

Macquarie Infrastructure CO LLC  
Form 10-Q  
November 07, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the Quarterly Period Ended September 30, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the Transition Period from to**

**Commission File Number: 001-32384**

**MACQUARIE INFRASTRUCTURE COMPANY LLC**

(Exact Name of Registrant as Specified in its Charter)

Delaware

43-2052503

(State or Other Jurisdiction of  
Incorporation or Organization)

(IRS Employer  
Identification No.)

**125 West 55th Street  
New York, New York 10019**

(Address of Principal Executive Offices) (Zip Code)

**(212) 231-1000**

(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year if Changed Since Last Report): **N/A**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-accelerated Filer

Indicate by check mark whether the registrants are collectively a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  NO

There were 44,938,380 limited liability company interests without par value outstanding at November 5, 2007.

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**Investments in Macquarie Infrastructure Company LLC are not deposits with or other liabilities of Macquarie Bank Limited or any of Macquarie Group company and are subject to investment risk, including possible delays in repayment and loss of income and principal invested. Neither Macquarie Bank Limited nor any other member company of the Macquarie Group guarantees the performance of Macquarie Infrastructure Company LLC or the repayment of capital from Macquarie Infrastructure Company LLC.**

# PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

### MACQUARIE INFRASTRUCTURE COMPANY LLC

### CONSOLIDATED CONDENSED BALANCE SHEETS

### As of September 30, 2007 and December 31, 2006

### (\$ In Thousands, Except Share Amounts)

	September 30, 2007 (Unaudited)	December 31, 2006
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$72,756	\$37,388
Restricted cash	1,616	1,216
Accounts receivable, less allowance for doubtful accounts of \$1,937 and \$1,435, respectively	90,726	56,785
Dividends receivable	7,000	7,000
Other receivables	11	87,973
Inventories	16,255	12,793
Prepaid expenses	9,965	6,887
Deferred income taxes	2,841	2,411
Income tax receivable		2,913
Fair value of derivative instruments	2,281	632
Other	11,877	14,968
Total current assets	215,328	230,966
Property, equipment, land and leasehold improvements, net	661,036	522,759
Restricted cash	26,528	23,666
Equipment lease receivables	39,482	41,305
Investment in unconsolidated business	219,300	239,632
Goodwill	769,721	485,986
Intangible assets, net	862,522	526,759
Deposits and deferred costs on acquisitions		579
Deferred financing costs, net of accumulated amortization	21,908	20,875
Fair value of derivative instruments	1,036	2,252
Other	5,272	2,754
Total assets	\$2,822,133	\$2,097,533

*See accompanying notes to the consolidated condensed financial statements.*

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****CONSOLIDATED CONDENSED BALANCE SHEETS (continued)****As of September 30, 2007 and December 31, 2006  
(\$ In Thousands, Except Share Amounts)**

	September 30, 2007 (Unaudited)	December 31, 2006
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Due to manager related party	\$48,490	\$4,284
Accounts payable	57,499	29,819
Accrued expenses	28,668	19,780
Current portion of notes payable and capital leases	3,979	4,683
Current portion of long-term debt	60,160	3,754
Fair value of derivative instruments	1,060	3,286
Deferred income	5,619	1,403
Income taxes payable	4,272	
Other	9,621	5,130
Total current liabilities	219,368	72,139
Capital leases and notes payable, net of current portion	3,544	3,135
Long-term debt, net of current portion see Note 13, Related Party Transactions	1,305,079	959,906
Deferred income taxes	221,880	163,923
Fair value of derivative instruments	12,887	453
Other	29,221	25,371
Total liabilities	1,791,979	1,224,927
Minority interests	35,934	8,181
Stockholders' equity:		
LLC interests, no par value; 500,000,000 authorized; 43,766,877 interests issued and outstanding at September 30, 2007 and Trust Stock, no par value; 500,000,000 authorized; 37,562,165 shares issued and outstanding at December 31, 2006	1,036,978	864,233
Accumulated other comprehensive (loss) income	(7,195 )	192
Accumulated loss	(35,563 )	
Total stockholders' equity	994,220	864,425
Total liabilities and stockholders' equity	\$2,822,133	\$2,097,533

*See accompanying notes to the consolidated condensed financial statements.*

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS**

**For the Quarters and Nine Months Ended September 30, 2007 and 2006**

**(Unaudited)**

**(\$ In Thousands, Except Share and Per Share Data)**

	Quarter Ended		Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2007	2006	2007	2006
Revenues				
Revenue from product sales	\$145,605	\$105,557	\$371,062	\$204,691
Service revenue	74,700	56,430	192,947	147,060
Financing and equipment lease income	1,221	1,273	3,704	3,856
Total revenue	221,526	163,260	567,713	355,607
Costs and expenses				
Cost of product sales	96,220	73,326	241,825	135,370
Cost of services	31,075	26,541	80,740	70,205
Selling, general and administrative	50,632	35,107	128,174	82,806
Fees to manager related party	5,437	3,955	59,962	14,151
Depreciation	5,035	4,138	13,088	7,969
Amortization of intangibles	9,219	6,385	23,151	13,411
Total operating expenses	197,618	149,452	546,940	323,912
Operating income	23,908	13,808	20,773	31,695
Other income (expense)				
Dividend income		3,393		8,395
Interest income	2,062	849	4,986	3,731
Interest expense	(21,779 )	(25,801 )	(57,050 )	(57,068 )
Loss on extinguishment of debt	(17,708 )		(17,708 )	
Equity in (losses) earnings and amortization charges of investees	(1,659 )	1,734	661	7,302
(Loss) gain on derivative instruments	(2,227 )	(17,066 )	(1,566 )	3,096
Gain on sale of marketable securities		7,005		7,005
Other income (expense), net	296	(348 )	(348 )	(421 )
Net (loss) income before income taxes and minority interests	(17,107 )	(16,426 )	(50,252 )	3,735
(Provision) benefit for income taxes	(971 )	6,270	14,907	3,259
Net (loss) income before minority interests	(18,078 )	(10,156 )	(35,345 )	6,994
Minority interests	(86 )	(138 )	(183 )	14

Net (loss) income	\$ (17,992 )	\$ (10,018 )	\$ (35,162 )	\$ 6,980
Basic (loss) earnings per share:	\$ (0.41 )	\$ (0.37 )	\$ (0.89 )	\$ 0.26
Weighted average number of shares outstanding: basic	43,357,300	27,212,165	39,515,104	27,108,962
Diluted (loss) earnings per share:	\$ (0.41 )	\$ (0.37 )	\$ (0.89 )	\$ 0.26
Weighted average number of shares outstanding: diluted	43,357,300	27,212,165	39,515,104	27,125,833
Cash distributions declared per share	\$ 0.605	\$ 0.525	\$ 1.765	\$ 1.525

*See accompanying notes to the consolidated condensed financial statements.*

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**  
**CONSOLIDATED CONDENSED STATEMENTS OF**  
**CASH FLOWS**  
**For the Nine Months Ended September 30, 2007 and**  
**2006**  
**(Unaudited)**  
**(\$ In Thousands)**

	Nine Months Ended	
	September 30, 2007	September 30, 2006
Operating activities		
Net (loss) income	\$ (35,162 )	\$ 6,980
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization of property and equipment	20,695	14,851
Amortization of intangible assets	23,151	13,411
Equity in earnings and amortization charges of investee	(661 )	(7,302 )
Equity distributions from investee	661	5,500
Gain on sale of marketable securities		(7,005 )
Amortization of finance charges	4,505	3,849
Non-cash derivative (gain) loss, net of non-cash interest expense	(276 )	1,342
Performance fees to be settled in stock	43,962	4,134
Equipment lease receivable, net	1,838	1,422
Deferred rent	1,864	1,811
Deferred taxes	(19,771 )	(5,091 )
Other non-cash expenses, net	1,141	1,425

Non-operating transactions relating to foreign investments	2,847	
Loss on extinguishment of debt	17,708	
Accrued interest expense on subordinated debt related party		797
Changes in other assets and liabilities:		
Restricted cash	(399 )	4,705
Accounts receivable	(9,556 )	(5,824 )
Dividend receivable		2,365
Inventories	(348 )	1,348
Prepaid expenses and other current assets	1,623	(1,983 )
Accounts payable and accrued expenses	18,194	(9,758 )
Income taxes payable	5,177	1,083
Due to manager related party	1,201	1,054
Other	1,249	1,986
Net cash provided by operating activities	79,643	31,100
Investing activities		
Acquisitions of businesses and investments, net of cash acquired	(658,939)	(849,306 )
Costs of dispositions	(322 )	
Proceeds from sale of investment in unconsolidated business	84,977	
Proceeds from sale of marketable securities		76,996
Settlements of non-hedging derivative instruments	(2,013 )	
Purchases of property and equipment	(33,097 )	(11,427 )
Return of investment in unconsolidated business	20,339	6,226
Proceeds received on subordinated loan related party		850
Net cash used in investing activities	(589,055)	(776,661 )

*See accompanying notes to the consolidated condensed financial statements.*

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**CONSOLIDATED CONDENSED STATEMENTS OF**

**CASH FLOWS**

**For the Nine Months Ended September 30, 2007 and**

**2006**

**(Unaudited)**

**(\$ In Thousands)**

Nine Months Ended  
September 30, 2007      September 30, 2006



Financing activities		
Proceeds from issuance of shares	\$ 252,739	\$
Proceeds from long-term debt	456,625	535,000
Proceeds from line-credit facility	64,603	455,766
Offering costs paid	(11,150 )	
Distributions paid to shareholders	(70,051 )	(41,345 )
Distributions paid to minority shareholders	(464 )	(291 )
Payment of long-term debt	(120,115 )	(260,742 )
Debt financing costs	(8,057 )	(14,014 )
Make-whole payment under refinancing	(14,695 )	
Restricted cash	(2,863 )	(5,130 )
Payment of notes and capital lease obligations	(1,792 )	(1,438 )
Net cash provided by financing activities	544,780	667,806
Effect of exchange rate changes on cash		556
Net change in cash and cash equivalents	35,368	(77,199 )
Cash and cash equivalents, beginning of period	37,388	115,163
Cash and cash equivalents, end of period	\$ 72,756	\$ 37,964
Supplemental disclosures of cash flow information:		
Non-cash investing and financing activities:		
Accrued acquisition and equity offering costs	\$ 683	\$ 368
Accrued purchases of property and equipment	\$ 2,695	\$ 224
Acquisition of property through capital leases	\$ 30	\$ 2,180
Issuance of stock to manager for payment of performance fees	\$ 957	\$ 4,134
Issuance of stock to independent directors	\$ 450	\$ 450
Taxes paid	\$ 2,525	\$ 1,075
Interest paid	\$ 66,244	\$ 46,987

*See accompanying notes to the consolidated condensed financial statements.*

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## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

### **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

#### **1. Organization and Description of Business**

Macquarie Infrastructure Company LLC, a Delaware limited liability company, was formed on April 13, 2004.

Macquarie Infrastructure Company LLC, both on an individual entity basis and together with its wholly owned subsidiaries, is referred to in these financial statements as the Company. The Company owns, operates and invests in a diversified group of infrastructure businesses in the United States and other developed countries. Prior to December

21, 2004, the Company was a wholly-owned subsidiary of Macquarie Infrastructure Management (USA) Inc., or MIMUSA. MIMUSA, the Company's Manager, is a subsidiary of the Macquarie Group of companies, which is comprised of Macquarie Group Limited, Macquarie Bank Limited and their subsidiaries and affiliates worldwide. Macquarie Group Limited and Macquarie Bank Limited are headquartered in Australia and are listed on the Australian Stock Exchange.

