

GRIFFON CORP  
Form 10-Q  
May 04, 2018  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q  
 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-06620

GRIFFON CORPORATION  
(Exact name of registrant as specified in its charter)  
DELAWARE 11-1893410  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

712 Fifth Ave, 18th Floor, New York, New York 10019  
(Address of principal executive offices) (Zip Code)

(212) 957-5000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer", "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

---

The number of shares of common stock outstanding at April 30, 2018 was 45,756,488.

---

Griffon Corporation and Subsidiaries

Contents

	Page
<u><b>PART I - FINANCIAL INFORMATION</b></u>	
<u><b>Item 1 – Financial Statements</b></u>	
<u>Condensed Consolidated Balance Sheets at March 31, 2018 (unaudited) and September 30, 2017</u>	<u>1</u>
<u>Condensed Consolidated Statement of Shareholders’ Equity for the Six Months Ended March 31, 2018 (unaudited)</u>	<u>2</u>
<u>Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the Three and Six Months Ended March 31, 2018 and 2017 (unaudited)</u>	<u>3</u>
<u>Condensed Consolidated Statements of Cash Flows for the Six Months Ended March 31, 2018 and 2017 (unaudited)</u>	<u>5</u>
<u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>	<u>6</u>
<u><b>Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations</b></u>	<u>38</u>
<u><b>Item 3 - Quantitative and Qualitative Disclosures about Market Risk</b></u>	<u>53</u>
<u><b>Item 4 - Controls &amp; Procedures</b></u>	<u>53</u>
<u><b>PART II – OTHER INFORMATION</b></u>	
<u><b>Item 1 – Legal Proceedings</b></u>	<u>54</u>
<u><b>Item 1A – Risk Factors</b></u>	<u>54</u>
<u><b>Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds</b></u>	<u>54</u>
<u><b>Item 3 – Defaults Upon Senior Securities</b></u>	<u>54</u>
<u><b>Item 4 – Mine Safety Disclosures</b></u>	<u>54</u>
<u><b>Item 5 – Other Information</b></u>	<u>54</u>
<u><b>Item 6 – Exhibits</b></u>	<u>55</u>
<u><b>Signatures</b></u>	<u>56</u>

---

Table of Contents

## Part I – Financial Information

## Item 1 – Financial Statements

GRIFFON CORPORATION AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (in thousands)

	(Unaudited)	
	March 31, 2018	September 30, 2017
<b>CURRENT ASSETS</b>		
Cash and equivalents	\$ 236,456	\$ 47,681
Accounts receivable, net of allowances of \$6,192 and \$5,966	271,966	208,229
Contract costs and recognized income not yet billed, net of progress payments of \$4,139 and \$4,407	122,156	131,662
Inventories, net	384,467	299,437
Prepaid and other current assets	47,160	40,067
Assets of discontinued operations held for sale	—	370,724
Assets of discontinued operations not held for sale	328	329
<b>Total Current Assets</b>	<b>1,062,533</b>	<b>1,098,129</b>
<b>PROPERTY, PLANT AND EQUIPMENT, net</b>	<b>291,516</b>	<b>232,135</b>
<b>GOODWILL</b>	<b>422,473</b>	<b>319,139</b>
<b>INTANGIBLE ASSETS, net</b>	<b>286,156</b>	<b>205,127</b>
<b>OTHER ASSETS</b>	<b>15,670</b>	<b>16,051</b>
<b>ASSETS OF DISCONTINUED OPERATIONS NOT HELD FOR SALE</b>	<b>2,952</b>	<b>2,960</b>
<b>Total Assets</b>	<b>\$ 2,081,300</b>	<b>\$ 1,873,541</b>
 <b>CURRENT LIABILITIES</b>		
Notes payable and current portion of long-term debt	\$ 12,917	\$ 11,078
Accounts payable	256,014	183,951
Accrued liabilities	113,479	83,258
Liabilities of discontinued operations held for sale	—	84,450
Liabilities of discontinued operations not held for sale	50,927	8,342
<b>Total Current Liabilities</b>	<b>433,337</b>	<b>371,079</b>
<b>LONG-TERM DEBT, net</b>	<b>1,078,462</b>	<b>968,080</b>
<b>OTHER LIABILITIES</b>	<b>90,458</b>	<b>132,537</b>
<b>LIABILITIES OF DISCONTINUED OPERATIONS NOT HELD FOR SALE</b>	<b>5,025</b>	<b>3,037</b>
<b>Total Liabilities</b>	<b>1,607,282</b>	<b>1,474,733</b>
<b>COMMITMENTS AND CONTINGENCIES - See Note 18</b>		
<b>SHAREHOLDERS' EQUITY</b>		
<b>Total Shareholders' Equity</b>	<b>474,018</b>	<b>398,808</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 2,081,300</b>	<b>\$ 1,873,541</b>

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

GRIFFON CORPORATION  
 CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
 (Unaudited)

(in thousands)	COMMON STOCK		CAPITAL IN EXCESS OF PAR VALUE	RETAINED EARNINGS	TREASURY SHARES		ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	DEFERRED COMPENSATION	TOTAL
	SHARES	PAR VALUE	PAR VALUE		SHARES	SOST			
Balance at September 30, 2017	80,663	\$20,166	\$487,077	\$480,347	33,557	\$(489,225)	\$(60,481 )	\$(39,076 )	\$398,808
Net income	—	—	—	121,269	—	—	—	—	121,269
Dividend	—	—	—	(49,650 )	—	—	—	—	(49,650 )
Shares withheld on employee taxes on vested equity awards	—	—	—	—	197	(4,446 )	—	—	(4,446 )
Amortization of deferred compensation	—	—	—	—	—	—	—	1,672	1,672
Common stock acquired	—	—	—	—	1,438	(28,415 )	—	—	(28,415 )
Equity awards granted, net	811	203	(203 )	—	—	—	—	—	—
ESOP allocation of common stock	—	—	1,101	—	—	—	—	—	1,101
Stock-based compensation	—	—	4,920	—	—	—	—	—	4,920
Other comprehensive income, net of tax	—	—	—	—	—	—	28,759	—	28,759
Balance at March 31, 2018	81,474	\$20,369	\$492,895	\$551,966	35,192	\$(522,086)	\$(31,722 )	\$(37,404 )	\$474,018

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(in thousands, except per share data)

(Unaudited)

	Three Months Ended March 31,		Six Months Ended March 31,	
	2018	2017	2018	2017
Revenue	\$478,560	\$383,807	\$915,863	\$736,084
Cost of goods and services	357,087	284,938	673,546	540,471
Gross profit	121,473	98,869	242,317	195,613
Selling, general and administrative expenses	103,675	81,933	209,482	160,817
Income from operations	17,798	16,936	32,835	34,796
Other income (expense)				
Interest expense	(16,806 )	(12,720 )	(33,645 )	(26,015 )
Interest income	762	15	959	21
Other, net	1,434	(62 )	966	(202 )
Total other expense, net	(14,610 )	(12,767 )	(31,720 )	(26,196 )
Income before taxes from continuing operations	3,188	4,169	1,115	8,600
Provision (benefit) from income taxes	1,237	2,219	(23,667 )	(394 )
Income from continuing operations	\$1,951	\$1,950	\$24,782	\$8,994
Discontinued operations:				
Income from operations of discontinued operations (including a gain on sale of \$117,625 in 2018)	\$113,376	\$6,070	124,842	14,615
Provision for income taxes (including tax on gain on sale of \$31,268 in 2018)	25,047	2,975	28,355	6,300
Income from discontinued operations (including a gain on sale, net of tax of \$86,357 in 2018)	\$88,329	\$3,095	96,487	8,315
Net income	\$90,280	\$5,045	\$121,269	\$17,309
Income from continuing operations	\$0.05	\$0.05	\$0.59	\$0.22
Income from discontinued operations	2.13	0.07	2.31	0.21
Basic earnings per common share	\$2.18	\$0.12	\$2.91	\$0.43
Weighted-average shares outstanding	41,477	41,277	41,700	40,307
Income from continuing operations	\$0.05	\$0.05	\$0.58	\$0.21
Income from discontinued operations	2.07	0.07	2.24	0.19
Diluted earnings per common share	\$2.11	\$0.12	\$2.82	\$0.40
Weighted-average shares outstanding	42,765	43,229	43,062	42,776
Dividends paid per common share	\$0.07	\$0.06	\$0.14	\$0.12

Edgar Filing: GRIFFON CORP - Form 10-Q

Net income	\$90,280	\$5,045	\$121,269	\$17,309
Other comprehensive income (loss), net of taxes:				
Foreign currency translation adjustments	19,714	8,409	18,425	(5,070 )
Pension and other post retirement plans	247	544	9,806	1,088
Change in cash flow hedges	440	(1,020 )	528	603
Total other comprehensive income (loss), net of taxes	20,401	7,933	28,759	(3,379 )
Comprehensive income (loss), net	\$110,681	\$12,978	\$150,028	\$13,930

3

---



Table of Contents

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

4

---

Table of Contents

GRIFFON CORPORATION AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(Unaudited)

	Six Months Ended March 31,	
	2018	2017
<b>CASH FLOWS FROM OPERATING ACTIVITIES - CONTINUING OPERATIONS:</b>		
Net income	\$121,269	\$17,309
Net (income) from discontinued operations	(96,487 )	(8,315 )
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	26,271	24,135
Stock-based compensation	4,920	4,795
Provision (recovery) for losses on accounts receivable	(201 )	4
Amortization of debt discounts and issuance costs	2,754	2,879
Deferred income taxes	(23,136 )	(3,859 )
Gain on sale of assets and investments	—	(79 )
Change in assets and liabilities, net of assets and liabilities acquired:		
Increase in accounts receivable and contract costs and recognized income not yet billed	(16,631 )	(16,444 )
Increase in inventories	(48,295 )	(9,549 )
(Increase) decrease in prepaid and other assets	10,867	(715 )
Decrease in accounts payable, accrued liabilities and income taxes payable	(21,021 )	(25,222 )
Other changes, net	844	834
Net cash provided by (used in) operating activities - continuing operations	(38,846 )	(14,227 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES - CONTINUING OPERATIONS:</b>		
Acquisition of property, plant and equipment	(21,628 )	(15,538 )
Acquired businesses, net of cash acquired	(246,230 )	(6,051 )
Proceeds from sale of business	473,977	—
Proceeds from sale of assets	454	102
Net cash provided by (used in) investing activities - continuing operations	206,573	(21,487 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES - CONTINUING OPERATIONS:</b>		
Dividends paid	(5,872 )	(5,137 )
Purchase of shares for treasury	(32,861 )	(15,758 )
Proceeds from long-term debt	347,898	195,655
Payments of long-term debt	(229,941 )	(120,166)
Share premium payment on settled debt	—	(24,997 )
Financing costs	(7,451 )	(335 )
Purchase of ESOP shares	—	(9,213 )
Other, net	126	(187 )
Net cash provided by (used in) financing activities - continuing operations	71,899	19,862
<b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>		
Net cash provided by (used in) operating activities	(15,080 )	22,260
Net cash used in investing activities	(10,762 )	(26,937 )
Net cash used in financing activities	(22,541 )	(3,586 )
Net cash provided by (used in) discontinued operations	(48,383 )	(8,263 )
Effect of exchange rate changes on cash and equivalents	(2,468 )	(1,013 )
<b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>	<b>188,775</b>	<b>(25,128 )</b>
<b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>47,681</b>	<b>72,553</b>

CASH AND EQUIVALENTS AT END OF PERIOD

\$236,456 \$47,425

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

GRIFFON CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(US dollars and non US currencies in thousands, except per share data)

(Unaudited)

(Unless otherwise indicated, references to years or year-end refer to Griffon's fiscal period ending September 30)

NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

About Griffon Corporation

Griffon Corporation (the “Company” or “Griffon”) is a diversified management and holding company that conducts business through wholly-owned subsidiaries. Griffon oversees the operations of its subsidiaries, allocates resources among them and manages their capital structures. Griffon provides direction and assistance to its subsidiaries in connection with acquisition and growth opportunities as well as in connection with divestitures. In order to further diversify, Griffon also seeks out, evaluates and, when appropriate, will acquire additional businesses that offer potentially attractive returns on capital.

Headquartered in New York, N.Y., the Company was founded in 1959 and is incorporated in Delaware. Griffon is listed on the New York Stock Exchange and trades under the symbol GFF.

On May 3, 2018, Clopay Building Products Company, Inc. ("CBP") entered into a definitive agreement to acquire CornellCookson, Inc. ("CornellCookson"), a leading US manufacturer and marketer of rolling steel door and grille products designed for commercial, industrial, institutional and retail use, for \$180,000, subject to certain post closing adjustments. After taking into account tax benefits resulting from the transaction, the effective purchase price is approximately \$170,000. The transaction is subject to regulatory approval and customary closing conditions and is expected to close in June 2018.

On November 16, 2017, Griffon announced it entered into a definitive agreement to sell Clopay Plastic Products Company, Inc. ("PPC") and on February 6, 2018, completed the sale to Berry Global, Inc. (NYSE:BERY) ("Berry") for \$475,000 in cash, subject to certain post-closing adjustments. As a result, Griffon classified the results of operations of the PPC business as discontinued operations in the Consolidated Statements of Operations for all periods presented and classified the related assets and liabilities associated with the discontinued operations in the consolidated balance sheets. All results and information presented exclude PPC unless otherwise noted. PPC is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies. See Note 14, Discontinued Operations.

On October 2, 2017, Griffon acquired ClosetMaid LLC ("ClosetMaid"). ClosetMaid, founded in 1965, is a leading North American manufacturer and marketer of closet organization, home storage, and garage storage products, and sells to some of the largest home center retail chains, mass merchandisers, and direct-to-builder professional installers in North America. The accounts, affected for preliminary adjustments to reflect fair market values assigned to assets purchased and liabilities assumed, and results of operations of ClosetMaid are included in the Company's consolidated financial statements from the date of acquisition of October 2, 2017. See Note 3, Acquisitions.

Griffon currently conducts its operations through two reportable segments:

Home & Building Products (“HBP”) consists of three companies, The AMES Companies, Inc. (“AMES”), CBP and ClosetMaid:

AMES, founded in 1774, is the leading US manufacturer and a global provider of long-handled tools and landscaping products for homeowners and professionals.

CBP, since 1964, is a leading manufacturer and marketer of residential and commercial garage doors and sells to professional dealers and some of the largest home center retail chains in North America.

ClosetMaid, founded in 1965, is a leading North American manufacturer and marketer of closet organization, home-storage, and garage storage products, and sells to some of the largest home center retail chains, mass merchandisers, and direct-to-builder professional installers.

Telephonics Corporation ("Telephonics"), founded in 1933, is recognized globally as a leading provider of highly sophisticated intelligence, surveillance and communications solutions for defense, aerospace and commercial customers.

## Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“US GAAP”) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these financial statements do not include all the information and footnotes required by US GAAP for complete financial statements. As such, they should be read together with Griffon’s Annual Report on Form 10-K for the year ended September 30, 2017, which provides a more complete explanation of Griffon’s accounting policies, financial position, operating results, business properties and other matters. In the opinion of management, these financial statements reflect all adjustments considered necessary for a fair statement of interim results. Griffon’s HBP operations are seasonal; for this and other reasons, the financial results of the Company for any interim period are not necessarily indicative of the results for the full year.

The condensed consolidated balance sheet information at September 30, 2017 was derived from the audited financial statements included in Griffon’s Annual Report on Form 10-K for the year ended September 30, 2017.

The condensed consolidated financial statements include the accounts of Griffon and all subsidiaries. Intercompany accounts and transactions have been eliminated on consolidation.

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting periods. These estimates may be adjusted due to changes in economic, industry or customer financial conditions, as well as changes in technology or demand. Significant estimates include allowances for doubtful accounts receivable and returns, net realizable value of inventories, restructuring reserves, valuation of goodwill and intangible assets, percentage of completion method of accounting, pension assumptions, useful lives associated with depreciation and amortization of fixed and intangible assets, warranty reserves, sales incentive accruals, stock based compensation assumptions, income taxes and tax valuation reserves, environmental reserves, legal reserves, insurance reserves and the valuation of assets and liabilities of discontinued operations, acquisition assumptions used and the accompanying disclosures. These estimates are based on management’s best knowledge of current events and actions Griffon may undertake in the future. Actual results may ultimately differ from these estimates.

Certain amounts in the prior year have been reclassified to conform to current year presentation.

## NOTE 2 – FAIR VALUE MEASUREMENTS

The carrying values of cash and equivalents, accounts receivable, accounts and notes payable, and revolving credit and variable interest rate debt approximate fair value due to either the short-term nature of such instruments or the fact that the interest rate of the revolving credit and variable rate debt is based upon current market rates.

Applicable accounting guidance establishes a fair value hierarchy requiring the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument’s categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. The accounting guidance establishes three levels of inputs that may be used to measure fair value, as follows:

Level 1 inputs are measured and recorded at fair value based upon quoted prices in active markets for identical assets.

-

Level 2 inputs include inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of assets or liabilities.

Level 3 inputs are unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The fair values of Griffon's 2022 senior notes approximated \$1,006,300 on March 31, 2018. Fair values were based upon quoted market prices (level 1 inputs).

On January 17, 2017, Griffon's 4% convertible subordinated notes settled for a total of \$173,855. The total settlement value for the convertible notes was based on the sum of the daily Volume Weighted Average Price multiplied by the conversion rate over a 40-day observation period (level 1 inputs). The settlement value was split between \$125,000 in cash and 1,954,993 shares, of common stock issued from treasury.

Insurance contracts with values of \$2,957 at March 31, 2018 are measured and recorded at fair value based upon quoted prices in active markets for similar assets (level 2 inputs) and are included in Prepaid and other current assets on the Consolidated Balance Sheets.

#### Items Measured at Fair Value on a Recurring Basis

At March 31, 2018, trading securities, measured at fair value based on quoted prices in active markets for similar assets (level 2 inputs), with a fair value of \$4,972 (\$3,086 cost basis), were included in Prepaid and other current assets on the Consolidated Balance Sheets. Realized and unrealized gains and losses on trading securities are included in Other income in the Consolidated Statements of Operations and Comprehensive Income (Loss).

In the normal course of business, Griffon's operations are exposed to the effects of changes in foreign currency exchange rates. To manage these risks, Griffon may enter into various derivative contracts such as foreign currency exchange contracts, including forwards and options. As of March 31, 2018, Griffon entered into several such contracts in order to lock into a foreign currency rate for planned settlements of trade and inter-company liabilities payable in US dollars.

At March 31, 2018, Griffon had \$14,500 and \$911 of Australian dollar and British Pound Sterling contracts, respectively, at a weighted average rate of \$1.30 and \$0.71, respectively, which qualified for hedge accounting (level 2 inputs). These hedges were all deemed effective as cash flow hedges with gains and losses related to changes in fair value deferred and recorded in Accumulated other comprehensive income (loss) ("AOCI") and Prepaid and other current assets, or Accrued liabilities, until settlement. Upon settlement, gains and losses are recognized in the Consolidated Statements of Operations and Comprehensive Income (Loss) in Cost of goods and services ("COGS"). AOCI included deferred gains of \$746 (\$528, net of tax) at March 31, 2018 and losses of \$27 and \$34 was recorded in COGS during the quarter and six months ended March 31, 2018, respectively, for all settled contracts. All contracts expire in 3 to 179 days.

