

NEW PLAN EXCEL REALTY TRUST INC  
Form 10-Q  
August 07, 2006

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from                      to

Commission file number 1-12244

## NEW PLAN EXCEL REALTY TRUST, INC.

(Exact name of registrant as specified in its charter)

**MARYLAND**  
(State or other Jurisdiction of  
Incorporation)

**33-0160389**  
(IRS Employer  
Identification No.)

420 Lexington Avenue, New York, New York 10170

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(Address of Principal Executive Offices) (Zip Code)

**212-869-3000**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. **YES**  **NO**

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

**Large Accelerated Filer**       **Accelerated Filer**       **Non-Accelerated Filer**

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). **YES**  **NO**

The number of shares of common stock of the Registrant outstanding on August 1, 2006 was 104,801,970.

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### Forward-Looking Statements

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by New Plan Excel Realty Trust, Inc. ( we ), contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements are based on assumptions and expectations which may not be realized and are inherently subject to risks, uncertainties and other factors, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Future events and actual results, performance, transactions or achievements, financial or otherwise, may differ materially from the results, performance, transactions or achievements expressed or implied by the forward-looking statements. Risks, uncertainties and other factors that might cause such differences, some of which could be material, include, but are not limited to:

- national or local economic, business, real estate and other market conditions, including the ability of the general economy to recover timely from economic downturns;
- the competitive environment in which we operate;
- property ownership and management risks;
- financial risks, such as the inability to obtain debt or equity financing on favorable terms;
- possible future downgrades in our credit rating;
- the level and volatility of interest rates and changes in the capitalization rates with respect to the acquisition and disposition of properties;
- financial stability of tenants, including the ability of tenants to pay rent, the decision of tenants to close stores and the effect of bankruptcy laws;
- the ability to maintain our status as a REIT for federal income tax purposes;
- governmental approvals, actions and initiatives;
- environmental/safety requirements and costs;
- risks of real estate acquisition and development, including the failure of pending developments and redevelopments to be completed on time and within budget and the failure of newly acquired or developed properties to perform as expected;
- risks of disposition strategies, including the failure to complete sales on a timely basis and the failure to reinvest sale proceeds in a manner that generates favorable returns;
- risks of joint venture activities; and
- other risks identified in this Quarterly Report on Form 10-Q and, from time to time, in other reports we file with the Securities and Exchange Commission (the SEC ) or in other documents that we publicly disseminate.

We undertake no obligation to publicly update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.



## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

**NEW PLAN EXCEL REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**  
**For the Three and Six Months Ended June 30, 2006 and 2005**  
(In thousands, except per share amounts)

|  | Three Months Ended<br>June 30 |           | Six Months Ended<br>June 30 |            |
|--|-------------------------------|-----------|-----------------------------|------------|
|  | 2006<br>(Unaudited)           | 2005      | 2006<br>(Unaudited)         | 2005       |
| <b>Revenues:</b>   |                               |           |                             |            |
| Rental income  | \$ 83,671                     | \$ 98,957 | \$ 173,035                  | \$ 197,186 |
| Percentage rents   | 1,030                         | 1,539     | 3,391                       | 4,046      |
| Expense reimbursements   | 26,800                        | 28,567    | 48,714                      | 53,607     |
| Fee income   | 3,769                         | 1,346     | 8,052                       | 2,925      |
| Total revenues   | 115,270                       | 130,409   | 233,192                     | 257,764    |
| <b>Operating Expenses:</b>   |                               |           |                             |            |
| Operating costs  | 18,306                        | 20,494    | 37,007                      | 41,832     |
| Real estate taxes  | 14,256                        | 18,230    | 28,537                      | 34,220     |
| Depreciation and amortization  | 22,138                        | 24,389    | 45,259                      | 49,498     |
| Provision for doubtful accounts  | 2,273                         | 2,012     | 4,452                       | 4,667      |
| General and administrative   | 7,327                         | 4,606     | 14,338                      | 9,191      |
| Total operating expenses   | 64,300                        | 69,731    | 129,593                     | 139,408    |
| Income before real estate sales, minority interest and other income and expenses | 50,970                        | 60,678    | 103,599                     | 118,356    |
| <b>Other income and expenses:</b>  |                               |           |                             |            |
| Interest, dividend and other income  | 843                           | 780       | 1,678                       | 1,735      |
| Equity in income of unconsolidated ventures                                      | 883                           | 441       | 2,063                       | 1,130      |
| Interest expense   | (22,894 )                     | (28,178 ) | (45,675 )                   | (55,509 )  |
| Minority interest in income of consolidated partnership and joint ventures       | (201 )                        | (1,134 )  | (351 )                      | (1,416 )   |
| Income from continuing operations  | 29,601                        | 32,587    | 61,314                      | 64,296     |
| <b>Discontinued operations:</b>  |                               |           |                             |            |
| Income from discontinued operations (Note 5)                                     | 5,068                         | 8,110     | 11,864                      | 15,087     |
| Net income   | \$ 34,669                     | \$ 40,697 | \$ 73,178                   | \$ 79,383  |
| Preferred dividends  | (5,489 )                      | (5,471 )  | (10,973 )                   | (10,938 )  |
| Net income available to common stock basic                                       | 29,180                        | 35,226    | 62,205                      | 68,445     |
| Minority interest in income of consolidated partnership                          | 201                           | 251       | 351                         | 533        |
| Net income available to common stock diluted                                     | \$ 29,381                     | \$ 35,477 | \$ 62,556                   | \$ 68,978  |
| <b>Basic earnings per common share:</b>  |                               |           |                             |            |
| Income from continuing operations  | \$ 0.23                       | \$ 0.26   | \$ 0.48                     | \$ 0.52    |
| Discontinued operations  | 0.05                          | 0.08      | 0.12                        | 0.14       |
| Basic earnings per share   | \$ 0.28                       | \$ 0.34   | \$ 0.60                     | \$ 0.66    |
| <b>Diluted earnings per common share:</b>  |                               |           |                             |            |
| Income from continuing operations  | \$ 0.22                       | \$ 0.25   | \$ 0.47                     | \$ 0.51    |
| Discontinued operations  | 0.05                          | 0.08      | 0.11                        | 0.14       |
| Diluted earnings per share   | \$ 0.27                       | \$ 0.33   | \$ 0.58                     | \$ 0.65    |
| Average shares outstanding basic   | 104,493                       | 103,164   | 104,376                     | 103,002    |

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|   |           |           |           |           |
|---|-----------|-----------|-----------|-----------|
| Average shares outstanding diluted                      | 108,894   | 106,685   | 108,750   | 106,404   |
| Dividends per common share                              | \$ 0.3125 | \$ 0.4125 | \$ 0.6250 | \$ 0.8250 |
| Other comprehensive income:                             |           |           |           |           |
| Net income  | \$ 34,669 | \$ 40,697 | \$ 73,176 | \$ 79,383 |
| Unrealized (loss) gain on available-for-sale securities | (278 )    | 564       | 256       | 325       |
| Unrealized (loss) gain on deferred compensation         | (34 )     | 24        | (16 )     | 24        |
| Realized loss on interest risk hedges, net              | (42 )     | (157 )    | (97 )     | (2,168 )  |
| Unrealized gain (loss) on interest risk hedges, net     | 400       | (5,475 )  | 814       | (791 )    |
| Comprehensive income                                    | \$ 34,715 | \$ 35,653 | \$ 74,133 | \$ 76,773 |

The accompanying notes are an integral part of the consolidated financial statements.

**NEW PLAN EXCEL REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**June 30, 2006 and December 31, 2005**  
(In thousands, except fractions, percentages and par value amounts)

|  | June 30,<br>2006<br>(Unaudited) | December 31,<br>2005 |
|--|---------------------------------|----------------------|
| <b>ASSETS</b>  |                                 |                      |
| Real estate:   |                                 |                      |
| Land   | \$ 735,880                      | \$ 724,901           |
| Building and improvements  | 2,694,357                       | 2,668,177            |
| Accumulated depreciation and amortization  | (408,362 )                      | (376,816 )           |
| Net real estate  | 3,021,875                       | 3,016,262            |
| Real estate held for sale  | 35,337                          | 19,244               |
| Cash and cash equivalents  | 9,234                           | 9,202                |
| Restricted cash  | 19,657                          | 19,906               |
| Marketable securities  | 3,269                           | 3,014                |
| Receivables:   |                                 |                      |
| Trade, net of allowance for doubtful accounts of \$29,339 and \$27,540 at June 30, 2006 and December 31, 2005, respectively  | 21,659                          | 20,751               |
| Deferred rent, net of allowance of \$1,650 and \$1,592 at June 30, 2006 and December 31, 2005, respectively  | 30,748                          | 29,314               |
| Other, net   | 21,432                          | 25,138               |
| Mortgages and notes receivable   | 731                             | 795                  |
| Prepaid expenses and deferred charges  | 47,402                          | 43,346               |
| Investments in/advances to unconsolidated ventures   | 85,099                          | 95,538               |
| Intangible assets, net of accumulated amortization of \$15,216 and \$10,927 at June 30, 2006 and December 31, 2005, respectively   | 73,019                          | 78,046               |
| Other assets   | 11,747                          | 9,206                |
| Total assets   | \$ 3,381,209                    | \$ 3,369,762         |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   |                                 |                      |
| Liabilities:   |                                 |                      |
| Mortgages payable, including unamortized premium of \$12,382 and \$13,871 at June 30, 2006 and December 31, 2005, respectively   | \$ 430,948                      | \$ 433,653           |
| Notes payable, net of unamortized discount of \$4,381 and \$4,822 at June 30, 2006 and December 31, 2005, respectively   | 966,791                         | 968,347              |
| Credit agreements  | 235,000                         | 215,000              |
| Capital leases   | 27,694                          | 27,881               |
| Dividends payable  | 37,957                          | 37,826               |
| Other liabilities  | 116,833                         | 127,369              |
| Tenant security deposits   | 10,997                          | 10,641               |
| Total liabilities  | 1,826,220                       | 1,820,717            |
| Minority interest in consolidated partnership and joint ventures   | 57,110                          | 57,659               |
| Commitments and contingencies  |                                 |                      |
| Stockholders equity:   |                                 |                      |
| Preferred stock, \$.01 par value, 25,000 shares authorized; Series D: 1,500 depositary shares, each representing 1/10 of one share of Series D Cumulative Voting Step-Up Premium Rate Preferred, 150 shares issued and outstanding at June 30, 2006 and December 31, 2005; Series E: 8,000 depositary shares, each representing 1/10 of one share of 7.625% Series E Cumulative Redeemable Preferred, 800 shares issued and outstanding at June 30, 2006 and December 31, 2005 | 10                              | 10                   |
| Common stock, \$.01 par value, 250,000 shares authorized; 104,726 and 104,305 shares issued and outstanding at June 30, 2006 and December 31, 2005, respectively   | 1,047                           | 1,042                |
| Additional paid-in capital   | 2,045,643                       | 2,036,880            |
| Accumulated other comprehensive loss   | (7,117 )                        | (8,074 )             |
| Accumulated distribution in excess of net income   | (541,704 )                      | (538,472 )           |

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|  |              |              |
|--|--------------|--------------|
| Total stockholders' equity                 | 1,497,879    | 1,491,386    |
| Total liabilities and stockholders' equity | \$ 3,381,209 | \$ 3,369,762 |

The accompanying notes are an integral part of the consolidated financial statements.

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**NEW PLAN EXCEL REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Six Months Ended June 30, 2006 and 2005**  
**(Unaudited, in thousands)**

|   | June 30, 2006 | June 30, 2005 |
|---|---------------|---------------|
| Cash flows from operating activities:                                   |               |               |
| Net income  | \$ 73,178     | \$ 79,383     |
| Adjustments to reconcile net income to net cash provided by operations: |               |               |
| Depreciation and amortization   | 45,547        | 51,338        |
| Amortization of net premium/discount on mortgages and notes payable     | (1,047)       | (1,644)       |
| Amortization of deferred debt and loan acquisition costs                | 1,146         | 1,224         |
| Amortization of stock options   | 1,163         | 891           |
| Interest on swaps   | 851           | 197           |
| Amortization of asset retirement liabilities                            | 278           |               |
| Amortization of below market leases                                     | (780)         |               |
| Gain on sale of discontinued operations, net                            | (10,139)      | (11,696)      |
| Minority interest in income of consolidated partnership                 | 351           | 1,416         |
| Impairment of real estate assets  | 305           |               |
| Equity in income of unconsolidated ventures                             | (2,063)       | (1,131)       |
| Distributions of income from unconsolidated ventures                    | 2,875         |               |
| Changes in operating assets and liabilities, net:                       |               |               |
| Change in restricted cash   | 250           | 3,708         |
| Change in trade receivables   | (908)         | 3,303         |
| Change in deferred rent receivables                                     | (1,450)       | (3,472)       |
| Change in other receivables   | 3,706         | 33            |
| Change in other liabilities   | (9,678)       | 7,112         |
| Change in tenant security deposits                                      | 356           | 468           |
| Change in sundry assets and liabilities                                 | (3,396)       | (6,718)       |
| Net cash provided by operating activities                               | 100,545       | 124,412       |
| Cash flows from investing activities:                                   |               |               |
| Real estate acquisitions and building improvements                      | (54,112)      | (71,343)      |
| Acquisition, net of cash and restricted cash received                   | (16,985)      | (56,129)      |
| Proceeds from real estate sales, net                                    | 27,354        | 17,503        |
| Repayments of mortgage notes receivable                                 | 64            | 10,650        |
| Leasing commissions paid  | (4,880)       | (6,070)       |
| Cash from joint venture consolidation (Note 2)                          |               | 54            |
| Cash paid for joint venture investment                                  |               | (5,441)       |
| Proceeds from sale of joint venture interest                            |               | 8,160         |
| Capital contributions to unconsolidated ventures                        | (5,312)       | (6,300)       |
| Distributions of capital from unconsolidated ventures                   | 14,342        | 6,208         |
| Net cash used in investing activities                                   | (39,529)      | (102,708)     |
| Cash flows from financing activities:                                   |               |               |
| Principal payments of mortgages and notes payable                       | (10,356)      | (20,526)      |
| Proceeds from public debt offering                                      |               | 99,930        |
| Repayment of public debt  |               | (100,000)     |
| Cash paid for swap agreement  |               | (2,476)       |
| Proceeds from credit facility borrowing                                 | 75,000        | 295,000       |
| Repayment of credit facility  | (55,000)      | (206,000)     |
| Financing fees  | (179)         | (2,024)       |
| Distributions paid to minority partners                                 | (1,920)       | (1,483)       |
| Dividends paid  | (75,859)      | (95,496)      |
| Proceeds from exercise of stock options                                 | 3,236         | 7,347         |
| Repayment of loans receivable for the purchase of common stock          | 115           | 118           |
| Proceeds from dividend reinvestment plan                                | 3,874         | 4,975         |
| Net cash used in financing activities                                   | (61,089)      | (20,635)      |

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|   |           |           |
|---|-----------|-----------|
| Net (decrease) increase in cash and cash equivalents              | (73       | ) 1,069   |
| Cash and cash equivalents at beginning of period                  | 9,202     | 7,292     |
| Cash and cash equivalents at end of period                        | \$ 9,129  | \$ 8,361  |
| Supplemental Cash Flow Disclosure, including Non-Cash Activities: |           |           |
| Cash paid for interest  | \$ 50,702 | \$ 59,011 |
| Capitalized interest  | 6,071     | 3,412     |
| State and local taxes paid  | 210       | (140 )    |
| Mortgages assumed, net  | 8,953     | 27,797    |
| Partnership units issued in acquisition                           |           | 14,547    |

The accompanying notes are an integral part of the consolidated financial statements.

**NEW PLAN EXCEL REALTY TRUST, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1: Description of Business**

New Plan Excel Realty Trust, Inc. (together with its wholly-owned and majority-owned subsidiaries and consolidated variable interest entities, the Company) is operated as a self-administered, self-managed real estate investment trust (REIT). The principal business of the Company is the ownership and management of community and neighborhood shopping centers throughout the United States.

**Note 2: Summary of Significant Accounting Policies**

Principles of Consolidation

The accompanying consolidated financial statements reflect the accounts of the Company. The portion of these entities not owned by the Company is presented as minority interest as of and during the periods presented. All material inter-entity transactions have been eliminated.

When the Company obtains an economic interest in an entity, the Company evaluates the entity to determine if the entity is a variable interest entity (VIE), and if the Company is the primary beneficiary, in accordance with Financial Accounting Standards Board (FASB) Interpretation No. 46R, *Consolidation of Variable Interest Entities* (FIN 46). The Company consolidates (i) entities that are VIEs and of which the Company is deemed to be the primary beneficiary and (ii) entities that are non-VIEs which the Company controls. Entities that the Company accounts for under the equity method (i.e., at cost, increased or decreased by the Company's share of earnings or losses, less distributions) include (i) entities that are VIEs and of which the Company is not deemed to be the primary beneficiary and (ii) entities that are non-VIEs which the Company does not control, but over which the Company has the ability to exercise significant influence. The Company will reconsider its determination of whether an entity is a VIE and who qualifies as the primary beneficiary if certain events occur that are likely to cause a change in the original determinations.

Basis of Presentation

The consolidated financial statements have been prepared by the Company pursuant to the rules of the SEC and, in the opinion of the Company, include all adjustments (consisting of normal recurring adjustments) necessary for a fair statement of financial position, results of operations and cash flows in accordance with accounting principles generally accepted in the United States (GAAP). Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such SEC rules. The Company believes that the disclosures made are adequate to make the information presented not misleading. The consolidated statements of income and comprehensive income for the three and six months ended June 30, 2006 are not necessarily indicative of the results expected for the full fiscal year. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's latest annual report on Form 10-K.

Net Earnings per Share of Common Stock

In accordance with Statement of Financial Accounting Standards (SFAS) No. 128, *Earnings per Share* (SFAS No. 128), the Company presents both basic and diluted earnings per share. Net earnings per common share (basic EPS) is computed by dividing net income available to common stockholders by the weighted average number of shares of common stock outstanding for the period. Net earnings per share of common stock assuming dilution (diluted EPS) is computed by giving effect to all dilutive potential shares of common stock that were outstanding during the period. Dilutive potential shares of common stock consist of the incremental shares of common stock issuable upon (a) the conversion of (i) limited partnership units of Excel Realty Partners, L.P. (ERP), a Delaware limited partnership, (ii) convertible senior notes, (iii) restricted stock grants and (iv) contingent compensation awards and (b) the exercise of in-the-money stock options.

Cash Equivalents

Cash equivalents consist of short-term, highly liquid debt instruments with maturities of three months or less at acquisition. Items classified as cash equivalents include insured bank certificates of deposit and commercial paper. At times, cash balances at a limited number of banks may exceed insurable amounts. The Company believes it mitigates this risk by investing in or through major financial institutions.

Restricted Cash

Restricted cash consists primarily of cash held in escrow accounts for deferred maintenance, capital improvements, environmental expenditures, taxes, insurance, operating expenses and debt service as required by certain loan agreements. Substantially all restricted cash is invested in money market mutual funds and carried at market value.

Accounts Receivable

Accounts receivable is stated net of allowance for doubtful accounts of \$29.3 million and \$27.5 million as of June 30, 2006 and December 31, 2005, respectively. The Company makes estimates of the uncollectability of its accounts receivable related to base rents, expense reimbursements and other revenues. The Company analyzes accounts receivable and historical bad debt levels, customer credit-worthiness and current economic trends when evaluating the adequacy of the allowance for doubtful accounts. In addition, tenants in bankruptcy are analyzed and estimates are made in connection with the expected recovery of pre-petition and post-petition claims.

