

BOEING CO  
Form 8-K  
February 06, 2003

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As filed with the Securities and Exchange Commission on February 6, 2003

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of Earliest Event Reported): **February 6, 2003**

**THE BOEING COMPANY**

(Exact name of registrant as specified in its charter)

**Commission file number 1-442**

**Delaware**

(State or other jurisdiction of incorporation or organization)

**91-0425694**

(I.R.S. Employer Identification No.)

**100 N. Riverside, Chicago, IL**

(Address of principal executive offices)

**60606-1596**

(Zip Code)

**(312) 544-2000**

(Registrant's telephone number, including area code)

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**Item 5. Other Events**

The Boeing Company (the "Company") sets forth below certain information regarding its quarter and year ended December 31, 2002. The financial information set forth herein is unaudited and does not reflect all reclassifications or changes in presentation that may be made in the financial statements to be filed in the Company's Annual Report on Form 10-K for the year ended December 31, 2002. In the case of 2002, the amounts we report following the completion of our audit may differ from the unaudited amounts presented herein.

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On January 30, 2003 The Boeing Company [NYSE: BA] reported net earnings of \$590 million, or \$0.73 per share, for the fourth quarter of 2002 on revenues of \$13.7 billion. Reported net earnings for 2002 totaled \$492 million, or \$0.61 per share, on revenues of \$54.1 billion. This reflects a \$1.8 billion (\$2.26 per share) non-cash charge recognized in the first quarter for a change in accounting for goodwill.

As shown below, operating margins for 2002 were 7.2 percent. Operating earnings were down as a result of decreased commercial airplane deliveries, increased customer financing charges and higher commercial satellite production costs.

|  | 2002            | %          | 2001            | %          |
|--|-----------------|------------|-----------------|------------|
| (pre-tax, \$ in millions, except margin percent) |                 |            |                 |            |
| <b>Earnings from Operations &amp; Margins</b>    | <b>\$ 3,868</b> | <b>7.2</b> | <b>\$ 3,896</b> | <b>6.7</b> |

Fourth quarter 2002 earnings from operations were \$1.039 billion compared to \$245 million for fourth quarter 2001. Commercial Airplanes earnings decreased on lower deliveries partly offset by production efficiencies, while Military Aircraft and Missile Systems earnings were up on higher deliveries. Space and Communications earnings were down as commercial satellite losses offset growth and performance on other programs. Earnings from operations were favorably impacted by \$36 million as Commercial Airplanes reversed previously recognized pre-tax charges related to the events of Sept. 11. This is the result of better than expected performance on valuation allowances, vendor penalties, and severance costs.

Deferred stock compensation pre-tax expense decreased \$9 million during the quarter due to the decline in the company's stock price from September 30 through December 31. This resulted in a \$0.01 benefit to earnings per share. Pre-tax expense for share-based plans totaled \$114 million and reduced earnings per share by \$0.09. Netted together, consolidated stock compensation expenses lowered fourth quarter earnings per share by a total of \$0.08.

Cash and short term investment balances at year-end 2002 totaled \$2.3 billion, up from \$1.7 billion at the end of the third quarter and \$0.6 billion at the end of 2001.

As shown on the chart below, consolidated debt at year-end totaled \$14.4 billion, up from \$12.3 billion at the end of 2001. The Boeing Company ended the year with \$4.4 billion of debt outstanding, similar to 2001. Boeing Capital Corporation debt increased to \$9.4 billion to fund portfolio growth, and non-recourse customer financing remained at about \$0.6 billion.

| Year-End Debt Balances                 | 2002           | 2001           |
|--|----------------|----------------|
| (billions of dollars)                  |                |                |
| <b>The Boeing Company</b>              | <b>\$ 4.4</b>  | <b>\$ 4.4</b>  |
| <b>Boeing Capital Corporation</b>      | <b>9.4</b>     | <b>7.3</b>     |
| <b>Non-Recourse Customer Financing</b> | <b>0.6</b>     | <b>0.6</b>     |
| <b>Consolidated Total</b>              | <b>\$ 14.4</b> | <b>\$ 12.3</b> |

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### Segment Results

**Boeing Commercial Airplanes:** During 2002, Commercial Airplanes moved to resize operations and remain profitable. Since September 2001 employment has been reduced by approximately 30,000 people (including Shared Services personnel) and airplane production rates cut in half.

