LUMINENT MORTGAGE CAPITAL INC Form 424B3 August 09, 2004

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## **PROSPECTUS SUPPLEMENT** (To Prospectus dated February 13, 2004)

## 11,500,000 Shares

## **Common Stock**

The selling stockholders named in this prospectus may offer up to 11,500,000 common shares of Luminent Mortgage Capital, Inc. We will not receive any portion of the proceeds from their sale of our shares. Our common stock is subject to transfer restrictions designed to preserve our status as a real estate investment trust. See Description of Capital Stock Transfer Restrictions in the prospectus accompanying this prospectus supplement.

We recently completed our initial public offering of 13,110,000 shares of common stock and another public offering of an additional 12,000,000 share of common stock.

Our common stock is listed on the New York Stock Exchange under the symbol LUM. On August 5, 2004 the last reported sale price of our common stock on the NYSE was \$10.56 per share.

## Investing in our common stock involves risks. See Risk Factors beginning on page S-13 of this prospectus supplement for a discussion of risks relating to our common stock, including, among others:

We commenced operations in June 2003 and have a limited operating history. Our manager, Seneca Capital Management LLC, or Seneca, has no prior experience managing a REIT. Accordingly, we might not be able to operate our business or implement our operating policies and strategies successfully.

Our investment strategy permits us to invest up to 10% of our assets in unrated mortgage-related assets, including mortgage-backed securities rated below investment grade. These assets carry an increased likelihood of default or rating downgrade relative to investment-grade assets, which may cause us to suffer losses.

Interest rate mismatches between our mortgage-backed securities and our borrowings used to fund our purchases of mortgage-backed securities might reduce our net income or result in a loss during periods of changing interest rates.

Increased levels of prepayments on the mortgages underlying our mortgage-backed securities might decrease our net interest income or result in a net loss.

We generally seek to borrow eight to 12 times the amount of our equity. Such leveraging could reduce our net income and our cash available for distributions or cause us to suffer losses.

Our board of directors may change our operating policies and strategies without prior notice to you or stockholder approval and such changes could harm our business and results of operations and the value of our stock.

Our results may suffer as a consequence of a potential conflict of interest arising out of our relationship with Seneca, on the one hand, and Seneca s relationship with other third parties, on the other hand. In addition, this potential conflict may reduce the amount of time and effort that Seneca devotes to managing our business and may

result in suitable investment opportunities being allocated to other entities.

We pay Seneca incentive compensation based on our portfolio s performance. Accordingly, Seneca may recommend riskier or more speculative investments in an effort to maximize its incentive compensation.

The selling stockholders are offering these shares of common stock. The selling stockholders may sell all or a portion of these shares from time to time in market transactions through the NYSE or any other stock exchange or market on which our common stock is listed, in negotiated transactions or otherwise, and at prices and on terms that will be determined by the then prevailing market price or at negotiated prices directly or through a broker or brokers, who may act as agent or as principal or by a combination of such methods of sale. The selling stockholders will receive all proceeds from the sale of the shares of our common stock. For additional information on the methods of sale, you should refer to the section entitled Plan of Distribution on page 107 of the prospectus accompanying this prospectus supplement.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus is August 9, 2004

This document is in two parts. The first part is this prospectus supplement, which adds to and updates information contained in the accompanying prospectus. The second part is the accompanying prospectus, which describes this offering and gives more general information about the shares of common stock being offered by our selling stockholders. To the extent there is a conflict between the information contained in this prospectus supplement, on the one hand, and the information contained in the accompanying prospectus, on the other hand, the information in this prospectus supplement shall control.

You should rely only on the information contained in this prospectus supplement and the accompanying prospectus. We have not authorized anyone to provide you with information that is different. This prospectus supplement and the accompanying prospectus may be used only where it is legal to sell these securities. The information in this prospectus supplement and the accompanying prospectus may be accurate only on the date of this prospectus supplement.

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We have filed for registration in the U.S. Patent and Trademark Office for the marks Luminent Mortgage Capital, Inc. and Luminent. All other brand names or trademarks appearing in this prospectus are the property of their respective holders.

## PROSPECTUS SUPPLEMENT SUMMARY

This summary highlights the material information contained elsewhere in this prospectus supplement and the accompanying prospectus. You should read this entire prospectus supplement and the accompanying prospectus carefully, including the section titled Risk Factors and our financial statements and the notes thereto before making an investment in our common stock. As used in this prospectus, Luminent, company, we, our, and us refer to Luminent Mortgage Capital, Inc., except where the context otherwise requires.

