#### Form

%

Growth & Metabolism

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#### e=2>\$ million

% of sales

% change \$

\$ million

% of sales

# Neurology

% %

47.2

180.4

44.2

%
Reproductive Health

170.2

32.9 %

5.9 %

160.6

39.4

62.2

12.0 %

265.5

%	17.2
	53.0
%	13.0
% Others	
	18.8
%	3.7
0/	37.1
%	
	13.7
%	3.4

#### Total sales (US\$ million)

\$	
·	516.7
%	100
% \$	26.7
\$	407.8
%	100

Three Months Ended March 31, 2004

Three Months Ended March 31, 2003

	\$ r	nillion	% of sales		% change \$		\$ million	% of sales
Europe		230.6	44.	6%	27.0%	)	181.5	44.5%
North America		183.3	35.	5%	22.9%	)	149.2	36.6%
Latin America		26.4	5.	1%	70.6%	)	15.5	3.8%
Others		76.5	14.	8%	24.1%	)	61.6	15.1%
Total calca (LICC million)	¢	F16.7	10	00/	06.70/	φ	407.0	1009/
Total sales (US\$ million)	\$	516.7	10	0%	26.7%	\$	407.8	100%

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## TOP TEN PRODUCTS

Three Months Ended March 31, 2004

Three Months Ended March 31, 2003

	* TA	\$ million	% of sales	% change \$	\$ million	% of sales
Rebif <sup>®</sup>	MS	259.6	50.2%	48.2%	175.2	43.0%
Gonal-f®	RH	137.4	26.6%	12.6%	122.0	29.9%
Saizen®	Growth	40.7	7.9%	22.8%	33.1	8.1%
Serostim <sup>®</sup>	Wasting	21.5	4.2%	8.0%	19.9	4.9%
Novantrone®	MS/Oncology	15.3	3.0%	19.0%	12.8	3.1%
Pergonal <sup>®</sup>	RH	7.4	1.4%	(28.0%)	10.3	2.5%
Cetrotide®	RH	6.3	1.2%	12.4%	5.6	1.4%
Crinone <sup>®</sup>	RH	4.5	0.9%	(0.1%)	4.5	1.1%
Stilamin®	Other	4.1	0.8%	25.0%	3.3	0.8%
Ovidrel®	RH	3.9	0.8%	67.3%	2.3	0.6%

\* Therapeutic Areas

RH= Reproductive Health Wasting = AIDS Wasting

MS = Multiple Sclerosis Growth = Growth Retardation

Oncology = Oncology

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# Consolidated Income Statements

Three months ended March 31	2004 *	% of		2003 *	% of
	US\$'000	Revenues	% change	US\$'000	Revenues
Revenues					
Product sales	516,713		26.7%	407,786	
Royalty and license income	40,378		16.6%	34,620	
Total Revenues	557,091	100.0%	25.9%	442,406	100.0%
Operating Expenses					
Cost of product sales	75,669		20.8%	62,631	
% of Sales	14.6%			15.4%	
Selling, general and administrative	184,203	33.1%	30.7%	140,916	31.9%
Research and development	126,199	22.7%	(1.4%)	127,937	28.9%
Other operating expense, net	54,871	9.8%	19.9%	45,751	10.3%
Total Operating Expenses	440,942	79.2%	16.9%	377,235	85.3%
Operating Income	116,149	20.8%	78.2%	65,171	14.7%
Financial income, net	9,034		35.7%	6,656	
Other income, net	4			226	
Total Non Operating Income, Net	9,038			6,883	_
Income Before Taxes and Minority					
nterests	125,187	22.5%	73.7%	72,054	16.3%
Taxes	20,031			11,529	
ncome Before Minority Interests	105,156			60,525	
Minority interests	(974)			365	
Net Income	106,130	19.1%	76.4%	60,160	13.6%
<sup>c</sup> Unaudited					
	2004	2003	% Change		
Basic Earnings per Share (in U.S. dollars)					
Bearer shares	6.73	3.80	77.3%		
Registered shares	2.69	1.52	77.3%		

- American depositary shares	0.17	0.09	77.3%	
Diluted Earnings per Share (in U.S. dollars)				
- Bearer shares	6.71	3.79	77.0%	
- Registered shares	2.69	1.52	77.0%	
- American depositary shares	0.17	0.09	77.0%	

Basic earnings per share are calculated in accordance with IAS 33 (Earnings per Share) by dividing the net income of the group, US\$106.1 million (2003 US\$60.2 million), by an appropriate number of shares. This is 11,368,535 bearer shares (2003 11,443,975) and 11,013,040 registered shares (2003 11,013,040). The total weighted average equivalent number of bearer shares is 15,773,751 (2003 15,849,191) for the three months ended March 31, 2004. As each American depositary share represents ownership interest in one fortieth of a bearer share, basic and diluted earnings per American depositary share is calculated as one fortieth of the earnings per bearer share.

For diluted earnings per share, the total number of bearer shares is adjusted to assume conversion of all in the money share options granted to employees and directors and does not take into consideration the impact of the convertible bond because it is anti-dilutive. The number of bearer shares used to calculate diluted earnings per share is 11,403,634 (2003 11,451,180).