Macquarie Infrastructure Company Trust, or the Trust, a Delaware statutory trust, was also formed on April 13, 2004. On June 25, 2007, all of the outstanding shares of trust stock issued by the Trust were exchanged for an equal number of limited liability company, or LLC, interests in the Company, and the Trust was dissolved. Prior to this exchange of trust stock for LLC interests and the dissolution of the Trust, all interests in the Company were held by the Trust. The Company continues to be an operating entity with a Board of Directors and other corporate governance responsibilities generally consistent with that of a Delaware corporation.

The Company owns airport services, gas production and distribution, district energy and airport parking businesses and a 50% interest in a bulk liquid storage terminal business, through the Company's wholly-owned subsidiary, Macquarie Infrastructure Company Inc., or MIC Inc.

During the year ended December 31, 2006, the Company's major acquisitions were as follows:

- (i) On May 1, 2006, the Company completed its acquisition of 50% of the shares in IMTT Holdings Inc., the holding company for a bulk liquid storage terminal business operating as International-Matex Tank Terminals, or IMTT. On June 7, 2006, the Company acquired The Gas Company, or TGC, a Hawaii limited liability company that owns and operates the sole regulated synthetic natural gas, or SNG, production and distribution business in Hawaii, and distributes and sells liquefied petroleum gas, or LPG, through unregulated operations.
- (ii) On July 11, 2006, the Company completed the acquisition of 100% of the shares of Trajen Holdings, Inc., or Trajen. Trajen is the holding company for a group of companies, limited liability companies and limited partnerships that own and operate 23 fixed based operations, or FBOs, at airports in 11 states.
- (iii)

During the nine months ended September 30, 2007, the Company's major acquisitions were as follows:

- (i) On May 30, 2007, the Company completed the acquisition of 100% of the interests in entities that own and operate two FBOs at Stewart International Airport in New York and Santa Monica Municipal Airport in California, together referred to as Supermarine .
- (ii) On August 9, 2007, the Company completed the acquisition of approximately 89% of the equity of Mercury Air Center, Inc., or Mercury, which owns and operates 24 FBOs in the United States. Subsequent to September 30, 2007, the Company acquired the remaining 11% of the equity in October 2007.
- (iii) On August 17, 2007, the Company completed the acquisition of 100% of the membership interests in SJJC Aviation Services, LLC, or San Jose, which owns and operates the two FBOs at San Jose Mineta International Airport.

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

## (Unaudited)

### 1. Organization and Description of Business (continued)

During the year ended December 31, 2006, the Company, through its wholly-owned Delaware limited liability companies, sold its interests in non U.S. businesses. On August 17, 2006, the Company completed the sale of all of its 16.5 million stapled securities of the Macquarie Communications Infrastructure Group (ASX:MCG). On October 2, 2006, the Company sold its 17.5% minority interest in the holding company for South East Water, or SEW, a regulated clean water utility located in the U.K. On December 29, 2006, the Company sold Macquarie Yorkshire Limited, the holding company for its 50% interest in Connect M1-A1 Holdings Limited, which is the indirect holder of the Yorkshire Link toll road concession in the U.K.

### 2. Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The preparation of consolidated financial statements in conformity with GAAP requires estimates and assumptions. Management evaluates these estimates and judgments on an ongoing basis. Actual results may differ from the estimates and assumptions used in the financial statements and notes. Operating results for the quarter and nine months ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

The consolidated balance sheet at December 31, 2006 has been derived from audited financial statements but does not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements. Certain reclassifications were made to the financial statements for the prior period to conform to current year presentation.

The interim financial information contained herein should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2006 included in the Company's Annual Report on Form 10-K, as filed with the SEC on March 1, 2007.

### 3. Adoption of New Accounting Pronouncement

#### Uncertain Tax Positions

In June 2006, the FASB issued FIN 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, *Accounting for Income Taxes*. This interpretation addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, the Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition, classification, interest and penalties on income taxes, accounting in interim periods and requires increased disclosures. The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company recorded a \$510,000 increase in the liability for unrecognized tax benefits,

which is offset by a reduction of the deferred tax liability of \$109,000, resulting in a decrease to the January 1, 2007 retained earnings balance of \$401,000. Refer to Note 14, Income Taxes, for additional details.

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 4. (Loss) Earnings Per Share

The following is a reconciliation of the basic and diluted number of shares used in computing (loss) earnings per share:

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Weighted average number of shares outstanding: basic	43,357,300	27,212,165	39,515,104	27,108,962
Dilutive effect of restricted stock unit grants				16,871
Weighted average number of shares outstanding: diluted	43,357,300	27,212,165	39,515,104	27,125,833

The stock grants provided to our independent directors on May 25, 2006 and May 24, 2007 were anti-dilutive for the quarter ended September 30, 2006 and quarter and nine months ended September 30, 2007 due to the Company's net loss for these periods.

The effect of potentially dilutive shares for the nine months ended September 30, 2006 is calculated by assuming that the restricted stock unit grants issued to the independent directors had been fully converted to shares on the date of grant.

### 5. Acquisitions

#### Supermarine FBOs

On May 30, 2007, the Company's airport services business completed the acquisition of 100% of the interests in entities that own and operate two FBOs at Santa Monica Municipal Airport in Santa Monica, California and Stewart International Airport in New Windsor, New York (together referred to as Supermarine).

The cost of the acquisition, including transaction costs, was \$89.5 million. In addition, the Company incurred debt financing costs of \$520,000, pre-funding of capital expenditures and integration costs of \$300,000 and provided for a

debt service reserve of \$454,000. The Company financed the acquisition with \$32.5 million of borrowings under an expansion of the airport services business credit facility, and the remainder with cash. Refer to Note 8, Long-Term Debt, for further details of the additional term loan facility.

Macquarie Securities (USA) Inc., or MSUSA, a subsidiary within the Macquarie Bank Limited group of companies, acted as financial advisor to the Company on the acquisition, as well as on the financing of the transaction. Total fees of \$1.5 million were paid for these services and are included within the cost of acquisition disclosed above.

The acquisition has been accounted for under the purchase method of accounting. Accordingly, the results of operations of Supermarine are included in the accompanying consolidated condensed statements of operations and as a component of the Company's airport services business segment since May 30, 2007.

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)**

**5. Acquisitions (continued)**

The preliminary allocation of the purchase price, including transaction costs, was as follows (in thousands):

Current assets	\$ 3,230
Property, equipment and leasehold improvements	19,803
Intangible assets:	
Customer relationships	1,600
Contract rights	37,900
Non-compete agreements	1,100
Goodwill	27,092
Other assets	81
Total assets acquired	90,806
Current liabilities	1,206
Other liabilities	59
Net assets acquired	\$ 89,541

The Company paid more than the fair value of the underlying net assets as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately. The value of the acquired intangible assets was determined by taking into account risks related to the characteristics and applications of the assets, existing and future markets and analysis of expected future cash flows to be generated by the business.

The Company allocated \$1.6 million of the purchase price to customer relationships in accordance with EITF 02-17, *Recognition of Customer Relationship Intangible Assets Acquired in a Business Combination*. The Company will amortize the amount allocated to customer relationships over a nine-year period.

## Mercury FBOs

On August 9, 2007, the Company's airport services business completed the acquisition of approximately 89% of the equity of Mercury Air Center Inc. Mercury owns and operates 24 FBOs in the United States.

The cost of the acquisition, including transaction costs, was \$419.0 million. In addition, the Company incurred debt financing costs of \$1.7 million, pre-funding of capital expenditures and integration costs of \$5.5 million and provided for a debt service reserve of \$3.3 million. The Company financed the acquisition with \$192.0 million of borrowings under a new credit facility and the remainder with cash proceeds received from an equity offering of the Company, which was completed in July 2007. Refer to Note 8, Long-Term Debt, for further details of the additional term loan facility and to Note 11, Stockholders' Equity, for further details of the equity offering.

MSUSA acted as financial advisor to the Company on the acquisition. Total fees of \$5.2 million were paid for these services and are included within the cost of acquisition disclosed above.

At September 30, 2007, the remaining 11% of Mercury's equity was held by an external shareholder in the form of voting preferred shares. These preferred shares of \$28.4 million have an 18% preferred stock dividend rate and are included in minority interests in our consolidated condensed balance sheet. In October 2007, the Company exercised its call option over the remaining 11% of the equity in Mercury and acquired the outstanding preferred shares. The Company made payments of \$28.7 million to exercise this option, including a payment of \$354,000 to MSUSA in advisory fees. The Company initially financed the acquisition of the preferred stock with cash proceeds from the MIC Inc. acquisition credit facility. The acquisition credit facility was repaid with proceeds from the airport services business debt refinancing—refer to Note 8, Long-Term Debt and Note 17, Subsequent Events, for details.

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 5. Acquisitions (continued)

The acquisition has been accounted for under the purchase method of accounting. Accordingly, the results of operations of Mercury are included in the accompanying consolidated condensed statements of operations and as a component of the Company's airport services business segment since August 9, 2007.

The preliminary allocation of the purchase price, including transaction costs, was as follows (in thousands):

Current assets	\$ 19,817
Fair value of derivative instruments	27,200
Property, equipment and leasehold improvements	71,400
Intangible assets:	
Customer relationships	14,200
Contract rights	198,100
Non-compete agreements	1,200
Goodwill	211,277
Other assets	3,308
Total assets acquired	546,502
Current liabilities	14,482
Deferred income taxes	83,613
Other liabilities	1,030
Minority interests	28,400
Net assets acquired	\$ 418,977

The Company paid more than the fair value of the underlying net assets as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately. The value of the acquired intangible assets was determined by taking into account risks related to the characteristics and applications of the assets, existing and future markets and analysis of expected future cash flows to be generated by the business.

The Company allocated \$14.2 million of the purchase price to customer relationships in accordance with EITF 02-17, *Recognition of Customer Relationship Intangible Assets Acquired in a Business Combination*. The Company will amortize the amount allocated to customer relationships over a nine-year period.

## San Jose FBOs

On August 17, 2007, the Company's airport services business completed the acquisition of 100% of SJJC Aviation Services LLC, or San Jose, which owns and operates two FBOs at San Jose Mineta International Airport.

The cost of the acquisition, including transaction costs, was \$159.7 million plus \$25.5 million for an option. In addition, the Company incurred debt financing costs of \$723,000, pre-funding of capital expenditures and integration costs of \$2.0 million and provided for a debt service reserve of \$1.5 million. The Company financed the acquisition with \$80.0 million of borrowings under a new credit facility, \$60.0 million from the MIC Inc. acquisition credit facility (which was repaid in October 2007 with proceeds from the refinancing of the airport services business debt) and the remainder with cash proceeds from the recent equity offering. Refer to Note 8, Long-Term Debt, for further details of the additional term loan facility and to Note 11, Stockholders' Equity, for further details of the equity offering.

MSUSA acted as financial advisor to the Company on the acquisition. Total fees of \$2.0 million were paid for these services and are included within the cost of acquisition disclosed above.

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# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 5. Acquisitions (continued)

The acquisition has been accounted for under the purchase method of accounting. Accordingly, the results of operations of San Jose are included in the accompanying consolidated condensed statements of operations and as a component of the Company's airport services business segment since August 17, 2007.

The preliminary allocation of the purchase price, including transaction costs, was as follows (in thousands):

Current assets	\$ 14,068
Property, equipment and leasehold improvements	32,257
Intangible assets:	
Customer relationships	2,200
Contract rights	100,600
Non-compete agreements	2,000
Goodwill	44,375
Other assets	74
Total assets acquired	195,574
Current liabilities	9,671
Other liabilities	667
Net assets acquired	\$ 185,236

The Company paid more than the fair value of the underlying net assets as a result of the expectation of its ability to earn a higher rate of return from the acquired business than would be expected if those net assets had to be acquired or developed separately. The value of the acquired intangible assets was determined by taking into account risks related to the characteristics and applications of the assets, existing and future markets and analysis of expected future cash flows to be generated by the business. In addition to the \$159.7 million paid for the acquisition, the net assets acquired above includes an additional \$25.5 million in goodwill, representing the fair value of the option to acquire the San Jose FBOs recorded in Mercury's opening balance sheet.

