

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
June 01, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) June 1, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000

=====
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

230.425)

{X} Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)

{ } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

{ } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On June 1, 2006 General Motors Corporation (GM) issued a news release announcing May 2006 sales. The release is as follows:

GM Delivers 345,157 Vehicles In May

- o Combined Sales of New Full-Size Utilities Up 41 Percent vs. April
- o Solid Chevy HHR and Pontiac Torrent Sales Drive Small Utility Increase of 34 Percent
- o Sales Impacted By Reductions In Incentive Programs and Daily Rental Sales

DETROIT - General Motors dealers in the United States sold 345,157 new cars and trucks in May, down 16 percent compared to year-ago levels, reflecting continued strategic reductions in incentives and daily rentals, which were down 28 percent.

Total car sales were down 19 percent, and truck sales were down 13 percent. While high gas prices continue to have some impact, consumers have responded favorably to GM's new products, particularly the all-new 2007 Chevy Tahoe (11,689 sales), Avalanche (1,692) and Suburban (5,128), GMC Yukon/Yukon XL (7,965) and Cadillac Escalade (2,945) and Escalade ESV (1,097), resulting in a combined 41 percent sales increase compared to April.

"The overall industry in May was dampened by rising fuel prices and interest rates. GM is actively addressing consumers' concerns with its segment-leading fuel economy and a pilot program like the 'Fuel Price Protection Program,' which helps consumers battle the uncertainty of gas price fluctuations," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing.

A very encouraging trend was the continued success of GM's new vehicles. LaNeve explained, "Our launch vehicles continue to post strong sales results, as evidenced by the sales gains of our all-new full-size utilities and strong retail sales of important new products including the Chevrolet Impala, HHR and Cobalt, Buick Lucerne, Pontiac G6 and Torrent." LaNeve added, "Our May sales volume was not where we need it to be. It clearly was impacted by our reduced reliance on daily rental sales and broad-based incentive programs to drive the business."

"Our customers have told us that success in the marketplace depends on a combination of great new products, strong brands and segment-leading fuel economy, and that is exactly the turnaround strategy we are executing," LaNeve

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

said.

GM's luxury utilities posted strong sales in May, up 34 percent compared to year-ago levels. H3 sales led HUMMER to its thirteenth consecutive month of year-over-year sales increases. Total HUMMER sales were up 53 percent. Cadillac Escalade sales rose 50 percent in May, paced by continuing brisk demand for the all-new 2007 model. Cadillac Escalade ESV sales started strong with 1,097 sold.

The newest additions to GM's small utility lineup, Chevrolet HHR and Pontiac Torrent, helped push total small utility sales up 34 percent.

GM sports cars also posted solid May sales results, with a 44 percent improvement compared to year-ago levels. Corvette led the lineup with a 3.5 percent increase with 3,317 deliveries. Pontiac Solstice and Saturn Sky are selling briskly, with Solstice remaining on dealers' lots an average of 13 days and Sky remaining on lots 2 days.

Total sales of all GM launch vehicles were up 12.5 percent compared to April and accounted for 24 percent of GM's total deliveries for the month. The success of GM's launch vehicles is another critical component of GM's North America restructuring plan.

GM will continue to introduce an array of new vehicles throughout 2006, including the all-new Chevrolet Silverado and GMC Sierra full-size pickups, the fuel-efficient Saturn Vue Green Line Hybrid to be introduced this fall, and GMC Acadia and Saturn Outlook crossovers coming late this year.

Certified Used Vehicles

May sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 44,522 units, up 12 percent from last May. Total year-to-date certified GM sales are 220,097 units, up 2 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 38,471 sales, up 15 percent from last May. Year-to-date sales for GM Certified Used Vehicles are 191,523 units, up 4 percent from the same period in 2005.

