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GENERAL MOTORS CORP
Form 8-K
June 01, 2007

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) June 1, 2007

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE

(State or other jurisdiction of
Incorporation or Organization)

38-0572515

(I.R.S. Employer
Identification No.)

300 Renaissance Center, Detroit, Michigan

(Address of Principal Executive Offices)

48265-3000

(Zip Code)

(313) 556-5000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

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- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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ITEM 8.01. OTHER EVENTS

On June 1, 2007 General Motors Corporation (GM) issued a news release announcing May 2007 sales. The release is as follows:

GM Reports 375,682 May Deliveries

(Monthly comparison percentages are adjusted for sales days unless noted.
Annual and calendar-year-to-date comparisons are unadjusted.)

- o Total Sales Up 4.7 Percent; Retail Sales Up 8.5 Percent
- o Retail Sales of Full-Size Pickups Up 14 Percent, Led by the New Silverado and Sierra
- o GMC Acadia, Saturn OUTLOOK and Buick Enclave Achieve Industry Mid-Crossover Segment Leadership with a 415 Percent Retail Sales Increase
- o Chevrolet Impala, Pontiac G6 and Saturn AURA Drive 31 Percent Retail Sales Increase For Mid-Car Segment
- o Saturn Leads Divisions with a 69 Percent Sales Increase

DETROIT - GM dealers in the United States delivered 375,682 vehicles in May, up 4.7 percent compared with year-ago monthly sales. On an unadjusted basis, sales were up 8.8 percent. GM's May retail sales of 279,731 were up 8.5 percent. On an unadjusted basis, retail sales were up 12.8 percent compared with a year ago.

May sales reflected the continuing strength of GM's new product portfolio. Increased sales of Chevrolet Impala and Saturn AURA as well as the new industry leading mid-size crossovers GMC Acadia, Saturn OUTLOOK and Buick Enclave demonstrate GM's strong positioning in the marketplace for fuel-efficient and alternative fuel (E-85) vehicles. The Chevrolet Silverado and GMC Sierra full-size pickup trucks - fuel efficiency leaders in their class - pushed GM's large pickup segment sales up 10 percent in total and 14 percent retail compared with May 2006.

Divisions with retail sales increases for the month included Saturn (up 59 percent), GMC (up 18 percent) and Pontiac (up 8 percent). Additionally, Chevrolet was again the sales leader in the industry (up 5 percent).

"Our May results were extremely positive as we saw strong total and retail sales increases. Our significant market share gains in full-size trucks and crossovers validates the decision we made to invest in industry-leading fuel economy in these important segments," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing. "We are particularly pleased with the Chevrolet

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Silverado and GMC Sierra pickups, which pushed our full-size truck sales up more than 10 percent for the month. As with many of our vehicles, these great all-new trucks offer what the customer is looking for - best-in-class fuel economy, terrific performance and tremendous value. And our newest entry to the crossover segment, the Buick Enclave, is performing ahead of our expectations. Dealers are selling them as soon as they arrive from the plant. Our mid-size crossover segment performance, including the GMC Acadia and Saturn OUTLOOK, continues to grow at a blistering pace."

The product renaissance at Saturn continued to accelerate with total sales increasing almost 69 percent compared with a year ago, highlighting the tremendous public acceptance of the new lineup of Saturn vehicles including SKY, AURA and AURA Hybrid, OUTLOOK, VUE and VUE Hybrid. Saturn's ION small car is soon to be replaced with the popular ASTRA. Saturn is the fastest growing brand in the industry this year.

Chevrolet Aveo, Cobalt, Malibu, Impala, HHR, Silverado, Suburban, and Avalanche; Pontiac G6 and Solstice; Saturn SKY and VUE; Saab 9-3, GMC Sierra and Yukon XL; Buick Lucerne; Cadillac SRX, Escalade ESV and Escalade EXT; and HUMMER H3 all had May retail sales increases compared with a year ago. Pontiac G5, Saturn AURA and OUTLOOK, GMC Acadia and the Buick Enclave are newly offered products and continue to contribute retail sales momentum.

The GMC Acadia, Saturn OUTLOOK and Buick Enclave had retail sales of more than 12,800 vehicles, pushing a significant retail increase in GM's mid-crossover segment. GM's total sales of more than 16,600 vehicles in this segment pushed monthly performance up more than 211 percent, compared with the same month last year.

