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## KANSAS CITY SOUTHERN

Form 8-K
August 01, 2003


ITEM 5. OTHER EVENTS AND REGULATION FD DISCLOSURE

Kansas City Southern ("KCS" or "Company") is filing under Item 5 of this Current Report on Form 8-K the information included as Exhibit 99.1 of this report. Exhibit 99.1 is the Company's press release, dated July 30, 2003, announcing KCS's second quarter 2003 earnings and operating results.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
(c)

Exhibits

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| EXHIBIT NO. <br> (99) | DOCUMENT <br> Additional Exhibits |
| :---: | :---: |
| 99.1 | Press Release issued by Kansas City Southern dated July 30, 2003 entitled, "Kansas City Southern Reports Second Quarter 2003 Earnings," is attached hereto as Exhibit 99.1 |
| 99.2 | The following schedules are attached hereto as Exhibit 99.2 - Kansas City Southern Operating Statements, Kansas City Southern Railway Carloadings by Commodity, Kansas City Southern Consolidated Balance Sheets |

ITEM 9. REGULATION FD DISCLOSURE (RESULTS OF OPERATIONS AND
FINANCIAL CONDITION UNDER ITEM 12)

Kansas City Southern ("KCS" or "Company") is filing under Item 9 and Item 12 of this Current Report on Form 8-K the information included as Exhibit 99.2 of this report in accordance with interim procedures promulgated by the Securities and Exchange Commission in Release No. 33-8216. Included in Exhibit 99.2 are schedules regarding certain financial information discussed at the Company's second quarter 2003 analyst presentation and conference call.

The information included in this Current Report on Form 8-K, including Exhibit 99.2, is required by Item 12 of Form $8-K$ furnished pursuant to Item 9 and Item 12 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934 , the Company has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

> Kansas City

Southern

Date: August 1, 2003
By: /S/ LOUIS G. VAN HORN
----------------------------------
Louis G. Van Horn
Vice President and Comptroller (Principal Accounting Officer)

EXHIBIT 99.1

KANSAS CITY SOUTHERN PRESS RELEASE
Cathedral Square - 427 West 12 TH Street - P.O. Box 219335
Kansas City, Missouri 64121-9335
NYSE SYMBOL: KSU

Date: July 30, 2003

Media Contact: William H. Galligan
Phone: 816/983-1551

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## KANSAS CITY SOUTHERN REPORTS SECOND QUARTER 2003 EARNINGS

## EARNINGS ANALYSIS \& COMMENTARY

Kansas City Southern (KCS or Company) (NYSE: KSU) reported a net loss of $\$ 0.5$ million for the second quarter of 2003 compared to net income of $\$ 14.5$ million (\$0.23 per diluted share) for the second quarter of 2002 . Results for the second quarter of 2003 were negatively affected by lower earnings from Grupo Transportacion Ferroviaria Mexicana, S.A. de C.V. (Grupo TFM), which reported to KCS, under the equity method, a loss of $\$ 2.3$ million for the quarter. Grupo TFM's net income was impacted by deferred tax expense (as calculated under U.S. GAAP) primarily tied to the strengthened Mexican peso versus the U.S. dollar and the impact of lower future Mexican corporate tax rates on Grupo TFM's deferred tax assets. Grupo TFM reported a deferred tax provision of $\$ 8.9$ million for second quarter 2003 compared with a $\$ 33.6$ million deferred tax benefit for the comparable 2002 period. KCS consolidated second quarter revenues were $\$ 146.3$ million, a $5 \%$ increase over second quarter 2002. KCS earnings per share for the quarter ended June 30, 2003 were impacted by the accumulated dividends for the 4.25\% Redeemable Cumulative Convertible Perpetual Preferred Stock issued on April 29, 2003. These preferred dividends reduced earnings per share by two cents.

For the six months ended June 30,2003 , consolidated net income was $\$ 13.1$ million ( $\$ 0.19$ per diluted share) compared with $\$ 26.2$ million ( $\$ 0.42$ per diluted share) for the six months ended June 30 , 2002. This $\$ 13.1$ million decrease was the result of a $\$ 12.1$ million decline in equity in net earnings of unconsolidated affiliates, a $\$ 10.3$ million increase in costs and expenses, and a $\$ 6.0$ million decline in other income. Partially offsetting these charges was a one-time $\$ 8.9$ million benefit (net of tax) booked in first quarter 2003 relating to the cumulative effect of a required change in accounting for removal costs of certain track structure assets. The first six months of 2002 included a $\$ 4.4$ million gain from the sale of Mexrail, Inc. (Mexrail) to TFM, S.A. de C.V. (TFM) and debt retirement costs of $\$ 4.3$ million.

