Tableau Software Inc
Form 4
November 04, 2013

|  |  | OMB APPRROVAL |
| :---: | :---: | :---: |
|  | UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 | OMB Number: 3235-0287 |
| Check this box if no longer subject to |  | Expires: January 31, |
| subject to <br> Section 16. | SECURITIES | Estimated average |
| Form 4 or |  | $\text { response... } 0.5$ |
| Form 5 <br> obligations may continue. | Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section |  |
| See Instruction | 30(h) of the Investment Company Act of 1940 |  |
| 1(b). |  |  |

(Print or Type Responses)

| 1. Name and Address of Reporting Person *Conder Keenan Michael |  |  | 2. Issuer Name and Ticker or Trading Symbol | 5. Relationship of Reporting Person(s) to Issuer |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Tableau Software Inc [DATA] | (Check all applicable) |
| (Last) | (First) | (Middle) | 3. Date of Earliest Transaction (Month/Day/Year) | Director _ 10\% Owner |
| C/O TABLEAU SOFTWARE, <br> INC., 837 N. 34TH ST., SUITE 200 |  |  | 10/31/2013 | $\begin{gathered} \overline{\text { X_low) }} \text { Officer (give title } \overline{\text { below) }} \text { Other (specify } \\ \text { VP, GC \& Secretary } \end{gathered}$ |
| (Street) |  |  | 4. If Amendment, Date Original Filed(Month/Day/Year) | 6. Individual or Joint/Group Filing(Check Applicable Line) |
| SEATTLE, WA 98103 |  |  |  | _X_Form filed by One Reporting Person $\qquad$ Form filed by More than One Reporting Person |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline (City) \& (State) \& Zip) Tab \& \multicolumn{7}{|l|}{Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned} \\
\hline 1.Title of Security (Instr. 3) \& 2. Transaction Date (Month/Day/Year) \& 2A. Deemed Execution Date, if any (Month/Day/Year) \& \begin{tabular}{l}
3. \\
Transact Code (Instr. 8) \\
Code V
\end{tabular} \& \begin{tabular}{l}
4. Securi (A) or Di (Instr. 3, \\
Amount
\end{tabular} \& es Acq
posed
and 5

(A)
or

(D) \& \begin{tabular}{l}
quired of (D) \\
Price

 \& 

5. Amount of Securities \\
Beneficially Owned \\
Following Reported Transaction(s) (Instr. 3 and 4)

 \& 

6. \\
Ownership \\
Form: Direct \\
(D) or \\
Indirect (I) \\
(Instr. 4)

 \& 

7. Nature of Indirect \\
Beneficial \\
Ownership \\
(Instr. 4)
\end{tabular} \\

\hline | Class A |
| :--- |
| Common Stock | \& 10/31/2013 \& \& C \& \[

$$
\begin{aligned}
& 44,395 \\
& \text { (1) }
\end{aligned}
$$
\] \& A \& \$ 0 \& 44,395 \& D \& \\

\hline | Class A |
| :--- |
| Common Stock | \& 10/31/2013 \& \& S \& \[

$$
\begin{aligned}
& 6,051 \\
& \text { (2) }
\end{aligned}
$$

\] \& \& \[

$$
\begin{aligned}
& \$ \\
& 61.72 \\
& \text { (3) }
\end{aligned}
$$
\] \& 38,344 \& D \& \\

\hline | Class A |
| :--- |
| Common Stock | \& 10/31/2013 \& \& S \& \[

$$
\begin{aligned}
& 2,094 \\
& \text { (2) }
\end{aligned}
$$

\] \& \& \[

$$
\begin{aligned}
& \$ \\
& 62.37 \\
& \underline{(4)}
\end{aligned}
$$
\] \& 36,250 \& D \& \\

\hline
\end{tabular}

[^0] number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of | 2. | 3. Transaction Date | 3A. Deemed | 4. | 5. Number of | 6. Date Exercisable and | 7. Title and Amount |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Derivative | Conversion | (Month/Day/Year) | Execution Date, if | Transactionerivative | Expiration Date | Underlying Securitie |  |
| Security | or Exercise |  | any | (Month/Day/Year) | Code | Securities | (Instr. 8) |
| (Month/Day/Year) | Acquired (A) or |  | (Instr. 3 and 4) |  |  |  |  |
| (Instr. 3) | Price of |  |  |  | Disposed of (D) |  |  |
|  | Derivative <br> (Instr. 3, 4, and 5) |  |  |  |  |  |  |


|  |  | Date <br> Exercisable | Expiration <br> Date |
| :--- | :--- | :--- | :--- |
| Code V | (A) | (D) |  |

## Amoun

Stock

| Option (right to Buy) | \$ 7.17 | 10/31/2013 | M |  | 8,145 | (5) | 02/28/2022 | Class B <br> Common Stock | 8,14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Class B <br> Common Stock | (6) | 10/31/2013 | M | 8,145 |  | (6) | (7) | Class A <br> Common Stock | 8,14 |
| Class B <br> Common Stock | (6) | 10/31/2013 | C |  | 44,395 | (6) | (7) | Class A <br> Common Stock | 44,39 |

## Reporting Owners

Reporting Owner Name / Address

Relationships
Director 10\% Owner Officer Other
Conder Keenan Michael
C/O TABLEAU SOFTWARE, INC.
837 N. 34TH ST., SUITE 200
VP, GC \& Secretary
SEATTLE, WA 98103

## Signatures

/s/ Laura Hammond, Attorney-in-fact

11/04/2013
${ }_{-}^{* *}$ Signature of Reporting Person
Date

## Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
(1) Each share of Class A Common Stock was issued upon the conversion of one share of Class B Common Stock.


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(2) Shares sold pursuant to a 10b5-1 Plan.
(3) The shares were sold at prices ranging from $\$ 61.15$ to $\$ 62.11$. The reporting person will provide upon request to the SEC , the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
(4) The shares were sold at prices ranging from $\$ 62.15$ to $\$ 62.54$. The reporting person will provide upon request to the SEC , the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
(5) The option vests and becomes exercisable at a rate of $25 \%$ on the first anniversary of the vesting start date and the remainder will vest in equal monthly installments over the 36 months following such anniversary.

Each share of Class B Common Stock is convertible at any time at the option of the holder into one share of Class A Common Stock. In
(6) addition, each share of Class B Common Stock will convert automatically into one share of Class A Common Stock upon any transfer, whether or not for value and whether voluntary or involuntary or by operation of law, except for certain transfers described in the issuer's amended and restated certificate of incorporation, including, without limitation, certain transfers for tax and estate planning purposes.
(7) Not applicable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.


[^0]:    Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

