GENWORTH FINANCIAL INC Form 10-Q April 29, 2016 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

OR

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-32195

## **GENWORTH FINANCIAL, INC.**

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of 80-0873306 (I.R.S. Employer

**Identification Number**)

# Incorporation or Organization) 6620 West Broad Street

Richmond, Virginia (Address of Principal Executive Offices) 23230

(Zip Code)

(804) 281-6000

#### (Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

 Large accelerated filer x
 Accelerated filer "

 Non-accelerated filer "
 Smaller reporting company "

 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of April 21, 2016, 498,470,047 shares of Class A Common Stock, par value \$0.001 per share, were outstanding.

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#### PART I FINANCIAL INFORMATION

#### Item 1. Financial Statements

# GENWORTH FINANCIAL, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

# (Amounts in millions, except per share amounts)

	larch 31, 2016 naudited)	Dec	ember 31, 2015
Assets			
Investments:			
Fixed maturity securities available-for-sale, at fair value	\$ 60,290	\$	58,197
Equity securities available-for-sale, at fair value	431		310
Commercial mortgage loans	6,179		6,170
Restricted commercial mortgage loans related to securitization entities	155		161
Policy loans	1,565		1,568
Other invested assets	2,923		2,309
Restricted other invested assets related to securitization entities, at fair value	422		413
Total investments	71,965		69,128
Cash and cash equivalents	4,043		5,965
Accrued investment income	720		653
Deferred acquisition costs	4,235		4,398
Intangible assets and goodwill	291		357
Reinsurance recoverable	17,587		17,245
Other assets	577		520
Deferred tax asset			155
Separate account assets	7,624		7,883
Assets held for sale	131		127
Total assets	\$ 107,173	\$	106,431
Liabilities and equity			
Liabilities:			
Future policy benefits	\$ 36,776	\$	36,475
Policyholder account balances	26,354		26,209
Liability for policy and contract claims	8,177		8,095
Unearned premiums	3,378		3,308
Other liabilities (\$42 and \$46 of other liabilities are related to securitization			
entities)	3,596		3,004
Borrowings related to securitization entities (\$85 and \$81 are at fair value)	173		179

Non-recourse funding obligations	310	1,920
Long-term borrowings	4,232	4,570
Deferred tax liability	449	24
Separate account liabilities	7,624	7,883
Liabilities held for sale	131	127
Total liabilities	91,200	91,794
Commitments and contingencies		
Equity:		
Class A common stock, \$0.001 par value; 1.5 billion shares authorized;		
587 million and 586 million shares issued as of March 31, 2016 and		
December 31, 2015, respectively; 498 million shares outstanding as of		
March 31, 2016 and December 31, 2015	1	1
Additional paid-in capital	11,952	11,949
Accumulated other comprehensive income (loss):		
Net unrealized investment gains (losses):		
Net unrealized gains (losses) on securities not other-than-temporarily impaired	2,043	1,236
Net unrealized gains (losses) on other-than-temporarily impaired securities	14	18
Net unrealized investment gains (losses)	2,057	1,254
Derivatives qualifying as hedges	2,302	2,045
Foreign currency translation and other adjustments	(174)	(289)
Tetal accumulated other communications in some (loss)	4 105	2 010
Total accumulated other comprehensive income (loss)	4,185 617	3,010 564
Retained earnings Treasury stock, at cost (88 million shares as of March 31, 2016 and	017	304
December 31, 2015)	(2,700)	(2,700)
December 51, 2015)	(2,700)	(2,700)
Total Genworth Financial, Inc. s stockholders equity	14,055	12,824
Noncontrolling interests	1,918	1,813
	1,710	1,015
Total equity	15,973	14,637
	10,770	1,007
Total liabilities and equity	\$ 107,173	\$ 106,431
1 2	,	, -

See Notes to Condensed Consolidated Financial Statements

# **GENWORTH FINANCIAL, INC.**

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

# (Amounts in millions, except per share amounts)

(Unaudited)

	Three months en March 31,			
Revenues:		2016	2	015
Premiums	\$	794	¢	1,143
Net investment income	φ	789	φ	781
Net investment gains (losses)		(19)		(16)
Policy fees and other income		221		227
		221		221
Total revenues		1,785		2,135
Benefits and expenses:				
Benefits and other changes in policy reserves		860		1,192
Interest credited		177		180
Acquisition and operating expenses, net of deferrals		394		267
Amortization of deferred acquisition costs and intangibles		99		95
Interest expense		105		107
Total benefits and expenses		1,635		1,841
Income before income taxes		150		294
Provision for income taxes		23		91
Income from continuing operations		127		203
Income (loss) from discontinued operations, net of taxes		(19)		1
Net income		108		204
Less: net income attributable to noncontrolling interests		55		50
		00		00
Net income available to Genworth Financial, Inc. s common stockholders	\$	53	\$	154
Income from continuing operations available to Genworth Financial, Inc. s common stockholders per common share:				
Basic	\$	0.14	\$	0.31
Dasic	Ф	0.14	Ф	0.31
Diluted	\$	0.14	\$	0.31

Net income available to Genworth Financial, Inc. s common stockholders per common share:

Basic	\$ 0.11	\$ 0.31
Diluted	\$ 0.11	\$ 0.31
Weighted-average common shares outstanding:		
Basic	498.0	497.0
Diluted	499.4	498.9
Supplemental disclosures:		
Total other-than-temporary impairments	\$ (11)	\$ (3)
Portion of other-than-temporary impairments included in other comprehensive income (loss)		
Net other-than-temporary impairments	(11)	(3)
Other investments gains (losses)	(8)	(13)
Total net investment gains (losses)	\$ (19)	\$ (16)

See Notes to Condensed Consolidated Financial Statements

# GENWORTH FINANCIAL, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Amounts in millions)

# (Unaudited)

	Three mo Mar	nths e ch 31,	
	2016	2	015
Net income	\$ 108	\$	204
Other comprehensive income (loss), net of taxes:			
Net unrealized gains (losses) on securities not other-than-temporarily impaired	807		323
Net unrealized gains (losses) on other-than-temporarily impaired securities	(4)		2
Derivatives qualifying as hedges	257		177
Foreign currency translation and other adjustments	216		(370)
Total other comprehensive income (loss)	1,276		132
Total comprehensive income (loss)	1,384		336
Less: comprehensive income attributable to noncontrolling interests	156		(64)
· · ·			
Total comprehensive income (loss) available to Genworth Financial, Inc. s common			
stockholders	\$ 1,228	\$	400
	-		
See Notes to Condensed Consolidated Financial Statements			

# **GENWORTH FINANCIAL, INC.**

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

# (Amounts in millions)

# (Unaudited)

	Com				omp	umulate other orehensiv ncome	ve	etained		easury tock, at	Ge Fi	Total enworth nancial, Inc. s ckholde <b>r</b>	anc	ontrollin	σ Total
		ock	-	apital		(loss)		rnings	(	cost		equity		terests	equity
Balances as of December 31, 2015	\$	1		11,949	\$	3,010	\$	564	\$ (	(2,700)		12,824	\$	1,813	\$ 14,637
Comprehensive income (loss):															
Net income								53				53		55	108
Other comprehensive income (loss), net of taxes						1,175						1,175		101	1,276
Total comprehensive income (loss)												1,228		156	1,384
Dividends to noncontrolling interests Stock-based														(52)	(52)
compensation expense and exercises and other				3								3		1	4
Balances as of March 3 2016	1, \$	1	\$	11,952	\$	4,185	\$	617	\$ (	(2,700)	\$	14,055	\$	1,918	\$ 15,973
Balances as of December 31, 2014	\$	1	\$	11,997	\$	4,446	\$	1,179	\$ (	(2,700)	\$	14,923	\$	1,874	\$ 16,797
Comprehensive income (loss):															
Net income								154				154		50	204
Other comprehensive															
income (loss), net of taxes						246						246		(114)	132
												400		(64)	336

Total comprehensive income (loss)									
Dividends to									
noncontrolling interests Stock-based								(54)	(54)
compensation expense									
and exercises and other		1				1		1	2
Balances as of March 31, 2015	\$ 1	\$ 11,998	\$ 4,692	\$ 1,333	\$ (2,700)	\$ 15 324	\$	1,757	\$ 17,081
2010		tes to Co	,				Ŧ	1,707	\$ 17,001

# **GENWORTH FINANCIAL, INC.**

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Amounts in millions)

# (Unaudited)

	Marc	· · ·
	2016	2015
Cash flows from operating activities:	¢ 100	¢ 204
Net income	\$ 108	\$ 204
Less (income) loss from discontinued operations, net of taxes	19	(1)
Adjustments to reconcile net income to net cash from operating activities:		
Gain on sale of subsidiary	(20)	
Amortization of fixed maturity securities discounts and premiums and limited partnerships	(38)	(21)
Net investment losses (gains)	19	16
Charges assessed to policyholders	(191)	(196)
Acquisition costs deferred	(50)	(86)
Amortization of deferred acquisition costs and intangibles	99	95
Deferred income taxes	7	25
Net increase (decrease) in trading securities, held-for-sale investments and derivative		
instruments	21	18
Stock-based compensation expense	7	(3)
Change in certain assets and liabilities:		
Accrued investment income and other assets	(159)	(25)
Insurance reserves	36	443
Current tax liabilities	(8)	(9)
Other liabilities, policy and contract claims and other policy-related balances	406	202
Cash from operating activities held for sale		(38)
Net cash from operating activities	256	624
Cash flows from investing activities:		
Proceeds from maturities and repayments of investments:		
Fixed maturity securities	840	1,089
Commercial mortgage loans	192	198
Restricted commercial mortgage loans related to securitization entities	6	13
Proceeds from sales of investments:		
Fixed maturity and equity securities	905	418
Purchases and originations of investments:		
Fixed maturity and equity securities	(2,042)	(1,802)
Commercial mortgage loans	(200)	(247)
Other invested assets, net	34	(89)
Policy loans, net	10	

Cash from investing activities held for sale		54
Net cash from investing activities	(255)	(366)
Cash flows from financing activities:		
Deposits to universal life and investment contracts	571	630
Withdrawals from universal life and investment contracts	(517)	(527)
Redemption of non-recourse funding obligations	(1,620)	(13)
Repayment and repurchase of long-term debt	(326)	
Repayment of borrowings related to securitization entities	(10)	(11)
Dividends paid to noncontrolling interests	(52)	(54)
Other, net	13	37
Cash from financing activities held for sale		(27)
Net cash from financing activities	(1,941)	35
Effect of exchange rate changes on cash and cash equivalents (includes \$ and \$(4) related to businesses held for sale)	31	(53)
Net change in cash and cash equivalents	(1,909)	240
Cash and cash equivalents at beginning of period	5,993	4,918
Cash and cash equivalents at end of period	4,084	5,158
Less cash and cash equivalents held for sale at end of period	41	221
Cash and cash equivalents of continuing operations at end of period	\$ 4,043	\$ 4,937

See Notes to Condensed Consolidated Financial Statements

#### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

#### (1) Formation of Genworth and Basis of Presentation

Genworth Holdings, Inc. (Genworth Holdings) (formerly known as Genworth Financial, Inc.) was incorporated in Delaware in 2003 in preparation for an initial public offering of Genworth common stock, which was completed on May 28, 2004. On April 1, 2013, Genworth Holdings completed a holding company reorganization pursuant to which Genworth Holdings became a direct, 100% owned subsidiary of a new public holding company that it had formed. The new public holding company was incorporated in Delaware on December 5, 2012, in connection with the reorganization, and was renamed Genworth Financial, Inc. (Genworth Financial) upon the completion of the reorganization.

The accompanying unaudited condensed financial statements include on a consolidated basis the accounts of Genworth Financial and the affiliate companies in which it holds a majority voting interest or where it is the primary beneficiary of a variable interest entity (VIE). All intercompany accounts and transactions have been eliminated in consolidation.

References to Genworth, the Company, we or our in the accompanying condensed consolidated financial statement and these notes thereto are, unless the context otherwise requires, to Genworth Financial on a consolidated basis.

We operate our business through the following five operating segments:

**U.S.** *Mortgage Insurance.* In the United States, we offer mortgage insurance products predominantly insuring prime-based, individually underwritten residential mortgage loans (flow mortgage insurance). We selectively provide mortgage insurance on a bulk basis (bulk mortgage insurance) with essentially all of our bulk writings being prime-based.

*Canada Mortgage Insurance.* We offer flow mortgage insurance and also provide bulk mortgage insurance that aids in the sale of mortgages to the capital markets and helps lenders manage capital and risk in Canada.

*Australia Mortgage Insurance.* In Australia, we offer flow mortgage insurance and selectively provide bulk mortgage insurance that aids in the sale of mortgages to the capital markets and helps lenders manage capital and risk.

*U.S. Life Insurance.* We offer long-term care insurance products as well as service traditional life insurance and fixed annuity products in the United States.

*Runoff.* The Runoff segment includes the results of non-strategic products which are no longer actively sold. Our non-strategic products primarily include our variable annuity, variable life insurance, institutional, corporate-owned life insurance and other accident and health insurance products. Institutional products consist of: funding agreements, funding agreements backing notes and guaranteed investment contracts. We no longer offer retail and group variable annuities but continue to service our existing blocks of business.

In addition to our five operating business segments, we also have Corporate and Other activities which include debt financing expenses that are incurred at the Genworth Holdings level, unallocated corporate income and expenses, eliminations of inter-segment transactions and the results of other businesses that are managed outside of our operating segments, including certain smaller international mortgage insurance businesses and discontinued operations.

#### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

On December 1, 2015, we completed the sale of our lifestyle protection insurance business, which had previously been designated as a non-core business. Prior to its sale, our lifestyle protection insurance business was reported as discontinued operations and its financial position, results of operations and cash flows were separately reported for all periods presented. All prior periods reflected herein have been re-presented on this basis. See note 12 for additional information.

On October 27, 2015, we announced that Genworth Mortgage Insurance Company (GMICO), our wholly-owned indirect subsidiary, entered into an agreement to sell our European mortgage insurance business. As the held-for-sale criteria were satisfied during the fourth quarter of 2015, our European mortgage insurance business, included in Corporate and Other activities, has been reported as held for sale and its financial position is separately reported for all periods presented. All prior periods reflected herein have been re-presented on this basis. See note 12 for additional information.

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) and rules and regulations of the U.S. Securities and Exchange Commission (SEC). Preparing financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect reported amounts and related disclosures. Actual results could differ from those estimates. These unaudited condensed consolidated financial statements include all adjustments (including normal recurring adjustments) considered necessary by management to present a fair statement of the financial position, results of operations and cash flows for the periods presented. The results reported in these unaudited condensed consolidated financial statements included herein should be read in consolidated financial statements and related notes contained in our 2015 Annual Report on Form 10-K. Certain prior year amounts have been reclassified to conform to the current year presentation.

We have revised our condensed consolidated statement of cash flows previously reported in our Quarterly Report on Form 10-Q for the three months ended March 31, 2015 to reflect a correction related to the calculation of the change in reinsurance recoverable that impacted the lines insurance reserves and other liabilities, policy and contract claims and other policy-related balances. As a result, the change in insurance reserves decreased by \$171 million and the change in other liabilities, policy and contract claims and other policy-related balances increased by \$171 million. The revisions had no impact on net cash flows from operating activities or the total change in cash and cash equivalents within our condensed consolidated statement of cash flows. Additionally, there was no impact on our unaudited condensed consolidated statement of income.

## (2) Accounting Changes

## Accounting Pronouncement Recently Adopted

On January 1, 2016, we adopted new accounting guidance related to consolidation. The new guidance primarily impacts limited partnerships and similar legal entities, evaluation of fees paid to a decision maker as a variable

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interest, the effect of fee arrangements and related parties on the primary beneficiary determination and certain investment funds. The adoption of this new guidance did not have a material impact on our consolidated financial statements.

#### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

Accounting Pronouncements Not Yet Adopted

In March 2016, the Financial Accounting Standards Board (the FASB) issued new accounting guidance related to the accounting for stock compensation. The guidance primarily simplifies the accounting for employee share-based payment transactions, including a new requirement to record all of the income tax effects at settlement or expiration through the income statement, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The guidance is effective for us on January 1, 2017, with early adoption permitted. We are in the process of determining the impact from this guidance on our consolidated financial statements.

In March 2016, the FASB issued new accounting guidance related to transition to the equity method of accounting. The guidance eliminates the retrospective application of the equity method of accounting when obtaining significant influence over a previously held investment. The guidance requires that an entity that has an available-for-sale equity security that becomes qualified for the equity method of accounting recognize through earnings the unrealized holding gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method. The guidance is effective for us on January 1, 2017, with early adoption permitted. We do not expect any significant impact from this guidance on our consolidated financial statements.

In March 2016, the FASB issued new accounting guidance related to the assessment of contingent put and call options in debt instruments. The guidance clarifies the requirements for assessing whether contingent call (put) options that can accelerate the payment of principal on debt instruments are clearly and closely related to their debt hosts. An entity performing the assessment under the amendments in this update is required to assess the embedded call (put) options solely in accordance with the four-step decision sequence. The guidance is effective for us on January 1, 2017, with early adoption permitted. We are in the process of determining the impact from this guidance on our consolidated financial statements.

In March 2016, the FASB issued new accounting guidance related to the effect of derivative contract novations on existing hedge accounting relationships. The guidance clarifies that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument does not, in and of itself, require dedesignation of that hedging relationship provided that all other hedge accounting criteria continue to be met. The guidance is effective for us on January 1, 2017, with early adoption permitted. This guidance is consistent with our accounting for derivative contract novations and, accordingly, we do not expect any impact on our consolidated financial statements.

In February 2016, the FASB issued new accounting guidance related to the accounting for leases. The new guidance generally requires lessees to recognize both a right-to-use asset and a corresponding liability on the balance sheet. The guidance is effective for us on January 1, 2019, with early adoption permitted. We are still in the process of evaluating the impact this guidance will have on our consolidated financial statements.

#### **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

# (3) Earnings (Loss) Per Share

Basic and diluted earnings (loss) per share are calculated by dividing each income (loss) category presented below by the weighted-average basic and diluted common shares outstanding for the periods indicated:

	Th		nths ended ch 31,				
(Amounts in millions, except per share amounts)	2	2016	2	2015			
Weighted-average shares used in basic earnings (loss) per common							
share calculations		498.0		497.0			
Potentially dilutive securities:							
Stock options, restricted stock units and stock appreciation rights		1.4		1.9			
Weighted-average shares used in diluted earnings (loss) per common share calculations		499.4		498.9			
Income from continuing operations:							
Income from continuing operations	\$	127	\$	203			
Less: income from continuing operations attributable to noncontrolling interests		55		50			
Income from continuing operations available to Genworth Financial, Inc. s common stockholders	\$	72	\$	153			
Basic per common share	\$	0.14	\$	0.31			
Diluted per common share	\$	0.14	\$	0.31			
Income (loss) from discontinued operations:							
Income (loss) from discontinued operations, net of taxes	\$	(19)	\$	1			
Less: income from discontinued operations, net of taxes, attributable to noncontrolling interests							
Income (loss) from discontinued operations, net of taxes, available to Genworth Financial, Inc. s common stockholders	\$	(19)	\$	1			
Basic per common share	\$	(0.04)	\$				

Diluted per common share	\$ (0.04)	\$
Net income:		
Income from continuing operations	\$ 127	\$ 203
Income (loss) from discontinued operations, net of taxes	(19)	1
Net income	108	204
Less: net income attributable to noncontrolling interests	55	50
ç		
Net income available to Genworth Financial, Inc. s common stockholders	\$ 53	\$ 154
Basic per common share	\$ 0.11	\$ 0.31
Diluted per common share	\$ 0.11	\$ 0.31
-		

#### **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

#### (4) Investments

#### (a) Net Investment Income

Sources of net investment income were as follows for the periods indicated:

		onths ended rch 31,	
(Amounts in millions)	2016	2015	
Fixed maturity securities taxable	\$ 641	\$ 632	
Fixed maturity securities non-taxable	3	3	
Commercial mortgage loans	81	85	
Restricted commercial mortgage loans related to			
securitization entities	2	4	
Equity securities	5	4	
Other invested assets	38	40	
Restricted other invested assets related to securitization			
entities	2	1	
Policy loans	35	33	
Cash, cash equivalents and short-term investments	5	3	
Gross investment income before expenses and fees	812	805	
Expenses and fees	(23)	(24)	
Net investment income	\$ 789	\$ 781	

#### (b) Net Investment Gains (Losses)

The following table sets forth net investment gains (losses) for the periods indicated:

	Three mor	nths ended	
	Marc	h 31,	
(Amounts in millions)	2016	2015	
Available-for-sale securities:			
Realized gains	\$ 16	\$ 15	
Realized losses	(23)	(12)	

Net realized gains (losses) on available-for-sale securities	(7)	3
Impairments:		
Total other-than-temporary impairments	(11)	(3)
Portion of other-than-temporary impairments included in		
other comprehensive income (loss)		
Net other-than-temporary impairments	(11)	(3)
Trading securities	28	6
Commercial mortgage loans	1	2
Net gains (losses) related to securitization entities	8	8
Derivative instruments (1)	(38)	(32)
Net investment gains (losses)	\$ (19)	\$ (16)

<sup>(1)</sup> See note 5 for additional information on the impact of derivative instruments included in net investment gains (losses).