At March 31, 2018, Griffon had \$3,358 of Canadian dollar contracts at a weighted average rate of \$1.29. The contracts, which protect Canadian operations from currency fluctuations for US dollar based purchases, do not qualify for hedge accounting. For the quarter and six months ended March 31, 2018, fair value loss (gain) of \$145 and \$(92), respectively, was recorded to Other liabilities and to Other income for the outstanding contracts, based on similar contract values (level 2 inputs). Realized gains of \$71 and \$42 were recorded in Other income during the quarter and six months ended March 31, 2018, respectively, for all settled contracts. All contracts expire in 30 to 178 days.

#### NOTE 3 – ACQUISITIONS

Griffon accounts for acquisitions under the acquisition method, in which assets acquired and liabilities assumed are recorded at fair value as of the date of acquisition using a method substantially similar to the goodwill impairment test methodology (level 3 inputs). The operating results of the acquired companies are included in Griffon's consolidated financial statements from the date of acquisition; in each instance, Griffon is in the process of finalizing the initial purchase price allocation.

On May 3, 2018, CBP entered into a definitive agreement to acquire CornellCookson, a leading US manufacturer and marketer of rolling steel door and grille products designed for commercial, industrial, institutional and retail use, for



\$180,000, subject to certain post closing adjustments. The transaction is subject to regulatory approval and customary closing conditions and is expected to close in June 2018.

On February 13, 2018, AMES acquired Kelkay, a United Kingdom manufacturer and distributor of decorative outdoor landscaping products sold to leading garden centers, retailers and grocers in the UK and Ireland for \$56,118 (GBP \$40,452), subject to contingent consideration of up to GBP 7,000. The purchase price was primarily allocated to fixed assets and land of GBP 8,241, tradenames of GBP 6,739 and accounts receivable and inventory of GBP 8,894.

On November 6, 2017, AMES acquired Harper Brush Works (“Harper”), a division of Horizon Global, for approximately \$4,383, inclusive of post-closing adjustments. Harper is a leading U.S. manufacturer of cleaning products for professional, home, and industrial use. The acquisition broadens AMES’ long-handled tool offering in North America to include brooms, brushes, and other cleaning tools and accessories. The purchase price was primarily allocated to intangible assets of \$2,300.

On October 2, 2017, Griffon Corporation completed the acquisition of ClosetMaid, a market leader of home storage and organization products, for approximately \$185,700, inclusive of post-closing adjustments. ClosetMaid adds to Griffon's Home and Building Products segment, complementing and diversifying Griffon's portfolio of leading consumer brands and products.

ClosetMaid's accounts, affected for preliminary adjustments to reflect fair market values assigned to assets purchased and liabilities assumed, and results of operations are included in the Company's consolidated financial statements from the date of acquisition of October 2, 2017. The Company has recorded a preliminary allocation of the purchase price to the Company's tangible and identifiable intangible assets acquired and liabilities assumed based on their fair market values (level 3 inputs) at the acquisition date. The excess of the purchase price over the fair value of the net tangible and intangible assets was recorded as goodwill and is deductible for tax purposes. Goodwill recognized at the acquisition date represents the other intangible benefits that the Company will derive from the ownership of ClosetMaid, however, such intangible benefits do not meet the criteria for recognition of separately identifiable intangible assets.

The following unaudited proforma summary from continuing operations presents consolidated information as if the Company acquired ClosetMaid on October 1, 2016:

	Proforma For the three months ended March 31, 2017 (unaudited)	Proforma For the six months ended March 31, 2017 (unaudited)
Revenue	\$ 459,307	\$ 888,485
Income from continuing operations	3,082	11,062

Griffon did not include any material, nonrecurring proforma adjustments directly attributable to the business combination in the proforma revenue and earnings. These proforma amounts have been compiled by adding the historical results from continuing operations of Griffon, restated for classifying the results of operations of the PPC business as a discontinued operation, to the historical results of ClosetMaid after applying Griffon's accounting policies and the following proforma adjustments:

- Additional depreciation and amortization that would have been charged assuming the preliminary fair value adjustments to property, plant, and equipment, and intangible assets had been applied from October 1, 2016.

- Elimination of intercompany interest income recorded on ClosetMaid's financial statements earned on an intercompany receivable due from ClosetMaid's former parent.

- Additional interest and related expenses from the add-on offering of \$275,000 for the aggregate principal amount of 5.25% senior notes due 2022 that Griffon used to acquire ClosetMaid.

- Removal of \$100 and \$700 of restructuring costs from ClosetMaid's historical results for the quarter and six months ended March 31, 2017, respectively.

- The consequential tax effects of the above adjustments using a 53% and 56% tax rate for the quarter and six months ended March 31, 2017, respectively.

The calculation of the preliminary purchase price allocation, which is pending finalization of tax-related items and completion of the related final valuation, is as follows:

Accounts receivable <sup>(1)</sup>	\$ 32,234
Inventories <sup>(2)</sup>	28,422
Property, plant and equipment	48,171
Goodwill	69,408
Intangible assets	74,580
Other current and non-current assets	3,852
Total assets acquired	256,667

Accounts payable and accrued liabilities	68,218
Long-term liabilities	2,720
Total liabilities assumed	70,938
Total	\$ 185,729

<sup>(1)</sup> Includes \$32,956 of gross accounts receivable of which \$722 was not expected to be collected. The fair value of accounts receivable approximated book value acquired.

<sup>(2)</sup> Includes \$1,500 in inventory basis step-up, which was charged to cost of goods sold over the inventory turns of the acquired entity.

The amounts assigned to goodwill and major intangible asset classifications, all of which are tax deductible, for the ClosetMaid acquisition are as follows:

		Average Life (Years)
Goodwill	\$69,408	N/A
Indefinite-lived intangibles	47,740	N/A
Definite-lived intangibles	26,840	21
Total goodwill and intangible assets	\$ 143,988	

On May 10, 2017, Griffon entered into an engagement letter with Goldman Sachs & Co. LLC (“Goldman Sachs”) pursuant to which Goldman Sachs agreed to act as Griffon’s financial advisor in connection with the acquisition of ClosetMaid. Griffon subsequently paid a customary financial advisory fee to Goldman Sachs under the terms of this engagement letter following consummation of the acquisition.

On September 29, 2017, AMES Australia completed the acquisition of Tuscan Landscape Group Pty, Ltd. (“Tuscan Path”) for approximately \$18,000 (AUD 22,250). Tuscan Path is a leading Australian provider of pots, planters, pavers, decorative stone, and garden decor products. The acquisition of Tuscan Path broadens AMES’ outdoor living and lawn and garden business, and will strengthen AMES’ industry leading position in Australia. The purchase price was primarily allocated to intangible assets of AUD 3,900 and inventory and accounts receivable of AUD 7,900.

On July 31, 2017, The AMES Companies, Inc. acquired La Hacienda Limited, a leading United Kingdom outdoor living brand of unique heating and garden decor products, for approximately \$10,610 (GBP 8,575), subject to contingent earn out payments of up to \$790 (GBP 600). The acquisition of La Hacienda broadens AMES’ global outdoor living and lawn and garden business and supports AMES’ UK expansion strategy. The purchase price allocation was primarily allocated to intangible assets of approximately GBP 3,100 and inventory and accounts receivable of GBP 4,200.

On December 30, 2016, AMES Australia acquired Hills Home Living ("Hills") for approximately \$6,051 (AUD 8,400). The purchase price has been allocated to acquired assets and assumed liabilities and primarily consists of inventory, tooling and

10

---

identifiable intangible assets, including trademarks, intellectual property and customer relationships. Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. The Hills acquisition adds to AMES' existing broad category of products and enhances our lawn and garden product offerings in Australia. The purchase price was primarily allocated to intangible assets of approximately AUD 6,400 with the remainder primarily inventory.

On February 14, 2016, AMES Australia acquired substantially all of the Intellectual Property (IP) assets of Australia-based Nylex Plastics Pty Ltd. for approximately \$1,744 (AUD 2,452). Through this acquisition, AMES and Griffon secured the ownership of the trademark "Nylex" for certain categories of AMES products, principally in the country of Australia. Previously, the Nylex name was licensed. The acquisition of the Nylex IP was contemplated as a post-closing activity following the Cyclone acquisition and supports AMES' Australian watering products strategy. The purchase price was allocated to indefinite lived trademarks and is not deductible for income taxes.

During the three months ended March 31, 2018, SG&A included acquisition costs of \$814. During the six months ended March 31, 2018, SG&A and Cost of goods and services included acquisition costs of \$2,499 and \$1,500, respectively. Acquisition costs were not recorded in the prior year comparable periods.

#### NOTE 4 – INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out or average) or market.

The following table details the components of inventory:

	At March 31, 2018	At September 30, 2017
Raw materials and supplies	\$ 88,201	\$ 67,990
Work in process	81,937	78,846
Finished goods	214,329	152,601
Total	\$ 384,467	\$ 299,437

#### NOTE 5 – PROPERTY, PLANT AND EQUIPMENT

The following table details the components of property, plant and equipment, net:

	At March 31, 2018	At September 30, 2017
Land, building and building improvements	\$ 102,426	\$ 71,764
Machinery and equipment	504,650	462,173
Leasehold improvements	48,483	43,040
	655,559	576,977
Accumulated depreciation and amortization	(364,043 )	(344,842 )
Total	\$ 291,516	\$ 232,135

Depreciation and amortization expense for property, plant and equipment was \$11,530 and \$10,503 for the quarters ended March 31, 2018 and 2017, respectively, and \$22,232 and \$20,852 for the six months ended March 31, 2018 and 2017, respectively. Depreciation included in SG&A expenses was \$3,834 and \$3,230 for the quarters ended March 31, 2018 and 2017, respectively, and \$7,576 and \$6,290 for the six months ended March 31, 2018 and 2017, respectively. Remaining components of depreciation, attributable to manufacturing operations, are included in Cost of goods and services.

No event or indicator of impairment occurred during the three and six months ended March 31, 2018 which would require additional impairment testing of property, plant and equipment.

NOTE 6 – GOODWILL AND OTHER INTANGIBLES

11

---

The following table provides changes in the carrying value of goodwill by segment during the three and six months ended March 31, 2018:

	At September 30, 2017	Goodwill from acquisitions	Other adjustments including currency translations	At March 31, 2018
Home & Building Products	\$ 300,594	\$ 103,628	\$ (294 )	\$ 403,928
Telephonics	18,545	—	—	18,545
Total	\$ 319,139	\$ 103,628	\$ (294 )	\$ 422,473

The following table provides the gross carrying value and accumulated amortization for each major class of intangible assets:

	At March 31, 2018			At September 30, 2017	
	Gross Carrying Amount	Accumulated Amortization	Average Life (Years)	Gross Carrying Amount	Accumulated Amortization
Customer relationships	\$166,345	\$ 46,084	25	\$152,025	\$ 43,421
Technology and patents	17,429	5,679	12.5	6,193	4,719
Total amortizable intangible assets	183,774	51,763		158,218	48,140
Trademarks	154,145	—		95,049	—
Total intangible assets	\$337,919	\$ 51,763		\$253,267	\$ 48,140

Amortization expense for intangible assets was \$1,783 and \$1,644 for the quarters ended March 31, 2018 and 2017, respectively, and \$4,039 and \$3,283 for the six months ended March 31, 2018 and 2017, respectively.

No event or indicator of impairment occurred during the three and six months ended March 31, 2018 which would require impairment testing of long-lived intangible assets including goodwill.

#### NOTE 7 – INCOME TAXES

On December 22, 2017, the "Tax Cuts and Jobs Act" ("TCJA") was signed into law, significantly impacting several sections of the Internal Revenue Code. ASC 740, Accounting for Income Taxes, requires companies to recognize the effect of tax law changes in the period of enactment even though the effective date for most provisions is for tax years beginning after December 31, 2017, or in the case of certain other provisions, January 1, 2018. Though certain key aspects of the TCJA are effective January 1, 2018 and have an immediate accounting effect, other significant provisions are not effective or may not result in accounting effects for September 30 fiscal year companies until October 1, 2018.

Given the significance of the TCJA, the SEC staff issued Staff Accounting Bulletin No. 118 (SAB 118), which allows registrants to record provisional amounts during a one year "measurement period". During the measurement period, impacts of the law are expected to be recorded at the time a reasonable estimate for all or a portion of the effects can be made, and provisional amounts can be recognized and adjusted as information becomes available, prepared or analyzed.

Among the significant changes to the U.S. Internal Revenue Code, the TCJA lowers the U.S. federal corporate income tax rate ("Federal Tax Rate") from 35% to 21% effective January 1, 2018. The Company will compute its income tax expense for the September 30, 2018 fiscal year using a blended Federal Tax Rate of 24.5%. The 21% Federal Tax Rate will apply to fiscal years ending September 30, 2019 and each year thereafter.

The Company has recorded provisional amounts for the effects of the TCJA where accounting is not complete but a reasonable estimate has been determined. The company recorded a \$23,136 benefit on the revaluation of deferred tax liabilities as a provisional amount for the re-measurement of deferred tax assets and liabilities, as well as an amount for deductible executive compensation expense, both of which have been reflected in the tax benefit for the six months ended March 31, 2018.



A reasonable estimate cannot yet be made and therefore taxes are reflected based on the law in effect prior to the enactment of the Tax Cuts and Jobs Act for the impact of the one-time mandatory repatriation transition tax on the net accumulated earnings and profits of a U.S. taxpayer's foreign subsidiaries, bonus depreciation expensing for qualified property placed in service after September 27, 2017 and the impact on state income taxes.

The provisional amounts incorporate assumptions made based upon the Company's current interpretation of the TCJA and may change as the Company receives additional clarification and implementation guidance.

In accordance with SAB 118 adjustments recorded to the provisional amounts will be reflected within the measurement period through the quarter ended December 31, 2018 and will be included in income from continuing operations and net income as an adjustment to tax expense.

During the quarter ended March 31, 2018, the Company recognized a tax provision of \$1,237 on income before taxes from continuing operations of \$3,188, compared to \$2,219 on income before taxes from continuing operations of \$4,169, in the comparable prior year quarter. The current quarter results included acquisition costs of \$814 (\$378, net of tax) and discrete and certain other tax provisions, net, of \$368. The prior year quarter included discrete and certain other tax provisions, net, of \$466. Excluding these tax items, the effective tax rates for the quarters ended March 31, 2018 and 2017 were 32.6% and 42.1%, respectively.

During the six months ended March 31, 2018, the Company recognized a tax benefit of \$23,667 on income before taxes from continuing operations of \$1,115, compared to a tax benefit of \$394 on Income before taxes from continuing operations of \$8,600 in the comparable prior year period. The six month period ended March 31, 2018 included net tax benefits of \$22,650 primarily from the December 22, 2017 tax reform bill related to revaluation of deferred tax liabilities, \$3,999 (\$2,726 net of tax) of acquisition costs and \$2,614 (\$248 net of tax) related to cost of life insurance benefits. The six month period ended March 31, 2017 included discrete benefits of \$3,956 primarily from the adoption of Financial Accounting Standards Board guidance which requires the Company to recognize excess tax benefits from the vesting of equity awards within income tax expense. Excluding these tax items, the effective tax rates for the six months ended March 31, 2018 and 2017 were 33.9% and 41.4%, respectively.

## NOTE 8 – LONG-TERM DEBT

	At March 31, 2018					At September 30, 2017				
	Outstanding Balance	Original Issuer Premium	Capitalized Fees & Expenses	Balance Sheet	Coupon Interest Rate (1)	Outstanding Balance	Original Issuer Discount	Capitalized Fees & Expenses	Balance Sheet	Coupon Interest Rate (1)
Senior notes due 2022	(a) \$1,000,000	\$1,396	\$(14,715)	\$986,681	5.25 %	725,000	\$(1,177)	\$(9,220)	\$714,603	5.25
Revolver due 2021	(b) 14,896	—	(1,689)	13,207	Variable	144,216	—	(1,951)	142,265	Variable
Real estate mortgages	(d) —	—	—	—	Variable	23,642	—	(320)	23,322	Variable
ESOP Loans	(e) 41,537	—	(248)	41,289	Variable	42,675	—	(310)	42,365	Variable
Capital lease - real estate	(f) 8,983	—	(93)	8,890	5.00 %	5,312	—	(105)	5,207	5.00
Non US lines of credit	(g) 2,125	—	(24)	2,101	Variable	9,402	—	(31)	9,371	Variable
Non US term loans	(g) 33,277	—	(90)	33,187	Variable	35,943	—	(108)	35,835	Variable
Other long term debt	(h) 6,045	—	(21)	6,024	Variable	6,211	—	(21)	6,190	Variable
Totals	1,106,863	1,396	(16,880)	1,091,379		992,401	(1,177)	(12,066)	979,158	
less:										
Current portion	(12,917)	—	—	(12,917)		(11,078)	—	—	(11,078)	
Long-term debt	\$1,093,946	\$1,396	\$(16,880)	\$1,078,462		\$981,323	\$(1,177)	\$(12,066)	\$968,080	

(1) n/a = not applicable

Edgar Filing: GRIFFON CORP - Form 10-Q

	Three Months Ended March 31, 2018					Three Months Ended March 31, 2017				
	Effective Interest Rate (1)	Cash Interest	Amort. Debt Discount	Amort. Debt Issuance Costs & Other Fees	Total Interest Expense	Effective Interest Rate (1)	Cash Interest	Amort. Debt Discount	Amort. Debt Issuance Costs & Other Fees	Total Interest Expense
Senior notes due 2022	(a) 5.7	% 13,125	68	943	14,136	5.5	% 9,515	68	461	10,044
Revolver due 2021	(b) Variable	922	—	140	1,062	Variable	1,326	—	150	1,476
Convert. debt due 2017	(c) n/a	—	—	—	—	9.1	% 167	190	37	394
Real estate mortgages	(d) n/a	166	—	303	469	2.4	% 158	—	8	166
ESOP Loans	(e) 4.6	% 442	—	31	473	3.3	% 369	—	38	407
Capital lease - real estate	(f) 5.5	% 327	—	7	334	5.4	% 75	—	6	81
Non US lines of credit	(g) Variable	4	—	—	4	Variable	21	—	7	28
Non US term loans	(g) Variable	330	—	18	348	Variable	236	—	18	254
Other long term debt	(h) Variable	114	—	1	115	Variable	48	—	4	52
Capitalized interest		(135 )	—	—	(135 )		(182 )	—	—	(182 )
Totals		\$15,295	\$ 68	\$ 1,443	\$16,806		\$11,733	\$ 258	\$ 729	\$12,720
	Six Months Ended March 31, 2018					Six Months Ended March 31, 2017				
	Effective Interest Rate (1)	Cash Interest	Amort. Debt Discount	Amort. Debt Issuance Costs & Other Fees	Total Interest Expense	Effective Interest Rate (1)	Cash Interest	Amort. Debt Discount	Amort. Debt Issuance Costs & Other Fees	Total Interest Expense
Senior notes due 2022	(a) 5.7	% 26,250	135	1,882	28,267	5.5	% 19,031	135	934	20,100
Revolver due 2021	(b) Variable	2,278	—	281	2,559	Variable	1,651	—	282	1,933
Convert. debt due 2017	(c) n/a	—	—	—	—	8.9	% 1,167	1,248	148	2,563
Real estate mortgages	(d) n/a	351	—	320	671	2.4	% 278	—	10	288
ESOP Loans	(e) 4.3	% 855	—	62	917	4.1	% 733	—	65	798
Capital lease - real estate	(f) 10.7	% 491	—	13	504	5.4	% 155	—	12	167
Non US lines of credit	(g) Variable	11	—	7	18	Variable	25	—	10	35
Non US term loans	(g) Variable	664	—	51	715	Variable	458	—	29	487

Edgar Filing: GRIFFON CORP - Form 10-Q

Other long term debt	(h) Variable	229	—	3	232	Variable	122	—	6	128
Capitalized interest		(238 )	—	—	(238 )		(484 )	—	—	(484 )
Totals		\$30,891	\$ 135	\$ 2,619	\$33,645		\$23,136	\$ 1,383	\$ 1,496	\$26,015

(1) n/a = not applicable

On October 2, 2017, in an unregistered offering through a private placement under Rule 144A, Griffon completed the add-on offering of \$275,000 principal amount of its 5.25% senior notes due 2022, at 101.00% of par, to Griffon's previously issued \$125,000 principal amount of its 5.25% senior notes due 2022, at 98.76% of par, completed on May 18, 2016 and \$600,000 5.25% senior notes due 2022, at par, completed on February 27, 2014 (a)(collectively the "Senior Notes"). As of March 31, 2018, outstanding Senior Notes due totaled \$1,000,000; interest is payable semi-annually on March 1 and September 1. The net proceeds of the \$275,000 add-on offering were used to acquire ClosetMaid with the remaining proceeds used to pay down outstanding loan borrowings under Griffon's revolving credit facility (the "Credit Agreement"). The net proceeds of the previously issued \$125,000 add-on offering were used to pay down outstanding revolving loan borrowings under the Credit Agreement.

