IAC/INTERACTIVECORP Form 10-Q April 30, 2010

QuickLinks -- Click here to rapidly navigate through this document

As filed with the Securities and Exchange Commission on April 30, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2010

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File No. 0-20570

IAC/INTERACTIVECORP

(Exact name of registrant as specified in its charter)

Delaware

59-2712887

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

555 West 18th Street, New York, New York 10011

(Address of registrant's principal executive offices)

(212) 314-7300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \circ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated	Accelerated filer	Non-accelerated filer	Smaller reporting
filer ý	0	o	company o
		(Do not check if a	
		smaller reporting	
		company)	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of April 23, 2010, the following shares of the registrant's common stock were outstanding:

Common Stock	98,086,199
Class B Common Stock	12,799,999
Total outstanding Common Stock	110,886,198

The aggregate market value of the voting common stock held by non-affiliates of the registrant as of April 23, 2010 was \$2,197,493,553. For the purpose of the foregoing calculation only, all directors and executive officers of the registrant are assumed to be affiliates of the registrant.

PART I FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements

IAC/INTERACTIVECORP AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

		arch 31, 2010 unaudited)		mber 31, 2009 (audited)
		(In thousands,	except s	share data)
ASSETS	Φ.	0.50.050	Φ.	1 2 15 005
Cash and cash equivalents	\$	952,272	\$	1,245,997
Marketable securities Accounts receivable, net of		575,132		487,591
allowance of \$10,954 and \$11,283,				
respectively		109,422		101,834
Other current assets		164,172		164,627
Other current assets		104,172		104,027
Total current assets		1,800,998		2,000,049
Property and equipment, net		291,429		297,412
Goodwill		1,010,086		999,355
Intangible assets, net		257,589		261,172
Long-term investments		244,868		272,930
Other non-current assets		165,544		184,971
TOTAL ASSETS	\$	3,770,514	\$	4,015,889
LIABILITIES AND				
SHAREHOLDERS' EQUITY				
LIABILITIES:				
Accounts payable, trade	\$	58,318	\$	39,173
Deferred revenue		64,594		57,822
Accrued expenses and other current				
liabilities		185,537		193,282
Total current liabilities		308,449		290,277
Long-term debt		95,844		95,844
Income taxes payable		457,608		450,129
Other long-term liabilities		23,649		23,633
Redeemable noncontrolling interests		22,172		28,180
Commitments and contingencies				
SHAREHOLDERS' EQUITY:				
Common stock \$.001 par value;				
authorized 1,600,000,000 shares;				
issued 223,605,675 and 222,657,925				
shares, respectively, and outstanding				
98,024,204 and 108,131,736 shares, respectively		224		223
Class B convertible common stock		224		223
\$.001 par value; authorized				
400,000,000 shares; issued				
16,157,499 shares and outstanding				
12,799,999 shares		16		16
Additional paid-in capital		11,332,007		11,322,993
1		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , ,

Accumulated deficit	(770,082)	(751,377)
Accumulated other comprehensive		
income	14,621	24,503
Treasury stock 125,581,471 and		
114,526,189 shares, respectively	(7,713,994)	(7,468,532)
Total shareholders' equity	2,862,792	3,127,826
TOTAL LIABILITIES AND		
SHAREHOLDERS' EQUITY	\$ 3,770,514	\$ 4,015,889

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF OPERATIONS

(Unaudited)

	Three Months Ended March 31,				
		2010		2009	
	(In t	thousands, exce	nt non		
Revenue	\$	385,926	spt per \$	332,010	
Costs and expenses:	Ф	363,920	Ф	332,010	
Cost of revenue (exclusive of depreciation shown separately below)		136,155		112,922	
Selling and marketing expense		130,153		132,900	
General and administrative expense		77,231		73,634	
Product development expense		16,617		18,088	
Depreciation		17,895		16,214	
Amortization of intangibles					
		3,349		8,015	
Amortization of non-cash marketing				2,305	
Goodwill impairment				1,056	
Total costs and expenses		382,399		365,134	
Operating income (loss)		3,527		(33,124)	
Other income (expense):					
Interest income		1,635		3,728	
Interest expense		(1,323)		(1,464)	
Equity in losses of unconsolidated affiliates		(22,613)		(1,847)	
Gain on sale of investment		3,989			
Other income		931		146	
Total other (expense) income, net		(17,381)		563	
Loss from continuing operations before income taxes		(13,854)		(32,561)	
Income tax (provision) benefit		(4,009)		2,679	
Loss from continuing operations		(17,863)		(29,882)	
(Loss) earnings from discontinued operations, net of tax		(1,461)		1,238	
Net loss		(19,324)		(28,644)	
Net loss attributable to noncontrolling interests		619		258	
Net loss attributable to IAC shareholders	\$	(18,705)	\$	(28,386)	
Per share information attributable to IAC shareholders:					
Basic loss per share from continuing operations	\$	(0.15)		(0.20)	
Diluted loss per share from continuing operations	\$	(0.15)	\$	(0.20)	
Basic loss per share	\$	(0.16)	\$	(0.19)	
Diluted loss per share	\$	(0.16)	\$	(0.19)	
Non-cash compensation expense by function:					
Cost of revenue	\$	941	\$	824	
Selling and marketing expense		983		954	
General and administrative expense		18,928		15,444	
Product development expense		1,478		1,358	
Total non-cash compensation expense	\$	22,330	\$	18,580	
<u>1</u>		_,		.,	

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited)

Three Months Ended

	March 31,		
	2010		2009
	(In thou	ısand	(s)
Cash flows from operating activities attributable to continuing	(III tilou	Sulla	
operations:			
Net loss	\$ (19,324)	\$	(28,644)
Less: loss (earnings) from discontinued operations, net of tax	1,461		(1,238)
	,		() /
Loss from continuing operations	(17,863)		(29,882)
Adjustments to reconcile loss from continuing operations to net cash	(=,,===)		(=>,==)
provided by operating activities attributable to continuing operations:			
Depreciation	17,895		16,214
Amortization of intangibles	3,349		8,015
Amortization of non-cash marketing	,		2,305
Goodwill impairment			1,056
Non-cash compensation expense	22,330		18,580
Deferred income taxes	6,649		(3,937)
Equity in losses of unconsolidated affiliates	22,613		1,847
Gain on sale of investment	(3,989)		
Changes in current assets and liabilities:			
Accounts receivable	(9,729)		1,778
Other current assets	(3,034)		1,633
Accounts payable and other current liabilities	2,966		19,122
Income taxes payable	5,028		2,518
Deferred revenue	7,921		6,751
Other, net	2,277		2,699
Net cash provided by operating activities attributable to continuing			
operations	56,413		48,699
Cash flows from investing activities attributable to continuing			
operations:			
Acquisitions, net of cash acquired	(9,759)		(11,537)
Capital expenditures	(12,575)		(8,580)
Proceeds from sales and maturities of marketable debt securities	195,665		26,386
Purchases of marketable debt securities	(284,933)		(118,033)
Proceeds from sale of investment	5,325		
Purchases of long-term investments	(213)		(1,211)
Other, net	(2,371)		(8,402)
Net cash used in investing activities attributable to continuing			
operations	(108,861)		(121,377)
· F · · · · · · · · · · · · · · · · · ·	(,)		(,-,-,
Cash flows from financing activities attributable to continuing			
operations:			
Purchase of treasury stock	(246,154)		(29,176)
Issuance of common stock, net of withholding taxes	2,471		148,778
Excess tax benefits from stock-based awards	4,800		86
Other, net	1,000		1,054
			1,051
Not each (used in) provided by financing activities attributely to			
Net cash (used in) provided by financing activities attributable to	(220 002)		120.742
continuing operations	(238,883)		120,742

