Atlanticus Holdings Corp Form 10-Q August 15, 2016 <u>Table of Contents</u>

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

For the quarterly period ended June 30, 2016

of ATLANTICUS HOLDINGS CORPORATION

a Georgia Corporation IRS Employer Identification No. 58-2336689 SEC File Number 0-53717

Five Concourse Parkway, Suite 300 Atlanta, Georgia 30328 (770) 828-2000

Atlanticus' common stock, no par value per share, is registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 (the "Act").

Atlanticus is not a well-known seasoned issuer, as defined in Rule 405 of the Securities Act of 1933.

Atlanticus (1) is required to file reports pursuant to Section 13 of the Act, (2) has filed all reports required to be filed by Section 13 of the Act during the preceding 12 months and (3) has been subject to such filing requirements for the past 90 days.

Atlanticus has submitted electronically and posted on its corporate Web site every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months.

Atlanticus is a smaller reporting company and is not a shell company.

As of August 5, 2016, 13,746,852 shares of common stock, no par value, of Atlanticus were outstanding. This excludes 1,459,233 loaned shares to be returned.

Table of Contents

Page		
PART I. FINA		
INFORMATI	ON	
	Financial	
Item 1.	Statements	<u>1</u>
	(Unaudited)	
	Consolidated	1
	Balance Sheets	1
	Consolidated	
	Statements of	<u>2</u>
	Operations	
	Consolidated	
	Statements of	2
	Comprehensive	<u>5</u>
	Income	
	Consolidated	
	Statements of	<u>4</u>
	Equity	
	Consolidated	
	Statements of	<u>5</u>
	Cash Flows	
	Notes to	
	Consolidated	6
	Financial	<u>6</u>
	Statements	
	Management's	
	Discussion and	
	Analysis of	
Item 2.	Financial	<u>26</u>
	Condition and	
	Results of	
	Operations	
	Quantitative	
	and Qualitative	
Item 3.	Disclosures	<u>44</u>
	About Market	
	Risk	
Item 4.	Controls and	4.4
	Procedures	<u>44</u>
Part II. OTHE	R INFORMATI	ON
Item 1	Legal	<u>45</u>
Item 1.	Proceedings	<u>+</u> J

	Proceedings	
Item 1A.	Risk Factors	<u>45</u>
Item 2.	Unregistered	<u>54</u>

Sales of Equity Securities and

	Use of Proceeds Defaults Upon	S	
Item 3.	Senior	<u>54</u>	
	Securities		
Item 4.	Mine Safety	54	
	Disclosure	<u> 34</u>	
Itara 5	Other	51	
Item 5.	Information	<u>54</u>	
Item 6.	Exhibits	<u>55</u>	
	Signatures	<u>56</u>	

PART I—FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

Atlanticus Holdings Corporation and Subsidiaries Consolidated Balance Sheets (Unaudited) (Dollars in thousands)

	June 30, 2016	December 3 2015	31,
Assets			
Unrestricted cash and cash equivalents	\$30,446	\$ 51,033	
Restricted cash and cash equivalents	16,883	20,547	
Loans and fees receivable:			
Loans and fees receivable, net (of \$20,348 and \$16,721 in deferred revenue and \$24,213 and			
\$21,474 in allowances for uncollectible loans and fees receivable at June 30, 2016 and	198,188	141,949	
December 31, 2015, respectively)			
Loans and fees receivable, at fair value	5,255	6,353	
Loans and fees receivable pledged as collateral under structured financings, at fair value	15,265	20,353	
Rental merchandise, net of depreciation	588	4,666	
Property at cost, net of depreciation	4,319	5,686	
Investment in equity-method investee	8,351	10,123	
Deposits	538	825	
Prepaid expenses and other assets	20,475	19,194	
Total assets	\$300,308	\$ 280,729	
Liabilities			
Accounts payable and accrued expenses	\$60,544	\$ 51,722	
Notes payable, at face value	103,611	90,000	
Notes payable to related parties	20,000	20,000	
Notes payable associated with structured financings, at fair value	15,626	20,970	
Convertible senior notes	61,903	64,783	
Income tax liability	22,490	22,303	
Total liabilities	284,174	269,778	
Commitments and contingencies (Note 9)			
Equity			
Common stock, no par value, 150,000,000 shares authorized: 15,209,198 shares issued and			
outstanding (including 1,459,233 loaned shares to be returned) at June 30, 2016; and			
15,332,041 shares issued and outstanding (including 1,459,233 loaned shares to be returned	l) —		
at December 31, 2015	-		
Additional paid-in capital	210,837	211,083	
Accumulated other comprehensive loss		(600)
Retained deficit	(194,694)	(199,524)
Total shareholders' equity	16,143	10,959	
Noncontrolling interests	-) (8)
Total equity	16,134	10,951	,
Total liabilities and equity		\$ 280,729	
	, , -	,	

See accompanying notes.