#### **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

We generally intend to hold securities in unrealized loss positions until they recover. However, from time to time, our intent on an individual security may change, based upon market or other unforeseen developments. In such instances, we sell securities in the ordinary course of managing our portfolio to meet diversification, credit quality, yield and liquidity requirements. If a loss is recognized from a sale subsequent to a balance sheet date due to these unexpected developments, the loss is recognized in the period in which we determined that we have the intent to sell the securities or it is more likely than not that we will be required to sell the securities prior to recovery. The aggregate fair value of securities sold at a loss during the three months ended March 31, 2016 and 2015 was \$240 million and \$139 million, respectively, which was approximately 91% and 93%, respectively, of book value.

The following represents the activity for credit losses recognized in net income on debt securities where an other-than-temporary impairment was identified and a portion of other-than-temporary impairments was included in other comprehensive income (loss) (OCI) as of and for the three months ended March 31:

(Amounts in millions)	2016	2015
Beginning balance	\$ 64	\$ 83
Reductions:		
Securities sold, paid down or disposed	(1)	(5)
Ending balance	\$ 63	\$ 78

#### (c) Unrealized Investment Gains and Losses

Net unrealized gains and losses on available-for-sale investment securities reflected as a separate component of accumulated other comprehensive income (loss) were as follows as of the dates indicated:

(Amounts in millions)	Marc	h 31, 2016	Decemb	oer 31, 2015
Net unrealized gains (losses) on				
investment securities:				
Fixed maturity securities	\$	4,767	\$	3,140
Equity securities		(23)		(10)
Subtotal		4,744		3,130
Adjustments to deferred acquisition				
costs, present value of future profits,				
sales inducements and benefit reserves		(1,439)		(1,070)
Income taxes, net		(1,153)		(711)

Net unrealized investment gains (losses)	2,152	1,349
Less: net unrealized investment gains		
(losses) attributable to noncontrolling		
interests	95	95
Net unrealized investment gains (losses)		
attributable to Genworth Financial, Inc.	\$ 2,057	\$ 1,254

# **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The change in net unrealized gains (losses) on available-for-sale investment securities reported in accumulated other comprehensive income (loss) was as follows as of and for the three months ended March 31:

(Amounts in millions)	2016	2015
Beginning balance	\$1,254	\$ 2,453
Unrealized gains (losses) arising during the period:		
Unrealized gains (losses) on investment securities	1,596	943
Adjustment to deferred acquisition costs	(142)	(98)
Adjustment to present value of future profits	(34)	(20)
Adjustment to sales inducements	(19)	(15)
Adjustment to benefit reserves	(174)	(323)
Provision for income taxes	(436)	(162)
Change in unrealized gains (losses) on investment securities	791	325
Reclassification adjustments to net investment (gains) losses, net of taxes of \$(6) and \$	12	
Change in net unrealized investment gains (losses)	803	325
Less: change in net unrealized investment gains (losses) attributable to noncontrolling interests		30
Ending balance	\$2,057	\$2,748

#### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

(d) Fixed Maturity and Equity Securities

As of March 31, 2016, the amortized cost or cost, gross unrealized gains (losses) and fair value of our fixed maturity and equity securities classified as available-for-sale were as follows:

		ga ot other-tha				
(Amounts in millions)	cost or cost		temporarily impaired		temporarily	Fair value
Fixed maturity securities:	COSL	mparreu	mparreu	Impaireu	impaireu	value
U.S. government, agencies and						
government-sponsored enterprises	\$ 5,389	\$1,135	\$	\$	\$	\$ 6,524
State and political subdivisions	\$ 5,389 2,272	\$1,155 262	φ	ф (17)	ψ	\$ 0,524 2,517
Non-U.S. government	1,944	138		(17) (2)		2,080
U.S. corporate:	1,744	150		(2)		2,000
Utilities	3,752	530		(13)		4,269
Energy	2,193	85		(11)		2,164
Finance and insurance	5,357	476	10	(114)		5,815
Consumer non-cyclical	3,838	522	10	(6)		4,354
Technology and communications	2,147	175		(22)		2,300
Industrial	1,165	82		(22)		1,225
Capital goods	1,801	254		(5)		2,050
Consumer cyclical	1,568	135		(11)		1,692
Transportation	1,035	105		(8)		1,132
Other	362	29		(3)		388
Total U.S. corporate	23,218	2,393	10	(232)		25,389
Non-U.S. corporate:						
Utilities	1,038	56		(10)		1,084
Energy	1,459	48		(70)		1,437
Finance and insurance	2,471	154		(6)		2,619
Consumer non-cyclical	735	36		(5)		766
Technology and communications	994	59		(14)		1,039
Industrial	1,047	32		(45)		1,034
Capital goods	594	31		(15)		610
Consumer cyclical	538	10		(4)		544

Transportation	561	62		(3)			620
Other	2,669	224		(17)			2,876
Total non-U.S. corporate	12,106	712		(189)			12,629
Residential mortgage-backed	4,716	403	9	(6)			5,122
Commercial mortgage-backed	2,588	133	3	(10)	(	1)	2,713
Other asset-backed	3,381	12	1	(78)			3,316
Total fixed maturity securities	55,614	5,188	23	(534)	(	1)	60,290
Equity securities	461	12		(42)			431
Total available-for-sale securities	\$ 56,075	\$ 5,200	\$ 23	\$ (576)	\$ (	1)	\$60,721

# **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

As of December 31, 2015, the amortized cost or cost, gross unrealized gains (losses) and fair value of our fixed maturity and equity securities classified as available-for-sale were as follows:

	Gross unrealized gains Gross unrealized losses AmortizedNot other-thatOther-thatNot other-than-Other-than- cost or temporarilytemporarily temporarily temporarily								Fair	
(Amounts in millions)		ost	-	baired	-	aired	-	paired	impaired	value
Fixed maturity securities:								L	•	
U.S. government, agencies and										
government-sponsored enterprises	\$	5,487	\$	732	\$		\$	(16)	\$	\$ 6,203
State and political subdivisions		2,287		181				(30)		2,438
Non-U.S. government		1,910		110				(5)		2,015
U.S. corporate:										
Utilities		3,355		364				(26)		3,693
Energy		2,560		103				(162)		2,501
Finance and insurance		5,268		392		15		(43)		5,632
Consumer non-cyclical		3,755		371				(30)		4,096
Technology and communications		2,108		123				(38)		2,193
Industrial		1,164		53				(44)		1,173
Capital goods		1,774		188				(12)		1,950
Consumer cyclical		1,602		95				(22)		1,675
Transportation		1,023		75				(12)		1,086
Other		385		22				(5)		402
Total U.S. corporate	2	2,994		1,786		15		(394)		24,401
Non-U.S. corporate:										
Utilities		815		37				(9)		843
Energy		1,700		64				(78)		1,686
Finance and insurance		2,327		152		2		(8)		2,473
Consumer non-cyclical		746		24				(18)		752
Technology and communications		978		36				(26)		988
Industrial		1,063		19				(96)		986
Capital goods		602		19				(17)		604
Consumer cyclical		522		8				(4)		526
Transportation		559		52				(6)		605
Other		2,574		187				(25)		2,736

Total non-U.S. corporate	11,886	598	: :	2	(287)	12,199
Residential mortgage-backed	4,777	330	1	1	(17)	5,101
Commercial mortgage-backed	2,492	84		3	(20)	2,559
Other asset-backed	3,328	11		1	(59)	3,281
Total fixed maturity securities	55,161	3,832	3	2	(828)	58,197
Equity securities	325	8			(23)	310
Total available-for-sale securities	\$ 55,486	\$3,840	\$ 3	2 \$	6 (851)	\$ \$ 58,507

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following table presents the gross unrealized losses and fair values of our investment securities, aggregated by investment type and length of time that individual investment securities have been in a continuous unrealized loss position, as of March 31, 2016:

	Less than 12 months Gross Fair unrealize <b>N</b> umber of			ι	12 months or more Gross unrealized Fair losses Number of Fair				Total Gross unrealized losses Number of		
(Dollar amounts in millions)	value		securities				es value	(1)	securities		
Description of Securities											
Fixed maturity securities:											
State and political subdivisions	\$	\$		\$ 202	\$ (17)	19	\$ 202	\$ (17)	19		
Non-U.S. government	93	(2)	17				93	(2)	17		
U.S. corporate	2,610	(141)	344	1,203	(91)	167	3,813	(232)	511		
Non-U.S. corporate	1,665	(87)	209	700	(102)	102	2,365	(189)	311		
Residential mortgage-backed	349	(2)	48	104	(4)	35	453	(6)	83		
Commercial mortgage-backed	331	(8)	58	113	(3)	23	444	(11)	81		
Other asset-backed	1,741	(36)	320	368	(42)	63	2,109	(78)	383		
Subtotal, fixed maturity securities	6,789	(276)	996	2,690	(259)	409	9,479	(535)	1,405		
Equity securities	136	(25)		59	(17)	29	195	(42)	199		
Total for securities in an unrealized loss position	\$ 6,925	\$ (301)		\$ 2,749	\$ (276)		\$ 9,674				
% Below cost fixed maturity securities:											
<20% Below cost	\$6,677	\$ (229)	974	\$2,410	\$ (127)	362	\$9,087	\$ (356)	1,336		
20%-50% Below cost	110	(44)	19	272	(120)	43	382	(164)	62		
>50% Below cost	2	(3)	3	8	(12)	4	10	(15)	7		
Total fixed maturity securities	6,789	(276)	996	2,690	(259)	409	9,479	(535)	1,405		
% Below cost equity securities:											
<20% Below cost	83	(7)		12		6	95	(7)	158		
20%-50% Below cost	53	(18)	18	47	(17)	23	100	(35)	41		

Ec	lgar Filing:	GENWOF	RTH FIN	ANCIAL	INC - For	m 10-C	2		
Total equity securities	136	(25)	170	59	(17)	29	195	(42)	199
Total for securities in an unrealized loss position	\$6,925	\$ (301)	1,166	\$ 2,749	\$ (276)	438	\$ 9,674	\$ (577)	1,604
Investment grade	\$ 5,974	\$ (207)	892	\$2,362	\$ (172)	357	\$8,336	\$ (379)	1,249
Below investment grade <sup>(2)</sup>	951	(94)	274	387	(104)	81	1,338	(198)	355
Total for securities in an unrealized loss position	\$6,925	\$ (301)	1,166	\$ 2,749	\$ (276)	438	\$ 9,674	\$ (577)	1,604

(1) Amounts included \$1 million of unrealized losses on other-than-temporarily impaired securities.

<sup>(2)</sup> Amounts that have been in a continuous unrealized loss position for 12 months or more included \$1 million of unrealized losses on other-than-temporarily impaired securities.

## **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following table presents the gross unrealized losses and fair values of our corporate securities, aggregated by investment type and length of time that individual investment securities have been in a continuous unrealized loss position, based on industry, as of March 31, 2016:

		than 12 r Gross unrealize			onths or Gross unrealize		of Fair	Total Gross unrealize <b>X</b>	Jumber of
(Dollar amounts in millions)	value	losses	securitie	es value	losses	securitie	s value	losses a	securities
Description of Securities									
U.S. corporate:									
Utilities	\$ 214	\$ (9	) 31	\$ 101	\$ (4)	16	\$ 315	\$ (13)	47
Energy	961	(83	) 131	171	(31)	27	1,132	(114)	158
Finance and insurance	489	(9	) 55	322	(19)	41	811	(28)	96
Consumer non-cyclical	128	(2	) 16	124	(4)	20	252	(6)	36
Technology and communications	268	(13	) 36	133	(9)	18	401	(22)	54
Industrial	195	(12	) 24	102	(10)	17	297	(22)	41
Capital goods	52	(2	) 11	61	(3)	8	113	(5)	19
Consumer cyclical	173	(7	) 22	102	(4)	12	275	(11)	34
Transportation	83	(2	) 15	78	(6)	7	161	(8)	22
Other	47	(2	) 3	9	(1)	1	56	(3)	4
Subtotal, U.S. corporate securities	2,610	(141	) 344	1,203	(91)	167	3,813	(232)	511
Non-U.S. corporate: Utilities	122	(7	) 18	31	(2)	4	153	(10)	22
	420	(7 (38	· · · · · · · · · · · · · · · · · · ·		(3)		549	(10)	66
Energy			·	129	. ,		349	. ,	
Finance and insurance	244 88	(2	·	81	(4)			(6)	48
Consumer non-cyclical	88 160	(2		95 45	~ /		183 205	(5)	17 22
Technology and communications		(5	/		( )			(14)	
Industrial	282 68	(19	·	163 41	· · ·		445	(45)	65
Capital goods		(5	,	41	(10)	/	109	(15)	17
Consumer cyclical	94	(4		21	(1)	2	94	( )	10
Transportation	77	(2		21	(1)		98	(3)	14
Other	110	(3	) 16	94	(14)	14	204	(17)	30
Subtotal, non-U.S. corporate									
securities	1,665	(87	) 209	700	(102)	102	2,365	(189)	311

Total for corporate securities in an				
unrealized loss position	\$4,275 \$ (228)	553 \$1,903 \$ (193)	269 \$6,178 \$ (421)	822

#### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

As indicated in the tables above, the majority of the securities in a continuous unrealized loss position for less than 12 months were investment grade and less than 20% below cost. These unrealized losses were primarily attributable to increased market volatility, mostly concentrated in our corporate securities. For securities that have been in a continuous unrealized loss position for less than 12 months, the average fair value percentage below cost was approximately 4% as of March 31, 2016.

#### Fixed Maturity Securities In A Continuous Unrealized Loss Position For 12 Months Or More

Of the \$127 million of unrealized losses on fixed maturity securities in a continuous unrealized loss for 12 months or more that were less than 20% below cost, the weighted-average rating was BBB and approximately 81% of the unrealized losses were related to investment grade securities as of March 31, 2016. These unrealized losses were predominantly attributable to corporate securities including fixed rate securities purchased in a lower rate environment and variable rate securities purchased in a higher rate and lower spread environment. The average fair value percentage below cost for these securities was approximately 5% as of March 31, 2016. See below for additional discussion related to fixed maturity securities that have been in a continuous unrealized loss position for 12 months or more with a fair value that was more than 20% below cost.

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following tables present the concentration of gross unrealized losses and fair values of fixed maturity securities that were more than 20% below cost and in a continuous unrealized loss position for 12 months or more by asset class as of March 31, 2016:

	Investment Grade										
	20% to 50% % of total						Greater than 50% % of total				
		G	ross	gross			Gross	gross			
									Mumber o		
(Dollar amounts in millions)	value	e lo	osses	losses	securitie	svalue	losses	losses	securitie		
Fixed maturity securities:											
State and political subdivisions	\$ 9	\$	(3)	1%	1	\$	\$		%		
U.S. corporate:											
Energy	15		(7)	1	2						
Finance and insurance	10		(5)	1	1						
Total U.S. corporate	25		(12)	2	3						
Non-U.S. corporate:											
Energy	19		(7)	1	2						
Industrial	17		(6)	1	2						
Other	6		(1)		1						
Total non-U.S. corporate	42		(14)	2	5						
Total holl-0.5. corporate	44		(14)	2	5						
Structured securities:											
Other asset-backed	64		(27)	5	4						
Total structured securities	64		(27)	5	4						
Total	\$140	\$	(56)	10%	13	\$	\$		%		

	<b>Below Investment Grade</b>							
	20% to 50%	Greater than 50%						
(Dollar amounts in millions)	Fair Gross % of totalNumber oFai value unrealized gross securities al losses unrealized							

			losses				losses	
Fixed maturity securities:								
U.S. corporate:								
Energy	\$ 18	\$ (7)	1%	5	\$	\$	%	
Finance and insurance	7	(3)	1	1				
Technology and communications	6	(2)		2				
Industrial	6	(3)	1	1				
Total U.S. corporate	37	(15)	3	9				
Non-U.S. corporate:								
Utilities	3	(2)		1				
Energy	45	(22)	4	9				
Technology and communications					3	(6)	1	2
Industrial	21	(11)	2	6				
Capital goods	3	(2)		1	5	(6)	1	2
Other	15	(5)	1	3				
Total non-U.S. corporate	87	(42)	7	20	8	(12)	2	4
Structured securities:								
Other asset-backed	8	(7)	1	1				
Total structured securities	8	(7)	1	1				
Total	\$132	\$ (64)	11 %	30	\$8	\$ (12)	2 %	4

#### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

For all securities in an unrealized loss position, we expect to recover the amortized cost based on our estimate of the amount and timing of cash flows to be collected. We do not intend to sell nor do we expect that we will be required to sell these securities prior to recovering our amortized cost. See below for further discussion of gross unrealized losses by asset class.

#### Non-U.S. corporate

As indicated above, \$68 million of gross unrealized losses were related to non-U.S. corporate fixed maturity securities that have been in an unrealized loss position for more than 12 months and were more than 20% below cost. Of the total unrealized losses for non-U.S. corporate fixed maturity securities, \$29 million, or 43%, related to the energy sector and \$17 million, or 25%, related to the industrial sector. Reduced overseas demand for oil and metals has led to a decline in commodities pricing, adversely impacting the fair value of these securities.

We expect that our investments in non-U.S. corporate securities will continue to perform in accordance with our expectations about the amount and timing of estimated cash flows. Although we do not anticipate such events, it is reasonably possible that issuers of our investments in non-U.S. corporate securities may perform worse than current expectations. Such events may lead us to recognize write-downs within our portfolio of non-U.S. corporate securities in the future.

#### Structured Securities

Of the \$34 million of unrealized losses related to structured securities that have been in an unrealized loss position for 12 months or more and were more than 20% below cost, none related to other-than-temporarily impaired securities where the unrealized losses represented the portion of the other-than-temporary impairment recognized in OCI. The extent and duration of the unrealized loss position on our structured securities was primarily due to credit spreads that have widened since acquisition. Additionally, the fair value of certain structured securities has been impacted from high risk premiums being incorporated into the valuation as a result of the amount of potential losses that may be absorbed by the security in the event of additional deterioration in the U.S. economy.

While we consider the length of time each security had been in an unrealized loss position, the extent of the unrealized loss position and any significant declines in fair value subsequent to the balance sheet date in our evaluation of impairment for each of these individual securities, the primary factor in our evaluation of impairment is the expected performance for each of these securities. Our evaluation of expected performance is based on the historical performance of the associated securitization trust as well as the historical performance of the underlying collateral. Our examination of the historical performance of the securitization trust included consideration of the following factors for each class of securities issued by the trust: (i) the payment history, including failure to make scheduled payments; (ii) current payment status; (iii) current and historical outstanding balances; (iv) current levels of subordination and losses incurred to date; and (v) characteristics of the underlying collateral. Our examination of the underlying collateral included: (i) historical default rates, delinquency rates, voluntary and involuntary prepayments and severity of losses, including recent trends in this information; (ii) current payment

status; (iii) loan to collateral value ratios, as applicable; (iv) vintage; and (v) other underlying characteristics such as current financial condition.

We use our assessment of the historical performance of both the securitization trust and the underlying collateral for each security, along with third-party sources, when available, to develop our best estimate of cash flows expected to be collected. These estimates reflect projections for future delinquencies, prepayments, defaults and losses for the assets that collateralize the securitization trust and are used to determine the expected

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

cash flows for our security, based on the payment structure of the trust. Our projection of expected cash flows is primarily based on the expected performance of the underlying assets that collateralize the securitization trust and is not directly impacted by the rating of our security. While we consider the rating of the security as an indicator of the financial condition of the issuer, this factor does not have a significant impact on our expected cash flows for each security. In limited circumstances, our expected cash flows include expected payments from reliable financial guarantors where we believe the financial guarantor will have sufficient assets to pay claims under the financial guarantee when the cash flows from the securitization trust are not sufficient to make scheduled payments. We then discount the expected cash flows using the effective yield of each security to determine the present value of expected cash flows.

Based on this evaluation, the present value of expected cash flows was greater than or equal to the amortized cost for each security. Accordingly, we determined that the unrealized losses on each of our structured securities represented temporary impairments as of March 31, 2016.

Despite the considerable analysis and rigor employed on our structured securities, it is reasonably possible that the underlying collateral of these investments may perform worse than current market expectations. Such events may lead to adverse changes in cash flows on our holdings of structured securities and future write-downs within our portfolio of structured securities.