Total cash (used in) provided by continuing operations	(291,331)	48,064
Net cash provided by (used in) operating activities attributable to		
discontinued operations	834	(527)
Effect of exchange rate changes on cash and cash equivalents	(3,228)	264
Net (decrease) increase in cash and cash equivalents	(293,725)	47,801
Cash and cash equivalents at beginning of period	1,245,997	1,744,994
Cash and cash equivalents at end of period	\$ 952,272	\$ 1,792,795

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

IAC is a leading internet company with more than 50 brands serving consumer audiences across more than 30 countries...our mission is to harness the power of interactivity to make daily life easier and more productive for people all over the world. IAC includes the businesses comprising its Search segment; its Match and ServiceMagic segments; the businesses comprising its Media & Other segment; as well as investments in unconsolidated affiliates.

All references to "IAC," the "Company," "we," "our" or "us" in this report are to IAC/InterActiveCorp.

Basis of Presentation

The consolidated financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest, whether through voting interests or variable interests. The Company's consolidated financial statements include one variable interest entity, in which the Company has a controlling financial interest through voting rights and is also the primary beneficiary. Intercompany transactions and accounts have been eliminated. Investments in entities in which the Company has the ability to exercise significant influence over the operating and financial matters of the investee, but does not own a controlling voting interest, are accounted for using the equity method and are included in "Long-term investments" in the accompanying consolidated balance sheet.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Interim results are not necessarily indicative of the results that may be expected for a full year. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2009.

Accounting Estimates

Management of the Company is required to make certain estimates and assumptions during the preparation of the consolidated financial statements in accordance with U.S. GAAP. These estimates and assumptions impact the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the consolidated financial statements. They also impact the reported amount of net earnings during any period. Actual results could differ from those estimates.

Significant estimates and assumptions used in the preparation of the accompanying consolidated financial statements include those related to: the determination of the fair value of marketable securities; the assessment of marketable securities and long-term investments for other-than-temporary impairment; the carrying value of accounts receivable, including the determination of the allowances for doubtful accounts and other revenue related allowances; the assessment of long-lived assets, definite-lived intangible assets, indefinite-lived intangible assets and goodwill for impairment; income taxes

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 1 THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

payable and deferred income taxes, including related reserves and valuation allowances; and the determination of stock-based compensation.

Certain Risks and Concentrations

A significant portion of the Company's revenue is derived from online advertising, the market for which is highly competitive and rapidly changing. Significant changes in this industry or changes in customer buying behavior or advertiser spending behavior, including those changes that may result from the current economic environment, could adversely affect our operating results. A significant component of the Company's revenue is attributable to a paid listing supply agreement with Google Inc. ("Google"), which expires on December 31, 2012. For the three months ended March 31, 2010 and 2009, revenue earned from Google was \$171.5 million and \$129.2 million, respectively. The majority of this revenue is earned by the businesses comprising the Search segment. Accounts receivable related to revenue earned from Google totaled \$62.6 million at March 31, 2010 and \$55.0 million at December 31, 2009.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

NOTE 2 CONSOLIDATED FINANCIAL STATEMENT DETAILS

Property and equipment, net

Property and equipment, net is comprised of (in thousands):

	N	March 31, 2010	De	ecember 31, 2009
Buildings and leasehold improvements	\$	233,379	\$	233,829
Computer equipment and capitalized				
software		188,563		188,283
Furniture and other equipment		41,859		41,134
Projects in progress		11,645		8,655
Land		5,117		5,117
		480,563		477,018
Less: accumulated depreciation and				
amortization		(189,134)		(179,606)
Property and equipment, net	\$	291,429	\$	297,412
1 3 11 1 7		,		,
				6

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 2 CONSOLIDATED FINANCIAL STATEMENT DETAILS (Continued)

Redeemable noncontrolling interests

The following table presents the changes in redeemable noncontrolling interests (in thousands):

	M	arch 31, 2010	De	cember 31, 2009
Balance at January 1	\$	28,180	\$	22,771
Noncontrolling interests related to				
acquisitions		147		3,561
Contribution from owners of				
noncontrolling interests				1,750
Distribution to owners of				
noncontrolling interests				(216)
Net loss attributable to				
noncontrolling interests		(619)		(1,090)
Change in fair value of redeemable				
noncontrolling interests		(5,312)		1,033
Change in effect of foreign currency				
translation		(224)		371
Balance at end of period	\$	22,172	\$	28,180

Accumulated other comprehensive income

Accumulated other comprehensive income, net of tax, is comprised of (in thousands):

	M	arch 31, 2010	December 31, 2009		
Foreign currency translation, net of tax	\$	15,591	\$	20,264	
Unrealized (losses) gains on available-for-sale securities, net of tax		(970)		4,239	
Accumulated other comprehensive income, net of tax	\$	14,621	\$	24,503	

Comprehensive income (loss)

Comprehensive income (loss) is comprised of (in thousands):

	Three M Ended M	
	2010	2009
Net loss attributable to IAC shareholders	\$ (18,705)	\$ (28,386)
Foreign currency translation, net of tax	(4,673)	(4,142)
Changes in net unrealized losses on	(1,075)	(1,112)
available-for-sale securities, net of tax	(5,209)	(6,752)
Other comprehensive income (loss)	(9,882)	(10,894)
Comprehensive income (loss)	\$ (28,587)	\$ (39,280)

The specific-identification method is used to determine the cost of a security sold or the amount of unrealized gains and losses reclassified from other comprehensive income into earnings. The amount of unrealized gains, net of tax, reclassified from other comprehensive income and recognized into earnings related to the sales and maturities of available-for-sale securities for the three months ended March 31, 2010 and 2009 was \$2.5 million and \$0.1 million, respectively.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 3 INCOME TAXES

At the end of each interim period, the Company makes its best estimate of the annual expected effective tax rate and applies that rate to its ordinary year-to-date earnings or loss. The income tax provision or benefit related to significant, unusual, or extraordinary items that will be separately reported or reported net of their related tax effect are individually computed and recognized in the interim period in which those items occur. In addition, the effect of changes in enacted tax laws or rates, tax status, or judgment on the realizability of a beginning-of-the-year deferred tax asset in future years is recognized in the interim period in which the change occurs.

