INGERSOLL RAND CO LTD Form 10-Q August 08, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 1-985** 

#### INGERSOLL-RAND COMPANY LIMITED

(Exact name of registrant as specified in its charter)

Bermuda

0

75-2993910

(State or other jurisdiction of incorporation or organization) Identification No.)

Clarendon House 2 Church Street Hamilton HM 11, Bermuda

(Address of principal executive offices)

(441) 295-2838

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO x

The number of Class A common shares outstanding as of July 31, 2008 was 318,526,858.

### INGERSOLL-RAND COMPANY LIMITED

### **FORM 10-Q**

### **INDEX**

PART I	FINANCIAL INFO	ORMATION		
	Item 1	-	Financial Statements	
			Condensed Consolidated Income Statement for the three and six months ended June 30, 2008 and 2007	1
			Condensed Consolidated Balance Sheet at June 30, 2008 and December 31, 2007	2
			Condensed Consolidated Statement of Cash Flows for the three and six months ended June 30, 2008 and 2007	3
			Notes to Condensed Consolidated Financial Statements	4
	Item 2	-	Management's Discussion and Analysis of Financial Condition and Results of Operations	38
	Item 3	-	Quantitative and Qualitative Disclosures about Market Risk	59
	Item 4	-	Controls and Procedures	59
PART II	OTHER INFORM	ATION		
	Item 1	-	Legal Proceedings	59
	Item 1A	-	Risk Factors	61
	Item 4	-	Submission of Matters to a Vote of Security Holders	65
	Item 6	-	Exhibits	65
SIGNATURES				70
CERTIFICATIONS				
i				

## PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

# INGERSOLL-RAND COMPANY LIMITED CONDENSED CONSOLIDATED INCOME STATEMENT (Unaudited)

	Three mon June	nded	Six month June	ded
In millions, except per share amounts	2008	2007	2008	2007
Net revenues	\$ 3,080.8	\$ 2,224.6	\$ 5,244.1	\$ 4,200.8
Cost of goods sold	(2,196.1)	(1,589.7)	(3,737.1)	(3,005.6)
Selling and administrative expenses	(523.1)	(360.8)	(898.4)	(712.5)
Operating income	361.6	274.1	608.6	482.7
Interest expense	(45.6)	(30.8)	(73.1)	(66.5)
Other, net	26.2	8.6	65.5	8.5
Earnings before income taxes	342.2	251.9	601.0	424.7
Provision for income taxes	(79.7)	(43.9)	(126.8)	(60.1)
Earnings from continuing operations	262.5	208.0	474.2	364.6
Discontinued operations, net of tax	(6.4)	756.1	(36.5)	817.0
Net earnings	\$ 256.1	\$ 964.1	\$ 437.7	\$ 1,181.6
Basic earnings per common share:				
Continuing operations	\$ 0.91	\$ 0.69	\$ 1.69	\$ 1.20
Discontinued operations	(0.02)	2.52	(0.13)	2.70
Net earnings	\$ 0.89	\$ 3.21	\$ 1.56	\$ 3.90
Diluted earnings per common share:				
Continuing operations	\$ 0.90	\$ 0.68	\$ 1.67	\$ 1.19
Discontinued operations	(0.02)	2.49	(0.13)	2.66
Net earnings	\$ 0.88	\$ 3.17	\$ 1.54	\$ 3.85
Dividends per common share	\$ 0.18	\$ 0.18	\$ 0.36	\$ 0.36

See accompanying notes to condensed consolidated financial statements.