"We're seeing positive results, including increased residual values for our products, as a result of staying aligned and disciplined to our North American turnaround and market growth plans. For customers, this means providing industry-leading products in terms of design, segment fuel economy, warranty coverage and performance," LaNeve added. "This translates to a beneficial cost of ownership experience. With new products such as the Cadillac CTS and Chevrolet Malibu coming to dealer showrooms later this year, we expect to build on this customer enthusiasm."

Certified Used Vehicles

May 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, were 45,892 units, up 3 percent from last May. Total year-to-date certified GM sales are 227,365 units, up 3 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 40,306 sales, up nearly 5 percent from last May. Year-to-date sales for GM Certified Used Vehicles are 199,715 units, up 4 percent from the same period in 2006.

Cadillac Certified Pre-Owned Vehicles posted May sales of 3,102 units, down 6 percent from last May. Saturn Certified Pre-Owned Vehicles sold 1,603 units in May, down 13 percent. Saab Certified Pre-Owned Vehicles sold 797 units, comparable to last May, and HUMMER Certified Pre-Owned Vehicles sold 84 units, down 6 percent.

"GM Certified Used Vehicles, the industry's top-selling certified brand, had another category-leading performance with sales of 40,306 units, up nearly 5

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percent," said LaNeve. "GM Certified also set a new all-time high with year-to-date sales through May of 199,715 units, up 4 percent from its 2006 segment record performance for the same period."

GM North America Reports May Production, 2007 Second-Quarter Production Forecast Unchanged at 1.145 Million Vehicles, 2007 Third-Quarter Production Forecast Set at 1.075 Million Vehicles

In May, GM North America produced 401,000 vehicles (139,000 cars and 262,000 trucks). This is down 25,000 units or 6 percent compared to May 2006 when the region produced 425,000 vehicles (158,000 cars and 267,000 trucks). (Production totals include joint venture production of 18,000 vehicles in May 2007 and 24,000 vehicles in May 2006.)

The region's 2007 second-quarter production forecast is unchanged at 1.145 million vehicles (403,000 cars and 742,000 trucks). Additionally, the region's initial 2007 third-quarter production forecast is set at 1.075 million vehicles (377,000 cars and 698,000 trucks), up 2 percent from third-quarter 2006 actuals.

GM also announced revised 2007 second-quarter and initial 2007 third-quarter production forecast for its international regions.

GM Europe - The region's 2007 second-quarter production forecast is revised at 468,000 vehicles, down 5,000 units from last month's guidance. In the second-quarter of 2006 the region built 495,000 vehicles. The region's initial 2007 third-quarter production forecast is set at 389,000 vehicles. In the third-quarter of 2006 the region built 374,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2007 second-quarter production forecast remains unchanged at 568,000 vehicles. In the second-quarter of 2006 the region built 482,000 vehicles. The region's initial 2007 third-quarter production forecast is set at 524,000 vehicles. In the third-quarter of 2006 the region built 433,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2007 second-quarter production forecast is unchanged at 233,000 vehicles. In the second-quarter of 2006 the region built 206,000 vehicles. The region's initial 2007 third-quarter production forecast is set at 258,000 vehicles. In the third-quarter of 2006 the region built 215,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker in 2006, has been the annual global industry sales leader for 76 years. Founded in 1908, GM today employs about 280,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of

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introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

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Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | May | | | Calendar Year-to-Date January - May | | |
|---------------------|---------|---------|---------|--|-----------|--------|
| Curr S/D: 26 | | | % Chg | | | |
| Prev S/D: 25 | 2007 | 2006 | per S/D | 2007 | 2006 | % Chg. |
| Vehicle Total | 375,682 | 345,157 | 4.7 | 1,596,463 | 1,653,484 | -3.4 |
| Car Total | 150,979 | 129,905 | 11.8 | 621,912 | 645,465 | -3.6 |
| Truck Total | 224,703 | 215,252 | 0.4 | 974,551 | 1,008,019 | -3.3 |
| Light Truck Total | 220,077 | 208,506 | 1.5 | 955,141 | 983,059 | -2.8 |
| Light Vehicle Total | 371,056 | 338,411 | 5.4 | 1,577,053 | 1,628,524 | -3.2 |