# **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following table presents the gross unrealized losses and fair values of our investment securities, aggregated by investment type and length of time that individual investment securities have been in a continuous unrealized loss position, as of December 31, 2015:

	Less t	han 12 m Gross	onths	12 m	onths or n Gross	iore		Total Gross	
	Fair ı		Number o	of Fair u		umber	of Fair		Number of
(Dollar amounts in millions)	value		securities		losses s				securities
Description of Securities									
Fixed maturity securities:									
U.S. government, agencies and									
government-sponsored									
enterprises	\$ 883	\$ (16)	32	\$	\$		\$ 883	\$ (16)	32
State and political subdivisions	464	(15)	81	163	(15)	17	627	(30)	98
Non-U.S. government	366	(5)	49				366	(5)	49
U.S. corporate	5,836	(332)	817	466	(62)	83	6,302	(394)	900
Non-U.S. corporate	3,016	(170)	400	486	(117)	87	3,502	(287)	487
Residential mortgage-backed	756	(10)	88	103	(7)	38	859	(17)	126
Commercial mortgage-backed	780	(19)	116	39	(1)	13	819	(20)	129
Other asset-backed	1,944	(22)	349	336	(37)	55	2,280	(59)	404
Subtotal, fixed maturity									
securities	14,045	(589)	1,932	1,593	(239)	293	15,638	(828)	2,225
Equity securities	153	(23)	64				153	(23)	64
Total for securities in an									
unrealized loss position	\$14,198	\$ (612)	1,996	\$1,593	\$ (239)	293	\$15,791	\$ (851)	2,289
% Below cost fixed maturity									
securities:									
<20% Below cost	\$13,726	\$ (472)	-		\$ (78)	238	\$14,985	\$ (550)	2,115
20%-50% Below cost	319	(116)	54	316	(139)	50	635	(255)	104
>50% Below cost		(1)	1	18	(22)	5	18	(23)	6
Total fixed maturity securities	14,045	(589)	1,932	1,593	(239)	293	15,638	(828)	2,225
% Below cost equity securities:									
<20% Below cost	133	(18)	56				133	(18)	56
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20%-50% Below cost	20	(5)	8				20	(5)	8			
Total equity securities	153	(23)	64				153	(23)	64			
Total for securities in an unrealized loss position	\$ 14,198	\$ (612)	1,996	\$ 1,593	\$ (239)	293	\$ 15,791	\$ (851)	2,289			
Investment grade	\$13,342	\$ (524)	1,834	\$1,245	\$ (135)	225	\$ 14,587	\$ (659)	2,059			
Below investment grade	856	(88)	162	348	(104)	68	1,204	(192)	230			
Total for securities in an unrealized loss position	\$ 14,198	\$ (612)	1,996	\$ 1,593	\$ (239)	293	\$ 15,791	\$ (851)	2,289			

# **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table presents the gross unrealized losses and fair values of our corporate securities, aggregated by investment type and length of time that individual investment securities have been in a continuous unrealized loss position, based on industry, as of December 31, 2015:

Tair unrealized/unber of Fair unreal		Less than 12 months Gross			12 n	12 months or more Gross			Total Gross		
(Dollar amounts in millions) Description of Securities         value         losses         value         losses         value         losses         value         losses         value         losses         value         losses         value		Fain .		Numboro	f Fain 1		umbond	f Fain		Numbor of	
Description of SecuritiesU.S. corporate:Utilities\$ 485\$ (25)74\$ 14\$ (1)7\$ 499\$ (26)81Energy1,162(134)163131(28)221,293(162)185Finance and insurance1,142(35)16094(8)151,236(43)175Consumer non-cyclical836(26)10751(4)10887(30)117Technology and communications658(36)9523(2)5681(38)100Industrial476(33)6444(11)9520(44)73Capital goods293(10)4826(2)4319(12)52Consumer cyclical427(18)6063(4)10490(22)70Transportation273(10)3820(2)1293(12)39Other84(5)884(5)8Subtotal, U.S. corporatesecurities5,836(32)817466(62)836,302(394)900Non-U.S. corporate:Utilities130(6)2032(3)6162(9)26Energy589 <t< th=""><th>(Dollar amounts in millions)</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></t<>	(Dollar amounts in millions)										
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Other $84$ $(5)$ $8$ $84$ $(5)$ $8$ Subtotal, U.S. corporate securities $5,836$ $(332)$ $817$ $466$ $(62)$ $83$ $6,302$ $(394)$ $900$ Non-U.S. corporate: $130$ $(6)$ $20$ $32$ $(3)$ $6$ $162$ $(9)$ $26$ Energy $589$ $(48)$ $71$ $127$ $(30)$ $20$ $716$ $(78)$ $91$ Finance and insurance $478$ $(7)$ $77$ $30$ $(1)$ $8$ $508$ $(8)$ $85$ Consumer non-cyclical $261$ $(14)$ $27$ $37$ $(4)$ $4$ $298$ $(18)$ $31$ Technology and communications $324$ $(15)$ $37$ $33$ $(11)$ $9$ $357$ $(26)$ $46$ Industrial $495$ $(54)$ $67$ $110$ $(42)$ $18$ $605$ $(96)$ $85$ Capital goods $154$ $(8)$ $22$ $41$ $(9)$ $9$ $195$ $(17)$ $31$ Consumer cyclical $155$ $(4)$ $20$ $155$ $(4)$ $20$ Transportation $147$ $(6)$ $17$ $147$ $(6)$ $17$ Other $283$ $(8)$ $42$ $76$ $(17)$ $13$ $359$ $(25)$ $55$ Subtotal, non-U.S. corporate		427	(18)	60	63	(4)	10	490	(22)	70	
Subtotal, U.S. corporate       5,836       (332)       817       466       (62)       83       6,302       (394)       900         Non-U.S. corporate:       Utilities       130       (6)       20       32       (3)       6       162       (9)       26         Energy       589       (48)       71       127       (30)       20       716       (78)       91         Finance and insurance       478       (7)       77       30       (1)       8       508       (8)       85         Consumer non-cyclical       261       (14)       27       37       (4)       4       298       (18)       31         Technology and communications       324       (15)       37       33       (11)       9       357       (26)       46         Industrial       495       (54)       67       110       (42)       18       605       (96)       85         Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20       155       (4)       20	Transportation	273	(10)	38	20	(2)	1	293	(12)	39	
securities       5,836       (332)       817       466       (62)       83       6,302       (394)       900         Non-U.S. corporate:       Utilities       130       (6)       20       32       (3)       6       162       (9)       26         Energy       589       (48)       71       127       (30)       20       716       (78)       91         Finance and insurance       478       (7)       77       30       (1)       8       508       (8)       85         Consumer non-cyclical       261       (14)       27       37       (4)       4       298       (18)       31         Technology and communications       324       (15)       37       33       (11)       9       357       (26)       46         Industrial       495       (54)       67       110       (42)       18       605       (96)       85         Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)	Other	84	(5)	8				84	(5)	8	
Non-U.S. corporate:       Utilities       130       (6)       20       32       (3)       6       162       (9)       26         Energy       589       (48)       71       127       (30)       20       716       (78)       91         Finance and insurance       478       (7)       77       30       (1)       8       508       (8)       85         Consumer non-cyclical       261       (14)       27       37       (4)       4       298       (18)       31         Technology and communications       324       (15)       37       33       (11)       9       357       (26)       46         Industrial       495       (54)       67       110       (42)       18       605       (96)       85         Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)       17       147       (6)       17         Other       283       (8)       42       76       (17)       13	Subtotal, U.S. corporate										
Utilities130(6)2032(3)6162(9)26Energy589(48)71127(30)20716(78)91Finance and insurance478(7)7730(1)8508(8)85Consumer non-cyclical261(14)2737(4)4298(18)31Technology and communications324(15)3733(11)9357(26)46Industrial495(54)67110(42)18605(96)85Capital goods154(8)2241(9)9195(17)31Consumer cyclical155(4)20155(4)20Transportation147(6)17147(6)17Other283(8)4276(17)13359(25)55	securities	5,836	(332)	817	466	(62)	83	6,302	(394)	900	
Utilities130(6)2032(3)6162(9)26Energy589(48)71127(30)20716(78)91Finance and insurance478(7)7730(1)8508(8)85Consumer non-cyclical261(14)2737(4)4298(18)31Technology and communications324(15)3733(11)9357(26)46Industrial495(54)67110(42)18605(96)85Capital goods154(8)2241(9)9195(17)31Consumer cyclical155(4)20155(4)20Transportation147(6)17147(6)17Other283(8)4276(17)13359(25)55											
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Finance and insurance       478       (7)       77       30       (1)       8       508       (8)       85         Consumer non-cyclical       261       (14)       27       37       (4)       4       298       (18)       31         Technology and communications       324       (15)       37       33       (11)       9       357       (26)       46         Industrial       495       (54)       67       110       (42)       18       605       (96)       85         Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)       17       147       (6)       17         Other       283       (8)       42       76       (17)       13       359       (25)       55			. ,								
Consumer non-cyclical       261       (14)       27       37       (4)       4       298       (18)       31         Technology and communications       324       (15)       37       33       (11)       9       357       (26)       46         Industrial       495       (54)       67       110       (42)       18       605       (96)       85         Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)       17       147       (6)       17         Other       283       (8)       42       76       (17)       13       359       (25)       55			. ,			. ,					
Technology and communications $324$ $(15)$ $37$ $33$ $(11)$ $9$ $357$ $(26)$ $46$ Industrial $495$ $(54)$ $67$ $110$ $(42)$ $18$ $605$ $(96)$ $85$ Capital goods $154$ $(8)$ $22$ $41$ $(9)$ $9$ $195$ $(17)$ $31$ Consumer cyclical $155$ $(4)$ $20$ $155$ $(4)$ $20$ Transportation $147$ $(6)$ $17$ $147$ $(6)$ $17$ Other $283$ $(8)$ $42$ $76$ $(17)$ $13$ $359$ $(25)$ $55$ Subtotal, non-U.S. corporate			. ,			. ,			. ,		
Industrial       495       (54)       67       110       (42)       18       605       (96)       85         Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)       17       147       (6)       17         Other       283       (8)       42       76       (17)       13       359       (25)       55	-										
Capital goods       154       (8)       22       41       (9)       9       195       (17)       31         Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)       17       147       (6)       17         Other       283       (8)       42       76       (17)       13       359       (25)       55			, ,			. ,			. ,		
Consumer cyclical       155       (4)       20       155       (4)       20         Transportation       147       (6)       17       147       (6)       17         Other       283       (8)       42       76       (17)       13       359       (25)       55         Subtotal, non-U.S. corporate       Image: Corporate       <			. ,			. ,			. ,		
Transportation         147         (6)         17         147         (6)         17           Other         283         (8)         42         76         (17)         13         359         (25)         55           Subtotal, non-U.S. corporate         5         5         5         5         5			. ,		41	(9)	9		. ,		
Other         283         (8)         42         76         (17)         13         359         (25)         55           Subtotal, non-U.S. corporate                 55	•								. ,		
Subtotal, non-U.S. corporate					76	(17)	12		. ,		
		203	(8)	42	70	(17)	13	559	(23)	55	
	—										
securities 3,016 (170) 400 486 (117) 87 3,502 (287) 487	securities	3,016	(170)	400	486	(117)	87	3,502	(287)	487	

Total for corporate securities in				
an unrealized loss position	\$8,852 \$ (502)	1,217 \$952 \$ (179)	170 \$9,804 \$ (681)	1,387

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The scheduled maturity distribution of fixed maturity securities as of March 31, 2016 is set forth below. Actual maturities may differ from contractual maturities because issuers of securities may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortiz		Fair
(Amounts in millions)	cos	t or cost	value
Due one year or less	\$	1,861	\$ 1,879
Due after one year through five years		10,268	10,730
Due after five years through ten years		11,505	11,964
Due after ten years		21,295	24,566
Subtotal		44,929	49,139
Residential mortgage-backed		4,716	5,122
Commercial mortgage-backed		2,588	2,713
Other asset-backed		3,381	3,316
Total	\$	55,614	\$60,290

As of March 31, 2016, \$8,405 million of our investments (excluding mortgage-backed and asset-backed securities) were subject to certain call provisions.

As of March 31, 2016, securities issued by finance and insurance, utilities and consumer non-cyclical industry groups represented approximately 22%, 14% and 13%, respectively, of our domestic and foreign corporate fixed maturity securities portfolio. No other industry group comprised more than 10% of our investment portfolio.

As of March 31, 2016, we did not hold any fixed maturity securities in any single issuer, other than securities issued or guaranteed by the U.S. government, which exceeded 10% of stockholders equity.

### (e) Commercial Mortgage Loans

Our mortgage loans are collateralized by commercial properties, including multi-family residential buildings. The carrying value of commercial mortgage loans is stated at original cost net of principal payments, amortization and allowance for loan losses.

We diversify our commercial mortgage loans by both property type and geographic region. The following tables set forth the distribution across property type and geographic region for commercial mortgage loans as of the dates indicated:

	March 31	, 2016	December 3	31, 2015
(Amounts in millions)	Carrying value	% of total	Carrying value	% of total
Property type:	, unde	totui	value	totul
Retail	\$2,118	34%	\$ 2,116	34%
Industrial	1,582	25	1,562	25
Office	1,527	25	1,516	24
Apartments	445	7	465	8
Mixed use	233	4	234	4
Other	291	5	294	5
Subtotal	6,196	100%	6,187	100%
Unamortized balance of loan origination fees and costs	(2)		(2)	
Allowance for losses	(15)		(15)	
Total	\$6,179		\$ 6,170	

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# (Unaudited)

	March 31	, ,	December 3	·
(Amounts in millions)	Carrying value	% of total	Carrying value	% of total
Geographic region:				
Pacific	\$1,589	26%	\$ 1,581	26%
South Atlantic	1,557	25	1,574	25
Middle Atlantic	874	14	890	14
Mountain	571	9	585	10
West North Central	455	8	416	7
East North Central	382	6	386	6
West South Central	304	5	294	5
New England	269	4	268	4
East South Central	195	3	193	3
California	6 106	10007	6 107	10007
Subtotal	6,196	100%	6,187	100%
Unamortized balance of loan origination fees and costs	(2)		(2)	
Allowance for losses	(15)		(15)	
Total	\$ 6,179		\$ 6,170	

The following tables set forth the aging of past due commercial mortgage loans by property type as of the dates indicated:

	31 - 60 days past	61- s 90 days past	March Greater than 90 days past	1 31, 2016 1 Total		
(Amounts in millions)	due	due	due	past due	Current	Total
Property type:						
Retail	\$	\$	\$	\$	\$ 2,118	\$2,118
Industrial	14			14	1,568	1,582
Office			5	5	1,522	1,527
Apartments					445	445
Mixed use					233	233
Other					291	291
Total recorded investment	\$ 14	\$	\$5	\$ 19	\$ 6,177	\$ 6,196

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% of total commercial mortgage loans	%	)	%	%	%	100%	100%
	24		Decem	ber 31, 2	015		
	31 - 60 days	61 <b>- 9</b> 0 dav	Greater tha s 90 days pas		al		
(Amounts in millions)	past due	past due	due	past of		Current	Total
Property type:	-	•		•			
Retail	\$	\$	\$	\$		\$ 2,116	\$2,116
Industrial						1,562	1,562
Office	6		5		11	1,505	1,516
Apartments						465	465
Mixed use						234	234
Other						294	294
Total recorded investment	\$6	\$	\$5	\$	11	\$ 6,176	\$ 6,187
% of total commercial mortgage loans	%	)	%	%	%	100%	100%

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

As of March 31, 2016 and December 31, 2015, we had no commercial mortgage loans that were past due for more than 90 days and still accruing interest. We also did not have any commercial mortgage loans that were past due for less than 90 days on non-accrual status as of March 31, 2016 and December 31, 2015.

We evaluate the impairment of commercial mortgage loans on an individual loan basis. As of March 31, 2016, our commercial mortgage loans greater than 90 days past due included loans with appraised values in excess of the recorded investment and the current recorded investment of these loans was expected to be recoverable.

During the three months ended March 31, 2016 and the year ended December 31, 2015, we modified or extended 5 and 21 commercial mortgage loans, respectively, with a total carrying value of \$43 million and \$110 million, respectively. All of these modifications or extensions were based on current market interest rates, did not result in any forgiveness in the outstanding principal amount owed by the borrower and were not considered troubled debt restructurings.

The following table sets forth the allowance for credit losses and recorded investment in commercial mortgage loans as of or for the periods indicated:

	Three months ende March 31,			
(Amounts in millions)	20	016	20	)15
Allowance for credit losses:				
Beginning balance	\$	15	\$	22
Charge-offs				(3)
Recoveries				
Provision				1
Ending balance	\$	15	\$	20
Ending allowance for individually impaired loans	\$		\$	
Ending allowance for loans not individually impaired that were evaluated				
collectively for impairment	\$	15	\$	20
Recorded investment:				
Ending balance	\$ 6	5,196	\$ 6	5,170
Ending balance of individually impaired loans	\$	19	\$	18

Ending balance of loans not individually impaired that were evaluated collectively for impairment

As of March 31, 2016 and December 31, 2015, we had an individually impaired commercial mortgage loan included within the office property type with a recorded investment of \$5 million, an unpaid principal balance of \$6 million and charge-offs of \$1 million, which were recorded in the third quarter of 2015. As of March 31, 2016 and December 31, 2015, we had an individually impaired commercial mortgage loan included within the industrial property type with a recorded investment of \$14 million, an unpaid principal balance of \$15 million and charge-offs of \$1 million, which were recorded in the first quarter of 2014. As of December 31, 2015, this loan had interest income of \$1 million.

### **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

In evaluating the credit quality of commercial mortgage loans, we assess the performance of the underlying loans using both quantitative and qualitative criteria. Certain risks associated with commercial mortgage loans can be evaluated by reviewing both the loan-to-value and debt service coverage ratio to understand both the probability of the borrower not being able to make the necessary loan payments as well as the ability to sell the underlying property for an amount that would enable us to recover our unpaid principal balance in the event of default by the borrower. The average loan-to-value ratio is based on our most recent estimate of the fair value for the underlying property which is evaluated at least annually and updated more frequently if necessary to better indicate risk associated with the loan. A lower loan-to-value indicates that our loan value is more likely to be recovered in the event of default by the borrower if the property was sold. The debt service coverage ratio is based on normalized annual net operating income of the property compared to the payments required under the terms of the loan. Normalization allows for the removal of annual one-time events such as capital expenditures, prepaid or late real estate tax payments or non-recurring third-party fees (such as legal, consulting or contract fees). This ratio is evaluated at least annually and updated more frequently if necessary to better indicate risk associated with the loan. A higher debt service coverage ratio indicates the borrower is less likely to default on the loan. The debt service coverage ratio should not be used without considering other factors associated with the borrower, such as the borrower s liquidity or access to other resources that may result in our expectation that the borrower will continue to make the future scheduled payments.

The following tables set forth the loan-to-value of commercial mortgage loans by property type as of the dates indicated:

	War ch 31, 2010									
	00 500	<b>51</b>		(10			1000	-	reater	<b>T</b> ( )
(Amounts in millions)	0% - 50%	519	% - 60%	619	6 - 75%	76%	- 100%	than	<b>100%</b> <sup>(1)</sup>	Total
Property type:										
Retail	\$ 765	\$	395	\$	866	\$	83	\$	9	\$2,118
Industrial	565		446		502		65		4	1,582
Office	499		301		645		68		14	1,527
Apartments	178		64		193		10			445
Mixed use	57		47		125		4			233
Other	61		62		168					291
Total recorded investment	\$2,125	\$	1,315	\$	2,499	\$	230	\$	27	\$6,196
% of total	34%		21%		40%		4%		1%	100%
Weighted-average debt service										
coverage ratio	2.16		1.83		1.56		1.08		0.45	1.80
C										

March 31 2016

<sup>(1)</sup> Included \$27 million of loans in good standing, where borrowers continued to make timely payments, with a total weighted-average loan-to-value of 119%.

# **GENWORTH FINANCIAL, INC.**

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### (Unaudited)

	December 31, 2015							
(Amounts in millions)	0% - 50%	51% - 60%	61% - 75%	76% - 100%	<b>Greater</b> than 100% <sup>(1)</sup>	Total		
Property type:								
Retail	\$ 785	\$ 417	\$ 800	\$ 103	\$ 11	\$2,116		
Industrial	515	478	499	65	5	1,562		
Office	493	341	580	83	19	1,516		
Apartments	196	66	182	21		465		
Mixed use	56	48	124	3	3	234		
Other	54	55	185			294		
Total recorded investment	\$ 2,099	\$ 1,405	\$ 2,370	\$ 275	\$ 38	\$6,187		
% of total	34%	23%	38%	4%	1%	100%		
Weighted-average debt service coverage ratio	2.13	1.82	1.57	1.12	0.55	1.79		

<sup>(1)</sup> Included \$38 million of loans in good standing, where borrowers continued to make timely payments, with a total weighted-average loan-to-value of 123%.

The following tables set forth the debt service coverage ratio for fixed rate commercial mortgage loans by property type as of the dates indicated:

			March	31, 2016		
(Amounts in millions)	Less than 1.(	00.00 - 1.25	1.26 - 1.50	1.51 - 2.00	Greater than 2.00	Total
Property type:						
Retail	\$ 66	\$ 226	\$ 435	\$ 880	\$ 511	\$2,118
Industrial	85	180	214	697	406	1,582
Office	72	105	195	804	351	1,527
Apartments	4	38	70	201	132	445
Mixed use	3	12	28	134	56	233
Other		58	145	59	29	291
Total recorded investment	\$ 230	\$ 619	\$ 1,087	\$ 2,775	\$ 1,485	\$6,196

% of total	4%	10%	17%	45%	24%	100%
Weighted-average loan-to-value	74%	64%	60%	57%	43%	56%

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

			Decemb	er 31, 2015		
(Amounts in millions)	Less than 1.0	0.00 - 1.25	1.26 - 1.50	1.51 - 2.00	Greater than 2.00	Total
Property type:						
Retail	\$ 67	\$ 221	\$ 433	\$ 882	\$ 513	\$2,116
Industrial	94	181	208	672	407	1,562
Office	85	114	265	699	346	1,509
Apartments	6	41	74	199	145	465
Mixed use	3	11	28	135	57	234
Other		58	146	60	30	294
Total recorded investment	\$255	\$ 626	\$ 1,154	\$ 2,647	\$ 1,498	\$6,180
% of total	4%	10%	19%	43%	24%	100%
Weighted-average loan-to-value	74%	64%	58%	58%	43%	56%

As of March 31, 2016, we did not have any floating rate commercial mortgage loans. As of December 31, 2015, we had floating rate commercial mortgage loans of \$7 million.

