C & F FINANCIAL CORP Form 10-Q November 08, 2012

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 000-23423

C&F Financial Corporation (Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction of incorporation or organization)

54-1680165 (I.R.S. Employer Identification No.)

802 Main Street West Point, VA (Address of principal executive offices)

23181 (Zip Code)

(804) 843-2360 (Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer "   | Accelerated filer                |    |
|---|----------------------------------|----|
| Non-accelerated filer " (Do not check if a smaller reporting company)   | Smaller reporting company        | x  |
| Indicate by check mark whether the registrant is a shell company (as defined in Act). "Yes x No                             | Rule 12b-2 of the Exchange       |    |
| At November 1, 2012, the latest practicable date for determination, 3,233,059 sh value, of the registrant were outstanding. | nares of common stock, \$1.00 pa | ar |
|   |                                  |    |
|   |                                  |    |
|   |                                  |    |

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#### PART I - FINANCIAL INFORMATION

#### ITEM 1.

#### FINANCIAL STATEMENTS

#### CONSOLIDATED BALANCE SHEETS

(In thousands, except for share and per share amounts)

| ASSETS   | September 30, 2012 (Unaudited) | December 31,<br>2011 |
|--|--------------------------------|----------------------|
| Cash and due from banks  | \$6,100                        | \$ 5,787             |
| Interest-bearing deposits in other banks   | 7,649                          | 4,723                |
| Federal funds sold   | _                              | 997                  |
| Total cash and cash equivalents  | 13,749                         | 11,507               |
| Securities-available for sale at fair value, amortized cost of \$131,438 and \$137,575,  |                                |                      |
| respectively   | 140,608                        | 144,646              |
| Loans held for sale, net   | 78,072                         | 70,062               |
| Loans, net of allowance for loan losses of \$34,990 and \$33,677, respectively           | 646,236                        | 616,984              |
| Federal Home Loan Bank stock, at cost  | 3,744                          | 3,767                |
| Corporate premises and equipment, net  | 27,627                         | 28,462               |
| Other real estate owned, net of valuation allowance of \$4,547 and \$3,927, respectively | 4,621                          | 6,059                |
| Accrued interest receivable  | 5,594                          | 5,242                |
| Goodwill   | 10,724                         | 10,724               |
| Other assets   | 30,844                         | 30,671               |
| Total assets   | \$961,819                      | \$ 928,124           |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |                                |                      |
| Deposits   |                                |                      |
| Noninterest-bearing demand deposits  | \$116,636                      | \$ 95,556            |
| Savings and interest-bearing demand deposits   | 254,976                        | 242,917              |
| Time deposits  | 292,600                        | 307,943              |
| Total deposits   | 664,212                        | 646,416              |
| Short-term borrowings  | 17,371                         | 7,544                |
| Long-term borrowings   | 132,987                        | 132,987              |
| Trust preferred capital notes  | 20,620                         | 20,620               |
| Accrued interest payable   | 921                            | 1,111                |
| Other liabilities  | 27,231                         | 23,356               |
| Total liabilities  | 863,342                        | 832,034              |
|  |                                |                      |
| Shareholders' equity   |                                |                      |
| Preferred stock (\$1.00 par value, 3,000,000 shares authorized, 0 and 10,000 shares      |                                |                      |
| issued and outstanding, respectively)  | _                              | 10                   |
| Common stock (\$1.00 par value, 8,000,000 shares authorized, 3,227,311 and 3,178,510     |                                |                      |
| shares issued and outstanding, respectively)   | 3,134                          | 3,091                |
| Additional paid-in capital   | 4,861                          | 13,438               |

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| Retained earnings                           | 85,747    | 76,167     |
|---|-----------|------------|
| Accumulated other comprehensive income, net | 4,735     | 3,384      |
| Total shareholders' equity                  | 98,477    | 96,090     |
| Total liabilities and shareholders' equity  | \$961,819 | \$ 928,124 |

The accompanying notes are an integral part of the consolidated financial statements.