Atlanticus Holdings Corporation and Subsidiaries Consolidated Statements of Operations (Unaudited) (Dollars in thousands, except per share data)

	For the Tl Months E 30,	nree nded June	For the Si Ended Ju	
	2016	2015	2016	2015
Interest income:	\$ 01 400	¢16.060	¢ 20 (10	\$24.212
Consumer loans, including past due fees	\$21,462 60	\$16,869 10	\$39,610	\$34,312
Other Total interest income	60 21,522	10 16,879	152 39,762	42
				34,354
Interest expense Net interest income before fees and related income on earning assets and	(4,792)	(4,529)	(9,430)	(9,086)
provision for losses on loans and fees receivable	16,730	12,350	30,326	25,268
Fees and related income on earning assets	5,878	12,751	13,765	25,970
Net recovery of charge off of loans and fees receivable recorded at fair value	6,140	9,991	11,051	20,363
Provision for losses on loans and fees receivable recorded at net realizable	(10,811)		(15,542)	
value Net interest income, fees and related income on earning assets	17,937	29,131	39,600	62,472
Other operating income:	17,937	29,131	39,000	02,472
Servicing income	981	1,390	2,428	2,950
Other income	75	92	145	359
Gain on repurchase of convertible senior notes	1,037		1,037	
Equity in income of equity-method investee	325	707	1,327	1,782
Total other operating income	2,418	2,189	4,937	5,091
Other operating expense:	_,	_, /	.,	-,
Salaries and benefits	6,181	4,322	11,913	8,442
Card and loan servicing	7,285	9,608	16,273	19,879
Marketing and solicitation	932	332	1,787	818
Depreciation, primarily related to rental merchandise	2,099	9,961	6,255	22,807
Other	2,928	4,261	2,629	11,433
Total other operating expense	19,425	28,484	38,857	63,379
Income before income taxes	930	2,836	5,680	4,184
Income tax expense	(657)	(1,440)	(855)	(822)
Net income	273	1,396	4,825	3,362
Net loss attributable to noncontrolling interests	4	1	5	2
Net income attributable to controlling interests	\$277	\$1,397	\$4,830	\$3,364
Net income attributable to controlling interests per common share—basic	\$0.02	\$0.10	\$0.35	\$0.24
Net income attributable to controlling interests per common share—diluted	\$0.02	\$0.10	\$0.35	\$0.24

See accompanying notes.

2

Atlanticus Holdings Corporation and Subsidiaries Consolidated Statements of Comprehensive Income (Unaudited) (Dollars in thousands)

	For tl	ne Three	For the	Six
	Months Ended Months Ended			Ended
	June	30,	June 30),
	2016	2015	2016	2015
Net income	\$273	\$1,396	\$4,825	\$3,362
Other comprehensive income:				
Foreign currency translation adjustment	—	583	—	140
Reclassifications of foreign currency translation adjustment to consolidated statement of operations	^s 300		600	1,535
Income tax expense related to other comprehensive income	_	(200)	_	(519)
Comprehensive income	573	1,779	5,425	4,518
Comprehensive loss attributable to noncontrolling interests	4	1	5	2
Comprehensive income attributable to controlling interests	\$577	\$1,780	\$5,430	\$4,520

See accompanying notes.

Atlanticus Holdings Corporation and Subsidiaries Consolidated Statements of Equity For the Six Months Ended June 30, 2016 (Unaudited) (Dollars in thousands)

Common Stock

	Shares Issued	Amo	Additional uiRaid-In Capital	Accumulated Other Comprehens Loss	Retained	Noncont Interests		ll īrog al Equity
Balance at December 31, 2015	15,332,041	\$	-\$211,083	\$ (600)	\$(199,524)	\$ (8)	\$10,951
Stock options exercises and proceeds related thereto	1,666		4		—			4
Compensatory stock issuances, net of forfeitures	122,134		_		_			_
Contributions from owners of noncontrolling interests	_	_			_	4		4
Amortization of deferred stock-based compensation costs	_		532		_			532
Redemption and retirement of shares	(246,643)		(745)					(745)
Tax effects of stock-based compensation plans			(37)					(37)
Other comprehensive income Balance at June 30, 2016	 15,209,198	\$		600 \$ —	4,830 \$(194,694)	(5 \$ (9))	5,425 \$16,134

See accompanying notes.

4

Atlanticus Holdings Corporation and Subsidiaries Consolidated Statements of Cash Flows (Unaudited) (Dollars in thousands)

	For the	Six
	Months	Ended
	June 30,	
	2016	2015
Operating activities		
Net income	\$4,825	\$3,362
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation of rental merchandise	4,714	21,623
Depreciation, amortization and accretion, net	1,541	1,056
Losses upon charge off of loans and fees receivable recorded at fair value	3,361	3,050
Provision for losses on loans and fees receivable	15,542	9,129