Real Estate

Land, buildings and building and tenant improvements are recorded at cost and stated at cost less accumulated depreciation. Major replacements and betterments, which improve or extend the life of the asset, are capitalized and depreciated over their estimated useful lives, and ordinary repairs and maintenance are expensed as incurred. Land, buildings and building and tenant improvements that are under redevelopment, or are being developed, are carried at cost and no depreciation is recorded on these assets. Additionally, amounts essential to the development of the property, such as pre-construction costs, development costs, construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development are capitalized. The Company ceases capitalization when the property is available for occupancy upon substantial completion of tenant improvements, but in any event no later than one year from the completion of major construction activity.

Properties are depreciated using the straight-line method over the estimated useful lives of the assets. The estimated useful lives are as follows:

|                       |   |
|-----------------------|---|
| Buildings             | 35 to 40 years  |
| Building Improvements | 5 to 40 years   |
| Tenant Improvements   | The shorter of the term of the related lease or useful life |

Business Combinations

In connection with the Company's acquisition of properties, purchase costs are allocated to the tangible and intangible assets and liabilities acquired based on their estimated fair values. The value of the tangible assets, consisting of land, buildings and building and tenant improvements, are determined as if vacant, i.e., at replacement cost. Intangible assets, including the above-market value of leases and the value of in-place leases, are recorded at their relative fair values. The below-market value of leases is recorded in Other liabilities.

Above-market, below-market and in-place lease values for owned properties are recorded based on the present value (using an interest rate reflecting the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the leases negotiated and in-place at the time of acquisition and (ii) management's estimate of fair market lease rates for the property or equivalent property, measured over a period equal to the remaining non-cancelable term of the lease. The capitalized above-market or below-market lease value is amortized as a reduction of, or increase to, rental income over the remaining non-cancelable term of each lease,

plus any renewal periods with fixed rental terms that are considered to be below-market.

The total amount of other intangible assets allocated to in-place lease values is based on management's evaluation of the specific characteristics of each lease and the Company's overall relationship with each tenant. Factors considered in the allocation of these values include, but are not limited to, the nature of the existing relationship with the tenant, the tenant's credit quality, the expectation of lease renewals, the estimated carrying costs of the property during a hypothetical expected lease-up period, current market conditions and costs to execute similar leases. Management will also consider information obtained about a property in connection with its pre-acquisition due diligence. Estimated carrying costs include real estate taxes, insurance, other property operating costs and estimates of lost rentals at market rates during the hypothetical expected lease-up periods, based on management's assessment of specific market conditions. Management will estimate costs required to execute leases including commissions and legal costs to the extent that such costs are not already incurred with a new lease that has been negotiated in connection with the purchase of a property. Independent appraisals and/or management's estimates will be used to determine these values.

The value of in-place leases is amortized to expense over the remaining initial term of each lease. The value of tenant relationship intangibles is amortized to expense over the initial terms of the leases; however, no amortization period for intangible assets will exceed the remaining depreciable life of the building.

In the event that a tenant terminates its lease, the unamortized portion of each intangible, including market rate adjustments, lease origination costs, in-place values and tenant relationship values, will be charged as an expense.

#### Long-Lived Assets

On a periodic basis, management assesses whether there are any indicators that the value of its real estate properties may be impaired. A property's value is impaired only if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property (taking into account the anticipated holding period of the asset) is less than the carrying value of the property. Such estimate of cash flows considers factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other economic factors. To the extent impairment has occurred, the loss will be measured as the excess of the carrying amount of the property over the fair value of the property, and reflected as an adjustment to the basis of the property.

When assets are identified by management as held for sale, the Company discontinues depreciating the assets and estimates the sales price, net of selling costs, of such assets. If, in management's opinion, the net sales price of the assets that have been identified for sale is less than the net book value of the assets, a valuation allowance is established. For investments accounted for under the equity method, a loss is recognized if the loss in value of the investment is other than temporary.

#### Employee Loans

Prior to 2001, the Company had made loans to officers and employees primarily for the purpose of purchasing the Company's common stock. These loans are demand and term notes bearing interest at rates ranging from 5.0% to 6.0%. Interest on such loans is payable quarterly. Loans made for the purchase of common stock are reported as a deduction from stockholders' equity. At June 30, 2006 and December 31, 2005, the Company had aggregate loans to employees of approximately \$0.5 million and \$0.6 million, respectively.

#### Deferred Leasing and Loan Origination Costs

Costs incurred in obtaining tenant leases (including internal leasing costs) are amortized using the straight-line method over the terms of the related leases and included in depreciation and amortization. Unamortized deferred leasing costs are charged to amortization expense upon early termination of the lease. Costs incurred in obtaining long-term financing are amortized and charged to interest expense over the terms of the related debt agreements, which approximates the effective interest method.

Internal Leasing Costs

The Company capitalizes internal leasing costs in accordance with SFAS No. 91, *Nonrefundable Fees & Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases*. Please refer to the following table for additional information regarding the capitalization of internal leasing costs (dollars in thousands).

|                              |           |
|------------------------------|-----------|
| Balance at December 31, 2005 | \$ 12,512 |
| Costs capitalized            | 3,328     |
| Amortization / write-offs    | (1,657 )  |
| Balance at June 30, 2006     | \$ 14,183 |

Investments in /Advances to Unconsolidated Ventures

The Company has direct equity investments in several joint venture projects. The Company accounts for these investments in unconsolidated ventures using the equity method of accounting, as the Company exercises significant influence over, but does not control, and is not the primary beneficiary of, these entities. These investments are initially recorded at cost, as Investments in/advances to unconsolidated ventures , and subsequently adjusted for equity in earnings and cash contributions and distributions. Intercompany fees and gains on property transactions are eliminated to the extent of the Company s ownership interest.

To the extent that the Company contributes assets to a joint venture project, the difference between the Company s cost basis in the assets and the basis reflected at the joint venture level is amortized over the life of the related asset and included in the Company s share of equity in income of unconsolidated ventures.

Intangible Assets

The Company s intangible assets, other than those acquired in business combinations, include property management rights and an asset management fee stream. These assets were initially measured based on their fair values and are being amortized on a straight-line basis over a period of 20 to 40 years. These assets are stated at cost, net of accumulated amortization.

Derivative/Financial Instruments

The Company accounts for derivative and hedging activities in accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* ( SFAS No. 133 ) and SFAS No. 138, *Accounting for Certain Derivative Instruments and Certain Hedging Activities*. These accounting standards require the Company to measure derivatives, including certain derivatives embedded in other contracts, at fair value and to recognize them in the Consolidated Balance Sheets as assets or liabilities, depending on the Company s rights or obligations under the applicable derivative contract. For derivatives designated as fair value hedges, the changes in the fair value of both the derivative instrument and the hedged item are recorded in earnings. For derivatives designated as cash flow hedges, the effective portions of changes in fair value of the derivative are reported in other comprehensive income ( OCI ) and are subsequently reclassified into earnings when the hedged item affects earnings. Changes in fair value of derivative instruments not designated as hedging instruments, and ineffective portions of hedges, are recognized in earnings in the current period.

Asset Retirement Obligations

The Company accounts for its conditional asset retirement obligations in accordance with FASB Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* ( FIN 47 ), which the Company adopted as of December 31, 2005. A conditional asset retirement obligation refers to a legal obligation (pursuant to existing law or contract) to perform an asset retirement activity in which the timing and/or method of settlement are

conditioned upon the occurrence of a future event that may or may not be within the control of the Company. The Company's conditional asset retirement obligations arise primarily from legal requirements to decontaminate buildings at the time the buildings are sold or otherwise disposed of. In accordance with FIN 47, the Company has reasonably estimated the fair value of its conditional asset retirement obligations and has recognized a liability for conditional asset retirement obligations of approximately \$1.0 million as of June 30, 2006. During the three and six months ended June 30, 2006 the Company recorded approximately \$5,800 and \$0.3 million, respectively, of accretion associated with its asset retirement obligation liability.

#### Self-Insured Health Plan

Beginning in May 2003, the Company implemented a self-insured health plan for all of its employees. In order to limit its exposure, the Company has purchased stop-loss insurance, which will reimburse the Company for individual claims in excess of \$0.1 million annually, or aggregate claims in excess of \$1.0 million annually. Self-insurance losses are accrued based on the Company's estimates of the aggregate liability for uninsured claims incurred using certain actuarial assumptions adhered to in the insurance industry. The liability for self-insured losses is included in accrued expenses and was approximately \$1.0 million and \$0.7 million at June 30, 2006 and December 31, 2005, respectively.

#### General Liability Insurance

The Company has one wholly-owned captive insurance company, ERT CIC, LLC (ERT CIC), which underwrites the first layer of general liability insurance programs for the Company's wholly-owned, majority-owned and joint venture properties (excluding properties owned by CA New Plan Acquisition Fund, LLC, CA New Plan Direct Investment Fund, LLC and CA New Plan Venture Fund, LLC, which are covered under a separate policy). The Company carries general liability insurance on its properties in amounts that it believes (i) adequately insures all of its properties and (ii) are in line with coverage obtained by owners of similar properties. As the Company owns ERT CIC, the Company is responsible for ERT CIC's liquidity and capital resources, and the accounts of ERT CIC are part of the Company's consolidated financial statements. If the Company experiences a loss and ERT CIC is required to pay under its insurance policy, the Company would ultimately record a loss to the extent of such required payment.

#### Revenue Recognition

Rental revenue is recognized on the straight-line basis, which averages minimum rents over the terms of the leases. The cumulative difference between lease revenue recognized under this method and contractual lease payment terms is recorded as deferred rent receivable on the accompanying Consolidated Balance Sheets. Certain leases provide for percentage rents based upon the level of sales achieved by the lessee. These percentage rents are recorded once the required sales levels are achieved. The leases also typically provide for tenant reimbursement of common area maintenance and other operating expenses. Rental revenue also includes lease termination fees. Lease termination fees were approximately \$0.5 million and \$1.0 million for the three months ended June 30, 2006 and 2005, respectively, and approximately \$5.9 million and \$2.5 million for the six months ended June 30, 2006 and 2005, respectively.

#### Income from Discontinued Operations

Income from discontinued operations is computed in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS No. 144). SFAS No. 144 requires, among other things, that the primary assets and liabilities and the results of operations of the Company's real property that has been sold, or otherwise qualifies as held for sale (as defined by SFAS No. 144), be classified as discontinued operations and segregated in the Company's Consolidated Statements of Income and Comprehensive Income and Consolidated Balance Sheets. Properties classified as real estate held for sale generally represent properties that are under contract for sale and are expected to close within the next twelve months.

### Income Taxes

The Company has elected to be treated as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. In order to maintain its qualification as a REIT, the Company is required to, among other things, distribute at least 90% of its REIT taxable income to its stockholders and meet certain tests regarding the nature of its income and assets. As a REIT, the Company is not subject to federal income tax with respect to the portion of its income that meets certain criteria and is distributed annually to the stockholders. Accordingly, no provision for federal income taxes is included in the accompanying consolidated financial statements. The Company intends to continue to operate in a manner that allows it to continue to meet the requirements for taxation as a REIT. Many of these requirements, however, are highly technical and complex. If the Company were to fail to meet these requirements, the Company would be subject to federal income tax. The Company is subject to certain state and local taxes. Provision for such taxes has been included in general and administrative expenses in the Company's Consolidated Statements of Income and Comprehensive Income.

The Company may elect to treat one or more of its subsidiaries as taxable REIT subsidiaries ( TRS ). In general, TRS of the Company may perform additional services for tenants of the Company and generally may engage in any real estate or non-real estate related business (except for the operation or management of health care facilities or lodging facilities or the provision to any person, under a franchise, license or otherwise, of rights to any brand name under which any lodging facility or health care facility is operated). TRS are subject to corporate federal income tax. The Company has elected to treat certain of its corporate subsidiaries as TRS. At June 30, 2006, the Company's TRS had a tax net operating loss carryforward of approximately \$15.6 million, expiring from 2015 to 2020. In addition, the Company's TRS had other net tax assets, most significantly relating to an asset impairment recognized in fiscal 2003, for financial accounting purposes that will not be recognized for tax purposes until the property is sold. The Company's TRS have ascribed a full valuation allowance to their net deferred tax assets.

### Segment Information

The principal business of the Company is the ownership and management of community and neighborhood shopping centers. The Company does not distinguish or group its operations on a geographical basis for purposes of measuring performance. Accordingly, the Company believes it has a single reportable segment for disclosure purposes in accordance with GAAP. Further, all of the Company's operations and assets are within the United States and no tenant comprises more than 5% of revenue.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. The most significant assumptions and estimates relate to impairments of real estate, recovery of mortgage notes and trade accounts receivable and depreciable lives.

### Reclassifications

In accordance with the provisions of SFAS No. 144, certain prior period amounts have been reclassified to conform with the current period presentation.

### Recently Issued Accounting Standards

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109* ( FIN 48 ). FIN 48 (i) clarifies the accounting for uncertainty in income taxes recognized in companies' financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*, (ii) prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return and (iii) provides guidance on derecognition of recognized tax benefits, classification, interest and penalties, accounting in interim



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periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The adoption of FIN 48 is not expected to have a material impact on the consolidated financial statements of the Company.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets – an amendment of FASB Statement No. 140* ( SFAS No. 156 ). SFAS No. 156 (i) clarifies when an obligation to service financial assets should be separately recognized as a servicing asset or a servicing liability, (ii) requires that a separately recognized servicing asset or servicing liability be initially measured at fair value, if practicable and (iii) permits an entity with a separately recognized servicing asset or servicing liability to choose either the amortization method or the fair value method for subsequent measurement. SFAS No. 156 is effective for fiscal years beginning after September 15, 2006, but early adoption is permitted. The adoption of SFAS No. 156 is not expected to have a material impact on the consolidated financial statements of the Company.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments – an amendment of FASB Statements No. 133 and 140* ( SFAS No. 155 ). SFAS No. 155 (i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133, (iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives and (v) amends FASB Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities*, to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of SFAS No. 155 is not expected to have a material impact on the consolidated financial statements of the Company.

### Note 3: Acquisitions and Dispositions

#### Acquisitions

During the six months ended June 30, 2006, the Company acquired two buildings, one immediately adjacent to Tarpon Mall, a shopping center owned by the Company, and the other immediately adjacent to Hazel Path, a shopping center owned by the Company. Please refer to the following table for additional details (dollars in millions).

| Property Name           | Location           | Acquisition Date | Gross Leasable Area | Purchase Price Components |           |              |        |
|-------------------------|--------------------|------------------|---------------------|---------------------------|-----------|--------------|--------|
|                         |                    |                  |                     | Purchase Price            | ERP Units | Assumed Debt | Cash   |
| Building at Tarpon Mall | Tarpon Springs, FL | 01/27/06         | 6,580               | \$ 2.3                    |           |              | \$ 2.3 |
| Building at Hazel Path  | Hendersonville, TN | 02/21/06         | 94,977              | \$ 4.8                    |           |              | \$ 4.8 |
|                         | <b>Total</b>       |                  |                     | \$ 7.1                    |           |              | \$ 7.1 |

Additionally, on June 20, 2006, NewSem Tyrone Gardens LLC, a joint venture with The Sembler Company in which the Company holds a 90% interest, acquired Tyrone Gardens, a 209,337 square foot shopping center located in St. Petersburg, Florida, for approximately \$19.0 million, including approximately \$9.0 million of assumed mortgage indebtedness. In accordance with the provisions of FIN 46, this property is included as a consolidated entity in the Company's Consolidated Financial Statements and throughout the remainder of this document.

In the 2005 fiscal year, the Company acquired eight shopping centers (Brunswick Town Center, Hillcrest Shopping Center, West Ridge Shopping Center, Market Plaza, Surrey Square Mall, Fashion Place Shopping Center, Western Hills Plaza and Southland Shopping Center), a vacant building with 2.5 acres of land immediately adjacent to Midway Crossing (a shopping center owned by the Company), a vacant building immediately adjacent to Victory Square (a shopping center owned by the Company), six land parcels, the remaining 90% interest in Marketplace at Wycliffe, a shopping center in which the Company owned the other 10% interest, and the remaining 90% interest in Mableton Walk, a shopping center in which the Company owned the other 10% interest. Please refer to the



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following table for additional details (dollars in millions).

| Property Name                                   | Location        | Acquisition Date | Gross Leasable Area | Purchase Price | Purchase Price Components |              |          |
|---|-----------------|------------------|---------------------|----------------|---------------------------|--------------|----------|
|   |                 |                  |                     |                | ERP Units                 | Assumed Debt | Cash     |
| Building at Midway Crossing                     | Elyria, OH      | 01/13/05         | 20,338              | (1) \$ 1.1     |                           |              | \$ 1.1   |
| Brunswick Town Center                           | Brunswick, OH   | 01/21/05         | 122,989             | \$ 16.4        |                           |              | \$ 16.4  |
| Hillcrest Shopping Center                       | Spartanburg, SC | 02/16/05         | 343,914             | \$ 35.5        | \$ 14.5                   | \$ 16.8      | \$ 4.2   |
| West Ridge Shopping Center                      | Westland, MI    | 03/17/05         | 163,131             | \$ 16.6        |                           | \$ 11.0      | \$ 5.6   |
| Marketplace at Wycliffe (2) (3)                 | Lake Worth, FL  | 06/01/05         | 133,520             | \$ 35.7        |                           |              | \$ 35.7  |
| Mableton Walk (2)                               | Mableton, GA    | 06/01/05         | 105,742             |                |                           |              |          |
| Market Plaza                                    | Plano, TX       | 07/13/05         | 161,453             | \$ 39.6        |                           |              | \$ 39.6  |
| Surrey Square Mall                              | Norwood, OH     | 08/26/05         | 190,323             | \$ 10.5        |                           |              | \$ 10.5  |
| Five land parcels adjacent to Home Depot Stores | FL, LA, OH      | 09/07/05         | 40 acres            | \$ 9.3         |                           |              | \$ 9.3   |
| Fashion Place Shopping Center                   | Columbia, SC    | 09/14/05         | 149,493             | \$ 6.8         |                           |              | \$ 6.8   |
| Brandt Pike Place                               | Dayton, OH      | 09/30/05         | 11 acres            | \$ 1.6         |                           |              | \$ 1.6   |
| Building at Victory Square                      | Savannah, GA    | 10/03/05         | 13,000              | \$ 0.8         |                           |              | \$ 0.8   |
| Western Hills Plaza                             | Cincinnati, OH  | 11/03/05         | 430,399             | \$ 45.6        |                           |              | \$ 45.6  |
| Southland Shopping Center                       | Toledo, OH      | 12/21/05         | 291,221             | \$ 14.8        |                           |              | \$ 14.8  |
|   | <b>Total</b>    |                  |                     | \$ 234.3       | \$ 14.5                   | \$ 27.8      | \$ 192.0 |

(1) Also includes 2.5 acres of land.

(2) Property acquired as a component of a multi-property transaction. Purchase price and cash listed for Marketplace at Wycliffe represent the combined amounts for the acquisition of 100% interests in Marketplace at Wycliffe and Mableton Walk.

(3) On August 10, 2005, this property was sold as part of the Galileo Transactions (as defined below).

## Dispositions

### Portfolio Disposition

On August 10, 2005, the Company sold an aggregate of 69 community and neighborhood shopping centers (the Galileo Properties) to Galileo America LLC for approximately \$968.0 million of total consideration, comprised of approximately \$928.2 million in cash and approximately \$39.8 million of equity in Galileo America LLC (the Property Transfer).

