

OPTI INC  
Form 10-K  
June 29, 2004  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

---

**FORM 10-K**

---

- x **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the Fiscal Year Ended March 31, 2004**
- .. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_**

---

Commission File Number 0-21422

**OPTi Inc.**

(Exact name of registrant as specified in this charter)

**CALIFORNIA**  
(State or other jurisdiction of  
incorporated or organization)  
**880 Maude Avenue, Suite A,**  
**Mountain View, California**  
(Address of principal executive office)

**77-0220697**  
(I.R.S. Employer  
Identification No.)  
**94043**  
(Zip Code)

Edgar Filing: OPTI INC - Form 10-K

Registrant's telephone number, including area code **(650) 625-8787**

Securities registered pursuant to Section 12(b) of the Act: **None**

Securities registered pursuant to Section 12(g) of the Act: **Common Stock, no par value**

Indicate by check mark whether the registrant (1) has filed all reports to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to the Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in exchange Act Rule 12(b)-2). Yes  No

The aggregate market value of the voting stock held by non-affiliates of the registrant, based upon the closing sale price of the Common Stock on September 30, 2003, as reported on the Nasdaq National Market, was approximately \$7,816,003. Shares of Common Stock held by each executive officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares outstanding of the registrant's common stock as of May 31, 2004 was 11,633,903.

---

---

**Table of Contents**

**OPTi Inc.**

**Form 10-K**

**For the Fiscal Year Ended March 31, 2004**

**INDEX**

	<b>Page</b>
	<b><u>Number</u></b>
<b><u>PART I</u></b>	
Item 1. <u>Business</u>	1
Item 2. <u>Properties</u>	5
Item 3. <u>Legal Proceedings</u>	5
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	5
<b><u>PART II</u></b>	
Item 5. <u>Market for Registrant's Common Stock and Related Stockholder Matters</u>	6
Item 6. <u>Selected Consolidated Financial Data</u>	7
Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	8
Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	11
Item 8. <u>Financial Statements and Supplementary Data</u>	11
Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	11
Item 9A. <u>Controls and Procedures</u>	11
<b><u>PART III</u></b>	
Item 10. <u>Directors and Executive Officers of the Registrant</u>	12
Item 11. <u>Executive Compensation</u>	13
Item 12. <u>Security Ownership of Certain Beneficial Owners and Management</u>	15
Item 13. <u>Certain Relationships and Related Transactions</u>	17
Item 14. <u>Principal Accountant Fees and Services</u>	17
<b><u>PART IV</u></b>	
Item 15. <u>Exhibits, Financial Statement Schedules and Reports on Form 8-K</u>	18
<u>Signatures</u>	20

**Table of Contents**

**PART I**

**Item 1. Business**

Information set forth in this report constitutes and includes forward looking information made within the meaning of Section 27A of the Security Act of 1933, as amended and Section 21E of the Securities and Exchange Act of 1934, as amended, that involve risks and uncertainties. The Company's actual results may differ significantly from the results discussed in the forward looking statements as a result of a number of factors, including the ability of its licensee to continue to sale the licensed products, market conditions generally and in the personal computer and semiconductor industries, changes in intellectual property law in the semiconductor industry and in general and other matters. Readers are encouraged to refer to "Factors Affecting Earnings and Stock Price" found below.

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports are available on the Securities and Exchange Commission website <http://www.sec.gov>.

**Introduction**

OPTi Inc. a California corporation ( "OPTi" or the "Company" ), was founded in 1989, as an independent supplier of semiconductor products to the personal computer ( "PC" ) and embedded marketplaces.

In September 2002, the Company sold its product fabrication, distribution and sales operations to Opti Technologies, Inc., an unrelated third party, and the Company ceased manufacturing, marketing and sales operations. However, the Company believes that certain of its patented technology is in widespread unlicensed use and the Company has been engaged in perfecting its intellectual property position, investigating unlicensed use of its technology and developing and validating a strategy to pursue product licenses from unlicensed users.

As of the end of fiscal 2004, the Company expects to receive only an additional \$52,000 in royalty revenue due from the sale of its operations to Opti Technology, Inc. and those payments are expected to be completed in the first half of fiscal 2005. The Company currently expects that all other future revenues, if any, will arise only through the pursuit of its patent infringement cases and associated licensing efforts. The Company has accordingly reduced its operating personnel and expenses to minimum levels.

In addition, during the December 2003 fiscal quarter, the Company realized a gain of \$306,000 on the sale of its remaining shares in Tripath Technology, Inc., a publicly traded company. OPTi had made strategic investments in Tripath then a non-public company. In April 2002, OPTi declared an asset dividend and distributed substantially all of its holdings in Tripath to OPTi shareholders. OPTi retained 52,952 shares in Tripath in order to avoid the difficulties relating to distributing fractional shares of Tripath to OPTi shareholders in the asset dividend. Following the December 2003 fiscal quarter sale of the shares in Tripath, OPTi holds no further shares in Tripath or any other companies. OPTi holds substantially all of its liquid assets in cash and cash equivalents for the purpose of financing its efforts to pursue licenses and claims relating to its intellectual property and the Company has no current intention of investing or trading in securities.

## Edgar Filing: OPTI INC - Form 10-K

The Company changed its fiscal year-end from December 31, to March 31, effective with the year beginning April 1, 2002. A three-month transition period from January 1, 2002 through March 31, 2002 (the Transition Period ) precedes the start of the 2003 fiscal year. 2001 refer to the years ended December 31, the Transition Period refers to the three months ended March 31, 2002, and 2004 and 2003 refers to the twelve months ended March 31, 2004 and 2003, respectively.

## **Table of Contents**

### **Industry Background**

During the last decade, the PC industry has grown rapidly as increased functionality combined with lower pricing have made PC valuable and affordable tools for business and personal use.

The trend to higher performance, lower cost personal computers has been accompanied by a variety of changes in the market for personal computers and the technologies used to address these emerging market requirements. The consumer and home office sectors have become the fastest growing sectors of the PC market, driven, in part, by the emergence of low-cost multimedia computers and peripherals.

These changes in the PC market and technology directly affect the market for core logic chipsets. The primary customer base for chipsets has shifted significantly to major PC manufacturers and to the suppliers to these leading OEM customers, in contrast to prior periods in which motherboard manufacturers and system integrators represented the largest portion of the market for core logic chipsets. Large OEMs require increasingly higher levels of product integration, thus enabling them to reduce parts count and control total product costs.

Growth has continued in the PC market as computer and consumer electronics industries have converged, combining increased multimedia and communications capabilities. Today's systems increasingly offer more powerful microprocessors, highly integrated chipsets, integrated video, stereo sound, highspeed fax and modem communications and CD-ROM.

OPTi believes that the existing technology used in current generations of core logic chipsets may be infringing some of the patented technology that the Company had developed.

### **Strategy**

#### *Pursue Infringement Claims for Proprietary Chipset Technologies*

The Company's current strategy is to pursue licensing opportunities as a means of resolving potential infringement of its proprietary intellectual property in the core logic area. During the first quarter of fiscal year 2000, the Company entered into a one-time licensing arrangement for \$13,311,000 on the core logic technology that the Company had developed during its existence. During the first quarter of fiscal year 2004, the Company also entered into a one-time license arrangement on its patented technology. The Company believes that there may be additional companies that may be infringing its patents. The Company is actively working to explore all possible arrangements to settle such infringement.

### **Research and Development**

As of June 14, 2004, the Company had no research and development employees. During 2004, 2003 and 2002 the Company had no research and development expenses. All research and development costs are expensed as incurred.

At this time the Company is not engaged in any research and development activity.

### **Intellectual Property**

The Company seeks to protect its proprietary technology by the filing of patents. The Company currently has thirty four issued U.S. patents based on certain aspects of the Company's designs. The Company currently has two pending U.S. patents for its technology, and there can be no assurance that the pending patents will be issued or, if issued, will provide protection for the Company's competitive position.

## **Table of Contents**

The Company has been and may from time to time continue to be notified of claims that it may be infringing patents, copyrights or other intellectual property rights owned by other third parties. There can be no assurances that these or other companies will not in the future pursue claims against the Company with respect to the alleged infringement of patents, copyrights or other intellectual property rights. In addition, litigation may be necessary to protect the Company's intellectual property rights and trade secrets, to determine the validity of and scope of the proprietary rights of others or to defend against third party claims of invalidity. Any litigation could result in substantial costs and diversion of resources and could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company has entered into license agreements in the past regarding certain alleged infringement claims asserted by third parties. There can be no assurance that additional infringement, invalidity, right to use or ownership claims by third parties or claims for indemnification resulting from infringement claims will be asserted in the future. If any other claims or actions are asserted against the Company, the Company may seek to obtain a license under a third party's intellectual property rights. There can be no assurance, however, that a license will be available under reasonable terms or at all. The failure to obtain a license under a patent or intellectual property right from a third party for technology used by the Company could cause the Company to incur substantial liabilities and adversely affect the Company's pursuit of its own patent infringement claims. In addition, should the Company decide to litigate the claims, such litigation could be extremely expensive and time consuming and could materially and adversely affect the Company's business, financial condition and results of operations, regardless of the outcome of the litigation.

## **Factors Affecting Earnings and Stock Price**

### *Reporting of OPTi Common Stock Trading on the Pink Sheets*

In May 2004, the Nasdaq National Market advised us that it had denied our appeal of the Nasdaq staff's determination to delist our common stock due to the staff's belief that OPTi's current business plan of pursuing license revenues from companies we believe are infringing OPTi's patents did not constitute active business operations, at a level and type consistent with the Nasdaq's qualitative listing criteria for listed companies.

Since May 26, 2004, our common stock has traded over-the-counter and has been quoted on the Pink Sheets. Some investors may be less likely to invest in stocks that are not traded on recognized national markets and listing services such as Nasdaq. Therefore, investors in our common stock may experience reduced liquidity when attempting to trade shares of our common stock.