Diluted earnings per share information (1):

|  | SECOND QUARTER |  | YTD THROUGH 6/30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
| U.S. Operations | 0.07 | 0.09 | 0.10 | 0.27 |
| Grupo TFM and PCRC (including allocated interest) | (0.10) | 0.14 | (0.05) | 0.15 |
| INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE | (0.03) | 0.23 | 0.05 | 0.42 |

net of income taxes

NET INCOME

| - | - | 0.14 | - |
| ---: | ---: | ---: | ---: |
| ----- | ------ | ---------- |  |
| $(0.03)$ | 0.23 | 0.19 | 0.42 |

SECOND QUARTER
Consolidated operating income was $\$ 14.2$ million for the second quarter of 2003 compared to $\$ 14.5$ million for the second quarter of 2002 . Second quarter 2003 consolidated revenues increased $\$ 7.1$ million compared to second quarter 2002 . Consolidated costs and expenses increased by $\$ 7.4$ million quarter-to-quarter due principally to increases in fuel, casualties and insurance, purchased services, and depreciation. Other income declined $\$ 2.9$ million quarter-to-quarter primarily resulting from lower gains recorded on the sales of property in second quarter.

Second quarter 2003 revenues from the Company's principal operating subsidiary, The Kansas City Southern Railway Company (KCSR) were \$144.6 million, an increase of $\$ 7.1$ million over second quarter 2002 . Revenues improved throughout most commodity groups at KCSR, including agriculture \& minerals, paper \& forest products, intermodal and coal. Agriculture \& mineral revenues increased approximately $\$ 3.4$ million due to growth in food products, ores and minerals, and domestic grain. Paper \& forest product revenues increased approximately $\$ 4.3$ million propelled by significant increases in pulp and paper, and lumber. Intermodal revenues increased approximately $\$ 0.4$ million based on continued growth in intermodal traffic with Norfolk Southern and CSX, and coal revenues were approximately $\$ 0.5$ million higher quarter to quarter on increased volumes. The only commodity group to experience a decline in the second quarter of 2003 was chemical \& petroleum products with revenues approximately $\$ 3.2$ million off those of second quarter 2002. Plastics and petroleum were responsible for virtually the entire decrease quarter-to-quarter. Persistently high natural gas prices contributed to the shortfall in those two commodity areas.


#### Abstract

(1) The components of the diluted earnings per share information include measurements that are not presented under accounting principles generally accepted in the United States of America ("U.S. GAAP"). This presentation includes an internal allocation of interest expense from U.S. operations to Grupo TFM. Management believes this interest expense allocation results in a more accurate reflection of the diluted earnings per share relating to the contribution of Grupo TFM to the consolidated net income of KCS. The interest expense allocation is based upon the initial amount of capital invested by KCS in Grupo TFM and is calculated utilizing a blended interest rate applicable to the Company's indebtedness composition. This measurement is presented to provide the reader of these financial statements with a better understanding of the impact of financing costs on the earnings per share related to KCS's investment in Grupo TFM. The nearest GAAP measurement is net income, which is included in the consolidated statements of income included in this press release.


Second quarter 2003 KCSR expenses increased $\$ 6.4$ million compared with second quarter 2002 due primarily to higher expenses for depreciation (\$2.2 million), fuel (\$2.0 million), purchased services (\$1.5 million), and casualties and insurance ( $\$ 0.6$ million). KCSR fuel costs rose quarter-to-quarter due to a $24 \%$ increase in the average price per gallon. KCSR's fuel conservation program achieved a $1 \%$ decrease in fuel consumption quarter-to-quarter despite a $4 \%$ increase in carloadings. Depreciation expense increased principally from the company- wide installation of the Management Control System (MCS) computer operating system in July 2002. KCSR's second quarter 2003 operating ratio was

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$86.9 \%$ compared with $86.7 \%$ for second quarter 2002 , and was improved from the 93.3\% operating ratio in first quarter 2003.