The Senior Notes are senior unsecured obligations of Griffon guaranteed by certain domestic subsidiaries, and subject to certain covenants, limitations and restrictions. On February 5, 2018 and June 18, 2014, Griffon exchanged all of the \$275,000, \$125,000 and \$600,000 Senior Notes, respectively, for substantially identical Senior Notes registered under the Securities Act of 1933 via an exchange offer. The fair value of the Senior Notes approximated \$1,006,300 on March 31, 2018 based upon quoted market prices (level 1 inputs). In connection with the issuance and exchange of the \$275,000 senior notes, Griffon capitalized \$8,472 of underwriting fees and other expenses; Griffon capitalized \$3,016 of underwriting fees and other expenses in connection with the \$125,000 senior notes; and Griffon capitalized \$10,313 in connection with the previously issued \$600,000 senior notes. All capitalized fees will amortize over the term of the notes.

On March 22, 2016, Griffon amended the Credit Agreement to increase the credit facility from \$250,000 to \$350,000, extend its maturity date from March 13, 2020 to March 22, 2021 and modify certain other provisions of the facility. On October 2, 2017, Griffon further amended the Credit Agreement in association with the ClosetMaid acquisition to modify the net leverage covenant through the quarter ended March 31, 2019. The facility includes a letter of credit sub-facility with a limit of \$50,000 and a multi-currency sub-facility of \$50,000. The Credit Agreement provides for same day borrowings of base rate loans. Borrowings under the Credit Agreement may be repaid and re-borrowed at any time, subject to final maturity of the facility or the occurrence of an event of default under the Credit Agreement. Interest is payable on borrowings at either a LIBOR or base rate benchmark rate, in each case without a floor, plus an applicable margin, which adjusts based on financial performance. Current margins are 1.50% for base rate loans and 2.50% for LIBOR loans. The Credit Agreement has certain financial maintenance tests including a maximum total leverage ratio, a maximum senior secured leverage ratio and a minimum interest coverage ratio, as well as customary affirmative and negative covenants and events of default. (b) The negative covenants place limits on Griffon's ability to, among other things, incur indebtedness, incur liens, and make restricted payments and investments. Borrowings under the Credit Agreement are guaranteed by Griffon's material domestic subsidiaries and are secured, on a first priority basis, by substantially all domestic assets of the Company and the guarantors, and a pledge of not greater than 65% of the equity interest in Griffon's material, first-tier foreign subsidiaries (except that a lien on the assets of Griffon's material domestic subsidiaries securing a limited amount of the debt under the Credit Agreement relating to Griffon's Employee Stock Ownership Plan ("ESOP") ranks pari passu with the lien granted on such assets under the Credit Agreement; see footnote (e) below). At March 31, 2018, under the Credit Agreement, there were \$14,896 in outstanding borrowings; standby letters of credit were \$14,896; and \$320,208 was available, subject to certain loan covenants, for borrowing at that date.

On December 21, 2009, Griffon issued \$100,000 principal amount of 4% convertible subordinated notes due 2017 (the "2017 Notes"). On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of (c) Griffon common stock. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowings under the Credit Agreement, and \$48,858, or 1,954,993 shares, of common stock issued from treasury.

In September 2015 and March 2016, Griffon entered into mortgage loans in the amounts of \$32,280 and \$8,000, respectively. The mortgage loans were secured by four properties occupied by Griffon's subsidiaries. The loans (d) were due to mature in September 2025 and April 2018, respectively, were collateralized by the specific properties financed and were guaranteed by Griffon. The loans had an interest rate of LIBOR plus 1.50%. The loans were paid off during the quarter ended March 31, 2018.

In August 2016, Griffon's ESOP entered into an agreement that refinanced the existing ESOP loan into a new Term Loan in the amount of \$35,092 (the "Agreement"). The Agreement also provided for a Line Note with \$10,908 available to purchase shares of Griffon common stock in the open market. During 2017, Griffon's ESOP purchased (e) 621,875 shares of common stock for a total of \$10,908 or \$17.54 per share, under a borrowing line that has now been fully utilized. On June 30, 2017, the Term Loan and Line Note were combined into a single Term Loan. The Term Loan bears interest at LIBOR plus 2.50%. The Term Loan requires a quarterly principal payment of \$569 with a balloon payment due at maturity on March 22, 2020.

As of March 31, 2018, \$41,289, net of issuance costs, was outstanding under the Term Loan. The Term Loan is secured by shares purchased with the proceeds of the loan and with a lien on a specific amount of Griffon assets (which lien ranks pari passu with the lien granted on such assets under the Credit Agreement) and is guaranteed by Griffon.

Two Griffon subsidiaries have capital leases outstanding for real estate located in Troy, Ohio and Ocala, Florida. The leases mature in 2021 and 2022, respectively, and bear interest at fixed rates of approximately 5.0% and 8.0%, (f) respectively. The Troy Ohio lease is secured by a mortgage on the real estate and is guaranteed by Griffon. The Ocala, Florida lease contains two five-year renewal options. At March 31, 2018, \$8,890 was outstanding, net of issuance costs.

In November 2012, Garant G.P. (“Garant”) entered into a CAD \$15,000 (\$11,624 as of March 31, 2018) revolving credit facility. The facility accrues interest at LIBOR (USD) or the Bankers Acceptance Rate (CDN) plus 1.3% per annum (3.18% LIBOR USD and 2.87% Bankers Acceptance Rate CDN as of March 31, 2018). The revolving (g) facility matures in October 2019. Garant is required to maintain a certain minimum equity. At March 31, 2018, there were no borrowings under the revolving credit facility with CAD 15,000 (\$11,624 as of March 31, 2018) available for borrowing.

In July 2016, Griffon Australia Holdings Pty Ltd and its Australian subsidiaries (“Griffon Australia”) entered into an AUD 30,000 term loan and an AUD 10,000 revolver. The term loan refinanced two existing term loans and the revolver replaced two existing lines. In December 2016, the amount available under the revolver was increased from AUD 10,000 to AUD 20,000 and, in March 2017, the term loan commitment was increased by AUD 5,000. In September 2017, the term commitment was further increased by AUD 15,000. The term loan requires quarterly principal payments of AUD 1,250 plus interest, with a balloon payment of AUD 37,125 due upon maturity in June 2019, and accrues interest at Bank Bill Swap Bid Rate “BBSY” plus 2.00% per annum (4.08% at March 31, 2018). As of March 31, 2018, the term loan had an outstanding balance of AUD 43,375 (\$33,277 as of March 31, 2018). The revolving facility matures in November 2018, but is renewable upon mutual agreement with the bank, and accrues interest at BBSY plus 2.0% per annum (3.94% at March 31, 2018). At March 31, 2018, there were no borrowings under the revolving credit facility with AUD 20,000 (\$15,344 as of March 31, 2018) available for borrowing. The revolver and the term loan are both secured by substantially all of the assets of Griffon Australia and its subsidiaries. Griffon guarantees the term loan. Griffon Australia is required to maintain a certain minimum equity level and is subject to a maximum leverage ratio and a minimum fixed charges cover ratio.

A UK subsidiary of Griffon maintains an invoice discounting arrangement secured by trade receivables. Interest is variable at 2.0% over the Sterling base rate (2.5% as of March 31, 2018). At March 31, 2018 the amount outstanding under this facility was \$2,125 (GBP \$1,512).

(h) Other long-term debt consists primarily of a loan with the Pennsylvania Industrial Development Authority, with the balance consisting of capital leases.

At March 31, 2018, Griffon and its subsidiaries were in compliance with the terms and covenants of all credit and loan agreements.

#### NOTE 9 — SHAREHOLDERS’ EQUITY

During 2018, the Company paid a quarterly cash dividend of \$0.07 per share in each quarter, totaling \$0.14 per share for the six months ended March 31, 2018. During 2017, the Company paid quarterly cash dividends of \$0.06 per share, totaling \$0.24 per share for the year. Dividends paid on shares in the ESOP were used to offset ESOP loan payments and recorded as a reduction of debt service payments and compensation expense. A dividend payable was established for the holders of restricted shares; such dividends will be released upon vesting of the underlying

restricted shares.

On March 7, 2018, the Board of Directors declared a special cash dividend of \$1.00 per share, payable on April 16, 2018 to shareholders of record as of the close of business on March 29, 2018. On May 3, 2018, the Board of Directors declared a quarterly cash dividend of \$0.07 per share, payable on June 21, 2018 to shareholders of record as of the close of business on May 25, 2018.

Compensation expense for restricted stock is recognized ratably over the required service period based on the fair value of the grant, calculated as the number of shares granted multiplied by the stock price on the date of grant and, for performance shares, the likelihood of achieving the performance criteria. Compensation cost related to stock-based awards with graded vesting, generally over a period of three to four years, is recognized using the straight-line attribution method and recorded within SG&A expenses.



On January 29, 2016, shareholders approved the Griffon Corporation 2016 Equity Incentive Plan ("Incentive Plan") under which awards of performance shares, performance units, stock options, stock appreciation rights, restricted shares, restricted stock units, deferred shares and other stock-based awards may be granted. On January 31, 2018, shareholders approved Amendment No. 1 to the Incentive Plan pursuant to which, among other things, 1,000,000 shares were added to the Incentive Plan. Options granted under the Incentive Plan may be either "incentive stock options" or nonqualified stock options, generally expire ten years after the date of grant and are granted at an exercise price of not less than 100% of the fair market value at the date of grant. The maximum number of shares of common stock available for award under the Incentive Plan is 3,350,000 (600,000 of which may be issued as incentive stock options), plus (i) any shares reserved for issuance under the 2011 Equity Incentive Plan as of the effective date of the Incentive Plan, and (ii) any shares underlying awards outstanding on such effective date under the 2011 Incentive Plan that are canceled or forfeited. As of March 31, 2018, there were 1,192,193 shares available for grant.

All grants outstanding under former equity plans will continue under their terms; no additional awards will be granted under such plans.

During the first quarter of 2018, Griffon granted 1,008,756 shares of restricted stock and restricted stock units. This included 480,756 shares of restricted stock and restricted stock units, subject to certain performance conditions, with vesting periods of three years, with a total fair value of \$9,980, or a weighted average fair value of \$20.76 per share. This also included 528,000 shares of restricted stock granted to two senior executives with a vesting period of four years and a two year post-vesting holding period, subject to the achievement of certain absolute and relative performance conditions relating to the price of Griffon's common stock. So long as the minimum performance condition is attained, the amount of shares that can vest will range from 384,000 to 528,000. The total fair value of these restricted shares is approximately \$7,008, or a weighted average fair value of \$13.27. Also, during the second quarter, Griffon granted 250,170 shares with a vesting period of three years and a fair value of \$4,739, or a weighted average fair value of \$18.94 per share.

For the quarters ended March 31, 2018 and 2017, stock based compensation expense totaled \$2,365 and \$2,343, respectively. For the six months ended March 31, 2018 and 2017, such expense totaled \$4,920 and \$4,795, respectively.

During the quarter and six months ended March 31, 2018, 6,120 shares, with a market value of \$114 or \$18.61 per share, and 197,452 shares, with a market value of \$4,446 or \$22.51 per share, respectively, were withheld to settle employee taxes due to the vesting of restricted stock, and were added to treasury.

On December 21, 2009, Griffon issued \$100,000 principal amount of 4% convertible subordinated notes due 2017 (the "2017 Notes"). On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowing under the Credit Agreement, and \$48,858, or 1,954,993 shares of common stock issued from treasury.

On August 3, 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under this share repurchase program, the Company may purchase shares in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. During both the quarter and six months ended March 31, 2018, Griffon purchased 1,438,239 shares of common stock under the August 2016 program, for a total of \$28,415 or \$19.76. As of March 31, 2018, \$21,022 remains under the August 3, 2016 Board authorization.

From August 2011 to March 31, 2018, Griffon repurchased 17,423,093 shares of common stock, for a total of \$240,036 or \$13.78 per share, under Board authorized repurchase programs.

In addition to repurchases under Board authorized programs, on December 10, 2013, Griffon repurchased 4,444,444 shares of its common stock for \$50,000 from GS Direct, L.L.C. (“GS Direct”), an affiliate of The Goldman Sachs Group, Inc. Subject to certain exceptions, if GS Direct intends to sell its remaining 5,555,556 shares of Griffon common stock at any time prior to December 31, 2017, it will first negotiate in good faith to sell such shares to the Company.

## NOTE 10 – EARNINGS PER SHARE (EPS)

Basic EPS (and diluted EPS in periods when a loss exists) was calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding during the period. Diluted EPS was calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding plus additional common shares that were issued in connection with stock based compensation and upon the settlement of the 2017 convertible notes.

The following table is a reconciliation of the share amounts (in thousands) used in computing earnings per share:

	Three Months		Six Months	
	Ended March		Ended March	
	31,		31,	
	2018	2017	2018	2017
Weighted average shares outstanding - basic	41,477	41,277	41,700	40,307
Incremental shares from stock based compensation	1,288	1,557	1,362	1,740
Convertible debt matured 2017	—	395	—	729
Weighted average shares outstanding - diluted	42,765	43,229	43,062	42,776

On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. During the quarter ended March 31, 2017, Griffon settled the 2017 Notes for \$173,855 with \$125,000 in cash and 1,954,993 shares of common stock issued from treasury. Prior to settlement, Griffon had the intent and ability to settle the principal amount of the 2017 Notes in cash, and as such, the issuance of shares related to the principal amount of the 2017 Notes did not affect diluted shares.

## NOTE 11 – BUSINESS SEGMENTS

Griffon's reportable segments from continuing operations are as follows:

HBP is a leading manufacturer and marketer of residential and commercial garage doors to professional dealers and to some of the largest home center retail chains in North America; a global provider of long-handled tools and landscaping products for homeowners and professionals; and a leading North American manufacturer and marketer of closet organization, home storage, and garage storage products to home center retail chains, mass merchandisers, and direct-to builder professional installers.

Telephonics is recognized globally as a leading provider of highly sophisticated intelligence, surveillance and communications solutions for defense, aerospace and commercial customers.

On November 16, 2017, Griffon announced it entered into a definitive agreement to sell PPC and on February 6, 2018, completed the sale to Berry for \$475,000 in cash, subject to certain post-closing adjustments. As a result, Griffon classified the results of operations of the PPC business as discontinued operations in the Consolidated Statements of Operations for all periods presented and classified the related assets and liabilities associated with the discontinued operations in the consolidated balance sheets. All results and information presented exclude PPC unless otherwise noted. PPC is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies. See Note 14, Discontinued Operations to the Notes of the Financial Statements.

On October 2, 2017, Griffon acquired ClosetMaid. ClosetMaid, founded in 1965, is a leading North American manufacturer and marketer of closet organization, home storage, and garage storage products, and sells to some of the largest home center retail chains, mass merchandisers, and direct-to-builder professional installers in North America. The accounts of ClosetMaid, affected for preliminary adjustments to reflect fair market values assigned to assets purchased and liabilities assumed, are included in the Company's consolidated financial statements from the date of acquisition of October 2, 2017.

Information on Griffon's reportable segments from continuing operations is as follows:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
REVENUE				
Home & Building Products:				
AMES	\$182,928	\$162,907	\$322,910	\$283,631
CBP	138,112	122,628	292,348	266,088
ClosetMaid	75,268	—	152,028	—
Home & Building Products	396,308	285,535	767,286	549,719
Telephonics	82,252	98,272	148,577	186,365
Total consolidated net sales	\$478,560	\$383,807	\$915,863	\$736,084

The following table reconciles segment operating profit to income before taxes from continuing operations:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
INCOME BEFORE TAXES FROM CONTINUING OPERATIONS				
Segment operating profit:				
Home & Building Products	\$28,478	\$18,314	\$56,229	\$40,954
Telephonics	1,302	9,015	2,782	14,406
Segment operating profit from continuing operations	29,780	27,329	59,011	55,360
Net interest expense	(16,044 )	(12,705 )	(32,686 )	(25,994 )
Unallocated amounts	(10,541 )	(10,455 )	(20,977 )	(20,766 )
Acquisition costs	(7 )	—	(1,619 )	—
Cost of life insurance benefit	—	—	(2,614 )	—
Income before taxes from continuing operations	\$3,188	\$4,169	\$1,115	\$8,600

Griffon evaluates performance and allocates resources based on each segment's operating results before interest income and expense, income taxes, depreciation and amortization, unallocated amounts (mainly corporate overhead), restructuring charges, loss on debt extinguishment and acquisition related expenses, as well as other items that may affect comparability, as applicable ("Segment adjusted EBITDA"). Griffon believes this information is useful to investors for the same reason.

The following table provides a reconciliation of Segment adjusted EBITDA to Income before taxes from continuing operations:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
Segment adjusted EBITDA:				
Home & Building Products	\$39,789	\$27,565	\$79,246	\$59,372
Telephonics	3,997	11,786	8,196	19,894
Total Segment adjusted EBITDA	43,786	39,351	87,442	79,266
Net interest expense	(16,044 )	(12,705 )	(32,686 )	(25,994 )
Segment depreciation and amortization	(13,199 )	(12,022 )	(26,051 )	(23,906 )
Unallocated amounts	(10,541 )	(10,455 )	(20,977 )	(20,766 )
Acquisition costs	(814 )	—	(3,999 )	—
Cost of life insurance benefit	—	—	(2,614 )	—
Income before taxes from continuing operations	\$3,188	\$4,169	\$1,115	\$8,600

Unallocated amounts typically include general corporate expenses not attributable to a reportable segment.