The computation of the annual expected effective tax rate at each interim period requires certain estimates and assumptions including, but not limited to, the expected operating income (or loss) for the year, projections of the proportion of income (or loss) earned and taxed in foreign jurisdictions, permanent and temporary differences, and the likelihood of recovering deferred tax assets generated in the current year. The accounting estimates used to compute the provision or benefit for income taxes may change as new events occur, more experience is acquired, additional information is obtained or our tax environment changes. To the extent that the expected annual effective tax rate changes during a quarter, the effect of the change on prior quarters is included in tax expense for the quarter in which the change occurs.

For the three months ended March 31, 2010, the Company recorded an income tax provision for continuing operations of \$4.0 million on a pre-tax loss of \$13.9 million. The continuing operations tax provision, despite a pre-tax loss, was due principally to a valuation allowance on the deferred tax asset created by the impairment charge for our investment in The HealthCentral Network, Inc. ("HealthCentral"), interest on tax contingencies and state taxes, partially offset by foreign income taxed at lower rates.

For the three months ended March 31, 2009, the Company recorded an income tax benefit for continuing operations of \$2.7 million on a pre-tax loss of \$32.6 million which represents an effective tax rate of 8%. This tax rate is lower than the federal statutory rate of 35% due principally to a valuation allowance on the deferred tax asset created by losses from equity investments, non-deductible transaction costs related to the sale of Match Europe to Meetic, interest on tax contingencies and state taxes, partially offset by foreign income taxed at lower rates.

At March 31, 2010 and December 31, 2009, unrecognized tax benefits, including interest, were \$470.4 million and \$462.9 million, respectively. Total unrecognized tax benefits as of March 31, 2010 include \$11.8 million that have been netted against the related deferred tax assets. Of the remaining balance \$457.6 million and \$1.0 million are reflected in "non-current income taxes payable" and "accrued expenses and other current liabilities", respectively. Included in unrecognized tax benefits at March 31, 2010 is \$112.9 million for tax positions which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. If unrecognized tax benefits as of March 31, 2010 are subsequently recognized, \$96.7 million and \$193.7 million, net of related deferred tax assets and interest, would reduce income tax expense from continuing operations and discontinued operations, respectively. In addition, a continuing operations tax provision of \$3.4 million would be required upon the subsequent recognition of unrecognized tax benefits for an increase in the Company's valuation allowance against certain deferred tax assets.

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in income tax expense. Included in income tax expense from continuing operations and discontinued operations for the three months ended March 31, 2010 is a \$2.4 million expense and a \$1.7 million

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 3 INCOME TAXES (Continued)

expense, respectively, net of related deferred taxes of \$1.6 million and \$1.2 million, respectively, for interest on unrecognized tax benefits. At March 31, 2010 and December 31, 2009, the Company has accrued \$75.5 million and \$68.7 million, respectively, for the payment of interest. At March 31, 2010 and December 31, 2009, the Company has accrued \$5.0 million for penalties.

The Company is routinely under audit by federal, state, local and foreign authorities in the area of income tax. These audits include questioning the timing and the amount of deductions and the allocation of income among various tax jurisdictions. Income taxes payable include amounts considered sufficient to pay assessments that may result from examination of prior year tax returns; however, the amount paid upon resolution of issues raised may differ materially from the amount provided. Differences between the reserves for tax contingencies and the amounts owed by the Company are recorded in the period they become known.

The Internal Revenue Service is currently examining the Company's tax returns for the years ended December 31, 2001 through 2006. The statute of limitations for these years has been extended to December 31, 2010. Various state, local and foreign jurisdictions are currently under examination, the most significant of which are California, New York and New York City, for various tax years beginning with December 31, 2002. These examinations are expected to be completed in 2011. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$18.8 million within twelve months of the current reporting date due to settlements and the reversal of deductible temporary differences which will primarily result in a corresponding increase in net deferred tax liabilities, and statute of limitations expirations. An estimate of other changes in unrecognized tax benefits, while potentially significant, cannot be made.

NOTE 4 MARKETABLE SECURITIES

At March 31, 2010, available-for-sale marketable securities were as follows (in thousands):

	A	Gross Amortized Unrealized Cost Gains		ed Unrealized Unrealized		alized	 stimated air Value
Corporate debt securities	\$	211,734	\$	871	\$	(68)	\$ 212,537
States of the U.S. and state							
political subdivisions		111,422		761		(114)	112,069
U.S. Treasury securities		249,878		2		(17)	249,863
Other fixed term obligations		670				(7)	663
Total debt securities		573,704		1,634		(206)	575,132
Total marketable securities	\$	573,704	\$	1,634	\$	(206)	\$ 575,132

The net unrealized gain is included in accumulated other comprehensive income at March 31, 2010. During the three months ended March 31, 2010, the proceeds from sales and maturities of available-for-sale marketable securities were \$201.0 million, which resulted in gross realized gains of \$4.2 million. Gross realized gains from the sale of marketable debt securities are included in "Other income" and the gross realized gain from the sale of our remaining shares of OpenTable, Inc. is included in "Gain on sale of investment" in the accompanying consolidated statement of operations.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 4 MARKETABLE SECURITIES (Continued)

The contractual maturities of debt securities classified as available-for-sale as of March 31, 2010 are as follows (in thousands):

	A	mortized Cost	Estimated Fair Value				
Due in one year or							
less	\$	411,488	\$	412,088			
Due after one year							
through five years		161,546		162,381			
Due after five years							
through ten years							
Due over ten years		670		663			
Total	\$	573,704	\$	575,132			

The following table summarizes those investments with unrealized losses at March 31, 2010 that have been in a continuous unrealized loss position for less than twelve months and those in a continuous unrealized loss position for twelve months or longer (in thousands):

	Less than 12 months				months longer	Total				
	Fair Value	Uni	Gross realized Josses	Fair Value	Gross Unrealized Losses	Fair Value	Un	Gross realized Losses		
Corporate debt securities	\$ 59,096	\$	(68)	\$	\$	\$ 59,096	\$	(68)		
States of the U.S. and state political										
subdivisions	23,919		(114)			23,919		(114)		
U.S. Treasury securities	174,878		(17)			174,878		(17)		
Other fixed term	663		(7)			663		(7)		
obligations			(7)					(7)		
Total	\$ 258,556	\$	(206)	\$	\$	\$ 258,556	\$	(206)		

Substantially all of the Company's fixed income securities are rated investment grade or better. The gross unrealized losses related to fixed income securities were due primarily to changes in interest rates. Because the Company does not intend to sell any marketable securities and it is not more likely than not that the Company will be required to sell any marketable securities before recovery of their amortized cost bases, which may be maturity, the Company does not consider any of its marketable securities to be other-than-temporarily impaired at March 31, 2010.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 5 EQUITY INVESTMENTS IN UNCONSOLIDATED AFFILIATES

At March 31, 2010 and December 31, 2009, the Company's equity investments in unconsolidated affiliates totaled \$175.0 million and \$200.4 million, respectively, and are included in "Long-term investments" in the accompanying consolidated balance sheet.

