

NATIONAL AUSTRALIA BANK LTD  
Form 6-K  
May 17, 2007

FILE NO 1-9945

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON DC 20549

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## FORM 6-K

### REPORT OF FOREIGN ISSUER

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

For the month of May 2007

## National Australia Bank Limited

ACN 004 044 937

(Registrant's Name)

Level 24

500 Bourke Street

MELBOURNE VICTORIA 3000

AUSTRALIA

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82

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This Report on Form 6-K shall be deemed to be incorporated by reference in the prospectus included in the Registration Statement on Form F-3 (No. 333-6632) of National Australia Bank Limited and to be part thereof from the date on which this Report, is filed, to the extent not superseded by documents or reports subsequently filed or furnished.

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**Appendix 4D**

**National Australia Bank Limited**

**Half year consolidated report**

**For the six months ended 31 March 2007**

**National Australia Bank Limited** ABN 12 004 044 937 (the Company )

A reference in this Appendix 4D to the Group is a reference to the Company and its controlled entities.

This half year consolidated report is given to Australian Stock Exchange Limited (ASX) under Listing Rule 4.2A.

This half year consolidated report is to be read in conjunction with the annual financial report 2006.

All currency amounts are expressed in Australian dollars unless otherwise stated.

References in this document to the March 2007 half year are references to the six months ended 31 March 2007.

Other six month periods are referred to in a corresponding manner.

**Results for announcement to the market**

**Reporting period**

**Previous corresponding period**

6 months ended 31 March 2007

6 months ended 31 March 2006

|  |    |     |      | <b>31 March 2007<br/>\$m</b> |
|--|----|-----|------|------------------------------|
| Revenue from ordinary activities   | up | 8.5 | % to | 22,038                       |
| Profit after tax from ordinary activities attributable to members of the Company | up | 7.1 | % to | 2,136                        |
| Net profit attributable to members of the Company                                | up | 7.1 | % to | 2,136                        |

**Dividends**

|  | <b>Amount<br/>per<br/>share</b> | <b>Franked<br/>amount<br/>per<br/>share</b> |             |
|--|---------------------------------|---|-------------|
| Interim dividend   | 87 cents                        | 90  | %           |
| Record date for determining entitlements to the interim dividend |                                 |   | 7 June 2007 |

Net profit attributable to members of the Company has increased 7.1% to \$2,136 million for the six months ended 31 March 2007.

Performance reflects a range of factors including good revenue growth and cost control in the current period, with the comparison to the previous corresponding period being impacted by one off income as a result of reforms made to the UK defined benefit funds.

The increase in revenue is primarily due to growth in interest income.

## TABLE OF CONTENTS

|   |    |
|---|----|
| <b><u>Report of the Directors</u></b>                                 | 4  |
| <b><u>Consolidated Income Statement</u></b>                           | 19 |
| <b><u>Consolidated Balance Sheet</u></b>                              | 20 |
| <b><u>Consolidated Statement of Recognised Income and Expense</u></b> | 21 |
| <b><u>Consolidated Cash Flow Statement</u></b>                        | 22 |
| <b>Notes to the Financial Report</b>                                  |    |
| <b><u>1. Principal Accounting Policies</u></b>                        | 24 |
| <b><u>2. Segment Information</u></b>                                  | 25 |
| <b><u>3. Income</u></b>   | 26 |
| <b><u>4. Operating Expenses</u></b>                                   | 27 |
| <b><u>5. Income Tax Expense</u></b>                                   | 28 |
| <b><u>6. Dividends and Distributions</u></b>                          | 29 |
| <b><u>7. Net Tangible Assets</u></b>                                  | 29 |
| <b><u>8. Loans, Advances &amp; Acceptances</u></b>                    | 30 |
| <b><u>9. Doubtful Debts</u></b>                                       | 33 |
| <b><u>10. Asset Quality</u></b>                                       | 34 |
| <b><u>11. Deposits &amp; Other Borrowings</u></b>                     | 36 |
| <b><u>12. Contributed Equity and Reserves</u></b>                     | 38 |
| <b><u>13. Notes to the Cash Flow Statement</u></b>                    | 41 |
| <b><u>14. Contingent Liabilities and Commitments</u></b>              | 43 |
| <b><u>Directors declaration</u></b>                                   | 45 |
| <b><u>Independent review report</u></b>                               | 46 |
| <b><u>Supplementary information</u></b>                               |    |
| <b><u>Capital Adequacy</u></b>  | 47 |

## REPORT OF THE DIRECTORS

The directors of National Australia Bank Limited (hereinafter referred to as the Company ) present their report, together with the financial statements of the Group, being the Company and its controlled entities, for the half year ended 31 March 2007.

In this report, the period commencing 1 October 2006 and ending 31 March 2007 is referred to as the March 2007 half and other half year periods are referred to in a corresponding manner.

The directors of the Company have a significant responsibility with respect to the integrity of external reporting. This involves reviewing and monitoring, with the assistance of the Audit Committee and management, the processes, controls and procedures which are in place to maintain the integrity of the Group's financial statements. Further details of the role of the Board of Directors and its Committees can be found in the Corporate Governance section of the Group's 2006 Annual Financial Report or on the Group's website [www.nabgroup.com](http://www.nabgroup.com)

### Directors

#### Directors in office at the date of this report are:

Michael A Chaney  
*Chairman since September 2005 and Director since December 2004*

Patricia A Cross  
*Director since December 2005*

Peter JB Duncan  
*Director since November 2001*

Ahmed Fahour  
*Director since October 2004*

Daniel T Gilbert  
*Director since September 2004*

Thomas (Kerry) McDonald  
*Director since December 2005*

Paul J Rizzo  
*Director since September 2004*

Jillian S Segal  
*Director since September 2004*

John M Stewart  
*Director since August 2003. Managing Director and Group Chief Executive Officer since February 2004*

John G Thorn  
*Director since October 2003*

Geoffrey A Tomlinson  
*Director since March 2000*

Michael J Ullmer  
*Director since October 2004*

G Malcolm Williamson  
*Director since May 2004*

**Rounding of Amounts**

Pursuant to Class Order 98/100 made by the Australian Securities and Investments Commission on 10 July 1998, the Company has rounded off amounts in this report and the accompanying financial statements to the nearest million dollars, except where indicated.

**Review of Operations and Group Results**

*Profit before Income Tax Expense*

Group profit before income tax expense increased 9.5% to \$4,032 million from the September 2006 half, and increased 12.2% from the March 2006 half.

*Net Profit attributable to members of the Company*

**Financial performance movement on September 2006 half**

Net profit attributable to members of the Company of \$2,136 million for the half year ended 31 March 2007, decreased \$262 million or 10.9% compared with the half year ended 30 September 2006. This result was largely impacted by the one-off items set out below. Taking these items into account, net profit improved during the March 2007 half.

The September 2006 half year result included the impacts of the accounting profit after tax of \$171 million on the sale of the Group's Custom Fleet business, accounting loss after tax of \$63 million on the sale of the

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Group's MLC Asia businesses and \$117 million earnings up to their dates of sale of 31 July 2006 and 8 May 2006 respectively.

The above performance included:

- **Net interest income** increased by \$289 million or 6.4%. This reflects lending and deposit growth and the maintenance of the overall Group net interest margin, which increased 2 basis points to 2.33%.
- **Net life insurance income** increased by \$557 million reflecting strong equity market conditions globally, particularly Australian equity markets.
- **Gains less losses on financial instruments at fair value** decreased by \$11 million or 4.1% mainly due to reduced trading income from securities and derivatives of \$44 million, offset by a \$35 million increase in net fair value movements of assets and liabilities at fair value and the derivatives matched against them, plus the impact of hedge ineffectiveness.
- **Other operating income** decreased by \$348 million or 15.3% to \$1,925 million. Excluding the impact of the disposed entities from the September 2006 half, other operating income decreased by \$102 million or 5.0% primarily reflecting:
  - decreases in: *Profit on sale of property, plant and equipment and other assets* of \$26 million and *Investment management fees* of \$25 million and increased losses on *Revaluation of exchangeable capital units* of \$107 million; offset by
  - an increase in *Fees and commissions* of \$88 million.
- **Operating expenses** decreased by \$52 million or 1.4% to \$3,643 million. Including the ongoing costs of the Group's defined benefit pension plans in the September 2006 half (refer to note 3) operating expenses decreased by \$66 million or 1.8%. Excluding the impact of disposed operations from the September 2006 half, operating expenses were held broadly flat, decreasing by \$18 million or 0.5%. This is driven by:
  - decreases in: *Other general expenses* of \$58 million, *Professional fees* of \$44 million, and *Fees and commissions expense* of \$10 million due to cost control and efficiency initiatives;
  - decreased *Depreciation on leased vehicle assets* of \$33 million due to cessation of depreciation on assets classified as held for sale; offset by
  - an increase in *Personnel expenses* of \$165 million (8.5% growth), driven by EBA increases, an increase in the number of staff and higher performance based remuneration.
- **Charge to provide for doubtful debts** increased by \$54 million or 16.1% to \$390 million. The increase was primarily due to deterioration identified in specific consumer segments in Australia, volume growth and a reduction in the level of write backs.

### Financial performance movement on March 2006 half

Net profit attributable to members of the Company of \$2,136 million for the half year ended 31 March 2007, increased by \$142 million or 7.1% compared with the half year ended 31 March 2006.

The March 2006 half year result included one off income of \$270 million after tax in respect of past service revenue arising out of reform made to the UK defined benefit pension fund, offset by an on-going expense of the Group's UK defined benefit plans of \$38 million after tax.

Excluding these items net profit for the half year ended 31 March 2007 increased \$374 million or 21.2% compared with the half year ended 31 March 2006.

The above performance included:



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- **Net interest income** increased by \$591 million or 14.1%. This reflects lending and deposit growth and the maintenance of the overall Group net interest margin, which increased by 2 basis points to 2.33%.
- **Net life insurance income** increased by \$226 million or 25.9% reflecting strong equity market conditions globally, particularly Australian equity markets.
- **Gains less losses on financial instruments at fair value** increased by \$54 million or 26.6% mainly due to higher net fair value movements of assets and liabilities at fair value and the derivatives matched against them, plus the increased hedge ineffectiveness of \$161 million, offset by reduced trading income from securities and derivatives of \$114 million.
- **Other operating income** decreased by \$221 million or 10.3% to \$1,925 million. Excluding the impact of the disposed entities from the March 2006 half, other operating income increased by \$158 million or 8.9% primarily reflecting:
  - increases in: *Investment management fees* of \$55 million from wealth management activities and *Loan fees from banking* of \$41 million, and reduced losses on *Revaluation of exchangeable capital units* of \$77 million; offset by
  - a decrease in and *Fees and commissions* of \$10 million.

- **Operating expenses** decreased by \$241 million or 6.2% to \$3,643 million. Including the ongoing costs of the Group's defined benefit plans of \$54 million (refer to note 3), operating expenses fell \$295 million or 7.5%. Excluding the impact of disposed operations, operating expenses increased \$4 million or 0.1% reflecting:
  - increased *Personnel expenses* of \$157 million (8.0% growth) as a result of increases in performance based remuneration and EBA related increases; offset by
  - decreases in: *Charge to provide for operational risk event losses* of \$71 million, *Other general expenses* of \$34 million and *Depreciation on leased vehicle assets* of \$34 million.
- **Charge to provide for doubtful debts** increased by \$120 million or 44.4% to \$390 million. The increase was primarily due to the deterioration identified in specific consumer segments in Australia and the United Kingdom from the March 2006 half, and a return to normal provisioning levels.

### Average Interest Earning Assets

#### Volumes by Division

| Average interest-earning assets including disposed operations | Half year to   |                |                | Fav/ (Unfav) Change on Sep 06 |                        |
|---|----------------|----------------|----------------|-------------------------------|------------------------|
|   | Mar 07<br>\$m  | Sep 06<br>\$m  | Mar 06<br>\$m  | %                             | Ex FX % <sup>(1)</sup> |
| Australian Banking  | 222,826        | 209,078        | 194,533        | 6.6                           | 6.6                    |
| UK Region   | 63,283         | 55,260         | 48,312         | 14.5                          | 10.9                   |
| New Zealand Region  | 34,032         | 31,893         | 31,525         | 6.7                           | 6.1                    |
| nabCapital  | 145,348        | 140,707        | 135,613        | 3.3                           | 2.5                    |
| Other (2)   | (53,268)       | (49,676)       | (45,863)       | (7.2)                         | (3.5)                  |
| <b>Group average interest-earning assets</b>                  | <b>412,221</b> | <b>387,262</b> | <b>364,120</b> | <b>6.4</b>                    | <b>6.1</b>             |

(1) Change expressed at constant foreign exchange rates.

(2) Other includes the Wealth Management and Asia regional operations, Group Funding, Corporate Centre and Inter-divisional eliminations.

Average interest-earning assets increased \$24,959 million, or 6.4% on the September 2006 half year. This was driven primarily by a \$22,741 million increase in loans and advances and \$4,480 million in bill acceptances.

Adjusting for disposed operations, average interest-earning assets increased \$25,141 million, or 6.5% on the September 2006 half year. Key factors contributing to this outcome were:

- Australian Banking average business lending increased 10.7% on the September 2006 half year, whilst growth in mortgage volumes slowed to 3.1%, particularly in the broker channel;
- Average housing loans in UK Region increased 9.3% at constant exchange rates on the September 2006 half year, largely driven by the growing momentum of the Financial Solutions Centres and the continued growth of the Third Party Distribution channel. Average business lending volumes grew 12.6% at constant exchange rates, whilst credit cards and personal loans declined 1.3% over the half;
- In New Zealand's intensely competitive market, average mortgage and business lending increased by 6.0% and 6.2% respectively, at constant exchange rates on the September 2006 half year; and
- nabCapital's average core lending (which includes loans at amortised cost and fair value) increased 4.2% on the September 2006 half year due to the growth in origination activity in higher yielding businesses.

Bill acceptances increased \$4,480 million, or 11.2% as business customers continued to favour this product due to favourable pricing and flexibility.

**Net Interest Margin**

Group net interest margin increased 2 basis points to 2.33% on both the September 2006 and March 2006 half years.

Excluding disposed operations in previous periods, Group net interest margin remains flat on the both the September 2006 and March 2006 half years.

Segment net interest margin movements on the September 2006 half year, on an ongoing basis are summarised as follows:

- Australian Banking margin increased by 2 basis points, with higher deposit margins due to pricing, offset by lending margin contraction and portfolio mix impacts (mainly deposits);

6

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- UK Region margin declined by 25 basis points and reflects the planned shift from higher margin credit card and personal lending to lower margin products;
- NZ Region margin remained steady over the half. The benefit of the recent 25 basis points rise in the Official Cash Rate on deposit margins has been offset by lower lending product margins and an increased reliance on wholesale funding;
- nabCapital's margin increased by 3 basis points due to increased lending to higher yielding businesses and was partly offset by lower income in Markets as a result of the Group's reduced level of short term funding requirements; and
- Group Funding's net interest income has remained flat compared to the September 2006 half, with increased capital returns offset by increased capital benefit distributed to regions.

As a result, on a weighted basis, the key contributors to the Group's 2 basis point net interest margin increase were Australian and New Zealand Regions due to strong volume growth at steady margins in the March 2007 half year and the sale of Custom Fleet in the September 2006 half year, offsetting the managed reduction of UK Region margins.

### **Asset Quality**

#### **Summary**

- Sound lending growth continues, broadly in line with system growth over the period.
- Underwriting standards have been maintained with themed credit portfolio reviews & portfolio stress testing being undertaken in each region on an ongoing basis.
- Globally, softer economic conditions that emerged in the September 2006 half are continuing.
- Increased delinquencies in the Australian region in home loans and personal credit continue to be actively managed. UK region personal credit delinquencies have stabilised in the face of industry wide bankruptcies during the period.
- The level of business lending specific provision charge, while increasing continues to remain at cyclically low levels with no new nabCapital specific provisions charges in the March 2007 half.
- Bad and Doubtful Debt charge has increased by 16.1% on the September 2006 half. This is the result of softening economic conditions and a reduction in the level of write backs in the current half. The total charge is within expectations for this point in the credit cycle.
- The Australian agribusiness portfolio remains robust despite the continuing drought. The sector represents a small proportion (3.3%) of gross loans & acceptances and is generally well secured.

