

HAWTHORN BANCSHARES, INC.  
Form 10-Q  
May 15, 2014

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended March 31, 2014**

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 0-23636**

**HAWTHORN BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

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**Missouri**  
(State or other jurisdiction of  
incorporation or organization)

**43-1626350**  
(I.R.S. Employer  
Identification No.)

**132 East High Street, Box 688, Jefferson City, Missouri 65102**

(Address of principal executive offices) (Zip Code)

**(573) 761-6100**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of May 15, 2014, the registrant had 5,032,679 shares of common stock, par value \$1.00 per share, outstanding



## HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets (unaudited)

(In thousands, except per share data)

	March 31, 2014	December 31, 2013
<b>ASSETS</b>		
Cash and due from banks	\$ 24,314	\$ 27,079
Federal funds sold and other overnight interest-bearing deposits	16,920	1,360
Cash and cash equivalents	41,234	28,439
Investment in available-for-sale securities, at fair value	213,227	205,985
Loans	845,307	839,547
Allowances for loan losses	(12,845)	(13,719)
<b>Net loans</b>	<b>832,462</b>	<b>825,828</b>
Premises and equipment - net	38,164	38,079
Investments in Federal Home Loan Bank stock and other equity securities, at cost	3,962	4,001
Mortgage servicing rights	3,040	3,036
Other real estate owned and repossessed assets - net	14,054	14,867
Accrued interest receivable	4,441	4,999
Cash surrender value - life insurance	2,233	2,213
Other assets	12,152	12,675
<b>Total assets</b>	<b>\$ 1,164,969</b>	<b>\$ 1,140,122</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Deposits		
Non-interest bearing demand	\$ 189,925	\$ 187,382
Savings, interest checking and money market	453,724	419,085
Time deposits \$100,000 and over	110,045	111,667
Other time deposits	234,042	238,337
<b>Total deposits</b>	<b>987,736</b>	<b>956,471</b>
Federal funds purchased and securities sold under agreements to repurchase	20,761	31,084
Subordinated notes	49,486	49,486
Federal Home Loan Bank advances	24,000	24,000
Accrued interest payable	412	426
Other liabilities	5,892	4,275
<b>Total liabilities</b>	<b>1,088,287</b>	<b>1,065,742</b>
Stockholders' equity:		
Common stock, \$1 par value, authorized 15,000,000 shares; issued 5,194,537 shares, respectively	5,195	5,195
Surplus	33,391	33,385
Retained earnings	41,821	40,086
Accumulated other comprehensive loss, net of tax	(208)	(769)
Treasury stock; 161,858 shares, at cost	(3,517)	(3,517)
<b>Total stockholders' equity</b>	<b>76,682</b>	<b>74,380</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,164,969</b>	<b>\$ 1,140,122</b>

See accompanying notes to the unaudited consolidated financial statements.

## HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

## Consolidated Statements of Operations (unaudited)

(In thousands, except per share amounts)	Three Months Ended March 31,	
	2014	2013
<b>INTEREST INCOME</b>		
Interest and fees on loans	\$ 9,865	\$ 10,387
Interest on investment securities:		
Taxable	881	905
Nontaxable	189	217
Federal funds sold and other overnight interest-bearing deposits	8	14
Dividends on other securities	20	22
<b>Total interest income</b>	<b>10,963</b>	<b>11,545</b>
<b>INTEREST EXPENSE</b>		
Interest on deposits:		
Savings, interest checking and money market	267	261
Time deposit accounts \$100,000 and over	190	248
Other time deposits	432	883
Interest on federal funds purchased and securities sold under agreements to repurchase	4	5
Interest on subordinated notes	312	320
Interest on Federal Home Loan Bank advances	104	99
<b>Total interest expense</b>	<b>1,309</b>	<b>1,816</b>
<b>Net interest income</b>	<b>9,654</b>	<b>9,729</b>
Provision for loan losses	0	1,000
<b>Net interest income after provision for loan losses</b>	<b>9,654</b>	<b>8,729</b>
<b>NON-INTEREST INCOME</b>		
Service charges on deposit accounts	1,230	1,359
Trust department income	203	210
Real estate servicing fees, net	177	159
Gain on sale of mortgage loans, net	191	720
Gain on sale of investment securities	0	294
Other	284	265
<b>Total non-interest income</b>	<b>2,085</b>	<b>3,007</b>
<b>NON-INTEREST EXPENSE</b>		
Salaries and employee benefits	5,030	4,910
Occupancy expense, net	620	635
Furniture and equipment expense	443	435
FDIC insurance assessment	238	243
Legal, examination, and professional fees	226	226
Advertising and promotion	290	281
Postage, printing, and supplies	265	256
Processing expense	759	1,275
Other real estate expense, net	124	2,821
Other	712	852
<b>Total non-interest expense</b>	<b>8,707</b>	<b>11,934</b>
Income (loss) before income taxes	3,032	(198)
Income tax expense (benefit)	1,045	(62)
<b>Net income (loss)</b>	<b>1,987</b>	<b>(136)</b>
Preferred stock dividends and accretion of discount	0	295
<b>Net income (loss) available to common shareholders</b>	<b>\$ 1,987</b>	<b>\$ (431)</b>
Basic earnings (loss) per share	\$ 0.39	\$ (0.09)
Diluted earnings (loss) per share	\$ 0.39	\$ (0.09)

See accompanying notes to the unaudited consolidated financial statements.



**HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES****Consolidated Statements of Comprehensive Income (Loss) (unaudited)**

<b>(In thousands)</b>	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
Net income (loss)	\$ 1,987	\$ (136)
Other comprehensive income (loss), net of tax		
Investment securities available-for-sale:		
Unrealized gain (loss) on investment securities available-for-sale, net of tax	549	(540)
Adjustment for gain on sale of investment securities, net of tax	0	(182)
Defined benefit pension plans:		
Amortization of prior service cost included in net periodic pension cost, net of tax	12	16
Total other comprehensive income (loss)	561	(706)
Total comprehensive income (loss)	\$ 2,548	\$ (842)

See accompanying notes to the unaudited consolidated financial statements.

## HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

Consolidated Statements of Stockholders Equity *(unaudited)*

(In thousands)	Preferred Stock	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stock - holders Equity
<b>Balance, December 31, 2012</b>	\$ 17,977	\$ 5,001	\$ 31,816	\$ 39,118	\$ 1,825	\$ (3,517)	\$ 92,220
Net loss	0	0	0	(136)	0	0	(136)
Other comprehensive loss	0	0	0	0	(706)	0	(706)
Stock based compensation expense	0	0	2	0	0	0	2
Accretion of preferred stock discount	72	0	0	(72)	0	0	0
Cash dividends declared, preferred stock	0	0	0	(228)	0	0	(228)
Cash dividends declared, common stock	0	0	0	(242)	0	0	(242)
<b>Balance, March 31, 2013</b>	\$ 18,049	\$ 5,001	\$ 31,818	\$ 38,440	\$ 1,119	\$ (3,517)	\$ 90,910
<b>Balance, December 31, 2013</b>	\$ 0	\$ 5,195	\$ 33,385	\$ 40,086	\$ (769)	\$ (3,517)	\$ 74,380
Net income	0	0	0	1,987	0	0	1,987
Other comprehensive income	0	0	0	0	561	0	561
Stock based compensation expense	0	0	6	0	0	0	6
Cash dividends declared, common stock	0	0	0	(252)	0	0	(252)
<b>Balance, March 31, 2014</b>	\$ 0	\$ 5,195	\$ 33,391	\$ 41,821	\$ (208)	\$ (3,517)	\$ 76,682

See accompanying notes to the unaudited consolidated financial statements.



## HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (unaudited)

(In thousands)	Three Months Ended March 31,	
	2014	2013
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ 1,987	\$ (136)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Provision for loan losses	0	1,000
Depreciation expense	422	400
Net amortization of investment securities, premiums, and discounts	250	343
Amortization of intangible assets	0	101
Stock based compensation expense	6	2
Change in fair value of mortgage servicing rights	46	57
Gain on sale of investment securities	0	(294)
Gain on sales and dispositions of premises and equipment	(13)	0
Gain on sales and dispositions of other real estate owned and repossessed assets	(145)	(13)
Provision for other real estate owned	123	2,343
Decrease in accrued interest receivable	558	167
Increase in cash surrender value -life insurance	(20)	(21)
Decrease (increase) in other assets	199	(476)
(Decrease) increase in accrued interest payable	(14)	125
Increase in other liabilities	1,616	800
Origination of mortgage loans for sale	(5,811)	(26,463)
Proceeds from the sale of mortgage loans	5,974	29,290
Gain on sale of mortgage loans, net	(191)	(720)
Other, net	(50)	(170)
<b>Net cash provided by operating activities</b>	<b>4,937</b>	<b>6,335</b>
<b>Cash flows from investing activities:</b>		
Net (increase) decrease in loans	(6,865)	6,854
Purchase of available-for-sale debt securities	(24,038)	(62,541)
Proceeds from maturities of available-for-sale debt securities	5,687	11,260
Proceeds from calls of available-for-sale debt securities	11,745	2,255
Proceeds from sales of available-for-sale debt securities	0	15,981
Proceeds from sales of FHLB stock	39	2
Purchases of premises and equipment	(507)	(326)
Proceeds from sales of premises and equipment	13	0
Proceeds from sales of other real estate owned and repossessed assets	1,094	604
<b>Net cash used in investing activities</b>	<b>(12,832)</b>	<b>(25,911)</b>
<b>Cash flows from financing activities:</b>		
Net increase (decrease) in demand deposits	2,543	(14,866)
Net increase in interest-bearing transaction accounts	34,639	33,942
Net decrease in time deposits	(5,917)	(10,471)
Net decrease in federal funds purchased and securities sold under agreements to repurchase	(10,323)	(3,519)
Repayment of FHLB advances	(10,000)	(55)
FHLB advances	10,000	0
Cash dividends paid - preferred stock	0	(228)
Cash dividends paid - common stock	(252)	(242)
<b>Net cash provided by financing activities</b>	<b>20,690</b>	<b>4,561</b>
Net increase (decrease) in cash and cash equivalents	12,795	(15,015)
Cash and cash equivalents, beginning of period	28,439	58,887
<b>Cash and cash equivalents, end of period</b>	<b>\$ 41,234</b>	<b>\$ 43,872</b>

See accompanying notes to the unaudited consolidated financial statements.



**HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES**

**Consolidated Statements of Cash Flows (continued) (unaudited)**

(In thousands)	Three Months Ended March 31,	
	2014	2013
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the year for:		
Interest	\$ 1,324	\$ 1,624
Income taxes	\$ 0	\$ 6
<b>Supplemental schedule of noncash investing and financing activities:</b>		
Other real estate and repossessions acquired in settlement of loans	\$ 259	\$ 2,470

See accompanying notes to the unaudited consolidated financial statements.

**HAWTHORN BANCSHARES, INC.**

**AND SUBSIDIARIES**

Notes to the Consolidated Financial Statements

*(Unaudited)*

**(1) Summary of Significant Accounting Policies**

Hawthorn Bancshares, Inc. (the Company) through its subsidiary, Hawthorn Bank (the Bank), provides a broad range of banking services to individual and corporate customers located within the communities in and surrounding Jefferson City, Clinton, Warsaw, Springfield, Branson, and Lee's Summit, Missouri. The Company is subject to competition from other financial and nonfinancial institutions providing financial products. Additionally, the Company and its subsidiaries are subject to the regulations of certain regulatory agencies and undergo periodic examinations by those regulatory agencies.

The accompanying unaudited consolidated financial statements of the Company have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q, and Rule 10-01 of Regulation S-X. Accordingly, the unaudited consolidated financial statements do not include all of the information and disclosures required by U.S. GAAP for complete financial statements and should be read in conjunction with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

The preparation of the consolidated financial statements includes all adjustments that, in the opinion of management, are necessary in order to make those statements not misleading. Management is required to make estimates and assumptions, including the determination of the allowance for loan losses, real estate acquired in connection with foreclosure or in satisfaction of loans, and fair values of investment securities available-for-sale that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company's management has evaluated and did not identify any subsequent events or transactions requiring recognition or disclosure in the consolidated financial statements.

**Stock Dividend** On July 1, 2013, the Company paid a special stock dividend of four percent to shareholders of record at the close of business on June 15, 2013. For all periods presented, share information, including basic and diluted earnings per share, has been adjusted retroactively to reflect this change.

**Preferred Stock** On December 19, 2008, the Company announced its participation in the U.S. Treasury Department's Capital Purchase Program (CPP), a voluntary program that provides capital to financially healthy banks. Participation in this program included the Company's issuance of 30,255 shares of senior preferred stock (with a par value of \$1,000 per share) and a ten year warrant to purchase approximately 287,133 shares of common stock. On May 9, 2012, the Company redeemed 12,000 of the 30,255 shares of preferred stock issued under the U.S. Treasury's CPP

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program, and on May 15, 2013, the remaining 18,255 shares were redeemed.

On June 11, 2013, the common stock warrant issued under the U.S. Treasury Department's CPP program was repurchased by the Company pursuant to a letter agreement between the Treasury and the Company for a total repurchase price of \$540,000, or \$1.88 per warrant share. The repurchase price was based on the fair market value of the warrant as agreed upon by the Company and the Treasury. The repurchase of the warrant ends the Company's participation in the U.S. Treasury Department's CPP.

**HAWTHORN BANCSHARES, INC.****AND SUBSIDIARIES**

## Notes to the Consolidated Financial Statements

*(Unaudited)***(2) Loans and Allowance for Loan Losses***Loans*

A summary of loans, by major class within the Company's loan portfolio, at March 31, 2014 and December 31, 2013 is as follows:

(in thousands)	March 31, 2014	December 31, 2013
Commercial, financial, and agricultural	\$ 132,346	\$ 133,717
Real estate construction - residential	22,060	21,008
Real estate construction - commercial	57,340	55,076
Real estate mortgage - residential	230,310	225,541
Real estate mortgage - commercial	384,130	382,550
Installment and other consumer	19,121	21,655
<b>Total loans</b>	<b>\$ 845,307</b>	<b>\$ 839,547</b>

The Bank grants real estate, commercial, installment, and other consumer loans to customers located within the communities surrounding Jefferson City, Clinton, Warsaw, Springfield, Branson and Lee's Summit, Missouri. As such, the Bank is susceptible to changes in the economic environment in these communities. The Bank does not have a concentration of credit in any one economic sector. Installment and other consumer loans consist primarily of the financing of automotive vehicles. At March 31, 2014, loans with a carrying value of \$376.9 million were pledged to the Federal Home Loan Bank as collateral for borrowings and letters of credit.