During 2010, the Company recorded an \$18.3 million impairment charge to write-down its investment in HealthCentral to fair value. The decline in value was determined to be other-than-temporary due to HealthCentral's continued losses and negative operating cash flows, which are due, in part, to macroeconomic and industry specific factors. The valuation of our investment in HealthCentral reflects the Company's assessment of these factors. The Company estimated the fair value of its investment in HealthCentral using a multiple of revenue approach in the context of a different valuation environment than that which prevailed when our initial investment was made.

The Company records its share of the results of HealthCentral on a one-quarter lag and, along with the related impairment charge described above, includes it within "Equity in losses of unconsolidated affiliates" in the accompanying consolidated statement of operations.

Summarized financial information for HealthCentral is as follows:

	e	Three months ended December 31,							
		2009		2008					
		(In thousands)							
Net sales	\$	5,678	\$	4,508					
Gross profit		3,387		3,095					
Net loss		(2,601)		(2,671)					

NOTE 6 FAIR VALUE MEASUREMENTS

The Company categorizes its assets and liabilities measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

Level 1: Observable inputs such as quoted prices for identical assets and liabilities in active markets obtained from independent sources.

Level 2: Other inputs that are observable directly or indirectly, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair value of the Company's level 2 financial assets is primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case a weighted average market price is used.

Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the asset or liability. See below for a discussion of assets measured at fair value using level 3 inputs.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 6 FAIR VALUE MEASUREMENTS (Continued)

The following tables present the Company's assets and liabilities that are measured at fair value on a recurring basis:

	Prices Mar Identi	d Market in Active kets for cal Assets evel 1)	March Significant Other Observable Inputs (Level 2)	Unob Ii	onificant oservable nputs evel 3)		Total Fair Value easurements
			(In th)			
Cash equivalents:							
Treasury and government agency money market funds	\$	333,084	\$	\$		\$	333,084
Commercial paper			378,520				378,520
U.S. Treasury securities		99,987					99,987
Time deposits			82,396				82,396
Corporate debt securities			5,413				5,413
Marketable securities:							
Corporate debt securities			212,537				212,537
States of the U.S. and state political subdivisions			112,069				112,069
U.S. Treasury securities		249,863					249,863
Other fixed term obligations			663				663
Long-term investments:							
Marketable equity security		12,121					12,121
Auction rate securities		,			13,420		13,420
					,		,
Total	\$	695,055	\$ 791,598	\$	13,420	\$	1,500,073
2000	Ψ	373,033	Ψ 171,370	Ψ	13,120	Ψ	1,500,075
		10					
		12					

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 6 FAIR VALUE MEASUREMENTS (Continued)

	Pric M Iden	oted Market res in Active arkets for ntical Assets Level 1)	Active Other Significant is for Observable Unobservabl Assets Inputs Inputs				Total Fair Value Measurements		
Cash equivalents:									
Treasury and government agency money market funds	\$	807,257	\$		\$		\$	807,257	
Commercial paper				300,226				300,226	
U.S. Treasury securities		25,000						25,000	
Time deposits				41,850				41,850	
Corporate debt securities				1,915				1,915	
Marketable securities:									
Corporate debt securities				195,192				195,192	
States of the U.S. and state political subdivisions				111,863				111,863	
U.S. Treasury securities		174,943						174,943	
Other fixed term obligations				688				688	
Equity securities		4,905						4,905	
Long-term investments:									
Marketable equity security		15,608						15,608	
Auction rate securities						12,635		12,635	
Total	\$	1,027,713	\$	651,734	\$	12,635	\$	1,692,082	

The following table presents the changes in the Company's assets and liabilities that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	Three Months Ended March 31,									
	20	010		2	009					
		on Rate irities	Sec	ion Rate urities housands)	Deriv Asset C in the H	reated				
Balance at January 1	\$	12,635	\$	10,725	\$	57,189				
Total net gains (losses) (realized and unrealized):										
Included in other comprehensive income		785		(705)		(3,607)				
Balance at March 31	\$	13,420	\$	10,020	\$	53,582				

There were no gains or losses included in earnings for the three months ended March 31, 2010 and 2009, relating to the Company's assets and liabilities that are measured at fair value on a recurring basis using significant unobservable inputs.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 6 FAIR VALUE MEASUREMENTS (Continued)

Marketable equity security

The cost basis of this marketable equity security is \$12.9 million with \$0.8 million of gross unrealized loss at March 31, 2010. The unrealized loss is included in "Accumulated other comprehensive income" in the accompanying consolidated balance sheet.

Auction rate securities

The auction rate securities are valued by discounting the estimated future cash flow streams of the securities over the life of the securities. Credit spreads and other risk factors are also considered in establishing a fair value. At March 31, 2010, the auction rate securities are rated either A+/WR or A/WR. Due to their high credit rating and because the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell these securities before the recovery of their amortized cost bases, which may be maturity, the Company does not consider the unrealized loss of \$1.6 million to be an other-than-temporary impairment at March 31, 2010. The auction rate securities mature in 2025 and 2035.

Derivative asset created in the HSE sale

The CVR was accounted for as a derivative asset and maintained at fair value relying on significant unobservable inputs including credit risk. During 2009, the Company wrote the value of the CVR down to zero. This reflected the increased credit risk due to ARO's insolvency filing and the Company's assessment of the value that it expects to recover.

Assets measured at fair value on a nonrecurring basis

The Company's non-financial assets, such as goodwill, intangible assets and property and equipment, as well as, equity and cost method investments, are measured at fair value when there is an indicator of impairment and recorded at fair value only when an impairment charge is recognized. Such impairment charges incorporate fair value measurements based on level 3 inputs. See Note 5 for a description of an impairment charge recorded in the first quarter of 2010 related to an equity method investment.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 7 FINANCIAL INSTRUMENTS

The fair value of financial instruments listed below has been determined by the Company using available market information and appropriate valuation methodologies.

