

Edgar Filing: WEYERHAEUSER CO - Form 8-K

WEYERHAEUSER CO
Form 8-K
July 25, 2003

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

July 25, 2003

(Date of earliest event report)

WEYERHAEUSER COMPANY

(Exact name of registrant as specified in charter)

Washington	1-4825	91-0470860
-----	-----	-----
(State or other jurisdiction of incorporation or organization)	(Commission File Number)	(IRS Employer Identification Number)

Federal Way, Washington 98063-9777
(Address of principal executive offices)
(zip code)

Registrant's telephone number, including area code:
(253) 924-2345

TABLE OF CONTENTS

Item 12. Results of Operations and Financial Condition

SIGNATURES

Item 12. Results of Operations and Financial Condition
On July 25, 2003, Weyerhaeuser Company issued a press release as follows:

FEDERAL WAY, Wash. - Weyerhaeuser Company (NYSE: WY) today reported second quarter net earnings of \$157 million, or 71 cents per share, on net sales of \$4.9 billion. This compares with \$72 million, or 32 cents per share, on net sales of \$4.9 billion for the second quarter of 2002.

Second quarter 2003 earnings include the following after-tax items:

-- A charge of \$19 million, or 8 cents per share, for closure or

Edgar Filing: WEYERHAEUSER CO - Form 8-K

impending sale of facilities;

-- A charge of \$17 million, or 8 cents per share, for integration and restructuring activities;

-- A gain of \$95 million, or 43 cents per share, for the sale of timberlands in Western Washington;

-- A gain of \$7 million, or 3 cents per share, for the settlement of an insurance claim relating to the company's Cemwood litigation.

Second quarter 2002 earnings include the following after-tax items:

-- A charge of \$18 million, or 8 cents per share, for closure or impending closure of facilities;

-- A charge of \$17 million, or 8 cents per share, for integration and restructuring activities;

-- A gain of \$19 million, or 9 cents per share, for the reversal of a countervailing duty accrual.

The company also announced that it has achieved its annualized run rate goal of \$300 million in pre-tax synergies related to the acquisition of Willamette Industries. Weyerhaeuser originally estimated it would reach this synergy goal by first quarter 2005.

Other significant second quarter financial matters include:

-- Reduced total company debt, which includes Real Estate and related operations, to approximately \$13.6 billion at the end of the quarter. This is a reduction of approximately \$334 million from the prior quarter.

-- Maintained capital spending discipline. Capital spending, excluding acquisitions and Real Estate and related operations, for the first six months was approximately \$319 million, in line with the annual goal of \$750 million.

-- Incurred approximately \$26 million in countervailing and anti-dumping duties and related costs in the second quarter on Canadian softwood lumber the company imports into the United States compared with the \$24 million Weyerhaeuser incurred in the first quarter.

"Our ability to achieve our synergy goal more than one year ahead of schedule, despite challenging market conditions, is a tribute to our employees," said Steven R. Rogel, chairman, president and chief executive officer. "They have embraced the concept of increased frugality and have made substantial progress in improving the overall efficiency of our manufacturing systems. Through their hard work, we are positioned to take advantage of future improvements in the economy.

"Late in the second quarter we saw some promising signs in the prices for wood products, a trend that should continue into the third quarter," Rogel said. "Unfortunately, the markets for pulp, uncoated free sheet and containerboard are expected to remain challenging."

Edgar Filing: WEYERHAEUSER CO - Form 8-K

SUMMARY OF SECOND QUARTER FINANCIAL HIGHLIGHTS

Millions (except per share data)	2Q 2003	2Q 2002	Change
Net earnings	\$157	\$72	\$85
Earnings per share	\$0.71	\$0.32	\$0.39
Net sales	\$4,930	\$4,922	\$8

SEGMENT RESULTS FOR SECOND QUARTER 2003 (Contributions to Pre-Tax Earnings)

Millions	2Q 2003	2Q 2002	Change
Timberlands	\$300	\$162	\$138
Wood Products	(\$53)	\$64	(\$117)
Pulp and Paper	(\$7)	(\$15)	\$8
Containerboard, Packaging and Recycling	\$108	\$75	\$33
Real estate and related assets	\$91	\$79	\$12

TIMBERLANDS

	2Q 2003	1Q 2003	Change
Contribution to earnings (millions)	\$300	\$149	\$151

Excluding a pre-tax gain of \$144 million from the sale of timberlands in Western Washington to Hancock Timber Resources, second quarter earnings were up slightly from the first quarter due to increased log sales volumes in the West in both export and domestic markets on somewhat lower prices. In the South, slightly higher prices partially offset lower harvest volumes due to weather conditions.

