Digital Realty Trust, Inc. Form S-4/A September 03, 2010 Table of Contents

As filed with the Securities and Exchange Commission on September 3, 2010

Registration No. 333-167805

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **AMENDMENT NO. 2**

## TO

## FORM S-4

## **REGISTRATION STATEMENT**

UNDER

THE SECURITIES ACT OF 1933

# DIGITAL REALTY TRUST, INC. DIGITAL REALTY TRUST, L.P.

(Exact name of registrants as specified in their charters)

#### DIGITAL REALTY TRUST, INC.

Maryland (State or other 6798 (Primary Standard Industrial Classification Code Number) 26-0081711 (I.R.S. Employer Identification No.) DIGITAL REALTY TRUST, L.P.

6798 (Primary Standard Industrial

Classification Code Number) 20-2402955 (I.R.S. Employer

Identification No.)

incorporation or

jurisdiction of

organization)

incorporation or organization)

Maryland

(State or

other

jurisdiction

of

560 Mission Street, Suite 2900

San Francisco, CA 94105

(415) 738-6500

(Address, including zip code, and telephone number, including area code, of registrants principal executive offices)

A. William Stein

**Chief Financial Officer & Chief Investment Officer** 

560 Mission Street, Suite 2900

San Francisco, CA 94105

(415) 738-6500

(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copy to:

Keith Benson, Esq.

Julian T.H. Kleindorfer, Esq.

Latham & Watkins LLP

505 Montgomery Street, Suite 2000

San Francisco, CA 94111

(415) 391-0600

# Approximate date of commencement of proposed sale of the securities to the public: As soon as practicable after the effective date of this registration statement.

If the securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

| Digital Realty Trust, Inc.: | Large-accelerated filer x | Accelerated filer " | Non-accelerated filer " | Smaller reporting company " |
|-----------------------------|---------------------------|---------------------|-------------------------|-----------------------------|
| Digital Realty Trust, L.P.: | Large-accelerated filer " | Accelerated filer " | Non-accelerated filer x | Smaller reporting company " |

The Registrants hereby amend this registration statement on such date or dates as may be necessary to delay its effective date until the Registrants shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until this registration statement shall become effective on such date as the SEC, acting pursuant to said Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

#### SUBJECT TO COMPLETION, DATED SEPTEMBER 3, 2010

PROSPECTUS

#### DIGITAL REALTY TRUST, L.P.

#### OFFER TO EXCHANGE

\$500,000,000 aggregate principal amount of its

5.875% Notes due 2020

which have been registered under the Securities Act,

for any and all of its outstanding 5.875% Notes due 2020

Guaranteed by Digital Realty Trust, Inc.

The exchange offer expires at 5:00 p.m., New York City time, on

, 2010, unless extended.

We will exchange all outstanding notes that are validly tendered and not validly withdrawn for an equal principal amount of a new series of notes which are registered under the Securities Act.

The exchange offer is not subject to any conditions other than that it not violate applicable law or any applicable interpretation of the staff of the SEC.

You may withdraw tenders of outstanding notes at any time before the exchange offer expires.

The exchange of notes will not be a taxable event for U.S. federal income tax purposes.

We will not receive any proceeds from the exchange offer.

### Edgar Filing: Digital Realty Trust, Inc. - Form S-4/A

The terms of the new series of notes are substantially identical to the outstanding notes, except for transfer restrictions and registration rights relating to the outstanding notes.

The outstanding notes are, and the new series of notes will be, fully and unconditionally guaranteed by Digital Realty Trust, Inc., a Maryland corporation, our sole general partner, which has no material assets other than its investment in us.

You may tender outstanding notes only in denominations of \$1,000 and integral multiples thereof.

Our affiliates may not participate in the exchange offer.

No public market exists for the outstanding notes. We do not intend to list the new notes on any securities exchange and, therefore, no active public market is anticipated for the new notes.

Each broker-dealer that receives new notes for its own account pursuant to the exchange offer must acknowledge that it will deliver a prospectus in connection with any resale of such new notes. The letter of transmittal delivered with this prospectus states that by so acknowledging and by delivering a prospectus, a broker-dealer will not be deemed to admit that it is an underwriter within the meaning of the Securities Act of 1933, as amended. This prospectus, as it may be amended or supplemented from time to time, may be used by a broker-dealer in connection with resales of new notes received in exchange for outstanding notes where such outstanding notes were acquired by such broker-dealer as a result of market-making activities or other trading activities.