	March 31, 2010 Carrying Fair Amount Value						
	(In thousands)						
Cash and cash equivalents	\$	952,272	\$	952,272			
Marketable securities		575,132		575,132			
Long-term marketable equity security		12,121		12,121			
Auction rate securities		13,420		13,420			
Notes receivable, non-current		3,052		2,328			
Long-term debt		(95,844)		(85,785)			
Guarantee and letters of credit		N/A		(477)			

The carrying amounts of cash equivalents approximate fair value due to their short-term maturity. Notes receivable, non-current are valued based on discounting the expected future cash flow streams using yields of the underlying credit. The fair value of long-term debt was estimated using quoted market prices or indices for similar liabilities and taking into consideration other factors such as credit quality and maturity. The fair value of the guarantee and letters of credit are based on the present value of the costs associated with maintaining these instruments over their expected term. See Note 4 for discussion of the fair value of marketable securities and Note 6 for discussion of the fair value of the long-term marketable equity security and auction rate securities.

Investments accounted for under the cost method are included in "Long-term investments" in the accompanying consolidated balance sheet and have a carrying value of \$44.3 million at March 31, 2010. The Company evaluates each cost method investment for impairment on a quarterly basis and recognizes an impairment loss if a decline in value is determined to be other-than-temporary. Such impairment evaluations include, but are not limited to: the current business environment, including competition; going concern considerations such as financial condition and the rate at which the investee company utilizes cash and the investee company's ability to obtain additional financing to achieve its business plan; the need for changes to the investee company's existing business model due to changing business environments and its ability to successfully implement necessary changes; and comparable valuations. If the Company has not identified events or changes in circumstances that may have a significant adverse effect on the fair value of a cost method investment, then the fair value of such cost method investment is not estimated, as it is impracticable to do so.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Three Months Ended March 31

NOTE 8 (LOSS) EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted (loss) earnings per share attributable to IAC shareholders.

	Three Months Ended March 31,									
		2010	0			200	9			
		Basic	Di	iluted		Basic]	Diluted		
		(In t	hous	ands, exce	pt p	er share dat	ta)			
Numerator:										
Loss from continuing operations	\$	(17,863)	\$	(17,863)	\$	(29,882)	\$	(29,882)		
Net loss attributable to noncontrolling interests		619		619		258		258		
Loss from continuing operations attributable to IAC shareholders		(17,244)		(17,244)		(29,624)		(29,624)		
(Loss) earnings from discontinued operations, net of tax		(1,461)		(1,461)		1,238		1,238		
•										
Net loss attributable to IAC shareholders	\$	(18,705)	\$	(18,705)	\$	(28,386)	\$	(28,386)		
		(-, ,		(-,,		(- / /		(-, ,		
Denominator:										
Weighted average basic shares outstanding		116,446		116,446		147,776		147,776		
Dilutive securities including stock options, warrants, RSUs and PSUs(a)		-, -		-, -		.,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Denominator for earnings per share weighted average shares(a)		116,446		116,446		147,776		147,776		
Denominator for earnings per share weighted average shares(a)		110,110		110,110		117,770		117,770		
(Loss) earnings per share attributable to IAC shareholders:										
Loss per share from continuing operations	\$	(0.15)	\$	(0.15)	\$	(0.20)	\$	(0.20)		
Discontinued operations, net of tax	Ψ	(0.13)	Ψ	(0.13)	Ψ	0.01	Ψ	0.01		
Discontinued operations, not of the		(0.01)		(0.01)		0.01		0.01		
Loss per chere	\$	(0.16)	Ф	(0.16)	¢	(0.19)	Ф	(0.19)		
Loss per share	Ф	(0.10)	Φ	(0.10)	Φ	(0.19)	Ф	(0.19)		

If the effect is dilutive, weighted average common shares outstanding include the incremental shares that would be issued upon the assumed exercise of stock options and warrants and vesting of restricted stock units ("RSUs") and performance stock units ("PSUs"). For the three months ended March 31, 2010 and 2009, the Company had losses from continuing operations and as a result, no potentially dilutive securities were included in the denominator for computing dilutive earnings per share because the impact would have been anti-dilutive. Accordingly, the weighted average basic shares outstanding were used to compute all earnings per share amounts. For the three months ended March 31, 2010 and 2009, approximately 39.0 million and 39.2 million shares, respectively, related to potentially dilutive securities were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

NOTE 9 SEGMENT INFORMATION

The overall concept that IAC employs in determining its operating segments is to present the financial information in a manner consistent with how the chief operating decision maker and executive management view the businesses, how the businesses are organized as to segment management, and the focus of the businesses with regards to the types of products or services offered or the target market.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 9 SEGMENT INFORMATION (Continued)

Entities included in discontinued operations are excluded from the tables below. Operating segments are combined for reporting purposes if they meet certain aggregation criteria, which principally relate to the similarity of their economic characteristics or, in the case of Media & Other, do not meet the quantitative thresholds that require presentation as separate operating segments.

In the fourth quarter of 2009, IAC renamed and realigned its reportable segments. The Media & Advertising segment was renamed "Search," and the Emerging Businesses segment was renamed "Media & Other." Further, Evite was moved from the Search segment (formerly Media & Advertising) to the Media & Other segment (formerly Emerging Businesses).

	Three Months Ended March 31,						
	2010 2009						
		(In thou	usan	ds)			
Revenue:							
Search	\$	198,961	\$	165,973			
Match		89,275		90,060			
ServiceMagic		42,212		31,353			
Media & Other		55,863		46,382			
Inter-segment elimination		(385)		(1,758)			
-							
Total	\$	385,926	\$	332,010			

	Three Months Ended March 31,							
	2010 2009							
		(In thou	san	ds)				
Operating Income (Loss):								
Search	\$	31,057	\$	1,209				
Match		13,702		9,742				
ServiceMagic		2,396		2,003				
Media & Other		(9,210)		(12,821)				
Corporate		(34,418)		(33,257)				
Total	\$	3,527	\$	(33,124)				

The Company's primary metric is Operating Income Before Amortization, which is defined as operating income excluding, if applicable: (1) non-cash compensation expense, (2) amortization of non-cash marketing, (3) amortization and impairment of intangibles, (4) goodwill impairment, (5) pro forma adjustments for significant acquisitions, and (6) one-time items. The Company believes this measure is useful to investors because it represents the operating results from IAC's segments, taking into account depreciation, which it believes is an ongoing cost of doing business, but excluding the effects of any other non-cash expenses. Operating Income Before Amortization has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses, including non-cash compensation, non-cash marketing, and acquisition related accounting. IAC endeavors to compensate for the limitations of the non-U.S. GAAP measure presented by providing the comparable U.S. GAAP measure with equal or greater prominence, financial statements prepared in

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 9 SEGMENT INFORMATION (Continued)

accordance with U.S. GAAP, and descriptions of the reconciling items, including quantifying such items, to derive the non-U.S. GAAP measure.