#### **Growth and Asset composition**

The volume of gross loans and acceptances for the Group grew by 5.7% in the March 2007 half to \$366,502 million (13.7% year on year). Sound growth was recorded in all regions.

Growth in the Australian region is reflective of initiatives undertaken during the financial year ended 30 September 2006 in Business & Private banking. Market share leadership in the business segment is being maintained (Source: RBA Financial Aggregates/NAB data as at March 2007). Growth in Australian region housing loans has lagged system, the result of a slowing broker channel and subdued growth in NSW.

Growth in UK region business lending, in local currency terms, was 1.3 times business credit system growth over the past 12 months. The integrated Financial Services distribution strategy continues to produce strong volume growth, particularly in the business credit segments.

Growth in the New Zealand region was predominantly in housing and agribusiness sectors, with business growth showing signs of a recovery late in 2006.

7

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Against the background of this growth, softening economic conditions have seen an increase in counterparties requiring specialised review. A comprehensive portfolio review undertaken during the March 2007 half confirmed that acceptable file management and early detection of troubled loans continues to occur, with no systemic issues evident at this time.

The Group lending portfolio composition for the March 2007 half remained in line with the September 2006 financial year end position.

**Trends in the ratings of non-retail exposures and security**

As foreshadowed in the September 2006 profit announcement released to the Australian Securities Exchange on 3 November 2006, the Bank has commenced measuring its loan portfolio based upon Expected Loss methodology, as part of enhancements relating to the implementation of the Basel II Capital Accord. This methodology takes into account not only the probability of default, but also exposure at default and loss given default. To support this approach, new models for customer risk score (probability of default) and security (loss given default) were launched in the Australian region during the 3 months to 31 December 2006. Each model provides increased granularity with the customer risk score moving from 16 to 25 grades and security from 4 to 10 grades. The models will be progressively implemented in the other business segments during 2007.

8

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Based upon Expected Loss methodology, the volume of non-retail investment grade equivalent (AAA to BBB-) exposures in the Australian region is 66.6%. This is in line with pre-release model testing and analysis and management expectations.

The volume of non-retail investment grade equivalent (AAA to BBB-) exposures in the UK, New Zealand and nabCapital regions collectively declined by 2.2% to 78.8%, largely within nabCapital. This reduction is in line with nabCapital's business strategy of targeting higher yielding assets.

*The Group makes accounting adjustments to equate to the expected loss methodology in order to comply with accounting standards.*

*The Group considers a loan to be well secured where bank security is greater than 100% of the exposure.*

The proportion of non-retail portfolio well-secured facilities during the March 2007 half decreased by 1.2% to 49.0%. The majority of this reduction occurred in the Australian region business lending portfolio and is in accordance with the Australian region's credit setting strategy. The portfolio structure continues to be closely monitored with some increases in facilities warranting specific review.

### **Non Impaired Assets 90 days past due**

Non impaired 90 days past due facilities consist of well-secured assets that are more than 90 days past due and portfolio-managed facilities that are not well secured and between 90 and 180 days past due.



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The proportion of 90 days past due loans to gross loans and acceptances in the March 2007 half deteriorated by 2 basis points to 0.24% when compared to the September 2006 half, in part driven by seasonal factors and softening economic conditions in NSW. The result is a 6 basis point improvement to the March 2006 half. The volume of 90 days past due loans rose by \$101 million to \$865 million in the March 2007 half (\$963 million in the March 2006 half).

### **Impaired Assets**

Impaired assets consist of retail loans (excluding credit card loans and portfolio managed facilities) which are contractually past due 90 days with security insufficient to cover principal and arrears of interest revenue; non retail loans which are contractually past due and there is sufficient doubt about the ultimate collectability of principal and interest; and impaired off-balance sheet credit exposures where current

circumstances indicate that losses may be incurred. Unsecured portfolio managed facilities when they become 180 days past due, and loans where some concerns exist as to the ongoing ability of the borrowers to comply with the present loan repayment terms, are classified as impaired assets.

The ratio of gross impaired assets to gross loans and acceptances remained relatively stable, at 0.29% compared to 0.30% in the September 2006 half (0.31% in the March 2006 half).

Gross impaired assets increased \$14 million in the March 2007 half to \$1,071 million (\$984 million in the March 2006 half). Excluding the impact of the exit of one large nabCapital exposure, gross impaired assets increased by \$202 million during the March 2007 half year. The increases were in the Australian region (\$141 million, predominantly well secured), attributable to economic conditions being experienced in NSW; the UK region (\$42 million), the movement being in line with longer run average impaired asset ratios; and New Zealand region (\$24 million), with a single well secured exposure contributing to the majority of the increase. There were no new impaired assets added in nabCapital during the current half year.

The combined level of 90 days past due and impaired assets to gross loans and acceptances has remained stable over the March 2007 half at 0.53% (0.60% in the March 2006 half).

The ratio of 90+ day delinquencies (i.e. 90 days past due and impaired retail assets) to total retail lending increased to 0.72% in the March 2007 half from 0.62% in the September 2006 half (0.63% in the March 2006 half).

Home loan delinquencies together with unsecured personal credit delinquencies in the Australian region reflect continued softening economic conditions (particularly NSW), contributing to higher 90+ day delinquencies. This position is being actively managed through improved collections processes and comprehensive portfolio reviews that commenced in the latter half of the year to 30 September 2006.

Unsecured personal credit delinquencies in the UK region have stabilised in the face of high industry wide bankruptcies. This reflects enhancements to arrears management and changes to customer scorecards (scorecards are a decision model incorporating algorithms that calculates a customer risk score, the outcome of which is used in the credit assessment process).

The gross 12-month rolling write off rate for the Group's retail portfolio increased slightly (one basis point) to 0.32% compared to the year ended 30 September 2006. The write off rate for housing remains negligible.

10

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**Bad & Doubtful Debt Charge**

The total charge for bad and doubtful debts grew by \$54 million (16.1%) to \$390m when compared to the September 2006 half.

The majority of the total charge for the March 2007 half relates to the retail credit portfolios, which is consistent with the experience in the September 2006 half.

Growth in the charge is the result of softening economic conditions and a reduction in the level of write backs in the March 2007 half. The total charge is within expectations for this point in the credit cycle.

Consistent with the year to 30 September 2006, the charge for the Group remains at historically low levels.

The increase in the specific provision charge reflects lower write backs in the business portfolio and none in nabCapital.

The increase in the collective provision charge over the March 2007 half reflects strong business credit growth across the Group, together with deteriorating trends within the Australian retail banking segment. New Zealand region charge levels are relatively flat on the September 2006 half.

UK region charge levels have improved with lower collective provisions in the personal loan and cards portfolios offsetting growth in the collective provision charge relating to the increase in business lending volumes.

nabCapital collective provision charge growth of \$23 million mainly relates to increased exposures primarily in UK and Australia.



### **Net Write Offs**

The proportion of net write offs to gross loans and acceptances decreased by 1 basis point (\$51 million) over the March 2007 half to 0.08%. The levels of net write offs continue to be at acceptable levels for this point in the economic cycle.

The majority of the net write offs during the March 2007 half occurred in the Australian and the UK regions unsecured personal credit segment. Enhanced arrears management activities that commenced in the second half of the financial year ended 30 September 2006 continue to be reviewed and refined.

### **Provisioning coverage**

The Group's specific provision to gross impaired asset coverage for the March 2007 half improved 80 basis points to 18.2%. Total provision coverage of impaired assets also improved from 204.0% to 210.7%.

The movement of both ratios was influenced by the exit of a large exposure without specific provision in the March 2007 half, partly offset by the growth in impaired assets.

The majority of growth in impaired assets in the Australian region has been confined to NSW. Typically these assets have been well secured housing and business loans, with only small specific provisions recorded against them.

The UK region experienced small increases in impaired assets across a broad range of customers, similarly these assets typically are well secured and require only small specific provisions.

The Group's ratio of collective provisions to credit risk weighted assets is 0.63% and has remained stable in the March 2007 half (0.65% in the September 2006 half).

## **Taxation**

Total income tax expense for the March 2007 half of \$1,231 million, was \$438 million or 55.2% higher than the September 2006 half, however was \$110 million or 8.2% lower than the March 2006 half. This reflects movements in the taxation expense attributable to the statutory funds of the life insurance business.

The effective income tax rate excluding statutory funds attributable to the life insurance business for the March 2007 half of 29.9% compares to 28.7% for the September 2006 half and 31.2% for the March 2006 half.

There were no significant tax items during the 2006 year or during the current half that has affected the Group's effective income tax rate excluding statutory funds attributable to the life insurance business.

The higher income tax expense for the March 2007 half compared to the September 2006 half reflects higher operating profits before tax in all of the Group's business segments and increased tax expense attributable to the statutory funds of the life insurance business. The income tax expense arising in the statutory funds of the life insurance business for the current half amounted to \$387 million compared to an income tax benefit of \$102 million during the September 2006 half. This is mainly due to increased policyholder tax expense reflecting growth in policyholder investment earnings in the March 2007 half

12

compared to the September 2006 half. The quantum of income tax expense attributable to the statutory funds of the life insurance business is also impacted by Wealth Management products and activities, to which a wide range of tax rates are applied.

The lower income tax expense for the March 2007 half compared to the March 2006 half was also as a result of the significant variability that occurs in the policyholder tax expense that is included in the Group's total tax expense.

For details of the Group's contingent tax liabilities refer to note 14 of the Financial Report.

### **Balance Sheet**

Total assets at 31 March 2007 increased to \$508,835 million from \$484,785 million at 30 September 2006 and \$459,213 million at 31 March 2006. Excluding the impact of exchange rate movements, total assets grew \$27,861 million or 5.8% during the March 2007 half.

The increase in total assets during the half was mainly driven by the growth in loans and advances (including loans accounted for at fair value), customer acceptances and life insurance business investments.

Total liabilities at 31 March 2007 increased to \$479,268 million from \$456,813 million at 30 September 2006 and \$433,151 million at 31 March 2006. Excluding the impact of exchange rate movements, total liabilities grew \$25,228 million or 5.6% during the March 2007 half.

The increase in total liabilities during the March 2007 half was mainly driven by the growth in deposits and other borrowings (including deposits accounted for at fair value), liability on acceptances, life policy liabilities and bonds, notes and subordinated debt.

Total equity at 31 March 2007 increased to \$29,567 million from \$27,972 million at 30 September 2006 and \$26,062 million at 31 March 2006. The increase in total equity during the March 2007 half was primarily driven by the conversion of exchangeable capital units to ordinary shares amounting to \$1,331 million, partly offset by the share buy back of \$654 million, as well as an increase in retained profits amounting to \$798 million, reflecting the net profit for the period less dividends and distributions paid during the half.

Further discussion on the significant movements in categories of the balance sheet follows:

### ***Lending***



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|  | As at          |                |                | Fav/(Unfav)<br>Change on |             |
|--|----------------|----------------|----------------|--------------------------|-------------|
|  | 31 Mar 07      | 30 Sep 06      | 31 Mar 06      | Sep 06                   | Mar 06      |
|  | \$m            | \$m            | \$m            | Ex FX %                  | Ex FX %     |
| <b>Housing</b>                                       |                |                |                |                          |             |
| Australia  | 134,237        | 129,423        | 123,860        | 3.7                      | 8.4         |
| UK   | 24,785         | 23,976         | 20,891         | 6.5                      | 19.0        |
| New Zealand  | 19,273         | 17,818         | 16,431         | 6.9                      | 13.3        |
| Asia   | 665            | 545            | 502            | 31.7                     | 49.4        |
| <b>Total housing</b>                                 | <b>178,960</b> | <b>171,762</b> | <b>161,684</b> | <b>4.5</b>               | <b>10.4</b> |
| <b>Term lending (1)</b>                              | <b>95,077</b>  | <b>88,477</b>  | <b>80,663</b>  | <b>8.4</b>               | <b>17.6</b> |
| <b>Other lending (1)</b>                             | <b>46,513</b>  | <b>44,724</b>  | <b>42,805</b>  | <b>5.7</b>               | <b>9.3</b>  |
| <b>Bill acceptances</b>                              | <b>45,952</b>  | <b>41,726</b>  | <b>37,266</b>  | <b>10.1</b>              | <b>23.3</b> |
| <b>Total lending (gross loans &amp; acceptances)</b> | <b>366,502</b> | <b>346,689</b> | <b>322,418</b> | <b>6.3</b>               | <b>13.5</b> |

(1) Includes loans accounted for at fair value of \$17,832 million as at 31 March 2007, \$16,774 million as at 30 September 2006 and \$14,396 million as at 31 March 2006. On the balance sheet, these amounts are included within other financial assets at fair value.

Housing lending has increased by \$7,198 million or 4.5% (excluding foreign exchange movements) from the September 2006 half and by \$17,276 million or 10.4% (excluding foreign exchange movements) from the March 2006 half. This increase primarily reflects continued growth in residential mortgage lending across all business segments.

In Australia, housing lending increased by 3.7% from the September 2006 half and by 8.4% from the March 2006 half, reflecting the relative weakness of the New South Wales economy and a reduction in the amount of business through third party channels. The housing lending growth reflects both variable rate products (including 100% offset accounts) as well as fixed rate-lending products as borrowers lock in interest rates during a rising interest rate environment.

In the UK, housing lending increased by 6.5% (excluding foreign exchange movements) from the September 2006 half and by 19.0% (excluding foreign exchange movements) from the March 2006 half, reflecting continued growth and maturity across the Financial Solution Centres (with the opening, upgrading and relocation of more centres over the past 12 months), strong growth in the third party distribution channel and the branch network. The UK is continuing to successfully implement its strategy of increasing housing lending and other targeted volume growth expansion strategies, with significant growth in variable rate lending, particularly the highly promoted offset mortgages product offerings.

In New Zealand, housing lending increased by 6.9% (excluding foreign exchange movements) from the September 2006 half and by 13.3% (excluding foreign exchange movements) from the March 2006 half. Although operating in an intensively competitive New Zealand banking environment, lending volumes grew during the March 2007 half. This was driven by sound systems growth in fixed rate housing loans as borrowers lock in interest rates during a rising interest rate environment, and the continued success of Bank of New Zealand's targeted home loan strategy, and other pricing initiatives and promotional campaigns.

Term lending has increased by \$6,600 million or 8.4% (excluding foreign exchange movements) from the September 2006 half and by \$14,414 million or 17.6% (excluding foreign exchange movements) from the March 2006 half. Term lending volumes have grown in the Group's business segments during the year, reflecting a combination of continued strong economic conditions in all business segments, good lending growth in Australia, continued growth and maturity in the UK across the Financial Solution Centres and New Zealand's core strength in business banking.

Bill acceptances increased by \$4,226 million or 10.1% from the September 2006 half and by \$8,686 million or 23.3% from the March 2006 half year. Excluding acceptances repurchased by the Company, volumes have grown 11.1% over the half as bill acceptances continue to be a product favoured by business customers due to favourable pricing and flexibility.

***Marketable Debt Securities***

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Marketable debt securities (trading, available for sale and held to maturity investments) amounted to \$16,870 million at 31 March 2007 and have remained relatively consistent with the balances at 30 September 2006 and 31 March 2006, of \$16,621 million and \$16,225 million respectively.

*Life insurance business investments and life policy liabilities*

## Edgar Filing: NATIONAL AUSTRALIA BANK LTD - Form 6-K

Life insurance business investments increased by \$4,272 million or 7.8% during the March 2007 half to \$59,056 million from \$54,784 million at 30 September 2006 and by \$4,983 million or 9.2% from \$54,073 million at 31 March 2006. The continued increase during the March 2007 half in life insurance business investments primarily reflects continued strong equity market conditions in relevant markets, particularly Australian equity markets, as well as growth in funds under management.

The increase in life insurance business investments was largely offset by an increase in life policy liabilities as the movement in investment assets primarily reflects returns made on policyholder contributions to the investment linked businesses. As a result, life policy liabilities have increased by \$3,905 million or 8.4% to \$50,380 million from \$46,475 million at 30 September 2006 and by \$4,034 million or 8.7% from \$46,346 million at 31 March 2006.

