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GENERAL MOTORS CORP
Form 8-K
March 01, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) March 1, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| | | |
|---|---|--|
| STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
| 300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices) | | 48265-3000 ----- (Zip Code) |

Registrant's telephone number, including area code (313) 556-5000

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Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act

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(17 CFR 230.425)

- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On March 1, 2006 General Motors Corporation (GM) issued a news release announcing February 2006 sales. The release is as follows:

New GM Models Post Strong February Sales, Retail Sales Up 1 Percent

Overall Sales Decline 2.5 Percent Compared to Year-Ago Level

All-New Chevy Tahoe Sales Double From January; HUMMER Hits Sales Record for 10th Month

Launch Vehicle Retail Sales Up 32 Percent Over January

DETROIT - General Motors dealers in the United States in February posted a retail sales improvement of 1 percent. Total deliveries were 301,545 new cars and trucks, down 2.5 percent compared to the same month a year ago. Total car sales were down 13 percent, and truck sales were up 5 percent. Calendar year sales are up 1.4 percent.

"Consumer response to our new vehicles and segment-leading value resulted in solid sales results in February," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Our retail sales improvement in February was driven by our industry-leading value, not by fleet sales or high incentives. This resulted in better retail sales performance by six of our divisions."

Chevrolet, Cadillac, Pontiac, Buick, HUMMER and Saab all posted retail sales gains compared to year-ago levels. Three divisions achieved overall sales improvements in February. HUMMER was up 202.5 percent, driven by continued strong sales of the H3. Saab total deliveries rose 9.5 percent, and calendar year sales are up 19 percent. Buick's total sales also improved over last year and were up 1.7 percent, bolstered by strong Lucerne sales.

Recently introduced vehicles played an important part in GM's February sales results. Total utility deliveries were up 25 percent compared to last year. Sales of the all-new Chevrolet Tahoe (6,391) were double last month's level. Total Tahoe deliveries were up 47 percent compared to last year. The 2007 GMC Yukon posted its first deliveries in February (1,452), as did the new Cadillac Escalade (1,461).

"It's still early, but we're exceeding all of the important targets for our new full-size SUVs, particularly the Tahoe, which is the first one to arrive in

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dealerships," LaNeve said. "The new 2007 GMC Yukon and Cadillac Escalade are just now arriving in dealerships and are off to a very strong start."

LaNeve added that dealers are excited to have the new generation of full-size sport utility vehicles on their sales floor. "Dealers tell us they can't keep them on the lot, with vehicles staying in inventory less than a week on average," he said.

Other new utilities that posted strong February results included Torrent, Pontiac's new compact sport utility, which achieved its second best sales to-date with 3,946 deliveries, up 33 percent compared to January. Saturn VUE continued its solid sales streak, with its ninth consecutive month of sales improvements (+43.5 percent compared to year-ago levels).

February was another record-setting month for HUMMER. It posted year-over-year record sales for the tenth consecutive month, and its aggregate deliveries since 2002, when it began selling the H2, surpassed 150,000 units.

On the car side, a number of new GM vehicles also had solid sales in February. Buick Lucerne deliveries have improved every month since launch, with February sales 20 percent greater than January levels. Lucerne retail deliveries in February were over twice the level of year-ago LeSabre retail sales.

Customer demand for the Pontiac Solstice remains very brisk. In February it posted among the highest total turn rates of all vehicles in the industry (39 percent).

For the sixth consecutive month, Pontiac G6 sales exceeded year-ago levels both in total and retail deliveries. Total G6 sales in February were up 38 percent. These improvements were achieved prior to the introduction of the new G6 hardtop convertible scheduled to arrive in Pontiac dealerships this spring.

Certified Used Vehicles

February sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 40,474 units, down 10.6 percent from last February. Total year-to-date certified GM sales are 80,001 units, down 6 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 35,461 sales, down nearly 9 percent from last February, but up 3 percent from January 2006. Year-to-date sales for GM Certified Used Vehicles are 69,954 units, down 4.5 percent from the same period in 2005.