The following related transactions occurred simultaneously with the closing of the Property Transfer, resulting in the Company owning an approximate 5% equity interest in Galileo America LLC, which included (i) the redemption by Galileo America LLC of an existing interest in Galileo America LLC held by an affiliate of CBL & Associates Properties, Inc. (CBL) for two properties previously owned by Galileo America LLC, (ii) the purchase by the Company of an asset management fee stream from Galileo America LLC for \$18.5 million and (iii) the acquisition by the Company of the property management rights of CBL with respect to Galileo America LLC for \$22.0 million (plus an agreement to purchase additional property management rights in 2008 for \$7.0 million) (such transactions are referred to collectively with the Property Transfer as the Galileo Transactions).

As a result of the Company's retained 5% ownership interest in Galileo America LLC, as well as the Company's purchase of the property and asset management rights as part of the Galileo Transactions, the results of operations of the Galileo Properties up to August 10, 2005 were not classified as income from discontinued operations and are included in income from continuing operations.

### Other Dispositions

During the six months ended June 30, 2006, the Company sold six shopping centers and two land parcels for aggregate gross proceeds of approximately \$27.6 million. In connection with the sale of these properties, and in accordance with SFAS No. 144 (Note 2), the Company recorded the results of operations and the related gain on sale as income from discontinued operations (Note 5).



In addition to the Galileo Transactions, during 2005, the Company sold 12 properties, four land parcels, 90% of its ownership interest in The Pines and 90% of its ownership interest in Northshore West for aggregate gross proceeds of approximately \$105.6 million. In connection with the sale of these properties, and in accordance with SFAS No. 144 (Note 2), the Company recorded the results of operations and the related gain/loss on sale as income from discontinued operations (Note 5). The results of operations from The Pines and Northshore West are not considered to be income from discontinued operations due to the Company's continued involvement in its operations as a result of the Company's 10% joint venture interest.

**Note 4: Real Estate Held for Sale**

As of June 30, 2006, eight shopping centers, one single tenant property and six land parcels were classified as Real estate held for sale. These properties are located in nine states and have an aggregate gross leasable area of approximately 0.5 million square feet. Such properties had an aggregate book value of approximately \$35.3 million, net of accumulated depreciation of approximately \$2.7 million and accumulated impairment of approximately \$0.2 million, as of June 30, 2006. In accordance with SFAS No. 144 (Note 2), the Company has recorded the results of operations and the related impairment of any operating properties, excluding land parcels, classified as held for sale as income from discontinued operations (Note 5).

As of December 31, 2005, five retail properties and three land parcels were classified as Real estate held for sale. These properties are located in five states and have an aggregate gross leasable area of approximately 0.5 million square feet. Such properties had an aggregate book value of approximately \$19.2 million, net of accumulated depreciation of approximately \$3.6 million, as of December 31, 2005. The five retail properties and three land parcels were all under contract for sale as of December 31, 2005 and all sales are expected to close by the third quarter of 2006, but in any event no later than December 31, 2006. In accordance with SFAS No. 144 (Note 2), the Company has recorded the results of operations and the related impairment of any operating properties, excluding land parcels, classified as held for sale as income from discontinued operations (Note 5).

**Note 5: Income from Discontinued Operations**

The following is a summary of income from discontinued operations for the three and six months ended June 30, 2006 and 2005 (dollars in thousands):

|   | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |           |
|---|--------------------------------|----------|------------------------------|-----------|
|   | 2006                           | 2005     | 2006                         | 2005      |
| Total revenue   |                                |          |                              |           |
| Real estate held for sale   | \$ 995                         | \$ 786   | \$ 1,909                     | \$ 1,508  |
| Other discontinued operations   | 406                            | 3,864    | 1,186                        | 7,968     |
| Total revenue   | 1,401                          | 4,650    | 3,095                        | 9,476     |
| Operating costs   |                                |          |                              |           |
| Real estate held for sale   | (136 )                         | (126 )   | (288 )                       | (255 )    |
| Other discontinued operations   | (81 )                          | (1,147 ) | (280 )                       | (2,432 )  |
| Real estate taxes   |                                |          |                              |           |
| Real estate held for sale   | (89 )                          | (91 )    | (178 )                       | (176 )    |
| Other discontinued operations   | (207 )                         | (523 )   | (316 )                       | (1,047 )  |
| Interest expense  |                                |          |                              |           |
| Real estate held for sale   |                                |          |                              |           |
| Other discontinued operations   |                                |          |                              | (5 )      |
| Depreciation and amortization   |                                |          |                              |           |
| Real estate held for sale   | (132 )                         | (134 )   | (246 )                       | (262 )    |
| Other discontinued operations   | (1 )                           | (719 )   | (41 )                        | (1,578 )  |
| Provision for doubtful accounts   |                                |          |                              |           |
| Real estate held for sale   | (3 )                           | 5        | (20 )                        | (37 )     |
| Other discontinued operations   | 104                            | (498 )   | 304                          | (292 )    |
| General and Administrative  |                                |          |                              |           |
| Real estate held for sale   |                                |          |                              |           |
| Other discontinued operations   |                                |          |                              | (2 )      |
| Total operating costs   | (545 )                         | (3,233 ) | (1,065 )                     | (6,086 )  |
| Income from discontinued operations before impairment and gain on sale    | 856                            | 1,417    | 2,030                        | 3,390     |
| Gain on sale of other discontinued operations (1)                         | 4,419                          | 6,693    | 10,139                       | 11,697    |
| Impairment of real estate held for sale and other discontinued operations | (207 )                         |          | (305 )                       |           |
| Income from discontinued operations                                       | \$ 5,068                       | \$ 8,110 | \$ 11,864                    | \$ 15,087 |

(1) For the six months ended June 30, 2005, balance includes approximately \$3.5 million attributable to the gain on sale of, and final distributions from, Rodney Village, a property formerly owned by Benbrooke Ventures, a joint venture in which the Company previously held a 50% interest.

**Note 6: Investments in/Advances to Unconsolidated Ventures**

The following table summarizes the Company's investments in unconsolidated joint ventures as of June 30, 2006 and December 31, 2005 (dollars in thousands). The Company accounts for these investments using the equity method.

|   | City          | State   | JV Partner   | Company           | Investments in/Advances to Unconsolidated Ventures |                   |
|---|---------------|---------|--|-------------------|--|-------------------|
|   |               |         |  | Percent Ownership | June 30, 2006                                      | December 31, 2005 |
| Arapahoe Crossings, L.P. (1)                              | Aurora        | CO      | Foreign Investor   | 30%               | \$ 6,629   | \$ 6,663          |
| BPR Land Partnership, L.P. (2)                            | Frisco        | TX      | George Allen/Milton Schaffer                                 | 50%               | \$ 938   | \$ 1,221          |
| BPR Shopping Center, L.P. (1)                             | Frisco        | TX      | Foreign Investor/George Allen/Milton Schaffer                | 25%               | \$ 3,183   | \$ 3,615          |
| BPR South, L.P. (2)                                       | Frisco        | TX      | George Allen/Milton Schaffer                                 | 50%               | \$ 823   | \$ 822            |
| CA New Plan Acquisition Fund, LLC (3)                     | Various       | Various | Major U.S. Pension Fund                                      | 10%               | \$ 2,647   | \$ 1,409          |
| CA New Plan Venture Direct Investment Fund, LLC           | Various       | Various | Major U.S. Pension Fund                                      | 10%               | \$ 1,030   | \$ 849            |
| CA New Plan Venture Fund, LLC (4)                         | Various       | Various | Major U.S. Pension Fund                                      | 10%               | \$ 3,265   | \$ 3,692          |
| Galileo America LLC                                       | Various       | Various | Galileo Shopping America Trust                               | 5%                | \$ 34,323  | \$ 33,762         |
| NP/I&G Institutional Retail Company, LLC (5)              | Various       | Various | JPMorgan Investment Management, Inc.                         | 20%               | \$ 30,184  | \$ 41,447         |
| NP/I&G Institutional Retail Company II, LLC (1) (6)       |               |         | JPMorgan Investment Management, Inc.                         | 20%               |  |                   |
| NPK Redevelopment I, LLC (7)                              | Various       | Various | Kmart Corporation (Sears Holding Corp.)                      | 20%               | \$ 1,001   | \$ 1,000          |
| Westgate Mall, LLC (8)                                    | Fairview Park | OH      | Transwestern Investment Company/ The Richard E. Jacobs Group | 10%               | \$ 1,076   | \$ 1,058          |
| <b>Investments in/Advances to Unconsolidated Ventures</b> |               |         |  |                   | <b>\$ 85,099</b>                                   | <b>\$ 95,538</b>  |

- (1) The Company receives increased participation after a 10% return.
- (2) The Company receives a 10% preferred return on its investment.
- (3) The Company receives increasing participation after a 10% IRR.
- (4) The Company receives increasing participation after a 12% IRR.
- (5) The Company receives increased participation after a 12% IRR.
- (6) The joint venture did not own any properties as of June 30, 2006.

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(7) The Company has committed to contribute an additional \$5.0 million to this joint venture. Percent ownership represents the Company's ownership interest in the joint venture subsequent to such contribution. The Company receives increasing participation after a 10% return.

(8) The Company receives increasing participation after a 13% IRR.

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Combined summary unaudited financial information for the Company's investments in/advances to unconsolidated ventures was as follows (dollars in thousands):

| Condensed Combined Balance Sheets                            | June 30, 2006       | December 31, 2005   |
|--|---------------------|---------------------|
| <b>Assets:</b>   |                     |                     |
| Real estate assets   | \$ 2,925,536        | \$ 2,687,346        |
| Accumulated depreciation                                     | (117,604 )          | (79,158 )           |
| <b>Net real estate</b>                                       | <b>2,807,932</b>    | <b>2,608,188</b>    |
| Trade receivables, net of allowance for doubtful account     | 21,883              | 15,909              |
| Other assets, net of accumulated amortization                | 180,336             | 198,779             |
| <b>Total Assets</b>  | <b>\$ 3,010,151</b> | <b>\$ 2,822,876</b> |
| <b>Liabilities:</b>  |                     |                     |
| Mortgages payable, net of unamortized premium                | \$ 1,745,454        | \$ 1,704,473        |
| Credit facilities  | 132,266             | 38,993              |
| Amounts payable to New Plan                                  | 2,429               | 6,605               |
| Other liabilities  | 116,919             | 119,723             |
| Total liabilities  | 1,997,068           | 1,869,794           |
| Total partners' capital                                      | 1,013,083           | 953,082             |
| Total liabilities and partners' capital                      | \$ 3,010,151        | \$ 2,822,876        |
| Company's investments in/advances to unconsolidated ventures | \$ 85,099           | \$ 95,538           |

| Condensed Combined Statements of Income | Three Months Ended |                  | Six Months Ended |                  |
|---|--------------------|------------------|------------------|------------------|
|   | June 30,<br>2006   | 2005             | June 30,<br>2006 | 2005             |
| Rental revenues                         | \$ 80,730          | \$ 18,865        | \$ 160,915       | \$ 36,600        |
| Operating expenses                      | (25,291 )          | (5,751 )         | (47,619 )        | (10,748 )        |
| Interest expense                        | (25,914 )          | (5,759 )         | (49,537 )        | (10,988 )        |
| Depreciation and amortization           | (24,764 )          | (4,275 )         | (51,908 )        | (8,258 )         |
| Other (expense) income, net             | (154 )             | 223              | 181              | 468              |
| Gain on sale of real estate             | 777                | 9,227            | 1,548            | 9,227            |
| <b>Net income</b>                       | <b>\$ 5,384</b>    | <b>\$ 12,530</b> | <b>\$ 13,580</b> | <b>\$ 16,301</b> |
| Company's share of net income           | \$ 883             | \$ 441           | \$ 2,063         | \$ 1,130         |

The following is a brief summary of the unconsolidated joint venture obligations that the Company had as of June 30, 2006.

- *Arapahoe Crossings, L.P.* The Company, together with a U.S. partnership comprised substantially of foreign investors, has an interest in a joint venture which owns Arapahoe Crossings, a community shopping center located in Aurora, Colorado. Under the terms of this joint venture, the Company has a 30% interest and is responsible for contributing its pro rata share of any capital that might be required by the joint venture; however, the Company does not expect that any significant capital contributions will be required. The joint venture had loans outstanding of approximately \$48.2 million as of June 30, 2006.

- *BPR Land Partnership, L.P.* The Company has a 50% interest in a joint venture that owns approximately 27.1 acres of undeveloped land in Frisco, Texas. Under the terms of this joint venture, the Company has agreed to contribute its pro rata share of any capital that might be required by the joint venture; however, the Company does not expect that any significant capital contributions will be required. The joint venture had no loans outstanding as of June 30, 2006.
- *BPR Shopping Center, L.P.* The Company has a 25% interest in a joint venture that owns The Centre at Preston Ridge, a community shopping center located in Frisco, Texas. Under the terms of this joint venture, the Company has agreed to contribute its pro rata share of any capital that might be required by the joint venture; however, the Company does not expect that any significant capital contributions will be required. The joint venture had loans outstanding of approximately \$68.2 million as of June 30, 2006.
- *BPR South, L.P.* The Company has a 50% interest in a joint venture that owns approximately 8.4 acres of undeveloped land in Frisco, Texas. Under the terms of this joint venture, the Company has agreed to contribute its pro rata share of any capital that might be required by the joint venture; however, the Company does not expect that any significant capital contributions will be required. The joint venture had no loans outstanding as of June 30, 2006.
- *CA New Plan Acquisition Fund, LLC.* The Company has a 10% interest in a joint venture that was created in conjunction with the restructuring of CA New Plan Venture Fund, LLC (see below). Under the terms of this joint venture, the Company has committed to contribute its pro rata share of capital required by the joint venture for asset acquisitions, up to a maximum amount of \$4.2 million, of which approximately \$2.8 million had been contributed by the Company as of June 30, 2006. The Company anticipates contributing the remaining approximate \$1.4 million by the end of 2007. Additionally, the Company has agreed to contribute its pro rata share of any additional capital that might be required by the joint venture; however, the Company does not expect that any significant additional capital contributions will be required. As of June 30, 2006, the joint venture owned seven operating retail properties and one property under redevelopment. The joint venture had loans outstanding of approximately \$67.9 million as of June 30, 2006.
- *CA New Plan Venture Direct Investment Fund, LLC.* The Company has a 10% interest in a joint venture that was created in conjunction with the restructuring of CA New Plan Venture Fund, LLC (see below). Under the terms of this joint venture, the Company has committed to contribute its pro rata share of capital required by the joint venture for certain redevelopment activities, up to a maximum amount of \$0.4 million, and has agreed to contribute its pro rata share of any additional capital that might be required by the joint venture. As of June 30, 2006, the Company had not made any such required capital contributions, and does not expect that any significant additional capital contributions will be required. The joint venture owned seven retail properties as of June 30, 2006. The joint venture had loans outstanding of approximately \$60.7 million as of June 30, 2006.
- *CA New Plan Venture Fund, LLC.* During 2005, this joint venture was restructured to create two additional joint ventures, CA New Plan Acquisition Fund, LLC, and CA New Plan Venture Direct Investment Fund, LLC. As a result of the restructuring, six stabilized assets were transferred from CA New Plan Venture Fund, LLC to CA New Plan Venture Direct Investment Fund, LLC, and two assets were sold. As of June 30, 2006, the joint venture owned five operating retail properties and one retail property under redevelopment. Under the terms of the restructured joint venture, the Company continues to have a 10% interest in the venture, and has committed to contribute its pro rata share of capital required by the joint venture for certain redevelopment activities, up to a maximum amount of \$0.9 million, and has agreed to contribute its pro rata share of any additional capital that might be required by the joint venture. As of June 30, 2006, the Company had not made any such required capital contributions, and does not expect that any significant additional capital contributions will be required. The joint venture had loans outstanding of approximately \$54.8 million as of June 30, 2006.



- *Galileo America LLC*. The Company has a 5% interest in this joint venture, which interest was acquired in conjunction with the Galileo Transactions (Note 3). Under the terms of this joint venture, the Company is not obligated to contribute any additional capital to the joint venture; however, in the event that additional capital is contributed by the other joint venture partner, the Company has the option to contribute the amount necessary to maintain its 5% ownership interest. The Company anticipates making additional capital contributions from time to time to maintain its 5% ownership interest. As of June 30, 2006, this joint venture was comprised of 131 stabilized retail assets, one property under redevelopment and one new development property, and had loans outstanding of approximately \$1.3 billion.
- *NP / I&G Institutional Retail Company, LLC*. In November 2003, the Company formed a strategic joint venture with JPMorgan Investment Management, Inc. to acquire high-quality institutional grade community and neighborhood shopping centers on a nationwide basis. The joint venture owned 13 retail properties as of June 30, 2006. Under the terms of this joint venture, the Company has a 20% interest in the venture and is responsible for contributing its pro rata share of any capital that might be required by the joint venture. The Company initially committed to contribute up to a maximum amount of \$30.0 million to the joint venture, however, in connection with the acquisition of certain assets during 2005, the Company together with ERP, contributed a disproportionate share of capital to the venture, such that the Company's total capital investment as of December 31, 2005 was \$41.4 million. The excess contribution was returned to the Company in February 2006. During the six months ended June 30, 2006, in connection with the acquisition of certain other assets, the Company increased its committed capital to the venture to \$31.8 million. The joint venture had loans outstanding of approximately \$281.7 million as of June 30, 2006.
- *NP / I&G Institutional Retail Company II, LLC*. In February 2006, the Company formed a second strategic joint venture with JP Morgan Investment Management, Inc. to acquire high-quality institutional grade community and neighborhood shopping centers on a nationwide basis. Under the terms of this joint venture, the Company has a 20% interest in the venture and has committed to contribute its pro rata share of any capital required by the venture for asset acquisitions, up to a maximum of \$30.0 million. As of June 30, 2006, the Company had not made any such capital contributions. Additionally, the Company has agreed to contribute its pro rata share of any additional capital that might be required by the joint venture; however, the Company does not expect that any significant additional capital contributions will be required. As of June 30, 2006, the joint venture did not own any properties. The joint venture had no loans outstanding as of June 30, 2006.
- *NPK Redevelopment I, LLC*. The Company has a joint venture with Kmart Corporation (Sears Holding Corp.) pursuant to which the joint venture will redevelop three Kmart Supercenter properties formerly owned by Kmart. Under the terms of this joint venture, the Company has committed to contribute \$6.0 million, of which \$1.0 million had been contributed by the Company as of June 30, 2006. After the contribution of the total committed amount, the Company will have a 20% interest in the venture and be responsible for contributing its pro rata share of any additional capital that might be required by the joint venture; however, the Company does not expect that any significant additional capital contributions will be required. The joint venture had no loans outstanding as of June 30, 2006.
- *Westgate Mall, LLC*. The Company, together with Transwestern Investment Company and The Richard E. Jacobs Group, has an interest in a joint venture that was formed for the specific purpose of acquiring and redeveloping Westgate Mall, an enclosed mall located on 55 acres of land in Fairview Park, Ohio. The joint venture plans to redevelop the mall into a large community shopping center. Under the terms of this joint venture, the Company has a 10% interest in the venture and is responsible for contributing its pro rata share of any capital that might be required by the joint venture; however, the Company does not expect that any significant additional capital contributions will be required. The joint venture had loans outstanding of approximately \$26.2 million as of June 30, 2006.