### *Deposits and other borrowings*

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Total deposits and other borrowings (including deposits and other borrowings at fair value) increased by \$2,544 million or 2.1% (excluding foreign exchange movements) during the March 2007 half to \$235,443 million from \$232,899 million at 30 September 2006 and by \$19,137 million or 9.4% (excluding foreign exchange movements) from \$216,306 million at 31 March 2006.

Total deposits (including deposits at fair value) increased by \$5,998 million or 3.9% (excluding foreign exchange movements) during the March 2007 half to \$213,743 million from \$207,745 million at 30 September 2006 and by \$23,438 million or 12.6% (excluding foreign exchange movements) from \$190,305 million at 31 March 2006.

This continued increase reflects sound growth in retail deposit volumes (i.e. on-demand and short-term deposits) in all business segments, as well as term deposit growth in Australia, UK and New Zealand. In Australia, growth has resulted from the continued success of the Business Cash Maximiser and iSaver products that were introduced in late 2005. Growth in the UK region was primarily in retail and term deposits; this resulted from the continued expansion and maturity of the Financial Solutions Centres across South East England, and improved sales focus and pricing initiatives. The increase in on-demand and short-term deposits and term deposits has been partly offset by a decrease in certificates of deposits and

14

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borrowings (mainly in Australia), primarily reflecting the Group's strategy of reducing its reliance on wholesale borrowings and lengthening its debt maturity profile.

*Bonds, notes and subordinated debt*

## Edgar Filing: NATIONAL AUSTRALIA BANK LTD - Form 6-K

Bonds, notes and subordinated debt increased by \$5,732 million or 8.8% during the March 2007 half to \$70,738 million from \$65,006 million at 30 September 2006 and by \$15,016 or 26.9% from \$55,722 million at 31 March 2006. The continued increase during the year substantially reflects the issuance undertaken to fund asset growth and strengthen the balance sheet structure. This is achieved through utilising various debt issuance programs available to the Group.

Clydesdale Bank PLC and Bank of New Zealand have continued to issue debt under the Group's US\$75 billion global medium term program. Issuing by these entities in their own name, unguaranteed by National Australia Bank Limited, has continued to increase the Group's access to a diverse and liquid investor base within the global capital markets.

### Capital Position

Capital ratios and risk-weighted assets are set out below:

|                            | Target<br>Ratio (1)<br>% | As at<br>31 Mar 07<br>% | 30 Sep 06<br>% | 31 Mar 06<br>% |
|----------------------------|--------------------------|-------------------------|----------------|----------------|
| ACE ratio                  | 4.25 - 5.0               | 5.46                    | 5.35           | 5.77           |
| Tier 1 ratio               | 6.25 - 7.0               | 7.33                    | 7.35           | 8.05           |
| <b>Total capital ratio</b> | <b>10.0 -10.5</b>        | <b>10.51</b>            | <b>10.81</b>   | <b>10.73</b>   |

|                                     | As at<br>31 Mar 07<br>\$m | 30 Sep 06<br>\$m | 31 Mar 06<br>\$m |
|-------------------------------------|---------------------------|------------------|------------------|
| Risk-weighted assets credit risk    | 327,027                   | 304,771          | 288,350          |
| Risk-weighted assets market risk(2) | 3,430                     | 13,552           | 13,474           |
| <b>Total risk-weighted assets</b>   | <b>330,457</b>            | <b>318,323</b>   | <b>301,824</b>   |

(1) The target ACE and Tier 1 capital ratios were revised during the second half of 2006. The previous targets were ACE of 4.75% to 5.25% and Tier 1 of 7.0% to 7.5%.

(2) APRA re-accredited the Group's internal method to calculate the market risk component of risk-weighted assets during the March 2007 half.





### **Capital movements during the period**

The Group's ACE and Tier 1 ratios remain above the top end of the target ranges. The marginal decrease in the Tier 1 ratio reflected the growth in credit risk weighted assets and the impact of the on-market share buyback, offset by exchangeable capital unit (EXCAP) conversions and the return to the internal method to calculate the market risk component of risk-weighted assets. The increase in the ACE ratio reflects lower total capital deductions which do not impact Tier 1 capital. The total capital ratio was supported by subordinated debt issuance of approximately \$0.5 billion by Clydesdale Bank PLC during the March 2007 half.

During the March 2007 half year the Group purchased \$164 million shares on-market to neutralise the capital impact of shares issued under the dividend reinvestment plan and various employee share plans. It is intended to repeat this capital neutralisation strategy in the September 2007 half.

In addition, the Group successfully completed a \$500 million on-market share buy-back during the March 2007 half and extended the buy-back by \$700 million. Overall, 16.3 million shares were bought back by 31 March 2007 at an average price of \$40.18, resulting in a reduction in ordinary equity of \$654 million. The remaining \$546 million is expected to be bought back in the September 2007 half.

During the March 2007 half, APRA closed the remaining remedial actions associated with the foreign exchange options trading issue. Therefore, APRA approved the return to the use of the internal method to calculate the market risk component of risk-weighted assets from 1 January 2007.

The conversion of ExCaps into ordinary shares during the March 2007 half, increased the ACE and Tier 1 ratios by \$658 million. This brought the total ExCaps conversions at 31 March 2007 to \$1,255 million.

### **Other Matters**

#### **Change to credit rating**

During the March 2007 half the Group's long term credit rating was raised by Standard & Poor's to AA from AA- with short-term ratings affirmed at A-1+.

#### **Statement of position regarding Office of Fair Trading (OFT) investigation**

In the United Kingdom the OFT intends to conduct an enquiry into the pricing of current accounts. The timescales for this investigation are currently uncertain and there is a possibility that it may result in wider consumer claims being received by the United Kingdom banking industry as a whole.

#### **New York Stock Exchange delisting and US Securities and Exchange Commission deregistration**

On 10 May 2007, the Group notified the New York Stock Exchange (NYSE) of its intention to withdraw the listing of its American Depositary Shares, evidenced by American Depositary Receipts, and the underlying ordinary shares from the NYSE.

This is another step in the Group's simplification programme and continues the Group's review of foreign listings and follows the delisting from the London Stock Exchange and Tokyo Stock Exchange during the 2006 calendar year, as well as reducing administrative burdens and costs.

On 5 April 2007, the US Securities and Exchange Commission (SEC) published final rules that will make it easier for foreign companies, such as the National, to terminate their SEC registration. These rules will become effective on 4 June 2007. The Group proposes to deregister from the SEC once those rules become effective.

#### **Conversion of Exchangeable Capital Units**

Following the 10-year anniversary of the issue of the ExCaps, the Group announced a final redemption date of 26 March 2007. ExCaps converted by unitholders have been or will be redeemed through the issue of ordinary shares throughout the 10-year period. Any unconverted units were redeemed with cash by the Group at a rate of US\$25.4648, being capital of US\$25 plus interest.



**Australian Stock Exchange Corporate Governance Council Principles of Good Corporate Governance and Best Practice Recommendations**

Consistent with recommendations 4.1 and 7.2 of the ASX Principles of Good Corporate Governance and Best Practice Recommendations, the Group Chief Executive Officer and the Group Chief Financial Officer, have provided the Board with a written statement that the accompanying Financial Report for the period ended 31 March 2007 represents a true and fair view, in all material respects, of the Company's financial condition and operational results as at 31 March 2007 and its financial performance for the half year ended 31 March 2007. The statement also confirms that the Financial Report has been prepared in accordance with relevant accounting standards and the Corporations Act 2001 (Cth), and is founded on a sound system of risk management and internal compliance and control which implements the policies adopted by the Board, and that the Company's risk management and internal compliance and control system is operating efficiently and effectively in all material respects.

***Auditor's independence declaration***

A copy of the auditor's independence declaration as required by section 307C of the *Corporations Act 2001 (Cth)* is set out on the following page and forms part of this report.

***Directors' signatures***

Signed in accordance with a resolution of the directors:

**Michael A Chaney**

Chairman

10 May 2007

**John M Stewart**

Group Chief Executive Officer

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8 Exhibition Street  
Melbourne VIC 3000  
Australia

•Tel 61 3 9288 8000  
Fax 61 3 8650 7777

GPO Box 67  
Melbourne VIC 3001

**Auditor s Independence Declaration to the Directors of National Australia Bank Limited**

In relation to our review of the half year financial report of National Australia Bank Limited for the half year ended 31 March 2007, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the Corporations Act 2001 or any applicable code of professional conduct.

Ernst & Young

SJ Aldersley

Partner

Melbourne

10 May 2007

Liability limited by a scheme approved under  
Professional Standards Legislation.

18

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## CONSOLIDATED INCOME STATEMENT

|  | Note | Half Year to<br>Mar 07<br>\$m | Sep 06<br>\$m | Mar 06<br>\$m |
|--|------|-------------------------------|---------------|---------------|
| Interest income  |      | 14,590                        | 13,362        | 12,191        |
| Interest expense   |      | (9,807 )                      | (8,868 )      | (7,999 )      |
| Net interest income  |      | 4,783                         | 4,494         | 4,192         |
| Premium and related revenue  |      | 383                           | 427           | 460           |
| Investment revenue   |      | 4,883                         | 1,399         | 4,976         |
| Claims expense   |      | (234 )                        | (303 )        | (262 )        |
| Change in policy liabilities   |      | (3,530 )                      | (565 )        | (3,891 )      |
| Policy acquisition and maintenance expense                             |      | (392 )                        | (401 )        | (390 )        |
| Investment management expense  |      | (10 )                         | (14 )         | (19 )         |
| Net life insurance income  |      | 1,100                         | 543           | 874           |
| Gains less losses on financial instruments at fair value               | 3    | 257                           | 268           | 203           |
| Other operating income   | 3    | 1,925                         | 2,273         | 2,146         |
| Net profit from the sale of controlled entities                        |      |                               | 196           |               |
| Significant revenue  |      |                               |               |               |
| Pensions revenue/(expenses)  | 3    |                               | (14 )         | 333           |
| Net profit from the sale of National Europe Holdings (Ireland) Limited |      |                               | 15            |               |
| Total other income   |      | 2,182                         | 2,738         | 2,682         |
| Personnel expenses   | 4    | (2,115 )                      | (1,949 )      | (1,920 )      |
| Occupancy-related expenses   | 4    | (253 )                        | (261 )        | (262 )        |
| General expenses   | 4    | (1,275 )                      | (1,485 )      | (1,702 )      |
| Charge to provide for doubtful debts                                   | 9    | (390 )                        | (336 )        | (270 )        |
| Net loss from the sale of controlled entities                          |      |                               | (63 )         |               |
| Total operating expenses   |      | (4,033 )                      | (4,094 )      | (4,154 )      |
| Profit before income tax expense                                       |      | 4,032                         | 3,681         | 3,594         |
| Income tax expense   | 5    | (1,231 )                      | (793 )        | (1,341 )      |
| <b>Net profit</b>  |      | <b>2,801</b>                  | <b>2,888</b>  | <b>2,253</b>  |
| Net profit attributable to minority interest                           |      | (665 )                        | (490 )        | (259 )        |
| <b>Net profit attributable to members of the Company</b>               |      | <b>2,136</b>                  | <b>2,398</b>  | <b>1,994</b>  |
|  |      | cents                         | cents         | cents         |
| Basic earnings per share (cents)                                       |      | 125.2                         | 143.5         | 118.8         |
| Diluted earnings per share (cents)                                     |      | 124.6                         | 140.4         | 118.4         |

## CONSOLIDATED BALANCE SHEET

|   | Note | As at<br>31 Mar 07<br>\$m | 30 Sep 06<br>\$m | 31 Mar 06<br>\$m |
|---|------|---------------------------|------------------|------------------|
| <b>Assets</b>                                   |      |                           |                  |                  |
| Cash and liquid assets                          |      | 13,761                    | 12,768           | 10,903           |
| Due from other banks                            |      | 20,608                    | 24,372           | 21,880           |
| Trading derivatives                             |      | 15,615                    | 13,384           | 16,188           |
| Trading securities                              |      | 12,826                    | 13,740           | 11,440           |
| Investments - available for sale                |      | 2,134                     | 1,493            | 3,080            |
| Investments - held to maturity                  |      | 1,910                     | 1,388            | 1,705            |
| Investments relating to life insurance business |      | 59,056                    | 54,784           | 54,073           |
| Other financial assets at fair value            |      | 23,103                    | 22,123           | 19,387           |
| Hedging derivatives                             |      | 728                       | 480              | 166              |
| Loans and advances                              | 8    | 298,226                   | 283,777          | 266,442          |
| Due from customers on acceptances               | 8    | 45,952                    | 41,726           | 37,266           |
| Property, plant and equipment                   |      | 1,888                     | 1,877            | 3,794            |
| Investments in joint venture entities           |      |                           |                  | 15               |
| Goodwill and other intangible assets            |      | 5,268                     | 5,203            | 5,429            |
| Deferred tax assets                             |      | 1,433                     | 1,631            | 1,667            |
| Other assets                                    |      | 6,327                     | 6,039            | 5,778            |
| <b>Total assets</b>                             |      | <b>508,835</b>            | <b>484,785</b>   | <b>459,213</b>   |
| <b>Liabilities</b>                              |      |                           |                  |                  |
| Due to other banks                              |      | 38,262                    | 37,489           | 38,964           |
| Trading derivatives                             |      | 15,125                    | 12,008           | 14,246           |
| Other financial liabilities at fair value       |      | 21,566                    | 17,680           | 16,891           |
| Hedging derivatives                             |      | 468                       | 333              | 587              |
| Deposits and other borrowings                   | 11   | 222,456                   | 222,277          | 206,607          |
| Liability on acceptances                        |      | 35,678                    | 32,114           | 31,794           |
| Life policy liabilities                         |      | 50,380                    | 46,475           | 46,346           |
| Current tax liabilities                         |      | 572                       | 532              | 209              |
| Provisions                                      |      | 1,291                     | 1,618            | 1,612            |
| Bonds, notes and subordinated debt              |      | 70,738                    | 65,006           | 55,722           |
| Other debt issues                               |      | 971                       | 2,274            | 1,681            |
| Defined benefit pension scheme liabilities      |      | 39                        | 313              | 571              |
| Managed fund units on issue                     |      | 7,875                     | 7,249            | 6,111            |
| Deferred tax liabilities                        |      | 1,701                     | 1,490            | 1,574            |
| Other liabilities                               |      | 12,146                    | 9,955            | 10,236           |
| <b>Total liabilities</b>                        |      | <b>479,268</b>            | <b>456,813</b>   | <b>433,151</b>   |
| <b>Net assets</b>                               |      | <b>29,567</b>             | <b>27,972</b>    | <b>26,062</b>    |
| <b>Equity</b>                                   |      |                           |                  |                  |
| Contributed equity                              | 12   | 12,916                    | 12,279           | 11,897           |
| Reserves  | 12   | 1,061                     | 1,064            | 714              |
| Retained profits                                | 12   | 15,259                    | 14,461           | 13,451           |
| <b>Total equity (parent entity interest)</b>    |      | <b>29,236</b>             | <b>27,804</b>    | <b>26,062</b>    |
| Minority interest in controlled entities        |      | 331                       | 168              |                  |
| <b>Total equity</b>                             |      | <b>29,567</b>             | <b>27,972</b>    | <b>26,062</b>    |

## CONSOLIDATED RECOGNISED INCOME AND EXPENSE STATEMENT

|   | Note | Half Year to<br>31 Mar 07<br>\$m | 30 Sep 06<br>\$m | 31 Mar 06<br>\$m |
|---|------|----------------------------------|------------------|------------------|
| Actuarial gains and losses from defined benefit pension plans             | 12   | 271                              | 151              | 56               |
| Cash flow hedges  |      |                                  |                  |                  |
| Gains/(losses) taken to equity  | 12   | 62                               | 62               | 15               |
| Transferred to income statement   | 12   | 5                                | 25               | (23 )            |
| Revaluation of land and buildings   | 12   |                                  | 11               |                  |
| Exchange differences on translation of foreign operations                 | 12   | (258 )                           | 67               | 290              |
| Income tax on items taken directly to or transferred directly from equity |      | (109 )                           | (73 )            | 1                |
| <b>Net income recognised directly in equity</b>                           |      | <b>(29 )</b>                     | <b>243</b>       | <b>339</b>       |
| Net profit  |      | <b>2,801</b>                     | <b>2,888</b>     | <b>2,253</b>     |
| <b>Total net income recognised</b>  |      | <b>2,772</b>                     | <b>3,131</b>     | <b>2,592</b>     |
| Attributable to:  |      |                                  |                  |                  |
| Members of the parent   |      | <b>2,107</b>                     | 2,641            | 2,333            |
| Minority interest   |      | <b>665</b>                       | 490              | 259              |
| <b>Total net income recognised</b>  |      | <b>2,772</b>                     | <b>3,131</b>     | <b>2,592</b>     |
| <b>Effect of change in accounting policy (1)</b>                          |      |                                  |                  |                  |
| Net decrease in retained profits  |      |                                  |                  | (893 )           |
| Net decrease in reserves  |      |                                  |                  | (420 )           |
| <b>Effect of change in accounting policy</b>                              |      |                                  |                  | <b>(1,313 )</b>  |

(1) This represents the impact of the initial adoption of AASB 132 *Financial Instruments: Disclosure and Presentation*, AASB 139 *Financial Instruments: Recognition and Measurement* and AASB 4 *Insurance Contracts* at 1 October 2005.