| Commercial Airplanes Operating Results                      | 2002             | %           | 2001             | %          | 4Q02            | %          | 4Q01            | %            |
|---|------------------|-------------|------------------|------------|-----------------|------------|-----------------|--------------|
| (\$ in millions, except deliveries & margin percent)        |                  |             |                  |            |                 |            |                 |              |
| <b>Commercial airplane deliveries</b>                       | <b>381</b>       |             | <b>527</b>       |            | <b>86</b>       |            | <b>144</b>      |              |
| <b>Revenues</b>   | <b>\$ 28,387</b> |             | <b>\$ 35,056</b> |            | <b>\$ 6,349</b> |            | <b>\$ 9,342</b> |              |
| <b>Earnings from operations (unit cost method)</b>          | <b>\$ 2,847</b>  | <b>10.0</b> | <b>\$ 2,632</b>  | <b>7.5</b> | <b>\$ 566</b>   | <b>8.9</b> | <b>\$ 82</b>    | <b>0.9</b>   |
| <b>Commercial Accounting Differences*</b>                   | <b>\$ (830)</b>  |             | <b>\$ (721)</b>  |            | <b>\$ (82)</b>  |            | <b>(\$ 238)</b> |              |
| <b>Earnings from operations Program Accounting method**</b> | <b>\$ 2,017</b>  | <b>7.1</b>  | <b>\$ 1,911</b>  | <b>5.5</b> | <b>\$ 484</b>   | <b>7.6</b> | <b>(\$ 156)</b> | <b>(1.7)</b> |

\*

*Commercial Airplanes calculates its earnings results using both unit cost and program accounting methods. Commercial Accounting Differences reconciles the two methods and is an element of the Accounting Differences/Eliminations line under "Earnings from operations" in the Business Segment Data page.*

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*This is Commercial Airplanes' pre-tax contribution to reported Boeing company earnings from operations.*

In 2002, annual deliveries of commercial airplanes decreased 28 percent and revenues fell 19 percent. The impact of reduced revenues was significantly offset by strong operating performance.

On a program accounting basis, Commercial Airplanes' operating earnings totaled \$2.0 billion, resulting in a 7.1 percent margin in 2002. This compares to earnings of \$1.9 billion in 2001, which reflects \$908 million of charges related to the events of September 11.

Fourth quarter results also reflect significantly fewer airplane deliveries. Deliveries of commercial airplanes in the quarter decreased 40 percent and revenues fell 32 percent.

Commercial Airplanes received 67 gross orders during the quarter and 251 for the year from a broad cross-section of customers. Contractual backlog at quarter-end totaled \$68.2 billion compared with \$75.9 billion at the end of 2001.

**Integrated Defense Systems:**

On July 10, 2002, Boeing announced the merger of its Military Aircraft and Missiles Systems, and Space and Communications businesses into Integrated Defense Systems. In 2002, the combined revenues of these segments increased 9.4 percent to \$25.0 billion, up from \$22.8 billion in 2001. Combined earnings from operations totaled about \$2.0 billion in each year as profit growth on missile defense, integrated battlespace and platform programs was offset by commercial satellite losses, as well as higher investment in 767 tanker and 737 airborne early warning and control programs.

Beginning in the first quarter of 2003 the company will no longer report results for Military Aircraft and Missile Systems, and Space and Communications. The company will enhance transparency by reporting consolidated Integrated Defense Systems results and the results of its four reporting segments: 1) Aircraft and Weapon Systems; 2) Network Systems; 3) Launch and Orbital Systems; and 4) Support Systems.

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**Military Aircraft and Missile Systems:** Full year revenues rose 12 percent to almost \$14 billion on higher C-17, F-15, F/A-18, and JDAM deliveries coupled with aerospace support volume growth. Operating performance measured by annual margins reached 11.8 percent.

| Military Aircraft and Missile Systems   | 2002 | % | 2001 | % | 4Q02 | % | 4Q01 | % |
|---|------|---|------|---|------|---|------|---|
| (\$ in millions, except margin percent) |      |   |      |   |      |   |      |   |

|                                 |    |               |             |    |               |             |    |              |             |    |              |            |
|---------------------------------|----|---------------|-------------|----|---------------|-------------|----|--------------|-------------|----|--------------|------------|
| <b>Revenues</b>                 | \$ | <b>13,990</b> |             | \$ | <b>12,451</b> |             | \$ | <b>3,793</b> |             | \$ | <b>3,446</b> |            |
| <b>Earnings from operations</b> | \$ | <b>1,652</b>  | <b>11.8</b> | \$ | <b>1,346</b>  | <b>10.8</b> | \$ | <b>389</b>   | <b>10.3</b> | \$ | <b>278</b>   | <b>8.1</b> |

For the quarter, revenues rose 10 percent to \$3.8 billion also driven by higher deliveries and aerospace support growth. Margins were affected by the increasing investment in the 767 tanker program.