Cadillac Certified Pre-Owned Vehicles posted 3,316 sales in May, up nearly 6 percent from last May. Used Cars from Saturn sold 1,845 units, down 17 percent. Saab Certified Pre-Owned Vehicles sold 801 units, down nearly 13 percent. In its fifth month of operation, HUMMER Certified Pre-Owned sold 89 units.

"May proved to be another terrific month for GM Certified Used Vehicles sales, increasing 15 percent over May 2005, marking the third consecutive month of double-digit sales increases," LaNeve said. "With sales of 38,471 units in May, GM Certified Used Vehicles, the industry's top-selling certified brand, continues to lead the certified segment and is on track to set another all-time sales record for the category."

GM North America Reports May Production, 2006 Second-Quarter Production Forecast Revised, and 2006 Third-Quarter Production Forecast Set

In May, GM North America produced 425,000 vehicles (154,000 cars and 271,000 trucks). This is up 17,000 units or 4 percent compared to May 2005 when the region produced 408,000 vehicles (150,000 cars and 258,000 trucks). Production totals include joint venture production of 23,000 vehicles in May 2006 and

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

21,000 vehicles in May 2005.

The region's 2006 second-quarter production forecast is revised at 1.225 million vehicles (455,000 cars and 770,000 trucks), up 25,000 units from last month's guidance. In the second quarter of 2005 the region produced 1.247 million vehicles (458,000 cars and 789,000 trucks). Additionally, the region's initial 2006 third-quarter production forecast is set at 1.05 million vehicles (400,000 cars and 650,000 trucks), down 8.4 percent from third quarter 2005 actuals.

GM also announced 2006 unchanged second-quarter and initial third-quarter production forecasts for its international regions.

GM Europe - The region's 2006 second-quarter production forecast remains unchanged at 502,000 vehicles. In the second quarter of 2005 the region built 501,000 vehicles. The region's initial 2006 third-quarter production forecast is set at 372,000 vehicles. In the third quarter of 2005 the region built 412,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2006 second-quarter production forecast remains unchanged at 504,000 vehicles. In the second quarter of 2005 the region built 398,000 vehicles. The region's initial 2006 third-quarter production forecast is set at 516,000 vehicles. In the third quarter of 2005 the region built 409,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2006 second-quarter production estimate remains at 215,000 vehicles. In the second quarter of 2005 the region built 195,000 vehicles. The region's initial 2006 third-quarter production forecast is set at 217,000 vehicles. In the third quarter of 2005 the region built 207,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries.

In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	May			Calendar Year-to-Date January - May		
Curr S/D: 25			% Chg			
Prev S/D: 24	2006	2005	per S/D	2006	2005	%Chg
Vehicle Total	345,157	393,197	-15.7	1,653,484	1,794,278	-7.8
Car Total	129,905	154,726	-19.4	645,465	743,620	-13.2
Truck Total	215,252	238,471	-13.3	1,008,019	1,050,658	-4.1
Light Truck Total	208,506	231,962	-13.7	983,059	1,026,172	-4.2
Light Vehicle Total	338,411	386,688	-16.0	1,628,524	1,769,792	-8.0

Market Division Vehicle Total	May			Calendar Year-to-Date January - May		
			% Chg			
	2006	2005	per S/D	2006	2005	%Chg
Buick	19,533	25,078	-25.2	101,378	111,408	-9.0
Cadillac	18,510	21,832	-18.6	87,355	92,156	-5.2
Chevrolet	209,108	235,746	-14.8	989,048	1,081,701	-8.6
GMC	42,809	50,733	-19.0	186,144	219,331	-15.1
HUMMER	4,737	2,964	53.4	27,134	10,614	155.6
Oldsmobile	0	306	***.*	96	1,287	-92.5
Other - Isuzu	1,355	1,229	5.8	5,440	5,611	-3.0
Pontiac	30,728	34,218	-13.8	162,822	176,980	-8.0
Saab	3,030	3,836	-24.2	14,396	14,354	0.3
Saturn	15,347	17,255	-14.6	79,671	80,836	-1.4