Cadillac Certified Pre-Owned Vehicles posted 3,097 sales in February, down nearly 2 percent from last year. Used Cars from Saturn sold 1,412 units, down 47 percent. Saab Certified Pre-Owned Vehicles sold 504 units, down 2.5 percent. In its second month of operation, HUMMER Certified Pre-Owned sold 36 units.

"While February was a challenging month for all certified GM brands, GM Certified Used Vehicles, the industry's top-selling certified brand, increased sales by 3 percent from January and continues to set the pace for all manufacturers in the category," LaNeve said.

GM North America Reports February Production; 2006 First-Quarter Production Forecast Remains Unchanged; 2006 Second-Quarter Production Forecast Set at

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1.2 Million Vehicles

In February, GM North America produced 407,000 vehicles (155,000 cars and 252,000 trucks). This is down 23,000 units, or 5 percent, compared to February 2005, when the region produced 430,000 vehicles (167,000 cars and 263,000 trucks). Production totals include joint venture production of 26,000 vehicles in February 2006 and 23,000 vehicles in February 2005.

The region's 2006 first-quarter production forecast remains unchanged at 1.25 million vehicles (505,000 cars and 745,000 trucks). In the first quarter of 2005, the region produced 1.182 million vehicles (470,000 cars and 712,000 trucks). The region's initial 2006 second-quarter production forecast is set at 1.2 million vehicles (445,000 cars and 755,000 trucks), down 3.7 percent from second quarter 2005 actuals.

GM also announced 2006 revised first-quarter and initial second-quarter production forecasts for its international regions.

GM Europe - GM Europe's 2006 first-quarter production estimate remains unchanged at 497,000 vehicles. In the first quarter of 2005, the region built 502,000 vehicles. The region's initial 2006 second-quarter production forecast is set at 490,000 vehicles. In the second quarter of 2005, the region built 501,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2006 first-quarter production estimate is 470,000 vehicles, up 59,000 units from last month's guidance. In the first quarter of 2005, the region built 335,000 vehicles. Additionally, the region's initial 2006 second-quarter production forecast is set at 480,000 vehicles. In the second quarter of 2005, the region built 398,000 vehicles.

GM Latin America, Africa and the Middle East - The region's revised 2006 first-quarter production estimate is 193,000 vehicles, down 8,000 units from last month's guidance. In the first quarter of 2005, the region built 185,000 vehicles. The region's initial 2006 second-quarter production forecast is set at 215,000 vehicles. In the second quarter of 2005, the region built 195,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which

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may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

#

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | February | | | Calendar Year-to-Date January - February | | |
|---------------------|----------|---------|---------|---|---------|------|
| Curr S/D: 24 | | | % Chg | | | |
| Prev S/D: 24 | 2006 | 2005 | per S/D | 2006 | 2005 | %Chg |
| Vehicle Total | 301,545 | 309,375 | -2.5 | 597,548 | 589,028 | 1.4 |
| Car Total | 112,656 | 129,985 | -13.3 | 247,123 | 247,371 | -0.1 |
| Truck Total | 188,889 | 179,390 | 5.3 | 350,425 | 341,657 | 2.6 |
| Light Truck Total | 184,825 | 175,565 | 5.3 | 343,489 | 334,756 | 2.6 |
| Light Vehicle Total | 297,481 | 305,550 | -2.6 | 590,612 | 582,127 | 1.5 |

| Market Division Vehicle Total | February | | | Calendar Year-to-Date January - February | | |
|----------------------------------|----------|---------|------------------|---|---------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Buick | 21,425 | 21,058 | 1.7 | 38,598 | 38,461 | 0.4 |
| Cadillac | 16,251 | 16,429 | -1.1 | 30,984 | 30,494 | 1.6 |
| Chevrolet | 177,710 | 183,158 | -3.0 | 351,332 | 357,147 | -1.6 |
| GMC | 33,751 | 37,141 | -9.1 | 61,729 | 69,016 | -10.6 |
| HUMMER | 5,645 | 1,866 | 202.5 | 10,859 | 3,730 | 191.1 |
| Oldsmobile | 92 | 292 | -68.5 | 96 | 578 | -83.4 |
| Other - Isuzu | 832 | 961 | -13.4 | 1,463 | 1,511 | -3.2 |
| Pontiac | 29,107 | 31,658 | -8.1 | 66,652 | 55,841 | 19.4 |
| Saab | 2,787 | 2,545 | 9.5 | 4,983 | 4,183 | 19.1 |
| Saturn | 13,945 | 14,267 | -2.3 | 30,852 | 28,067 | 9.9 |

