

PCS EDVENTURES COM INC  
Form 10-Q  
August 07, 2014  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2014**

**TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE EXCHANGE ACT**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 000-49990**

PCS EDVENTURES!.COM, INC.

(Exact name of Registrant as specified in its charter)

Idaho  
(State or Other Jurisdiction of  
incorporation or organization)

82-0475383  
(I.R.S. Employer Identification No.)

345 Bobwhite Court, Suite 200

Boise, Idaho 83706

(Address of Principal Executive Offices)

(208) 343-3110

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the Registrant has (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the Exchange Act) during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer      Accelerated filer      Non-accelerated filer      Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes No

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**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY**

**PROCEEDINGS DURING THE PRECEDING FIVE YEARS**

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Not applicable.

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date:

July 18, 2014: 53,370,332 shares of Common Stock

**PART I FINANCIAL INFORMATION**

**Item 1. Financial Statements**

The Financial Statements of the Registrant required to be filed with this 10-Q Quarterly Report were prepared by management and commence below, together with related notes. In the opinion of management, the Financial Statements fairly present the financial condition of the Registrant.

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PART I - FINANCIAL INFORMATION

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**PCS EDVENTURES!.COM, INC. AND SUBSIDIARY****Consolidated Balance Sheets (USD \$)****(Unaudited)**

|  | <b>June 30, 2014</b><br><b>(unaudited)</b> | <b>March 31, 2014</b><br><b>(audited)</b> |
|--|--|---|
| <b>CURRENT ASSETS</b>  |  |   |
| Cash   | \$ 106,420                                 | \$ 27,860                                 |
| Accounts receivable, net of allowance for doubtful accounts of \$4,063 and \$4,063, respectively | 550,995                                    | 489,751                                   |
| Prepaid expenses   | 52,340                                     | 68,906                                    |
| Finished goods inventory   | 96,939                                     | 187,386                                   |
| Other Receivable   | 3,424                                      | 3,424                                     |
| Total Current Assets   | 810,118                                    | 777,327                                   |
| <br>   |  |   |
| FIXED ASSETS, net of accumulated depreciation of \$123,039 and \$118,005, respectively           | 44,450                                     | 19,462                                    |
| <br>   |  |   |
| <b>OTHER ASSETS</b>  |  |   |
| Mold Cost  | 13,558                                     | 14,668                                    |
| Deposits   | 7,371                                      | 7,371                                     |
| Total Other Assets   | 20,929                                     | 22,039                                    |
| <b>TOTAL ASSETS</b>  | <b>\$ 875,497</b>                          | <b>\$ 818,828</b>                         |

The accompanying notes are an integral part of these consolidated financial statements

**PCS EDVENTURES!.COM, INC. AND SUBSIDIARY****Consolidated Balance Sheets (USD \$)****(Unaudited)**

|   | <b>June 30, 2014</b> | <b>March 31, 2014</b> |
|---|----------------------|-----------------------|
|   | <b>(unaudited)</b>   | <b>(audited)</b>      |
| <b>CURRENT LIABILITIES</b>  |                      |                       |
| Accounts payable and other current liabilities  | \$411,106            | \$ 471,426            |
| Payroll liabilities payable   | 36,744               | 35,973                |
| Accrued expenses  | 165,122              | 124,753               |
| Deferred revenue  | 102,688              | 68,467                |
| Note payable, convertible, related party net of \$0 discount  | 50,000               | 50,000                |
| Note payable, related party   | 928,382              | 707,251               |
| Lines of credit payable   | 25,071               | 27,089                |
| Total Current Liabilities   | 1,719,113            | 1,484,959             |
| Notes payable, long term  | 80,000               | -                     |
| Notes payable, related party, long term   | 23,846               | 23,846                |
| Convertible notes payable, long term, net of \$3,953 and \$4,693 discount as of June 30, 2014 and March 31, 2014, respectively                        | 237,281              | 236,541               |
| Convertible notes payable, long term, related party, net of discount of \$297,178 and \$315,721, as of June 30, 2014 and March 31, 2014, respectively | 311,833              | 293,436               |
| Total Liabilities   | 2,372,073            | 2,038,782             |
| <b>STOCKHOLDERS EQUITY (DEFICIT)</b>  |                      |                       |
| Preferred stock, no par value, 20,000,000 authorized shares, no shares issued and outstanding   |                      |                       |
| Common stock, no par value, 90,000,000 authorized shares, 53,370,332 and 52,970,332 shares issued and outstanding, respectively                       | 36,948,540           | 36,919,152            |
| Stock payable   | 52,330               | 31,080                |
| Accumulated comprehensive loss  | -                    | -                     |
| Accumulated deficit   | (38,497,446 )        | (38,170,186 )         |
| Total Stockholders Equity (Deficit)   | (1,496,576 )         | (1,219,954 )          |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)</b>  | <b>\$ 875,497</b>    | <b>\$ 818,828</b>     |

The accompanying notes are an integral part of these consolidated financial statements.



**PCS EDVENTURES!.COM, INC. AND SUBSIDIARY****Consolidated Statements of Operations (USD \$)****(Unaudited)**

|  | <b>For the quarter ended<br/>June 30,</b> |              |
|--|---|--------------|
|  | <b>2014</b>                               | <b>2013</b>  |
| <b>REVENUES</b>  |   |              |
| Lab Revenue  | \$670,364                                 | \$326,182    |
| International Revenue  | 285,084                                   | 1,268        |
| Learning Center Revenue  | 36,439                                    | 20,844       |
| License and Royalty Revenue                                      | 10,679                                    | 5,493        |
| Total Revenues   | 1,002,566                                 | 353,787      |
| <br>   |   |              |
| <b>COST OF SALES</b>   | 625,281                                   | 177,603      |
| <br>   |   |              |
| <b>GROSS PROFIT</b>  | 377,285                                   | 176,184      |
| <br>   |   |              |
| <b>OPERATING EXPENSES</b>  |   |              |
| Salaries and wages   | 202,277                                   | 149,543      |
| Depreciation and amortization expense                            | 5,465                                     | 4,679        |
| General and administrative expenses                              | 425,023                                   | 255,070      |
| Total Operating Expenses   | 632,765                                   | 409,292      |
| <br>   |   |              |
| <b>OPERATING LOSS</b>  | (255,480 )                                | (233,108 )   |
| <b>OTHER INCOME AND (EXPENSES)</b>                               |   |              |
| Interest Income  | -   | 11           |
| Interest expense   | (71,780 )                                 | (28,774 )    |
| Total Other Income and Expenses                                  | (71,780 )                                 | (28,763 )    |
| <br>   |   |              |
| <b>LOSS FROM CONTINUING OPERATIONS</b>                           | (327,260 )                                | (261,871 )   |
| <b>LOSS FROM DISCONTINUED OPERATIONS</b>                         | -   | (16,836 )    |
| <b>NET LOSS</b>  | (327,260 )                                | (278,707 )   |
| <br>   |   |              |
| Foreign currency translation                                     | -   | (4,970 )     |
| <br>   |   |              |
| <b>NET COMPREHENSIVE LOSS</b>                                    | \$(327,260 )                              | \$(283,677 ) |
| <br>   |   |              |
| <b>NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS</b>              | \$(328,260 )                              | \$(283,677 ) |
| <br>   |   |              |
| Basic and diluted net income (loss) per common share:            |   |              |
| Basic and diluted loss per share from continuing operations      | (0.01 )                                   | (0.01 )      |
| Basic and diluted loss per share from discontinued operations    | (0.00 )                                   | (0.00 )      |
| Basic and diluted net loss per share                             | \$(0.01 )                                 | \$(0.01 )    |
| Weighted Average Number of Shares Outstanding, Basic and Diluted | 53,335,167                                | 49,293,845   |



The accompanying notes are an integral part of these financial statements.