# Please refer to <u>Risk Factors</u> beginning on page 11 of this prospectus for a description of the risks you should consider when evaluating this investment.

We are not making this exchange offer in any state where it is not permitted.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus is , 2010.

#### TABLE OF CONTENTS

|   | PAGE NO. |
|---|----------|
| Prospectus Summary  | 1        |
| Risk Factors  | 11       |
| Forward-Looking Statements  | 32       |
| The Exchange Offer  | 34       |
| Use of Proceeds   | 44       |
| Selected Consolidated Financial Data  | 45       |
| Management s Discussion and Analysis of Financial Condition and Results of Operations | 49       |
| Business and Properties   | 86       |
| Investment Policies and Policies with Respect to Certain Activities                   | 100      |
| Directors and Executive Officers  | 104      |
| Executive Compensation  | 109      |
| Non-Employee Director Compensation  | 135      |
| Certain Relationships and Related Transactions, and Director Independence             | 138      |
| Description of Other Indebtedness   | 142      |
| Description of Notes  | 148      |
| Description of the Partnership Agreement of Digital Realty Trust, L.P.                | 163      |
| U.S. Federal Income Tax Consequences  | 169      |
| Plan of Distribution  | 175      |
| Legal Matters   | 176      |
| Experts   | 176      |
| Where You Can Find More Information   | 176      |
| Incorporation by Reference  | 177      |
| Index to the Consolidated Financial Statements and Schedules                          | F-1      |

You should rely only on the information contained in or incorporated by reference in this prospectus. We have not authorized anyone to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. You should assume that the information contained in this prospectus, as well as information that we have previously filed with the Securities and Exchange Commission and incorporated by reference, is accurate only as of the date of the applicable document. Our business, financial condition, results of operations and prospects may have changed since those dates.

This prospectus incorporates important business and financial information about us that is not included in or delivered with this prospectus, and such information is available without charge to holders of the notes upon written or oral request to Investor Relations, Digital Realty Trust, Inc., 560 Mission Street, Suite 2900, San Francisco, California 94105-2712 (telephone: (415) 738-6500). In order to obtain timely delivery, note holders must request the information no later than five business days prior to the expiration of the exchange offer contemplated by this prospectus, or , 2010.

Each broker-dealer that receives exchange notes for its own account pursuant to the exchange offer will acknowledge by participating in this exchange offer, as a condition to participating in this exchange offer, that it will deliver a prospectus in connection with any resale of such exchange notes. By so acknowledging and by delivering a prospectus, a broker-dealer will not be deemed to admit that it is an underwriter within the meaning of the Securities Act of 1933, as amended (the Securities Act ). This prospectus, as it may be amended or supplemented from time to time, may be used by a broker-dealer in connection with resales of exchange notes received in exchange for outstanding private notes where such outstanding private notes were acquired by such broker-dealer as a result of market-making activities or other trading activities. We have agreed that for a period of up to one year after the date that the registration statement of which this prospectus forms a part is declared effective by the Securities and Exchange Commission, we will make this prospectus, as

amended or supplemented, available to any broker-dealer that requests it for use in connection with any such resale. See Plan of Distribution.

#### PROSPECTUS SUMMARY

You should read the following summary together with the more detailed information regarding our company and the financial statements appearing elsewhere in this prospectus or incorporated by reference in this prospectus, including under the caption Risk Factors.

#### **Explanatory Note**

This prospectus includes combined disclosure for Digital Realty Trust, Inc. and Digital Realty Trust, L.P. Unless otherwise indicated or unless the context requires otherwise, all references in this prospectus to we, us, our, our company or the company refer to Digital Realty Trust, Inc. is the sole general partner. Unless otherwise indicated or unless the context requires otherwise, all references in this prospectus to our operating partnership or the operating partnership refer to Digital Realty Trust, L.P. together with its consolidated subsidiaries.