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
DEPRECIATION and AMORTIZATION				
Segment:				
Home & Building Products	\$10,504	\$9,251	\$20,637	\$18,418
Telephonics	2,695	2,771	5,414	5,488
Total segment depreciation and amortization	13,199	12,022	26,051	23,906
Corporate	114	125	220	229
Total consolidated depreciation and amortization	\$13,313	\$12,147	\$26,271	\$24,135

#### CAPITAL EXPENDITURES

Segment:				
Home & Building Products	\$8,192	\$3,768	\$14,850	\$10,159
Telephonics	2,442	1,817	4,385	3,113
Total segment	10,634	5,585	19,235	13,272
Corporate	209	2,263	2,393	2,266
Total consolidated capital expenditures	\$10,843	\$7,848	\$21,628	\$15,538

ASSETS	At March 31, 2018	At September 30, 2017
Segment assets:		
Home & Building Products	\$ 1,478,951	\$ 1,084,103
Telephonics	332,551	343,445
Total segment assets	1,811,502	1,427,548
Corporate	266,518	71,980
Total continuing assets	2,078,020	1,499,528
Assets of discontinued operations	3,280	374,013
Consolidated total	\$2,081,300	\$ 1,873,541

## NOTE 12 – EMPLOYEE BENEFIT PLANS

Defined benefit pension expense (income) was as follows:

	Three Months Ended March 31, 2018		Six Months Ended March 31, 2017	
Interest cost	\$1,407	\$1,402	\$2,814	\$2,804
Expected return on plan assets	(2,684 )	(2,736 )	(5,368 )	(5,472 )
Amortization:				
Prior service cost	4	4	8	8
Recognized actuarial loss	525	832	1,050	1,664
Net periodic expense (income)	\$(748 )	\$(498 )	\$(1,496)	\$(996 )

As a result of the recent passing of our Chairman of the Board, who participated in a Supplemental Executive Retirement Plan relating to his tenure as Chief Executive Officer (a position from which he retired in 2008), the pension benefit liability was reduced by \$13,715 at December 31, 2017, with the offset, net of tax, recorded in Other Comprehensive Income.

## NOTE 13 – RECENT ACCOUNTING PRONOUNCEMENTS

Issued but not yet effective accounting pronouncements

In February 2018, the FASB issued guidance that allows companies to reclassify stranded tax effects resulting from the 2017 Tax Cuts and Jobs Act (the Tax Act), from accumulated other comprehensive income to retained earnings. This guidance is effective for all entities for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years, with early adoption permitted. The new standard is effective for the Company beginning in 2020, with early adoption permitted. We are currently evaluating the effects that the adoption of this guidance will have on our consolidated financial statements and the related disclosures.

In May 2017, the FASB issued guidance to address the situation when a company modifies the terms of a stock compensation award previously granted to an employee. This guidance is effective, and should be applied prospectively, for fiscal years beginning after December 15, 2017. Early adoption is permitted as of the beginning of an annual period. The new guidance is effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In March 2017, the FASB issued amendments to the Compensation - Retirement Benefits guidance which requires companies to retrospectively present the service cost component of net periodic benefit cost for pension and retiree medical plans along with other compensation costs in operating income and present the other components of net periodic benefit cost below operating income in the income statement. The guidance also allows only the service cost

component of net periodic benefit cost to be eligible for capitalization within inventory or fixed assets on a prospective basis. This guidance is effective, and should be applied



retroactively, for fiscal years beginning after December 15, 2017. Early adoption is permitted as of the beginning of an annual period. The new guidance is effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In January 2017, the FASB issued guidance that simplifies how an entity is required to test goodwill for impairment by eliminating Step 2 from the goodwill impairment test. Step 2 measures a goodwill impairment loss by comparing the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. This guidance is effective for annual periods beginning after December 15, 2019, including interim periods within those periods and will be effective for the Company beginning in 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In January 2017, the FASB issued guidance that clarifies the definition of a business, which will impact many areas of accounting including acquisitions, disposals, goodwill, and consolidation. The new standard is intended to help companies and other organizations evaluate whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. This guidance is effective for annual periods beginning after December 15, 2017, including interim periods within those periods and will be effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In August 2016, the FASB issued guidance on the Statement of Cash Flows Classification of certain cash receipts and cash payments (a consensus of the FASB Emerging Issues Task Force). This guidance addresses the following eight specific cash flow issues: Debt prepayment or debt extinguishment costs; settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing; contingent consideration payments made after a business combination; proceeds from the settlement of insurance claims; proceeds from the settlement of corporate-owned life insurance policies (including bank-owned life insurance policies); distributions received from equity method investees; beneficial interests in securitization transactions; and separately identifiable cash flows and application of the predominance principle. This guidance will be effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In February 2016, the FASB issued guidance on lease accounting requiring lessees to recognize a right-of-use asset and a lease liability for long-term leases. The liability will be equal to the present value of lease payments. This guidance must be applied using a modified retrospective transition approach to all annual and interim periods presented and is effective for the Company beginning in 2020. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In May 2014, the FASB issued guidance on revenue from contracts with customers. The underlying principle is that an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. Other major provisions include capitalization of certain contract costs, consideration of time value of money in the transaction price, and allowing estimates of variable consideration to be recognized before contingencies are resolved, in certain circumstances. The guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. This guidance permits the use of either the retrospective or cumulative effect transition method and is effective for the Company beginning in 2019; early adoption is permitted beginning in 2018. The Company has commenced its initial assessment to assess the impact, if any, the new revenue standard will have on the Company's consolidated financial statements. During this initial assessment, the Company has identified certain differences that will likely have the most impact; however, how significant of an impact cannot be determined during this phase of the Company's implementation process. These differences relate to the new concepts of variable

consideration, consideration payable and the focus on control to determine when and how revenue should be recognized (i.e. point in time versus over time). The FASB has also issued the following additional guidance clarifying certain issues on revenue from contracts with customers; Revenue from Contracts with Customers: Narrow-Scope Improvements and Practical Expedients and Revenue from Contracts with Customers: Identifying Performance Obligations and Licensing. The Company expects to complete its initial assessments by the end of the third quarter of 2018 and expects to finalize its implementation process prior to the adoption of the new revenue standard on October 1, 2018.

The Company has implemented all new accounting pronouncements that are in effect and that may impact its financial statements, and does not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on its financial position or results of operations.

## NOTE 14 – DISCONTINUED OPERATIONS

## PPC

On November 16, 2017, Griffon announced it entered into a definitive agreement to sell PPC and on February 6, 2018, completed the sale to Berry for \$475,000 in cash, subject to certain post-closing adjustments. As a result, Griffon classified the results of operations of the PPC business as discontinued operations in the Consolidated Statements of Operations for all periods presented and classified the related assets and liabilities associated with the discontinued operations in the consolidated balance sheets. All results and information presented exclude PPC unless otherwise noted. PPC is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies. In connection with the sale of PPC, the Company recorded a gain of \$117,625 (\$86,357, net of tax) during the quarter ended March 31, 2018. The tax computed on the PPC gain is preliminary and is subject to finalization.

Summarized results of the Company's discontinued operations are as follows:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
Revenue	\$45,832	\$111,958	\$166,262	\$226,780
Cost of goods and services	36,157	95,277	132,100	190,715
Gross profit	9,675	16,681	34,162	36,065
Selling, general and administrative expenses	13,995	10,556	26,103	21,416
Income (loss) from discontinued operations	(4,320	)6,125	8,059	14,649
Other income (expense)				
Gain on sale of business	117,625	—	117,625	
Interest expense, net	(95	)82	(155	)4
Other, net	166	(137	) (687	) (38
Total other income (expense)	117,696	(55	) 116,783	(34
Income from operations of discontinued operations	\$113,376	\$6,070	\$124,842	\$14,615

The Company has no assets or liabilities classified as held for sale as of March 31, 2018. The following amounts related to the PPC segment have been segregated from Griffon's continuing operations and are reported as assets and liabilities of discontinued operations held for sale in the consolidated balance sheet at September 30, 2017:

	At September 30, 2017
<b>ASSETS</b>	
Accounts receivable, net	\$ 51,768
Inventories, net	45,742
Prepaid and other current assets	11,000
PROPERTY, PLANT AND EQUIPMENT, net	185,940
GOODWILL	57,087
INTANGIBLE ASSETS, net	12,298
OTHER ASSETS	6,889
Total Assets Held for Sale	370,724
<b>LIABILITIES</b>	
Notes payable and current portion of long-term debt	\$ 11,163
Accounts payable	36,619
Accrued liabilities	14,553
LONG-TERM DEBT, net	10,549
OTHER LIABILITIES	11,566
Total Liabilities Held for Sale	\$ 84,450

In connection with the sale transaction, the Company recorded liabilities of \$46,968 as of March 31, 2018 primarily for income taxes payable, stay and transaction bonuses, and other remaining accrued liabilities.

On September 5, 2017, Griffon entered into an engagement letter with Goldman Sachs pursuant to which Goldman Sachs agreed to act as Griffon's financial advisor in connection with the exploration of strategic alternatives for Clipay Plastics. On November 15, 2017, Griffon signed an agreement to sell Clipay Plastics for \$475,000 to Berry Global Group, Inc. Griffon subsequently paid a customary financial advisory fee to Goldman Sachs under the terms of this engagement letter upon closing of the transaction.

#### Installation Services and Other Discontinued Activities

In 2008, as a result of the downturn in the residential housing market, Griffon exited substantially all operating activities of its Installation Services segment which sold, installed and serviced garage doors and openers, fireplaces, floor coverings, cabinetry and a range of related building products, primarily for the new residential housing market. In 2008, Griffon sold eleven units, closed one unit and merged two units into CBP. Griffon substantially concluded its remaining disposal activities in 2009.

Installation Services operating results have been reported as discontinued operations in the Consolidated Statements of Operations and Comprehensive Income (Loss) for all periods presented; Installation Services is excluded from segment reporting. There was no reported revenue in the quarters and six months ended March 31, 2018 and 2017.

During the year ended September 30, 2017, Griffon recorded \$5,700 of reserves in discontinued operations related to historical environmental remediation efforts and to increase the reserve for homeowner association claims (HOA) related to the Clipay Services Corporation discontinued operations in 2008.



The following amounts related to the Installation Services segment, discontinued in 2008, and other businesses discontinued several years ago, which have been segregated from Griffon's continuing operations, and are reported as assets and liabilities of discontinued operations not held for sale in the Condensed Consolidated Balance Sheets:

	At March 31, 2018	At September 30, 2017
Assets of discontinued operations not held for sale:		
Prepaid and other current assets	\$ 328	\$ 329
Other long-term assets	2,952	2,960
Total assets of discontinued operations not held for sale	\$ 3,280	\$ 3,289
Liabilities of discontinued operations not held for sale:		
Accrued liabilities, current	\$ 3,807	\$ 8,342
Other long-term liabilities	5,177	3,037
Total liabilities of discontinued operations not held for sale	\$ 8,984	\$ 11,379

There was no Installation Services revenue or income for the quarter ended March 31, 2018 or 2017.

#### NOTE 15 – OTHER INCOME (EXPENSE)

For the quarters ended March 31, 2018 and 2017, Other income (expense) primarily consisted of \$217 and (\$291), respectively, of net currency exchange gains (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$1,266 and \$68, respectively, of net investment income (loss).

For the six months ended March 31, 2018 and 2017, Other income (expense) primarily consisted of \$(219) and \$(423), respectively, of net currency exchange losses in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries, as well as \$1,261 and \$155, respectively, of net investment income.

#### NOTE 16 – WARRANTY LIABILITY

Telephonics offers warranties against product defects for periods generally ranging from one to two years, depending on the specific product and terms of the customer purchase agreement. CBP also offers warranties against product defects for periods generally ranging from one to ten years, with limited lifetime warranties on certain door models. Typical warranties require CBP, ClosetMaid and Telephonics to repair or replace the defective products during the warranty period at no cost to the customer. At the time revenue is recognized, Griffon records a liability for warranty costs, estimated based on historical experience, and periodically assesses its warranty obligations and adjusts the liability as necessary. AMES offers an express limited warranty for a period of ninety days on all products from the date of original purchase unless otherwise stated on the product or packaging and subject to certain disclaimers and limitations.

Changes in Griffon's warranty liability, included in Accrued liabilities, were as follows:

	Three Months Ended March 31,		Six Months Ended March 31,	
	2018	2017	2018	2017
Balance, beginning of period	\$6,055	\$6,015	\$6,236	\$6,322
Warranties issued and changes in estimated pre-existing warranties	1,637	1,213	3,112	2,507
Actual warranty costs incurred	(1,434 )	(1,425 )	(3,926 )	(3,026 )

Edgar Filing: GRIFFON CORP - Form 10-Q

Other warranty liabilities assumed from acquisitions	—	—	836	\$—
Balance, end of period	\$6,258	\$5,803	\$6,258	\$5,803

## NOTE 17 – OTHER COMPREHENSIVE INCOME (LOSS)

The amounts recognized in other comprehensive income (loss) were as follows:

	Three Months Ended March 31, 2018			Three Months Ended March 31, 2017		
	Pre-tax	Tax	Net of tax	Pre-tax	Tax	Net of tax
Foreign currency translation adjustments	\$19,714	\$—	\$19,714	\$8,409	\$—	\$8,409
Pension and other defined benefit plans	376	(129 )	247	836	(292 )	544
Cash flow hedges	616	(176 )	440	(1,428 )	408	(1,020 )
Total other comprehensive income (loss)	\$20,706	\$(305)	\$20,401	\$7,817	\$116	\$7,933
	Six Months Ended March 31, 2018			Six Months Ended March 31, 2017		
	Pre-tax	Tax	Net of tax	Pre-tax	Tax	Net of tax
Foreign currency translation adjustments	\$18,425	\$—	\$18,425	\$(5,070)	\$—	\$(5,070)
Pension and other defined benefit plans	14,620	(4,814 )	9,806	1,672	(584 )	1,088
Cash flow hedges	746	(218 )	528	844	(241 )	603
Total other comprehensive income (loss)	\$33,791	\$(5,032)	\$28,759	\$(2,554)	\$(825)	\$(3,379)

The components of Accumulated other comprehensive income (loss) are as follows:

	March 31, 2018	September 30, 2017
Foreign currency translation adjustments	\$(13,802)	\$(32,227 )
Pension and other defined benefit plans	(18,334 )	(28,140 )
Change in Cash flow hedges	414	(114 )
	\$(31,722)	\$(60,481 )

Amounts reclassified from accumulated other comprehensive income (loss) to income were as follows:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
Gain (Loss)				
Pension amortization	\$(529 )	\$(836)	\$(1,058 )	\$(1,672)
Cash flow hedges	(34 )	(172 )	(40 )	(821 )
Removal of PPC translation adjustment	14,866	—	14,866	—
Total gain (loss)	14,303	(1,008)	13,768	(2,493 )
Tax benefit (expense)	(3,315 )	303	(3,313 )	748
Total	\$10,988	\$(705)	\$10,455	\$(1,745)

## NOTE 18 — COMMITMENTS AND CONTINGENCIES

## Legal and environmental

Department of Environmental Conservation of New York State (“DEC”), with ISC Properties, Inc. Lightron Corporation (“Lightron”), a wholly-owned subsidiary of Griffon, once conducted operations at a location in Peekskill in the Town of Cortlandt, New York (the “Peekskill Site”) owned by ISC Properties, Inc. (“ISC”), a wholly-owned subsidiary of Griffon. ISC sold the Peekskill Site in November 1982.





Subsequently, ISC was advised by the DEC that random sampling at the Peekskill Site and in a creek near the Peekskill Site indicated concentrations of solvents and other chemicals common to Lightron's prior plating operations. ISC then entered into a consent order with the DEC in 1996 (the "Consent Order") to perform a remedial investigation and prepare a feasibility study. After completing the initial remedial investigation pursuant to the Consent Order, ISC was required by the DEC, and did accordingly conduct over the next several years, supplemental remedial investigations, including soil vapor investigations, under the Consent Order.

In April 2009, the DEC advised ISC's representatives that both the DEC and the New York State Department of Health had reviewed and accepted an August 2007 Remedial Investigation Report and an Additional Data Collection Summary Report dated January 30, 2009. With the acceptance of these reports, ISC completed the remedial investigation required under the Consent Order and was authorized, accordingly, by the DEC to conduct the Feasibility Study required by the Consent Order. Pursuant to the requirements of the Consent Order and its obligations thereunder, ISC, without acknowledging any responsibility to perform any remediation at the Site, submitted to the DEC in August 2009, a draft feasibility study which recommended for the soil, groundwater and sediment media, remediation alternatives having a current net capital cost value, in the aggregate, of approximately \$5,000. In February 2011, DEC advised ISC it has accepted and approved the feasibility study. Accordingly, ISC has no further obligations under the consent order.

Upon acceptance of the feasibility study, DEC issued a Proposed Remedial Action Plan ("PRAP") that sets forth the proposed remedy for the site. The PRAP accepted the recommendation contained in the feasibility study for remediation of the soil and groundwater media, but selected a different remediation alternative for the sediment medium. The approximate cost and the current net capital cost value of the remedy proposed by DEC in the PRAP is \$10,000. After receiving public comments on the PRAP, the DEC issued a Record of Decision ("ROD") that set forth the specific remedies selected and responded to public comments. The remedies selected by the DEC in the ROD are the same remedies as those set forth in the PRAP.

It is now expected that DEC will enter into negotiations with potentially responsible parties to request they undertake performance of the remedies selected in the ROD, and if such parties do not agree to implement such remedies, then the State of New York may use State Superfund money to remediate the Peekskill site and seek recovery of costs from such parties. Griffon does not acknowledge any responsibility to perform any remediation at the Peekskill Site.

Improper Advertisement Claim involving Union Tools® Products. Beginning in December 2004, a customer of AMES had been named in various litigation matters relating to certain Union Tools products. The plaintiffs in those litigation matters asserted causes of action against the customer of AMES for improper advertisement to end consumers. The allegations suggested that advertisements led the consumers to believe that Union Tools' hand tools were wholly manufactured within boundaries of the United States. The complaints asserted various causes of action against the customer of AMES under federal and state law, including common law fraud. At some point, the customer may seek indemnity (including recovery of its legal fees and costs) against AMES for an unspecified amount. Presently, AMES cannot estimate the amount of loss, if any, if the customer were to seek legal recourse against AMES.

Union Fork and Hoe, Frankfort, NY site. The former Union Fork and Hoe property in Frankfort, NY was acquired by Ames in 2006 as part of a larger acquisition, and has historic site contamination involving chlorinated solvents, petroleum hydrocarbons and metals. AMES has entered into an Order on Consent with the New York State Department of Environmental Conservation. While the Order is without admission or finding of liability or acknowledgment that there has been a release of hazardous substances at the site, AMES is required to perform a remedial investigation of certain portions of the property and to recommend a remediation option. At the conclusion of the remediation phase to the satisfaction of the DEC, the DEC will issue a Certificate of Completion. AMES has

performed significant investigative and remedial activities in the last few years under work plans approved by the DEC, and the DEC has approved the final remedial investigation and feasibility study reports. AMES' recommended remedial option of excavation and offsite disposal of lead contaminated soils, capping of other areas of the site impacted by other metals and performing limited groundwater monitoring was accepted by the DEC in a Record of Decision issued March 1, 2018. Implementation of the selected remedial alternative is expected to be completed in 2019. AMES has a number of defenses to liability in this matter, including its rights under a previous Consent Judgment entered into between the DEC and a predecessor of AMES relating to the site.

## US Government investigations and claims

In general, departments and agencies of the US Government have the authority to investigate various transactions and operations of Griffon, and the results of such investigations may lead to administrative, civil or criminal proceedings, the ultimate outcome of which could be fines, penalties, repayments or compensatory or treble damages. US Government regulations provide that certain findings against a contractor may lead to suspension or debarment from future US Government contracts or the loss of export privileges for a company or an operating division or subdivision. Suspension or debarment could have a material adverse effect on Telephonics because of its reliance on government contracts.

## General legal

Griffon is subject to various laws and regulations relating to the protection of the environment and is a party to legal proceedings arising in the ordinary course of business. Management believes, based on facts presently known to it, that the resolution of the matters above and such other matters will not have a material adverse effect on Griffon's consolidated financial position, results of operations or cash flows.

