

MYR GROUP INC.  
Form 10-Q  
May 07, 2014  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended March 31, 2014**

**OR**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from                      to**

**Commission file number: 1-08325**

---

**MYR GROUP INC.**

# Edgar Filing: MYR GROUP INC. - Form 10-Q

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**36-3158643**

(I.R.S. Employer Identification No.)

**1701 Golf Road, Suite 3-1012**

**Rolling Meadows, IL**

(Address of principal executive offices)

**60008-4210**

(Zip Code)

**(847) 290-1891**

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of April 25, 2014, there were 21,308,836 outstanding shares of the registrant's \$0.01 par value common stock.

## WEBSITE ACCESS TO COMPANY'S REPORTS

## Edgar Filing: MYR GROUP INC. - Form 10-Q

MYR Group Inc.'s internet website address is [www.myrgroup.com](http://www.myrgroup.com). Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to section 13(a) or 15(d) of the Exchange Act will be available free of charge through our website as soon as reasonably practicable after they are electronically filed with, or furnished to, the Securities and Exchange Commission (SEC).

---

Table of Contents

INDEX

	<b>Page</b>
<b>Part I Financial Information</b>	
Item 1.	Financial Statements
	<u>Consolidated Balance Sheets As of March 31, 2014 (unaudited) and December 31, 2013</u>
	1
	<u>Unaudited Consolidated Statements of Operations For the Three Months Ended March 31, 2014 and 2013</u>
	2
	<u>Unaudited Consolidated Statements of Cash Flows For the Three Months Ended March 31, 2014 and 2013</u>
	3
	<u>Notes to Consolidated Financial Statements</u>
	4
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>
	11
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>
	19
Item 4.	<u>Controls and Procedures</u>
	20
<b>Part II Other Information</b>	
Item 1.	<u>Legal Proceedings</u>
	20
Item 1A.	<u>Risk Factors</u>
	20
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>
	20
Item 3.	<u>Defaults Upon Senior Securities</u>
	20
Item 4.	<u>Mine Safety Disclosures</u>
	20
Item 5.	<u>Other Information</u>
	20
Item 6.	<u>Exhibits</u>
	20

Throughout this report, references to MYR Group, the Company, we, us and our refer to MYR Group Inc. and its consolidated subsidiaries, except as otherwise indicated or as the context otherwise requires.

Table of Contents**MYR GROUP INC.****CONSOLIDATED BALANCE SHEETS**

(In thousands, except share and per share data)	March 31, 2014 (unaudited)	December 31, 2013
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 54,375	\$ 76,454
Accounts receivable, net of allowances of \$1,144 and \$1,132, respectively	173,344	173,468
Costs and estimated earnings in excess of billings on uncompleted contracts	47,637	40,519
Deferred income tax assets	14,550	14,550
Receivable for insurance claims in excess of deductibles	12,084	11,389
Refundable income taxes		1,286
Other current assets	6,495	6,283
Total current assets	308,485	323,949
Property and equipment, net of accumulated depreciation of \$123,537 and \$115,679, respectively	149,877	142,931
Goodwill	46,599	46,599
Intangible assets, net of accumulated amortization of \$2,977 and \$2,893, respectively	10,115	10,199
Other assets	1,707	1,744
Total assets	\$ 516,783	\$ 525,422
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 67,896	\$ 79,605
Billings in excess of costs and estimated earnings on uncompleted contracts	48,752	52,952
Accrued self insurance	39,734	39,111
Accrued income taxes	1,817	
Other current liabilities	31,146	32,711
Total current liabilities	189,345	204,379
Deferred income tax liabilities	23,719	23,719
Other liabilities	1,242	1,233
Total liabilities	214,306	229,331
Commitments and contingencies		
Stockholders' equity:		
Preferred stock \$0.01 par value per share; 4,000,000 authorized shares; none issued and outstanding at March 31, 2014 and December 31, 2013		
Common stock \$0.01 par value per share; 100,000,000 authorized shares; 21,298,836 and 21,223,076 shares issued and outstanding at March 31, 2014 and December 31, 2013, respectively	211	210
Additional paid-in capital	161,315	161,202
Retained earnings	140,951	134,679
Total stockholders' equity	302,477	296,091
Total liabilities and stockholders' equity	\$ 516,783	\$ 525,422

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents**MYR GROUP INC.****UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In thousands, except per share data)	Three months ended	
	March 31,	
	2014	2013
Contract revenues	\$ 215,638	\$ 201,342
Contract costs	188,558	174,039
Gross profit	27,080	27,303
Selling, general and administrative expenses	16,875	16,007
Amortization of intangible assets	84	84
Gain on sale of property and equipment	(11)	(178)
Income from operations	10,132	11,390
Other income (expense)		
Interest income	3	3
Interest expense	(178)	(183)
Other, net	54	5
Income before provision for income taxes	10,011	11,215
Income tax expense	3,739	4,255
Net income	\$ 6,272	\$ 6,960
Income per common share:		
Basic	\$ 0.30	\$ 0.33
Diluted	\$ 0.29	\$ 0.32
Weighted average number of common shares and potential common shares outstanding:		
Basic	21,036	20,661
Diluted	21,513	21,311

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

## MYR GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)	Three months ended March 31,	
	2014	2013
<b>Cash flows from operating activities:</b>		
Net income	\$ 6,272	\$ 6,960
Adjustments to reconcile net income to net cash flows provided by (used in) operating activities		
Depreciation and amortization of property and equipment	7,950	6,879
Amortization of intangible assets	84	84
Stock-based compensation expense	833	751
Gain on sale of property and equipment	(11)	(178)
Other non-cash items	35	34
Changes in operating assets and liabilities		
Accounts receivable, net	124	7,892
Costs and estimated earnings in excess of billings on uncompleted contracts	(7,118)	18,499
Receivable for insurance claims in excess of deductibles	(695)	38
Other assets	1,076	339
Accounts payable	(14,195)	(23,646)
Billings in excess of costs and estimated earnings on uncompleted contracts	(4,200)	(349)
Accrued self insurance	623	(38)
Other liabilities	255	(4,771)
Net cash flows provided by (used in) operating activities	(8,967)	12,494
<b>Cash flows from investing activities:</b>		
Proceeds from sale of property and equipment	42	178
Purchases of property and equipment	(12,441)	(12,458)
Net cash flows used in investing activities	(12,399)	(12,280)
<b>Cash flows from financing activities:</b>		
Employee stock option and restricted stock transactions	(824)	679
Excess tax benefit from stock-based awards	111	563
Net cash flows provided by (used in) financing activities	(713)	1,242
Net increase (decrease) in cash and cash equivalents	(22,079)	1,456
<b>Cash and cash equivalents:</b>		
Beginning of period	76,454	19,825
End of period	\$ 54,375	\$ 21,281

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents

**MYR GROUP INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Organization, Business and Basis of Presentation**

***Organization***

MYR Group Inc. (the Company) is a holding company of specialty electrical construction service providers that conducts operations through a number of wholly-owned subsidiaries including: The L. E. Myers Co., a Delaware corporation; Hawkeye Construction, Inc., an Oregon corporation; Harlan Electric Company, a Michigan corporation; Sturgeon Electric Company, Inc., a Michigan corporation; MYR Transmission Services, Inc., a Delaware corporation; and Great Southwestern Construction, Inc., a Colorado corporation.

