

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
March 01, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) March 1, 2007

GENERAL MOTORS CORPORATION  
-----

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR  
230.425)

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On March 1, 2007 General Motors Corporation (GM) issued a news release announcing February 2007 sales. The release is as follows:

#### GM Reports 311,763 Deliveries in February

GM Bucks Industry Trend - Total Sales Up, Led by an 11 Percent Retail Increase

The Truck Leader - Silverado and Sierra Power 29 Percent Increase in Full-Size Pickups

GMC Acadia and Saturn Outlook Drive 97 Percent Retail Increase in Mid-Utility Crossover Sales

Chevrolet Impala, Pontiac G6 and Saturn Aura Lead 25 Percent Increase in Mid Car Retail Sales

DETROIT - Despite an expected decline in U.S. industry sales, GM reported a 3.4 percent total sales increase, compared with February 2006. The sales gain was due to an 11 percent retail sales increase. Retail and fleet sales by GM dealers in the United States totaled 311,763 vehicles, compared with sales of 301,545 in February 2006. Fleet sales were down 18 percent due to a planned 25 percent reduction in daily rental sales.

"Our pickup, SUV and crossover business was terrific across the board. Our customers are telling us that we have the winning formula - the best products, industry-leading fuel economy and the best value," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing.

February's performance was led by the new GMC Sierra and the North American Truck of the Year Chevrolet Silverado full-size pickups. Silverado had its best February sales month in five years, total full-size pickup sales were up 29 percent and total truck sales were up more than 7 percent compared with last February. The critically-acclaimed new GMC Acadia and Saturn Outlook drove a 97 percent retail increase in the mid-crossover segment.

"With GM offering the best coverage in our 5 year/100,000 mile powertrain limited warranty with roadside assistance and courtesy transportation, we believe customers see our vehicles as having outstanding value and quality that is better than the competition. With a less than stellar industry performance, our February sales results stand out." LaNeve added.

The Chevrolet, GMC, Saturn and Pontiac divisions all saw retail increases in February.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Retail truck sales were up 16 percent compared with February 2006 and total truck sales were up 7 percent. Leading the retail sales gains were full-size pickups, up 36 percent compared with February 2006, with positive showings by Chevrolet Avalanche, up 110 percent and Silverado, up 34 percent. GMC Sierra retail sales volume was up 27 percent compared with last February.

Retail increases by the Cadillac Escalade ESV and Escalade EXT, compared with February 2006, pushed GM's large luxury utilities segment up 7 percent compared with last February.

Driven by an increase in Chevrolet Aveo retail sales, GM's economy car segment retail volume was up 17 percent compared with February 2006. A 45 percent retail increase in Pontiac G6 and a 65 percent increase in Chevrolet Impala retail sales, compared with the same month a year ago, pushed GM's mid-car segment retail volume up 25 percent.

In February, GM's mix of total fleet to retail sales continued to improve significantly. Retail sales were 78.5 percent of total sales, compared with 73 percent last February; fleet sales were 21.5 percent, compared with 27 percent last year.

GM February sales reflected the continuing strength of the new product portfolio with competitive incentive spending, balanced with ongoing reductions in daily rental fleet sales.

### Certified Used Vehicles

February 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 42,855 units, up nearly 6 percent from last February. Year-to-date sales for all certified GM brands are up nearly 8 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted February sales of 37,840 units, up nearly 7 percent from February 2006. Year-to-date sales are 75,390 units, up 8 percent.

Cadillac Certified Pre-Owned Vehicles posted February sales of 3,111 units, comparable to last February. Saturn Certified Pre-Owned Vehicles sold 1,262 units in February, down 11 percent. Saab Certified Pre-Owned Vehicles sold 540 units, up 7 percent, and HUMMER Certified Pre-Owned Vehicles sold 102 units, up 183 percent.