## NOTE 19 — CONSOLIDATING GUARANTOR AND NON-GUARANTOR FINANCIAL INFORMATION

Griffon's Senior Notes are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by the domestic assets of Clopay Building Products Company, Inc., Telephonics Corporation, The AMES Companies, Inc., ATT Southern, Inc., Clopay Ames True Temper Holding Corp., and ClosetMaid, LLC, all of which are indirectly 100% owned by Griffon. In accordance with Rule 3-10 of Regulation S-X promulgated under the Securities Act of 1933, presented below are condensed consolidating financial information as of March 31, 2018 and September 30, 2017 and for the three months ended March 31, 2018 and 2017. The financial information may not necessarily be indicative of the results of operations or financial position of the guarantor companies or non-guarantor companies had they operated as independent entities. The guarantor companies and the non-guarantor companies include the consolidated financial results of their wholly-owned subsidiaries accounted for under the equity method.

The indenture relating to the Senior Notes (the "Indenture") contains terms providing that, under certain limited circumstances, a guarantor will be released from its obligations to guarantee the Senior Notes. These circumstances include (i) a sale of at least a majority of the stock, or all or substantially all the assets, of the subsidiary guarantor as permitted by the Indenture; (ii) a public equity offering of a subsidiary guarantor that qualifies as a "Minority Business" as defined in the Indenture (generally, a business the EBITDA of which constitutes less than 50% of the segment adjusted EBITDA of the Company for the most recently ended four fiscal quarters), and that meets certain other specified conditions as set forth in the Indenture; (iii) the designation of a guarantor as an "unrestricted subsidiary" as defined in the Indenture, in compliance with the terms of the Indenture; (iv) Griffon exercising its right to defease the Senior Notes, or to otherwise discharge its obligations under the Indenture, in each case in accordance with the terms of the Indenture; and (v) upon obtaining the requisite consent of the holders of the Senior Notes.

## CONDENSED CONSOLIDATING BALANCE SHEETS

At March 31, 2018

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
<b>CURRENT ASSETS</b>					
Cash and equivalents	\$ 177,429	\$ 22,937	\$ 36,090	\$—	\$ 236,456
Accounts receivable, net of allowances	—	224,997	70,719	(23,750 )	271,966
Contract costs and recognized income not yet billed, net of progress payments	—	121,883	273	—	122,156
Inventories, net	—	318,101	66,409	(43 )	384,467
Prepaid and other current assets	15,481	16,069	9,611	5,999	47,160
Assets of discontinued operations not held for sale	—	—	328	—	328
Total Current Assets	192,910	703,987	183,430	(17,794 )	1,062,533
PROPERTY, PLANT AND EQUIPMENT, net	863	247,766	42,887	—	291,516
GOODWILL	—	350,157	72,316	—	422,473
INTANGIBLE ASSETS, net	93	213,888	72,175	—	286,156
INTERCOMPANY RECEIVABLE	148,879	370,725	(170,970 )	(348,634 )	—
EQUITY INVESTMENTS IN SUBSIDIARIES	1,253,347	970,149	3,143,462	(5,366,958 )	—
OTHER ASSETS	6,519	12,611	(1,986 )	(1,474 )	15,670
ASSETS OF DISCONTINUED OPERATIONS NOT HELD FOR SALE	—	—	2,952	—	2,952
Total Assets	\$ 1,602,611	\$ 2,869,283	\$ 3,344,266	\$ (5,734,860)	\$ 2,081,300
<b>CURRENT LIABILITIES</b>					
Notes payable and current portion of long-term debt	\$ 2,276	\$ 5,425	\$ 5,216	\$—	\$ 12,917
Accounts payable and accrued liabilities	82,647	236,825	30,556	19,465	369,493
Liabilities of discontinued operations not held for sale	—	—	50,927	—	50,927
Total Current Liabilities	84,923	242,250	86,699	19,465	433,337
LONG-TERM DEBT, net	1,038,901	7,787	31,774	—	1,078,462
INTERCOMPANY PAYABLES	45,285	47,811	244,621	(337,717 )	—
OTHER LIABILITIES	(19,016 )	80,712	11,853	16,909	90,458
LIABILITIES OF DISCONTINUED OPERATIONS NOT HELD FOR SALE	—	—	5,025	—	5,025
Total Liabilities	1,150,093	378,560	379,972	(301,343 )	1,607,282
SHAREHOLDERS' EQUITY	452,518	2,490,723	2,964,294	(5,433,517 )	474,018
Total Liabilities and Shareholders' Equity	\$ 1,602,611	\$ 2,869,283	\$ 3,344,266	\$ (5,734,860)	\$ 2,081,300

## CONDENSED CONSOLIDATING BALANCE SHEETS

At September 30, 2017

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
<b>CURRENT ASSETS</b>					
Cash and equivalents	\$3,240	\$8,066	\$36,375	\$—	\$47,681
Accounts receivable, net of allowances	—	168,731	59,929	(20,431)	208,229
Contract costs and recognized income not yet billed, net of progress payments	—	131,383	279	—	131,662
Inventories, net	—	246,605	52,759	73	299,437
Prepaid and other current assets	21,131	15,854	3,002	80	40,067
Assets of discontinued operations held for sale	—	168,306	202,418	—	370,724
Assets of discontinued operations not held for sale	—	—	329	—	329
<b>Total Current Assets</b>	<b>24,371</b>	<b>738,945</b>	<b>355,091</b>	<b>(20,278)</b>	<b>1,098,129</b>
<b>PROPERTY, PLANT AND EQUIPMENT, net</b>	<b>645</b>	<b>200,362</b>	<b>31,128</b>	<b>—</b>	<b>232,135</b>
<b>GOODWILL</b>	<b>—</b>	<b>280,797</b>	<b>38,342</b>	<b>—</b>	<b>319,139</b>
<b>INTANGIBLE ASSETS, net</b>	<b>93</b>	<b>143,415</b>	<b>61,619</b>	<b>—</b>	<b>205,127</b>
<b>INTERCOMPANY RECEIVABLE</b>	<b>552,017</b>	<b>757,608</b>	<b>915,551</b>	<b>(2,225,176)</b>	<b>—</b>
<b>EQUITY INVESTMENTS IN SUBSIDIARIES</b>	<b>863,149</b>	<b>877,641</b>	<b>1,613,891</b>	<b>(3,354,681)</b>	<b>—</b>
<b>OTHER ASSETS</b>	<b>12,171</b>	<b>12,054</b>	<b>(1,002)</b>	<b>(7,172)</b>	<b>16,051</b>
<b>ASSETS OF DISCONTINUED OPERATIONS NOT HELD FOR SALE</b>	<b>—</b>	<b>—</b>	<b>2,960</b>	<b>—</b>	<b>2,960</b>
<b>Total Assets</b>	<b>\$1,452,446</b>	<b>\$3,010,822</b>	<b>\$3,017,580</b>	<b>\$(5,607,307)</b>	<b>\$1,873,541</b>
<b>CURRENT LIABILITIES</b>					
Notes payable and current portion of long-term debt	\$2,854	\$1,471	\$6,753	\$—	\$11,078
Accounts payable and accrued liabilities	14,683	199,784	46,111	6,631	267,209
Liabilities of discontinued operations held for sale	—	47,426	37,024	—	84,450
Liabilities of discontinued operations not held for sale	—	—	8,342	—	8,342
<b>Total Current Liabilities</b>	<b>17,537</b>	<b>248,681</b>	<b>98,230</b>	<b>6,631</b>	<b>371,079</b>
<b>LONG-TERM DEBT, net</b>	<b>903,609</b>	<b>6,044</b>	<b>58,427</b>	<b>—</b>	<b>968,080</b>
<b>INTERCOMPANY PAYABLES</b>	<b>84,068</b>	<b>1,259,413</b>	<b>854,518</b>	<b>(2,197,999)</b>	<b>—</b>
<b>OTHER LIABILITIES</b>	<b>48,424</b>	<b>76,036</b>	<b>14,135</b>	<b>(6,058)</b>	<b>132,537</b>
<b>LIABILITIES OF DISCONTINUED OPERATIONS NOT HELD FOR SALE</b>	<b>—</b>	<b>—</b>	<b>3,037</b>	<b>—</b>	<b>3,037</b>
<b>Total Liabilities</b>	<b>1,053,638</b>	<b>1,590,174</b>	<b>1,028,347</b>	<b>(2,197,426)</b>	<b>1,474,733</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>398,808</b>	<b>1,420,648</b>	<b>1,989,233</b>	<b>(3,409,881)</b>	<b>398,808</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$1,452,446</b>	<b>\$3,010,822</b>	<b>\$3,017,580</b>	<b>\$(5,607,307)</b>	<b>\$1,873,541</b>

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Three Months Ended March 31, 2018

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
Revenue	\$—	\$ 397,759	\$ 89,910	\$(9,109 )	\$ 478,560
Cost of goods and services	—	305,825	60,627	(9,365 )	357,087
Gross profit	—	91,934	29,283	256	121,473
Selling, general and administrative expenses	6,014	64,417	33,337	(93 )	103,675
Income (loss) from operations	(6,014 )	27,517	(4,054 )	349	17,798
Other income (expense)					
Interest income (expense), net	(5,961 )	(8,012 )	(2,071 )	—	(16,044 )
Other, net	1,273	10,601	(9,978 )	(462 )	1,434
Total other income (expense)	(4,688 )	2,589	(12,049 )	(462 )	(14,610 )
Income (loss) before taxes	(10,702 )	30,106	(16,103 )	(113 )	3,188
Provision (benefit) for income taxes	(10,168 )	(10,037 )	(6,202 )	27,644	1,237
Income (loss) before equity in net income of subsidiaries	(534 )	40,143	(9,901 )	(27,757 )	1,951
Equity in net income (loss) of subsidiaries	90,814	(59,708 )	40,141	(71,247 )	—
Income from continuing operations	\$90,280	\$(19,565 )	\$ 30,240	\$(99,004 )	\$ 1,951
Income from operations of discontinued businesses	—	(8,423 )	121,799	—	113,376
Provision from income taxes	—	859	24,188	—	25,047
Income from discontinued operations	—	(9,282 )	97,611	—	88,329
Net Income (loss)	\$90,280	\$(28,847 )	\$ 127,851	\$(99,004 )	\$ 90,280
Comprehensive income (loss)	\$110,681	\$ 1,444	\$ 123,670	\$(125,114 )	\$ 110,681

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Three Months Ended March 31, 2017

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
Revenue	\$—	\$ 328,493	\$ 64,758	\$ (9,444 )	\$ 383,807
Cost of goods and services	—	250,265	44,388	(9,715 )	284,938
Gross profit	—	78,228	20,370	271	98,869
Selling, general and administrative expenses	7,077	58,615	16,334	(93 )	81,933
Income (loss) from operations	(7,077 )	19,613	4,036	364	16,936
Other income (expense)					
Interest income (expense), net	(3,323 )	(6,068 )	(3,314 )	—	(12,705 )
Other, net	(29 )	599	(268 )	(364 )	(62 )
Total other income (expense)	(3,352 )	(5,469 )	(3,582 )	(364 )	(12,767 )
Income (loss) before taxes	(10,429 )	14,144	454	—	4,169
Provision (benefit) for income taxes	(1,534 )	4,592	(839 )	—	2,219
Income (loss) before equity in net income of subsidiaries	(8,895 )	9,552	1,293	—	1,950
Equity in net income (loss) of subsidiaries	13,940	(4,633 )	9,551	(18,858 )	—
Income (loss) from continuing operations	5,045	4,919	10,844	(18,858 )	1,950
Income from operation of discontinued businesses	—	5,302	768	—	6,070
Provision (benefit) from income taxes	—	836	2,139	—	2,975
Income (loss) from discontinued operations	—	4,466	(1,371 )	—	3,095
Net Income (loss)	\$ 5,045	\$ 9,385	\$ 9,473	\$ (18,858 )	\$ 5,045
Comprehensive income (loss)	\$ 12,978	\$ 10,601	\$ 8,257	\$ (18,858 )	\$ 12,978



CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Six Months Ended March 31, 2018

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
Revenue	\$—	\$ 749,071	\$ 182,429	\$(15,637 )	\$ 915,863
Cost of goods and services	—	568,400	121,406	(16,260 )	673,546
Gross profit	—	180,671	61,023	623	242,317
Selling, general and administrative expenses	17,351	138,930	53,386	(185 )	209,482
Income (loss) from operations	(17,351 )	41,741	7,637	808	32,835
Other income (expense)					
Interest income (expense), net	(12,735 )	(14,215 )	(5,736 )	—	(32,686 )
Other, net	1,268	10,923	(10,301 )	(924 )	966
Total other income (expense)	(11,467 )	(3,292 )	(16,037 )	(924 )	(31,720 )
Income (loss) before taxes	(28,818 )	38,449	(8,400 )	(116 )	1,115
Provision (benefit) for income taxes	(39,860 )	(7,302 )	(4,146 )	27,641	(23,667 )
Income (loss) before equity in net income of subsidiaries	11,042	45,751	(4,254 )	(27,757 )	24,782
Equity in net income (loss) of subsidiaries	110,227	(60,359 )	45,751	(95,619 )	—
Income from continuing operations	\$ 121,269	\$ (14,608 )	\$ 41,497	\$(123,376)	\$ 24,782
Income from operations of discontinued businesses	\$—	\$ (2,003 )	\$ 126,845	\$—	\$ 124,842
Provision (benefit) from income taxes		2,918	25,437	—	28,355
Income (loss) from discontinued operations	\$—	\$ (4,921 )	\$ 101,408	\$—	\$ 96,487
Net income (loss)	\$ 121,269	\$ (14,608 )	\$ 41,497	\$(123,376)	\$ 24,782
Comprehensive income (loss)	\$ 150,028	\$ 24,212	\$ 171,118	\$(195,330)	\$ 150,028

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Six Months Ended March 31, 2017

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
Revenue	\$—	\$ 619,829	\$ 133,309	\$ (17,054 )	\$ 736,084
Cost of goods and services	—	469,104	88,942	(17,575 )	540,471
Gross profit	—	150,725	44,367	521	195,613
Selling, general and administrative expenses	13,721	113,605	33,676	(185 )	160,817
Restructuring and other related charges	—	—	—	—	—
Total operating expenses	13,721	113,605	33,676	(185 )	160,817
Income (loss) from operations	(13,721 )	37,120	10,691	706	34,796
Other income (expense)					
Interest income (expense), net	(7,350 )	(12,023 )	(6,621 )	—	(25,994 )
Other, net	(57 )	1,001	(440 )	(706 )	(202 )
Total other income (expense)	(7,407 )	(11,022 )	(7,061 )	(706 )	(26,196 )
Income (loss) before taxes	(21,128 )	26,098	3,630	—	8,600
Provision (benefit) for income taxes	(10,563 )	10,457	(288 )	—	(394 )
Income (loss) before equity in net income of subsidiaries	(10,565 )	15,641	3,918	—	8,994
Equity in net income (loss) of subsidiaries	27,874	(8,616 )	15,641	(34,899 )	—
Income from continuing operations	\$ 17,309	\$ 7,025	\$ 19,559	\$ (34,899 )	\$ 8,994
Income from operations of discontinued businesses	—	8,793	5,822	—	14,615
Provision from income taxes	—	2,639	3,661	—	6,300
Income from discontinued operations	—	6,154	2,161	—	8,315
Net income (loss)	\$ 17,309	\$ 13,179	\$ 21,720	\$ (34,899 )	\$ 17,309
Comprehensive income (loss)	\$ 13,930	\$ 7,752	\$ 27,147	\$ (34,899 )	\$ 13,930

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

For the Six Months Ended March 31, 2018

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>					
Net income (loss)	\$ 121,269	\$ (19,529 )	\$ 142,905	\$ (123,376 )	\$ 121,269
Net (income) loss from discontinued operations	—	4,921	(101,408 )	—	(96,487 )
Net cash provided by (used in) operating activities:	283,873	(360,855 )	38,136	—	(38,846 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>					
Acquisition of property, plant and equipment	(331 )	(16,208 )	(5,089 )	—	(21,628 )
Acquired businesses, net of cash acquired	(185,729 )	(5,076 )	(55,425 )	—	(246,230 )
Intercompany distributions	—	—	—	—	—
Proceeds from sale of investments	—	—	—	—	—
Proceeds from sale of business	—	473,977	—	—	473,977
Proceeds from sale of assets	—	21	433	—	454
Net cash provided by investing activities	(186,060 )	452,714	(60,081 )	—	206,573
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>					
Purchase of shares for treasury	(32,861 )	—	—	—	(32,861 )
Proceeds from long-term debt	342,161	2,195	3,542	—	347,898
Payments of long-term debt	(197,322 )	(1,613 )	(31,006 )	—	(229,941 )
Change in short-term borrowings	—	—	—	—	—
Share premium payment on settled debt	—	—	—	—	—
Financing costs	(7,451 )	—	—	—	(7,451 )
Purchase of ESOP shares	—	—	—	—	—
Dividends paid	(5,872 )	—	—	—	(5,872 )
Other, net	(22,279 )	(40,668 )	63,073	—	126
Net cash provided by (used in) financing activities	76,376	(40,086 )	35,609	—	71,899
<b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>					
Net cash used in discontinued operations	—	(36,875 )	(11,508 )	—	(48,383 )
Effect of exchange rate changes on cash and equivalents	—	(27 )	(2,441 )	—	(2,468 )
<b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>	<b>174,189</b>	<b>14,871</b>	<b>(285 )</b>	<b>—</b>	<b>188,775</b>
<b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>3,240</b>	<b>8,066</b>	<b>36,375</b>	<b>—</b>	<b>47,681</b>
<b>CASH AND EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 177,429</b>	<b>\$ 22,937</b>	<b>\$ 36,090</b>	<b>\$—</b>	<b>\$ 236,456</b>

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

For the Six Months Ended March 31, 2017

(\$ in thousands)	Parent Company	Guarantor Companies	Non-Guarantor Companies	Elimination	Consolidation
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>					
Net income (loss)	\$ 17,309	\$ 13,179	\$ 21,720	\$ (34,899 )	\$ 17,309
Net (income) loss from discontinued operations	—	(6,154 )	(2,161 )	—	(8,315 )
Net cash provided by (used in) operating activities:	(50,095 )	22,759	17,611	(4,502 )	(14,227 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>					
Acquisition of property, plant and equipment	(11 )	(11,878 )	(3,649 )	—	(15,538 )
Acquired businesses, net of cash acquired	—	—	(6,051 )	—	(6,051 )
Proceeds from sale of assets	—	102	—	—	102
Net cash provided by (used in) investing activities	(11 )	(11,776 )	(9,700 )	—	(21,487 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>					
Purchase of shares for treasury	(15,758 )	—	—	—	(15,758 )
Proceeds from long-term debt	185,213	—	10,442	—	195,655
Payments of long-term debt	(101,577)	(664 )	(17,925 )	—	(120,166 )
Share premium payment on settled debt	(24,997 )	—	—	—	(24,997 )
Financing costs	(335 )	—	—	—	(335 )
Purchase of ESOP shares	(9,213 )	—	—	—	(9,213 )
Dividends paid	(5,137 )	—	—	—	(5,137 )
Other, net	16,809	(12,434 )	(9,064 )	4,502	(187 )
Net cash provided by (used in) financing activities	45,005	(13,098 )	(16,547 )	4,502	19,862
<b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>					
Net cash used in discontinued operations	—	(18,172 )	9,909	—	(8,263 )
Effect of exchange rate changes on cash and equivalents	—	—	(1,013 )	—	(1,013 )
<b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>	<b>(5,101 )</b>	<b>(20,287 )</b>	<b>260</b>	<b>—</b>	<b>(25,128 )</b>
<b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>6,517</b>	<b>27,692</b>	<b>38,344</b>	<b>—</b>	<b>72,553</b>
<b>CASH AND EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 1,416</b>	<b>\$ 7,405</b>	<b>\$ 38,604</b>	<b>\$ —</b>	<b>\$ 47,425</b>

Table of Contents

(Unless otherwise indicated, US dollars and non US currencies are in thousands, except per share data)

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

BUSINESS OVERVIEW

Griffon Corporation (the "Company" or "Griffon") is a diversified management and holding company that conducts business through wholly-owned subsidiaries. Griffon oversees the operations of its subsidiaries, allocates resources among them and manages their capital structures. Griffon provides direction and assistance to its subsidiaries in connection with acquisition and growth opportunities as well as in connection with divestitures. In order to further diversify, Griffon also seeks out, evaluates and, when appropriate, will acquire additional businesses that offer potentially attractive returns on capital.