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PCS EDVENTURES!.COM, INC.

Consolidated Statements of Stockholders' Equity (Deficit)

(Unaudited)

|                                   | # of<br>Common<br>Shares O/S | Capital<br>Stock | Stock<br>Payable | Accumulated<br>Deficit | Total<br>Stockholders<br>Equity |
|-----------------------------------|------------------------------|------------------|------------------|------------------------|---------------------------------|
| Balance at 03/31/14               | 52,970,332                   | 36,919,152       | \$ 31,080        | (38,170,186)           | \$ (1,219,954)                  |
| Stock for Services                | 400,000                      | 20,000           | 8,750            |                        | 28,750                          |
| Stock for RSU's                   |                              |                  | 12,500           |                        | 12,500                          |
| Option Expense                    |                              | 9,388            |                  |                        | 9,388                           |
| Net Loss through 06/30/2014       |                              |                  |                  | (327,260)              | (327,260)                       |
| Balance at 06/30/2014 (unaudited) | 53,370,332                   | \$ 36,948,540    | \$ 52,330        | \$ (38,497,446)        | \$ (1,496,576)                  |

The accompanying notes are an integral part of these financial statements.

## PCS EDVENTURES!.COM, INC.

## Consolidated Statements of Cash Flows

(Unaudited)

|  | For the Three Months Ended<br>June 30, |               |
|--|--|---------------|
|  | 2014                                   | 2013          |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |  |               |
| Net Loss   | \$ (327,260 )                          | \$ (278,707 ) |
| Adjustments to reconcile net loss to net cash provided (used) by operating activities: |  |               |
| Debt discount amortization   | 19,285                                 | 11,866        |
| Depreciation and amortization  | 6,574                                  | 4,679         |
| Common stock issued for services   | 41,250                                 | 16,535        |
| Amortization of fair value of stock options  | 9,388                                  | 13,193        |
| Changes in operating assets and liabilities:   |  |               |
| (Increase) decrease in accounts receivable   | (61,244 )                              | (30,853 )     |
| (Increase) decrease in prepaid expenses  | 16,567                                 | (8,671 )      |
| (Increase) decrease in inventories   | 90,447                                 | 18,279        |
| (Increase) decrease in other current assets  |  | 1,437         |
| (Increase) decrease in other assets  |  | 1,110         |
| (Decrease) increase in accounts payable and accrued liabilities                        | (21,132 )                              | (20,183 )     |
| Increase (decrease) in unearned revenue  | 34,221                                 | 13,183        |
| Net Cash Provided (Used) by Operating Activities                                       | (191,904 )                             | (258,132 )    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |  |               |
| Cash paid for purchase of fixed assets   | (30,573 )                              |               |
| Net Cash Used by Investing Activities  | (30,573 )                              |               |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |  |               |
| Proceeds from note payable   | 80,000                                 | -             |
| Proceeds from note payable related party   | 640,158                                | 225,500       |
| Principal payments on line of credit   | (1,121 )                               | -             |
| Principal payments on debt related party   | (418,000 )                             | (221,528 )    |
| Net Cash Used by Financing Activities  | 301,037                                | (33,472 )     |
| Foreign currency translation   |  | (424 )        |
| Net Increase (Decrease) in Cash  | 78,559                                 | (225,084 )    |
| Cash at Beginning of Period  | 27,860                                 | 247,245       |
| Cash at End of Period  | 106,419                                | \$ 22,161     |

The accompanying notes are an integral part of these financial statements



PCS EDVENTURES!.COM, INC.

Consolidated Statements of Cash Flows (continued)

(Unaudited)

|   | For the Three Months Ended<br>June 30, |           |
|---|--|-----------|
|   | 2014                                   | 2013      |
| NON-CASH INVESTING & FINANCING ACTIVITIES |  |           |
| Debt discount                             |  | 45,000    |
| CASH PAID FOR:                            |  |           |
| Interest                                  | \$ 71,780                              | \$ 22,647 |
| Income Taxes                              |  |           |

The accompanying notes are an integral part of these financial statements.

PCS EDVENTURES!.COM, INC

Notes to the Consolidated Financial Statements

June 30, 2014

(Unaudited)

## **NOTE 1 - ORGANIZATION AND DESCRIPTION OF BUSINESS**

The consolidated financial statements presented are those of PCS Edventures!.com, Inc., an Idaho corporation ( the Company ).

On August 3, 1994, PCS Education Systems, Inc. was incorporated under the laws of Idaho to develop and operate stand-alone learning labs.

In October 1994, PCS exchanged common stock on a one-for-one basis for common stock of PCS Schools, Inc. As a result of this exchange, PCS Schools, Inc. became a wholly owned subsidiary of PCS. In the late 1990s, the Company divested the stand-alone learning labs to focus more on a hands-on module coupled with web-based technology for use in the classroom.

On March 27, 2000, PCS changed its name from PCS Education Systems, Inc. to PCS Edventures!.com, Inc.

On November 30, 2005, PCS entered into an agreement with 511092 N.B. LTD., a Canadian corporation (LabMentors) to exchange PCS common stock for common stock of 511092 N.B. LTD. as disclosed in the 8-K as filed with the Securities and Exchange Commission (the SEC ) on December 9, 2005 and amended on February 15, 2006. As a result of the definitive Share Exchange Agreement, 511092 N.B. LTD. became a wholly owned subsidiary of the Company. In December 2005, the name of this subsidiary was formally changed to PCS LabMentors, Ltd. It remains a Canadian corporation. The Company had a memo of understanding with a company for the potential sale of LabMentors in Quarter ending June 30th, 2013. The Company divested the wholly owned subsidiary in August of 2013.

In January of 2012, PCS Edventures!.com Inc. committed to a business plan enhancement which included the opening, operating, and licensing of EdventuresLab private learning centers and launched a pilot in the spring of 2012. As of June 30, 2014 two EdventuresLab programs have been opened and are operating in the Idaho Treasure

Valley.

On January 31, 2013, PCS Edventures!.com, Inc. formed a subsidiary called Premiere Science Inc. incorporated and registered in the State of Idaho. The subsidiary is 100% wholly owned by PCS Edventures!.com, Inc. and was formed to use as an additional sales and marketing tool to gain other business opportunities. There were no operations for the subsidiary during the quarter year ended June 30, 2013.

## **NOTE 2 - UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

The June 30, 2014, consolidated financial statements presented herein are unaudited, and in the opinion of management, include all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation of financial position, results of operations and cash flows. Such financial statements do not include all of the information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. This Quarterly Report on Form 10-Q should be read in conjunction with the Annual Report on Form 10-K for PCS Edventures!.com for the fiscal year ended March 31, 2014. The March 31, 2014, consolidated balance sheet is derived from the audited balance sheet included therein.

The operating results for the three-month period ended June 30, 2014, are not necessarily indicative of the results that may be expected for the fiscal year ending March 31, 2015.

### NOTE 3 - GOING CONCERN

The Company's consolidated financial statements are prepared using accounting principles generally accepted in the United States of America applicable to a going concern that contemplates the realization of assets and liquidation of liabilities in the normal course of business. The established sources of revenues are not sufficient to cover the Company's operating costs. The Company has accumulated significant losses and payables and generated negative cash flows. The combination of these items raises substantial doubt about its ability to continue as a going concern. Management's plans with respect to alleviating this adverse position are as follows:

During the fiscal year ended March 31, 2014, PCS continued its transition to more effective marketing and sales strategies including focused targeting of afterschool markets and building a personal sales force to penetrate the classroom market. PCS doubled its field sales force in Q3 and Q4 and plans to continue this expansion in FY2015. PCS also recognizes that its experience in operating learning centers creates a unique opportunity to supplement the current PCS business model through opening learning centers through licensing arrangements that will facilitate fast growth. This approach combines PCS expertise in experiential learning with its considerable store of intellectual property comprised of learning frameworks, content, proprietary hardware, and software developed over the past two decades while increasing the throughput of our existing direct sales efforts. This marketing approach will incorporate the large body of PCS intellectual property into an afterschool program that families will pay tuition to attend.

