

BANCORPSOUTH INC
Form 10-Q
May 09, 2013
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-12991

BANCORPSOUTH, INC.
(Exact name of registrant as specified in its charter)

Mississippi
(State or other jurisdiction of incorporation or organization)

64-0659571
(I.R.S. Employer Identification No.)

One Mississippi Plaza, 201 South Spring
Street
Tupelo, Mississippi
(Address of principal executive offices)

38804
(Zip Code)

Registrant's telephone number, including area code: (662) 680-2000

NOT APPLICABLE

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check One): Large accelerated filer Accelerated filer Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 1, 2013, the registrant had outstanding 95,181,941 shares of common stock, par value \$2.50 per share.

BANCORPSOUTH, INC.
TABLE OF CONTENTS

PART I

Financial
Information

Item		Page
1.	Financial Statements Consolidated Balance Sheets March 31, 2013 and 2012 (Unaudited) and December 31, 2012	3
	Consolidated Statements of Income (Unaudited) Three Months Ended March 31, 2013 and 2012	4
	Consolidated Statements of Comprehensive Income (Unaudited) Three Months Ended March 31, 2013 and 2012	5
	Consolidated Statements of Cash Flows (Unaudited) Three Months Ended March 31, 2013 and 2012	6
	Notes to Consolidated Financial Statements (Unaudited)	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	39
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	73
Item 4.	Controls and Procedures	73

PART II

Other Information

Item 1.	Legal Proceedings	74
Item 1.A	Risk Factors	75
Item 4.	Mine Safety Disclosures	75
Item 6.	Exhibits	75

PART I.
FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

BANCORPSOUTH, INC. AND SUBSIDIARIES
Consolidated Balance Sheets

	March 31, 2013 (Unaudited)	December 31, 2012 (1)	March 31, 2012 (Unaudited)
	(Dollars in thousands, except per share amounts)		
ASSETS			
Cash and due from banks	\$147,947	\$223,814	\$184,441
Interest bearing deposits with other banks	969,506	979,800	665,675
Available-for-sale securities, at fair value	2,607,176	2,434,032	2,573,535
Loans and leases	8,614,791	8,672,752	8,777,538
Less: Unearned income	33,253	35,763	39,615
Allowance for credit losses	162,601	164,466	181,777
Net loans	8,418,937	8,472,523	8,556,146
Loans held for sale	105,523	129,138	110,294
Premises and equipment, net	313,980	319,456	321,720
Accrued interest receivable	44,696	44,356	50,008
Goodwill	275,173	275,173	271,297
Bank-owned life insurance	233,007	231,120	202,698
Other real estate owned	96,314	103,248	167,808
Other assets	180,876	184,538	203,950
TOTAL ASSETS	\$13,393,135	\$13,397,198	\$13,307,572
LIABILITIES			
Deposits:			
Demand: Noninterest bearing	\$2,582,859	\$2,545,169	\$2,260,012
Interest bearing	4,840,330	4,799,496	4,897,585
Savings	1,212,736	1,145,785	1,067,256
Other time	2,529,001	2,597,696	2,857,469
Total deposits	11,164,926	11,088,146	11,082,322
Federal funds purchased and securities sold under agreement to repurchase	353,742	414,611	401,089
Short-term Federal Home Loan Bank and other short-term borrowings	-	-	1,500
Accrued interest payable	5,519	6,140	7,652
Junior subordinated debt securities	160,312	160,312	160,312
Long-term Federal Home Loan Bank borrowings	33,500	33,500	33,500
Other liabilities	209,956	245,437	228,998
TOTAL LIABILITIES	11,927,955	11,948,146	11,915,373

SHAREHOLDERS' EQUITY

Common stock, \$2.50 par value per share			
Authorized - 500,000,000 shares; Issued - 95,174,441, 94,549,867 and 94,436,177 shares, respectively	237,936	236,375	236,090
Capital surplus	311,091	311,909	309,426
Accumulated other comprehensive loss	(13,120)	(8,646)	(4,136)
Retained earnings	929,273	909,414	850,819
TOTAL SHAREHOLDERS' EQUITY	1,465,180	1,449,052	1,392,199
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$13,393,135	\$13,397,198	\$13,307,572

(1) Derived from audited financial statements.

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES
Consolidated Statements of Income
(Unaudited)

	Three months ended March 31,	
	2013	2012
	(In thousands, except for per share amounts)	
INTEREST REVENUE:		
Loans and leases	\$ 99,092	\$ 109,012
Deposits with other banks	602	401
Available-for-sale securities:		
Taxable	8,700	11,162
Tax-exempt	3,960	4,256
Loans held for sale	673	544
Total interest revenue	113,027	125,375
INTEREST EXPENSE:		
Deposits:		
Interest bearing demand	3,125	4,449
Savings	513	714
Other time	8,041	11,291
Federal funds purchased and securities sold under agreement to repurchase	63	63
Federal Home Loan Bank borrowings	348	367
Junior subordinated debt	2,857	2,879
Other	2	2
Total interest expense	14,949	19,765
Net interest revenue	98,078	105,610
Provision for credit losses	4,000	10,000
Net interest revenue, after provision for credit losses	94,078	95,610
NONINTEREST REVENUE:		
Mortgage lending	12,346	15,142
Credit card, debit card and merchant fees	7,523	7,523
Service charges	12,832	15,116
Trust income	3,210	2,282
Security gains, net	19	74
Insurance commissions	26,641	23,153
Other	8,747	9,070
Total noninterest revenue	71,318	72,360
NONINTEREST EXPENSE:		
Salaries and employee benefits	79,414	74,931
Occupancy, net of rental income	10,237	10,066
Equipment	4,948	5,333

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

Deposit insurance assessments	2,804	5,383
Other	37,968	39,967
Total noninterest expense	135,371	135,680
Income before income taxes	30,025	32,290
Income tax expense	9,220	9,424
Net income	\$ 20,805	\$ 22,866
Earnings per share: Basic	\$ 0.22	\$ 0.25
Diluted	\$ 0.22	\$ 0.25
Dividends declared per common share	\$ 0.01	\$ 0.01

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES
 Consolidated Statements of Comprehensive Income
 (Unaudited)

	Three months ended	
	March 31,	
	2013	2012
	(In thousands)	
Net income	\$20,805	\$22,866
Other comprehensive loss, net of tax		
Unrealized losses on securities	(5,300)	(2,953)
Pension and other postretirement benefits	826	1,078
Other comprehensive loss, net of tax	(4,474)	(1,875)
Comprehensive income	\$16,331	\$20,991

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(Unaudited)

	Three months ended March 31,	
	2013	2012
	(In thousands)	
Operating Activities:		
Net income	\$20,805	\$22,866
Adjustment to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	4,000	10,000
Depreciation and amortization	6,713	6,832
Deferred taxes	(3,002)	-
Amortization of intangibles	743	763
Amortization of debt securities premium and discount, net	3,771	2,820
Share-based compensation expense	530	562
Security gains, net	(19)	(74)
Net deferred loan origination expense	(1,831)	(2,006)
Excess tax benefit from exercise of stock options	12	-
(Increase) decrease in interest receivable	(340)	1,258
Decrease in interest payable	(621)	(992)
Realized gain on mortgages sold	(16,354)	(11,879)
Proceeds from mortgages sold	469,489	376,931
Origination of mortgages held for sale	(425,882)	(395,149)
Loss on other real estate owned, net	1,145	5,762
Increase in bank-owned life insurance	(1,887)	(2,612)
Decrease in prepaid pension asset	1,441	465
Decrease in prepaid deposit insurance assessments	-	5,187
Other, net	(18,781)	(5,175)
Net cash provided by operating activities	39,932	15,559
Investing activities:		
Proceeds from calls and maturities of available-for-sale securities	144,157	131,578
Purchases of available-for-sale securities	(337,126)	(164,618)
Net decrease in loans and leases	45,313	100,287
Purchases of premises and equipment	(4,406)	(5,925)
Proceeds from sale of premises and equipment	2,965	906
Proceeds from sale of other real estate owned	7,853	10,974
Other, net	-	(8)
Net cash (used in) provided by investing activities	(141,244)	73,194
Financing activities:		
Net increase in deposits	76,780	127,133
Net increase (decrease) in short-term debt and other liabilities	(60,872)	27,153
Issuance of common stock	201	108,677
Excess tax benefit from exercise of stock options	(12)	-
Payment of cash dividends	(946)	(944)
Net cash provided by financing activities	15,151	262,019

(Decrease) increase in cash and cash equivalents	(86,161)	350,772
Cash and cash equivalents at beginning of period	1,203,614	499,344
Cash and cash equivalents at end of period	\$1,117,453	\$850,116

See accompanying notes to consolidated financial statements, specifically Note 17.

BANCORPSOUTH, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements
(Unaudited)

NOTE 1 – BASIS OF FINANCIAL STATEMENT PRESENTATION AND PRINCIPLES OF CONSOLIDATION

The accompanying unaudited interim consolidated financial statements of BancorpSouth, Inc. (the “Company”) have been prepared in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and follow general practices within the industries in which the Company operates. For further information, refer to the audited consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2012. In the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial statements have been included and all such adjustments were of a normal, recurring nature. The results of operations for the three-month period ended March 31, 2013 are not necessarily indicative of the results to be expected for the full year. Certain 2012 amounts have been reclassified to conform with the 2013 presentation.

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries, BancorpSouth Bank (the “Bank”) and Gumtree Wholesale Insurance Brokers, Inc., and the Bank’s wholly-owned subsidiaries, Century Credit Life Insurance Company, Personal Finance Corporation of Tennessee, BancorpSouth Insurance Services, Inc., BancorpSouth Investment Services, Inc., BancorpSouth Municipal Development Corporation and BancorpSouth Bank Securities Corporation.

NOTE 2 – LOANS AND LEASES

The Company’s loan and lease portfolio is disaggregated into the following segments: commercial and industrial; real estate; credit card; and all other loans and leases. The real estate segment is further disaggregated into the following classes: consumer mortgage; home equity; agricultural; commercial and industrial-owner occupied; construction, acquisition and development; and commercial real estate. A summary of gross loans and leases by segment and class as of the dates indicated follows:

	2013	March 31, 2012	December 31, 2012
	(In thousands)		
Commercial and industrial	\$ 1,488,374	\$ 1,452,492	\$ 1,484,788
Real estate			
Consumer mortgages	1,871,312	1,937,997	1,873,875
Home equity	482,398	501,331	486,074
Agricultural	249,467	256,683	256,196
Commercial and industrial-owner occupied	1,334,974	1,287,542	1,333,103
Construction, acquisition and development	728,092	858,110	735,808
Commercial real estate	1,739,533	1,742,001	1,748,881
Credit cards	98,803	100,527	104,884
All other	621,838	640,855	649,143
Total	\$ 8,614,791	\$ 8,777,538	\$ 8,672,752

The following table shows the Company's loans and leases, net of unearned income, as of March 31, 2013 by segment, class and geographical location:

	Alabama and Florida Panhandle	Arkansas*	Mississippi*	Missouri	Greater Memphis Area	Tennessee*	Texas and Louisiana	Other	Total
	(In thousands)								
Commercial and industrial	\$67,205	\$143,745	\$306,645	\$35,560	\$19,227	\$76,051	\$247,124	\$585,359	\$1,480,9
Real estate									
Consumer mortgages	109,386	258,666	691,467	43,274	96,676	150,737	459,324	61,782	1,871,3
Home equity	60,717	37,540	161,317	22,605	68,087	67,101	62,430	2,601	482,398
Agricultural	8,644	75,359	63,641	2,374	16,795	12,748	64,950	4,956	249,467
Commercial and industrial-owner occupied	135,104	149,846	456,242	62,728	97,236	87,439	265,658	80,721	1,334,9
Construction, acquisition and development	98,845	67,101	204,082	36,802	75,691	92,434	144,853	8,284	728,092
Commercial real estate	215,684	331,108	273,564	193,049	105,225	90,739	387,550	142,614	1,739,5
Credit cards	-	-	-	-	-	-	-	98,803	98,803
All other	31,975	79,030	160,539	2,943	57,116	41,781	93,920	128,739	596,043
Total	\$727,560	\$1,142,395	\$2,317,497	\$399,335	\$536,053	\$619,030	\$1,725,809	\$1,113,859	\$8,581,5

* Excludes the Greater Memphis Area.