"GM Certified Used Vehicles posted another strong month in February, with sales up nearly 7 percent from last February," said LaNeve. "We have had two excellent months to begin the year and with upcoming program changes in 2007, we're optimistic sales will continue to grow throughout the year."

GM North America Reports February 2007 Production, 2007 First-Quarter Production Forecast Remains Unchanged at 1.080 Million Vehicles, 2007 Second-Quarter Production Forecast Set at 1.175 Million Vehicles

In February, GM North America produced 348,000 vehicles (129,000 cars and 219,000 trucks). This is down 59,000 units or 15 percent compared to February 2006 when the region produced 407,000 vehicles (155,000 cars and 252,000 trucks). (Production totals include joint venture production of 20,000 vehicles

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

in February 2007 and 26,000 vehicles in February 2006.)

The region's 2007 first-quarter production forecast is unchanged at 1.080 million vehicles (417,000 cars and 663,000 trucks). In the first-quarter of 2006 the region produced 1.255 million vehicles (496,000 cars and 759,000 trucks). Additionally, the region's initial 2007 second-quarter production forecast is set at 1.175 million vehicles (418,000 cars and 757,000 trucks), down 5 percent from second-quarter 2006 actuals. The production decrease is due to GM's ongoing efforts to reduce low-margin daily rental fleet sales, as well as managing inventory levels.

GM also announced revised 2007 first-quarter and initial second-quarter production forecasts for its international regions.

GM Europe - GM Europe's 2007 first-quarter production forecast is unchanged at 508,000 units. In the first-quarter of 2006 the region built 494,000 vehicles. The region's initial 2007 second-quarter production forecast is set at 467,000 vehicles. In the second-quarter of 2006 the region built 495,000 vehicles.

GM Asia Pacific - The region's 2007 first-quarter production forecast is revised at 538,000 vehicles. In the first-quarter of 2006 the region built 472,000 vehicles. GM Asia Pacific's initial 2007 second-quarter production forecast is set at 560,000 vehicles. In the second-quarter of 2006 the region built 482,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2007 first-quarter production forecast is unchanged at 225,000 units. In the first-quarter of 2006 the region built 194,000 vehicles. The region's initial 2007 second-quarter production forecast is set at 233,000 vehicles. In the second-quarter of 2006 the region built 206,000 vehicles.

(General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 76 years. Founded in 1908, GM today employs about 284,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

# # #

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	February			Calendar Year-to-Date January - February		
Curr S/D: 24			% Chg			
Prev S/D: 24	2007	2006	per S/D	2007	2006	% Chg.
Vehicle Total	311,763	301,545	3.4	559,227	597,548	-6.4
Car Total	108,902	112,656	-3.3	213,058	247,123	-13.8
Truck Total	202,861	188,889	7.4	346,169	350,425	-1.2
Light Truck Total	199,509	184,825	7.9	339,967	343,489	-1.0
Light Vehicle Total	308,411	297,481	3.7	553,025	590,612	-6.4

Market Division Vehicle Total	February			Calendar Year-to-Date January - February		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Buick	15,108	21,425	-29.5	27,121	38,598	-29.7
Cadillac	14,142	16,251	-13.0	27,882	30,984	-10.0
Chevrolet	187,088	177,710	5.3	335,537	351,332	-4.5
GMC	41,279	33,751	22.3	69,767	61,729	13.0
HUMMER	4,177	5,645	-26.0	8,157	10,859	-24.9
Oldsmobile	0	92	***.*	0	96	***.*
Other - Isuzu	960	832	15.4	1,627	1,463	11.2
Pontiac	24,563	29,107	-15.6	48,623	66,652	-27.0
Saab	2,221	2,787	-20.3	4,583	4,983	-8.0
Saturn	22,225	13,945	59.4	35,930	30,852	16.5

Sales of Vehicles Produced in US/Canada/Mexico

Car	101,830	106,127	-4.0	199,760	235,433	-15.2
Light Truck	199,509	184,825	7.9	339,967	343,489	-1.0

