate of 2.8% and an average interest pay rate of 5.6%. As of September 30, 2015, the notional amount of customer related derivative financial instruments was \$272.6 million with an average maturity of 43 months, an average interest receive rate of 2.5% and an average interest pay rate of 5.6%.

Additionally, the Bank utilizes securities sold under agreements to repurchase to facilitate the needs of our customers and to facilitate secured short-term funding needs. Securities sold under agreements to repurchase are stated

at the amount of cash received in connection with the transaction. The Bank monitors collateral levels on a continuous basis and may be required to provide additional collateral based on the fair value of the underlying securities.

Certain financial instruments such as derivatives, may be eligible for offset in the consolidated balance sheet and/or subject to master netting arrangements or similar agreements. The Bank's derivative transactions with upstream financial institution counterparties are generally executed under International Swaps and Derivative Association master agreements which include "right of set-off" provisions. In such cases there is generally a legally enforceable right to offset recognized amounts and there may be an intention to settle such amounts on a net basis. Nonetheless, the Bank does not generally offset such financial instruments for financial reporting purposes.

The following tables present components of financial instruments eligible for offsetting for the periods indicated:

	Septen	nber 30, 201	6	Gross Amounts Not Offset in the Consolidated Balance Sheet								
	Gross Amount Recognized		Gross Amount Offset		Net Amount Recognized		Financial Instruments		Financial Collateral Pledged		Net Amount	
	(In tho	usands)										
Financial assets: Derivatives: Forward commitments	\$	6,942	\$	-	\$	6,942	\$	_	\$	_	\$	6,942
Loan/lease												
interest rate swaps Total financial	14,041		-		14,041		-		-		14,041	
assets	\$	20,983	\$	-	\$	20,983	\$	-	\$	-	\$	20,983
Financial liabilities: Derivatives: Forward commitments	\$	1,127	\$	_	\$	1,127	\$	_	\$	_	\$	1,127
Loan/lease interest rate	Ψ	1,127	Ψ		Ψ	1,127	Ψ		Ψ		Ψ	1,127
swaps Repurchase	14,041		-		14,041		-		(14,	,041)	-	
arrangements Total financial	468,969		-		468,969		(468,969)		-		-	
liabilities	\$	484,137	\$	-	\$	484,137	\$	(468,969)	\$	(14,041)	\$	1,127

December 31, 2015

	December 51, 2015						Gross Amounts Not Offset in the Consolidated Balance Sheet Financial					
	Gross Amount Recognized		Gross Amount Offset		Net Amount Recognized		Financial Instruments		Collateral Pledged		Net Amount	
Financial assets: Derivatives: Forward	(In thou	usands)										
commitments Loan/lease interest rate	\$	3,894	\$	-	\$	3,894	\$	-	\$	-	\$	3,894
swaps Total financial	15,614		-		15,614		-		-		15,614	
assets	\$	19,508	\$	-	\$	19,508	\$	-	\$	-	\$	19,508
Financial liabilities: Derivatives: Forward commitments	\$	395	\$	_	\$	395	\$	-	\$	-	\$	395
Loan/lease interest rate												
swaps Repurchase	15,856		-		15,856		-		(15,8	356)	-	
arrangements Total financial	405,937		-	-		405,937		(405,937)		-		
liabilities	\$	422,188	\$	-	\$	422,188	\$	(405,937)	\$	(15,856)	\$	395

September 30, 2015

Gross

Amounts

Not

Offset