### (f) Restricted Commercial Mortgage Loans Related To Securitization Entities

We have a consolidated securitization entity that holds commercial mortgage loans that are recorded as restricted commercial mortgage loans related to securitization entities.

### (g) Restricted Other Invested Assets Related To Securitization Entities

We have consolidated securitization entities that hold certain investments that are recorded as restricted other invested assets related to securitization entities. The consolidated securitization entities hold certain investments as trading securities and whereby the changes in fair value are recorded in current period income (loss). The trading securities comprise asset-backed securities, including residual interest in certain policy loan securitization entities and highly rated bonds that are primarily backed by credit card receivables.

# (h) Limited Partnerships or Similar Entities

Investments in partnerships or similar entities are generally considered VIEs due to the equity group s lack of sufficient financial control. Generally, these investments are limited partner or non-managing member equity investments in a widely held fund that is sponsored and managed by a reputable asset manager. We are not the primary beneficiary of any VIE investment in a limited partnership or similar entity. As of March 31, 2016 and December 31, 2015, the total carrying value of these investments was \$155 million and \$165 million, respectively. Our maximum exposure to loss

is equal to the outstanding carrying value and future funding commitments. We have not contributed, and do not plan to contribute, any additional financial or other support outside of what is contractually obligated.

### (5) Derivative Instruments

Our business activities routinely deal with fluctuations in interest rates, equity prices, currency exchange rates and other asset and liability prices. We use derivative instruments to mitigate or reduce certain of these risks. We have established policies for managing each of these risks, including prohibitions on derivatives

# **GENWORTH FINANCIAL, INC.**

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#### (Unaudited)

market-making and other speculative derivatives activities. These policies require the use of derivative instruments in concert with other techniques to reduce or mitigate these risks. While we use derivatives to mitigate or reduce risks, certain derivatives do not meet the accounting requirements to be designated as hedging instruments and are denoted as derivatives not designated as hedges in the following disclosures. For derivatives that meet the accounting requirements to be designated as derivatives are denoted as derivatives designated as hedges, the following disclosures for these derivatives are denoted as derivatives designated as hedges, which include both cash flow and fair value hedges.

# GENWORTH FINANCIAL, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# (Unaudited)

The following table sets forth our positions in derivative instruments as of the dates indicated:

	Derivativ	ve assets Fair	Derivativ	e liabilitie Fair	es r value		
(Amounts in millions)	Balance I sheet classification	March 3 <b>I</b> 2016	·	ember 31 2015	, Balance sheet classification		ecember 31, 2015
Derivatives designated as hedges							
Cash flow hedges:							
Interest rate swaps	Other invested assets	\$1,087	\$	629	Other liabilities	\$ 68	\$ 37
Inflation indexed swaps	Other invested assets				Other liabilities	36	33
Foreign currency swaps	Other invested assets	7		8	Other liabilities		
Total cash flow hedges		1,094		637		104	70
Total derivatives designated as hedges		1,094		637		104	70
Derivatives not designated as hedges							
Interest rate swaps	Other invested assets	526		425	Other liabilities	292	183
Interest rate swaps related to	Restricted other						
securitization entities	invested assets				Other liabilities	35	30
Foreign currency swaps	Other invested assets				Other liabilities	18	27
Credit default swaps	Other invested assets	1		1	Other liabilities	1	
Credit default swaps related	Restricted other						
to securitization entities	invested assets				Other liabilities	6	14
Equity index options	Other invested assets	36		30	Other liabilities		
Financial futures	Other invested assets				Other liabilities		
Equity return swaps	Other invested assets	2		2	Other liabilities	14	1
Other foreign currency							
contracts	Other invested assets	7		17	Other liabilities	31	34
GMWB embedded	Reinsurance				Policyholder		
derivatives	recoverable (1)	23		17	account balances (2)	) 443	352
Fixed index annuity					Policyholder		
embedded derivatives	Other assets				account balances (3)	) 345	342
						12	10

Indexed universal life embedded derivatives	Reinsurance recoverable			Policyholder account balances <sup>(4)</sup>		
Total derivatives not designated as hedges		595	492	1,19	7	993
Total derivatives		\$ 1,689 \$	1,129	\$ 1,30	1 \$	1,063

- <sup>(1)</sup> Represents embedded derivatives associated with the reinsured portion of our guaranteed minimum withdrawal benefits ( GMWB ) liabilities.
- <sup>(2)</sup> Represents the embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.
- <sup>(3)</sup> Represents the embedded derivatives associated with our fixed index annuity liabilities.
- <sup>(4)</sup> Represents the embedded derivatives associated with our indexed universal life liabilities.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The fair value of derivative positions presented above was not offset by the respective collateral amounts retained or provided under these agreements.

The activity associated with derivative instruments can generally be measured by the change in notional value over the periods presented. However, for GMWB, fixed index annuity embedded derivatives and indexed universal life embedded derivatives, the change between periods is best illustrated by the number of policies. The following tables represent activity associated with derivative instruments as of the dates indicated:

(Notional in millions)	Measurement	Dec	ember 31, 2015	Additions	Maturities/ terminations	March 31, 2016
Derivatives designated as hedges	ivicasur cincin		2015	Authons	terminations	2010
Cash flow hedges:						
Interest rate swaps	Notional	\$	11,214	\$	\$ (18)	\$ 11,196
Inflation indexed swaps	Notional		571	1	(2)	570
Foreign currency swaps	Notional		35			35
Total cash flow hedges			11,820	1	(20)	11,801
Total derivatives designated as hedges			11,820	1	(20)	11,801
Derivatives not designated as hedges						
Interest rate swaps	Notional		4,932		(250)	4,682
Interest rate swaps related to						
securitization entities	Notional		67		(2)	65
Foreign currency swaps	Notional		162	17		179
Credit default swaps	Notional		144			144
Credit default swaps related to						
securitization entities	Notional		312			312
Equity index options	Notional		1,080	722	(270)	1,532
Financial futures	Notional		1,331	2,361	(2,187)	1,505
Equity return swaps	Notional		134	50	(38)	146
Other foreign currency contracts	Notional		1,656	567	(128)	2,095
Total derivatives not designated as						
hedges			9,818	3,717	(2,875)	10,660
Total derivatives		\$	21,638	\$ 3,718	\$ (2,895)	\$ 22,461

		December 31,		Maturities/	March 31,
(Number of policies)	Measurement	2015	Additions	terminations	2016
Derivatives not designated as hedges					
GMWB embedded derivatives	Policies	36,146		(717)	35,429
Fixed index annuity embedded					
derivatives	Policies	17,482	623	(132)	17,973
Indexed universal life embedded					
derivatives	Policies	982	131	(12)	1,101
Cash Flow Hedges					

Certain derivative instruments are designated as cash flow hedges. The changes in fair value of these instruments are recorded as a component of OCI. We designate and account for the following as cash flow hedges when they have met the effectiveness requirements: (i) various types of interest rate swaps to convert floating rate investments to fixed rate investments; (ii) various types of interest rate swaps to convert floating rate

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# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

liabilities into fixed rate liabilities; (iii) receive U.S. dollar fixed on foreign currency swaps to hedge the foreign currency cash flow exposure of foreign currency denominated investments; (iv) forward starting interest rate swaps to hedge against changes in interest rates associated with future fixed rate bond purchases and/or interest income; (v) forward bond purchase commitments to hedge against the variability in the anticipated cash flows required to purchase future fixed rate bonds; and (vi) other instruments to hedge the cash flows of various forecasted transactions.

The following table provides information about the pre-tax income effects of cash flow hedges for the three months ended March 31, 2016:

			(le reclass 1	net	r	(lo ecogn		
(Amounts in millions)	(	Gain (loss) ized in (	fr	come com OCI	Classification of gain (loss) reclassified into net income	inc	et ome 1)	Classification of gain (loss) recognized in net income
Interest rate swaps	recogn				Net investment			Net investment
hedging assets	\$	457	\$	25	income	\$	6	gains (losses)
Interest rate swaps					Net investment			Net investment
hedging assets				1	gains (losses)			gains (losses)
Interest rate swaps					Interest			Net investment
hedging liabilities		(31)			expense			gains (losses)
Inflation indexed swaps					Net investment			Net investment
_		(3)		2	income			gains (losses)
Foreign currency swaps					Net investment			Net investment
		(1)			income			gains (losses)
Total	\$	422	\$	28		\$	6	

<sup>(1)</sup> Represents ineffective portion of cash flow hedges as there were no amounts excluded from the measurement of effectiveness.

The following table provides information about the pre-tax income effects of cash flow hedges for the three months ended March 31, 2015:

			G	ain				
			(le	oss)		Ga	nin	
		re	eclassi	fied in	to	(lo	ss)	
			n	et	r	ecogn	ized i	n
	(	Gain	inc	ome	Classification of gain	n	et	Classification of gain
	(	loss)	fr	om	(loss) reclassified into	ince	ome	(loss) recognized in
(Amounts in millions)	recogni	zed in O	CI O	CI	net income	(	1)	net income
Interest rate swaps					Net investment			Net investment
hedging assets	\$	306	\$	19	income	\$	4	gains (losses)
Interest rate swaps					Interest			Net investment
hedging liabilities		(18)			expense			gains (losses)
Inflation indexed swaps					Net investment			Net investment
		11		9	income			gains (losses)
Foreign currency swaps					Net investment			Net investment
		3			income			gains (losses)
Total	\$	302	\$	28		\$	4	
Total	\$	302	\$	28		\$	4	

<sup>(1)</sup> Represents ineffective portion of cash flow hedges as there were no amounts excluded from the measurement of effectiveness.

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### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table provides a reconciliation of current period changes, net of applicable income taxes, for these designated derivatives presented in the separate component of stockholders equity labeled derivatives qualifying as hedges, for the periods indicated:

	Three mon Marc	
(Amounts in millions)	2016	2015
Derivatives qualifying as effective accounting hedges as of		
January 1	\$ 2,045	\$ 2,070
Current period increases (decreases) in fair value, net of		
deferred taxes of \$(147) and \$(107)	275	195
Reclassification to net (income), net of deferred taxes of \$10		
and \$10	(18)	(18)
Derivatives qualifying as effective accounting hedges as of		
March 31	\$ 2,302	\$ 2,247

The total of derivatives designated as cash flow hedges of \$2,302 million, net of taxes, recorded in stockholders equity as of March 31, 2016 is expected to be reclassified to net income in the future, concurrently with and primarily offsetting changes in interest expense and interest income on floating rate instruments and interest income on future fixed rate bond purchases. Of this amount, \$72 million, net of taxes, is expected to be reclassified to net income in the next 12 months. Actual amounts may vary from this amount as a result of market conditions. All forecasted transactions associated with qualifying cash flow hedges are expected to occur by 2047. There were immaterial amounts reclassified to net income during the three months ended March 31, 2016 in connection with forecasted transactions that were no longer considered probable of occurring.

# Fair Value Hedges

Certain derivative instruments are designated as fair value hedges. The changes in fair value of these instruments are recorded in net income. In addition, changes in the fair value attributable to the hedged portion of the underlying instrument are reported in net income. We designate and account for the following as fair value hedges when they have met the effectiveness requirements: (i) interest rate swaps to convert fixed rate liabilities into floating rate liabilities; (ii) cross currency swaps to convert non-U.S. dollar fixed rate liabilities to floating rate U.S. dollar liabilities; and (iii) other instruments to hedge various fair value exposures of investments.

There were no pre-tax income effects of fair value hedges and related hedged items for the three months ended March 31, 2016 and 2015.

### Derivatives Not Designated As Hedges

We also enter into certain non-qualifying derivative instruments such as: (i) interest rate swaps and financial futures to mitigate interest rate risk as part of managing regulatory capital positions; (ii) credit default swaps to enhance yield and reproduce characteristics of investments with similar terms and credit risk; (iii) equity index options, equity return swaps, interest rate swaps and financial futures to mitigate the risks associated with liabilities that have guaranteed minimum benefits, fixed index annuities and indexed universal life; (iv) interest rate swaps where the hedging relationship does not qualify for hedge accounting; (v) credit default swaps to mitigate loss exposure to certain credit risk; (vi) foreign currency swaps, options and forward contracts to mitigate currency risk associated with non-functional currency investments held by certain foreign subsidiaries

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# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

and future dividends or other cash flows from certain foreign subsidiaries to our holding company; and (vii) equity index options to mitigate certain macroeconomic risks associated with certain foreign subsidiaries. Additionally, we provide GMWBs on certain variable annuities that are required to be bifurcated as embedded derivatives. We also offer fixed index annuity and indexed universal life products and have reinsurance agreements with certain features that are required to be bifurcated as embedded derivatives.

We also have derivatives related to securitization entities where we were required to consolidate the related securitization entity as a result of our involvement in the structure. The counterparties for these derivatives typically only have recourse to the securitization entity. The interest rate swaps used for these entities are typically used to effectively convert the interest payments on the assets of the securitization entity to the same basis as the interest rate on the borrowings issued by the securitization entity. Credit default swaps are utilized in certain securitization entities to enhance the yield payable on the borrowings issued by the securitization entity and also include a settlement feature that allows the securitization entity to provide the par value of assets in the securitization entity for the amount of any losses incurred under the credit default swap.

The following tables provide the pre-tax gain (loss) recognized in net income for the effects of derivatives not designated as hedges for the periods indicated:

	Three month	s ended Marc	h 31,Classification of gain (loss) recognized
(Amounts in millions)	2016	2015	in net income
Interest rate swaps	\$ 15	\$ 8	Net investment gains (losses)
Interest rate swaps related	1		
to securitization entities	(5)	(3)	Net investment gains (losses)
Credit default swaps	(1)	1	Net investment gains (losses)
Credit default swaps			
related to securitization			
entities	9	8	Net investment gains (losses)
Equity index options	(3)	(10)	Net investment gains (losses)
Financial futures	7	7	Net investment gains (losses)
Equity return swaps	2	(9)	Net investment gains (losses)
Other foreign currency			
contracts	(2)	(1)	Net investment gains (losses)
Foreign currency swaps	10	(10)	Net investment gains (losses)
GMWB embedded			-
derivatives	(78)	(16)	Net investment gains (losses)
Fixed index annuity			
embedded derivatives	3	(7)	Net investment gains (losses)
	2	1	Net investment gains (losses)

Indexed universal life embedded derivatives			
Total derivatives not			
designated as hedges	\$ (41)	\$ (31)	

Derivative Counterparty Credit Risk

Most of our derivative arrangements with counterparties require the posting of collateral upon meeting certain net exposure thresholds. For derivatives related to securitization entities, there are no arrangements that

# **GENWORTH FINANCIAL, INC.**

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#### (Unaudited)

require either party to provide collateral and the recourse of the derivative counterparty is typically limited to the assets held by the securitization entity and there is no recourse to any entity other than the securitization entity.

The following table presents additional information about derivative assets and liabilities subject to an enforceable master netting arrangement as of the dates indicated:

	March 31, 2016 Derivatives Derivatives						December 31, 2015 Derivatives Derivatives						
	a	ssets	lial	oilities		Net	a	ssets	lia	bilities		Net	
(Amounts in millions)		(1)		(2)	deı	rivatives		(1)		(2)	deri	vatives	
Amounts presented in the balance													
sheet:													
Gross amounts recognized	\$	1,707	\$	484	\$	1,223	\$	1,135	\$	320	\$	815	
Gross amounts offset in the balance													
sheet													
Net amounts presented in the balance													
sheet		1,707		484		1,223		1,135		320		815	
Gross amounts not offset in the													
balance sheet:													
Financial instruments <sup>(3)</sup>		(367)		(367)				(231)		(231)			
Collateral received	(	1,128)				(1, 128)		(642)				(642)	
Collateral pledged	,			(182)		182		, í		(263)		263	
Over collateralization		3		68		(65)		3		174		(171)	
Net amount	\$	215	\$	3	\$	212	\$	265	\$		\$	265	

<sup>(1)</sup> Included \$41 million and \$24 million of accruals on derivatives classified as other assets and does not include amounts related to embedded derivatives as of March 31, 2016 and December 31, 2015, respectively.

- (2) Included \$24 million and \$6 million of accruals on derivatives classified as other liabilities and does not include amounts related to embedded derivatives and derivatives related to securitization entities as of March 31, 2016 and December 31, 2015, respectively.
- (3) Amounts represent derivative assets and/or liabilities that are presented gross within the balance sheet but are held with the same counterparty where we have a master netting arrangement. This adjustment results in presenting the net asset and net liability position for each counterparty.

Except for derivatives related to securitization entities, almost all of our master swap agreements contain credit downgrade provisions that allow either party to assign or terminate derivative transactions if the other party s long-term unsecured debt rating or financial strength rating is below the limit defined in the applicable agreement. As a result of the credit rating downgrades of Genworth Holdings and our life insurance subsidiaries in February 2016, we could have claimed up to \$215 million, or could have been required to disburse up to \$3 million as of March 31, 2016. If the downgrade provisions had been triggered as of December 31, 2015, we could have claimed up to \$265 million. The chart above excludes embedded derivatives and derivatives related to securitization entities as those derivatives are not subject to master netting arrangements.

# Credit Derivatives

We sell protection under single name credit default swaps and credit default swap index tranches in combination with purchasing securities to replicate characteristics of similar investments based on the credit quality and term of the credit default swap. Credit default triggers for both indexed reference entities and single

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name reference entities follow the Credit Derivatives Physical Settlement Matrix published by the International Swaps and Derivatives Association. Under these terms, credit default triggers are defined as bankruptcy, failure to pay or restructuring, if applicable. Our maximum exposure to credit loss equals the notional value for credit default swaps. In the event of default for credit default swaps, we are typically required to pay the protection holder the full notional value less a recovery rate determined at auction.

In addition to the credit derivatives discussed above, we also have credit derivative instruments related to securitization entities that we consolidate. These derivatives represent a customized index of reference entities with specified attachment points for certain derivatives. The credit default triggers are similar to those described above. In the event of default, the securitization entity will provide the counterparty with the par value of assets held in the securitization entity for the amount of incurred loss on the credit default swap. The maximum exposure to loss for the securitization entity is the notional value of the derivatives. Certain losses on these credit default swaps would be absorbed by the third-party noteholders of the securitization entity and the remaining losses on the credit default swaps would be absorbed by our portion of the notes issued by the securitization entity.

The following table sets forth our credit default swaps where we sell protection on single name reference entities and the fair values as of the dates indicated:

	Ν	March 31	, 2016	December 31, 2015				
	Notiona	1		Notiona	1			
(Amounts in millions)	value	Assets	Liabilities	value	Assets	Liabilities		
Investment grade								
Matures in less than one year	\$	\$	\$	\$	\$	\$		
Matures after one year through five years	39		1	39				
Total credit default swaps on single name reference								
entities	\$ 39	\$	\$ 1	\$ 39	\$	\$		

The following table sets forth our credit default swaps where we sell protection on credit default swap index tranches and the fair values as of the dates indicated:

	Μ	arch 31,	2016	December 31, 2015					
	Notional								
(Amounts in millions)	value	Assets	Liabilities	value	Assets	Liabilities			
Original index tranche attachment/detachment point									
and maturity:									

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$7\%$ - $15\%$ matures in less than one year $^{(1)}$	\$ 100	\$	1	\$		\$ 100	\$	1	\$	
Total credit default swap index tranches	100		1			100		1		
Customized credit default swap index tranches related to securitization entities: Portion backing third-party borrowings maturing 2017 <sup>(2)</sup> Portion backing our interest maturing 2017 <sup>(3)</sup>	12 300				2 4	12 300				2 12
Total customized credit default swap index tranches related to securitization entities	312				6	312				14
Total credit default swaps on index tranches	\$412	\$	1	\$	6	\$412	\$	1	\$	14

<sup>(1)</sup> The current attachment/detachment as of March 31, 2016 and December 31, 2015 was 7% 15%.

<sup>(2)</sup> Original notional value was \$39 million.

<sup>(3)</sup> Original notional value was \$300 million.

### **GENWORTH FINANCIAL, INC.**

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(Unaudited)

### (6) Fair Value of Financial Instruments

Assets and liabilities that are reflected in the accompanying condensed consolidated financial statements at fair value are not included in the following disclosure of fair value. Such items include cash and cash equivalents, investment securities, separate accounts, securities held as collateral and derivative instruments. Other financial assets and liabilities those not carried at fair value are discussed below. Apart from certain of our borrowings and certain marketable securities, few of the instruments discussed below are actively traded and their fair values must often be determined using models. The fair value estimates are made at a specific point in time, based upon available market information and judgments about the financial instruments, including estimates of the timing and amount of expected future cash flows and the credit standing of counterparties. Such estimates do not reflect any premium or discount that could result from offering for sale at one time our entire holdings of a particular financial instrument, nor do they consider the tax impact of the realization of unrealized gains or losses. In many cases, the fair value estimates cannot be substantiated by comparison to independent markets.

The basis on which we estimate fair value is as follows:

*Commercial mortgage loans.* Based on recent transactions and/or discounted future cash flows, using current market rates. Given the limited availability of data related to transactions for similar instruments, we typically classify these loans as Level 3.

*Restricted commercial mortgage loans.* Based on recent transactions and/or discounted future cash flows, using current market rates. Given the limited availability of data related to transactions for similar instruments, we typically classify these loans as Level 3.

*Other invested assets.* Primarily represents short-term investments and limited partnerships accounted for under the cost method. The fair value of short-term investments typically does not include significant unobservable inputs and approximate our amortized cost basis. As a result, short-term investments are classified as Level 2. Limited partnerships are valued based on comparable market transactions, discounted future cash flows, quoted market prices and/or estimates using the most recent data available for the underlying instrument. Cost method limited partnerships typically include significant unobservable inputs as a result of being relatively illiquid with limited market activity for similar instruments and are classified as Level 3.