| Market Division Vehicle Total | May | | | Calendar Year-to-Date January - May | | |
|----------------------------------|---------|---------|---------|--|---------|--------|
| | 2007 | 2006 | % Chg | 2007 | 2006 | % Chg. |
| | | | per S/D | | | |
| Buick | 17,087 | 19,533 | -15.9 | 73,664 | 101,378 | -27.3 |
| Cadillac | 17,380 | 18,510 | -9.7 | 81,045 | 87,355 | -7.2 |
| Chevrolet | 220,870 | 209,108 | 1.6 | 955,322 | 989,048 | -3.4 |
| GMC | 48,336 | 42,809 | 8.6 | 200,745 | 186,144 | 7.8 |
| HUMMER | 4,636 | 4,737 | -5.9 | 22,015 | 27,134 | -18.9 |
| Oldsmobile | 0 | 0 | ***.* | 0 | 96 | ***.* |
| Other - Isuzu | 1,271 | 1,355 | -9.8 | 5,353 | 5,440 | -1.6 |
| Pontiac | 36,325 | 30,728 | 13.7 | 141,742 | 162,822 | -12.9 |
| Saab | 2,872 | 3,030 | -8.9 | 12,642 | 14,396 | -12.2 |
| Saturn | 26,905 | 15,347 | 68.6 | 103,935 | 79,671 | 30.5 |

Sales of Vehicles Produced in US/Canada/Mexico

| | | | | | | |
|-------------|---------|---------|------|---------|---------|------|
| Car | 142,610 | 120,829 | 13.5 | 582,967 | 608,021 | -4.1 |
| Light Truck | 220,077 | 208,506 | 1.5 | 955,141 | 983,059 | -2.8 |

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Twenty-six selling days for the May period this year and twenty-five for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
May 2007

| | May | | | Calendar Year-to-Date January - May | | |
|--------------------|--------|--------|------------------|--|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 26 | 25 | | | | |
| Century | 0 | 3 | ***.* | 5 | 65 | -92.3 |
| LaCrosse | 4,913 | 4,990 | -5.3 | 19,307 | 27,110 | -28.8 |
| LeSabre | 0 | 188 | ***.* | 121 | 1,787 | -93.2 |
| Lucerne | 6,788 | 7,311 | -10.7 | 32,047 | 36,433 | -12.0 |
| Park Avenue | 0 | 3 | ***.* | 26 | 30 | -13.3 |
| Regal | 0 | 0 | ***.* | 0 | 30 | ***.* |
| Buick Total | 11,701 | 12,495 | -10.0 | 51,506 | 65,455 | -21.3 |
| CTS | 4,555 | 4,869 | -10.0 | 19,965 | 22,782 | -12.4 |
| DeVille | 0 | 44 | ***.* | 71 | 553 | -87.2 |
| DTS | 3,327 | 3,786 | -15.5 | 17,981 | 22,672 | -20.7 |
| Seville | 0 | 0 | ***.* | 0 | 9 | ***.* |
| STS | 1,842 | 2,171 | -18.4 | 8,091 | 9,884 | -18.1 |
| XLR | 206 | 320 | -38.1 | 839 | 1,506 | -44.3 |
| Cadillac Total | 9,930 | 11,190 | -14.7 | 46,947 | 57,406 | -18.2 |
| Aveo | 5,436 | 5,784 | -9.6 | 25,380 | 21,100 | 20.3 |
| Cavalier | 0 | 40 | ***.* | 57 | 253 | -77.5 |
| Classic | 0 | -1 | ***.* | 17 | 0 | ***.* |
| Cobalt | 22,409 | 21,247 | 1.4 | 79,257 | 93,023 | -14.8 |
| Corvette | 3,300 | 3,317 | -4.3 | 14,703 | 16,125 | -8.8 |
| Impala | 35,665 | 23,702 | 44.7 | 144,541 | 114,014 | 26.8 |
| Malibu | 11,357 | 12,881 | -15.2 | 59,627 | 74,384 | -19.8 |
| Monte Carlo | 2,660 | 2,112 | 21.1 | 9,615 | 14,344 | -33.0 |
| SSR | 8 | 350 | -97.8 | 223 | 2,199 | -89.9 |
| Chevrolet Total | 80,835 | 69,432 | 11.9 | 333,420 | 335,442 | -0.6 |
| Alero | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Bonneville | 0 | 87 | ***.* | 130 | 798 | -83.7 |
| G5 | 3,111 | 0 | ***.* | 10,541 | 0 | ***.* |
| G6 | 12,283 | 11,534 | 2.4 | 59,063 | 57,688 | 2.4 |
| Grand Am | 0 | 90 | ***.* | 99 | 577 | -82.8 |
| Grand Prix | 12,230 | 6,878 | 71.0 | 34,635 | 43,243 | -19.9 |