## CONSOLIDATED CASH FLOW STATEMENT

| For the half year ended  | Note         | Mar 07<br>\$m   | Sep 06<br>\$m   | Mar 06<br>\$m   |
|--|--------------|-----------------|-----------------|-----------------|
| <b>Cash flows from operating activities</b>  |              |                 |                 |                 |
| Interest received  |              | 14,713          | 13,016          | 11,485          |
| Interest paid  |              | (9,752 )        | (7,939 )        | (7,293 )        |
| Dividends received   |              | 6               | 16              |                 |
| Life insurance   |              |                 |                 |                 |
| Premiums received  |              | 3,875           | 4,075           | 3,794           |
| Investment and other revenue received  |              | 2,015           | 1,101           | 747             |
| Policy payments  |              | (3,325 )        | (3,792 )        | (3,516 )        |
| Fees and commissions paid  |              | (216 )          | (206 )          | (190 )          |
| Net trading revenue received/(paid)  |              | (1,020 )        | (355 )          | 2,100           |
| Other operating income received  |              | 2,421           | 3,340           | 2,200           |
| Cash payments to employees and suppliers   |              |                 |                 |                 |
| Personnel expenses paid  |              | (2,106 )        | (1,846 )        | (1,970 )        |
| Other operating expenses paid  |              | (1,865 )        | (2,315 )        | (1,820 )        |
| Goods and services tax paid  |              | 30              | (76 )           | (25 )           |
| Cash payments for income taxes   |              | (542 )          | (1,114 )        | (826 )          |
| <b>Cash flows from operating activities before changes in operating assets and liabilities</b>   |              | <b>4,234</b>    | <b>3,905</b>    | <b>4,686</b>    |
| <b>Changes in operating assets and liabilities arising from cash flow movements</b>  |              |                 |                 |                 |
| Net placement of deposits with and withdrawal of deposits from supervisory central banks that are not part of cash equivalents               |              | 33              | (60 )           | 59              |
| Net payments for and receipts from transactions in acceptances   |              | (663 )          | (4,140 )        | 869             |
| Net funds advanced to and receipts from customers for loans and advances   |              | (16,413 )       | (16,779 )       | (13,358 )       |
| Net acceptance from and repayment of deposits and other borrowings   |              | 2,665           | 14,769          | (140 )          |
| Net movement in life insurance business investments  |              | (4,272 )        | (1,481 )        | (10 )           |
| Net movement in other life insurance assets and liabilities  |              | (538 )          | 204             | (610 )          |
| Net payments for and receipts from transactions in treasury bills and other eligible bills held for trading and not part of cash equivalents |              | 161             | (223 )          |                 |
| Net payments for and receipts from transactions in trading securities  |              | 1,053           | (2,507 )        | (1,296 )        |
| Net payments for and receipts from trading derivatives   |              | 2,194           | 1,171           | (2,678 )        |
| Net funds advanced to and receipts from other financial assets at fair value   |              | (1,411 )        | (2,500 )        | (138 )          |
| Net funds advanced to and receipts from other financial liabilities at fair value  |              | 4,039           | 3,037           | 3,892           |
| Net decrease/(increase) in other assets  |              | 924             | 867             | (420 )          |
| Net (decrease)/increase in other liabilities   |              | 2,091           | (209 )          | 2,849           |
| <b>Net cash provided by/(used in) operating activities</b>   | <b>13(a)</b> | <b>(5,903 )</b> | <b>(3,946 )</b> | <b>(6,295 )</b> |



| For the half year ended   | Note         | Mar 07<br>\$m   | Sep 06<br>\$m | Mar 06<br>\$m |
|---|--------------|-----------------|---------------|---------------|
| <b>Cash flows from investing activities</b>                                       |              |                 |               |               |
| Movement in investments - available for sale                                      |              |                 |               |               |
| Purchases   |              | (9,733 )        | (8,985 )      | (9,719 )      |
| Proceeds from disposal  |              | 22              | 245           | 1,109         |
| Proceeds on maturity  |              | 9,323           | 10,287        | 9,590         |
| Movement in investments - held to maturity  |              |                 |               |               |
| Purchases   |              | (8,651 )        | (13,809 )     | (3,047 )      |
| Proceeds on maturity and disposal   |              | 8,214           | 13,092        | 4,626         |
| Proceeds from sale of controlled entities, net of cash disposed and costs to sell | 13(e)        |                 | 1,018         | 2             |
| Purchase of property, plant, equipment and software                               |              | (333 )          | (547 )        | (753 )        |
| Proceeds from sale of property, plant, equipment and software, net of costs       |              | 46              | 398           | 357           |
| <b>Net cash used in investing activities</b>                                      |              | <b>(1,112 )</b> | 1,699         | 2,165         |
| <b>Cash flows from financing activities</b>                                       |              |                 |               |               |
| Repayments of bonds, notes and subordinated debt                                  |              |                 |               |               |
|   |              | (8,118 )        | (6,479 )      | (1,858 )      |
| Proceeds from issue of bonds, notes and subordinated debt, net of costs           |              | 13,915          | 13,953        | 14,575        |
| Proceeds from issue of ordinary shares, net of costs                              |              | 30              | 17            | 25            |
| Net proceeds from issue of National Capital Instruments, net of costs             |              |                 | 1,076         |               |
| Payments for buy back of ordinary shares  |              | (654 )          |               |               |
| Dividends and distributions paid  |              | (1,431 )        | (1,153 )      | (1,402 )      |
| <b>Net cash provided by financing activities</b>                                  |              | <b>3,742</b>    | 7,414         | 11,340        |
| Net increase/(decrease) in cash and cash equivalents                              |              | (3,273 )        | 5,167         | 7,210         |
| Cash and cash equivalents at beginning of period                                  |              | (306 )          | (5,594 )      | (12,459 )     |
| Effects of exchange rate changes on balance of cash held in foreign currencies    |              | 261             | 121           | (345 )        |
| <b>Cash and cash equivalents at end of period</b>                                 | <b>13(b)</b> | <b>(3,318 )</b> | (306 )        | (5,594 )      |

## 1. PRINCIPAL ACCOUNTING POLICIES

This report is a general purpose financial report for the interim half year reporting period ended 31 March 2007 which has been prepared in accordance with the ASX listing rules, the *Corporations Act 2001 (Cth)* and AASB 134, *Interim Financial Reporting*.

This interim financial report does not contain all disclosures of the type normally found within a full annual financial report and therefore cannot be expected to provide as full an understanding of the financial position and financial performance of the Group as that given by the annual financial report. As a result, this report should be read in conjunction with the annual financial report for the year ended 30 September 2006.

This interim financial report complies with current Australian Accounting Standards, which consist of Australian equivalents to International Financial Reporting Standards (AIFRS) as it relates to interim financial reports. It has been prepared on a basis of accounting policies consistent with those applied in the 30 September 2006 annual financial report.

The preparation of financial statements in conformity with AIFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosed amount of contingent liabilities. Assumptions made at each balance sheet date are based on best estimates at that date. Although the Group has internal control systems in place to ensure that such estimates are reliably measured, actual amounts may differ from those estimated. It is not anticipated that such differences would be material.

The financial statements have been prepared under the historical cost convention, as modified by the application of fair value measurements required by the relevant accounting standards.

### **Currency of presentation**

All amounts are expressed in Australian dollars unless otherwise stated.

24

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## 2. SEGMENT INFORMATION

For the purposes of segment information, a business/primary operating segment is defined as a component of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker, or decision making group, in assessing performance. The Group results are based on the business segments as reviewed separately by the chief operating decision maker, the Group Chief Executive Officer, as well as other members of senior management.

The Group's business is organised into four operating segments, which are managed along regional lines: Australia Region, United Kingdom Region and New Zealand Region, which include banking and wealth management products; as well as nabCapital (which is managed globally). nabCapital is a global division with its key lines of business comprising Institutional Banking, Corporate Finance, Global Markets and Structuring and Investments. The Group's Other business segment includes Corporate Centre, Group Funding, and other unallocated items which are not considered to be separate reportable operating segments.

Revenues, expenses and tax directly associated with each business segment are included in determining their result. Transactions between business segments are based on agreed recharges between segments operating within the same country and are at arm's length between segments operating in different countries.

### Business Segments

|  | Australia<br>Region<br>\$m | UK<br>Region<br>\$m | NZ<br>Region<br>\$m | nabCapital<br>\$m | Other<br>\$m | Inter-<br>segment<br>eliminations<br>\$m | Total<br>Group<br>\$m |
|--|----------------------------|---------------------|---------------------|-------------------|--------------|--|-----------------------|
| <b>Half year ended 31 March 2007</b>     |                            |                     |                     |                   |              |  |                       |
| Segment Revenue (1)                      | 9,219                      | 1,504               | 656                 | 854               | 56           | (58)                                     | 12,231                |
| Segment Result                           | 1,376                      | 332                 | 220                 | 343               | (135)        |  | 2,136                 |
| <b>Half year ended 30 September 2006</b> |                            |                     |                     |                   |              |  |                       |
| Segment Revenue (1)                      | 5,665                      | 1,518               | 649                 | 735               | 576          | (85)                                     | 9,058                 |
| Segment Result                           | 1,322                      | 374                 | 222                 | 299               | 181          |  | 2,398                 |
| <b>Half year ended 31 March 2006</b>     |                            |                     |                     |                   |              |  |                       |
| Segment Revenue (1)                      | 9,244                      | 1,814               | 651                 | 774               | (86)         | (87)                                     | 12,310                |
| Segment Result                           | 1,193                      | 494                 | 167                 | 319               | (179)        |  | 1,994                 |

(1) Includes net interest income, total other income, premium and related revenue and investment revenue from net life insurance income.

**3. INCOME**

|   | Half Year to |              |              |
|---|--------------|--------------|--------------|
|   | Mar 07       | Sep 06       | Mar 06       |
|   | \$m          | \$m          | \$m          |
| <b>Gains less losses on financial instruments at fair value</b>           |              |              |              |
| Trading securities  | (7 )         | 10           | 46           |
| Trading derivatives   |              |              |              |
| Trading purposes  | 120          | 147          | 181          |
| Risk management purposes (1) (2)  | 109          | 20           | (14 )        |
| Assets, liabilities and derivatives designated in hedge relationships (2) | 76           | 88           | (31 )        |
| Assets and liabilities designated at fair value (2)                       | (41 )        | 1            | 28           |
| Other   |              | 2            | (7 )         |
|   | <b>257</b>   | <b>268</b>   | <b>203</b>   |
| <b>Other operating income</b>   |              |              |              |
| Dividend revenue  | 6            | 15           | 1            |
| Profit on sale of property, plant and equipment and other assets          | 4            | 28           | 5            |
| Loan fees from banking  | 440          | 434          | 399          |
| Money transfer fees   | 294          | 284          | 280          |
| Foreign exchange income/(expense)   | 7            | 5            | 19           |
| Fees and commissions  | 785          | 697          | 795          |
| Fleet management fees   | 9            | 63           | 85           |
| Rentals received on leased vehicle assets                                 | 77           | 276          | 378          |
| Investment management fees  | 234          | 259          | 179          |
| Revaluation gains/(losses) on exchangeable capital units                  | (76 )        | 31           | (153 )       |
| Other income  | 145          | 181          | 158          |
|   | <b>1,925</b> | <b>2,273</b> | <b>2,146</b> |
| <b>Significant pensions revenue</b>                                       |              |              |              |
| Current service cost  |              | (45 )        | (66 )        |
| Interest cost   |              | (113 )       | (118 )       |
| Expected return on assets   |              | 144          | 130          |
| Past service gain   |              |              | 387          |
| <b>Significant pensions revenue (3)</b>                                   |              | <b>(14 )</b> | <b>333</b>   |

(1) These trading derivatives are used to match asset and liabilities designated at fair value.

(2) The sum of these three line items represents the net fair value movement of assets and liabilities designated at fair value and the derivatives matched against these assets and liabilities plus the impact of hedge ineffectiveness of designated hedging relationships.

(3) Significant pensions revenue consists of the items identified above. The Group regards the current service cost, interest cost and expected return on assets as ongoing operating expenses by nature. The past service gain is considered to be of a non-recurring nature.

**4. OPERATING EXPENSES**

|   | Half Year to |              |              |
|---|--------------|--------------|--------------|
|   | Mar 07       | Sep 06       | Mar 06       |
|   | \$m          | \$m          | \$m          |
| <b>Personnel expenses</b>                               |              |              |              |
| Salaries and related on costs                           | 1,668        | 1,526        | 1,560        |
| Equity-based compensation                               | 122          | 81           | 62           |
| Superannuation (1)                                      | 103          | 93           | 77           |
| Other   | 222          | 249          | 221          |
|   | <b>2,115</b> | <b>1,949</b> | <b>1,920</b> |
| <b>Occupancy-related expenses</b>                       |              |              |              |
| Operating lease rental expense                          | 172          | 174          | 171          |
| Other expenses  | 81           | 87           | 91           |
|   | <b>253</b>   | <b>261</b>   | <b>262</b>   |
| <b>General expenses</b>                                 |              |              |              |
| Advertising and marketing                               | 106          | 118          | 103          |
| Charge to provide for operational risk event losses (2) | 19           | 30           | 90           |
| Communications, postage and stationery                  | 182          | 177          | 179          |
| Depreciation and amortisation                           | 222          | 235          | 199          |
| Depreciation on leased vehicle assets (3)               | 27           | 60           | 279          |
| Fees and commission expense                             | 93           | 104          | 93           |
| Computer equipment and software                         | 118          | 118          | 123          |
| Operating lease rental expense                          | 32           | 44           | 45           |
| Professional fees                                       | 183          | 227          | 200          |
| Travel  | 42           | 43           | 39           |
| Freight and cartage                                     | 42           | 42           | 38           |
| Insurance   | 14           | 11           | 18           |
| Data communication and processing charges               | 44           | 42           | 51           |
| Impairment of goodwill                                  |              | (5 )         | 5            |
| Other   | 151          | 239          | 240          |
|   | <b>1,275</b> | <b>1,485</b> | <b>1,702</b> |
| <b>Total</b>  | <b>3,643</b> | <b>3,695</b> | <b>3,884</b> |

(1) Superannuation expenses for the half year to 31 March 2007 includes defined benefit pension costs. These costs for the half years to 31 March 2006 and 30 September 2006 have been treated as significant items and are disclosed in note 3.

(2) Operational risk event losses in the March 2006 half year includes \$53m in costs relating to fee refunds for Choice package, BAD tax and fixed rate interest only loans.

(3) Depreciation on leased vehicle assets owned by the Group's Custom Fleet business ceased from 1 April 2006 following the business being designated as held for sale. The Custom Fleet business was subsequently sold on 31 July 2006. Depreciation on leased vehicle assets owned by the Group's Commercial Fleet business ceased on 1 October 2006 following the business being designated as held for sale.