# INGERSOLL-RAND COMPANY LIMITED CONDENSED CONSOLIDATED BALANCE SHEET (Unaudited)

In millions	June 30, 2008		I	December 31, 2007
ASSETS				
Current assets:				
Cash and cash equivalents	\$	787.3	\$	4,735.3
Accounts and notes receivable		3,072.0		1,660.7
Inventories		1,800.5		827.2
Other current assets		915.2		477.5
Total current assets		6,575.0		7,700.7
Property, plant and equipment, net		2,128.3		904.9
Goodwill		10,174.3		3,993.3
Intangible assets, net		5,224.0		724.6
Other noncurrent assets		1,782.1		1,052.7
Total assets	\$	25,883.7	\$	14,376.2
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	1,348.5	\$	721.2
Accrued compensation and benefits	Ψ	479.9	Ψ	338.9
Accrued expenses and other current liabilities		1,622.7		1,434.6
Short-term borrowings and current maturities of long-term debt		4,768.8		741.0
Total current liabilities		8,219.9		3,235.7
Long-term debt		1,189.9		712.7
Postemployment and other benefit liabilities		1,300.0		941.9
Deferred income taxes		2,440.2		539.9
Other noncurrent liabilities		1,837.7		940.6
Minority interests		103.5		97.5
Shareholders' equity:				
Class A common shares		318.5		272.6
Capital in excess of par value		2,248.2		
Retained earnings		7,728.3		7,388.8
Accumulated other comprehensive income (loss)		497.5		246.5
Total shareholders' equity		10,792.5		7,907.9
Total liabilities and shareholders' equity	\$	25,883.7	\$	14,376.2

See accompanying notes to condensed consolidated financial statements.

# INGERSOLL-RAND COMPANY LIMITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

Six months ended June 30. In millions 2008 2007 **Cash flows from operating activities:** \$ 437.7 \$ 1,181.6 Net earnings (Income) loss from discontinued operations, net of tax 36.5 (817.0)Adjustments to arrive at net cash provided by (used in) operating activities: 127.2 70.7 Depreciation and amortization Stock settled share-based compensation 26.4 17.8 Changes in other assets and liabilities, net (1,183.9)(250.1)Other, net 50.8 0.5 Net cash provided by (used in) continuing operating activities (505.3)203.5 Net cash provided by (used in) discontinued operating activities 8.0 (20.0)**Cash flows from investing activities:** Capital expenditures (104.7)(57.9)Proceeds from sale of property, plant and equipment 23.0 9.0 Acquisitions, net of cash acquired (\$320.4 in 2008) (7,085.5)(3.7)Proceeds from business dispositions, net of cash 9.7 1,291.7 Other, net (19.1)3.5 Net cash provided by (used in) continuing investing activities 1,242.6 (7,176.6)Net cash provided by (used in) discontinued investing activities (39.8)Cash flows from financing activities: Increase (decrease) in short-term borrowings 3,901.0 (383.3)Payments of long-term debt (134.5)(11.2)Net change in debt 3,766.5 (394.5)Debt issuance costs (11.4)Dividends paid (98.2)(109.6)Proceeds from exercise of stock options 11.6 121.4 Repurchase of common shares by subsidiary (2.0)(846.5)Other, net 18.5 3,685.0 Net cash provided by (used in) continuing financing activities (1,229.2)Net cash provided by (used in) discontinued financing activities 68.9 9.1 Effect of exchange rate changes on cash and cash equivalents Net increase (decrease) in cash and cash equivalents (3,948.0)194.2 Cash and cash equivalents - beginning of period 4,735.3 355.8 Cash and cash equivalents - end of period 787.3 \$ 550.0

See accompanying notes to condensed consolidated financial statements.

# INGERSOLL-RAND COMPANY LIMITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 1 – Description of Company**

Ingersoll-Rand Company Limited (IR Limited), a Bermuda company, and its consolidated subsidiaries (we, our or the Company) is a leading innovation and solutions provider with strong brands and leading positions within its markets. The Company operates in four business segments: Air Conditioning Systems and Services, Climate Control Technologies, Industrial Technologies and Security Technologies. The Company generates revenue and cash primarily through the design, manufacture, sale and service of a diverse portfolio of industrial and commercial products that include well-recognized, premium brand names such as Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®.

#### **Note 2– Basis of Presentation**

In the opinion of management, the accompanying condensed consolidated financial statements contain all adjustments, which include normal recurring adjustments, necessary to present fairly the consolidated unaudited results for the interim periods presented. Certain reclassifications of amounts reported in prior years have been made to conform to the 2008 classification.