Sales of Vehicles Produced in US/Canada/Mexico

| | | | | | | |
|-----|---------|---------|-------|---------|---------|-----|
| Car | 106,127 | 122,568 | -13.4 | 235,433 | 232,113 | 1.4 |
|-----|---------|---------|-------|---------|---------|-----|

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Light Truck 184,825 175,565 5.3 343,489 334,756 2.6

Twenty-four selling days for the February period this year and twenty-four for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
February 2006

| | February | | | Calendar Year-to-Date January - February | | |
|--------------------|----------|--------|------------------|---|---------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 24 | 24 | | | | |
| Century | 31 | 768 | -96.0 | 43 | 2,050 | -97.9 |
| LaCrosse | 5,265 | 6,047 | -12.9 | 10,597 | 11,048 | -4.1 |
| LeSabre | 439 | 8,336 | -94.7 | 943 | 12,463 | -92.4 |
| Lucerne | 7,327 | 0 | ***.* | 13,434 | 0 | ***.* |
| Park Avenue | 16 | 312 | -94.9 | 21 | 790 | -97.3 |
| Regal | 24 | 63 | -61.9 | 30 | 212 | -85.8 |
| Buick Total | 13,102 | 15,526 | -15.6 | 25,068 | 26,563 | -5.6 |
| CTS | 4,109 | 4,369 | -6.0 | 7,915 | 7,972 | -0.7 |
| DeVille | 188 | 4,638 | -95.9 | 333 | 7,196 | -95.4 |
| DTS | 4,560 | 0 | ***.* | 9,839 | 0 | ***.* |
| Seville | 8 | 22 | -63.6 | 9 | 47 | -80.9 |
| STS | 1,740 | 2,002 | -13.1 | 3,408 | 3,917 | -13.0 |
| XLR | 354 | 310 | 14.2 | 537 | 514 | 4.5 |
| Cadillac Total | 10,959 | 11,341 | -3.4 | 22,041 | 19,646 | 12.2 |
| Aveo | 3,377 | 3,884 | -13.1 | 6,133 | 9,189 | -33.3 |
| Cavalier | 71 | 3,635 | -98.0 | 124 | 8,750 | -98.6 |
| Classic | 1 | 11,910 | ***.* | 2 | 20,011 | ***.* |
| Cobalt | 14,277 | 7,618 | 87.4 | 31,790 | 14,901 | 113.3 |
| Corvette | 3,058 | 2,365 | 29.3 | 5,637 | 4,747 | 18.7 |
| Impala | 18,714 | 19,135 | -2.2 | 40,362 | 39,256 | 2.8 |
| Malibu | 14,659 | 11,345 | 29.2 | 33,066 | 25,707 | 28.6 |
| Monte Carlo | 2,581 | 1,987 | 29.9 | 6,975 | 5,963 | 17.0 |
| SSR | 511 | 718 | -28.8 | 837 | 1,578 | -47.0 |
| Chevrolet Total | 57,249 | 62,597 | -8.5 | 124,926 | 130,102 | -4.0 |
| Alero | 64 | 209 | -69.4 | 67 | 423 | -84.2 |
| Aurora | 0 | 2 | ***.* | 0 | 3 | ***.* |
| Oldsmobile Total | 64 | 211 | -69.7 | 67 | 426 | -84.3 |
| Bonneville | 210 | 1,889 | -88.9 | 404 | 2,623 | -84.6 |
| G6 | 9,749 | 7,043 | 38.4 | 25,089 | 11,147 | 125.1 |
| Grand Am | 151 | 5,983 | -97.5 | 256 | 10,468 | -97.6 |
| Grand Prix | 6,974 | 5,349 | 30.4 | 18,877 | 11,472 | 64.5 |