## 5. INCOME TAX EXPENSE

| Group  | Half Year to  |               |               |
|--|---------------|---------------|---------------|
|  | Mar 07<br>\$m | Sep 06<br>\$m | Mar 06<br>\$m |
| <b>Profit before income tax expense</b>  |               |               |               |
| Australia  | 2,991         | 2,607         | 2,295         |
| Overseas   | 1,041         | 1,074         | 1,299         |
| Deduct profit before income tax expense attributable to the life insurance statutory funds and their controlled trusts           | (1,208 )      | (561 )        | (976 )        |
| <b>Total profit excluding that attributable to the statutory funds of the life insurance business, before income tax expense</b> | <b>2,824</b>  | <b>3,120</b>  | <b>2,618</b>  |
| <b>Prima facie income tax at 30%</b>   | <b>847</b>    | <b>936</b>    | <b>785</b>    |
| Add/(deduct): Tax effect of amounts not deductible/(assessable)  |               |               |               |
| Dividend income adjustments  | (2 )          | (3 )          | (9 )          |
| Non-allowable impairment loss on goodwill  |               | (2 )          | 2             |
| Assessable foreign income  | 5             |               | 2             |
| Non-allowable depreciation on buildings  | 3             | 3             | 3             |
| Deferred tax assets not recognised/(recognised)  |               | 4             | (1 )          |
| Under/(over) provision in prior years  | (13 )         | (9 )          | 1             |
| Foreign tax rate differences   | 20            | 18            | 16            |
| Non-assessable branch income   | (26 )         | (19 )         | (27 )         |
| Profit on sale of controlled entities  |               | (19 )         |               |
| Elimination of treasury shares   | 20            | 9             | 21            |
| Non-allowable expenses - exchangeable capital units  | 30            |               | 27            |
| Interest expense on exchangeable capital units   | 2             | 8             | 12            |
| Other  | (42 )         | (31 )         | (14 )         |
| <b>Total income tax expense on profit excluding that attributable to the statutory funds of the life insurance business</b>      | <b>844</b>    | <b>895</b>    | <b>818</b>    |
| Income tax expense/(benefit) attributable to the statutory funds of the life insurance business                                  | 387           | (102 )        | 523           |
| <b>Total income tax expense</b>  | <b>1,231</b>  | <b>793</b>    | <b>1,341</b>  |
| <b>Effective tax rate, excluding statutory funds attributable to the life insurance business</b>                                 | <b>29.9 %</b> | <b>28.7 %</b> | <b>31.2 %</b> |

**6. DIVIDENDS AND DISTRIBUTIONS**

|  | Amount<br>per<br>share<br>cents | Franked<br>amount<br>per<br>share<br>% | Conduit<br>foreign<br>income<br>per<br>share<br>% | Total<br>amount<br>\$m |
|--|---------------------------------|--|---|------------------------|
| <b>Dividends on ordinary shares</b>  |                                 |  |   |                        |
| Interim dividend declared in respect of the six months ended 31 March 2007 | 87                              | 90                                     | 10  | 1,419                  |

The record date for determining entitlements to the 2007 interim dividend is 7 June 2007.

The interim dividend has been declared by the directors of the Company and is payable on 12 July 2007.

|   |            |    |    |              |
|---|------------|----|----|--------------|
| Final dividend paid in respect of the year ended 30 September 2006                    | 84         | 90 | 10 | 1,370        |
| Interim dividend paid in respect of the six months ended 31 March 2006                | 83         | 80 | 20 | 1,334        |
| <b>Total dividends paid or payable in respect of the year ended 30 September 2006</b> | <b>167</b> |    |    | <b>2,704</b> |

|  | 31 Mar 07<br>Amount<br>per<br>security<br>\$ | Total<br>amount<br>\$m | 30 Sep 06<br>Amount<br>per<br>security<br>\$ | Total<br>amount<br>\$m | 31 Mar 06<br>Amount<br>per<br>security<br>\$ | Total<br>amount<br>\$m |
|--|--|------------------------|--|------------------------|--|------------------------|
| <b>Distributions on other equity instruments</b> |  |                        |  |                        |  |                        |
| National Income Securities                       |  |                        |  |                        |  |                        |
| Distributions for the six months ended           | <b>3.80</b>                                  | <b>76</b>              | 3.50   | 70                     | 3.45   | 69                     |
| Trust Preferred Securities                       |  |                        |  |                        |  |                        |
| Distributions for the six months ended           | <b>65.00</b>                                 | <b>26</b>              | 65.00  | 26                     | 75.00  | 30                     |
| Trust Preferred Securities II                    |  |                        |  |                        |  |                        |
| Distributions for the six months ended           | <b>33.75</b>                                 | <b>27</b>              | 38.75  | 31                     | 35.00  | 28                     |
| National Capital Instruments                     |  |                        |  |                        |  |                        |
| Distributions for the six months ended           | <b>1,000.00</b>                              | <b>8</b>               |  |                        |  |                        |
| <b>Total distributions</b>                       |  | <b>137</b>             |  | 127                    |  | 127                    |

**Dividend and distribution plans**

The dividend is paid in cash or part of a dividend plan. Cash dividends are paid by way of:

- a) cash or cash equivalents; and
- b) direct credit.

Dividend plans in operation are:

- a) Dividend Reinvestment Plan;
- b) Bonus Share Plan; and
- c) United Kingdom Dividend Plan (this enables a UK domiciled shareholder to receive either a dividend in British Pounds Sterling or shares via the UK Dividend Plan).

The last date for receipt of election notices for the dividend plans is 7 June 2007, 5pm (Melbourne time).

**7. NET TANGIBLE ASSETS**

Currency of presentation

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|   | As at<br>31 Mar 07 | 30 Sep 06 | 31 Mar 06 |
|---|--------------------|-----------|-----------|
| Net tangible assets per ordinary share (\$) | 12.03              | 11.35     | 10.41     |

29

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## 8. LOANS, ADVANCES &amp; ACCEPTANCES

|  | As at<br>31 Mar 07<br>\$m | 30 Sep 06<br>\$m | 31 Mar 06<br>\$m |
|--|---------------------------|------------------|------------------|
| Gross loans & advances at amortised cost (1) | 302,718                   | 288,189          | 270,756          |
| Unearned income and deferred fee income      | (2,380 )                  | (2,391 )         | (2,315 )         |
| Provision for doubtful debts                 | (2,112 )                  | (2,021 )         | (1,999 )         |
| <b>Net loans &amp; advances</b>              | <b>298,226</b>            | <b>283,777</b>   | <b>266,442</b>   |
| Securitised loans (2)                        | 6,551                     | 4,771            | 2,110            |

(1) Excludes loans accounted for at fair value which are included within *Other financial assets at fair value* on the balance sheet. These amounts are included in the analysis below.

(2) Securitised loans are included within the balance of *Net loans & advances*.

| By product &<br>geographic location<br>As at 31 March 2007 | Australia<br>\$m | Europe<br>\$m | New<br>Zealand<br>\$m | United<br>States<br>\$m | Asia<br>\$m  | Total<br>Group<br>\$m |
|--|------------------|---------------|-----------------------|-------------------------|--------------|-----------------------|
| Housing lending  | 134,237          | 24,785        | 19,273                |                         | 665          | 178,960               |
| Term lending   | 42,983           | 32,329        | 16,817                | 1,824                   | 1,124        | 95,077                |
| Overdrafts   | 5,852            | 8,483         | 1,766                 |                         | 2            | 16,103                |
| Leasing  | 11,744           | 5,598         |                       |                         | 8            | 17,350                |
| Credit cards   | 4,861            | 1,408         | 1,097                 |                         |              | 7,366                 |
| Other  | 4,320            | 1,066         | 84                    |                         | 46           | 5,516                 |
| Fair value adjustment                                      |                  | 156           | 22                    |                         |              | 178                   |
| <b>Gross loans &amp; advances</b>                          | <b>203,997</b>   | <b>73,825</b> | <b>39,059</b>         | <b>1,824</b>            | <b>1,845</b> | <b>320,550</b>        |
| Acceptances  | 45,939           | 13            |                       |                         |              | 45,952                |
| <b>Total gross loans, advances &amp; acceptances</b>       | <b>249,936</b>   | <b>73,838</b> | <b>39,059</b>         | <b>1,824</b>            | <b>1,845</b> | <b>366,502</b>        |
| <b>Gross loans &amp; advances</b>                          |                  |               |                       |                         |              |                       |
| Loans at amortised cost                                    | 203,997          | 67,839        | 27,213                | 1,824                   | 1,845        | 302,718               |
| Loans at fair value  |                  | 5,986         | 11,846                |                         |              | 17,832                |
| <b>Gross loans &amp; advances</b>                          | <b>203,997</b>   | <b>73,825</b> | <b>39,059</b>         | <b>1,824</b>            | <b>1,845</b> | <b>320,550</b>        |

| By product & geographic location                     | Australia<br>\$m | Europe<br>\$m | New Zealand<br>\$m | United States<br>\$m | Asia<br>\$m  | Total Group<br>\$m |
|--|------------------|---------------|--------------------|----------------------|--------------|--------------------|
| <b>As at 30 September 2006</b>                       |                  |               |                    |                      |              |                    |
| Housing lending                                      | 129,423          | 23,976        | 17,818             |                      | 545          | 171,762            |
| Term lending   | 39,232           | 29,696        | 16,376             | 1,815                | 1,358        | 88,477             |
| Overdrafts   | 5,517            | 8,472         | 1,481              |                      |              | 15,470             |
| Leasing  | 11,184           | 5,747         | 10                 |                      | 12           | 16,953             |
| Credit cards   | 4,647            | 1,539         | 1,135              |                      |              | 7,321              |
| Other  | 3,874            | 702           | 92                 |                      | 31           | 4,699              |
| Fair value adjustment                                |                  | 227           | 54                 |                      |              | 281                |
| <b>Gross loans &amp; advances</b>                    | <b>193,877</b>   | <b>70,359</b> | <b>36,966</b>      | <b>1,815</b>         | <b>1,946</b> | <b>304,963</b>     |
| Acceptances  | 41,714           | 12            |                    |                      |              | 41,726             |
| <b>Total gross loans, advances &amp; acceptances</b> | <b>235,591</b>   | <b>70,371</b> | <b>36,966</b>      | <b>1,815</b>         | <b>1,946</b> | <b>346,689</b>     |
| <b>Gross loans &amp; advances</b>                    |                  |               |                    |                      |              |                    |
| Loans at amortised cost                              | 193,877          | 64,994        | 25,557             | 1,815                | 1,946        | 288,189            |
| Loans at fair value                                  |                  | 5,365         | 11,409             |                      |              | 16,774             |
| <b>Gross loans &amp; advances</b>                    | <b>193,877</b>   | <b>70,359</b> | <b>36,966</b>      | <b>1,815</b>         | <b>1,946</b> | <b>304,963</b>     |
| <b>As at 31 March 2006</b>                           |                  |               |                    |                      |              |                    |
| Housing lending                                      | 123,860          | 20,891        | 16,431             |                      | 502          | 161,684            |
| Term lending   | 36,036           | 26,042        | 15,049             | 2,497                | 1,039        | 80,663             |
| Overdrafts   | 5,580            | 7,133         | 1,463              |                      |              | 14,176             |
| Leasing  | 10,647           | 6,204         | 22                 |                      | 15           | 16,888             |
| Credit cards   | 4,434            | 1,513         | 1,047              |                      |              | 6,994              |
| Other  | 3,891            | 453           | 73                 |                      | 32           | 4,449              |
| Fair value adjustment                                |                  | 223           | 75                 |                      |              | 298                |
| <b>Gross loans &amp; advances</b>                    | <b>184,448</b>   | <b>62,459</b> | <b>34,160</b>      | <b>2,497</b>         | <b>1,588</b> | <b>285,152</b>     |
| Acceptances  | 37,251           | 15            |                    |                      |              | 37,266             |
| <b>Total gross loans, advances &amp; acceptances</b> | <b>221,699</b>   | <b>62,474</b> | <b>34,160</b>      | <b>2,497</b>         | <b>1,588</b> | <b>322,418</b>     |
| <b>Gross loans &amp; advances</b>                    |                  |               |                    |                      |              |                    |
| Loans at amortised cost                              | 184,448          | 57,702        | 24,521             | 2,497                | 1,588        | 270,756            |
| Loans at fair value                                  |                  | 4,757         | 9,639              |                      |              | 14,396             |
| <b>Gross loans &amp; advances</b>                    | <b>184,448</b>   | <b>62,459</b> | <b>34,160</b>      | <b>2,497</b>         | <b>1,588</b> | <b>285,152</b>     |

| Movement from 30 September 2006<br>excluding foreign exchange | Increase / (Decrease) from 30 Sep 06 |             |                     |                       |            |            |
|---|--------------------------------------|-------------|---------------------|-----------------------|------------|------------|
|   | Australia<br>%                       | Europe<br>% | New<br>Zealand<br>% | United<br>States<br>% | Asia<br>%  | Total<br>% |
| Housing   | 3.7                                  | 6.5         | 6.9                 |                       | 31.7       | 4.5        |
| Term lending  | 9.6                                  | 11.9        | 1.3                 | 8.5                   | (10.7 )    | 8.4        |
| Overdrafts  | 6.1                                  | 3.2         | 17.8                |                       |            | 5.7        |
| Leasing   | 5.0                                  | 0.4         | large               |                       | (27.3 )    | 3.4        |
| Credit cards  | 4.6                                  | (5.8 )      | (4.4 )              |                       |            | 1.1        |
| Other   | 11.5                                 | 56.5        | (8.7 )              |                       | 43.8       | 17.8       |
| <b>Total gross loans and advances</b>                         | <b>5.2</b>                           | <b>8.1</b>  | <b>4.4</b>          | <b>8.5</b>            | <b>2.2</b> | <b>5.8</b> |

| Movement from 31 March 2006<br>excluding foreign exchange | Increase / (Decrease) from 31 Mar 06 |             |                     |                       |             |             |
|---|--------------------------------------|-------------|---------------------|-----------------------|-------------|-------------|
|   | Australia<br>%                       | Europe<br>% | New<br>Zealand<br>% | United<br>States<br>% | Asia<br>%   | Total<br>%  |
| Housing   | 8.4                                  | 19.0        | 13.3                |                       | 49.4        | 10.4        |
| Term lending  | 19.3                                 | 24.1        | 7.5                 | (17.6 )               | 22.0        | 17.6        |
| Overdrafts  | 4.9                                  | 19.3        | 16.6                |                       |             | 13.4        |
| Leasing   | 10.3                                 | (9.5 )      | large               |                       | (38.5 )     | 2.9         |
| Credit cards  | 9.6                                  | (6.6 )      | 1.2                 |                       |             | 4.8         |
| Other   | 11.0                                 | large       | 10.5                |                       | 43.8        | 24.0        |
| <b>Total gross loans and advances</b>                     | <b>10.6</b>                          | <b>18.6</b> | <b>10.4</b>         | <b>(17.6 )</b>        | <b>30.8</b> | <b>12.2</b> |

32

## 9. DOUBTFUL DEBTS

| Total charge for doubtful debts<br>by geographic location (1) | Half Year to  |               |               |
|---|---------------|---------------|---------------|
|   | Mar 07<br>\$m | Sep 06<br>\$m | Mar 06<br>\$m |
| Australia   | 192           | 158           | 106           |
| Europe  | 175           | 156           | 136           |
| New Zealand   | 23            | 23            | 23            |
| United States   | 1             |               | 7             |
| Asia  | (1 )          | (1 )          | (2 )          |
| <b>Total charge to provide for doubtful debts</b>             | <b>390</b>    | <b>336</b>    | <b>270</b>    |

## Movement in provisions for doubtful debts

|  | Half Year to Mar 07 |                   |              | Half Year to Sep 06 |                   |              |
|--|---------------------|-------------------|--------------|---------------------|-------------------|--------------|
|  | Specific<br>\$m     | Collective<br>\$m | Total<br>\$m | Specific<br>\$m     | Collective<br>\$m | Total<br>\$m |
| <b>Opening balance</b>                             | <b>184</b>          | <b>1,838</b>      | <b>2,022</b> | 254                 | 1,746             | 2,000        |
| Transfer to/(from) specific/collective provision   | 285                 | (285 )            |              | 267                 | (267 )            |              |
| Bad debts recovered                                | 91                  |                   | 91           | 125                 |                   | 125          |
| Bad debts written off                              | (367 )              |                   | (367 )       | (452 )              |                   | (452 )       |
| Charge to income statement                         |                     | 390               | 390          |                     | 336               | 336          |
| Disposal of controlled entities                    |                     |                   |              | (7 )                | (1 )              | (8 )         |
| Foreign currency translation and other adjustments | 2                   | (25 )             | (23 )        | (3 )                | 24                | 21           |
| <b>Total provisions for doubtful debts(1) (2)</b>  | <b>195</b>          | <b>1,918</b>      | <b>2,113</b> | 184                 | 1,838             | 2,022        |

|  | Half Year to Mar 07 |                   |              | Half Year to Mar 06 |                   |              |
|--|---------------------|-------------------|--------------|---------------------|-------------------|--------------|
|  | Specific<br>\$m     | Collective<br>\$m | Total<br>\$m | Specific<br>\$m     | Collective<br>\$m | Total<br>\$m |
| <b>Opening balance</b>                             | <b>184</b>          | <b>1,838</b>      | <b>2,022</b> | 281                 | 1,649             | 1,930        |
| Transfer to/(from) specific/collective provision   | 285                 | (285 )            |              | 203                 | (203 )            |              |
| Bad debts recovered                                | 91                  |                   | 91           | 105                 |                   | 105          |
| Bad debts written off                              | (367 )              |                   | (367 )       | (330 )              |                   | (330 )       |
| Charge to income statement                         |                     | 390               | 390          |                     | 270               | 270          |
| Foreign currency translation and other adjustments | 2                   | (25 )             | (23 )        | (5 )                | 30                | 25           |
| <b>Total provisions for doubtful debts (1) (2)</b> | <b>195</b>          | <b>1,918</b>      | <b>2,113</b> | 254                 | 1,746             | 2,000        |

(1) As at 31 March 2007 the amounts included within loans recorded at fair value and trading derivatives are \$144 million (30 September 2006 year \$134 million; 31 March 2006 \$120 million).