The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements included in the Ingersoll-Rand Company Limited Annual Report on Form 10-K for the year ended December 31, 2007.

As discussed in Note 3, the Company acquired Trane Inc. (Trane) at the close of business on June 5, 2008 (the Acquisition Date). As a result of the acquisition, the results of the operations of Trane have been included in the statement of financial position at June 30, 2008 and the consolidated statements of operations and cash flows since the Acquisition Date.

#### Note 3 – Acquisition of Trane Inc.

At the close of business on June 5, 2008, the Company completed its previously announced acquisition of 100% of the outstanding common shares of Trane. Trane, formerly American Standard Companies Inc., provides systems and services that enhance the quality and comfort of the air in homes and buildings around the world. Trane's systems and services have leading positions in premium commercial, residential, institutional and industrial markets, a reputation for reliability, high quality and product innovation and a powerful distribution network. Trane's 2007 annual revenues were \$7.5 billion.

The Company paid a combination of (i) 0.23 of an IR Limted Class A common share and (ii) \$36.50 in cash, without interest, for each outstanding share of Trane common stock. The total cost of the acquisition was approximately \$9.6 billion, including change in control payments and direct costs of the transaction. The Company financed the cash portion of the acquisition with a combination of cash on hand, commercial paper and a 364-day senior unsecured bridge loan facility.

The components of the purchase price were as follows:

In billions	
Cash consideration	\$ 7.3
Stock consideration (Issuance of 45.4 million IR Limited Class A common shares)	2.0
Estimated fair value of Trane stock options converted to 7.9 million IR Limited stock options	0.2
Transaction costs	0.1
Total	\$ 9.6

The following table summarizes the preliminary fair values of the Trane assets acquired and liabilities assumed at the Acquisition Date. The Company is in the process of finalizing the preliminary fair values of certain assets and liabilities, thus, the allocation of the purchase price is subject to refinement.

In millions Current assets:	June 5, 2008
Cash and cash equivalents	317.5
Accounts and notes receivable	1,185.6
Inventories	944.2
Other current assets	396.0
Total current assets	2,843.3
Property, plant and equipment	1,174.9
Goodwill	6,062.4
Intangible assets	4,520.0
Other noncurrent assets	722.6
Total assets	5 15,323.2
Current liabilities:	
Accounts payable	562.9
Accrued compensation and benefits	212.7
Accrued expenses and other current liabilities	1,030.4
Short-term borrowings and current maturities of long-term debt	254.3
Total current liabilities	2,060.3
Long-term debt	476.3
Postemployment and other benefit liabilities	310.3
Deferred income taxes	1,681.9
Other noncurrent liabilities	1,177.0
Minority interests	7.7
Total liabilities and minority interests	5,713.5
Net assets acquired	9,609.7
5	

Cash and cash equivalents, accounts and notes receivable, accounts payable and accrued compensation and benefits were stated at their historical carrying values, which approximates their fair value, given the short-term nature of these assets and liabilities.

Inventories were recorded at fair value, based on computations which considered many factors, including the future estimated selling price of the inventory, the cost to dispose of the inventory, as well as the replacement cost of the inventory, where applicable.

The Company recorded property, plant and equipment at its preliminary estimated fair value, based on adjustments recorded in recent acquisitions of other companies with assets similar to Trane.

The Company recorded intangible assets based on their estimated fair value, and consisted of the following:

In millions	Useful life	Amount
Tradenames	Indefinite	\$ 1,644.0
Customer relationships	25 Years	2,736.0
Completed technology/patents	5 Years	95.0
In process research and development	Expensed	23.0
Backlog	6 Months	22.0
Total		\$ 4,520.0

The Company has allocated \$1,644.0 million to tradenames, primarily related to the Trane brand. Management considered many factors in the determination that it will account for the asset as an indefinite lived intangible asset, including the current market leadership position of the brand as well as recognition worldwide in the industry. Therefore, in accordance with Statement of Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets", tradenames will not be amortized but instead, will be tested for impairment at least annually (more frequently if certain indicators are present).