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| | | | | | | |
|---------------|--------|--------|-------|--------|--------|-------|
| GTO | 797 | 988 | -19.3 | 1,391 | 1,886 | -26.2 |
| Solstice | 1,859 | 0 | ***.* | 3,849 | 0 | ***.* |
| Sunfire | 157 | 3,687 | -95.7 | 309 | 6,094 | -94.9 |
| Vibe | 3,166 | 5,022 | -37.0 | 5,907 | 7,739 | -23.7 |
| Pontiac Total | 23,063 | 29,961 | -23.0 | 56,082 | 51,429 | 9.0 |

| | | | | | | |
|------------|-------|-------|-------|-------|-------|-------|
| 9-2X | 61 | 161 | -62.1 | 111 | 366 | -69.7 |
| 9-3 | 1,969 | 1,933 | 1.9 | 3,510 | 3,072 | 14.3 |
| 9-5 | 325 | 451 | -27.9 | 545 | 745 | -26.8 |
| Saab Total | 2,355 | 2,545 | -7.5 | 4,166 | 4,183 | -0.4 |

| | | | | | | |
|-----------------|-------|-------|-------|--------|--------|-------|
| ION | 5,858 | 6,983 | -16.1 | 14,763 | 13,220 | 11.7 |
| Saturn L Series | 6 | 821 | -99.3 | 10 | 1,802 | -99.4 |
| Saturn Total | 5,864 | 7,804 | -24.9 | 14,773 | 15,022 | -1.7 |

| | | | | | | |
|----------|---------|---------|-------|---------|---------|------|
| GM Total | 112,656 | 129,985 | -13.3 | 247,123 | 247,371 | -0.1 |
|----------|---------|---------|-------|---------|---------|------|

GM Car Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|-------|---------|---------|-----|
| GM North America * | 106,127 | 122,568 | -13.4 | 235,433 | 232,113 | 1.4 |
|--------------------|---------|---------|-------|---------|---------|-----|

| | | | | | | |
|-----------|-------|-------|-------|--------|--------|-------|
| GM Import | 6,529 | 7,417 | -12.0 | 11,690 | 15,258 | -23.4 |
|-----------|-------|-------|-------|--------|--------|-------|

| | | | | | | |
|----------|---------|---------|-------|---------|---------|------|
| GM Total | 112,656 | 129,985 | -13.3 | 247,123 | 247,371 | -0.1 |
|----------|---------|---------|-------|---------|---------|------|

* Includes U.S./Canada/Mexico

2-1P

GM Car Deliveries - (United States)
February 2006

| | February | | | Calendar Year-to-Date January - February | | |
|--------------------|----------|------|------------------|---|------|------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 24 | 24 | | | | |

GM Car Deliveries by Production Source and Marketing Division

| | | | | | | |
|------------------|--------|--------|-------|---------|---------|-------|
| Buick Total | 13,102 | 15,526 | -15.6 | 25,068 | 26,563 | -5.6 |
| Cadillac Total | 10,959 | 11,341 | -3.4 | 22,041 | 19,646 | 12.2 |
| Chevrolet Total | 53,872 | 58,713 | -8.2 | 118,793 | 120,913 | -1.8 |
| Oldsmobile Total | 64 | 211 | -69.7 | 67 | 426 | -84.3 |
| Pontiac Total | 22,266 | 28,973 | -23.1 | 54,691 | 49,543 | 10.4 |
| Saturn Total | 5,864 | 7,804 | -24.9 | 14,773 | 15,022 | -1.7 |

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-----|
| GM North America Total* | 106,127 | 122,568 | -13.4 | 235,433 | 232,113 | 1.4 |
|----------------------------|---------|---------|-------|---------|---------|-----|

| | | | | | | |
|-----------------|-------|-------|-------|--------|--------|-------|
| Chevrolet Total | 3,377 | 3,884 | -13.1 | 6,133 | 9,189 | -33.3 |
| Pontiac Total | 797 | 988 | -19.3 | 1,391 | 1,886 | -26.2 |
| Saab Total | 2,355 | 2,545 | -7.5 | 4,166 | 4,183 | -0.4 |
| GM Import Total | 6,529 | 7,417 | -12.0 | 11,690 | 15,258 | -23.4 |