Twenty-four selling days for the Month period this year and twenty-four for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2-1P  
GM Car Deliveries - (United States)  
February 2007

	February			Calendar Year-to-Date January - February		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	24				
Century	0	31	***.*	2	43	-95.3
LaCrosse	3,556	5,265	-32.5	6,141	10,597	-42.0
LeSabre	16	439	-96.4	40	943	-95.8
Lucerne	6,311	7,327	-13.9	12,070	13,434	-10.2
Park Avenue	3	16	-81.3	6	21	-71.4
Regal	0	24	***.*	0	30	***.*
Buick Total	9,886	13,102	-24.5	18,259	25,068	-27.2
CTS	3,042	4,109	-26.0	5,885	7,915	-25.6
DeVille	12	188	-93.6	22	333	-93.4
DTS	3,189	4,560	-30.1	7,284	9,839	-26.0
Seville	0	8	***.*	0	9	***.*
STS	1,472	1,740	-15.4	2,879	3,408	-15.5
XLR	144	354	-59.3	266	537	-50.5
Cadillac Total	7,859	10,959	-28.3	16,336	22,041	-25.9
Aveo	4,646	3,377	37.6	8,435	6,133	37.5
Cavalier	9	71	-87.3	15	124	-87.9
Classic	0	1	***.*	1	2	-50.0
Cobalt	10,865	14,277	-23.9	23,888	31,790	-24.9
Corvette	2,784	3,058	-9.0	5,018	5,637	-11.0
Impala	26,925	18,714	43.9	52,200	40,362	29.3
Malibu	11,703	14,659	-20.2	20,912	33,066	-36.8
Monte Carlo	1,289	2,581	-50.1	2,928	6,975	-58.0
SSR	44	511	-91.4	98	837	-88.3
Chevrolet Total	58,265	57,249	1.8	113,495	124,926	-9.2
Alero	0	64	***.*	0	67	***.*
Oldsmobile Total	0	64	***.*	0	67	***.*
Bonneville	11	210	-94.8	36	404	-91.1
G5	1,917	0	***.*	3,229	0	***.*
G6	11,248	9,749	15.4	23,246	25,089	-7.3
Grand Am	12	151	-92.1	28	256	-89.1
Grand Prix	4,672	6,974	-33.0	10,016	18,877	-46.9
GTO	633	797	-20.6	1,185	1,391	-14.8
Solstice	1,017	1,859	-45.3	1,878	3,849	-51.2
Sunfire	3	157	-98.1	6	309	-98.1
Vibe	2,195	3,166	-30.7	4,325	5,907	-26.8
Pontiac Total	21,708	23,063	-5.9	43,949	56,082	-21.6
9-2X	26	61	-57.4	61	111	-45.0
9-3	1,419	1,969	-27.9	2,894	3,510	-17.5
9-5	348	325	7.1	723	545	32.7
Saab Total	1,793	2,355	-23.9	3,678	4,166	-11.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Aura	3,796	0	***.*	7,898	0	***.*
ION	4,766	5,858	-18.6	7,916	14,763	-46.4
Saturn L Series	0	6	***.*	0	10	***.*
Sky	829	0	***.*	1,527	0	***.*
Saturn Total	9,391	5,864	60.1	17,341	14,773	17.4

---

GM Total	108,902	112,656	-3.3	213,058	247,123	-13.8
----------	---------	---------	------	---------	---------	-------

---

GM Car Deliveries by Production Source

GM North America *	101,830	106,127	-4.0	199,760	235,433	-15.2
GM Import	7,072	6,529	8.3	13,298	11,690	13.8
GM Total	108,902	112,656	-3.3	213,058	247,123	-13.8