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| | | | | | | |
|--|---------|---------|-------|---------|---------|-------|
| GTO | 494 | 817 | -41.9 | 3,081 | 4,316 | -28.6 |
| Solstice | 1,971 | 1,804 | 5.1 | 7,196 | 9,700 | -25.8 |
| Sunfire | 0 | 83 | ***.* | 39 | 649 | -94.0 |
| Vibe | 3,221 | 4,197 | -26.2 | 13,553 | 17,353 | -21.9 |
| Pontiac Total | 33,310 | 25,490 | 25.7 | 128,337 | 134,324 | -4.5 |
| ----- | | | | | | |
| 9-2X | 2 | 104 | -98.2 | 92 | 386 | -76.2 |
| 9-3 | 2,120 | 1,986 | 2.6 | 8,733 | 9,895 | -11.7 |
| 9-5 | 317 | 385 | -20.8 | 1,659 | 1,747 | -5.0 |
| Saab Total | 2,439 | 2,475 | -5.2 | 10,484 | 12,028 | -12.8 |
| ----- | | | | | | |
| Aura | 4,784 | 0 | ***.* | 22,535 | 0 | ***.* |
| ION | 6,822 | 7,782 | -15.7 | 23,568 | 38,936 | -39.5 |
| Saturn L Series | 0 | 0 | ***.* | 2 | 20 | -90.0 |
| Sky | 1,158 | 1,041 | 7.0 | 5,113 | 1,787 | 186.1 |
| Saturn Total | 12,764 | 8,823 | 39.1 | 51,218 | 40,743 | 25.7 |
| ----- | | | | | | |
| GM Total | 150,979 | 129,905 | 11.8 | 621,912 | 645,465 | -3.6 |
| ----- | | | | | | |
| GM Car Deliveries by Production Source | | | | | | |
| ----- | | | | | | |
| GM North America * | 142,610 | 120,829 | 13.5 | 582,967 | 608,021 | -4.1 |
| ----- | | | | | | |
| GM Import | 8,369 | 9,076 | -11.3 | 38,945 | 37,444 | 4.0 |
| ----- | | | | | | |
| GM Total | 150,979 | 129,905 | 11.8 | 621,912 | 645,465 | -3.6 |
| ----- | | | | | | |

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
May 2007

| | May | | % Chg per S/D | Calendar Year-to-Date January - May | | |
|---|---------|---------|------------------|--|---------|--------|
| | 2007 | 2006 | | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 26 | 25 | | | | |
| ----- | | | | | | |
| GM Car Deliveries by Production Source and Marketing Division | | | | | | |
| ----- | | | | | | |
| Buick Total | 11,701 | 12,495 | -10.0 | 51,506 | 65,455 | -21.3 |
| Cadillac Total | 9,930 | 11,190 | -14.7 | 46,947 | 57,406 | -18.2 |
| Chevrolet Total | 75,399 | 63,648 | 13.9 | 308,040 | 314,342 | -2.0 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Pontiac Total | 32,816 | 24,673 | 27.9 | 125,256 | 130,008 | -3.7 |
| Saturn Total | 12,764 | 8,823 | 39.1 | 51,218 | 40,743 | 25.7 |
| GM North America Total* | 142,610 | 120,829 | 13.5 | 582,967 | 608,021 | -4.1 |
| ----- | | | | | | |
| Chevrolet Total | 5,436 | 5,784 | -9.6 | 25,380 | 21,100 | 20.3 |
| Pontiac Total | 494 | 817 | -41.9 | 3,081 | 4,316 | -28.6 |
| Saab Total | 2,439 | 2,475 | -5.2 | 10,484 | 12,028 | -12.8 |
| GM Import Total | 8,369 | 9,076 | -11.3 | 38,945 | 37,444 | 4.0 |
| ----- | | | | | | |