**Note 7: Intangible Assets**

Intangible assets are comprised of the following (dollars in thousands):

|  | June 30, 2006 | December 31, 2005 | Amortization Period |
|--|---------------|-------------------|---------------------|
| In-place lease value, legal fees and leasing commissions, net (Note 2) | \$ 30,870     | \$ 34,454         | Life of lease       |
| Above market leases acquired, net (Note 2)                             | 2,842         | 3,498             | Life of lease       |
| Amounts paid for asset management fee stream, net (Note 2)             | 18,076        | 18,307            | 40 years            |
| Amounts paid for property management rights, net (Note 2)              | 21,231        | 21,787            | 20 years            |
| Total  | \$ 73,019     | \$ 78,046         |                     |

Aggregate amortization expense on these assets for the three months ended June 30, 2006 and 2005 was approximately \$2.1 million and \$1.5 million, respectively. Aggregate amortization expense for the three months ended June 30, 2005 included write-offs of approximately \$0.1 million. Aggregate amortization expense on these assets for the six months ended June 30, 2006 and 2005 was approximately \$4.9 million and \$2.9 million, respectively, and included write-offs of approximately \$0.5 million and \$0.1 million, respectively. The estimated amortization expense on these assets during the next five fiscal years is as follows (dollars in thousands):

| Year                        |          |
|-----------------------------|----------|
| 2006 (remaining six months) | \$ 3,280 |
| 2007                        | 7,026    |
| 2008                        | 6,339    |
| 2009                        | 5,960    |
| 2010                        | 5,462    |

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**Note 8: Debt Obligations**

As of June 30, 2006 and December 31, 2005, the Company had the following debt obligations under various arrangements with financial institutions (dollars in thousands):

|  | Maximum<br>Amount<br>Available | Carrying Value as of |                      | Stated<br>Interest<br>Rates | Scheduled<br>Maturity<br>Date |
|--|--------------------------------|----------------------|----------------------|-----------------------------|-------------------------------|
|  |                                | June 30,<br>2006     | December 31,<br>2005 |                             |                               |
| <b>CREDIT AGREEMENTS</b>               |                                |                      |                      |                             |                               |
| Revolving Facility                     | \$ 350,000                     | \$ 85,000            | \$ 65,000            | LIBOR + 65 bp (1) (2)       | June 2007                     |
| Secured Term Loan                      | 150,000                        | 150,000              | 150,000              | LIBOR + 85 bp (1)           | June 2007                     |
| Total Credit Agreements                | \$ 500,000                     | \$ 235,000           | \$ 215,000           |                             |                               |
| <b>MORTGAGES PAYABLE</b>               |                                |                      |                      |                             |                               |
| Fixed Rate Mortgages                   |                                | \$ 394,522           | \$ 395,486           | 5.240% 9.625%               | 2007 2028                     |
| Variable Rate Mortgages                |                                | 24,044               | 24,296               | Variable (3)                | 2006 2011                     |
| Total Mortgages                        |                                | 418,566              | 419,782              |                             |                               |
| Net unamortized premium                |                                | 12,382               | 13,871               |                             |                               |
| Total Mortgages, net                   |                                | \$ 430,948           | \$ 433,653           |                             |                               |
| <b>NOTES PAYABLE</b>                   |                                |                      |                      |                             |                               |
| 7.35% unsecured notes                  |                                | \$ 30,000            | \$ 30,000            | 7.350%                      | June 2007                     |
| 7.40% unsecured notes                  |                                | 150,000              | 150,000              | 7.400%                      | September 2009                |
| 4.50% unsecured notes (4)              |                                | 150,000              | 150,000              | 4.500%                      | February 2011                 |
| 5.13% unsecured notes                  |                                | 125,000              | 125,000              | 5.125%                      | September 2012                |
| 5.50% unsecured notes                  |                                | 50,000               | 50,000               | 5.500%                      | November 2013                 |
| 5.30% unsecured notes                  |                                | 100,000              | 100,000              | 5.300%                      | January 2015                  |
| 5.25% unsecured notes                  |                                | 125,000              | 125,000              | 5.250%                      | September 2015                |
| 3.75% unsecured notes (5)              |                                | 115,000              | 115,000              | 3.750%                      | June 2023                     |
| 7.97% unsecured notes                  |                                | 10,000               | 10,000               | 7.970%                      | August 2026                   |
| 7.65% unsecured notes                  |                                | 25,000               | 25,000               | 7.650%                      | November 2026                 |
| 7.68% unsecured notes                  |                                | 10,000               | 10,000               | 7.680%                      | November 2026                 |
| 7.68% unsecured notes                  |                                | 10,000               | 10,000               | 7.680%                      | November 2026                 |
| 6.90% unsecured notes                  |                                | 25,000               | 25,000               | 6.900%                      | February 2028                 |
| 6.90% unsecured notes                  |                                | 25,000               | 25,000               | 6.900%                      | February 2028                 |
| 7.50% unsecured notes                  |                                | 25,000               | 25,000               | 7.500%                      | July 2029                     |
| Total Notes                            |                                | 975,000              | 975,000              |                             |                               |
| Net unamortized discount               |                                | (4,381)              | (4,822)              |                             |                               |
| Impact of pay-floating swap agreements |                                | (3,828)              | (1,831)              |                             |                               |
| Total Notes, net                       |                                | \$ 966,791           | \$ 968,347           |                             |                               |
| CAPITAL LEASES                         |                                | \$ 27,694            | \$ 27,881            | 7.500%                      | June 2031                     |
| TOTAL DEBT                             |                                | \$ 1,660,433         | \$ 1,644,881         |                             |                               |

- (1) The Company incurs interest using the 30-day LIBOR rate which was 5.33% as of June 30, 2006. The interest rate on this facility adjusts based on the Company's credit rating.
- (2) The Company also incurs an annual facility fee of 20 basis points on this facility.
- (3) As determined by the applicable loan agreement, the Company incurs interest on these obligations using either the 30-day LIBOR rate, which was 5.33% as of June 30, 2006, plus spreads ranging from 65 to 85 basis points, or the Moody's A Corporate Bond Index, which was 5.91% as of June 30, 2006, plus spreads ranging from 12.5 to 37.5 basis points.
- (4) The Company has entered into reverse interest rate swap agreements that effectively converted the interest rate on \$65.0 million of the notes from a fixed rate to a blended floating rate of 30 basis points over the six-month LIBOR rate.

(5) Represents the Company's convertible senior notes, which are redeemable for cash, in whole or in part, any time after June 9, 2008.

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The Company's \$350.0 million unsecured revolving credit facility (the Revolving Facility) and the Company's \$150.0 million secured term loan (the Secured Term Loan) and, together with the Revolving Facility, the Credit Agreements) require that the Company maintain certain financial coverage ratios and other debt covenants. As of June 30, 2006, these coverage ratios and debt covenants, as amended, included:

- net operating income of unencumbered assets to interest on unsecured debt ratio of at least 2:1
- EBITDA (as defined in the applicable debt agreement) to fixed charges ratio of at least 1.75:1
- minimum tangible net worth of approximately \$1.2 billion
- total debt to total adjusted assets of no more than 57.5%
- total secured debt to total adjusted assets of no more than 40%
- unsecured debt to unencumbered assets value ratio of no more than 57.5%
- book value of ancillary assets to total adjusted assets of no more than 25%
- book value of new construction assets to total adjusted assets of no more than 15%
- Funds from Operations (as defined in the applicable debt agreement) payout ratio no greater than 95%

On September 19, 2005, the Company completed a public offering of \$125.0 million aggregate principal amount of senior unsecured, 7-year fixed rate notes with a coupon of 5.125% (the 5.125% Notes) and \$125.0 million aggregate principal amount of senior unsecured, 10-year fixed rate notes with a coupon of 5.25% (the 5.25% Notes) (collectively, the September 2005 Debt Offering). The 5.125% Notes and the 5.25% Notes are due on September 15, 2012 and 2015, respectively. The 5.125% Notes were priced at 99.919% of par value to yield 5.139%. The 5.25% Notes were priced at 99.372% of par value to yield 5.332%. Net proceeds from the offering were used to redeem all \$250.0 million of the Company's outstanding 5.875% senior unsecured notes that were due June 15, 2007 and were called for redemption on August 4, 2005 at a redemption price of 100% of their principal amount plus any interest accrued up to, but excluding, the redemption date, and the applicable make-whole premium of approximately \$7.1 million relating to such notes. Concurrent with the pricing of the September 2005 Debt Offering, the Company settled its three remaining 10-year forward starting interest rate swap agreements with an aggregate of approximately \$100.0 million in notional amount for an aggregate cost of approximately \$7.6 million.

On April 5, 2005, the Company entered into a \$150.0 million unsecured term loan (the Unsecured Term Loan). Net proceeds from the Unsecured Term Loan were used to repay \$100.0 million of the Company's 7.75% medium-term notes that were scheduled to mature on April 6, 2005, as well as to repay a portion of the amount outstanding under the Revolving Facility. On July 13, 2005, the Company amended the Unsecured Term Loan, increasing the amount that may be borrowed from \$150.0 million to \$200.0 million, and concurrently increased the amount borrowed from \$150.0 million to \$200.0 million. On August 10, 2005, the Company repaid the \$200.0 million outstanding under the Unsecured Term Loan with a portion of the proceeds generated from the Galileo Transactions, and as a result no further amounts are available for draw under this loan.

On January 13, 2005, the Company completed a public offering of \$100.0 million aggregate principal amount of unsecured, 10-year fixed rate notes with a coupon of 5.30% (the January 2005 Debt Offering). These notes are due on January 15, 2015 and were priced at 99.930% of par value to yield 5.309%. Net proceeds from the offering were used to repay a portion of the amount outstanding under the Revolving Facility. Concurrent with the pricing of the January 2005 Debt Offering, the Company settled four of its seven then existing 10-year forward starting interest rate swap agreements with an aggregate of approximately \$100.0 million in notional amount for an aggregate cost of approximately \$2.5 million.

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As of June 30, 2006, future expected/scheduled maturities of outstanding long-term debt and capital lease obligations were as follows (in thousands):

|   |                     |
|---|---------------------|
| 2006 (remaining six months)                           | \$ 20,567           |
| 2007  | 299,692             |
| 2008  | 173,788             |
| 2009  | 172,017             |
| 2010  | 65,099              |
| Thereafter  | 925,097             |
| <b>Total debt maturities</b>                          | <b>1,656,260</b>    |
| <br>  |                     |
| Net unamortized premiums on mortgages                 | 12,382              |
| Net unamortized discount on notes                     | (4,381 )            |
| Fair value adjustment on pay-floating swap agreements | (3,828 )            |
| <br>  |                     |
| <b>Total debt obligations</b>                         | <b>\$ 1,660,433</b> |

### **Note 9: Risk Management and Use of Financial Instruments**

#### Risk Management

In the normal course of its on-going business operations, the Company encounters economic risk. There are three main components of economic risk: interest rate risk, credit risk and market risk. The Company is subject to interest rate risk on its interest-bearing liabilities. Credit risk is the risk of default on the Company's operations and tenants' inability or unwillingness to make contractually required payments. Market risk includes changes in the value of the properties held by the Company due to changes in interest rates or other market factors.

#### Use of Derivative Financial Instruments

The Company's use of derivative instruments is primarily limited to the utilization of interest rate agreements or other instruments to manage interest rate risk exposures and not for speculative purposes. The principal objective of such arrangements is to manage the risks and/or costs associated with the Company's operating and financial structure, as well as to hedge specific transactions. The counterparties to these arrangements are major financial institutions with which the Company and its affiliates may also have other financial relationships. The Company is potentially exposed to credit loss in the event of non-performance by these counterparties. However, because of their high credit ratings, the Company does not anticipate that any of the counterparties will fail to meet these obligations as they come due. The Company does not use derivative instruments to hedge credit/market risk.

On August 2, 2005, the Company entered into two forward starting interest rate swap agreements for an aggregate of approximately \$148.2 million in notional amount. These derivative instruments were expected to be used to hedge the risk of changes in interest cash outflows on anticipated fixed rate financings by effectively locking the three-month LIBOR swap rate. Concurrent with the pricing of the September 2005 Debt Offering, the Company settled both forward starting swaps with an aggregate of approximately \$148.2 million for an aggregate cost of approximately \$1.9 million. The effect of such payment was deferred and will be amortized into earnings as an increase in the effective interest expense over the term of the fixed rate borrowings.

As of June 30, 2006, the Company's derivative financial instruments consisted of two reverse arrears swap agreements. The two reverse arrears swap agreements effectively convert the interest rate on \$65.0 million of the Company's debt from a fixed rate to a blended floating rate of 30 basis points over the six-month LIBOR rate. The two reverse arrears swap agreements terminate on February 1, 2011.

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The following table summarizes the terms and fair values of the Company's derivative financial instruments at June 30, 2006 (dollars in thousands). The notional amounts at June 30, 2006 provide an indication of the extent of the Company's involvement in these instruments at that time, but do not represent exposure to credit, interest rate or market risks.

| Hedge Product        | Hedge Type | Notional Amount | Strike | Maturity | Fair Value  |
|----------------------|------------|-----------------|--------|----------|-------------|
| Reverse Arrears Swap | Fair Value | \$ 50,000       | 4.380% | 02/01/11 | \$ (2,815 ) |
| Reverse Arrears Swap | Fair Value | 15,000          | 4.030% | 02/01/11 | (1,013 )    |
|                      |            | \$ 65,000       |        |          | \$ (3,828 ) |

As of June 30, 2006, the reverse arrears swap debt of approximately \$(3.8) million was reported as a component of the notes payable to which it was assigned. As of June 30, 2006, there were approximately \$9.4 million in deferred losses, net, represented in OCI, representing the unamortized portion of the settled swaps.

Over time, the unrealized gains and losses held in OCI (Note 13) will be reclassified to earnings in the same period(s) in which the hedged items are recognized in earnings. Approximately \$1.4 million of expense, net, is expected to be amortized over the next 12 months. The current balance held in OCI is expected to be reclassified to earnings over the lives of the current hedging instruments, or for realized losses on forecasted debt transactions, over the related term of the debt obligation, as applicable.

### Concentration of Credit Risk

A concentration of credit risk arises in the Company's business when a national or regionally-based tenant occupies a substantial amount of space in multiple properties owned by the Company. In that event, if the tenant suffers a significant downturn in its business, it may become unable to make its contractual rent payments to the Company, exposing the Company to a potential loss in rental revenue that is magnified as a result of the tenant renting space in multiple locations. The Company regularly monitors its tenant base to assess potential concentrations of credit risk. Management believes the current credit risk portfolio is reasonably well diversified and does not contain any unusual concentration of credit risk. No tenant exceeds 5% of the Company's annual reported rental income.

### **Note 10: Minority Interest in Consolidated Partnership and Joint Ventures**

In 1995, ERP, a consolidated entity, was formed to own certain real estate properties. A wholly owned subsidiary of the Company is the sole general partner of ERP and is entitled to receive 99% of all net income and gains before depreciation, if any, after the limited partners receive their preferred cash and gain allocations. Properties have been contributed to ERP in exchange for limited partnership units (which may be redeemed at stipulated prices for cash or, at the Company's option, shares of common stock of the Company at certain exchange rates), cash and the assumption of mortgage indebtedness. On September 27, 2005, in conjunction with the payment of a special cash distribution to the Company's common stockholders of \$3.00 per common share (see Note 11), certain unitholders received a corresponding special cash distribution of \$3.00 per unit, which special cash distributions aggregated approximately \$4.4 million. Unitholders who were not entitled to receive the special cash distribution received an adjustment to their exchange ratio, which adjustment accounts for the payment of the special cash distribution. After such adjustments, exchange ratios currently range from 1.0 to 1.6. ERP unit information is summarized as follows:

|                                  | Total<br>Units | Company<br>Units | Limited Partner<br>Units |
|----------------------------------|----------------|------------------|--------------------------|
| Outstanding at December 31, 2005 | 7,883,488      | 5,109,215        | 2,774,273                |
| Issued                           |                |                  | -                        |
| Redeemed                         |                |                  |                          |
| Outstanding at June 30, 2006     | 7,883,488      | 5,109,215        | 2,774,273                |

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**Note 11: Stockholders Equity**

Earnings per Share (EPS)

In accordance with the disclosure requirements of SFAS No. 128 (Note 2), a reconciliation of the numerator and denominator of basic and diluted EPS is provided as follows (in thousands, except per share amounts and amounts in the footnote below):

|  | Three Months Ended<br>June 30, |           | Six Months Ended<br>June 30, |           |
|--|--------------------------------|-----------|------------------------------|-----------|
|  | 2006                           | 2005      | 2006                         | 2005      |
| <b>Basic EPS</b>   |                                |           |                              |           |
| <b>Numerator:</b>  |                                |           |                              |           |
| Income from continuing operations  | \$ 29,601                      | \$ 32,587 | \$ 61,314                    | \$ 64,296 |
| Preferred dividends  | (5,489 )                       | (5,471 )  | (10,973 )                    | (10,938 ) |
| Net income available to common shares from continuing operations - basic     | 24,112                         | 27,116    | 50,341                       | 53,358    |
| Net income available to common shares from discontinued operations basic     | 5,068                          | 8,110     | 11,864                       | 15,087    |
| Net income available to common shares - basic                                | \$ 29,180                      | \$ 35,226 | \$ 62,205                    | \$ 68,445 |
| <b>Denominator:</b>  |                                |           |                              |           |
| Weighted average of common shares outstanding                                | 104,493                        | 103,164   | 104,376                      | 103,002   |
| Earnings per share - continuing operations                                   | \$ 0.23                        | \$ 0.26   | \$ 0.48                      | \$ 0.52   |
| Earnings per share - discontinued operations                                 | 0.05                           | 0.08      | 0.12                         | 0.14      |
| Basic earnings per common share  | \$ 0.28                        | \$ 0.34   | \$ 0.60                      | \$ 0.66   |
| <b>Diluted EPS</b>   |                                |           |                              |           |
| <b>Numerator:</b>  |                                |           |                              |           |
| Income from continuing operations  | \$ 29,601                      | \$ 32,587 | \$ 61,314                    | \$ 64,296 |
| Preferred dividends  | (5,489 )                       | (5,471 )  | (10,973 )                    | (10,938 ) |
| Minority interest in consolidated partnership                                | 201                            | 251       | 351                          | 533       |
| Net income available to common shares from continuing operations - diluted   | 24,313                         | 27,367    | 50,692                       | 53,891    |
| Net income available to common shares from discontinued operations - diluted | 5,068                          | 8,110     | 11,864                       | 15,087    |
| Net income available to common shares - diluted                              | \$ 29,381                      | \$ 35,477 | \$ 62,556                    | \$ 68,978 |
| <b>Denominator:</b>  |                                |           |                              |           |
| Weighted average of common shares outstanding - basic                        | 104,493                        | 103,164   | 104,376                      | 103,002   |
| Effect of diluted securities:  |                                |           |                              |           |
| Common stock options and contingently issuable shares                        | 1,425                          | 982       | 1,390                        | 1,016     |
| Excel Realty Partners, L.P. third party units                                | 2,924                          | 2,264     | 2,924                        | 2,145     |
| Convertible debt   |                                | 231       |                              | 199       |
| Restricted stock   | 52                             | 44        | 60                           | 42        |
| Weighted average of common shares outstanding - diluted                      | 108,894                        | 106,685   | 108,750                      | 106,404   |
| Earnings per share - continuing operations                                   | \$ 0.22                        | \$ 0.25   | \$ 0.47                      | \$ 0.51   |
| Earnings per share - discontinued operations                                 | 0.05                           | 0.08      | 0.11                         | 0.14      |
| Diluted earnings per common share  | \$ 0.27                        | \$ 0.33   | \$ 0.58                      | \$ 0.65   |

Note - For the three months ended June 30, 2006 and 2005, there were approximately 0.8 million and 0.6 million stock options, respectively, that were anti-dilutive. For the six months ended June 30, 2006 and 2005, there were approximately 0.8 million and 0 stock options, respectively, that were anti-dilutive.



