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ENTERTAINMENT PROPERTIES TRUST

Form 8-K

March 15, 2004

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):  
MARCH 1, 2004

ENTERTAINMENT PROPERTIES TRUST

-----  
(Exact name of company as specified in its charter)

MARYLAND

1-13561

43-1790877

-----  
(State or other jurisdiction  
of incorporation)

-----  
(Commission file number)

-----  
(IRS Employer  
Identification Number)

30 WEST PERSHING ROAD, SUITE 201, KANSAS CITY, MISSOURI 64108

-----  
(Address of principal executive offices) (Zip Code)

(816) 472-1700

-----  
(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name or former address if changed since last report)

ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS.

Acquisition of entertainment retail centers in Ontario, Canada.

On March 1, 2004 (the "Closing Date"), we acquired, through our wholly-owned subsidiaries, four separate entertainment retail centers anchored by AMC megaplex theatres located in Ontario, Canada. The properties are the Mississauga Entertainment Centrum located in suburban Toronto, the Oakville Entertainment

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Centrum located in suburban Toronto, the Whitby Entertainment Centrum located in suburban Toronto, and the Kanata Centrum Walk located in suburban Ottawa (the "Properties").

The Properties contain an aggregate of approximately 893,000 gross square feet of retail and entertainment space. They were developed by affiliates of PenEquity Management Corporation ("PenEquity"), which is not affiliated with EPR. PenEquity serves as asset manager and advisor to the four sellers of the Properties, which are comprised of various Canadian pension funds unaffiliated with EPR (the "Sellers"). PenEquity has been retained as property manager for each of the Properties. We have also formed a strategic alliance with PenEquity with regard to the future development of approximately 230,000 square feet of additional density remaining on the sites.

Our total aggregate acquisition cost for the Properties was approximately US \$152 million, plus acquisition costs.

Approximately US \$27 million of the purchase price was paid in the form of an aggregate of 747,243 restricted common shares of EPR valued at US \$36.25 per share. We have agreed to file a registration statement with the SEC to register the shares for resale by the Sellers in the United States.

The cash portion of the purchase price was paid in Canadian dollars and financed in part through Canadian-dollar nonrecourse fixed-rate mortgage loans provided by GMAC Commercial Mortgage of Canada, Limited ("GMAC Canada") in the aggregate amount of approximately US \$97 million. Morgan G. Earnest II, an independent trustee and member of our audit, nominating and compensation committees, is an Executive Vice President of GMAC Commercial Mortgage Corporation ("GMACCM"), which is a U.S. affiliate of GMAC Canada. Mr. Earnest had no involvement in the presentation, placement, evaluation, pricing, commitment, underwriting, negotiation, documentation or closing of the loans and did not receive any direct or indirect compensation from GMAC Canada, GMACCM or their affiliates or EPR in connection with the loans. Mr. Earnest abstained from voting as a trustee of EPR to approve the loans. Our independent trustees have determined that the loans do not constitute a material relationship between Mr. Earnest and the Company that would affect his independence as a trustee and member of our audit, nominating and compensation committees.

### Description of the Properties

The Mississauga Entertainment Centrum is located in suburban Toronto and was completed in 2001. The purchase price for this property was approximately US \$26.6 million. The property consists of an entertainment retail center containing approximately 305,000 gross square feet and 190,000 leasable square feet located on approximately 26.5 acres of improved land and is anchored by a 16-screen, 94,000 square foot AMC megaplex theatre. As of March 1, 2004, the retail portion

of the property was 100% leased to 11 space tenants. The average remaining lease life of all the tenant leases is 15 years.

The Oakville Entertainment Centrum is located in suburban Toronto and was completed in 1998. The purchase price for this property was approximately US \$37.3 million. The property consists of an entertainment retail center containing approximately 305,900 gross square feet and 216,000 leasable square feet on approximately 30 acres of improved land and is anchored by a 24-screen, 89,290 square foot AMC megaplex theatre. As of March 1, 2004, the retail portion of the property was approximately 97% leased to 17 space tenants. The average remaining lease life of all the tenant leases is 11 years.

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The Whitby Entertainment Centrum is located in suburban Toronto and was completed in 1999. The purchase price for this property was approximately US \$33.3 million. The property consists of an entertainment retail center containing approximately 223,000 gross square feet and 207,000 leasable square feet on approximately 24 acres of improved land and is anchored by a 24-screen, 89,290 square foot AMC megaplex theatre. As of March 1, 2004, the retail portion of the property was approximately 95% leased to 16 space tenants. The average remaining lease life of all the tenant leases is 12 years.

The Kanata Centrum Walk is located in suburban Ottawa and was completed in 1999. The purchase price for this property was approximately US \$54.8 million. The property consists of an entertainment retail center containing approximately 780,000 gross square feet and 386,000 leasable square feet on approximately 35 acres of improved land and is anchored by a 24-screen, 89,290 square foot AMC megaplex theatre. As of March 1, 2004, the retail portion of the property was approximately 93% leased to 42 space tenants. The average remaining lease life of all the tenant leases is 10 years.