Major international and domestic program wins increased contractual backlog 20 percent in 2002 to \$21.1 billion compared with \$17.6 billion at the end of 2001.

**Space and Communications:** Space and Communications results for 2002 reflect continued growth in missile defense and integrated battlespace markets, offset by poor commercial space market conditions, commercial satellite factory cost and schedule performance, and increased investment to complete 737 Airborne Early Warning and Control (AEW&C) system design.

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| Space and Communications | 2002 | % | 2001 | % | 4Q02 | % | 4Q01 | % |
|--------------------------|------|---|------|---|------|---|------|---|
|--------------------------|------|---|------|---|------|---|------|---|

(\$ in millions, except margin percent)

|                                 |           |     |           |     |          |     |          |     |
|---------------------------------|-----------|-----|-----------|-----|----------|-----|----------|-----|
| <b>Revenues</b>                 | \$ 10,967 |     | \$ 10,364 |     | \$ 3,219 |     | \$ 2,908 |     |
| <b>Earnings from operations</b> | \$ 357    | 3.3 | \$ 619    | 6.0 | \$ 170   | 5.3 | \$ 224   | 7.7 |

Revenues in 2002 increased almost 6 percent to \$11.0 billion on missile defense and integrated battlespace growth offset by lower commercial satellite, Delta II and NASA volume. Segment earnings and margins decreased to \$357 million and 3.3 percent, respectively, due to higher commercial satellite and AEW&C costs and a \$100 million write-down for an equity investment in Teledesic. Favorable offsets included performance on other programs and lower company-sponsored research and development expense.

For the quarter, revenues rose almost 11 percent to \$3.2 billion. Operating margins fell to 5.3 percent. During the period, favorable contract settlements offset commercial satellite cost growth. However, results were unfavorably impacted by a customer termination of a commercial satellite contract. Together, these three items reduced segment fourth quarter earnings by approximately \$50 million.

Contractual backlog at the end of the year increased 14 percent to \$14.9 billion compared with \$13.1 billion at the end of 2001 as the unit strengthened its position in key missile defense and integrated battlespace markets.

**Boeing Capital Corporation:** Boeing Capital Corporation financial results are summarized in the table below:

| Boeing Capital Corp. Operating Results | 2002 | 2001 | 4Q02 | 4Q01 |
|--|------|------|------|------|
|--|------|------|------|------|

(\$ in millions)

|   |          |          |          |         |
|---|----------|----------|----------|---------|
| <b>Revenues</b>                           | \$ 994   | \$ 815   | \$ 276   | \$ 253  |
| <b>Earnings from operations</b>           | \$ 482   | \$ 562   | \$ 139   | \$ 161  |
| <b>Financing related interest expense</b> | \$ (410) | \$ (324) | \$ (113) | \$ (91) |
| <b>Pre-Tax Income</b>                     | \$ 72    | \$ 238   | \$ 26    | \$ 70   |

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In 2002, Boeing Capital revenues increased 22 percent to nearly \$1.0 billion as a result of portfolio growth, which was partially offset by lower lease and financing rates. Pre-tax earnings for the year totaled \$72 million and reflect the downturn in commercial aviation.

For the year 2002, Boeing Capital recognized non-cash charges totaling \$194 million to increase the allowance for losses on receivables, as well as revalue certain investments and aircraft on operating lease. This includes \$45 million recognized during the fourth quarter. As a result of the market environment, Boeing Capital increased its allowance for losses on finance leases and notes receivable to 3.5 percent of receivables, up from 2.4 percent at the end of 2001.

As anticipated, Boeing Capital's finance portfolio grew more slowly in the fourth quarter to \$11.8 billion compared with \$11.5 billion at the end of the third quarter, and up from \$9.2 billion at year-end 2001. Approximately 76 percent of Boeing Capital's portfolio is related to Boeing products and services, up from 70 percent at the end of 2001. New business volume and transfers of existing financing assets from the Boeing Company totaling \$3.7 billion for the year were offset by asset run-off and depreciation of approximately \$1.1 billion. Leverage, as measured by the ratio of debt-to-equity, at year-end 2002 was a conservative 5.7-to-1.