GM Vehicle Deliveries by Marketing Division

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| | | | | | | |
|-------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 17,087 | 19,533 | -15.9 | 73,664 | 101,378 | -27.3 |
| Cadillac Total | 17,380 | 18,510 | -9.7 | 81,045 | 87,355 | -7.2 |
| Chevrolet Total | 220,870 | 209,108 | 1.6 | 955,322 | 989,048 | -3.4 |
| GMC Total | 48,336 | 42,809 | 8.6 | 200,745 | 186,144 | 7.8 |
| HUMMER Total | 4,636 | 4,737 | -5.9 | 22,015 | 27,134 | -18.9 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 96 | ***.* |
| Other-Isuzu Total | 1,271 | 1,355 | -9.8 | 5,353 | 5,440 | -1.6 |
| Pontiac Total | 36,325 | 30,728 | 13.7 | 141,742 | 162,822 | -12.9 |
| Saab Total | 2,872 | 3,030 | -8.9 | 12,642 | 14,396 | -12.2 |
| Saturn Total | 26,905 | 15,347 | 68.6 | 103,935 | 79,671 | 30.5 |
| GM Total | 375,682 | 345,157 | 4.7 | 1,596,463 | 1,653,484 | -3.4 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
May 2007

| | May | | % Chg per S/D | Calendar Year-to-Date January - May | | |
|-----------------------|--------|--------|------------------|--|--------|--------|
| | 2007 | 2006 | | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 26 | 25 | | | | |
| Enclave | 1,853 | 0 | ***.* | 1,905 | 0 | ***.* |
| Rainier | 787 | 1,141 | -33.7 | 3,346 | 7,161 | -53.3 |
| Rendezvous | 1,705 | 5,122 | -68.0 | 13,384 | 23,423 | -42.9 |
| Terraza | 1,041 | 775 | 29.2 | 3,523 | 5,339 | -34.0 |
| Total Buick | 5,386 | 7,038 | -26.4 | 22,158 | 35,923 | -38.3 |
| Escalade | 3,035 | 3,546 | -17.7 | 14,325 | 15,800 | -9.3 |
| Escalade ESV | 1,483 | 1,369 | 4.2 | 6,591 | 3,256 | 102.4 |
| Escalade EXT | 707 | 297 | 128.9 | 3,420 | 1,666 | 105.3 |
| SRX | 2,225 | 2,108 | 1.5 | 9,762 | 9,227 | 5.8 |
| Total Cadillac | 7,450 | 7,320 | -2.1 | 34,098 | 29,949 | 13.9 |
| Astro | 0 | 127 | ***.* | 25 | 280 | -91.1 |
| C/K Suburban(Chevy) | 7,044 | 7,186 | -5.7 | 33,001 | 26,836 | 23.0 |
| Chevy C/T Series | 22 | 25 | -15.4 | 117 | 125 | -6.4 |
| Chevy W Series | 247 | 306 | -22.4 | 1,185 | 1,220 | -2.9 |
| Colorado | 7,408 | 8,368 | -14.9 | 34,265 | 36,208 | -5.4 |
| Equinox | 6,594 | 10,233 | -38.0 | 36,603 | 45,422 | -19.4 |
| Express Cutaway/G Cut | 1,879 | 2,008 | -10.0 | 7,490 | 8,148 | -8.1 |
| Express Panel/G Van | 7,284 | 7,706 | -9.1 | 29,652 | 35,673 | -16.9 |
| Express/G Sportvan | 1,429 | 1,945 | -29.4 | 7,375 | 8,694 | -15.2 |
| HHR | 8,498 | 7,827 | 4.4 | 37,354 | 42,487 | -12.1 |
| Kodiak 4/5 Series | 782 | 1,215 | -38.1 | 4,103 | 5,610 | -26.9 |
| Kodiak 6/7/8 Series | 304 | 391 | -25.2 | 1,114 | 1,707 | -34.7 |
| S/T Blazer | 0 | 2 | ***.* | 7 | 86 | -91.9 |
| S/T Pickup | 0 | 0 | ***.* | 0 | 4 | ***.* |
| Tahoe | 13,140 | 13,218 | -4.4 | 59,550 | 71,460 | -16.7 |
| Tracker | 0 | 0 | ***.* | 0 | 11 | ***.* |
| TrailBlazer | 12,077 | 15,573 | -25.4 | 54,285 | 71,751 | -24.3 |
| Uplander | 5,111 | 4,881 | 0.7 | 25,570 | 25,610 | -0.2 |
| Venture | 0 | 13 | ***.* | 25 | 148 | -83.1 |