The foregoing lease-up percentages are computed on the basis of the ratio of active leases at the Properties to built space at the Properties.

The Properties have been well maintained and managed, with attractive theatres, retail space and common areas. We do not anticipate making any significant repairs or improvements to the Properties over the next few years, although we and the Sellers may further develop some or all of the acreage on which the Properties are located. We believe the Properties are adequately covered by insurance.

The Properties will be depreciated for tax purposes in accordance with Canadian law. The portion of the purchase price, including acquisition costs, allocated to the buildings at the Properties will be depreciated for book purposes in accordance with generally accepted accounting principals in the U.S. on a straight-line basis over a 40-year estimated useful life.

The following tables show, for each Property, each tenant occupying more than 10% of the rentable square feet, the annual rent paid by that tenant, the tenant's lease expiration date and any renewal option(s).

### Mississauga

Tenant	Annual Rent (2)	Lease Expiration	Renewal
AMC (1)	\$2,446,250	2021	6

### Oakville

Tenant	Annual Rent (2)	Lease Expiration	Renewal
AMC (1)	\$2,769,775	2018	6

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Family Fitness	\$788,684	2014	1
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Whitby

Tenant	Annual Rent (2)	Lease Expiration	Renewal
AMC (1)	\$2,599,232	2019	6

Kanata

Tenant	Annual Rent (2)	Lease Expiration	Renewal
AMC (1)	\$2,321,540	2019	6

(1) Triple net leased property

(2) Expressed and payable in Canadian dollars

The amount of consideration paid for the Properties was determined in accordance with the principles used by us in all our real property investments, plus our evaluation of the market potential for megaplex theatres and entertainment retail centers in Canada. We considered a number of factors, including the performance of the theatres and other tenants, the terms of the tenant leases, tenant mix, the amount and timing of cash flows from the Properties, the age, condition, attractiveness and quality of the Properties, demographic and economic conditions and trends in the surrounding areas, the management of the Properties, the quality of the developers, the anticipated residual value of the Properties and the risks of owning the Properties. We also considered the following factors:

- o the sources of revenue from tenant leases at the Properties, including competitive conditions in suburban Toronto and Ottawa, comparative rentals for comparable properties in those geographic areas, occupancy rates at the Properties versus occupancy rates at comparable properties in those geographic areas, the performance of lease terms by tenants, and our ability to obtain periodic increases in base rent and payments of percentage rent under the tenant leases
- o the expenses of owning and operating the Properties, including but not limited to debt service, utility rates, real estate taxes and maintenance expenses
- o the operating data contained in this report

We are not aware of any material factors relating to the Properties other than those discussed in this report that would cause the historical financial

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information contained in this report to be not necessarily indicative of future results.

### ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS

#### (a) Financial Statements of Properties Acquired.

- (i) Courtney Square Limited Partnership
- (ii) Oakville Centrum Limited Partnership
- (iii) Whitby Centrum Limited Partnership
- (iv) Kanata Centrum Limited Partnership

COURTNEY SQUARE LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
STATEMENT OF REVENUES AND CERTAIN EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2003

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#### AUDITORS' REPORT

TO THE PARTNERS OF  
COURTNEY SQUARE LIMITED PARTNERSHIP

We have audited the statement of revenues and certain expenses of Courtney Square Limited Partnership for the year ended December 31, 2003. The statement of revenue and certain expenses is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall

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financial statement presentation.

In our opinion, the statement of revenues and certain expenses presents fairly, in all material respects, the gross revenues and certain expenses described in Note 2 to this financial statement for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

Chartered Accountants

Oakville, Ontario  
March 1, 2004

### COURTNEY SQUARE LIMITED PARTNERSHIP (EXPRESSED IN U.S. DOLLARS) STATEMENT OF REVENUES AND CERTAIN EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2003

REVENUES (Notes 3 and 4)		
Base rental	\$	2,685,754
Operating cost reimbursements		882,513
Other income		34,101
		3,602,368
EXPENSES		
Insurance		32,099
Management fees (Note 4)		94,572
Realty taxes (Note 2)		629,469
Repairs and maintenance		231,459
Other leasing, general and administrative		263,899
		1,251,498
EXCESS OF REVENUES OVER CERTAIN EXPENSES	\$	2,350,870

### COURTNEY SQUARE LIMITED PARTNERSHIP (EXPRESSED IN U.S. DOLLARS) NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

#### 1. ORGANIZATION AND FORMATION

Courtney Square Limited Partnership (the "Partnership") was formed to own and develop a 190,000 square foot entertainment center located in the City

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of Mississauga, Ontario, Canada (the "Project"). Construction commenced in 2000 and the center officially opened for business in 2001.