***Business***

The Company performs construction services in two business segments: Transmission and Distribution ( T&D ), and Commercial and Industrial ( C&I ). T&D customers include electric utilities, cooperatives, municipalities and private developers. The Company provides a broad range of services, which include design, engineering, procurement, construction, upgrade, maintenance and repair services with a particular focus on construction, maintenance and repair. The Company also provides C&I electrical contracting services to property owners and general contractors in the western United States.

***Interim Consolidated Financial Information***

The accompanying consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ( U.S. GAAP ) for interim financial reporting and pursuant to the rules and regulations of the SEC. Certain information and note disclosures typically included in financial statements prepared in accordance with U.S. GAAP have been omitted in accordance with these rules and regulations. In the opinion of management, the accompanying consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to state fairly the financial condition of the Company as of March 31, 2014, and the results of operations and cash flows for the three months ended March 31, 2014 and 2013. The results of operations for the three months ended March 31, 2014 are not necessarily indicative of the results for the full year or the results for any future periods. The consolidated balance sheet as of December 31, 2013 has been derived from the audited financial statements as of that date. These financial statements should be read in conjunction with the audited financial statements and related notes for the year ended December 31, 2013, included in the Company's annual report on Form 10-K.

*Use of Estimates*

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the period reported. Actual results could differ from those estimates. The most significant estimates are related to the completion percentages on our contracts, insurance reserves, the accounts receivable reserve, the recoverability of goodwill and intangibles and estimates surrounding stock-based compensation.

During the three-month period ended March 31, 2014, the Company revised its cost estimates on several transmission projects, which resulted in the recognition of approximately 1.7% of additional gross margin in the three-month period ended March 31, 2014.

*Recent Accounting Pronouncements*

Changes to U.S. GAAP are typically established by the Financial Accounting Standards Board ( FASB ) in the form of accounting standards updates ( ASUs ) to the FASB 's Accounting Standards Codification ( ASC ). The Company considers the applicability and impact of all ASUs. The Company, based on its assessment, determined that any recently issued or proposed ASUs not listed below are either not applicable to the Company or will have minimal impact on our consolidated financial statements.

Table of Contents***Recently Issued Accounting Pronouncements***

There were no issued or proposed ASUs in the three months ended March 31, 2014 that the Company believes would have a material impact on the Company's financial statements.

***Recently Adopted Accounting Pronouncements***

In February 2013, the FASB issued ASU No. 2013-04, *Liabilities (Topic 405): Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation Is Fixed at the Reporting Date*. This update requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date, as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and any additional amount the reporting entity expects to pay on behalf of its co-obligors. Obligations within the scope of this update include debt arrangements, other contractual obligations and settled litigation and judicial rulings. The Company adopted this ASU in January 2014 and there was no impact on its financial statements.

**2. Fair Value Measurements**

The Company uses the three-tier hierarchy of fair value measurement, which prioritizes the inputs used in measuring fair value based upon their degree of availability in external active markets. These tiers include: Level 1 (the highest priority), defined as observable inputs, such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3 (the lowest priority), defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

As of March 31, 2014 and December 31, 2013, the carrying value of the Company's cash and cash equivalents approximated fair value based on Level 1 inputs.

**3. Contracts in Process**

The net liability position for contracts in process consisted of the following:

(In thousands)	March 31, 2014	December 31, 2013
Costs and estimated earnings on uncompleted contracts	\$ 1,776,835	\$ 1,748,204

# Edgar Filing: MYR GROUP INC. - Form 10-Q

Less: Billings to date	1,777,950	1,760,637
	\$ (1,115)	\$ (12,433)

The net liability position for contracts in process included in the accompanying consolidated balance sheets was as follows:

(In thousands)	March 31, 2014	December 31, 2013
Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 47,637	\$ 40,519
Billings in excess of costs and estimated earnings on uncompleted contracts	(48,752)	(52,952)
	\$ (1,115)	\$ (12,433)

## 4. Income Taxes

The difference between the U.S. federal statutory tax rate of 35% and the Company's effective tax rates for the three months ended March 31, 2014 and 2013 was principally due to state income taxes.

The Company had unrecognized tax benefits of approximately \$0.9 million and \$0.8 million as of March 31, 2014 and December 31, 2013, respectively, which were included in other liabilities in the accompanying consolidated balance sheets.

Table of Contents

The Company's policy is to recognize interest and penalties related to income tax liabilities as a component of income tax expense in the consolidated statements of operations. The amount of interest and penalties charged to income tax expense because of the unrecognized tax benefits was not material for the three month periods ended March 31, 2014 and 2013.

The Company is subject to taxation in various jurisdictions. The Company's federal tax returns for 2009 and 2010 are currently under examination by the Internal Revenue Service ( IRS ). The Company remains subject to examination by the IRS for the remaining open tax years (2011, 2012 and 2013) and by various state authorities for the years 2009 through 2013.

**5. Commitments and Contingencies**

*Letters of Credit*

As of March 31, 2014 and December 31, 2013, the Company had irrevocable standby letters of credit outstanding of approximately \$18.4 million, including one for \$17.5 million related to the Company's payment obligation under its insurance programs and another for approximately \$0.9 million related to contract performance obligations.

*Leases*

The Company leases real estate, construction equipment and office equipment under operating leases with remaining terms ranging from one to six years. As of March 31, 2014, future minimum lease payments for operating leases were as follows: \$1.5 million for the remainder of 2014, \$0.9 million for 2015, \$0.5 million for 2016, \$0.3 million for 2017, \$0.2 million for 2018 and \$0.2 million thereafter.

*Purchase Commitments for Construction Equipment*

As of March 31, 2014, the Company had approximately \$6.9 million in outstanding purchase orders for certain construction equipment with cash outlay requirements scheduled to occur over the next four months.

*Insurance and Claims Accruals*

The Company carries insurance policies, which are subject to certain deductibles, for workers' compensation, general liability, automobile liability and other coverages. The deductible for each line of coverage is \$1.0 million. Certain of the Company's health insurance benefit plans are subject to a \$0.1 million deductible for qualified individuals. Losses up to the stop loss amounts are accrued based upon the Company's

estimates of the ultimate liability for claims reported and an estimate of claims incurred but not yet reported.

The insurance and claims accruals are based on known facts, actuarial estimates and historical trends. While recorded accruals are based on the ultimate liability, which includes amounts in excess of the stop loss deductible, a corresponding receivable for amounts in excess of the stop loss deductible is included in current assets in the consolidated balance sheets.