Three Months Ended March 31, 2010 2009 (In thousands) **Operating Income Before Amortization:** Search 31,541 \$ 10,255 Match 14,806 9,941 ServiceMagic 2,859 2,801 Media & Other (6,834)(11,177)Corporate (13,166)(14,988)Total 29,206 \$ (3,168)

The following tables reconcile Operating Income Before Amortization to operating income (loss) for the Company's reporting segments and to net loss attributable to IAC shareholders in total (in thousands):

	Three Months Ended March 31, 2010												
		erating ne Before		on-Cash npensation	Am	ortization		perating Income					
		rtization		Expense		ntangibles		(Loss)					
Search	\$	31,541	\$	(147)	\$	(337)	\$	31,057					
Match		14,806		(26)		(1,078)		13,702					
ServiceMagic Media &		2,859				(463)		2,396					
Other		(6,834)		(905)		(1,471)		(9,210)					
Corporate		(13,166)		(21,252)				(34,418)					
Total	\$	29,206	\$	(22,330)	\$	(3,349)		3,527					
Other expense,	net							(17,381)					
other expense,	net							(17,501)					
Loss from cont	inuina	operations	hefore	income tav	20			(13,854)					
Income tax pro		operations	ocioic	income tax	20			(4,009)					
meome tax pro	V131011							(1,00)					
Loss from cont	inuina	onorotions						(17,863)					
Loss from disc			s nat	of toy				(1,461)					
Loss Holli disc	Ontinue	d operation	is, net	or tax				(1,401)					
NI 41								(10.224)					
Net loss	toblo t		llina i	intomosts				(19,324) 619					
Net loss attribu	nable to	o noncontro	iiiig i	interests				019					
Net loss attribu	itable to	o IAC share	holde	rs			\$	(18,705)					
							18	1					

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 9 SEGMENT INFORMATION (Continued)

	Three Months Ended March 31, 2009 Operating Amortization											
		Income Before nortization	Con	on-Cash npensation Expense	N	of on-Cash larketing		ortization of tangibles	_	oodwill pairment]	perating Income (Loss)
Search	\$	10,255	\$	(147)	\$	(2,305)	\$	(6,594)	\$		\$	1,209
Match		9,941		(77)				(122)				9,742
ServiceMag	gic	2,801		(150)				(648)				2,003
Media &												
Other		(11,177)		63				(651)		(1,056)		(12,821)
Corporate		(14,988)		(18,269)								(33,257)
Total	\$	(3,168)	\$	(18,580)	\$	(2,305)	\$	(8,015)	\$	(1,056)		(33,124)
Other incom	ne, i	net										563
Loss from		C 1	ratio	ns before in	nco	me taxes						(32,561)
Income tax	ben	efit										2,679
T C			,.									(20,002)
Loss from						C .						(29,882)
Earnings fr	om (discontinue	ed op	perations, n	et o	of tax						1,238
Not loss												(29 644)
Net loss Net loss attributable to noncontrolling interests										(28,644)		
net loss att	110u	table to no	ncon	itroning int	ere	SIS						238
Net loss att	ribu	table to IA	C sh	areholders							\$	(28,386)

The following table presents depreciation by segment:

Three Months Ended March 31, 2010 (In thousands) **Depreciation:** 9,063 \$ 8,309 Search Match 3,028 2,408 ServiceMagic 918 801 Media & Other 2,642 1,937 Corporate 2,244 2,759 Total \$ 17,895 \$ 16,214

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 9 SEGMENT INFORMATION (Continued)

The Company maintains operations in the United States, the United Kingdom and other international territories. Geographic information about the United States and international territories is presented below:

	Three Months Ended March 31,			
		2010		2009
		(In tho	usan	ds)
Revenue:				
United States	\$	335,427	\$	271,907
All other countries		50,499		60,103
Total	\$	385,926	\$	332,010

	M	larch 31, 2010 (In the	ecember 31, 2009 nds)
Long-lived assets (excluding goodwill and intangible assets):			
United States	\$	290,840	\$ 296,543
All other countries		589	869
Total	\$	291,429	\$ 297,412

NOTE 10 CONTINGENCIES

In the ordinary course of business, the Company is a party to various lawsuits. The Company establishes reserves for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain other legal matters where we believe an unfavorable outcome is not probable and, therefore, no reserve is established. Although management currently believes that resolving claims against us, including claims where an unfavorable outcome is reasonably possible, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. It is possible that an unfavorable outcome of one or more of these lawsuits could have a material impact on the liquidity, results of operations, or financial condition of the Company. The Company also evaluates other contingent matters, including tax contingencies, to assess the probability and estimated extent of potential loss. See Note 3 for additional information related to income tax contingencies.

NOTE 11 SUPPLEMENTAL CASH FLOW INFORMATION

On January 31, 2009, IAC completed the sale of ReserveAmerica to The Active Network, Inc. ("Active"). In exchange for ReserveAmerica, IAC received approximately 3.5 million shares of Active convertible preferred stock, valued at \$33.3 million. No gain or loss was recognized on the sale of ReserveAmerica as the fair value of the Active convertible preferred stock received was equivalent to the carrying value of ReserveAmerica.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

GENERAL

Management Overview

IAC is a leading internet company with more than 50 brands serving consumer audiences across more than 30 countries... our mission is to harness the power of interactivity to make daily life easier and more productive for people all over the world. IAC includes the businesses comprising its Search segment; its Match and ServiceMagic segments; the businesses comprising its Media & Other segment; as well as investments in unconsolidated affiliates.

All references to "IAC," the "Company," "we," "our" or "us" in this report are to IAC/InterActiveCorp.

For a more detailed presentation of the Company's operating businesses, see the Company's annual report on Form 10-K for the year ended December 31, 2009.

Results of Operations for the three months ended March 31, 2010 compared to the three months ended March 31, 2009

Set forth below are the contributions made by our various segments and corporate operations to consolidated revenue, operating income (loss) and Operating Income Before Amortization (as defined in IAC's Principles of Financial Reporting) for the three months ended March 31, 2010 and 2009 (dollars in thousands).