On March 1, 2004, Courtney Square Ltd., the General Partner, and the Limited Partners of the Partnership closed a transaction to sell the above-noted rental property to an entity owned by Entertainment Properties Trust, a publicly-held real estate investment trust in the United States of America.

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of Accounting

The accompanying statement of revenues and certain expenses has been prepared in accordance with the requirements of Securities and Exchange Commission Regulation S-X, Rule 3-14. Accordingly, interest, depreciation of fixed assets and amortization of financing and tenant acquisition costs have not been recorded since these items are not deemed to be comparable with the future operations of the Project. The statement is not intended to be a complete presentation of the Courtney Square Limited Partnership revenues and expenses.

#### (b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Property tax assessments have been reviewed to determine adjustments required, if any, due to property development. The expense includes accruals for any such adjustments as deemed appropriate by management.

#### (c) Revenue Recognition

Base rental income is recognized on a straight-line basis over the terms of the tenants' lease agreements. Percentage rent is recognized in the period when the sales breakpoints are reached. The majority of leases provide for reimbursements to the Partnership of the tenant's share of operating expenses, insurance and real estate taxes which are recorded on the accrual basis.

#### (d) Foreign Currency Translation

As the property is located in Canada, these income and expense amounts will be earned and incurred in Canadian dollars. The 2003 amounts have been translated into U.S. dollars using the average rate of exchange in 2003 of \$1.4015 Canadian to \$1 U.S. The minimum rentals in Note 3 have been translated into U.S. dollars using the year-end rate of \$1.2965 Canadian to \$1 U.S. As the purchaser is a U.S. entity, there is inherent foreign currency risk.

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COURTNEY SQUARE LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)

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## NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

### 3. RENTAL REVENUES

The Partnership leases space to various national and local companies. As at December 31, 2003 approximately 71% of the gross leasable square footage of the Project was leased. One tenant individually leases in excess of 10% of the leasable area of the Project. This tenant occupies approximately 71% of the presently leased space, accounting for approximately 75% of total revenues.

The leases include scheduled base rent increases over their respective terms. Rental income includes \$326,852 of accrued income for the year ended December 31, 2003, representing the excess of base rental income on a straight-line basis over amounts currently due pursuant to the lease agreements.

As at December 31, 2003 future minimum rentals under the noncancellable terms of tenants' operating leases, excluding tenant reimbursements of operating expenses and contingent rentals based on tenant's sales volume for each of the next five years are as follows:

	Third Party	Affiliates (Note 4 (b))	Total
2004	\$ 2,667,114	\$ -	\$ 2,667,114
2005	2,667,114	-	2,667,114
2006	2,839,494	-	2,839,494
2007	2,912,711	-	2,912,711
2008	2,917,037	-	2,917,037
Thereafter	33,697,641	-	33,697,641
	\$ 47,701,111	\$ -	\$ 47,701,111

In addition, leases signed at December 31, 2003 for space under construction at December 31, 2003 will generate future minimum rentals as follows:

	Third Party	Affiliates (Note 4 (b))	Total
2004	\$ 370,809	\$ 108,676	\$ 479,485
2005	552,430	431,161	983,591
2006	552,430	431,161	983,591
2007	552,430	431,161	983,591
2008	552,430	431,161	983,591
Thereafter	6,495,108	2,693,868	9,188,976
	\$ 9,075,637	\$ 4,527,188	\$ 13,602,825

Affiliates are companies or other organizations that are under control or significant influence of the owner of the general partner.



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COURTNEY SQUARE LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

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4. RELATED PARTY TRANSACTIONS

The Partnership has entered into a number of transactions and agreements with various affiliated entities. A summary of each follows:

(a) Property Management

Property management services are provided by PenEquity Management Corporation, which is owned by an affiliate of the General Partner. PenEquity Management Corporation provides all tenant services and administrative services for which it receives a fee equal to 4% of base rental revenues.

A five year contract for these services commenced March 1, 2004 with a company affiliated with PenEquity Management Corporation.

(b) Leased Revenues

There were no lease revenues from affiliated companies for the year ended December 31, 2003.

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5. CONTINGENT LIABILITIES

The Partnership is involved in various legal actions and claims arising in the ordinary course of its business. Management believes that current litigation and claims will be resolved without any material effect on the Partnership's financial statement.