***Performance and Payment Bonds***

In certain circumstances, the Company is required to provide performance and payment bonds in connection with its future performance on certain contractual commitments. The Company has indemnified its surety for any expenses paid out under these bonds. As of March 31, 2014, an aggregate of approximately \$865.4 million in original face amount of bonds issued by the surety were outstanding. Our estimated remaining cost to complete these bonded projects was approximately \$126.2 million as of March 31, 2014.

***Indemnities***

From time to time, pursuant to its service arrangements, the Company indemnifies its customers for claims related to the services it provides under those service arrangements. These indemnification obligations may subject the Company to indemnity claims and liabilities and related litigation. The Company is not aware of any material unrecorded liabilities for asserted claims in connection with these indemnification obligations.

Table of Contents

***Multi-employer Pension Plans***

Many of the Company's subsidiaries' field labor employees are covered by collective bargaining agreements. The agreements require the subsidiaries to pay specified wages, provide certain benefits and contribute certain amounts to multi-employer pension plans. If a subsidiary withdraws from any of the multi-employer pension plans or if the plans were to otherwise become underfunded, the subsidiary could be assessed liabilities for additional contributions related to the underfunding of these plans. Although the Company has been informed that some of the multi-employer pension plans to which its subsidiaries contribute have been labeled with a "critical" status, the Company is not currently aware of any potential significant liabilities related to this issue.

***Litigation and Other Legal Matters***

The Company is from time-to-time party to various lawsuits, claims, and other legal proceedings that arise in the ordinary course of business. These actions typically seek, among other things, compensation for alleged personal injury, breach of contract and/or property damages, punitive damages, civil penalties or other losses, or injunctive or declaratory relief.

The Company is routinely subject to other civil claims, litigation and arbitration, and regulatory investigations arising in the ordinary course of our present business as well as in respect of our divested businesses. These claims, lawsuits and other proceedings include claims related to the Company's current services and operations, as well as our historic operations.

With respect to all such lawsuits, claims and proceedings, the Company records reserves when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The Company does not believe that any of these proceedings, separately or in the aggregate, would be expected to have a material adverse effect on the Company's financial position, results of operation or cash flows.

In November 2009, a subcontractor working for The L. E. Myers Co. ("L. E. Myers"), a subsidiary of the Company, was involved in a vehicular traffic accident in Manatee County, Florida. In May 2011, Allen Young, and subsequently his estate, brought suit against named defendants, including L. E. Myers. Following a jury trial in the Circuit Court of the Twelfth Circuit of the State of Florida for the Manatee County Circuit Civil Division in September 2013, a verdict was entered against named defendants, including L. E. Myers, in favor of the estate of Allen Young, which included compensatory and punitive damages. The trial court subsequently issued a judgment against L. E. Myers for approximately \$0.7 million in compensatory damages and \$3.6 million in punitive damages. We expect the compensatory damages to be covered under L. E. Myers insurance. As a result of the punitive damages judgment and L. E. Myers' belief regarding the applicability of the limitations on punitive damages under Florida law, L. E. Myers recorded a legal reserve of \$2.3 million during the third quarter of 2013, which represents estimated punitive damages, interest, and the cost of an appeal bond should L.E. Myers' appeal be successful. L. E. Myers has appealed this judgment and intends to continue to defend its position through the appeal process.

In January 2013, L. E. Myers was joined as a defendant in *Northern States Power Company (Wisconsin) v. The City of Ashland, Wisconsin et al.*, filed in the U.S. District Court for the Western District of Wisconsin. Northern States Power Company alleges that named defendants, including L. E. Myers, contributed to contamination at the Ashland Lakefront Superfund site in Ashland, Wisconsin. Specifically, the lawsuit alleges that L. E. Myers operated a manufactured gas plant at the site for 6 to 12 years of the plant's operation during the time frame from 1885 to 1947. Plaintiff alleges damages of up to \$140 million as payment for certain costs it has incurred in connection with contamination at the site. If L. E.

Myers is held liable, it would be responsible for a court determined equitable share of the total costs, and possibly a portion of any liability attributable to entities that no longer exist or cannot pay their share of costs. At this time, the extent, if any, of L.E. Myers involvement with the Ashland Site is unknown and, therefore, potential liability, if any, from being added to this lawsuit cannot be assessed.

## 6. Stock-Based Compensation

The Company maintains two award plans under which stock-based compensation has been granted, the 2006 Stock Option Plan (the 2006 Plan ) and the 2007 Long-Term Incentive Plan (Amended and Restated as of May 1, 2014) (the LTIP ). Upon the adoption of the LTIP in 2007, awards were no longer granted under the 2006 Plan. The LTIP provides for grants of (a) incentive stock options qualified as such under U.S. federal income tax laws, (b) stock options that do not qualify as incentive stock options, (c) stock appreciation rights, (d) restricted stock awards, (e) performance awards, (f) phantom stock, (g) stock bonuses, (h) dividend equivalents, and (i) any combination of such awards.

All awards were made with an exercise price or base price, as the case may be, that was not less than the fair market value per share on the grant date. The grant date fair value of restricted stock awards and performance share awards with performance conditions was equal to the closing market price of the Company's common stock on the date of grant. The grant date fair value of performance share awards with market conditions was measured using a Monte Carlo simulation model.



# Table of Contents

## ***Stock Options***

The following summarizes the stock option activity for the three months ended March 31, 2014:

	Options	Weighted-Average Exercise Price
Outstanding at January 1, 2014	1,147,320	\$ 13.21
Forfeited	(154)	\$ 24.45
Outstanding at March 31, 2014	1,147,166	\$ 13.20

## ***Restricted Stock***

The following summarizes restricted stock activity for the three months ended March 31, 2014:

	Shares	Weighted-Average Grant Date Fair Value
Outstanding at January 1, 2014	211,716	\$ 21.33
Granted	64,487	\$ 24.72
Vested	(62,082)	\$ 20.91
Forfeited	(202)	\$ 24.68
Outstanding at March 31, 2014	213,919	\$ 22.47

The shares of restricted stock that vested became taxable to the individual holders of the awards upon vesting. The Company received 17,961 of those shares as payment for withholding taxes due by holders of the restricted stock awards. The withheld shares were returned to authorized but unissued stock.

## ***Performance Awards***

The following summarizes the performance shares awarded at target and outstanding for the three months ended March 31, 2014:

	Shares	Weighted-Average Grant Date Fair Value
Outstanding at January 1, 2014	87,194	\$ 21.29

# Edgar Filing: MYR GROUP INC. - Form 10-Q

Granted at target	85,078	\$	27.69
Outstanding at March 31, 2014	172,272	\$	24.45

The performance shares granted in the first three months of 2014 were allocated evenly between two performance measures, return-on-invested-capital ( ROIC ) and relative total-shareholder-return ( TSR ). ROIC is defined as net income, less any dividends, divided by stockholders' equity plus net debt (total debt less cash and marketable securities) at the beginning of the performance period. The ROIC-based performance shares awarded were valued at \$24.72, which represented the Company's closing stock price on the date of the grant, and ROIC is measured over a three-year performance period ending December 31, 2016. TSR is defined as the change in the fair market value, adjusted for dividends, of the Company's stock relative to a peer group of companies defined at the time of the grant. The performance period for the TSR-based performance shares is the average of the 20 trading days prior to January 1, 2014 compared to the average of the 20 trading days prior to December 31, 2016. The Company used a Monte Carlo simulation model to value the TSR shares, which resulted in a fair value of \$30.66 per share. Performance shares granted prior to 2014 were subject to the return-on-equity ( ROE ) performance measure. ROE is defined as net income divided by stockholders' equity at the beginning of the period.