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#### CONSOLIDATED STATEMENTS OF INCOME

(Unaudited) (In thousands, except for share and per share amounts)

|   | Three Months Ended September 30, 2012 2011 |          |          | onths Ended<br>mber 30,<br>2011 |
|---|--|----------|----------|---------------------------------|
| Interest income   | 2012                                       | 2011     | 2012     | 2011                            |
| Interest and fees on loans                                  | \$18,284                                   | \$17,611 | \$53,584 | \$51,000                        |
| Interest on money market investments                        | 2  | 7        | 15       | 38                              |
| Interest and dividends on securities                        |  |          |          |                                 |
| U.S. government agencies and corporations                   | 49   | 50       | 158      | 156                             |
| Tax-exempt obligations of states and political subdivisions | 1,141                                      | 1,222    | 3,514    | 3,641                           |
| Corporate bonds and other                                   | 29   | 28       | 88       | 84                              |
| Total interest income                                       | 19,505                                     | 18,918   | 57,359   | 54,919                          |
| Interest expense  |  |          |          |                                 |
| Savings and interest-bearing deposits                       | 184  | 247      | 634      | 853                             |
| Certificates of deposit, \$100 or more                      | 452  | 677      | 1,639    | 2,013                           |
| Other time deposits   | 565  | 785      | 1,926    | 2,454                           |
| Borrowings  | 960  | 975      | 2,900    | 2,907                           |
| Trust preferred capital notes                               | 250  | 247      | 747      | 736                             |
| Total interest expense                                      | 2,411                                      | 2,931    | 7,846    | 8,963                           |
|   | .=   |          |          |                                 |
| Net interest income   | 17,094                                     | 15,987   | 49,513   | 45,956                          |
| Provision for loan losses                                   | 2,965                                      | 4,075    | 8,550    | 10,285                          |
| N   | 14.120                                     | 11.012   | 40.062   | 25 (71                          |
| Net interest income after provision for loan losses         | 14,129                                     | 11,912   | 40,963   | 35,671                          |
| Noninterest income  |  |          |          |                                 |
| Gains on sales of loans                                     | 6,203                                      | 4,282    | 15,024   | 11,778                          |
| Service charges on deposit accounts                         | 823  | 915      | 2,449    | 2,609                           |
| Other service charges and fees                              | 1,685                                      | 1,370    | 4,661    | 3,776                           |
| Net gains on calls of available for sale securities         | 3  | 1,370    | 11       | 1                               |
| Other income  | 856  | 572      | 2,537    | 1,550                           |
| Total noninterest income                                    | 9,570                                      | 7,140    | 24,682   | 19,714                          |
| Total nominerest meome                                      | 7,570                                      | 7,110    | 21,002   | 17,71                           |
| Noninterest expenses  |  |          |          |                                 |
| Salaries and employee benefits                              | 11,001                                     | 7,965    | 30,339   | 24,887                          |
| Occupancy expenses  | 1,701                                      | 1,644    | 5,099    | 4,781                           |
| Other expenses  | 4,285                                      | 4,314    | 11,833   | 11,932                          |
| Total noninterest expenses                                  | 16,987                                     | 13,923   | 47,271   | 41,600                          |
| ·   |  |          |          |                                 |
| Income before income taxes                                  | 6,712                                      | 5,129    | 18,374   | 13,785                          |
| Income tax expense  | 2,179                                      | 1,616    | 5,880    | 4,220                           |
|   |  |          |          |                                 |
| Net income  | 4,533                                      | 3,513    | 12,494   | 9,565                           |
| Effective dividends on preferred stock                      | _  | 458      | 311      | 1,037                           |
|   |  |          |          |                                 |

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| Net income available to common shareholders           | \$4,533   | \$3,055   | \$12,183  | \$8,528   |
|---|-----------|-----------|-----------|-----------|
|   |           |           |           |           |
| Per common share data                                 |           |           |           |           |
| Net income – basic                                    | \$1.41    | \$0.97    | \$3.80    | \$2.72    |
| Net income – assuming dilution                        | \$1.36    | \$0.96    | \$3.69    | \$2.69    |
| Cash dividends declared                               | \$0.27    | \$0.25    | \$0.79    | \$0.75    |
| Weighted average number of shares – basic             | 3,220,906 | 3,141,926 | 3,206,739 | 3,132,332 |
| Weighted average number of shares – assuming dilution | 3,332,970 | 3,174,369 | 3,298,030 | 3,166,930 |