OAKVILLE CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
STATEMENT OF REVENUES AND CERTAIN EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2003

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AUDITORS' REPORT

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TO THE PARTNERS OF  
OAKVILLE CENTRUM LIMITED PARTNERSHIP

We have audited the statement of revenues and certain expenses of Oakville Centrum Limited Partnership for the year ended December 31, 2003. The statement of revenue and certain expenses is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, the statement of revenues and certain expenses presents fairly, in all material respects, the gross revenues and certain expenses described in Note 2 to this financial statement for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

Chartered Accountants

Oakville, Ontario  
March 1, 2004

OAKVILLE CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
STATEMENT OF REVENUES AND CERTAIN EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2003

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REVENUES (Notes 3 and 4)		
Base rental	\$	4,269,618
Operating cost reimbursements		1,369,939

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Other income	19,214
	-----
	5,658,771
	-----
<b>EXPENSES</b>	
Insurance	45,831
Management fees (Note 4)	155,620
Realty taxes (Note 2)	927,120
Repairs and maintenance	231,924
Other leasing, general and administrative	84,049
	-----
	1,444,544
	-----
<b>EXCESS OF REVENUES OVER CERTAIN EXPENSES</b>	<b>\$ 4,214,227</b>

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OAKVILLE CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

1. ORGANIZATION AND FORMATION

Oakville Centrum Limited Partnership was formed on August 27, 1997 to own and develop a 216,000 square foot entertainment center located in the Town of Oakville, Ontario, Canada. Construction commenced in 1998 and the center officially opened for business in the same year.

On March 1, 2004, Penex Winston Ltd., the general partner, and the limited partner of the Partnership closed a transaction to sell the above-noted rental property to an entity owned by Entertainment Properties Trust, a publicly-held real estate investment trust of the United States of America.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Accounting

The accompanying statement of revenues and certain expenses has been prepared in accordance with the requirements of Securities and Exchange Commission Regulation S-X, Rule 3-14. Accordingly, interest, depreciation of fixed assets and amortization of financing and tenant acquisition costs have not been recorded since these items are not deemed to be comparable with the future operations of the Project. The statement is not intended to be a complete presentation of the Oakville Centrum Limited Partnership revenues and expenses.

(b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

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Property tax assessments have been reviewed to determine adjustments required, if any, due to property development. The expense includes accruals for any such adjustments as deemed appropriate by management.

### (c) Revenue Recognition

Base rental income is recognized on a straight-line basis over the terms of the tenants' lease agreements. Percentage rent is recognized in the period when the sales breakpoints are reached. The majority of leases provide for reimbursements to the Partnership of the tenant's share of operating expenses, insurance and real estate taxes which are recorded on the accrual basis.

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## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (d) Foreign Currency Translation

As the property is located in Canada, these income and expense amounts will be earned and incurred in Canadian dollars. The 2003 amounts have been translated into U.S. dollars using the average rate of exchange in 2003 of \$1.4015 Canadian to \$1 U.S. The minimum rentals in Note 3 have been translated into U.S. dollars using the year-end rate of \$1.2965 Canadian to \$1 U.S. As the purchaser is a U.S. entity, there is inherent foreign currency risk.

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## 3. RENTAL REVENUES

The Partnership leases space to various national and local companies. As at December 31, 2003 the Project was fully leased. Two tenants individually lease in excess of 10% of the leaseable area of the Project and respectively occupy approximately 41% and 17% of the presently leased space, accounting for approximately 49% and 14% of total revenues.

The leases include scheduled base rent increases over their respective terms. Rental income includes \$397,149 of accrued income for the year ended December 31, 2003, representing the excess of base rental income on a straight-line basis over amounts currently due pursuant to the lease agreements.

As at December 31, 2003 future minimum rentals under the noncancellable terms of tenants' operating leases, excluding tenant reimbursements of operating expenses and contingent rentals based on tenant's sales volume for each of the next five years are as follows:

	Third Party	Affiliates (Note 4 (b))	Total
2004	\$ 4,055,029	\$ 318,262	\$ 4,373,291
2005	4,133,167	282,066	4,415,233
2006	4,144,630	282,066	4,426,696
2007	4,160,278	282,066	4,442,344
2008	4,154,074	285,646	4,439,720

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Thereafter	31,477,422	1,670,042	33,147,464
	-----	-----	-----
	\$ 52,124,600	\$ 3,120,148	\$ 55,244,748
	=====	=====	=====

Affiliates are companies or other organizations that are under control or significant influence of the owner of the general partner.

4. RELATED PARTY TRANSACTIONS

The Partnership has entered into a number of transactions and agreements with various affiliated entities. A summary of each follows:

(a) Property Management

Property management services are provided by PenEquity Management Corporation, which is owned by an affiliate of the General Partner. PenEquity Management Corporation provides all tenant services and administrative services for which it receives a fee equal to 4% of base rental revenues.

A five year contract for these services commenced March 1, 2004 with a company affiliated with PenEquity Management Corporation.

(b) Leased Revenues

The Partnership leased 23,509 square feet in 2003 to affiliated companies. Lease revenues from these tenants for the year ended December 31, 2003 was \$331,376.

5. CONTINGENT LIABILITIES

The Partnership is involved in various legal actions and claims arising in the ordinary course of its business. Management believes that current litigation and claims will be resolved without any material effect on the Partnership's financial statement.