### *Dependence on Intellectual Property Position*

The success of the Company's current strategy of resolving potential infringement of its patented core logic technology can be affected by new developments in intellectual property law generally and with respect to semiconductor patents in particular and upon the Company's success in defending its patent position. It is difficult to predict developments and changes in intellectual property law. However, such changes could have an adverse impact on the Company's ability to pursue infringement claims on its previously developed technology.

### *Uncertain Revenue Stream*



## Edgar Filing: OPTI INC - Form 10-K

During fiscal 2004, payments from OPTi's significant revenue stream (royalty payments from Opti Technologies, Inc., an unrelated third party to whom the Company sold rights to its product lines in September 2002) continued but OPTi expects that the remaining \$52,000 of revenue will be completed in the first half of fiscal 2005. No further revenue is expected from Opti Technologies, Inc. and the Company's future revenues depend on the success of our strategy of pursuing license claims to our intellectual property position. Although the Company recently engaged a major law firm to pursue licensing and claims on our behalf, there can be no assurances whether or when revenues will result from the pursuit of such claims.

---

**Table of Contents**

In addition, the Company's focus on pursuing claims related to its intellectual property position can result in one time payments that may increase revenues during a single fiscal period but may not be repeated in future periods. For example, in the fiscal quarter ended June 30, 2003, the Company reached a settlement of certain claims and counterclaims with National Semiconductor that included, among other things, a one time cash payment to the Company. Under the terms of the settlement, the Company will not receive future payments from National Semiconductor. Consequently, settlements of these claims will cause our operating results to fluctuate from period to period and revenues that we may receive from such a settlement should not be viewed as indicative of future trends in our operating results.

*Fluctuations in Operating Results*

The Company has experienced significant fluctuations in its operating results in the past and expects that it will experience such fluctuations in the future. In the past, these fluctuations were caused by a variety of factors including increased competition, price competition, changes in customer demand, ability to continue to sale existing products, inventory adjustments, changes in the availability of foundry capacity, changes in the mix of products sold and litigation expenses. In the future, the Company's operating results will largely be dependent on its ability to generate revenue from its pursuit of license and patent infringement claims.

*Limited Trading Volume*

Daily trading volume in our shares has varied from zero to over one million shares during the last two years. Therefore, investors in our stock may find liquidity in our shares to be limited and difficult to predict.

*Possible Volatility of Stock Price*

There can be no assurances as to the Company's operating results in any given period. The Company expects that the trading price of its common stock will continue to be subject to the possibility of significant volatility.

**Employees**

As of March 31, 2004, the Company had one full-time and two part-time general and administration employees. The two part-time employees were also the executive officers of the Company. The Company's employees are not represented by any collective bargaining unit, and the Company has never experienced a work stoppage. The Company's ability to retain key employees is a critical factor to the Company's success.

The executive officers of the Company as of June 14, 2004 were as follows:

<u>Name</u>	<u>Age</u>	<u>Position with the Company</u>
-------------	------------	----------------------------------

## Edgar Filing: OPTI INC - Form 10-K

Bernard T. Marren	68	President and Chief Executive Officer, Chairman of the Board
Michael Mazzone	41	Chief Financial Officer and Secretary

Bernard T. Marren has served as President and Chief Executive Officer of the Company since May 1998. Mr. Marren was elected as a director in May 1996. He also founded and was the first President of SIA (the Semiconductor Industry Association). Mr. Marren is also a director of several private companies.

Michael Mazzone has served as Chief Financial Officer since December 2000. Mr. Mazzone also served with the Company from October 1993 to January 2000. The last two years prior to his departure Mr. Mazzone served as its Chief Financial Officer. Mr. Mazzone also currently serves as Chief Financial Officer of Horizon Navigation, Inc., a privately held navigation company, and has served in that role since January 2003. Prior to rejoining the Company, Mr. Mazzone was Chief Financial Officer of Xpeed, Inc., a startup in the Digital Subscriber Line CPE business, from January 2000 to November 2000.

**Table of Contents****Item 2. Properties**

The Company is headquartered in Mountain View, California, where it leases administrative facilities in one location consisting of an aggregate of approximately, 2,700 square feet. The lease on this building expires in April 2005. The Company believes that these facilities are adequate for its needs in the foreseeable future.

**Item 3. Legal Proceedings**

The Company from time to time has been notified of claims that it may be infringing patents, maskwork rights, or copyrights owned by third parties. There can be no assurance that the Company will not become involved in litigation regarding the alleged infringements by the Company of third party intellectual property rights. At this time the Company is unaware of any such claims.

**Item 4. Submission of Matters to a Vote of Security Holders**

OPTi shareholders voted on two proposals at the Company's Annual Meeting of shareholders, which was held on March 25, 2004.

Proposal 1 was to re-elect all four of the Company's directors to serve as members of the OPTi Board of Directors for the ensuing year and until their successors are duly elected; and

Proposal 2 was to ratify and approve the appointment of Ernst & Young LLP as independent auditors of OPTi Inc. for the fiscal year ending March 31, 2004.

Each nominee for the Board of Directors was re-elected at the 2003 Annual Meeting. The following number of votes was cast for and against each nominee:

	<u>For</u>	<u>Against</u>
Bernard T. Marren	11,470,446	6,316
Kapil K. Nanda	11,471,646	5,116
William H. Welling	11,468,646	8,116
Stephen F. Diamond	11,451,446	25,316

The shareholders also approved the second proposal, to ratify Ernst & Young LLP as independent auditors of OPTi Inc. The following votes were tabulated:

Edgar Filing: OPTI INC - Form 10-K

	<u>For</u>	<u>Against</u>	<u>Abstain</u>
Appointment of Ernst & Young LLP	11,473,762	3,000	

**Table of Contents****PART II****Item 5. Market for Registrant's Common Stock and Related Stockholder Matters**

The following required information is filed as a part of this Report:

On February 19, 2002, the Company paid a cash dividend of \$1.50 per share on each share of its common stock. The Board of Directors decided to provide the cash dividend based upon the Company's then existing excess cash position. The Company currently intends to retain any future earnings for use in the operation of its business.

The Company's common stock traded on the Nasdaq National Market until May 25, 2004. Its common stock is currently traded over-the-counter under the symbol "OPTI.PK" and is reported on the Pink Sheets. The following table sets forth the range of high and low closing prices for the Common Stock:

	<b>Quarterly Period Ended</b>			
	<b>June 30,</b>	<b>Sept. 30,</b>	<b>Dec. 31,</b>	<b>Mar. 31,</b>
<b>Common stock price per share:</b>				
<b>Fiscal 2004</b>				
High	\$ 1.72	\$ 1.61	\$ 1.56	\$ 1.63
Low	1.35	1.38	1.36	1.40
<b>Fiscal 2003</b>				
High	\$ 1.70	\$ 1.45	\$ 1.72	\$ 1.43
Low	1.26	1.12	1.16	1.27

As of June 14, 2004, there were approximately 143 holders of record of the Company's common stock.

**Table of Contents****Item 6. Selected Consolidated Financial Data**

	Year Ended March 31, 2004	Year Ended March 31, 2003	Three Months Ended March 31, 2002	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999
(In thousands, except per share data)						
<b>Consolidated Statement of Operations Data:</b>						
Net sales	\$ 1,050	\$ 3,072	\$ 1,029	\$ 7,566	\$ 23,198	\$ 22,257
Cost of sales		1,289	554	3,555	6,453	14,403
Gross margin	1,050	1,783	475	4,011	16,745	7,854
Operating expenses	1,148	1,904	689	4,776	7,578	16,776
Operating income (loss)	(98)	(121)	(214)	(765)	9,167	(8,922)
Other income (expenses):						
Interest income and other	432	1,748	85	1,655	2,138	3,231
Interest expense						(261)
Income (loss) before provision for income taxes	334	1,627	(129)	890	11,305	(5,952)
Provision (benefit) for income taxes		(165)		12	261	59
Net income (loss)	\$ 334	\$ 1,792	\$ (129)	\$ 878	\$ 11,044	\$ (6,011)
Basic net income (loss) per share	\$ 0.03	\$ 0.15	\$ (0.01)	\$ 0.08	\$ 0.95	\$ (0.54)
Shares used in computing basic per share amounts	11,634	11,634	11,634	11,638	11,644	11,059
Diluted net income (loss) per share	\$ 0.03	\$ 0.15	\$ (0.01)	\$ 0.08	\$ 0.95	\$ (0.54)
Shares used in computing diluted per share amounts	11,634	11,634	11,634	11,639	11,653	11,059
<b>Consolidated Balance Sheet Data:</b>						
Cash, cash equivalents, and short-term investments	\$ 15,520	\$ 15,008	\$ 17,679	\$ 34,847	\$ 58,126	\$ 23,722
Working capital	15,451	15,139	17,832	35,461	56,950	19,682
Total assets	15,744	15,393	19,240	36,961	61,272	28,232
Long-term obligations, excluding current portion						310
Shareholders' equity	15,474	15,143	18,154	35,793	57,466	21,182
Cash dividends declared per common share	\$	\$	\$ 1.50	\$	\$	\$ 4.00





---

**Table of Contents**

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Information set forth in this report constitutes and includes forward looking information made within the meaning of Section 27A of the Security Act of 1933, as amended and Section 21E of the Securities and Exchange Act of 1934, as amended, that involve risks and uncertainties. The Company's actual results may differ significantly from the results discussed in the forward looking statements as a result of a number of factors, including the ability of its licensee to continue to sale the licensed products, market conditions generally and in the personal computer and semiconductor industries, changes in intellectual property law in the semiconductor industry and in general and other matters. Readers are encouraged to refer to "Factors Affecting Earnings and Stock Price".

OPTi was founded in 1989 and is an independent supplier of semiconductor products to the personal computer market. During fiscal 2003, the Company sold its product fabrication, distribution and sales operations to Opti Technologies, Inc., an unrelated third party. As a result of this transaction all future revenues for the Company are expected to be generated through royalties or from the licensing of the Company's intellectual property. The Company anticipates that it will receive approximately \$52,000 of additional royalties during the first half of fiscal 2005 from Opti Technologies, Inc. and does not expect to receive additional significant revenue other than through the pursuit of its patent infringement cases and associated licensing efforts.