(2) Specific provision includes amounts for off balance sheet credit exposures, amounting to \$1 million at 31 March 2007 (30 September 2006 \$1 million, 31 March 2006 \$1 million).

## 10. ASSET QUALITY

|   | As at<br>31 Mar 07 | 30 Sep 06  | 31 Mar 06  |
|---|--------------------|------------|------------|
|   | \$m                | \$m        | \$m        |
| <b>Summary of impaired assets</b>           |                    |            |            |
| Gross impaired assets (1)                   | 1,071              | 1,057      | 984        |
| Less: Specific provisions - impaired assets | (195 )             | (184 )     | (254 )     |
| <b>Net impaired assets</b>                  | <b>876</b>         | <b>873</b> | <b>730</b> |

| Total impaired assets<br>by geographic location | As at 31 Mar 07 |            | As at 30 Sep 06 |            | As at 31 Mar 06 |            |
|---|-----------------|------------|-----------------|------------|-----------------|------------|
|   | Gross<br>\$m    | Net<br>\$m | Gross<br>\$m    | Net<br>\$m | Gross<br>\$m    | Net<br>\$m |
| Australia                                       | 784             | 633        | 836             | 699        | 774             | 578        |
| Europe  | 211             | 179        | 169             | 141        | 143             | 110        |
| New Zealand                                     | 75              | 64         | 51              | 33         | 66              | 42         |
| United States                                   |                 |            |                 |            |                 |            |
| Asia  | 1               |            | 1               |            | 1               |            |
| <b>Total impaired assets</b>                    | <b>1,071</b>    | <b>876</b> | <b>1,057</b>    | <b>873</b> | <b>984</b>      | <b>730</b> |

|   | Australia<br>\$m | Europe<br>\$m | New<br>Zealand<br>\$m | United<br>States<br>\$m | Asia<br>\$m | Total<br>\$m |
|---|------------------|---------------|-----------------------|-------------------------|-------------|--------------|
| <b>Movement in gross impaired assets</b>      |                  |               |                       |                         |             |              |
| <b>Balance at 30 September 2005</b>           | 761              | 137           | 103                   | 25                      | 1           | 1,027        |
| New   | 233              | 71            | 54                    |                         |             | 358          |
| Written off                                   | (76 )            | (9 )          | (32 )                 | (26 )                   |             | (143 )       |
| Returned to performing or repaid              | (144 )           | (64 )         | (55 )                 |                         |             | (263 )       |
| Foreign currency translation adjustments      |                  | 8             | (4 )                  | 1                       |             | 5            |
| <b>Balance at 31 March 2006</b>               | 774              | 143           | 66                    |                         | 1           | 984          |
| New   | 408              | 56            | 29                    |                         |             | 493          |
| Written off                                   | (109 )           | (33 )         | (14 )                 |                         |             | (156 )       |
| Returned to performing or repaid              | (237 )           | (2 )          | (30 )                 |                         |             | (269 )       |
| Foreign currency translation adjustments      |                  | 5             |                       |                         |             | 5            |
| <b>Balance at 30 September 2006</b>           | 836              | 169           | 51                    |                         | 1           | 1,057        |
| New   | 494              | 128           | 67                    |                         |             | 689          |
| Written off                                   | (53 )            | (11 )         | (19 )                 |                         |             | (83 )        |
| Returned to performing or repaid              | (493 )           | (69 )         | (25 )                 |                         |             | (587 )       |
| Foreign currency translation adjustments      |                  | (6 )          | 1                     |                         |             | (5 )         |
| <b>Gross impaired assets at 31 March 2007</b> | <b>784</b>       | <b>211</b>    | <b>75</b>             |                         | <b>1</b>    | <b>1,071</b> |

(1) Impaired assets consist of retail loans (excluding credit card loans and portfolio managed facilities) which are contractually past due 90 days with security insufficient to cover principal and arrears of interest revenue; non retail loans which are contractually past due 90 days and there is sufficient doubt about the ultimate collectibility of principal and interest; and impaired off-balance sheet credit exposures where current circumstances indicate that losses may be incurred. Unsecured portfolio managed facilities when they become 180 days past due, and loans where some concerns exist as to the ongoing ability of the borrowers to comply with the present loan repayment terms, are also classified as impaired assets.

|  | As at<br>31 Mar 07 | 30 Sep 06 | 31 Mar 06 |
|--|--------------------|-----------|-----------|
| Gross impaired assets to gross loans<br>& acceptances - by geographic location | %                  | %         | %         |
| Australia  | 0.31               | 0.35      | 0.35      |
| Europe   | 0.29               | 0.24      | 0.23      |
| New Zealand  | 0.19               | 0.14      | 0.19      |
| Asia   | 0.05               | 0.05      | 0.06      |
| <b>Total gross impaired assets to gross loans &amp; acceptances (1)</b>        | <b>0.29</b>        | 0.30      | 0.31      |

(1) Includes loans at amortised cost plus those at fair value.

#### Group coverage ratios

|  |       |       |       |
|--|-------|-------|-------|
| Net impaired assets to total equity (2)  | 3.0   | 3.1   | 2.8   |
| Net impaired assets to total equity plus collective provision (2) (3)                                  | 2.8   | 2.9   | 2.6   |
| Specific provision to gross impaired assets  | 18.2  | 17.4  | 25.8  |
| Total provision to gross impaired assets (3)   | 210.7 | 204.0 | 210.3 |
| Total provision to gross loans and acceptances (3)   | 0.62  | 0.62  | 0.64  |
| Collective provision to total risk-weighted assets (3)   | 0.62  | 0.62  | 0.60  |
| Collective provision to credit risk-weighted assets (3)  | 0.63  | 0.65  | 0.63  |
| Collective provision plus general reserve for credit losses to credit risk-weighted assets (3) (4) (5) | 0.71  | 0.71  |       |

(2) Total parent entity interest in equity.

(3) Includes provision against both loans at amortised cost and at fair value.

(4) From 1 July 2006, a General Reserve for Credit Losses has been established to align with APRA's proposed benchmark of 0.5% of credit risk-weighted assets on a post-tax basis. As at 31 March 2007, an additional reserve of \$192 million (30 September 2006 \$135 million) was held for capital purposes only to meet APRA's requirements. The General Reserve for Credit Losses has been appropriated from Retained Profits (refer Note 12 Contributed Equity and Reserves).

(5) Includes general reserve for credit losses of \$274 million before tax (30 September 2006 \$193 million).

The amounts below are not classified as impaired assets and therefore are not included in the summary on the previous page.

|  | As at<br>31 Mar 07 | 30 Sep 06 | 31 Mar 06 |
|--|--------------------|-----------|-----------|
| Non impaired loans 90 days past due - by geographic location | \$m                | \$m       | \$m       |
| Australia  | 717                | 605       | 796       |
| Europe   | 129                | 138       | 136       |
| New Zealand  | 19                 | 20        | 30        |
| Asia   |                    | 1         | 1         |
| <b>Total 90 day past due loans (6)</b>                       | <b>865</b>         | 764       | 963       |

(6) Non impaired loans 90 days past due includes gross portfolio-managed facilities past due 90 to 180 days.



## 11. DEPOSITS &amp; OTHER BORROWINGS

| By product & geographic location               | As at 31 Mar 07 |               |                 |                   |              | Total \$m      |
|--|-----------------|---------------|-----------------|-------------------|--------------|----------------|
|  | Australia \$m   | Europe \$m    | New Zealand \$m | United States \$m | Asia \$m     |                |
| Deposits not bearing interest                  | 8,102           | 3,205         | 535             | 373               | 1            | 12,216         |
| On-demand and short-term deposits              | 68,488          | 31,602        | 8,458           | 2,534             | 101          | 111,183        |
| Certificates of deposit                        | 5,946           | 10,726        | 2,501           | 442               |              | 19,615         |
| Term deposits                                  | 36,554          | 13,322        | 14,747          | 1,094             | 5,012        | 70,729         |
| <b>Total deposits</b>                          | <b>119,090</b>  | <b>58,855</b> | <b>26,241</b>   | <b>4,443</b>      | <b>5,114</b> | <b>213,743</b> |
| Securities sold under agreements to repurchase | 4,991           |               | 23              | 1,185             |              | 6,199          |
| Borrowings                                     | 9,633           |               | 4,403           | 1,571             |              | 15,607         |
| Fair value adjustment                          |                 | (81 )         | (25 )           |                   |              | (106 )         |
| <b>Total deposits and other borrowings</b>     | <b>133,714</b>  | <b>58,774</b> | <b>30,642</b>   | <b>7,199</b>      | <b>5,114</b> | <b>235,443</b> |
| Total deposits and other borrowings at cost    | 133,714         | 55,661        | 20,768          | 7,199             | 5,114        | 222,456        |
| Total deposits at fair value (1)               |                 | 3,113         | 9,874           |                   |              | 12,987         |
| <b>Total deposits and other borrowings</b>     | <b>133,714</b>  | <b>58,774</b> | <b>30,642</b>   | <b>7,199</b>      | <b>5,114</b> | <b>235,443</b> |

(1) On the balance sheet this amount is included within Other financial liabilities at fair value .

| By product & geographic location               | As at 30 Sep 06 |               |                 |                   |              | Total \$m      |
|--|-----------------|---------------|-----------------|-------------------|--------------|----------------|
|  | Australia \$m   | Europe \$m    | New Zealand \$m | United States \$m | Asia \$m     |                |
| Deposits not bearing interest                  | 7,555           | 3,701         | 476             | 402               | 2            | 12,136         |
| On-demand and short-term deposits              | 63,278          | 29,936        | 7,375           | 1,165             | 340          | 102,094        |
| Certificates of deposit                        | 8,180           | 12,982        | 2,866           | 484               |              | 24,512         |
| Term deposits                                  | 34,967          | 12,186        | 13,954          | 2,586             | 5,310        | 69,003         |
| <b>Total deposits</b>                          | <b>113,980</b>  | <b>58,805</b> | <b>24,671</b>   | <b>4,637</b>      | <b>5,652</b> | <b>207,745</b> |
| Securities sold under agreements to repurchase | 3,629           | 968           |                 | 729               |              | 5,326          |
| Borrowings                                     | 13,101          |               | 4,544           | 2,147             |              | 19,792         |
| Fair value adjustment                          |                 | 47            | (11 )           |                   |              | 36             |
| <b>Total deposits and other borrowings</b>     | <b>130,710</b>  | <b>59,820</b> | <b>29,204</b>   | <b>7,513</b>      | <b>5,652</b> | <b>232,899</b> |
| Total deposits and other borrowings at cost    | 130,710         | 58,807        | 19,595          | 7,513             | 5,652        | 222,277        |
| Total deposits at fair value (1)               |                 | 1,013         | 9,609           |                   |              | 10,622         |
| <b>Total deposits and other borrowings</b>     | <b>130,710</b>  | <b>59,820</b> | <b>29,204</b>   | <b>7,513</b>      | <b>5,652</b> | <b>232,899</b> |

(1) On the balance sheet this amount is included within Other financial liabilities at fair value .

| By product & geographic region                 | As at 31 Mar 06 |               |                 |                   |              | Total \$m      |
|--|-----------------|---------------|-----------------|-------------------|--------------|----------------|
|  | Australia \$m   | Europe \$m    | New Zealand \$m | United States \$m | Asia \$m     |                |
| Deposits not bearing interest                  | 6,650           | 3,331         | 466             | 700               | 2            | 11,149         |
| On-demand and short-term deposits              | 57,962          | 24,552        | 7,188           | 2,368             | 578          | 92,648         |
| Certificates of deposit                        | 8,981           | 10,163        | 3,060           | 506               |              | 22,710         |
| Term deposits                                  | 33,795          | 10,116        | 12,852          | 2,685             | 4,350        | 63,798         |
| <b>Total deposits</b>                          | <b>107,388</b>  | <b>48,162</b> | <b>23,566</b>   | <b>6,259</b>      | <b>4,930</b> | <b>190,305</b> |
| Securities sold under agreements to repurchase | 3,168           | 2,346         |                 | 824               |              | 6,338          |
| Borrowings                                     | 10,779          |               | 3,442           | 5,408             |              | 19,629         |



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|   |         |        |        |        |       |         |
|---|---------|--------|--------|--------|-------|---------|
| Fair value adjustment                       |         | 41     | (7 )   |        |       | 34      |
| <b>Total deposits and other borrowings</b>  | 121,335 | 50,549 | 27,001 | 12,491 | 4,930 | 216,306 |
| Total deposits and other borrowings at cost | 121,335 | 49,675 | 18,176 | 12,491 | 4,930 | 206,607 |
| Total deposits at fair value (1)            |         | 874    | 8,825  |        |       | 9,699   |
| <b>Total deposits and other borrowings</b>  | 121,335 | 50,549 | 27,001 | 12,491 | 4,930 | 216,306 |

(1) On the balance sheet this amount is included within Other financial liabilities at fair value .