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
February 2007

	February			Calendar Year-to-Date January - February		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	24				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	9,886	13,102	-24.5	18,259	25,068	-27.2
Cadillac Total	7,859	10,959	-28.3	16,336	22,041	-25.9
Chevrolet Total	53,619	53,872	-0.5	105,060	118,793	-11.6
Oldsmobile Total	0	64	***.*	0	67	***.*
Pontiac Total	21,075	22,266	-5.3	42,764	54,691	-21.8
Saturn Total	9,391	5,864	60.1	17,341	14,773	17.4
GM North America Total*	101,830	106,127	-4.0	199,760	235,433	-15.2
Chevrolet Total	4,646	3,377	37.6	8,435	6,133	37.5
Pontiac Total	633	797	-20.6	1,185	1,391	-14.8
Saab Total	1,793	2,355	-23.9	3,678	4,166	-11.7
GM Import Total	7,072	6,529	8.3	13,298	11,690	13.8

GM Vehicle Deliveries by Marketing Division

Buick Total	15,108	21,425	-29.5	27,121	38,598	-29.7
Cadillac Total	14,142	16,251	-13.0	27,882	30,984	-10.0
Chevrolet Total	187,088	177,710	5.3	335,537	351,332	-4.5
GMC Total	41,279	33,751	22.3	69,767	61,729	13.0
HUMMER Total	4,177	5,645	-26.0	8,157	10,859	-24.9
Oldsmobile Total	0	92	***.*	0	96	***.*
Other-Isuzu Total	960	832	15.4	1,627	1,463	11.2
Pontiac Total	24,563	29,107	-15.6	48,623	66,652	-27.0
Saab Total	2,221	2,787	-20.3	4,583	4,983	-8.0
Saturn Total	22,225	13,945	59.4	35,930	30,852	16.5
GM Total	311,763	301,545	3.4	559,227	597,548	-6.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
February 2007

	February			Calendar Year-to-Date January - February		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	24				
Rainier	528	1,847	-71.4	988	2,415	-59.1
Rendezvous	4,274	5,257	-18.7	7,056	8,538	-17.4
Terraza	420	1,219	-65.5	818	2,577	-68.3
Total Buick	5,222	8,323	-37.3	8,862	13,530	-34.5
Escalade	2,657	2,787	-4.7	4,826	4,190	15.2
Escalade ESV	1,128	528	113.6	2,139	1,020	109.7
Escalade EXT	619	368	68.2	1,149	720	59.6
SRX	1,879	1,609	16.8	3,432	3,013	13.9
Total Cadillac	6,283	5,292	18.7	11,546	8,943	29.1
Astro	3	49	-93.9	14	111	-87.4
C/K Suburban(Chevy)	6,437	4,820	33.5	11,388	10,327	10.3
Chevy C/T Series	15	23	-34.8	37	40	-7.5
Chevy W Series	180	238	-24.4	332	394	-15.7
Colorado	6,880	5,770	19.2	12,084	10,845	11.4
Equinox	7,574	7,808	-3.0	12,899	13,969	-7.7
Express Cutaway/G Cut	1,181	1,505	-21.5	2,235	2,570	-13.0
Express Panel/G Van	5,113	6,123	-16.5	9,537	12,278	-22.3
Express/G Sportvan	1,221	1,265	-3.5	2,007	2,463	-18.5
HHR	8,071	7,997	0.9	14,175	16,610	-14.7
Kodiak 4/5 Series	790	1,156	-31.7	1,465	1,912	-23.4
Kodiak 6/7/8 Series	203	305	-33.4	418	570	-26.7
S/T Blazer	2	44	-95.5	2	65	-96.9
S/T Pickup	0	4	***.*	0	4	***.*
Tahoe	11,667	15,431	-24.4	20,027	28,524	-29.8
Tracker	0	9	***.*	0	11	***.*
TrailBlazer	10,838	13,683	-20.8	20,206	27,162	-25.6
Uplander	4,436	5,154	-13.9	8,324	8,962	-7.1
Venture	2	58	-96.6	4	92	-95.7
Avalanche	5,514	2,632	109.5	9,799	4,977	96.9
Silverado-C/K Pickup	58,696	46,387	26.5	97,089	84,520	14.9
Chevrolet Fullsize Pickups	64,210	49,019	31.0	106,888	89,497	19.4
Chevrolet Total	128,823	120,461	6.9	222,042	226,406	-1.9
Acadia	4,283	0	***.*	5,965	0	***.*
Canyon	1,716	1,351	27.0	3,405	2,554	33.3
Envoy	4,423	5,803	-23.8	7,599	10,552	-28.0
GMC C/T Series	12	17	-29.4	30	26	15.4
GMC W Series	287	269	6.7	536	503	6.6
Safari (GMC)	1	20	-95.0	11	33	-66.7
Savana Panel/G Classic	1,118	1,283	-12.9	2,114	2,389	-11.5
Savana Special/G Cut	1,165	1,372	-15.1	1,555	2,306	-32.6