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| | | | | | | |
|--|---------|---------|-------|---------|-----------|-------|
| Avalanche | 4,426 | 3,336 | 27.6 | 24,240 | 13,748 | 76.3 |
| Silverado-C/K Pickup | 63,790 | 55,316 | 10.9 | 265,941 | 258,378 | 2.9 |
| Chevrolet Fullsize Pickups | 68,216 | 58,652 | 11.8 | 290,181 | 272,126 | 6.6 |
| Chevrolet Total | 140,035 | 139,676 | -3.6 | 621,902 | 653,606 | -4.9 |
| Acadia | 9,073 | 0 | ***.* | 28,264 | 0 | ***.* |
| Canyon | 1,990 | 2,076 | -7.8 | 9,266 | 8,625 | 7.4 |
| Envoy | 4,008 | 6,014 | -35.9 | 18,197 | 29,613 | -38.6 |
| GMC C/T Series | 29 | 9 | 209.8 | 103 | 94 | 9.6 |
| GMC W Series | 349 | 490 | -31.5 | 1,856 | 2,066 | -10.2 |
| Safari (GMC) | 0 | 4 | ***.* | 13 | 50 | -74.0 |
| Savana Panel/G Classic | 1,257 | 1,676 | -27.9 | 5,880 | 7,280 | -19.2 |
| Savana Special/G Cut | 765 | 1,571 | -53.2 | 4,718 | 6,604 | -28.6 |
| Savana/Rally | 215 | 307 | -32.7 | 789 | 1,111 | -29.0 |
| Sierra | 19,467 | 17,756 | 5.4 | 84,106 | 80,957 | 3.9 |
| Topkick 4/5 Series | 1,068 | 2,342 | -56.2 | 3,289 | 5,557 | -40.8 |
| Topkick 6/7/8 Series | 554 | 613 | -13.1 | 2,290 | 3,141 | -27.1 |
| Yukon | 5,612 | 6,142 | -12.1 | 24,888 | 26,518 | -6.1 |
| Yukon XL | 3,949 | 3,809 | -0.3 | 17,086 | 14,528 | 17.6 |
| GMC Total | 48,336 | 42,809 | 8.6 | 200,745 | 186,144 | 7.8 |
| HUMMER H1 | 7 | 40 | -83.2 | 77 | 138 | -44.2 |
| HUMMER H2 | 909 | 1,279 | -31.7 | 4,954 | 6,996 | -29.2 |
| HUMMER H3 | 3,720 | 3,418 | 4.6 | 16,984 | 20,000 | -15.1 |
| HUMMER Total | 4,636 | 4,737 | -5.9 | 22,015 | 27,134 | -18.9 |
| Bravada | 0 | 0 | ***.* | 0 | 19 | ***.* |
| Silhouette | 0 | 0 | ***.* | 0 | 10 | ***.* |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Other-Isuzu F Series | 143 | 105 | 31.0 | 761 | 512 | 48.6 |
| Other-Isuzu H Series | 3 | 10 | -71.2 | 55 | 58 | -5.2 |
| Other-Isuzu N Series | 1,125 | 1,240 | -12.8 | 4,537 | 4,870 | -6.8 |
| Other-Isuzu Total | 1,271 | 1,355 | -9.8 | 5,353 | 5,440 | -1.6 |
| Aztek | 0 | 27 | ***.* | 25 | 256 | -90.2 |
| Montana | 0 | 23 | ***.* | 26 | 277 | -90.6 |
| Montana SV6 | 130 | 1,796 | -93.0 | 873 | 10,533 | -91.7 |
| Torrent | 2,885 | 3,392 | -18.2 | 12,481 | 17,432 | -28.4 |
| Pontiac Total | 3,015 | 5,238 | -44.7 | 13,405 | 28,498 | -53.0 |
| 9-7X | 433 | 555 | -25.0 | 2,158 | 2,368 | -8.9 |
| Saab Total | 433 | 555 | -25.0 | 2,158 | 2,368 | -8.9 |
| Outlook | 4,048 | 0 | ***.* | 12,694 | 0 | ***.* |
| Relay | 235 | 460 | -50.9 | 909 | 2,808 | -67.6 |
| VUE | 9,858 | 6,064 | 56.3 | 39,114 | 36,120 | 8.3 |
| Saturn Total | 14,141 | 6,524 | 108.4 | 52,717 | 38,928 | 35.4 |
| GM Total | 224,703 | 215,252 | 0.4 | 974,551 | 1,008,019 | -3.3 |
| GM TRUCK Deliveries by Production Source | | | | | | |
| GM North America * | 223,255 | 213,625 | 0.5 | 968,113 | 1,001,333 | -3.3 |
| GM Import | 1,448 | 1,627 | -14.4 | 6,438 | 6,686 | -3.7 |
| GM Total | 224,703 | 215,252 | 0.4 | 974,551 | 1,008,019 | -3.3 |