36

| Movement from 30 September 2006<br>excluding foreign exchange | Increase / (Decrease) from 30 Sep 06 |             |                     |                       |           |            |
|---|--------------------------------------|-------------|---------------------|-----------------------|-----------|------------|
|   | Australia<br>%                       | Europe<br>% | New<br>Zealand<br>% | United<br>States<br>% | Asia<br>% | Total<br>% |
| Deposits not bearing interest                                 | 7.2                                  | (10.8 )     | 11.2                |                       | (50.0 )   | 1.8        |
| On-demand and short-term deposits                             | 8.2                                  | 8.8         | 13.3                | large                 | (67.9 )   | 9.9        |
| Certificates of deposit                                       | (27.3 )                              | (14.9 )     | (13.8 )             | (1.6 )                |           | (18.7 )    |
| Term deposits   | 4.5                                  | 11.5        | 4.4                 | (54.3 )               | 1.8       | 3.5        |
| <b>Total deposits</b>   | 4.5                                  | 2.9         | 5.1                 | 3.4                   | (2.4 )    | 3.9        |
| Securities sold under agreements to repurchase                | 37.5                                 | large       |                     | 75.3                  |           | 18.2       |
| Borrowings  | (26.5 )                              |             | (4.2 )              | (21.1 )               |           | (20.7 )    |
| <b>Total deposits and other borrowings</b>                    | 2.3                                  | 1.2         | 3.7                 | 3.4                   | (2.4 )    | 2.1        |

| Movement from 31 March 2006<br>excluding foreign exchange | Increase / (Decrease) from 31 Mar 06 |             |                     |                       |           |            |
|---|--------------------------------------|-------------|---------------------|-----------------------|-----------|------------|
|   | Australia<br>%                       | Europe<br>% | New<br>Zealand<br>% | United<br>States<br>% | Asia<br>% | Total<br>% |
| Deposits not bearing interest                             | 21.8                                 | (3.5 )      | 10.8                | (39.9 )               |           | 10.3       |
| On-demand and short-term deposits                         | 18.2                                 | 29.1        | 13.7                | 20.7                  | (80.3 )   | 20.2       |
| Certificates of deposit                                   | (33.8 )                              | 5.9         | (21.1 )             | (1.6 )                |           | (13.7 )    |
| Term deposits   | 8.2                                  | 30.8        | 10.7                | (54.0 )               | 30.0      | 11.3       |
| <b>Total deposits</b>                                     | 10.9                                 | 22.3        | 7.5                 | (19.9 )               | 17.1      | 12.6       |
| Securities sold under agreements to repurchase            | 57.5                                 | large       |                     | 62.1                  |           | (0.6 )     |
| Borrowings  | (10.6 )                              |             | 23.5                | (67.2 )               |           | (18.4 )    |
| <b>Total deposits and other borrowings</b>                | 10.2                                 | 16.6        | 9.6                 | (35.0 )               | 17.1      | 9.4        |

## 12. CONTRIBUTED EQUITY AND RESERVES

|   | As at<br>31 Mar 07<br>\$m | 30 Sep 06<br>\$m    | 31 Mar 06<br>\$m |
|---|---------------------------|---------------------|------------------|
| <b>Contributed equity</b>                                       |                           |                     |                  |
| <b>Issued and paid-up share capital</b>                         |                           |                     |                  |
| Ordinary shares, fully paid                                     | 8,585                     | 7,948               | 7,963            |
| <b>Other contributed equity</b>                                 |                           |                     |                  |
| National Income Securities                                      | 1,945                     | 1,945               | 1,945            |
| Trust Preferred Securities                                      | 975                       | 975                 | 975              |
| Trust Preferred Securities II                                   | 1,014                     | 1,014               | 1,014            |
| National Capital Instruments                                    | 397                       | 397                 |                  |
|   | <b>12,916</b>             | 12,279              | 11,897           |
|   |                           | <b>Half Year to</b> |                  |
|   |                           | Mar 07              | Sep 06           |
|   |                           | \$m                 | \$m              |
| <b>Movements in contributed equity</b>                          |                           |                     |                  |
| <b>Ordinary share capital</b>                                   |                           |                     |                  |
| Balance at beginning of period                                  | 7,948                     | 7,963               | 6,894            |
| Shares issued   |                           |                     |                  |
| Dividend reinvestment plan (1)                                  |                           | 99                  | 99               |
| Executive share option plan no. 2                               | 30                        | 16                  | 25               |
| Paying up of partly paid shares                                 |                           | 1                   |                  |
| Net gain/(loss) realised on treasury shares                     | 8                         | 2                   | 4                |
| Share buy back  | (654 )                    |                     |                  |
| Exchangeable capital units converted (2)                        | 1,331                     | 40                  | 932              |
| (Purchase)/sale and vesting of treasury shares                  | (80 )                     | (176 )              | (19 )            |
| Current period equity based payments expense vested immediately | 2                         | 3                   | 4                |
| Transfer of vested equity based payments                        |                           |                     | 24               |
| <b>Balance at end of period</b>                                 | <b>8,585</b>              | 7,948               | 7,963            |
| <b>National Income Securities</b>                               |                           |                     |                  |
| Balance at beginning of period                                  | 1,945                     | 1,945               | 1,945            |
| Movement during period  |                           |                     |                  |
| <b>Balance at end of period</b>                                 | <b>1,945</b>              | 1,945               | 1,945            |
| <b>Trust Preferred Securities</b>                               |                           |                     |                  |
| Balance at beginning of period                                  | 975                       | 975                 | 975              |
| Movement during period  |                           |                     |                  |
| <b>Balance at end of period</b>                                 | <b>975</b>                | 975                 | 975              |
| <b>Trust Preferred Securities II</b>                            |                           |                     |                  |
| Balance at beginning of period                                  | 1,014                     | 1,014               | 1,014            |
| Movement during period  |                           |                     |                  |
| <b>Balance at end of period</b>                                 | <b>1,014</b>              | 1,014               | 1,014            |
| <b>National Capital Instruments</b>                             |                           |                     |                  |
| Balance at beginning of period                                  | 397                       |                     |                  |
| Movement during period  |                           | 397                 |                  |
| <b>Balance at end of period</b>                                 | <b>397</b>                | 397                 |                  |

(1) During the March 2007 half, dividend reinvestment plan shares were purchased on market for delivery to shareholders resulting in no issue of new shares.

(2) During the March 2007 half, holders of 20,833,563 exchangeable capital units were converted into 33,935,306 ordinary shares as per the terms set out in the 2006 Annual Financial Report.



|  | As at        |              |            |
|--|--------------|--------------|------------|
|  | 31 Mar 07    | 30 Sep 06    | 31 Mar 06  |
| Reserves                               | \$m          | \$m          | \$m        |
| General reserve                        | 715          | 687          | 687        |
| Asset revaluation reserve              | 95           | 100          | 96         |
| Foreign currency translation reserve   | (393 )       | (135 )       | (203 )     |
| Cash flow hedge reserve                | 96           | 52           | (10 )      |
| Equity based payments reserve          | 358          | 227          | 144        |
| General reserve for credit losses      | 192          | 135          |            |
| Available for sale investments reserve | (2 )         | (2 )         |            |
| <b>Total reserves</b>                  | <b>1,061</b> | <b>1,064</b> | <b>714</b> |

|   | Half Year to  |               |               |
|---|---------------|---------------|---------------|
|   | Mar 07        | Sep 06        | Mar 06        |
|   | \$m           | \$m           | \$m           |
| <b>Movements in reserves</b>  |               |               |               |
| <b>General reserve</b>  |               |               |               |
| Balance at beginning of period                                      | 687           | 687           | 694           |
| Transfer from/(to) retained profits                                 | 28            |               | (7 )          |
| <b>Balance at end of period</b>                                     | <b>715</b>    | <b>687</b>    | <b>687</b>    |
| <b>Asset revaluation reserve</b>                                    |               |               |               |
| Balance at beginning of period                                      | 100           | 96            | 97            |
| Revaluation of land and buildings                                   |               | 11            |               |
| Transfer to retained profits  | (5 )          | (7 )          | (1 )          |
| <b>Balance at end of period</b>                                     | <b>95</b>     | <b>100</b>    | <b>96</b>     |
| <b>Foreign currency translation reserve</b>                         |               |               |               |
| Balance at beginning of period                                      | (135 )        | (203 )        | (504 )        |
| Currency translation adjustments                                    | (258 )        | 67            | 290           |
| Transfer from retained profits                                      |               | (11 )         | 11            |
| Transfer to income statement on sale of controlled entities         |               | 12            |               |
| <b>Balance at end of period</b>                                     | <b>(393 )</b> | <b>(135 )</b> | <b>(203 )</b> |
| <b>Cash flow hedge reserve</b>                                      |               |               |               |
| Balance at beginning of period                                      | 52            | (10 )         | (3 )          |
| Gains/(losses) on cash flow hedging instruments                     | 62            | 62            | 15            |
| Gains/(losses) transferred to the income statement                  | 5             | 25            | (23 )         |
| Tax on cash flow hedging instruments                                | (23 )         | (25 )         | 1             |
| <b>Balance at end of period</b>                                     | <b>96</b>     | <b>52</b>     | <b>(10 )</b>  |
| <b>Equity based payments reserve</b>                                |               |               |               |
| Balance at beginning of period                                      | 227           | 144           | 110           |
| Current period equity based payments expense not vested immediately | 119           | 78            | 58            |
| Tax on equity based payments  | 12            | 5             |               |
| Transfer of vested amounts to ordinary share capital                |               |               | (24 )         |
| <b>Balance at end of period</b>                                     | <b>358</b>    | <b>227</b>    | <b>144</b>    |

|   | Half Year to  |               |               |
|---|---------------|---------------|---------------|
|   | Mar 07        | Sep 06        | Mar 06        |
|   | \$m           | \$m           | \$m           |
| <b>General reserve for credit losses</b>                                  |               |               |               |
| Balance at beginning of period  | 135           |               |               |
| Transfer from retained profits  | 57            | 135           |               |
| <b>Balance at end of period</b>   | <b>192</b>    | <b>135</b>    |               |
| <b>Available for sale investments reserve</b>                             |               |               |               |
| Balance at beginning of period  | (2 )          |               |               |
| Net revaluation gains/(losses)  |               | (2 )          |               |
| <b>Balance at end of period</b>   | <b>(2 )</b>   | <b>(2 )</b>   |               |
| <br>  |               |               |               |
|   | Half Year to  |               |               |
|   | Mar 07        | Sep 06        | Mar 06        |
|   | \$m           | \$m           | \$m           |
| <b>Reconciliation of Movement in Retained Profits</b>                     |               |               |               |
| Balance at beginning of period  | 14,461        | 13,451        | 12,788        |
| Actuarial gains/(losses) on defined benefit plans                         | 271           | 151           | 56            |
| Income tax on items taken directly to or transferred directly from equity | (98 )         | (53 )         |               |
| Net profit attributable to members of the Company                         | 2,136         | 2,398         | 1,994         |
| <b>Total available for appropriation</b>                                  | <b>16,770</b> | <b>15,947</b> | <b>14,838</b> |
| Transfer from/(to) general reserve  | (28 )         |               | 7             |
| Transfer from asset revaluation reserve                                   | 5             | 7             | 1             |
| Transfer to foreign currency translation reserve                          |               | 11            | (11 )         |
| Transfer to general reserve for credit losses                             | (57 )         | (135 )        |               |
| Dividends paid  | (1,294 )      | (1,242 )      | (1,257 )      |
| Distributions on other equity instruments                                 | (137 )        | (127 )        | (127 )        |
| <b>Balance at end of period</b>   | <b>15,259</b> | <b>14,461</b> | <b>13,451</b> |

**13. NOTES TO THE CASH FLOW STATEMENT****(a) Reconciliation of net profit attributable to members of the Company to net cash provided by/(used in) operating activities**

|   | Half Year to    |                 |                 |
|---|-----------------|-----------------|-----------------|
|   | Mar 07          | Sep 06          | Mar 06          |
|   | \$m             | \$m             | \$m             |
| Net profit attributable to members of the Company                         | 2,136           | 2,398           | 1,994           |
| Add/(deduct): Non-cash items  |                 |                 |                 |
| Decrease/(increase) in interest receivable                                | 110             | (396 )          | (555 )          |
| Increase/(decrease) in interest payable                                   | 55              | 928             | 707             |
| Increase/(decrease) in unearned income                                    | 12              | 50              | (151 )          |
| Fair value movements  |                 |                 |                 |
| Assets, liabilities and derivatives held at fair value                    | (1,276 )        | (643 )          | 1,866           |
| Net adjustment to bid/offer valuation                                     |                 | (2 )            | 7               |
| Increase/(decrease) in personnel provisions                               | (129 )          | 28              | (115 )          |
| Increase/(decrease) in other operating provisions                         | (188 )          | (28 )           | (130 )          |
| Equity based payments recognised in equity or reserves                    | 121             | 81              | 62              |
| Superannuation costs - defined benefit pension plans                      | 17              | 14              | (333 )          |
| Impairment losses on non-financial assets                                 | 7               | (7 )            | (2 )            |
| Charge to provide for doubtful debts                                      | 390             | 336             | 270             |
| Depreciation and amortisation expense                                     | 249             | 295             | 478             |
| Revaluation losses on exchangeable capital units                          | 76              | (31 )           | 153             |
| Movement in life insurance policyholder liabilities                       | 4,782           | 1,422           | 4,450           |
| Unrealised (gain)/loss on investments relating to life insurance business | (2,867 )        | (299 )          | (4,229 )        |
| Decrease/(increase) in other assets                                       | 64              | 84              | (78 )           |
| Increase/(decrease) in other liabilities                                  | (10 )           | 157             | (222 )          |
| Increase/(decrease) in income tax payable                                 | 362             | (35 )           | 144             |
| Increase/(decrease) in deferred tax liabilities                           | 244             | (412 )          | 283             |
| Decrease/(increase) in deferred tax assets                                | 83              | 127             | 87              |
| Add/(deduct): Operating cash flows items not included in profit           | (10,137 )       | (7,851 )        | (10,981 )       |
| Add/(deduct): Investing or financing cash flows included in profit        |                 |                 |                 |
| (Profit)/loss on sale of controlled entities, before income tax           |                 | (148 )          | (3 )            |
| (Profit)/loss on sale of property, plant, equipment and other assets      | (4 )            | (14 )           | 3               |
| <b>Net cash provided by/(used in) operating activities</b>                | <b>(5,903 )</b> | <b>(3,946 )</b> | <b>(6,295 )</b> |

**(b) Reconciliation of cash and cash equivalents**

For the purposes of reporting cash flows, cash and cash equivalents include cash and liquid assets, due from other banks and due to other banks.

Cash and cash equivalents at the end of the year as shown in the statement of cash flows is reconciled to the related items on the balance sheet as follows:

**Cash and cash equivalents**

| <b>Assets</b>  |                 |               |                 |
|--|-----------------|---------------|-----------------|
| Cash and liquid assets (excluding money at short call)                             | 13,761          | 12,768        | 10,903          |
| Treasury and other eligible bills  | 660             | 167           | 651             |
| Due from other banks (excluding mandatory deposits with supervisory central banks) | 20,523          | 24,248        | 21,816          |
|  | <b>34,944</b>   | <b>37,183</b> | <b>33,370</b>   |
| <b>Liabilities</b>   |                 |               |                 |
| Due to other banks   | (38,262 )       | (37,489 )     | (38,964 )       |
| Total cash and cash equivalents  | <b>(3,318 )</b> | <b>(306 )</b> | <b>(5,594 )</b> |

Cash comprises cash on hand and demand deposits. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.





**(c) Non-cash financing and investing activities**

|  | Half Year to |        |        |
|--|--------------|--------|--------|
|  | Mar 07       | Sep 06 | Mar 06 |
|  | \$m          | \$m    | \$m    |
| New share issues                       |              |        |        |
| Dividend reinvestment plan             |              | 99     | 99     |
| Bonus share plan                       | 53           | 55     | 52     |
| Movement in assets under finance lease | 13           | 22     |        |

**(d) Financing arrangements**

The Group held no standby lines of credit or other financing arrangements for the 31 March 2007, 30 September 2006 and 31 March 2006 half years.

**(e) Sales of controlled entities**

The following sales were made during the half years to 30 September 2006 and 31 March 2006 respectively:

- on 31 July 2006, the Group's Custom Fleet business was sold for consideration of \$571 million (the Group's Custom Fleet business was included within the Australia Region, UK Region and New Zealand Region business segments);
- on 8 May 2006, the MLC Asia business was sold for cash consideration of \$565 million (this business was included within the Australia Region business segment);
- on 31 January 2006, BNZ Investment Management Limited was sold for cash consideration of \$8 million (this business was included within the New Zealand Region business segment);

The operating results of the controlled entities have been included in the Group's consolidated income statement up to the date of sale. Details of the sales were as follows:

|  | Mar 07 | Sep 06  | Mar 06 |
|--|--------|---------|--------|
|  | \$m    | \$m     | \$m    |
| Cash consideration received (cash and receivables to be discharged in cash)                                |        | 1,136   | 8      |
| <b>Net assets of controlled entities sold</b>  |        |         |        |
| Cash and liquid assets   |        | 54      | 6      |
| Investments relating to life insurance business  |        | 822     |        |
| Loans and advances   |        | 148     |        |
| Property, plant and equipment  |        | 2,017   | 2      |
| Other assets   |        | 272     | 22     |
| Life policy liabilities  |        | (583)   |        |
| Provisions   |        | (65)    |        |
| Bonds, notes and subordinated debt   |        | (43)    |        |
| Other liabilities  |        | (2,074) | (25)   |
| <b>Total net assets of controlled entities sold</b>  |        | 548     | 5      |
| Goodwill   |        | 344     |        |
| Foreign currency translation reserve relating to controlled entities sold                                  |        | 12      |        |
| Transaction costs on disposal of controlled entities sold (including provisions and warranties recognised) |        | 84      |        |
| <b>Total costs on disposal of controlled entities sold</b>   |        | 988     | 5      |
| <b>Profit/(loss) on sale of controlled entities before income tax</b>                                      |        | 148     | 3      |

There were no material entities over which the Group gained control during the half year ended 31 March 2007.