The Company allocated \$2.2 million of the purchase price to customer relationships in accordance with EITF 02-17, *Recognition of Customer Relationship Intangible Assets Acquired in a Business Combination*. The Company will amortize the amount allocated to customer relationships over a nine-year period.



# MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 5. Acquisitions (continued)

#### Pro Forma Information

The following unaudited pro forma information summarizes the results of operations for the quarter and nine months ended September 30, 2007 and 2006 as if the acquisitions of Supermarine, Mercury and San Jose had been completed at the beginning of the prior comparative period, January 1, 2006. The pro forma data combines the Company's consolidated results with those of the acquired entities (prior to acquisition) for the periods shown. The results are adjusted for interest expense, amortization, depreciation and income taxes relating to the acquisitions. No effect has been given to cost reductions or operating synergies in this presentation. These pro forma amounts do not purport to be indicative of the results that would have actually been achieved if the acquisitions had occurred as of the beginning of the periods presented or that may be achieved in the future.

	Quarter Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
	(\$ In Thousands, Except Per Share Data)			
Pro forma consolidated revenue	\$ 242,100	\$ 232,976	\$ 723,843	\$ 561,930
Pro forma consolidated net loss	\$(19,620 )	\$(16,404 )	\$(37,730 )	\$(4,803 )
Basic and diluted loss per share	\$(0.45 )	\$(0.60 )	\$(0.95 )	\$(0.18 )

### 6. Property, Equipment, Land and Leasehold Improvements

Property, equipment, land and leasehold improvements consist of the following (in thousands):

	September 30, 2007	December 31, 2006
	(Unaudited)	
Land	\$ 63,275	\$ 63,275
Easements	5,624	5,624
Buildings	36,683	35,836
Leasehold and land improvements	255,051	166,490
Machinery and equipment	291,696	267,463
Furniture and fixtures	8,749	5,473
Construction in progress	61,387	20,196
Property held for future use	1,503	1,316
	723,968	565,673
Less: Accumulated depreciation	(62,932 )	(42,914 )

Property, equipment, land and leasehold improvements, net      \$ 661,036      \$ 522,759

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

### 7. Intangible Assets

Intangible assets consist of the following (in thousands):

	Weighted Average Life (Years)	September 30, 2007	December 31, 2006
		(Unaudited)	
Contractual arrangements	30.6	\$ 795,972	\$ 459,373
Non-compete agreements	2.4	9,335	5,035
Customer relationships	10.1	84,785	66,840
Leasehold rights	12.2	8,359	8,359
Trade names	Indefinite <sup>(1)</sup>	17,498	17,499
Domain names	Indefinite <sup>(2)</sup>	2,108	2,092
Technology	5	460	460
		918,517	559,658
Less: Accumulated amortization		(55,995 )	(32,899 )
Intangible assets, net		\$ 862,522	\$ 526,759

(1) Trade names of \$2.1 million are being amortized over a period within 1.5 years.

(2) Domain names of \$334,000 are being amortized over a period within 4 years.

### 8. Long-Term Debt

Long-term debt consists of the following (in thousands):

	September 30, 2007	December 31, 2006
	(Unaudited)	
MIC Inc. acquisition facility	\$ 60,000	\$
Airport services	789,694	480,000
Gas production and distribution	164,000	162,000
District energy	150,000	120,000

Airport parking	201,545	201,660
	1,365,239	963,660
Less current portion	60,160	3,754
Long-term portion	\$ 1,305,079	\$ 959,906

The Company capitalizes its operating businesses separately using non-recourse, project finance style debt. In addition, it has a credit facility at its subsidiary, MIC Inc., primarily to finance acquisitions and capital expenditures, which was drawn for \$60.0 million in August 2007 to partially finance the acquisition of Mercury and a further \$29.0 million in October 2007 for the exercise of the call option over the Mercury preferred shares. These drawdowns were subsequently repaid in October 2007 with proceeds from the airport services business debt refinancing see below and refer to Note 17, Subsequent Events for further details.

Changes to the Company's debt and credit facilities during the nine months ended September 30, 2007 are disclosed below.

### **Airport Services Business Supermarine**

The airport services business amended its credit facility in February 2007 to provide for \$32.5 million of additional term loan borrowings to partially finance the acquisition of Supermarine. The airport services business drew on this additional facility on May 30, 2007, when the acquisition closed. The interest rate on

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## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

# **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

### **8. Long-Term Debt (continued)**

the facility remained the same, and repayment was due in 2010, but the facility was repaid in October 2007 with the airport services business refinancing, as discussed below.

To hedge the interest commitments under the term loan expansion, MIC Inc. entered into a swap with Macquarie Bank Limited, fixing 100% of the term loan expansion at the following rate (excluding the margin):

Start Date	End Date	Rate	
March 30, 2007	December 12, 2010	5.2185	%

The swap was transferred to the airport services business at the completion of the acquisition on May 30, 2007.

## Airport Services Business Mercury

The airport services business entered a new credit facility to provide for \$192.0 million of bridge term loan borrowings to partially finance the acquisition of Mercury and a \$12.5 million working capital revolving facility. The airport services business drew on the term facility on August 9, 2007, when the acquisition closed. The terms of the facility required repayment in 2009, but the facility was repaid in October 2007 with the airport services business refinancing, as discussed below.

The floating interest rate was LIBOR with a 1.7% margin. To hedge the interest commitments under the term loan facility, MIC Inc. entered into swaps with Macquarie Bank Limited (listed first below) and other counterparties, fixing 100% of the term loan facility at the following rates (excluding the margin):

Start Date	End Date	Notional Amount	Rate	
September 28, 2007	September 30, 2009	\$ 48.0 million	4.9925	%
September 28, 2007	September 30, 2009	\$ 48.0 million	5.0175	%
September 28, 2007	September 30, 2009	\$ 96.0 million	4.9925	%

The swaps were transferred to the airport services business at the completion of the acquisition on August 9, 2007.

## Airport Services Business San Jose

The airport services business entered a new credit facility to provide for \$80.0 million of bridge term loan borrowings to partially finance the acquisition of San Jose and a \$5.0 million working capital revolving facility. The airport services business drew on the term facility on August 17, 2007, when the acquisition closed. The terms of the facility required repayment in 2009, but the facility was repaid in October 2007 with the airport services business refinancing, as discussed below.

The floating interest rate was LIBOR with a 1.7% margin. To hedge the interest commitments under the term loan facility, MIC Inc. entered into a swap, fixing 100% of the term loan facility at the following rate (excluding the margin):

Start Date	End Date	Rate	
September 28, 2007	September 30, 2009	5.4420	%

The swap was transferred to the airport services business at the completion of the acquisition on August 17, 2007.

## Airport Services Business Refinancing

On September 27, 2007, the airport services business entered a new credit facility to provide for \$900.0 million of term loan borrowings, a \$50.0 million capital expenditure facility and a \$20.0 million

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## (Unaudited)

### 8. Long-Term Debt (continued)

revolving facility. The airport services business drew on the term facility on October 16, 2007, and repaid its existing \$512.5 million term loan facility, the \$192.0 million Mercury bridge facility, the \$80.0 million San Jose bridge facility and the \$89.0 million borrowed under the MIC Inc. acquisition credit facility. The proceeds from the new term loan were also used to pay for costs and expenses incurred in connection with the credit facility. Repayment of the new facility is due in 2014.

The floating interest rate is LIBOR with a 1.60% margin for years 1 to 5 and a 1.725% margin for years 6 to 7. In addition to the existing swaps, the airport services business entered an additional swap to fix 100% of the interest rate for the first five years of the term loan facility. Excluding the margin, the weighted average swap rate for the term loan facility over the five year period is approximately 5.18%. The following table shows the weighted average rates which fix the term facility, including the existing swaps, by period (excluding the margin):

Start Date	End Date	Average Rate	
October 16, 2007	November 7, 2007	5.1167	%
November 7, 2007	September 30, 2009	5.1590	%
September 30, 2009	October 21, 2009	5.1608	%
October 21, 2009	December 14, 2010	5.2026	%
December 14, 2010	October 16, 2012	5.1925	%

### District Energy Business Refinancing

The district energy business entered a new credit facility to provide for \$150.0 million of term loan borrowings, a \$20.0 million capital expenditure facility and an \$18.5 million revolver facility. The district energy business drew on the term facility on September 26, 2007, and applied the funds to repay its outstanding senior notes and revolver (including a \$14.7 million make-whole payment, as defined in the senior notes agreement, in addition to accrued interest and fees) and transaction costs. The district energy business also utilized \$7.1 million of the new revolving credit facility to issue existing letters of credit. Repayment of the term loan and capital expenditure facilities are due in 2014 and amounts drawn under the revolver facility are due in 2012.

The floating interest rate is LIBOR with a 0.9% margin. To hedge the interest commitments under the term loan facility, the district energy business entered into a swap, fixing 100% of the term loan facility at the following rate (excluding the margin):

Start Date	End Date	Rate	
September 26, 2007	September 26, 2014	5.0740	%

### 9. Derivative Instruments

During 2006, the Company determined that its derivatives did not qualify as hedges for accounting purposes. We revised our summarized quarterly financial information to eliminate hedge accounting treatment resulting in all changes in the fair value of our derivative instruments being taken through earnings.

Effective January 2, 2007, changes in the fair value of interest rate derivatives designated as hedging instruments that effectively offset the variability of cash flows associated with variable-rate, long-term debt obligations are reported in other comprehensive income. Any ineffective portion on the change in the valuation of our derivatives is taken through earnings, and reported in the (loss) gain on derivative instruments line in the accompanying consolidated condensed statements of operations.

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## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

### **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

#### **10. Comprehensive Loss**

Total comprehensive loss for the quarter and nine months ended September 30, 2007 was \$31.2 million and \$42.5 million, respectively. These amounts are included in the accumulated other comprehensive (loss) income on the Company's consolidated condensed balance sheet as of September 30, 2007. The difference between net loss of \$18.0 million for the quarter ended September 30, 2007 and comprehensive loss is primarily attributable to an unrealized loss on derivative instruments of \$13.2 million. The difference between net loss of \$35.2 million for the nine months ended September 30, 2007 and comprehensive loss is primarily attributable to an unrealized loss on derivative instruments of \$7.3 million.

#### **11. Stockholders Equity**

The Company is authorized to issue 500,000,000 LLC interests. Each outstanding LLC interest of the Company is entitled to one vote on any matter with respect to which holders of LLC interests are entitled to vote.

On June 25, 2007, all of the outstanding shares of trust stock issued by the Trust were exchanged for an equal number of LLC interests in the Company and the Trust was dissolved. Prior to this exchange and the dissolution of the Trust, all interests in the Company were held by the Trust.

#### **Equity Offering**

On June 28, 2007, the Company entered into a Purchase Agreement (the "Purchase Agreement") with MIMUSA and Citigroup Global Markets Inc., Credit Suisse Securities (USA) LLC, Merrill Lynch & Co., Merrill Lynch, Pierce, Fenner & Smith Incorporated and Macquarie Securities (USA) Inc., as representatives of the underwriters named in the Purchase Agreement (the "Underwriters"), whereby the Company and MIMUSA agreed to sell and the Underwriters agreed to purchase, subject to and upon terms and conditions set forth therein, 5,701,000 LLC interests and 599,000 LLC interests, respectively, of the Company under the Company's existing shelf registration statement (Registration No. 333-138010-01). Additionally, under the Purchase Agreement, the Company granted the Underwriters an option to purchase up to 945,000 additional LLC interests solely to cover overallotments.