In May 2004, the Nasdaq National Market advised us that it had denied our appeal of the Nasdaq staff's determination to delist our common stock. The staff's determination was due to its belief that OPTi's current business plan of pursuing license revenues from companies we believe are infringing OPTi's patents did not constitute active business operations, at a level and type consistent with the Nasdaq's qualitative listing criteria for listed companies. Since May 25, 2004, shares of our common stock have been traded over-the-counter and have been reported on the Pink Sheets.

**Critical Accounting Policies**

*General.* Our discussions and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates based on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe that, of the significant accounting policies used in preparation of our consolidated financial statements (see Note 1 of Notes to Consolidated Financial Statements), the following are critical accounting policies, which may involve a higher degree of judgment and complexity.

*Litigation and Contingencies.* From time to time, we receive various inquiries or claims in connection with patent and other intellectual property rights. We estimate the probable outcome of these claims and accrue estimates of the amounts that we expect to pay upon resolution of such matters, if needed. Should we not be able to secure the terms we expect, these estimates may change and may result in increased accruals, resulting in decreased profits.

**Change in Fiscal Year**

The Company changed its fiscal year-end from December 31, to March 31, effective with the year beginning April 1, 2002. A three-month transition period from January 1, 2002 through March 31, 2002 (the

## Table of Contents

Transition Period ) precedes the start of the 2003 fiscal year. 2001 refer to the years ended December 31, 2001, the Transition Period refers to the three months ended March 31, 2002, and 2004 and 2003 refers to the twelve months ended March 31, 2004 and 2003, respectively.

**2004 Compared to 2003** Net sales for the year ended March 31, 2004 ( 2004 ) decreased 66% to \$1.1 million, compared to net sales of \$3.1 million for the year ended March 31, 2003 ( 2003 ). This decrease in net sales was mainly due to the Company having no product sales in 2004 versus \$2.2 million in 2003. This decrease in product sales was due to the sale of the operating business to Opti Technologies, Inc., an unrelated third party, in September 2002.

Gross margin for 2004 was 100% as compared to approximately 58% in 2003. This increase in gross margin is attributable to the Company s revenue in 2004 relating entirely to license revenue as compared to the majority of its sales in 2003 being attributable to product sales.

The Company had no research and development ( R&D ) expenses for 2004 or 2003.

Selling, general and administrative ( SG&A ) expenses for 2004 were \$1.1 million as compared to \$1.9 million for 2003. This represented an approximate 40% decrease in SG&A expenses year over year. This decrease was primarily related to the reduction in employee related costs and legal expenses. The Company anticipates that SG&A expenses will increase in fiscal 2005, as it spends more on legal fees as it continues its pursuit of licensing its intellectual property.

Net interest and other income for 2004 was \$0.4 million as compared to \$1.7 million in 2003. The reduction in net interest and other income in 2004 as compared to 2003 was primarily due to a realized gain of \$1.5 million in 2003 relating to the distribution of the Tripath technologies, Inc. shares in May 2003.

The Company s effective tax rate was 0% for 2004 and a tax benefit of 10% in 2003. The Company s effective tax rate differed from the federal statutory rate in 2004 and 2003 primarily due to the utilization of prior year tax losses carried forward.

**2003 Compared to 2001** Net sales for the fiscal year ended March 31, 2003 ( 2003 ) decreased approximately 59% to \$3.1 million, compared to net sales of \$7.6 million for the fiscal year ended December 31, 2001 ( 2001 ). This decrease was partially attributable to the sale of the operating business in September 2002, to an unaffiliated third party Opti Technologies, Inc. Due to the sale of the operating business, the Company had only six months of product sales during fiscal 2003 versus twelve months of product sales in 2001. The decrease was also attributable to a decrease in sales volume of both the Company s core logic and universal serial bus controller products. This decrease was partially offset by an increase in license revenue during 2003 of \$823,000 due to the licensing and royalty revenue received from Opti Technologies versus no license revenue in 2001. The Company expects that all future revenue will be derived from royalty and license arrangements.

Gross margin for 2003 increased to approximately 58% as compared to 53% in 2001. This increase in gross margin is attributable to the license revenue of \$0.8 million in 2003, which had no associated costs of good sold. Gross margin as a percent of net product sales in 2003 was approximately 43% which was a decrease from the 53% of gross margin in 2001. This decrease in gross margin for net product sales in 2003 compared to 2001 was mainly attributable to lower average selling prices of the Company s universal serial bus controller products.

## Edgar Filing: OPTI INC - Form 10-K

The Company had no research and development ( R&D) expenses for 2003 as compared to \$0.5 million in 2001. This decrease was due to the Company s decision to terminate all future product development in July of 2001.

Selling, general and administrative ( SG&A ) expenses for 2003 were \$1.9 million as compared to \$4.3 million in 2001. This decrease in SG&A expenses was primarily attributable to reduced headcount related expenses, costs relating to reduced net sales and lower legal fees.

## Table of Contents

Net interest income and other income for 2003 was \$1.7 million as compared to \$1.7 million in 2001. Interest and other income for 2003 consists primarily of a realized gain of \$1.5 million relating to the distribution of the Tripath Technology, Inc. shares in May 2003 and interest income. Interest and other income in 2001 consists primarily of interest income. The decrease in interest income of \$0.2 million in 2003 as compared to \$1.7 million in 2001 was primarily due to lower average cash balances due to the cash dividend of \$17.4 million in February 2002 and lower interest rates during the period.

The Company's effective tax benefit was 10% for 2003 as compared to an effective tax rate of 1% in 2001. The Company's effective tax rate differed from the federal statutory rate in 2003 and 2001 primarily due to the utilization of prior year tax losses carried forward.

**March 31, 2003 Quarter Compared to March 31, 2002 Quarter** Net sales for the quarter ended March 31, 2003 ( Q4 2003 ) decreased 74% to \$0.3 million, compared to net sales of \$1.0 million for the quarter ended March 31, 2002 ( 2002 ). This decrease in net sales was mainly attributable to the company selling its operating business to Opti Technologies in September 2002, therefore the Company had no product sales during Q4 2003 as compared to \$1.0 million in net product sales in 2002, offset in part, by \$0.3 million in royalty revenue received from Opti Technologies.

Gross margin for Q4 2003 increased to 100% as compared to approximately 46% in 2002. This increase in gross margin is attributable to all of the revenue received in Q4 2003 arising from license revenue which has no associated cost of goods sold as compared to product sales in 2002.

The Company had no R&D expenses for Q4 2003 and 2002. This was due to the Company's decision to terminate all future product development in July of 2001.

SG&A expenses in Q4 2003 were \$385,000 as compared to \$689,000 for 2002. This represented an approximately 44% decrease in SG&A expenses year over year. This decrease was primarily related to reduced headcount expenses and lower costs relating to reduced net sales.

Net interest and other income for Q4 2003 was \$38,000 as compared to \$85,000 in 2002. Interest and other income consists principally of interest income and has primarily decreased due to lower average cash balances resulting from a cash dividend of \$17.4 million in February 2002 and lower interest rates during the period.

The Company's had no effective tax rate for Q4 2003 and 2002.

**Liquidity and Capital Resources** The Company has financed its operations through cash generated from operations and an initial public offering of equity in 1993. In 2004, the Company provided cash from operations of approximately \$0.2 million primarily due to a decrease in accounts receivable of \$0.1 million and decreases in prepaid expenses and other assets and accrued expenses totaled \$0.1 million. In 2003, the Company provided cash from operations of approximately \$0.7 million primarily due to a decrease in prepaid expenses and other assets of \$1.0 million, inventory of \$0.3 million and net income of \$1.8 million, offset in part by the non cash gain of \$1.5 million on the distribution of the shares of Tripath Technology, Inc., a decrease in accrued expenses of \$0.4 million and a decrease in accrued employee compensation of \$0.3 million.

## Edgar Filing: OPTI INC - Form 10-K

The Company's investing activities provided cash of approximately \$0.3 million during 2004. The cash provided in investing activities was attributable to sales of the remaining shares that the Company held in Tripath Technology, Inc. in December 2003. The Company had no investment activity during 2003.

In May 2002, the Company distributed a dividend of 0.1666 shares of Tripath stock on each of the Company's common stock. The total value of the dividend was approximately \$2.2 million.

**Table of Contents**

As of March 31, 2004, the Company's principal sources of liquidity included cash and cash equivalents of approximately \$15.5 million and working capital of approximately \$15.5 million. The Company believes that the existing sources of liquidity will satisfy the Company's projected working capital and other cash requirements through at least the next twelve months.

The Company leases its facilities under noncancelable operating leases. At March 31, 2004, future minimum commitments related to these leases are as follows (in thousands):

2005	\$ 60
2006	5
	<hr/>
Total	\$ 65
	<hr/>

**Item 7A. Quantitative and Qualitative Disclosure About Market Risk**

*Interest Rate Sensitivity*

We maintain our cash and cash equivalents primarily in money market funds. We do not have any derivative financial instruments. As of March 31, 2004, all of our investments mature in less than one month. Accordingly, we do not believe that our investments have significant exposure to interest rate risk.

**Item 8. Financial Statements and Supplementary Data**

The Company's financial statements and the report of the independent auditors appear on pages F-1 through F-15 of this Report.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures**

None.

**Item 9A. Controls and Procedures**

(a) We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to exchange Act

## Edgar Filing: OPTI INC - Form 10-K

Rules 13a-14 and 13a-15 as of the end of the Company's fiscal year ended March 31, 2004. Based upon that evaluation, our Chief Executive Officer along with our Chief Financial Officer concluded that, as of the end of the fiscal quarter, our disclosure controls and procedures are effective in timely alerting them to material information relating to the Company required to be included in our periodic SEC filings.