*Allowance for Loan Losses*

The following is a summary of the allowance for loan losses for the three months ended March 31, 2014 and 2013:

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(in thousands)	Commercial, Financial, & Agricultural	Real Estate Construction - Residential	Real Estate Construction - Commercial	Real Estate Mortgage - Residential	Real Estate Mortgage - Commercial	Installment Loans to Individuals	Un- allocated	Total
<b>Balance at December 31, 2013</b>	\$ 2,374	\$ 931	\$ 631	\$ 2,959	\$ 6,523	\$ 294	\$ 7	\$ 13,719
Additions:								
Provision for loan losses	93	(392)	333	139	(153)	(13)	(7)	0
Deductions:								
Loans charged off	131	60	414	120	367	84	0	1,176
Less recoveries on loans	(116)	0	0	(112)	(16)	(58)	0	(302)
<b>Net loans charged off</b>	15	60	414	8	351	26	0	874
<b>Balance at March 31, 2014</b>	\$ 2,452	\$ 479	\$ 550	\$ 3,090	\$ 6,019	\$ 255	\$ 0	\$ 12,845
<b>Balance at December 31, 2012</b>	\$ 1,937	\$ 732	\$ 1,711	\$ 3,387	\$ 6,834	\$ 239	\$ 2	\$ 14,842
Additions:								
Provision for loan losses	(90)	287	100	(189)	844	47	1	1,000
Deductions:								
Loans charged off	61	120	0	292	999	109	0	1,581
Less recoveries on loans	(42)	0	0	(15)	(161)	(66)	0	(284)
<b>Net loans charged off</b>	19	120	0	277	838	43	0	1,297
<b>Balance at March 31, 2013</b>	\$ 1,828	\$ 899	\$ 1,811	\$ 2,921	\$ 6,840	\$ 243	\$ 3	\$ 14,545

Loans, or portions of loans, are charged off to the extent deemed uncollectible or a loss is confirmed. Loan charge-offs reduce the allowance for loan losses, and recoveries of loans previously charged off are added back to the allowance. If management determines that it is probable that all amounts due on a loan will not be collected under the original terms of the loan agreement, the loan is considered to be impaired. These loans are evaluated individually for impairment, and in conjunction

## HAWTHORN BANCSHARES, INC.

## AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements

(Unaudited)

with current economic conditions and loss experience, specific reserves are estimated as further discussed below. Loans not individually evaluated are aggregated by risk characteristics and reserves are recorded using a consistent methodology that considers historical loan loss experience by loan type, delinquencies, current economic conditions, loan risk ratings and industry concentration.

The following table provides the balance in the allowance for loan losses at March 31, 2014 and December 31, 2013, and the related loan balance by impairment methodology.

(in thousands)	Commercial, Financial, and Agricultural	Real Estate Construction - Residential	Real Estate Construction - Commercial	Real Estate Mortgage - Residential	Real Estate Mortgage - Commercial	Installment Loans to Individuals	Un- allocated	Total
<b>March 31, 2014</b>								
<b>Allowance for loan losses:</b>								
Individually evaluated for impairment	\$ 1,069	\$ 307	\$ 36	\$ 1,808	\$ 1,482	\$ 51	\$ 0	\$ 4,753
Collectively evaluated for impairment	1,383	172	514	1,282	4,537	204	0	8,092
<b>Total</b>	<b>\$ 2,452</b>	<b>\$ 479</b>	<b>\$ 550</b>	<b>\$ 3,090</b>	<b>\$ 6,019</b>	<b>\$ 255</b>	<b>\$ 0</b>	<b>\$ 12,845</b>
<b>Loans outstanding:</b>								
Individually evaluated for impairment	\$ 4,919	\$ 2,143	\$ 5,936	\$ 7,472	\$ 15,252	\$ 316	\$ 0	\$ 36,038
Collectively evaluated for impairment	127,427	19,917	51,404	222,838	368,878	18,805	0	809,269
<b>Total</b>	<b>\$ 132,346</b>	<b>\$ 22,060</b>	<b>\$ 57,340</b>	<b>\$ 230,310</b>	<b>\$ 384,130</b>	<b>\$ 19,121</b>	<b>\$ 0</b>	<b>\$ 845,307</b>
<b>December 31, 2013</b>								
<b>Allowance for loan losses:</b>								
Individually evaluated for impairment	\$ 721	\$ 392	\$ 304	\$ 1,374	\$ 1,989	\$ 16	\$ 0	\$ 4,796
Collectively evaluated for impairment	1,653	539	327	1,585	4,534	278	7	8,923
<b>Total</b>	<b>\$ 2,374</b>	<b>\$ 931</b>	<b>\$ 631</b>	<b>\$ 2,959</b>	<b>\$ 6,523</b>	<b>\$ 294</b>	<b>\$ 7</b>	<b>\$ 13,719</b>
<b>Loans outstanding:</b>								
Individually evaluated for	\$ 4,015	\$ 2,204	\$ 6,615	\$ 6,517	\$ 15,422	\$ 43	\$ 0	\$ 34,816



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impairment										
Collectively										
evaluated for										
impairment	129,702	18,804	48,461	219,024	367,128	21,612	0	804,731		
<b>Total</b>	<b>\$ 133,717</b>	<b>\$ 21,008</b>	<b>\$ 55,076</b>	<b>\$ 225,541</b>	<b>\$ 382,550</b>	<b>\$ 21,655</b>	<b>\$ 0</b>	<b>\$ 839,547</b>		

*Impaired Loans*

Loans evaluated under the Financial Accounting Standards Board's (FASB) Accounting Standards Update (ASU) 310-10-35 include loans which are individually evaluated for impairment. All other loans are collectively evaluated for impairment under ASC 450-20. Impaired loans totaled \$36.0 million and \$35.1 million at March 31, 2014 and December 31, 2013, respectively, and are comprised of loans on non-accrual status and loans which have been classified as troubled debt restructurings. Total impaired loans of \$36.0 million at March 31, 2014 were individually evaluated for impairment compared to \$34.8 million of impaired loans individually evaluated for impairment and \$259,000 of non-accrual consumer loans that were collectively evaluated for impairment at December 31, 2013. Beginning in 2014, consumer non-accrual loans were included in the individually evaluated impairment calculations.

The net carrying value of impaired loans is generally based on the fair values of collateral obtained through independent appraisals or internal evaluations, or by discounting the total expected future cash flows. At March 31, 2014 and December 31, 2013, \$32.7 million and \$21.8 million, respectively, of impaired loans were evaluated based on the fair value of the loans.

## HAWTHORN BANCSHARES, INC.

## AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements

*(Unaudited)*

collateral. Once the impairment amount is calculated, a specific reserve allocation is recorded. At March 31, 2014, \$4.8 million of the Company's allowance for loan losses was allocated to impaired loans totaling \$36.0 million compared to \$4.8 million of the Company's allowance for loan losses allocated to impaired loans totaling approximately \$35.1 million at December 31, 2013. Management determined that \$21.3 million, or 59%, of total impaired loans required no reserve allocation at March 31, 2014 compared to \$18.8 million, or 54%, at December 31, 2013 primarily due to adequate collateral values, acceptable payment history and adequate cash flow ability.

The categories of impaired loans at March 31, 2014 and December 31, 2013 are as follows:

(in thousands)	March 31, 2014	December 31, 2013
Non-accrual loans	\$ 24,804	\$ 23,680
Troubled debt restructurings continuing to accrue interest	11,234	11,395
<b>Total impaired loans</b>	<b>\$ 36,038</b>	<b>\$ 35,075</b>

The following tables provide additional information about impaired loans at March 31, 2014 and December 31, 2013, respectively, segregated between loans for which an allowance has been provided and loans for which no allowance has been provided.