### Luminent Mortgage Capital, Inc.

We were incorporated in April 2003 to invest primarily in U.S. agency and other highly-rated, single-family, adjustable-rate, hybrid adjustable-rate and fixed-rate mortgage-backed securities, which we acquire in the secondary market. Our strategy is to acquire mortgage-related assets, finance these purchases in the capital markets and use leverage in order to provide an attractive return on stockholders equity. Through this strategy, we seek to earn income, which is generated from the spread between the yield on our earning assets and our costs, including the interest cost of the funds we borrow.

We commenced operations in June 2003, following the completion of a private placement of our common stock, in which we raised net proceeds of approximately \$159.7 million. On December 18, 2003, we completed the initial public offering of our shares of common stock and began trading on the New York Stock Exchange, or NYSE, under the trading symbol LUM on December 19, 2003. The initial public offering raised approximately \$170.4 million in gross proceeds. We received the net proceeds from our initial public offering in late December. As of March 31, 2004, we had invested all of the net proceeds from that offering. On March 29, 2004, we completed a public offering of 12,000,000 shares of common stock. We received proceeds from the public offering in the amount of \$157.5 million, net of underwriting discount and other offering costs. As of June 30, 2004, we had invested all of the net proceeds from that offering. We invest primarily in adjustable-rate and hybrid adjustable-rate mortgage-backed securities. Adjustable-rate mortgage-backed securities have interest rates that reset periodically, typically every six months or on an annual basis. Hybrid adjustable-rate mortgage-backed securities have interest rates that are fixed for the first few years of the loan typically three, five, seven or 10 years and thereafter reset periodically in a manner similar to adjustable-rate mortgage-backed securities. As of June 30, 2004, approximately 3.5% of our investment portfolio was comprised of adjustable-rate mortgage-backed securities and approximately 95.2% was comprised of hybrid adjustable-rate mortgage-backed securities. In addition, as of June 30, 2004, 63.9% of the mortgage-backed securities in our investment portfolio were guaranteed by Fannie Mae, Freddie Mac or the Government National Mortgage Administration, or Ginnie Mae, and the remaining 36.1% had AAA credit ratings from at least one nationally-recognized statistical rating agency.

We have acquired and will seek to acquire additional assets that will produce competitive returns, taking into consideration the amount and nature of the anticipated returns from the investment, our ability to pledge the investment for secured, collateralized borrowings and the costs associated with financing, managing, securitizing and reserving for these investments. All of the mortgage-backed securities that we acquired with the net proceeds of our March 2004 public offering are agency-backed or have AAA credit ratings from at least one nationally-recognized statistical rating agency, and most of the securities are hybrid adjustable-rate mortgage-backed securities. As of March 31, 2003, the market for residential mortgage debt that had been securitized into mortgage-backed securities was approximately \$4.2 trillion, approximately \$3.4 trillion of which was agency-backed and, therefore, generally consistent with our investment guidelines. As of March 31, 2003, approximately \$64.8 billion of the available mortgage-backed securities were held by REITs.

We have financed our acquisition of mortgage-related assets by investing our equity and by borrowing at short-term rates under repurchase agreements. We intend to continue to finance our acquisitions in this manner. We

generally seek to borrow between eight and 12 times the amount of our equity. We actively manage the adjustment periods and the selection of the interest rate indices of our borrowings against the adjustment periods and the selection of indices on our mortgage-related assets in order to manage our liquidity and interest rate related risks. We may also choose to engage in various hedging activities designed to match more closely the terms of our assets and liabilities. As of June 30, 2004, we had entered into hedging arrangements as described in Recent Developments below.

As a long-term holder of mortgage-backed securities we are focused on acquiring, financing and managing a diverse portfolio of mortgage-backed securities with a variety of characteristics that we believe will provide attractive returns in a multitude of interest rate and prepayment environments. We do not construct our overall investment portfolio in order to express a directional expectation for interest rates or mortgage prepayment rates.

We review the credit risk associated with each potential investment and may diversify our portfolio to avoid undue geographic, insurer, industry and other types of concentrations. By maintaining a large percentage of our assets in high quality and highly-rated assets, many of which are guaranteed under limited circumstances as to payment of a limited amount of principal and

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interest by federal agencies or federally chartered entities such as Fannie Mae, Freddie Mac or Ginnie Mae, we believe we can mitigate our exposure to losses from credit risk.

In addition to the strategies described above, we intend to use other strategies to seek to generate earnings and distributions to our stockholders, which may include the following:

increasing the size of our balance sheet at a rate faster than the rate of increase in our operating expenses;

using leverage to increase the size of our balance sheet; and

lowering our effective borrowing costs over time by seeking direct funding with collateralized lenders.