The Company's loan concentrations which exceed 10% of total loans are reflected in the preceding tables. A substantial portion of construction, acquisition and development loans are secured by real estate in markets in which the Company is located. The Company's loan policy generally prohibits the use of interest reserves on loans originated after March 2010. Certain of the construction, acquisition and development loans were structured with interest-only terms. A portion of the consumer mortgage and commercial real estate portfolios originated through the permanent financing of construction, acquisition and development loans. The prolonged economic downturn has negatively impacted many borrowers' and guarantors' ability to make payments under the terms of the loans as their liquidity has been depleted. Accordingly, the ultimate collectability of a substantial portion of these loans and the recovery of a substantial portion of the carrying amount of other real estate owned ("OREO") are susceptible to changes in real estate values in the corresponding market areas. Continued economic distress could negatively impact additional borrowers' and guarantors' ability to repay their debt which would make more of the Company's loans collateral dependent.

The following tables provide details regarding the aging of the Company's loan and lease portfolio, net of unearned income, by segment and class at March 31, 2013 and December 31, 2012:

March 31, 2013

	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due (In thousands)	Current	Total Outstanding	90+ Days Past Due still Accruing
Commercial and industrial	\$1,704	\$145	\$2,188	\$4,037	\$1,476,879	\$1,480,916	\$22
Real estate							
Consumer mortgages	12,110	2,535	15,155	29,800	1,841,512	1,871,312	842
Home equity	2,429	1,208	377	4,014	478,384	482,398	-
Agricultural	756	170	3,284	4,210	245,257	249,467	-
Commercial and industrial-owner occupied	1,234	1,509	2,951	5,694	1,329,280	1,334,974	-
Construction, acquisition and development	2,965	4,007	12,329	19,301	708,791	728,092	-
Commercial real estate	1,613	58	11,764	13,435	1,726,098	1,739,533	-
Credit cards	420	266	492	1,178	97,625	98,803	261
All other	1,242	333	410	1,985	594,058	596,043	-
Total	\$24,473	\$10,231	\$48,950	\$83,654	\$8,497,884	\$8,581,538	\$1,125

December 31, 2012

	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due (In thousands)	Current	Total Outstanding	90+ Days Past Due still Accruing
Commercial and industrial	\$3,531	\$476	\$4,118	\$8,125	\$1,468,486	\$1,476,611	\$414
Real estate							
Consumer mortgages	11,308	3,643	13,821	28,772	1,845,103	1,873,875	512
Home equity	1,337	371	350	2,058	484,016	486,074	-
Agricultural	400	287	3,946	4,633	251,563	256,196	10
Commercial and industrial-owner occupied	2,629	3,587	2,933	9,149	1,323,954	1,333,103	19
Construction, acquisition and development	2,547	2,472	14,790	19,809	715,999	735,808	-
Commercial real estate	4,673	56	10,469	15,198	1,733,683	1,748,881	-
Credit cards	536	379	473	1,388	103,496	104,884	228
All other	2,354	253	445	3,052	618,505	621,557	27
Total	\$29,315	\$11,524	\$51,345	\$92,184	\$8,544,805	\$8,636,989	\$1,210

The Company utilizes an internal loan classification system to grade loans according to certain credit quality indicators. These credit quality indicators include, but are not limited to, recent credit performance, delinquency, liquidity, cash flows, debt coverage ratios, collateral type and loan-to-value ratio. The Company's internal loan classification system is compatible with classifications used by the Federal Deposit Insurance Corporation, as well as other regulatory agencies. Loans may be classified as follows:

Pass: Loans which are performing as agreed with few or no signs of weakness. These loans show sufficient cash flow, capital and collateral to repay the loan as agreed. Borrowers for these loans include well capitalized public corporations.

Special Mention: Loans where potential weaknesses have developed which could cause a more serious problem if not corrected.

Substandard: Loans where well-defined weaknesses exist that require corrective action to prevent further deterioration.

Doubtful: Loans having all the characteristics of Substandard and which have deteriorated to a point where collection and liquidation in full is highly questionable.

Loss: Loans that are considered uncollectible or with limited possible recovery.

Impaired: Loans for which it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement and for which a specific impairment reserve has been considered.

The following tables provide details of the Company's loan and lease portfolio, net of unearned income, by segment, class and internally assigned grade at March 31, 2013 and December 31, 2012:

	March 31, 2013						Total
	Pass	Special Mention	Substandard	Doubtful	Loss	Impaired	
	(In thousands)						
Commercial and industrial	\$1,430,760	\$14,297	\$31,749	\$546	\$105	\$3,459	\$1,480,916
Real estate							
Consumer mortgage	1,691,053	33,895	126,589	3,207	88	16,480	1,871,312
Home equity	458,264	5,269	15,908	893	27	2,037	482,398
Agricultural	218,018	9,508	17,097	-	-	4,844	249,467
Commercial and industrial-owner occupied	1,219,024	33,370	68,024	190	148	14,218	1,334,974
Construction, acquisition and development	577,477	35,525	68,648	626	-	45,816	728,092
Commercial real estate	1,508,593	63,186	117,806	245	-	49,703	1,739,533
Credit cards	98,803	-	-	-	-	-	98,803
All other	576,244	9,535	8,478	547	5	1,234	596,043
Total	\$7,778,236	\$204,585	\$454,299	\$6,254	\$373	\$137,791	\$8,581,538

	December 31, 2012						Total
	Pass	Special Mention	Substandard	Doubtful	Loss	Impaired	
	(In thousands)						
Commercial and industrial	\$1,426,498	\$14,663	\$29,876	\$729	\$-	\$4,845	\$1,476,611
Real estate							
Consumer mortgage	1,691,682	32,840	131,141	2,907	198	15,107	1,873,875
Home equity	461,151	4,791	17,619	1,057	76	1,380	486,074
Agricultural	227,138	5,729	17,947	-	-	5,382	256,196
Commercial and industrial-owner occupied	1,202,111	31,087	82,816	369	-	16,720	1,333,103
Construction, acquisition and development	567,881	30,846	75,031	715	-	61,335	735,808
Commercial real estate	1,524,262	53,455	120,591	160	-	50,413	1,748,881
Credit cards	104,884	-	-	-	-	-	104,884

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

All other	600,807	8,397	10,196	601	10	1,546	621,557
Total	\$7,806,414	\$181,808	\$485,217	\$6,538	\$284	\$156,728	\$8,636,989

10

The following tables provide details regarding impaired loans and leases, net of unearned income, by segment and class as of and for the three months ended March 31, 2013 and as of and for the year ended December 31, 2012:

	March 31, 2013				
	Recorded Investment in Impaired Loans	Unpaid Principal Balance of Impaired Loans	Related Allowance for Credit Losses	Average Recorded Investment	Interest Income Recognized
	(In thousands)				
With no related allowance:					
Commercial and industrial	\$2,085	\$3,800	\$-	\$2,641	\$-
Real estate					
Consumer mortgage	10,537	14,357	-	12,331	16
Home equity	1,595	1,739	-	1,476	3
Agricultural	4,289	4,777	-	4,568	4
Commercial and industrial-owner occupied	9,586	12,513	-	12,040	33
Construction, acquisition and development	35,312	52,293	-	42,612	55
Commercial real estate	41,154	56,017	-	39,808	71
All other	1,234	1,683	-	1,247	3
Total	\$105,792	\$147,179	\$-	\$116,723	\$185
With an allowance:					
Commercial and industrial	\$1,374	\$1,374	\$763	\$1,465	\$-
Real estate					
Consumer mortgage	5,943	6,601	1,962	3,104	2
Home equity	442	442	32	291	-
Agricultural	555	555	215	368	-
Commercial and industrial-owner occupied	4,632	5,553	1,361	4,593	3
Construction, acquisition and development	10,504	12,828	5,864	9,229	25
Commercial real estate	8,549	8,908	1,461	11,037	16
All other	-	-	-	-	-
Total	\$31,999	\$36,261	\$11,658	\$30,087	\$46
Total:					
Commercial and industrial	\$3,459	\$5,174	\$763	\$4,106	\$-
Real estate					
Consumer mortgage	16,480	20,958	1,962	15,435	18
Home equity	2,037	2,181	32	1,767	3
Agricultural	4,844	5,332	215	4,936	4
Commercial and industrial-owner occupied	14,218	18,066	1,361	16,633	36
Construction, acquisition and development	45,816	65,121	5,864	51,841	80
Commercial real estate	49,703	64,925	1,461	50,845	87
All other	1,234	1,683	-	1,247	3
Total	\$137,791	\$183,440	\$11,658	\$146,810	\$231

	December 31, 2012				
	Recorded Investment in Impaired Loans	Unpaid Principal Balance of Impaired Loans	Related Allowance for Credit Losses	Average Recorded Investment	Interest Income Recognized
	(In thousands)				
With no related allowance:					
Commercial and industrial	\$2,557	\$4,169	\$-	\$2,779	\$12
Real estate					
Consumer mortgage	11,307	15,464	-	11,762	77
Home equity	934	1,078	-	858	6
Agricultural	4,435	6,292	-	3,527	8
Commercial and industrial-owner occupied	13,018	16,551	-	12,674	123
Construction, acquisition and development	47,982	69,331	-	54,085	324
Commercial real estate	33,952	45,722	-	19,824	199
All other	1,544	2,165	-	848	9
Total	\$115,729	\$160,772	\$-	\$106,357	\$758
With an allowance:					
Commercial and industrial	\$2,288	\$2,288	\$1,241	\$5,368	\$38
Real estate					
Consumer mortgage	3,800	3,914	1,103	10,323	88
Home equity	446	446	111	569	5
Agricultural	947	947	92	1,468	12
Commercial and industrial-owner occupied	3,702	4,737	864	9,977	65
Construction, acquisition and development	13,353	16,257	4,350	45,582	377
Commercial real estate	16,461	16,709	2,720	16,953	204
All other	2	2	60	324	3
Total	\$40,999	\$45,300	\$10,541	\$90,564	\$792
Total:					
Commercial and industrial	\$4,845	\$6,457	\$1,241	\$8,147	\$50
Real estate					
Consumer mortgage	15,107	19,378	1,103	22,085	165
Home equity	1,380	1,524	111	1,427	11
Agricultural	5,382	7,239	92	4,995	20
Commercial and industrial-owner occupied	16,720	21,288	864	22,651	188
Construction, acquisition and development	61,335	85,588	4,350	99,667	701
Commercial real estate	50,413	62,431	2,720	36,777	403
All other	1,546	2,167	60	1,172	12
Total	\$156,728	\$206,072	\$10,541	\$196,921	\$1,550

The following tables provide details regarding impaired real estate construction, acquisition and development loans and leases, net of unearned income, by collateral type as of and for the three months ended March 31, 2013 and as of and for the year ended December 31, 2012:

	March 31, 2013				
	Recorded Investment in Impaired Loans	Unpaid Principal Balance of Impaired Loans	Related Allowance for Credit Losses	Average Recorded Investment	Interest Income Recognized
	(In thousands)				
With no related allowance:					
Multi-family construction	\$-	\$-	\$-	\$-	\$-
One-to-four family construction	6,771	10,381	-	7,152	11
Recreation and all other loans	938	1,156	-	1,052	1
Commercial construction	3,209	3,869	-	3,210	1
Commercial acquisition and development	10,256	11,635	-	11,701	16
Residential acquisition and development	14,138	25,252	-	19,497	26
Total	\$35,312	\$52,293	\$-	\$42,612	\$55
With an allowance:					
Multi-family construction	\$-	\$-	\$-	\$-	\$-
One-to-four family construction	242	400	94	501	-
Recreation and all other loans	-	-	-	-	-
Commercial construction	-	-	-	1,553	9
Commercial acquisition and development	1,615	1,615	467	1,335	2
Residential acquisition and development	8,647	10,813	5,303	5,840	14
Total	\$10,504	\$12,828	\$5,864	\$9,229	\$25
Total:					
Multi-family construction	\$-	\$-	\$-	\$-	\$-
One-to-four family construction	7,013	10,781	94	7,653	11
Recreation and all other loans	938	1,156	-	1,052	1
Commercial construction	3,209	3,869	-	4,763	10
Commercial acquisition and development	11,871	13,250	467	13,036	18
Residential acquisition and development	22,785	36,065	5,303	25,337	40
Total	\$45,816	\$65,121	\$5,864	\$51,841	\$80