Sales of Vehicles Produced in US/Canada/Mexico

Car	120,829	143,474	-19.2	608,021	697,661	-12.8
Light Truck	208,506	231,962	-13.7	983,059	1,026,172	-4.2

Twenty-five selling days for the May period this year and twenty-four for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2-1P
GM Car Deliveries - (United States)
May 2006

	May			Calendar Year-to-Date January - May		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	24				
Century	3	686	-99.6	65	4,751	-98.6
LaCrosse	4,990	6,527	-26.6	27,110	34,420	-21.2
LeSabre	188	7,753	-97.7	1,787	31,158	-94.3
Lucerne	7,311	0	***.*	36,433	0	***.*
Park Avenue	3	207	-98.6	30	1,693	-98.2
Regal	0	73	***.*	30	482	-93.8
Buick Total	12,495	15,246	-21.3	65,455	72,504	-9.7
CTS	4,869	6,184	-24.4	22,782	25,768	-11.6
DeVille	44	5,804	-99.3	553	20,762	-97.3
DTS	3,786	0	***.*	22,672	0	***.*
Seville	0	42	***.*	9	122	-92.6
STS	2,171	3,346	-37.7	9,884	13,758	-28.2
XLR	320	420	-26.9	1,506	1,889	-20.3
Cadillac Total	11,190	15,796	-32.0	57,406	62,299	-7.9
Aveo	5,784	6,370	-12.8	21,100	26,187	-19.4
Cavalier	40	950	-96.0	253	16,845	-98.5
Classic	-1	2,228	***.*	0	42,343	***.*
Cobalt	21,247	23,649	-13.8	93,023	75,537	23.1
Corvette	3,317	3,078	3.5	16,125	14,217	13.4
Impala	23,702	19,411	17.2	114,014	107,181	6.4
Malibu	12,881	20,514	-39.7	74,384	83,118	-10.5
Monte Carlo	2,112	2,515	-19.4	14,344	15,411	-6.9
SSR	350	707	-52.5	2,199	4,221	-47.9
Chevrolet Total	69,432	79,422	-16.1	335,442	385,060	-12.9
Alero	0	203	***.*	67	921	-92.7
Aurora	0	10	***.*	0	18	***.*
Oldsmobile Total	0	213	***.*	67	939	-92.9
Bonneville	87	1,356	-93.8	798	6,284	-87.3
G6	11,534	9,065	22.1	57,688	41,567	38.8
Grand Am	90	2,179	-96.0	577	29,231	-98.0
Grand Prix	6,878	9,647	-31.6	43,243	38,980	10.9
GTO	817	1,093	-28.2	4,316	5,465	-21.0
Solstice	1,804	0	***.*	9,700	0	***.*
Sunfire	83	3,020	-97.4	649	17,912	-96.4
Vibe	4,197	5,463	-26.2	17,353	25,998	-33.3
Pontiac Total	25,490	31,823	-23.1	134,324	165,437	-18.8
9-2X	104	1,042	-90.4	386	2,226	-82.7
9-3	1,986	2,245	-15.1	9,895	9,765	1.3
9-5	385	502	-26.4	1,747	2,316	-24.6
Saab Total	2,475	3,789	-37.3	12,028	14,307	-15.9
ION	7,782	7,751	-3.6	38,936	38,877	0.2
Saturn L Series	0	686	***.*	20	4,197	-99.5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Saturn Sky	1,041	0	***.*	1,787	0	***.*
Saturn Total	8,823	8,437	0.4	40,743	43,074	-5.4