The offering of the LLC interests was priced at \$40.99 per share. The equity offering was completed in July 2007 and generated \$223.8 million in proceeds to the Company, net of underwriting fees and expenses. In addition, the Underwriters exercised their overallotment option for 464,871 limited liability interests, generating \$18.2 million in net proceeds, which the Company received in August 2007. The Company used the proceeds of the offering to partially finance the acquisition of Mercury and San Jose discussed in Note 5, Acquisitions.

## Other LLC Interests Issued

On July 13, 2007, the Company issued 5,623 LLC interests to each of the three independent directors, upon vesting of outstanding restricted stock units granted under the Company's Independent Directors' Equity Plan.

On July 13, 2007, the Company issued 21,972 LLC interests to MIMUSA, for the \$957,000 performance fee generated in the quarter ended March 31, 2007, following MIMUSA's election to re-invest the performance fee in Company stock. Subsequent to September 30, 2007, the Company issued 1,171,503 LLC interests to MIMUSA, for the \$43.0 million performance fee generated in the quarter ended June 30, 2007.

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

# NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

## 12. Reportable Segments

The Company's operations are classified into four reportable business segments: airport services business, gas production and distribution business, district energy business and airport parking business. The gas production and distribution business is a new segment starting in the second quarter of 2006. All of the business segments are managed separately.

The Company also has an investment in a bulk liquid storage terminal business. The Company completed its acquisition of a 50% interest in IMTT on May 1, 2006, which is accounted for under the equity method. For the quarter ended September 30, 2007, IMTT's revenue, EBITDA, interest expense, depreciation and amortization, and cash paid for capital expenditures were \$67.9 million, \$11.6 million, \$3.2 million, \$8.9 million and \$50.2 million, respectively. At September 30, 2007, IMTT's total property, plant and equipment and total assets were \$645.6 million and \$790.7 million, respectively.

The airport services business reportable segment principally derives income from fuel sales and from airport services. Airport services revenue includes fuel related services, de-icing, aircraft hangarage, airport management and other aviation services. All of the revenue of the airport services business is derived in the United States. Following the closing of the additional FBO acquisitions this year, the airport services business operates 68 FBOs and one heliport and manages six airports under management contracts as of September 30, 2007.

The revenue from the gas production and distribution business reportable segment is included in revenue from product sales and includes distribution and sales of SNG and LPG. Revenue is primarily a function of the volume of SNG and LPG consumed by customers and the price per thermal unit or gallon charged to customers. Because both SNG and LPG are derived from petroleum, revenue levels, without organic operating growth, will generally track global oil prices. TGC's utility revenue includes fuel adjustment charges, or FACs, through which changes in fuel costs are passed through to customers.

The revenue from the district energy business reportable segment is included in service revenue and financing and equipment lease income. Included in service revenue is capacity charge revenue, which relates to monthly fixed contract charges, and consumption revenue, which relates to contractual rates applied to actual usage. Financing and equipment lease income relates to direct financing lease transactions and equipment leases to the Company's various customers. The Company provides such services to buildings throughout the downtown Chicago area and to a casino and shopping mall located in Las Vegas, Nevada.

The revenue from the airport parking business reportable segment is included in service revenue and primarily consists of fees from off-airport parking and ground transportation to and from the parking facilities and the airport terminals. At September 30, 2007, the airport parking business operated 30 off-airport parking facilities located at 20 major airports across the United States.

Selected information by reportable segment is presented in the following tables. The tables do not include financial data for our equity and cost investments.

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)**

**12. Reportable Segments (continued)**

Revenue from external customers for the Company's reportable segments was as follows  
(in thousands) (unaudited):

	For the Quarter Ended September 30, 2007				
	Airport Services	Gas Production and Distribution	District Energy	Airport Parking	Total
Revenue from Product Sales					
Product sales	\$ 104,513	\$ 41,092	\$	\$	\$ 145,605
	104,513	41,092			145,605



Service Revenue					
Other services	39,072		671		39,743
Cooling capacity revenue			4,788		4,788
Cooling consumption revenue			10,760		10,760
Parking services				19,409	19,409
	39,072		16,219	19,409	74,700
Financing and Lease Income					
Financing and equipment lease			1,221		1,221
			1,221		1,221
Total Revenue	\$ 143,585	\$ 41,092	\$ 17,440	\$ 19,409	\$ 221,526

## For the Quarter Ended September 30, 2006

	Airport Services	Gas Production and Distribution	District Energy	Airport Parking	Total
Revenue from Product Sales					
Product sales	\$ 69,354	\$ 36,203	\$	\$	\$ 105,557
	69,354	36,203			105,557
Service Revenue					
Other services	23,239		735		23,974
Cooling capacity revenue			4,422		4,422
Cooling consumption revenue			9,113		9,113
Parking services				18,921	18,921
	23,239		14,270	18,921	56,430
Financing and Lease Income					
Financing and equipment lease			1,273		1,273
			1,273		1,273
Total Revenue	\$ 92,593	\$ 36,203	\$ 15,543	\$ 18,921	\$ 163,260

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**NOTES TO CONSOLIDATED CONDENSED FINANCIAL  
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(Unaudited)**

**12. Reportable Segments (continued)**

For the Nine Months Ended September 30, 2007

Airport Services	Gas Production	District Energy	Airport Parking	Total
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	and Distribution				
Revenue from Product Sales					
Product sales	\$ 248,049	\$ 123,013	\$	\$	\$ 371,062
	248,049	123,013			371,062
Service Revenue					
Other services	99,072		2,088		101,160
Cooling capacity revenue			14,077		14,077
Cooling consumption revenue			19,422		19,422
Parking services				58,288	58,288
	99,072		35,587	58,288	192,947
Financing and Lease Income					
Financing and equipment lease			3,704		3,704
			3,704		3,704
Total Revenue	\$ 347,121	\$ 123,013	\$ 39,291	\$ 58,288	\$ 567,713

## For the Nine Months Ended September 30, 2006

	Airport Services	Gas Production and Distribution <sup>(1)</sup>	District Energy	Airport Parking	Total
Revenue from Product Sales					
Product sales	\$ 157,644	\$ 47,047	\$	\$	\$ 204,691
	157,644	47,047			204,691
Service Revenue					
Other services	59,072		2,371		61,443
Cooling capacity revenue			12,852		12,852
Cooling consumption revenue			15,846		15,846
Parking services				56,919	56,919
	59,072		31,069	56,919	147,060
Financing and Lease Income					
Financing and equipment lease			3,856		3,856
			3,856		3,856
Total Revenue	\$ 216,716	\$ 47,047	\$ 34,925	\$ 56,919	\$ 355,607

(1) Represents revenue from the date of acquisition on June 7, 2006.

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(Unaudited)**

## 12. Reportable Segments (continued)

Earnings before interest, taxes, depreciation and amortization, or EBITDA, for the Company's reportable segments were as follows (in thousands) (unaudited):

	Quarter Ended September 30, 2007				
	Airport Services	Gas Production and Distribution	District Energy	Airport Parking	Total Reportable Segments
Net income (loss) <sup>(1)</sup>	\$ 4,205	\$ 595	\$ (15,767 )	\$ (1,045 )	\$ (12,012 )
Interest income	(349 )	(46 )	(107 )	(60 )	(562 )
Interest expense	11,991	2,325	2,349	4,092	20,757
Income tax expense <sup>(1)</sup>	2,762	319	1,152	(828 )	3,405
Depreciation	3,601	1,434	1,446	1,184	7,665
Amortization of intangibles	7,955	214	345	705	9,219
EBITDA	\$ 30,165	\$ 4,841	\$ (10,582 )	\$ 4,048	\$ 28,472

<sup>(1)</sup> Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

	Quarter Ended September 30, 2006				
	Airport Services	Gas Production and Distribution	District Energy	Airport Parking	Total Reportable Segments
Net income (loss) <sup>(1)</sup>	\$ (3,903 )	\$ (4,497 )	\$ 820	\$ (1,220 )	\$ (8,800 )
Interest income	(168 )	(32 )	(80 )	(11 )	(291 )
Interest expense	7,995	2,476	2,185	4,870	17,526
Income tax expense <sup>(1)</sup>	(2,135 )	(3,004 )	468	(742 )	(5,413 )
Depreciation	2,701	1,437	1,427	996	6,561
Amortization of intangibles	5,346	222	345	472	6,385
EBITDA	\$ 9,836	\$ (3,398 )	\$ 5,165	\$ 4,365	\$ 15,968

<sup>(1)</sup> Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

**(Unaudited)****12. Reportable Segments (continued)**

	Nine Months Ended September 30, 2007				
	Airport Services	Gas Production and Distribution	District Energy	Airport Parking	Total Reportable Segments
Net income (loss) <sup>(1)</sup>	\$ 16,104	\$ 3,817	\$ (15,399 )	\$ (2,873 )	\$ 1,649
Interest income	(986 )	(122 )	(280 )	(208 )	(1,596 )
Interest expense	29,158	6,933	6,782	12,227	55,100
Income tax expense <sup>(1)</sup>	10,576	2,056	1,369	(2,280 )	11,721
Depreciation	8,685	4,403	4,317	3,289	20,694
Amortization of intangibles	19,288	642	1,023	2,198	23,151
EBITDA	\$ 82,825	\$ 17,729	\$ (2,188 )	\$ 12,353	\$ 110,719

(1) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

	Nine Months Ended September 30, 2006				
	Airport Services	Gas Production and Distribution <sup>(1)</sup>	District Energy	Airport Parking	Total Reportable Segments
Net income (loss) <sup>(2)</sup>	\$ 7,046	\$ 465	\$ 702	\$ (1,085 )	\$ 7,128
Interest income	(398 )	(39 )	(220 )	(86 )	(743 )
Interest expense	21,995	3,120	6,501	13,171	44,787
Income tax expense <sup>(2)</sup>	4,597	228	229	(785 )	4,269
Depreciation	6,157	1,812	4,277	2,605	14,851
Amortization of intangibles	10,761	277	1,023	1,350	13,411
EBITDA	\$ 50,158	\$ 5,863	\$ 12,512	\$ 15,170	\$ 83,703

(1) Includes results from the date of acquisition, June 7, 2006.

(2) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation.

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**MACQUARIE INFRASTRUCTURE COMPANY LLC**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(Unaudited)****12. Reportable Segments (continued)**

Reconciliation of reportable segments EBITDA to consolidated net (loss) income before income taxes and minority interests (in thousands) (unaudited):

	Quarter Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Total reportable segments EBITDA	\$28,472	\$15,968	\$110,719	\$83,703
Interest income	2,062	849	4,986	3,731
Interest expense	(21,779)	(25,801)	(57,050)	(57,068)
Depreciation	(7,665)	(6,561)	(20,694)	(14,851)
Amortization of intangibles	(9,219)	(6,385)	(23,151)	(13,411)
Selling, general and administrative corporate	(1,774)	(2,238)	(5,491)	(6,694)
Fees to manager	(5,437)	(3,955)	(59,962)	(14,151)
Equity in (losses) earnings and amortization charges of investees	(1,659)	1,734	661	7,302
Dividends from investments		3,393		8,395
Gain on sale of marketable securities		7,005		7,005
	(16,999)	(15,991)	(49,982)	3,961
Other income, net	(108)	(435)	(270)	(226)
Total consolidated net (loss) income before taxes and minority interests	\$(17,107)	\$(16,426)	\$(50,252)	\$3,735

Capital expenditures for the Company's reportable segments were as follows (in thousands) (unaudited):

	Quarter Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Airport services	\$ 8,317	\$ 2,358	\$ 13,342	\$ 3,870
Gas production and distribution <sup>(1)</sup>	1,839	3,308	6,061	3,436
District energy	2,890	138	9,051	1,247
Airport parking	1,805	711	4,643	2,874
Total	\$ 14,851	\$ 6,515	\$ 33,097	\$ 11,427

(1) Includes capital expenditures from the date of acquisition, June 7, 2006.