Third quarter harvest results are expected to be lower than second quarter due to normal reductions in harvest levels during the fire season, which is expected to result in slightly lower earnings in the segment.

WOOD PRODUCTS

	2Q 2003	1Q 2003	Change
Contribution (charge) to earnings (millions)	(\$53)	(\$150)	\$97

Excluding a \$79 million pre-tax first quarter charge taken for damages awarded by a jury on April 18 in U.S. District Court in Oregon, operating losses in the second quarter were lower than first quarter. The improvement was due to significantly stronger prices late in the quarter for oriented strand board and plywood. Market conditions for structural softwood lumber also improved late in the quarter, leading to stronger prices and higher sales volumes. The improvements were offset by higher costs in the company's Canadian operations associated with the strengthening Canadian dollar. Wood Products recognized pre-tax charges of \$24 million in the first quarter and \$29 million in the second quarter for integration and restructuring, and closure or impending sale of facilities.

Third quarter results for Wood Products are expected to be better

Edgar Filing: WEYERHAEUSER CO - Form 8-K

than second quarter due primarily to the continued strength in the wood products markets. Weyerhaeuser will continue to be adversely affected by countervailing and anti-dumping duties, and related costs on Canadian softwood lumber the company imports into the United States.

PULP AND PAPER

	2Q 2003	1Q 2003	Change
Contribution (charge) to earnings (millions)	(\$7)	\$10	(\$17)

Pulp prices benefited from the weaker U.S. dollar, but the benefits from this increase were more than offset by a decrease in fine paper prices. Weyerhaeuser took approximately 60,000 tons of combined market and annual maintenance downtime during the second quarter. Costs associated with the downtime and higher costs in the company's Canadian operations associated with the strengthening Canadian dollar negatively affected the second quarter performance. In addition, the second quarter earnings include charges of approximately \$10 million for an impending facility closure and costs associated with work force reductions. First quarter earnings included integration and restructuring costs of \$6 million.

Third quarter earnings are expected to be lower than second quarter due to weak demand for pulp and fine paper.

CONTAINERBOARD, PACKAGING AND RECYCLING

	2Q 2003	1Q 2003	Change
Contribution to earnings (millions)	\$108	\$80	\$28

A seasonal increase in the demand for packaging resulted in higher second quarter earnings compared with first quarter results. This increase was partially offset by lower prices for corrugated boxes and higher costs for old corrugated containers, commonly referred to as OCC. During the quarter, Weyerhaeuser took 70,000 tons of market and maintenance downtime.

Third quarter earnings are expected to be lower than second quarter due to continued weak markets.

REAL ESTATE AND RELATED ASSETS

	2Q 2003	1Q 2003	Change
Contribution to earnings (millions)	\$91	\$95	(\$4)

The business benefited from the continued strong housing market and a \$12 million pre-tax gain on a commercial property sale in Southern California in the second quarter. First quarter earnings included a pre-tax gain of \$18 million for the sale of an apartment complex and two office buildings.

Third quarter earnings are expected to be higher than second quarter due to increased closings of single-family homes. The company currently has a backlog of more than six months of homes sold, but not closed.

Edgar Filing: WEYERHAEUSER CO - Form 8-K

OTHER

The company will hold a live conference call at 7 a.m. PDT (10 a.m. EDT) on July 25 to discuss the second quarter results.

To access the conference call, listeners calling from within North America should dial 877-888-3490 at least 15 minutes prior to the start of the conference call. Those wishing to access the call from outside North America should dial 416-695-9757. Replays of the call will be available for 48 hours following completion of the live call and can be accessed at 866-518-1010 within North America and at 416-252-1143 from outside North America.

The call may also be accessed through Weyerhaeuser's Internet site at www.weyerhaeuser.com by clicking on the "Listen to our conference call" link.