(in thousands)	Recorded Investment	Unpaid Principal Balance	Specific Reserves
<b>March 31, 2014</b>			
<b>With no related allowance recorded:</b>			
Commercial, financial and agricultural	\$ 2,182	\$ 2,239	\$ 0
Real estate - construction residential	43	77	0
Real estate - construction commercial	5,833	6,998	0
Real estate - residential	2,105	2,814	0
Real estate - commercial	11,155	11,417	0
<b>Total</b>	<b>\$ 21,318</b>	<b>\$ 23,545</b>	<b>\$ 0</b>
<b>With an allowance recorded:</b>			
Commercial, financial and agricultural	\$ 2,737	\$ 2,800	\$ 1,069
Real estate - construction residential	2,100	2,271	307
Real estate - construction commercial	103	104	36
Real estate - residential	5,367	5,536	1,808
Real estate - commercial	4,097	4,662	1,482
Consumer	316	351	51

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<b>Total</b>	\$	14,720	\$	15,724	\$	4,753
<b>Total impaired loans</b>	\$	36,038	\$	39,269	\$	4,753

## HAWTHORN BANCSHARES, INC.

## AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements

(Unaudited)

(in thousands)	Recorded Investment	Unpaid Principal Balance	Specific Reserves
<b>December 31, 2013</b>			
<b>With no related allowance recorded:</b>			
Commercial, financial and agricultural	\$ 2,467	\$ 2,593	\$ 0
Real estate - construction residential	44	80	0
Real estate - construction commercial	6,101	7,148	0
Real estate - residential	2,121	2,654	0
Real estate - commercial	7,817	8,056	0
Consumer	259	282	0
<b>Total</b>	<b>\$ 18,809</b>	<b>\$ 20,813</b>	<b>\$ 0</b>
<b>With an allowance recorded:</b>			
Commercial, financial and agricultural	\$ 1,548	\$ 1,607	\$ 721
Real estate - construction residential	2,160	2,331	392
Real estate - construction commercial	514	514	304
Real estate - residential	4,396	4,570	1,374
Real estate - commercial	7,605	7,925	1,989
Consumer	43	45	16
<b>Total</b>	<b>\$ 16,266</b>	<b>\$ 16,992</b>	<b>\$ 4,796</b>
<b>Total impaired loans</b>	<b>\$ 35,075</b>	<b>\$ 37,805</b>	<b>\$ 4,796</b>

The following table presents by class, information related to the average recorded investment and interest income recognized on impaired loans for the periods indicated.

(in thousands)	Three Months Ended March 31,			
	2014	Interest Recognized For the Period Ended	2013	Interest Recognized For the Period Ended
	Average Recorded Investment		Average Recorded Investment	
<b>With no related allowance recorded:</b>				
Commercial, financial and agricultural	\$ 2,496	\$ 21	\$ 2,937	\$ 25
Real estate - construction residential	117	0	369	0
Real estate - construction commercial	6,998	0	2,616	0
Real estate - residential	2,901	6	2,736	0
Real estate - commercial	11,809	66	5,480	29
Consumer	25	0	189	0
<b>Total</b>	<b>\$ 24,346</b>	<b>\$ 93</b>	<b>\$ 14,327</b>	<b>\$ 54</b>
<b>With an allowance recorded:</b>				

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Commercial, financial and agricultural	\$	2,341	\$	8	\$	990	\$	7
Real estate - construction residential		2,271		0		2,273		0
Real estate - construction commercial		105		0		6,475		1
Real estate - residential		5,479		40		4,082		20
Real estate - commercial		4,594		0		13,634		26
Consumer		343		0		45		0
<b>Total</b>	\$	15,133	\$	48	\$	27,499	\$	54
<b>Total impaired loans</b>	\$	39,479	\$	141	\$	41,826	\$	108

The recorded investment varies from the unpaid principal balance primarily due to partial charge-offs taken resulting from current appraisals received. The amount recognized as interest income on impaired loans continuing to accrue interest, primarily related to troubled debt restructurings, was \$141,000 and \$108,000, for the three months ended March 31, 2014 and 2013, respectively. The average recorded investment in impaired loans is calculated on a monthly basis during the periods reported. Contractual interest lost on loans in non-accrual status was \$289,000 and \$350,000 for the three months ended March 31, 2014 and 2013, respectively.

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*Delinquent and Non-Accrual Loans*

The delinquency status of loans is determined based on the contractual terms of the notes. Borrowers are generally classified as delinquent once payments become 30 days or more past due.

The following table provides aging information for the Company's past due and non-accrual loans at March 31, 2014 and December 31, 2013.

(in thousands)	Current or Less Than 30 Days Past Due	30 - 89 Days Past Due	90 Days Past Due And Still Accruing	Non-Accrual	Total
<b>March 31, 2014</b>					
Commercial, Financial, and Agricultural	\$ 129,201	\$ 513	\$ 0	\$ 2,632	\$ 132,346
Real Estate Construction - Residential	19,821	96	0	2,143	22,060
Real Estate Construction - Commercial	51,347	56	1	5,936	57,340
Real Estate Mortgage - Residential	222,827	3,350	194	3,939	230,310
Real Estate Mortgage - Commercial	372,245	2,047	0	9,838	384,130
Installment and Other Consumer	18,535	261	9	316	19,121
<b>Total</b>	<b>\$ 813,976</b>	<b>\$ 6,323</b>	<b>\$ 204</b>	<b>\$ 24,804</b>	<b>\$ 845,307</b>
<b>December 31, 2013</b>					
Commercial, Financial, and Agricultural	\$ 131,091	\$ 942	\$ 0	\$ 1,684	\$ 133,717
Real Estate Construction - Residential	18,738	66	0	2,204	21,008
Real Estate Construction - Commercial	48,230	595	0	6,251	55,076
Real Estate Mortgage - Residential	217,179	4,068	129	4,165	225,541
Real Estate Mortgage - Commercial	372,651	725	100	9,074	382,550
Installment and Other Consumer	21,048	291	14	302	21,655
<b>Total</b>	<b>\$ 808,937</b>	<b>\$ 6,687</b>	<b>\$ 243</b>	<b>\$ 23,680</b>	<b>\$ 839,547</b>

*Credit Quality*

The Company categorizes loans into risk categories based upon an internal rating system reflecting management's risk assessment. Loans are placed on *watch* status when (1) one or more weaknesses that could jeopardize timely liquidation exits; or (2) the margin or liquidity of an asset

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is sufficiently tenuous that adverse trends could result in a collection problem. Loans classified as *substandard* are inadequately protected by the current sound worth and paying capacity of the obligor or by the collateral pledged, if any. Loans so classified may have a well defined weakness or weaknesses that jeopardize the repayment of the debt. Such loans are characterized by the distinct possibility that the Company may sustain some loss if the deficiencies are not corrected. It is the Company's policy to discontinue the accrual of interest income on loans when management believes that the collection of interest or principal is doubtful. Loans are placed on *non-accrual* status when (1) deterioration in the financial condition of the borrower exists for which payment of full principal and interest is not expected, or (2) payment of principal or interest has been in default for a period of 90 days or more and the asset is not both well secured and in the process of collection. Subsequent interest payments received on such loans are applied to principal if any doubt exists as to the collectability of such principal; otherwise, such receipts are recorded as interest income on a cash basis.

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The following table presents the risk categories by class at March 31, 2014 and December 31, 2013.

(in thousands)	Commercial, Financial, & Agricultural	Real Estate Construction - Residential	Real Estate Construction - Commercial	Real Estate Mortgage - Residential	Real Estate Mortgage - Commercial	Installment and other Consumer	Total
<b>At March 31, 2014</b>							
Watch	\$ 16,988	\$ 2,485	\$ 5,928	\$ 26,615	\$ 24,169	\$ 285	\$ 76,470
Substandard	5,558	91	1,029	10,030	10,233	230	27,171
Non-accrual	2,632	2,143	5,936	3,939	9,838	316	24,804
<b>Total</b>	<b>\$ 25,178</b>	<b>\$ 4,719</b>	<b>\$ 12,893</b>	<b>\$ 40,584</b>	<b>\$ 44,240</b>	<b>\$ 831</b>	<b>\$ 128,445</b>
<b>At December 31, 2013</b>							
Watch	\$ 15,016	\$ 2,007	\$ 6,111	\$ 26,331	\$ 23,662	\$ 388	\$ 73,515
Substandard	7,553	92	1,403	8,579	14,510	281	32,418
Non-accrual	1,684	2,204	6,251	4,165	9,074	302	23,680
<b>Total</b>	<b>\$ 24,253</b>	<b>\$ 4,303</b>	<b>\$ 13,765</b>	<b>\$ 39,075</b>	<b>\$ 47,246</b>	<b>\$ 971</b>	<b>\$ 129,613</b>

*Troubled Debt Restructurings*

At March 31, 2014, loans classified as troubled debt restructurings (TDRs) totaled \$22.2 million, of which \$11.0 million were on non-accrual status and \$11.2 million were on accrual status. At December 31, 2013, TDRs totaled \$21.5 million, of which \$10.1 million were on non-accrual status and \$11.4 million were on accrual status. When an individual loan is determined to be a TDR, the amount of impairment is based upon the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral less applicable selling costs. Accordingly, specific reserves of \$2.4 million and \$2.2 million related to TDRs were allocated to the allowance for loan losses at March 31, 2014 and December 31, 2013, respectively.