**Other Segments:** Other Segments consists chiefly of the Connexion by Boeing<sup>SM</sup>, Air Traffic Management, and Boeing technology units, as well as results related to the consolidation of all business units. Operating earnings in the Other Segment were \$70 million lower than in 2001 primarily as a result of the charges taken in the third and fourth quarters related to customer financing activities, offset by lower spending on Connexion by Boeing.

During the fourth quarter, Scandinavian Airlines System signed a Memorandum of Understanding and became the fourth customer for the Connexion by Boeing service. On January 15, 2003, Connexion by Boeing successfully began its planned commercial service demonstration on transatlantic Lufthansa flights.

Boeing's Air Traffic Management (ATM) unit continued to build support during the quarter when a U.S. government commission called for a new air traffic management system similar to that envisioned by Boeing ATM. Additionally, ATM signed a joint development agreement with Air Traffic Control, The Netherlands, to develop and validate solutions to enhance operations at Amsterdam's Schiphol Airport.

**Pension Update:** The company measures its pension plan using a September 30 year-end for financial accounting purposes. During 2002, historically low interest rates and another year of negative plan investment returns caused the company to make adjustments to its pension assumptions. The discount rate, which is based on a point-in-time estimate as of September 30, was decreased from 7.00 percent to 6.50 percent, resulting in a higher estimated pension liability. In addition, the expected return on plan assets, which reflects expected performance over the long term, was lowered from 9.25 percent to 9.00 percent.

Due to the higher pension liability and lower pension assets as of September 30, 2002, the company decreased its other comprehensive income equity balance by \$3.6 billion at the end of 2002 to reflect the additional minimum liability under its pension plans. This after-tax equity charge did not impact cash or earnings and could reverse in future periods should either interest rates increase or market performance and plan returns improve.

During 2002, the company recognized \$537 million in earnings from operations from its pension plans compared with \$785 million in 2001. In 2003, the company expects to recognize approximately \$75 million of earnings from operations from its pension plans. In 2004, the pension impact to earnings will depend on market conditions, but based upon current assumptions, the company expects to recognize a non-cash pension expense estimated to range from \$200 to \$300 million.

The company had no significant required pension funding in 2002 and does not expect significant requirements for 2003. However, it did contribute \$340 million of cash funding in 2002 and expects to make additional discretionary funding contributions in 2003. Requirements in 2004 will depend upon market performance and other factors, but currently are expected to be approximately \$1 billion.

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#### **Forward-Looking Information Is Subject to Risk and Uncertainty**

Certain statements herein may constitute "forward-looking" statements within the meaning of the Private Litigation Reform Act of 1995. Words such as "expects," "intends," "plans," "projects," "believes," "estimates," and similar expressions are used to identify these forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Forward-looking statements are based upon assumptions as to future events that may not prove to be accurate. Actual outcomes and results may differ materially from what is expressed or forecasted in these forward-looking statements. As a result, these statements speak only as of the date they were made and we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Our actual results and future trends may differ materially depending on a variety of factors, including the continued operation, viability and growth of major airline customers and non-airline customers (such as the U.S. Government); adverse developments in the value of collateral securing customer and other financings; the occurrence of any significant collective bargaining labor dispute; the Company's successful execution of internal performance plans, price escalation, production rate increases and decreases (including any reduction in or termination of an aircraft product), acquisition and divestiture plans, and other cost-reduction and productivity efforts; charges from any future SFAS 142 review; an adverse development in rating agency credit ratings or assessments; the actual outcomes of certain pending sales campaigns and U.S. and foreign government procurement activities, including the timing of procurement of tankers by the U.S. Department of Defense; the cyclical nature of some of the Company's businesses; unanticipated financial market changes which may impact pension plan assumptions; domestic and international competition in the defense, space and commercial areas; continued integration of acquired businesses; performance issues with key suppliers, subcontractors and customers; factors that could result in significant and prolonged disruption to air travel worldwide (including future terrorist attacks); any additional impacts from the attacks of September 11, 2001; global trade policies; worldwide political stability; domestic and international economic conditions; price escalation; the outcome of political and legal processes, including uncertainty regarding government funding of certain programs; changing priorities or reductions in the U.S. Government or foreign government defense and space budgets; termination of government or commercial contracts due to unilateral government or customer action or failure to perform; legal, financial and governmental risks related to international transactions; legal proceedings; and other economic, political and technological risks and uncertainties. Additional information regarding these factors is contained in the Company's SEC filings, including, without limitation, the Company's Annual Report on Form 10-K for the year ended December 31, 2001 and the Forms 10-Q for the quarters ended March 31, 2002, June 30, 2002 and September 30, 2002.