Table of Contents

The following summarizes the performance shares awarded at target and outstanding by performance measure as of March 31, 2014.

	<b>Performance Shares</b>
Shares with ROE measures	87,194
Shares with ROIC measures	42,539
Shares with TSR measures	42,539
	172,272

**7. Segment Information**

MYR Group is a specialty contractor serving the U.S. electrical infrastructure market. The Company has two reporting segments, each a separate operating segment, which are referred to as T&D and C&I. Performance measurement and resource allocation for the reporting segments are based on many factors. The primary financial measures used to evaluate the segment information are contract revenues and income from operations, excluding general corporate expenses. General corporate expenses include corporate facility and staffing costs, which includes safety, professional fees, management fees, and intangible amortization. The accounting policies of the segments are the same as those described in the Summary of Significant Accounting Policies in the Company's annual report on Form 10-K for the year ended December 31, 2013.

*Transmission and Distribution:* The T&D segment provides a broad range of services on electric transmission and distribution networks and substation facilities, which include design, engineering, procurement, construction, upgrade, and maintenance and repair services with a particular focus on construction, maintenance and repair. T&D services include the construction and maintenance of high voltage transmission lines, substations and lower voltage underground and overhead distribution systems. The T&D segment also provides emergency restoration services in response to hurricane, ice or other storm-related damage. T&D customers include electric utilities, cooperatives, municipalities and private developers.

*Commercial and Industrial:* The C&I segment provides services such as the design, installation, maintenance and repair of commercial and industrial wiring, installation of traffic networks and the installation of bridge, roadway and tunnel lighting. Typical C&I contracts cover electrical contracting services for airports, hospitals, data centers, hotels, stadiums, convention centers, manufacturing plants, processing facilities, waste-water treatment facilities, mining facilities and transportation control and management systems. C&I segment services are generally focused on the Arizona and Colorado regional markets.

The information in the following table was derived from internal financial reports used for corporate management purposes:

(In thousands)	<b>Three months ended March 31,</b>			
	<b>2014</b>			<b>2013</b>
<b>Contract revenues:</b>				
T&D	\$	162,044	\$	160,532
C&I		53,594		40,810
	\$	215,638	\$	201,342

Edgar Filing: MYR GROUP INC. - Form 10-Q

<b>Operating income (loss):</b>			
T&D	\$	13,962	\$ 16,694
C&I		3,367	2,726
General Corporate		(7,197)	(8,030)
	\$	10,132	\$ 11,390

**8. Earnings Per Share**

The Company computes earnings per share using the two-class method, an earnings allocation formula that determines earnings per share for common stock and participating securities according to dividends declared and participation rights in undistributed earnings, when that method results in a more dilutive effect than the treasury method. The Company's unvested grants of

Table of Contents

restricted stock granted prior to 2014 contain non-forfeitable rights to dividends, should any be declared, and are treated as participating securities and included in the computation of earnings per share.

The restricted shares granted in 2014 contain a provision making the payment of dividends contingent upon vesting of the shares. These shares are not participating shares because any accumulated unvested dividends are forfeited, along with the shares, if the awards fail to vest. These non-participating shares are excluded from the computation of net income allocated to participating securities in the table below, but are included in the computation of weighted average dilutive securities, unless their inclusion would be anti-dilutive.

Net income available to common shareholders and the weighted average number of common shares used to compute basic and diluted earnings per share was as follows:

(In thousands, except per share data)	Three months ended March 31,	
	2014	2013
Numerator:		
Net income	\$ 6,272	\$ 6,960
Less: Net income allocated to participating securities	(62)	(62)
Net income available to common shareholders	\$ 6,210	\$ 6,898
Denominator:		
Weighted average common shares outstanding	21,036	20,661
Weighted average dilutive securities	477	650
Weighted average common shares outstanding, diluted	21,513	21,311
Income per common share, basic	\$ 0.30	\$ 0.33
Income per common share, diluted	\$ 0.29	\$ 0.32

For the three months ended March 31, 2014 and 2013, common equivalents related to outstanding stock options of approximately 110,000 and 220,000, respectively, were excluded from the diluted earnings per share calculation because the inclusion of such shares would either be anti-dilutive or the exercise prices of those stock options were greater than the average market price of the Company's common stock for the period. For the three months ended March 31, 2014, approximately 64,000 shares of non-participating restricted stock were excluded from the diluted earnings per share calculation because the inclusion of such shares would have been anti-dilutive. Additionally, for the three months ended March 31, 2014 and 2013, common equivalents related to approximately 85,000 and 17,000, respectively, of performance shares were excluded from the diluted earnings per share calculation because the inclusion of such shares would have been anti-dilutive.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following discussion should be read in conjunction with the accompanying unaudited consolidated financial statements as of March 31, 2014 and December 31, 2013, and for the three months ended March 31, 2014 and 2013, and with our Annual Report on Form 10-K for the year ended December 31, 2013 (the 2013 Annual Report ). In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause actual results to differ materially from management's expectations. Factors that could cause such differences are discussed herein under the captions labeled Cautionary Statement Concerning Forward-Looking Statements and Information and Risk Factors, as well as in the 2013 Annual Report. We assume no obligation to update any of these forward-looking statements.*

**Overview and Outlook**

We are a leading specialty contractor serving the electrical infrastructure market. We manage and report our operations through two industry segments: T&D and C&I. We have operated in the T&D industry since 1891. We are one of the largest national contractors servicing the T&D sector of the electric utility industry, and our customers include many of the leading companies in the electric industry. We have provided C&I electrical contracting services to facility owners and general contractors in the western United States since 1912.

We had consolidated revenues for the three months ended March 31, 2014 of \$215.6 million, of which 75.1% was attributable to our T&D customers and 24.9% was attributable to our C&I customers. Our consolidated revenues for the three months ended March 31, 2013 were \$201.3 million. For the three months ended March 31, 2014, our net income and EBITDA (1) were \$6.3 million and \$18.2 million, respectively, compared to \$7.0 million and \$18.4 million, respectively, for the three months ended March 31, 2013. Material and subcontractor costs in our T&D segment comprised approximately 20% of total contract costs in the first three months of 2014, compared to approximately 27% in the first three months of 2013.