Headquartered in New York, N.Y., the Company was founded in 1959 and is incorporated in Delaware. Griffon is listed on the New York Stock Exchange and trades under the symbol GFF.

On May 3, 2018, Clopay Building Products Company, Inc. ("CBP") entered into a definitive agreement to acquire CornellCookson, Inc. ("CornellCookson"), a leading US manufacturer and marketer of rolling steel door and grille products designed for commercial, industrial, institutional and retail use, for \$180,000, subject to certain post closing adjustments. After taking into account tax benefits resulting from the transaction, the effective purchase price is approximately \$170,000. CornellCookson is expected to generate approximately \$200,000 in revenue. The transaction is subject to regulatory approval and customary closing conditions and is expected to close in June 2018.

On November 16, 2017, Griffon announced it entered into a definitive agreement to sell Clopay Plastic Products Company, Inc. ("PPC") and on February 6, 2018, completed the sale to Berry Global, Inc. (NYSE:BERY) ("Berry") for \$475,000 in cash, subject to certain post-closing adjustments. As a result, Griffon classified the results of operations of the PPC business as discontinued operations in the Consolidated Statements of Operations for all periods presented and classified the related assets and liabilities associated with the discontinued operations in the consolidated balance sheets. All results and information presented exclude PPC unless otherwise noted. PPC is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies. See Note 14, Discontinued Operations.

On October 2, 2017, Griffon acquired ClosetMaid LLC ("ClosetMaid"). ClosetMaid, founded in 1965, is a leading North American manufacturer and marketer of closet organization, home storage, and garage storage products, and sells to some of the largest home center retail chains, mass merchandisers, and direct-to-builder professional installers in North America. The accounts, affected for preliminary adjustments to reflect fair market values assigned to assets purchased and liabilities assumed, and results of operations of ClosetMaid are included in the Company's consolidated financial statements from the date of acquisition of October 2, 2017. See Note 3, Acquisitions.

Griffon currently conducts its operations through two reportable segments:

Home & Building Products ("HBP") consists of three companies, The AMES Companies, Inc. ("AMES"), CBP and ClosetMaid:

AMES, founded in 1774, is the leading US manufacturer and a global provider of long-handled tools and landscaping products for homeowners and professionals.

-

CBP, since 1964, is a leading manufacturer and marketer of residential and commercial garage doors and sells to professional dealers and some of the largest home center retail chains in North America.

ClosetMaid, founded in 1965, is a leading North American manufacturer and marketer of closet organization, home-storage, and garage storage products, and sells to some of the largest home center retail chains, mass merchandisers, and direct-to-builder professional installers.

Telephonics Corporation ("Telephonics"), founded in 1933, is recognized globally as a leading provider of highly sophisticated intelligence, surveillance and communications solutions for defense, aerospace and commercial customers.

## Table of Contents

We are focused on acquiring, owning and operating businesses in a variety of industries. We are long-term investors that have substantial experience in a variety of industries. Our intent is to continue the growth of our existing segments and diversify further through investments and acquisitions.

As a result of the decline in the U.S. housing market, in May 2008, we announced the divestiture of our Installation Services business, which was consummated by September 2008. In September 2008, Griffon strengthened its balance sheet by raising \$248,600 in equity through a common stock rights offering and a related investment by GS Direct L.L.C., an affiliate of The Goldman Sachs Group, Inc. Since that time, Griffon has continued to refine and enhance the strategic direction and operating performance of its companies, while strengthening its balance sheet. Since, Griffon has grown revenue and earnings through organic growth, cost containment and acquisitions, while returning capital to its shareholders through dividends and stock buybacks.

From October 2008 through May 10, 2017, Griffon's Employee Stock Ownership Plan ("ESOP") purchased 4,562,371 shares of Griffon's common stock, for a total of \$54,186 or \$11.88 per share. During the year ended September 30, 2017, Griffon's ESOP purchased 621,875 shares of common stock for a total of \$10,908 or \$17.54 per share. As of March 31, 2018, the ESOP holds 5,704,783 allocated and unallocated shares, or 12% of Griffon's outstanding shares, with a related loan balance of \$41,289, net of issuance costs.

On September 30, 2010, Griffon purchased AMES for \$542,000. Subsequently, Griffon acquired eight businesses complementary to AMES: the pots and planters business of Southern Sales & Marketing ("Southern Patio"), Northcote Pottery ("Northcote"), the Australian Garden and Tools division of Illinois Tool Works, Inc. ("Cyclone"), Hills Home Living ("Hills"), La Hacienda Limited ("La Hacienda"), Tuscan Landscape Group Ltd ("Tuscan Path"), Harper Brush Works ("Harper") and Kelkay Limited ("Kelkay").

On October 17, 2011, AMES acquired Southern Patio for approximately \$23,000. Southern Patio, is a leading designer, manufacturer and marketer of landscape accessories.

On December 31, 2013, AMES acquired Northcote, founded in 1897 and a leading brand in the Australian outdoor planter and decor market, for approximately \$22,000.

On May 21, 2014, AMES Australia acquired Cyclone for approximately \$40,000. Cyclone offers a full range of quality garden and hand tool products sold under various leading brand names including Cyclone®, Nylex® and Trojan®, designed to meet the requirements of both the Do-it-Yourself and professional trade segments.

On December 30, 2016, AMES Australia acquired Hills for approximately \$6,051 (AUD 8,400). Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. The Hills acquisition adds to AMES' existing broad category of products and enhances its lawn and garden product offerings in Australia.

On July 31, 2017 AMES acquired La Hacienda, a leading United Kingdom outdoor living brand of unique heating and garden decor products, for approximately \$10,610 (GBP 8,575). The acquisition of La Hacienda broadens AMES' global outdoor living and lawn and garden business and supports AMES' UK expansion strategy. La Hacienda is expected to generate approximately GBP 14,000 of revenue in the first twelve months after the acquisition.

On September 29, 2017, AMES Australia acquired Tuscan Path for approximately \$18,000 (AUD 22,250). Tuscan Path is a leading Australian provider of pots, planters, pavers, decorative stone, and garden decor products. The acquisition of Tuscan Path broadens AMES' outdoor living and lawn and garden business, and will strengthen AMES' industry leading position in Australia. Tuscan Path is expected to generate approximately AUD 25,000 in revenue in the first twelve months after the acquisition.

On November 6, 2017, AMES acquired Harper, a division of Horizon Global, for approximately \$5,000. Harper is a leading U.S. manufacturer of cleaning products for professional, home, and industrial use. The acquisition broadens AMES' long-handled tool offering in North America to include brooms, brushes, and other cleaning tools and accessories. The acquisition is expected to contribute approximately \$10,000 in revenue in the first twelve months after the acquisition.

On February 13, 2018, AMES acquired Kelkay, a leading United Kingdom manufacturer and distributor of decorative outdoor landscaping products sold to garden centers, retailers and grocers in the UK and Ireland for approximately \$56,118 (GBP 40,452). Kelkay is expected to contribute approximately \$40,000 in revenue in the first twelve months after the acquisition.

From August 2011 through March 31, 2018, Griffon repurchased 21,867,537 shares of its common stock, for a total of \$290,036 or \$13.26 per share. This included the repurchase of 17,423,093 shares on the open market, as well as the December 10, 2013 repurchase of 4,444,444 shares from GS Direct for \$50,000, or \$11.25 per share. In each of August 2011, May 2014, March 2015, July 2015 and August 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding



Table of Contents

common stock. Under these programs, the Company may purchase shares in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. At March 31, 2018, \$21,022 remains under the August 3, 2016 Board authorization.

On November 17, 2011, the Company began declaring quarterly dividends. During the first half of 2018, and during 2017, 2016 and 2015, the Company declared and paid dividends per share of \$0.14, \$0.24, \$0.20 and \$0.16, respectively, for total dividends of \$35,639 paid during this period. On March 7, 2018, the Board of Directors declared a special cash dividend of \$1.00 per share, paid on April 16, 2018 to shareholders of record as of the close of business on March 29, 2018.

On May 3, 2018, the Board of Directors declared a quarterly cash dividend of \$0.07 per share, payable on June 21, 2018 to shareholders of record as of the close of business on May 25, 2018.

As of March 31, 2018, Griffon had outstanding \$1,000,000 of 5.25% Senior Notes due 2022 ("Senior Notes"), which were issued in three tranches and under the same indenture. During 2014, Griffon issued \$600,000 of Senior Notes, the proceeds of which were primarily used to redeem \$550,000 of 7.125% senior notes due 2018. In May 2016, the Company completed an add-on offering of \$125,000 principal amount of Senior Notes, the proceeds of which were used to pay down outstanding revolving loan borrowings under the Credit Agreement. On October 2, 2017, Griffon completed an add-on offering of \$275,000 aggregate principal amount of Senior Notes, the proceeds of which were used to purchase ClosetMaid and to pay down outstanding revolving loan borrowings under the Credit Agreement.

On October 15, 2015, CBP announced plans to expand its manufacturing facility in Troy, Ohio. The expansion reflects increased customer demand for its core products, and its success in bringing new technologies to market. The project included improvements to its existing one million square foot building, as well as adding 250,000 square feet and new manufacturing equipment. The project is complete.

In January 2016, Griffon launched its new website, [www.griffon.com](http://www.griffon.com).

On March 22, 2016, Griffon amended its Credit Agreement to increase the credit facility from \$250,000 to \$350,000, extend its maturity date from March 13, 2020 to March 22, 2021 and modify certain other provisions of the facility.

On January 17, 2017, Griffon settled its \$100,000 principal amount of 4% convertible subordinated notes due 2017 for \$173,855, with \$125,000 in cash and \$48,858, or 1,954,993 shares of common stock issued from treasury.

On October 2, 2017, Griffon completed the acquisition of ClosetMaid, a market leader of home storage and organization products, for approximately \$185,700, inclusive of post-closing adjustments, or \$165,000 net of the estimated present value of tax benefits under the current tax law.

On November 16, 2017, Griffon announced it entered into a definitive agreement to sell PPC, and on February 6, 2018, completed the sale to Berry for \$475,000 in cash, subject to certain post-closing adjustments.

Table of Contents

OVERVIEW

Revenue for the quarter ended March 31, 2018 was \$478,560 compared to \$383,807 in the prior year quarter, an increase of approximately 25%, primarily driven by increased revenue at Home & Building Products from both recent acquisitions and organic growth, partially offset by decreased revenue at Telephonics. Income from continuing operations was \$1,951 or \$0.05 per share, compared to \$1,950 or \$0.05 per share, in the prior year quarter. The current quarter results from continuing operations included acquisition costs of \$814 (\$378, net of tax, or \$0.01 per share) and discrete and certain other tax provisions, net, of \$368 or \$0.01 per share.

The prior year quarter included discrete and certain other tax provisions, net, of \$466 or \$0.01 per share.

Excluding these items from the respective quarterly results, Income from continuing operations would have been \$2,697 or \$0.06 per share in the current quarter compared to \$2,416 or \$0.06 per share in the prior year quarter.

Revenue for the six months ended March 31, 2018 was \$915,863 compared to \$736,084 in the prior year period, an increase of 24%, primarily driven by increased revenue at Home & Building Products from both recent acquisitions and organic growth, partially offset by decreased revenue at Telephonics. Income from continuing operations was \$24,782 or \$0.58 per share, compared to \$8,994 or \$0.21 per share, in the prior year period. The year results from continuing operations included the following:

- Acquisition costs of \$3,999 (\$2,726, net of tax, or \$0.06 per share);
- Cost of life insurance benefit of \$2,614 (\$248, net tax, or \$0.01); and
- Discrete and certain other tax benefits, net, of \$22,650 or \$0.53 per share, primarily from the revaluation of deferred tax liabilities related to the December 22, 2017 tax reform bill.

The prior year included net tax benefits of \$3,955 or \$0.09 per share, primarily related to discrete benefits for the adoption of recent Financial Accounting Standards Board guidance, which requires the Company to recognize excess tax benefits from the vesting of equity awards within income tax expense.

Excluding these items from the respective periods, Income from continuing operations would have been \$5,106 or \$0.12 per share in the current year period ended March 31, 2018 compared to \$5,039 or \$0.12 per share in the comparable prior year period.

Table of Contents

Griffon evaluates performance based on Income from Continuing operations and the related Earnings per share excluding restructuring charges, loss on debt extinguishment, acquisition related expenses and discrete and certain other tax items, as well as other items that may affect comparability, as applicable. Griffon believes this information is useful to investors for the same reason. The following table provides a reconciliation of Income from continuing operations to Adjusted income from continuing operations and Earnings per share from continuing operations to Adjusted earnings per share from continuing operations:

GRIFFON CORPORATION AND SUBSIDIARIES  
 RECONCILIATION OF INCOME FROM CONTINUING OPERATIONS  
 TO ADJUSTED INCOME FROM CONTINUING OPERATIONS  
 (Unaudited)

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
Income from continuing operations	\$1,951	\$1,950	\$24,782	\$8,994
Adjusting items, net of tax:				
Acquisition costs	378	—	2,726	—
Cost of life insurance benefit	—	—	248	—
Discrete and certain other tax provision (benefit)	368	466	(22,650 )	(3,955 )
Adjusted income from continuing operations	\$2,697	\$2,416	\$5,106	\$5,039
Diluted earnings per common share from continuing operations	\$0.05	\$0.05	\$0.58	\$0.21
Adjusting items, net of tax:				
Acquisition costs	0.01	—	0.06	—
Cost of life insurance benefit	—	—	0.01	—
Discrete and certain other tax provision (benefit)	0.01	0.01	(0.53 )	(0.09 )
Adjusted earnings per common share from continuing operations	\$0.06	\$0.06	\$0.12	\$0.12
Weighted-average shares outstanding (in thousands)	42,765	43,229	43,062	42,776

Note: Due to rounding, the sum of earnings per common share and adjusting items, net of tax, may not equal adjusted earnings per common share.

Table of Contents

## RESULTS OF CONTINUING OPERATIONS

Three and Six months ended March 31, 2018 and 2017

Griffon evaluates performance and allocates resources based on each segment's operating results before interest income and expense, income taxes, depreciation and amortization, and unallocated amounts (mainly corporate overhead), restructuring charges, loss on debt extinguishment and acquisition related expenses, and as well as other items that may affect comparability, as applicable ("Segment adjusted EBITDA"). Griffon believes this information is useful to investors for the same reason. The following table provides a reconciliation of Segment operating profit from continuing operations to Income before taxes from continuing operations:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
Segment operating profit:				
Home & Building Products	\$28,478	\$18,314	\$56,229	\$40,954
Telephonics	1,302	9,015	2,782	14,406
Segment operating profit from continuing operations	29,780	27,329	59,011	55,360
Net interest expense	(16,044 )	(12,705 )	(32,686 )	(25,994 )
Unallocated amounts	(10,541 )	(10,455 )	(20,977 )	(20,766 )
Acquisition costs	(7 )	—	(1,619 )	—
Cost of life insurance benefit	—	—	(2,614 )	—
Income before taxes from continuing operations	\$3,188	\$4,169	\$1,115	\$8,600

The following table provides a reconciliation of Segment adjusted EBITDA from continuing operations to Income before taxes from continuing operations:

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2018	2017	2018	2017
Segment adjusted EBITDA:				
Home & Building Products	\$39,789	\$27,565	\$79,246	\$59,372
Telephonics	3,997	11,786	8,196	19,894
Total Segment adjusted EBITDA	43,786	39,351	87,442	79,266
Net interest expense	(16,044 )	(12,705 )	(32,686 )	(25,994 )
Segment depreciation and amortization	(13,199 )	(12,022 )	(26,051 )	(23,906 )
Unallocated amounts	(10,541 )	(10,455 )	(20,977 )	(20,766 )
Acquisition costs	(814 )	—	(3,999 )	—
Cost of life insurance benefit	—	—	(2,614 )	—
Income before taxes from continuing operations	\$3,188	\$4,169	\$1,115	\$8,600

Table of Contents

## Home &amp; Building Products

	For the Three Months Ended		For the Six Months Ended March	
	March 31, 2018	2017	31, 2018	2017
Revenue:				
AMES	\$182,928	\$162,907	\$322,910	\$283,631
CBP	138,112	122,628	292,348	266,088
ClosetMaid	75,268	—	152,028	—
Home & Building Products	\$396,308	\$285,535	\$767,286	\$549,719
Segment operating profit	\$28,478 7.2 %	\$18,314 6.4 %	\$56,229 7.3 %	\$40,954 7.4 %
Depreciation and amortization	10,504	9,251	20,637	18,418
Acquisition costs	806	—	2,380	—
Segment adjusted EBITDA	\$39,789 10.0 %	\$27,565 9.7 %	\$79,246 10.3 %	\$59,372 10.8 %

For the quarter ended March 31, 2018, revenue increased \$110,773 or 39%, compared to the prior year quarter due to the acquisition of ClosetMaid ("CM"), AMES' acquisitions of Tuscan Path, La Hacienda, Harper and Kelkay, as well as improved volume, favorable mix and price increases at CBP, partially offset by reduced sales at AMES US from unfavorable weather patterns.

For the quarter ended March 31, 2018, Segment operating profit of \$28,478 increased 55% from \$18,314 in the prior year quarter. Excluding the impact of acquisition related costs, Segment operating profit would have been \$29,284, increasing 60% from the prior year quarter, primarily driven by the increased revenue as noted above. Segment depreciation and amortization increased \$1,253 from the prior year quarter primarily from acquisitions.

For the six months ended March 31, 2018, revenue increased \$217,567 or 40%, compared to the prior year period, primarily driven by the acquisition of CM, AMES' acquisitions of La Hacienda, Tuscan Path, Hills, Harper and Kelkay, as well as favorable mix and price increases at CBP, partially offset by reduced sales at AMES' US from unfavorable weather patterns.

For the six months ended March 31, 2018, Segment operating profit increased 37% to \$56,229 compared to \$40,954 in the prior year period. Excluding the impact of acquisition related costs, Segment operating profit would have been \$58,608, increasing 43% from the prior year quarter, primarily driven by the increased revenue as noted above. Segment depreciation and amortization increased \$2,219 from the prior year period primarily from acquisitions.

On May 3, 2018, CBP entered into a definitive agreement to acquire CornellCookson, Inc. ("CornellCookson"), a leading US manufacturer and marketer of rolling steel door and grille products designed for commercial, industrial, institutional and retail use, for \$180,000, subject to certain post closing adjustments. After taking into account tax benefits resulting from the transaction, the effective purchase price is approximately \$170,000. CornellCookson is expected to generate approximately \$200,000 in revenue in the first twelve months after the acquisition. The transaction is subject to regulatory approval and customary closing conditions and is expected to close in June 2018.

On February 13, 2018, AMES acquired Kelkay Limited ("Kelkay") a leading United Kingdom manufacturer and distributor of decorative outdoor landscaping products sold to garden centers, retailers and grocers in the UK and Ireland for approximately \$56,118 (GBP 40,452). Kelkay is expected to contribute approximately \$40,000 in revenue in the first twelve months after the acquisition.