WHITBY CENTRUM LIMITED PARTNERSHIP  
 (EXPRESSED IN U.S. DOLLARS)  
 STATEMENT OF REVENUES AND CERTAIN EXPENSES  
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AUDITORS' REPORT

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TO THE PARTNERS OF  
WHITBY CENTRUM LIMITED PARTNERSHIP

We have audited the statement of revenues and certain expenses of Whitby Centrum Limited Partnership for the year ended December 31, 2003. The statement of revenue and certain expenses is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, the statement of revenues and certain expenses presents fairly, in all material respects, the gross revenues and certain expenses described in Note 2 to this financial statement for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

Chartered Accountants

Oakville, Ontario  
March 1, 2004

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WHITBY CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
STATEMENT OF REVENUES AND CERTAIN EXPENSES

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FOR THE YEAR ENDED DECEMBER 31, 2003

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REVENUES (Notes 3 and 4)	
Base rental	\$ 3,210,880
Operating cost reimbursements	1,222,495
Percentage rent	8,797
Other income	7,600
	-----
	4,449,772
	-----
EXPENSES	
Insurance	35,249
Management fees (Note 4)	115,522
Realty taxes (Note 2)	865,126
Repairs and maintenance	221,047
Other leasing, general and administrative	246,767
	-----
	1,483,711
	-----
EXCESS OF REVENUES OVER CERTAIN EXPENSES	\$ 2,966,061

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WHITBY CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

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1. ORGANIZATION AND FORMATION

Whitby Centrum Limited Partnership was formed on March 17, 1998 to own and develop a 207,000 square foot entertainment center located in the Town of Whitby, Ontario, Canada. Construction commenced in 1999 and the center officially opened for business in the same year.

On March 1, 2004, Penex Whitby Ltd., the general partner, and the limited partner of the Partnership closed a transaction to sell the above-noted rental property to an entity owned by Entertainment Properties Trust, a publicly-held real estate investment trust in the United States of America.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Accounting

The accompanying statement of revenues and certain expenses has been prepared in accordance with the requirements of Securities and Exchange Commission Regulation S-X, Rule 3-14. Accordingly, interest, depreciation of fixed assets and amortization of financing and tenant acquisition costs have not been recorded since these items are not deemed to be comparable with the future operations of the Project. The statement is not intended to be a complete presentation of the Whitby Centrum Limited Partnership revenues and expenses.

(b) Use of Estimates

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The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Property tax assessments have been reviewed to determine adjustments required, if any, due to property development. The expense includes accruals for any such adjustments as deemed appropriate by management.

### (c) Revenue Recognition

Base rental income is recognized on a straight-line basis over the terms of the tenants' lease agreements. Percentage rent is recognized in the period when the sales breakpoints are reached. The majority of leases provide for reimbursements to the Partnership of the tenant's share of operating expenses, insurance and real estate taxes which are recorded on the accrual basis.

### (d) Foreign Currency Translation

As the property is located in Canada, these income and expense amounts will be earned and incurred in Canadian dollars. The 2003 amounts have been translated into U.S. dollars using the average rate of exchange in 2003 of \$1.4015 Canadian to \$1 U.S. The minimum rentals in Note 3 have been translated into U.S. dollars using the year-end rate of \$1.2965 Canadian to \$1 U.S. As the purchaser is a U.S. entity, there is inherent foreign currency risk.

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WHITBY CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

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### 3. RENTAL REVENUES

The Partnership leases space to various national and local companies. As at December 31, 2003 approximately 72% of the gross leasable square footage of the Project was leased. One tenant individually leases in excess of 10% of the leaseable area of the Project. This tenant occupies approximately 60% of presently leased space, accounting for approximately 67% of total revenues.

The leases include scheduled base rent increases over their respective terms. Rental income includes \$341,197 of accrued income for the year ended December 31, 2003, representing the excess of base rental income on a straight-line basis over amounts currently due pursuant to the lease agreements.

As at December 31, 2003, future minimum rentals under the noncancellable terms of tenants' operating leases, excluding tenant reimbursements of operating expenses and contingent rentals based on tenant's sales volume for each of the next five years are as follows:



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	Third Party	Affiliates (Note 4 (b))	Total
2004	\$ 2,988,634	\$ 83,240	\$ 3,071,874
2005	3,185,670	68,206	3,253,876
2006	3,221,931	68,206	3,290,137
2007	3,229,203	68,206	3,297,409
2008	3,197,440	68,206	3,265,646
Thereafter	31,224,446	246,663	31,471,109
	\$ 47,047,324	\$ 602,727	\$ 47,650,051

In addition, leases signed at December 31, 2003 for space under construction at December 31, 2003 will generate future minimum rentals as follows:

	Third Party	Affiliates (Note 4 (b))	Total
2004	\$ 447,000	\$ 82,304	\$ 529,304
2005	692,142	140,378	832,520
2006	698,587	140,378	838,965
2007	699,855	140,378	840,233
2008	699,855	140,378	840,233
Thereafter	4,065,058	830,152	4,895,210
	\$ 7,302,497	\$ 1,473,968	\$ 8,776,465

Affiliates are companies or other organizations that are under control or significant influence of the owner of the general partner.