### Common Stock

To maintain its qualification as a REIT, not more than 50% in value of the outstanding shares of the Company may be owned, directly or indirectly, by five or fewer individuals at any time during the last half of any taxable year of the Company (defined to include certain entities), applying certain constructive ownership rules. To help ensure that the Company will not fail this test, the Company's Articles of Incorporation provide for, among other things, certain restrictions on the transfer of common stock to prevent further concentration of stock ownership. Moreover, to evidence compliance with these requirements, the Company must maintain records that disclose the actual ownership of its outstanding common stock and will demand written statements each year from the holders of record of designated percentages of its common stock requesting the disclosure of the beneficial owners of such common stock.

In conjunction with the Galileo Transactions, the Company's Board of Directors declared a special cash distribution of \$3.00 per common share (the Special Dividend). The distribution was paid on September 27, 2005 to common stockholders of record on August 25, 2005, and aggregated approximately \$310.4 million.

### Common Stock Repurchases

In October 1999, the Company commenced a program to repurchase up to \$75.0 million of the Company's outstanding common stock from time to time through periodic open market transactions or through privately negotiated transactions, which program expired on December 31, 2005. Through December 31, 2005, approximately 2,150,000 shares were repurchased and retired at an average purchase price of \$15.30 per share. In February 2006, the Company renewed the repurchase program to provide for the repurchase of up to \$75.0 million of the Company's outstanding common stock from time to time through periodic open market transactions or through privately negotiated transactions. No shares were repurchased under the renewed common stock repurchase program in the six months ended June 30, 2006.

### Preferred Stock

The Company has 8,000,000 Series E depositary shares outstanding, each representing a 1/10 fractional interest of a share of 7.625% Series E Cumulative Redeemable Preferred Stock.

The Company also has 1,500,000 Series D depositary shares outstanding, each representing a 1/10 fractional interest in a share of 7.8% Series D Cumulative Voting Step-Up Premium Rate Preferred Stock (the Preferred D Shares), which are redeemable at the option of the Company on or after June 15, 2007 at a liquidation preference of \$500.00 per share. The Preferred D Shares pay dividends quarterly at the rate of 7.8% of the liquidation preference per annum through September 2012 and at the rate of 9.8% of the liquidation preference per annum thereafter. Beginning in the third quarter of 2004, in accordance with applicable accounting rules, and as a result of the step-up of the dividend to 9.8% of the liquidation preference beginning in 2012, the Company recorded quarterly non-cash increases to the current dividend payable. For the three and six months ended June 30, 2006, the Company recorded total, non-cash increases of approximately \$0.2 million and \$0.4 million, respectively. The Company expects to continue recognizing additional quarterly non-cash charges with respect to the Preferred D Shares in amounts that are not expected to vary materially from the amounts recognized for the second quarter.

### Stock Based Compensation

#### Stock Options

In December 2004, the FASB issued Statement No. 123 (Revised 2004), *Share-Based Payment* (SFAS No. 123(R)), which is a revision of Statement No. 123, *Accounting for Stock-Based Compensation* (SFAS No. 123). SFAS No. 123(R) supersedes Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (Opinion 25). Generally, the approach to accounting for stock-based compensation in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all stock-based

compensation to employees, including grants of employee stock options, to be recognized in the statement of operations based on their fair values. Pro-forma disclosure is no longer an alternative under SFAS No. 123(R).

SFAS No. 123(R) became effective for fiscal years beginning after December 31, 2005. The Company adopted the provisions of SFAS No. 123(R) using the modified prospective transition method during the first quarter of 2006. Under the modified prospective transition method, compensation cost is recognized beginning with the adoption date (i) based on the requirements of SFAS No. 123(R) for all share-based payments granted after the adoption date and (ii) based on the requirements of SFAS No. 123 for all awards granted to employees prior to the adoption date of SFAS No. 123(R) that remain unvested on the effective date.

During the three and six months ended June 30, 2006, the Company recorded approximately \$0.5 million and \$0.8 million of amortization of deferred compensation related to stock-based compensation, respectively. For the three months ended June 30, 2006, the expense includes approximately \$0.2 million related to stock options and approximately \$0.3 million for restricted stock grants. For the six months ended June 30, 2006, the expense includes approximately \$0.3 million related to stock options and approximately \$0.5 million for restricted stock grants. Deferred compensation is recorded as a reduction to additional paid in capital.

Prior to the adoption of SFAS No. 123(R), the Company accounted for its stock-based compensation under the provisions of Statement No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure an amendment of FAS 123* ( SFAS No. 148 ), which was issued in December 2002. SFAS No. 148 provides alternative transition methods for a voluntary change to the fair value basis of accounting for stock-based employee compensation. However, SFAS No. 148 does not permit the use of the original SFAS No. 123 prospective method of transition for changes to fair value based methods made in fiscal years beginning after December 15, 2003. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123, to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation, a description of the transition method utilized and the effect of the method used on reported results. The transition and annual disclosure provisions of SFAS No. 148 are to be applied for fiscal years ending after December 15, 2002. The interim disclosure provisions of SFAS No. 148 are effective for the first interim period beginning after December 15, 2002. In January 2003, the Company adopted the prospective method provisions of SFAS No. 148, which apply the recognition provisions of SFAS 123 to all employee stock awards granted, modified or settled after January 1, 2003. The adoption of SFAS No. 148 did not have a material impact on the consolidated financial statements of the Company.

With respect to the Company's stock options which were granted prior to 2003, the Company accounted for stock-based compensation using the intrinsic value method prescribed in Opinion 25 and related interpretations. Under Opinion 25, compensation cost is measured as the excess, if any, of the quoted market price of the Company's stock at the date of grant over the exercise price of the option granted. Compensation cost for stock options, if any, is recognized ratably over the vesting period. The Company's policy is to grant options with an exercise price equal to the quoted closing market price of the Company's stock on the business day preceding the grant date. Accordingly, no compensation cost has been recognized for the years ending December 31, 2004 and 2003 under the Company's stock option plans for the granting of stock options made prior to December 31, 2002. Beginning in August 2005, and as a result of the amendments to the stock options discussed above, all stock-based compensation previously accounted for under Opinion 25 was revalued under the fair value methods of SFAS No. 123.

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SFAS No. 148 disclosure requirements, including the effect on net income and earnings per share if the fair value based method had been applied to all outstanding and unvested stock awards in each period, are presented below (dollars in thousands, except per share amounts):

|   | Three Months Ended<br>June 30, 2005 | Six Months Ended |
|---|-------------------------------------|------------------|
| Net income, as reported   | \$ 40,697                           | \$ 79,383        |
| Total stock based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (87 )                               | (173 )           |
| Pro forma net income  | \$ 40,610                           | \$ 79,210        |
| <b>Earnings per share:</b>  |                                     |                  |
| Basic - as reported   | \$ 0.34                             | \$ 0.66          |
| Basic - pro forma   | \$ 0.34                             | \$ 0.66          |
| <b>Earnings per share:</b>  |                                     |                  |
| Diluted - as reported   | \$ 0.33                             | \$ 0.65          |
| Diluted - pro forma   | \$ 0.33                             | \$ 0.65          |

The Company currently has one active stock option plan pursuant to which stock options have been granted to purchase shares of common stock of the Company to officers, directors, and certain employees of the Company. Previously, options remained outstanding under three terminated stock option plans, and under two option grants made to the Company's Chief Executive Officer in February 2000. These prior outstanding option grants are now incorporated under the active stock option plan. The active plan is the 2003 Stock Incentive Plan, as amended and restated effective July 14, 2005 (the 2003 Plan), which provides for the grant of stock options, stock grants and certain other types of stock based awards to officers, directors and certain employees of the Company. The exercise price of stock options granted pursuant to the 2003 Plan is required to be no less than the fair market value of a share of common stock on the date of grant. The vesting schedule and other terms of stock options granted under the 2003 Plan are determined at the time of grant by the Company's executive compensation and stock option committee. As of June 30, 2006, approximately 2.0 million shares were available for stock option grants and 0.8 million shares were available for stock grants or other types of stock based awards other than stock option grants (and to the extent that any such stock grants or other types of stock based awards are issued, then there is a share for share reduction in the number of shares available for stock option grants) under the 2003 Plan. The stock options outstanding under the 2003 Plan, at June 30, 2006, had exercise prices from \$11.35 to \$25.05 and a weighted average remaining contractual life of approximately 6.7 years. The total amount of option shares exercisable under the 2003 Plan, at June 30, 2006, was approximately 2.4 million.

In order to counteract the dilutive effect on the options outstanding resulting from the payment of the Special Dividend, the Company amended its outstanding option grants to adjust both the number of options outstanding and the related exercise prices. As a result of the amendment, the Company computed an incremental charge representing the change in fair value immediately before and after the modification of the options of approximately \$1.1 million. Approximately \$0.7 million of this incremental charge related to options which were fully vested, and was expensed immediately. The remainder of the incremental charge will be reflected in expense over the remaining service periods of the grants.

The Company uses the Black-Scholes-Merton closed-form model (Black-Scholes option pricing model), which uses the assumptions detailed in the following table, to value its stock option and restricted stock grants. Expected volatilities are based on historical volatility of the Company's stock. The Company uses historical data to estimate option exercises and employee terminations within the valuation model. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options are expected to be outstanding. The risk-free rates for periods within the contractual life of the option are based on the U.S. Treasury yield curve in effect at the time of grant. The Company's use of the Black-Scholes option pricing



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model requires extensive use of accounting judgment and financial estimates, including estimates of the expected term employees will retain their vested stock options before exercising them, the estimated volatility of the Company's common stock price over the expected term, and the number of options that will be forfeited prior to the completion of the vesting requirements. Application of alternative assumptions could produce significantly different estimates of the fair value of stock-based compensation, and consequently, significantly different amounts recognized in the Consolidated Statements of Operations. The provisions of SFAS No. 123(R) apply to new stock option grants and stock options outstanding, but not yet vested, on the date the Company adopted SFAS No. 123(R).

The Company believes that the use of the Black-Scholes option pricing model meets the fair value measurement objectives of SFAS No. 123(R) and reflects all substantive characteristics of the instruments being valued. The following table represents the assumptions used for the Black-Scholes option-pricing model to determine the per share weighted average fair value of \$2.02 for options granted during the six months ended June 30, 2006, and the fair value of \$1.10 for options granted during the six months ended June 30, 2005:

|                         | June 30, 2006 |           | June 30, 2005 |
|-------------------------|---------------|-----------|---------------|
| Expected dividend yield | 6.50%         |           | 7.50%         |
| Risk-free interest rate | 4.65%         | 4.75%     | 3.55%         |
| Expected volatility     | 18.00%        |           | 15.00%        |
| Expected life in years  | 1.5 years     | 5.5 years | 3.0 years     |

The following tables summarize information concerning outstanding and exercisable options as of June 30, 2006, after giving effect to the amendment described above:

| Exercise Price | OPTIONS OUTSTANDING |   |                                 | OPTIONS EXERCISABLE   |                                 |
|----------------|---------------------|---|---------------------------------|-----------------------|---------------------------------|
|                | Options Outstanding | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price | Currently Exercisable | Weighted Average Exercise Price |
| \$11.35        | 712,318             | 3.7 years                                   |                                 | 712,318               |                                 |
| \$12.23        | 16,942              | 3.9 years                                   |                                 | 16,942                |                                 |
| \$12.40        | 63,254              | 4.2 years                                   |                                 | 63,254                |                                 |
| \$13.71        | 336,777             | 4.7 years                                   |                                 | 336,777               |                                 |
| \$15.15        | 18,071              | 4.9 years                                   |                                 | 18,071                |                                 |
| \$16.97        | 472,850             | 6.7 years                                   |                                 | 140,299               |                                 |
| \$17.41        | 23,152              | 5.9 years                                   |                                 | 23,152                |                                 |
| \$17.60        | 138,253             | 2.9 years                                   |                                 | 138,253               |                                 |
| \$17.70        | 722,284             | 5.8 years                                   |                                 | 436,120               |                                 |
| \$17.77        | 16,940              | 2.9 years                                   |                                 | 16,940                |                                 |
| \$17.82        | 18,952              | 2.3 years                                   |                                 | 18,952                |                                 |
| \$18.45        | 39,530              | 6.9 years                                   |                                 | 39,530                |                                 |
| \$21.08        | 42,072              | 7.9 years                                   |                                 | 42,072                |                                 |
| \$22.75        | 578,982             | 8.7 years                                   |                                 | 114,502               |                                 |
| \$23.11        | 602,719             | 7.7 years                                   |                                 | 239,047               |                                 |
| \$23.61        | 41,750              | 8.9 years                                   |                                 | 41,750                |                                 |
| \$23.85        | 44,614              | 8.9 years                                   |                                 | 44,614                |                                 |
| \$25.05        | 848,000             | 9.7 years                                   |                                 |                       |                                 |
| <b>Total</b>   | <b>4,737,460</b>    | <b>6.7 years</b>                            | <b>\$ 19.05</b>                 | <b>2,442,593</b>      | <b>\$ 17.82</b>                 |

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Stock option activity is summarized as follows:

|                                      | Option<br>Shares | Weighted Average<br>Exercise Price<br>Per Share | Intrinsic Value |
|--------------------------------------|------------------|---|-----------------|
| Outstanding at December 31, 2005     | 4,113,213        | \$ 17.59  | \$ 23,010,775   |
| Granted                              | 891,750          | \$ 24.98  |                 |
| Exercised                            | (211,116 )       | \$ 15.33  |                 |
| Forfeited                            | (56,387 )        | \$ 19.86  |                 |
| Outstanding at June 30, 2006         | 4,737,460        | \$ 19.05  | \$ 27,013,006   |
| Options exercisable at June 30, 2006 | 2,442,593        | \$ 17.82  | \$ 20,969,733   |

Certain of the Company's option grants vest upon satisfaction of annual performance/market criteria, while other grants vest over time.

### Restricted Stock Awards

During the six months ended June 30, 2006, the Company granted 50,060 restricted shares of common stock to certain employees. Of these shares, 25,030 will vest proportionately over five years, commencing on June 30, 2007, and then on the next four succeeding anniversary dates of the date of grant, which was March 31, 2006. The balance of the restricted shares vest proportionately over the same five year period upon satisfaction of annual performance/market criteria established each year by the Company's executive compensation and stock option committee.

For accounting purposes, the Company measures compensation costs for restricted shares in accordance with the provisions of SFAS No. 123(R), as discussed above.

The following table reports restricted stock activity during the six months ended June 30, 2006:

|                                      | Number of<br>Shares | Intrinsic Value |
|--------------------------------------|---------------------|-----------------|
| Unvested Shares at December 31, 2005 | 133,036             | \$ 3,083,774    |
| Granted                              | 50,060              |                 |
| Vested and Distributed               | (32,758 )           | \$ 818,304      |
| Forfeited                            | (1,500 )            |                 |
| Unvested Shares at June 30, 2006     | 148,838             | \$ 3,674,810    |

As of June 30, 2006, there was approximately \$2.4 million of total unrecognized compensation cost related to non-vested stock-based compensation arrangements, specifically, previously granted shares of restricted stock and options. That cost is expected to be recognized over a weighted-average period of 4.0 years.

### Other Stock Awards

During the six months ended June 30, 2006, the Company also granted 3,654 shares of common stock to members of its Board of Directors. These shares vested immediately upon grant. For accounting purposes, the Company measured compensation costs for these shares as of the date of grant and expensed such amounts against earnings on the grant date. Such amounts appear on the Company's Consolidated Statements of Income and Comprehensive Income under General and administrative.

Pursuant to the terms of the New Plan Excel Realty Trust, Inc. 2006 Long-Term Out-Performance Compensation Plan ( Out-Performance Plan ), the Company's current executive officers, other than Glenn Rufrano, the Company's Chief Executive Officer, are entitled to receive an award of common stock in the event that over either a four or five year performance period ending December 31, 2009 or December 31, 2010, respectively, either of two specified performance criteria are achieved. The value of the common stock award will vary based on the level of performance achieved, but the maximum award of common stock that can be achieved is \$12.0 million. The compensation expense of approximately \$3.5 million associated with this award will be recognized ratably over the service period.

Pursuant to the terms of the Company's employment agreement with Mr. Rufrano, he may receive an award of common stock in the event that over either a four or five year performance period, ending February 22, 2009 or February 22, 2010, respectively, either of two specified performance criteria are achieved. The value of the common stock award will vary based on the level of performance achieved, but the maximum award of common stock that can be achieved is \$6.0 million. The compensation expense of approximately \$2.2 million associated with this award will be recognized ratably over the service period.

The Company used a Monte Carlo analysis to value the Out-Performance Plan and Mr. Rufrano's performance award. The Monte Carlo analysis is a simulation exercise designed to arrive at a value for a variable, such as the expected value of an award on the valuation date.

#### Dividend Reinvestment Plan

The Company has a Dividend Reinvestment and Share Purchase Plan whereby shareholders may invest cash distributions and make optional cash payments to purchase shares of the Company's common stock. The additional shares currently are issued directly by the Company.

#### Deferred Compensation Plan

Effective July 1, 2004, the Company adopted a deferred compensation plan. The purpose of the plan is to provide participants with the opportunity to defer receipt of a portion of their salary, bonus and other specified cash and equity-based compensation. Eligibility for the plan is determined at the sole discretion of the Company's Executive Compensation and Stock Option Committee. The Company has established grantor trusts, also known as Rabbi Trusts, to act as vehicles for accumulating the assets needed to pay the promised benefit. As of June 30, 2006, the assets under the plan, which are reflected in Prepaid expenses and deferred charges on the Company's Consolidated Balance Sheets, and the corresponding liabilities under the plan, which are reflected in Other liabilities on the Company's Consolidated Balance Sheets, were approximately \$3.1 million. Expenses for the three and six months ended June 30, 2006 were immaterial.

### **Note 12: Commitments and Contingencies**

#### General

The Company is not presently involved in any material litigation arising outside the ordinary course of its business. However, the Company is involved in routine litigation arising in the ordinary course of business, none of which is believed to be material in light of reserves taken by the Company. In connection with a specific tenant litigation, and based upon certain rulings occurring during the third quarter of 2005, the Company increased its previously taken reserve by an additional \$2.5 million, for an aggregate reserve of approximately \$4.8 million as of June 30, 2006. Given the increase in the reserve taken by the Company, and the current status of the tenant litigation, the Company believes that any loss in excess of the established reserve would be immaterial.

Funding Commitments

In addition to the joint venture funding commitments described in Note 6 above, the Company also had the following contractual obligations as of June 30, 2006, none of which the Company believes will have a material adverse affect on the Company's operations:

- *Letters of Credit.* The Company has arranged for the provision of five separate letters of credit in connection with certain property related matters. If these letters of credit are drawn, the Company will be obligated to reimburse the providing bank for the amount of the draw. As of June 30, 2006, there was no balance outstanding under any of the letters of credit. If the letters of credit were fully drawn, the combined maximum amount of exposure would be approximately \$3.9 million.
- *Non-Recourse Debt Guarantees.* Under certain Company and joint venture non-recourse mortgage loans, the Company could, under certain circumstances, be responsible for portions of the mortgage indebtedness in connection with certain customary non-recourse carve-out provisions such as environmental conditions, misuse of funds and material misrepresentations. As of June 30, 2006, the Company had mortgage loans outstanding of approximately \$418.6 million, and unconsolidated joint ventures in which the Company has a direct or indirect interest had mortgage loans outstanding of approximately \$1.9 billion. In addition, from time to time, the Company will guarantee certain construction and other obligations relative to certain joint venture development projects. The Company does not expect its obligation under such guarantees will be material.
- *Leasing Commitments.* The Company has entered into leases, as lessee, in connection with ground leases for shopping centers which it operates, an office building which it sublets, and administrative space for the Company. These leases are accounted for as operating leases. The minimum annual rental commitments for these leases during the next five fiscal years and thereafter are approximately as follows (dollars in thousands):

| Year                        |          |
|-----------------------------|----------|
| 2006 (remaining six months) | \$ 1,436 |
| 2007                        | 3,101    |
| 2008                        | 2,778    |
| 2009                        | 2,726    |
| 2010                        | 2,663    |
| Thereafter                  | 37,463   |

Environmental Matters

Under various federal, state and local laws, ordinances and regulations, the Company may be considered an owner or operator of real property or may have arranged for the disposal or treatment of hazardous or toxic substances and, therefore, may become liable for the costs of removal or remediation of certain hazardous substances released on or in their property or disposed of by them, as well as certain other potential costs which could relate to hazardous or toxic substances (including governmental fines and injuries to persons and property). Such liability may be imposed whether or not the Company knew of, or was responsible for, the presence of these hazardous or toxic substances. As is common with community and neighborhood shopping centers, many of the Company's properties had or have on-site dry cleaners and/or on-site gasoline facilities. These operations could potentially result in environmental contamination at the properties.