Equity in earnings from Grupo TFM decreased approximately $\$ 15.3$ million quarter-to-quarter, primarily due to the $\$ 42.5$ million increase in the U.S. GAAP deferred tax expense reported at Grupo TFM resulting from the impact to the tax provisions of a strengthened Mexican peso versus the U.S. dollar, and lower future Mexican corporate tax rates. Grupo TFM's second quarter 2003 revenues decreased $\$ 9.7$ million (5\%) compared with second quarter of last year in part the result of a shift in the U.S. dollar/Mexican peso exchange rate (estimated impact of $\$ 4.2$ million of $\$ 9.7$ million decrease). Grupo TFM's revenues increased 5\% compared to the first quarter of 2003. As calculated under U.S. GAAP, Grupo TFM's operating expenses were approximately $\$ 11.2$ million (12\%) higher quarter-to-quarter primarily due to a $\$ 11.0$ million increase in a deferred profit-sharing charge, and a $\$ 4$ million, or $33 \%$ increase in fuel expense.

Also affecting equity in earnings was the impact of the Company's increased ownership of Grupo TFM to $46.6 \%$ from $36.9 \%$, which the Company obtained indirectly in July 2002 through the purchase by TFM of the Mexican government's 24.6\% ownership of Grupo TFM. Interest expense at Grupo TFM increased approximately $\$ 7.2$ million in second quarter 2003 compared with second quarter 2002 primarily due to increased financing costs related to the acquisition of the Mexican government's ownership share. The Company reports its equity in Grupo TFM under U.S. GAAP while Grupo TFM reports under International Accounting Standards (IAS).

## Year-to-Date

KCS's consolidated revenues of $\$ 286.5$ million for the first six months of 2003 improved by $\$ 3.4$ million over the prior year's six-month period. Consolidated operating income was $\$ 21.0$ million, compared with $\$ 27.9$ million for the 2002 period. Year-to-date 2003 revenues for KCSR were $\$ 283.4$ million, an increase of $\$ 4.2$ million from the previous year's six-month period. KCSR's year-to-date 2003 costs and expenses were $\$ 12.1$ million higher compared to the prior year resulting primarily from increases in fuel costs (\$5.3 million), depreciation (\$4.0 million), purchased services (\$3.9 million), and compensation and fringes (\$2.4 million). Partially offsetting these increases was a $\$ 4.2$ million reduction in car hire and equipment lease costs for the first six months of 2003 compared to prior year six-month period.

The Company's equity in earnings from Grupo TFM for the six-month period ending June 30, 2003, decreased by approximately $\$ 13.2$ million, principally due to a reduction of $\$ 24.8$ million of deferred tax benefits (calculated under U.S. GAAP) recorded by Grupo TFM. Also affecting the six-month period were a $\$ 12$ million decrease in revenues, and a $\$ 15.0$ million increase in operating expenses. Grupo TFM revenues were affected by the approximately $\$ 21.9$ million impact of the shift in peso/dollar exchange rates, and a $23 \%$ decrease in automobile volume related to lower North American automobile sales. Also impacting equity in earnings from Grupo TFM were the Company's increased ownership percentage of Grupo TFM, and higher interest expense at Grupo TFM due to the July 2002 acquisition of the Mexican government's $24.6 \%$ ownership share.

KCS's consolidated year-to-date interest expense increased \$1.4 million (6\%) from the same prior year period as a result of higher interest rates caused by a shift to fixed-rate debt. Other income for the first six months of 2003 was $\$ 2.8$ million, $\$ 6$ million less than comparable 2002 , due to a decline on sales of non-operating property. In the first half of 2002 , the Company recorded a charge of $\$ 4.3$ million related to debt retirement costs.

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Michael R. Haverty, KCS's Chairman, President and Chief Executive Officer stated, "We are encouraged that during the second quarter, a number of KCSR's operating and business metrics showed significant improvement. Train operating performance showed steady improvement and we are making headway with our asset utilization. Revenues in almost all of our business groups improved and we are cautiously optimistic that the national economy is strengthening, which we believe will allow us to build on this positive trend. Two items of concern are stubbornly high fuel prices and the current high price of natural gas that is having a negative impact on the plastics and petroleum industries, key components of our chemical \& petroleum business.
"While it is clear that Grupo TFM revenues have been impacted by the North American economy, the increase in revenues in the second quarter over the first quarter is an indicator that business is picking up there as well. The reduction in equity earnings from Grupo TFM in the second quarter of 2003 is almost totally the product of U.S. GAAP tax calculations and is not tied to any underlying weakness in the franchise. Grupo TFM continues to strengthen its infrastructure and improve its operations and customer service. We believe it is still the railroad with the greatest growth potential in North America.
"The NAFTA Rail transaction continues to move ahead. During the second quarter, Mexico's Competition Commission ruled that the change in majority ownership would not adversely affect competition. In August, we expect a ruling from the Foreign Investment Commission, the other Mexican regulatory entity that must endorse the transaction. We were also pleased with the decision of the Court of the First Circuit in Mexico reaffirming TFM's right to the Value Added Tax (VAT) refund and remanding the case back to the Fiscal Court. We will continue to monitor closely the regulatory, legal and financial developments in the United States and Mexico that have bearing on the proposed NAFTA Rail transaction.
"With MCS now fully integrated into KCSR rail operations and having a significantly positive impact on service and operating efficiencies throughout our system, and with an economy beginning to pick up some steam, KCS looks forward to attaining financial and operational improvements during the second half of 2003."