Weyerhaeuser Company, one of the world's largest integrated forest products companies, was incorporated in 1900. In 2002, sales were \$18.5 billion. It has offices or operations in 18 countries, with customers worldwide. Weyerhaeuser is principally engaged in the growing and harvesting of timber; the manufacture, distribution and sale of forest products; and real estate construction, development and related activities. Additional information about Weyerhaeuser's businesses, products and practices is available at <http://www.weyerhaeuser.com>.

This news release contains statements concerning the company's future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Some of these forward-looking statements can be identified by the use of forward-looking terminology such as "expects," "may," "will," "believes," "should," "approximately," "anticipates," "estimates," and "plans," and the negative or other variations of those terms or comparable terminology or by discussions of strategy, plans or intentions. In particular, some of these forward-looking statements deal with expectations regarding the company's markets in the third quarter; expected earnings and performance of the company's business segments during the third quarter, anticipated debt reduction and anticipated capital spending. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts; market demand for the company's products, which may be tied to the relative strength of various U.S. business segments; energy prices; performance of the company's manufacturing operations; the successful execution of internal performance plans; the level of competition from domestic and foreign producers; the effect of forestry, land use, environmental and other governmental regulations; fires, floods and other natural disasters; and legal proceedings. The company is also a large exporter and is affected by changes in economic activity in Europe and Asia, particularly Japan, and by changes in currency exchange rates, particularly the relative value of the U.S. dollar to the Euro and the Canadian dollar; and restrictions on international trade or tariffs imposed on imports, including the countervailing and dumping duties imposed on the company's softwood lumber shipments from Canada to the United States. These and other factors that could cause or contribute to actual results differing materially from such forward looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.

Edgar Filing: WEYERHAEUSER CO - Form 8-K

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)

CONSOLIDATED
EARNINGS (1)
(in millions)

	Q1		Q2		Q3	
	March 30, 2003	March 31, 2002	June 29, 2003	June 30, 2002	Sept. 28, 2003	Sept. 29, 2002
Net sales and revenues:						
Weyerhaeuser (2)	\$4,169	\$3,595	\$4,498	\$4,501		\$4,422
Real estate and related assets	445	396	432	421		468
Total net sales and revenues	4,614	3,991	4,930	4,922		4,890
Costs and expenses:						
Weyerhaeuser:						
Costs of products sold	3,322	2,831	3,611	3,519		3,576
Depreciation, amortization and fee stumpage	321	264	313	311		304
Selling expenses	107	103	111	116		116
General and administrative expenses	231	186	232	231		201
Research and development expenses	12	12	12	13		11
Taxes other than payroll and income taxes	47	38	48	53		48
Charges for integration and restructuring	29	2	25	23		17
Charges for closure of facilities	22	27	12	28		-
Other operating costs, net (3) (4)	37	4	(205)	(27)		19
	4,128	3,467	4,159	4,267		4,292
Real estate and related assets:						
Costs and operating expenses	330	291	316	317		359
Depreciation and amortization	3	2	2	1		1
Selling expenses	24	21	25	24		23
General and administrative expenses	14	10	14	11		14
Taxes other than payroll and income taxes	1	1	1	1		1

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Other operating costs, net	(7)	(8)	-	2	6
	365	317	358	356	404
Total costs and expenses	4,493	3,784	4,517	4,623	4,696
Operating income	121	207	413	299	194
Interest expense and other:					
Weyerhaeuser:					
Interest expense incurred (5)	(208)	(178)	(205)	(222)	(214)
Less interest capitalized	5	4	6	16	16
Equity in income (loss) of affiliates	(5)	(4)	3	(2)	(6)
Interest income and other	6	5	6	6	9
Real estate and related assets:					
Interest expense incurred	(14)	(13)	(13)	(13)	(12)
Less interest capitalized	14	13	13	13	12
Equity in income of unconsolidated entities	5	6	7	6	10
Interest income and other	11	6	8	8	11
Earnings before income taxes and cumulative effect of a change in accounting principle	(65)	46	238	111	20
Income taxes	22	(16)	(81)	(39)	(7)
Earnings before cumulative effect of a change in accounting principle	(43)	30	157	72	13
Cumulative effect of a change in accounting principle, net of applicable taxes of \$6 (6)	(11)	-	-	-	-
Net earnings (loss)	\$ (54)	\$ 30	\$ 157	\$ 72	\$ 13
Basic and diluted net earnings (loss) per share:					
Net earnings (loss) before cumulative effect of a change in accounting					