Our results have been driven primarily by successful bids for, and execution of, projects, our ability to capitalize on increased infrastructure spending in our markets and the breadth of our customer base. Our business is directly impacted by the level of spending on T&D infrastructure throughout the markets we serve and the level of electrical construction activity in the western United States. The Company believes its transmission customers remain committed to the expansion and strengthening of their transmission infrastructure, with planning, engineering and funding for many of their projects in place. We believe our centralized fleet and skilled workforce provide us with a competitive advantage. We expect bidding activity to remain strong for transmission projects of all sizes for the remainder of 2014, and we see improvements in the distribution and C&I markets. Although competition remains strong, we see these trends as positive factors for us in the future.

Our future growth may be organic, or through strategic acquisitions or joint ventures that we expect will improve our competitive position within our existing markets or expand our geographic footprint. We established operations in Alaska in 2013 and are reviewing and bidding opportunities in Canada. We believe the economic environment in Alaska and Canada could present favorable T&D bidding opportunities in 2014. We continue to invest in developing key management and craft personnel in both our T&D and C&I markets and in procuring the specialty equipment and tooling needed to win and execute projects of all sizes and complexity. We ended the first quarter of 2014 in a strong financial position, which included cash and cash equivalents of \$54.4 million and availability of \$156.6 million under our credit facility. We believe that our financial and operational strengths will enable us to manage the current challenges and uncertainties in the markets we serve and give us the flexibility for further strategic investments.

---

(1) EBITDA is a non-GAAP measure. Refer to Non-GAAP Measure EBITDA for a discussion of this measure.

Table of Contents**Backlog**

We define backlog as our estimated revenue on uncompleted contracts, including the amount of revenue on contracts for which work has not begun, less the revenue we have recognized under such contracts. Backlog may not accurately represent the revenues that we expect to realize during any particular period. Several factors such as the timing of contract awards, the type and duration of contracts, and the mix of subcontractor and material costs in our projects, can impact our backlog at any point in time. Some of our revenue does not appear in our periodic backlog reporting because the award of the project, as well as the execution of the work, may all take place within the period. Our backlog only includes projects that have a signed contract or an agreed upon work order to perform work on mutually accepted terms and conditions. Backlog should not be relied upon as a stand-alone indicator of future events.

Our backlog was \$385.6 million at March 31, 2014 compared to \$326.1 million at December 31, 2013 and \$467.1 million at March 31, 2013. Our backlog at March 31, 2014 increased \$59.5 million or 18.2% from December 31, 2013 due to a number of awards of all sizes in the quarter. Backlog in the T&D segment increased \$59.2 million and C&I backlog increased \$0.3 million, compared to December 31, 2013.

The following table summarizes that amount of our backlog that we believe to be firm as of the dates shown and the amount of our current backlog that we reasonably estimate will not be recognized within the next twelve months:

(In thousands)	Backlog at March 31, 2014			Total backlog at March 31, 2013
	Total	Amount estimated to not be recognized within 12 months		
T&D	\$ 248,496	\$ 10,245	\$	356,884
C&I	137,114	19,616		110,178
Total	\$ 385,610	\$ 29,861	\$	467,062

**Project Bonding Requirements**

A substantial portion of our business requires performance and payment bonds or other means of financial assurance to secure contractual performance. These bonds are typically issued at the face value of the contract awarded. If we fail to perform or pay our subcontractors or vendors, the customer may demand that the surety provide services or make payments under the bond. In such a case, we would likely be required to reimburse the surety for any expenses or outlays it incurs. To date, we have not been required to make any reimbursements to our surety for claims against the surety bonds. As of March 31, 2014, we had approximately \$865.4 million in original face amount of surety bonds outstanding. Our estimated remaining cost to complete these bonded projects was approximately \$126.2 million as of March 31, 2014.



Table of Contents**Consolidated Results of Operations**

The following table sets forth selected consolidated statements of operations data and such data as a percentage of revenues for the period indicated:

(Dollars in thousands)	Three months ended March 31,			
	2014		2013	
	Amount	Percent	Amount	Percent
Contract revenues	\$ 215,638	100.0%	\$ 201,342	100.0%
Contract costs	188,558	87.4	174,039	86.4
Gross profit	27,080	12.6	27,303	13.6
Selling, general and administrative expenses	16,875	7.9	16,007	8.0
Amortization of intangible assets	84		84	
Gain on sale of property and equipment	(11)		(178)	(0.1)
Income from operations	10,132	4.7	11,390	5.7
Other income (expense)				
Interest income	3		3	
Interest expense	(178)	(0.1)	(183)	(0.1)
Other, net	54		5	
Income before provision for income taxes	10,011	4.6	11,215	5.6
Income tax expense	3,739	1.7	4,255	2.1
Net income	\$ 6,272	2.9%	\$ 6,960	3.5%

**Three Months Ended March 31, 2014 Compared to Three Months Ended March 31, 2013**

*Revenues.* Revenues increased \$14.3 million, or 7.1%, to \$215.6 million for the three months ended March 31, 2014 from \$201.3 million for the three months ended March 31, 2013. The increase was mainly attributable to higher C&I revenues. Material and subcontractor costs comprised approximately 26% and 30% of total contract costs in the three months ended March 31, 2014 and 2013, respectively.

*Gross profit.* Gross profit decreased \$0.2 million, or 0.8%, to \$27.1 million for the three months ended March 31, 2014 from \$27.3 million for the three months ended March 31, 2013. Gross margin decreased to 12.6% for the three months ended March 31, 2014 from 13.6% for the three months ended March 31, 2013. The first quarter of 2013 included a gross margin benefit of approximately 1.0% related to improved contract margins on a few large transmission projects. First-quarter 2014 benefited by approximately 3.1% in gross margin due to improved contract margins on several large transmission projects due to cost efficiencies, additional work and effective contract management. This benefit was partially offset by lower contract margins of approximately 1.4% on other projects largely due to severe winter weather conditions that caused lower productivity in certain areas of the country. The remaining benefit was largely offset by lower equipment utilization and higher equipment repairs and maintenance costs during the first quarter of 2014.

## Edgar Filing: MYR GROUP INC. - Form 10-Q

*Selling, general and administrative expenses.* Selling, general and administrative expenses, which were \$16.9 million for the three months ended March 31, 2014 increased \$0.9 million from \$16.0 million for the three months ended March 31, 2013. The increase in selling, general and administrative expenses was primarily due to higher personnel costs due to increased staff to support operations. As a percentage of revenues, selling, general and administrative expenses decreased to 7.9% for the three months ended March 31, 2014 from 8.0% for the three months ended March 31, 2013.

*Gain on sale of property and equipment.* There were immaterial gains from the sale of property and equipment in the three months ended March 31, 2014 compared to \$0.2 million for the three months ended March 31, 2013. Gains from the sale of property and equipment are attributable to routine sales of property and equipment no longer useful or valuable to our ongoing operations.

*Interest expense.* Interest expense was \$0.2 million for both of the three month periods ended March 31, 2014 and 2013.