The accompanying notes are an integral part of the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (In thousands)

|   | Three Months Ended September 30, |         | Nine Months Ended<br>September 30, |          |
|---|----------------------------------|---------|------------------------------------|----------|
|   | 2012                             | 2011    | 2012                               | 2011     |
| Net income  | \$4,533                          | \$3,513 | \$12,494                           | \$9,565  |
| Other comprehensive income, net:                      |                                  |         |                                    |          |
| Changes in defined benefit plan assets and benefit    |                                  |         |                                    |          |
| obligations, net                                      | 7                                | 4       | 19                                 | 11       |
| Unrealized loss on cash flow hedging instruments, net | (16                              | ) (161  | ) (32                              | ) (245 ) |
| Unrealized holding gains on securities, net of        |                                  |         |                                    |          |
| reclassification adjustment                           | 459                              | 1,694   | 1,364                              | 3,840    |
| Comprehensive income, net                             | \$4,983                          | \$5,050 | \$13,845                           | \$13,171 |

The accompanying notes are an integral part of the consolidated financial statements.

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# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Unaudited)

(In thousands, except per share amounts)

|   | Preferred<br>Stock | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated Other Comprehensive Income, Net | Total<br>Shareholders'<br>Equity |
|---|--------------------|-----------------|----------------------------------|----------------------|---|----------------------------------|
| Balance December 31, 2011                     | \$10               | \$3,091         | \$13,438                         | \$76,167             | \$ 3,384                                    | \$ 96,090                        |
| Comprehensive income:                         |                    |                 |                                  |                      |   |                                  |
| Net income                                    | _                  | _               | _                                | 12,494               | _   | 12,494                           |
| Other comprehensive                           |                    |                 |                                  |                      |   |                                  |
| income, net                                   | _                  | _               | _                                | _                    | 1,351                                       | 1,351                            |
| Comprehensive income                          | _                  | _               | _                                | _                    | _   | 13,845                           |
| Stock options exercised                       | _                  | 36              | 763                              | _                    | _   | 799                              |
| Share-based compensation                      | _                  | _               | 365                              | _                    | _   | 365                              |
| Restricted stock vested                       |                    | 3               | (3)                              |                      | _   | _                                |
| Preferred stock redemption                    | (10)               |                 | (9,990 )                         |                      | _   | (10,000)                         |
| Accretion of preferred stock                  |                    |                 |                                  |                      |   |                                  |
| discount                                      |                    | _               | 172                              | (172                 | ) —   | _                                |
| Common stock issued                           | _                  | 4               | 116                              | _                    | _   | 120                              |
| Cash dividends paid –                         |                    |                 |                                  |                      |   |                                  |
| common stock (\$0.79 per                      |                    |                 |                                  |                      |   |                                  |
| share)  | _                  | _               | _                                | (2,539               | ) —   | (2,539)                          |
| Cash dividends paid – preferred stock (5% per |                    |                 |                                  |                      |   |                                  |
| annum)  | _                  | _               | _                                | (203                 | ) —   | (203)                            |
| Balance September 30, 2012                    | <b>\$</b> —        | \$3,134         | \$4,861                          | \$85,747             | \$ 4,735                                    | \$ 98,477                        |
| ŕ   | Preferred<br>Stock | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated Other Comprehensive Income, Net | Total<br>Shareholders'<br>Equity |
| Balance December 31, 2010                     | \$20               | \$3,032         | \$22,112                         | \$67,542             | \$ 71                                       | \$ 92,777                        |
| Comprehensive income:                         |                    |                 |                                  |                      |   |                                  |
| Net income                                    | _                  | _               | _                                | 9,565                | _   | 9,565                            |
| Other comprehensive                           |                    |                 |                                  |                      |   |                                  |
| income, net                                   |                    |                 |                                  |                      | 3,606                                       | 3,606                            |
| Comprehensive income                          |                    | _               | <u>—</u>                         | <u>—</u>             | <del>_</del>                                | 13,171                           |
| Stock options exercised                       |                    | 8               | 134                              |                      | <u> </u>                                    | 142                              |
| Share-based compensation                      | _                  | _               | 251                              | _                    | _   |                                  |