Digital Realty Trust, Inc. is a real estate investment trust and the general partner of Digital Realty Trust, L.P. As of June 30, 2010, Digital Realty Trust, Inc. owned an approximate 94.0% common general partnership interest in Digital Realty Trust, L.P. The remaining approximate 6.0% common limited partnership interests are owned by non-affiliated investors and certain directors and officers of Digital Realty Trust, Inc. As of June 30, 2010, Digital Realty Trust, Inc. Owned all of the preferred limited partnership units of Digital Realty Trust, L.P. As the sole general partner of Digital Realty Trust, L.P., Digital Realty Trust, Inc. has the full, exclusive and complete responsibility for the operating partnership s day-to-day management and control.

There are few differences between our company and our operating partnership, which are reflected in the disclosure in this prospectus. We believe it is important to understand the differences between our company and our operating partnership in the context of how Digital Realty Trust, Inc. and Digital Realty Trust, L.P. operate as an interrelated consolidated company. Digital Realty Trust, Inc. is a real estate investment trust, whose only material asset is its ownership of partnership interests of Digital Realty Trust, L.P. As a result, Digital Realty Trust, Inc. does not conduct business itself, other than acting as the sole general partner of Digital Realty Trust, L.P., issuing public equity from time to time and guaranteeing certain debt of Digital Realty Trust, L.P. Digital Realty Trust, Inc. itself does not hold any indebtedness but guarantees some of the secured and unsecured debt of Digital Realty Trust, L.P., as disclosed in this prospectus. Digital Realty Trust, L.P. holds substantially all the assets of the company and holds the ownership interests in the company s joint ventures. Digital Realty Trust, L.P. conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from public equity issuances by Digital Realty Trust, I.P., which are generally contributed to Digital Realty Trust, L.P. in exchange for partnership units, Digital Realty Trust, L.P. s direct or indirect incurrence of indebtedness or through the issuance of partnership units.

Noncontrolling interests and stockholder s equity and partners capital are the main areas of difference between the consolidated financial statements of Digital Realty Trust, Inc. and those of Digital Realty Trust, L.P. The common limited partnership interests in Digital Realty Trust, L.P. are accounted for as partners capital in Digital Realty Trust, L.P. s financial statements and as noncontrolling interests in Digital Realty Trust, Inc. s financial statements. The noncontrolling interests in Digital Realty Trust, L.P. s financial statements include the interests of joint venture partners. The noncontrolling interests in Digital Realty Trust, Inc. s financial statements include the same noncontrolling interests at the Digital Realty Trust, L.P. level and limited partnership unitholders of Digital Realty Trust, L.P. The differences between stockholders equity and partners capital result from the differences in the equity issued at the Digital Realty Trust, Inc. and the Digital Realty Trust, L.P. levels.

#### **Our Company**

#### Overview

We own, acquire, develop, redevelop and manage technology-related real estate. As of June 30, 2010, our portfolio consisted of 87 properties, excluding one property held as an investment in an unconsolidated joint venture, of which 73 are located throughout North America and 14 are located in Europe. Our properties are diversified in major markets where corporate datacenter and technology tenants are concentrated, including the Boston, Chicago, Dallas, Los Angeles, New York Metro, Northern Virginia, Phoenix, San Francisco and Silicon Valley metropolitan areas in the U.S. and the Amsterdam, Dublin, London and Paris markets in Europe. The portfolio consists of Internet gateway and corporate datacenter properties, technology manufacturing properties and regional or national headquarters of technology companies. Digital Realty Trust, Inc., a Maryland corporation, operates as a real estate investment trust, or REIT, for federal income tax purposes. Digital Realty Trust, L.P., a Maryland limited partnership, is the entity through which Digital Realty Trust, Inc. conducts its business and owns its assets.

As of June 30, 2010, our properties contained a total of approximately 15.2 million net rentable square feet, including approximately 1.9 million square feet held for redevelopment. As of June 30, 2010, our portfolio, excluding space held for redevelopment, was approximately 95.0% leased at an average annualized rent per occupied square foot of \$44.08.

Our principal executive offices are located at 560 Mission Street, Suite 2900, San Francisco, California 94105. Our telephone number is (415) 738-6500. Our website is located at www.digitalrealtytrust.com. The information found on, or accessible through, our website is not incorporated into, and does not form a part of, this prospectus or any other report or document we file with or furnish to the United States Securities and Exchange Commission, or the SEC.