Table of Contents

*Provision for income taxes.* The provision for income taxes was \$3.7 million for the three months ended March 31, 2014, with an effective tax rate of 37.3%, compared to a provision of \$4.3 million for the three months ended March 31, 2013, with an effective tax rate of 37.9%. The decline in the effective rate was primarily caused by lower state taxes due to changes in the mix of business between states.

*Net income.* Net income decreased to \$6.3 million for the three months ended March 31, 2014 from \$7.0 million for the three months ended March 31, 2013. The decrease was primarily for the reasons stated earlier.

**Segment Results**

The following table sets forth, for the periods indicated, statements of operations data by segment, segment net sales as percentage of total net sales and segment operating income as a percentage of segment net sales:

(Dollars in thousands)	Three months ended March 31,			
	2014		2013	
	Amount	Percent	Amount	Percent
<b>Contract revenues:</b>				
Transmission & Distribution	\$ 162,044	75.1%	\$ 160,532	79.7%
Commercial & Industrial	53,594	24.9	40,810	20.3
Total	\$ 215,638	100.0	\$ 201,342	100.0
<b>Operating income (loss):</b>				
Transmission & Distribution	\$ 13,962	8.6	\$ 16,694	10.4
Commercial & Industrial	3,367	6.3	2,726	6.7
Total	17,329	8.0	19,420	9.7
Corporate	(7,197)	(3.3)	(8,030)	(4.0)
Consolidated	\$ 10,132	4.7%	\$ 11,390	5.7%

*Transmission & Distribution*

Revenues for our T&D segment for the three months ended March 31, 2014 were \$162.0 million compared to \$160.5 million for the three months ended March 31, 2013, an increase of \$1.5 million, or 0.9%. Material and subcontractor costs in our T&D segment comprised approximately 20% of total contract costs in the three months ended March 31, 2014, compared to approximately 27% in the three months ended March 31, 2013.

Revenues from transmission projects represented 82.8% and 81.3% of T&D segment revenue for the three months ended March 31, 2014 and 2013, respectively. Additionally, for the three months ended March 31, 2014, measured by revenue in our T&D segment, we provided 49.3% of our T&D services under fixed-price contracts, as compared to 52.1% for the three months ended March 31, 2013.

## Edgar Filing: MYR GROUP INC. - Form 10-Q

Operating income for our T&D segment for the three months ended March 31, 2014 was \$14.0 million compared to \$16.7 million for the three months ended March 31, 2013. The first quarter of 2013 included a gross margin benefit related to improved contract margins on a few large transmission projects. The first-quarter 2014 benefited from higher gross margin due to improved contract margins on several large transmission projects due to cost efficiencies, additional work and effective contract management. This benefit was offset by lower contract margins on other projects due to severe winter weather conditions that caused lower productivity in certain areas of the country. The remaining benefit was largely offset by lower equipment utilization and higher equipment repairs and maintenance costs during the first quarter of 2014. Operating income, as a percentage of revenues, for our T&D segment declined to 8.6% for the three months ended March 31, 2014 from 10.4% for the three months ended March 31, 2013.

### *Commercial & Industrial*

Revenues for our C&I segment for the three months ended March 31, 2014 were \$53.6 million compared to \$40.8 million for the three months ended March 31, 2013, an increase of \$12.8 million or 31.3%. Higher first-quarter revenues were due to an increase in revenues from projects with contract values of all sizes. Material and subcontractor costs in our C&I segment comprised approximately 47% of total contract costs in the three months ended March 31, 2014, compared to approximately 40% in the three months ended March 31, 2013.

Table of Contents

Measured by revenue in our C&I segment, we provided 42.9% of our services under fixed-price contracts for the three months ended March 31, 2014, compared to 48.3% in the three months ended March 31, 2013.

Operating income for our C&I segment for the three months ended March 31, 2014 was \$3.4 million, an increase of \$0.6 million over three months ended March 31, 2013, due primarily to the increase in revenue. As a percentage of revenues, operating income for our C&I segment was 6.3% for the three months ended March 31, 2014 compared to 6.7% for the three months ended March 31, 2013.

**Non-GAAP Measure EBITDA**

EBITDA, a performance measure used by management, is defined as net income plus: interest income and expense, provision for income taxes and depreciation and amortization, as shown in the following table. EBITDA, a non-GAAP financial measure, does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to other similarly-titled measures of other companies. We use, and we believe investors benefit from the presentation of, EBITDA in evaluating our operating performance because it provides us and our investors with an additional tool to compare our operating performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our core operations. We believe that EBITDA is useful to investors and other external users of our financial statements in evaluating our operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, book lives placed on assets, capital structure and the method by which assets were acquired.

Using EBITDA as a performance measure has material limitations as compared to net income, or other financial measures as defined under U.S. GAAP as it excludes certain recurring items, which may be meaningful to investors. EBITDA excludes interest expense or interest income; however, as we have borrowed money in order to finance transactions and operations, or invested available cash to generate interest income, interest expense and interest income are elements of our cost structure and can affect our ability to generate revenue and returns for our stockholders. Further, EBITDA excludes depreciation and amortization; however, as we use capital and intangible assets to generate revenues, depreciation and amortization are a necessary element of our costs and ability to generate revenue. Finally, EBITDA excludes income taxes; however, as we are organized as a corporation, the payment of taxes is a necessary element of our operations. As a result of these exclusions from EBITDA, any measure that excludes interest expense, interest income, depreciation and amortization and income taxes has material limitations as compared to net income. When using EBITDA as a performance measure, management compensates for these limitations by comparing EBITDA to net income in each period, to allow for the comparison of the performance of the underlying core operations with the overall performance of the company on a full-cost, after tax basis. Using both EBITDA and net income to evaluate the business allows management and investors to (a) assess our relative performance against our competitors, and (b) monitor our capacity to generate returns for our stockholders.

The following table provides a reconciliation of net income to EBITDA:

(In thousands)	Three months ended			
	2014		March 31, 2013	
Net Income	\$	6,272	\$	6,960

# Edgar Filing: MYR GROUP INC. - Form 10-Q

Add:

Interest expense, net	175	180
Provision for income taxes	3,739	4,255
Depreciation & amortization	8,034	6,963
EBITDA	\$ 18,220	\$ 18,358

We also use EBITDA as a liquidity measure. We believe that EBITDA is important in analyzing our liquidity because it is a key component of certain material covenants contained within our credit facility (the Credit Agreement ). Non-compliance with these financial covenants under the Credit Agreement our interest coverage ratio and our leverage ratio could result in our lenders requiring us to immediately repay all amounts borrowed. If we anticipated a potential covenant violation, we would seek relief from our lenders, likely causing us to incur additional cost, and such relief might not be available, or if available, might not be on terms as favorable as those in the Credit Agreement. In addition, if we cannot satisfy these financial covenants, we would be prohibited under the Credit Agreement from engaging in certain activities, such as incurring additional indebtedness, making certain payments, and acquiring or disposing of assets. Based on the information above, management believes that the presentation of EBITDA as a liquidity

Table of Contents

measure is useful to investors and relevant to their assessment of our capacity to service or incur debt, fund capital expenditures, and expand our operations.