	December 31, 2012				
	Recorded Investment in Impaired Loans	Unpaid Principal Balance of Impaired Loans	Related Allowance for Credit Losses	Average Recorded Investment	Interest Income Recognized
	(In thousands)				
With no related allowance:					
Multi-family construction	\$-	\$-	\$-	\$-	\$-
One-to-four family construction	8,475	13,586	-	8,070	53
Recreation and all other loans	1,117	1,335	-	623	5
Commercial construction	5,714	6,646	-	3,585	51
Commercial acquisition and development	13,753	15,786	-	12,145	63
Residential acquisition and development	18,923	31,978	-	29,662	152
Total	\$47,982	\$69,331	\$-	\$54,085	\$324
With an allowance:					
Multi-family construction	\$-	\$-	\$-	\$-	\$-
One-to-four family construction	1,130	1,475	290	4,094	29
Recreation and all other loans	-	-	-	69	-
Commercial construction	-	-	0	1,255	15
Commercial acquisition and development	1,711	1,960	563	9,206	74
Residential acquisition and development	10,512	12,822	3,497	30,958	259
Total	\$13,353	\$16,257	\$4,350	\$45,582	\$377
Total:					
Multi-family construction	\$-	\$-	\$-	\$-	\$-
One-to-four family construction	9,605	15,061	290	12,164	82
Recreation and all other loans	1,117	1,335	-	692	5
Commercial construction	5,714	6,646	-	4,840	66
Commercial acquisition and development	15,464	17,746	563	21,351	137
Residential acquisition and development	29,435	44,800	3,497	60,620	411
Total	\$61,335	\$85,588	\$4,350	\$99,667	\$701

Loans considered impaired under Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 310, Receivables (“FASB ASC 310”), are loans for which, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. The Company’s recorded investment in loans considered impaired at March 31, 2013 and December 31, 2012 was \$137.8 million and \$156.7 million, respectively. At March 31, 2013 and December 31, 2012, \$32.0 million and \$41.0 million, respectively, of those impaired loans had a valuation allowance of \$11.7 million and \$10.5 million, respectively. The remaining balance of impaired loans of \$105.8 million and \$115.7 million at March 31, 2013 and December 31, 2012, respectively, were charged down to fair value, less estimated selling costs which approximated net realizable value. Therefore, such loans did not have an associated valuation allowance. Impaired loans that were characterized as troubled debt restructurings (“TDRs”) totaled \$39.5 million and \$47.3 million at March 31, 2013 and December 31, 2012, respectively. The average recorded investment in impaired loans was \$146.8 million and \$196.9 million for the three months ended March 31, 2013 and the year ended December 31, 2012, respectively.

Non-performing loans and leases (“NPLs”) consist of non-accrual loans and leases, loans and leases 90 days or more past due and still accruing, and loans and leases that have been restructured (primarily in the form of reduced interest rates and modified payment terms) because of the borrower’s weakened financial condition or bankruptcy proceedings. The following table presents information concerning NPLs as of the dates indicated:

	2013	March 31, 2012	December 31, 2012
	(In thousands)		
Non-accrual loans and leases	\$ 188,190	\$ 253,227	\$ 207,241
Loans and leases 90 days or more past due, still accruing	1,125	1,698	1,210
Restructured loans and leases still accruing	17,702	30,311	25,099
Total non-performing loans and leases	\$ 207,017	\$ 285,236	\$ 233,550

The Bank's policy for all loan classifications provides that loans and leases are generally placed in non-accrual status if, in management's opinion, payment in full of principal or interest is not expected or payment of principal or interest is more than 90 days past due, unless such loan or lease is both well-secured and in the process of collection. At March 31, 2013, the Company's geographic NPL distribution was concentrated primarily in its Alabama, Mississippi and Tennessee markets, including the greater Memphis, Tennessee area, a portion of which is in northwest Mississippi and Arkansas. The following table presents the Company's nonaccrual loans and leases by segment and class as of the dates indicated:

	2013	March 31, 2012	December 31, 2012
	(In thousands)		
Commercial and industrial	\$ 7,009	\$ 11,025	\$ 9,311
Real estate			
Consumer mortgages	39,012	46,562	36,133
Home equity	4,272	2,687	3,497
Agricultural	6,667	4,254	7,587
Commercial and industrial-owner occupied	20,719	32,842	20,910
Construction, acquisition and development	51,728	115,649	66,635
Commercial real estate	55,318	35,715	57,656
Credit cards	418	509	415
All other	3,047	3,984	5,097
Total	\$ 188,190	\$ 253,227	\$ 207,241

In the normal course of business, management will sometimes grant concessions, which would not otherwise be considered, to borrowers that are experiencing financial difficulty. Loans identified as meeting the criteria set out in FASB ASC 310 are identified as TDRs. The concessions granted most frequently for TDRs involve reductions or delays in required payments of principal and interest for a specified period, the rescheduling of payments in accordance with a bankruptcy plan or the charge-off of a portion of the loan. In most cases, the conditions of the credit also warrant nonaccrual status, even after the restructure occurs. Other conditions that warrant a loan being considered a TDR include reductions in interest rates to below market rates due to bankruptcy plans or by the bank in an attempt to assist the borrower in working through liquidity problems. As part of the credit approval process, the restructured loans are evaluated for adequate collateral protection in determining the appropriate accrual status at the time of restructure. TDRs recorded as nonaccrual loans may be returned to accrual status in periods after the restructure if there has been at least a six-month period of sustained repayment performance by the borrower in accordance with the terms of the restructured loan and the interest rate at the time of restructure was at or above market for a comparable loan. During the first quarter of 2013, the most common concessions that were granted

involved rescheduling payments of principal and interest over a longer amortization period, granting a period of reduced principal payment or interest only payment for a limited time period, or the rescheduling of payments in accordance with a bankruptcy plan.

The following tables summarize the financial effect of TDRs for the periods indicated:

	Three months ended March 31, 2013		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment (Dollars in thousands)	Post-Modification Outstanding Recorded Investment
Commercial and industrial	1	\$ 48	\$ 48
Real estate			
Home equity	1	15	-
Commercial and industrial-owner occupied	3	573	575
Commercial real estate	1	168	167
Total	6	\$ 804	\$ 790

	Year ended December 31, 2012		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment (Dollars in thousands)	Post-Modification Outstanding Recorded Investment
Commercial and industrial	8	\$ 1,686	\$ 1,348
Real estate			
Consumer mortgages	38	9,875	9,109
Agricultural	2	853	861
Commercial and industrial-owner occupied	30	14,367	13,741
Construction, acquisition and development	37	21,583	21,159
Commercial real estate	12	8,159	8,132
All other	9	1,855	1,692
Total	136	\$ 58,378	\$ 56,042

The following tables summarize TDRs within the previous 12 months for which there was a payment default during the period indicated (i.e., 30 days or more past due at any given time during the period indicated):

	Three months ended March 31, 2013	
	Number of Contracts	Recorded Investment (Dollars in thousands)
Commercial and industrial	3	\$ 129
Real estate		
Consumer mortgages	5	451
Commercial and industrial-owner occupied	3	265

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

Construction, acquisition and development	2	1,523
Commercial real estate	3	3,534
All other	1	1
Total	17	\$5,903

	Year ended December 31, 2012	
	Number of Contracts	Recorded Investment (Dollars in thousands)
Commercial and industrial	2	\$ 179
Real estate		
Consumer mortgages	18	2,096
Agricultural	1	170
Commercial and industrial-owner occupied	11	2,659
Construction, acquisition and development	21	5,503
Commercial real estate	4	2,525
All other	1	7
Total	58	\$13,139

NOTE 3 – ALLOWANCE FOR CREDIT LOSSES

The following tables summarize the changes in the allowance for credit losses by segment and class for the periods indicated:

	Balance, Beginning of Period	Three months ended March 31, 2013			Balance, End of Period
		Charge-offs	Recoveries	Provision	
Commercial and industrial	\$23,286	\$(1,938)	\$589	\$1,118	\$23,055
Real estate					
Consumer mortgage	35,966	(1,614)	1,108	198	35,658
Home equity	6,005	(602)	260	421	6,084
Agricultural	3,301	(2)	13	408	3,720
Commercial and industrial-owner occupied	20,178	(300)	254	251	20,383
Construction, acquisition and development	21,905	(1,198)	886	2,189	23,782
Commercial real estate	40,081	(3,141)	339	(1,304)	35,975
Credit cards	3,611	(450)	148	90	3,399
All other	10,133	(492)	275	629	10,545
Total	\$164,466	\$(9,737)	\$3,872	\$4,000	\$162,601

	Balance, Beginning of Period	Year ended December 31, 2012			Balance, End of Period
		Charge-offs	Recoveries	Provision	
Commercial and industrial	\$20,724	\$(12,362)	\$7,096	\$7,828	\$23,286
Real estate					
Consumer mortgage	36,529	(13,122)	1,836	10,723	35,966
Home equity	8,630	(2,721)	496	(400)	6,005
Agricultural	3,921	(1,240)	126	494	3,301
Commercial and industrial-owner occupied	21,929	(9,015)	2,696	4,568	20,178
Construction, acquisition and development	45,562	(33,085)	8,407	1,021	21,905
Commercial real estate	39,444	(12,728)	8,538	4,827	40,081
Credit cards	4,021	(2,221)	527	1,284	3,611
All other	14,358	(2,904)	1,024	(2,345)	10,133
Total	\$195,118	\$(89,398)	\$30,746	\$28,000	\$164,466

	Balance, Beginning of Period	Three months ended March 31, 2012			Balance, End of Period
		Charge-offs	Recoveries	Provision	
Commercial and industrial	\$20,724	\$(4,272)	\$1,542	\$2,988	\$20,982
Real estate					
Consumer mortgage	36,529	(4,216)	323	3,912	36,548
Home equity	8,630	(851)	315	134	8,228
Agricultural	3,921	(96)	10	(449)	3,386
Commercial and industrial-owner occupied	21,929	(3,868)	351	2,230	20,642
Construction, acquisition and development	45,562	(11,394)	2,155	(862)	35,461
Commercial real estate	39,444	(2,809)	383	2,364	39,382
Credit cards	4,021	(562)	118	(436)	3,141
All other	14,358	(758)	288	119	14,007
Total	\$195,118	\$(28,826)	\$5,485	\$10,000	\$181,777

The following tables provide the allowance for credit losses by segment, class and impairment status as of the dates indicated:

	Recorded	March 31, 2013		Total
		Allowance for Impaired Loans	Allowance for All Other Loans	
	Balance of Impaired Loans	and Leases	and Leases	Allowance
(In thousands)				
Commercial and industrial	\$3,459	\$763	\$22,292	\$23,055
Real estate				
Consumer mortgage	16,480	1,962	33,696	35,658
Home equity	2,037	32	6,052	6,084
Agricultural	4,844	215	3,505	3,720
Commercial and industrial-owner occupied	14,218	1,361	19,022	20,383
Construction, acquisition and development	45,816	5,864	17,918	23,782
Commercial real estate	49,703	1,461	34,514	35,975
Credit cards	-	-	3,399	3,399
All other	1,234	-	10,545	10,545
Total	\$137,791	\$11,658	\$150,943	\$162,601

	Recorded	December 31, 2012		Total
		Allowance for Impaired Loans	Allowance for All Other Loans	
	Balance of Impaired Loans	and Leases	and Leases	Allowance
(In thousands)				
Commercial and industrial	\$4,845	\$1,241	\$22,045	\$23,286
Real estate				
Consumer mortgage	15,107	1,103	34,863	35,966
Home equity	1,380	111	5,894	6,005
Agricultural	5,382	92	3,209	3,301
Commercial and industrial-owner occupied	16,720	864	19,314	20,178
Construction, acquisition and development	61,335	4,350	17,555	21,905
Commercial real estate	50,413	2,720	37,361	40,081
Credit cards	-	-	3,611	3,611
All other	1,546	60	10,073	10,133
Total	\$156,728	\$10,541	\$153,925	\$164,466

Management evaluates impaired loans individually in determining the adequacy of the allowance for impaired loans. As a result of the Company individually evaluating loans of \$500,000 or more that are 60 or more days past due for impairment, further review of remaining loans collectively, as well as the corresponding potential allowance would be immaterial in the opinion of management.