The following table summarizes loans that were modified as TDRs during the periods indicated.

(in thousands)	Three Months Ended March 31,					
	2014			2013		
	Number of Contracts	Recorded Investment (1) Pre- Modification	Post- Modification	Number of Contracts	Recorded Investment (1) Pre- Modification	Post- Modification



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**Troubled Debt Restructurings**

Commercial, financial and agricultural	2	\$	244	\$	244	0	\$	0	\$	0
Real estate construction - commercial	0		0		0	0		0		0
Real estate mortgage - residential	1		1,256		1,185	1		619		619
Real estate mortgage - commercial	0		0		0	0		0		0
Consumer	0		0		0	0		0		0
<b>Total</b>	<b>3</b>	<b>\$</b>	<b>1,500</b>	<b>\$</b>	<b>1,429</b>	<b>1</b>	<b>\$</b>	<b>619</b>	<b>\$</b>	<b>619</b>

(1) The amounts reported post-modification are inclusive of all partial pay-downs and charge-offs, and no portion of the debt was forgiven. Loans modified as a TDR that were fully paid down, charged-off or foreclosed upon during the period ended are not reported.

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The Company's portfolio of loans classified as TDRs include concessions such as interest rates below the current market rate, deferring principal payments, and extending maturity dates. Once a loan becomes a TDR, it will continue to be reported as a TDR until it is ultimately repaid in full, charged-off, or the collateral for the loan is foreclosed and sold. The Company considers a loan in TDR status in default when the borrower's payment according to the modified terms is at least 90 days past due or has defaulted due to expiration of the loan's maturity date. During the three months ended March 31, 2014, three loans meeting the TDR criteria were modified compared to one loan during the three months ended March 31, 2013. There were no loans modified as a TDR that defaulted during the three months ended March 31, 2014 and 2013, respectively, and within twelve months of their modification date.

**(3) Real Estate and Other Assets Acquired in Settlement of Loans**

(in thousands)	March 31, 2014	December 31, 2013
Real estate construction - residential	\$ 32	\$ 114
Real estate construction - commercial	10,020	10,020
Real estate mortgage - residential	332	830
Real estate mortgage - commercial	8,289	8,537
Reposessed assets	23	41
Total	\$ 18,696	\$ 19,542
Less valuation allowance for other real estate owned	(4,642)	(4,675)
Total other real estate owned and foreclosed assets	\$ 14,054	\$ 14,867

Changes in the net carrying amount of other real estate owned and reposessed assets for the three months ended March 31, 2014 and 2013, respectively, were as follows:

	Three Months Ended March 31,	
	2014	2013
<b>Balance at beginning of period</b>	\$ 19,542	\$ 29,729
Additions	259	2,470
Proceeds from sales	(1,094)	(604)
Charge-offs against the valuation allowance for other real estate owned	(156)	(136)
Net gain on sales	145	13
Total other real estate owned and reposessed assets	\$ 18,696	\$ 31,472
Less valuation allowance for other real estate owned	(4,642)	(8,344)
<b>Balance at end of period</b>	\$ 14,054	\$ 23,128

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During the three months ended March 31, 2014 and 2013, net charge-offs against the allowance for loan losses at the time of foreclosure were approximately \$162,000 and \$374,000, respectively.

Activity in the valuation allowance for other real estate owned in settlement of loans for the three months ended March 31, 2014 and 2013, respectively, is summarized as follows:

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(in thousands)	Three Months Ended March 31,	
	2014	2013
<b>Balance, beginning of period</b>	\$ 4,675	\$ 6,137
Provision for other real estate owned	123	2,343
Charge-offs	(156)	(136)
<b>Balance, end of period</b>	\$ 4,642	\$ 8,344

**(4) Investment Securities**

The amortized cost and fair value of debt securities classified as available-for-sale at March 31, 2014 and December 31, 2013 were as follows:

(in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair value
<b>March 31, 2014</b>				
U.S. Treasury	\$ 1,000	\$ 1	\$ 0	\$ 1,001
Government sponsored enterprises	71,052	325	566	70,811
Asset-backed securities	111,096	813	2,534	109,375
Obligations of states and political subdivisions	31,597	574	131	32,040
<b>Total available-for-sale securities</b>	\$ 214,745	\$ 1,713	\$ 3,231	\$ 213,227
<b>December 31, 2013</b>				
U.S. Treasury	\$ 1,000	\$ 3	\$ 0	\$ 1,003
Government sponsored enterprises	61,006	377	767	60,616
Asset-backed securities	112,747	817	3,191	110,373
Obligations of states and political subdivisions	33,637	568	212	33,993
<b>Total available-for-sale securities</b>	\$ 208,390	\$ 1,765	\$ 4,170	\$ 205,985

All of the Company's investment securities are classified as available for sale. Agency bonds and notes, agency mortgage-backed securities and agency collateralized mortgage obligations (CMO) include securities issued by the Government National Mortgage Association (GNMA), a U.S. government agency, and the Federal National Mortgage Association (FNMA), the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal Home Loan Bank (FHLB), which are U.S. government-sponsored enterprises.

Investment securities that are classified as restricted equity securities primarily consist of Federal Home Loan Bank stock and the Company's interest in statutory trusts. These securities are reported at cost in the amount of \$4.0 million as of both March 31, 2014 and December 31, 2013,

respectively.

Debt securities with carrying values aggregating approximately \$186.2 million and \$145.8 million at March 31, 2014 and December 31, 2013, respectively, were pledged to secure public funds, securities sold under agreements to repurchase, and for other purposes as required or permitted by law.

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The amortized cost and fair value of debt securities classified as available-for-sale at March 31, 2014, by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without prepayment penalties.

(in thousands)	Amortized Cost	Fair Value
Due in one year or less	\$ 7,566	\$ 7,629
Due after one year through five years	55,166	55,592
Due after five years through ten years	39,901	39,653
Due after ten years	1,016	978
<b>Total</b>	<b>103,649</b>	<b>103,852</b>
Asset-backed securities	111,096	109,375
<b>Total available-for-sale securities</b>	<b>\$ 214,745</b>	<b>\$ 213,227</b>

Gross unrealized losses on debt securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2014 and December 31, 2013 were as follows:

(in thousands)	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Total Unrealized Losses
<b>At March 31, 2014</b>						
Government sponsored enterprises	\$ 42,190	\$ (566)	\$ 0	\$ 0	\$ 42,190	\$ (566)
Asset-backed securities	68,052	(2,013)	11,736	(521)	79,788	(2,534)
Obligations of states and political subdivisions	7,731	(90)	634	(41)	8,365	(131)
<b>Total</b>	<b>\$ 117,973</b>	<b>\$ (2,669)</b>	<b>\$ 12,370</b>	<b>\$ (562)</b>	<b>\$ 130,343</b>	<b>\$ (3,231)</b>

(in thousands)	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Total Unrealized Losses
<b>At December 31, 2013</b>						
Government sponsored enterprises	\$ 25,771	\$ (767)	\$ 0	\$ 0	\$ 25,771	\$ (767)
Asset-backed securities	76,048	(2,940)	5,941	(251)	81,989	(3,191)
Obligations of states and political subdivisions	6,907	(159)	450	(53)	7,357	(212)
<b>Total</b>	<b>\$ 108,726</b>	<b>\$ (3,866)</b>	<b>\$ 6,391</b>	<b>\$ (304)</b>	<b>\$ 115,117</b>	<b>\$ (4,170)</b>

The total available for sale portfolio consisted of approximately 294 securities at March 31, 2014. The portfolio included 97 securities having an aggregate fair value of \$130.3 million that were in a loss position at March 31, 2014. Securities identified as temporarily impaired which had been in a loss position for 12 months or longer totaled \$12.4 million at fair value. The \$3.2 million aggregate unrealized loss included in

accumulated other comprehensive income at March 31, 2014 was caused by interest rate fluctuations.