The Company is aware that soil and groundwater contamination exists at some of its properties. The primary contaminants of concern at these properties include perchloroethylene and trichloroethylene (associated with the operations of on-site dry cleaners) and petroleum hydrocarbons (associated with the operations of on-site gasoline facilities). The Company is also aware that asbestos-containing materials exist at some of its properties. While the Company does not expect the environmental conditions at its properties, considered as a whole, to have a material adverse effect on the Company, there can be no assurance that this will be the case. Further, no assurance



can be given that any environmental studies performed have identified or will identify all material environmental conditions, that any prior owner of the properties did not create a material environmental condition not known to the Company or that a material environmental condition does not otherwise exist with respect to any of the Company's properties.

**Note 13: Comprehensive Income**

Total comprehensive income was \$34.7 million and \$35.7 million for the three months ended June 30, 2006 and 2005, respectively. Total comprehensive income was \$74.1 million and \$76.8 million for the six months ended June 30, 2006 and 2005, respectively. The primary components of comprehensive income, other than net income, are the adoption and continued application of SFAS No. 133 to the Company's cash flow hedges and the Company's mark-to-market on its available-for-sale securities.

As of June 30, 2006 and December 31, 2005, accumulated other comprehensive income reflected in the Company's stockholders' equity on the Consolidated Balance Sheets was comprised of the following (dollars in thousands):

|   | As of<br>June 30, 2006 | As of<br>December 31, 2005 |
|---|------------------------|----------------------------|
| Unrealized gains on available-for-sale securities | \$ 2,296               | \$ 2,040                   |
| Unrealized gains on deferred compensation         | 23                     | 39                         |
| Realized gains on interest risk hedges            | 1,654                  | 1,751                      |
| Realized losses on interest risk hedges           | (11,090)               | (11,904)                   |
| Accumulated other comprehensive loss              | \$ (7,117)             | \$ (8,074)                 |

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with the Consolidated Financial Statements and the accompanying notes thereto. Historical results and percentage relationships set forth in the Consolidated Statements of Income and Comprehensive Income contained in the Consolidated Financial Statements and accompanying notes, including trends which might appear, should not be taken as indicative of future operations.

On August 10, 2005, we completed the Galileo Transactions. Due to our continued interest in the Galileo Properties through a retained 5% ownership interest in Galileo America LLC, and our acquisition of certain property and asset management rights as part of the Galileo Transactions, the results of operations of these properties were not classified as discontinued operations for the three and six months ended June 30, 2006 and 2005. Accordingly, our results of operations for the three and six months ended June 30, 2006 and 2005 include the results of operations of the Galileo Properties.

During the six months ended June 30, 2006, we acquired two buildings, one immediately adjacent to Tarpon Mall (a shopping center owned by us), and the other immediately adjacent to Hazel Path (a shopping center owned by us). During 2005, we acquired eight shopping centers (Brunswick Town Center, Hillcrest Shopping Center, West Ridge Shopping Center, Market Plaza, Surrey Square Mall, Fashion Place Shopping Center, Western Hills Plaza and Southland Shopping Center), a vacant building with 2.5 acres of land immediately adjacent to Midway Crossing (a shopping center owned by us), a vacant building immediately adjacent to Victory Square (a shopping center owned by us), six land parcels, the remaining 90% interest in Marketplace at Wycliffe (a shopping center in which we owned the other 10% interest), and the remaining 90% interest in Mableton Walk (a shopping center in which we owned the other 10% interest) (collectively, the 2005 Acquisitions).

In accordance with the provisions of FIN 46 our consolidated results of operations for the three and six months ended June 30, 2006 and 2005 include the results of operations of certain of our joint ventures, as applicable.

In accordance with the provisions of SFAS No. 144, the results of operations of properties that have been disposed of (by sale, by abandonment, or in a distribution to owners) or classified as held for sale must be classified as discontinued operations and segregated in our Consolidated Statements of Income and Comprehensive Income. Therefore, results of operations from prior periods have been restated to reflect the current pool of assets that have been disposed of or are held for sale.

**Results of operations for the three months ended June 30, 2006 and 2005**

***Rental Revenues:***

Total rental revenues decreased \$15.1 million, or 12%, from \$130.4 million for the three months ended June 30, 2005 to \$115.3 million for the three months ended June 30, 2006. Significant changes are discussed below.

Rental income decreased \$15.3 million, or 15%, from \$99.0 million for the three months ended June 30, 2005 to \$83.7 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased rental income by approximately \$3.0 million
- Net increases in rental rates and straight-line rent adjustments, which increased rental income by approximately \$1.2 million
- Increased miscellaneous rental income, which increased rental income by approximately \$0.2 million
- The sale of the Galileo Properties, which decreased rental income by approximately \$19.4 million
- Decreased lease settlement income, which decreased rental income by approximately \$0.3 million





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Expense reimbursements decreased \$1.8 million, or 6%, from \$28.6 million for the three months ended June 30, 2005 to \$26.8 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased expense reimbursements by approximately \$1.1 million
- A net increase in the amount of reimbursable property operating expenses, which increased expense reimbursements by approximately \$0.6 million
- A net increase in the amount of reimbursable property insurance expenses, which increased expense reimbursements by approximately \$0.3 million
- The sale of the Galileo Properties, which decreased expense reimbursements by approximately \$3.8 million

Fee income increased \$2.5 million, or 192%, from \$1.3 million for the three months ended June 30, 2005 to \$3.8 million for the three months ended June 30, 2006. Fee income is derived from services provided to our joint ventures and other managed projects, and the variances in the following fee revenues, which are primarily attributable to an increase in the number of properties being managed by us, accounted for the net increase in fee income:

- Property management fee revenue, which increased fee income by approximately \$1.7 million
- Acquisition fee revenue, which increased fee income by approximately \$0.3 million
- Asset management fee revenue, which increased fee income by approximately \$0.6 million
- Leasing fee revenue, which decreased fee income by approximately \$0.1 million

### *Operating Expenses:*

Total operating expenses decreased \$5.4 million, or 8%, from \$69.7 million for the three months ended June 30, 2005 to \$64.3 million for the three months ended June 30, 2006. Significant changes are discussed below.

Operating costs decreased \$2.2 million, or 11%, from \$20.5 million for the three months ended June 30, 2005 to \$18.3 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased operating costs by approximately \$0.7 million
- Increased payroll and payroll related expenses, attributable to increased personnel levels necessary to administer the growing number of properties under management, which increased operating costs by approximately \$0.6 million
- Increased insurance expense, attributable to higher premiums under our renewed policy, which increased operating costs by approximately \$0.4 million
- Combined increases in repair and utility expenses, which increased operating costs by approximately \$0.2 million
- Decreased capitalization with respect to our redevelopment projects, which increased operating costs by approximately \$0.1 million
- The sale of the Galileo Properties, which decreased operating costs by approximately \$4.0 million

- Decreased snow removal costs, which decreased operating costs by approximately \$0.2 million

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Real estate taxes decreased \$3.9 million, or 21%, from \$18.2 million for the three months ended June 30, 2005 to \$14.3 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased real estate taxes by approximately \$0.6 million
- The sale of the Galileo Properties, which decreased real estate taxes by approximately \$2.8 million
- Lower than expected tax assessments at certain properties, combined with lower legal costs, which decreased real estate taxes by approximately \$1.6 million
- Increased capitalization with respect to our redevelopment projects, which decreased real estate taxes by approximately \$0.1 million

Depreciation and amortization decreased \$2.3 million, or 9%, from \$24.4 million for the three months ended June 30, 2005 to \$22.1 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased depreciation and amortization by approximately \$1.3 million
- Increased depreciation expense on properties previously under redevelopment, or classified as held for sale, which increased depreciation and amortization by approximately \$1.0 million
- Increased amortization expense associated with amounts paid to acquire certain property and asset management rights in conjunction with the Galileo Transactions, which increased depreciation and amortization by approximately \$0.4 million
- The sale of the Galileo Properties, which decreased depreciation and amortization by approximately \$4.9 million
- Decreased amortization expense of intangible assets, other than the amounts paid to acquire certain property and asset management rights in conjunction with the Galileo Transactions, which decreased depreciation and amortization by approximately \$0.1 million

General and administrative expenses increased \$2.7 million, or 59%, from \$4.6 million for the three months ended June 30, 2005 to \$7.3 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- Increased payroll related expenses, primarily attributable to the increased personnel levels necessary to service the growth of properties under management in our portfolio, and comprised of the following, which increased general and administrative expenses by approximately \$1.3 million:
  - Increased payroll expense of approximately \$0.4 million
  - Increased bonus expense of approximately \$0.4 million
  - Increased compensation expense of approximately \$0.2 million attributable to stock-based awards granted during 2006
- Increased medical expense of approximately \$0.2 million
- Increased hiring and other miscellaneous expenses of approximately \$0.1 million

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- Increased travel and promotion expenses, which increased general and administrative expenses by approximately \$0.2 million
- A change in accounting treatment whereby expenses previously billed to the Galileo Properties and reflected as management fee income, an offset to general and administrative expenses, are now classified as fee income in the consolidated statement of operations, which change resulted in an increase in general and administrative expenses by approximately \$1.5 million

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- A combined decrease in office costs and utilities, which decreased general and administrative expenses by approximately \$0.3 million

***Other Income and Expenses:***

Equity in income of unconsolidated ventures increased \$0.5 million, or 125%, from \$0.4 million for the three months ended June 30, 2005 to \$0.9 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- Increased income before depreciation, attributable to the following, which increased equity in income of unconsolidated ventures by approximately \$1.9 million:
  - The operating performance of Galileo America LLC, in which we acquired an ownership interest in August 2005, which increased income before depreciation by approximately \$1.1 million
  - Increased operating performance of NP/I&G Institutional Retail Company, LLC, primarily attributable to the acquisition of six properties by the joint venture subsequent to June 30, 2005, which increased income before depreciation by approximately \$0.3 million
  - Improved operating performance of BPR Shopping Center, L.P., which increased income before depreciation by approximately \$0.5 million
  - Increased depreciation, attributable to an increased number of operating properties owned by unconsolidated ventures, which decreased equity in income of unconsolidated ventures by approximately \$1.4 million

Interest expense decreased \$5.3 million, or 19%, from \$28.2 million for the three months ended June 30, 2005 to \$22.9 million for the three months ended June 30, 2006. The following factors accounted for this variance:

- Increased interest rates on our derivative financial instruments that convert fixed rate debt to variable rate debt, which increased interest expense by approximately \$0.3 million
- A higher interest rate on the Secured Term Loan, which increased interest expense by approximately \$0.8 million
- A net decrease in the balance of our outstanding notes payable, attributable to the following transactions, which decreased interest expense by approximately \$0.7 million:
  - The September 2005 Debt Offering, which increased interest expense by approximately \$3.2 million
  - The repayment of \$100.0 million of our outstanding 7.75% unsecured senior notes, due April 5, 2005, with a portion of the proceeds from the Galileo Transactions, which decreased interest expense by approximately \$0.2 million
  - The repayment of \$250.0 million of our outstanding 5.875% unsecured senior notes, due June 15, 2007, with the proceeds from the September 2005 Debt Offering, which decreased interest expense by approximately \$3.7 million
- A decrease in the average balance outstanding under the Revolving Facility, partially offset by a higher average interest rate on the Revolving Facility, which decreased interest expense by approximately \$0.8 million
- The repayment of the Unsecured Term Loan in August 2005, which decreased interest expense by approximately \$1.4 million

- A net decrease in the amount of mortgage debt outstanding, primarily attributable to the repayment of approximately \$100.6 million of secured mortgage indebtedness with a portion of the proceeds from the Galileo Transactions, as well as the repayment of other mortgage indebtedness upon maturity, which decreased interest expense by approximately \$2.5 million

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- Decreased amortization of debt issuance costs, which decreased interest expense by approximately \$0.1 million
- Increased capitalized interest with respect to our redevelopment projects, due to increased interest rates and increased project spending, which decreased interest expense by approximately \$0.9 million

***Discontinued Operations:***

For the three months ended June 30, 2006, properties that had been either disposed of (by sale, abandonment, or in a distribution to owner) or classified as held for sale generated approximately \$0.9 million, \$0.2 million and \$4.4 million in results of operations, impairment of real estate held for sale, and gain on sale, respectively. For the three months ended June 30, 2005, such properties generated approximately \$1.4 million and \$6.7 million in results of operations and gain on sale, respectively. Accordingly, these amounts have been classified as discontinued operations.

**Results of operations for the six months ended June 30, 2006 and 2005**

***Rental Revenues:***

Total rental revenues decreased \$24.5 million, or 10%, from \$257.7 million for the six months ended June 30, 2005 to \$233.2 million for the six months ended June 30, 2006. Significant changes are discussed below.

Rental income decreased \$24.2 million, or 12%, from \$197.2 million for the six months ended June 30, 2005 to \$173.0 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased rental income by approximately \$7.1 million
- Increased lease settlement income, which increased rental income by approximately \$3.8 million
- Net increases in rental rates and straight-line rent adjustments, which increased rental income by approximately \$3.5 million
- Increased cost of living adjustments, which increased rental income by approximately \$0.2 million
- The sale of the Galileo Properties, which decreased rental income by approximately \$38.8 million

Expense reimbursements decreased \$4.9 million, or 9%, from \$53.6 million for the six months ended June 30, 2005 to \$48.7 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased expense reimbursements by approximately \$2.2 million
- A net increase in the amount of reimbursable real estate taxes, which increased expense reimbursements by approximately \$0.9 million
- A net increase in the amount of reimbursable property operating expenses, including electricity, insurance, water and sewer expenses, which increased expense reimbursements by approximately \$0.5 million
- The sale of the Galileo Properties, which decreased expense reimbursements by approximately \$8.5 million





Fee income increased \$5.2 million, or 179%, from \$2.9 million for the six months ended June 30, 2005 to \$8.1 million for the six months ended June 30, 2006. Fee income is derived from services provided to our joint ventures and other managed projects, and the increases in the following fee revenues, which are primarily attributable to an increase in the number of properties being managed by us, accounted for the increase in fee income:

- Property management fee revenue, which increased fee income by approximately \$3.5 million
- Acquisition fee revenue, which increased fee income by approximately \$0.5 million
- Asset management fee revenue, which increased fee income by approximately \$1.2 million

*Operating Expenses:*

Total operating expenses decreased \$9.8 million, or 7%, from \$139.4 million for the six months ended June 30, 2005 to \$129.6 million for the six months ended June 30, 2006. Significant changes are discussed below.

Operating costs decreased \$4.8 million, or 11%, from \$41.8 million for the six months ended June 30, 2005 to \$37.0 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased operating costs by approximately \$1.6 million
- Increased payroll and payroll related expenses, attributable to increased personnel levels necessary to administer the growing number of properties under management, which increased operating costs by approximately \$1.4 million
- Increased repair expenses, which increased operating costs by approximately \$0.4 million
- Costs recorded for conditional asset retirement obligations in accordance with FIN 47, and in anticipation of future environmental remediation, which increased operating costs by approximately \$0.3 million
- Increased insurance expense, attributable to higher premiums under our renewed policy, which increased operating costs by approximately \$0.4 million
- Increased utilities, which increased operating costs by approximately \$0.2 million
- The sale of the Galileo Properties, which decreased operating costs by approximately \$7.9 million
- Decreased snow removal costs, which decreased operating costs by approximately \$0.6 million
- Increased capitalization with respect to our redevelopment projects, due to increased project spending, which decreased operating costs by approximately \$0.6 million

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Real estate taxes decreased \$5.7 million, or 17%, from \$34.2 million for the six months ended June 30, 2005 to \$28.5 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased real estate taxes by approximately \$1.3 million
- The sale of the Galileo Properties, which decreased real estate taxes by approximately \$5.7 million
- Lower than expected assessments at certain properties, which decreased real estate taxes by approximately \$0.9 million
- Increased capitalization with respect to our redevelopment projects, which decreased real estate taxes by approximately \$0.4 million

Depreciation and amortization decreased \$4.2 million, or 8%, from \$49.5 million for the six months ended June 30, 2005 to \$45.3 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- 2005 Acquisitions, which increased depreciation and amortization by approximately \$3.7 million
- Increased depreciation expense on properties previously under redevelopment, or classified as held for sale, which increased depreciation and amortization by approximately \$1.0 million
- Increased amortization expense of intangible assets, which increased depreciation and amortization by approximately \$0.1 million
- Increased amortization expense associated with amounts paid to acquire certain property and asset management rights in conjunction with the Galileo Transactions, which increased depreciation and amortization by approximately \$0.9 million
- The sale of the Galileo Properties, which decreased depreciation and amortization by approximately \$9.7 million
- Increased tenant move-outs, which decreased depreciation and amortization by approximately \$0.2 million

General and administrative expenses increased \$5.1 million, or 55%, from \$9.2 million for the six months ended June 30, 2005 to \$14.3 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- Increased payroll related expenses, primarily attributable to the increased personnel levels necessary to service the growth of properties under management in our portfolio, and comprised of the following, which increased general and administrative expenses by approximately \$2.6 million:
  - Increased payroll expense of approximately \$0.9 million
  - Increased bonus expense of approximately \$0.7 million
  - Increased compensation expense, attributable to stock-based awards granted during 2006, of approximately \$0.3 million
  - Increased social security expense of approximately \$0.1 million
  - Increased medical expense of approximately \$0.5 million
  - Increased hiring costs of approximately \$0.1 million

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- Costs incurred in connection with offshore accounting, which increased general and administrative expenses by approximately \$0.6 million
- Increased legal fees, which increased general and administrative expenses by approximately \$0.2 million

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- Increased travel and promotion expenses, which increased general and administrative expenses by approximately \$0.4 million
- A change in accounting treatment whereby expenses previously billed to the Galileo Properties and reflected as management fee income, an offset to general and administrative expenses, are now classified as fee income in the consolidated statement of operations, which change resulted in an increase in general and administrative expenses by approximately \$1.8 million
- Decreased rent expense, which decreased general and administrative expenses by approximately \$0.3 million
- Decreased state tax expense, attributable to the reversal of reserves previously taken, in light of a recent evaluation of our state and franchise tax exposure, which decreased general and administrative expenses by approximately \$0.2 million