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|  | Twelve months ended<br>December 31 |      | Three months ended<br>December 31 |      |
|--|------------------------------------|------|-----------------------------------|------|
|  | 2002                               | 2001 | 2002                              | 2001 |

(Dollars in millions except per share data)

|   |           |           |           |           |
|---|-----------|-----------|-----------|-----------|
| <b>Sales and other operating revenues</b>                                       | \$ 54,069 | \$ 58,198 | \$ 13,701 | \$ 15,702 |
| Cost of products and services   | 45,499    | 48,778    | 11,371    | 13,331    |
|   | 8,570     | 9,420     | 2,330     | 2,371     |
| Income/(loss) from operating investments, net                                   | (128)     | 93        | (161)     | 21        |
| General and administrative expense  | 2,534     | 2,389     | 626       | 676       |
| Research and development expense  | 1,639     | 1,936     | 424       | 538       |
| Gain/(loss) on dispositions, net  | 44        | 21        | (2)       | 1         |
| Share-based plans expense   | 447       | 378       | 114       | 99        |
| Impact of September 11, 2001, charges/(recoveries)                              | (2)       | 935       | (36)      | 835       |
| <b>Earnings from operations</b>   | 3,868     | 3,896     | 1,039     | 245       |
| Other income/(expense), net   | 42        | 318       | 4         | 38        |
| Interest and debt expense   | (730)     | (650)     | (194)     | (173)     |
| <b>Earnings before income taxes</b>   | 3,180     | 3,564     | 849       | 110       |
| Income taxes  | 861       | 738       | 259       | 10        |
| <b>Net earnings before cumulative effect of accounting change</b>               | 2,319     | 2,826     | 590       | 100       |
| Cumulative effect of accounting change, net of tax                              | (1,827)   | 1         |           |           |
| <b>Net earnings</b>   | \$ 492    | \$ 2,827  | \$ 590    | \$ 100    |
| <b>Basic earnings per share before cumulative effect of accounting change</b>   | \$ 2.90   | \$ 3.46   | \$ 0.74   | \$ 0.13   |
| Cumulative effect of accounting change, net of tax                              | (2.28)    |           |           |           |
| <b>Basic earnings per share</b>   | \$ 0.62   | \$ 3.46   | \$ 0.74   | 0.13      |
| <b>Diluted earnings per share before cumulative effect of accounting change</b> | \$ 2.87   | \$ 3.41   | \$ 0.73   | \$ 0.12   |
| Cumulative effect of accounting change, net of tax                              | (2.26)    |           |           |           |
| <b>Diluted earnings per share</b>   | \$ 0.61   | \$ 3.41   | \$ 0.73   | \$ 0.12   |
| <b>Cash dividends paid per share</b>  | \$ 0.68   | \$ 0.68   | \$ 0.17   | \$ 0.17   |
| <b>Average diluted shares (millions)</b>  | 808.4     | 829.3     | 807.8     | 805.8     |

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(Unaudited)