The business plan proposes the continued promotion and growth of the PCS Edventures Lab to further demonstrate proof of the concept, and PCS opened a second Edventures Lab in Eagle, Idaho in Q1 of FY2015. The premise of the EdventuresLab aspect of the business plan is two-fold: 1) EdventuresLab revenues will be more consistent and predictable for the Company to plan and manage cash and growth; and 2) an established network of EdventuresLabs will serve as highly effective showrooms for sales of PCS products and services into neighboring districts. Further, they will build significant community awareness and brand awareness in the communities they are established. Also of note, close partnerships with schools provide an opportunity to test and improve PCS products on a regular basis and the EdventuresLab environment is a highly effective R&D environment for the development of PCS STEM products.

Regarding International expansion, PCS signed a license and royalty agreement with Creya Learning of India (CL) in 2011. CL is using PCS content and support services to implement experiential learning curriculums into Indian schools and to build out a network of experiential learning centers in India that function as an integrated K12 STEM program within these schools. PCS, as part of the license agreement, will receive ongoing royalties on the tuition charged to students attending PCS based programs.

Product development in Q1 FY2015 has focused on continued improvements and refinements to PCS products and curriculum creating a digital learning management system for delivering content and training. With the launch of a new 3D interactive engineering curriculum, and the creation and launch of all new PCS Robotics related materials we are pursuing an aggressive upgrade strategy with our hardware and software. Executive management continues in its



conviction that the K12 educational robotics market represents a significant market opportunity for PCS products and has committed resources to product development, inventory, and sales and marketing to pursue this opportunity.

The Q4 FY2014 addition of Britt Ide to the Board of Directors has brought significant expertise in corporate governance and planning, and the fresh perspective of a woman engineer passionate about the need and opportunity for STEM education. In June of FY2015, Andrew J. Scoggin joined the PCS Board of Directors bringing a rich background of executive management, entrepreneurial spirit, and increased attention to financial rigor. During FY2015, PCS plans to expand and strategically recruit new board members who can help the management team focus and execute its business plan.

During the quarter ended June 30, 2014, the Company had a strong influx of new sales orders. Revenue for the quarter ending June 30, 2014 was \$1,002,566 compared to revenue of \$393,259, up approximately 155% compared to the same quarter last fiscal year. Net loss for the three months ended was (\$327,260), compared to (\$278,707), a 17% increase from the same quarter last year resulting from increased cost of goods, investments in R&D and marketing, with some mitigation by continued effort to keep costs down. Cash flow from operations for the three months ended June 30, 2014 was \$(191,905), which partially had to do with order fulfillment delays.

While the efforts put in by management and the entire employee team are beginning to be realized, as illustrated by strong increase in revenues this quarter, the ability of the Company to continue as a going concern is dependent upon our ability to successfully accomplish the plans described to raise capital as needed, to continue to monitor and reduce overhead costs, and to attain profitable operations. The accompanying consolidated financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

#### NOTE 4 PREPAID EXPENSES

Prepaid expenses for the periods are as follows:

|                           | June 30, 2014 | March 31, 2014 |
|---------------------------|---------------|----------------|
| Prepaid insurance         | \$ 6,391      | \$ 9,709       |
| Prepaid trade show/travel |               | 1,150          |
| Prepaid inventory         | 36,150        | 38,452         |
| Prepaid software          | 2,865         | 11,457         |
| Prepaid expenses, other   | 6934          | 8,138          |
| Total Prepaid Expenses    | \$ 52,340     | \$ 68,906      |

#### NOTE 5 - FIXED ASSETS

Assets and depreciation for the periods are as follows:

|                           | June 30, 2014 | March 31, 2014 |
|---------------------------|---------------|----------------|
| Computer/office equipment | \$ 40,134     | \$ 10,112      |
| Software                  | 127,355       | 127,355        |
| Accumulated depreciation  | (123,039 )    | (118,005 )     |
| Total Fixed Assets        | \$ 44,450     | \$ 19,462      |

Fixed asset depreciation expense for the three months ended June 30, 2014 and 2013 was \$5,465 and \$4,679, respectively.

**NOTE 6 - ACCRUED EXPENSES**

Accrued expenses for the periods are as follows:

|  | June 30, 2014 | March 31, 2014 |
|--|---------------|----------------|
| Interest payable                             | 108,067       | 67,933         |
| Sales tax payable                            | 5,355         | 3,442          |
| Credit card debt                             | 51,700        | 43,853         |
| Professional fees: legal, accounting & other |               | 9,525          |
| Total accrued expenses                       | \$ 165,122    | \$ 124,753     |

**NOTE 7 NOTES PAYABLE**

Notes payable consisted of the following:

|  | June 30, 2014 | March 31, 2014 |
|--|---------------|----------------|
| Short Term Note Payable, Related Party   | \$ 928,382    | \$ 707,251     |
| Short Term Convertible Note  | 50,000        | 50,000         |
| Short Term Convertible Note, Related Party   | -             | -              |
| Line of Credit   | 25,071        | 27,089         |
| Long Term Note Payable   | 80,000        |                |
| Long Term Note Payable, Related Party  | 23,846        | 23,846         |
| Long Term Convertible Note, net of \$3,953 and \$7,333 discount for period ended June 30, 2014 and March 31, 2014, respectively                    | 237,281       | 236,541        |
| Long Term Convertible Note, Related Party, net of \$297,178 and \$315,721 discount for period ended June 30, 2014 and March 31, 2014, respectively | 311,833       | 293,436        |
| Total Notes Payable  | \$ 1,656,413  | \$ 1,338,163   |

## Long Term Note Payable

On May 1, 2014, the company entered into a 36 month note payable of \$20,000. The note bears interest at twelve percent (12%) per annum. Total interest accrued as of June 30, 2014 was \$401.

## Note Payable Related Party

On December 30, 2011, the Company entered into a note payable in the amount of \$30,000. The note bears interest at ten percent (10%) per annum and was due on February 28, 2012. This note was subsequently extended to July 31, 2012. A second extension was issued on this note, under the same terms and conditions, with a new maturity date of December 31, 2012. The company negotiated a third extension for this promissory note from the lender with a maturity date of March 31, 2013, which was later extended for the fourth time to July 31, 2013. Subsequently, this note was extended from July 31, 2013 to September 30, 2013 under the same terms and conditions. The company negotiated a fourth through ninth extension for this promissory note from the lender with a maturity date of March 31, 2015. Total interest accrued as of June 30, 2014 was \$7,258.

On January 13, 2012, the Company entered into two separate promissory notes in the amount of \$35,000 each for an aggregate amount of \$70,000. The notes bear interest at nine percent (9%) per annum and are due and payable on or before January 10, 2013. Minimum monthly payments of 1.5% of the loan balances are required and are submitted to Lenders financial institution. The note was amended April 1, 2013 and re-written with a new principal amount of \$32,100 each for an aggregate amount of \$64,200. The notes bear interest at nine percent (9%) per annum and are due and payable on or before April 1, 2020. The underlying loan requires that the Company pay to the lenders financial institution monthly payments of \$1,033.17 on or before the 1st day of each month, beginning May 1, 2013, and continuing each month in like amount until the final payment due on April 1, 2020. The company has paid \$7,976 in principal leaving a balance of \$56,224 at June 30, 2014

On February 26, 2013, we executed a promissory note with one of our shareholders, for \$65,000 at 15% interest per annum, secured by seven of our sales orders to finance inventory purchases. The promissory note was due on or before April 20, 2013. There is no conversion feature associated with this promissory note. A payment of \$20,000 was made against the principal on the note on April 1, 2013. Subsequently the note was extended and made part of the \$95,000 convertible promissory note issued on May 24, 2013 as describe in the 8-K filed on May 24, 2013, which states that the note is due August 24, 2016. The debt discount was calculated as \$21,923. On June 30, 2014 the remaining debt discount on the convertible note was calculated as \$15,322; in which \$1,639 was amortized in the current quarter This note was subsequently converted on July 21, 2014.