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#### Consolidated Statements of Cash Flows

Three months ended March 31	2004 * US\$'000	2003 * US\$'000
Cash Flows From Operating Activities		
Income before taxes and minority interests	125,187	72,054
Depreciation and amortization	33,204	34,498
Financial income	(16,864)	(12,087)
Financial expense	6,896	2,161
Other non-cash items	8,647	13,686
Cash Flows From Operating Activities Before Working Capital Changes	157,070	110,312
Working Capital Changes		
Trade accounts payable, other current liabilities and		
deferred income	19,332	74,800
Trade accounts receivable	(16,154)	(9,982)
Inventories	1,148	(22,638)
Prepaid expenses and other current assets	(20,817)	(6,200)
Taxes paid	(37,704)	(31,081)

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met Casii	FIUWS	FIUIII	Operanne	Acuvines

102,875

115,211

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Cash Flows From Investing Activities		
Purchase of property, plant and equipment	(39,492)	(57,468
Purchase of intangible and other long-term assets	(3,510)	(7,257
Purchase of financial assets	(415,231)	(130,926
Proceeds from sale of property, plant and equipment	2,954	2,220
Interest received	26,931	21,330
Net Cash Flows From Investing Activities	(428,348)	(172,101
Cash Flows From Financing Activities	10.222	12.000
Proceeds from issuance of share capital	10,333	13,090
Proceeds from exercises of stock options	318	159
Premiums received on written calls	 8,784	384
Issuance of long-term financial debt		(0.4.605
Purchase of treasury shares	(103,125)	(24,637
Repayment of bank advances	(5,582)	(9,260
Repayment of long-term debt	1.005	(1,517
Other non-current liabilities	1,985	(4,308
Interest paid	(1,894)	(1,102
Net Cash Flows From Financing Activities	(89,181)	(27,191
Effect of Exchange Rate Changes on Cash and Cash		
Equivalents	(1,489)	1,371
Net Decrease in Cash and Cash Equivalents	(416,143)	(82,710
Cash and Cash Equivalents		
- Beginning of period	1,003,972	686,033
- End of period	587,829	603,323

<sup>\*</sup> Unaudited

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## Consolidated Balance Sheets

As of	March 31, 2004 * US\$'000	December 31, 2003 US\$'000
Assets		
Current Assets		
Cash and cash equivalents	587,829	1,003,972
Short-term financial assets	572,149	434,810
Trade accounts receivable	325,742	318,388
Inventories	288,779	319,820

Prepaid expenses and other current assets	237,007	220,334
Total Current Assets	2,011,506	2,297,324
Non-Current Assets	(02.255	501.450
Property, plant and equipment	682,277	701,453
Long-term financial assets	1,382,371	1,104,333
ntangible assets	253,035	259,626
Deferred tax assets	168,264	169,693
Other long-term assets	38,562	39,174
Cotal Non-Current Assets	2,524,509	2,274,279
Total Assets	4,536,015	4,571,603
.iabilities		
Current Liabilities		
Frade and other payables	348,586	338,862
Short-term financial debts	44,925	51,224
ncome taxes	123,556	146,086
Deferred income - current	47,300	47,200
Other current liabilities	155,460	170,019
Total Current Liabilities	719,827	753,391
Non-Current Liabilities		
Long-term financial debts	525,598	532,022
Deferred tax liabilities	15,935	15,919
Deferred income - non current	167,996	174,91
Provisions and other long-term liabilities	216,129	213,550
Total Non-Current Liabilities	925,658	936,408
Total Liabilities	1,645,485	1,689,799
Minority Interests	614	1,614
Chambaldane' Equity		
Shareholders' Equity	254,314	253,895
hare capital hare premium	234,314 1,019,681	1,002,99
rare premium reasury shares		1,002,99
	(257,578)	
Retained earnings	1,775,830	1,669,70
Fair value and other reserves	32,751	22,71
	64,918	88,535
Cumulative foreign currency translation adjustments		

Total Liabilities, Minority Interests and Shareholders'		
Equity	4,536,015	4,571,603

<sup>\*</sup> Unaudited

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# Consolidated Statements of Equity

					Fair value	Cumulative foreign currency	
	Share capital	Share premium	Treasury shares	Retained earnings	and other reserves	translation adjustments	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Balance as of January 1, 2003	253,416	989,141	(126,460)	1,364,626	(44,807)	25,282	2,461,198
Issue of share capital to employees	435	12,480	3,571				16,486
Net income for 2003				60,162			60,162
Purchase of treasury shares			(24,637)				(24,637)
Revaluation adjustments					(6,705)		(6,705)
Foreign currency translation							
adjustments						13,381	13,381
Balance as of March 31, 2003 *	253,851	1,001,621	(147,526)	1,424,788	(51,512)	38,663	2,519,885
Balance as of January 1, 2004	253,895	1,002,991	(157,642)	1,669,700	22,711	88,535	2,880,190
Issue of share capital	,			1,000,700	22,711	00,555	
to employees Net income for 2004	419	16,690	3,189	106,130			20,298 106,130
Purchase of treasury				100,130			
shares Revaluation			(103,125)				(103,125)
adjustments					10,040		10,040
Foreign currency translation adjustments						(23,617)	(23,617)
Balance as of March 31 2004 *	254,314	1,019,681	(257,578)	1,775,830	32,751	64,918	2,889,916
	20 .,011	1,012,001	(201,010)	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	- 0 <u>-</u> ,.01	0.,,,10	_,00,,10

<sup>\*</sup> Unaudited

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SERONO S.A. a Swiss corporation (Registrant)

April 22, 2004 By: /s/ Allan Shaw

Name: Allan Shaw

Title: Chief Financial Officer