GM Vehicle Deliveries by Marketing Division

| | | | | | | |
|----------------|--------|--------|------|--------|--------|-----|
| Buick Total | 21,425 | 21,058 | 1.7 | 38,598 | 38,461 | 0.4 |
| Cadillac Total | 16,251 | 16,429 | -1.1 | 30,984 | 30,494 | 1.6 |

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| | | | | | | |
|-------------------|---------|---------|-------|---------|---------|-------|
| Chevrolet Total | 177,710 | 183,158 | -3.0 | 351,332 | 357,147 | -1.6 |
| GMC Total | 33,751 | 37,141 | -9.1 | 61,729 | 69,016 | -10.6 |
| HUMMER Total | 5,645 | 1,866 | 202.5 | 10,859 | 3,730 | 191.1 |
| Oldsmobile Total | 92 | 292 | -68.5 | 96 | 578 | -83.4 |
| Other-Isuzu Total | 832 | 961 | -13.4 | 1,463 | 1,511 | -3.2 |
| Pontiac Total | 29,107 | 31,658 | -8.1 | 66,652 | 55,841 | 19.4 |
| Saab Total | 2,787 | 2,545 | 9.5 | 4,983 | 4,183 | 19.1 |
| Saturn Total | 13,945 | 14,267 | -2.3 | 30,852 | 28,067 | 9.9 |
| GM Total | 301,545 | 309,375 | -2.5 | 597,548 | 589,028 | 1.4 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
February 2006

| | February | | | Calendar Year-to-Date January - February | | |
|-------------------------------|----------|--------|------------------|---|--------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 24 | 24 | | | | |
| Rainier | 1,847 | 1,016 | 81.8 | 2,415 | 1,909 | 26.5 |
| Rendezvous | 5,257 | 3,540 | 48.5 | 8,538 | 8,212 | 4.0 |
| Terraza | 1,219 | 976 | 24.9 | 2,577 | 1,777 | 45.0 |
| Total Buick | 8,323 | 5,532 | 50.5 | 13,530 | 11,898 | 13.7 |
| Escalade | 2,787 | 2,021 | 37.9 | 4,190 | 4,548 | -7.9 |
| Escalade ESV | 528 | 973 | -45.7 | 1,020 | 1,893 | -46.1 |
| Escalade EXT | 368 | 562 | -34.5 | 720 | 1,143 | -37.0 |
| SRX | 1,609 | 1,532 | 5.0 | 3,013 | 3,264 | -7.7 |
| Total Cadillac | 5,292 | 5,088 | 4.0 | 8,943 | 10,848 | -17.6 |
| Astro | 49 | 2,701 | -98.2 | 111 | 5,028 | -97.8 |
| C/K Suburban(Chevy) | 4,820 | 5,526 | -12.8 | 10,327 | 10,562 | -2.2 |
| Chevy C/T Series | 23 | 8 | 187.5 | 40 | 22 | 81.8 |
| Chevy W Series | 238 | 169 | 40.8 | 394 | 303 | 30.0 |
| Colorado | 5,770 | 8,258 | -30.1 | 10,845 | 18,434 | -41.2 |
| Equinox | 7,808 | 9,335 | -16.4 | 13,969 | 18,161 | -23.1 |
| Express Cutaway/G Cut | 1,505 | 1,189 | 26.6 | 2,570 | 2,474 | 3.9 |
| Express Panel/G Van | 6,123 | 5,311 | 15.3 | 12,278 | 11,198 | 9.6 |
| Express/G Sportvan | 1,265 | 1,947 | -35.0 | 2,463 | 3,617 | -31.9 |
| HHR | 7,997 | 0 | ***.* | 16,610 | 0 | ***.* |
| Kodiak 4/5 Series | 1,156 | 688 | 68.0 | 1,912 | 1,527 | 25.2 |
| Kodiak 6/7/8 Series | 305 | 277 | 10.1 | 570 | 547 | 4.2 |
| S/T Blazer | 44 | 691 | -93.6 | 65 | 1,556 | -95.8 |
| S/T Pickup | 4 | 21 | -81.0 | 4 | 50 | -92.0 |
| Tahoe | 15,431 | 10,481 | 47.2 | 28,524 | 19,039 | 49.8 |
| Tracker | 9 | 72 | -87.5 | 11 | 208 | -94.7 |
| TrailBlazer | 13,683 | 15,974 | -14.3 | 27,162 | 26,841 | 1.2 |
| Uplander | 5,154 | 5,593 | -7.8 | 8,962 | 9,112 | -1.6 |
| Venture | 58 | 761 | -92.4 | 92 | 1,831 | -95.0 |
| Avalanche | 2,632 | 4,531 | -41.9 | 4,977 | 8,676 | -42.6 |
| Silverado-C/K Pickup | 46,387 | 47,028 | -1.4 | 84,520 | 87,859 | -3.8 |
| Chevrolet Fullsize Pickups | 49,019 | 51,559 | -4.9 | 89,497 | 96,535 | -7.3 |