On March 28, 2013, we executed a promissory note with one of our shareholders, for \$50,000 at 12% interest per annum, secured by eight of our sales orders to finance inventory purchases. The promissory note was due on or before June 5, 2013. Subsequently the note was extended and made part of the \$95,000 convertible promissory note issued on May 24, 2013 as described in the 8-K filed on May 24, 2013, which states that the note is due August 24, 2016. As stated in the preceeding paragraph, on June 30, 2014 the remaining debt discount on the convertible note was

calculated as \$15,322; in which \$1,639 was amortized in the current quarter. This note was subsequently converted on July 21, 2014 This note was subsequently converted on July 21, 2014.

On March 22, 2013, we entered into a loan transaction that bears interest at a rate of 8% per annum, secured with one of our board members in the amount of \$25,000. The note is secured by three of our accounts receivables to finance inventory purchases. The promissory note and all accrued interest are due and payable on May 31, 2013. This note was subsequently extended for 90 days unsecured, due on or before August 31, 2013.

On September 30, 2013, the Company reclassified this note to a long term convertible promissory note with board member and shareholder of an 8% Convertible Promissory Note in the amount of \$25,000, convertible into shares of common stock of the Company, at a price of \$0.04 per share, which represents a 50% discount from the market price as of the date of the note. The note is due 36 months from the date of the note on or before September 30, 2016. The debt discount was calculated as \$25,000. \$3,551 of the discount was amortized to date, leaving a discount balance of \$21,449 as of March 31, 2014. Total accrued interest as of June 30, 2014 was \$1,496. This note was subsequently converted on July 21, 2014.

On January 22, 2014 the Company entered into a loan transaction with one of our board members in the amount of \$200,000. The note bears interest at a rate of 15% per annum, secured by Catapult PO NA1314-001 to finance inventory purchases and payoff the promissory notes dated January 7 and January 15, 2014. The promissory note and all accrued interest was due and payable on April 30, 2014. This note was subsequently paid in full including all accrued interest on April 8, 2014.

On February 13, 2014 the Company entered into a loan transaction with one of our board members in the amount of \$250,000. The note bears interest at a rate of 15% per annum, secured by Tatweer Company for Educational Services Mobile Outreach Saudi Work Order 001 to finance inventory purchases. The promissory note and all accrued interest was due and payable on May 13, 2014. This note was subsequently extended to September 30, 2014, to account for the delay in invoice acceptance and payment by Tatweer Company for Educational Services. Total accrued interest as of June 30, 2014 was \$14,075.

On February 21, 2014 the Company entered into a loan transaction with one of our board members in the amount of \$70,000. The note bears interest at a rate of 15% per annum, secured by Catapult Learning PO NA1314-090 to finance inventory purchases. The promissory note and all accrued interest is due and payable on April 30, 2014. This note was subsequently paid in full including all accrued interest on April 22, 2014.

On March 4, 2014 the Company entered into a loan transaction with one of our board members in the amount of \$50,000. The note bears interest at a rate of 15% per annum, secured by T4EDU Training Academy Contract to finance inventory purchases. The promissory note and all accrued interest is due and payable on April 30, 2014. \$37,500 of this note was subsequently paid by being rolled into the May 16, 2014, short term related party promissory note in the amount of \$150,000, payable with interest at 15% per annum, in cash on or before August 30, 2014. Total accrued interest as of June 30, 2014 on the original note was \$1,269. The remaining principal balance at June 30, 2014 or \$12,500 was subsequently paid off July 21, 2014.

On April 3, 2014, we executed a promissory note with one of our board members, for \$60,000 at 15% interest per annum, secured by sales orders finance operations and inventory purchases. The promissory note was due April 30, 2014. There is no conversion feature associated with this promissory note. The note was subsequently extended to

September 30, 2014. Total Interest accrued as of June 30, 2014 is \$2,170.

On April 15, 2014, we executed a promissory note with one of our board members, for \$160,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note was due June 30, 2014. There is no conversion feature associated with this promissory note. The note was subsequently extended to September 30, 2014. This note was subsequently paid in full thru replacement with: \$25,000 note payable executed June 5, 2014; \$60,000 note payable executed 6/11/14; \$75,000 of the \$150,000 note payable executed June 27, 2014. Total Interest accrued as of June 30, 2014 is 4,159.



On April 11, 2014, the Company entered into a 36 month note payable of \$60,000. The note bears interest at twelve percent (12%) per annum. Total interest accrued as of June 30, 2014 was \$1,578.

On May 1, 2014 we executed a promissory note with one of our shareholders and board members, for \$60,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note was due July 15, 2014. There is no conversion feature associated with this promissory note. The note was subsequently extended to September 30, 2014. Total Interest accrued as of June 30, 2014 is 1,504. \$17,500 of the principle of this note was subsequently paid off on July 21, 2014.

On May 5, 2014 we executed a promissory note with one of our shareholders and board members, for \$145,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note was due July 15, 2014. There is no conversion feature associated with this promissory note. The note was subsequently extended to September 30, 2014. Total Interest accrued as of June 30, 2014 is 3,277.

On May 16, 2014 we executed a promissory note with one of our shareholders and board members, for \$150,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note is due September 30, 2014. There is no conversion feature associated with this promissory note. \$75,000 of this note was paid off thru creation of \$150,000 note payable executed June 27, 2014. Total Interest accrued as of June 30, 2014 is 2,681. This note was subsequently paid off July 21, 2014.

On May 21, 2014 we executed a promissory note with one of our shareholders and board members, for \$50,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note was due August 30, 2014. There is no conversion feature associated with this promissory note. Total Interest accrued as of June 30, 2014 is 822.

On June 3, 2014 we executed a promissory note with one of our shareholders and board members, for \$25,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note was due September 3, 2014. There is no conversion feature associated with this promissory note. Total Interest accrued as of June 30, 2014 is 277.

On June 27, 2014 we executed a promissory note with one of our shareholders and board members, for \$150,000 at 15% interest per annum, secured by sales orders to finance operations and inventory purchases. The promissory note was due September 30, 2014. There is no conversion feature associated with this promissory note. Total Interest accrued as of June 30, 2014 is 185.

Line of Credit

On September 13, 2011, the Company drew down a line of credit at a financial institution in the amount of \$39,050. The line of credit bears interest at 17.5% per annum. The Company makes variable monthly payments. As of June 30, 2014, the Company has paid \$13,979 in principal leaving a balance of \$25,071 payable.

#### Convertible Note Payable

On April 30, 2013, the Company entered into a loan transaction with an accredited investor for a Promissory Note, payable with interest at 8% per annum in the amount of \$5,000, convertible into shares of common stock of the Company at a price of \$0.20 per share. The note is due twenty four months from the date of the note, on or before August 31, 2015. Total accrued interest as of June 30, 2014 was \$500.