(b) There have been no significant changes (including corrective actions with regard to significant deficiencies or material weaknesses) in our internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation referenced in paragraph (a) above.

We intend to review and evaluate the design and effectiveness of our disclosure controls and procedures on an ongoing basis and to improve our controls and procedures over time and to correct any deficiencies that we may discover in the future. Our goal is to ensure that our senior management has timely access to all material financial and non-financial information concerning our business. While we believe the present design of our disclosure controls and procedures is effective to achieve our goal, future events affecting our business may cause us to significantly modify our disclosure controls and procedures.



**Table of Contents****PART III****Item 10. Directors and Executive Officers of the Registrant****Directors and Executive Officers of the Registrant**

The directors and executive officers of the Company as of June 14, 2004 were as follows:

<u>Name</u>	<u>Age</u>	<u>Position with the Company</u>
Bernard T. Marren	68	President, Chief Executive Officer and Chairman of the Board
Michael F. Mazzoni	41	Chief Financial Officer and Secretary
Stephen F. Diamond(1)(2)(4)	48	Director
Kapil K. Nanda(1)(3)(4)	58	Director
William H. Welling(1)(2)(3)(4)	70	Director

- (1) Member of the Audit Committee.
- (2) Member of the Compensation Committee.
- (3) Member of the Nominating Committee.
- (4) Independent Director.

*Bernard T. Marren* has served as President and Chief Executive Officer of the Company since May 1998. Mr. Marren was elected as a director in May 1996. He also founded and was the first President of SIA (the Semiconductor Industry Association). Mr. Marren is also a director of several private companies.

*Michael F. Mazzoni* has served as Chief Financial Officer since December 2000. Mr. Mazzoni also served with the Company from October 1993 to January 2000. The last two years prior to his departure Mr. Mazzoni served as its Chief Financial Officer. Mr. Mazzoni also currently serves as Chief Financial Officer of Horizon Navigation, Inc., a privately held, car navigation company, and has served in that role since January 2003. Prior to rejoining the Company, Mr. Mazzoni was Chief Financial Officer of Xpeed, Inc., a startup in the Digital Subscriber Line CPE business, from January 2000 to November 2000.

*Stephen F. Diamond* was elected as a director of the Company in September 2003. Since 1999 he has been an Assistant Professor of Law at Santa Clara University's School of Law. From 2003 to 2004 he was a Visiting Assistant Professor of Law at Cornell Law School. He teaches securities law, corporate law and international business law. From 1995 to 1999 he was an associate at the law firm Wilson Sonsini Goodrich & Rosati in Palo Alto, California, where he represented high technology companies, including OPTi, and investment banks in mergers and acquisitions, debt and equity offerings, venture capital investments, and intellectual property matters. From 1994 to 1995 he was an associate at

## Edgar Filing: OPTI INC - Form 10-K

the law firm of Latham & Watkins in New York. Dr. Diamond holds a B.A. from the University of California at Berkeley, an M. Phil. and Ph.D. from the University of London in the United Kingdom, and a J.D. from Yale Law School.

*Kapil K. Nanda* was elected as a director in May 1996. Mr. Nanda is currently President of InfoGain Corporation, a software and development consulting company, which he founded in 1990. Mr. Nanda holds a B.S. in Engineering from the University of Punjab, India, an M.S. in Engineering from the University of Kansas, and an M.B.A. from the University of Southern California.

*William H. Welling* was elected as a director in August 1998. He is currently Chairman and CEO of @Comm Corporation, a telecommunications software company. In August 2001, @Comm Corporation filed for protection under Chapter 11 of the Federal Bankruptcy Code. Since 1983 he has been Managing Partner of Venture Growth Associates, an investment firm. Mr. Welling also serves as a director on the boards of several private companies.

**Table of Contents**

**Audit Committee Financial Expert.** The Company's Board has not determined whether one of the members of its audit committee qualifies as an audit committee financial expert as set forth in Item 401(h) of Regulation S-K of the rules promulgated by the Securities and Exchange Commission. Each of the members of the Company's audit committee met the standards for audit committee membership set forth in the Nasdaq Marketplace Rules when they were selected for the committee by the Board. In light of the nature of the Company's business, the Company believes that its audit committee as presently constituted possesses the skills and experience necessary to oversee the work of the Company's independent auditor and carry out the duties set forth in the Company's audit committee charter.

**Code of Ethics.** The Company has adopted a code of ethics that applies to its chief executive officer and its chief financial officer in accordance with Item 406 of Regulation S-K of the SEC rules. A copy of the code of ethics is included in the exhibit list to this annual report.

**Compliance with Section 16(a) of the Securities Exchange Act of 1934**

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's officers and directors, and persons who own more than 10% of a registered class of the Company's equity securities, to file certain reports regarding ownership of, and transactions in, the Company's securities with the Securities and Exchange Commission (the "SEC") and with Nasdaq. Such officers, directors and 10% shareholders are also required by SEC rules to furnish the Company with copies of all Section 16(a) forms that they file.

Based solely on its review of copies of Forms 3 and 4 and amendments thereto furnished to the Company pursuant to Rule 16a-3(e) and Forms 5 and amendments thereto furnished to the Company with respect to the Last Fiscal Year, the Company believes that, during the Last Fiscal Year, all Section 16(a) filing requirements applicable to the Company's officers, directors and 10% shareholders were complied with.

**Item 11. Executive Compensation**

The following table sets forth certain information with respect to the compensation paid by the Company for services rendered during fiscal years 2004, 2003, 2002 (three month fiscal year) and 2001 to Bernard T. Marren and Michael Mazzoni (the "Named Officers"). The table lists the principal position held by each Named Officer in the Last Fiscal Year.

Name	Fiscal Year	Annual Compensation		Long-Term Compensation	
		Salary (\$)	Bonus (\$)	Awards Options (#)	All Other Compensation
Bernard T. Marren President and Chief Executive Officer	2004	\$ 90,000			\$ 6,750(4)
	2003	157,500	\$ 250,000(2)		\$ 1,844(4)
	2002(1)	63,750			\$ 4,781(4)
	2001	255,000			\$ 5,250(4)

Michael Mazzoni

## Edgar Filing: OPTI INC - Form 10-K

Chief Financial Officer	2004	\$ 59,810		
	2003	102,047	\$ 165,000(3)	\$ 2,687(4)
	2002(1)	37,500		\$ 2,813(4)
	2001	150,040		\$ 5,250(4)

---

- (1) These amounts represent the transition period from January 1, 2002 to March 31, 2002.
- (2) Mr. Marren received compensation in the amount of \$150,000 as severance due to his termination a full-time employee as of September 30, 2002.
- (3) Mr. Mazzoni received compensation in the amount of \$150,000 as severance due to his termination as a full-time employee as of September 30, 2002.
- (4) These amounts are related to the 50% company match on 401K contributions.

**Table of Contents**

**Option Grants in Last Fiscal Year**

The Company did not grant stock options to any of the Named Officers during fiscal year 2004.

**Aggregated Option Exercises in Last Fiscal Year and Fiscal Year End Option Values**

None of the Named Officers exercised any options during fiscal year 2004. The following table provides information with respect to the value of the Named Officers' unexercised options at March 31, 2004.

Name	Shares Acq. Exer.	Values Realized	Total Number of Unexercised Options at Fiscal Year End (#)		Total Value of Unexercised In-the-Money Options at Fiscal Year End (\$)(1)	
			Exercisable	Unexercisable	Exercisable	Unexercisable
Bernard T. Marren			117,333		\$	\$
Michael Mazzoni					\$	\$

(1) Market value of the underlying securities based on the closing price of the Company's Common Stock on March 31, 2004 on the Nasdaq National Market, minus the exercise price.

**Employment Agreements and Severance Arrangements**

There are no employment agreements with the executive officers at this time.

**Table of Contents****Item 12. Security Ownership of Certain Beneficial Owners and Management**

Except as otherwise indicated, the following nominee table sets forth the beneficial ownership of Common Stock of the Company as of March 31, 2004 by: (i) each present director of the Company; (ii) each of the officers named in the table under the heading EXECUTIVE COMPENSATION Summary Compensation Table; (iii) all current directors and executive officers as a group; and (iv) each person known to the Company who beneficially owns 5% or more of the outstanding shares of its Common Stock. The number and percentage of shares beneficially owned is determined under the rules of the SEC, and the information is not necessarily indicative of beneficial ownership for any other purpose. Under such rules, beneficial ownership includes shares as to which the individual has sole or shared voting power or investment power and also any shares which the individual has the right to acquire within sixty (60) days of June 14, 2004 through the exercise of any stock option or other right. Unless otherwise indicated, each person has sole voting and investment power with respect to the shares, shown as beneficially owned. Unless otherwise indicated, officers and directors can be reached at the Company's principal executive offices. A total of 11,633,903 shares of the Company's Common Stock were issued and outstanding as of June 14, 2004.

Name	Shares Beneficially Owned	
	Number	Percent
Bernard T. Marren(1)	127,333	1.1%
Michael Mazzoni		
Stephen F. Diamond		
Kapil K. Nanda(2)	22,333	*
William H. Welling	14,333	*
MG Capital Management LLC(3)	1,565,500	13.5%
1725 Kearny Street, No. 1		
San Francisco, CA 94133		
S. Muio & Co. LLC(4)	1,217,350	10.5%
509 Madison Ave, Ste. 406		
New York, NY 10022		
Whitaker Group(5)	1,004,750	8.6%
23 Beechwood		
Irvine, CA 92604		
Raffles Associates, L.P.(6)	775,365	6.7%
450 Seventh Avenue, Ste. 509		
New York, NY 10123		
Dimension Fund Advisors Inc.(7)	677,653	5.8%

## Edgar Filing: OPTI INC - Form 10-K

1299 Ocean Avenue, 11th Floor

Santa Monica, CA 90401

All Directors and Executive Officers as a group (5 persons)(8)	163,999	1.4%
--	---------	------

\* Represents less than one percent

(1) Includes 117,333 shares subject to stock option exercisable as of March 31, 2004 or within sixty (60) days thereafter.