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| GM Light Duty Truck Deliveries by Production Source | | | | | | |
|---|---------|---------|-------|---------|---------|-------|
| GM North America * | 220,077 | 208,506 | 1.5 | 955,141 | 983,059 | -2.8 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 220,077 | 208,506 | 1.5 | 955,141 | 983,059 | -2.8 |

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
May 2007

| | May | | % Chg per S/D | Calendar Year-to-Date January - May | | |
|--------------------|------|------|------------------|--|------|--------|
| | 2007 | 2006 | | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 26 | 25 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|-----------|-------|
| Buick Total | 5,386 | 7,038 | -26.4 | 22,158 | 35,923 | -38.3 |
| Cadillac Total | 7,450 | 7,320 | -2.1 | 34,098 | 29,949 | 13.9 |
| Chevrolet Total | 139,872 | 139,464 | -3.6 | 621,104 | 652,775 | -4.9 |
| GMC Total | 48,068 | 42,434 | 8.9 | 199,268 | 184,516 | 8.0 |
| HUMMER Total | 4,636 | 4,737 | -5.9 | 22,015 | 27,134 | -18.9 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Other-Isuzu Total | 254 | 315 | -22.5 | 1,190 | 1,213 | -1.9 |
| Pontiac Total | 3,015 | 5,238 | -44.7 | 13,405 | 28,498 | -53.0 |
| Saab Total | 433 | 555 | -25.0 | 2,158 | 2,368 | -8.9 |
| Saturn Total | 14,141 | 6,524 | 108.4 | 52,717 | 38,928 | 35.4 |
| GM North America Total* | 223,255 | 213,625 | 0.5 | 968,113 | 1,001,333 | -3.3 |
| Chevrolet Total | 163 | 212 | -26.1 | 798 | 831 | -4.0 |
| GMC Total | 268 | 375 | -31.3 | 1,477 | 1,628 | -9.3 |
| Other-Isuzu Total | 1,017 | 1,040 | -6.0 | 4,163 | 4,227 | -1.5 |
| GM Import Total | 1,448 | 1,627 | -14.4 | 6,438 | 6,686 | -3.7 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 5,386 | 7,038 | -26.4 | 22,158 | 35,923 | -38.3 |
| Cadillac Total | 7,450 | 7,320 | -2.1 | 34,098 | 29,949 | 13.9 |
| Chevrolet Total | 138,680 | 137,739 | -3.2 | 615,383 | 644,944 | -4.6 |
| GMC Total | 46,336 | 39,355 | 13.2 | 193,207 | 175,286 | 10.2 |
| HUMMER Total | 4,636 | 4,737 | -5.9 | 22,015 | 27,134 | -18.9 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 3,015 | 5,238 | -44.7 | 13,405 | 28,498 | -53.0 |
| Saab Total | 433 | 555 | -25.0 | 2,158 | 2,368 | -8.9 |
| Saturn Total | 14,141 | 6,524 | 108.4 | 52,717 | 38,928 | 35.4 |
| GM North America Total* | 220,077 | 208,506 | 1.5 | 955,141 | 983,059 | -2.8 |