On July 30, 2013, the Company entered into a loan transaction with an accredited investor for a Promissory Note, payable with interest at 8% per annum in the amount of \$5,000, convertible into shares of common stock of the Company at a price of \$0.20 per share. The note is due twenty four months from the date of the note, on or before July 30, 2015. No debt discount was recognized as the conversion price is considered out of the money, therefore no discount was necessary. Total accrued interest as of June 30, 2014 was \$361

#### Convertible Note Payable Related Party

Effective June 7, 2013, the Company executed an amendment to the promissory note originally issued on August 2012 for \$215,000. The amended transaction involved the extension of the Promissory Note from April 30, 2013 to April 30, 2016, with the creditors waiving any default under the previous note. The Company made interest payments to each of the eight note holders for all accrued interest from August 1, 2012 to April 30, 2013 for consideration of the extension. The Company has agreed to make quarterly interest payments to each of the note holders during the term of the extension. All other terms of the previous Promissory Note, Security Agreement and related warrants remain in full force and effect.

On February 26, 2013, the Company executed a promissory note with one of our shareholders, for \$65,000 at 15% interest per annum, secured by seven of our sales orders to finance inventory purchases. The promissory note was due on or before April 20, 2013. There is no conversion feature associated with this promissory note. A payment of \$20,000 was made against the principal on the note on April 1, 2013. Subsequently the note was extended and made part of the \$95,000 convertible promissory note issued on May 24, 2013 as describe in the 8-K filed on May 24, 2013. The \$95,000 convertible promissory note is for 36 month, due on or before May 24, 2016 and bears and interest rate of 8% per annum. A total discount of \$21,923 was calculated on May 24, 2013, with \$5,108 amortized in the current year. Total discount amortization for the quarter ending June 30, 2014 is \$1,639. The note is convertible into common stock at a rate of \$0.0325 per share. This note was subsequently converted.

On August 1, 2012, the Company issued amendments to the convertible note agreements in the aggregated amount of \$215,000 and extended the due date with the repayments in the amount of \$40,000 per quarter to begin April, 2013, and the final payments due in August, 2014, with any remaining balance due at that time. In consideration for extending the due date of the promissory notes, the expiration dates on the warrants issued on March 31, 2011 and

June 27, 2011, were amended and extended an additional three years, making the new expiration dates August 1, 2017. At the Lender's sole option, Lenders may elect to receive payment of their respective note and all accrued interest in restricted common stock of the Borrower at the price per share of said common stock at same rate as the warrants. Subsequently and effective June 7, 2013, we executed an amendment to the loan transaction. The amended transaction involved the extension of the Promissory Note from April 30, 2013 to April 30, 2016, with the creditors waiving any default under the previous note. The company made interest payments to each of the eight note holders for all accrued interest from August 1, 2012 to April 30, 2013 for consideration of the extension. On the fourth extension, all accrued interest was combined with the original principle amount as of July 31, 2012. The company has agreed to make quarterly interest payments to each of the note holders during the term of the extension. All other terms of the previous Promissory Note, Security Agreement and related warrants remain in full force and effect. As of June 30, 2014, the ending principle balance was \$243,745, including the related party convertible note balance of \$34,011 noted below. Interest accrued as of March 31, 2014 for the total set of notes was \$17,796

For the transactions described above in regard to the original \$215,000 convertible notes, \$34,011 was loaned from a related party and has been separated out as described in the Company's financial statements and accompanying notes at March 31, 2013. Interest expense for the related party convertible note with the ending June 30, 2014 principle balance was \$3,087

On February 29, 2012, the Company entered into three separate convertible promissory notes in the aggregate amount of \$100,000. The notes bear interest at ten percent (10%) per annum and were due on May 30, 2012. At the sole option each respective Lender, the outstanding balance of the notes may be converted into shares of restricted Rule 144 common stock of the Borrower at a price per share of \$0.05. In the event Lender elects to convert any outstanding balance due under this note into such shares, Lender shall give written notice to the Borrower seven (7) days prior to the effective date of such exercise. At Borrower's sole option, Borrower may elect to pay Lender in cash up to one-half (1/2) of the then principal and interest due under the note. In such event, the remaining balance of principal and interest shall be converted as provided under the note agreement. On June 14, 2012, one of the notes, in the amount of \$50,000, was converted into 1,028,770 shares of our restricted common stock in accordance with the terms of the convertible promissory note. A second extension was issued for the remaining two notes in an aggregate amount of \$50,000, under the same terms and conditions, with a new maturity date of October 31, 2012. These two notes were subsequently extended, with no changes to the terms, were due and payable on or before December 31, 2012. The company negotiated a new maturity date with the lender and issued extensions on the two convertible promissory notes with due dates of March 31, 2013, which were subsequently extended to June 30, 2013. The company negotiated a new maturity date with the lender and issued extensions on the two convertible promissory notes extended to June 30, 2014. On June 30, 2014 the principle balance of the notes remains at \$35,000 and \$15,000 totaling to the \$50,000. The total accrued interest as of June 30, 2014 was \$11,671. This note was subsequently converted.

On December 3, 2012, the Company entered into a long term convertible promissory note with board member and shareholder in the amount of \$45,000. The note is convertible into common stock at a rate of \$0.04 per share. The note bears interest at eight (8%) per annum and is due 36 months from the date of the agreement, on or before December 03, 2015. The proceeds from the note were used by the company to pay off the Security Purchase Agreement (tranche 2) issued on June 4, 2012, along with any accrued interest, penalties and administrative costs. The debt discount was calculated as \$18,255, of which \$1,233 was amortized during the twelve months ended March 31, 2013. The debt discount was calculated as \$18,255, of which \$5,300 was amortized during the twelve months ended March 31, 2014, leaving the discount balance remaining of \$11,722. An additional \$1,471 discount was amortized in the quarter ending June 30, 2014. Accrued interest as of June 30, 2014 is \$898. This note was subsequently converted.

On January 11, 2013, the Company entered into an 8% Convertible Promissory Note with an accredited investor, in the amount of \$21,500, convertible into shares of common stock of the Company, at the market price of \$0.065. The note is due thirty six months from the date of note. The note is secured by a secondary security interest in all of the Company's intellectual property. The proceeds received by the Company from the sale of this note will be used by the Company for prepaying the Promissory Note dated June 5, 2012 (Tranche 3) issued to Asher Enterprises, Inc., as well as any administrative costs associated with the payment. This final payment completes and pays off all outstanding notes with Asher Enterprises. The Company recognized a discount on the debt issued related to the derivative liability. This debt discount was calculated as \$9,285, of which \$2,640 was amortized during the twelve months ended

March 31, 2014. An additional \$740 discount was amortized in the quarter ending June 30, 2014. Accrued interest as of June 30, 2014 is \$1,286. This note was subsequently converted.

On September 30, 2013, the Company entered into a long term convertible promissory note with board member and shareholder of an 8% Convertible Promissory Note in the amount of \$150,000, convertible into shares of common stock of the Company, at a price of \$0.04 per share, which represents a 50% discount from the market price as of the date of the note. The note is due 36 months from the date of the note on or before September 30, 2016. The debt discount was calculated as \$150,000, of which \$18,579 was amortized during the twelve months ended March 31, 2014, leaving the discount balance remaining of \$131,421. An additional \$2,728 discount was amortized in the quarter ending June 30, 2014. Accrued interest as of June 30, 2014 is \$8,975. This note was subsequently converted.

On September 30, 2013, the Company entered into a Promissory Note in the amount of \$260,000 with one of our board members, payable with interest at 10% per annum, in cash on or before November 29, 2013. The Promissory Note funded payables and other corporate purposes of borrower. This note is secured by that certain license agreement and other agreements between borrower and Kindle Education, now Creya Learning. A long-term Convertible Promissory Note was executed on January 8, 2014 that replaces the September 30, 2013, payable with interest at 8% per annum on or before January 8, 2017. The debt discount was calculated as \$156,000, of which \$22,286 was amortized during the twelve months ended March 31, 2014, leaving the discount balance remaining of \$133,714. An additional \$1,252 discount was amortized in the quarter ending June 30, 2014. Accrued interest as of June 30, 2014 is \$16,911. This note was subsequently converted.