***Other Income and Expenses:***

Equity in income of unconsolidated ventures increased \$1.0 million, or 91%, from \$1.1 million for the six months ended June 30, 2005 to \$2.1 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- Increased income before depreciation, attributable to the following, which increased equity in income of unconsolidated ventures by approximately \$5.7 million:
  - The operating performance of Galileo America LLC, in which we acquired an ownership interest in August 2005, which increased income before depreciation by approximately \$2.4 million
  - Increased operating performance of NP/I&G Institutional Retail Company, LLC, primarily attributable to the acquisition of six properties by the joint venture subsequent to March 31, 2005, which increased income before depreciation by approximately \$0.4 million
  - Improved operating performance of BPR Shopping Center, L.P., and the allocation of 2005 income in 2006, which increased income before depreciation by approximately \$2.6 million
  - A gain on the sale of land by BPR Land Partnership, L.P. in the first quarter of 2006, which increased income before depreciation by approximately \$0.4 million
  - A gain on the sale of Rodney Village, a property owned by Benbrooke Ventures, a joint venture in which we formerly had a 50% interest, in the first quarter of 2005, which decreased income before depreciation by approximately \$0.1 million
  - Increased depreciation, attributable to an increased number of operating properties owned by unconsolidated ventures, which decreased equity in income of unconsolidated ventures by approximately \$4.7 million

Interest expense decreased \$9.8 million, or 18%, from \$55.5 million for the six months ended June 30, 2005 to \$45.7 million for the six months ended June 30, 2006. The following factors accounted for this variance:

- A higher interest rate on the Secured Term Loan, which increased interest expense by approximately \$1.5 million
- Increased interest rates on our derivative financial instruments that convert fixed rate debt to variable rate debt, which increased interest expense by approximately \$1.1 million

- A net decrease in the balance of our outstanding notes payable, attributable to the following transactions, which decreased interest expense by approximately \$2.7 million:
- The September 2005 Debt Offering, which increased interest expense by approximately \$6.6 million
- The repayment of \$100.0 million of our outstanding 7.75% unsecured senior notes, due April 5, 2005, with a portion of the proceeds from the Galileo Transactions, which decreased interest expense by approximately \$2.1 million
- The repayment of \$250.0 million of our outstanding 5.875% unsecured senior notes, due June 15, 2007, with the proceeds from the September 2005 Debt Offering, which decreased interest expense by approximately \$7.2 million
- A decrease in the average balance outstanding under the Revolving Facility, partially offset by a higher interest rate on the Revolving Facility, which decreased interest expense by approximately \$1.6 million
- The repayment of the Unsecured Term Loan in August 2005, which decreased interest expense by approximately \$1.4 million
- A net decrease in the amount of mortgage debt outstanding, primarily attributable to the repayment of approximately \$100.6 million of secured mortgage indebtedness with a portion of the proceeds from the Galileo Transactions, as well as the repayment of other mortgage indebtedness upon maturity, partially offset by the assumption of mortgages in connection with the 2005 Acquisitions, which decreased interest expense by approximately \$4.1 million
- Increased capitalized interest with respect to our redevelopment projects, due to increased interest rates and increased project spending, which decreased interest expense by approximately \$2.6 million

***Discontinued Operations:***

For the six months ended June 30, 2006, properties that had been either disposed of (by sale, abandonment, or in a distribution to owner) or classified as held for sale generated approximately \$2.0 million, \$0.3 million and \$10.1 million in results of operations, impairment of real estate held for sale, and gain on sale, respectively. For the six months ended June 30, 2005, such properties generated approximately \$3.4 million and \$11.7 million in results of operations and gain on sale, respectively. Accordingly, these amounts have been classified as discontinued operations.

**Funds from Operations**

Funds from Operations ( FFO ) is a widely used performance measure for real estate companies and is provided here as a supplemental measure of operating performance. We calculate FFO in accordance with the best practices described in the April 2002 National Policy Bulletin of the National Association of Real Estate Investment Trusts (the White Paper ). The White Paper defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus depreciation and amortization on real estate assets, and after adjustments for unconsolidated partnerships and joint ventures.

On October 1, 2003, the National Association of Real Estate Investment Trusts ( NAREIT ), based on discussions with the SEC, provided revised guidance regarding the calculation of FFO. This revised guidance provides that impairments should not be added back to net income in calculating FFO and that original issuance costs associated with preferred stock that has been redeemed should be factored into the calculation of FFO. We present FFO in accordance with NAREIT 's revised guidance in the table set forth below.

Given the nature of our business as a real estate owner and operator, we believe that FFO is helpful to investors as a starting point in measuring our operational performance because it excludes various items included in net income that do not relate to or are not indicative of our operating performance, such as gains (or losses) from sales of property and depreciation and amortization on real estate assets, which can make periodic and peer analyses of operating performance more difficult. However, it should be noted that there are certain items, such as impairments, that are included within the definition of FFO that do not relate to and are not indicative of our operating performance. Furthermore, FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indicator of our financial performance, is not an

alternative to cash flow from

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operating activities (determined in accordance with GAAP) as a measure of our liquidity, and is not indicative of funds available to fund our cash needs, including our ability to make distributions. In addition, our computation of FFO may differ from the methodology utilized by other equity REITs to calculate FFO and, therefore, may not be comparable to such other REITs.

The following information is provided to reconcile net income, the most comparable GAAP number, to FFO, and to show the items included in our FFO for the periods indicated (dollars in thousands):

|  | Three Months Ended |                  | Six Months Ended  |                   |
|--|--------------------|------------------|-------------------|-------------------|
|  | June 30,<br>2006   | 2005             | June 30,<br>2006  | 2005              |
| Net income available to common stockholders diluted                    | \$ 29,381          | \$ 35,477        | \$ 62,556         | \$ 68,978         |
| Deduct:  |                    |                  |                   |                   |
| Minority interest in income of consolidated partnership                | (201 )             | (251 )           | (351 )            | (533 )            |
| Net income available to common stockholders basic                      | 29,180             | 35,226           | 62,205            | 68,445            |
| Add:   |                    |                  |                   |                   |
| Depreciation and amortization  |                    |                  |                   |                   |
| Continuing operations real estate assets                               | 21,317             | 24,013           | 43,545            | 48,713            |
| Discontinued operations real estate assets                             | 133                | 853              | 287               | 1,841             |
| Pro rata share of joint venture real estate assets                     | 2,049              | 627              | 5,896             | 1,192             |
| Deduct:  |                    |                  |                   |                   |
| Gain on sale of real estate (1)  |                    |                  |                   |                   |
| Gain on sale of discontinued operations (1)                            | (1,923 )           | (4,611 )         | (7,455 )          | (8,343 )          |
| Pro rata share of joint venture (gain) loss on sale of real estate (1) | (78 )              | (78 )            | (78 )             | (78 )             |
| <b>Funds from operations basic</b>                                     | <b>50,678</b>      | <b>56,108</b>    | <b>104,400</b>    | <b>111,848</b>    |
| Add:   |                    |                  |                   |                   |
| Minority interest in income of consolidated partnership                | 201                | 251              | 351               | 533               |
| <b>Funds from operations diluted</b>                                   | <b>\$ 50,879</b>   | <b>\$ 56,359</b> | <b>\$ 104,751</b> | <b>\$ 112,381</b> |
| Net cash provided by operating activities                              | \$ 62,388          | \$ 65,683        | \$ 100,545        | \$ 124,412        |
| Net cash used in investing activities                                  | (30,990 )          | (64,353 )        | (39,529 )         | (102,708 )        |
| Net cash used in financing activities                                  | (32,766 )          | (16,921 )        | (61,089 )         | (20,635 )         |

(1) Excludes gain/loss on sale of land.

### Liquidity and Capital Resources

As of June 30, 2006, we had approximately \$12.5 million in available cash, cash equivalents and marketable securities. As a REIT, we are required to distribute at least 90% of our taxable income to our stockholders on an annual basis. Therefore, as a general matter, it is unlikely that we will have any substantial cash balances that could be used to meet our liquidity needs. Instead, these needs must be met from cash generated from operations and external sources of capital. As of June 30, 2006, approximately \$265.0 million was available for draw under the Revolving Facility.

#### Galileo Transactions

As previously discussed, the closing of the Galileo Transactions occurred on August 10, 2005. Net cash proceeds from the Galileo Transactions, after the repayment of secured debt and transaction costs were approximately \$780.1 million. A portion of these proceeds was used to repay certain outstanding unsecured indebtedness, including (i) the entire \$200.0 million balance outstanding under the Unsecured Term Loan and (ii) the balance then outstanding under the Revolving Facility. Approximately \$314.8 million of the remaining cash proceeds were paid out to our stockholders in the form of the Special Dividend, which totaled approximately \$310.4 million, and to certain limited partners of ERP in the form of a corresponding special cash distribution of \$3.00 per unit, which totaled approximately \$4.4 million.

The repayment of outstanding indebtedness significantly improved our financial flexibility. We believe that we will be able to incur additional indebtedness in the future, which will in turn enable us to fund future growth opportunities. Over the longer term, net proceeds from the Galileo Transactions will be further reinvested in a combination of redevelopments of existing assets, new developments and new acquisition opportunities, as well as





the potential repurchase of our outstanding common stock. In addition, the asset management fee stream and property management rights acquired in the Galileo Transactions will provide a steady stream of cash which may serve as another source of funds to satisfy our short-term and long-term liquidity needs.

#### *Short-Term Liquidity Needs*

Our short-term liquidity requirements consist primarily of funds necessary to pay for operating and other expenses directly associated with our portfolio of properties (including regular maintenance items), interest expense and scheduled principal payments on our outstanding debt, capital expenditures incurred to facilitate the leasing of space (*e.g.*, tenant improvements and leasing commissions), capital expenditures incurred in our development and redevelopment projects, and quarterly dividends and distributions that we pay to our common and preferred stockholders and holders of partnership units in ERP. We believe that cash generated from operations and borrowings under the Revolving Facility will be sufficient to meet our short-term liquidity requirements; however, there are certain factors that may have a material adverse effect on our cash flow from operations.

We derive substantially all of our revenue from tenants under existing leases at our properties. Therefore, our operating cash flow is dependent on the rents that we are able to charge to our tenants, and the ability of these tenants to make their rental payments. We believe that the nature of the properties in which we typically invest primarily community and neighborhood shopping centers provides a more stable revenue flow in uncertain economic times because, even in difficult economic times, consumers still need to purchase basic living essentials such as food and soft goods. However, general economic downturns, or economic downturns in one or more markets in which we own properties, still may adversely impact the ability of our tenants to make rental payments and our ability to re-lease space on favorable terms as leases expire. In either of these instances, our cash flow would be adversely affected.

On February 21, 2005, Winn-Dixie Stores filed for bankruptcy protection under Chapter 11 of the federal bankruptcy laws. As a result of certain lease assignments, rejections and failures to renew, we currently have 11 Winn-Dixie leases (one of which is currently sub-leased) in our portfolio, including five leases at properties held in joint ventures in which we have either a 5% or 10% equity interest. The 11 non-rejected lease locations are all currently physically occupied and aggregate (including our pro rata share of joint venture properties) approximately 325,826 square feet of GLA and represent approximately \$2.1 million of ABR, or approximately \$6.43 per square foot. This represents approximately 0.6% of our total ABR. The 6 non-rejected lease locations within our wholly-owned portfolio aggregate approximately 309,217 square feet of GLA and represent approximately \$2.0 million of ABR, or approximately \$6.38 per square foot. If Winn-Dixie Stores terminates any of these leases, or if they receive substantial rent reductions or deferrals, such events will impact our rental revenues, but we do not believe this impact will be material. We do not believe that there are any other pending tenant bankruptcies that are likely to materially affect our rental revenues.

We may acquire large portfolios of community and neighborhood shopping centers, either through direct acquisitions or business combinations. While we believe that the cash generated by any newly-acquired properties will more than offset the operating and interest expenses associated with those properties, it is possible that the properties may not perform as well as expected and as a result, our cash needs may increase. In addition, there may be other costs incurred as a result of the acquisition of properties, including increased general and administrative costs while we integrate the properties into our operating system.

In some cases, we have invested as a co-venturer or partner in the development or redevelopment of new properties instead of developing projects directly. Pursuant to the terms of certain of our joint venture agreements, we have committed to contribute up to an aggregate of \$73.3— million of capital that may be required by such joint ventures. As of June 30, 2006, we contributed approximately \$35.6 million of the committed amount. In addition to this amount, we have also agreed to contribute our pro rata share of any additional capital that may be required by our joint ventures, which amount is not expected to be material. We expect to fund these capital requirements either out of excess cash from operations, or through draws on the Revolving Facility.

During the six months ended June 30, 2006, we completed 11 redevelopment projects in our consolidated portfolio, the aggregate cost of which, including costs incurred in prior years on these projects, was approximately \$40.3 million. In addition, we develop outparcels of properties in our consolidated portfolio and during the six months ended June 30, 2006, we completed two outparcel development projects, the aggregate cost of which, including costs incurred in prior years on the projects, was approximately \$4.8 million. Our current redevelopment

pipeline in our consolidated portfolio is comprised of 31 projects, the aggregate cost of which, including costs incurred in prior years on these projects, is expected to be approximately \$176.8 million. Our current outparcel development pipeline in our consolidated portfolio is comprised of five projects, the aggregate cost of which, including costs incurred in prior years on these projects, is expected to be approximately \$14.0 million. We intend on financing these redevelopment and outparcel redevelopment projects through cash from operations or draws on the Revolving Facility.

We also redevelop properties in our joint venture portfolios. Our current redevelopment pipeline for our joint venture portfolios is comprised of seven projects, the aggregate cost of which, including costs incurred in prior years, is expected to be approximately \$105.7 million. In addition, we develop outparcels of properties in our joint venture portfolios and during the six months ended June 30, 2006, our joint venture portfolios completed two outparcel development projects, the aggregate cost of which, including costs incurred in prior years on the project, was approximately \$6.0 million. The current outparcel development pipeline for our joint venture portfolios is comprised of one project, the aggregate cost of which, including costs incurred in prior years on the project, is expected to be approximately \$2.2 million. We intend on financing our redevelopment and outparcel development projects in our joint venture portfolios with a variety of financing vehicles as determined from time to time by the joint venture.

We regularly incur significant expenditures in connection with the re-leasing of our retail space, principally in the form of tenant improvements and leasing commissions. The amounts of these expenditures can vary significantly, depending on negotiations with tenants and the willingness of tenants to pay higher base rents over the lives of the leases. We expect to pay for these capital expenditures out of excess cash from operations or, to the extent necessary, through draws on the Revolving Facility. We believe that a significant portion of these expenditures is recouped in the form of continuing lease payments.

In February 2006, we renewed our common stock repurchase program pursuant to which we may repurchase up to \$75.0 million of our outstanding common stock through periodic open market transactions or through privately negotiated transactions. At that time, we also renewed our preferred stock and public debt repurchase program under which we may repurchase up to \$125.0 million of our outstanding preferred stock and public debt through periodic open market transactions or through privately negotiated transactions. As of June 30, 2006, no repurchases had been made under any of our renewed repurchase programs.

We currently pay a quarterly dividend of \$0.3125 per share of common stock (or \$1.25 per share on an annualized basis). The reduction in the quarterly dividend on our common stock reduced our quarterly cash distribution requirements by approximately \$10.3 million. We also pay regular quarterly dividends on our preferred stock. The maintenance of these dividends is subject to various factors, including the discretion of our Board of Directors, our ability to pay dividends under Maryland law, the availability of cash to make the necessary dividend payments and the effect of REIT distribution requirements, which require at least 90% of our taxable income be distributed to stockholders. In addition, under the Revolving Facility and the Secured Term Loan, we are restricted from paying common stock dividends that would exceed 95% of our Funds From Operations (as defined in the applicable debt agreement) during any four-quarter period. We also make regular quarterly distributions on ERP units.

#### *Long-Term Liquidity Needs*

Our long-term liquidity requirements consist primarily of funds necessary to pay for the principal amount of our long-term debt as it matures, significant non-recurring capital expenditures that need to be made periodically at our properties, redevelopment or development projects that we undertake at our properties and the costs associated with acquisitions of properties that we pursue. Historically, we have satisfied these requirements principally through the most advantageous source of capital at the time, which has included the incurrence of new debt through borrowings (through public offerings of unsecured debt and private incurrence of secured and unsecured debt), sales of common and preferred stock, capital raised through the disposition of assets, repayment by third parties of notes receivable and joint venture capital transactions. We believe that these sources of capital will continue to be available in the future to fund our long-term capital needs; however, there are certain factors that may have a material adverse effect on our ability to access these capital sources.

Our ability to incur additional debt is dependent upon a number of factors, including our degree of leverage, the value of our unencumbered assets, our credit rating and borrowing restrictions imposed by existing lenders.

Currently, we have investment grade credit ratings for prospective unsecured debt offerings from three major rating agencies – Standard & Poor's (BBB), Moody's Investor Service (Baa2) and Fitch Ratings (BBB+). A downgrade in outlook or rating by a rating agency can occur at any time if the agency perceives an adverse change in our financial condition, results of operations or ability to service debt. If such a downgrade occurs, it would increase the interest rate currently payable under our existing credit facilities, it likely would increase the costs associated with obtaining future financing, and it potentially could adversely affect our ability to obtain future financing.

Based on an internal evaluation, the estimated value of our properties is above the outstanding amount of mortgage debt encumbering the properties. Therefore, at this time, we believe that additional financing could be obtained, either in the form of mortgage debt or additional unsecured borrowings, and without violating the financial covenants contained in our existing debt agreements.

Our ability to raise funds through sales of common stock and preferred stock is dependent on, among other things, general market conditions for REITs, market perceptions about our company and the current trading price of our stock. We will continue to analyze which source of capital is most advantageous to us at any particular point in time, but the equity markets may not be consistently available on attractive terms.

We selectively effect asset sales to generate cash proceeds. During the six months ended June 30, 2006, we generated approximately \$27.6 million in gross proceeds through the culling of non-core and non-strategic properties and approximately \$1.4 million from the disposition of certain properties and land parcels held through joint ventures. During 2005, we generated approximately \$1.1 billion in gross proceeds through the sale of the Galileo Properties as part of the Galileo Transactions, as well as the culling of non-core and non-strategic properties and approximately \$17.1 million from the disposition of certain properties and land parcels held through joint ventures. Our ability to generate cash from asset sales is limited by market conditions and certain rules applicable to REITs. Our ability to sell properties in the future in order to raise cash will necessarily be limited if market conditions make such sales unattractive.

The following table summarizes all of our known contractual cash obligations, excluding interest, to pay third parties as of June 30, 2006 (based on a calendar year, dollars in thousands):

| <b>Contractual Cash Obligations</b> | <b>Total</b>        | <b>Less than 1 year</b> | <b>1- 3 years</b> | <b>3 - 5 years</b> | <b>More than 5 years</b> |
|-------------------------------------|---------------------|-------------------------|-------------------|--------------------|--------------------------|
| Long-Term Debt (1)                  | \$ 1,628,566        | \$ 20,373               | \$ 472,628        | \$ 236,127         | \$ 899,438               |
| Capital Lease Obligations           | 27,694              | 194                     | 852               | 989                | 25,659                   |
| Operating Leases (2)                | 50,167              | 1,436                   | 5,879             | 5,389              | 37,463                   |
| <b>Total</b>                        | <b>\$ 1,706,427</b> | <b>\$ 22,003</b>        | <b>\$ 479,359</b> | <b>\$ 242,505</b>  | <b>\$ 962,560</b>        |

(1) Long-term debt includes scheduled amortization and scheduled maturities for mortgage loans, notes payable and credit facilities.

(2) Operating leases include ground leases for shopping centers that we operate, an office building that we sublet, and our administrative office space (Note 12).

We intend to repay our 2006 contractual cash obligations, the balance of which represents maturing mortgages and scheduled amortization, either through draws under the Revolving Facility, with proceeds generated through the sale of assets, or a combination thereof.