On October 2, 2017, Griffon completed the acquisition of ClosetMaid, a market leader of home storage and organization products, for \$185,700, inclusive of post-closing adjustments, or \$165,000 net of the estimated present value of tax benefits under the current tax law. ClosetMaid adds to Griffon's Home and Building Products segment, complementing and diversifying Griffon's portfolio of leading consumer brands and products. ClosetMaid is expected

to generate approximately \$300,000 in revenue in the first twelve months after the acquisition.

On November 6, 2017, AMES acquired Harper Brush Works (“Harper”), a division of Horizon Global, for approximately \$5,000. Harper is a leading U.S. manufacturer of cleaning products for professional, home, and industrial use. The acquisition broadens AMES’ long-handled tool offering in North America to include brooms, brushes, and other cleaning tools and accessories. The acquisition is expected to contribute approximately \$10,000 in revenue in the first twelve months after the acquisition.

Prior year acquisitions

44

---

Table of Contents

On September 29, 2017, AMES Australia acquired Tuscan Path for approximately \$18,000 (AUD 22,250). Tuscan Path is a leading Australian provider of pots, planters, pavers, decorative stone, and garden decor products. The acquisition of Tuscan Path broadens AMES' outdoor living and lawn and garden business, and will strengthen AMES' industry leading position in Australia. Tuscan Path is expected to generate approximately AUD 25,000 in revenue in the first twelve months after the acquisition.

On July 31, 2017 AMES acquired La Hacienda, a leading United Kingdom outdoor living brand of unique heating and garden decor products, for approximately \$10,610 (GBP 8,575). The acquisition of La Hacienda broadens AMES' global outdoor living and lawn and garden business and supports AMES' UK expansion strategy. La Hacienda is expected to generate approximately GBP 14,000 of revenue in the first twelve months after the acquisition.

On December 30, 2016, AMES Australia acquired Hills for approximately \$6,051 (AUD 8,400). Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. The Hills acquisition adds to AMES' existing broad category of products and enhances its lawn and garden product offerings in Australia.

## Telephonics

	For the Three Months Ended		For the Six Months Ended March	
	March 31,		31,	
	2018	2017	2018	2017
Revenue	\$82,252	\$98,272	\$148,577	\$186,365
Segment operating profit	\$1,302 1.6%	\$9,015 9.2 %	\$2,782 1.9%	\$14,406 7.7%
Depreciation and amortization	2,695	2,771	5,414	5,488
Segment adjusted EBITDA	\$3,997 4.9%	\$11,786 12.0%	\$8,196 5.5%	\$19,894 10.7%

For the quarter ended March 31, 2018, revenue decreased \$16,020 or 16% compared to the prior year quarter, primarily due to decreased maritime surveillance radar systems revenue and work performed on various international radar programs.

For the quarter ended March 31, 2018, Segment operating profit decreased \$7,713 compared to the prior year quarter, primarily driven by reduced margin on decreased revenue noted above and the impact of revised estimates to complete remaining performance obligations on certain airborne intercommunications systems and various international radar programs.

For the six months ended March 31, 2018, revenue decreased \$37,788, or 20%, compared to the prior year period, primarily due to decreased maritime surveillance radar revenue and work performed on various international radar and airborne intercommunications systems.

For the six months ended March 31, 2018, Segment operating profit decreased \$11,624 primarily due to the decreased revenue noted above and the impact of revised estimates to complete remaining performance obligations on certain airborne intercommunications systems and various international radar programs.

During the six months ended March 31, 2018, Telephonics was awarded several new contracts and received incremental funding on existing contracts approximating \$155,800. Contract backlog was \$358,000 at March 31, 2018, with 67% expected to be fulfilled in the next 12 months. Backlog was \$350,900 at September 30, 2017. Backlog is defined as unfilled firm orders for products and services for which funding has been both authorized and appropriated by the customer or Congress, in the case of US government agencies.

## Unallocated

For the quarter ended March 31, 2018, unallocated amounts totaled \$10,541 compared to \$10,455 in the prior year; for the six months ended March 31, 2018, unallocated amounts totaled \$20,977 compared to \$20,766 in the prior year. The increase in the current quarter and six months compared to the respective prior year period primarily relates to compensation and incentive expenses, including severance for a segment executive, partially offset by investment income.



## Table of Contents

### Segment Depreciation and Amortization

Segment depreciation and amortization increased \$1,177 and \$2,145 for the quarter and six months ended March 31, 2018, respectively, compared to the comparable prior year period, primarily due to depreciation and amortization on assets acquired in acquisitions.

### Other Income (Expense)

For the quarters ended March 31, 2018 and 2017, Other income (expense) primarily consisted of \$217 and (\$291), respectively, of net currency exchange gains (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$1,266 and \$68, respectively, of net investment income.

For the six months ended March 31, 2018 and 2017, Other income (expense) primarily consisted of \$(219) and \$(423), respectively, of net currency exchange losses in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries, as well as \$1,261 and \$155, respectively, of net investment income.

### Provision for income taxes

On December 22, 2017, the “Tax Cuts and Jobs Act” (“TCJA”) was signed into law, significantly impacting several sections of the Internal Revenue Code. ASC 740, Accounting for Income Taxes, requires companies to recognize the effect of tax law changes in the period of enactment even though the effective date for most provisions is for tax years beginning after December 31, 2017, or in the case of certain other provisions, January 1, 2018. Though certain key aspects of the TCJA are effective January 1, 2018 and have an immediate accounting effect, other significant provisions are not effective or may not result in accounting effects for September 30 fiscal year companies until October 1, 2018.

Given the significance of the TCJA, the SEC staff issued Staff Accounting Bulletin No. 118 (SAB 118), which allows registrants to record provisional amounts during a one year “measurement period”. During the measurement period, impacts of the law are expected to be recorded at the time a reasonable estimate for all or a portion of the effects can be made, and provisional amounts can be recognized and adjusted as information becomes available, prepared or analyzed.

Among the significant changes to the U.S. Internal Revenue Code, the TCJA lowers the U.S. federal corporate income tax rate (“Federal Tax Rate”) from 35% to 21% effective January 1, 2018. The Company will compute its income tax expense for the September 30, 2018 fiscal year using a blended Federal Tax Rate of 24.5%. The 21% Federal Tax Rate will apply to fiscal years ending September 30, 2019 and each year thereafter.

The Company has recorded provisional amounts for the effects of the TCJA where accounting is not complete but a reasonable estimate has been determined. The company recorded a \$23,941 benefit on the revaluation of deferred tax liabilities as a provisional amount for the re-measurement of deferred tax assets and liabilities, as well as an amount for deductible executive compensation expense, both of which have been reflected in the tax benefit for the quarter ended December 31, 2017.

A reasonable estimate cannot yet be made and therefore taxes are reflected based on the law in effect prior to the enactment of the TCJA for the impact of the one-time mandatory repatriation transition tax on the net accumulated earnings and profits of a U.S. taxpayer’s foreign subsidiaries, bonus depreciation expensing for qualified property placed in service after September 27, 2017 and the impact on state income taxes.

The provisional amounts incorporate assumptions made based upon the Company's current interpretation of the TCJA and may change as the Company receives additional clarification and implementation guidance.

In accordance with SAB 118 adjustments recorded to the provisional amounts will be reflected within the measurement period through the quarter ended December 31, 2018 and will be included in income from continuing operations and net income as an adjustment to tax expense.

During the quarter ended March 31, 2018, the Company recognized a tax provision of \$1,237 on income before taxes from continuing operations of \$3,188, compared to \$2,219 on income before taxes from continuing operations of \$4,169, in the comparable prior year quarter. The current quarter results included acquisition costs of \$814 (\$378, net of tax) and discrete and certain other tax provisions, net, of \$368. The prior year quarter included discrete and certain other tax provisions, net, of \$466. Excluding these tax items, the effective tax rates for the quarters ended March 31, 2018 and 2017 were 32.6% and 42.1%, respectively.

Table of Contents

During the six months ended March 31, 2018, the Company recognized a tax benefit of \$23,667 on income before taxes from continuing operations of \$1,115, compared to a tax benefit of \$394 on Income before taxes from continuing operations of \$8,600 in the comparable prior year period. The six month period ended March 31, 2018 included net tax benefits of \$22,650 primarily from the December 22, 2017 tax reform bill related to revaluation of deferred tax liabilities, \$3,999 (\$2,726 net of tax) of acquisition costs and \$2,614 (\$248 net of tax) related to cost of life insurance benefits. The six month period ended March 31, 2017 included discrete benefits of \$3,956 primarily from the adoption of Financial Accounting Standards Board guidance which requires the Company to recognize excess tax benefits from the vesting of equity awards within income tax expense. Excluding these tax items, the effective tax rates for the six months ended March 31, 2018 and 2017 were 33.9% and 41.4%, respectively.

## Stock based compensation

For the quarters ended March 31, 2018 and 2017, stock based compensation expense totaled \$2,365 and \$2,343, respectively. For the six months ended March 31, 2018 and 2017, such expense totaled \$4,920 and \$4,795, respectively.

## Comprehensive income (loss)

For the quarter ended March 31, 2018, total other comprehensive income, net of taxes, of \$20,401, included a gain of \$14,866 related to removal of PPC's foreign currency translation loss, which was considered in the gain on disposal of discontinued operations, a gain of \$4,848 from foreign currency translation adjustments primarily due to the strengthening of the Euro and British pound currencies, offset by the weakening of the Canadian and Australian currencies, all in comparison to the US Dollar, a \$247 benefit from pension amortization of actuarial losses and a \$440 gain on cash flow hedges.

For the six months ended March 31, 2018, total other comprehensive income, net of taxes, of \$28,759 included a gain of \$14,866 related to removal of PPC's foreign currency translation loss, which was considered in the gain on disposal of discontinued operations, a gain of \$3,559 from foreign currency translation adjustments primarily, strengthening of the Euro and British pound currencies, offset by the weakening of the Canadian and Australian currencies, all in comparison to the US Dollar, a \$9,806 benefit from pension amortization of actuarial losses and a \$528 gain on cash flow hedges.

For the quarter ended March 31, 2017, total other comprehensive income, net of taxes, of \$7,933, included a \$8,409 gain from foreign currency translation adjustments primarily due to the strengthening of the Euro, Canadian, Australian and Brazilian currencies, all in comparison to the U.S. Dollar, a \$544 benefit from pension amortization of actuarial losses and a \$1,020 loss on cash flow hedges.

For the six months ended March 31, 2017, total other comprehensive loss, net of taxes, of \$3,379 included a \$5,070 loss from foreign currency translation adjustments primarily due to the weakening of the Euro and Canadian currencies, partially offset by the strengthening of the Brazilian currency, all in comparison to the U.S. Dollar, a \$1,088 benefit from pension amortization of actuarial losses and \$603 a gain on cash flow hedges.

## Discontinued operations

## Plastic Products Company

On November 16, 2017, Griffon announced it entered into a definitive agreement to sell PPC and on February 6, 2018, completed the sale to Berry for \$475,000 in cash, subject to certain post-closing adjustments. As a result, Griffon classified the results of operations of the PPC business as discontinued operations in the Consolidated Statements of Operations for all periods presented and classified the related assets and liabilities associated with the discontinued

operations in the consolidated balance sheets. All results and information presented exclude PPC unless otherwise noted. PPC is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies. See Note 14, Discontinued Operations.

#### Installation Services and Other Discontinued Activities

In 2008, as a result of the downturn in the residential housing market, Griffon exited substantially all operating activities of its Installation Services segment which sold, installed and serviced garage doors and openers, fireplaces, floor coverings, cabinetry and a range of related building products, primarily for the new residential housing market. Griffon sold eleven units, closed one unit and merged two units into CBP. Operating results of substantially this entire segment have been reported as discontinued operations in the Consolidated Statements of Operations and Comprehensive Income (Loss) for all periods presented; Installation Services is excluded from segment reporting.

Table of Contents

Griffon substantially concluded remaining disposal activities in 2009. There was no revenue or income from the Installation Services' business for the quarters and six months ended March 31, 2018 and 2017.

During the year ended September 30, 2017, Griffon recorded \$5,700 of reserves in discontinued operations related to historical environmental remediation efforts and to increase the reserve for homeowner association claims (HOA) related to installation services.

At March 31, 2018, Griffon's assets and liabilities for discontinued operations primarily related to income taxes, product liability, warranty and environmental reserves, and accruals related to PPC transaction expenses. Future net cash outflows to satisfy liabilities related to disposal activities accrued as of March 31, 2018 are estimated to be \$55,952.

## LIQUIDITY AND CAPITAL RESOURCES

Management assesses Griffon's liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities. Significant factors affecting liquidity are: cash flows from operating activities, capital expenditures, acquisitions, dispositions, bank lines of credit and the ability to attract long-term capital under satisfactory terms. Griffon believes it has sufficient liquidity available to invest in its existing businesses and execute strategic acquisitions, while managing its capital structure on both a short-term and long-term basis.

The following table is derived from the Condensed Consolidated Statements of Cash Flows:

Cash Flows from Continuing Operations (in thousands)	For the Six Months Ended March 31,	
	2018	2017
Net Cash Flows Provided by (Used In):		
Operating activities	\$(38,846)	\$(14,227)
Investing activities	206,573	(21,487)
Financing activities	71,899	19,862

Cash used in continuing operations for the six months ended March 31, 2018 was \$38,846 compared to \$14,227 in the prior year period. Cash used in continuing operations primarily resulted from increases in inventory, accounts receivable and prepaid and other current assets, partially offset by increases in accounts payable and accrued expenses. During the six months ended March 31, 2018, the Company paid \$11,452 of acquisition costs.

During the six months ended March 31, 2018, Griffon generated \$206,573 of cash in investing activities from continuing operations compared to \$21,487 used in the prior year, with the increase primarily driven by the proceeds from the sale of PPC, offset by acquisitions and capital expenditures. On February 5, 2018, the Company completed the sale of PPC to Berry for \$475,000 in cash, subject to certain post-closing adjustments. On October 2, 2017, Griffon completed the acquisition of ClosetMaid, a market leader of home storage and organization products, for approximately \$185,700, inclusive of post-closing adjustments, or \$165,000 net of the estimated present value of tax benefits under the current tax law. Additionally, on November 6, 2017, AMES acquired Harper, a division of Horizon Global, for approximately \$5,000. Harper is a leading U.S. manufacturer of cleaning products for professional, home, and industrial use. Furthermore, on February 13, 2018, AMES acquired Kelkay, a United Kingdom manufacturer and distributor of decorative outdoor landscaping products sold to leading garden centers, retailers and grocers in the UK and Ireland for approximately \$56,118 (GBP 40,452). In the six month period ended March 31, 2017, AMES Australia acquired Hills for approximately \$6,051 (AUD 8,400). Capital expenditures for the six months ended March 31, 2018 totaled \$21,628, an increase of \$6,090 from the prior year.

During the six months ended March 31, 2018, cash provided by financing activities from continuing operations totaled \$71,899 compared to the \$19,862 provided in the prior year. On October 2, 2017, Griffon completed an add-on offering of \$275,000 aggregate principal amount of 5.25% senior notes due 2022 in an unregistered offering through a private placement. The \$275,000 senior notes were issued under the same indenture pursuant to which Griffon previously issued \$725,000 in aggregate principal amount of its 5.25% Senior Notes due 2022. The proceeds were used, among other things, to purchase ClosetMaid and for general corporate purposes (including to reduce the outstanding balance of Griffon's revolving credit facility (the "Credit Agreement")). At March 31, 2018, there were \$14,896 in outstanding borrowings under the Credit Agreement, compared to \$176,000 in outstanding borrowings at the same date in the prior year, primarily related to financing UK acquisitions. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowings under the Credit Agreement, and \$48,858, or 1,954,993 shares of common stock issued from treasury.

Table of Contents

On August 3, 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under the share repurchase program, the Company may purchase shares in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. During the six months ended March 31, 2018, Griffon purchased 1,438,239 shares of common stock under the August 2016 Board authorized program, for a total of \$28,415 or \$19.76 per share. As of March 31, 2018, \$21,022 remains under the August 2016 Board authorization. In addition, during the six month period ended March 31, 2018, 197,452 shares, with a market value of \$4,446, or \$22.51 per share, were withheld to settle employee taxes due upon the vesting of restricted stock, and were added to treasury stock.

During the six months ended March 31, 2018, the Board of Directors approved two quarterly cash dividends of \$0.07 per share each.

On March 7, 2018, the Board of Directors declared a special cash dividend of \$1.00 per share, paid on April 16, 2018 to shareholders of record as of the close of business on March 29, 2018. Additionally, on May 3, 2018, the Board of Directors declared a quarterly cash dividend of \$0.07 per share, payable on June 21, 2018 to shareholders of record as of the close of business on May 25, 2018.

Payments related to Telephonics revenue are received in accordance with the terms of development and production subcontracts; certain of such receipts are progress or performance based payments. With respect to HBP, there have been no material adverse impacts on payment for sales.

A small number of customers account for, and are expected to continue to account for, a substantial portion of Griffon's consolidated revenue from continuing operations. For the six months ended March 31, 2018:

- The United States Government and its agencies, through either prime or subcontractor relationships, represented 10% of Griffon's consolidated revenue and 59% of Telephonics' revenue.
- The Home Depot represented 20% of Griffon's consolidated revenue and 23% of HBP's revenue.

No other customer exceeded 10% of consolidated revenue. Future operating results will continue to substantially depend on the success of Griffon's largest customers and our ongoing relationships with them. Orders from these customers are subject to change and may fluctuate materially. The loss of all or a portion of volume from any one of these customers could have a material adverse impact on Griffon's liquidity and operations.

Cash and Equivalents and Debt	March 31, 2018	September 30, 2017
(in thousands)		
Cash and equivalents	\$236,456	\$ 47,681
Notes payables and current portion of long-term debt	12,917	11,078
Long-term debt, net of current maturities	1,078,462	968,080
Debt discount/premium and issuance costs	15,484	13,243
Total debt	1,106,863	992,401
Debt, net of cash and equivalents	\$ 870,407	\$ 944,720

On October 2, 2017, in an unregistered offering through a private placement under Rule 144A, Griffon completed the add-on offering of \$275,000 principal amount of its 5.25% senior notes due 2022, at 101.00% of par, to Griffon's previously issued \$125,000 principal amount of its 5.25% senior notes due 2022, at 98.76% of par, completed on May 18, 2016 and \$600,000 5.25% senior notes due 2022, at par, completed on February 27, 2014 (collectively the "Senior Notes"). As of March 31, 2018, outstanding Senior Notes due totaled \$1,000,000; interest is payable semi-annually on March 1 and September 1. The net proceeds of the \$275,000 add-on offering were used, among other things, to acquire ClosetMaid with the remaining proceeds used to pay down outstanding loan borrowings under Griffon's Credit

Agreement. The net proceeds of the previously issued \$125,000 add-on offering were used to pay down outstanding revolving loan borrowings under Griffon's Credit Agreement.

The Senior Notes are senior unsecured obligations of Griffon guaranteed by certain domestic subsidiaries, and subject to certain covenants, limitations and restrictions. On February 5, 2018, July 20, 2016 and June 18, 2014, Griffon exchanged all of the \$275,000, \$125,000 and \$600,000 Senior Notes, respectively, for substantially identical Senior Notes registered under the Securities Act of 1933 via an exchange offer. The fair value of the Senior Notes approximated \$1,006,300 on March 31, 2018 based upon quoted market prices (level 1 inputs). In connection with the issuance and exchange of the \$275,000 senior notes, Griffon capitalized \$8,472 of underwriting fees and other expenses; Griffon capitalized \$3,016 of underwriting fees and other expenses in connection with the \$125,000 senior notes; and Griffon capitalized \$10,313 in connection with the previously issued \$600,000 senior notes. All capitalized fees will amortize over the term of the notes.