KCS is comprised of, among others, The Kansas City Southern Railway Company ("KCSR") and equity investments in Grupo TFM, Southern Capital Corporation ("Southern Capital") and Panama Canal Railway Company ("PCRC").

This press release includes statements concerning potential future events involving the Company, which could materially differ from the events that actually occur. The differences could be caused by a number of factors including those factors identified in a Current Report on Form 8-K dated December 11, 2001 filed by the Company with the Securities and Exchange Commission ("SEC") (Commission file no. 1-4717). The Company will not update any forward-looking statements in this press release to reflect future events or developments.
(Financial Information Attached)

KANSAS CITY SOUTHERN
CONSOLIDATED STATEMENTS OF INCOME
(dollars in millions, except per share data) (Unaudited)

|  | 2003 |  | 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ | 146.3 | \$ | 139.2 |
| Costs and expenses |  | 116.1 |  | 110.1 |
| Depreciation and amortization |  | 16.0 |  | 14.6 |
| Operating income |  | 14.2 |  | 14.5 |
| Equity in net earnings (losses) of unconsolidated affiliates: Grupo Transportacion Ferroviaria Mexicana, S.A. de C.V. |  | (2.3) |  | 13.0 |
| Other |  | (0.2) |  | (1.3) |
| Gain on sale of Mexrail, Inc. |  | - |  | - |
| Interest Expense |  | (11.7) |  | (10.5) |
| Debt retirement costs |  | - |  | (4.3) |
| Other income |  | 1.5 |  | 4.4 |
| Income before income taxes and cumulative effect of accounting change |  | 1.5 |  | 15.8 |
| Income tax provision |  | 2.0 |  | 1.3 |
| Income (loss) before cumulative effect of accounting change |  | (0.5) |  | 14.5 |
| Cumulative effect of accounting change, net of income taxes |  | - |  | - |
| Net income (loss) | \$ | (0.5) | \$ | 14.5 |
| Preferred stock dividends |  | 1.3 |  | 0.1 |
| Net income (loss) available to Common shareholders | \$ | (1.8) | \$ | 14.4 |
| Per Share Data: |  |  |  |  |
| Basic Weighted Average Common shares outstanding (in thousands) | 61,649 |  | 60,095 |  |
| Basic Earnings (Loss) per Common share |  |  |  |  |
| Cumulative effect of accounting change |  |  |  |  |
| Net income (loss) | \$ | (0.03) | \$ | 0.24 |
| Diluted Weighted Average Common shares outstanding (in thousands) 62, 62,649 627 <br> Diluted Earnings (Loss) per Common share |  |  |  |  |
| Income (loss) before cumulative effect of accounting change Cumulative effect of accounting change | \$ | (0.03) | \$ | 0.23 |
| Net income (loss) | (0.03) |  | \$ 0.23 |  |

GRUPO TRANSPORTACION FERROVIARIA MEXICANA
CONSOLIDATED INCOME STATEMENT
U.S. GAAP BASIS
(\$ in Thousands)

|  | Second Qtr Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| OPERATING REVENUE |  | 176,594 |  | 186,315 |
| OPERATING EXPENSES |  | 143,786 |  | 131,637 |
| OPERATING PROFIT |  | 32,808 |  | 54,678 |
| INTEREST EXPENSE |  | $(28,136)$ |  | $(20,947)$ |
| EXCHANGE GAIN/ (LOSS) |  | 2,113 |  | $(12,127)$ |
| OTHER INCOME (EXPENSE) |  | $(3,588)$ |  | (151) |
| Pre Tax Income |  | 3,197 |  | 21,453 |
| INCOME TAX PROVISION (BENEFIT) |  | 8,871 |  | $(33,638)$ |
| INCOME BEFORE MINORITY INTEREST |  | $(5,674)$ |  | 55,091 |
| MINORITY INTEREST |  | 981 |  | $(10,606)$ |
| NET INCOME | \$ | $(4,693)$ | \$ | 44,485 |
| U.S. GAAP OPERATING RATIO |  | 81.42\% |  | $70.65 \%$ |
| KCS EQUITY IN NET EARNINGS OF GRUPO TFM | \$ | $(2,272)$ | \$ | 12,956 |
| LESS: ALLOCATION OF INTEREST |  | $(3,776)$ |  | $(3,550)$ |
| ADJUSTED CONTRIBUTION TO NET INCOME OF KCS (2) | \$ | $(6,048)$ | \$ | 9,406 |