(2) Includes 18,333 shares subject to stock option exercisable as of March 31, 2004 or within sixty (60) days thereafter.

**Table of Contents**

- (3) Information on holdings of MG Capital Management is taken from a Schedule 13G/A filed on January 21, 2003. Of the shares listed, 1,529,430 are owned by MGCM Partners, L.P., of which MG Capital Management LLC is the general partner and investment advisor. Marco L. Petroni is the controlling person of MG Capital. MG Capital and Mr. Petroni disclaim beneficial ownership of these shares. The remaining 36,070 shares are owned by Mr. Petroni.
- (4) Information on holdings of S. Muoio & Co LLC is taken from a Form 4 filed on February 13, 2004. The shares listed are held in the accounts of several investment partnerships and investment funds (collectively, the Investment Vehicles ) for which S. Muoio & Co. LLC ( SMC ) serves as either general partner or investment manager. Salvatore Muoio is the managing member of SMC. SMC and Mr. Muoio may be deemed to beneficially own the securities held by the Investment Vehicles by virtue of SMC s position as general partner or investment manager of the Investment Vehicles and Mr. Muoio s status as the managing member of SMC.
- (5) Information on holdings of Whitaker Group is taken from a Schedule 13D filed on August 11, 2003. Of the shares listed, 842,750 are held by Don C. Whitaker, 87,000 are held by Don C. Whitaker, Jr., and 75,000 are held by Don C. Whitaker, Inc.
- (6) Information on holdings of Raffles Associates L.P. is taken from a Schedule 13G/A filed on February 10, 2004. Raffles Capital Advisors LLC is the General Partner of Raffles Associates, L.P. and Paul H. O Leary is the Managing Member of Raffles Capital Advisors LLC.
- (7) Information on holdings of Dimensional Fund Advisors is taken from a Schedule 13G/A filed on February 6, 2004. The shares listed are owned by advisory clients of Dimensional Fund Advisors. Dimensional Fund Advisors disclaims beneficial ownership of the shares listed. Michael T. Scardina is Vice President and Chief Financial Officer of Dimensional Fund.
- (8) Includes shares pursuant to notes (1) and (2).

**SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS**

The following table provides information as of March 31, 2004 regarding securities authorized for issuance under the Company s equity compensation plans. The equity compensation plans of the Company include the 1993 Stock Option Plan, the 1993 Director Stock Option Plan, the 1993 Employee Stock Purchase Plan, the 1993 Bonus Plan, the 1995 Nonstatutory Stock Option Plan, and the 1996 Employee Stock Purchase Plan and the 1995 Employee Stock Option Plan. The 1993 Stock Option Plan, the 1993 Director Stock Option Plan, the 1993 Employee Stock Purchase Plan, the 1993 Bonus Plan, the 1995 Nonstatutory Stock Option Plan, the 1996 Employee Stock Purchase Plans were approved by shareholders and the 1995 Nonstatutory Stock Option Plan was not approved by shareholders.

Plan Category	Number of Securities	Weighted-Average Exercise Price of	Number of Securities
	to be Issued Upon Exercise of Outstanding Options, Warrants, and Rights		Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
	(a)	(b)	(c)
	150,666	\$ 4.90	800,147(1)



Edgar Filing: OPTI INC - Form 10-K

Equity compensation plans approved by security holders			
Equity compensation plans not approved by security holders			1,457,275
Total	150,666	\$	4.90
	2,257,422		

(1) Includes 603 shares available for future issuance under the ESPPs.

**Table of Contents***1995 Stock Option Plan*

The 1995 Stock Option Plan, or the 1995 Plan, provides for the granting of nonstatutory stock options to employees (except officers and directors) and consultants of OPTi Inc. As of March 31, 2004, under the 1995 Plan there were 2,500,000 shares of common stock authorized for issuance, of which no shares are subject to outstanding stock options grants and 1,457,275 shares are available for future grant and issuance. The 1995 Plan will continue in effect for a period of ten years unless terminated earlier by the Board of Directors. No shares have been granted under this plan since the fiscal year ended December 31, 2000.

**Item 13. Certain Relationship and Related Transactions****Compensation Committee Interlocks and Insider Participation**

During the last fiscal year the members of the Compensation Committee were Messrs. Nanda and Welling. There were no reportable compensation committee or director interlocks or insider participation during that period.

**Certain Transactions**

The Company's policy is that it will not enter into transactions with directors, officers or affiliates unless such transactions are (i) approved by a majority of the Company's independent disinterested directors, (ii) may reasonably be expected to benefit the Company, and (iii) will be on terms no less favorable to the Company than could be obtained in arm's length transactions with unaffiliated third parties.

The Company has entered into indemnification agreements with each of its directors and executive officers. Such agreements require the Company to indemnify such individuals to the fullest extent permitted by California law.

**Item 14. Principal Accountant Fees and Services**

The following table shows the fees paid or accrued by OPTi, inc. for the audit and other services provided by our auditors Ernst & Young LLP for fiscal 2004 and 2003:

	<u>2004</u>	<u>2003</u>
Audit Fees(1)	\$ 123,500	\$ 120,500
Audit Related Fees		
Tax Fees(2)	26,680	26,680

Edgar Filing: OPTI INC - Form 10-K

All Other Fees

Total	\$ 150,180	\$ 147,180
-------	------------	------------

- (1) Audit fees represent fees for professional services provided in connection with the audit of our annual financial statements and review of our quarterly financial statements, and advice on accounting matters that arose during the audit.
- (2) Tax fees consisted primarily of income tax compliance and related services.

The Audit Committee has determined that the provision by Ernst & Young LLP of non-audit services is compatible with maintaining the independence of Ernst & Young LLP. During fiscal 2004, all services provided by Ernst & Young LLP were pre-approved by the Audit Committee.

**Table of Contents**

**PART IV**

**Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K**

(a)(1) *Financial Statements*

The following financial statements are filed as part of this Report:

	<b>Page</b>
<u>Report of Ernst &amp; Young LLP, Independent Registered Public Accounting Firm</u>	F-1
<u>Consolidated Balance Sheets, March 31, 2004 and 2003</u>	F-2
<u>Consolidated Statements of Operations for the years ended March 31, 2004 and 2003, three months ended March 31, 2002 and year ended December 31, 2001</u>	F-3
<u>Consolidated Statements of Shareholders' Equity for the years ended March 31, 2004 and 2003, three months ended March 31, 2002 and year ended December 31, 2001</u>	F-4
<u>Consolidated Statements of Cash Flows for the years ended March 31, 2004 and 2003, three months ended March 31, 2002 and year ended December 31, 2001</u>	F-5
<u>Notes to Consolidated Financial Statements</u>	F-6

(a)(2) *Financial Statement Schedules*

<b>Schedule Number</b>	<b>Description</b>	<b>Page Number</b>
II	<u>Valuation and Qualifying Accounts</u>	F-15

All other schedules not applicable.

(a)(3) *Exhibits Listing*

<b>Exhibit Number</b>	<b>Description</b>
3.1	Registrant's Articles of Incorporation, as amended.(1)
3.2	Registrant's Bylaws.(1)

## Edgar Filing: OPTI INC - Form 10-K

10.1	1993 Stock Option Plan, as amended.(1)
10.2	1993 Director Stock Option Plan.(1)
10.3	1993 Employee Stock Purchase Plan.(1)
10.4	Form of Indemnification Agreement between Registrant and its officers and directors.(1)
10.6	OPTi Inc. 1993 Bonus Plan.(1)
10.10	Promissory Note between OPTi Inc. and Sumitomo Bank of California, dated November 14, 1994.(2)
10.11	Credit Agreement dated as of November 14, 1994 by and among OPTi Inc., certain banks therein named and Sumitomo Bank of California, as Agent.(2)
10.14	OPTi Inc. 1995 Nonstatutory Stock Option Plan.(3)
10.15	1996 Employee Stock Purchase Plan.(4)
10.16	1995 Employee Stock Option Plan, as amended.(5)
10.17	Patent license agreement between Intel Corporation and OPTi Inc.(6)
10.18	OPTi Inc. Technology License Agreement between OPTi Inc. and Opti Technologies Inc. dated as of September 30, 2002.(7)

---

**Table of Contents**

**Exhibit**

<b>Number</b>	<b>Description</b>
14.1	Code of Ethics
21.1	Subsidiaries of Registrant
23.1	Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm.
24.1	Power of Attorney (see page 20, signature page).
31.1	Section 302 Certification of Chief Executive Officer
31.2	Section 302 Certification of Chief Financial Officer
32.1	Section 906 Certification of Chief Executive Officer
32.2	Section 906 Certification of Chief Financial Officer

- (1) Incorporated by reference to Registrants Statement on Form S-1 (File No. 33-59978) as declared effective by the Securities and Exchange Commission on May 11, 1993.
- (2) Incorporated by reference to the Annual Report on Form 10-K for the Fiscal Year Ended December 31, 1994, of OPTi Inc.
- (3) Incorporated by reference to the Annual Report on Form 10-K for the Fiscal Year Ended December 31, 1995, of OPTi Inc.
- (4) Incorporated by reference to Registration Statement on Form S-8 (File No. 333-15181) as filed with the Securities and Exchange Commission on October 31, 1996.
- (5) Incorporated by reference to Registration Statement on Form S-8 (File No. 333-17299) as filed with the Securities and Exchange Commission on December 5, 1996.
- (6) Incorporated by reference to the Annual Report on Form 10-K for the Fiscal Year Ended December 31, 1999, of OPTi Inc.
- (7) Incorporated by reference to the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 18, 2002.

(b) *Reports on Form 8-K.*

No reports on Form 8-K were filed during the last fiscal quarter of 2004.

(c) *Exhibits.*

See Item 15 (a)(3) above.

(d) *Financial Statements Schedules.*

See Item 15 (a)(2) above.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized in the City of Mountain View, State of California on the day of June 29, 2004.