Edgar Filing: WEYERHAEUSER CO - Form 8-K

principle	\$ (0.19)	\$ 0.14	\$ 0.71	\$ 0.32	\$ 0.06
Cumulative effect of a change in accounting principle	(0.05)	-	-	-	-
Net earnings (loss)	\$ (0.24)	\$ 0.14	\$ 0.71	\$ 0.32	\$ 0.06
Dividends paid per share	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40

CONSOLIDATED
EARNINGS (1)
(in millions)

	Q4		Year ended	
	Dec. 28, 2003	Dec. 29, 2002	Dec. 28, 2003	Dec. 29, 2002
Net sales and revenues:				
Weyerhaeuser (2)		\$4,253		\$16,771
Real estate and related assets		465		1,750
Total net sales and revenues		4,718		18,521
Costs and expenses:				
Weyerhaeuser:				
Costs of products sold		3,285		13,211
Depreciation, amortization and fee stumpage		335		1,214
Selling expenses		115		450
General and administrative expenses		229		847
Research and development expenses		16		52
Taxes other than payroll and income taxes		39		178
Charges for integration and restructuring		30		72
Charges for closure of facilities		40		95
Other operating costs, net (3) (4)		(135)		(139)
		3,954		15,980
Real estate and related assets:				
Costs and operating expenses		359		1,326
Depreciation and amortization		7		11

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Selling expenses	22	90
General and administrative expenses	13	48
Taxes other than payroll and income taxes	1	4
Other operating costs, net	(1)	(1)
	-----	-----
	401	1,478
	-----	-----
Total costs and expenses	4,355	17,458
	-----	-----
Operating income	363	1,063
Interest expense and other:		
Weyerhaeuser:		
Interest expense incurred (5)	(207)	(821)
Less interest capitalized	14	50
Equity in income (loss) of affiliates	(1)	(13)
Interest income and other	8	28
Real estate and related assets:		
Interest expense incurred	(15)	(53)
Less interest capitalized	15	53
Equity in income of unconsolidated entities	9	31
Interest income and other	8	33
	-----	-----
Earnings before income taxes and cumulative effect of a change in accounting principle	194	371
Income taxes	(68)	(130)
	-----	-----
Earnings before cumulative effect of a change in accounting principle	126	241
Cumulative effect of a change in accounting principle, net of applicable taxes of \$6 (6)	-	-
	-----	-----
Net earnings (loss)	\$126	\$241
	=====	=====

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Basic and diluted net earnings (loss) per share:		
Net earnings (loss) before cumulative effect of a change in accounting principle	\$0.57	\$1.09
Cumulative effect of a change in accounting principle	-	-
Net earnings (loss)	=====	=====
	\$0.57	\$1.09
	=====	=====
Dividends paid per share	\$0.40	\$1.60
	=====	=====

(1) Certain reclassifications have been made to conform prior period data with the current presentation.

(2) The first and second quarters of 2003 include charges of \$24 million and \$26 million, respectively, for countervailing and anti-dumping duties and related costs. 2002 first quarter includes \$13 million of charges for countervailing and anti-dumping duties and related costs and a credit of \$18 million for the reversal of countervailing and anti-dumping duties accrued in 2001. The 2002 second quarter includes \$7 million of charges for countervailing and anti-dumping duties and related costs, a credit of \$29 million for the reversal of charges accrued in 2001 and a credit of \$13 million for charges accrued in the first quarter of 2002. The 2002 third and fourth quarters include charges of \$31 million and \$26 million, respectively, for countervailing and anti-dumping duties and related costs. The 2002 impact of countervailing and anti-dumping duties and related costs is a net charge of \$17 million which includes current year charges of \$64 million and \$47 million of credits related to the reversal of charges accrued in 2001.

(3) 2003 first and second quarters include net foreign exchange gains of \$35 million and \$47 million, respectively. 2002 includes \$33 million in net foreign exchange gains. Gains of \$8 million, \$27 million and \$14 million are included in the first, second and fourth quarters, respectively. A loss of \$16 million is included in the third quarter.