TABLE OF CONTENTS**MACQUARIE INFRASTRUCTURE COMPANY LLC****NOTES TO CONSOLIDATED CONDENSED FINANCIAL**

# STATEMENTS

## (Unaudited)

### 12. Reportable Segments (continued)

Property, equipment, land and leasehold improvements and total assets for the Company's reportable segments as of September 30 was as follows (in thousands) (unaudited):

	Property, Equipment, Land and Leasehold Improvements		Total Assets	
	2007	2006	2007	2006
	Airport services	\$ 279,685	\$ 148,095	\$ 1,757,355
Gas production and distribution	134,388	128,923	310,106	305,167
District energy	147,988	144,069	237,585	241,150
Airport parking	98,975	97,206	283,565	299,503
<b>Total</b>	<b>\$ 661,036</b>	<b>\$ 518,293</b>	<b>\$ 2,588,611</b>	<b>\$ 1,794,745</b>

Reconciliation of reportable segments total assets to consolidated total assets (in thousands) (unaudited):

	As of September 30,	
	2007	2006
Total assets of reportable segments	\$ 2,588,611	\$ 1,794,745
Equity and cost investments:		
Investment in IMTT	219,300	245,240
Investment in Yorkshire Link		77,966
Investment in SEW		38,433
Corporate and other	14,222	45,432
<b>Total consolidated assets</b>	<b>\$ 2,822,133</b>	<b>\$ 2,201,816</b>

### 13. Related Party Transactions

#### Management Services Agreement with Macquarie Infrastructure Management (USA) Inc., or MIMUSA

MIMUSA acquired 2,000,000 shares of trust stock concurrently with the closing of the initial public offering in December 2004, with an aggregate purchase price of \$50.0 million, at a purchase price per share equal to the initial public offering price of \$25, which were exchanged for LLC interests on June 25, 2007. Pursuant to the terms of the Management Agreement (discussed below), MIMUSA may sell up to 65% of these LLC interests at any time and may sell the balance at any time from and after December 21, 2007 (being the third anniversary of the IPO closing). MIMUSA has also received additional shares of trust stock and LLC interests by reinvesting performance fees. As part of the equity offering which closed in July 2007, MIMUSA sold 599,000 of its shares at a price of \$40.99 per share.

The Company entered into a management services agreement, or Management Agreement, with MIMUSA pursuant to which MIMUSA manages the Company's day-to-day operations and oversees the management teams of the Company's operating businesses. In addition, MIMUSA has the right to appoint the Chairman of the Board of the

Company, and an alternate, subject to minimum equity ownership, and to assign, or second, to the Company, on a permanent and wholly-dedicated basis, employees to assume the role of Chief Executive Officer and Chief Financial Officer and make other personnel available as required.

In accordance with the Management Agreement, MIMUSA is entitled to a quarterly base management fee based primarily on the Company's market capitalization and a performance fee, based on the performance of the Company's stock relative to a weighted average of two benchmark indices, a U.S. utilities index and a European utilities index, weighted in proportion to the Company's equity investments. Currently, the Company has no non-U.S. equity investments. For the quarter ended September 30, 2007, base management fees of \$5.4 million were payable to MIMUSA. For the nine months ended September 30, 2007, base management and performance fees were \$16.0 million and \$44.0 million, respectively. The unpaid portion of the fees are

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# **MACQUARIE INFRASTRUCTURE COMPANY LLC**

## **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

### **(Unaudited)**

### **13. Related Party Transactions (continued)**

included as due to manager in the accompanying consolidated condensed balance sheet at September 30, 2007. MIMUSA elected to reinvest the performance fees in shares of LLC interests, which were issued on July 13 (\$957,000 performance fee for the first quarter of 2007) and October 1, 2007 (\$43.0 million performance fee for the second quarter of 2007).

MIMUSA is not entitled to any other compensation and all costs incurred by MIMUSA including compensation of seconded staff, are paid out of its management fee. However, the Company is responsible for other direct costs including, but not limited to, expenses incurred in the administration or management of the Company and its subsidiaries and investments, income taxes, audit and legal fees, and acquisitions and dispositions and its compliance with applicable laws and regulations.

During the quarter and nine months ended September 30, 2007, MIMUSA paid out of pocket expenses of \$98,000 and \$244,000, respectively, on the Company's behalf which the Company reimbursed to MIMUSA, or accrued and included in due to manager in the accompanying consolidated condensed balance sheet at September 30, 2007.

### **Advisory and Other Services from the Macquarie Group**

The Macquarie Group, through the holding company, MBL, and subsidiary company MSUSA, has provided various advisory and other services and incurred expenses in connection with the Company's acquisitions, dispositions and underlying debt associated with the businesses, comprising the following (in thousands):

*Nine Months Ended September 30, 2007*

Acquisition of Supermarine		
advisory services from MSUSA		\$ 1,329
debt arranging services from MSUSA		163
Acquisition of Mercury		
advisory services from MSUSA	before September 30, 2007	5,183
advisory services from MSUSA	subsequent to September 30, 2007	354
Acquisition of San Jose		
advisory services from MSUSA		2,004
Refinancing of District Energy Business Debt		
debt arranging services from MSUSA		1,414
Refinancing of Airport Services Business Debt		
debt arranging services from MSUSA	subsequent to September 30, 2007	3,395

During the nine months ended September 30, 2007, the Company also paid an additional \$119,000 for advisory services provided by MSUSA in 2006 in relation to the acquisition of TGC, due to finalization of the working capital adjustment on the purchase price.

MSUSA was also one of the underwriters for the Company's equity offering in July 2007 and was due \$2.0 million in underwriting fees, for which it received approximately \$1.7 million net of costs.

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

#### 13. Related Party Transactions (continued)

##### Long-term Debt

MBL, along with other parties, has provided a loan to our airport services business. Amounts relating to the portion of the loan from MBL comprise the following (in thousands):

*Nine Months Ended September 30, 2007*

Portion of loan facility commitment provided by MBL	\$ 50,000
Portion of loan outstanding from MBL, as at September 30, 2007	50,000
Interest expense on MBL portion of loan, nine months ended September 30, 2007	2,695
Financing fees paid to MBL from Mercury and San Jose acquisitions	200

MIC Inc. has a \$300.0 million revolving credit facility with various financial institutions, including MBL. Amounts relating to this facility comprise the following (in thousands):



*Nine Months Ended September 30, 2007*

Portion of revolving credit facility commitment provided by MBL, as at September 30, 2007	\$ 50,000
Portion of loan outstanding from MBL, as at September 30, 2007	10,000
Interest expense on MBL portion of loan, nine months ended September 30, 2007	103

In April 2007, MBL assigned to a third party all of its rights and obligations under the agreement related to \$50.0 million of its aggregate commitment, which was originally \$100.0 million.

## **Derivative Instruments and Hedging Activities**

At September 30, 2007, MBL provided just under one-half of the interest rate swaps for the airport services business long-term debt and made net payments to the airport services business of \$282,000 and \$745,000, respectively, for the quarter and nine months ended September 30, 2007. In January 2007, the airport services business also paid MBL \$40,000 on an interest rate swap relating to 2006.

MBL is also providing just under one-third of the interest rate swaps for the gas production and distribution business long-term debt and made payments to the gas production and distribution business of \$78,000 and \$219,000, respectively, for the quarter and nine months ended September 30, 2007.

## **14. Income Taxes**

Through the year ended December 31, 2006, Macquarie Infrastructure Company Trust was classified as a grantor trust for U.S. federal income tax purposes, and therefore was not subject to income taxes. The Company was treated as a partnership for U.S. federal income tax purposes and was also not subject to income taxes. MIC Inc. and its wholly-owned subsidiaries are subject to income taxes. In connection with the dissolution of the Trust, the Company has agreed with the Internal Revenue Service, or IRS, that the Company will be treated as a corporation retroactive to January 1, 2007. As such, the Company will be subject to income taxes, and expects to file a consolidated federal income tax return with MIC Inc. and its wholly owned subsidiaries. The tax provision for the nine months ended September 30, 2007 includes a net benefit of approximately \$550,000 attributable to the loss of MIC LLC for the quarter ended March 31, 2007, since under the terms of the agreement MIC LLC will be treated as a corporation retroactive to the beginning of 2007.

The Company expects to incur a net operating loss for federal consolidated return purposes, as well as certain states that provide for consolidated returns, for the year ending December 31, 2007. The Company

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## **MACQUARIE INFRASTRUCTURE COMPANY LLC**

## **NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**

## 14. Income Taxes (continued)

believes that it will be able to utilize the projected federal and state consolidated 2007 and prior year losses. Accordingly, the Company has not provided a valuation allowance against any deferred tax assets generated in 2007.

For 2006 and the first six months of 2007, the Company recorded deferred tax assets of approximately \$2.4 million and \$3.4 million respectively related to the excess of the tax basis over the carrying value of its investment in IMTT. The Company no longer believes the excess tax basis will reverse in the foreseeable future, therefore the tax provision for the quarter ended September 30, 2007, includes a charge of approximately \$5.8 million to write-off these deferred tax assets.

### Uncertain Tax Positions

The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company recorded a \$510,000 increase in the liability for unrecognized tax benefits, which is offset by a reduction of the deferred tax liability of \$109,000, resulting in a decrease to the January 1, 2007 retained earnings balance of \$401,000. At the adoption date of January 1, 2007, the Company had \$1.8 million of unrecognized tax benefits, all of which would affect the effective tax rate if recognized. The amount of unrecognized tax benefits did not materially change as of September 30, 2007.

It is expected that the amount of unrecognized tax benefits will change in the next 12 months, however, the Company does not expect the change to have a significant impact on the results of operations or the financial position of the Company.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense in the consolidated condensed statements of operations, which is consistent with the recognition of these items in prior reporting periods. As of January 1, 2007, the Company had recorded a liability of approximately \$400,000 for the payment of interest and penalties. The liability for the payment of interest and penalties did not materially change as of September 30, 2007.

During the quarter ended June 30, 2007, the IRS completed its audit of the 2003 federal income tax return for a subsidiary of the Company's airport services business. That audit did not result in a material assessment beyond the related reserve established as of January 1, 2007, upon the adoption of FIN 48. In addition, the IRS has notified the Company that it will conduct an audit of the airport parking business for 2004. The Company does not expect any material adjustments to result from that audit. There are no other ongoing tax examinations of returns filed by the Company or any of its subsidiaries, and all returns for all tax years ending in 2003 and later are subject to examination by federal and state tax authorities. There was no material change in the Company's reserve for uncertain tax positions during the quarter ended September 30, 2007.

The Company does not expect a material change in its reserve for uncertain tax positions in the next 12 months.

## 15. Legal Proceedings and Contingencies

There are no material legal proceedings other than as disclosed in Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC on March 1, 2007.

## 16. Distributions

On February 27, 2007, the board of directors declared a distribution of \$0.57 per share for the quarter ended December 31, 2006, which was paid on April 9, 2007 to holders of record on April 4, 2007. On May 3, 2007, the board of directors declared a distribution of \$0.59 per share for the quarter ended March 31, 2007, which was paid on June 8, 2007 to holders of record on June 5, 2007. On August 7, 2007, the board of

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## MACQUARIE INFRASTRUCTURE COMPANY LLC

### NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)

#### 16. Distributions (continued)

directors declared a distribution of \$0.605 per share for the quarter ended June 30, 2007 which was paid on September 11, 2007 to holders of record on September 6, 2007.