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Savana/Rally	157	182	-13.7	261	379	-31.1
Sierra	18,140	14,787	22.7	31,287	26,587	17.7
Topkick 4/5 Series	537	547	-1.8	971	910	-29.7
Topkick 6/7/8 Series	368	677	-45.6	786	1,118	8.5
Yukon	5,435	4,564	19.1	9,148	8,431	2.7
Yukon XL	3,637	2,879	26.3	6,099	5,941	13.0
GMC Total	41,279	33,751	22.3	69,767	61,729	13.0

HUMMER H1	17	25	-32.0	41	43	-4.7
HUMMER H2	982	1,326	-25.9	2,051	2,745	-25.3
HUMMER H3	3,178	4,294	-26.0	6,065	8,071	-24.9
HUMMER Total	4,177	5,645	-26.0	8,157	10,859	-24.9

Bravada	0	19	***.*	0	19	***.*
Silhouette	0	9	***.*	0	10	***.*
Oldsmobile Total	0	28	***.*	0	29	***.*

Other-Isuzu F Series	188	85	121.2	293	152	92.8
Other-Isuzu H Series	13	5	160.0	17	13	30.8
Other-Isuzu N Series	759	742	2.3	1,317	1,298	1.5
Other-Isuzu Total	960	832	15.4	1,627	1,463	11.2

Aztek	4	58	-93.1	10	108	-90.7
Montana	4	73	-94.5	8	138	-94.2
Montana SV6	184	1,967	-90.6	345	3,417	-89.9
Torrent	2,663	3,946	-32.5	4,311	6,907	-37.6
Pontiac Total	2,855	6,044	-52.8	4,674	10,570	-55.8

9-7X	428	432	-0.9	905	817	10.8
Saab Total	428	432	-0.9	905	817	10.8

Outlook	1,900	0	***.*	2,844	0	***.*
Relay	194	500	-61.2	333	1,105	-69.9
VUE	10,740	7,581	41.7	15,412	14,974	2.9
Saturn Total	12,834	8,081	58.8	18,589	16,079	15.6

GM Total	202,861	188,889	7.4	346,169	350,425	-1.2
----------	---------	---------	-----	---------	---------	------

GM TRUCK Deliveries by Production Source

GM North America *	201,717	187,840	7.4	344,1673	48,564	-1.3
GM Import	1,144	1,049	9.1	2,002	1,861	7.6
GM Total	202,861	188,889	7.4	346,169	350,425	-1.2

GM Light Duty Truck Deliveries by Production Source

GM North America *	199,509	184,825	7.9	339,967	343,489	-1.0
GM Import	0	0	***.*	0	0	***.*
GM Total	199,509	184,825	7.9	339,967	343,489	-1.0

\* Includes U.S./Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
February 2007