(4) The first quarter of 2003 includes a \$79 million charge for a lawsuit involving the market for Pacific Northwest alder logs. 2003 second quarter includes a \$144 million gain on the sale of timberlands in Washington state and a \$25 million gain for the settlement of an insurance claim relating to the Cemwood litigation. 2002 fourth quarter includes a \$117 million gain on the sale of timberlands in Washington state.

(5) 2002 first quarter includes a \$35 million charge to write off debt issue costs in connection with the refinancing of debt in connection with the acquisition of Willamette Industries.

Edgar Filing: WEYERHAEUSER CO - Form 8-K

(6) Statement of Financial Accounting Standards No. 143, Accounting for Asset Retirement Obligations, was adopted as of the beginning of 2003. Results for 2002 were not impacted by the change in accounting principle.

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)

Net sales and
revenues (in
millions):

	Q1		Q2		Q3	
	March 30, 2003	March 31, 2002	June 29, 2003	June 30, 2002	Sept. 28, 2003	Sept. 29, 2002
Timberlands:						
Raw materials (logs, timber and chips)	\$203	\$142	\$213	\$184		\$193
Other products	21	19	24	21		18
	224	161	237	205		211
Wood Products:						
Softwood lumber	752	692	846	901		845
Plywood and veneer	174	158	182	203		195
Oriented strand board, composite and other panels	257	240	331	320		217
Hardwood lumber	80	76	86	81		72
Engineered lumber products	254	253	308	315		324
Raw materials (logs, timber and chips)	81	106	82	129		120
Other products	174	176	221	198		184
	1,772	1,701	2,056	2,147		1,957
Pulp and Paper:						
Pulp	309	280	321	297		300
Paper	596	416	546	563		590
Coated groundwood	36	30	32	30		32
Bleached board	47	40	52	51		37
Other products	10	6	7	10		8
	998	772	958	951		967
Containerboard, Packaging and Recycling:						
Containerboard	77	73	81	90		101
Packaging	879	758	922	935		909
Recycling	60	48	63	51		67
Bags	20	10	20	20		22
Other products	33	10	35	34		28

Edgar Filing: WEYERHAEUSER CO - Form 8-K

	1,069	899	1,121	1,130	1,127
Real Estate and Related Assets	445	396	432	421	468
Corporate and Other	106	62	126	68	160
	\$4,614	\$3,991	\$4,930	\$4,922	\$4,890

Net sales and
revenues (in
millions):

	Q4		Year ended	
	Dec. 28, 2003	Dec. 29, 2002	Dec. 28, 2003	Dec. 29, 2002
Timberlands:				
Raw materials (logs, timber and chips)		\$254		\$773
Other products		39		97
		293		870
Wood Products:				
Softwood lumber		748		3,186
Plywood and veneer		178		734
Oriented strand board, composite and other panels		251		1,028
Hardwood lumber		77		306
Engineered lumber products		256		1,148
Raw materials (logs, timber and chips)		117		472
Other products		160		718
		1,787		7,592
Pulp and Paper:				
Pulp		319		1,196
Paper		594		2,163
Coated groundwood		34		126
Bleached board		51		179
Other products		10		34
		1,008		3,698
Containerboard, Packaging and Recycling:				
Containerboard		86		350
Packaging		864		3,466
Recycling		63		229
Bags		23		75

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Other products	20	92
	-----	-----
	1,056	4,212
	-----	-----
Real Estate and Related Assets	465	1,750
Corporate and Other	109	399
	-----	-----
	\$4,718	\$18,521
	=====	=====

Contribution (charge) to
earnings(1):

	Q1		Q2		Q3	
(in millions)	March 30, 2003	March 31, 2002	June 29, 2003	June 30, 2002	Sept. 28, 2003	Sept. 29, 2002
Timberlands (2)	\$149	\$107	\$300	\$162		\$133
Wood Products (3) (4) (5)	(150)	9	(53)	64		(18)
Pulp and Paper (6) (7)	10	1	(7)	(15)		10
Containerboard, Packaging and Recycling (8)	80	58	108	75		88
Real Estate and Related Assets (9)	95	91	91	79		85
Corporate and Other (10) (11) (12)	(46)	(46)	(2)	(48)		(80)
	-----	-----	-----	-----	-----	-----
	\$138	\$220	\$437	\$317		\$218
	=====	=====	=====	=====	=====	=====