GM Light Truck Deliveries by Marketing Division

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| | | | | | | |
|------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 5,386 | 7,038 | -26.4 | 22,158 | 35,923 | -38.3 |
| Cadillac Total | 7,450 | 7,320 | -2.1 | 34,098 | 29,949 | 13.9 |
| Chevrolet Total | 138,680 | 137,739 | -3.2 | 615,383 | 644,944 | -4.6 |
| GMC Total | 46,336 | 39,355 | 13.2 | 193,207 | 175,286 | 10.2 |
| HUMMER Total | 4,636 | 4,737 | -5.9 | 22,015 | 27,134 | -18.9 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 3,015 | 5,238 | -44.7 | 13,405 | 28,498 | -53.0 |
| Saab Total | 433 | 555 | -25.0 | 2,158 | 2,368 | -8.9 |
| Saturn Total | 14,141 | 6,524 | 108.4 | 52,717 | 38,928 | 35.4 |
| GM Total | 220,077 | 208,506 | 1.5 | 955,141 | 983,059 | -2.8 |

* Includes US/Canada/Mexico

GM Production Schedule - 6/01/07

| Units 000s | GMNA | | | | | | Total Worldwide | Memo: Joint Venture | | |
|---------------------------|-------|--------|-------|------|---------|-------|--------------------|---------------------|-------|---------------|
| | ----- | | Total | GME2 | GMLAAM3 | GMAP4 | | GMNA 1 | | International |
| | Car1 | Truck1 | | | | | | Car | Truck | |
| 2007 Q2 # * | 403 | 742 | 1,145 | 468 | 233 | 568 | 2,414 | 12 | 42 | 278 |
| O/(U) prior forecast:@ | 0 | 0 | 0 | (5) | 0 | 0 | (5) | 0 | 0 | 0 |
| 2007 Q3 # | 377 | 698 | 1,075 | 389 | 258 | 524 | 2,246 | 11 | 42 | 273 |
| O/(U) prior forecast:@ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| Units 000s | GMNA | | | | | | Total Worldwide | GMNA 1 | | | International |
|------------|-------|-------|-------|-------|--------|------|--------------------|--------|-------|----|---------------|
| | ----- | | Total | GME | GMLAAM | GMAP | | GMNA 1 | | | |
| | Car | Truck | | | | | | Car | Truck | | |
| 2001 | | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA | |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA | |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA | |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA | |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA | |
| 2002 | | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA | |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA | |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA | |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA | |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA | |
| 2003 | | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA | |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA | |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA | |

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| | | | | | | | | | | |
|--------------|-------|-------|-------|-------|-----|-------|-------|----|-----|-------|
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | -- | -- | |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 443 | 188 | 420 | 2,332 | 14 | 68 | 197 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,562 | 9,051 | 62 | 218 | 1,019 |
| 2006 | | | | | | | | | | |
| 1st Qtr. | 496 | 759 | 1,255 | 494 | 194 | 472 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. | 462 | 775 | 1,237 | 495 | 206 | 482 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. | 417 | 633 | 1,050 | 374 | 215 | 433 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. | 446 | 661 | 1,107 | 443 | 215 | 509 | 2,274 | 11 | 43 | 260 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,821 | 2,828 | 4,649 | 1,806 | 830 | 1,896 | 9,181 | 58 | 199 | 966 |
| 2007 | | | | | | | | | | |
| 1st Qtr. | 399 | 664 | 1,063 | 511 | 222 | 544 | 2,340 | 15 | 35 | 287 |
| 2nd Qtr. # * | 403 | 742 | 1,145 | 468 | 233 | 568 | 2,414 | 12 | 42 | 278 |
| 3rd Qtr. # | 377 | 698 | 1,075 | 389 | 258 | 524 | 2,246 | 11 | 42 | 273 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CYTD | 1,179 | 2,104 | 3,283 | 1,368 | 713 | 1,636 | 7,000 | 38 | 119 | 838 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: June 1, 2007

By: /s/NICK S. CYPRUS

(Nick S. Cyprus
Controller and
Chief Accounting Officer)