*Long-term borrowings.* We utilize available market data when determining fair value of long-term borrowings issued in the United States and Canada, which includes data on recent trades for the same or similar financial instruments. Accordingly, these instruments are classified as Level 2 measurements. In cases where market data is not available such as our long-term borrowings in Australia, we use broker quotes for which we consider the valuation methodology utilized by the third party, but the valuation typically includes significant unobservable inputs. Accordingly, we classify these borrowings where fair value is based on our consideration of broker quotes as Level 3 measurements.

*Non-recourse funding obligations.* We use an internal model to determine fair value using the current floating rate coupon and expected life/final maturity of the instrument discounted using the floating rate index and current market spread assumption, which is estimated based on recent transactions for these instruments or similar instruments as well as other market information or broker provided data. Given these instruments are private and very little market activity exists, our current market spread assumption is considered to have significant unobservable inputs in calculating fair value and, therefore, results in the fair value of these instruments being classified as Level 3.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

*Borrowings related to securitization entities.* Based on market quotes or comparable market transactions. Some of these borrowings are publicly traded debt securities and are classified as Level 2. Certain borrowings are not publicly traded and are classified as Level 3.

*Investment contracts.* Based on expected future cash flows, discounted at current market rates for annuity contracts or institutional products. Given the significant unobservable inputs associated with policyholder behavior and current market rate assumptions used to discount the expected future cash flows, we classify these instruments as Level 3 except for certain funding agreement-backed notes that are traded in the marketplace as a security and are classified as Level 2.

The following represents our estimated fair value of financial assets and liabilities that are not required to be carried at fair value as of the dates indicated:

(Amounts in millions)	Notional amount		Carrying amount			orch 31	, 2016 Fair value Level Level 1 2		Level 3	
Assets:										
Commercial mortgage loans	\$ (1	)	\$	6,179	\$ (	5,542	\$	\$	\$ 6,542	
Restricted commercial mortgage loans	(1	)		155		174			174	
Other invested assets	(1	)		247		253		174	79	
Liabilities:										
Long-term borrowings <sup>(2)</sup>	(1	)		4,232	-	3,260		3,079	181	
Non-recourse funding obligations <sup>(2)</sup>	(1	)		310		178			178	
Borrowings related to securitization entities	(1	)		88		93		93		
Investment contracts	(1	)		17,365	18	8,456		5	18,451	
Other firm commitments:										
Commitments to fund limited partnerships	143									
Ordinary course of business lending										
commitments	91									

			December 31, 2015									
			Fair value									
	Notion	al	Car	rrying			Level					
(Amounts in millions)	amount		amount		Total	Total Level 1		Level 3				
Assets:												
Commercial mortgage loans	\$	(1)	\$	6,170	\$ 6,476	\$	\$	\$ 6,476				

Restricted commercial mortgage loans	(1)	161	179		179
Other invested assets	(1)	273	279	197	82
Liabilities:					
Long-term borrowings <sup>(2)</sup>	(1)	4,570	3,518	3,343	175
Non-recourse funding obligations <sup>(2)</sup>	(1)	1,920	1,401		1,401
Borrowings related to securitization entities	(1)	98	104	104	
Investment contracts	(1)	17,258	17,910	5	17,905
Other firm commitments:					
Commitments to fund limited partnerships	131				
Ordinary course of business lending					
commitments	40				

(1) These financial instruments do not have notional amounts.

<sup>(2)</sup> See note 7 for additional information related to borrowings.

### **GENWORTH FINANCIAL, INC.**

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#### (Unaudited)

#### Recurring Fair Value Measurements

We have fixed maturity, equity and trading securities, derivatives, embedded derivatives, securities held as collateral, separate account assets and certain other financial instruments, which are carried at fair value. Below is a description of the valuation techniques and inputs used to determine fair value by class of instrument.

#### Fixed maturity, equity and trading securities

The fair value of fixed maturity, equity and trading securities are estimated primarily based on information derived from third-party pricing services (pricing services), internal models and/or third-party broker provided prices (broker quotes), which use a market approach, income approach or a combination of the market and income approach depending on the type of instrument and availability of information. In general, a market approach is utilized if there is readily available and relevant market activity for an individual security. In certain cases where market information is not available for a specific security but is available for similar securities, a security is valued using that market information for similar securities, which is also a market approach. When market information is not available for a specific security or is available but such information is less relevant or reliable, an income approach or a combination of a market and income approach is utilized. For securities with optionality, such as call or prepayment features (including mortgage-backed or asset-backed securities), an income approach may be used. In addition, a combination of the results from market and income approaches may be used to estimate fair value. These valuation techniques may change from period to period, based on the relevance and availability of market data.

We utilize certain third-party data providers when determining fair value. We consider information obtained from pricing services as well as broker quotes in our determination of fair value. Additionally, we utilize internal models to determine the valuation of securities using an income approach where the inputs are based on third-party provided market inputs. While we consider the valuations provided by pricing services and broker quotes to be of high quality, management determines the fair value of our investment securities after considering all relevant and available information. We also use various methods to obtain an understanding of the valuation methodologies and procedures used by third-party data providers to ensure sufficient understanding to evaluate the valuation data received, including an understanding of the assumptions and inputs utilized to determine the appropriate fair value. For pricing services, we analyze the prices provided by our primary pricing services to other readily available pricing services and perform a detailed review of the assumptions and inputs from each pricing service to determine the appropriate fair value when pricing differences exceed certain thresholds. We evaluate changes in fair value that are greater than certain pre-defined thresholds each month to further aid in our review of the accuracy of fair value measurements and our understanding of changes in fair value, with more detailed reviews performed by the asset managers responsible for the related asset class associated with the security being reviewed. A pricing committee provides additional oversight and guidance in the evaluation and review of the pricing methodologies used to value our investment portfolio.

In general, we first obtain valuations from pricing services. If a price is not supplied by a pricing service, we will typically seek a broker quote for public or private fixed maturity securities. In certain instances, we utilize price caps for broker quoted securities where the estimated market yield results in a valuation that may exceed the amount that

we believe would be received in a market transaction. For certain private fixed maturity securities where we do not obtain valuations from pricing services, we utilize an internal model to determine fair value since transactions for identical securities are not readily observable and these securities are not typically valued by pricing services. For all securities, excluding certain private fixed maturity securities, if neither a pricing service nor broker quotes valuation is available, we determine fair value using internal models.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

For pricing services, we obtain an understanding of the pricing methodologies and procedures for each type of instrument. Additionally, on a monthly basis we review a sample of securities, examining the pricing service s assumptions to determine if we agree with the service s derived price. When available, we also evaluate the prices sampled as compared to other public prices. If a variance greater than a pre-defined threshold is noted, additional review of the price is executed to ensure accuracy. In general, a pricing service does not provide a price for a security if sufficient information is not readily available to determine fair value or if such security is not in the specific sector or class covered by a particular pricing service. Given our understanding of the pricing methodologies and procedures of pricing services, the securities valued by pricing services are typically classified as Level 2 unless we determine the valuation process for a security or group of securities utilizes significant unobservable inputs, which would result in the valuation being classified as Level 3.

For private fixed maturity securities, we utilize an income approach where we obtain public bond spreads and utilize those in an internal model to determine fair value. Other inputs to the model include rating and weighted-average life, as well as sector which is used to assign the spread. We then add an additional premium, which represents an unobservable input, to the public bond spread to adjust for the liquidity and other features of our private placements. We utilize the estimated market yield to discount the expected cash flows of the security to determine fair value. We utilize price caps for securities where the estimated market yield results in a valuation that may exceed the amount that would be received in a market transaction and value all private fixed maturity securities at par that have less than 12 months to maturity. When a security does not have an external rating, we assign the security an internal rating to determine the appropriate public bond spread that should be utilized in the valuation. To evaluate the reasonableness of the internal model, we review a sample of private fixed maturity securities each month. In that review we compare the modeled prices to the prices of similar public securities in conjunction with analysis on current market indicators. If a pricing variance greater than a pre-defined threshold is noted, additional review of the price is executed to ensure accuracy. At the end of each month, all internally modeled prices are compared to the prior month prices with an evaluation of all securities with a month-over-month change greater than a pre-defined threshold. While we generally consider the public bond spreads by sector and maturity to be observable inputs, we evaluate the similarities of our private placement with the public bonds, any price caps utilized, liquidity premiums applied, and whether external ratings are available for our private placements to determine whether the spreads utilized would be considered observable inputs. We classify private securities without an external rating and public bond spread as Level 3. In general, increases (decreases) in credit spreads will decrease (increase) the fair value for our fixed maturity securities.

For broker quotes, we consider the valuation methodology utilized by the third party and analyze a sample each month to assess reasonableness given then-current market conditions. Additionally, for broker quotes on certain structured securities, we validate prices received against other publicly available pricing sources. Broker quotes are typically based on an income approach given the lack of available market data. As the valuation typically includes significant unobservable inputs, we classify the securities where fair value is based on our consideration of broker quotes as Level 3 measurements.

For remaining securities priced using internal models, we determine fair value using an income approach. We analyze a sample each month to assess reasonableness given then-current market conditions. We maximize the use of

observable inputs but typically utilize significant unobservable inputs to determine fair value. Accordingly, the valuations are typically classified as Level 3.

A summary of the inputs used for our fixed maturity, equity and trading securities based on the level in which instruments are classified is included below. We have combined certain classes of instruments together as the nature of the inputs is similar.

#### **GENWORTH FINANCIAL, INC.**

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#### Level 1 measurements

*Equity securities.* The primary inputs to the valuation of exchange-traded equity securities include quoted prices for the identical instrument.

#### Level 2 measurements

Fixed maturity securities

*Third-party pricing services:* In estimating the fair value of fixed maturity securities, approximately 90% of our portfolio is priced using third-party pricing sources. These pricing services utilize industry-standard valuation techniques that include market-based approaches, income-based approaches, a combination of market-based and income-based approaches or other proprietary, internally generated models as part of the valuation processes. These third-party pricing vendors maximize the use of publicly available data inputs to generate valuations for each asset class. Priority and type of inputs used may change frequently as certain inputs may be more direct drivers of valuation at the time of pricing. Examples of significant inputs incorporated by third-party pricing services may include sector and issuer spreads, seasoning, capital structure, security optionality, collateral data, dealer quotes, credit ratings, maturity and weighted-average life. We conduct regular meetings with our third-party pricing services for the purpose of understanding the methodologies, techniques and inputs used by the third-party pricing providers.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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The following table presents a summary of the significant inputs used by our third-party pricing services for certain fair value measurements of fixed maturity securities that are classified as Level 2 as of March 31, 2016:

(Amounts in millions) U.S. government, agencies and government-sponsored enterprises	Fair value	<b>Primary methodologies</b> Price quotes from trading desk, broker feeds	Significant inputs Bid side prices, trade prices, Option Adjusted Spread (OAS) to swap curve, Bond Market Association OAS, Treasury Curve, Agency Bullet Curve, maturity to
State and political subdivisions	\$6,522 \$2,475	Multi-dimensional attribute-based modeling systems, third-party pricing vendors	issuer spread Trade prices, material event notices, Municipal Market Data benchmark yields, broker quotes
Non-U.S. government	\$2,062	Matrix pricing, spread priced to benchmark curves, price quotes from market makers	Benchmark yields, trade prices, broker quotes, comparative transactions, issuer spreads, bid-offer spread, market research publications, third-party pricing sources
U.S. corporate	\$22,482	Multi-dimensional attribute-based modeling systems, broker quotes, price quotes from market makers, internal models, OAS-based models	Bid side prices to Treasury Curve, Issuer Curve, which includes sector, quality, duration, OAS percentage and change for spread matrix, trade prices, comparative transactions, Trade Reporting and Compliance Engine (TRACE) reports
Non-U.S. corporate	\$10,796	Multi-dimensional attribute-based modeling systems, OAS-based models, price quotes from market makers	Benchmark yields, trade prices, broker quotes, comparative transactions, issuer spreads, bid-offer spread, market research publications, third-party pricing sources
Residential mortgage-backed	\$5,001	OAS-based models, To Be Announced pricing models, single factor binomial models, internally priced	Prepayment and default assumptions, aggregation of bonds with similar characteristics, including collateral type, vintage, tranche type, weighted-average life, weighted-average loan age, issuer program and delinquency ratio, pay up and pay down factors, TRACE reports
Commercial mortgage-backed	\$2,705	Multi-dimensional attribute-based modeling systems, pricing matrix,	Credit risk, interest rate risk, prepayment speeds, new issue data, collateral performance, origination year, tranche

		spread matrix priced to swap curves, Trepp commercial mortgage-backed securities	type, original credit ratings, weighted-average life, cash flows, spreads derived from broker quotes, bid side prices, spreads to daily updated swaps
		analytics model	curves, TRACE reports
Other asset-backed	\$2,148	Multi-dimensional attribute-based modeling systems, spread matrix priced to swap curves, price quotes from market makers, internal models	Spreads to daily updated swaps curves, spreads derived from trade prices and broker quotes, bid side prices, new issue data, collateral performance, analysis of prepayment speeds, cash flows, collateral loss analytics, historical issue analysis, trade data from market makers, TRACE reports

### **GENWORTH FINANCIAL, INC.**

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#### (Unaudited)

*Internal models:* A portion of our non-U.S. government, U.S. corporate and non-U.S. corporate securities are valued using internal models. The fair value of these fixed maturity securities were \$18 million, \$618 million and \$282 million, respectively, as of March 31, 2016. Internally modeled securities are primarily private fixed maturity securities where we use market observable inputs such as an interest rate yield curve, published credit spreads for similar securities based on the external ratings of the instrument and related industry sector of the issuer. Additionally, we may apply certain price caps and liquidity premiums in the valuation of private fixed maturity securities. Price caps and liquidity premiums are established using inputs from market participants.

*Equity securities.* The primary inputs to the valuation include quoted prices for identical assets, or similar assets in markets that are not active.

#### Level 3 measurements

Fixed maturity securities

Internal models: A portion of our U.S. government, agencies and government-sponsored enterprises, non-U.S. government, U.S. corporate, non-U.S. corporate, residential mortgage-backed, commercial mortgage-backed and other asset-backed securities are valued using internal models. The primary inputs to the valuation of the bond population include quoted prices for identical assets, or similar assets in markets that are not active, contractual cash flows, duration, call provisions, issuer rating, benchmark yields and credit spreads. Certain private fixed maturity securities are valued using an internal model using market observable inputs such as interest rate yield curve, as well as published credit spreads for similar securities where there are no external ratings of the instrument and include a significant unobservable input. Additionally, we may apply certain price caps and liquidity premiums in the valuation of private fixed maturity securities. Price caps are established using inputs from market participants. For structured securities, the primary inputs to the valuation include quoted prices for identical assets, or similar assets in markets that are not active, contractual cash flows, weighted-average coupon, weighted-average maturity, issuer rating, structure of the security, expected prepayment speeds and volumes, collateral type, current and forecasted loss severity, average delinquency rates, vintage of the loans, geographic region, debt service coverage ratios, payment priority with the tranche, benchmark yields and credit spreads. The fair value of our Level 3 fixed maturity securities priced using internal models was \$3,512 million as of March 31, 2016.

*Broker quotes:* A portion of our state and political subdivisions, U.S. corporate, non-U.S. corporate, residential mortgage-backed, commercial mortgage-backed and other asset-backed securities are valued using broker quotes. Broker quotes are obtained from third-party providers that have current market knowledge to provide a reasonable price for securities not routinely priced by third-party pricing services. Brokers utilized for valuation of assets are reviewed annually. The fair value of our Level 3 fixed maturity

securities priced by broker quotes was \$1,669 million as of March 31, 2016. *Equity securities.* The primary inputs to the valuation include broker quotes where the underlying inputs are unobservable and for internal models, structure of the security and issuer rating.

### Restricted other invested assets related to securitization entities

We have trading securities related to securitization entities that are classified as restricted other invested assets and are carried at fair value. The trading securities represent asset-backed securities. The valuation for

### **GENWORTH FINANCIAL, INC.**

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trading securities is determined using a market approach and/or an income approach depending on the availability of information. For certain highly rated asset-backed securities, there is observable market information for transactions of the same or similar instruments, which is provided to us by a third-party pricing service and is classified as Level 2. For certain securities that are not actively traded, we determine fair value after considering third-party broker provided prices or discounted expected cash flows using current yields for similar securities and classify these valuations as Level 3.

#### Securities lending collateral

The fair value of securities held as collateral is primarily based on Level 2 inputs from market information for the collateral that is held on our behalf by the custodian. We determine fair value after considering prices obtained by third-party pricing services.

#### Separate account assets

The fair value of separate account assets is based on the quoted prices of the underlying fund investments and, therefore, represents Level 1 pricing.

#### Derivatives

We consider counterparty collateral arrangements and rights of set-off when evaluating our net credit risk exposure to our derivative counterparties. Accordingly, we are permitted to include consideration of these arrangements when determining whether any incremental adjustment should be made for both the counterparty s and our non-performance risk in measuring fair value for our derivative instruments. As a result of these counterparty arrangements, we determined that any adjustment for credit risk would not be material and we have not recorded any incremental adjustment for our non-performance risk of the derivative counterparty for our derivative assets or liabilities. We determine fair value for our derivatives using an income approach with internal models based on relevant market inputs for each derivative counterparties with any significant differences or changes in valuation being evaluated further by our derivatives professionals that are familiar with the instrument and market inputs used in the valuation.

*Interest rate swaps*. The valuation of interest rate swaps is determined using an income approach. The primary input into the valuation represents the forward interest rate swap curve, which is generally considered an observable input, and results in the derivative being classified as Level 2. For certain interest rate swaps, the inputs into the valuation also include the total returns of certain bonds that would primarily be considered an observable input and result in the derivative being classified as Level 2. For certain other swaps, there are features that provide an option to the counterparty to terminate the swap at specified dates. The interest rate volatility input used to value these options would be considered a significant unobservable input and results in the fair value measurement of the derivative being classified as Level 3. These options to terminate the swap by the counterparty are based on forward interest rate swap

curves and volatility. As interest rate volatility increases, our valuation of the derivative changes unfavorably.

*Interest rate swaps related to securitization entities.* The valuation of interest rate swaps related to securitization entities is determined using an income approach. The primary input into the valuation represents the forward interest rate swap curve, which is generally considered an observable input, and results in the derivative being classified as Level 2.

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*Inflation indexed swaps*. The valuation of inflation indexed swaps is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve, the current consumer price index and the forward consumer price index curve, which are generally considered observable inputs, and results in the derivative being classified as Level 2.

*Foreign currency swaps*. The valuation of foreign currency swaps is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve and foreign currency exchange rates, both of which are considered an observable input, and results in the derivative being classified as Level 2.

*Credit default swaps*. We have both single name credit default swaps and index tranche credit default swaps. For single name credit default swaps, we utilize an income approach to determine fair value based on using current market information for the credit spreads of the reference entity, which is considered observable inputs based on the reference entities of our derivatives and results in these derivatives being classified as Level 2. For index tranche credit default swaps, we utilize an income approach that utilizes current market information related to credit spreads and expected defaults and losses associated with the reference entities that comprise the respective index associated with each derivative. There are significant unobservable inputs associated with the timing and amount of losses from the reference entities as well as the timing or amount of losses, if any, that will be absorbed by our tranche. Accordingly, the index tranche credit default swaps are classified as Level 3. As credit spreads widen for the underlying issuers comprising the index, the change in our valuation of these credit default swaps will be unfavorable.

*Credit default swaps related to securitization entities.* Credit default swaps related to securitization entities represent customized index tranche credit default swaps and are valued using a similar methodology as described above for index tranche credit default swaps. We determine fair value of these credit default swaps after considering both the valuation methodology described above as well as the valuation provided by the derivative counterparty. In addition to the valuation methodology and inputs described for index tranche credit default swaps, these customized credit default swaps contain a feature that permits the securitization entity to provide the par value of underlying assets in the securitization entity to settle any losses under the credit default swap. The valuation of this settlement feature is dependent upon the valuation of the underlying assets and the timing and amount of any expected loss on the credit default swap, which is considered a significant unobservable input. Accordingly, these customized index tranche credit default swaps related to securitization entities are classified as Level 3. As credit spreads widen for the underlying issuers comprising the customized index, the change in our valuation of these credit default swaps will be unfavorable.

*Equity index options*. We have equity index options associated with various equity indices. The valuation of equity index options is determined using an income approach. The primary inputs into the valuation represent forward interest rate volatility and time value component associated with the optionality in the derivative, which are considered significant unobservable inputs in most instances. The equity index volatility surface is determined based on market information that is not readily observable and is developed based upon inputs received from several third-party sources. Accordingly, these options are classified as Level 3. As equity index volatility increases, our valuation of these options changes favorably.

*Financial futures.* The fair value of financial futures is based on the closing exchange prices. Accordingly, these financial futures are classified as Level 1. The period end valuation is zero as a result of settling the margins on these contracts on a daily basis.

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*Equity return swaps*. The valuation of equity return swaps is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve and underlying equity index values, which are generally considered observable inputs, and results in the derivative being classified as Level 2.

*Forward bond purchase commitments.* The valuation of forward bond purchase commitments is determined using an income approach. The primary input into the valuation represents the current bond prices and interest rates, which are generally considered an observable input, and results in the derivative being classified as Level 2.