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The following table summarizes certain terms of our existing credit agreements as of June 30, 2006 (dollars in thousands):

| Loan               | Amount Available<br>to be Drawn | Amount Drawn as of<br>June 30, 2006 | Current Interest<br>Rate (1) | Maturity Date |
|--------------------|---------------------------------|-------------------------------------|------------------------------|---------------|
| Revolving Facility | \$ 350,000                      | \$ 85,000                           | LIBOR plus 65 bp (2)         | June 29, 2007 |
| Secured Term Loan  | 150,000                         | 150,000                             | LIBOR plus 85 bp             | June 29, 2007 |
| <b>Total</b>       | <b>\$ 500,000</b>               | <b>\$ 235,000</b>                   |                              |               |

(1) We incur interest using a 30-day LIBOR rate, which was 5.33% at June 30, 2006.

(2) We also incur an annual facility fee of 20 basis points on this facility.

The Credit Agreements require that we maintain certain financial coverage ratios and other debt covenants. As of June 30, 2006, these coverage ratios and debt covenants, as amended, included:

- net operating income of unencumbered assets to interest on unsecured debt ratio of at least 2:1
- EBITDA (as defined in the applicable debt agreement) to fixed charges ratio of at least 1.75:1
- minimum tangible net worth of approximately \$1.2 billion
- total debt to total adjusted assets of no more than 57.5%
- total secured debt to total adjusted assets of no more than 40%
- unsecured debt to unencumbered assets value ratio of no more than 57.5%
- book value of ancillary assets to total adjusted assets of no more than 25%
- book value of new construction assets to total adjusted assets of no more than 15%
- Funds from Operations (as defined in the applicable debt agreement) payout ratio no greater than 95%

Under the terms of each of the Revolving Facility and the Secured Term Loan, the respective covenants will be modified to be consistent with any more restrictive covenant contained in any other existing or new senior unsecured credit facility that we enter into. The Secured Term Loan also contains certain financial covenants relating to the operating performance of certain properties that collateralize the Secured Term Loan.

As of June 30, 2006, we had approximately \$975.0 million of public indebtedness outstanding, excluding the impact of unamortized discounts, under three indentures, having a weighted average interest rate of 5.6%. These indentures also contain covenants that require us to maintain certain financial coverage ratios. These covenants are generally less onerous than the covenants contained in our existing Credit Agreements, as described above.

As of June 30, 2006, we were in compliance with all of the financial covenants under our existing Credit Agreements and public indentures, and we believe that we will continue to remain in compliance with these covenants. However, if our properties do not perform as expected, or if unexpected events occur that require us to borrow additional funds, compliance with these covenants may become difficult and may restrict our ability to pursue certain business initiatives. In addition, these financial covenants may restrict our ability to pursue particular acquisition transactions (for example, acquiring a portfolio of properties that is highly leveraged) and could significantly impact our ability to pursue growth initiatives.

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In addition to our existing Credit Agreements and public indebtedness, as of June 30, 2006, we had approximately \$418.6 million of mortgage debt outstanding, excluding the impact of unamortized premiums, having a weighted average interest rate of 7.3% per annum.

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### Off-Balance Sheet Arrangements

We do not believe that we currently have any off-balance sheet arrangements that have, or are reasonably likely to have, a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

However, in a few cases, we have made commitments to provide funds to unconsolidated joint ventures under certain circumstances. The liabilities associated with these joint ventures do not show up as liabilities on our consolidated financial statements.

The following is a brief summary of the unconsolidated joint venture obligations that we have as of June 30, 2006, and in which we expect to make additional capital contributions to the joint venture:

- *CA New Plan Acquisition Fund, LLC.* We have a 10% interest in a joint venture that was created in conjunction with the restructuring of CA New Plan Venture Fund, LLC (see below) for the acquisition, redevelopment and development of real estate assets. Under the terms of the joint venture, we have committed to contribute our pro rata share of any capital that might be required by the joint venture for asset acquisitions, up to a maximum of \$4.2 million, of which approximately \$2.8 million had been contributed by us as of June 30, 2006. We anticipate contributing the remaining approximate \$1.4 million by the end of 2007. Additionally, we have agreed to contribute our pro rata share of any additional capital that might be required by the joint venture; however, we do not expect that any significant additional capital contributions will be required. As of June 30, 2006, the joint venture owned seven operating retail properties and one property under redevelopment, and had loans outstanding of approximately \$67.9 million. As of June 30, 2006, the book value of our investment in CA New Plan Acquisition Fund, LLC was approximately \$2.6 million.
- *Galileo America LLC.* We have a 5% interest in this joint venture, which interest was acquired on August 10, 2005, in conjunction with the Galileo Transactions. Under the terms of this joint venture, we are not obligated to contribute any additional capital to the venture; however, in the event that additional capital is contributed by our joint venture partner, we have the option to contribute the amount necessary to maintain our 5% ownership interest. We anticipate making additional capital contributions from time to time to maintain our 5% ownership interest. As of June 30, 2006, the joint venture was comprised of 131 stabilized retail assets, one property under redevelopment and one new development property, and had loans outstanding of approximately \$1.3 billion. As of June 30, 2006, the book value of our investment in Galileo America LLC was approximately \$34.3 million.
- *NP/I&G Institutional Retail Company, LLC.* We have a strategic joint venture with JPMorgan Investment Management, Inc. to acquire high-quality institutional grade community and neighborhood shopping centers on a nationwide basis. The joint venture owned 13 retail properties as of June 30, 2006. Under the terms of this joint venture, we have a 20% interest in the venture and are responsible for contributing our pro rata share of any capital that might be required by the joint venture. We initially committed to contribute up to a maximum amount of \$30.0 million to the joint venture, however, in connection with the acquisition of certain assets during 2005, we, together with ERP, contributed a disproportionate share of capital to the venture, such that our total capital investment as of December 31, 2005 was \$41.4 million. The excess contribution was returned to us in February 2006. During the six months ended June 30, 2006, in connection with the acquisition of certain other assets, we increased our committed capital to the venture to \$31.8 million. The joint venture had loans outstanding of approximately \$281.7 million as of June 30, 2006. As of June 30, 2006, the book value of our investment in NP/I&G Institutional Retail Company, LLC was approximately \$30.2 million.
- *NP / I&G Institutional Retail Company II, LLC.* In February 2006, we formed a second strategic joint venture with JP Morgan Investment Management, Inc. to acquire high-quality institutional grade community and neighborhood shopping centers on a nationwide basis. Under the terms of this joint venture, we have a 20% interest in the venture and have agreed to contribute our pro rata share of any capital required by the venture for asset

acquisitions, up to a maximum of \$30.0 million. As of June 30, 2006, we had not made any such capital contributions. We anticipate contributing the \$30.0 million at various times through the end of 2007. Additionally, we have agreed to contribute our pro

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rata share of any additional capital that might be required by the joint venture; however, we do not expect that any significant additional capital contributions will be required. As of June 30, 2006, the joint venture did not own any properties. The joint venture had no loans outstanding as of June 30, 2006.

- *NPK Redevelopment I, LLC.* We have a joint venture with Kmart Corporation (Sears Holding Corp.) pursuant to which the joint venture will redevelop three Kmart Supercenter properties formerly owned by Kmart. Under the terms of this joint venture, we have agreed to contribute \$6.0 million, \$1.0 million of which we have contributed as of June 30, 2006. After our contribution of the total committed amount, we will have a 20% interest in the venture and will be responsible for contributing our pro rata share of any additional capital that might be required by the joint venture; however, we do not expect that any significant additional capital contributions will be required. The joint venture had no loans outstanding as of June 30, 2006. As of June 30, 2006, the book value of our investment in NPK Redevelopment I, LLC was approximately \$1.0 million.

In addition, the following is a brief summary of the other unconsolidated joint venture obligations that we have as of June 30, 2006. Although we have agreed to contribute certain amounts of capital that may be required by these joint ventures, as more fully described below, we do not expect that any significant capital contributions to the following joint ventures will be required.

- *Arapahoe Crossings, L.P.* We, together with a U.S. partnership comprised substantially of foreign investors, have an interest in a joint venture which owns Arapahoe Crossings, a community shopping center located in Aurora, Colorado. Under the terms of this joint venture, we have a 30% interest and we have agreed to contribute our pro rata share of any capital that might be required by the joint venture. The joint venture had loans outstanding of approximately \$48.2 million as of June 30, 2006. As of June 30, 2006, the book value of our investment in Arapahoe Crossings, L.P. was approximately \$6.6 million.

- *BPR Land Partnership, L.P.* We have a 50% interest in a joint venture that owns approximately 27.1 acres of undeveloped land in Frisco, Texas. Under the terms of this joint venture, we have agreed to contribute our pro rata share of any capital that might be required by the joint venture. The joint venture had no loans outstanding as of June 30, 2006. As of June 30, 2006, the book value of our investment in BPR Land Partnership, L.P. was approximately \$0.9 million.

- *BPR Shopping Center, L.P.* We have a 25% interest in a joint venture that owns The Centre at Preston Ridge, a community shopping center located in Frisco, Texas. Under the terms of this joint venture, we have agreed to contribute our pro rata share of any capital that might be required by the joint venture. The joint venture had loans outstanding of approximately \$68.2 million as of June 30, 2006. As of June 30, 2006, the book value of our investment in BPR Shopping Center, L.P. was approximately \$3.2 million.

- *BPR South, L.P.* We have a 50% interest in a joint venture that owns approximately 8.4 acres of undeveloped land in Frisco, Texas. Under the terms of this joint venture, we have agreed to contribute our pro rata share of any capital that might be required by the joint venture. The joint venture had no loans outstanding as of June 30, 2006. As of June 30, 2006, the book value of our investment in BPR South, L.P. was approximately \$0.8 million.

- *CA New Plan Venture Direct Investment Fund, LLC.* We have a 10% interest in a joint venture that was created in conjunction with the restructuring of CA New Plan Venture Fund, LLC (see below). Under the terms of the joint venture, we committed to contribute our pro rata share of any capital that might be required by the joint venture for certain redevelopment activities, up to a maximum of \$0.4 million, and have agreed to contribute our pro rata share of any additional capital that might be required by the joint venture. As of June 30, 2006, we had not made any such capital contributions. As of June 30, 2006, the joint venture owned seven retail properties and had loans outstanding of approximately \$60.7 million. As of June 30, 2006, the book value of our investment in CA New Plan Venture Direct Investment Fund, LLC was approximately \$1.0 million.





- *CA New Plan Venture Fund, LLC.* During 2005, this joint venture was restructured to create two additional joint ventures, CA New Plan Acquisition Fund, LLC, and CA New Plan Venture Direct Investment Fund, LLC. As a result of the restructuring, six stabilized assets were transferred from CA New Plan Venture Fund, LLC to CA New Plan Venture Direct Investment Fund, LLC, and two assets were sold. As of June 30, 2006, the joint venture owned five operating retail properties and one retail property under redevelopment. Under the terms of the restructured joint venture, we continue to have a 10% interest in the venture, and committed to contribute our pro rata share of any capital that might be required by the joint venture for certain redevelopment activities, up to a maximum amount of \$0.9 million, and have agreed to contribute our share of any additional capital that might be required by the joint venture. As of June 30, 2006, we had not made any such capital contributions. The joint venture had loans outstanding of approximately \$54.8 million as of June 30, 2006. As of June 30, 2006, the book value of our investment in CA New Plan Venture Fund, LLC was approximately \$3.3 million.
- *Westgate Mall, LLC.* We, together with Transwestern Investment Company and The Richard E. Jacobs Group, have an interest in a joint venture that was formed for the specific purpose of acquiring and redeveloping Westgate Mall, an enclosed mall located on 55 acres of land in Fairview Park, Ohio. The joint venture plans to redevelop the mall into a large community shopping center. Under the terms of this joint venture, we have a 10% interest in the venture and have agreed to contribute our pro rata share of any capital that might be required by the joint venture. The joint venture had loans outstanding of approximately \$26.2 million as of June 30, 2006. As of June 30, 2006, the book value of our investment in Westgate Mall, LLC was approximately \$1.1 million.

*Other Funding Obligations*

In addition to the joint venture obligations described above, we also had the following contingent contractual obligations as of June 30, 2006, none of which we believe will materially adversely affect us:

- *Letters of Credit.* We have arranged for the provision of five separate letters of credit in connection with certain property related matters. If these letters of credit are drawn, we will be obligated to reimburse the providing bank for the amount of the draw. As of June 30, 2006, there was no balance outstanding under any of the letters of credit. If the letters of credit were fully drawn, the combined maximum amount of exposure would be approximately \$3.9 million.
- *Non-Recourse and Other Debt Guarantees.* Under certain of our non-recourse loans and those of our joint ventures, we could, under certain circumstances, be responsible for portions of the mortgage indebtedness in connection with certain customary non-recourse carve-out provisions such as environmental conditions, misuse of funds and material misrepresentations. As of June 30, 2006, we had mortgage loans outstanding of approximately \$418.6 million and our unconsolidated joint ventures had mortgage loans outstanding of approximately \$1.9 billion. In addition, from time to time, we will guarantee certain construction and other obligations relative to certain joint venture development projects. We do not expect our obligations under such guarantees will be material.
- *Leasing Commitments.* We have entered into leases, as lessee, in connection with ground leases for shopping centers which we operate, an office building which we sublet, and our administrative office space. These leases are accounted for as operating leases. The minimum annual rental commitments for these leases during the next five fiscal years and thereafter are approximately as follows (dollars in thousands):

| Year                        |          |
|-----------------------------|----------|
| 2006 (remaining six months) | \$ 1,436 |
| 2007                        | 3,101    |
| 2008                        | 2,778    |
| 2009                        | 2,726    |
| 2010                        | 2,663    |

Thereafter

37,463

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As discussed in the Notes to Consolidated Financial Statements above, we also have a potential contingent obligation in connection with a specific tenant litigation for which we have reserved approximately \$4.8 million as of June 30, 2006. There can be no assurance as to the final outcome of this litigation and whether it will exceed or fall short of the amount reserved; however, even if our ultimate loss is more than the reserve established, we believe that the amount of the loss in excess of the reserve would be immaterial.

For a discussion of other factors which may adversely affect our liquidity and capital resources, please see the section titled "Risk Factors" in Item IA of our Annual Report on Form 10-K for the year ended December 31, 2005.

### **Inflation**

The majority of our leases contain provisions designed to mitigate the adverse impact of inflation. Such provisions contain clauses enabling us to receive percentage rents, which generally increase as prices rise but may be adversely impacted by tenant sales decreases, and/or escalation clauses which are typically related to increases in the consumer price index or similar inflation indices. In addition, we believe that many of our existing lease rates are below current market levels for comparable space and that upon renewal or re-rental such rates may be increased to be consistent with, or get closer to, current market rates. This belief is based upon an analysis of relevant market conditions, including a comparison of comparable market rental rates, and upon the fact that many of our leases have been in place for a number of years and may not contain escalation clauses sufficient to match the increase in market rental rates over such time. Most of our leases require the tenant to pay its share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, we periodically evaluate our exposure to interest rate fluctuations, and may enter into interest rate protection agreements which mitigate, but do not eliminate, the effect of changes in interest rates on our floating rate loans.

In the normal course of business, we also face risks that are either non-financial or non-qualitative. Such risks principally include credit risks and legal risks.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

As of June 30, 2006, we had approximately \$24.0 million of outstanding floating rate mortgages. We also had approximately \$235.0 million outstanding under our floating rate Credit Agreements. We do not believe that the interest rate risk represented by our floating rate debt is material as of June 30, 2006, in relation to our approximately \$1.7 billion of outstanding total debt, our approximately \$3.4 billion of total assets and our approximately \$2.9 billion total equity market capitalization as of that date. In addition, as discussed below, we have converted \$65.0 million of fixed rate borrowings to floating rate borrowings through the use of hedging agreements.

As of June 30, 2006, we had entered into two reverse arrears swap agreements. The two reverse arrears swap agreements effectively convert the interest rate on \$65.0 million of the debt from a fixed rate to a blended floating rate of 30 basis points over the six-month LIBOR rate. These two swaps will terminate on February 1, 2011.

On August 2, 2005, we entered into two forward starting interest rate swap agreements for an aggregate of approximately \$148.2 million in notional amount. These derivative instruments were expected to be used to hedge the risk of changes in interest cash outflows on anticipated fixed rate financings by effectively locking the three-month LIBOR swap rate. Concurrent with the pricing of the September 2005 Debt Offering, we settled both forward starting swaps with an aggregate of approximately \$148.2 million in notional amount for an aggregate cost of approximately \$1.9 million. The effect of such payment was deferred and will be amortized into earnings as an increase in the effective interest expense over the term of the fixed rate borrowings.

Hedging agreements may expose us to the risk that the counterparties to these agreements may not perform, which could increase our exposure to fluctuating interest rates. Generally, the counterparties to hedging agreements that we enter into are major financial institutions. We may borrow additional money with floating interest rates in the future. Increases in interest rates, or the loss of the benefit of existing or future hedging agreements, would increase our expense, which would adversely affect cash flow and our ability to service our debt. Future increases in interest rates will increase our interest expense as compared to the fixed rate debt underlying our hedging agreements and we could be required to make payments to unwind such agreements.

If market rates of interest on our variable rate debt increase by 1%, the increase in annual interest expense on our variable rate debt would decrease future earnings and cash flows by approximately \$3.2 million. If market rates of interest on our variable rate debt decrease by 1%, the decrease in interest expense on our variable rate debt would increase future earnings and cash flows by approximately \$3.2 million. This assumes that the amount outstanding under our variable rate debt remains at approximately \$324.0 million (including the impact of \$65.0 million in reverse arrears swap agreements), the balance as of June 30, 2006. If market rates of interest increase by 1%, the fair value of our total outstanding debt would decrease by approximately \$77.9 million. If market rates of interest decrease by 1%, the fair value of our total outstanding debt would increase by approximately \$85.6 million. This assumes that our total debt outstanding remains at approximately \$1.7 billion, the balance as of June 30, 2006.

As of June 30, 2006, we had no material exposure to market risk (including foreign currency exchange risk, commodity price risk or equity price risk).

#### **Item 4. Controls and Procedures**

##### **Evaluation of Disclosure Controls and Procedures**

An evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that these disclosure controls and procedures were effective.

##### **Changes in Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

#### **Item 4. Submission of Matters to a Vote of Security Holders**

The 2006 annual meeting of stockholders was held on May 16, 2006. Proxies for the meeting were solicited by the Company pursuant to Regulation 14 under the Securities Exchange Act of 1934, as amended; there was no solicitation in opposition to management's nominees as listed in the proxy statement and all of such nominees were elected.

Proposal One: Election of Directors.

- a. 92,634,608 votes were cast for the election of Irwin Engelman as a Director; 2,711,221 votes were withheld.
- b. 93,566,930 votes were cast for the election of H. Carl McCall as a Director; 1,778,898 votes were withheld.
- c. 91,762,163 votes were cast for the election of Melvin Newman as a Director; 3,583,666 votes were withheld.
- d. 94,046,274 votes were cast for the election of Glenn J. Rufrano as a Director; 1,299,555 votes were withheld.

**Item 6. Exhibits**

- 10.1\* Agreement, dated as of May 16, 2006, by and between the Company and Steven F. Siegel, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on May 17, 2006.
- 10.2\* Agreement, dated as of May 16, 2006, by and between the Company and Dean Bernstein, filed as Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on May 17, 2006.
- 12.1 Ratio of Earnings to Fixed Charges.
- 12.2 Ratio of Earnings to Fixed Charges and Preferred Stock Dividends.
- 31.1 Certification of Chief Executive Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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\* Incorporated herein by reference as above indicated.

Denotes a management contract or compensatory plan, contract or arrangement.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 7, 2006

NEW PLAN EXCEL REALTY TRUST, INC.

By: */s/ Glenn J. Rufrano*  
Glenn J. Rufrano  
Chief Executive Officer

By: */s/ John B. Roche*  
John B. Roche  
Chief Financial Officer  
(Principal Financial Officer)