Contribution (charge) to
earnings(1):

	Q4		Year ended	
(in millions)	Dec. 28, 2003	Dec. 29, 2002	Dec. 28, 2003	Dec. 29, 2002
Timberlands (2)			\$300	\$702
Wood Products (3) (4) (5)			(75)	(20)
Pulp and Paper (6) (7)			86	82
Containerboard, Packaging and Recycling (8)			114	335
Real Estate and Related Assets (9)			81	336
Corporate and Other (10) (11) (12)			(119)	(293)
			-----	-----
			\$387	\$1,142
			=====	=====

(1) Certain reclassifications have been made to conform prior period data with the current presentation.

(2) 2003 second quarter includes a \$144 million gain on the sale

Edgar Filing: WEYERHAEUSER CO - Form 8-K

of timberlands in Washington state. 2002 fourth quarter includes a \$117 million gain on the sale of timberlands in Washington state.

- (3) The first and second quarters of 2003 include charges of \$24 million and \$26 million, respectively, for countervailing and anti-dumping duties and related costs. 2002 first quarter includes \$13 million of charges for countervailing and anti-dumping duties and related costs and a credit of \$18 million for the reversal of countervailing and anti-dumping duties accrued in 2001. The 2002 second quarter includes \$7 million of charges for countervailing and anti-dumping duties and related costs, a credit of \$29 million for the reversal of charges accrued in 2001 and a credit of \$13 million for charges accrued in the first quarter of 2002. The 2002 third and fourth quarters include charges of \$31 million and \$26 million, respectively, for countervailing and anti-dumping duties and related costs. The 2002 impact of countervailing and anti-dumping duties and related costs is a net charge of \$17 million which includes current year charges of \$64 million and \$47 million of credits related to the reversal of charges accrued in 2001.
- (4) The first quarter of 2003 includes a \$79 million charge for a lawsuit involving the market for Pacific Northwest alder logs.
- (5) 2003 first and second quarters include costs for the closure of facilities of \$22 million and \$11 million, respectively. 2003 second quarter also includes a charge of \$16 million to recognize impairment associated with an impending facility sale. 2002 includes closure costs of \$51 million (\$17 million in the first quarter and \$34 million in the fourth quarter).
- (6) 2002 includes \$12 million in net business disruption costs associated with the recovery boiler explosion at the Plymouth, N.C., paper facility. Costs of \$22 million and \$30 million are included in the second and third quarters, respectively. Net recoveries of \$40 million are included in the fourth quarter.
- (7) 2003 second quarter includes \$3 million of closure costs. 2002 fourth quarter results include an \$8 million benefit resulting from adjustments to closure reserves established in 2001.
- (8) 2003 second quarter includes the reversal of an accrual for closure charges of \$2 million. 2002 includes closure costs of \$52 million (\$10 million in the first quarter, \$28 million in the second quarter and \$14 million in the fourth quarter).
- (9) 2003 first quarter includes gains of \$8 million for the sale of two office buildings and \$10 million for the sale of an apartment complex. 2003 second quarter includes a gain of \$12 million for the sale of commercial property. 2002 includes \$21 million in gains from sales of apartment complexes, including \$7 million in the second quarter and \$14 million in the third quarter.
- (10) 2003 second quarter includes a \$6 million charge to reflect the final settlement in connection with the termination of the former MacMillan Bloedel pension plan for U.S. employees. 2002 results include a \$35 million charge in the fourth quarter related to the termination of this pension plan.

Edgar Filing: WEYERHAEUSER CO - Form 8-K

- (11) 2003 second quarter includes a \$25 million gain for the settlement of an insurance claim relating to the Cemwood litigation.
- (12) 2003 results include net foreign exchange gains of \$36 million in the first quarter and \$45 million in the second quarter. 2002 results include net foreign exchange gains (losses) of \$8 million in the first quarter, \$27 million in the second quarter, (\$17 million) in the third quarter and \$14 million in the fourth quarter, for a 2002 net gain of \$32 million. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.