*Other foreign currency contracts.* We have certain foreign currency options classified as other foreign currency contracts. The valuation of foreign currency options is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve, foreign currency exchange rates, forward interest rate, foreign currency exchange rate volatility, foreign equity index volatility and time value component associated with the optionality in the derivative. As a result of the significant unobservable inputs associated with the forward interest rate, foreign currency exchange rate volatility and foreign equity index volatility inputs, the derivative is classified as Level 3. As foreign currency exchange rate volatility and foreign equity index volatility increases, the change in our valuation of these options will be favorable for purchase options and unfavorable for options sold. We also have foreign currency forward contracts where the valuation is determined using an income approach. The primary inputs into the valuation represent the forward foreign currency exchange rates, which are generally considered observable inputs and results in the derivative being classified as Level 2.

#### GMWB embedded derivatives

We are required to bifurcate an embedded derivative for certain features associated with annuity products and related reinsurance agreements where we provide a GMWB to the policyholder and are required to record the GMWB embedded derivative at fair value. The valuation of our GMWB embedded derivative is based on an income approach that incorporates inputs such as forward interest rates, equity index volatility, equity index and fund correlation, and policyholder assumptions such as utilization, lapse and mortality. In addition to these inputs, we also consider risk and expense margins when determining the projected cash flows that would be determined by another market participant. While the risk and expense margins are considered in determining fair value, these inputs do not have a significant impact on the valuation. We determine fair value using an internal model based on the various inputs noted above. The resulting fair value measurement from the model is reviewed by the product actuarial, risk and finance professionals each reporting period with changes in fair value also being compared to changes in derivatives and other instruments used to mitigate changes in fair value from certain market risks, such as equity index volatility and interest rates.

For GMWB liabilities, non-performance risk is integrated into the discount rate. Our discount rate used to determine fair value of our GMWB liabilities includes market credit spreads above U.S. Treasury rates to reflect an adjustment for the non-performance risk of the GMWB liabilities. As of March 31, 2016 and December 31, 2015, the impact of non-performance risk resulted in a lower fair value of our GMWB liabilities of \$91 million and \$79 million, respectively.

To determine the appropriate discount rate to reflect the non-performance risk of the GMWB liabilities, we evaluate the non-performance risk in our liabilities based on a hypothetical exit market transaction as there is no exit market for these types of liabilities. A hypothetical exit market can be viewed as a hypothetical transfer of the liability to another similarly rated insurance company which would closely resemble a reinsurance

### **GENWORTH FINANCIAL, INC.**

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transaction. Another hypothetical exit market transaction can be viewed as a hypothetical transaction from the perspective of the GMWB policyholder. In determining the appropriate discount rate to incorporate non-performance risk of the GMWB liabilities, we also considered the impacts of state guarantees embedded in the related insurance product as a form of inseparable third-party guarantee. We believe that a hypothetical exit market participant would use a similar discount rate as described above to value the liabilities.

For equity index volatility, we determine the projected equity market volatility using both historical volatility and projected equity market volatility with more significance being placed on projected near-term volatility and recent historical data. Given the different attributes and market characteristics of GMWB liabilities compared to equity index options in the derivative market, the equity index volatility assumption for GMWB liabilities may be different from the volatility assumption for equity index options, especially for the longer dated points on the curve.

Equity index and fund correlations are determined based on historical price observations for the fund and equity index.

For policyholder assumptions, we use our expected lapse, mortality and utilization assumptions and update these assumptions for our actual experience, as necessary. For our lapse assumption, we adjust our base lapse assumption by policy based on a combination of the policyholder s current account value and GMWB benefit.

We classify the GMWB valuation as Level 3 based on having significant unobservable inputs, with equity index volatility and non-performance risk being considered the more significant unobservable inputs. As equity index volatility increases, the fair value of the GMWB liabilities will increase. Any increase in non-performance risk would increase the discount rate and would decrease the fair value of the GMWB liability. Additionally, we consider lapse and utilization assumptions to be significant unobservable inputs. An increase in our lapse assumption would decrease the fair value of the GMWB liability, whereas an increase in our utilization rate would increase the fair value.

#### Fixed index annuity embedded derivatives

We have fixed indexed annuity products where interest is credited to the policyholder s account balance based on equity index changes. This feature is required to be bifurcated as an embedded derivative and recorded at fair value. Fair value is determined using an income approach where the present value of the excess cash flows above the guaranteed cash flows is used to determine the value attributed to the equity index feature. The inputs used in determining the fair value include policyholder behavior (lapses and withdrawals), near-term equity index volatility, expected future interest credited, forward interest rates and an adjustment to the discount rate to incorporate non-performance risk and risk margins. As a result of our assumptions for policyholder behavior and expected future interest credited being considered significant unobservable inputs, we classify these instruments as Level 3. As lapses and withdrawals increase, the value of our embedded derivative liability will decrease.

#### Indexed universal life embedded derivatives

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We have indexed universal life products where interest is credited to the policyholder s account balance based on equity index changes. This feature is required to be bifurcated as an embedded derivative and recorded at fair value. Fair value is determined using an income approach where the present value of the excess cash flows above the guaranteed cash flows is used to determine the value attributed to the equity index feature. The inputs

### **GENWORTH FINANCIAL, INC.**

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used in determining the fair value include policyholder behavior (lapses and withdrawals), near-term equity index volatility, expected future interest credited, forward interest rates and an adjustment to the discount rate to incorporate non-performance risk and risk margins. As a result of our assumptions for policyholder behavior and expected future interest credited being considered significant unobservable inputs, we classify these instruments as Level 3. As lapses and withdrawals increase, the value of our embedded derivative liability will decrease. As expected future interest credited decreases, the value of our embedded derivative liability will decrease.

#### Borrowings related to securitization entities

We record certain borrowings related to securitization entities at fair value. The fair value of these borrowings is determined using either a market approach or income approach, depending on the instrument and availability of market information. Given the unique characteristics of the securitization entities that issued these borrowings as well as the lack of comparable instruments, we determine fair value considering the valuation of the underlying assets held by the securitization entities and any derivatives, as well as any unique characteristics of the borrowings that may impact the valuation. After considering all relevant inputs, we determine fair value of the borrowings using the net valuation of the underlying assets and derivatives that are backing the borrowings. Accordingly, these instruments are classified as Level 3. Increases in the valuation of the underlying assets or decreases in the derivative liabilities will result in an increase in the fair value of these borrowings.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following tables set forth our assets by class of instrument that are measured at fair value on a recurring basis as of the dates indicated:

		31, 2016			
(Amounts in millions)	Total	Level 1	Level 2	Level 3	
Assets					
Investments:					
Fixed maturity securities:					
U.S. government, agencies and government-sponsored					
enterprises	\$ 6,524	\$	\$ 6,522	\$ 2	
State and political subdivisions	2,517		2,475	42	
Non-U.S. government	2,080		2,080		
U.S. corporate:					
Utilities	4,269		3,787	482	
Energy	2,164		1,934	230	
Finance and insurance	5,815		5,118	697	
Consumer non-cyclical	4,354		4,242	112	
Technology and communications	2,300		2,263	37	
Industrial	1,225		1,161	64	
Capital goods	2,050		1,896	154	
Consumer cyclical	1,692		1,482	210	
Transportation	1,132		1,009	123	
Other	388		208	180	
Total U.S. corporate	25,389		23,100	2,289	
Non-U.S. corporate:					
Utilities	1,084		768	316	
Energy	1,437		1,211	226	
Finance and insurance	2,619		2,428	191	
Consumer non-cyclical	766		603	163	
Technology and communications	1,039		975	64	
Industrial	1,034		938	96	
Capital goods	610		396	214	
Consumer cyclical	544		474	70	
Transportation	620		476	144	
Other	2,876		2,809	67	

Total non-U.S. corporate	12,629		11,078	1,551
Residential mortgage-backed	5,122		5,001	121
Commercial mortgage-backed	2,713		2,705	8
Other asset-backed	3,316		2,148	1,168
Total fixed maturity securities	60,290		55,109	5,181
Equity securities	431	386	1	44
Other invested assets:				
Trading securities	471		471	
Derivative assets:				
Interest rate swaps	1,613		1,613	
Foreign currency swaps	7		7	
Credit default swaps	1			1
Equity index options	36			36
Equity return swaps	2		2	
Other foreign currency contracts	7		6	1
Total derivative assets	1,666		1,628	38
Securities lending collateral	415		415	
Total other invested assets	2,552		2,514	38
Restricted other invested assets related to securitization entities	422		181	241
Reinsurance recoverable <sup>(1)</sup>	422		101	241
Separate account assets	7,624	7,624		23
*	,	,		
Total assets	\$71,342	\$ 8,010	\$ 57,805	\$ 5,527

<sup>(1)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

		Decembe	r 31, 2015	Loval
(Amounts in millions)	Total	Level 1	Level 2	Level 3
Assets				
Investments:				
Fixed maturity securities:				
U.S. government, agencies and government-sponsored enterprises	\$ 6,203	\$	\$ 6,200	\$ 3
State and political subdivisions	2,438		2,403	35
Non-U.S. government	2,015		2,015	
U.S. corporate:				
Utilities	3,693		3,244	449
Energy	2,501		2,248	253
Finance and insurance	5,632		4,917	715
Consumer non-cyclical	4,096		3,987	109
Technology and communications	2,193		2,158	35
Industrial	1,173		1,112	61
Capital goods	1,950		1,770	180
Consumer cyclical	1,675		1,436	239
Transportation	1,086		980	106
Other	402		220	182
Total U.S. corporate	24,401		22,072	2,329
Non-U.S. corporate:				
Utilities	843		556	287
Energy	1,686		1,434	252
Finance and insurance	2,473		2,282	191
Consumer non-cyclical	752		583	169
Technology and communications	988		926	62
Industrial	986		902	84
Capital goods	604		391	213
Consumer cyclical	526		455	71
Transportation	605		461	144
Other	2,736		2,664	72
Total non-U.S. corporate	12,199		10,654	1,545
Residential mortgage-backed	5,101		4,985	116
Commercial mortgage-backed	2,559		2,549	10
Other asset-backed	3,281		2,139	1,142

Total fixed maturity securities	58,197		53,017	5,180
Equity securities	310	270	2	38
Other invested assets:				
Trading securities	447		447	
Derivative assets:				
Interest rate swaps	1,054		1,054	
Foreign currency swaps	8		8	
Credit default swaps	1			1
Equity index options	30			30
Equity return swaps	2		2	
Other foreign currency contracts	17		14	3
Total derivative assets	1,112		1,078	34
Securities lending collateral	347		347	
Total other invested assets	1,906		1,872	34
Restricted other invested assets related to securitization entities	413		181	232
Reinsurance recoverable <sup>(1)</sup>	17			17
Separate account assets	7,883	7,883		
Total assets	\$68,726	\$ 8,153	\$ 55,072	\$ 5,501

<sup>(1)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

We review the fair value hierarchy classifications each reporting period. Changes in the observability of the valuation attributes may result in a reclassification of certain financial assets or liabilities. Such reclassifications are reported as transfers between levels at the beginning fair value for the reporting period in which the changes occur. Given the types of assets classified as Level 1, which primarily represents mutual fund investments, we typically do not have any transfers between Level 1 and Level 2 measurement categories and did not have any such transfers during any period presented.

Our assessment of whether or not there were significant unobservable inputs related to fixed maturity securities was based on our observations obtained through the course of managing our investment portfolio, including interaction with other market participants, observations related to the availability and consistency of pricing and/or rating, and understanding of general market activity such as new issuance and the level of secondary market trading for a class of securities. Additionally, we considered data obtained from third-party pricing sources to determine whether our estimated values incorporate significant unobservable inputs that would result in the valuation being classified as Level 3.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following tables present additional information about assets measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value as of or for the dates indicated:

	Januar	nce offin ry 1	real a unre ga (los g cluded 1, net	otal lized nd alized ins sses) (include in		_		_			in Lev	to el 3	Transfe out of Level 3	er ba a Ma	i ndin <del>g</del> t alance as of arch 31	assets , still
(Amounts in millions)	201	<b>6</b> i	income	OCI	Pur	chase	eSal	ekssuan	Settl	ement	t <b>s</b> (1	)	(1)	1	2016	held
Fixed maturity securities U.S. government, agencies and government-sponsored		2	¢	¢	¢		¢	¢	¢	(1)	¢		¢	¢		¢
enterprises	\$	3	\$	\$	\$		\$	\$	\$	(1)	\$		\$	\$	2	\$
State and political																
subdivisions		35	1	(1)		7									42	1
U.S. corporate:																
Utilities		49	1	5		13				(8)		49	(27	<i>.</i>	482	
Energy		53		(1)						(1)		7	(28	)	230	
Finance and insurance	7	15	10	7						(17)			(18	)	697	10
Consumer non-cyclical	1	09		3											112	
Technology and																
communications		35	1	1											37	1
Industrial		61		3											64	
Capital goods	1	80		3									(29	)	154	
Consumer cyclical	2	39	4	4		3				(40)					210	
Transportation	1	06		4		17				(4)					123	
Other	1	82		1						(1)			(2	)	180	
Total U.S. corporate	2,3	29	16	30		33				(71)		56	(104	)	2,289	11

Non-U.S. corporate:										
Utilities	287		3				26		316	
Energy	252		13			(13)	20	(26)	226	
Finance and insurance	191	1	(1)			(10)		(=0)	191	1
Consumer non-cyclical	169	-	5			(11)			163	-
Technology and	107		U			(11)			100	
communications	62		2						64	
Industrial	84		3				9		96	
Capital goods	213		7			(6)			214	
Consumer cyclical	71		1			(2)			70	
Transportation	144					(-)			144	
Other	72		2			(7)			67	
						(.)				
Total non-U.S. corporate	1,545	1	35			(39)	35	(26)	1,551	1
	-,							()	-,	
Residential										
mortgage-backed	116		2	38		(2)		(33)	121	
Commercial								. ,		
mortgage-backed	10					(2)			8	
Other asset-backed	1,142	1	(16)	12		(6)	35		1,168	1
	,		~ /						,	
Total fixed maturity										
securities	5,180	19	50	90		(121)	126	(163)	5,181	14
Equity securities	38			6					44	
Other invested assets:										
Derivative assets:										
Credit default swaps	1								1	
Equity index options	30	(3)		13		(4)			36	3
Other foreign currency										
contracts	3	(2)							1	(2)
Total derivative assets	34	(5)		13		(4)			38	1
Total other invested assets	34	(5)		13		(4)			38	1
Restricted other invested										
assets related to										
securitization entities	232	9							241	9
Reinsurance recoverable										
(2)	17	5			1				23	5
Total Level 3 assets	\$ 5,501	\$ 28	\$ 50	\$ 109	\$ \$ 1	\$ (125)	\$ 126	\$ (163)	\$ 5,527	\$ 29

(1) The transfers into and out of Level 3 for fixed maturity securities were related to changes in the primary pricing source and changes in the observability of external information used in determining the fair value, such as external ratings or credit spreads, as well as changes in the industry sectors assigned to specific securities.

<sup>(2)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

(Amounts in millions)	January 2015	u gai ng re Inclue 7 1, n	ins (l dedli et	zed d lized losses) included in		hase	sSales	ssuar	nSættl		int	sfer o	out of I	Endi balan as o Vlarch 201:	in nagt nce f 31	to asse	ns ded t me tab ets
Fixed maturity securities	5:																
U.S. government,																	
agencies and																	
government-sponsored	¢	<u>م</u> م		¢	¢		¢	¢	ሰ	(1)	¢	ሰ		¢	n	¢	
enterprises	\$	4 \$		\$	\$		\$	\$	\$	(1)	\$	\$		\$	3	\$	
State and political subdivisions	3	0	1	(1)		5							(5)		30		1
Non-U.S. government		0 7	1	(1)		3				(1)			( <b>3</b> )		50 6		1
U.S. corporate:		/								(1)					0		
Utilities	44	4		6		15				(2)			(1)	4	62		
Energy	28			3		15				(2)			(1) (8)		80		
Finance and insurance	20 61		5	15		20				(18)			(0) (1)		37		4
Consumer non-cyclical	14		1	4		20				(28)			(1)		17		
Technology and										(-)							
communications	4	5		2											47		
Industrial	3	6		1											37		
Capital goods	16	6		1										1	67		
Consumer cyclical	36	3		5						(1)				3	67		
Transportation	15	3	1	2		7				(2)				1	61		1
Other	17	1	1	2						(1)				1	73		1
Total U.S. corporate	2,41	9	8	41		42				(52)			(10)	2,4	48		6
Non-U.S. corporate:																	
Utilities	32	8		4										3	32		
Energy	32		(1)	(7)			(9)								07	(	(1)
Finance and insurance	22		1	6						(2)					26		1
Consumer non-cyclical	19			5						(30)					72		

Technology and										
communications	42						1		43	
Industrial	131		2	7		(14)	1		127	
Capital goods	237		5						242	
Consumer cyclical	89		2					(1)	90	
Transportation	154		3						157	
Other	81		1				1		83	
Total non-U.S. corporate	1,804		21	7	(9)	(46)	3	(1)	1,779	
Residential										
mortgage-backed	65		(2)			(2)			61	
Commercial										
mortgage-backed	5							(1)	4	
Other asset-backed	1,420		14	38		(11)	33	(38)	1,456	
						, í		, í		
Total fixed maturity										
securities	5,754	9	73	92	(9)	(113)	36	(55)	5,787	7
Equity securities	34			1	(1)				34	
Other invested assets:										
Derivative assets:										
Credit default swaps	3					(1)			2	
Equity index options	17	(10)		8					15	(8)
Total derivative assets	20	(10)		8		(1)			17	(8)
Total other invested										
assets	20	(10)		8		(1)			17	(8)
Restricted other invested assets related to										
securitization entities	230								230	
Reinsurance recoverable										
(2)	13	1							14	1
Total Level 3 assets	\$ 6,051	\$	\$ 73	\$ 101	\$ (10)	\$ \$ (114)	\$ 36	\$ (55)	\$ 6,082	\$

(1) The transfers into and out of Level 3 for fixed maturity securities were related to changes in the primary pricing source and changes in the observability of external information used in determining the fair value, such as external ratings or credit spreads.

<sup>(2)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following table presents the gains and losses included in net income from assets measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value and the related income statement line item in which these gains and losses were presented for the three months ended March 31:

2016	2015
\$ 20	\$ 11
8	(11)
\$ 28	\$
\$ 15	\$9
14	(9)
\$ 29	\$
	\$ 20 8 \$ 28 \$ 15

The amount presented for unrealized gains (losses) included in net income for available-for-sale securities represents impairments and accretion on certain fixed maturity securities.

The following tables set forth our liabilities by class of instrument that are measured at fair value on a recurring basis as of the dates indicated:

		March	31, 2016	
(Amounts in millions)	Total	Level 1	Level 2	Level 3
Liabilities				
Policyholder account balances:				
GMWB embedded derivatives <sup>(1)</sup>	\$ 443	\$	\$	\$ 443
Fixed index annuity embedded derivatives	345			345
Indexed universal life embedded derivatives	12			12
Total policyholder account balances	800			800
Derivative liabilities:				

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Interest rate swaps	360	360	
Interest rate swaps related to securitization entities	35	35	
Inflation indexed swaps	36	36	
Foreign currency swaps	18	18	
Credit default swaps	1	1	
Credit default swaps related to securitization entities	6		6
Equity return swaps	14	14	
Other foreign currency contracts	31	31	
Total derivative liabilities	501	495	6
Borrowings related to securitization entities	85		85
Total liabilities	\$ 1,386	\$ \$ 495	\$ 891

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

		Decembe	er 31, 2015	
(Amounts in millions)	Total	Level 1	Level 2	Level 3
Liabilities				
Policyholder account balances:				
GMWB embedded derivatives <sup>(1)</sup>	\$ 352	\$	\$	\$ 352
Fixed index annuity embedded derivatives	342			342
Indexed universal life embedded derivatives	10			10
Total policyholder account balances	704			704
Derivative liabilities:				
Interest rate swaps	220		220	
Interest rate swaps related to securitization entities	30		30	
Inflation indexed swaps	33		33	
Foreign currency swaps	27		27	
Credit default swaps related to securitization entities	14			14
Equity return swaps	1		1	
Other foreign currency contracts	34		34	
Total derivative liabilities	359		345	14
Borrowings related to securitization entities	81			81
Total liabilities	\$1,144	\$	\$ 345	\$ 799

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance. The following tables present additional information about liabilities measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value as of or for the dates indicated:

	Beginni <b>hg</b> tal	realized and				Endingotal (gains)
	balan <b>œ</b> nrea	lized (gains)				balance losses
	as of	losses				as ofincluded in
(Amounts in millions)	JanuaryIhclu	de <b>li</b> nclud <b>Pa</b> irc	haseSalesIssuanSexttlemeñ <b>its</b>	ansfer	ransfe	March 🕬 (income)
	<b>2016</b> in	in OCI		into	out	2016attributable
	ne	t	L	evel 3	of	to liabilities

	(	inco	me	)							Leve	el 3		still	held
Policyholder account balances:															
GMWB embedded derivatives <sup>(1)</sup>	\$ 352	\$ 8	3	\$	\$	\$	\$	8	\$	\$	\$		\$ 443	\$	87
Fixed index annuity embedded derivatives	342		(3)					10	(4)	·	·		345		(3)
Indexed universal life									(-)						
embedded derivatives	10		(2)					4					12		(2)
Total policyholder account balances	704	7	8					22	(4)				800		82
Derivative liabilities:															
Credit default swaps related to securitization entities	14							1					6		( <b>0</b> )
to securitization entities	14		(9)					1					0		(9)
Total derivative liabilities	14	(	(9)					1					6		(9)
Borrowings related to securitization entities	81		4										85		4
	01														
Total Level 3 liabilities	\$ 799	\$ 7	'3	\$	\$	\$	\$	23	\$ (4)	\$	\$		\$ 891	\$	77

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

### **GENWORTH FINANCIAL, INC.**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

(Amounts in millions)	ba a Jan	s of 1ary 1	real an unrea (ga g los Included in 1, net I	ins) ses d nclu	ded	has	eSal	esIss	SUA	an Sæ	sttle		int	sfer out	ferba a Ma	nding lance is of a rch 31	los nclu et (in ttrik b,lia	(gains) sses ded in ncome) butable bilities held
Policyholder account balances:																		
GMWB embedded derivatives <sup>(1)</sup>	\$	291	\$17	\$	\$		\$	S	\$	8	\$		\$	\$	\$	316	\$	20
Fixed index annuity embedded derivatives		276	7							19		(2)				300		7
Indexed universal life embedded derivatives		7	(1)							1						7		
Total policyholder account balances		574	23							28		(2)				623		27
Derivative liabilities:																		
Credit default swaps related to securitization entities		17	(8)			1										10		(8)
Total derivative liabilities		17	(8)			1										10		(8)
Borrowings related to securitization entities		85	(4)													81		(4)
Total Level 3 liabilities	\$	676	\$11	\$	\$	1	\$	9	\$	28	\$	(2)	\$	\$	\$	714	\$	15

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance. The following table presents the gains and losses included in net (income) from liabilities measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value and the related income statement line item in which these gains and losses were presented for the three months ended March 31:

(Amounts in millions)	2016	2015
Total realized and unrealized (gains) losses included in net		
(income):		
Net investment income	\$	\$
Net investment (gains) losses	73	11
Total	\$ 73	\$ 11
Total (gains) losses included in net (income) attributable to liabilities still held:		
Net investment income	\$	\$
Net investment (gains) losses	77	15
Total	\$77	\$ 15

Purchases, sales, issuances and settlements represent the activity that occurred during the period that results in a change of the asset or liability but does not represent changes in fair value for the instruments held at the beginning of the period. Such activity primarily consists of purchases, sales and settlements of fixed maturity, equity and trading securities and purchases, issuances and settlements of derivative instruments.