	2010	Growth	2009*
Revenue:			
Search	\$ 198,961	20% \$	165,973
Match	89,275	(1)%	90,060
ServiceMagic	42,212	35%	31,353
Media & Other	55,863	20%	46,382
Inter-segment elimination	(385)	78%	(1,758)
Total	\$ 385,926	16% \$	332,010

Three Months Ended March 31,

	2010	Growth	2009*
Operating Income			
(Loss):			
Search	\$ 31,057	2,469% \$	1,209
Match	13,702	41%	9,742
ServiceMagic	2,396	20%	2,003
Media & Other	(9,210)	28%	(12,821)
Corporate	(34,418)	(3)%	(33,257)
-			
Total	\$ 3,527	NM \$	(33,124)

Three Months Ended March 31,

	2010 Growth		2009*
Operating Income			
Before Amortization:			
Search	\$ 31,541	208% \$	10,255
Match	14,806	49%	9,941
ServiceMagic	2,859	2%	2,801
Media & Other	(6,834)	39%	(11,177)
Corporate	(13,166)	12%	(14,988)
Total	\$ 29,206	NM \$	(3,168)

In the fourth quarter of 2009, the Company renamed and realigned its reportable segments. The Media & Advertising segment was renamed "Search" and the Emerging Businesses segment was renamed "Media & Other". Further, Evite was moved from the Search segment (formerly Media & Advertising) to the Media & Other segment (formerly Emerging Businesses). Certain prior year amounts were reclassified to conform to the current year presentation.

Refer to Note 9 to the consolidated financial statements for reconciliations by segment of Operating Income Before Amortization to operating income (loss).

Consolidated Results

Revenue

	Three Months Ended March 31,						
	2010	2009					
	(Do	llars in thousands)					
Revenue	\$ 385,926	16% \$	332,01				

Revenue in 2010 increased \$53.9 million from 2009 primarily as a result of revenue increases of \$33.0 million from Search, \$10.9 million from ServiceMagic and \$9.5 million from Media & Other. The increase from Search reflects an increase in proprietary queries and continued growth in distributed toolbars. The increase in revenue from ServiceMagic was primarily due to a more active service provider network resulting in a 35% increase in accepted domestic service requests. The increase in revenue from Media & Other was driven by growth at Pronto and the revenue associated with profit participations related to our interests in Reveille.

Cost of revenue

	Three Months Ended March 31,							
	2010	% Change	2009					
	(D	ollars in thousands)					
	\$ 136,155	21% 5	112,922					
;	35%	127 bp	34%					

bp = basis points

Cost of revenue

As a percentage of revenue

Cost of revenue consists primarily of traffic acquisition costs, compensation and other employee-related costs (including stock-based compensation) for personnel engaged in data center functions, the cost of products sold and shipping and handling costs. Traffic acquisition costs consist of revenue share payments to partners that have distributed toolbars and/or integrated paid listings into their websites and similar arrangements with third parties who direct traffic to our websites.

Cost of revenue in 2010 increased \$23.2 million from 2009 primarily due to an increase of \$25.2 million from Search, partially offset by a decrease of \$3.3 million from Match. The increase in cost of revenue from Search was primarily due to an increase of \$23.7 million in traffic acquisition costs. Cost of revenue from Match decreased primarily due to lower traffic acquisition costs following the sale of Match Europe.

Selling and marketing expense

	Three Months Ended March 31,					
		2010 % Change		2009		
		(Dollars in thousands)				
Selling and marketing expense	\$	131,152	(1)% \$	132,900		
As a percentage of revenue		34%	(605) bp	40%		

Selling and marketing expense consists primarily of advertising and promotional expenditures and compensation and other employee-related costs (including stock-based compensation) for personnel engaged in sales functions, marketing and promotion. Advertising and promotional expenditures include online marketing, including fees paid to search engines and third parties that distribute our toolbars, and offline marketing, including television, radio and print advertising.

Selling and marketing expense in 2010 decreased \$1.7 million from 2009 primarily due to a decrease of \$11.8 million from Search, partially offset by an increase of \$9.2 million from ServiceMagic. The decrease in selling and marketing expense from Search is primarily due to lower advertising and promotional expenditures of \$9.9 million, as the prior year period included expenditures associated with the NASCAR partnership. The increase in selling and marketing expense from ServiceMagic is due to an increase of \$7.5 million in online and offline marketing and an increase in compensation and other employee-related costs, due in part, to the continued expansion of its sales force. The growth in service requests during the year from paid channels outpaced the growth in free requests as a result of the increase in marketing.

General and administrative expense

	Three Months Ended March 31,				
	2010	% Change	2009		
	(Dollars in thousands)				
General and administrative expense	\$ 77,231	5% \$	73,634		
As a percentage of revenue	20%	(217) bp	22%		

General and administrative expense consists primarily of compensation and other employee-related costs (including stock-based compensation) for personnel engaged in executive management, finance, legal, tax and human resources, facilities costs and fees for professional services.

General and administrative expense in 2010 increased \$3.6 million from 2009 primarily due to increases of \$4.0 million from Media & Other and \$1.6 million from corporate, partially offset by a decrease of \$2.3 million from Match. General and administrative expense from Media & Other increased primarily due to the continued investment in Electus and Notional, as well as increased operating expenses associated with Evite and Vimeo. The increase from corporate is principally due to an increase of \$2.7 million in non-cash compensation expense related to equity grants issued subsequent to the first quarter of 2009, partially offset by lower taxes and professional fees. The decrease in general and administrative expense from Match is due to a decrease of \$3.0 million in acquisition related expenses.

Product development expense

Three Months Ended March 31,

	2010	% Change	2009
	(Do	ollars in thousands)	
Product development expense	\$ 16,617	(8)% \$	18,088
As a percentage of revenue	4%	(114) bp	5%

Product development expense consists primarily of compensation and other employee-related costs (including stock-based compensation) that are not capitalized for personnel engaged in the design, development, testing and enhancement of product offerings and related technology.

Product development expense in 2010 decreased \$1.5 million from 2009 primarily due to a decrease of \$2.1 million from Search, partially offset by an increase of \$0.6 million from Match. Contributing to the decrease in product development expense at Search is a decrease of 7% in average headcount at IAC Search & Media and an increase in costs being capitalized in the current year period related to the development and enhancement of IAC Search & Media's product offerings and related technology. The increase in product development expense from Match is primarily due to an increase in compensation and other employee-related costs.

Depreciation

Three Months Ended March 31.

	2010	% Change	2009
	(D	ollars in thousands)	
Depreciation	\$ 17,895	10% \$	16,214
As a percentage of revenue	5%	(25) bp	5%

Depreciation in 2010 increased \$1.7 million from 2009 primarily due to the write-off of certain capitalized software costs and the incremental depreciation associated with capital expenditures made during 2010 and 2009, partially offset by certain fixed assets becoming fully depreciated.