WHITBY CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

4. RELATED PARTY TRANSACTIONS

The Partnership has entered into a number of transactions and agreements with various affiliated entities. A summary of each follows:

(a) Property Management

Property management services are provided by PenEquity Management Corporation, which is owned by an affiliate of the General Partner. PenEquity Management Corporation provides all tenant services and administrative services for which it receives a fee equal to 4% of base rental revenues.

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A five year contract for these services commenced March 1, 2004 with a company affiliated with PenEquity Management Corporation.

(b) Leased Revenues

The Partnership leased 8,039 square feet in 2003 to an affiliated company of PenEquity Management Corporation. Lease revenues from the tenant for the year ended December 31, 2003 was \$156,597.

5. CONTINGENT LIABILITIES

The Partnership is involved in various legal actions and claims arising in the ordinary course of its business. Management believes that current litigation and claims will be resolved without any material effect on the Partnership's financial statement.

KANATA CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
STATEMENT OF REVENUES AND CERTAIN EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2003

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AUDITORS' REPORT

TO THE PARTNERS OF  
KANATA CENTRUM LIMITED PARTNERSHIP

We have audited the statement of revenues and certain expenses of Kanata Centrum Limited Partnership for the year ended December 31, 2003. The statement of revenue and certain expenses is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted

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in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, the statement of revenues and certain expenses presents fairly, in all material respects, the gross revenues and certain expenses described in Note 2 to this financial statement for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

Chartered Accountants

Oakville, Ontario  
March 1, 2004

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KANATA CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
STATEMENT OF REVENUES AND CERTAIN EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2003  
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REVENUES (Note 3)	
Base rental	\$ 5,231,579
Operating cost reimbursements	2,528,772
Other income	21,400
	-----
	7,781,751
	-----
EXPENSES	
Insurance	66,415
Management fees (Note 4)	194,507
Realty taxes (Note 2)	2,003,495
Repairs and maintenance	236,955
Other leasing, general and administrative	170,882
	-----
	2,672,254
	-----
EXCESS OF REVENUES OVER CERTAIN EXPENSES	\$ 5,109,497

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KANATA CENTRUM LIMITED PARTNERSHIP

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(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

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## 1. ORGANIZATION AND FORMATION

Kanata Centrum Limited Partnership was formed on May 4, 1994 to own and develop a 386,000 square foot entertainment and retail center located in the City of Kanata, Ontario, Canada. Construction commenced in 1998 and the center officially opened for business in 1999.

On March 1, 2004, Penex Kanata Ltd., the general partner, and the limited partners of the Partnership closed a transaction to sell the above-noted rental property to an entity owned by Entertainment Properties Trust, a publicly-held real estate investment trust in the United States of America.

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## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### (a) Basis of Accounting

The accompanying statement of revenues and certain expenses has been prepared in accordance with the requirements of Securities and Exchange Commission Regulation S-X, Rule 3-14. Accordingly, interest, depreciation of fixed assets and amortization of financing and tenant acquisition costs have not been recorded since these items are not deemed to be comparable with the future operations of the Project. The statement is not intended to be a complete presentation of the Kanata Centrum Limited Partnership revenues and expenses.

### (b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Property tax assessments have been reviewed to determine adjustments required, if any, due to property development. The expense includes accruals for any such adjustments as deemed appropriate by management.

### (c) Revenue Recognition

Base rental income is recognized on a straight-line basis over the terms of the tenants' lease agreements. Percentage rent is recognized in the period when the sales breakpoints are reached. The majority of leases provide for reimbursements to the Partnership of the tenant's share of operating expenses, insurance and real estate taxes which are recorded on the accrual basis.

### (d) Foreign Currency Translation

As the property is located in Canada, these income and expense amounts will be earned and incurred in Canadian dollars. The 2003 amounts have been translated into U.S. dollars using the average rate of exchange in 2003 of \$1.4015 Canadian to \$1 U.S. The minimum rentals in

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Note 3 have been translated into U.S. dollars using the year-end rate of \$1.2965 Canadian to \$1 U.S. As the purchaser is a U.S. entity, there is inherent foreign currency risk.

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KANATA CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003

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### 3. RENTAL REVENUES

The Partnership leases space to various national and local companies. As at December 31, 2003 approximately 80% of the Project was leased. Two tenants individually lease in excess of 10% of the leasable area of the Project, and respectively occupy approximately 29% and 11% of the presently leased space, accounting for approximately 37% and 8% of total revenues.

The leases include scheduled base rent increases over their respective terms. Rental income includes \$398,864 of accrued income for the year ended December 31, 2003, representing the excess of base rental income on a straight-line basis over amounts currently due pursuant to the lease agreements.