The following table provides a reconciliation of EBITDA to net cash flows provided by operating activities:

(In thousands)	Three months ended March 31,	
	2014	2013
<b>Provided By (Used In) Operating Activities:</b>		
EBITDA	\$ 18,220	\$ 18,358
<i>Add/(subtract):</i>		
Interest expense, net	(175)	(180)
Provision for income taxes	(3,739)	(4,255)
Depreciation & amortization	(8,034)	(6,963)
Adjustments to reconcile net income to net cash flows provided by (used in) operating activities	8,891	7,570
Changes in operating assets and liabilities	(24,130)	(2,036)
Net cash flows provided by (used in) operating activities	\$ (8,967)	\$ 12,494

**Liquidity and Capital Resources**

As of March 31, 2014, we had cash and cash equivalents of \$54.4 million and working capital of \$119.1 million. The Company defines working capital as current assets less current liabilities. During the three months ended March 31, 2014, consolidated operating activities of our business used net cash of \$9.0 million, compared to \$12.5 million of cash provided in the three months ended March 31, 2013. Cash flow from operations is primarily influenced by demand for our services, operating margins, timing of contract performance and the type of services we provide our customers. In the three months ended March 31, 2014, we used net cash in investing activities of \$12.4 million for capital expenditures. Our financing activities used \$0.7 million of cash, as employee stock transactions were partially offset by related tax benefits.

The changes in various working capital accounts (such as: accounts receivable, including retention; costs and estimated earnings in excess of billings on uncompleted contracts; accounts payable; and billings in excess of costs and estimated earnings on uncompleted contracts) are due to normal timing fluctuations in our operating activities. In particular, the gross amount of accounts receivable, costs and estimated earnings in excess of billings on uncompleted contracts, accounts payable and billings in excess of costs and estimated earnings on uncompleted contracts used cash of \$25.4 million in the three months ended March 31, 2014, compared to providing cash of \$2.4 million in the same period of 2013. Costs and estimated earnings in excess of billings on uncompleted contracts used \$7.1 million in cash in the three months ended March 31, 2014, compared to providing \$18.5 million in cash in the three months ended March 31, 2013.

We anticipate that our cash and cash equivalents on hand, our \$156.6 million borrowing availability under our credit facility, and our future cash flow from operations will provide sufficient cash to enable us to meet our future operating needs, debt service requirements, capital expenditures, acquisition and joint venture opportunities, and the stock repurchase plan. We expect that our capital spending in 2014 will be similar to our 2013 capital spending. Although we believe that we have adequate cash and availability under our credit agreement to meet our liquidity needs, any large projects or acquisitions may require additional capital.

The Company has not historically paid dividends and currently does not expect to pay dividends.

*Debt Instruments*

On December 21, 2011, we entered into a five-year syndicated credit agreement for an initial facility of \$175.0 million. The entire facility is available for revolving loans and the issuance of letters of credit and up to \$25.0 million of the facility is available for swingline loans. We have the option to increase the commitments under the Credit Agreement or enter into incremental term loans, subject to certain conditions, by up to an additional \$75.0 million upon receipt of additional commitments from new or existing lenders.



Table of Contents

Revolving loans under the Credit Agreement bear interest, at our option, at either (1) ABR, which is the greatest of the Prime Rate, the Federal Funds Effective Rate plus 0.50% or adjusted LIBOR plus 1.00%, plus in each case an applicable margin ranging from 0.00% to 1.00%; or (2) adjusted LIBOR plus an applicable margin ranging from 1.00% to 2.00%. The applicable margin is determined based on our leverage ratio. Letters of credit issued under the Credit Agreement are subject to a letter of credit fee of 1.00% to 2.00%, based on our leverage ratio and a fronting fee of 0.125%. Swingline loans will bear interest at the ABR Rate. We are required to pay a 0.2% commitment fee on the unused portion of the credit facility.

Subject to certain exceptions, the Credit Agreement is secured by substantially all of our assets and the assets of all of our subsidiaries and by a pledge of all of the capital stock of our subsidiaries. Our subsidiaries also guarantee the repayment of all amounts due under the Credit Agreement. The Credit Agreement provides for customary events of default. If an event of default occurs and is continuing, on the terms and subject to the conditions set forth in the Credit Agreement, amounts outstanding under the Credit Agreement may be accelerated and may become or be declared immediately due and payable.

Under the Credit Agreement, we are subject to certain financial covenants, a leveraged debt ratio and a minimum interest coverage ratio, all of which we were in compliance with at March 31, 2014. The Credit Agreement also contains a number of covenants including limitations on asset sales, investments, indebtedness and liens.

As of March 31, 2014 and December 31, 2013, we had no debt outstanding. As of March 31, 2014 and December 31, 2013 we had \$18.4 million in standby letters of credit outstanding under the facility at an interest rate of 1.125%. As of March 31, 2014, we had \$156.6 million available for borrowing under the Credit Agreement.

**Off-Balance Sheet Transactions**

As is common in our industry, we enter into certain off-balance sheet arrangements in the ordinary course of business that result in risks not directly reflected on our balance sheets. Our significant off-balance sheet transactions include liabilities associated with non-cancelable operating leases, letter of credit obligations and surety guarantees entered into in the normal course of business. We have not engaged in any off-balance sheet financing arrangements through special purpose entities.

For a discussion regarding off-balance sheet transactions, refer to Note 5, Commitments and Contingencies in the accompanying Notes to Consolidated Financial Statements.

**Concentration of Credit Risk**

We grant trade credit under normal payment terms, generally without collateral, to our customers, which include high credit quality electric utilities, governmental entities, general contractors and builders, owners and managers of commercial and industrial properties located in the United States. Consequently, we are subject to potential credit risk related to changes in business and economic factors throughout the United States. However, we generally have certain statutory lien rights with respect to services provided. Under certain circumstances such as

## Edgar Filing: MYR GROUP INC. - Form 10-Q

foreclosures or negotiated settlements, we may take title to the underlying assets in lieu of cash in settlement of receivables. As of March 31, 2014, one customer individually exceeded 10.0% of consolidated accounts receivable with approximately 16.3% of the total consolidated accounts receivable amount (excluding the impact of allowance for doubtful accounts). As of March 31, 2013, one customer individually exceeded 10.0% of consolidated accounts receivable with approximately 14.8% of the total consolidated accounts receivable amount (excluding the impact of allowance for doubtful accounts), respectively. Management believes the terms and conditions in its contracts, billing and collection policies are adequate to minimize the potential credit risk.

### **New Accounting Pronouncements**

For a discussion regarding new accounting pronouncements, please refer to Note 1. Organization, Business and Basis of Presentation Recently Issued Accounting Pronouncements in the accompanying Notes to Consolidated Financial Statements.