GM Total	129,905	154,726	-19.4	645,465	743,620	-13.2

GM Car Deliveries by Production Source						

GM North America *	120,829	143,474	-19.2	608,021	697,661	-12.8

GM Import	9,076	11,252	-22.6	37,444	45,959	-18.5

GM Total	129,905	154,726	-19.4	645,465	743,620	-13.2

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
May 2006

	May		% Chg per S/D	Calendar Year-to-Date January - May		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	25	24				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	12,495	15,246	-21.3	65,455	72,504	-9.7
Cadillac Total	11,190	15,796	-32.0	57,406	62,299	-7.9
Chevrolet Total	63,648	73,052	-16.4	314,342	358,873	-12.4
Oldsmobile Total	0	213	***.*	67	939	-92.9
Pontiac Total	24,673	30,730	-22.9	130,008	159,972	-18.7
Saturn Total	8,823	8,437	0.4	40,743	43,074	-5.4
GM North America Total	120,829	143,474	-19.2	608,021	697,661	-12.8

Chevrolet Total	5,784	6,370	-12.8	21,100	26,187	-19.4
Pontiac Total	817	1,093	-28.2	4,316	5,465	-21.0
Saab Total	2,475	3,789	-37.3	12,028	14,307	-15.9
GM Import Total	9,076	11,252	-22.6	37,444	45,959	-18.5

GM Vehicle Deliveries by Marketing Division

Buick Total	19,533	25,078	-25.2	101,378	111,408	-9.0
Cadillac Total	18,510	21,832	-18.6	87,355	92,156	-5.2
Chevrolet Total	209,108	235,746	-14.8	989,048	1,081,701	-8.6
GMC Total	42,809	50,733	-19.0	186,144	219,331	-15.1
HUMMER Total	4,737	2,964	53.4	27,134	10,614	155.6
Oldsmobile Total	0	306	***.*	96	1,287	-92.5
Other-Isuzu Total	1,355	1,229	5.8	5,440	5,611	-3.0
Pontiac Total	30,728	34,218	-13.8	162,822	176,980	-8.0
Saab Total	3,030	3,836	-24.2	14,396	14,354	0.3
Saturn Total	15,347	17,255	-14.6	79,671	80,836	-1.4
GM Total	345,157	393,197	-15.7	1,653,484	1,794,278	-7.8