The Company will have a valuation performed on property, plant and equipment, identified intangible assets, pension and post employment and other liabilities and, as such, the fair value recorded for the assets above could change upon the conclusion of the valuation.

The excess of the purchase price over the amounts allocated to specific assets and liabilities is included in goodwill, and amounted to \$6,062.4 million. The premium in the purchase price paid by the Company for the acquisition of Trane reflects the establishment of \$11 billion of businesses offering high value equipment, systems and services necessary for delivering solutions across the temperature spectrum for indoor, stationary and transport applications worldwide. The Company anticipates realizing significant operational and cost synergies. Anticipated synergies include purchase material savings through supplier rationalization and procurement leverage, improvement in manufacturing costs and lower general and administrative costs. Longer term, the Company expects to benefit from synergies related to service revenue expansion, leverage of distribution channels and cross selling through certain vertical markets.

In addition, Trane will be able to leverage the Company's global footprint to enhance their historically U.S. based revenue generation. Lastly, the combined business will improve the Company's highly regarded Hussmann and Thermo King brands with Trane's position as a leader in the commercial and residential climate control industry. These combined factors primarily contributed to a purchase price in excess of the fair value of the net tangible assets acquired.

The following unaudited pro forma information assumes the acquisition of Trane occurred as of the beginning of the respective periods presented.

	Three months ended June 30,				Six monti June	led	
In millions	2008		2007		2008		2007
Net revenues	\$ 4,506.7	\$	4,262.3	\$	8,381.4	\$	7,846.0
Pre-tax profit	374.3		354.4		649.9		533.8
Net earnings	\$ 285.1	\$	272.3	\$	506.1	\$	422.6
Basic earnings per common share	\$ 0.89	\$	0.79	\$	1.58	\$	1.21
Diluted earnings per common share	\$ 0.88	\$	0.77	\$	1.56	\$	1.19

The unaudited pro forma financial information for the three months ended June 30, 2008 and 2007 include \$55.9 million of non-recurring purchase accounting charges associated with the fair value allocation of purchase price to backlog, inventory and in-process research and development costs. Comparative amounts for the six months ended June 30, 2008 and 2007 were \$71.9 million.

In addition, for the three months ended June 30, 2008 and 2007, the Company has included \$24.1 million and \$34.0 million, respectively, as an increase to interest expense associated with the borrowings to fund (a) the cash portion of the purchase price and (b) the out-of-pocket transaction costs associated with the acquisition. Comparative amounts for the six months ended June 30, 2008 and 2007 were \$58.2 million and \$68.4 million, respectively.

The unaudited pro forma information does not purport to be indicative of the results that actually would have been achieved had the operations been combined during the periods presented nor is it intended to be a projection of future results or trends.

#### **Note 4 – Divestitures and Discontinued Operations**

The components of discontinued operations for the three and six months ended June 30 are as follows:

	Three mor	nths e	nded	Six mont	hs en	ded	
	June	30,		June	June 30,		
In millions	2008		2007	2008		2007	
Revenues	\$ 5.6	\$	837.0 \$	15.2	\$	1,696.8	
Pre-tax earnings (loss) from operations	(11.8)		119.7	(23.0)		201.5	
Pre-tax gain (loss) on sale	(1.5)		804.5	(5.6)		804.7	
Tax expense	6.9		(168.1)	(7.9)		(189.2)	
Discontinued operations, net of tax	\$ (6.4)	\$	756.1 \$	(36.5)	\$	817.0	

Discontinued operations by business for the three and six months ended June 30 is as follows:

	Three months ended June 30,			Six mont June	ded		
In millions		2008		2007	2008		2007
Compact Equipment, net of tax	\$	1.5	\$	81.7 \$	(22.9)	\$	142.3
Road Development, net of tax		(1.8)		678.2	(1.8)		694.1
Other discontinued operations, net of							
tax		(6.1)		(3.8)	(11.8)		(19.4)
Total discontinued operations, net of							
tax	\$	(6.4)	\$	756.1 \$	(36.5)	\$	817.0

#### Compact Equipment Divestiture

On July 29, 2007, the Company agreed to sell its Bobcat, Utility Equipment and Attachments business units (collectively, Compact Equipment) to Doosan Infracore for gross proceeds of approximately \$4.9 billion. The sale was completed on November 30, 2007. The purchase price is subject to post-closing adjustments which could result in a favorable or unfavorable adjustment to the gain on sale when ultimately resolved.

Compact Equipment manufactures and sells compact equipment, including skid-steer loaders, compact track loaders, mini-excavators and telescopic tool handlers; portable air compressors, generators and light towers; general-purpose light construction equipment; and attachments. The Company has accounted for Compact Equipment as discontinued operations for all periods presented in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS 144).

Net revenues and after-tax earnings of Compact Equipment for the three and six months ended June 30 are as follows:

	Three months ended June 30,				Six montl June	ded	
In millions		2008		2007	2008		2007
Net revenues	\$	5.6	\$	759.8	\$ 15.2	\$	1,452.4
Earnings from operations, net of tax		(0.3)		81.7	0.1		142.3
Gain on sale, net of tax		1.8		-	(23.0)		-
Total discontinued operations, net of							
tax	\$	1.5	\$	81.7	\$ (22.9)	\$	142.3

#### Road Development Divestiture

On February 27, 2007, the Company agreed to sell its Road Development business unit to AB Volvo (publ) for cash proceeds of approximately \$1.3 billion. The sale was completed on April 30, 2007 in all countries except for India, which closed on May 4, 2007. The purchase price is subject to post-closing adjustments which could result in a favorable or unfavorable adjustment to the gain on sale when ultimately resolved.

The Road Development business unit manufactures and sells asphalt paving equipment, compaction equipment, milling machines and construction-related material handling equipment. The Company has accounted for the Road Development business unit as discontinued operations for all periods presented in accordance with SFAS 144.

Net revenues and after-tax earnings of the Road Development business unit for the three and six months ended June 30 are as follows:

	Three months ended				Six months ended		
	June	: 30,			June	30,	
In millions	2008		2007		2008		2007
Net revenues	\$ -	\$	77.2	\$	-	\$	244.4
Earnings from operations, net of tax	(0.1)		2.5		(0.1)		18.4
Gain on sale, net of tax	(1.7)		675.7		(1.7)		675.7
Total discontinued operations, net of							
tax	\$ (1.8)	\$	678.2	\$	(1.8)	\$	694.1

#### Other Discontinued Operations

The Company also has retained costs from previously sold businesses that mainly include costs related to postretirement benefits, product liability and legal costs (mostly asbestos-related). The components of other discontinued operations for the three and six months ended June 30 are as follows:

	Three mor		nded	Six montl		led
	June 30,			June 30,		
In millions	2008		2007	2008		2007
Retained costs, net of tax	\$ (6.1)	\$	(3.9) \$	(11.8)	\$	(19.6)
Net gain on disposals, net of tax	-		0.1	-		0.2
Total discontinued operations, net of						
tax	\$ (6.1)	\$	(3.8) \$	(11.8)	\$	(19.4)

Retained costs, net of tax for the six months ended June 30, 2008 includes \$6.5 million of after-tax costs related to an adverse verdict in a product liability lawsuit associated with a previously divested business.

#### **Note 5– Inventories**

Depending on the business, U.S. inventories are stated at the lower of cost or market using the last-in, first-out (LIFO) method or the lower of cost or market using the first-in, first-out (FIFO) method. Non-U.S. inventories are primarily stated at the lower of cost or market using the FIFO method.