NOTE 4 – OTHER REAL ESTATE OWNED

The following table presents the activity in OREO for the periods indicated:

19

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

	Three months ended		Year ended
	2013	March 31, 2012	December 31, 2012
	(In thousands)		
Balance at beginning of period	\$ 103,248	\$ 173,805	\$ 173,805
Additions to foreclosed properties			
New foreclosed properties	2,222	10,766	32,389
Reductions in foreclosed properties			
Sales	(7,811)	(11,771)	(81,220)
Writedowns	(1,345)	(4,992)	(21,726)
Balance at end of period	\$ 96,314	\$ 167,808	\$ 103,248

The following tables present the OREO by geographical location, segment and class as of the dates indicated:

	March 31, 2013								
	Alabama and Florida Panhandle	Arkansas*	Mississippi*	Missouri	Greater Memphis Area	Tennessee*	Texas and Louisiana	Other	Total
	(In thousands)								
Commercial and industrial	\$ 241	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 241
Real estate									
Consumer mortgages	1,114	734	2,653	-	756	716	625	-	6,598
Home equity	-	-	44	-	-	-	-	-	44
Agricultural	870	-	-	-	1,106	2,204	174	-	4,354
Commercial and industrial-owner occupied	157	101	1,139	-	2,638	67	148	-	4,250
Construction, acquisition and development	13,605	1,167	14,586	431	35,939	8,682	1,874	455	76,739
Commercial real estate	356	1,410	4	-	833	144	134	-	2,881
All other	47	11	64	94	748	13	91	139	1,207
Total	\$ 16,390	\$ 3,423	\$ 18,490	\$ 525	\$ 42,020	\$ 11,826	\$ 3,046	\$ 594	\$ 96,314

* Excludes the Greater Memphis Area.

	December 31, 2012								
	Alabama and Florida Panhandle	Arkansas*	Mississippi*	Missouri	Greater Memphis Area	Tennessee*	Texas and Louisiana	Other	Total
	(In thousands)								
Commercial and industrial	\$ 395	\$ -	\$ 106	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 501
Real estate									
Consumer mortgages	1,714	173	2,220	-	961	624	760	3,665	10,117

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

Consumer mortgages	-	-	-	-	-	-	-	-	-
Home equity	-	-	-	-	-	-	-	-	-
Agricultural	856	-	99	-	1,089	2,169	212	-	4,425
Commercial and industrial-owner occupied	155	146	1,602	-	2,630	66	146	-	4,745
Construction, acquisition and development	13,610	1,430	15,659	734	35,717	9,535	1,844	448	78,977
Commercial real estate	478	1,420	3	263	819	76	176	-	3,235
All other	46	16	227	92	734	12	89	32	1,248
Total	\$17,254	\$3,185	\$19,916	\$1,089	\$41,950	\$12,482	\$3,227	\$4,145	\$103,248

* Excludes the Greater Memphis Area.

	March 31, 2012								
	Alabama and Florida Panhandle	Arkansas*	Mississippi*	Missouri	Greater Memphis Area	Tennessee*	Texas and Louisiana	Other	Total
	(In thousands)								
Commercial and industrial	\$423	\$16	\$-	\$-	\$821	\$-	\$-	\$-	\$1,260
Real estate									
Consumer mortgages	3,505	615	2,970	-	4,713	3,523	111	3,377	18,814
Home equity	-	26	22	-	586	141	-	-	775
Agricultural	902	-	730	-	1,164	2,371	-	-	5,167
Commercial and industrial-owner occupied	1,564	656	2,583	2,113	1,829	164	174	291	9,374
Construction, acquisition and development	16,179	1,766	25,510	1,965	46,007	19,458	2,630	-	113,515
Commercial real estate	3,557	1,744	3,241	307	7,318	-	233	579	16,979
All other	209	83	990	117	437	-	55	33	1,924
Total	\$26,339	\$4,906	\$36,046	\$4,502	\$62,875	\$25,657	\$3,203	\$4,280	\$167,808

* Excludes the Greater Memphis Area.

The Company incurred total foreclosed property expenses of \$2.4 million and \$8.4 million for the three months ended March 31, 2013 and 2012, respectively. Realized net gains/losses on dispositions and holding losses

on valuations of these properties, a component of total foreclosed property expenses, were \$1.1 million and \$5.8 million for the three months ended March 31, 2013 and 2012, respectively.

NOTE 5 – SECURITIES

A comparison of amortized cost and estimated fair values of available-for-sale securities as of March 31, 2013 and December 31, 2012 follows:

	Amortized Cost	March 31, 2013		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
(In thousands)				
U.S. Government agencies	\$1,498,886	\$18,841	\$2	\$1,517,725
Government agency issued residential mortgage-backed securities	327,586	7,230	266	334,550
Government agency issued commercial mortgage-backed securities	192,912	3,974	427	196,459
Obligations of states and political subdivisions	521,255	29,318	98	550,475
Other	7,058	915	6	7,967
Total	\$2,547,697	\$60,278	\$799	\$2,607,176

	Amortized Cost	December 31, 2012		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
(In thousands)				
U.S. Government agencies	\$1,380,979	\$21,081	\$64	\$1,401,996
Government agency issued residential mortgage-backed securities	358,677	8,457	259	366,875
Government agency issued commercial mortgage-backed securities	87,314	4,266	135	91,445
Obligations of states and political subdivisions	531,940	34,049	116	565,873
Other	7,052	791	-	7,843
Total	\$2,365,962	\$68,644	\$574	\$2,434,032

Gross gains of approximately \$34,000 and gross losses of approximately \$15,000 were recognized on available-for-sale securities during the first three months of 2013, while gross gains of approximately \$94,000 and gross losses of approximately \$20,000 were recognized during the first three months of 2012.

The amortized cost and estimated fair value of available-for-sale securities at March 31, 2013 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Equity securities are considered as maturing after ten years.

	March 31, 2013		
	Amortized Cost	Estimated Fair Value	Weighted Average Yield
	(Dollars in thousands)		
Maturing in one year or less	\$486,274	\$490,208	1.65 %
Maturing after one year through five years	1,151,485	1,170,308	1.42
Maturing after five years through ten years	403,630	417,612	3.59
Maturing after ten years	506,308	529,048	4.2
Total	\$2,547,697	\$2,607,176	

The following tables summarize information pertaining to temporarily impaired available-for-sale securities with continuous unrealized loss positions at March 31, 2013 and December 31, 2012:

	March 31, 2013					
	Continuous Unrealized Loss Position				Total	
	Less Than 12 Months		12 Months or Longer			
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
U.S. Government agencies	\$47,457	\$2	\$-	\$-	\$47,457	\$2
Government agency issued residential						
mortgage-backed securities	38,110	235	2,746	31	40,856	266
Government agency issued commercial						
mortgage-backed securities	77,829	427	-	-	77,829	427
Obligations of states and political subdivisions	10,319	84	569	14	10,888	98
Other	6,671	6	-	-	6,671	6
Total	\$180,386	\$754	\$3,315	\$45	\$183,701	\$799

	December 31, 2012					
	Continuous Unrealized Loss Position				Total	
	Less Than 12 Months		12 Months or Longer			
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
U.S. Government agencies	\$47,395	\$64	\$-	\$-	\$47,395	\$64
Government agency issued residential						
mortgage-backed securities	55,939	145	2,839	114	58,778	259
Government agency issued commercial						
mortgage-backed securities	26,239	135	-	-	26,239	135

Obligations of states and political subdivisions	9,247	73	313	43	9,560	116
Other	-	-	-	-	-	-
Total	\$138,820	\$417	\$3,152	\$157	\$141,972	\$574

Based upon a review of the credit quality of these securities, and considering that the issuers were in compliance with the terms of the securities, management had no intent to sell these securities, and it was more likely than not that the Company would not be required to sell the securities prior to recovery of costs. Therefore, the impairments related to these securities were determined to be temporary. No other-than-temporary impairment was recorded during the first three months of 2013.

NOTE 6 – PER SHARE DATA

Basic earnings per share (“EPS”) are calculated using the two-class method. The two-class method provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of basic EPS. Diluted EPS is computed using the weighted-average number of shares determined for the basic EPS computation plus the shares resulting from the assumed exercise of all outstanding share-based awards using the treasury stock method. Weighted-average antidilutive stock options to purchase 2.3 million and 3.0 million shares of Company common stock with a weighted average exercise price of \$21.78 and \$20.80 per share for the three months ended March 31, 2013 and 2012, respectively, were excluded from diluted shares. Antidilutive other equity awards of approximately 70,000 and 68,000 shares of Company common stock for the three months ended March 31, 2013 and 2012, respectively, were also excluded from diluted shares. The following table provides a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods shown:

	Three months ended March 31,					
	2013		2012			
	Income	Shares	Per Share	Income	Shares	Per Share
	(Numerator)	(Denominator)	Amount	(Numerator)	(Denominator)	Amount
(In thousands, except per share amounts)						
Basic EPS						
Income available to common						
shareholders	\$20,805	94,596	\$0.22	\$22,866	91,728	\$0.25
Effect of dilutive share-						
based awards	-	160		-	42	
Diluted EPS						
Income available to common						
shareholders plus assumed						
exercise of all outstanding						
share-based awards	\$20,805	94,756	\$0.22	\$22,866	91,770	\$0.25

NOTE 7 – COMPREHENSIVE INCOME

The following table presents the components of other comprehensive income and the related tax effects allocated to each component for the periods indicated:

	Three months ended March 31,					
	2013		2012			
	Before tax amount	Tax (expense) benefit	Net of tax amount	Before tax amount	Tax (expense) benefit	Net of tax amount
Net unrealized gains on available-for- sale securities:	(In thousands)					
Unrealized losses arising during holding period	\$ (8,571)	\$ 3,283	\$ (5,288)	\$ (4,706)	\$ 1,799	\$ (2,907)
Less: Reclassification adjustment for net gains realized in net income (1)	(19)	7	(12)	(74)	28	(46)
Recognized employee benefit plan net periodic benefit cost (2)	1,337	(511)	826	1,192	(114)	1,078
Other comprehensive loss	\$ (7,253)	\$ 2,779	\$ (4,474)	\$ (3,588)	\$ 1,713	\$ (1,875)
Net income			20,805			22,866
Comprehensive income			\$ 16,331			\$ 20,991

(1) Reclassification adjustments for net gains on available-for-sale securities are reported as security gains, net on the consolidated statement of income.

(2) Recognized employee benefit plan net periodic benefit cost include amortization of unrecognized transition amount, recognized prior service cost and recognized net loss. For more information, see Footnote 9 - Pension Benefits.

NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amounts of goodwill by operating segment for the three months ended March 31, 2013 were as follows:

	Community Banking (In thousands)	Insurance Agencies	Total
Balance as of December 31, 2012	\$ 217,618	\$ 57,555	\$ 275,173
Goodwill recorded during the period	-	-	-
Balance as of March 31, 2013	\$ 217,618	\$ 57,555	\$ 275,173

The Company's policy is to assess goodwill for impairment at the reporting segment level on an annual basis or sooner if an event occurs or circumstances change which indicate that the fair value of a reporting segment is below its carrying amount. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value. Accounting standards require management to estimate the fair value of each reporting segment in assessing impairment at least annually. The Company's annual assessment date is during the Company's fourth quarter. No events occurred during the first quarter of 2013 that indicated the necessity of an earlier goodwill impairment assessment.

In the current economic environment, forecasting cash flows, credit losses and growth in addition to valuing the Company's assets with any degree of assurance is very difficult and subject to significant changes over very short periods of time. Management will continue to update its analysis as circumstances change. As market conditions continue to be volatile and unpredictable, impairment of goodwill related to the Company's reporting segments may be necessary in future periods.

The following tables present information regarding the components of the Company's identifiable intangible assets for the dates and periods indicated:

	As of March 31, 2013		As of December 31, 2012	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
(In thousands)				
Amortized intangible assets:				
Core deposit intangibles	\$27,801	\$ 21,831	\$27,801	\$ 21,674
Customer relationship intangibles	36,239	26,646	36,239	26,098
Non-solicitation intangibles	525	189	525	151
Total	\$64,565	\$ 48,666	\$64,565	\$ 47,923
Unamortized intangible assets:				
Trade names	\$688	\$ -	\$688	\$ -

	Three months ended March 31,	
	2013	2012
(In thousands)		
Aggregate amortization expense for:		
Core deposit intangibles	\$157	\$243
Customer relationship intangibles	548	511
Non-solicitation intangibles	38	9
Total	\$743	\$763

The following table presents information regarding estimated amortization expense on the Company's amortizable identifiable intangible assets for the year ending December 31, 2013 and the succeeding four years:

	Core Deposit Intangibles	Customer Relationship Intangibles	Non- Solicitation Intangibles	Total
(In thousands)				
Estimated Amortization Expense:				
For year ending December 31, 2013	\$582	\$ 2,101	\$150	\$2,833
For year ending December 31, 2014	526	1,820	150	2,496
For year ending December 31, 2015	487	1,497	75	2,059
For year ending December 31, 2016	451	1,161	-	1,612
For year ending December 31, 2017	419	992	-	1,411

NOTE 9 – PENSION BENEFITS

The following table presents the components of net periodic benefit costs for the periods indicated:

Three months ended March 31,	
2013	2012
(In thousands)	

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

Service cost	\$2,684	\$2,592
Interest cost	2,053	2,072
Expected return on assets	(2,743)	(3,670)
Amortization of unrecognized transition amount	5	5
Recognized prior service cost	(192)	(192)
Recognized net loss	1,524	1,379
Net periodic benefit costs	\$3,331	\$2,186

25

NOTE 10 – RECENT PRONOUNCEMENTS

In April 2011, the FASB issued an accounting standards update (“ASU”) regarding reconsideration of effective control for repurchase agreements. This ASU removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. Other criteria applicable to the assessment of effective control are not changed by this ASU. The ASU is effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. The adoption of this ASU did not have a material impact on the financial position and results of operations of the Company.