* Includes US/Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

3-1P
GM Truck Deliveries - (United States)
May 2006

	May			Calendar Year-to-Date January - May		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	24				
Rainier	1,141	1,137	-3.7	7,161	5,595	28.0
Rendezvous	5,122	7,210	-31.8	23,423	27,114	-13.6
Terraza	775	1,485	-49.9	5,339	6,195	-13.8
Total Buick	7,038	9,832	-31.3	35,923	38,904	-7.7
Escalade	3,546	2,272	49.8	15,800	11,421	38.3
Escalade ESV	1,369	1,216	8.1	3,256	5,346	-39.1
Escalade EXT	297	804	-64.5	1,666	3,334	-50.0
SRX	2,108	1,744	16.0	9,227	9,756	-5.4
Total Cadillac	7,320	6,036	16.4	29,949	29,857	0.3
Astro	127	1,852	-93.4	280	13,115	-97.9
C/K Suburban(Chevy)	7,186	7,835	-12.0	26,836	32,299	-16.9
Chevy C/T Series	25	22	9.1	125	104	20.2
Chevy W Series	306	270	8.8	1,220	1,133	7.7
Colorado	8,368	10,899	-26.3	36,208	56,147	-35.5
Equinox	10,233	12,118	-18.9	45,422	53,768	-15.5
Express Cutaway/G Cut	2,008	1,765	9.2	8,148	7,531	8.2
Express Panel/G Van	7,706	8,038	-8.0	35,673	34,924	2.1
Express/G Sportvan	1,945	2,442	-23.5	8,694	10,651	-18.4
HHR	7,827	0	***.*	42,487	0	***.*
Kodiak 4/5 Series	1,215	973	19.9	5,610	4,470	25.5
Kodiak 6/7/8 Series	391	420	-10.6	1,707	1,738	-1.8
S/T Blazer	2	539	-99.6	86	3,498	-97.5
S/T Pickup	0	54	***.*	4	139	-97.1
Tahoe	13,218	13,422	-5.5	71,460	56,410	26.7
Tracker	0	69	***.*	11	428	-97.4
TrailBlazer	15,573	22,556	-33.7	71,751	87,847	-18.3
Uplander	4,881	7,031	-33.4	25,610	28,436	-9.9
Venture	13	712	-98.2	148	4,713	-96.9
.....						
Avalanche	3,336	4,834	-33.7	13,748	24,421	-43.7
Silverado-C/K						
Pickup	55,316	60,473	-12.2	258,378	274,869	-6.0
Chevrolet Fullsize						
Pickups	58,652	65,307	-13.8	272,126	299,290	-9.1
.....						
Chevrolet Total	139,676	156,324	-14.2	653,606	696,641	-6.2
Canyon	2,076	3,077	-35.2	8,625	14,830	-41.8
Envoy	6,014	9,999	-42.3	29,613	40,715	-27.3
GMC C/T Series	9	23	-62.4	94	92	2.2
GMC W Series	490	492	-4.4	2,066	2,010	2.8
Safari (GMC)	4	530	-99.3	50	2,305	-97.8
Savana Panel/G Classic	1,676	2,140	-24.8	7,280	9,390	-22.5
Savana Special/G Cut	1,571	1,553	-2.9	6,604	8,037	-17.8
Savana/Rally	307	245	20.3	1,111	1,006	10.4
Sierra	17,756	19,255	-11.5	80,957	87,210	-7.2
Sonoma	0	15	***.*	0	61	***.*
Topkick 4/5 Series	2,342	2,369	-5.1	5,557	5,634	-1.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Topkick 6/7/8 Series	613	711	-17.2	3,141	3,694	-15.0
Yukon	6,142	6,148	-4.1	26,518	25,825	2.7
Yukon XL	3,809	4,176	-12.4	14,528	18,522	-21.6
GMC Total	42,809	50,733	-19.0	186,144	219,331	-15.1

HUMMER H1	40	49	-21.6	138	153	-9.8
HUMMER H2	1,279	1,956	-37.2	6,996	9,502	-26.4
HUMMER H3	3,418	959	242.2	20,000	959	***.*
HUMMER Total	4,737	2,964	53.4	27,134	10,614	155.6

Bravada	0	69	***.*	19	232	-91.8
Silhouette	0	24	***.*	10	116	-91.4
Oldsmobile Total	0	93	***.*	29	348	-91.7

Other-Isuzu F Series	105	99	1.8	512	457	12.0
Other-Isuzu H Series	10	10	-4.0	58	14	314.3
Other-Isuzu N Series	1,240	1,120	6.3	4,870	5,140	-5.3
Other-Isuzu Total	1,355	1,229	5.8	5,440	5,611	-3.0

Aztek	27	477	-94.6	256	2,939	-91.3
Montana	23	370	-94.0	277	2,078	-86.7
Montana SV6	1,796	1,548	11.4	10,533	6,526	61.4
Torrent	3,392	0	***.*	17,432	0	***.*
Pontiac Total	5,238	2,395	110.0	28,498	11,543	146.9

9-7X	555	47	***.*	2,368	47	***.*
Saab Total	555	47	***.*	2,368	47	***.*

Relay	460	1,330	-66.8	2,808	6,681	-58.0
VUE	6,064	7,488	-22.3	36,120	31,081	16.2
Saturn Total	6,524	8,818	-29.0	38,928	37,762	3.1

GM Total	215,252	238,471	-13.3	1,008,019	1,050,658	-4.1

GM TRUCK Deliveries by Production Source

GM North America *	213,625	236,866	-13.4	1,001,333	1,043,623	-4.1
GM Import	1,627	1,605	-2.7	6,686	7,035	-5.0
GM Total	215,252	238,471	-13.3	1,008,019	1,050,658	-4.1