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	February			Calendar Year-to-Date January - February		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	24	24				
GM TRUCK Deliveries by Production Source and Marketing Division						
Buick Total	5,222	8,323	-37.3	8,862	13,530	-34.5
Cadillac Total	6,283	5,292	18.7	11,546	8,943	29.1
Chevrolet Total	128,695	120,290	7.0	221,803	226,121	-1.9
GMC Total	41,056	33,535	22.4	69,331	61,321	13.1
HUMMER Total	4,177	5,645	-26.0	8,157	10,859	-24.9
Oldsmobile Total	0	28	***.*	0	29	***.*
Other-Isuzu Total	167	170	-1.8	300	295	1.7
Pontiac Total	2,855	6,044	-52.8	4,674	10,570	-55.8
Saab Total	428	432	-0.9	905	817	10.8
Saturn Total	12,834	8,081	58.8	18,589	16,079	15.6
GM North America Total*	201,717	187,840	7.4	344,167	348,564	-1.3
Chevrolet Total	128	171	-25.1	239	285	-16.1
GMC Total	223	216	3.2	436	408	6.9
Other-Isuzu Total	793	662	19.8	1,327	1,168	13.6
GM Import Total	1,144	1,049	9.1	2,002	1,861	7.6
GM Light Truck Deliveries by Production Source and Marketing Division						
Buick Total	5,222	8,323	-37.3	8,862	13,530	-34.5
Cadillac Total	6,283	5,292	18.7	11,546	8,943	29.1
Chevrolet Total	127,635	118,739	7.5	219,790	223,490	-1.7
GMC Total	40,075	32,241	24.3	67,444	59,172	14.0
HUMMER Total	4,177	5,645	-26.0	8,157	10,859	-24.9
Oldsmobile Total	0	28	***.*	0	29	***.*
Pontiac Total	2,855	6,044	-52.8	4,674	10,570	-55.8
Saab Total	428	432	-0.9	905	817	10.8
Saturn Total	12,834	8,081	58.8	18,589	16,079	15.6
GM North America Total*	199,509	184,825	7.9	339,967	343,489	-1.0
GM Light Truck Deliveries by Marketing Division						
Buick Total	5,222	8,323	-37.3	8,862	13,530	-34.5
Cadillac Total	6,283	5,292	18.7	11,546	8,943	29.1
Chevrolet Total	127,635	118,739	7.5	219,790	223,490	-1.7
GMC Total	40,075	32,241	24.3	67,444	59,172	14.0
HUMMER Total	4,177	5,645	-26.0	8,157	10,859	-24.9
Oldsmobile Total	0	28	***.*	0	29	***.*
Pontiac Total	2,855	6,044	-52.8	4,674	10,570	-55.8
Saab Total	428	432	-0.9	905	817	10.8
Saturn Total	12,834	8,081	58.8	18,589	16,079	15.6
GM Total	199,509	184,825	7.9	339,967	343,489	-1.0

\* Includes US/Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Production Schedule - 3/01/07

Units 000s	GMNA						Total Worldwide	Memo: Joint Venture		
	Car1	Truck1	Total	GME2	GMLAAM3	GMAP4		GMNA 1		International
	-----	-----	-----	-----	-----	-----		Car	Truck	-----
2007 Q1 #	417	663	1,080	508	225	538	2,351	15	34	284
O/(U) prior forecast:@ *	0	0	0	0	0	17	17	0	0	8
2007 Q2 #	418	757	1,175	467	233	560	2,435	14	47	278
O/(U) prior forecast:@	0	0	0	0	0	0	0	0	0	0
=====										
Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Car	Truck	Total	GME	GMLAAM	GMAP		Car	Truck	-----
	-----	-----	-----	-----	-----	-----		-----	-----	-----
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr.	446	661	1,107	443	215	509	2,274	11	43	260
	-----	-----	-----	-----	---	-----	-----	--	---	---
CY	1,821	2,828	4,649	1,806	830	1,896	9,181	58	199	966
2007										
1st Qtr. #	417	663	1,080	508	225	538	2,351	15	34	284
2nd Qtr. #	418	757	1,175	467	233	560	2,435	14	47	278

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

# Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: March 1, 2007

By: /s/ NICK S. CYPRUS

-----  
(Nick S. Cyprus  
Controller and  
Chief Accounting Officer)