<sup>2</sup> 

#### THE EXCHANGE OFFER

| The Exchange Offer               | We are offering to exchange the 5.875% Notes due 2020 offered by this prospectus (the exchange notes ) for the outstanding 5.875% Notes due 2020 (the private notes ) that are properly tendered and accepted. You may tender outstanding private notes only in denominations of \$1,000 and integral multiples thereof. We will issue the exchange notes on or promptly after the exchange offer expires. As of the date of this prospectus, \$500,000,000 principal amount of private notes is outstanding. |  |  |  |  |
|----------------------------------|---|--|--|--|--|
| Expiration Date                  | The exchange offer will expire at 5:00 p.m., New York City time, on , 2010 (the 21 <sup>st</sup> business day following commencement of the exchange offer), unless extended, in which case the expiration date will mean the latest date and time to which we extend the exchange offer.   |  |  |  |  |
| Conditions to the Exchange Offer | The exchange offer is not subject to any condition other than that it not violate applicable<br>law or any applicable interpretation of the staff of the SEC. The exchange offer is not<br>conditioned upon any minimum principal amount of private notes being tendered for<br>exchange.   |  |  |  |  |

We intend to conduct the exchange offer in accordance with the provisions of the registration rights agreement with respect to the private notes and the applicable requirements of the Securities Act, the Securities Exchange Act of 1934, as amended (the Exchange Act ), and the rules and regulations of the SEC.

Procedures for Tendering Private Notes If you wish to tender your private notes for the exchange notes pursuant to the exchange offer, you must complete and sign a letter of transmittal in accordance with the instructions contained in the letter and forward it by mail, facsimile or hand delivery, together with any other documents required by the letter of transmittal, to the Exchange Agent (as defined below), either with the private notes to be tendered or in compliance with the specified procedures for guaranteed delivery of notes. Certain brokers, dealers, commercial banks, trust companies and other nominees may also effect tenders by book-entry transfer. Holders of private notes registered in the name of a broker, dealer, commercial bank, trust company or other nominee are urged to contact such person promptly if they wish to tender private notes pursuant to the exchange offer. See The Exchange Offer Procedures for Tendering.

Letters of transmittal and certificates representing private notes should not be sent to us. Such documents should only be sent to the Exchange Agent. Questions regarding how to tender private notes and requests for information should be directed to the Exchange Agent. See The Exchange Offer Exchange Agent.

You do not have any appraisal or dissenters rights under the indenture in connection with the exchange offer.

| Acceptance of the Private Notes and Delivery of th<br>Exchange Notes | <b>ne</b> Subject to the satisfaction or waiver of the conditions to the exchange offer, we will accept for exchange any and all private notes which are validly tendered in the exchange offer and not withdrawn before 5:00 p.m., New York City time, on the expiration date.  |
|--|--|
| Withdrawal Rights  | You may withdraw the tender of your private notes at any time before 5:00 p.m., New York City time, on the expiration date, by complying with the procedures for withdrawal described in this prospectus under the heading The Exchange Offer Withdrawal of Tenders.   |
| U.S. Federal Tax Considerations                                      | The exchange of notes will not be a taxable event for U.S. federal income tax purposes.<br>For a discussion of material federal tax considerations relating to the exchange of notes,<br>see U.S. Federal Income Tax Consequences.   |
| Exchange Agent   | Wilmington Trust FSB, the registrar and paying agent for the notes under the indenture governing the notes, is serving as the exchange agent for the notes (the Exchange Agent ).  |
| Consequences of Failure to Exchange                                  | If you do not exchange your private notes for the exchange notes, you will continue to be<br>subject to the restrictions on transfer provided in the private notes and in the indenture<br>governing the private notes. In general, the private notes may not be offered or sold,<br>unless registered under the Securities Act, except pursuant to an exemption from, or in a<br>transaction not subject to, the Securities Act and applicable state securities laws. We do<br>not currently plan to register the resale of the private notes under the Securities Act. |
| Registration Rights Agreement  | You are entitled to exchange your private notes for the exchange notes with substantially identical terms. This exchange offer satisfies this right. After the exchange offer is completed, you will no longer be entitled to any exchange or registration rights with respect to your private notes.  |
| We explain the exchange offer in greater detail begin                | ning on page 34.   |

#### THE EXCHANGE NOTES

The summary below describes the principal terms of the exchange notes. Certain of the terms and conditions described below are subject to important limitations and exceptions. The Description of Notes section of this prospectus contains a more detailed description of the terms and conditions of the exchange notes. For purposes of this section entitled The Exchange Notes and the section entitled Description of Notes, references to we, us, and our refer only to Digital Realty Trust, L.P. and not to its subsidiaries or Digital Realty Trust, Inc.