The total available for sale portfolio consisted of approximately 348 securities at December 31, 2013. The portfolio included 96 securities having an aggregate fair value of \$115.1 million that were in a loss position at December 31, 2013. Securities identified as temporarily impaired which had been in a loss position for 12 months or longer totaled \$6.4 million at fair value.

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The \$4.2 million aggregate unrealized loss included in accumulated other comprehensive income at December 31, 2013 was caused by interest rate fluctuations.

Because the decline in fair value is attributable to changes in interest rates and not credit quality these investments were not considered other-than-temporarily impaired at March 31, 2014 and December 31, 2013, respectively.

In addition, the Company does not have the intent to sell these investments over the period of recovery, and it is not more likely than not that it will be required to sell such investment securities.

The table below presents the components of investment securities gains and losses which have been recognized in earnings.

(in thousands)	Three Months Ended March 31,	
	2014	2013
Gains realized on sales	\$ 0	\$ 294
Losses realized on sales	0	0
Other-than-temporary impairment recognized	0	0
<b>Investment securities gains</b>	<b>\$ 0</b>	<b>\$ 294</b>

**(5) Intangible Assets**

*Core Deposit Intangible Asset*

Core deposit intangible assets in the amount of \$4.8 million were fully amortized as of December 31, 2013. Changes in the net carrying amount of core deposit intangible assets for the three months March 31, 2013 is as follows:

**Three Months Ended**



(in thousands)	March 31, 2013	
<b>Balance at beginning of period</b>	\$	135
Additions		0
Amortization		(101)
<b>Balance at end of period</b>	\$	34

*Mortgage Servicing Rights*

At March 31, 2014 and December 31, 2013, the Company serviced mortgage loans for others totaling \$319.3 million and \$322.5 million, respectively. Mortgage loan servicing fees, reported as non-interest income, earned on loans sold were \$223,000 and \$217,000 for the three months ended March 31, 2014 and 2013, respectively.

The table below presents changes in mortgage servicing rights (MSRs) for the three months ended March 31, 2014 and 2013.

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(in thousands)	Three Months Ended March 31,			
	2014		2013	
<b>Balance at beginning of period</b>	\$	3,036	\$	2,549
Originated mortgage servicing rights		50		197
Changes in fair value:				
Due to change in model inputs and assumptions (1)		106		153
Other changes in fair value (2)		(152)		(210)
<b>Balance at end of period</b>	\$	3,040	\$	2,689

(1) The change in fair value resulting from changes in valuation inputs or assumptions used in the valuation model reflects the change in discount rates and prepayment speed assumptions primarily due to changes in interest rates.

(2) Other changes in fair value reflect changes due to customer payments and passage of time.

The following key data and assumptions were used in estimating the fair value of the Company's MSR's as of the three months ended March 31, 2014 and 2013:

	Three Months Ended March 31,	
	2014	2013
Weighted average constant prepayment rate	9.07%	17.63%
Weighted average note rate	4.01%	4.12%
Weighted average discount rate	9.08%	8.03%
Weighted average expected life (in years)	6.20	4.10

**(6) Income Taxes**

Income taxes as a percentage of earnings (loss) before income taxes as reported in the consolidated financial statements were 34.5% for the three months ended March 31, 2014 compared to 31.3% for the three months ended March 31, 2013.

The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future

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taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these temporary differences at March 31, 2014 and, therefore, did not establish a valuation reserve.

(7) **Stockholders Equity**

*Accumulated Other Comprehensive Income (Loss)*

The following details the change in the components of the Company's accumulated other comprehensive income (loss) for the three months ended March 31, 2014 and 2013:

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(in thousands)	Unrealized Loss on Securities (1)	Unrecognized Net Pension and Postretirement Costs (2)	Accumulated Other Comprehensive (Loss) Income
<b>Balance, December 31, 2013</b>	\$ (1,491)	\$ 722	\$ (769)
Other comprehensive income, before reclassifications	886	0	886
Amounts reclassified from accumulated other comprehensive income	0	19	19
Current period other comprehensive income, before tax	886	19	905
Income tax expense	(337)	(7)	(344)
Current period other comprehensive income, net of tax	549	12	561
<b>Balance, March 31, 2014</b>	\$ (942)	\$ 734	\$ (208)
<b>Balance, December 31, 2012</b>	\$ 3,265	\$ (1,440)	\$ 1,825
Other comprehensive (loss) income, before reclassifications	(957)	0	(957)
Amounts reclassified from accumulated other comprehensive income	(294)	27	(267)
Current period other comprehensive (loss) income, before tax	(1,251)	27	(1,224)
Income tax benefit (expense)	529	(11)	518
Current period other comprehensive (loss) income, net of tax	(722)	16	(706)
<b>Balance, March 31, 2013</b>	\$ 2,543	\$ (1,424)	\$ 1,119

(1) The pre-tax amounts reclassified from accumulated other comprehensive income (loss) are included in *gain on sale of investment securities* in the consolidated statements of income.

(2) The pre-tax amounts reclassified from accumulated other comprehensive income (loss) are included in the computation of net periodic pension cost.

**(8) Employee Benefit Plans**

*Employee Benefits*

Employee benefits charged to operating expenses are summarized in the table below for the periods indicated.

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(in thousands)	Three Months Ended March 31,	
	2014	2013
Payroll taxes	\$ 293	\$ 304
Medical plans	518	491
401k match and profit sharing	153	75
Pension plan	236	286
Other	11	47
<b>Total employee benefits</b>	<b>\$ 1,211</b>	<b>\$ 1,203</b>

The Company's profit-sharing plan includes a matching 401k portion, in which the Company matches the first 3% of eligible employee contributions. The Company made annual contributions in an amount up to 6% of income before income taxes and before contributions to the profit-sharing and pension plans for all participants, limited to the maximum amount deductible for federal income tax purposes, for each of the periods shown. In addition, employees were able to make additional tax-deferred contributions.

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*Pension*

The Company provides a noncontributory defined benefit pension plan for all full-time employees. An employer is required to recognize the funded status of a defined benefit postretirement plan as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. Under the Company's funding policy for the defined benefit pension plan, contributions are made to a trust as necessary to provide for current service and for any unfunded accrued actuarial liabilities over a reasonable period. To the extent that these requirements are fully covered by assets in the trust, a contribution might not be made in a particular year. The Company has not made any contributions to the defined benefit plan for the current plan year. The minimum required contribution for the 2014 plan year is estimated to be \$1.3 million. The Company has not determined whether it will make any contributions other than the minimum required funding contribution for 2014.

***Components of Net Pension Cost and Other Amounts Recognized in Accumulated Other Comprehensive Income***

The following items are components of net pension cost for the periods indicated:

(in thousands)	Estimated 2014	Actual 2013
Service cost - benefits earned during the year	\$ 981	\$ 1,174
Interest costs on projected benefit obligations	732	646
Expected return on plan assets	(887)	(797)
Expected administrative expenses	40	40
Amortization of prior service cost	79	79
Amortization of unrecognized net loss	0	31
<b>Net periodic pension expense</b>	<b>\$ 945</b>	<b>\$ 1,173</b>
Pension expense - three months ended March 31 (actual)	\$ 236	\$ 286

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**(9) Stock Compensation**

The Company's stock option plan provides for the grant of options to purchase up to 547,492 shares of the Company's common stock to officers and other key employees of the Company and its subsidiaries. All options have been granted at exercise prices equal to fair value and vest over periods ranging from four to five years, except options issued in 2008 to acquire 11,578 shares that vested immediately.