The major classes of inventory are as follows:

In millions	June 30, 2008	December 31, 2007
Raw materials	\$ 477.7	\$ 323.2
Work-in-process	348.2	163.4
Finished goods	1,111.3	424.9
Sub-total	1,937.2	911.5
LIFO reserve	(136.7)	(84.3)
Total	\$ 1,800.5	\$ 827.2

At June 30, 2008, approximately 50% of all inventory utilized the LIFO method compared to 20% at December 31, 2007. The increase is primarily attributable to the Company's acquisition of Trane. See Note 3 for a further discussion on the acquisition of Trane.

#### Note 6 - Goodwill

The changes in the carrying amount of goodwill are as follows:

	1	Air							
	Cond	litioning	Clir	nate					
	Sys	stems	Cor	ntrol	Industr	ial	Secu	rity	
In millions	and S	Services	Techn	ologies	Technolo	gies	Techno	logies	Total
December 31, 2007	\$	-	\$	2,613.8	\$ 3	71.9	\$ 1	,007.6 \$	3,993.3
Acquisitions and adjustments*		6,062.4		-		4.1		22.9	6,089.4
Translation		-		44.6		6.9		40.1	91.6
June 30, 3008	\$	6,062.4	\$	2,658.4	\$ 3	82.9	\$ 1	,070.6 \$	10,174.3

<sup>\*</sup> Includes current year adjustments related to final purchase price allocation adjustments.

The Company initially records as goodwill the excess of the purchase price over the preliminary fair value of the net assets acquired. Once the final valuation has been performed for each acquisition, adjustments may be recorded.

See Note 3 for a further discussion regarding goodwill associated with the Trane acquisition, which the Company recorded in the Air Conditioning Systems and Services segment.

#### **Note 7 – Intangible Assets**

The following table sets forth the gross amount and accumulated amortization of the Company's intangible assets:

In millions	June 30, 2008	nber 31, 007
Customer relationships	\$ 3,246.7	\$ 502.4
Trademarks	1,938.4	283.8
Patents	140.7	38.2
Other	104.3	53.4
Total gross intangible assets	5,430.1	877.8
Accumulated amortization	(206.1)	(153.2)
Total	\$ 5,224.0	\$ 724.6

As of June 30, 2008 and December 31, 2007, the Company had \$1,816.4 million and \$169.3 million of indefinite lived intangible assets, which are not subject to amortization in accordance with SFAS No. 142, "Goodwill and Other Intangible Assets." The increase is attributable to the Company's acquisition of Trane. See Note 3 for a further discussion on the acquisition of Trane.

Intangible asset amortization expense was \$42.2 million and \$6.1 million for the three months ended June 30, 2008 and 2007, respectively. For the six months ended June 30, 2008 and 2007, intangible asset amortization was \$49.1 million and \$12.2 million, respectively. Estimated amortization expense on existing intangible assets is approximately \$170 million for each of the next five fiscal years.

#### **Note 8 – Accounts Receivable Securitization Agreements**

In association with the acquisition of Trane, the consolidated financial statements include Trane's accounts receivable securitization agreement (the Facility) in the U.S. As part of this Facility, Trane formed special-purpose entities (SPE's) that are included in the condensed consolidated financial statements for the sole purpose of buying and selling receivables generated by Trane. Trane irrevocably and without recourse, transfers all eligible accounts receivable to the SPE's, which in turn, sell them, or undivided ownerships in them, to conduits administered by the banks. The assets of the SPE's are not available to pay the claims of Trane or any of its subsidiaries.

The receivables sold are removed from the balance sheet since they meet the applicable criteria of SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities". Trane's retained interest is recorded at fair value in the balance sheet. To the extent that the cash received and value of the retained interest is less than the net book value of the receivable sold, losses are recognized at the time of sale. For the 25 days ended June 30, 2008, the losses amounted to \$0.3 million. The receivables represented by the retained interest are exposed to the risk of loss for any uncollectible amounts in the pool of receivables sold under this arrangement.