In May 2011, the FASB issued an ASU regarding amendments to achieve common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards (“IFRS”). This ASU provides amendments to ensure that fair value has the same meaning in U.S. GAAP and IFRS and that their respective fair value measurements and disclosure requirements are the same. The ASU is effective during interim and annual periods beginning after December 15, 2011 and should be applied prospectively. The adoption of this ASU did not have a material impact on the financial position and results of operations of the Company.

In June 2011, the FASB issued an ASU regarding the presentation of comprehensive income. This ASU amends existing guidance and eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholder’s equity. This ASU requires that comprehensive income be presented in either a single continuous statement or in two separate but consecutive statements. This ASU is effective for interim and annual periods beginning on or after December 15, 2011. The adoption of this ASU changed the manner in which the Company’s other comprehensive income is disclosed and did not have an impact on the financial position and results of operations of the Company.

In September 2011, the FASB issued an ASU regarding goodwill impairment. This ASU gives companies the option to perform a qualitative assessment of whether it is more likely than not that a reporting unit’s fair value is less than its carrying value as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. This ASU is effective for interim and annual periods beginning after December 15, 2011. The adoption of this ASU did not have a material impact on the financial position and results of operations of the Company.

In July 2012, the FASB issued an ASU regarding indefinite-lived intangible assets impairment. This ASU permits companies to first assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test on that asset. This ASU is effective for interim and annual periods beginning after September 15, 2012. This ASU did not have a material impact on the financial position and results of operations of the Company.

In January 2013, the FASB issued an ASU regarding clarification of the scope of disclosures about offsetting assets and liabilities. This ASU limits the scope of the new balance sheet offsetting disclosures in the original ASU issued in 2011 to derivatives, repurchase agreements, and securities lending transactions to the extent that they are (1) offset in the financial statements or (2) subject to an enforceable master netting arrangement or similar agreement. This ASU is effective for interim and annual periods beginning on or after January 1, 2013. The adoption of this ASU affected disclosures only and did not have an impact on the financial position and results of operations of the Company.

In February 2013, the FASB issued an ASU regarding the reporting of amounts reclassified out of accumulated other comprehensive income. This ASU requires entities to present information about reclassification adjustments from accumulated other comprehensive income in their annual financial statements in a single note or on the face of the financial statements. This ASU is effective for interim and annual periods beginning after December 15, 2012. The adoption of this ASU affected disclosures only and did not have an impact on the financial position and results of operations of the Company.

NOTE 11 - SEGMENT REPORTING

The Company is a financial holding company with subsidiaries engaged in the business of banking and activities closely related to banking. The Company determines reportable segments based upon the services offered, the significance of those services to the Company's financial condition and operating results and management's regular review of the operating results of those services. The Company's primary segment is Community Banking, which includes providing a full range of deposit products, commercial loans and consumer loans. The Company has also designated two additional reportable segments -- Insurance Agencies and General Corporate and Other. The Company's insurance agencies serve as agents in the sale of commercial lines of insurance and full lines of property and casualty, life, health and employee benefits products and services. The General Corporate and Other operating segment includes mortgage lending, trust services, credit card activities, investment services and other activities not allocated to the Community Banking or Insurance Agencies operating segments.

Results of operations and selected financial information by operating segment for the three-month periods ended March 31, 2013 and 2012 were as follows:

	Community Banking	Insurance Agencies	General Corporate and Other	Total
	(In thousands)			
Three months ended March 31, 2013:				
Results of Operations				
Net interest revenue	\$92,244	\$49	\$5,785	\$98,078
Provision for credit losses	4,101	-	(101)	4,000
Net interest revenue after provision for credit losses	88,143	49	5,886	94,078
Noninterest revenue	26,507	26,530	18,281	71,318
Noninterest expense	91,005	21,407	22,959	135,371
Income before income taxes	23,645	5,172	1,208	30,025
Income tax expense (benefit)	7,604	2,076	(460)	9,220
Net income	\$16,041	\$3,096	\$1,668	\$20,805
Selected Financial Information				
Total assets at end of period	\$10,082,036	\$183,918	\$3,127,181	\$13,393,135
Depreciation and amortization	5,788	894	774	7,456
Three months ended March 31, 2012:				
Results of Operations				
Net interest revenue	\$99,332	\$73	\$6,205	\$105,610
Provision for credit losses	10,228	-	(228)	10,000
Net interest revenue after provision for credit losses	89,104	73	6,433	95,610
Noninterest revenue	29,163	23,151	20,046	72,360
Noninterest expense	96,701	18,698	20,281	135,680
Income (loss) before income taxes	21,566	4,526	6,198	32,290
Income tax expense (benefit)	6,110	1,819	1,495	9,424
Net income (loss)	\$15,456	\$2,707	\$4,703	\$22,866
Selected Financial Information				
Total assets at end of period	\$10,164,436	\$175,763	\$2,967,373	\$13,307,572
Depreciation and amortization	5,970	874	751	7,595

The decreased net income of the General Corporate and Other operating segment for the three months ended March 31, 2013 was primarily related to the decrease in mortgage lending revenue.

NOTE 12 – MORTGAGE SERVICING RIGHTS

Mortgage servicing rights (“MSRs”), which are recognized as a separate asset on the date the corresponding mortgage loan is sold, are recorded at fair value as determined at each accounting period end. An estimate of the fair value of the Company’s MSRs is determined utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. Data and assumptions used in the fair value calculation related to MSRs as of the dates indicated were as follows:

	2013	March 31, 2012	December 31, 2012
	(Dollars in thousands)		
Unpaid principal balance	\$5,236,852	\$4,413,139	\$5,058,912
Weighted-average prepayment speed (CPR)	15.4	18.1	17.1
Discount rate (annual percentage)	10.8	10.3	10.8
Weighted-average coupon interest rate (percentage)	4.3	4.8	4.4
Weighted-average remaining maturity (months)	306.0	310.0	307.0
Weighted-average servicing fee (basis points)	26.9	27.8	27.1

Because the valuation is determined by using discounted cash flow models, the primary risk inherent in valuing the MSR is the impact of fluctuating interest rates on the estimated life of the servicing revenue stream. The use of different estimates or assumptions could also produce different fair values. The Company does not hedge the change in fair value of MSR and, therefore, the Company is susceptible to significant fluctuations in the fair value of its MSR in changing interest rate environments.

The Company has only one class of mortgage servicing asset comprised of closed end loans for one-to-four family residences, secured by first liens. The following table presents the activity in this class for the periods indicated:

	2013	2012
	(In thousands)	
Fair value as of January 1	\$37,882	\$30,174
Additions:		
Origination of servicing assets	4,268	3,525
Changes in fair value:		
Due to payoffs/paydowns	(1,705)	(1,726)
Due to change in valuation inputs or assumptions used in the valuation model	1,037	3,697
Other changes in fair value	(4)	(2)
Fair value as of March 31	\$41,478	\$35,668

All of the changes to the fair value of the MSR are recorded as part of mortgage lending noninterest revenue on the income statement. As part of mortgage lending noninterest revenue, the Company recorded contractual servicing fees of \$3.5 million and \$3.1 million and late and other ancillary fees of approximately \$360,000 and \$362,000 for the three months ended March 31, 2013 and 2012, respectively.

NOTE 13 – DERIVATIVE INSTRUMENTS AND OFFSETTING ASSETS AND LIABILITIES

The derivatives held by the Company include commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. The Company's objective in obtaining the forward commitments is to mitigate the interest rate risk associated with the commitments to fund the fixed-rate mortgage loans. Both the commitments to fund fixed-rate mortgage loans and the forward commitments to sell individual fixed-rate mortgage loans are reported at fair value, with adjustments being recorded in current period earnings, and are not accounted for as hedges. At March 31, 2013, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$201.3 million with a carrying value and fair value reflecting a loss of approximately

\$968,000. At March 31, 2012, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$213.3 million with a carrying value and fair value reflecting a loss of approximately \$98,000. At March 31, 2013, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$188.4 million with a carrying value and fair value reflecting a gain of \$3.7 million. At March 31, 2012, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$159.1 million with a carrying value and fair value reflecting a gain of \$2.7 million.

The Company also enters into derivative financial instruments in the form of interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. Upon entering into these interest rate swaps to meet customer needs, the Company enters into offsetting positions to minimize interest rate and equity risk

to the Company. These derivative financial instruments are reported at fair value with any resulting gain or loss recorded in current period earnings. These instruments and their offsetting positions are recorded in other assets and other liabilities on the consolidated balance sheets. As of March 31, 2013, the notional amount of customer related derivative financial instruments was \$479.1 million with an average maturity of 60 months, an average interest receive rate of 2.5% and an average interest pay rate of 5.6%. As of March 31, 2012, the notional amount of customer related derivative financial instruments was \$479.4 million with an average maturity of 59 months, an average interest receive rate of 2.5% and an average interest pay rate of 5.8%.

Certain financial instruments such as derivatives, may be eligible for offset in the consolidated balance sheet and/or subject to master netting arrangements or similar agreements. The Bank's derivative transactions with upstream financial institution counterparties are generally executed under International Swaps and Derivative Association ("ISDA") master agreements which include "right of set-off" provisions. In such cases there is generally a legally enforceable right to offset recognized amounts and there may be an intention to settle such amounts on a net basis. Nonetheless, the Bank does not generally offset such financial instruments for financial reporting purposes.

	March 31, 2013					
				Gross Amounts Not Offset in the Consolidated Balance Sheet		
	Gross Amount Recognized (In thousands)	Gross Amount Offset	Net Amount Recognized	Financial Instruments	Financial Collateral Pledged	Net Amount
Financial assets:						
Derivatives:						
Forward commitments	\$3,666	\$ -	\$ 3,666	\$-	\$-	\$3,666
Loan/lease interest rate swaps	46,284	-	46,284	-	-	46,284
Total financial assets	\$49,950	\$ -	\$ 49,950	\$-	\$-	\$49,950
Financial liabilities:						
Derivatives:						
Forward commitments	\$968	\$ -	\$ 968	\$-	\$-	\$968
Loan/lease interest rate swaps	46,284	-	46,284	-	(46,284)	-
Repurchase arrangements	353,742	-	353,742	(353,742)	-	-
Total financial liabilities	\$400,994	\$ -	\$ 400,994	\$(353,742)	\$(46,284)	\$968

December 31, 2012

	Gross Amounts Not Offset in the Consolidated Balance Sheet					
	Gross Amount Recognized (In thousands)	Gross Amount Offset	Net Amount Recognized	Financial Instruments	Financial Collateral Pledged	Net Amount

Edgar Filing: BANCORPSOUTH INC - Form 10-Q

Financial assets:						
Derivatives:						
Forward commitments	\$4,168	\$ -	\$4,168	\$-	\$-	\$4,168
Loan/lease interest rate swaps	52,154	-	52,154	-	-	52,154
Total financial assets	\$56,322	\$ -	\$56,322	\$-	\$-	\$56,322
Financial liabilities:						
Derivatives:						
Forward commitments	\$622	\$ -	\$622	\$-	\$-	\$622
Loan/lease interest rate swaps	52,154	-	52,154	-	(52,154)	-
Repurchase arrangements	414,611	-	414,611	(414,611)	-	-
Total financial liabilities	\$467,387	\$ -	\$467,387	\$(414,611)	\$(52,154)	\$622

March 31, 2012

	Gross Amounts Not Offset in the Consolidated Balance Sheet					
	Gross Amount Recognized	Gross Amount Offset	Net Amount Recognized	Financial Instruments	Financial Collateral Pledged	Net Amount
	(In thousands)					
Financial assets:						
Derivatives:						
Forward commitments	\$2,963	\$ -	\$2,963	\$-	\$-	\$2,963
Loan/lease interest rate swaps	50,857	-	50,857	-	-	50,857
Total financial assets	\$53,820	\$ -	\$53,820	\$-	\$-	\$53,820
Financial liabilities:						
Derivatives:						
Forward commitments	\$351	\$ -	\$351	\$-	\$-	\$351
Loan/lease interest rate swaps	50,857	-	50,857	-	(50,857)	-
Repurchase arrangements	401,089	-	401,089	(401,089)	-	-
Total financial liabilities	\$452,297	\$ -	\$452,297	\$(401,089)	\$(50,857)	\$351

NOTE 14 – FAIR VALUE DISCLOSURES

“Fair value” is defined by FASB ASC 820, Fair Value Measurements and Disclosure (“FASB ASC 820”), as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity’s assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available under the circumstances. The hierarchy is broken down into the following three levels, based on the reliability of inputs:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs for the asset or liability that reflect the reporting entity’s own assumptions about the assumptions that market participants would use in pricing the asset or liability.