We are externally managed and advised by Seneca Capital Management LLC, or Seneca, pursuant to a management agreement with Seneca. We have a full-time chief financial officer, who is not employed by Seneca, to provide us with dedicated financial management, analysis and investor relations capability.

We have elected to be taxed as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, and as such will routinely distribute substantially all of the income generated from our operations to our stockholders. As long as we retain our REIT status, we generally will not be subject to U.S. federal or state taxes on our income to the extent that we distribute our net income to our stockholders.

Our principal offices are located at 909 Montgomery Street, Suite 500, San Francisco, California 94133. Our telephone number is (415) 486-2110.

### **Recent Developments**

### As of June 30, 2004

For the three months ended June 30, 2004, net income was \$15.0 million or \$0.41 diluted earnings per share based on 68,843,531 weighted-average shares outstanding.

For the three months ended June 30, 2004, the weighted-average yield on average earning assets, net of amortization of premium, was 2.99% and the cost of funds on our repurchase agreement liabilities was 1.08%, resulting in a net interest spread of 1.91%.

Our book value on June 30, 2004 was \$476.1 million, or \$10.66 per share, based on 36,900,193 shares outstanding on that date. The book value at June 30, 2004 includes the impact of the cash distribution of \$0.43 per share for the first quarter. Our book value per share, excluding the accumulated other comprehensive loss related to the fair market value adjustment for our mortgage-backed securities of \$86.9 million and the accumulated other comprehensive income on interest rate swap contracts of \$4.1 million, was \$12.90 on June 30, 2004. At June 30, 2004, our outstanding repurchase agreement balance was \$3.8 billion, equating to leverage of 9.8, with a weighted-average interest rate of 1.31%. At June 30, 2004, the outstanding repurchase agreements had a weighted-average maturity of 169 days. After consideration of the duration on our Eurodollar futures contracts and interest rate swap contracts, the weighted-average maturity of our total liabilities was 383 days.

At June 30, 2004, the weighted-average coupon of our mortgage assets was 4.05%. The principal prepayment rate on our mortgage-backed securities was 28% for the three months ended June 30, 2004. The principal payment rate for the second quarter of 2004 increased in comparison to the first quarter of 2004, primarily due to the residual effects of the lower interest rate environment in the first quarter of 2004. The principal prepayment rate is a measure of the rate of prepayment for our mortgage-backed securities, expressed as an annual rate relative to the outstanding principal

balance of our mortgage-backed securities.

At June 30, 2004 the weighted-average effective duration of the securities in our overall investment portfolio, assuming constant prepayment rates, or CPR, to the balloon or reset date, or the CPB duration, was 2.12 years. CPR is a measure of the rate of prepayment for our mortgage-backed securities, expressed as an annual rate relative to the outstanding principal balance of our mortgage-backed securities. CPB is similar to CPR except that it also assumes that the hybrid adjustable-rate mortgage-backed securities prepay in full at their next reset date. At June 30, 2004 the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had fixed interest rates for a weighted-average of approximately 41 months, after which time the interest rates reset and become adjustable. The average length of time until maturity of those mortgages was 30 years. Those mortgages are also subject to interest rate caps that limit the amount that the applicable interest rate can increase during any year, known as an annual cap, and through the maturity of the applicable security, known as a lifetime cap. At June 30, 2004 the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had average annual caps of 2.34%, and average lifetime caps of 9.90%.

Weighted-average stockholders equity and return on average equity for the three months ended June 30, 2004 were \$412.7 million and 14.58%, respectively. Return on average equity is defined as annualized net income divided by weighted-average stockholders equity.

At June 30, 2004, approximately 63.9% of the Company s mortgage-backed securities portfolio, as measured by its fair value, was agency-guaranteed, with the remaining 36.1% invested in AAA-rated, securitized, residential whole loan mortgages. Mortgage assets held at June 30, 2004 were approximately \$4.2 billion and were allocated as follows:

3.5% in adjustable-rate mortgage-backed securities;

95.2% in hybrid adjustable-rate mortgage-backed securities;

1.3% in one balloon mortgage-backed security which matures in April 2033; and

0.0% in fixed rate mortgage-backed securities.

At June 30, 2004, all of the mortgage-backed securities in our portfolio were purchased at a premium to their par value and our portfolio had a weighted-average amortized cost of 101.8% of face amount.