#### **NOTE 8 DERIVATIVE FINANCIAL INSTRUMENTS**

The Company generally does not use derivative financial instruments to hedge exposures to cash-flow risks or market-risks that may affect the fair values of its financial instruments. The Company utilizes various types of financing to fund our business needs, including convertible debts with conversion features and other instruments not indexed to our stock. The convertible notes include fluctuating conversion rates. The Company uses a lattice model for valuation of the derivative. For derivative financial instruments that are accounted for as liabilities, the derivative instrument is initially recorded at its fair value and then re-valued at each reporting date, with changes in the fair value reported in income in accordance with ASC 815. The classification of derivative instruments, including whether such instruments should be recorded as liabilities or as equity, is reassessed at the end of each reporting period. Derivative instrument liabilities are classified in the balance sheet as current or non-current based on whether net cash settlement of the derivative instrument could be required within the 12 months of the balance sheet date.

The Company, in prior year ended March 31, 2013, issued convertible notes payable that provide for the issuance of convertible notes with variable conversion provisions. The conversion terms of the convertible notes are variable based on certain factors, such as the future price of the Company's common stock. The number of shares of common stock to be issued is based on the future price of the Company's common stock. Due to the fact that the number of shares of common stock issuable is not able to be determined definitively, the equity environment is tainted and all additional convertible debentures and warrants are included in the value of the derivative. Pursuant to ASC 815-15 Derivatives, the fair values of the variable conversion option and warrants and shares to be issued were recorded as derivative liabilities on the issuance date. The fair values of the Company's derivative liabilities were estimated at the issuance date and are revalued at each subsequent reporting date, using a lattice model. The company eliminated derivatives as of March 31, 2013.

#### **NOTE 9 FAIR VALUE OF FINANCIAL INSTRUMENTS**

On January 1, 2008, the Company adopted guidance which defines fair value, establishes a framework for using fair value to measure financial assets and liabilities on a recurring basis, and expands disclosures about fair value measurements. Beginning on January 1, 2009, the Company also applied the guidance to non-financial assets and

liabilities measured at fair value on a non-recurring basis, which includes goodwill and intangible assets. The guidance establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions of what market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of the inputs as follows:



Level 1 - Inputs are unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2 - Inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates, yield curves, etc.), and inputs that are derived principally from or corroborated by observable market data by correlation or other means (market corroborated inputs).

Level 3 - Unobservable inputs that reflect our assumptions about the assumptions that market participants would use in pricing the asset or liability.

The following schedule summarizes the valuation of financial instruments at fair value on a recurring basis in the balance sheets as of June 30, 2014:

| <b>Liabilities</b>     | <b>Fair Value Measurements at June 30, 2014</b> |                |                |                    |
|------------------------|---|----------------|----------------|--------------------|
|                        | <b>Level 1</b>                                  | <b>Level 2</b> | <b>Level 3</b> | <b>Gain/(loss)</b> |
| Derivative Liabilities | \$  | \$             |                |                    |
|                        | \$  | \$             |                |                    |

**NOTE 10 DISCONTINUED OPERATIONS**

On July 31, 2013, the Company signed a Memorandum of Understanding with a Canadian company owned by Joseph Khoury ( JAK ) for the desire to execute a purchase agreement in which JAK shall purchase LabMentors from PCS for USD \$150,000. JAK has agreed to assume 100% of LabMentors outstanding liabilities and to pay the remainder of the USD \$150,000 through a note payable. The note shall carry an annual interest rate of 3% compounded annually and be paid over a period of 60 months in equal monthly payments beginning in month 13 of the 60 month period. The subsidiary, Labmentors, was sold to Joseph Khoury ( JAK ) for the value of approximately \$100,000 of Labmentors outstanding liabilities and a note receivable for \$50,740, on August 31, 2013. The results of discontinued operations is a net loss of \$0 and (\$16,836) for the quarter ended June 30, 2014 and 2013.

**NOTE 11 - COMMITMENTS AND CONTINGENCIES**

a. Operating Lease Obligation

The Company leases its main office under a non-cancelable lease agreement accounted for as an operating lease. The lease expired in May 2012. This lease was extended for 13 months beginning June 1, 2012. Rent expense for the corporate offices was \$21,196 and 26,041 for the quarter ended March 31, 2014 and 2013, and \$99,318 and \$107,717 for the twelve months ended March 31, 2014 and 2013, respectively, under this lease arrangement. On December 31, 2013 the Company signed an amendment to the existing contract to reduce the leased square feet to 5,412 for \$6,765/month for 12 months ending December 31, 2014.

The Company leased and additional learning lab site in Eagle Idaho in Q1 of fiscal year 2015. The lease term is 3 years for 1,050 sf for an annual base rent of \$16,640 or \$1,387 per month, with 3% growth per year.

The Company leases additional warehouse space in Boise, Idaho. This warehouse space consists of approximately 2,880 square feet. The lease expired in June 2012. This lease was extended for 24 months, beginning July 1, 2012. Rent expense for the warehouse was \$3,975 and \$3,975 for the quarter ended June 30, 2014 and 2013 respectively.

b. Litigation

Anthony Maher brought suit against PCS in January of 2014, claiming breach of an employment contract, interference with economic expectancy, and fraud. Settlement was agreed in principle during mediation on July 9, 2014 as follows: in exchange for dismissal of the suit, and release of PCS from any liability to Mr. Maher for any and all claims related to Mr. Maher's employment contract with PCS, PCS will issue Mr. Maher 400,000 shares of the common stock of PCS, and pay him \$50,000. PCS does not admit the allegations or any other wrongdoing, but rather settled the matter for a modest amount to avoid the expense of defending it in court. The settlement agreement has not been signed but we anticipate execution of the settlement agreement and dismissal of the suit by August 15, 2014. There are no other lawsuits pending involving PCS.

c. Contingencies

None.

**NOTE 12 - STOCKHOLDERS EQUITY**

a. Common Stock

During the three months ending June 30, 2014, \$8,750 has been accrued in stock payable for the issue of 150,000 shares for services that will be issued in future periods. The total amount recorded in stock payable as of June 30, 2014 for these services and other prior period services (exclusive of Restricted Stock Units) is \$19,830.

During the three months ending June 30, 2014, the Company expensed amounts related to stock options and warrants granted in the current period as well as prior periods valued at \$9,388.

During the three months ended June 30, 2014, the company accrued \$12,500 payable in Restricted Stock Unit to its non-management directors. Each restricted stock unit is valued at a range from \$0.05 to \$0.10, based on the closing price of the Company's common stock at the date of grant. These agreements call for payment of current year director fees via issuance of restricted stock units over a vesting period of not less than twelve months, and require continued service for twelve months and reelection at the next annual shareholder meeting. As of June 30, 2014, \$32,500 has been accrued for director services and recorded in stock payable.

b. Preferred Stock

The Company has 20,000,000 authorized shares of preferred stock. As of June 30, 2013, there are no preferred shares issued or outstanding.

**NOTE 13 - BASIC AND DILUTED NET LOSS PER COMMON SHARE**

Basic and diluted net loss per common share for the three-month periods ended June 30, 2014 and 2013, are based on 53,335,167 and 49,293,845, respectively, of weighted average common shares outstanding. No adjustment has been made for any common stock equivalents outstanding because their effects would be antidilutive. An adjustment has been made to show that effect on the loss per share from discontinued operations as outlined below.