Determination of Fair Value

The Company uses the valuation methodologies listed below to measure different financial instruments at fair value. An indication of the level in the fair value hierarchy in which each instrument is generally classified is included. Where appropriate, the description includes details of the valuation models, the key inputs to those models as well as any significant assumptions.

Available-for-sale securities. Available-for-sale securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities'

relationship to other benchmark quoted securities. The Company's available-for-sale securities that are traded on an active exchange, such as the New York Stock Exchange, are classified as Level 1. Available-for-sale securities valued using matrix pricing are classified as Level 2. Available-for-sale securities valued using matrix pricing that has been adjusted to compensate for the present value of expected cash flows, market liquidity, credit quality and volatility are classified as Level 3.

Mortgage servicing rights. The Company records MSR's at fair value on a recurring basis with subsequent remeasurement of MSR's based on change in fair value. An estimate of the fair value of the Company's MSR's is determined by utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. All of the Company's MSR's are classified as Level 3. For additional information about the Company's valuation of MSR's, see Note 12, Mortgage Servicing Rights.

Derivative instruments. The Company's derivative instruments consist of commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. Fair value of these derivative instruments is measured on a recurring basis using recent observable market prices. The Company also enters into interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. The fair value of these instruments is either an observable market price or a discounted cash flow valuation using the terms of swap agreements but substituting original interest rates with prevailing interest rates ranging from 1.6% to 4.5%. The Company also considers the associated counterparty credit risk when determining the fair value of these instruments. The Company's interest rate swaps, commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans are classified as Level 3.

Loans held for sale. Loans held for sale are carried at the lower of cost or estimated fair value and are subject to nonrecurring fair value adjustments. Estimated fair value is determined on the basis of existing commitments or the current market value of similar loans. All of the Company's loans held for sale are classified as Level 2.

Impaired loans. Loans considered impaired under FASB ASC 310 are loans for which, based on current information and events, it is probable that the creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans are subject to nonrecurring fair value adjustments to reflect (1) partial write-downs that are based on the observable market price or current appraised value of the collateral, or (2) the full charge-off of the loan carrying value. All of the Company's impaired loans are classified as Level 3.

Other real estate owned. OREO is carried at the lower of cost or estimated fair value, less estimated selling costs and is subject to nonrecurring fair value adjustments. Estimated fair value is determined on the basis of independent appraisals and other relevant factors less an average of 7% for estimated selling costs. All of the Company's OREO is classified as Level 3.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables present the balances of the assets and liabilities measured at fair value on a recurring basis as of March 31, 2013 and 2012:

	March 31, 2013			Total
	Level 1	Level 2	Level 3	
Assets:	(In thousands)			
Available-for-sale securities:				
U.S. Government agencies	\$-	\$1,517,725	\$-	\$1,517,725
Government agency issued residential mortgage-backed securities	-	334,550	-	334,550
Government agency issued commercial mortgage-backed securities	-	196,459	-	196,459
Obligations of states and political subdivisions	-	550,475	-	550,475
Other	869	7,098	-	7,967
Mortgage servicing rights	-	-	41,478	41,478
Derivative instruments	-	-	49,392	49,392
Total	\$869	\$2,606,307	\$90,870	\$2,698,046
Liabilities:				
Derivative instruments	\$-	\$-	\$47,251	\$47,251

	March 31, 2012			Total
	Level 1	Level 2	Level 3	
Assets:	(In thousands)			
Available-for-sale securities:				
U.S. Government agencies	\$-	\$1,578,441	\$-	\$1,578,441
Government agency issued residential mortgage-backed securities	-	385,146	-	385,146
Government agency issued commercial mortgage-backed securities	-	31,647	-	31,647
Obligations of states and political subdivisions	-	568,642	-	568,642
Other	665	8,994	-	9,659
Mortgage servicing rights	-	-	35,668	35,668
Derivative instruments	-	-	53,057	53,057
Total	\$665	\$2,572,870	\$88,725	\$2,662,260
Liabilities:				
Derivative instruments	\$-	\$-	\$51,208	\$51,208

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the three-month periods ended March 31, 2013 and 2012:

	Mortgage Servicing Rights	Derivative Instruments (In thousands)	Available- for-sale Securities
Balance at December 31, 2012	\$37,882	\$2,911	\$-
Year to date net gains (losses) included in:			
Net income	(672)	(770)	-
Other comprehensive income	-	-	-
Purchases, sales, issuances and settlements, net	4,268	-	-
Transfers in and/or out of Level 3	-	-	-
Balance at March 31, 2013	\$41,478	\$2,141	\$-
Net unrealized gains (losses) included in net income for the quarter relating to assets and liabilities held at March 31, 2013	\$1,037	\$(770)	\$-

	Mortgage Servicing Rights	Derivative Instruments (In thousands)	Available- for-sale Securities
Balance at December 31, 2011	\$30,174	\$342	\$-
Year to date net gains included in:			
Net income	1,969	1,507	-
Other comprehensive income	-	-	-
Purchases, sales, issuances and settlements, net	3,525	-	-
Transfers in and/or out of Level 3	-	-	-
Balance at March 31, 2012	\$35,668	\$1,849	\$-
Net unrealized gains included in net income for the quarter relating to assets and liabilities held at March 31, 2012	\$3,697	\$1,507	\$-

Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The following tables present the balances of assets and liabilities measured at fair value on a nonrecurring basis as of March 31, 2013 and 2012:

	March 31, 2013				Total Losses
	Level 1	Level 2	Level 3	Total	
Assets:	(In thousands)				
Loans held for sale	\$-	\$105,523	\$-	\$105,523	\$-
Impaired loans	-	-	137,791	137,791	(11,658)
Other real estate owned	-	-	96,314	96,314	(31,507)

	March 31, 2012				Total Losses
	Level 1	Level 2	Level 3	Total	
Assets:	(In thousands)				
Loans held for sale	\$-	\$110,294	\$-	\$110,294	\$-

Impaired loans	-	-	211,112	211,112	(25,546)
Other real estate owned	-	-	167,808	167,808	(26,520)

Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments (“FASB ASC 825”), requires that the Company disclose estimated fair values for its financial instruments. Fair value estimates, methods and assumptions are set forth below for the Company's financial instruments.

Loans and Leases. Fair values are estimated for portfolios of loans and leases with similar financial characteristics. The fair value of loans and leases is calculated by discounting scheduled cash flows through the estimated maturity using rates the Company would currently offer customers based on the credit and interest rate risk inherent in the loan or lease. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market and borrower information. Estimated maturity represents the expected average cash flow period, which in some instances is different than the stated maturity. This entrance price approach results in a calculated fair value that would be different than an exit or estimated actual sales price approach and such differences could be significant. All of the Company's loans and leases are classified as Level 3.

Deposit Liabilities. Under FASB ASC 825, the fair value of deposits with no stated maturity, such as noninterest bearing demand deposits, interest bearing demand deposits and savings, is equal to the amount payable on demand as of the reporting date. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the prevailing rates offered for deposits of similar maturities. The Company's noninterest bearing demand deposits, interest bearing demand deposits and savings are classified as Level 1. Certificates of deposit are classified as Level 2.

Debt. The carrying amounts for federal funds purchased and repurchase agreements approximate fair value because of their short-term maturity. The fair value of the Company's fixed-term Federal Home Loan Bank (“FHLB”) advances is based on the discounted value of contractual cash flows. The discount rate is estimated using the prevailing rates available for advances of similar maturities. The fair value of the Company's junior subordinated debt is based on market prices or dealer quotes. The Company's federal funds purchased, repurchase agreements and junior subordinated debt are classified as Level 1. FHLB advances are classified as Level 2.

Lending Commitments. The Company's lending commitments are negotiated at prevailing market rates and are relatively short-term in nature. As a matter of policy, the Company generally makes commitments for fixed-rate loans for relatively short periods of time. Therefore, the estimated value of the Company's lending commitments approximates the carrying amount and is immaterial to the financial statements. The Company's lending commitments are classified as Level 1.

The following table presents carrying and fair value information of financial instruments at March 31, 2013 and December 31, 2012:

	March 31, 2013		December 31, 2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
(In thousands)				
Assets:				
Cash and due from banks	\$147,947	\$147,947	\$223,814	\$223,814
Interest bearing deposits with other banks	969,506	969,506	979,800	979,800
Available-for-sale securities	2,607,176	2,607,176	2,434,032	2,434,032
Net loans and leases	8,418,937	8,430,959	8,472,523	8,546,810
Loans held for sale	105,523	105,616	129,138	129,230
Liabilities:				
Noninterest bearing deposits	2,582,859	2,582,859	2,545,169	2,545,169
Savings and interest bearing deposits	6,053,066	6,053,066	5,945,281	5,945,281
Other time deposits	2,529,001	2,563,359	2,597,696	2,634,099
Federal funds purchased and securities sold under agreement to repurchase and other short-term borrowings	353,742	353,142	414,611	414,399
Long-term debt and other borrowings	193,863	205,655	193,867	205,072
Derivative instruments:				
Forward commitments to sell fixed rate mortgage loans	(968)	(968)	(536)	(536)
Commitments to fund fixed rate mortgage loans	3,666	3,666	4,081	4,081
Interest rate swap position to receive	45,727	45,727	51,517	51,517
Interest rate swap position to pay	(46,284)	(46,284)	(52,154)	(52,154)

NOTE 15 – OTHER NONINTEREST REVENUE AND EXPENSE

The following table details other noninterest revenue for the three months ended March 31, 2013 and 2012:

	Three months ended	
	2013	2012
March 31, (In thousands)		
Annuity fees	\$483	\$642
Brokerage commissions and fees	2,093	1,438
Bank-owned life insurance	1,887	2,613
Other miscellaneous income	4,284	4,377
Total other noninterest income	\$8,747	\$9,070

The following table details other noninterest expense for the three months ended March 31, 2013 and 2012:

	Three months ended March 31,	
	2013	2012
	(In thousands)	
Advertising	\$743	\$841
Foreclosed property expense	2,354	8,409
Telecommunications	2,099	2,206
Public relations	1,005	1,466
Data processing	2,468	2,764
Computer software	1,963	1,803
Amortization of intangibles	743	763
Legal	9,366	2,216
Postage and shipping	1,135	1,255
Other miscellaneous expense	16,092	18,244
Total other noninterest expense	\$37,968	\$39,967

NOTE 16 – COMMITMENTS AND CONTINGENT LIABILITIES

The nature of the Company's business ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative investigations and proceedings. Although the Company and its subsidiaries have developed policies and procedures to minimize the impact of legal noncompliance and other disputes, and endeavored to provide reasonable insurance coverage, litigation and regulatory actions present an ongoing risk.

The Company and its subsidiaries are engaged in lines of business that are heavily regulated and involve a large volume of financial transactions and potential transactions with numerous customers or applicants. From time to time, borrowers, customers, former employees and other third parties have brought actions against the Company or its subsidiaries, in some cases claiming substantial damages. Financial services companies are subject to the risk of class action litigation and, from time to time, the Company and its subsidiaries are subject to such actions brought against it. Additionally, the Bank is, and management expects it to be, engaged in a number of foreclosure proceedings and other collection actions as part of its lending and leasing collections activities, which, from time to time, have resulted in counterclaims against the Bank. Various legal proceedings have arisen and may arise in the future out of claims against entities to which the Company is a successor as a result of business combinations. The Company's insurance has deductibles, and will likely not cover all such litigation or other proceedings or the costs of defense. The Company and its subsidiaries may also be subject to enforcement actions by federal or state regulators, including the Securities and Exchange Commission, the Federal Reserve, the FDIC, the Consumer Financial Protection Bureau, the Department of Justice, state attorneys general and the Mississippi Department of Banking and Consumer Finance.

When and as the Company determines it has meritorious defenses to the claims asserted, it vigorously defends against such claims. The Company will consider settlement of claims when, in management's judgment and in consultation with counsel, it is in the best interests of the Company to do so.