Issuances presented for GMWB embedded derivative liabilities are characterized as the change in fair value associated with the product fees recognized that are attributed to the embedded derivative to equal the expected future benefit costs upon issuance. Issuances for fixed index annuity and indexed universal life embedded derivative liabilities represent the amount of the premium received that is attributed to the value of the embedded

### **GENWORTH FINANCIAL, INC.**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

derivative. Settlements of embedded derivatives are characterized as the change in fair value upon exercising the embedded derivative instrument, effectively representing a settlement of the embedded derivative instrument. We have shown these changes in fair value separately based on the classification of this activity as effectively issuing and settling the embedded derivative instrument with all remaining changes in the fair value of these embedded derivative instruments being shown separately in the category labeled included in net (income) in the tables presented above.

The following table presents a summary of the significant unobservable inputs used for certain fair value measurements that are based on internal models and classified as Level 3 as of March 31, 2016:

(Amounts in millions)	Valuation techniqu	tair value	Unobservable input	Weighted-average		
Fixed maturity securities:						
U.S. corporate:						
Utilities				113bps -		
	Internal models	\$ 459	Credit spreads	447bps	186bps	
Energy				137bps -		
	Internal models	95	Credit spreads	454bps	282bps	
Finance and insurance				114bps -		
	Internal models	587	Credit spreads	677bps	272bps	
Consumer non-cyclical				143bps -		
	Internal models	112	Credit spreads	419bps	257bps	
Technology and						
communications	Internal models	37	Credit spreads	425bps	Not applicable	
Industrial				222bps -		
	Internal models	64	Credit spreads	321bps	275bps	
Capital goods	Internal models	154	Credit spreads	85bps - 436bps	220bps	
Consumer cyclical	Internal models	210	Credit spreads	85bps - 355bps	222bps	
Transportation	Internal models	113	Credit spreads	59bps - 323bps	202bps	
Other	Internal models	166	Credit spreads	97bps - 310bps	163bps	
Total U.S. corporate	Internal models	\$ 1,997	Credit spreads	59bps - 677bps	233bps	
Non-U.S. corporate:						
Utilities				114bps -		
	Internal models	\$ 316	Credit spreads	210bps	170bps	
Energy				159bps -		
	Internal models	174	Credit spreads	398bps	249bps	
Finance and insurance				127bps -		
	Internal models	181	Credit spreads	268bps	179bps	
Consumer non-cyclical	Internal models	158	Credit spreads	85bps - 305bps	196bps	

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Technology and				187bps -	
communications	Internal models	64	Credit spreads	398bps	287bps
Industrial				143bps -	
	Internal models	88	Credit spreads	310bps	248bps
Capital goods				143bps -	
	Internal models	179	Credit spreads	321bps	229bps
Consumer cyclical				133bps -	
	Internal models	70	Credit spreads	317bps	222bps
Transportation				122bps -	
	Internal models	144	Credit spreads	317bps	205bps
Other				291bps -	
	Internal models	37	Credit spreads	786bps	516bps
Total non-U.S. corporate	Internal models	\$ 1,411	Credit spreads	85bps - 786bps	217bps
Derivative assets:					
	Discounted cash				
Credit default swaps	flows	\$ 1	Credit spreads	9bps	Not applicable
	Discounted cash		Equity index		
Equity index options	flows	\$ 36	volatility	% - 22%	16%
Other foreign currency	Discounted cash		Foreign exchange		
contracts	flows	\$ 1	rate volatility	10% - 14%	13%
Policyholder account					
balances:					
			Withdrawal		
			utilization rate	% - 99%	66%
			Lapse rate	% - 15%	6%
			Non-performance risk		
			(credit spreads)	40bps - 85bps	72bps
	Stochastic cash				
GMWB embedded			Equity index		
derivatives (1)	flow model	\$ 443	volatility	16% - 24%	21%
Fixed index annuity	Option budget		Expected future		
embedded derivatives	method	\$ 345	interest credited	% - 3%	2%
Indexed universal life	Option budget		Expected future		
embedded derivatives	method	\$ 12	interest credited	3% - 9%	6%

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

Certain classes of instruments classified as Level 3 are excluded above as a result of not being material or due to limitations in being able to obtain the underlying inputs used by certain third-party sources, such as broker quotes, used as an input in determining fair value.

## (7) Borrowings and Other Financings

#### (a) Short-Term Borrowings

## Revolving Credit Facility

In April 2016, Genworth Holdings terminated its \$300 million multicurrency revolving credit facility, prior to its September 26, 2016 maturity date. There were no amounts outstanding under the credit facility at the time of termination.

### (b) Long-Term Borrowings

The following table sets forth total long-term borrowings as of the dates indicated:

	March 31,		nber 31,
(Amounts in millions)	2016	2	015
Genworth Holdings <sup>(1)</sup>			
8.625% Senior Notes, due 2016	\$	\$	298
6.52% Senior Notes, due 2018	597		598
7.70% Senior Notes, due 2020	397		397
7.20% Senior Notes, due 2021	381		389
7.625% Senior Notes, due 2021	705		724
4.90% Senior Notes, due 2023	399		399
4.80% Senior Notes, due 2024	400		400
6.50% Senior Notes, due 2034	297		297
6.15% Fixed-to-Floating Rate Junior Subordinated			
Notes, due 2066	598		598
Subtotal	3,774		4,100
Bond consent fees	(43)		
Deferred borrowing charges	(20)		(21)
Total Genworth Holdings	3,711		4,079

Canada <sup>(2)</sup>		
5.68% Senior Notes, due 2020	212	199
4.24% Senior Notes, due 2024	123	116
Subtotal	335	315
Deferred borrowing charges	(2)	(2)
Total Canada	333	313
Australia <sup>(3)</sup>		
Floating Rate Junior Notes, due 2021	38	36
Floating Rate Junior Notes, due 2025	154	146
Subtotal	192	182
Deferred borrowing charges	(4)	(4)
Total Australia	188	178
Total	\$ 4,232	\$ 4,570

- (1) We have the option to redeem all or a portion of the senior notes at any time with notice to the noteholders at a price equal to the greater of 100% of principal or the sum of the present value of the remaining scheduled payments of principal and interest discounted at the then-current treasury rate plus an applicable spread.
- <sup>(2)</sup> Senior notes issued by our majority-owned subsidiary, Genworth MI Canada Inc.
- <sup>(3)</sup> Subordinated floating rate notes issued by our indirect wholly-owned subsidiary, Genworth Financial Mortgage Insurance Pty Limited.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

In January 2016, Genworth Holdings redeemed \$298 million of its 8.625% senior notes due 2016 issued in December 2009 (the 2016 Notes ) and paid a make-whole premium of approximately \$20 million pre-tax in addition to accrued and unpaid interest.

During the three months ended March 31, 2016, we also repurchased \$28 million principal amount of Genworth Holdings notes with various maturity dates for a pre-tax gain of \$4 million and paid accrued and unpaid interest thereon.

On March 18, 2016, Genworth Holdings received the requisite consents, pursuant to a solicitation of consents (the Consent Solicitation ), to amend the indenture dated as of June 15, 2004, by and between Genworth Holdings and The Bank of New York Mellon Trust Company, N.A. (the Trustee ), as successor to JP Morgan Chase Bank, N.A., as amended and supplemented from time to time (as so amended and supplemented, the Senior Notes Indenture ) and the indenture dated as of November 14, 2006, by and between Genworth Holdings and the Trustee, as amended and supplemented from time to time (as so amended and supplemented, the Subordinated Notes Indenture and together with the Senior Notes Indenture, the Indentures ).

On March 18, 2016, Genworth Holdings, Genworth Financial, as guarantor, and the Trustee entered into Supplemental Indenture No. 12 to the Senior Notes Indenture and the Third Supplemental Indenture to the Subordinated Notes Indenture (the Supplemental Indentures ) that amended the Senior Notes Indenture and the Subordinated Notes Indenture, respectively, to (i) exclude Genworth Life Insurance Company, Genworth Life Insurance Company of New York and Brookfield Life and Annuity Insurance Company Limited, which operate our long-term care insurance business, from the event of default provisions of the Indentures and (ii) clarify that one or more transactions disposing of any or all of the Genworth Holdings long-term care and other life insurance businesses and assets (a Life Sale ) would not constitute a disposition of all or substantially all of Genworth Holdings assets under the Indentures, provided that in order to rely on that clarification, the assets of our U.S. Mortgage Insurance segment would be contributed to Genworth Holdings and 80% of any Net Cash Proceeds, as defined in the Supplemental Indentures, to us from any Life Sale would be used to reduce outstanding indebtedness.

The Supplemental Indentures became operative on March 22, 2016 upon the payment of the applicable consent fees payable under the terms of the Consent Solicitation. We paid total fees related to the Consent Solicitation of approximately \$61 million, including bond consent fees of \$43 million, which were deferred, as well as broker, advisor and investment banking fees of \$18 million, which were expensed, in the first quarter of 2016.

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

#### (c) Non-Recourse Funding Obligations

The following table sets forth the non-recourse funding obligations (surplus notes) of our wholly-owned, special purpose consolidated captive insurance subsidiaries as of the dates indicated:

(Amounts in millions) Issuance	March 3 2016	51, De	cember 31, 2015
River Lake Insurance Company (a), due 2033	\$	\$	570
River Lake Insurance Company (b), due 2033			405
River Lake Insurance Company II (a), due 2035			192
River Lake Insurance Company II (b), due 2035			453
Rivermont Life Insurance Company I (a), due			
2050	31	5	315
Subtotal	31	5	1,935
Deferred borrowing charges	(	(5)	(15)
T. 4.1	¢ 31	0 0	1 020
Total	\$ 31	0 \$	1,920

- <sup>(1)</sup> Accrual of interest based on one-month London Interbank Offered Rate (LIBOR) that resets every 28 days plus a fixed margin.
- <sup>(b)</sup> Accrual of interest based on one-month LIBOR that resets on a specified date each month plus a contractual margin.

During the three months ended March 31, 2016, in connection with a life block transaction, River Lake Insurance Company, our indirect wholly-owned subsidiary, redeemed \$975 million of its total outstanding floating rate subordinated notes due in 2033 and River Lake Insurance Company II, our indirect wholly-owned subsidiary, redeemed \$645 million of its total outstanding floating rate subordinated notes due in 2035 for a pre-tax loss of \$9 million from the write-off of deferred borrowing costs.

(d) Repurchase agreements and securities lending activity

Repurchase agreements

We have a repurchase program in which we sell an investment security at a specified price and agree to repurchase that security at another specified price at a later date. Repurchase agreements are treated as collateralized financing transactions and are carried at the amounts at which the securities will be subsequently reacquired, including accrued interest, as specified in the respective agreement. The market value of securities to be repurchased is monitored and collateral levels are adjusted where appropriate to protect the parties against credit exposure. Cash received is invested in fixed maturity securities. As of March 31, 2016 and December 31, 2015, the fair value of securities pledged under the repurchase program was \$32 million and \$231 million, respectively, and the repurchase obligation of \$29 million and \$229 million, respectively, was included in other liabilities in the consolidated balance sheets.

## Securities lending activity

In the United States and Canada, we engage in certain securities lending transactions for the purpose of enhancing the yield on our investment securities portfolio. We maintain effective control over all loaned securities and, therefore, continue to report such securities as fixed maturity securities on the consolidated balance sheets. We are currently indemnified against counterparty credit risk by the intermediary.

## **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

Under the securities lending program in the United States, the borrower is required to provide collateral, which can consist of cash or government securities, on a daily basis in amounts equal to or exceeding 102% of the value of the loaned securities. Currently, we only accept cash collateral from borrowers under the program. Cash collateral received by us on securities lending transactions is reflected in other invested assets with an offsetting liability recognized in other liabilities for the obligation to return the collateral. Any cash collateral received is reinvested by our custodian based upon the investment guidelines provided within our agreement. In the United States, the reinvested cash collateral is primarily invested in a money market fund approved by the National Association of Insurance Commissioners, U.S. and foreign government securities, U.S. government agency securities, asset-backed securities and corporate debt securities. As of March 31, 2016 and December 31, 2015, the fair value of securities loaned under our securities lending program in the United States was \$401 million and \$334 million, respectively. As of March 31, 2016 and December 31, 2015, the fair value of return collateral of \$415 million and \$347 million, respectively, and the offsetting obligation to return collateral of \$415 million and \$347 million, respectively, was included in other liabilities in the consolidated balance sheets. We did not have any non-cash collateral provided by the borrowers in our securities lending program in the United States as of March 31, 2016 and December 31, 2015.

Under our securities lending program in Canada, the borrower is required to provide collateral consisting of government securities on a daily basis in amounts equal to or exceeding 105% of the fair value of the applicable securities loaned. Securities received from counterparties as collateral are not recorded on our consolidated balance sheet given that the risk and rewards of ownership is not transferred from the counterparties to us in the course of such transactions. Additionally, there was no cash collateral because it is not permitted as an acceptable form of collateral under the program. In Canada, the lending institution must be included on the approved Securities Lending Borrowers List with the Canadian regulator and the intermediary must be rated at least AA- by Standard & Poor s Financial Services LLC. As of March 31, 2016 and December 31, 2015, the fair value of securities loaned under our securities lending program in Canada was \$324 million and \$340 million, respectively.

## Risks associated with repurchase agreements and securities lending programs

Our repurchase agreement and securities lending programs expose us to liquidity risk if we did not have enough cash or collateral readily available to return to the counterparty when required to do so under the agreements. We manage this risk by regularly monitoring our available sources of cash and collateral to ensure we can meet short-term liquidity demands under normal and stressed scenarios.

We are also exposed to credit risk in the event of default of our counterparties or changes in collateral values. This risk is significantly reduced because our programs require over collateralization and collateral exposures are trued up on a daily basis. We manage this risk by using multiple counterparties and ensuring that changes in required collateral are monitored and adjusted daily. We also monitor the creditworthiness, including credit ratings, of our counterparties on a regular basis.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# (Unaudited)

# Contractual maturity

The following tables present the remaining contractual maturity of the agreements as of the dates indicated:

	March 31, 2016					
(Amounts in millions)	Overnight a continuous		30 days	31 - 90 days	Greater than 90 days	Total
Repurchase agreements:						
U.S. government, agencies and						
government-sponsored enterprises	\$	\$	29	\$	\$	\$ 29
Securities lending:						
Fixed maturity securities:						
U.S. government, agencies and						
government-sponsored enterprises	9					9
Non-U.S. government	60					60
U.S. corporate	120					120
Non-U.S. corporate	219					219
Subtotal, fixed maturity securities	408					408
Equity securities	7					7
Total securities lending	415					415
Total repurchase agreements and securities lending	\$415	\$	29	\$	\$	\$ 444

	December 31, 2015							
	Overnight a	nd				Grea	ter than	
(Amounts in millions)	continuous	s Up to	30 days	31 - 90	) days	90	days	Total
Repurchase agreements:								
U.S. government, agencies and								
government-sponsored enterprises	\$	\$	58	\$	25	\$	146	\$ 229
Securities lending:								
Fixed maturity securities:								
	18							18

U.S. government, agencies and government-sponsored enterprises					
Non-U.S. government	39				39
U.S. corporate	95				95
Non-U.S. corporate	190				190
Subtotal, fixed maturity securities	342				342
Equity securities	5				5
Total securities lending	347				347
Total repurchase agreements and securities lending	\$ 347	\$ 58	\$ 25	\$ 146	\$ 576

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

## (8) Income Taxes

The reconciliation of the federal statutory tax rate to the effective income tax rate was as follows for the periods indicated:

(Amounta in milliona)	Three months ended March 31, 2016 2015			
(Amounts in millions)		0		5
Pre-tax income	\$150		\$294	
Statutory U.S. federal income tax rate	\$ 53	35.0%	\$103	35.0%
Increase (reduction) in rate resulting from:				
State income tax, net of federal income tax effect	1	0.8	5	1.5
Benefit on tax favored investments	(1)	(0.6)	(3)	(0.9)
Effect of foreign operations	(6)	(4.0)	(16)	(5.5)
Reversal of valuation allowance	(25)	(16.5)		
Non-deductible expenses			1	0.3
Stock-based compensation	3	1.7	1	0.5
Loss on sale of business	(2)	(1.2)		
		. /		
Effective rate	\$ 23	15.2%	\$ 91	30.9%

The effective tax rate for the three months ended March 31, 2016 was impacted by the reversal of a deferred tax valuation allowance related to our mortgage insurance business in Europe due to newly expected taxable gains supporting the recognition of these deferred tax assets in the current year.

## (9) Segment Information

Beginning in the fourth quarter of 2015, we changed how we review our operating businesses and no longer have separate reporting divisions. Under our new structure, we have the following five operating business segments: U.S. Mortgage Insurance; Canada Mortgage Insurance; Australia Mortgage Insurance; U.S Life Insurance (which includes our long-term care insurance, life insurance and fixed annuities businesses); and Runoff (which includes the results of non-strategic products which are no longer actively sold). In addition to our five operating business segments, we also have Corporate and Other activities which include debt financing expenses that are incurred at the Genworth Holdings level, unallocated corporate income and expenses, eliminations of inter-segment transactions and the results of other businesses that are managed outside of our operating segments, including certain smaller international mortgage insurance businesses and discontinued operations. Financial information has been updated for all periods to reflect the reorganized segment reporting structure.

We allocate our consolidated provision for income taxes to our operating segments. Our allocation methodology applies a specific tax rate to the pre-tax income (loss) of each segment, which is then adjusted in each segment to reflect the tax attributes of items unique to that segment such as foreign income. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities. The annually-determined tax rates and adjustments to each segment s provision for income taxes are estimates which are subject to review and could change from year to year.

We use the same accounting policies and procedures to measure segment income (loss) and assets as our consolidated net income and assets. Our chief operating decision maker evaluates segment performance and

## **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

allocates resources on the basis of net operating income (loss). We define net operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for certain blocks of business. We exclude net investment gains (losses) and infrequent or unusual non-operating items because we do not consider them to be related to the operating performance of our segments and Corporate and Other activities. A component of our net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to our discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and restructuring costs are also excluded from net operating income (loss) because, in our opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from net operating income (loss) if, in our opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc. s common stockholders in accordance with U.S. GAAP, we believe that net operating income (loss), and measures that are derived from or incorporate net operating income (loss), are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses net operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from net operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Net operating income (loss) is not a substitute for net income (loss) available to Genworth Financial, Inc. s common stockholders determined in accordance with U.S. GAAP. In addition, our definition of net operating income (loss) may differ from the definitions used by other companies.

In the first quarter of 2016, we recorded an estimated gain of \$20 million, net of taxes, related to the planned sale of our mortgage insurance business in Europe.

In January 2016, we paid a make-whole expense of \$13 million, net of taxes, related to the early redemption of Genworth Holdings 2016 Notes. We also repurchased \$28 million principal amount of Genworth Holdings notes with various maturity dates for a gain of \$2 million, net of taxes, in the first quarter of 2016. These transactions were excluded for net operating income for the periods presented as they related to a gain (loss) on the early extinguishment of debt.