Basic and diluted net income (loss) per common share:

|  |            |   |            |   |
|--|------------|---|------------|---|
| Basic and diluted loss per share from continuing operations      | (0.01      | ) | (0.01      | ) |
| Basic and diluted loss per share from discontinued operations    | (0.00      | ) | (0.00      | ) |
| Basic and diluted net loss per share                             | \$(0.01    | ) | \$(0.01    | ) |
| Weighted Average Number of Shares Outstanding, Basic and Diluted | 53,370,332 |   | 49,293,845 |   |

**NOTE 14 - DILUTIVE INSTRUMENTS**

## Stock Options and Warrants

The Company is required to recognize expense of options or similar equity instruments issued to employees using the fair-value-based method of accounting for stock-based payments in compliance with the financial accounting standard pertaining to share-based payments. This standard covers a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. Application of this standard requires significant judgment regarding the assumptions used in the selected option pricing model, including stock price volatility and employee exercise behavior. Most of these inputs are either highly dependent on the current economic environment at the date of grant or forward-looking over the expected term of the award.

|                                 | Issued     | Cancelled  | Executed  | Total Issued<br>and Outstanding | Exercisable | Not<br>Vested |
|---------------------------------|------------|------------|-----------|---------------------------------|-------------|---------------|
| Balance as of March<br>31, 2014 | 27,856,655 | 14,789,300 | 9,722,210 | 3,345,145                       | 2,320,145   | 1,025,000     |
| Warrants                        |            |            |           |                                 |             |               |
| Common Stock                    |            | 1,010,000  |           | (1,010,000)                     | (530,000)   | (480,000)     |
| Balance as of June 30,<br>2014  | 27,856,655 | 15,799,300 | 9,722,210 | 2,335,145                       | 1,790,145   | 545,000       |

No common stock options were exercised during the quarter ended June 30, 2014.



February 1, 2014, the company granted 40,000 incentive options each to three employees per year for three years. These options were issued as incentive compensation to the employee. The options were valued using the Black-Scholes valuation model. The options have an expected volatility rate of 259.07% calculated using the Company stock price for a three-year period. A risk free interest rate of 0.26% - 0.76% was used to value the options. The total value of these options was \$17,726. The options vest over a three-year period and are exercisable at a range of \$.05 to \$0.6 per share, which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of June 30, 2014, \$2,914 of the total value was expensed. \$1,015 was expensed in the quarter ending June 30, 2014.

January 1, 2014, the company granted 40,000 incentive options each to one employee per year for three years. These options were issued as incentive compensation to the employee. The options were valued using the Black-Scholes valuation model. The options have an expected volatility rate of 258.20% calculated using the Company stock price for a three-year period. A risk free interest rate of 0.41% - 0.64% was used to value the options. The total value of these options was \$4,107. The options vest over a three-year period and are exercisable at a range of \$.05 to \$0.6 per share, which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of June 30, 2014, \$675 of the total value was expensed. \$341 was expensed in the quarter ending June 30, 2014.

On May 15, 2012, the Company granted 850,000 incentive stock options to an officer, Robert Grover. The expected volatility rate of 223.62% calculated using the Company stock price over the period beginning June 1, 2009 through date of issue. A risk free interest rate of 0.38 % was used to value the options. The options were valued using the Black-Scholes valuation model. The total value of this option was \$46,175. The options vest over a three year period and are exercisable at \$0.06 per share which represents the fair market value at the date of grant in accordance with the 2009 Equity Incentive Plan. As of June 30, 2014, \$40,452 in value of the options was expensed. \$8,032 was expensed in the quarter ending June 30, 2014.

#### **NOTE 15 - SUBSEQUENT EVENTS**

On July 21, 2014 we executed a promissory note with one of our shareholders and board members, for \$105,000 at 15% interest per annum, secured by T4EDU Contract 0006/2014, to finance operations and inventory purchases. The promissory note is due October 31, 2014. There is no conversion feature associated with this promissory note. This note pays off: the remaining \$75,000 principle balance on the May 16, 2014, \$150,000 promissory note; the remaining \$12,500 principal balance on the March 4, 2014 \$50,000 secured by the T4EDU Training Academy Contract; and applies \$17,500 toward the May 1, 2014 promissory note.

On July 21, 2014, the company converted \$646,500 in convertible long term related party, notes payable, and the related \$49,874 in accrued interest (individual notes identified in the convertible related parties notes payable section of NOTE 7 NOTES PAYABLE). The strike price varied from \$0.0325 to .065 depending on the note terms. The conversion is anticipated to result in 18,455,666 shares of common stock.





**Item 2. Management's Discussions and Analysis of Financial Condition and Results of Operations.**

**Cautionary Statements for Purposes of Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995:**

Except for historical facts, all matters discussed in this report, which are forward-looking, involve a high degree of risk and uncertainty. Certain statements in this report set forth management's intentions, plans, beliefs, expectations, or predictions of the future based on current facts and analyses. When we use the words believe, expect, anticipate, estimate, intend or similar expressions, we intend to identify forward-looking statements. You should not place undue reliance on these forward-looking statements. Actual results may differ materially from those indicated in such statements, due to a variety of factors, risks and uncertainties. Potential risks and uncertainties include, but are not limited to, competitive pressures from other companies within the Educational Industries, economic conditions in the Company's primary markets, exchange rate fluctuation, reduced product demand, increased competition, inability to produce required capacity, unavailability of financing, government action, weather conditions and other uncertainties, including those detailed in the Company's Securities and Exchange Commission filings. The Company assumes no duty to update forward-looking statements to reflect events or circumstances after the date of such statements.

The following discussion should be read in conjunction with our audited consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) contained in our Form 10-K for the year ended March 31, 2013.

**Plan of Operation**

In fiscal year 2015, PCS will expand its commitment to the research and development of PreK-16, brain-based learning programs in Science, Technology, Engineering and Math (STEM) that embed 21st century thinking skills and new technologies through the deployment of EdventuresLab sites starting in Boise, Idaho. PCS follows a Strategic Business Unit (SBU) and subsidiary structure that targets sales efforts to the following markets:

- 1) K6 programs for the elementary classroom
- 2) Tech Ed programs for grades 6-12
- 3) Afterschool programs
- 4) Services that provide K-16 educational solutions for the international market

During fiscal year 2015 we will continue to build a more focused approach to our

web-based marketing efforts, expanding sales force, and tightened sales processes for our domestic STEM sales. The Edventures Lab program is a key strategic addition to our plan and they serve the following purposes: 1) R&D test bed for product improvement and refinement; 2) Revenue generation through afterschool and summer course fees. This course revenue stream will be more predictable and consistent compared to the seasonal revenues associated with education budgets; 3) The centers will serve as showrooms for PCS products in strategic locations and key districts around the country. We believe this will provide PCS with significant competitive advantages over other solution providers since administrators and educators can visit local centers for support, training, and demonstrations of our products in action; 4) Revenues from experiential retail. We believe e-commerce sales of kits associated with STEM learning targeting the families of students attending the courses will provide a boost in Q3 revenues to offset low education sales traditionally anticipated during this time frame.

To capitalize on the expansion of the EdventuresLabs, we are actively pursuing funding vehicles such as private equity and licensing arrangements. Our plan to refine operations in our first center in Boise was successful and we deployed a second program in Eagle, Idaho in June of 2014. The establishment of this initial network of EdventuresLabs will enable more rapid expansion in FY2015 and beyond. We believe the strategic deployment of PCS EdventuresLabs to be a viable and sound approach based on our initial trial programs.

## Results of Operations

For the quarter ended June 30, 2014, the Company reported a net loss of (\$327,260) as compared to a net loss for the quarter ended June 30, 2013, of (\$278,707), a 17% erosion of the bottom line. Increase in interest and debt expense to finance operations, sales, and product growth, and the increase in cost of goods resulted in a greater net loss than the same quarter last year despite 155% growth in sales. The Basic Loss per Share for the quarter ended June 30, 2014, is (\$0.01), which is equivalent to the (\$0.01) loss per share for the three-month period ended June 30, 2013.