(2) This schedule includes a measurement that is not presented under U.S. GAAP. The adjusted contribution of Grupo TFM to the net income of KCS includes an internal allocation of interest expense applied against the equity in net earnings of the Company's investment in Grupo TFM. Management believes this interest expense allocation results in a more accurate reflection of the contribution of Grupo TFM to the consolidated net income of KCS. The interest expense allocation is based upon the initial amount of capital invested by KCS in Grupo TFM and is calculated utilizing a blended interest Rate applicable to the Company's indebtedness composition. This measurement is presented to provide the reader of these financial statements with a better understanding of the impact of financing costs on the contribution of Grupo TFM to the consolidated net income of KCS . The nearest GAAP measurement is included in the consolidated statements of income included in this press release.

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EXHIBIT 99.2

Kansas City Southern
Operating Statements Dollars in Millions


Note:
Certain prior year amounts have been reclassified to conform to the current year presentation.

Carloadings By Commodity - Year to Date June 30, 2003 Dollars in Thousands

Carloadings
Revenu

Year to Date \%

| 2003 | 2002 |
| :---: | :---: |

Change

| 91,366 | 103,095 | (11.4) \% |
| :---: | :---: | :---: |
| 1,528 | 2,012 | (24.1) \% |
| 92,894 | 105,107 | (11.6) \% |
| 2,833 | 3,213 | (11.8) \% |
| 7,479 | 6,828 | 9.5\% |
| 10,758 | 11,392 | (5.6) \% |
| 11,186 | 10,236 | 9.3\% |
| 27,739 | 27,153 | 2.2\% |
| 10,309 | 14,879 | (30.7) \% |
| 70,304 | 73,701 | (4.6) \% |

23,228
8, 227
16,576
12,690
7,988
68,709

24,265
7,446
13,855
11,047
7,801
---------1

42,629
2,926
17,104
13,766
8,944
3,499

88, 868
$(4.3) \%$
$10.5 \%$
$19.6 \%$
$14.9 \%$
$2.4 \%$
$6.7 \%$

46,400
3,387
15,248
14,911
9,038
3,266
92,250
$8.8 \%$
$15.8 \%$
$(10.9) \%$
$8.3 \%$
$1.1 \%$
$(6.7) \%$
$3.8 \%$
$3.8 \%$
$(66.8) \%$
$9.2 \%$
$4.1 \%$
$(0.4) \%$
$40.6 \%$
$50.8 \%$

|  | Year |  |
| :---: | :---: | :---: |
|  | 2003 |  |
| Coal |  |  |
| Unit Coal | \$ | 45,501 |
| Other Coal |  | 813 |
| Total |  | 46,314 |
| Chemical \& Petroleum Products |  |  |
| Agri Chemicals |  | 1,883 |
| Gases |  | 7,359 |
| Organic |  | 11,364 |
| Inorganic |  | 11,660 |
| Petroleum |  | 18,629 |
| Plastics |  | 10,899 |
| Total |  | 61,794 |
| Agriculture and Minerals |  |  |
| Domestic Grain |  | 18,878 |
| Export Grain |  | 6,610 |
| Food Products |  | 13,381 |
| Ores and Minerals |  | 7,232 |
| Stone, Clay \& Glass |  | 6,256 |
| Total |  | 52,357 |
| Paper \& Forest Products |  |  |
| Pulp/Paper |  | 36,311 |
| Scrap Paper |  | 2,099 |
| Pulpwood/Logchips |  | 6,999 |
| Lumber/Plywood |  | 14,483 |
| Metal/Scrap |  | 7,603 |
| Military/Other Carloads |  | 4,791 |
| Total |  | 72,286 |
| Intermodal \& Automotive |  |  |
| Automotive |  | 2,613 |
| Intermodal |  | 25,815 |
| Total |  | 28,428 |
| TOTAL FOR BUSINESS UNITS |  | 261,179 |
| Haulage |  | 5,198 |
| Adjustments |  | $(1,025)$ |

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489,941
484,966
1.0\%
TOTAL
\$ 265,352
$============================$
Note:
Certain prior year amounts have been reclassified to conform to the current year presentation.