|  | December 31<br>2002 | December 31<br>2001 |
|--|---------------------|---------------------|
| <i>(Dollars in millions)</i>   |                     |                     |
| <b>Assets</b>  |                     |                     |
| Cash and cash equivalents  | \$ 2,333            | \$ 633              |
| Accounts receivable  | 4,988               | 5,156               |
| Current portion of customer and commercial financing   | 1,289               | 1,053               |
| Deferred income taxes  | 2,042               | 2,444               |
| Inventories, net of advances and progress billings   | 6,112               | 6,547               |
|  | <u>16,764</u>       | <u>15,833</u>       |
| Total current assets   | 16,764              | 15,833              |
| Customer and commercial financing, net   | 10,922              | 9,345               |
| Property, plant and equipment, net   | 8,765               | 8,459               |
| Goodwill   | 2,760               | 5,127               |
| Other acquired intangibles, net  | 1,128               | 1,320               |
| Prepaid pension expense  | 6,671               | 5,838               |
| Deferred income taxes  | 2,290               |                     |
| Other assets   | 2,969               | 2,044               |
|  | <u>52,269</u>       | <u>47,966</u>       |
|  | \$ 52,269           | \$ 47,966           |
| <b>Liabilities and Shareholders' Equity</b>  |                     |                     |
| Accounts payable and other liabilities   | \$ 13,648           | \$ 13,225           |
| Advances in excess of related costs  | 3,123               | 4,021               |
| Income taxes payable   | 1,134               | 909                 |
| Short-term debt and current portion of long-term debt  | 1,814               | 1,399               |
|  | <u>19,719</u>       | <u>19,554</u>       |
| Total current liabilities  | 19,719              | 19,554              |
| Deferred income taxes  |                     | 177                 |
| Accrued retiree health care  | 5,434               | 5,367               |
| Accrued pension plan liability   | 6,271               | 555                 |
| Deferred lease income  | 542                 | 622                 |
| Long-term debt   | 12,589              | 10,866              |
| Shareholders' equity:  |                     |                     |
| Common shares, par value \$5.00 1,200,000,000 shares authorized; Shares issued 1,011,870,159 and 1,011,870,159 | 5,059               | 5,059               |
| Additional paid-in capital   | 2,141               | 1,975               |
| Treasury shares, at cost 171,834,950 and 174,289,720   | (8,397)             | (8,509)             |
| Retained earnings  | 14,262              | 14,340              |
| Accumulated other comprehensive income   | (4,027)             | (485)               |
| Unearned compensation  |                     | (3)                 |
| ShareValue Trust shares 40,373,809 and 39,691,015  | (1,324)             | (1,552)             |
|  | <u>7,714</u>        | <u>10,825</u>       |
| Total shareholders' equity   | 7,714               | 10,825              |
|  | <u>\$ 52,269</u>    | <u>\$ 47,966</u>    |
|  | \$ 52,269           | \$ 47,966           |

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|   | Twelve months ended<br>December 31 |                |                |
|---|------------------------------------|----------------|----------------|
|   | 2002                               | 2001           | 2000           |
| <i>(Dollars in millions)</i>  |                                    |                |                |
| <b>Cash flows operating activities:</b>   |                                    |                |                |
| Net earnings  | \$ 492                             | \$ 2,827       | \$ 2,128       |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |                                    |                |                |
| Cumulative effect of accounting change, net   | 1,827                              | (1)            |                |
| Share-based plans expense   | 447                                | 378            | 316            |
| Depreciation  | 1,256                              | 1,441          | 1,317          |
| Amortization of goodwill and intangibles  | 88                                 | 302            | 162            |
| Amortization of debt discount/premium and issuance costs                            | 12                                 | 9              | 1              |
| In-process research and development expense   |                                    |                | 557            |
| Non-cash investment/asset impairment charges  | 357                                | 438            |                |
| Other non-cash charges and credits, net   | (17)                               |                |                |
| Customer and commercial financing valuation provision                               | 219                                | 42             | 13             |
| Gain on dispositions, net   | (44)                               | (21)           | (34)           |
| Changes in assets and liabilities   |                                    |                |                |
| Short-term investments  |                                    |                | 100            |
| Accounts receivable   | 568                                | 342            | (1,359)        |
| Inventories, net of advances and progress billings                                  | 445                                | 258            | 1,039          |
| Accounts payable and other liabilities  | 190                                | 164            | 22             |
| Advances in excess of related costs   | (898)                              | 504            | 1,387          |
| Income taxes payable and deferred   | 905                                | (762)          | 726            |
| Deferred lease income   | (80)                               | 622            |                |
| Prepaid pension expense   | (833)                              | (993)          | (374)          |
| Goodwill and other acquired intangibles   |                                    | (1,494)        |                |
| Accrued retiree health care   | 67                                 | 227            | 280            |
| Other   | (779)                              | (409)          | (89)           |
|   | <u>4,222</u>                       | <u>3,874</u>   | <u>6,192</u>   |
| <b>Net cash provided by operating activities</b>                                    |                                    |                |                |
| <b>Cash flows investing activities:</b>   |                                    |                |                |
| Customer financing and properties on lease, additions                               | (3,090)                            | (5,073)        | (2,571)        |
| Customer financing and properties on lease, reductions                              | 900                                | 1,297          | 1,433          |
| Property, plant and equipment, net additions  | (848)                              | (1,169)        | (932)          |
| Acquisitions, net of cash acquired  | (22)                               | (22)           | (5,727)        |
| Proceeds from dispositions  | 157                                | 152            | 169            |
| Contributions for investments   | (505)                              | (96)           | (320)          |
| Proceeds from investments   | 140                                | 142            | 70             |
|   | <u>(3,268)</u>                     | <u>(4,769)</u> | <u>(7,878)</u> |
| <b>Net cash used by investing activities</b>  |                                    |                |                |
| <b>Cash flows financing activities:</b>   |                                    |                |                |
| New borrowings  | 2,814                              | 4,567          | 2,687          |
| Debt repayments   | (1,564)                            | (1,129)        | (620)          |