These distributions have been recorded as a reduction to share capital in the stockholders' equity section of the accompanying consolidated condensed balance sheet at September 30, 2007.

#### 17. Subsequent Events

##### Distributions

On November 6, 2007, the board of directors declared a distribution of \$0.62 per share for the quarter ended September 30, 2007, payable on December 10, 2007 to holders of record on December 5, 2007.

##### LLC Interests Issued

As discussed in Note 11, Stockholders' Equity, on October 1, 2007, the Company issued 1,171,503 LLC interests to MIMUSA, for the \$43.0 million performance fee generated in the quarter ended June 30, 2007, following MIMUSA's election to re-invest the performance fee in Company stock.

##### Mercury FBOs Call Option Exercise

As discussed in Note 5, Acquisitions, the Company exercised its call option over the remaining 11% of the equity in Mercury and acquired the outstanding preferred shares in October 2007. Advisory fees for this transaction paid to the Macquarie Group subsequent to September 30, 2007 are disclosed in Note 13, Related Party Transactions.

## MIC Inc. Acquisition Facility

As discussed in Note 8, Long-Term Debt, MIC Inc. made an additional drawdown under its acquisition credit facility of \$29.0 million in October 2007, and then repaid the outstanding balance of \$89.0 million in October 2007 with proceeds from the airport services business refinancing, discussed below.

### Airport Services Business Debt Refinancing

As discussed in Note 8, Long-Term Debt, on October 16, 2007, the airport services business drew \$906.3 million under its new term loan and revolving facilities, repaid its existing credit facilities and made a distribution to MIC Inc. which enabled repayment of the outstanding balance of \$89.0 million under the MIC Inc. acquisition credit facility. Debt arranging fees paid to the Macquarie Group subsequent to September 30, 2007 are disclosed in Note 13, Related Party Transactions.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### General

We own, operate and invest in a diversified group of infrastructure businesses. They are an airport services business, a bulk liquid storage terminal business, a gas production and distribution business, a district energy business and an airport parking business. Each business provides basic, everyday services to customers in the U.S., such as gas for commercial and residential use and cold water for cooling high-rise buildings. Our businesses are further characterized by their long-lived physical assets and preferred position in their respective markets. As a result of these characteristics our businesses tend to generate sustainable and growing long-term cash flows. We operate and finance our businesses in a manner that maximizes these cash flows.

On June 25, 2007, all of the outstanding shares of trust stock issued by Macquarie Infrastructure Company Trust, or the Trust, were exchanged for an equal number of limited liability company interests in Macquarie Infrastructure Company LLC, or the Company, and the Trust was dissolved. Prior to this exchange and the dissolution of the Trust, all interests in the Company were held by the Trust.

We are dependent upon cash distributions from our businesses and investments to meet our corporate overhead and management fee expenses and to pay distributions. Distributions received from our businesses and investments net of taxes, are available first to meet management fees and corporate overhead expenses then to fund distribution payments to holders of LLC interests (previously trust stock). Base and performance management fees payable to our Manager are allocated among the Company and its operating company subsidiaries based on the Company's internal allocation policy.

On February 27, 2007, the board of directors declared a distribution of \$0.57 per share for the quarter ended December 31, 2006, which was paid on April 9, 2007 to holders of record on April 4, 2007. On May 3, 2007, the board of directors declared a distribution of \$0.59 per share for the quarter ended March 31, 2007, which was paid on June 8, 2007 to holders of record on June 5, 2007. On August 7, 2007, the board of directors declared a distribution of \$0.605 per share for the quarter ended June 30, 2007, which was paid on September 11, 2007 to holders of record on

September 6, 2007. On November 6, 2007 the board declared a distribution of \$0.62 per share for the quarter ended September 30, 2007, payable on December 10, 2007 to holders of record on December 5, 2007.

Refer to Other Matters at the end of this Item 2 for discussion of forward looking statements and certain defined terms.

## Changes in Fair Value of Derivative Instruments

During 2006, the Company determined that its derivative instruments did not qualify as hedges for accounting purposes. We revised our summarized quarterly financial information to eliminate hedge accounting treatment resulting in all changes in the fair value of our derivative instruments being taken through earnings.

From January 2, 2007, changes in the fair value of interest rate derivatives designated as hedging instruments that effectively offset the variability of cash flows associated with variable-rate, long-term debt obligations are reported in other comprehensive income. Any ineffective portion on the change in the valuation of our derivatives is taken through earnings, and reported in the gain on derivative instruments line in our consolidated condensed statements of operations.

## Tax Treatment of Distributions

Through the year ended December 31, 2006, each holder of the Trust's stock was required to include in U.S. federal taxable income its allocable share of the Trust's income, gain, loss deductions and other items. The amounts shareholders include in taxable income may not have equaled the cash distributions to shareholders.

The agreement reached with the Internal Revenue Service, or IRS, referred to in Note 14, Income Taxes, to our consolidated condensed financial statements in Part I, Item I of this Form 10-Q, will cause the Company to be treated as a corporation for federal income tax purposes beginning January 1, 2007. For tax

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year 2007 shareholders will need to include in taxable income the portion of our distributions that is characterized as a dividend. It is likely that a substantial portion of our distributions will be characterized as return of capital for tax purposes and will result in an adjustment to the shareholder's basis rather than taxable income.

The portion of our distributions that will be treated as dividends for U.S. federal income tax purposes is subject to a number of uncertainties. We currently anticipate that all of our regular distributions that are treated as dividends for U.S. federal income tax purposes will be eligible for treatment as qualified dividend income, subject to the shareholder having met the holding period requirements as defined by the IRS.

## Equity Offering

Following the end of second quarter 2007, we completed an offering of an aggregate of 5,701,000 limited liability interests at a price of \$40.99 per interest, for which we received proceeds of \$223.8 million net of underwriting fees and expenses. In addition, on July 27, 2007, the Underwriters exercised their overallocation option for 464,871 limited liability interests, generating a further approximately \$18.2 million in net proceeds. The proceeds of the offering were used to partially finance the acquisition of Mercury and San Jose (discussed below under Acquisitions and Dispositions - Airport Services Business ).

## Acquisitions and Dispositions

Results of operations for acquisitions by the airport services business and our acquisition of TGC are included in our consolidated results from their respective dates of acquisition. The results of the operations of IMTT Holdings Inc. are not included in our consolidated results, but our share of net income from the investment in the business is reflected in our equity in (losses) earnings and amortization charges of investee line in our financial statements from May 1, 2006.

Refer to our Annual Report on Form 10-K, filed with the SEC on March 1, 2007, for further details on the 2006 acquisitions, and also the dispositions of non-U.S. investments as discussed below.

### Airport Services Business

On July 11, 2006, our airport services business acquired 100% of the shares of Trajen Holdings, Inc., or Trajen, the holding company for 23 fixed base operations, or FBOs, at airports in 11 states.

On May 30, 2007, our airport services business completed the acquisition of 100% of the interests in entities that own and operate the FBOs at Stewart International Airport in New York and Santa Monica Airport in California (together referred to as Supermarine ).

On August 9, 2007, our airport services business completed the acquisition of approximately 89% of the equity of Mercury Air Center, Inc., or Mercury, which owns and operates 24 FBOs in the United States. In October 2007, we exercised our option to acquire the remaining 11% of equity, in the form of preferred shares.

On August 17, 2007, our airport services business completed the acquisition of 100% of the membership interests in SJJC Aviation Services, LLC, or San Jose, which owns and operates the two FBOs at San Jose Mineta International Airport.

With these acquisitions, our airport services business owns and operates a network of 68 FBOs and one heliport in the United States, the largest such network in the industry.

### The Gas Company or TGC

We acquired TGC on June 7, 2006. TGC owns and operates the sole regulated gas production and distribution business in Hawaii as well as the largest propane sales and distribution business in Hawaii.

### IMTT

On May 1, 2006, we completed the purchase of newly issued common stock of IMTT Holdings Inc., the holding company for a group of companies and partnerships that operate as International-Matex Tank Terminals, or IMTT. As a result of this transaction, we own 50% of IMTT Holdings' issued and outstanding common stock. We have entered into a shareholders' agreement which provides, with some exceptions, for minimum aggregate quarterly distributions of \$14.0 million to be paid by IMTT Holdings, or \$7.0 million to us, through the quarter ending December 31, 2008.

## Dispositions

On August 17, 2006, we sold our 16,517,413 stapled securities of Macquarie Communications Infrastructure Group (ASX: MCG), or MCG, for \$76.4 million and recognized a gain on sale of \$6.7 million. On October 2, 2006, we sold our 17.5% minority interest in the holding company for South East Water, or SEW, to HDF (UK) Holdings Limited and received net proceeds on the sale of approximately \$89.5 million and recognized a gain on sale of \$49.9 million.

On December 29, 2006, we sold our interest in Macquarie Yorkshire Limited, the holding company for its 50% interest in Connect M1-A1 Holdings Limited (the parent of the holder of the Yorkshire Link Concession in England) and received approximately \$83.0 million in January 2007. The gain on sale recognized in 2006 was \$3.4 million.

## Results of Operations

Except as noted, all discussion and analysis relates to both the quarter and nine-month periods.

### Key Factors Affecting Operating Results

positive contributions from our acquisitions including:  
acquisition of 51 FBOs acquired since July 2006;

the acquisition of 50% of IMTT in May 2006, and its declaration of a \$7.0 million dividend each quarter since the second quarter of 2006. Our investment in IMTT is accounted for using the equity method. As a result, a large portion of the dividends from IMTT increase our cash flow from investing activities but are not included in our statements of operations;

the acquisition of TGC in June 2006;  
increased gross profit from our airport services business;

higher base management fees due to our increased market capitalization;  
substantially higher performance fees for the nine-month period due to the out performance of our stock price compared with the benchmark indices, all of which have been reinvested in additional LLC interests and therefore have no effect on cash available for distribution as dividends; and

an increase in interest expense due to the overall increase in our debt to fund our acquisitions.

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Our consolidated results of operations are summarized below (in thousands) (unaudited):

NM Not meaningful

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#### **Gross Profit and Selling, General and Administrative Expenses**

The increase in our consolidated gross profit and selling, general and administrative expenses was due primarily to the acquisitions of Mercury and San Jose in August 2007, Supermarine in May 2007, Trajen in July 2006 and TGC in June 2006 and growth in existing businesses, particularly our airport services business.

### **Fees to Manager**

The nine months ended September 30, 2007 includes \$44.0 million in performance fees earned by our manager, MIMUSA, in the first two quarters of 2007. The nine months ended September 30, 2006 includes \$4.1 million in performance fees from the first quarter of 2006. MIMUSA elected to reinvest these performance fees in shares of LLC interests. The remainder of the fees comprises base fees, which are higher due to an increase in our market capitalization.

### **Other Income (Expense)**

Our dividend income in 2006 consisted of distributions from our investments in MCG and SEW, which we sold in the third and fourth quarters of 2006, respectively.

Loss on extinguishment of debt comprises a \$14.7 million make-whole payment and \$3.0 million write-off of deferred financing costs in connection with the refinancing of our district energy business' s debt facilities in September 2007.

Interest expense increased due mostly to a higher level of debt in 2007, primarily from the aforementioned acquisitions.

Our equity in (losses) earnings and amortization charges of investees comprises our equity in the earnings on our Yorkshire Link investment and investment in IMTT. We acquired our investment in IMTT in the second quarter of 2006. We sold our investment in Yorkshire Link in the fourth quarter of 2006.

### **Income Taxes**

For the 2006 year, the Company reported a net loss before taxes at the MIC Inc. level, for which it recorded an income tax benefit. The Company also reported net income before taxes from non US investments that will not be subject to income taxes payable by the Company. The income derived from non US investments was partially offset by the pre-tax loss at the MIC Inc. level, resulting in pre-tax income on a consolidated basis.