The form and terms of the exchange notes are the same as the form and terms of the private notes, except that the exchange notes will be registered under the Securities Act and, therefore, the exchange notes will not be subject to the transfer restrictions, registration rights and provisions providing for an increase in the interest rate applicable to the private notes. The exchange notes will evidence the same debt as the private notes, and both the private notes and the exchange notes are governed by the same indenture.

| Issuer of Notes     | Digital Realty Trust, L.P.   |
|---------------------|--|
| Securities Offered  | \$500,000,000 principal amount of 5.875% notes due 2020.   |
| Maturity Date       | February 1, 2020, unless earlier redeemed.   |
| Interest            | 5.875% per year. Interest will be payable semi-annually in arrears on February 1 and August 1 of each year, beginning August 1, 2010.  |
| Ranking of Notes    | The notes will be our direct, senior unsecured obligations and will rank equally in right of payment with all of our other unsecured and unsubordinated indebtedness from time to time outstanding. However, the notes will be effectively subordinated in right of payment to all of our existing and future secured indebtedness (to the extent of the collateral securing the same) and to all existing and future liabilities and preferred equity of our subsidiaries, including guarantees by certain of our subsidiaries of indebtedness under our revolving credit facility and the notes under the Prudential shelf facility. |
| Guarantee           | The notes will be fully and unconditionally guaranteed by Digital Realty Trust, Inc. The guarantee will be a senior unsecured obligation of Digital Realty Trust, Inc. and will rank equally in right of payment with other senior unsecured obligations of Digital Realty Trust, Inc. from time to time outstanding. Digital Realty Trust, Inc. has no material assets other than its investment in us.   |
| Optional Redemption | The notes will be redeemable in whole at any time or in part from time to time, at our option, at a redemption price equal to the sum of:  |
|                     | an amount equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest up to, but not including, the redemption date; and  |

a make-whole premium.

Notwithstanding the foregoing, if the notes are redeemed on or after 90 days prior to the maturity date, the redemption price will not include a make-whole premium. See Description of Notes Optional Redemption in this prospectus.

### Table of Contents

| Table of Contents                                    |  |
|--|--|
| Certain Covenants                                    | The indenture governing the notes contains certain covenants that, among other things, limit our, our guarantor s and our subsidiaries ability to:   |
|  | consummate a merger, consolidation or sale of all or substantially all of our assets; and  |
| These covenants are subject to a number of important | incur secured and unsecured indebtedness.<br>t exceptions and qualifications. See Description of Notes.  |
| Further Issuances                                    | We may from time to time, without notice to or consent of existing noteholders, create<br>and issue additional notes having the same terms and conditions as the exchange notes in<br>all respects, except for the issue date and, under certain circumstances, the issue price and<br>first payment of interest thereon. Additional notes issued in this manner will be<br>consolidated with and will form a single series with the previously outstanding notes,<br>provided, however, that such additional notes may not be fungible with the previously<br>outstanding notes for U.S. federal income tax purposes. |
| No Public Market                                     | The exchange notes are a new issue of securities with no established trading market. We do not intend to apply for listing of the exchange notes on any securities exchange or for quotation of the exchange notes on any automated dealer quotation system.   |
| Book-Entry Form                                      | The exchange notes will be issued in book-entry only form and will be represented by<br>one or more permanent global certificates deposited with a custodian for, and registered<br>in the name of a nominee of, DTC, in New York, New York. Beneficial interests in the<br>global certificates representing the exchange notes will be shown on, and transfers will be<br>effected only through, records maintained by DTC and its direct and indirect participants<br>and such interests may not be exchanged for certificated notes, except in limited<br>circumstances.  |
| Risk Factors   | You should read carefully the Risk Factors beginning on page 11 of this prospectus for certain considerations relevant to an investment in the notes.  |

#### SUMMARY HISTORICAL FINANCIAL DATA

The following tables set forth summary historical consolidated financial and operating data for Digital Realty Trust, L.P. and Digital Realty Trust, Inc. and their respective subsidiaries. You should read the following summary historical financial data in conjunction with the consolidated historical financial statements and notes thereto of each of Digital Realty Trust, L.P. and Digital Realty Trust, Inc. and their respective subsidiaries and Management s Discussion and Analysis of Financial Condition and Results of Operations, included elsewhere in this prospectus.