Operating Income Before Amortization

Three Months Ended March 31,

	20	010 9	% Change		2009	
		(Dollars in thousands)				
Operating Income Before Amortization	\$ 2	29,206	NM	\$	(3,168)	
As a percentage of total revenue		8%	NM		(1)%	

Operating Income Before Amortization in 2010 increased \$32.4 million from 2009 primarily due to increases of \$21.3 million, \$4.9 million and \$4.3 million from Search, Match and Media & Other, respectively. The increase in Operating Income Before Amortization reflects higher overall revenue and lower advertising and promotional expenditures from Search, lower traffic acquisition costs and a reduction in acquisition related expenses from Match, and the participation in profits related to our interests in Reveille from Media & Other.

Operating income (loss)

Three Months Ended March 31,

		,				
	2010	% Change	2	2009		
		(Dollars in thousands)				
Operating income (loss)	\$ 3,52	7 NM	\$	(33,124)		
As a percentage of revenue	1%	NM		(10)% 24		

Operating income in 2010 increased \$36.7 million from 2009 primarily due to an increase of \$32.4 million in Operating Income Before Amortization described above and the decreases of \$4.7 million in amortization of intangibles and \$2.3 million in amortization of non-cash marketing as well as the inclusion in the prior year period of a goodwill impairment charge of \$1.1 million, partially offset by an increase of \$3.8 million in non-cash compensation expense. The decrease in amortization of intangibles is primarily due to the write-off of certain definite-lived intangible assets at IAC Search & Media during the fourth quarter of 2009. The amortization of non-cash marketing referred to in this report consists of non-cash advertising credits secured from Universal Television as part of the transaction pursuant to which Vivendi Universal Entertainment, LLLP ("VUE") was created, and the subsequent transaction by which IAC sold its partnership interests in VUE.

The increase in non-cash compensation expense is primarily due to the expense related to equity grants issued subsequent to the first quarter of 2009. As of March 31, 2010, there was \$158.3 million of unrecognized compensation cost, net of estimated forfeitures, related to all equity-based awards, which is expected to be recognized over a weighted average period of approximately 2.6 years.

Other income (expense)

	Three Months Ended March 31,			
		2010	% Change	2009
	(Dollars in thousands)			
Other income (expense):				
Interest income	\$	1,635	(56)%\$	3,728
Interest expense		(1,323)	(10)%	(1,464)
Equity in losses of unconsolidated affiliates		(22,613)	1,124%	(1,847)
Gain on sale of investment		3,989	NM	
Other income		931	536%	146

Interest income in 2010 decreased \$2.1 million from 2009 primarily due to the impact of lower average interest rates and lower average investment balances throughout the period.

Equity in losses of unconsolidated affiliates in 2010 increased \$20.8 million from 2009 primarily due to an \$18.3 million impairment charge to write-down the Company's investment in The HealthCentral Network, Inc. ("HealthCentral") to fair value. The decline in value was determined to be other-than-temporary due to HealthCentral's continued losses and negative operating cash flows, which are due, in part, to macroeconomic and industry specific factors. The valuation of our investment in HealthCentral reflects the Company's assessment of these factors. The Company estimated the fair value of its investment in HealthCentral using a multiple of revenue approach in the context of a different valuation environment than that which prevailed when our initial investment was made. Equity in losses of unconsolidated affiliates includes a loss of \$1.5 million from the Company's investment in Meetic S.A. ("Meetic"), which is not in the year ago period. The loss from the investment in Meetic is primarily due to the amortization of intangibles, which is required by purchase accounting rules.

Gain on sale of investment in 2010 of \$4.0 million represents a gain related to the sale of our remaining shares of OpenTable, Inc. ("OpenTable").

Income tax provision

In 2010, the Company recorded an income tax provision for continuing operations of \$4.0 million on a pre-tax loss of \$13.9 million. The continuing operations tax provision, despite a pre-tax loss, was due principally to a valuation allowance on the deferred tax asset created by the impairment charge for our investment in HealthCentral, interest on tax contingencies and state taxes, partially offset by foreign income taxed at lower rates. In 2009, the Company recorded an income tax benefit for continuing operations of \$2.7 million on a pre-tax loss of \$32.6 million, which represents an effective

tax rate of 8%. This rate is lower than the federal statutory rate of 35% due principally to a valuation allowance on the deferred tax asset created by losses from equity investments, non-deductible transaction costs related to the sale of Match Europe to Meetic, interest on tax contingencies and state taxes, partially offset by foreign income taxed at lower rates.

The Company is routinely under audit by federal, state, local and foreign authorities in the area of income tax. These audits include questioning the timing and the amount of deductions and the allocation of income among various tax jurisdictions. Income taxes payable include amounts considered sufficient to pay assessments that may result from examination of prior year tax returns; however, the amount paid upon resolution of issues raised may differ materially from the amount provided. Differences between the reserves for tax contingencies and the amounts owed by the Company are recorded in the period they become known.

At March 31, 2010 and December 31, 2009, the Company had unrecognized tax benefits of \$394.9 million and \$394.3 million, respectively. Unrecognized tax benefits for March 31, 2010 increased by \$0.6 million due principally to a net increase in deductible temporary differences. The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in income tax expense. Included in the income tax expense from continuing operations and discontinued operations for the three months ended March 31, 2010 is a \$2.4 million expense and a \$1.7 million expense, net of related deferred taxes of \$1.6 million and \$1.2 million, respectively, for interest on unrecognized tax benefits. At March 31, 2010 and December 31, 2009, the Company has accrued \$75.5 million and \$68.7 million, respectively, for the payment of interest. At March 31, 2010 and December 31, 2009, the Company has accrued \$5.0 million for penalties.

The Internal Revenue Service is currently examining the Company's tax returns for the years ended December 31, 2001 through 2006. The statute of limitations for these years has been extended to December 31, 2010. Various state, local and foreign jurisdictions are currently under examination, the most significant of which are California, New York and New York City, for various tax years beginning with December 31, 2002. These examinations are expected to be completed in 2011. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$18.8 million within twelve months of the current reporting date primarily due to the reversal of deductible temporary differences which will primarily result in a corresponding increase in net deferred tax liabilities, and statute of limitations expirations. An estimate of other changes in unrecognized tax benefits, while potentially significant, cannot be made.

On February 1, 2010, President Obama released his administration's updated proposals to modify certain aspects of the rules governing the U.S. taxation of certain non-U.S. subsidiaries. Many details of the proposal remain unknown and any legislation enacting such modifications would require Congressional approval; however, changes to these rules could impact the Company's effective tax rate. The Company will continue to monitor the progress of the proposals to determine the impact, if any, to the Company's consolidated financial position, results of operations and cash flows.

Discontinued operations

Discontinued operations in the accompanying consolidated statement of operations consist primarily of Quiz TV Limited and iBuy.

Results from these discontinued operations, net of tax, in 2010 and 2009 were losses of \$1.5 million and earnings of \$1.2 million, respectively. The 2010 amount is principally due to interest on tax contingencies. The 2009 amount is principally