The Company cannot predict with certainty the cost of defense, the cost of prosecution or the ultimate outcome of litigation and other proceedings filed by or against it, its directors, management or employees, including remedies or damage awards. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal proceedings as well as certain threatened claims (which are not considered incidental to the ordinary conduct of the Company's business) utilizing the latest and most reliable information available. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established. For matters where it is probable the Company will incur a loss and the amount can be reasonably estimated, the Company establishes an

accrual for the loss. Once established, the accrual is adjusted periodically to reflect any relevant developments. The actual cost of any outstanding legal proceedings or threatened claims, however, may turn out to be substantially higher than the amount accrued. Further, the Company's insurance will not cover all such litigation, other proceedings or claims, or the costs of defense.

While the final outcome of any legal proceedings, including those disclosed below, is inherently uncertain, based on the information available, advice of counsel and available insurance coverage, management believes that the litigation-related expense of \$8.1 million accrued as of March 31, 2013 is adequate and that any incremental liability arising from the Company's legal proceedings and threatened claims, including the matters described herein and those otherwise arising in the ordinary course of business, will not have a material adverse effect on the Company's business or consolidated financial condition. It is possible, however, that future developments could result in an unfavorable outcome for or resolution of any one or more of the lawsuits in which the Company or its subsidiaries are defendants, which may be material to the Company's results of operations for a given fiscal period.

On August 16, 2011, a shareholder filed a putative derivative action purportedly on behalf of the Company in the Circuit Court of Lee County, Mississippi, against certain current and past executive officers and the members of the Board of Directors of the Company. The plaintiff in this shareholder derivative lawsuit asserts that the individual defendants violated their fiduciary duties based upon allegations that the defendants issued materially false and misleading statements regarding the Company's business and financial results. In particular, the allegations relate to the Company's recording and reporting of its unaudited financial statements, including the allowance and provision for credit losses, and its internal control over financial reporting leading up to the filing of the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The plaintiff is seeking to recover alleged damages to the Company in an unspecified amount and equitable and/or injunctive relief. Although it is not possible to predict the ultimate resolution or financial liability with respect to this litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

In November 2010, the Company was informed that the Atlanta Regional Office of the SEC had issued an Order of Investigation concerning the Company. This investigation is ongoing and is primarily focused on the Company's recording and reporting of its unaudited financial statements, including the allowance and provision for credit losses, its internal control over financial reporting and its communications with the independent auditors prior to the filing of the Company's Annual Report on Form 10-K for the year ended December 31, 2009. In connection with its investigation, the SEC issued subpoenas for documents and testimony, with which the Company has fully complied. The Company is cooperating fully with the SEC. No claims have been made by the SEC against the Company or against any individuals affiliated with the Company. At this time, it is not possible to predict when or how the investigation will be resolved or the cost or potential liabilities associated with this matter.

On May 18, 2010, the Bank was named as a defendant in a class action lawsuit filed by an Arkansas customer of the Bank in the U.S. District Court for the Northern District of Florida. The suit challenges the manner in which overdraft fees were charged and the policies related to posting order of debit card and ATM transactions. The suit also makes a claim under Arkansas' consumer protection statute. The plaintiff is seeking to recover damages in an unspecified amount and equitable relief. The case was transferred to pending multi-district litigation in the U.S. District Court for the Southern District of Florida. On May 4, 2012, the judge presiding over the multi-district litigation entered an order certifying a class in this case and on March 4, 2013, the Eleventh Circuit Court of Appeals denied the Bank's petition for leave to appeal the class certification order. Notice to the certified class was sent, on or about May 3, 2013, primarily informing the class of the right to opt-out of the class and setting a deadline for same. There are significant uncertainties involved in any purported class action litigation. Although it is not possible to predict the ultimate resolution or financial liability with respect to this litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations. However, there can be no assurance that an adverse outcome or settlement would not have a material adverse effect on the Company's consolidated results of operations for a given fiscal period.

NOTE 17 – CORRECTION OF IMMATERIAL ERROR

During the quarter ended March 31, 2013, the Company identified an immaterial error in its cash flow statements for prior periods. The Company improperly reported losses on the sale and writedowns of OREO as Investing Activities instead of as a reconciling item within Operating Activities, as well as reported unsettled trade liabilities for

investment purchases as Operating Activities instead of Investing Activities. These changes had no impact to the overall total of cash inflows and outflows within the cash flow statements for prior periods. The Company has deemed these changes immaterial to its consolidated financial statement taken as a whole. The following table reflects the changes in the cash flow statements for prior periods:

37

	As Originally		As
	Reported	Adjustment	Adjusted
Quarter Ended March 31, 2012			
Net Cash provided by operating activities	\$44,556	\$(28,997)	\$15,559
Net cash provided by investing activities	44,197	28,997	73,194
Net cash provided by financing activities	262,019	-	262,019
Increase in cash and cash equivalents	350,772	-	350,772
Cash and cash equivalents at beginning of period	499,344	-	499,344
Cash and cash equivalents at end of period	\$850,116	\$-	\$850,116
Year Ended December 31, 2012			
Net cash provided by operating activities	\$133,331	\$4,365	\$137,696
Net cash provided by investing activities	292,473	(4,365)	288,108
Net cash provided by financing activities	278,466	-	278,466
Increase in cash and cash equivalents	704,270	-	704,270
Cash and cash equivalents at beginning of period	499,344	-	499,344
Cash and cash equivalents at end of period	\$1,203,614	\$-	\$1,203,614
Year Ended December 31, 2011			
Net cash provided by operating activities	\$256,425	\$21,332	\$277,757
Net cash provided by investing activities	661,840	(21,332)	640,508
Net cash used in financing activities	(691,007)	-	(691,007)
Increase in cash and cash equivalents	227,258	-	227,258
Cash and cash equivalents at beginning of period	272,086	-	272,086
Cash and cash equivalents at end of period	\$499,344	\$-	\$499,344

NOTE 18 – SUBSEQUENT EVENT

The Company is in the process of offering a voluntary early retirement offer (“VERO”) to certain employees who were eligible because they met job classification, age and years-of-service criteria. As a result of eligible employees accepting the VERO prior to the deadline of May 20, 2013, the Company expects to record a one-time pre-tax charge for additional salaries, net periodic pension costs and other employee benefits ranging from \$8.0 million to \$16.0 million relating to benefits provided to the VERO participants who accept the offer. Participants may elect to receive the pension plan enhancements in the form of lump sum or annuity payments. Should total lump sum distributions from the Company's pension plan for the year exceed a threshold of \$16.7 million, an additional pre-tax non-cash charge ranging from \$8.0 million to \$13.0 million would be incurred to accelerate amortization of items included in accumulated other comprehensive income related to pension assets.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

FORWARD-LOOKING STATEMENTS

Certain statements contained in this report may not be based on historical facts and are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by reference to a future period(s) or by the use of forward-looking terminology, such as “anticipate,” “assume,” “believe,” “estimate,” “expect,” “might,” “will,” “intend,” “indicated,” “could,” or “would,” or future or conditional verb tenses, and variations or negatives of these terms. These forward-looking statements include, without limitation, those relating to amortization expense for intangible assets, goodwill impairments, loan impairment, utilization of appraisals and inspections for real estate loans, maturity, renewal or extension of construction, acquisition and development loans, net interest revenue, fair value determinations, the amount of the Company’s non-performing loans and leases, credit quality, credit losses, liquidity, off-balance sheet commitments and arrangements, valuation of mortgage servicing rights, allowance and provision for credit losses, continued weakness in the economic environment, early identification and resolution of credit issues, utilization of non-GAAP financial measures, the ability of the Company to collect all amounts due according to the contractual terms of loan agreements, the Company’s reserve for losses from representation and warranty obligations, the Company’s foreclosure process related to mortgage loans, the resolution of non-performing loans that are collaterally dependent, real estate values, fully-indexed interest rates, interest rate risk, interest rate sensitivity, calculation of economic value of equity, impaired loan charge-offs, troubled debt restructurings, diversification of the Company’s revenue stream, liquidity needs and strategies, sources of funding, net interest margin, declaration and payment of dividends, future acquisitions and consideration to be used therefore, the use of proceeds from the Company’s underwritten public offering and the impact of certain claims, legal and administrative proceedings and pending litigation. We caution you not to place undue reliance on the forward-looking statements contained in this report, in that actual results could differ materially from those indicated in such forward-looking statements as a result of a variety of factors. These factors may include, but are not limited to, conditions in the financial markets and economic conditions generally, the adequacy of the Company’s provision and allowance for credit losses to cover actual credit losses, the credit risk associated with real estate construction, acquisition and development loans, losses resulting from the significant amount of the Company’s other real estate owned, limitations on the Company’s ability to declare and pay dividends, the impact of legal or administrative proceedings, the availability of capital on favorable terms if and when needed, liquidity risk, governmental regulation, including the Dodd Frank Act, and supervision of the Company’s operations, the short-term and long-term impact of changes to banking capital standards on the Company’s regulatory capital and liquidity, the impact of regulations on service charges on the Company’s core deposit accounts, the susceptibility of the Company’s business to local economic and environmental conditions, the soundness of other financial institutions, changes in interest rates, the impact of monetary policies and economic factors on the Company’s ability to attract deposits or make loans, volatility in capital and credit markets, reputational risk, the impact of hurricanes or other adverse weather events, any requirement that the Company write down goodwill or other intangible assets, diversification in the types of financial services the Company offers, the Company’s ability to adapt its products and services to evolving industry standards and consumer preferences, competition with other financial services companies, risks in connection with completed or potential acquisitions, the Company’s growth strategy, interruptions or breaches in the Company’s information system security, the failure of certain third party vendors to perform, unfavorable ratings by ratings agencies, dilution caused by the Company’s issuance of any additional shares of its common stock to raise capital or acquire other banks, bank holding companies, financial holding companies and insurance agencies, other factors generally understood to affect the financial results of financial services companies and other factors detailed from time to time in the Company’s press releases and filings with the Securities and Exchange Commission. We undertake no obligation to update these

forward-looking statements to reflect events or circumstances that occur after the date of this report.

OVERVIEW

BancorpSouth, Inc. (the “Company”) is a regional financial holding company headquartered in Tupelo, Mississippi with \$13.4 billion in assets at March 31, 2013. BancorpSouth Bank (the “Bank”), the Company’s wholly-owned banking subsidiary, has commercial banking operations in Mississippi, Tennessee, Alabama,

Arkansas, Texas, Louisiana, Florida and Missouri. The Bank's insurance agency subsidiary also operates an office in Illinois. The Bank and its consumer finance, credit insurance, insurance agency and brokerage subsidiaries provide commercial banking, leasing, mortgage origination and servicing, insurance, brokerage and trust services to corporate customers, local governments, individuals and other financial institutions through an extensive network of branches and offices.

Management's discussion and analysis provides a narrative discussion of the Company's financial condition and results of operations. For a complete understanding of the following discussion, you should refer to the unaudited consolidated financial statements for the three-month periods ended March 31, 2013 and 2012 and the notes to such financial statements found under "Part I, Item 1. Financial Statements" of this report. This discussion and analysis is based on reported financial information. The information that follows is provided to enhance comparability of financial information between years and to provide a better understanding of the Company's operations.

As a financial holding company, the financial condition and operating results of the Company are heavily influenced by economic trends nationally and in the specific markets in which the Company's subsidiaries provide financial services. Generally, during the past several years, the pressures of the national and regional economic cycle have created a difficult operating environment for the financial services industry. The Company is not immune to such pressures and the continuing economic downturn has had a negative impact on the Company and its customers in all of the markets that it serves. While this impact was reflected in the credit quality measures during 2010 and 2011, the Company's financial condition improved during 2012 as reflected by decreases in the allowance for credit losses, net charge-offs, total NPLs and total non-performing assets ("NPAs"), when compared to 2011 and 2010. The Company's financial condition continued to improve during the first quarter of 2013, as the allowance for credit losses, net charge-offs, total NPLs and total NPAs decreased at March 31, 2013 compared to December 31, 2012 and March 31, 2012. Management believes that the Company is better positioned with respect to overall credit quality as evidenced by this improvement in credit quality metrics at March 31, 2013 compared to December 31, 2012 and March 31, 2012. Management believes, however, that continued weakness in the economic environment could adversely affect the strength of the credit quality of the Company's assets overall. Therefore, management will continue to focus on early identification and resolution of any credit issues.