In the first quarter of 2016, we completed a life block transaction resulting in an after-tax loss of \$6 million in connection the early extinguishment of non-recourse funding obligations.

In the first quarter of 2016, we recorded an after-tax expense of \$9 million related to restructuring costs as part of an expense reduction plan as we evaluate and appropriately size our organizational needs and expenses.

There were no infrequent or unusual items excluded from net operating income during the periods presented other than fees incurred during the first quarter of 2016 related to Genworth Holdings bond consent solicitation of \$12 million, net of taxes, for broker, advisor and investment banking fees.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

Adjustments to reconcile net income (loss) attributable to Genworth Financial, Inc. s common stockholders and net operating income (loss) assume a 35% tax rate and are net of the portion attributable to noncontrolling interests. Net investment gains (losses) are also adjusted for deferred acquisition costs and other intangible amortization and certain benefit reserves.

The following is a summary of revenues for our segments and Corporate and Other activities for the periods indicated:

	Three months ended March 31,	
(Amounts in millions)	2016	2015
Revenues:		
U.S. Mortgage Insurance segment s revenues	\$ 175	\$ 170
Canada Mortgage Insurance segment s revenues	160	136
Australia Mortgage Insurance segment s revenues	105	118
U.S. Life Insurance segment:		
Long-term care insurance	952	905
Life insurance	123	487
Fixed annuities	206	233
U.S. Life Insurance segment s revenues	1,281	1,625
Runoff segment s revenues	69	74
Corporate and Other s revenues	(5)	12
Total revenues	\$ 1,785	\$ 2,135

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# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following is a summary of net operating income for our segments and Corporate and Other activities and a reconciliation of net operating income for our segments and Corporate and Other activities to net income available to Genworth Financial, Inc. s common stockholders for the periods indicated:

	Three months ende March 31,	
(Amounts in millions)	2016	2015
U.S. Mortgage Insurance segment s net operating income	\$ 61	\$ 52
Canada Mortgage Insurance segment s net operating income	33	40
Australia Mortgage Insurance segment s net operating income	19	30
U.S. Life Insurance segment:		
Long-term care insurance	34	10
Life insurance	31	40
Fixed annuities	26	31
U.S. Life Insurance segment s net operating income	91	81
Runoff segment s net operating income	4	11
Corporate and Other s net operating loss	(105)	(60)
Net operating income	103	154
Net investment gains (losses), net	(13)	(1)
Gains (losses) on sale of businesses, net	20	
Gains (losses) on early extinguishment of debt, net	(11)	
Gains (losses) from life block transactions, net	(6)	
Expenses related to restructuring, net	(9)	
Fees associated with bond consent solicitation, net	(12)	
Income from continuing operations available to Genworth	70	150
Financial, Inc. s common stockholders	72	153
Net income attributable to noncontrolling interests	55	50
Income from continuing operations	127	203
Income (loss) from discontinued operations, net of taxes	(19)	1

Net income	108	204
Less: net income attributable to noncontrolling interests	55	50
Net income available to Genworth Financial, Inc. s common stockholders	\$ 53	\$ 154

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following is a summary of total assets for our segments and Corporate and Other activities as of the dates indicated:

(Amounts in millions)	March 31, 2016	December 31, 2015
Assets:		
U.S. Mortgage Insurance	\$ 2,367	\$ 2,899
Canada Mortgage Insurance	4,727	4,520
Australia Mortgage Insurance	3,053	2,987
U.S. Life Insurance	82,410	79,530
Runoff	11,729	12,115
Corporate and Other	2,756	4,253
Segment assets from continuing operations	107,042	106,304
Assets held for sale	131	127
Total assets	\$ 107,173	\$ 106,431

## (10) Commitments and Contingencies

#### (a) Litigation and Regulatory Matters

We face the risk of litigation and regulatory investigations and actions in the ordinary course of operating our businesses, including the risk of class action lawsuits. Our pending legal and regulatory actions include proceedings specific to us and others generally applicable to business practices in the industries in which we operate. In our insurance operations, we are, have been, or may become subject to class actions and individual suits alleging, among other things, issues relating to sales or underwriting practices, increases to in-force long-term care insurance premiums, payment of contingent or other sales commissions, claims payments and procedures, product design, product disclosure, administration, additional premium charges for premiums paid on a periodic basis, denial or delay of benefits, charging excessive or impermissible fees on products, recommending unsuitable products to customers, our pricing structures and business practices in our mortgage insurance businesses, such as captive reinsurance arrangements with lenders and contract underwriting services, violations of the Real Estate Settlement and Procedures Act of 1974 or related state anti-inducement laws, and mortgage insurance policy rescissions and curtailments, and breaching fiduciary or other duties to customers, including but not limited to breach of customer information. Plaintiffs in class action and other lawsuits against us may seek very large or indeterminate amounts which may remain unknown for substantial periods of time. In our investment-related operations, we are subject to litigation involving commercial disputes with counterparties. We are also subject to litigation arising out of our general business activities such as our contractual and employment relationships and securities lawsuits. In addition, we are also

subject to various regulatory inquiries, such as information requests, subpoenas, books and record examinations and market conduct and financial examinations from state, federal and international regulators and other authorities. A substantial legal liability or a significant regulatory action against us could have an adverse effect on our business, financial condition and results of operations. Moreover, even if we ultimately prevail in the litigation, regulatory action or investigation, we could suffer significant reputational harm, which could have an adverse effect on our business, financial condition or results of operations.

In August 2014, Genworth Financial, Inc., its current chief executive officer and its then current chief financial officer were named in a putative class action lawsuit captioned *Manuel Esguerra v. Genworth Financial, Inc., et al*, in the United States District Court for the Southern District of New York. Plaintiff alleged

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

securities law violations involving certain disclosures in 2013 and 2014 concerning Genworth s long-term care insurance reserves. The lawsuit sought unspecified compensatory damages, costs and expenses, including counsel fees and expert fees. In October 2014, a putative class action lawsuit captioned City of Pontiac General Employees Retirement System v. Genworth Financial, Inc., et al., was filed in the United States District Court for the Eastern District of Virginia. This lawsuit names the same defendants, alleges the same securities law violations, seeks the same damages and covers the same class as the *Esguerra* lawsuit. Following the filing of the *City of Pontiac* lawsuit, the Esguerra lawsuit was voluntarily dismissed without prejudice allowing the City of Pontiac lawsuit to proceed. In the City of Pontiac lawsuit, the United States District Court for the Eastern District of Virginia appointed Her Majesty the Queen in Right of Alberta and Fresno County Employees Retirement Association as lead plaintiffs and designated the caption of the action as In re Genworth Financial, Inc. Securities Litigation. On December 22, 2014, the lead plaintiffs filed an amended complaint. On February 5, 2015, we filed a motion to dismiss plaintiffs amended complaint. On May 1, 2015, the court denied the motion to dismiss. We engaged in mediation in the fourth quarter of 2015, continuing into the first quarter of 2016, and previously accrued \$25 million in connection with this matter, which was the amount of our self-insured retention on our executive and organizational liability insurance program. On March 11, 2016, in connection with the mediation, we reached an agreement in principle to settle the action. On April 1, 2016, the parties entered into a stipulation and agreement of settlement. The settlement provides for a full release of all defendants in connection with the allegations made in the lawsuit. We believe that the plaintiffs claims are without merit, but we are settling the lawsuit to avoid the burden, risk and expense of further litigation. The agreement provides for a settlement payment to the class of \$219 million, inclusive of all plaintiffs attorneys fees and expenses and settlement costs, of which \$150 million will be paid by our insurance carriers, and \$69 million pre-tax will be paid by Genworth. Our payment was made into an escrow account during the first quarter of 2016. We also incurred additional legal fees and expenses of approximately \$10 million pre-tax, for a total additional pre-tax incurred amount of \$79 million in the first quarter of 2016. On April 13, 2016, the Court granted plaintiffs motion for preliminary approval of the settlement, provisional certification of the class for settlement purposes only, and issuance of notice to settlement class members. The settlement remains subject to final court approval. The Court has scheduled a hearing on July 20, 2016 to consider final approval of the settlement. In the event the settlement is approved by the court, it will exhaust all coverage available to Genworth under our 2014 executive and organizational liability insurance program. Therefore, Genworth does not have coverage under the program to pay any future settlements or judgments in relation to litigation brought during the 2014 policy year, including the City of Hialeah Employees Retirement System v. Genworth Financial, Inc., et al., case discussed below.

In April 2014, Genworth Financial, Inc., its former chief executive officer and its then current chief financial officer were named in a putative class action lawsuit captioned *City of Hialeah Employees Retirement System v. Genworth Financial, Inc., et al.*, in the United States District Court for the Southern District of New York. Plaintiff alleges securities law violations involving certain disclosures in 2012 concerning Genworth s Australian mortgage insurance business, including our plans for an initial public offering of the business. The lawsuit seeks unspecified damages, costs and attorneys fees and such equitable/injunctive relief as the court may deem proper. The United States District Court for the Southern District of New York appointed City of Hialeah Employees Retirement System and New Bedford Contributory Retirement System as lead plaintiffs and designated the caption of the action as *In re Genworth Financial, Inc. Securities Litigation.* On October 3, 2014, the lead plaintiffs filed an amended complaint. On

December 2, 2014, we filed a motion to dismiss plaintiffs amended complaint. On March 25, 2015, the United States District Court for the Southern District of New York denied the motion but entered an order dismissing the amended complaint with leave to replead. On April 17, 2015, plaintiffs filed a second amended complaint. We filed a motion to dismiss the second amended complaint and on June 16, 2015, the court denied the motion to dismiss. On January 22, 2016, we filed a motion for reconsideration of the court s June 16, 2015 order denying our motion to dismiss which the court denied on

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

March 3, 2016. On January 29, 2016, plaintiffs filed a motion for class certification which we opposed. On March 7, 2016, the court granted plaintiffs motion for class certification. We intend to vigorously defend this action. As discussed above, we have exhausted all coverage under our 2014 executive and organizational liability insurance program applicable to this case; therefore, there is no insurance coverage for Genworth with respect to any settlement or judgment amount related to this litigation.

In January 2016, Genworth Financial, Inc., its current chief executive officer, its former chief executive officer, its former chief financial officer and the current members of its board of directors were named in a shareholder derivative suit filed by International Union of Operating Engineers Local No. 478 Pension Fund, Richard L. Salberg and David Pinkoski in the Court of Chancery of the State of Delaware. The case is captioned Int 1 Union of Operating Engineers Local No. 478 Pension Fund, et al v. McInerney, et al. In February 2016, Genworth Financial, Inc., its current Chief Executive Officer, its former Chief Executive Officer, its former Chief Financial Officer and the current members of its board of directors were named in a second shareholder derivative suit filed by Martin Cohen in the Court of Chancery of the State of Delaware. The case is captioned Cohen v. McInerney, et al. On February 23, 2016, the Court of Chancery of the State of Delaware consolidated these derivative suits under the caption Genworth Financial, Inc. Consolidated Derivative Litigation. On March 28, 2016, plaintiffs in the consolidated action filed an amended complaint. The amended complaint alleges breaches of fiduciary duties concerning Genworth s long-term care insurance reserves and concerning Genworth s Australian mortgage insurance business, including our plans for an initial public offering of the business and seeks unspecified damages, costs, attorneys fees and such equitable relief as the court may deem proper. The amended consolidated complaint also adds Genworth s current Chief Financial Officer as a defendant, based on the current Chief Financial Officer s alleged conduct in her former capacity as Genworth s Controller and principal accounting officer. We intend to move to dismiss the consolidated action.

At this time, other than as noted above, we cannot determine or predict the ultimate outcome of any of the pending legal and regulatory matters specifically identified above or the likelihood of potential future legal and regulatory matters against us. Except as disclosed above, we also are not able to provide an estimate or range of reasonably possible losses related to these matters. Therefore, we cannot ensure that the current investigations and proceedings will not have a material adverse effect on our business, financial condition or results of operations. In addition, it is possible that related investigations and proceedings may be commenced in the future, and we could become subject to additional unrelated investigations and lawsuits. Increased regulatory scrutiny and any resulting investigations or proceedings could result in new legal precedents and industry-wide regulations or practices that could adversely affect our business, financial condition and results of operations.

## (b) Commitments

As of March 31, 2016, we were committed to fund \$143 million in limited partnership investments, \$45 million in U.S. commercial mortgage loan investments and \$46 million in private placement investments.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

## (11) Changes in Accumulated Other Comprehensive Income (Loss)

The following tables show the changes in accumulated other comprehensive income (loss), net of taxes, by component as of and for the periods indicated:

(Amounts in millions)	Net unrealized investment gains (losses) (1)		Derivatives qualifying as hedges <sup>(2)</sup>		Foreign currency translation and other adjustments		Total
Balances as of January 1, 2016	\$	1,254	\$	2,045	\$	(289)	\$3,010
OCI before reclassifications		791		275		216	1,282
Amounts reclassified from (to) OCI		12		(18)			(6)
Current period OCI		803		257		216	1,276
Balances as of March 31, 2016 before noncontrolling interests		2,057		2,302		(73)	4,286
Less: change in OCI attributable to noncontrolling interests						101	101
Balances as of March 31, 2016	\$	2,057	\$	2,302	\$	(174)	\$4,185

<sup>(1)</sup> Net of adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves. See note 4 for additional information.

<sup>(2)</sup> See note 5 for additional information.

	Net			
	unrealized		Foreign	
	investment		currency	
	gains	Derivatives	translation	
	(losses)	qualifying as	and other	
(Amounts in millions)	(1)	hedges <sup>(2)</sup>	adjustments	Total

Balances as of January 1, 2015	\$ 2,453	\$ 2,070	\$ (77)	\$4,446
OCI before reclassifications	325	195	(370)	150
Amounts reclassified from (to) OCI		(18)		(18)
Current period OCI	325	177	(370)	132
Balances as of March 31, 2015 before noncontrolling interests	2,778	2,247	(447)	4,578
Less: change in OCI attributable to noncontrolling interests	30		(144)	(114)
Balances as of March 31, 2015	\$ 2,748	\$ 2,247	\$ (303)	\$4,692

<sup>(1)</sup> Net of adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves. See note 4 for additional information.

<sup>(2)</sup> See note 5 for additional information.

The foreign currency translation and other adjustments balance included \$5 million and \$32 million, respectively, net of taxes of \$3 million and \$14 million, respectively, related to a net unrecognized postretirement benefit obligation as of March 31, 2016 and 2015. Amount also included taxes of \$(45) million and \$(91) million, respectively, related to foreign currency translation adjustments as of March 31, 2016 and 2015.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table shows reclassifications in (out) of accumulated other comprehensive income (loss), net of taxes, for the periods presented:

	Amount reclassified from accumulated other comprehensive income (loss) Three months ended March 31,				Affected line item in the consolidated statements
(Amounts in millions)	2	2016 2015		of income	
Net unrealized investment (gains) losses:					
Unrealized (gains) losses on investments (1)	\$	18	\$		Net investment (gains) losses
Provision for income taxes		(6)			Provision for income taxes
Total	\$	12	\$		
Derivatives qualifying as hedges:					
Interest rate swaps hedging assets	\$	(25)	\$	(19)	Net investment income
Interest rate swaps hedging assets		(1)			Net investment (gains) losses
Inflation indexed swaps		(2)		(9)	Net investment income
Provision for income taxes		10		10	Provision for income taxes
Total	\$	(18)	\$	(18)	

<sup>(1)</sup> Amounts exclude adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves.

# (12) Sale of Businesses

European mortgage insurance business

On October 27, 2015, we announced that Genworth Mortgage Insurance Corporation, our wholly-owned indirect subsidiary, has entered into an agreement to sell our European mortgage insurance business to AmTrust Financial Services, Inc., which is currently expected to result in net proceeds of approximately \$50 million. In the first quarter

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of 2016, we recorded an estimated pre-tax loss of \$7 million and a tax benefit of \$27 million primarily related to the reversal of a deferred tax valuation allowance, for a net after-tax gain of \$20 million. The transaction is expected to close in the second quarter of 2016 and is subject to customary conditions, including requisite regulatory approvals.

## **GENWORTH FINANCIAL, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The major assets and liability categories of our European mortgage insurance business were as follows as of the dates indicated:

(Amounts in millions)	March 31, 2016		nber 31, 015	
Assets				
Investments:				
Fixed maturity securities available-for-sale, at				
fair value	\$	198	\$ 195	
Other invested assets		2	6	
Total investments		200	201	
Cash and cash equivalents		41	28	
Accrued investment income		3	3	
Reinsurance recoverable		22	21	
Other assets		12	14	
Assets held for sale		278	267	
Fair value less closing costs impairment		(147)	(140)	
Total assets held for sale	\$	131	\$ 127	
Liabilities				
Liability for policy and contract claims	\$	59	\$ 56	
Unearned premiums		61	58	
Other liabilities		11	12	
Deferred tax liability			1	
Liabilities held for sale	\$	131	\$ 127	

Deferred tax liabilities that result in future taxable or deductible amounts to the remaining consolidated group have been reflected in liabilities of continuing operations and not reflected in liabilities held for sale.

## Lifestyle protection insurance

On December 1, 2015, we completed the sale of our lifestyle protection insurance business and received approximately \$493 million with net proceeds of approximately \$400 million, subject to the finalization of closing balance sheet purchase price adjustments expected in the second quarter of 2016. During the first quarter of 2016, we

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recorded an additional after-tax loss of approximately \$19 million primarily related to claim liabilities and taxes we retain.

We retained liabilities for the U.K. pension plan as well as taxes and certain claims and sales practices that occurred while we owned the lifestyle protection insurance business. We have established our current best estimates for these liabilities, where appropriate; however, there may be future adjustments to these estimates.

# (13) Condensed Consolidating Financial Information

Genworth Financial provides a full and unconditional guarantee to the trustee of Genworth Holdings outstanding senior notes and the holders of the senior notes, on an unsecured unsubordinated basis, of the full and

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

punctual payment of the principal of, premium, if any and interest on, and all other amounts payable under, each outstanding series of senior notes, and the full and punctual payment of all other amounts payable by Genworth Holdings under the senior notes indenture in respect of such senior notes. Genworth Financial also provides a full and unconditional guarantee to the trustee of Genworth Holdings outstanding subordinated notes and the holders of the subordinated notes, on an unsecured subordinated basis, of the full and punctual payment of the principal of, premium, if any and interest on, and all other amounts payable under, the outstanding subordinated notes, and the full and punctual payment of all other amounts payable by Genworth Holdings under the subordinated notes indenture in respect of the subordinated notes. Genworth Holdings is a direct, 100% owned subsidiary of Genworth Financial.

The following condensed consolidating financial information of Genworth Financial and its direct and indirect subsidiaries have been prepared pursuant to rules regarding the preparation of consolidating financial information of Regulation S-X. The condensed consolidating financial information has been prepared as if the guarantee had been in place during the periods presented herein.

The condensed consolidating financial information presents the condensed consolidating balance sheet information as of March 31, 2016 and December 31, 2015, the condensed consolidating income statement information and the condensed consolidating comprehensive income statement information for the three months ended March 31, 2016 and 2015 and the condensed consolidating cash flow statement information for the three months ended March 31, 2016 and 2015.

The condensed consolidating financial information reflects Genworth Financial ( Parent Guarantor ), Genworth Holdings ( Issuer ) and each of Genworth Financial s other direct and indirect subsidiaries (the All Other Subsidiaries ) on a combined basis, none of which guarantee the senior notes or subordinated notes, as well as the eliminations necessary to present Genworth Financial s financial information on a consolidated basis and total consolidated amounts.

The accompanying condensed consolidating financial information is presented based on the equity method of accounting for all periods presented. Under this method, investments in subsidiaries are recorded at cost and adjusted for the subsidiaries cumulative results of operations, capital contributions and distributions, and other changes in equity. Elimination entries include consolidating and eliminating entries for investments in subsidiaries and intercompany activity.

# **GENWORTH FINANCIAL, INC.**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# (Unaudited)

The following table presents the condensed consolidating balance sheet information as of March 31, 2016:

(Amounts in millions)		'arent arantor	Issuer		All Other Subsidiaries		5 Eliminations		Consolidated	
Assets										
Investments:										
Fixed maturity securities available-for-sale,										
at fair value	\$		\$	\$	60,490	\$	(200)	\$	60,290	
Equity securities available-for-sale, at fair										
value					431				431	
Commercial mortgage loans					6,179				6,179	
Restricted commercial mortgage loans										
related to securitization entities					155				155	
Policy loans					1,565				1,565	
Other invested assets			5		2,927		(9)		2,923	
Restricted other invested assets related to										
securitization entities, at fair value					422				422	
Investments in subsidiaries		14,108	14,197				(28,305)			
Total investments		14,108	14,202		72,169		(28,514)		71,965	
Cash and cash equivalents			760		3,283				4,043	
Accrued investment income					720				720	
Deferred acquisition costs					4,235				4,235	
Intangible assets and goodwill					291				291	
Reinsurance recoverable					17,587				17,587	
Other assets		(4)	265		317		(1)		577	
Intercompany notes receivable			68		392		(460)			
Separate account assets					7,624				7,624	
Assets held for sale					131				131	
Total assets	\$	14,104	\$15,295	\$	106,749	\$	(28,975)	\$	107,173	
Liabilities and equity										
Liabilities:										
Future policy benefits	\$		\$	\$	36,776	\$		\$	36,776	
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Policyholder account balances					26,354				26,354	
Liability for policy and contract claims					8,177				8,177	

Unearned premiums

3,378