OPTI INC.

By:                     /s/ BERNARD MARREN                    

Bernard Marren  
*Chief Executive Officer and  
Chairman of the Board*

**POWER OF ATTORNEY**

KNOW ALL PERSONS BY THESE PRESENT, that each person whose signature appears below constitutes and appoints Bernard Marren and Michael Mazzoni and each of them, jointly and severally, his true and lawful attorney-in-fact, each with full power of substitution and resubstitution, for him in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto and other documents in connection therewith, with the Securities and exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that each said attorneys-in-fact and agents, or their substitute or substitutes, or any of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Form 10-K has been signed below by the persons on behalf of the Registrant and in the capacities and on the dates indicated:

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
/s/ BERNARD MARREN	President and Chief Executive Officer and Chairman of the Board (Principal executive Officer)	June 29, 2004
Bernard Marren		
/s/ MICHAEL MAZZONI	Chief Financial Officer (Principal Financial and Accounting Officer)	June 29, 2004
Michael Mazzoni		
/s/ STEPHEN DIAMOND	Director	June 29, 2004
Stephen Diamond		
/s/ KAPIL K. NANDA	Director	June 29, 2004



---

Kapil K. Nanda

/s/ WILLIAM WELLING

Director

June 29, 2004

---

William Welling

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Shareholders

OPTi Inc.

We have audited the accompanying consolidated balance sheets of OPTi Inc. and subsidiaries as of March 31, 2004 and 2003, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the two years in the period ended March 31, 2004, the three month period ended March 31, 2002, and for the year ended December 31, 2001. Our audits also included the financial statement schedules listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of OPTi Inc. and subsidiaries, at March 31, 2004 and 2003, and the consolidated results of its operations and cash flows for the years ended March 31, 2004 and 2003, the three month period ended March 31, 2002, and the year ended December 31, 2001, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basis financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

/s/ ERNST & YOUNG LLP

San Jose, California

May 7, 2004

F-1

**Table of Contents****OPTi Inc.****CONSOLIDATED BALANCE SHEETS****(In thousands, except share amounts)**

	<b>March 31,</b>	
	<b>2004</b>	<b>2003</b>
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 15,520	\$ 14,996
Short-term investments		12
Accounts receivable, net of allowance of \$0 in 2004 and \$2 in 2003	143	268
Prepaid expenses and other current assets	58	113
	<u>15,721</u>	<u>15,389</u>
Total current assets	15,721	15,389
Property and equipment, at cost		
Machinery and equipment	48	137
Furniture and fixtures	45	54
	<u>93</u>	<u>191</u>
Accumulated depreciation	(84)	(187)
	<u>9</u>	<u>4</u>
Other assets	14	
	<u>14</u>	<u>4</u>
Total assets	<u>\$ 15,744</u>	<u>\$ 15,393</u>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities		
Accounts payable	\$ 26	\$ 49
Accrued expenses	164	114
Income taxes payable	78	82
Accrued employee compensation	2	5
	<u>270</u>	<u>250</u>
Total current liabilities	270	250
Commitments and contingencies		
Shareholders' equity		
Preferred stock, no par value:		
Authorized shares 5,000,000		
No shares issued or outstanding		
Common stock, no par value:		
Authorized shares 50,000,000		
Issued and outstanding shares 11,633,903 in 2004 and 2003	15,053	15,053
Accumulated other comprehensive income		3
Retained earnings	421	87
	<u>421</u>	<u>87</u>

Edgar Filing: OPTI INC - Form 10-K

Total shareholders' equity	15,474	15,143
Total liabilities and shareholders' equity	\$ 15,744	\$ 15,393

F-2

**Table of Contents****OPTi Inc.****CONSOLIDATED STATEMENTS OF OPERATIONS****(In thousands, except per share data)**

	Year Ended March 31, 2004	Year Ended March 31, 2003	Three Months Ended March 31, 2002	Year Ended December 31, 2001
Sales				
Product sales	\$	\$ 2,249	\$ 1,029	\$ 7,566
License sales	1,050	823		
Net sales	1,050	3,072	1,029	7,566
Costs and expenses				
Cost of sales		1,289	554	3,555
Research and development				509
Selling, general and administrative	1,148	1,904	689	4,267
Total costs and expenses	1,148	3,193	1,243	8,331
Operating loss	(98)	(121)	(214)	(765)
Interest income and other	432	1,748	85	1,655
Income (loss ) before provision for income taxes	334	1,627	(129)	890
Provision (benefit) for income taxes		(165)		12
Net income (loss)	\$ 334	\$ 1,792	\$ (129)	\$ 878
Basic net income (loss) per share	\$ 0.03	\$ 0.15	\$ (0.01)	\$ 0.08
Shares used in computing basic per share amounts	11,634	11,634	11,634	11,638
Diluted net income (loss) per share	\$ 0.03	\$ 0.15	\$ (0.01)	\$ 0.08
Shares used in computing diluted per share amounts	11,634	11,634	11,634	11,639

F-3

**Table of Contents****OPTi Inc.****CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY****(In thousands, except per share amounts)**

	Common Stock		Accumulated Comprehensive Income	Retained Earnings (Deficit)	Total Shareholders Equity
	Shares	Amount			
Balance at December 31, 2000	11,655,303	\$ 22,646	\$ 25,088	\$ 9,732	\$ 57,466
Net income				878	878
Unrealized loss on marketable securities			(22,472)		(22,472)
Comprehensive loss					(21,594)
Repurchase of common stock	(21,400)	(79)			(79)
Balance at December 31, 2001	11,633,903	22,567	2,616	10,610	35,793
Net loss				(129)	(129)
Unrealized loss on marketable securities			(59)		(59)
Comprehensive loss					(188)
Cash dividend		(6,970)		(10,481)	(17,451)
Balance at March 31, 2002	11,633,903	15,597	2,557		18,154
Net income				1,792	1,792
Unrealized loss on marketable securities			(1,010)		(1,010)
Less: reclassification adjustment for non cash gain on Tripath Technology, Inc. stock distribution included in net income			(1,544)		(1,544)
Comprehensive loss					(762)
Tripath Technology Inc. stock dividend		(544)		(1,705)	(2,249)
Balance at March 31, 2003	11,633,903	15,053	3	87	15,143
Net income				334	334
Unrealized gain on marketable securities			303		303
Less: reclassification adjustment for realized gains on the sell of Tripath Technologies, Inc. stock			(306)		(306)
Comprehensive income					331
Balance at March 31, 2004	11,633,903	\$ 15,053	\$	\$ 421	\$ 15,474

**Table of Contents****OPTi Inc.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(In thousands)**

	Year Ended March 31, 2004	Year Ended March 31, 2003	Three Months Ended March 31, 2002	Year Ended December 31, 2001
<b>Operating activities</b>				
Net income (loss)	\$ 334	\$ 1,792	\$ (129)	\$ 878
Adjustments to reconcile net income (loss) to net cash provided by operating activities:				
Depreciation and amortization	4	31	10	212
Impairment on short-term investments		11		
Gain on Tripath Technology, Inc. stock distribution	(306)	(1,544)		
Changes in operating assets and liabilities:				
Accounts receivable	125	(86)	909	40
Inventories		258	(69)	951
Prepaid expenses and other assets	41	973	(297)	(71)
Accounts payable	(23)	(39)	(48)	(764)
Accrued expenses	50	(403)	(45)	(349)
Income taxes payable	(4)	(8)		(12)
Accrued employee compensation	(3)	(321)	11	6
Net cash provided by operating activities	218	664	342	891
<b>Investing activities</b>				
Purchases of property and equipment	(9)			(115)
Sale of property and equipment				15
Proceeds from sale of Tripath Technology, Inc. stock	315			
Purchase of short term investments				(36,871)
Sale of short term investments			8,877	46,577
Net cash provided by investing activities	306		8,877	9,606
<b>Financing activities</b>				
Repurchase of common stock				(79)
Cash dividend			(17,451)	
Net cash used in financing activities			(17,451)	(79)
Net increase (decrease) in cash and cash equivalents	524	664	(8,232)	10,418
Cash and cash equivalents at beginning of year	14,996	14,332	22,564	12,146
Cash and cash equivalents at end of year	\$ 15,520	\$ 14,996	\$ 14,332	\$ 22,564
<b>Supplemental cash flow information</b>				
Cash paid for income taxes	\$ 4	\$ 2	\$	\$ 51

	_____	_____	_____	_____
<b>Supplemental disclosures of non-cash transactions</b>				
Distribution of Tripath Technology, Inc. shares	\$	\$ 2,249	\$	\$
	_____	_____	_____	_____

F-5



**Table of Contents**

**OPTi Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1 Summary of Significant Accounting Policies**

*The Company* OPTi Inc., a California corporation, is engaged in licensing its intellectual property for use principally by personal computer manufacturers and semiconductor device manufacturers.

*Basis of Presentation* The consolidated financial statements include the accounts of OPTi Inc. and each of its subsidiaries for all periods presented.

*Change in Year-End* The Company changed its fiscal year-end from December 31, to March 31, effective with the year beginning April 1, 2002. A three-month transition period from January 1, 2002 through March 31, 2002 (the Transition Period) precedes the start of the 2003 fiscal year. 2001 refers to the year ended December 31, 2001, the Transition Period refers to the three months ended March 31, 2002 and 2004 and 2003 refers to the twelve months ended March 31, 2004 and 2003, respectively.

*Use of Estimates* The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

*Cash and Cash Equivalents* The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost, which approximates fair value.

*Taxes on Earnings* Deferred tax assets and liabilities are recognized for the expected tax consequences of temporary differences between the tax bases of assets and liabilities and their reported amounts using enacted tax rates in effect for the year the differences are expected to reverse. The Company records a valuation allowance to reduce the deferred tax assets to the amount that is more likely than not to be recognized.

*Property and Equipment* Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed by the straight-line method over the estimated useful lives of the assets, ranging from two to five years.