The following table summarizes the Company's stock option activity:

	Number of Shares	Weighted average Exercise Price	Weighted Average Contractual Term (in years)	Aggregate Intrinsic Value (\$000)
Outstanding, beginning of period	121,405	\$ 24.14		
Granted	0	0.00		
Exercised	0	0.00		
Forfeited	0	0.00		
Expired	(18,255)	28.97		
Outstanding, March 31, 2014	103,150	\$ 23.28	2.70	\$ 0.00
Exercisable, March 31, 2014	88,633	\$ 23.49	2.50	\$ 0.00

Options have been adjusted to reflect a 4% stock dividend paid on July 1, 2013.

Total stock-based compensation expense for the three months ended March 31, 2014 and 2013 was \$6,000 and \$2,000, respectively. As of March 31, 2014, the total unrecognized compensation expense related to non-vested stock awards was \$44,000 and the related weighted average period over which it is expected to be recognized is approximately 1.6 years.

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**(10) Earnings (Loss) per Share**

Basic earnings (loss) per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding during the year. Diluted earnings (loss) per share gives effect to all dilutive potential common shares that were outstanding during the year. The calculations of basic and diluted earnings (loss) per share are as follows for the periods indicated:

(dollars in thousands, except per share data)	Three Months Ended March 31,	
	2014	2013
<b>Basic earnings (loss) per common share:</b>		
Net income (loss)	\$ 1,987	\$ (136)
Less:		
Preferred stock dividends and accretion of discount	0	295
Net income (loss) available to common shareholders	\$ 1,987	\$ (431)
<b>Basic earnings (loss) per share</b>	<b>\$ 0.39</b>	<b>\$ (0.09)</b>
<b>Diluted earnings (loss) per common share:</b>		
Net income (loss)	\$ 1,987	\$ (136)
Less:		
Preferred stock dividends and accretion of discount	0	295
Net income (loss) available to common shareholders	\$ 1,987	\$ (431)
Average shares outstanding	5,032,679	5,032,679
Effect of dilutive stock options	0	0
Average shares outstanding including dilutive stock options	5,032,679	5,032,679
<b>Diluted earnings (loss) per share</b>	<b>\$ 0.39</b>	<b>\$ (0.09)</b>

Under the treasury stock method, outstanding stock options are dilutive when the average market price of the Company's common stock, when combined with the effect of any unamortized compensation expense, exceeds the option price during the period, except when the Company has a loss from continuing operations available to common shareholders. In addition, proceeds from the assumed exercise of dilutive options along with the related tax benefit are assumed to be used to repurchase common shares at the average market price of such stock during the period.



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The following options to purchase shares during the dates indicated were not included in the respective computations of diluted earnings per share because the exercise price of the option, when combined with the effect of the unamortized compensation expense, was greater than the average market price of the common shares and were considered anti-dilutive.

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
Anti-dilutive shares - option shares	103,150	188,491
Anti-dilutive shares - warrant shares		298,618
<b>Total anti-dilutive shares</b>	<b>103,150</b>	<b>487,109</b>

**(11) Fair Value Measurements**

The Company uses fair value measurements to record fair value adjustments to certain financial and nonfinancial assets and liabilities. The FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for the measurement of fair value, and enhances disclosures about fair value measurements. The standard applies whenever other standards require (permit) assets or liabilities to be measured at fair value but does not expand the use of fair value in any new circumstances. In this standard, FASB clarified the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. In support of this principle, the standard establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. As of March 31, 2014 and December 31, 2013, respectively, there were no transfers into or out of Levels 1-3.

The fair value hierarchy is as follows:

Level 1 Inputs are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets and liabilities in active markets, such as interest rates and yield curves that are observable at commonly quoted intervals.

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Level 3 Inputs are unobservable inputs for the asset or liability and significant to the fair value. These may be internally developed using the Company's best information and assumptions that a market participant would consider.

ASC Topic 820 also provides guidance on determining fair value when the volume and level of activity for the asset or liability have significantly decreased and on identifying circumstances when a transaction may not be considered orderly.

The Company is required to disclose assets and liabilities measured at fair value on a recurring basis separate from those measured at fair value on a nonrecurring basis. Nonfinancial assets measured at fair value on a nonrecurring basis would include foreclosed real estate, long-lived assets, and core deposit intangible assets, which are reviewed when circumstances or other events indicate that impairment may have occurred.

### *Valuation Methods for Instruments Measured at Fair Value on a Recurring Basis*

Following is a description of the Company's valuation methodologies used for assets and liabilities recorded at fair value on a recurring basis:

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*Available-for-Sale Securities*

The fair value measurements of the Company's investment securities are determined by a third party pricing service which considers observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. The fair value measurements are subject to independent verification to another pricing source by management each quarter for reasonableness. Securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs.

*Mortgage Servicing Rights*

The fair value of mortgage servicing rights is based on the discounted value of estimated future cash flows utilizing contractual cash flows, servicing rate, constant prepayment rate, servicing cost, and discount rate factors. Accordingly, the fair value is estimated based on a valuation model that calculates the present value of estimated future net servicing income. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimates of prepayment speeds, market discount rates, cost to service, float earnings rates, and other ancillary income, including late fees. The valuation models estimate the present value of estimated future net servicing income. The Company classifies its servicing rights as Level 3.

(in thousands)	Fair Value	Fair Value Measurements		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>March 31, 2014</b>				
<b>Assets:</b>				
U.S. Treasury	\$ 1,001	\$ 1,001	\$ 0	\$ 0
Government sponsored enterprises	70,811	0	70,811	0
Asset-backed securities	109,375	0	109,375	0
Obligations of states and political subdivisions	32,040	0	32,040	0
Mortgage servicing rights	3,040	0	0	3,040
<b>Total</b>	\$ 216,267	\$ 1,001	\$ 212,226	\$ 3,040

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**December 31, 2013**

<b>Assets:</b>					
U.S. Treasury	\$	1,003	\$	1,003	\$ 0 \$ 0
Government sponsored enterprises		60,616		0	60,616 0
Asset-backed securities		110,373		0	110,373 0
Obligations of states and political subdivisions		33,993		0	33,993 0
Mortgage servicing rights		3,036		0	0 3,036
<b>Total</b>	\$	209,021	\$	1,003	\$ 204,982 \$ 3,036

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The changes in Level 3 assets and liabilities measured at fair value on a recurring basis are summarized as follows:

(in thousands)	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Mortgage Servicing Rights Three Months Ended March 31,			
	2014		2013	
Balance at beginning of period	\$	3,036	\$	2,549
Total gains or losses (realized/unrealized):				
Included in earnings		(46)		(57)
Included in other comprehensive income		0		0
Purchases		0		0
Sales		0		0
Issues		50		197
Settlements		0		0
Balance at end of period	\$	3,040	\$	2,689

Total gains for the three months ended included in earnings attributable to the change in unrealized gains or losses related to assets still held were \$106,000 and \$153,000 at March 31, 2014 and 2013, respectively.