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| | | | | | | | |
|---|---------|---------|-------|---------|---------|-------|--|
| | | | | | | | |
| Chevrolet Total | 120,461 | 120,561 | -0.1 | 226,406 | 227,045 | -0.3 | |
| ----- | | | | | | | |
| Canyon | 1,351 | 2,060 | -34.4 | 2,554 | 4,746 | -46.2 | |
| Envoy | 5,803 | 6,973 | -16.8 | 10,552 | 11,795 | -10.5 | |
| GMC C/T Series | 17 | 12 | 41.7 | 26 | 22 | 18.2 | |
| GMC W Series | 269 | 367 | -26.7 | 503 | 596 | -15.6 | |
| Safari (GMC) | 20 | 377 | -94.7 | 33 | 743 | -95.6 | |
| Savana Panel/G Classic | 1,283 | 1,262 | 1.7 | 2,389 | 2,982 | -19.9 | |
| Savana Special/G Cut | 1,372 | 980 | 40.0 | 2,306 | 1,781 | 29.5 | |
| Savana/Rally | 182 | 180 | 1.1 | 379 | 313 | 21.1 | |
| Sierra | 14,787 | 15,498 | -4.6 | 26,587 | 28,451 | -6.6 | |
| Sonoma | 0 | 7 | ***.* | 0 | 27 | ***.* | |
| Topkick 4/5 Series | 547 | 412 | 32.8 | 910 | 794 | 14.6 | |
| Topkick 6/7/8 Series | 677 | 931 | -27.3 | 1,118 | 1,579 | -29.2 | |
| Yukon | 4,564 | 4,748 | -3.9 | 8,431 | 8,750 | -3.6 | |
| Yukon XL | 2,879 | 3,334 | -13.6 | 5,941 | 6,437 | -7.7 | |
| GMC Total | 33,751 | 37,141 | -9.1 | 61,729 | 69,016 | -10.6 | |
| ----- | | | | | | | |
| HUMMER H1 | 25 | 20 | 25.0 | 43 | 29 | 48.3 | |
| HUMMER H2 | 1,326 | 1,846 | -28.2 | 2,745 | 3,701 | -25.8 | |
| HUMMER H3 | 4,294 | 0 | ***.* | 8,071 | 0 | ***.* | |
| HUMMER Total | 5,645 | 1,866 | 202.5 | 10,859 | 3,730 | 191.1 | |
| ----- | | | | | | | |
| Bravada | 19 | 50 | -62.0 | 19 | 87 | -78.2 | |
| Silhouette | 9 | 31 | -71.0 | 10 | 65 | -84.6 | |
| Oldsmobile Total | 28 | 81 | -65.4 | 29 | 152 | -80.9 | |
| ----- | | | | | | | |
| Other-Isuzu F Series | 85 | 82 | 3.7 | 152 | 152 | 0.0 | |
| Other-Isuzu H Series | 5 | 0 | ***.* | 13 | 0 | ***.* | |
| Other-Isuzu N Series | 742 | 879 | -15.6 | 1,298 | 1,359 | -4.5 | |
| Other-Isuzu Total | 832 | 961 | -13.4 | 1,463 | 1,511 | -3.2 | |
| ----- | | | | | | | |
| Aztek | 58 | 484 | -88.0 | 108 | 1,100 | -90.2 | |
| Montana | 73 | 330 | -77.9 | 138 | 791 | -82.6 | |
| Montana SV6 | 1,967 | 883 | 122.8 | 3,417 | 2,521 | 35.5 | |
| Torrent | 3,946 | 0 | ***.* | 6,907 | 0 | ***.* | |
| Pontiac Total | 6,044 | 1,697 | 256.2 | 10,570 | 4,412 | 139.6 | |
| ----- | | | | | | | |
| 9-7X | 432 | 0 | ***.* | 817 | 0 | ***.* | |
| Saab Total | 432 | 0 | ***.* | 817 | 0 | ***.* | |
| ----- | | | | | | | |
| Relay | 500 | 1,179 | -57.6 | 1,105 | 2,462 | -55.1 | |
| VUE | 7,581 | 5,284 | 43.5 | 14,974 | 10,583 | 41.5 | |
| Saturn Total | 8,081 | 6,463 | 25.0 | 16,079 | 13,045 | 23.3 | |
| ----- | | | | | | | |
| GM Total | 188,889 | 179,390 | 5.3 | 350,425 | 341,657 | 2.6 | |
| ----- | | | | | | | |
| GM TRUCK Deliveries by Production Source | | | | | | | |
| ----- | | | | | | | |
| GM North America * | 187,840 | 178,152 | 5.4 | 348,564 | 339,663 | 2.6 | |
| ----- | | | | | | | |
| GM Import | 1,049 | 1,238 | -15.3 | 1,861 | 1,994 | -6.7 | |
| ----- | | | | | | | |
| GM Total | 188,889 | 179,390 | 5.3 | 350,425 | 341,657 | 2.6 | |
| ----- | | | | | | | |
| GM Light Duty Truck Deliveries by Production Source | | | | | | | |
| ----- | | | | | | | |
| GM North America * | 184,825 | 175,565 | 5.3 | 343,489 | 334,756 | 2.6 | |
| ----- | | | | | | | |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* | |
| ----- | | | | | | | |