#### Digital Realty Trust, L.P.

The consolidated balance sheet data as of December 31, 2009 and 2008 and the consolidated statement of operations data for each of the years in the three-year period ended December 31, 2009 have been derived from the historical consolidated financial statements of Digital Realty Trust, L.P. and subsidiaries, which are included in this prospectus and which have been audited by KPMG LLP, an independent registered public accounting firm, whose report with respect thereto is included elsewhere in this prospectus. The consolidated balance sheet data as of December 31, 2007, 2006 and 2005 and the consolidated statement of operations data for each of the years ended December 31, 2006 and 2005 have been derived from the historical consolidated financial statements of Digital Realty Trust, L.P. and subsidiaries, not audited by KPMG LLP. The consolidated balance sheet data as of June 30, 2010 and the consolidated statement of operations data for each of the six months ended June 30, 2010 and 2009 have been derived from the unaudited condensed consolidated financial statements of Digital Realty Trust, L.P. and subsidiaries, which are included elsewhere in this prospectus. The results for the six months ended June 30, 2010 are not necessarily indicative of the results to be expected for the full year.

|   | Six Months<br>Ended June 30, |                | Year Ended December 31, |            |            |            |                |
|---|------------------------------|----------------|-------------------------|------------|------------|------------|----------------|
| (Dollars in thousands, except unit and per unit data) | 2010                         | 2009<br>dited) | 2009                    | 2008       | 2007       | 2006       | 2005<br>dited) |
| Statement of Operations Data:                         | (unau                        | uncu)          |                         |            |            | (unau      | uncu)          |
| Operating Revenues:                                   |                              |                |                         |            |            |            |                |
| Rental  | \$ 310,588                   | \$ 243,585     | \$ 510,772              | \$ 404,559 | \$ 319,603 | \$ 221,371 | \$ 150,072     |
| Tenant reimbursements                                 |                              |                |                         |            |            |            |                |
|   | 78,655                       | 60,455         | 125,308                 | 107,503    | 75,003     | 50,340     | 35,720         |
| Other   |                              | 101            | 1.062                   | 15,383     | 641        | 365        | 5,829          |
|   |                              |                | ,                       |            |            |            |                |
| Total operating revenues                              | 389,243                      | 304,141        | 637,142                 | 527,445    | 395,247    | 272,076    | 191,621        |
| Operating Expenses:                                   |                              |                |                         |            |            |            |                |
| Rental property operating and maintenance             | 107,648                      | 84,874         | 176,238                 | 151,147    | 109,225    | 59,917     | 39,519         |
| Property taxes  | 25,469                       | 18,360         | 36,004                  | 31,102     | 27,181     | 26,890     | 20,189         |
| Insurance   | 3,581                        | 2,944          | 6,111                   | 4,988      | 5,527      | 3,682      | 2,653          |
| Depreciation and amortization                         | 117,392                      | 95,487         | 198,052                 | 172,378    | 134,419    | 86,129     | 55,702         |
| General and administrative <sup>(1)</sup>             | 25,641                       | 20,142         | 42,165                  | 38,391     | 30,786     | 19,717     | 12,061         |
| Other   | 167                          | 285            | 783                     | 1,084      | 431        | 449        | 1,355          |
| Total operating expenses                              | 279,898                      | 222,092        | 459,353                 | 399,090    | 307,569    | 196,784    | 131,479        |
| Operating income                                      | 109,345                      | 82,049         | 177,789                 | 128,355    | 87,678     | 75,292     | 60,142         |
| Other Income (Expenses):                              |                              |                |                         |            |            |            |                |
| Equity in earnings of unconsolidated joint venture    | 2,933                        | 1,857          | 2,172                   | 2,369      | 449        | 177        |                |
| Interest and other income                             | 65                           | 646            | 753                     | 2,106      |            |            |                |