The Group holds no material interests in associates or joint venture entities as at 31 March 2007.

42

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## 14. CONTINGENT LIABILITIES & COMMITMENTS

### Legal proceedings

Entities within the Group are defendants from time to time in legal proceedings arising from the conduct of their business. The Company does not consider that the outcome of any proceedings, either individually or in aggregate, are likely to have a material effect on its financial position. Where appropriate, provisions have been made.

There are contingent liabilities in respect of claims, potential claims and court proceedings against entities in the Group. The aggregate of potential liability in respect thereof cannot be accurately assessed.

### Exchangeable capital units capital raising

The Group announced in February 2004 and May 2005 that it had received amended assessments from the Australian Taxation Office (ATO) which seek to disallow interest deductions on exchangeable capital units (ExCaps) for the tax years 1997 to 2003 and deductions for certain issue costs for the years 1998 to 2001. The ATO assessments are for \$298 million of primary tax and interest and penalties of \$254 million (after-tax), a total of \$552 million (after-tax). As previously advised, should the ATO also disallow issue costs claimed in 2002 and 2003, the further primary tax assessed would be approximately \$2 million. Interest and penalties may also be imposed.

The Group also previously announced that the ATO was proposing to issue amended assessments to disallow deductions claimed for the payment of management fees associated with the ExCaps for years 1997 to 2003. These assessments have now been received. These additional ATO assessments are for \$9 million of primary tax and interest and penalties of \$7 million (after tax), a total of \$16 million (after-tax)

In accordance with ATO practice on disputed assessments, the Group has paid 50% of the amounts owing under the amended assessments. These payments have been recognised as an asset by the Group in its accounts, included within other assets, on the basis that the Group expects recovery of the amount paid to the ATO. Interest may accrue on the unpaid disputed amounts. The Group has not tax-effected interest paid on the ExCaps after 1 October 2003 whilst the tax treatment is in dispute. As a result, an additional \$2 million (2006 year: \$20 million) has been recognised in determining income tax expense for the 2007 half year.

The Group disputes the amended assessments for the ExCaps and intends to pursue all necessary avenues of objection and appeal. Objections against the amended assessments have been lodged but as yet have not been determined. No provision has been raised for this matter. The Company continues to consider opportunities to resolve this matter.

### New Zealand structured finance transactions

The New Zealand Inland Revenue Department (IRD) is carrying out a review of certain structured finance transactions in the banking industry.

As part of this review, subsidiaries of the Group have received amended tax assessments for the 1998 to 2002 years from the IRD with respect to certain structured finance transactions. The amended assessments are for income tax of approximately NZ\$256 million. Interest will be payable on this amount, and the possible application of penalties has yet to be considered by the IRD.

The New Zealand Government introduced new legislation, effective 1 July 2005, which addresses their concerns with banks entering into these transactions. All of the structured finance transactions of the Group's subsidiaries that are the subject of the IRD's review were terminated by that date.

If the IRD issues amended assessments for all transactions for periods up to 30 June 2005, the maximum sum of primary tax, which the IRD might claim for all years is approximately NZ\$416 million.

In addition, as at 31 March 2007, interest of NZ\$164 million (net of tax) will be payable.

The Group is confident that its position in relation to the application of the taxation law is correct and it is disputing the IRD's position with respect to these transactions. The Group has obtained legal opinions that confirm that the transactions complied with New Zealand tax law. The transactions are similar to transactions undertaken by other New Zealand banks. The Group has commenced legal proceedings to challenge the IRD's assessments.

The financial effect of the unpaid balance of the amounts owing under the amended assessments has not been brought to account in the financial statements for the half year ended 31 March 2007.

#### **Wealth Management Reinsurance**

The ATO is currently conducting a review of the reinsurance contract entered into by the Australian Wealth Management business in the 1998 tax year and amended in the 2000 tax year. The ATO has issued two position papers on the matter which express the view that certain expenditure incurred under the reinsurance contract was not deductible under certain technical provisions of the tax law.

The Group believes that the views expressed in the ATO position papers are not correct. Further the Group believes that its position in relation to the application of the tax law, applicable at that time, to this transaction is correct.

The primary tax in relation to the expenditure claimed is approximately \$54 million. Interest and penalties may be imposed should an amended assessment be issued. An accurate assessment of any interest and penalties cannot be made at this time. The ATO review is continuing and to date no amended assessment has been received.

No amount has been provided for in relation to this matter.

**Directors declaration**

The directors of National Australia Bank Limited declare that, in the directors opinion:

(a) as at the date of this declaration, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and

(b) the financial statements and the notes thereto, as set out on pages 19 to 44, are in accordance with the *Corporations Act 2001 (Cth)*, including:

(i) section 304, which requires that the half-year financial report comply with the Accounting Standards made by the Australian Accounting Standards Board for the purposes of the *Corporations Act 2001 (Cth)* and any further requirements in the *Corporations Regulations 2001 (Cth)*; and

(ii) section 305, which requires that the financial statements and notes thereto give a true and fair view of the financial position of the Group as at 31 March 2007, and of the performance of the Group for the six months ended 31 March 2007.

Dated this 10th day of May, 2007 and signed in accordance with a resolution of the directors.

Michael A Chaney  
Chairman

John M Stewart  
Group Chief Executive Officer

45

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|                         |      |                |
|-------------------------|------|----------------|
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| 8 Exhibition Street     | Fax  | 61 3 8650 7777 |
| Melbourne VIC 3000      |      |                |
| Australia               |      |                |
| GPO Box 67              |      |                |
| Melbourne VIC 3001      |      |                |

To the members of National Australia Bank Limited

### **Report on the Half Year Condensed Financial Report**

We have reviewed the accompanying half year financial report of National Australia Bank Limited (the Company) and the entities it controlled during the half year period, which comprises the consolidated balance sheet as at 31 March 2007, and the consolidated income statement, consolidated recognised income and expense statement and consolidated cash flow statement for the half year ended on that date, other selected explanatory notes 1 to 14 and the directors' declaration as set out on page 45.

#### *Directors' Responsibility for the Half Year Financial Report*

The directors of the Company are responsible for the preparation and fair presentation of the half year financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the half year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### *Auditor's Responsibility*

Our responsibility is to express a conclusion on the half year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of an Interim Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 March 2007 and its performance for the half year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001* and other mandatory financial reporting requirements in Australia. As the auditor of the Company and the entities it controlled during the half year, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### *Independence*

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the Company a written Auditor's Independence Declaration, a copy of which is included in the Report of the Directors.

#### *Conclusion*

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the interim financial report of the Company and the entities it controlled during the half year, is not in accordance with:

- (a) the *Corporations Act 2001*, including:

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- (i) giving a true and fair view of the consolidated entity's financial position as at 31 March 2007 and of its performance for the six months ended on that date; and
- (ii) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*; and
- (b) other mandatory financial reporting requirements in Australia.

Ernst & Young

SJ Aldersley

Partner

Melbourne

10 May 2007

Liability limited by a scheme approved under  
Professional Standards Legislation.

46

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**SUPPLEMENTARY INFORMATION - CAPITAL ADEQUACY**

(This supplementary information has not been subject to review by our independent auditors)

**Life Insurance and Funds Management Activities**

Under guidelines issued by APRA, life insurance and funds management activities are excluded from the calculation of risk-weighted assets, and the related controlled entities are deconsolidated for the purposes of calculating capital adequacy. The intangible component of the investment in these controlled entities is deducted from Tier 1 capital, and the balance of the investment is deducted from the total of eligible Tier 1 and Tier 2 capital. Additionally, any profits from these activities included in the Group's results are excluded from the determination of Tier 1 capital to the extent that they have not been remitted to the Company.

|   | As at<br>31 Mar 07<br>\$m | 30 Sep 06<br>\$m | 31 Mar 06<br>\$m  |
|---|---------------------------|------------------|-------------------|
| <b>Reconciliation to shareholder's funds</b>                                    |                           |                  |                   |
| Contributed equity  | 12,916                    | 12,279           | 11,897            |
| Reserves  | 1,061                     | 1,064            | 714               |
| Retained profits  | 15,259                    | 14,461           | 13,451            |
| Minority interest   | 331                       | 168              |                   |
| <b>Total equity per consolidated balance sheet</b>                              | <b>29,567</b>             | <b>27,972</b>    | <b>26,062</b>     |
| Reversal of AIFRS effects at 31 March 2006 (1)                                  |                           |                  | 3,483             |
| National Capital Instruments, 400 million (2)                                   | 661                       | 679              |                   |
| Treasury shares   | 1,107                     | 966              |                   |
| Exchangeable capital units - embedded derivative and foreign exchange movements |                           | 572              |                   |
| Eligible deferred fee income  | 207                       | 186              |                   |
| <b>Adjusted total equity</b>  | <b>31,542</b>             | <b>30,375</b>    | <b>29,545 (1)</b> |
| Estimated reinvestment under dividend reinvestment plan and bonus share plan    | 51                        | 57               | 152               |
| Less:   |                           |                  |                   |
| Banking goodwill  | (553 )                    | (553 )           | (522 )            |
| Estimated final dividend  | (1,420 )                  | (1,367 )         | (1,331 )          |
| Wealth Management goodwill and other intangibles                                | (3,905 )                  | (3,921 )         | (2,448 )          |
| Asset revaluation reserve   | (94 )                     | (100 )           | (33 )             |
| Profit on sale arising from Wealth Management restructure (3)                   | 451                       | 494              | 494               |
| Deconsolidation of Wealth Management profits (net of dividends)                 | (104 )                    | (110 )           | (1,365 )          |
| DTA (excluding DTA on the collective provision for doubtful debts) (4)          | (114 )                    | (199 )           |                   |
| Non qualifying minority interest  | (331 )                    | (168 )           |                   |
| Capitalised expenses (5)  | (51 )                     | (69 )            | (181 )            |
| Capitalised software (excluding Wealth Management)                              | (759 )                    | (687 )           |                   |
| Defined benefit pension surplus   | (199 )                    | (161 )           |                   |
| General reserve for credit losses   | (192 )                    | (135 )           |                   |
| Cash flow hedge reserve   | (96 )                     | (52 )            |                   |
| <b>Tier 1 capital</b>   | <b>24,226</b>             | <b>23,404</b>    | <b>24,311</b>     |



|   | As at           |           |           |  |  |  |
|---|-----------------|-----------|-----------|--|--|--|
|   | 31 Mar 07       | 30 Sep 06 | 31 Mar 06 |  |  |  |
|   | \$m             | \$m       | \$m       |  |  |  |
| Collective provision for doubtful debts (6)             | 1,443           | 1,389     | 1,600     |  |  |  |
| General reserve for credit losses (7)                   | 192             | 135       |           |  |  |  |
| Total collective provision for doubtful debts           | 1,635           | 1,524     | 1,600     |  |  |  |
| Asset revaluation reserve                               | 42              | 45        | 33        |  |  |  |
| Perpetual floating rate notes                           | 310             | 334       | 350       |  |  |  |
| Dated subordinated debts                                | 9,713           | 9,786     | 8,378     |  |  |  |
| Exchangeable capital units                              |                 | 665       | 686       |  |  |  |
| Notional revaluation of investment securities to market |                 |           |           |  |  |  |
| <b>Tier 2 capital</b>                                   | <b>11,700</b>   | 12,354    | 11,047    |  |  |  |
| <b>Other deductions(8)</b>                              | <b>(1,194 )</b> | (1,351 )  | (2,967 )  |  |  |  |
| <b>Total regulatory capital</b>                         | <b>34,732</b>   | 34,407    | 32,391    |  |  |  |
| Risk-weighted assets - credit risk                      | 327,027         | 304,771   | 288,350   |  |  |  |
| Risk-weighted assets - market risk (9)                  | 3,430           | 13,552    | 13,474    |  |  |  |
| <b>Total risk-weighted assets (9)</b>                   | <b>330,457</b>  | 318,323   | 301,824   |  |  |  |
| <b>Risk adjusted capital ratios</b>                     |                 |           |           |  |  |  |
| Tier 1  | 7.33 %          | 7.35 %    | 8.05 %    |  |  |  |
| Tier 2  | 3.54 %          | 3.88 %    | 3.66 %    |  |  |  |
| Deductions  | (0.36 )%        | (0.42 )%  | (0.98 )%  |  |  |  |
| <b>Total capital</b>                                    | <b>10.51 %</b>  | 10.81 %   | 10.73 %   |  |  |  |

(1) APRA required regulatory capital to be calculated in accordance with AGAAP until 1 July 2006. As such, the effect to total equity of all material AIFRS adjustments to 31 March 2006 have been reversed for the purposes of calculating the Group's capital position at 31 March 2006.

(2) The 400 million National Capital Instruments issued on 29 September 2006 are classified as debt for accounting purposes but qualify as Tier 1 capital for regulatory capital purposes.

(3) Relates to profit, arising in the banking group, from the sale of the life and insurance businesses of Bank of New Zealand and National Australia Group Europe to NAFiM subsidiaries on 1 January 2002. With effect from 31 December 2007, the National expects the regulatory capital treatment to change, and for the profit on sale to be excluded from Tier 1 capital.

(4) APRA requires any excess deferred tax assets (DTA) (excluding DTA on the collective provision for doubtful debts) over deferred tax liabilities to be deducted from Tier 1 capital.

(5) Comprises capitalised costs associated with debt raisings and securitisations. Loan origination fees are now netted against eligible deferred fee income.

(6) Includes \$144 million (pre-tax) provision for doubtful debts classified within loans recorded at fair value and trading derivatives at 31 March 2007. (30 September 2006 \$134 million ; 31 March 2006 \$120 million)

(7) In line with APRA's requirements, a General Reserve for Credit Losses was established at 1 July 2006. This is an appropriation from retained earnings to non distributable reserves and qualifies as Tier 2 capital. The reserve is calculated on a basis which aligns the Group's coverage ratios with the APRA benchmark of 0.5% (post-tax effect) of total risk-weighted credit risk assets.

- (8) *Includes \$1,075 million investment in non-consolidated controlled entities, net of intangible component deducted from Tier 1 capital (30 September 2006 \$1,223 million ; 31 March 2006 \$2,922 million).*
- (9) *Risk-weighted assets - market risk is calculated based on the Internal Method from 1 January 2007.*

48

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|  | As at          |           |           |
|--|----------------|-----------|-----------|
|  | 31 Mar 07      | 30 Sep 06 | 31 Mar 06 |
|  | \$m            | \$m       | \$m       |
| <b>Adjusted common equity ratio reconciliation</b> |                |           |           |
| <b>Tier 1 capital</b>                              | <b>24,226</b>  | 23,404    | 24,311    |
| Adjusted for:                                      |                |           |           |
| National Income Securities                         | (1,945 )       | (1,945 )  | (1,945 )  |
| Trust Preferred Securities                         | (975 )         | (975 )    | (975 )    |
| Trust Preferred Securities II                      | (1,014 )       | (1,014 )  | (1,014 )  |
| National Capital Instruments, A\$                  | (397 )         | (397 )    |           |
| National Capital Instruments, 400 million          | (661 )         | (679 )    |           |
| Other deductions                                   | (1,194 )       | (1,351 )  | (2,967 )  |
| <b>Adjusted common equity</b>                      | <b>18,040</b>  | 17,043    | 17,410    |
| <b>Total risk-weighted assets</b>                  | <b>330,457</b> | 318,323   | 301,824   |
| <b>Adjusted common equity ratio</b>                | <b>5.46 %</b>  | 5.35 %    | 5.77 %    |

### Wealth Management capital adequacy position

The Group conservatively manages the capital adequacy and solvency position of its Wealth Management entities separately from that of the banking business by reference to regulatory and internal requirements. The principal National Wealth Management entities are separately regulated and need to meet APRA's capital adequacy and solvency standards. In addition, internal Board policy ensures that capital is held in excess of minimum regulatory capital requirements in order to provide a conservative buffer. There are currently three entities within the Wealth Management group with credit ratings, National Wealth Management Holdings Limited which is rated AA- by Standard and Poors; and MLC Lifetime Company Limited and MLC Ltd, both of which have the same long-term credit rating as the National (AA).

**SIGNATURE PAGE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

**NATIONAL AUSTRALIA BANK LIMITED**

Date: 17 May 2007

Signature: */s/ Brendan T Case*  
Name: Brendan T Case  
Title: *Company Secretary*

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