|   | Twelve months ended<br>December 31 |               |                 |
|---|------------------------------------|---------------|-----------------|
| Common shares purchased                                     |                                    | (2,417)       | (2,357)         |
| Stock options exercised, other                              | 67                                 | 79            | 136             |
| Dividends paid  | (571)                              | (582)         | (504)           |
| <b>Net cash provided (used) by financing activities</b>     | <b>746</b>                         | <b>518</b>    | <b>(658)</b>    |
| <b>Net increase (decrease) in cash and cash equivalents</b> | <b>1,700</b>                       | <b>(377)</b>  | <b>(2,344)</b>  |
| Cash and cash equivalents at beginning of year              | 633                                | 1,010         | 3,354           |
| <b>Cash and cash equivalents at end of year</b>             | <b>\$ 2,333</b>                    | <b>\$ 633</b> | <b>\$ 1,010</b> |

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**The Boeing Company and Subsidiaries**  
**Business Segment Data**  
**(Unaudited)**

|                                       | Twelve months ended<br>December 31 |                  | Three months ended<br>December 31 |                  |
|---------------------------------------|------------------------------------|------------------|-----------------------------------|------------------|
|                                       | 2002                               | 2001             | 2002                              | 2001             |
| <i>(Dollars in millions)</i>          |                                    |                  |                                   |                  |
| <b>Revenues:</b>                      |                                    |                  |                                   |                  |
| Commercial Airplanes                  | \$ 28,387                          | \$ 35,056        | \$ 6,349                          | \$ 9,342         |
| Military Aircraft and Missile Systems | 13,990                             | 12,451           | 3,793                             | 3,446            |
| Space and Communications              | 10,967                             | 10,364           | 3,219                             | 2,908            |
| Boeing Capital Corporation            | 994                                | 815              | 276                               | 253              |
| Other                                 | 544                                | 413              | 183                               | 71               |
| Accounting differences / eliminations | (813)                              | (901)            | (119)                             | (318)            |
| <b>Operating revenues</b>             | <b>\$ 54,069</b>                   | <b>\$ 58,198</b> | <b>\$ 13,701</b>                  | <b>\$ 15,702</b> |
| <b>Earnings from operations:</b>      |                                    |                  |                                   |                  |
| Commercial Airplanes                  | \$ 2,847                           | \$ 2,632         | \$ 566                            | \$ 82            |
| Military Aircraft and Missile Systems | 1,652                              | 1,346            | 389                               | 278              |
| Space and Communications              | 357                                | 619              | 170                               | 224              |
| Boeing Capital Corporation            | 482                                | 562              | 139                               | 161              |
| Other                                 | (424)                              | (354)            | (136)                             | (160)            |
| Accounting differences / eliminations | (406)                              | (368)            | 98                                | (101)            |
| Share-based plans expense             | (447)                              | (378)            | (114)                             | (99)             |
| Unallocated expense                   | (193)                              | (163)            | (73)                              | (140)            |
| <b>Earnings from operations</b>       | <b>\$ 3,868</b>                    | <b>\$ 3,896</b>  | <b>\$ 1,039</b>                   | <b>\$ 245</b>    |