The following is a summary of receivables sold to the financing facilities:

	Ju	June 30,		
In millions		2008		
Outstanding balance of receivables sold to SPE's	\$	318.1		
Net retained interest		182.6		
Advances from conduits		121.7		
11				
11				

The advances from conduits include amounts due to the conduits for the collections of receivables under the servicing agreement.

#### **Note 9 – Debt and Credit Facilities**

At June 30, 2008 and December 31, 2007, short-term borrowings and current maturities of long-term debt consisted of the following:

	June 30,		December 31,	
In millions	2008		2007	
Commerical paper program	\$ 925.9	\$	-	
Bridge loan facility	2,950.0		-	
Current maturities of long-term debt	796.0		681.1	
Other short-term borrowings	96.9		59.9	
Total	\$ 4,768.8	\$	741.0	

At June 30, 2008 and December 31, 2007, long-term debt excluding current maturities consisted of:

	June 30,	December :	31,
In millions	2008	2007	
7.625% Senior notes due 2010	\$ 279.4	\$	-
5.50% Senior notes due 2015	188.7		-
4.75% Senior notes due 2015	299.2	2	299.1
9.00% Debentures due 2021	125.0	1	125.0
7.20% Debentures due 2007 - 2025	120.0	1	127.5
6.48% Debentures due 2025	149.7	1	149.7
Other loans and notes, at end of year average interest rates of 4.32%			
in 2008 and 4.32% in 2007, maturing in various amounts to 2016	27.9		11.4
Total	\$ 1,189.9	\$ 7	712.7

In connection with the Trane acquisition, the Company entered into a new \$3.9 billion senior unsecured bridge loan facility, with a term of 364 days. Subsequently, the Company reduced the facility size by \$0.5 billion. As of June 30, 2008, the Company has drawn \$2.95 billion against the bridge facility, with the remaining \$0.45 billion available for future use. The proceeds of the agreement were used to pay a portion of the cash component of the consideration paid for the acquisition as well as to pay related fees and expenses incurred.

The Company also entered into a new \$1.0 billion senior unsecured revolving credit agreement with a three year term. The credit facility will be used to support working capital, the commercial paper programs and for other general corporate purposes.

In addition, the Company's committed revolving credit facilities consisted of two five-year lines totaling \$2.0 billion, of which \$750 million expires in June 2009 and \$1.25 billion expires in August 2010. These lines were unused and provide support for other financing instruments, such as letter of credit and comfort letters as required in the normal course of business as well as support for the commercial paper program.

As a result of the Trane acquisition described in Note 3, the Company assumed a cross currency swap to fix the foreign currency cash flows on its £60.0 million 8.25% senior notes due June 1, 2009, into the functional currency of the Company. At the inception of the cross currency swap, the swap qualified as a cash flow hedging instrument under the guidelines of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." As such the fair value of the cross currency swap has been deferred in Other Comprehensive Income (OCI) until the time the cash flows affect earnings. At June 30, 2008, the cross currency swap had a loss of \$5.7 million.

#### **Note 10 – Pension Plans**

The Company has noncontributory pension plans covering substantially all U.S. employees. In addition, certain non-U.S. employees in other countries are covered by pension plans. The Company's pension plans for U.S. non-collectively bargained employees provide benefits on a final average pay formula and for U.S. collectively bargained employees on a flat benefit formula. Non-U.S. plans provide benefits based on earnings and years of service. The Company maintains additional other supplemental benefit plans for officers and other key employees.

The components of the Company's pension related costs for the three and six months ended June 30 are as follows:

	Three months ended			Six month	led		
		June 30,			June 30,		
In millions		2008		2007	2008		2007
Service cost	\$	13.3	\$	14.3	\$ 24.7	\$	29.2
Interest cost		42.8		41.1	81.3		82.6
Expected return on plan assets		(53.8)		(57.7)	(102.9)		(115.9)
Net amortization of:							
Prior service costs		2.1		2.3	4.2		4.7
Transition amount		0.2		0.2	0.4		0.4
Plan net actuarial losses		2.4		3.3	4.8		7.9

Net periodic pension benefit cost