*Revenue Recognition* The Company recognized product sales upon transfer of title, which typically was upon shipment and provided for an allowance for the estimated return of product. Revenue from royalty arrangements is recognized when earned and when collectibility is probable.

*Stock-Based Compensation* We generally grant stock options to our employees for a fixed number of shares with an exercise price equal to the fair market value of the stock on the date of the grant. As permitted under Statement of Financial Accounting Standard No. 123, Accounting for Stock-Based Compensation ( FAS 123 ) and Statement of Financial Accounting Standard No. 148, Accounting for Stock-Based Compensation Transition and Disclosure ( FAS 148 ), we have elected to follow the intrinsic value method of accounting as defined by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ( APB 25 ) and related interpretations in accounting for stock awards to employees. Accordingly, no compensation expense is recognized in our financial statements in connection with employee stock option awards where the exercise price of the award is equal to the fair market value of the stock at the date of the award. When stock options are granted with an exercise price that is lower than the fair market value of the stock on the date of grant, the difference is recorded as deferred compensation and amortized to expense on a graded basis over the vesting term of the stock options.

F-6

**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

As required by FAS 148, the following table illustrates the effect on net income and earnings per share if we had accounted for our stock option and stock purchase plans under the fair value method of accounting (in thousands, except per share amounts):

	Year Ended March 31, 2004	Year Ended March 31, 2003	Three Months Ended March 31, 2002	Year Ended December 31, 2001
Net income (loss) as reported	\$ 334	\$ 1,792	\$ (129)	\$ 878
Less: Total stock-based employee compensation expenses under fair value based methods for all awards, net of related tax effects	(5)			(120)
Pro forma net income (loss)	\$ 329	\$ 1,792	\$ (129)	\$ 758
Pro forma basic net income (loss) per share	\$ 0.03	\$ 0.15	\$ (0.01)	\$ 0.07
Pro forma diluted net income (loss) per share	\$ 0.03	\$ 0.15	\$ (0.01)	\$ 0.07

*Comprehensive Income* Comprehensive income includes net earnings as well as other comprehensive income. The Company's other comprehensive income consists of unrealized gains on available-for-sale securities recorded net of tax.

**Note 2 Cash Equivalents and Marketable Securities**

The following is a summary of available for sale securities as of March 31, 2004 and 2003:

	2004			2003		
	Amortized Cost	Gross Unrealized Gains	Gross Estimated Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Estimated Fair Value
Cash	\$ 15,520		\$ 15,520	\$ 14,996		\$ 14,996
Investment in Tripath Technology	\$		\$	\$ 9	3	\$ 12

Edgar Filing: OPTI INC - Form 10-K

	\$ 15,520	\$ 15,520	\$ 15,005	3	\$ 15,008
Reported as:					
Cash and cash equivalents	\$ 15,520	\$ 15,520	\$ 14,996		\$ 14,996
Short-term investments	\$	\$	\$ 9	3	\$ 12
	\$ 15,520	\$ 15,520	\$ 15,005	3	\$ 15,008

In December 2003, the Company sold its remaining shares in Tripath Technology, Inc. The Company recorded a net gain of approximately \$306,000 during the year ended March 31, 2004 on the sale of the Tripath shares.

**Note 3 Shareholders Equity**

**Preferred Stock**

The Board of Directors has authority to issue up to 5,000,000 shares of Preferred Stock in one or more series and to fix the rights, preferences, privileges, qualifications, limitations and restrictions thereof, including dividend rights, dividend rates, conversion rights, voting rights, terms of redemption, redemption prices, liquidation preferences and the number of shares constituting any series or the designation of such series, without any further vote or action by the shareholders.

**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Stock Option Plans**

Pro forma information regarding net income (loss) and income (loss) per share is required by SFAS 123 which also requires that the information be determined as if the Company has accounted for its employee stock options granted subsequent to December 31, 1994 under the fair value method of that Statement. The fair value for these options was estimated at the date of the grant using a Black-Scholes option pricing model.

The fair value of the Company's stock based awards to employees was estimated assuming no expected dividends and the following weighted-average assumptions:

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
Expected Life	4.8 years	4.8 years	4.8 years	4.8 years
Expected volatility	0.34	0.53	1.55	0.58
Risk Free Interest Rate	2.79%	2.90%	3.90%	4.50%

The weighted average fair value of options granted under all employee stock option plans was \$1.27 and \$2.74 for the years ending 2003 and 2002, respectively. No options were granted to employees during fiscal years 2004 and 2001.

*1993 Stock Option Plan*

The Company's 1993 Stock Option Plan (the "1993 Plan"), which was adopted in February 1993, provides for the granting of 8,066,478 incentive stock options to employees or for the granting of nonstatutory stock options to employees and consultants of the Company. The Board of Directors determines the term of each option, the option price and the condition under which the option becomes exercisable. The options generally vest over four years from the date of grant and expire ten years from the date of grant.

The activity under the 1993 Plan (including the Evergreen Plan) is as follows:

<b>Outstanding</b>	<b>Weighted Avg.</b>
<b>Shares</b>	<b>Exercise Price</b>
<u>          </u>	<u>          </u>

Edgar Filing: OPTI INC - Form 10-K

Outstanding at December 31, 2000	100,000	\$	4.63
Granted		\$	
Exercised		\$	
Canceled		\$	
Outstanding at December 31, 2001	100,000	\$	4.63
Granted		\$	
Exercised		\$	
Canceled		\$	
Outstanding at March 31, 2002	100,000	\$	4.63
Granted		\$	
Exercised		\$	
Canceled		\$	
Outstanding at March 31, 2003	100,000	\$	4.63
Granted		\$	
Exercised		\$	
Canceled		\$	
Outstanding at March 31, 2004	100,000	\$	4.63

All options outstanding were exercisable as of March 31, 2004, 2003 and 2002, and December 31, 2001, respectively.

**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***1995 Stock Option Plan*

The Company's 1995 Stock Option Plan (the "1995 Plan"), which was adopted in August 1995, provides for the granting of up to 2,500,000 nonstatutory stock options to employees and consultants of the Company. The Board of Directors determines the term of each option, the option price and the condition under which the option becomes exercisable. The options generally vest over four years from the date of grant and expire ten years from the date of grant.

The activity under the 1995 Plan is as follows:

	<b>Outstanding Shares</b>	<b>Weighted Avg. Exercise Price</b>
Outstanding at December 31, 2000	107,000	\$ 3.76
Granted		\$
Exercised		\$
Canceled	(71,000)	\$ 3.77
	<hr/>	
Outstanding at December 31, 2001	36,000	\$ 3.75
Granted		\$
Exercised		\$
Canceled		\$
	<hr/>	
Outstanding at March 31, 2002	36,000	\$ 3.75
Granted		\$
Exercised		\$
Canceled	(36,000)	\$ 3.75
	<hr/>	
Outstanding at March 31, 2003		\$
Granted		\$
Exercised		\$
Canceled		\$
	<hr/>	
Outstanding at March 31, 2004		\$

Approximately 0, 0, 36,000 and 36,000 options outstanding were exercisable as of March 31, 2004, 2003 and 2002, and December 31, 2001, respectively.

*1993 Director Stock Option Plan*

In February 1993, the Company adopted the 1993 Director Stock Option Plan (the "Director Plan") and reserved 50,000 shares of common stock for issuance thereunder. Under this plan, non-employee directors are granted options to purchase common stock at 100% of fair market value on dates specified in the plan. The options generally vest over four years from the date of grant and expire ten years from the date of grant. In May 1996, the Company's shareholders authorized an additional 50,000 shares for grant under the plan.

F-9



**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The activity under the 1993 Director Plan is as follows:

	<b>Outstanding</b>	<b>Weighted Avg.</b>
	<b>Shares</b>	<b>Exercise</b>
	<b>Price</b>	
Outstanding at December 31, 2000	34,666	\$ 6.99
Granted		\$
Exercised		\$
Canceled		\$
	<hr/>	
Outstanding at December 31, 2001	34,666	\$ 6.99
Granted	12,000	\$ 2.74
Exercised		\$
Canceled		\$
	<hr/>	
Outstanding at March 31, 2002	46,666	\$ 5.90
Granted	8,000	\$ 1.27
Exercised		\$
Canceled	(4,000)	\$ 2.74
	<hr/>	
Outstanding at March 31, 2003	50,666	\$ 5.42
Granted		\$
Exercised		\$
Canceled		\$
	<hr/>	
Outstanding at March 31, 2004	50,666	\$ 5.42
	<hr/>	

Approximately 40,666, 36,666, 34,666 and 34,666 options outstanding were exercisable as of March 31, 2004, 2003 and 2002, and December 31, 2001, respectively. The weighted average exercise price for the exercisable shares as of March 31, 2004 was \$6.76.

**Stock Options Outstanding and Stock Options Exercisable:**

The following table summarizes information about all options outstanding at March 31, 2004:

**Options Outstanding**

**Options Exercisable**

Edgar Filing: OPTI INC - Form 10-K

Range of Exercise Prices	Number of Shares	Weighted Average Contractual Life (in years)	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
\$1.27	8,000	8.83	\$ 1.27	2,000	\$ 1.27
\$2.74	8,000	7.83	\$ 2.74	4,000	\$ 2.74
\$4.63	100,000	4.72	\$ 4.63	100,000	\$ 4.63
\$5.31 7.50	34,666	2.40	\$ 6.99	34,666	\$ 6.99
	<b>150,666</b>			<b>140,666</b>	

*1993 Employee Stock Purchase Plan*

In February 1993, the Company adopted the 1993 Employee Stock Purchase Plan (the Purchase Plan ) under Section 423 of the Internal Revenue Code and reserved 150,000 shares of common stock for issuance thereunder. Under the Purchase Plan, qualified employees are entitled to purchase shares at 85% of fair market value. As of March 31, 2004, 149,399 shares were issued under the Purchase Plan.