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|   | Twelve months ended<br>December 31 |                 | Three months ended<br>December 31 |               |
|---|------------------------------------|-----------------|-----------------------------------|---------------|
| Other income/(expense), net                                       | 42                                 | 318             | 4                                 | 38            |
| Interest and debt expense:  |                                    |                 |                                   |               |
| Boeing Capital Corporation  | (410)                              | (324)           | (113)                             | (91)          |
| Other   | (320)                              | (326)           | (81)                              | (82)          |
| Earnings before income taxes                                      | 3,180                              | 3,564           | 849                               | 110           |
| Income taxes  | 861                                | 738             | 259                               | 10            |
| <b>Net earnings before cumulative effect of accounting change</b> | <b>\$ 2,319</b>                    | <b>\$ 2,826</b> | <b>\$ 590</b>                     | <b>\$ 100</b> |
| Effective income tax rate   | 27.1%                              | 20.7%           | 30.5%                             | 9.1%          |
| Research and development expense:                                 |                                    |                 |                                   |               |
| Commercial Airplanes  | \$ 768                             | \$ 858          | \$ 155                            | \$ 236        |
| Military Aircraft and Missile Systems                             | 345                                | 258             | 113                               | 60            |
| Space and Communications  | 397                                | 526             | 117                               | 151           |
| Other   | 129                                | 294             | 39                                | 91            |
| <b>Total research and development expense</b>                     | <b>\$ 1,639</b>                    | <b>\$ 1,936</b> | <b>\$ 424</b>                     | <b>\$ 538</b> |

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The Boeing Company and Subsidiaries  
Operating and Financial Data  
(Unaudited)

| Deliveries                                   | Twelve Months |            | 4th Quarter |            |
|--|---------------|------------|-------------|------------|
|  | 2002          | 2001       | 2002        | 2001       |
| <b>Commercial Airplanes</b>                  |               |            |             |            |
| 717  | 20            | 49(10)     | 7           | 12         |
| 737 Next-Generation*                         | 223(2)        | 299(5)     | 54          | 85(2)      |
| 747  | 27(1)         | 31(1)      | 8           | 7(1)       |
| 757  | 29            | 45         | 4           | 13         |
| 767  | 35(1)         | 40         | 7           | 11         |
| 777  | 47            | 61         | 6           | 16         |
| MD-11  |               | 2          |             |            |
| <b>Total</b>                                 | <b>381</b>    | <b>527</b> | <b>86</b>   | <b>144</b> |
| <b>Military Aircraft and Missile Systems</b> |               |            |             |            |
| F-15   | 3             |            | 1           |            |
| C-17   | 16            | 14(4)      | 4           | 5          |
| F/A-18E/F                                    | 40            | 36         | 10          | 9          |
| Apache (New Builds)                          | 15            | 7          |             | 1          |
| CH-47 (New Builds)                           | 7             | 11         | 1           | 3          |
| T-45TS                                       | 14            | 15         | 4           | 4          |
| C-40   | 3             | 4          | 2           |            |
| <b>Space and Communications</b>              |               |            |             |            |
| Delta II                                     | 3             | 12         |             | 8          |

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|            | Twelve Months |          | 4th Quarter |          |
|------------|---------------|----------|-------------|----------|
|            | <u>1</u>      | <u>7</u> | <u>1</u>    | <u>1</u> |
| Delta IV   |               |          |             |          |
| Satellites | 6             | 7        | 2           | 1        |

\*

Includes three intercompany C-40 aircraft for the full year 2002; none for the 4Q 2002; two for the full year 2001; one for the 4Q 2001 and one intercompany Project Wedgetail AEW&C aircraft for the 4Q 2002.

Note: Commercial Airplanes deliveries by model include deliveries under operating lease, which are identified by parentheses.

|                                       | <u>December 31<br/>2002</u> | <u>September 30<br/>2002</u> | <u>December 31<br/>2001</u> |
|---------------------------------------|-----------------------------|------------------------------|-----------------------------|
|                                       | (Dollars in billions)       |                              |                             |
| <b>Contractual backlog</b>            |                             |                              |                             |
| Commercial Airplanes                  | \$ 68.2                     | \$ 68.9                      | \$ 75.9                     |
| Military Aircraft and Missile Systems | 21.1                        | 19.6                         | 17.6                        |
| Space and Communications              | 14.9                        | 14.5                         | 13.1                        |
| <b>Total contractual backlog</b>      | <b>\$ 104.2</b>             | <b>\$ 103.0</b>              | <b>\$ 106.6</b>             |
| <b>Unobligated backlog</b>            | <b>\$ 34.7</b>              | <b>\$ 33.7</b>               | <b>\$ 27.5</b>              |
| <b>Workforce</b>                      | <b>166,000</b>              | <b>169,000</b>               | <b>188,000</b>              |

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**THE BOEING COMPANY**  
(Registrant)

/s/ JAMES C. JOHNSON

James C. Johnson  
Senior Vice President,  
Corporate Secretary  
and Assistant General Counsel  
Date: February 6, 2003

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QuickLinks

Item 5. Other Events

SIGNATURE