The Company projects a consolidated net loss before taxes for 2007, for which it expects to record an income tax benefit. The Company has agreed with the Internal Revenue Service to be treated as a corporation for all of 2007. The portion of the loss attributable to MIC Inc. is no longer relevant, as all income of the Company and MIC Inc. will be included in one consolidated federal income tax return.

For 2006 and the first six months of 2007, the Company recorded deferred tax assets of approximately \$2.4 million and \$3.4 million, respectively, related to the excess of the tax basis over the carrying value of its investment in IMTT. The Company no longer believes the excess tax basis will reverse in the foreseeable future, therefore the tax provision for the quarter ended September 30, 2007, includes a charge of approximately \$5.8 million to write-off these deferred tax assets.

### **Earnings Before Interest, Taxes, Depreciation and Amortization, or EBITDA**

We have included EBITDA, a non-GAAP financial measure, on both a consolidated basis as well as for each of our consolidated businesses as we consider it to be an important measure of our overall performance. We believe EBITDA provides additional insight into the performance of our operating companies and our ability to service our obligations and support our ongoing distribution policy. Net income (loss) includes non-cash gains and/or losses on derivative instruments, as well as losses on the extinguishment of debt, which have not been reversed in the calculation of EBITDA.



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A reconciliation of net (loss) income to EBITDA, on a consolidated basis, is provided below (in thousands) (unaudited):

	Quarter Ended September		Nine Months Ended	
	30, 2007	2006	September 30, 2007	2006
	\$	\$	\$	\$
Net (loss) income <sup>(1)</sup>	(17,992 )	(10,018 )	(35,162 )	6,980
Interest expense, net	19,717	24,952	52,064	53,337
Income taxes	971	(6,270 )	(14,907 )	(3,259 )
Depreciation <sup>(2)</sup>	5,035	4,138	13,088	7,969
Depreciation - cost of services <sup>(3)</sup>	2,630	2,424	7,606	6,883
Amortization <sup>(3)</sup>	9,219	6,385	23,151	13,411
EBITDA	19,580	21,611	45,840	85,321

Net loss for the nine months ended September 30, 2007 includes performance fees earned by our manager,

MIMUSA, of \$43.0 million in the second quarter and \$957,000 in the first quarter of 2007. Net income for the nine

(1) months ended September 30, 2006 includes performance fees of \$4.1 million in the first quarter of 2006. MIMUSA elected to reinvest these performance fees in shares. Net loss in 2007 also includes a make-whole payment of \$14.7 million related to our district energy business debt refinancing in September 2007.

Depreciation - cost of services includes depreciation expense for our district energy business and airport parking business, which are reported in cost of services in our consolidated condensed statements of operations.

(2) Depreciation and Depreciation - cost of services do not include step-up depreciation expense of \$1.7 million, \$1.7 million, \$5.2 million and \$2.9 million in connection with our investment in IMTT for the quarters ended September 30, 2007 and 2006 and the nine month periods ended on the same dates, respectively, which is reported in equity in (losses) earnings and amortization charges of investees in our statements of operations.

Does not include step-up amortization expense related to intangible assets in connection with our investment in the toll road business of \$998,000 and \$2.9 million for the quarter and nine months ended September 30, 2006,

(3) respectively. Also does not include step-up amortization expense related to intangible assets in connection with our investment in IMTT of \$283,000, \$283,000, \$850,000 and \$472,000 for the quarters ended September 30, 2007 and 2006 and the nine month periods ended on the same dates, respectively. These are both reported in equity in (losses) earnings and amortization charges of investees in our statements of operations.

## Business Segment Operations

### AIRPORT SERVICES BUSINESS

Information in the tables below relating to existing locations in 2007 represent the results of our airport services business, excluding the acquisitions of Supermarine, Mercury and San Jose. For the quarter ended September 30, 2007, the acquisition column and the total 2007 results in the table below include the operating results for:

Supermarine for the period July 1, 2007 to September 30, 2007;  
Mercury for the period August 9, 2007 to September 30, 2007; and  
San Jose for the period August 17, 2007 to September 30, 2007.

For the nine months ended September 30, 2007, the acquisition column and the total 2007 results in the table below include the operating results for:

Trajen for the period January 1, 2007 to June 30, 2007;  
Supermarine for the period May 31, 2007 to September 30, 2007;  
Mercury for the period August 9, 2007 to September 30, 2007; and  
San Jose for the period August 17, 2007 to September 30, 2007.

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**Key Factors Affecting Operating Results**

contribution of positive operating results from two Supermarine FBOs acquired in May 2007 and 24 Mercury FBOs and two San Jose FBOs acquired in August 2007;

higher dollar-based per gallon fuel margins and higher fuel volumes;

increased de-icing revenue in the first quarter of the year as result of a colder winter in the Northeast of the country;

increased expenses related to the operation of 28 acquired FBOs, and

higher interest costs from the increased borrowings related to the acquisitions in May and August 2007.

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**Quarter Ended September 30, 2007 Compared to  
Quarter Ended September 30, 2006**

NM Not meaningful

(1) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

Acquisitions include the results of Supermarine FBOs (acquired May 30, 2007) for the quarter ended September (2) 30, 2007, Mercury FBOs (acquired August 9, 2007) for the period August 9 to September 30, 2007 and San Jose FBOs (acquired August 17, 2007) for the period August 17 to September 30, 2007.

(3) Results for the Existing Locations include Trajen's results from July 1 to September 30 in 2007 and July 11 to September 30 in 2006.

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**Nine Months Ended September 30, 2007 Compared to  
Nine Months Ended September 30, 2006**

NM Not meaningful

(1) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

Acquisitions include the results of Trajen FBOs (acquired July 11, 2006) for the period January 1 to June 30, 2007 only, Supermarine FBOs (acquired May 30, 2007) for the period May 30 to September 30, 2007, Mercury FBOs (2)(acquired August 9, 2007) for the period August 9 to September 30, 2007 and San Jose FBOs (acquired August 17, 2007) for the period August 17 to September 30, 2007. Third quarter results for Trajen FBOs in 2007 and 2006 are included in Existing Locations.

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### **Revenue and Gross Profit**

Most of the revenue and gross profit in our airport services business is generated through fueling general aviation aircraft at our 69 FBOs around the United States. This revenue is categorized according to who owns the fuel we use to service these aircraft. If we own the fuel, we record our cost to purchase that fuel as cost of revenue-fuel. Our corresponding fuel revenue is our cost to purchase that fuel plus a margin. We generally pursue a strategy of maintaining, and where appropriate, increasing dollar-based margins, thereby passing any increase in fuel prices to the customer. We also have into-plane arrangements whereby we fuel aircraft with fuel owned by another party. We collect a fee for this service that is recorded as non-fuel revenue. Other non-fuel revenue includes various services such as hangar rentals, de-icing and airport services. Cost of revenue non-fuel includes our cost, if any, to provide these services.

The key factors for our revenue and gross profit are fuel volume and dollar margin per gallon. This applies to both fuel and into-plane revenue. Our customers will occasionally move from one category to the other. Therefore, we believe discussing our fuel and non-fuel revenue and gross profit and the related key metrics on a combined basis provides a more meaningful analysis of our airport services business.

Our total revenue and gross profit growth were due to several factors:

inclusion of the results of acquisitions concluded in May and August 2007;  
higher fuel volumes;

an increase in average dollar per gallon fuel margins at existing locations, resulting largely from a higher proportion of transient customers, which generally pay higher margins.

### **Operating Expenses**

The increase in selling, general and administrative expenses is primarily due to the addition of expense associated with the integration and rebranding of the acquired locations. The increase at our existing locations is a result of increased compensation expense including non-cash benefits, in addition to higher credit card fees and increased maintenance and repair costs.

### **Interest Expense, Net**

The increase in the quarterly total interest expense is due to the increased debt level associated with acquisitions and higher non-cash amortization of deferred financing costs. In May 2007, we increased borrowings under our existing debt facility by \$32.5 million to partially finance the acquisition of Supermarine. This debt facility provides an aggregate term loan borrowing of \$512.5 million in total, and a \$5.0 million working capital facility.

Excluding the impact of a non-cash interest expense related to swap adjustment in 2006, net interest expense for the nine months ended September 30, 2007 increased as a result of higher debt levels associated with acquisitions and higher non-cash amortization of deferred financing costs.

In August 2007, we entered into a new debt facility for \$192.0 million to partially finance our acquisition of Mercury and an additional debt facility for \$80.0 million to partially finance our acquisition of San Jose.

### **EBITDA**

Excluding the non-cash loss from derivative instruments, EBITDA at existing locations and total EBITDA for the quarter ended September 30, 2007 would have increased by approximately \$2.4 million, or 12% and \$11.0 million, or 52%, respectively. Excluding the non-cash loss on derivatives, EBITDA at existing locations and total EBITDA for the nine months ended September 30, 2007 would have increased by \$10.4 million, or 20.6% and \$34.3 million, or 68.0%, respectively. EBITDA growth was driven by:

higher fuel volumes;  
increased average dollar per gallon fuel margins; and  
the inclusion of the results of acquisitions concluded in May and August 2007.

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## **BULK LIQUID STORAGE TERMINAL BUSINESS**

We account for our 50% investment in the bulk liquid storage terminal business under the equity method. We recognized \$1.7 million losses and \$661,000 earnings in our consolidated results for the quarter and nine months ended September 30, 2007. In addition to our 50% share of IMTT's net loss and net income for the quarter and nine month periods of \$476,000 loss and \$4.3 million income, respectively, we recorded additional depreciation and amortization expense (net of taxes) of \$1.2 million and \$3.6 million for the same periods, respectively.

We have received \$21.0 million in cash dividends from IMTT during the nine months ended September 30, 2007. IMTT declared a dividend of \$14.0 million in September 2007 with \$7.0 million payable to us that we have recorded as a receivable at September 30, 2007, and which we received in October 2007.

To enable meaningful analysis of IMTT's performance across periods, IMTT's performance for the full quarter and nine months ended September 30, 2007, compared to the prior corresponding periods which in part were prior to our investment, is discussed below.

### **Key Factors Affecting Operating Results**

terminal revenue and terminal gross profit increased principally due to:  
increases in average tank rental rates and storage capacity rented to customers;  
increases in throughput revenue;  
increases in revenue from the provision of other services; and

consolidation of IMTT's partially owned subsidiary, IMTT-Quebec, which owns a terminal in Quebec, Canada. This subsidiary was reported using the equity method of accounting in 2006.

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## **Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and**

# Nine Months Ended September 30, 2006

NM Not meaningful

- (1) Previously included in interest expense, net, in the second quarter of 2007.
- (2) Includes items not expected to recur:
- \$2.1 million gain on insurance settlements in the first half of 2007
  - \$333,000 gain on asset sale in the first half of 2007
  - \$1.0 million gain on legal settlements in the third quarter of 2006
  - \$424,000 of accounts payable write-offs in the first half of 2006

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### Consolidation of Quebec Results

As noted earlier, IMTT reported financial results for the Quebec site using equity accounting during 2006 but incorporated 2007 results into its financials on a consolidated basis. The following table provides IMTT results in which Quebec 2007 results are consolidated compared to where the impact of Quebec has been removed. None of the items in Note (2) to the previous table relate to Quebec.

(\$ in thousands)	Quarter Ended September 30, 2007		Nine Months Ended September 30, 2007	
	IMTT	IMTT Excl. Quebec	IMTT	IMTT Excl. Quebec
	\$	\$	\$	\$
Total revenue	67,915	65,428	208,013	201,165
Total operating costs	38,015	36,556	120,555	116,040
Total gross profit	29,900	28,872	87,458	85,125
Operating income	14,653	14,312	42,982	42,360
EBITDA	11,581	10,904	52,838	51,238

To provide a more meaningful comparison of current and previous year results, the following discussion and analysis of financial results will compare the IMTT Excluding Quebec 2007 results to the actual 2006 results.