WEYERHAEUSER COMPANY STATISTICAL INFORMATION (unaudited)

Third party sales volumes:

	Q1		Q2		Q3	
	March 30, 2003	March 31, 2002	June 29, 2003	June 30, 2002	Sept. 28, 2003	Sept. 29, 2002
Timberlands (millions):						
Raw materials - cubic feet	96	67	110	102		91
Wood Products (millions):						
Softwood lumber - board feet	2,175	1,812	2,385	2,219		2,331
Plywood and veneer - square feet (3/8")	726	624	760	815		792
Composite panels - square feet (3/4")	278	308	317	445		95
Oriented strand board - square feet (3/8")	1,025	945	1,206	1,095		1,117
Hardwood lumber - board feet	106	108	113	113		104
Raw materials - cubic feet	128	143	118	164		161
Pulp and Paper (thousands):						
Pulp - air-dry metric tons	623	563	596	618		561
Paper - tons	737	546	690	717		749
Coated groundwood - tons	61	48	55	49		55
Bleached board - tons	60	53	67	61		47
Paper converting - tons	502	375	472	488		499
Containerboard, Packaging and Recycling (thousands)						
Containerboard - tons	221	209	233	260		283

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Packaging - MSF	17,752	15,430	18,577	19,614	19,007
Recycling - tons	593	604	566	552	539
Bags - tons	25	13	24	26	26

Third party sales
volumes:

	Q4		Year ended	
	Dec. 28, 2003	Dec. 29, 2002	Dec. 28, 2003	Dec. 29, 2002
Timberlands (millions):				
Raw materials - cubic feet		110		370
Wood Products (millions):				
Softwood lumber - board feet		2,140		8,502
Plywood and veneer - square feet (3/8")		672		2,903
Composite panels - square feet (3/4")		299		1,147
Oriented strand board - square feet (3/8")		1,048		4,205
Hardwood lumber - board feet		102		427
Raw materials - cubic feet		127		595
Pulp and Paper (thousands):				
Pulp - air-dry metric tons		636		2,378
Paper - tons		730		2,742
Coated groundwood - tons		58		210
Bleached board - tons		68		229
Paper converting - tons		497		1,859
Containerboard, Packaging and Recycling (thousands)				
Containerboard - tons		231		983
Packaging - MSF		17,643		71,694
Recycling - tons		597		2,292
Bags - tons		28		93

Total production
volumes:

	Q1		Q2		Q3	
	March 30, 2003	March 31, 2002	June 29, 2003	June 30, 2002	Sept. 28, 2003	Sept. 29, 2002

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Timberlands (millions):					
Logs - cubic feet	182	153	152	191	164
Wood Products (millions):					
Softwood lumber - board feet	1,842	1,530	1,825	1,702	1,728
Plywood and veneer - square feet (3/8")	672	471	557	649	638
Composite panels - square feet (3/4")	231	218	252	183	235
Oriented strand board - square feet (3/8")	1,011	957	1,051	944	1,115
Hardwood lumber - board feet	108	96	102	99	107
Pulp and Paper (thousands):					
Pulp - air-dry metric tons	654	607	619	492	630
Paper - tons	757	510	712	667	704
Coated groundwood - tons	62	48	55	60	43
Bleached board - tons	56	63	68	67	31
Paper converting - tons	516	353	479	496	502
Containerboard, Packaging and Recycling (thousands)					
Containerboard - tons	1,429	1,250	1,568	1,600	1,621
Packaging - MSF	18,977	16,174	19,955	20,521	19,596
Recycling - tons	1,528	1,387	1,644	1,588	1,551
Bags - tons	25	13	25	25	27

Total production volumes:

	Q4		Year ended	
	Dec. 28, 2003	Dec. 29, 2002	Dec. 28, 2003	Dec. 29, 2002

Timberlands (millions):		
Logs - cubic feet	155	663
Wood Products (millions):		
Softwood lumber - board feet	1,871	6,831
Plywood and veneer - square		

Edgar Filing: WEYERHAEUSER CO - Form 8-K

feet (3/8")	520	2,278
Composite panels - square feet (3/4")	228	864
Oriented strand board - square feet (3/8")	1,033	4,049
Hardwood lumber - board feet	104	406
Pulp and Paper (thousands):		
Pulp - air-dry metric tons	552	2,281
Paper - tons	730	2,611
Coated groundwood - tons	59	210
Bleached board - tons	66	227
Paper converting - tons	493	1,844
Containerboard, Packaging and Recycling (thousands)		
Containerboard - tons	1,533	6,004
Packaging - MSF	18,809	75,100
Recycling - tons	1,566	6,092
Bags - tons	28	93