The largest source of the Company's revenue is derived from the operation of its principal operating subsidiary, the Bank. The financial condition and operating results of the Bank are affected by the level and volatility of interest rates on loans, investment securities, deposits and other borrowed funds, and the impact of economic downturns on loan demand, collateral value and creditworthiness of existing borrowers. The financial services industry is highly competitive and heavily regulated. The Company's success depends on its ability to compete aggressively within its markets while maintaining sufficient asset quality and cost controls to generate net income.

The information that follows is provided to enhance comparability of financial information between periods and to provide a better understanding of the Company's operations:

SELECTED FINANCIAL DATA

	Three months ended		March 31,	
	2013		2012	
	(Dollars in thousands, except per share data)			
Earnings Summary:				
Total interest revenue	\$ 113,027		\$ 125,375	
Total interest expense	14,949		19,765	
Net interest income	98,078		105,610	
Provision for credit losses	4,000		10,000	
Noninterest income	71,318		72,360	
Noninterest expense	135,371		135,680	
Income before income taxes	30,025		32,290	
Income tax expense	9,220		9,424	
Net income	\$ 20,805		\$ 22,866	
Balance Sheet - Period-end balances:				
Total assets	\$ 13,393,135		\$ 13,307,572	
Total securities	2,607,176		2,573,535	
Loans and leases, net of unearned income	8,581,538		8,737,923	
Total deposits	11,164,926		11,082,322	
Long-term debt	33,500		33,500	
Total shareholders' equity	1,465,180		1,392,199	
Balance Sheet-Average Balances:				
Total assets	\$ 13,249,374		\$ 13,088,358	
Total securities	2,520,414		2,507,941	
Loans and leases, net of unearned income	8,580,329		8,791,542	
Total deposits	11,090,989		11,043,952	
Long-term debt	33,500		33,500	
Total shareholders' equity	1,462,140		1,363,709	
Common Share Data:				
Basic earnings per share	\$ 0.22		\$ 0.25	
Diluted earnings per share	0.22		0.25	
Cash dividends per share	0.01		0.01	
Book value per share	15.39		14.74	
Tangible book value per share	12.33		11.70	
Dividend payout ratio	4.55	%	4.00	%
Financial Ratios (Annualized):				
Return on average assets	0.64	%	0.70	%
Return on average shareholders' equity	5.77		6.74	
Total shareholders' equity to total assets	10.94		10.46	
Tangible shareholders' equity to tangible assets	8.96		8.49	
Net interest margin-fully taxable equivalent	3.37		3.66	

Credit Quality Ratios (Annualized):				
Net charge-offs to average loans and leases	0.27	%	1.06	%
Provision for credit losses to average loans and leases	0.19		0.45	
Allowance for credit losses to net loans and leases	1.89		2.08	
Allowance for credit losses to NPLs	78.54		63.73	
Allowance for credit losses to NPAs	53.61		40.12	
NPLs to net loans and leases	2.41		3.26	
NPAs to net loans and leases	3.53		5.18	
Capital Adequacy:				
Tier 1 capital	14.06	%	13.22	%
Total capital	15.31		14.47	
Tier 1 leverage capital	10.33		9.85	

In addition to financial ratios based on measures defined by accounting principles generally accepted in the United States (“U.S. GAAP”), the Company utilizes tangible shareholders’ equity and tangible asset measures when evaluating the performance of the Company. Tangible shareholders’ equity is defined by the Company as total shareholders’ equity less goodwill and identifiable intangible assets. Tangible assets are defined by the Company as total assets less goodwill and identifiable intangible assets. Management believes the ratio of tangible shareholders’ equity to tangible assets to be important to investors who are interested in evaluating the adequacy of the Company’s capital levels. Tangible book value per share is defined by the Company as tangible shareholders’ equity divided by total common shares outstanding. Management believes that tangible book value per share is important to investors who are interested in changes from period to period in book value per share exclusive of changes in intangible assets. The following table reconciles tangible assets and tangible shareholders’ equity as presented above to U.S. GAAP financial measures as reflected in the Company’s unaudited consolidated financial statements:

	March 31,	
	2013	2012
	(Dollars in thousands)	
Tangible Assets:		
Total assets	\$ 13,393,135	\$ 13,307,572
Less: Goodwill	275,173	271,297
Other identifiable intangible assets	16,586	15,850
Total tangible assets	\$ 13,101,376	\$ 13,020,425
Tangible Shareholders' Equity		
Total shareholders' equity	\$ 1,465,180	\$ 1,392,199
Less: Goodwill	275,173	271,297
Other identifiable intangible assets	16,586	15,850
Total tangible shareholders' equity	\$ 1,173,421	\$ 1,105,052
Total shares outstanding	95,174,441	94,436,177
Tangible shareholders' equity to tangible assets	8.96	% 8.49
Tangible book value per share	\$ 12.33	\$ 11.70

FINANCIAL HIGHLIGHTS

The Company reported net income of \$20.8 million for the first quarter of 2013, compared to net income of \$22.9 for the same quarter of 2012. The decrease in net interest income was the most significant factor contributing to the decrease in net income, as net interest revenue was \$98.1 million for the first quarter of 2013, compared to \$105.6 million for the first quarter of 2012. The decrease in net interest revenue was partially offset by the decrease in the provision for credit losses, as the provision in the first quarter of 2013 was \$4.0 million, compared to a provision of \$10.0 million for the first quarter of 2012. The decrease in the provision for credit losses reflected the impact of a decrease in NPL formation during the first three months of 2013, as NPLs decreased from \$233.6 million at December 31, 2012 to \$207.0 million at March 31, 2013. Net charge-offs decreased to \$5.9 million, or 0.27% of average loans and leases, during the first quarter of 2013, compared to \$23.3 million, or 1.06% of average loans and leases, during the first quarter of 2012. The impact of the economic environment continues to be evident on real estate construction, acquisition and development loans and more specifically on residential construction, acquisition and development

loans. Prior to 2012, many of these loans had become collateral-dependent, requiring recognition of an impairment loss to reflect the decline in real estate values. During 2012 and the first three months of 2013, the Company continued its focus on improving credit quality and reducing NPLs especially in the real estate construction, acquisition and development loan portfolio as evidenced by the decrease in that portfolio's nonaccrual loans of \$14.9 million to \$51.7 million at March 31, 2013 from \$66.6 million at December 31, 2012 and a decrease of \$63.9 million from \$115.6 million at March 31, 2012.

The primary source of revenue for the Company is the net interest revenue earned by the Bank. Net interest revenue is the difference between interest earned on loans, investments and other earning assets and interest paid on deposits and other obligations. Net interest revenue was \$98.1 million for the first quarter of 2013, a decrease of \$7.5 million, or 7.1%, from \$105.6 million for the first quarter of 2012. Net interest revenue is affected by the general level of interest rates, changes in interest rates and changes in the amount and composition of interest earning assets and interest bearing liabilities. The Company's objective is to manage those assets and liabilities to maximize net interest revenue, while balancing interest rate, credit, liquidity and capital risks. The decrease in net interest revenue for the first quarter of 2013 compared to the first quarter of 2012 was a result of the decrease in interest revenue that resulted from the declining interest rate environment combined with the low loan demand and loans re-pricing at lower rates, both at maturity and, in some cases, prior to maturity. Interest revenue decreased \$12.3 million, or 9.8%, in the first quarter of 2013 compared to the first quarter of 2012. While loan demand has been weak, the Company has managed to replace some loan runoff with new loan production, primarily in its Alabama, Greater Memphis Area, Texas and Louisiana markets. The decrease in interest revenue was somewhat offset by the decrease in interest expense, as the Company experienced an increase in lower rate savings deposits and noninterest demand deposits and a decrease in higher rate other time deposits, which resulted in a decrease in interest expense of \$4.8 million, or 24.4%, in the first quarter of 2013 compared to the first quarter of 2012.

The Company attempts to diversify its revenue stream by increasing the amount of revenue received from mortgage lending operations, insurance agency activities, brokerage and securities activities and other activities that generate fee income. Management believes this diversification is important to reduce the impact of fluctuations in net interest revenue on the overall operating results of the Company. Noninterest revenue decreased \$1.0 million, or 1.4%, for the first quarter of 2013 compared to the first quarter of 2012. One of the primary contributors to the decrease in noninterest revenue was the decrease in mortgage lending revenue to \$12.3 million for the first quarter of 2013 compared to \$15.1 million for the first quarter of 2012. The decrease in mortgage lending revenue was primarily related to the change in fair value of MSRs. The fair value of MSRs increased \$1.0 million during the first quarter of 2013 compared to \$3.7 million during the first quarter of 2012. Mortgage origination volume remained relatively stable, increasing 7.8% to \$425.9 million for the first quarter of 2013 compared to \$395.1 million for the first quarter of 2012. While mortgage origination volume increased 7.8% for the first quarter of 2013 compared to the first quarter of 2012, mortgage origination revenue decreased 5.5% to \$9.2 million for the first quarter of 2013 compared to \$9.7 million for the first quarter of 2012.

Also contributing to the decrease in noninterest revenue was the decrease of 15.1% in service charges to \$12.8 million in the first quarter of 2013 from \$15.1 million in the first quarter of 2012. Bank-owned life insurance revenue decreased 27.8% for the first quarter of 2013 compared to the first quarter of 2012 as a result of the Company recording life insurance proceeds of approximately \$872,000 during the first three months of 2012 with no such life insurance proceeds recorded during the first three months of 2013. The decrease in noninterest revenue was partially offset by the increase in insurance commissions. Insurance commissions increased 15.1% to \$26.6 million for the first quarter of 2013 compared to \$23.2 million for the first quarter of 2012 as a result of new policies written and growth from existing customers. There were no significant non-recurring noninterest revenue items during the first quarter of 2013 or 2012.

Total noninterest expense remained relatively stable for the first quarter of 2013 compared to the first quarter of 2012. Foreclosed property expense decreased 72.0% for the first quarter of 2013 compared to the first quarter of 2012. Foreclosed property expense decreased primarily as a result of the Company experiencing gains on the sale and smaller writedowns of OREO. The decrease in foreclosed property expense was somewhat offset by the increase in salaries, employee benefits and legal fees. Salaries and employee benefits expense increased to \$79.4 million for the first quarter of 2013, compared to \$74.9 million for the first quarter of 2012. The increase in salaries and employee benefits was primarily related to increases in employee benefits and commissions during the first quarter of 2013 compared to the same period of 2012. Legal expense increased to \$9.4 million in the first quarter of 2013 from \$2.2 million in the first quarter of 2012 primarily as a result of a charge of \$6.8 million to legal expense that was recorded to increase our litigation reserve related to various legal matters. The Company continues to focus attention on controlling noninterest expense. The major components of net income are discussed in more detail in the various

sections that follow.

43

RESULTS OF OPERATIONS

Net Interest Revenue

Net interest revenue is the difference between interest revenue earned on assets, such as loans, leases and securities, and interest expense paid on liabilities, such as deposits and borrowings, and continues to provide the Company with its principal source of revenue. Net interest revenue is affected by the general level of interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest bearing liabilities. The Company's long-term objective is to manage interest-earning assets and interest-bearing liabilities to maximize net interest revenue, while balancing interest rate, credit and liquidity risk. Net interest margin is determined by dividing fully taxable equivalent net interest revenue by average earning assets. For purposes of the following discussion, revenue from tax-exempt loans and investment securities has been adjusted to a fully taxable equivalent ("FTE") basis, using an effective tax rate of 35%. The following table presents average interest earning assets, average interest bearing liabilities, net interest revenue-FTE, net interest margin-FTE and net interest rate spread for the three months ended March 31, 2013 and 2012:

	Three months ended March 31,							
	2013 Average Balance	Interest	Yield/ Rate		2012 Average Balance	Interest	Yield/ Rate	
ASSETS	(Dollars in millions, yields on taxable equivalent basis)							
Loans and leases (net of unearned income) (1)(2)	\$8,580.4	\$99.9	4.72	%	\$8,791.5	\$109.9	5.03	%
Loans held for sale	90.2	0.7	3.02	%	61.3	0.5	3.57	%
Available-for-sale securities:								
Taxable (3)	2,073.7	8.7	1.70	%	2,058.9	11.3	2.20	%
Non-taxable (4)	446.7	6.1	5.53	%	449.1	6.5	5.86	%
Federal funds sold, securities purchased under agreement to resell and short-term investments	963.6	0.6	0.25	%	603.9	0.4	0.27	%
Total interest earning assets and revenue	12,154.6	116.0	3.87	%	11,964.7	128.6	4.32	%
Other assets	1,261.0				1,325.8			
Less: Allowance for credit losses	(166.2)				(202.1)			
Total	\$13,249.4				\$13,088.4			
LIABILITIES AND SHAREHOLDERS' EQUITY								
Deposits:								