**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***1996 Employee Stock Purchase Plan*

In October 1996, the Company adopted the 1996 Employee Stock Purchase Plan (the Purchase Plan) under Section 423 of the Internal Revenue Code and reserved 150,000 shares of common stock for issuance thereunder. In October 1997, the Company added an additional 100,000 shares to this plan, for a total of 250,000 shares available. Under the Purchase Plan, qualified employees are entitled to purchase shares at 85% of fair market value. As of March 31, 2004, 249,998 shares were issued under the Purchase Plan.

*Common Stock Reserved*

At March 31, 2004, the Company has reserved shares of common stock for future issuance as follows:

1993 Employee Stock Purchase Plan	601
1996 Employee Stock Purchase Plan	2
1993 Directors Stock Option Plan	65,334
1993 Stock Option Plan (including the Evergreen Plan)	734,210
1995 Stock Option Plan	1,457,275
	<hr/>
Totals	2,257,422
	<hr/>

**Note 4 Commitments**

The Company leases its facilities under noncancelable operating leases. At March 31, 2004, future minimum commitments related to these leases are as follows (in thousands):

2005	\$ 60
2006	5
	<hr/>
Total	\$ 65
	<hr/>

## Edgar Filing: OPTI INC - Form 10-K

Rental expense for operating leases amounted to \$73,000, \$72,000, \$10,000 and \$527,000 for the fiscal years ended March 31, 2004 and 2003, the three month transition period ending March 31, 2002, and the fiscal year ended December 31, 2001.

### **Note 5 Concentrations**

#### *Major Customers and Credit Risks*

The Company derives all of its current royalty revenues from Opti Technologies, Inc. At March 31, 2004 all of the Company's accounts receivable balance is with this company. To the extent that Opti Technologies is unable to continue selling products containing OPTi's patented technology or has financial difficulties, OPTi's financial condition and results of operations could be negatively impacted. All of the Company's accounts receivable balance at March 31, 2004 was collected subsequent to March 31, 2004.

F-11

**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Note 6 Geographic Segments**

Net product sales by the geographic location of the Company's customers, based on shipped to location, are summarized by geographic areas as follows (in thousands):

	Year Ended March 31, 2003	Transition Period Ended March 31, 2002	Year Ended December 31, 2001
Taiwan	\$ 1,055	\$ 475	\$ 2,539
Japan	146	73	1,916
USA	366	152	1,887
Other Far East	639	327	1,139
Europe/Other	43	2	85
<b>Total Export Sales</b>	<b>\$ 2,249</b>	<b>\$ 1,029</b>	<b>\$ 7,566</b>

The Company had no product sales during fiscal 2004 as all of its revenue was derived from royalty earned from Opti Technologies and a one-time license agreement. The Company anticipates no future product sales.

**Note 7 Taxes**

The provision (benefit) for income taxes consists of the following (in thousands):

	2004	2003	2002	2001
Federal:				
Current	\$	\$ (122)	\$	\$ 12
Deferred				
		(122)		12
State:				

Edgar Filing: OPTI INC - Form 10-K

Current			(43)	
Deferred				
			(43)	
Total	\$	\$ (165)	\$	\$ 12

A reconciliation of the income tax provision (benefit) at the federal statutory rate to the income tax provision (benefit) at the effective rate is as follows (in thousands):

	2004	2003	2002	2001
Income taxes computed at the federal statutory rate	\$ 121	\$ 651	\$ (52)	\$ 311
Net operating losses not benefited			52	
Benefit of net operating losses	(121)	(816)		(311)
Alternative minimum taxes				12
Other individually immaterial items				
	\$	\$ (165)	\$	\$ 12

F-12

**Table of Contents****OPTi Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The components of deferred taxes consist of the following (in thousands):

	<u>2004</u>	<u>2003</u>
Deferred tax assets:		
Credit carryforwards	\$ 5,745	\$ 4,728
Depreciation and amortization	2,893	29
Accounts receivable reserve		1
Net operating losses	4,847	4,037
Other individually immaterial items		
	<u>          </u>	<u>          </u>
Total deferred tax assets	13,485	8,795
Valuation Allowance	(13,485)	(8,795)
	<u>          </u>	<u>          </u>
Deferred tax liabilities:		
Unrealized gain on investment		
	<u>          </u>	<u>          </u>
Net deferred tax liability	\$	\$
	<u>          </u>	<u>          </u>

At March 31, 2004, the Company had federal and state net operating loss carryforwards of approximately \$11 million and \$16 million, respectively, expiring in the years 2005 through 2024. At March 31, 2004, the Company had tax credit carryovers of approximately \$3.0 million and \$3.3 million for federal and state purposes, expiring in the years 2005 through 2019. In addition, the Company had federal alternative minimum tax credit carryforwards of approximately \$0.6 million that will not expire.

The tax benefit associated with exercise of non-qualified stock options, disqualifying dispositions of stock options and shares acquired under the employee stock purchase plan created net operating losses of \$1,798,000 in 1997. These benefits were fully reserved by a valuation allowance, and will be credited to paid in capital when realized.

Realization of deferred tax assets is dependent upon future earnings, if any, the timing and amount of which are uncertain. Accordingly, the net deferred tax assets have been fully offset by a valuation allowance. The valuation allowance increased (decreased) \$4.7 million, \$0.2 million, and \$(4.7) million during 2004, 2003 and 2002, respectively.

**Note 8 Employee Benefit Plan**

*Savings Plan* The Company has a savings plan, which qualifies under Section 401(k) of the Internal Revenue Code. Under the plan, participating U.S. employees may defer up to 15% of their pre-tax salary, but not more than the statutory limits. The Company currently matches fifty percent of employee contributions made to the savings plan. During 2004, 2003, 2002 and 2001, the amount of the Company contribution to the 401K plan was approximately \$7,000, \$11,000, \$13,000 and \$50,000, respectively. Administrative costs of the plan are immaterial.

**Note 9 Contingencies**

The Company from time to time has been notified of claims that it may be infringing patents, maskwork rights, or copyrights owned by third parties. There can be no assurance that the Company will not become involved in litigation regarding the alleged infringements by the Company of third party intellectual property rights. However, the Company believes that the final disposition of such matters will not have a material adverse effect on the Company's financial position, results of operation and cash flows.



**Table of Contents**

**OPTi Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 10 Distributions to Shareholders**

On January 25, 2002, the Company announced that its Board of Directors had declared a cash dividend of \$1.50 per share on each share of the Company's common stock. A total dividend of approximately \$17.5 million was paid on February 25, 2002.

On April 10, 2002, the Company's Board of Directors declared a distribution of its holdings of common stock in Tripath Technologies, Inc. (Nasdaq NM: TRPH) to its shareholders. OPTi distributed a dividend of 0.1666 shares of Tripath stock on each of the Company's common stock. The record date for the dividend was April 24, 2002 and the dividend distribution date was May 30, 2002. The total value of the dividend was approximately \$2.2 million. The Company recognized a gain of \$1.5 million from the realized gain of the Tripath shares using the average cost paid for the shares.

**Note 11 Subsequent Event (Unaudited)**

On May 24, 2004, the Company received notice from Nasdaq that pursuant to the April 1, 2004 oral hearing before the Nasdaq listing Qualification Panel, a determination had been made in the matter of the Company and its request for continued inclusion on the Nasdaq National Market.

After a review of the entire record the qualification panel made the opinion that the Company was a public shell. The panel was of the opinion that the pursuit of patent infringement claims did not constitute active and sustainable business operations. Based on the foregoing, the Panel determined that, in order to preserve and strengthen the quality of and public confidence in The Nasdaq Stock Market, and in order to protect the integrity of The National Stock Market, prospective investors and the public interest, the Company's securities should be delisted from The Nasdaq Stock Market. The delisting became effective with the opening of business on May 26, 2004.

The Company's common stock is currently being listed and traded on the over-the-counter market in the so-called pink sheets .

**Note 12 Quarterly Results of Operations (unaudited)**

Summarized quarterly financial information is as follows (in thousands, except per share data):

Edgar Filing: OPTI INC - Form 10-K

*Year Ended March 31, 2004*

	<u>Jun 30</u>	<u>Sep 30</u>	<u>Dec 31</u>	<u>Mar 31</u>
Net revenues	\$ 584	\$ 152	\$ 171	\$ 143
Gross profit	\$ 584	\$ 152	\$ 171	\$ 143
Operating profit (loss)	\$ 328	\$ (81)	\$ (101)	\$ (243)
Net profit (loss)	\$ 363	\$ (49)	\$ 235	\$ (215)
Basic and diluted net profit (loss) per share	\$ 0.03	\$ 0.00	\$ 0.02	\$ (0.02)

*Year Ended March 31, 2003*

	<u>Jun 30</u>	<u>Sep 30</u>	<u>Dec 31</u>	<u>Mar 31</u>
Net revenues	\$ 1,835	\$ 689	\$ 281	\$ 266
Gross profit	\$ 737	\$ 498	\$ 181	\$ 266
Operating profit (loss)	\$ 104	\$ (48)	\$ (60)	\$ (118)
Net profit (loss)	\$ 1,705	\$ 174	\$ (7)	\$ (81)
Basic and diluted net profit (loss) per share	\$ 0.15	\$ 0.01	\$ 0.00	\$ (0.01)

F-14

Table of Contents

## OPTi Inc.

## SCHEDULE II

## VALUATION AND QUALIFYING ACCOUNTS

(In thousands)

	<u>Balance Beginning of Period</u>	<u>Additions Charged to Costs and Expenses</u>	<u>Deductions</u>	<u>Balance at End of Period</u>
Year ended December 31, 2001				
Allowance for doubtful accounts	\$ 200	\$	\$ 150(1)	\$ 50
Three months ended March 31, 2002				
Allowance for doubtful accounts	\$ 50	\$	\$	\$ 50
Year ended March 31, 2003				
Allowance for doubtful accounts	\$ 50	\$	\$ 48(1)	\$ 2
Year ended March 31, 2004				
Allowance for doubtful accounts	\$ 2	\$	\$ 2(1)	\$

(1) Represents a reduction in the reserve.

F-15