**Quantitative Information about Level 3 Fair Value Measurements**

	Valuation Technique	Unobservable Inputs	Input Value Three Months Ended March 31,	
			2014	2013
Mortgage servicing rights	Discounted cash flows	Weighted average constant prepayment rate	9.07%	17.63%
		Weighted average discount rate	9.08%	8.03%
		Weighted average expected life (in years)	6.20	4.10

*Valuation methods for instruments measured at fair value on a nonrecurring basis*

Following is a description of the Company's valuation methodologies used for assets and liabilities recorded at fair value on a nonrecurring basis:

*Impaired Loans*

The Company does not record loans at fair value on a recurring basis other than loans that are considered impaired. The net carrying value of impaired loans is generally based on fair values of the underlying collateral obtained through independent appraisals or internal evaluations, or by discounting the total expected future cash flows. Once the fair value of the collateral has been determined and any impairment amount calculated, a specific reserve allocation is made. Because many of these inputs are not observable, the measurements are classified as Level 3. As of March 31, 2014, the Company identified \$14.7 million in impaired loans that had specific allowances for losses aggregating \$4.8 million. Related to these loans, there was \$1.1 million in charge-offs recorded during the three months ended March 31, 2014. As of March 31, 2013, the Company identified \$25.7 million in impaired loans that had specific allowances for losses aggregating \$4.1 million. Related to these loans, there was \$1.4 million in charge-offs recorded during the three months ended March 31, 2013.

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*Other Real Estate Owned and Repossessed Assets*

Other real estate owned and repossessed assets consisted of loan collateral that has been repossessed through foreclosure. This collateral is comprised of commercial and residential real estate and other non-real estate property, including autos, manufactured homes, and construction equipment. Other real estate owned assets are recorded as held for sale initially at the lower of the loan balance or fair value of the collateral less estimated selling costs. The Company relies on external appraisals and assessment of property values by internal staff. In the case of non-real estate collateral, reliance is placed on a variety of sources, including external estimates of value and judgment based on experience and expertise of internal specialists. Subsequent to foreclosure, valuations are updated periodically, and the assets may be written down to reflect a new cost basis. Because many of these inputs are not observable, the measurements are classified as Level 3.

(in thousands)	Total Fair Value	Fair Value Measurements Using			Total Gains (Losses)*
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>March 31, 2014</b>					
<b>Assets:</b>					
Impaired loans:					
Commercial, financial, & agricultural	\$ 1,668	\$ 0	\$ 0	\$ 1,668	\$ (103)
Real estate construction - residential	1,793	0	0	1,793	(60)
Real estate construction - commercial	67	0	0	67	(414)
Real estate mortgage - residential	3,559	0	0	3,559	(94)
Real estate mortgage - commercial	2,615	0	0	2,615	(365)
Consumer	265	0	0	265	(18)
Total	\$ 9,967	\$ 0	\$ 0	\$ 9,967	\$ (1,054)
Other real estate owned and repossessed assets	\$ 14,054	\$ 0	\$ 0	\$ 14,054	\$ (30)
<b>March 31, 2013</b>					
<b>Assets:</b>					
Impaired loans:					
Commercial, financial, & agricultural	\$ 737	\$ 0	\$ 0	\$ 737	\$ (10)
	1,959	0	0	1,959	(119)

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Real estate construction - residential									
Real estate construction - commercial	5,762	0	0	5,762	0				
Real estate mortgage - residential	2,774	0	0	2,774	(235)				
Real estate mortgage - commercial	10,368	0	0	10,368	(987)				
Consumer	38	0	0	38	0				
Total	\$ 21,638	\$ 0	\$ 0	\$ 21,638	\$ (1,351)				
Other real estate owned and repossessed assets	\$ 23,128	\$ 0	\$ 0	\$ 23,128	\$ (200)				

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\* Total gains (losses) reported for other real estate owned and repossessed assets includes charge-offs, valuation write downs, and net losses taken during the periods reported.



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**(12) Fair Value of Financial Instruments**

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

***Loans***

The fair values of loans are estimated by discounting the expected future cash flows using the current rates at which similar loans could be made to borrowers with similar credit ratings and for the same remaining maturities. The net carrying amount of impaired loans is generally based on the fair values of collateral obtained through independent appraisals or internal evaluations, or by discounting the total expected future cash flows. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC Topic 820.

***Investment Securities***

A detailed description of the fair value measurement of the debt instruments in the available-for-sale sections of the investment security portfolio is provided in the *Fair Value Measurement* section above. A schedule of investment securities by category and maturity is provided in the notes on *Investment Securities*.

***Federal Home Loan Bank (FHLB) Stock***

Ownership of equity securities of FHLB is restricted and there is no established market for their resale. The carrying amount is a reasonable estimate of fair value.

***Federal Funds Sold, Cash, and Due from Banks***

The carrying amounts of short-term federal funds sold and securities purchased under agreements to resell, interest earning deposits with banks, and cash and due from banks approximate fair value. Federal funds sold and securities purchased under agreements to resell classified as short-term generally mature in 90 days or less.

#### ***Mortgage Servicing Rights***

The fair value of mortgage servicing rights is based on the discounted value of estimated future cash flows utilizing contractual cash flows, servicing rate, constant prepayment rate, servicing cost, and discount rate factors. Accordingly, the fair value is estimated based on a valuation model that calculates the present value of estimated future net servicing income. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimates of prepayment speeds, market discount rates, cost to service, float earnings rates, and other ancillary income, including late fees.

#### ***Cash Surrender Value - Life Insurance***

The fair value of Bank owned life insurance (BOLI) approximates the carrying amount. Upon liquidation of these investments, the Company would receive the cash surrender value which equals the carrying amount.

#### ***Accrued Interest Receivable and Payable***

For accrued interest receivable and payable, the carrying amount is a reasonable estimate of fair value because of the short maturity for these financial instruments.

#### ***Deposits***

The fair value of deposits with no stated maturity, such as noninterest-bearing demand, NOW accounts, savings, and money market, is equal to the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

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***Securities Sold under Agreements to Repurchase and Interest-bearing Demand Notes to U.S. Treasury***

For securities sold under agreements to repurchase and interest-bearing demand notes to U.S. Treasury, the carrying amount is a reasonable estimate of fair value, as such instruments reprice in a short time period.

***Subordinated Notes and Other Borrowings***

The fair value of subordinated notes and other borrowings is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for other borrowed money of similar remaining maturities.

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A summary of the carrying amounts and fair values of the Company's financial instruments at March 31, 2014 and December 31, 2013 is as follows:

(in thousands)	March 31, 2014 Fair Value Measurements				
	March 31, 2014 Carrying Amount	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Net Significant Unobservable Inputs (Level 3)
<b>Assets:</b>					
Cash and due from banks	\$ 24,314	\$ 24,314	\$ 24,314	\$ 0	\$ 0
Federal funds sold and overnight interest-bearing deposits	16,920	16,920	16,920	0	0
Investment in available-for-sale securities	213,227	213,227	1,001	212,226	0
Loans, net	832,462	835,199	0	0	835,199
Investment in FHLB stock	2,315	2,315	0	2,315	0
Mortgage servicing rights	3,040	3,040	0	0	3,040
Cash surrender value - life insurance	2,233	2,233	0	2,233	0
Accrued interest receivable	4,441	4,441	4,441	0	0
	\$ 1,098,952	\$ 1,101,689	\$ 46,676	\$ 216,774	\$ 838,239
<b>Liabilities:</b>					
Deposits:					
Non-interest bearing demand	\$ 189,925	\$ 189,925	\$ 189,925	\$ 0	\$ 0
Savings, interest checking and money market	453,724	453,724	453,724	0	0
Time deposits	344,087	346,442	0	0	346,442
Federal funds purchased and securities sold under agreements to repurchase	20,761	20,761	20,761	0	0
Subordinated notes	49,486	34,081	0	34,081	0
Federal Home Loan Bank advances	24,000	25,261	0	25,261	0
Accrued interest payable	412	412	412	0	0
	\$ 1,082,395	\$ 1,070,606	\$ 664,822	\$ 59,342	\$ 346,442

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	December 31, 2013			
	December 31, 2013 Carrying Amount	Fair	Quoted Prices in Active Markets for Identical Assets	Fair Value Measurements
Other Observable Inputs				Net Significant Unobservable Inputs
(in thousands)				