As at December 31, 2003 future minimum rentals under the noncancellable terms of tenants' operating leases, excluding tenant reimbursements of operating expenses and contingent rentals based on tenant's sales volume for each of the next five years are as follows:

2004	\$	5,356,393
2005		5,506,698
2006		5,597,046
2007		5,664,842
2008		5,715,687
Thereafter		37,748,287
		-----
	\$	65,588,953
		=====

In addition, leases signed at December 31, 2003 for space under construction at December 31, 2003 will generate future minimum rentals as follows:

2004	\$	346,027
2005		700,322
2006		700,322
2007		700,322
2008		700,322
Thereafter		3,960,449
		-----
	\$	7,107,764
		=====

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KANATA CENTRUM LIMITED PARTNERSHIP  
(EXPRESSED IN U.S. DOLLARS)  
NOTES TO STATEMENT OF REVENUES AND CERTAIN EXPENSES

DECEMBER 31, 2003  
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## 4. RELATED PARTY TRANSACTIONS

### (a) Property Management

Property management services are provided by PenEquity Management Corporation, which is owned by an affiliate of the General Partner. PenEquity Management Corporation provides all tenant services and administrative services for which it receives a fee equal to 4% of base rental revenues.

A five year contract for these services commenced March 1, 2004 with a company affiliated with PenEquity Management Corporation.

## 5. CONTINGENT LIABILITIES

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The Partnership is involved in various legal actions and claims arising in the ordinary course of its business. Management believes that current litigation and claims will be resolved without any material effect on the Partnership's financial statement.

### (b) Pro Forma Financial Information.

The accompanying pro forma information presents condensed balance sheet information of Entertainment Properties Trust as if the Properties had been acquired on December 31, 2003 and condensed income statement information as if the Properties had been acquired on January 1, 2003. In addition, the pro forma income statement information includes the effects of the acquisition of New Roc Associates, LP (acquired by Entertainment Properties Trust on October 27, 2003) as if it had been acquired on January 1, 2003. The pro forma information includes all adjustments considered necessary to present such information in accordance with the requirements of Article 11 of Regulation S-X.

ENTERTAINMENT PROPERTIES TRUST  
CONDENSED CONSOLIDATED PRO FORMA BALANCE SHEETS  
DECEMBER 31, 2003  
(Dollars in thousands)

Entertainment

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	Properties Trust	Pro Forma Adjustments	
	-----	-----	
ASSETS			
Rental properties, net	\$ 870,944	\$ 152,065	(1)
Cash and cash equivalents	30,527	(29,695)	(2)
Other assets	64,447	1,168	
	-----	-----	
Total assets	\$ 965,918	\$ 123,538	
	=====	=====	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Common dividend payable	\$ 9,829	\$ -	(3)
Preferred dividend payable	1,366	-	
Other liabilities	3,759	-	
Long-term debt	506,555	96,450	(4)
	-----	-----	
Total liabilities	521,509	96,450	
	=====	=====	
Minority interest	21,630	-	
Shareholders' equity	422,779	27,088	(5)
	-----	-----	
Total liabilities and shareholders' equity	\$ 965,918	\$ 123,538	
	=====	=====	

NOTES:

- (1) Entertainment Properties Trust ("EPR") purchased approximately \$152 million in buildings and land with the acquisition of the properties in Ontario, Canada on March 1, 2004. The purchase price was allocated to land (\$31.6 million) and buildings (\$120.4 million) based upon recent property appraisals. No values were assigned to existing leases (because such leases are believed to be at current market) or customer relationships.
- (2) In addition to stock, EPR used cash of \$28.5 million to purchase the properties in Ontario, Canada on March 1, 2004. Also EPR paid \$1.2 million in term debt fees in relation to the financing of the property.
- (3) EPR paid \$1.2 million in term debt fees in relation to the financing of the property described in footnote (4).
- (4) EPR financed the properties for a total of Cdn \$128.6 million with a fixed rate of 6.85% and a term of 10 years. EPR used the March 1, 2004 conversion rate of .75 to convert the debt from Canadian dollars to US dollars.
- (5) EPR issued 747,243 common shares to the sellers of the Canadian property at \$36.25 per share, which approximated the share price at the date the transaction was agreed to.

ENTERTAINMENT PROPERTIES TRUST  
CONDENSED CONSOLIDATED PRO FORMA INCOME STATEMENT  
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2003  
(Dollars in thousands except per share data)