### **Critical Accounting Policies**

The discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with U.S. GAAP. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities known to exist at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. We evaluate our estimates on an ongoing basis, based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. There can be no assurance that actual results will not

Table of Contents

differ from those estimates. For further information regarding our critical accounting policies and estimates, please refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies included in our 2013 Annual Report.

**Cautionary Statement Concerning Forward-Looking Statements and Information**

We are including the following discussion to inform you of some of the risks and uncertainties that can affect our company and to take advantage of the protections for forward-looking statements that applicable federal securities law affords.

Various statements contained in this quarterly report on Form 10-Q are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include those that express a belief, expectation or intention, as well as those that are not statements of historical fact, and may include projections and estimates concerning the timing and success of specific projects and our future revenue, income, backlog, liquidity, capital spending and investments. The forward-looking statements in this quarterly report on Form 10-Q are generally accompanied by words such as estimate, project, predict, believe, expect, intend, anticipate, potential, possible, plan, goal, objective, should, could, appears or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this quarterly report on Form 10-Q speak only as of the date of this quarterly report on Form 10-Q and are based on our current expectations and assumptions about future events, including with respect to expected growth, results of operations, performance, business prospects and opportunities and effective tax rates. These statements do not guarantee future performance and actual results may differ materially from these statements. We disclaim any obligation to update these statements, unless required by securities laws, and we caution you not to rely on them unduly. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. These and other important factors, including those discussed under the caption Forward-Looking Statements and in Item 1A Risk Factors in our 2013 Annual Report, and in any risk factors or cautionary statements contained in our other filings with the Securities and Exchange Commission, may cause our actual results, performance or achievements to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements.

These risks, contingencies and uncertainties include, but are not limited to, the following:

- Our operating results may vary significantly from period to period.
- Our industry is highly competitive.
- We may be unsuccessful in generating internal growth.
- Negative economic and market conditions, as well as regulatory and environmental requirements, may adversely impact our customers' future spending and, as a result, our operations and growth.

- Project performance issues, including those caused by third parties, or certain contractual obligations may result in additional costs to us, reductions or delays in revenues or the payment of penalties, including liquidated damages.
- Our business is labor intensive and we may be unable to attract and retain qualified employees.
- The timing of new contracts and termination of existing contracts may result in unpredictable fluctuations in our cash flows and financial results.
- Backlog may not be realized or may not result in profits.
- Our business growth could outpace the capability of our internal resources.
- We may depend on subcontractors to assist us in providing certain services.
- We may depend on customers or suppliers to procure material for our projects.
- Our participation in joint ventures and other projects with third parties may expose us to liability for failures of our partners.

Table of Contents

- Legislative actions and initiatives relating to electricity transmission and renewable energy may impact demand for our services.
- Our use of percentage-of-completion accounting could result in a reduction or reversal of previously recognized profits.
- Our actual costs may be greater than expected in performing our fixed-price and unit-price contracts.
- Our financial results are based upon estimates and assumptions that may differ from actual results.
- The loss of a key customer could have an adverse affect on us.
- Our failure to comply with environmental and other laws and regulations could result in significant liabilities.
- Unavailability or cancellation of third party insurance coverage would increase our overall risk exposure and could disrupt our operations.
- The nature of our business exposes us to warranty claims, which may reduce our profitability.
- We may incur liabilities or suffer negative financial or reputational impacts relating to occupational health and safety matters.
- We extend trade credit to customers for purchases of our services, and may have difficulty collecting receivables from them.
- We may not be able to compete for, or work on, certain projects if we are not able to obtain any necessary bonds.
- Inability to hire or retain key personnel could disrupt business.

## Edgar Filing: MYR GROUP INC. - Form 10-Q

- Work stoppages or other labor issues with our unionized workforce could adversely affect our business.
- Multi-employer pension plan obligations related to our unionized workforce could adversely impact our earnings.
- We may fail to execute or integrate future acquisitions or joint ventures successfully.
- Our business may be affected by seasonal and other variations, including severe weather conditions.
- We may not have access in the future to sufficient funding to finance desired growth and operations.
- Our operations are subject to a number of operational risks which may result in unexpected costs or liabilities.
- Opportunities associated with government contracts could lead to increased governmental regulation applicable to us.
- Our results of operations could be adversely affected as a result of the impairment of goodwill or intangible assets.
- We, or our business partners, may be subject to breaches of information technology systems, which could affect our competitive position or damage our reputation.
- Provisions in our organizational documents and under Delaware law could delay or prevent a change in control of our company.
- Risks associated with the Canadian market could restrict our ability to expand and harm our business prospects.
- We are subject to risks associated with climate change.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Edgar Filing: MYR GROUP INC. - Form 10-Q

As of March 31, 2014, we were not party to any derivative instruments. We did not use any material derivative financial instruments during the three months ended March 31, 2014 and 2013, including trading or speculation on changes in interest rates or commodity prices of materials used in our business.

As of March 31, 2014, we had no borrowings outstanding under the Credit Agreement. Borrowings under the Credit Agreement are based upon an interest rate that will vary depending upon the prime rate, federal funds rate and LIBOR. If we had borrowings outstanding under the Credit Agreement and if the prime rate, federal funds rate or LIBOR rose, our interest payment obligations on outstanding borrowings would increase and have a negative effect on our cash flow and financial condition. We currently do not maintain any hedging contracts that would limit our exposure to variable rates of interest when we have outstanding borrowings.

Table of Contents

**ITEM 4. CONTROLS AND PROCEDURES**

*Disclosure Controls and Procedures*

Under the supervision, and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(e) and 15d-15(e) as of the end of the period covered by this quarterly report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2014.

*Changes in Internal Control Over Financial Reporting*

During the period covered by this report, there were no changes in our internal control over financial reporting that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

For further discussion regarding legal proceedings, please refer to Note 5, Commitments and Contingencies Litigation and Other Legal Matters in the accompanying Notes to Consolidated Financial Statements.

**ITEM 1A. RISK FACTORS**

As of the date of this filing, there have been no material changes to the risk factors previously discussed in Item 1A to our 2013 Annual Report. An investment in our common stock involves various risks. When considering an investment in our company, you should carefully consider all of the risk factors described in our 2013 Annual Report. These risks and uncertainties are not the only ones facing us and there may be additional matters that are not known to us or that we currently consider immaterial. These risks and uncertainties could adversely affect our business, financial condition or future results and, thus, the value of our common stock and any investment in our company.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**



None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

<b>Number</b>	<b>Description</b>
31.1	Certification of Chief Executive Officer pursuant to SEC Rule 13a-14(a)/15d-14(a)
31.2	Certification of Chief Financial Officer pursuant to SEC Rule 13a-14(a)/15d-14(a)
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. §1350
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. §1350
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document*
101.LAB	XBRL Taxonomy Extension Label Linkbase Document*

Table of Contents

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document\*

---

Filed herewith

\* Electronically filed

[Table of Contents](#)

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MYR GROUP INC.  
(Registrant)

May 7, 2014

/s/ PAUL J. EVANS  
*Vice President, Chief Financial Officer and Treasurer*