Kansas City Southern Railway
Carloadings By Commodity - Second Quarter 2003
Dollars in Thousands

Carloadings
Revenu
Second Qu

## 2003

| Coal |  |
| :--- | :---: |
| Unit Coal |  |
| Other Coal |  |
|  |  |

Chemical \& Petroleum Products
Agri Chemicals
930
Gases
3,796
Organic 5,934
Inorganic 5,837
Petroleum 9,164
Plastics $\quad 4,980$
4,980
30,641

| 11,937 | 12,141 | (1.7) \% |
| :---: | :---: | :---: |
| 2,949 | 2,531 | 16.5\% |
| 8,961 | 6,572 | 36.4\% |
| 7,012 | 5,991 | 17.0\% |
| 4,405 | 4,139 | $6.4 \%$ |
| 35,264 | 31,374 | 12.4\% |
| 23,715 | 22,060 | 7.5\% |
| 1,693 | 1,383 | 22.4\% |
| 8,089 | 8,318 | (2.8) \% |
| 7,920 | 6,968 | 13.7\% |
| 4,390 | 4,695 | (6.5) \% |
| 1,645 | 1,611 | 2.1\% |
| 47,452 | 45,035 | 5.4\% |


| Agriculture and Minerals |  |
| :---: | :---: |
| Domestic Grain | 10,205 |
| Export Grain | 2,220 |
| Food Products | 7,269 |
| Ores and Minerals | 4,060 |
| Stone, Clay \& Glass | 3,487 |
| Total | 27,241 |


| Paper \& Forest Products |  |
| :---: | :---: |
| Pulp/Paper | 19,105 |
| Scrap Paper | 1,074 |
| Pulpwood/Logs/Chips | 3,645 |
| Lumber/Plywood | 7,764 |
| Metal/Scrap | 4,034 |
| Military/Other carloads | 2,781 |
| Total | 38,403 |

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|  |  |  | Intermodal \& Automotive |  |
| :---: | :---: | :---: | :---: | :---: |
| 1,750 | 3,710 | $(52.8) \%$ | Automotive | 1,457 |
| 76,119 | 70,502 | 8.0\% | Intermodal | 13,458 |
| 77,869 | 74,212 | 4.9\% | Total | 14,915 |
| 240,634 | 235,076 | $2.4 \%$ | TOTAL FOR BUSINESS UNITS | 133,281 |
| 10,191 | 6,924 | $47.2 \%$ | Haulage | 2,711 |
| (918) | (1, 461) | $37.2 \%$ | Adjustments | - |
| 249,907 | 240,539 | 3.9\% | TOTAL | \$ 135,992 |

Note:
Certain prior year amounts have been reclassified to conform to the current year presentation.

Kansas City Southern

Assets
Cash
Accounts receivable
Inventories
Other current assets

Total current assets
June 30, 2003 December 31, 2002
(Unaudited)

Investments
Properties, net of depreciation
Other assets

| \$ | 191.9 | \$ | 19.0 |
| :---: | :---: | :---: | :---: |
|  | 116.8 |  | 118.5 |
|  | 35.6 |  | 34.2 |
|  | 31.9 |  | 44.5 |
|  | 376.2 |  | 216.2 |

Total assets

Liabilities and Stockholders' Equity
Current portion of long-term debt
Accounts payable
Accrued liabilities

Total current liabilities

| \$ | 10.0 | \$ | 10.0 |
| :---: | :---: | :---: | :---: |
|  | 35.7 |  | 47.7 |
|  | 141.9 |  | 128.6 |
|  | 187.6 |  | 186.3 |

Long-term debt
Deferred income taxes
Other
Stockholders' equity

Total liabilities and stockholders' equity
570.1
396.6
97.3
392.8
964.9
104.2

|  | 570.1 |  | 572.6 |
| :---: | :---: | :---: | :---: |
|  | 396.6 |  | 392.8 |
|  | 97.3 |  | 104.2 |
|  | 964.9 |  | 752.9 |
| \$ | 2,216.5 | \$ | 2,008.8 |

$460.8 \quad 423.1$
$1,344.3 \quad 1,337.4$
$35.2 \quad 32.1$
$\begin{gathered}2,216.5\end{gathered} \$ 2,008.8$

