ALLIED MOTION TECHNOLOGIES INC Form 10-Q August 04, 2016 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## Form 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2016

**Commission File Number** 

0-04041

### ALLIED MOTION TECHNOLOGIES INC.

(Exact name of Registrant as Specified in Its Charter)

Colorado

(State or other jurisdiction of incorporation or organization)

84-0518115

(I.R.S. Employer Identification No.)

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#### 495 Commerce Drive, Suite 3

#### Amherst, New York 14228

(Address of Principal Executive offices, including zip code)

(716) 242-8634

(Registrant s Telephone Number, Including Area Code)

(Former Address, if Changed Since Last Report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety (90) days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer O

Accelerated filer X

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of Shares of the only class of Common Stock outstanding: 9,396,469 as of August 4, 2016

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#### ALLIED MOTION TECHNOLOGIES INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

#### (Unaudited)

|   | June 30,<br>2016 | December 31,<br>2015 |
|---|------------------|----------------------|
| Assets  |                  |                      |
| Current Assets:   |                  |                      |
| Cash and cash equivalents   | \$<br>10,362     | \$<br>21,278         |
| Trade receivables, net of allowance for doubtful accounts of \$783 and \$611 at June 30, 2016 |                  |                      |
| and December 31, 2015, respectively   | 31,965           | 22,710               |
| Inventories, net  | 30,079           | 26,175               |
| Prepaid expenses and other assets   | 2,904            | 3,749                |
| Total Current Assets  | 75,310           | 73,912               |
| Property, plant and equipment, net  | 38,626           | 35,315               |
| Deferred income taxes   | 1,533            | 2,548                |
| Intangible assets, net  | 36,288           | 29,984               |
| Goodwill  | 28,095           | 17,757               |
| Other long term assets  | 3,902            | 2,631                |
| Total Assets  | \$<br>183,754    | \$<br>162,147        |
| Liabilities and Stockholders Equity   |                  |                      |
| Current Liabilities:  |                  |                      |
| Debt obligations  | 21,055           | 9,860                |
| Accounts payable  | 14,492           | 13,000               |
| Accrued liabilities   | 13,901           | 11,121               |
| Total Current Liabilities   | 49,448           | 33,981               |
| Long-term debt  | 52,555           | 57,518               |
| Deferred income taxes   | 2,875            | 630                  |
| Deferred compensation arrangements  | 3,413            | 2,636                |
| Pension and post-retirement obligations   | 4,177            | 2,785                |
| Total Liabilities   | 112,468          | 97,550               |
| Commitments and Contingencies   |                  |                      |
| Stockholders Equity:  |                  |                      |
| Common stock, no par value, authorized 50,000 shares; 9,396 and 9,276 shares issued and       |                  |                      |
| outstanding at June 30, 2016 and December 31, 2015, respectively                              | 29,078           | 27,824               |
| Preferred stock, par value \$1.00 per share, authorized 5,000 shares; no shares issued or     |                  |                      |
| outstanding   |                  |                      |
| Retained earnings   | 51,244           | 46,650               |
| Accumulated other comprehensive loss  | (9,036)          | (9,877)              |
| Total Stockholders Equity   | 71,286           | 64,597               |
| Total Liabilities and Stockholders Equity   | \$<br>183,754    | \$<br>162,147        |

See accompanying notes to condensed consolidated financial statements.

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#### ALLIED MOTION TECHNOLOGIES INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(In thousands, except per share data)

#### (Unaudited)

|                                    | For the three months ended June 30, |    |        | For the six months ended June 30, |    |         |
|------------------------------------|-------------------------------------|----|--------|-----------------------------------|----|---------|
|                                    | 2016                                |    | 2015   | 2016                              |    | 2015    |
| Revenues                           | \$<br>65,835                        | \$ | 60,479 | \$<br>129,510                     | \$ | 120,059 |
| Cost of goods sold                 | 46,222                              | ·  | 42,492 | 91,620                            |    | 84,572  |
| Gross margin                       | 19,613                              |    | 17,987 | 37,890                            |    | 35,487  |
| Operating costs and expenses:      |                                     |    |        |                                   |    |         |
| Selling                            | 2,635                               |    | 2,063  | 5,059                             |    | 4,271   |
| General and administrative         | 5,878                               |    | 5,822  | 12,287                            |    | 11,375  |
| Engineering and development        | 4,174                               |    | 3,707  | 8,224                             |    | 7,153   |
| Business development               | 135                                 |    |        | 218                               |    |         |
| Amortization of intangible assets  | 828                                 |    | 660    | 1,607                             |    | 1,322   |
| Total operating costs and expenses | 13,650                              |    | 12,252 | 27,395                            |    | 24,121  |
| Operating income                   | 5,963                               |    | 5,735  | 10,495                            |    | 11,366  |
| Other expense (income):            |                                     |    |        |                                   |    |         |
| Interest expense                   | 1,590                               |    | 1,511  |                                   |    |         |