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| | | | | | | |
|----------|---------|---------|-----|---------|---------|-----|
| GM Total | 184,825 | 175,565 | 5.3 | 343,489 | 334,756 | 2.6 |
|----------|---------|---------|-----|---------|---------|-----|

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
February 2006

| | February | | | Calendar Year-to-Date January - February | | |
|--------------------|----------|------|------------------|---|------|------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 24 | 24 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 8,323 | 5,532 | 50.5 | 13,530 | 11,898 | 13.7 |
| Cadillac Total | 5,292 | 5,088 | 4.0 | 8,943 | 10,848 | -17.6 |
| Chevrolet Total | 120,290 | 120,441 | -0.1 | 226,121 | 226,816 | -0.3 |
| GMC Total | 33,535 | 36,820 | -8.9 | 61,321 | 68,505 | -10.5 |
| HUMMER Total | 5,645 | 1,866 | 202.5 | 10,859 | 3,730 | 191.1 |
| Oldsmobile Total | 28 | 81 | -65.4 | 29 | 152 | -80.9 |
| Other-Isuzu Total | 170 | 164 | 3.7 | 295 | 257 | 14.8 |
| Pontiac Total | 6,044 | 1,697 | 256.2 | 10,570 | 4,412 | 139.6 |
| Saab Total | 432 | 0 | ***.* | 817 | 0 | ***.* |
| Saturn Total | 8,081 | 6,463 | 25.0 | 16,079 | 13,045 | 23.3 |
| GM North America Total* | 187,840 | 178,152 | 5.4 | 348,564 | 339,663 | 2.6 |
| Chevrolet Total | 171 | 120 | 42.5 | 285 | 229 | 24.5 |
| GMC Total | 216 | 321 | -32.7 | 408 | 511 | -20.2 |
| Other-Isuzu Total | 662 | 797 | -16.9 | 1,168 | 1,254 | -6.9 |
| GM Import Total | 1,049 | 1,238 | -15.3 | 1,861 | 1,994 | -6.7 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 8,323 | 5,532 | 50.5 | 13,530 | 11,898 | 13.7 |
| Cadillac Total | 5,292 | 5,088 | 4.0 | 8,943 | 10,848 | -17.6 |
| Chevrolet Total | 118,739 | 119,419 | -0.6 | 223,490 | 224,646 | -0.5 |
| GMC Total | 32,241 | 35,419 | -9.0 | 59,172 | 66,025 | -10.4 |
| HUMMER Total | 5,645 | 1,866 | 202.5 | 10,859 | 3,730 | 191.1 |
| Oldsmobile Total | 28 | 81 | -65.4 | 29 | 152 | -80.9 |
| Pontiac Total | 6,044 | 1,697 | 256.2 | 10,570 | 4,412 | 139.6 |
| Saab Total | 432 | 0 | ***.* | 817 | 0 | ***.* |
| Saturn Total | 8,081 | 6,463 | 25.0 | 16,079 | 13,045 | 23.3 |
| GM North America Total* | 184,825 | 175,565 | 5.3 | 343,489 | 334,756 | 2.6 |

GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 8,323 | 5,532 | 50.5 | 13,530 | 11,898 | 13.7 |
| Cadillac Total | 5,292 | 5,088 | 4.0 | 8,943 | 10,848 | -17.6 |
| Chevrolet Total | 118,739 | 119,419 | -0.6 | 223,490 | 224,646 | -0.5 |
| GMC Total | 32,241 | 35,419 | -9.0 | 59,172 | 66,025 | -10.4 |
| HUMMER Total | 5,645 | 1,866 | 202.5 | 10,859 | 3,730 | 191.1 |
| Oldsmobile Total | 28 | 81 | -65.4 | 29 | 152 | -80.9 |
| Pontiac Total | 6,044 | 1,697 | 256.2 | 10,570 | 4,412 | 139.6 |

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| | | | | | | |
|--------------|---------|---------|-------|---------|---------|-------|
| Saab Total | 432 | 0 | ***.* | 817 | 0 | ***.* |
| Saturn Total | 8,081 | 6,463 | 25.0 | 16,079 | 13,045 | 23.3 |
| GM Total | 184,825 | 175,565 | 5.3 | 343,489 | 334,756 | 2.6 |

* Includes US/Canada/Mexico

GM Production Schedule - 03/01/06

| Units 000s | GMNA | | | GME2 | GMLAAM3 | GMAP4 | Total Worldwide | GMNA 1 | | International |
|-----------------------------|------|--------|-------|------|---------|-------|--------------------|--------|-------|---------------|
| | Car1 | Truck1 | Total | | | | | Car | Truck | |
| 2006 Q1 # | 505 | 745 | 1,250 | 497 | 193 | 470 | 2,410 | 18 | 55 | 245 |
| O/(U) prior forecast:@ * | 0 | 0 | 0 | 0 | (8) | 59 | 51 | 0 | 0 | 51 |
| 2006 Q2 # | 445 | 755 | 1,200 | 490 | 215 | 480 | 2,385 | 17 | 62 | 231 |
| O/(U) prior forecast:@ * | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| Units 000s | GMNA | | | GME | GMLAAM | GMAP | Total Worldwide | GMNA 1 | | International |
|------------|-------|-------|-------|-------|--------|------|--------------------|--------|-------|---------------|
| | Car | Truck | Total | | | | | Car | Truck | |
| 2001 | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA |
| 2002 | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA |
| 2003 | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |

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| | | | | | | | | | | |
|------------|-------|-------|-------|-------|-----|-------|-------|-----|-----|-------|
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | --- | --- | ----- |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 443 | 188 | 420 | 2,332 | 14 | 68 | 197 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | --- | --- | ----- |
| CY # | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,562 | 9,051 | 62 | 218 | 1,019 |
| 2006 | | | | | | | | | | |
| 1st Qtr. # | 505 | 745 | 1,250 | 497 | 193 | 470 | 2,410 | 18 | 55 | 245 |
| 2nd Qtr. # | 445 | 755 | 1,200 | 490 | 215 | 480 | 2,385 | 17 | 62 | 231 |
| | ----- | ----- | ----- | --- | --- | --- | ----- | --- | --- | --- |

See notes next page.

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004. Change in Q4 2005 production versus prior month's schedule primarily attributable to reporting correction related to affiliate production.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: March 1, 2006

By: /s/PETER R. BIBLE

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(Peter R. Bible,
Chief Accounting Officer)