Table of Contents

On March 22, 2016, Griffon amended the Credit Agreement to increase the credit facility from \$250,000 to \$350,000, extend its maturity from March 13, 2020 to March 22, 2021, and modify certain other provisions of the facility. On October 2, 2017, Griffon further amended the Credit Agreement in association with the ClosetMaid Acquisition to modify the net leverage covenant through the quarter ended March 31, 2019. The facility includes a letter of credit sub-facility with a limit of \$50,000 and a multi-currency sub-facility of \$50,000. The Credit Agreement provides for same day borrowings of base rate loans. Borrowings under the Credit Agreement may be repaid and re-borrowed at any time, subject to final maturity of the facility or the occurrence of an event of default under the Credit Agreement. Interest is payable on borrowings at either a LIBOR or base rate benchmark rate, in each case without a floor, plus an applicable margin, which adjusts based on financial performance. Current margins are 1.50% for base rate loans and 2.50% for LIBOR loans. The Credit Agreement has certain financial maintenance tests including a maximum total leverage ratio, a maximum senior secured leverage ratio and a minimum interest coverage ratio, as well as customary affirmative and negative covenants and events of default. The negative covenants place limits on Griffon's ability to, among other things, incur indebtedness, incur liens, and make restricted payments and investments. Borrowings under the Credit Agreement are guaranteed by Griffon's material domestic subsidiaries and are secured, on a first priority basis, by substantially all domestic assets of the Company and the guarantors, and a pledge of not greater than 65% of the equity interest in Griffon's material, first-tier foreign subsidiaries (except that a lien on the assets of Griffon's material domestic subsidiaries securing a limited amount of the debt under the Credit Agreement relating to Griffon's Employee Stock Ownership Plan ("ESOP") ranks pari passu with the lien granted on such assets under the Credit Agreement). At March 31, 2018, there were \$14,896 in outstanding borrowings and standby letters of credit were \$14,896 under the Credit Agreement; \$320,208 was available, subject to certain loan covenants, for borrowing at that date.

On December 21, 2009, Griffon issued \$100,000 principal amount of 4% convertible subordinated notes due 2017 (the "2017 Notes"). On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowings under the Credit Agreement, and \$48,858, or 1,954,993 shares of common stock issued from treasury.

In September 2015 and March 2016, Griffon entered into mortgage loans in the amounts of \$32,280 and \$8,000, respectively. The mortgage loans were secured by four properties occupied by Griffon's subsidiaries. The loans were due to mature in September 2025 and April 2018, respectively, were collateralized by the specific properties financed and were guaranteed by Griffon. The loans had an interest rate of LIBOR plus 1.50%. The loans were paid off during the quarter ended March 31, 2018.

In August 2016, Griffon's ESOP entered into an agreement that refinanced the existing ESOP loan into a new Term Loan in the amount of \$35,092 (the "Agreement"). The Agreement also provided for a Line Note with \$10,908 available to purchase shares of Griffon common stock in the open market. During 2017, Griffon's ESOP purchased 621,875 shares of common stock for a total of \$10,908 or \$17.54 per share, under a borrowing line that has now been fully utilized. On June 30, 2017, the Term Loan and Line Note were combined into a single Term Loan. The Term Loan bears interest at LIBOR plus 2.50%. The Term Loan requires a quarterly principal payment of \$569 with a balloon payment due at maturity on March 22, 2020. As of March 31, 2018, \$41,289, net of issuance costs, was outstanding under the Term Loan. The Term Loan is secured by shares purchased with the proceeds of the loan and with a lien on a specific amount of Griffon assets (which lien ranks pari passu with the lien granted on such assets under the Credit Agreement) and is guaranteed by Griffon.

Two Griffon subsidiaries have capital leases outstanding for real estate located in Troy, Ohio and Ocala, Florida. The leases both mature in 2022, and bear interest at a fixed rates of approximately 5.0% and 8.0%, respectively. The Troy

Ohio lease is secured by a mortgage on the real estate and is guaranteed by Griffon. The Ocala, Florida lease contains two five-year renewal options. At March 31, 2018, \$8,890 was outstanding, net of issuance costs.

In November 2012, Garant G.P. ("Garant") entered into a CAD \$15,000 (\$11,624 as of March 31, 2018) revolving credit facility. The facility accrues interest at LIBOR (USD) or the Bankers Acceptance Rate (CDN) plus 1.3% per annum (3.18% LIBOR USD and 2.87% Bankers Acceptance Rate CDN as of March 31, 2018). The revolving facility matures in October 2019. Garant is required to maintain a certain minimum equity. At March 31, 2018, there were no borrowings under the revolving credit facility with CAD 15,000 (\$11,624 as of March 31, 2018) available for borrowing.

In July 2016, Griffon Australia Holdings Pty Ltd and its Australian subsidiaries ("Griffon Australia") entered into an AUD 30,000 term loan and an AUD 10,000 revolver. The term loan refinanced two existing term loans and the revolver replaced two existing lines. In December 2016, the amount available under the revolver was increased from AUD 10,000 to AUD 20,000 and, in March 2017, the term loan commitment was increased by AUD 5,000. In September 2017, the term commitment was further increased by AUD 15,000. The term loan requires quarterly principal payments of AUD 1,250 plus interest, with a balloon payment of AUD

Table of Contents

37,125 due upon maturity in June 2019, and accrues interest at Bank Bill Swap Bid Rate “BBSY” plus 2.00% per annum (4.08% at March 31, 2018). As of March 31, 2018, the term loan had an outstanding balance of AUD 43,375 (\$33,277 as of March 31, 2018). The revolving facility matures in November 2018, but is renewable upon mutual agreement with the bank, and accrues interest at BBSY plus 2.0% per annum (3.94% at March 31, 2018). At March 31, 2018, there were no borrowings under the revolving credit facility with AUD 20,000 (\$15,344 as of March 31, 2018) available for borrowing. The revolver and the term loan are both secured by substantially all of the assets of Griffon Australia and its subsidiaries. Griffon guarantees the term loan. Griffon Australia is required to maintain a certain minimum equity level and is subject to a maximum leverage ratio and a minimum fixed charges cover ratio.

A UK subsidiary of Griffon maintains an invoice discounting arrangement secured by trade receivables. Interest is variable at 2.0% over the Sterling base rate (2.5% as of March 31, 2018). At March 31, 2018 the amount outstanding under this facility was \$2,125 (GBP \$1,512).

Other long-term debt consists primarily of a loan with the Pennsylvania Industrial Development Authority, with the balance consisting of capital leases.

At March 31, 2018, Griffon and its subsidiaries were in compliance with the terms and covenants of its credit and loan agreements.

On August 3, 2016, Griffon’s Board of Directors authorized the repurchase of up to \$50,000 of Griffon’s outstanding common stock. Under this share repurchase program, the Company may, from time to time, purchase shares of its common stock in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. During both the quarter and six months ended March 31, 2018, Griffon purchased 1,438,239 shares of common stock under the August 2016 program, for a total of \$28,415 or \$19.76. From August 2011 through March 31, 2018, Griffon repurchased 21,867,537 shares of its common stock, for a total of \$290,036 or \$13.26 per share. This included the repurchase of 17,423,093 shares on the open market, as well as the December 10, 2013 repurchase of 4,444,444 shares from GS Direct for \$50,000, or \$11.25 per share. As of March 31, 2018, \$21,022 remains under the August 2016 Board authorization.

The December 10, 2013 repurchase of 4,444,444 shares of common stock from GS Direct was effected in a private transaction at a per share price of \$11.25, an approximate 9.2% discount to the stock’s closing price on November 12, 2013, the day before announcement of the transaction. GS Direct continues to hold approximately 5.6 million shares of Griffon’s common stock. Subject to certain exceptions, if GS Direct intends to sell its remaining shares of Griffon common stock at any time prior to December 31, 2018, it will first negotiate in good faith to sell such shares to the Company.

In addition, during the six month period ended March 31, 2018, 197,452 shares, with a market value of \$4,446, or \$22.51 per share, were withheld to settle employee taxes due upon the vesting of restricted stock, and were added to treasury stock.

On November 17, 2011, the Company began declaring quarterly dividends. During 2017, the Company declared and paid dividends totaling \$0.24 per share. During the six months ended March 31, 2018, the Board of Directors approved two quarterly cash dividends of \$.07 per share each. The Company currently intends to pay dividends each quarter; however, payment of dividends is determined by the Board of Directors at its discretion based on various factors, and no assurance can be provided as to the payment of future dividends.

On March 7, 2018, the Board of Directors declared a special cash dividend of \$1.00 per share, paid on April 16, 2018 to shareholders of record as of the close of business on March 29, 2018. On May 3, 2018, the Board of Directors declared a quarterly cash dividend of \$0.07 per share, payable on June 21, 2018 to shareholders of record as of the

close of business on May 25, 2018.

During the six months ended March 31, 2018 and 2017, Griffon used cash for discontinued operations from operating, investing and financing activities of \$48,383 and \$8,263, respectively, primarily related to PPC operations and capital expenditures, as well as the repayment of outstanding debt upon the sale of PPC, and expenditures related to remaining Installation Services liabilities and environmental costs.

## CRITICAL ACCOUNTING POLICIES

The preparation of Griffon's consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires the use of estimates, assumptions, judgments and subjective interpretations of accounting principles that have an impact on assets, liabilities, revenue and expenses. These estimates can also affect supplemental information contained in public disclosures of Griffon, including information regarding contingencies, risk and its financial condition. These estimates, assumptions and judgments are evaluated on an ongoing basis and based on historical experience, current conditions and various other assumptions, and form the basis for estimating the carrying values of assets and liabilities, as well as identifying and assessing the accounting treatment for commitments and contingencies. Actual results may materially differ from these estimates. There have been no changes in Griffon's critical accounting policies from September 30, 2017.

Griffon's significant accounting policies and procedures are explained in the Management Discussion and Analysis section in the Annual Report on Form 10-K for the year ended September 30, 2017. In the selection of the critical accounting policies, the objective is to properly reflect the financial position and results of operations for each reporting period in a consistent manner that can be understood by the reader of the financial statements. Griffon considers an estimate to be critical if it is subjective and if changes in the estimate using different assumptions would result in a material impact on the financial position or results of operations of Griffon.

## RECENT ACCOUNTING PRONOUNCEMENTS

The FASB issues, from time to time, new financial accounting standards, staff positions and emerging issues task force consensus. See the Notes to Condensed Consolidated Financial Statements for a discussion of these matters.

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, especially "Management's Discussion and Analysis", contains certain "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, income (loss), earnings, cash flows, revenue, changes in operations, operating improvements, industries in which Griffon Corporation (the "Company" or "Griffon") operates and the United States and global economies. Statements in this Form 10-Q that are not historical are hereby identified as "forward-looking statements" and may be indicated by words or phrases such as "anticipates," "supports," "plans," "projects," "expects," "believes," "should," "would," "hope," "forecast," "management is of the opinion," "may," "will," "estimates," "intends," "explores," "opportunities," the neg these expressions, use of the future tense and similar words or phrases. Such forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from those expressed in any forward-looking statements. These risks and uncertainties include, among others: current economic conditions and uncertainties in the housing, credit and capital markets; Griffon's ability to achieve expected savings from cost control, restructuring, integration and disposal initiatives; the ability to identify and successfully consummate and integrate value-adding acquisition opportunities; increasing competition and pricing pressures in the markets served by Griffon's operating companies; the ability of Griffon's operating companies to expand into new geographic and product markets and to anticipate and meet customer demands for new products and product enhancements and innovations; reduced military spending by the government on projects for which Griffon's Telephonics Corporation supplies products, including as a result of defense budget cuts or other government actions; the ability of the federal government to fund and conduct its operations; increases in the cost of raw materials such as resin, wood and steel; changes in customer demand or loss of a material customer at one of Griffon's operating companies; the potential impact of seasonal variations and uncertain weather patterns on certain of Griffon's businesses; political events that could impact the worldwide economy; a downgrade in Griffon's credit ratings; changes in international economic conditions including interest rate and currency exchange fluctuations; the reliance by certain of Griffon's businesses on particular third party

suppliers and manufacturers to meet customer demands; the relative mix of products and services offered by Griffon's businesses, which impacts margins and operating efficiencies; short-term capacity constraints or prolonged excess capacity; unforeseen developments in contingencies, such as litigation, regulatory and environmental matters; unfavorable results of government agency contract audits of Telephonics Corporation; Griffon's ability to adequately protect and maintain the validity of patent and other intellectual property rights; the cyclical nature of the businesses of certain of Griffon's operating companies; and possible terrorist threats and actions and their impact on the global economy. Additional important factors that could cause the statements made in this Quarterly Report on Form 10-Q or the actual results of operations or financial condition of Griffon to differ are discussed under the caption "Item 1A. Risk Factors" and "Special Notes Regarding Forward-Looking Statements" in Griffon's Annual Report on Form 10-K for the year ended September 30, 2017. Readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements speak only as of the date made. Griffon undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

### Item 3 - Quantitative and Qualitative Disclosure About Market Risk

Griffon's business' activities necessitates the management of various financial and market risks, including those related to changes in interest rates, foreign currency rates and commodity prices.

#### Interest Rates

Griffon's exposure to market risk for changes in interest rates relates primarily to variable interest rate debt and investments in cash and equivalents.

The Credit Agreement and certain other of Griffon's credit facilities have a LIBOR-based variable interest rate. Due to the current and expected level of borrowings under these facilities, a 100 basis point change in LIBOR would not have a material impact on Griffon's results of operations or liquidity.

#### Foreign Exchange

Griffon conducts business in various non-US countries, primarily in Canada, Australia, United Kingdom, Mexico and China; therefore, changes in the value of the currencies of these countries affect Griffon's financial position and cash flows when translated into US Dollars. Griffon has generally accepted the exposure to exchange rate movements relative to its non-US operations. Griffon may, from time to time, hedge its currency risk exposures. A change of 10% or less in the value of all applicable foreign currencies would not have a material effect on Griffon's financial position and cash flows.

### Item 4 - Controls and Procedures

Under the supervision and with the participation of Griffon's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), Griffon's disclosure controls and procedures, as defined by Exchange Act Rule 13a-15(e) and 15d-15(e), were evaluated as of the end of the period covered by this report. Based on that evaluation, Griffon's CEO and CFO concluded that Griffon's disclosure controls and procedures were effective at the reasonable assurance level.

During the period covered by this report, there were no changes in Griffon's internal control over financial reporting which materially affected, or are reasonably likely to materially affect, Griffon's internal control over financial reporting.

#### Limitations on the Effectiveness of Controls

Griffon believes that a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all controls issues and instances of fraud, if any, within a company have been detected. Griffon's disclosure controls and procedures, as defined by Exchange Act Rule 13a-15(e) and 15d-15(e), are designed to provide reasonable assurance of achieving their objectives.

Table of Contents

## PART II - OTHER INFORMATION

## Item 1 Legal Proceedings

None

## Item 1A Risk Factors

In addition to the other information set forth in this report, carefully consider the factors discussed in Item 1A to Part I in Griffon's Annual Report on Form 10-K for the year ended September 30, 2017, which could materially affect Griffon's business, financial condition or future results. The risks described in Griffon's Annual Report on Form 10-K are not the only risks facing Griffon. Additional risks and uncertainties not currently known to Griffon or that Griffon currently deems to be immaterial also may materially adversely affect Griffon's business, financial condition and/or operating results.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

## (c) ISSUER PURCHASES OF EQUITY SECURITIES

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid Per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs (1)	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) That May Yet Be Purchased Under the Plans or Programs(1)
January 1 - 31, 2018	395,439	\$ 20.59	395,439	
February 1 - 28, 2018	500,800	19.41	500,800	
March 1 - 31, 2018	548,120	(2) 19.46	542,000	
Total	1,444,359	\$ 19.75	1,438,239	\$ 21,022

On August 3, 2016, the Company's Board of Directors authorized the repurchase of up to \$50,000 of Griffon 1. common stock; as of March 31, 2018, an aggregate of \$21,022 remained available for the purchase of Griffon common stock under the August 3, 2016 Board authorization.

2. Includes (a) 542,000 shares purchased by the Company in open market purchases pursuant to stock repurchased authorized by the Company's Board of Directors and (b) 6,120 shares acquired by the Company from holders of restricted stock upon vesting of the restricted stock, to satisfy tax-withholding obligations of the holders.

## Item 3 Defaults Upon Senior Securities

None



Item 4 Mine Safety Disclosures

None

Item 5 Other Information

Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On May 2, 2018, Cheryl L. Turnbull was elected to serve on Griffon's Board of Directors as a Class III Director, and entered into a customary indemnification agreement with Griffon which provides that Griffon will indemnify Ms. Turnbull to the

54

---

fullest extent permitted by applicable law, and which includes provisions relating to the advancement of expenses incurred by or on behalf of Ms. Turnbull. This indemnification agreement is in the same form as the indemnification agreement entered into between Griffon and each of its other directors and each of its executive officers; the form of the indemnification agreement is filed as Exhibit 10.2 to the Quarterly Report on Form 10-Q for the quarter ended June 30, 2013.

Ms. Turnbull will receive compensation for her services pursuant to our director compensation program. This program is filed as Exhibit 10.3 to the Quarterly Report on Form 10-Q for the quarter ended December 31, 2017. Pursuant to our director compensation program, Ms. Turnbull received a grant of 4,523 restricted shares of Griffon common stock at the time of her election to the Board, which grant vests at the rate of one-third a year for three years.

On May 2, 2018, Robert F. Mehmel, Griffon's President and Chief Operating Officer since December 2011, was elected to serve on Griffon's Board of Directors as a Class III Director. Mr. Mehmel has been party to a customary indemnification agreement with Griffon, as described above, since December 2011. Mr. Mehmel will receive no additional compensation from Griffon with respect to his services as a director.

#### Clopay Plastics Transaction Bonuses

On May 2, 2018, Griffon's Compensation Committee (the "Committee") approved the payment of cash transaction bonuses of \$4,972,500 to seventeen Griffon officers and other key employees in recognition of the extraordinary result obtained, and efforts expended, in connection with the sale of Griffon's Clopay Plastics business to Berry Global, Inc. for \$475,000,000 in cash on February 6, 2018. The following bonuses were approved for Griffon's named executive officers: Ronald J. Kramer, Chairman of the Board and Chief Executive Officer - \$2,250,000; Robert F. Mehmel, President and Chief Operating Officer - \$1,125,000; Brian G. Harris, Senior Vice President and Chief Financial Officer - \$350,000; and Seth L. Kaplan, Senior Vice President, General Counsel and Secretary - \$300,000.

#### Item 6 Exhibits

- 10.1 Form of Award Agreement for ClosetMaid long-term cash award under 2016 Performance Bonus Plan.
- 31.1 Certification pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certifications pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Document
- 101.DEF XBRL Taxonomy Extension Definitions Document
- 101.LAB XBRL Taxonomy Extension Labels Document

101.PRE XBRL Taxonomy Extension Presentations Document

\* Indicates a management contract or compensatory plan or arrangement.

55

---

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRIFFON CORPORATION

/s/ Brian G. Harris  
Brian G. Harris  
Senior Vice President and Chief Financial Officer  
(Principal Financial Officer)

/s/ W. Christopher Durborow  
W. Christopher Durborow  
Vice President, Controller and Chief Accounting Officer  
(Principal Accounting Officer)

Date: May 4, 2018