GM Light Duty Truck Deliveries by Production Source

GM North America *	208,506	231,962	-13.7	983,059	1,026,172	-4.2
GM Import	0	0	***.*	0	0	***.*
GM Total	208,506	231,962	-13.7	983,059	1,026,172	-4.2

* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)
May 2006

		Calendar Year-to-Date					
		May	January - May				
			% Chg				
		2006	2005	per S/D	2006	2005	%Chg

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Selling Days (S/D) 25 24

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	7,038	9,832	-31.3	35,923	38,904	-7.7
Cadillac Total	7,320	6,036	16.4	29,949	29,857	0.3
Chevrolet Total	139,464	156,137	-14.3	652,775	695,818	-6.2
GMC Total	42,434	50,344	-19.1	184,516	217,718	-15.3
HUMMER Total	4,737	2,964	53.4	27,134	10,614	155.6
Oldsmobile Total	0	93	***.*	29	348	-91.7
Other-Isuzu Total	315	200	51.2	1,213	1,012	19.9
Pontiac Total	5,238	2,395	110.0	28,498	11,543	146.9
Saab Total	555	47	***.*	2,368	47	***.*
Saturn Total	6,524	8,818	-29.0	38,928	37,762	3.1
GM North America Total*	213,625	236,866	-13.4	1,001,333	1,043,623	-4.1

Chevrolet Total	212	187	8.8	831	823	1.0
GMC Total	375	389	-7.5	1,628	1,613	0.9
Other-Isuzu Total	1,040	1,029	-3.0	4,227	4,599	-8.1
GM Import Total	1,627	1,605	-2.7	6,686	7,035	-5.0

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	7,038	9,832	-31.3	35,923	38,904	-7.7
Cadillac Total	7,320	6,036	16.4	29,949	29,857	0.3
Chevrolet Total	137,739	154,639	-14.5	644,944	689,196	-6.4
GMC Total	39,355	47,138	-19.9	175,286	207,901	-15.7
HUMMER Total	4,737	2,964	53.4	27,134	10,614	155.6
Oldsmobile Total	0	93	***.*	29	348	-91.7
Pontiac Total	5,238	2,395	110.0	28,498	11,543	146.9
Saab Total	555	47	***.*	2,368	47	***.*
Saturn Total	6,524	8,818	-29.0	38,928	37,762	3.1
GM North America Total*	208,506	231,962	-13.7	983,059	1,026,172	-4.2

GM Light Truck Deliveries by Marketing Division

Buick Total	7,038	9,832	-31.3	35,923	38,904	-7.7
Cadillac Total	7,320	6,036	16.4	29,949	29,857	0.3
Chevrolet Total	137,739	154,639	-14.5	644,944	689,196	-6.4
GMC Total	39,355	47,138	-19.9	175,286	207,901	-15.7
HUMMER Total	4,737	2,964	53.4	27,134	10,614	155.6
Oldsmobile Total	0	93	***.*	29	348	-91.7
Pontiac Total	5,238	2,395	110.0	28,498	11,543	146.9
Saab Total	555	47	***.*	2,368	47	***.*
Saturn Total	6,524	8,818	-29.0	38,928	37,762	3.1
GM Total	208,506	231,962	-13.7	983,059	1,026,172	-4.2

* Includes US/Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2006 Q2 #	455	770	1,225	502	215	504	2,446	17	58	269
O/(U) prior forecast:@ *	10	15	25	0	0	0	25	0	(4)	0
2006 Q3 #	400	650	1,050	372	217	516	2,155	12	42	257
O/(U) prior forecast:@ *	0	0	0	0	0	0	0	0	0	0

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	GMNA 1		International
	Car	Truck	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr. #	455	770	1,225	502	215	504	2,446	17	58	269
3rd Qtr. #	400	650	1,050	372	217	516	2,155	12	42	257
	-----		-----	---	---	---	-----			

See notes on next page.

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: June 1, 2006

By: /s/PAUL W. SCHMIDT

(Paul W. Schmidt, Controller)