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION

CONDENSED CONSOLIDATED BALANCE SHEET (unaudited)

(in millions)

Assets	March 30, 2003	June 29, 2003	Sept. 28, 2003	Dec. 28, 2003	Dec. 29, 2002
-----	-----	-----	-----	-----	-----
Weyerhaeuser					
Current assets:					
Cash and short-term investments	\$59	\$47			\$115
Receivables, less allowances	1,573	1,671			1,413
Inventories	2,167	2,093			1,941
Prepaid expenses	455	427			419
	-----	-----	-----	-----	-----
Total current assets	4,254	4,238			3,888
Property and equipment	12,228	12,274			12,278
Construction in progress	709	669			687
Timber and timberlands at cost, less fee					

Edgar Filing: WEYERHAEUSER CO - Form 8-K

stumpage charged to disposals	4,450	4,454		4,402
Investments in and advances to equity affiliates	538	564		578
Goodwill	3,191	3,224		3,131
Deferred pension and other assets	1,337	1,349		1,285
	-----	-----	-----	-----
	26,707	26,772		26,249
	-----	-----	-----	-----
Real estate and related assets	1,989	2,065		1,970
	-----	-----	-----	-----
Total assets	\$28,696	\$28,837		\$28,219
	=====	=====	=====	=====
Liabilities and Shareholders' Interest	-----			
Weyerhaeuser				
Current liabilities:				
Notes payable and commercial paper	\$321	\$238		\$2
Current maturities of long-term debt	595	594		786
Accounts payable	975	1,046		983
Accrued liabilities	1,162	1,192		1,223
	-----	-----	-----	-----
Total current liabilities	3,053	3,070		2,994
Long-term debt	12,129	11,866		11,907
Deferred income taxes, pension, other postretirement benefits and other liabilities	5,541	5,612		5,346
	-----	-----	-----	-----
	20,723	20,548		20,247
	-----	-----	-----	-----
Real estate and related assets				
Notes payable and commercial paper	115	130		63
Long-term debt	764	762		814
Other liabilities	466	491		472
	-----	-----	-----	-----
	1,345	1,383		1,349
	-----	-----	-----	-----
Total liabilities	22,068	21,931		21,596
Shareholders' interest	6,628	6,906		6,623

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Total liabilities and shareholders' interest	\$28,696	\$28,837			\$28,219
	=====	=====	=====	=====	=====

STATEMENT OF CASH FLOWS SELECTED INFORMATION (unaudited) (in millions)	Q1		Q2		Q3	
	March 30, 2003	March 31, 2002	June 29, 2003	June 30, 2002	Sept. 28, 2003	Sept. 29, 2002
(Weyerhaeuser only, excludes real estate & related assets)						
Net cash from operations	\$ (126)	\$ (90)	\$465	\$379		\$268
Cash paid for property and equipment	(128)	(158)	(172)	(288)		(237)
Cash paid for timberlands reforestation	(14)	(12)	(5)	(8)		(6)
Cash received from issuances of debt	1	13,001	-	100		26
Revolving credit facilities, notes and commercial paper borrowings, net	599	30	(333)	(150)		122
Payments on debt	(251)	(6,593)	(14)	(97)		(159)

STATEMENT OF CASH FLOWS SELECTED INFORMATION (unaudited) (in millions)	Q4		Year ended	
	Dec. 28, 2003	Dec. 29, 2002	Dec. 28, 2003	Dec. 29, 2002
(Weyerhaeuser only, excludes real estate & related assets)				
Net cash from operations		\$701		\$1,258
Cash paid for property and equipment		(241)		(924)
Cash paid for timberlands reforestation		(10)		(36)
Cash received from issuances of debt		1,015		14,142
Revolving credit facilities, notes and commercial paper borrowings, net		(230)		(228)
Payments on debt		(1,375)		(8,224)

SIGNATURES

Edgar Filing: WEYERHAEUSER CO - Form 8-K

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WEYERHAEUSER COMPANY
By /s/ Steven J. Hillyard
Its: Vice President and
Chief Accounting Officer

Date: July 25, 2003