Revenue for the quarter ended June 30, 2014, was \$1,002,566, as compared to revenue during the quarter ended June 30, 2013 of \$393,259. Cost of sales rose 13% over the same quarter last year due to lower margins on international projects, and increase in sales and development costs.

During the quarter ended June 30, 2014, the company had a strong influx of new sales orders. Revenue for the quarter ending June 30, 2014 was \$1,002,566 compared to revenue of \$393,259, up approximately 155% compared to the same quarter last fiscal year. Net loss for the three months ended was (\$327,260), compared to (\$278,707), a 17% increase from the same quarter last year resulting from increased cost of goods on international projects, investments in R&D and marketing expenses, with some mitigation by continued effort to keep costs down. Cash flow from operations for the three months ended June 30, 2014 was \$(191,905). The Basic Loss per Share for the quarter ended June 30, 2014, is (\$0.01), which is equivalent to the (\$0.01) loss per share for the three-month period ended June 30, 2013.

Operating expenses for the three-month period ended June 30, 2014, increased by \$182,993, or 40% to \$632,765, over the three-month period ended June 30, 2013. The table below identifies the quarter over quarter changes:

|                        |        |         |
|------------------------|--------|---------|
| Operating Expenses     |        |         |
| Product Development \$ | 55,608 | (1)     |
| Contract labor         | 78,587 | (2)     |
| Employee Expenses      | 16,379 | (3)     |
| Marketing              | 29,062 | (4)     |
| Other, net             | 3,357  |         |
|                        | \$     | 182,993 |

- 1) Product Development expense increased due to investment in new domestic and international products
- 2) Contract labor increased due to R&D for Robotics and Engineering products, EdventuresLab,,,, International fulfillment needs, and the additions of investor relations, business development, and sales and marketing partners
- 3) Employee expenses increased due to higher staff levels for R&D and sales and marketing resulting in higher salary and benefits.
- 4) Increase in sales and marketing to ramp up sales growth.

## Liquidity

Cash provided by operations for Q1 was (\$191,904) compared to cash used by operations of (\$258,132) in the same period last year. The Company ended the first quarter of FY 2015 with \$106,420 in cash, total current assets of \$810,118 and total current liabilities of \$1,719,113 resulting in a working capital deficit of \$908,995 compared to a working capital deficit of \$707,632 for the year ended March 31, 2014.

The Company had a current ratio at June 30, 2014 and March 31, 2014 of 0.47 and 0.52, respectively. This decrease in liquidity was due primarily to continuing net losses which were partially financed through short term debt. We have an accumulated deficit of (\$38,497,446) and shareholders' equity of (\$1,496,576).

The Company cannot predict that it will be successful in obtaining funding for its plans or that it will achieve profitability in fiscal 2015.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

The Company is a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934, as amended (the Exchange Act) and is not required to provide the information required under this item.

### **Item 4. Controls and Procedures**

#### **Changes in Internal Control Over Financial Reporting.**

None.

#### **Disclosure Controls and Procedures**

We maintain disclosure controls and procedures, as the Securities and Exchange Commission (SEC) defines such term. We have designed these controls and procedures to reasonably assure that information required to be disclosed in our reports filed under the Exchange Act, such as this Form 10-Q, is recorded, processed, summarized, and reported within the periods specified in the SEC's rules and forms. We have also designed our disclosure controls to provide reasonable assurance that such information is accumulated and communicated to the Chief Executive Officer, as appropriate, to allow them to make timely decisions regarding our required disclosures.

Our management, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of June 30, 2013. Based on this evaluation, the Chief Executive Officer concluded that our Company's disclosure controls and procedures, including the accumulation and communication of disclosures to the Company's Chief Executive Officer as appropriate to allow timely decisions

regarding required disclosure, were not effective as of this date to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms. Based on this evaluation, we have concluded that there are material weaknesses in our disclosure controls and procedures and they were not effective for the following reasons:

Due to our relatively small size we do not have segregation of duties which is a deficiency in our disclosure controls. We are currently working on the resources to cure this deficiency.

**Management's Report on Internal Control Over Financial Reporting.**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving their control objectives. Our management, including our Chief Executive Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all error or fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Due to the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Management believes that the financial statements included in this report fairly present in all material respects our financial condition, results of operations and cash flows for the periods presented.

Our management, with the participation of the principal executive officer, evaluated the effectiveness of the Company's internal control over financial reporting as of June 30, 2014. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) in Internal Control - Integrated Framework. As a result of its review, management identified a material weakness in the internal control over financial reporting as described in our annual report on Form 10-K for the year ended March 31, 2014. Based on this evaluation, our management, concluded that, as of June 30, 2014, our internal control over financial reporting was not comprehensive. Management acknowledges that as a smaller reporting entity, it is difficult to have adequate accounting staff to perform appropriate additional reviews of the financial statements.

## **PART II - OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

Anthony Maher brought suit against PCS, claiming breach of an employment contract, interference with economic expectancy, and fraud. Settlement was agreed in principle during mediation on July 9, 2014 as follows: in exchange for dismissal of the suit, and release of PCS from any liability to Mr. Maher for any and all claims related to Mr. Maher's employment contract with PCS, PCS will issue Mr. Maher 400,000 shares of the common stock of PCS, and pay him \$50,000.00. PCS does not admit the allegations or any other wrongdoing, but rather settled the matter for a modest amount to avoid the expense of defending it court. The settlement agreement has not been signed but we anticipate execution of the settlement agreement and dismissal of the suit by August 15, 2014. There are no other lawsuits pending involving PCS.

### **Item 2. Recent Sale of Unregistered Securities.**

Security issuances occurred during the quarter ended June 30, 2014.

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| Name of Person or Group | Shares  | Consideration |
|-------------------------|---------|---------------|
| **Consultants           | 400,000 | 20,000        |
| **Legal Consultants     |         |               |
| * Employees: Bonus      |         |               |
| * Employees: Benefits   | 400,000 | 20,000        |

\* Issued as Restricted Securities under the 2009 Equity Incentive Plan; the shares issuable thereunder are registered on Form S-8 of the SEC.

\*\* We issued these securities to persons who were either accredited investors or sophisticated investors as those terms are respectively defined in Rules 501 and 506 of the SEC; and each person had prior access to all material information about us. We believe that the offer and sale of these securities was exempt from the registration requirements of the Securities Act pursuant to Sections 4(2) and 4(6) thereof, and Rule 506 of



Regulation D of the SEC. Section 18 of the Securities Act preempts state registration requirements for sales to these classes of persons, save for compliance with state notice and fee requirements, as may be applicable.

**Item 3. Defaults Upon Senior Securities.**

None; not applicable.

**Item 4. Mine Safety Disclosures**

None; not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

|         |  |
|---------|--|
| 101.INS | XBRL Instance Document*                        |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase* |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase*        |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase*   |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase*  |
| 101.SCH | XBRL Taxonomy Extension Schema*                |

\*Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed furnished and not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, or deemed furnished and not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, and otherwise are not subject to liability under these sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PCS EDVENTURES!.COM, INC.

Dated: August 5, 2014 By: /s/Robert O. Grover  
Robert O. Grover  
Chief Executive Officer and Director

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Dated: August 5, 2014 By: /s/ Britt E. Ide  
Britt E. Ide  
Secretary and Director

Dated: August 5, 2014 By: /s/Todd R. Hackett  
Todd R. Hackett  
Director

Dated: August 5, 2014 By: /s/ Murali Ranganathan  
Murali Ranganathan  
Director

Dated: August 5, 2014 By: /s/ Andrew J. Scoggin  
Andrew J. Scoggin  
Director