### Revenue and Gross Profit

Terminal revenue increased 17.3% and 14.5% for the quarter and nine-month period, respectively, reflecting growth in each major service segment. Storage revenue increased \$4.2 million and \$12.2 million during the quarter and nine-month period, respectively, as the average rental rates charged to customers increased by 11.3% and 7.8% during the quarter and nine-month period, respectively. Storage capacity utilization, which was 96% and 95% during the quarter and nine-month period of 2006, respectively was 94% for the third quarter 2007 and 96% for the nine-month period 2007. Terminal revenue growth during the quarter and nine-month period also resulted from increases in throughput (\$1.0 million and \$2.8 million, respectively) and other services and fees (\$2.8 million and \$5.6 million, respectively). The business also had increased profits from heating services.

Gross profit from terminal services increased 26.6% and 21.4% for the quarter and nine-month period, respectively.

During the quarter and nine month period in 2007, the dollar increase in terminal revenues was partially offset by

increased costs of direct labor and materials consumed during packaging activities which were in part related to the increase in revenues from terminal services.

Gross profit from environmental response services decreased by \$0.5 million and \$1.9 million for the quarter and nine-month periods, respectively, reflecting a decrease in profit margins for spill response activities and other services.

A customer recently began construction of a 60 million gallon per year biodiesel plant at the IMTT site in St. Rose, Louisiana. In this effort, the customer has responsibility for all capital expenditures and IMTT will generate revenue and profits by providing storage and throughput services. This biodiesel plant is projected to start production by the end of 2008 and should have no material impact on IMTT financial results during 2008, with increasing significance thereafter.

### **Depreciation and Amortization**

Depreciation and amortization expense increased by \$1.0 million and \$2.7 million for the quarter and nine-month periods, respectively, due to continuing high levels of growth capital additions.

### **Loss on Extinguishment of Debt**

Loss on extinguishment of debt comprised a \$12.3 million make-whole payment and \$232,000 write-off of deferred financing costs associated with the repayment of the two tranches of senior notes in connection with the establishment of the new \$625.0 million revolving credit facility for IMTT in the second quarter of 2007.

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### **Other Income**

Other income during the quarter was \$1.0 million below the previous year due to \$1.0 million in gains from legal settlements during the third quarter of 2006. Other income for the nine-month period increased by \$0.4 million due to non-recurring items. These items included gains of \$2.1 million on insurance settlements received for claims related to Hurricane Katrina and other matters as well as a \$333,000 gain on the sale of assets. Other income for the first nine months of 2006 included \$424,000 of non-recurring income related to the write-off of payables as well as the \$1.0 million in gains from legal settlements noted earlier.

### **Unrealized Loss (Gain) on Derivative Instruments**

As part of the refinancing in the second quarter of 2007, we entered into additional interest rate swap arrangements to fix the effective interest rate on the new debt facilities. IMTT does not apply hedge accounting. As a result, movements in the fair value of the bulk liquid storage terminal business interest rate derivatives are taken through earnings and reported in the unrealized (loss) gain on derivative instruments line in that business financial statements.

### **EBITDA**

EBITDA for third quarter 2007 and nine-month 2007 includes losses from interest swap agreements and certain non-recurring items discussed above such as gains on insurance settlements and a gain on an asset sale. Excluding unrealized losses from interest rate swap agreements in both 2006 and 2007 as well as the non-recurring items, EBITDA for the quarter and nine-month period would have increased by 23.1% and decreased by 2.3%, respectively.

## THE GAS COMPANY

We completed our acquisition of TGC on June 7, 2006. Therefore, TGC has only contributed to our consolidated operating results from that date.

Because TGC's results of operations are not included in our consolidated financial results until June 7, 2006, the following analysis compares the historical results of operations for TGC under both its current and prior owners. We believe that this is the most appropriate approach to analyzing the historical financial performance and trends of TGC.

### Key Factors Affecting Operating Results

increased utility contribution margin due principally to:  
non-recurrence of customer rebates provided in the third quarter of 2006 offset by:  
fuel cost adjustments; and  
crude oil price fluctuations.

increased non-utility contribution margin primarily due to:  
price increases subsequent to September 2006 offset by:  
slight decrease in therm sales; and

increased costs to deliver LPG to Oahu's neighboring islands.

Management analyzes contribution margin for TGC because it believes that contribution margin, although a non-GAAP measure, is useful and meaningful to understanding the performance of TGC utility operations under its regulated rate structure and of its non-utility operations under a competitive pricing structure. Both structures provide the business with an ability to change rates when underlying feedstock costs change. Contribution margin should not be considered an alternative to operating income, or net income, which are determined in accordance with U.S. generally accepted accounting principles (GAAP). Other companies may calculate contribution margin differently and, therefore, the contribution margin presented for TGC is not necessarily comparable with other companies.

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## Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and Nine Months Ended September 30, 2006

NM Not meaningful

(1) Corporate allocation expense has been excluded from the above table as it is eliminated on consolidation at the MIC Inc. level.

(2) Includes items not expected to recur:  
\$4.1 million of customer rebate in the third quarter of 2006  
\$1.1 million decrease in unbilled revenue in the first quarter of 2007  
\$2.3 million of transaction costs in the first half of 2006

## Contribution Margin and Operating Income

The utility contribution margin increased primarily due to the non-recurrence of \$4.1 million of customer rebates that were made in 2006 as required by Hawaii state regulators as a condition of our purchase of TGC, partially offset by:

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fluctuations in crude oil prices;  
slightly lower volume of therm sales;  
customer mix of lower margin sales;

\$1.2 million of fuel cost adjustments primarily in the first half of 2007; and  
\$1.1 million due to unbilled revenue calculation period in the first quarter of 2007.

The cash effect of the \$1.2 million decrease from fuel cost adjustments was offset by withdrawals from an escrow account that was established and funded at acquisition by the seller. TGC believes that these escrowed funds will be fully utilized by mid-2008 and thereafter escrowed funds would not be available.

The \$1.1 million effect of unbilled revenue was due to a change in the frequency of calculation during the respective calculation periods. The quarter-over-quarter impact of the calculation frequency has been eliminated from April 1, 2007 forward. However, the first quarter impact will continue to effect year-over-year comparisons throughout 2007. Period-over-period comparisons of contribution margin will continue to be impacted by changes in volume and rates. The non-utility contribution margin increased due to customer price increases subsequent to September 2006 partially offset by higher costs of LPG, increases in the cost to transport LPG between islands and slightly lower volume of therm sales. Management believes that the lower therm sales are the result of hotel renovations, restaurant closures, slightly warmer weather and general trends in energy conservation.

Production costs were higher due primarily to higher personnel costs and rent. Production costs for the nine months were partially offset by lower electricity costs. Transmission and distribution costs were higher due principally to higher personnel, government required pipeline inspections and vehicle maintenance costs partially offset by higher capitalization of costs in connection with asset additions.

Selling, general and administrative costs were higher due to higher personnel, employee benefits and professional service costs. The costs in 2006 included overhead charges by the prior parent company during the period of their ownership in 2006.

Depreciation and amortization increased for the nine months due to the higher asset basis that resulted from our purchase of TGC and for equipment additions.

TGC's supply agreement for feedstock used in its SNG plants expires during 2008. Consistent with current practices, we believe the prices for the feedstock will be increased as part of a new contract and that we will be able to pass through this increase to utility customers. However, the new contract (and the ability to pass through these costs) will likely require approval by the Hawaii Public Utilities Commission. TGC's supply agreements for LPG also expire in 2008. We believe that, due to higher petroleum prices, the cost of LPG will likely be higher under new agreements. To the extent that the company is unable to recover all of these higher prices through customer price increases or that the higher prices reduce TGC's competitive position vis-a-vis other energy sources, the company's sales volumes and margins could be adversely affected.



### **Interest Expense**

Interest expense increased in the nine-months due to our acquisition funding. Interest expense in 2006 also included the prior owner's write-off of deferred financing costs for the retirement of their debt in connection with its sale of the business.

### **Other (Expense) Income**

Other expense for 2006 included \$2.3 million of transaction costs incurred prior to our ownership.

### **EBITDA**

EBITDA was higher in 2007 compared with 2006. Excluding the effects of the customer rebates and the unbilled revenue calculation discussed above, as well as 2006 transaction costs, all of which we do not expect to recur, and non-cash derivative loss, EBITDA would have decreased by \$1.5 million, or 23% and \$1.9 million, or 9% for the quarter and nine-month periods, respectively.

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### **DISTRICT ENERGY BUSINESS**

#### **Key Factors Affecting Operating Results**

capacity revenue increased due to the conversion of interruptible customers and annual inflation-related increases of contract capacity rates;

cooling consumption revenue and electricity costs increased due to higher electricity costs from the deregulation of the Illinois electricity market. Consumption revenue also increased due to warmer average temperatures; and both capacity and consumption revenue increased due to a net increase in contracted capacity.

### **Quarter and Nine Months Ended September 30, 2007 Compared to Quarter and Nine Months Ended September 30, 2006**

NM Not meaningful

Includes depreciation expense of \$1.4 million for each of the quarters ended September 30, 2007 and 2006, (1) respectively, and \$4.3 million for each of the nine month periods ended September 30, 2007 and 2006, respectively.

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(2) Corporate allocation expense, and the federal tax effect, have been excluded from the above table as they are eliminated on consolidation at the MIC Inc. level.

### **Gross Profit**

Gross profit increased primarily due to higher capacity revenue related to four interruptible customers converting to continuous service over June through September of 2006, a net increase in contracted capacity and annual inflation-related increases of contract capacity rates in accordance with customer contract terms. Cooling consumption revenue also increased due to higher ton-hour sales from warmer than average temperatures from May to September, a net increase in contracted capacity and the pass-through to our customers of the higher electricity costs related to the January 2007 deregulation of Illinois electricity generation market. This pass-through is subject to annual reconciliations and true-ups to actual costs. Other revenue decreased due to our pass-through to customers of the lower cost of natural gas consumables, which is offset in other direct expenses.

### **Selling, General and Administrative Expense**

Selling, general and administrative expense decreased due to the collection of amounts which were previously written-off in relation to a customer bankruptcy filed in 2004. Also, the second and third quarters of 2006 included legal and consulting fees related to strategy work in preparation for the 2007 deregulation of Illinois electricity generation market which did not re-occur in 2007.

### **Loss on Extinguishment of Debt**

Loss on extinguishment of debt comprised a \$14.7 million make-whole payment and \$3.0 million write-off of deferred financing costs associated with the refinance of our senior notes.

### **Other Income**

Other income increased for the quarter due to the collection of a termination payment related to the customer bankruptcy filed in 2004. Also, the first six months of 2006 included pension benefits expense for union trainees employed from 1999 through 2005.

### **EBITDA**

EBITDA decreased due to the \$17.7 million loss on extinguishment of debt, offset by higher capacity revenue associated with four interruptible customers converting to continuous service during the previous year, the net increase in contracted capacity and the higher ton-hour sales from warmer weather.

## **AIRPORT PARKING BUSINESS**

### **Key Factors Affecting Operating Results**

increased costs associated with management's strategy to improve customer service with upgrades to staffing, shuttle service, sales and corporate support;

one new location which commenced operation in November 2006;  
sub-lease of property previously used for overflow; and  
limited revenue growth at comparable locations.

**Quarter and Nine Months Ended September 30, 2007  
Compared to Quarter and  
Nine Months Ended September 30, 2006**