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	Historical Entertainment Properties Trust	Historical Courtney Square LP	Historical Kanata Centrum LP	Historical Whitby Centrum LP	Historical Oakville Centrum LP	Pro Forma Adjustment
Rental revenue	\$ 89,965	\$ 2,686	\$ 5,232	\$ 3,220	\$ 4,270	\$ -
Other income	1,195	34	21	8	19	-
Total income	91,160	2,720	5,253	3,228	4,289	-
Property operating expense	698	369	144	262	75	-
General and administrative expense	3,859	-	-	-	-	-
Interest expense, net	30,570	-	-	-	-	6,343
Depreciation and amortization	17,285	-	-	-	-	3,127
Income before minority interest and income from joint venture	38,748	2,351	5,109	2,966	4,214	(9,470)
Equity in income from joint venture	401	-	-	-	-	-
Minority interest	(1,555)	-	-	-	-	-
Net income	\$ 37,594	2,351	5,109	2,966	4,214	(9,470)
Preferred dividend requirements	(5,463)	-	-	-	-	-
Net income available to common shareholders	32,131	2,351	5,109	2,966	4,214	(9,470)
Basic net income per common share	1.81					
Diluted net income per common share	1.77					
Shares used for computation:						
Basic	17,780					747
Diluted	19,051					747

NOTES:

- (1) EPR did not assume any of the existing debt on the properties; however, the purchase price was financed, in part, with debt of Cdn \$128.6 million with a fixed rate of 6.85% and a term of 10 years. Pro forma interest expense is



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computed using the average 2003 conversion rate of .72 to convert the annual interest expense on the debt from Canadian dollars to US dollars.

- (2) EPR purchased approximately \$152 million in buildings and land with the acquisition of the properties in Ontario, Canada on March 1, 2004. Based on appraisals dated October 1, 2003, \$31.6 million and \$120.4 million were allocated to land and buildings, respectively. For the purpose of calculating pro forma depreciation, buildings were depreciated over a 40 year life on a straight line basis. In addition to the pro forma depreciation described above, EPR amortized, on a pro forma basis, \$1.2 million in term debt fees related to the financing of the properties over the term of the debt of 10 years.
- (3) As part of the purchase price for the properties, EPR issued 747,243 common shares to the sellers of the Canadian property.
- (4) EPR acquired an ownership interest in New Roc Associates, LP ("New Roc") on October 27, 2003. Certain reclassifications of pro forma information as presented in that Form 8-K/A have been made in the tabular presentation set forth above. Pro forma information related to New Roc for the period from January 1, 2003 to October 27, 2003, as if it had been acquired on January 1, 2003, is presented above. For additional information regarding New Roc, see the Company's Form 8-K/A dated October 27, 2003.

### (c) Exhibits.

- 10.1 Mississauga Entertainment Centrum Agreement dated November 14, 2003 among Courtney Square Ltd., EPR North Trust and Entertainment Properties Trust
- 10.2 Oakville Entertainment Centrum Agreement dated November 14, 2003 among Penex Winston Ltd., EPR North Trust and Entertainment Properties Trust
- 10.3 Whitby Entertainment Centrum Agreement dated November 14, 2003 among Penex Whitby Ltd., EPR North Trust and Entertainment Properties Trust
- 10.4 Kanata Walk Centrum Agreement dated November 14, 2003 among Penex Kanata Ltd., Penex Main Ltd., EPR North Trust and Entertainment Properties Trust
- 10.5 Amending Agreements among Courtney Square Ltd., EPR North Trust and Entertainment Properties Trust
- 10.6 Amending Agreements among Penex Winston Ltd., EPR North Trust and Entertainment Properties Trust
- 10.7 Amending Agreements among Penex Whitby Ltd., EPR North Trust and Entertainment Properties Trust
- 10.8 Amending Agreements among Penex Kanata Ltd., Penex Main Ltd., EPR North Trust and Entertainment Properties Trust
- 10.9 Note Purchase Agreement dated February 24, 2004 between Entertainment Properties Trust and Courtney Square Limited Partnership, Whitby Centrum Limited Partnership, Oakville Centrum Limited Partnership and Kanata Centrum Limited Partnership

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10.10 Registration Rights Agreement dated February 24, 2004 between 2041197 Ontario Ltd. and Entertainment Properties Trust, Whitby Centrum Limited Partnership, Oakville Centrum Limited Partnership, Kanata Centrum Limited Partnership and Courtney Square Limited Partnership

23.1 Consent of BDO Dunwoody LLP

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Entertainment Properties Trust

Date: March 15, 2004

By: /S/ Fred L. Kennon

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Fred L. Kennon  
Vice President, Treasurer and  
Chief Financial Officer

### EXHIBIT INDEX

NO.	DESCRIPTION
10.1	Mississauga Entertainment Centrum Agreement dated November 14, 2003 among Courtney Square Ltd., EPR North Trust and Entertainment Properties Trust
10.2	Oakville Entertainment Centrum Agreement dated November 14, 2003 among Penex Winston Ltd., EPR North Trust and Entertainment Properties Trust
10.3	Whitby Entertainment Centrum Agreement dated November 14, 2003 among Penex Whitby Ltd., EPR North Trust and Entertainment Properties Trust
10.4	Kanata Walk Centrum Agreement dated November 14, 2003 among Penex Kanata Ltd., Penex Main Ltd., EPR North Trust and Entertainment Properties Trust
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23.1 Consent of BDO Dunwoody LLP