At June 30, 2004, we have engaged in short sales of Eurodollar futures contracts. At June 30, 2004, we had short positions on 9,850 Eurodollar futures contracts, which expire in September 2004, December 2004, March 2005 and June 2005, with a notional amount totaling \$9.9 billion. The value of these futures contracts is marked-to-market daily in our margin account with the custodian. Based upon the daily market value of these futures contracts, we either receive funds into, or wire funds into, our margin account with the custodian to ensure that an appropriate margin account balance is maintained at all times through the expiration of the contracts. At June 30, 2004, the fair value of the Eurodollar futures contracts was \$9.2 million recorded in assets.

At June 30, 2004, we have engaged in interest rate swap contracts. At June 30, 2004, the current notional amount of interest rate swap contracts totaled \$1.0 billion and the fair value of the interest rate swap contracts was \$4.1 million.

The futures and interest rate swap contracts, or hedge instruments, have been designated as cash flow hedges and are evaluated at inception and on an ongoing basis in order to determine whether they qualify for hedge accounting under Statement of Financial Accounting Standards, or SFAS, No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended and interpreted. Under SFAS No. 133 and our hedging policy, at the inception and during the life of a hedging relationship, the hedge must be expected to be highly effective in offsetting changes in the hedged item s fair value or the variability in cash flows attributable to the hedged risk. In applying our policy, we have determined that these contracts are highly effective as follows. We use regression methodology to assess the effectiveness of our hedging strategies. Specifically, at the inception of each new hedge, we assess effectiveness using

ordinary least squares regression to evaluate the correlation between the rates consistent with the hedges and the underlying hedged items. A hedge is highly effective if the changes in the fair value of the derivative provide offset of at least 80% and not more than 120% of the changes in fair value or cash flows of the hedged item attributable to the risk being hedged.

## As of March 31, 2004

For the three months ended March 31, 2004, we reported net income of \$10.8 million or \$0.43 diluted earnings per share based on 25,085,784 weighted-average shares outstanding.

For the three months ended March 31, 2004, the weighted-average yield on average earning assets, net of amortization of premium was 3.20% and the weighted-average cost of funds on our repurchase agreement liabilities was 1.20% resulting in a net interest spread of 2.00%.

Our book value on March 31, 2004 was \$460.5 million, or \$12.50 per share, based on 36,841,146 shares outstanding on that date. The book value at March 31, 2004 includes the impact of the cash distribution of \$0.42 per share for the first quarter. Our book value per share, excluding the accumulated other comprehensive loss related to the fair market value adjustment for our mortgage-backed securities of \$2.6 million, was \$12.57 on March 31, 2004. At March 31, 2004, our outstanding repurchase agreement balance was \$2.7 billion, equating to leverage of 5.9, with a weighted-average interest rate of 1.15%. At March 31, 2004, the outstanding repurchase agreements had a weighted-average maturity of 97 days. After consideration of the duration on our Eurodollar futures contracts, the weighted-average maturity of our total liabilities was 313 days.

At March 31, 2004, the weighted-average coupon of our mortgage assets was 3.96%. The principal prepayment rate on our mortgage-backed securities was 20% for the three months ended March 31, 2004. The principal prepayment rate declined in comparison to the three months ended December 31, 2003. The principal prepayment rate is a measure of the rate of prepayment for

our mortgage-backed securities, expressed as an annual rate relative to the outstanding principal balance of our mortgage-backed securities.

As of March 31, 2004, the weighted-average effective duration of the securities in our overall investment portfolio, assuming constant prepayment rates, or CPR, to the balloon or reset date, or the CPB duration, was 1.45 years. CPR is a measure of the rate of prepayment for our mortgage-backed securities, expressed as an annual rate relative to the outstanding principal balance of our mortgage-backed securities. CPB is similar to CPR except that it also assumes that the hybrid adjustable-rate mortgage-backed securities prepay in full at their next reset date. As of March 31, 2004, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had fixed interest rates for a weighted-average of approximately 43 months, after which time the interest rates reset and become adjustable. The average length of time until maturity of those mortgages was 30 years. Those mortgages are also subject to interest rate caps that limit the amount that the applicable interest rate can increase during any year, known as an annual cap, and through the maturity of the applicable security, known as a lifetime cap. As of March 31, 2004, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had average annual caps of 2.48% and average lifetime caps of 10.01%.

Weighted-average stockholders equity and return on average equity were \$302.5 million and 14.36%, respectively for the three months ended March 31, 2004. Return on average equity is defined as annualized net income divided by weighted-average stockholders equity.

At March 31, 2004, approximately 71.9% of our assets were invested in agency securities with the remaining 28.1% invested in AAA-rated, securitized, residential whole loan mortgages. Mortgage assets held at March 31, 2004 were approximately \$4.1 billion and were allocated as follows:

4.1% in adjustable-rate mortgage-backed securities;

94.6% in hybrid adjustable-rate mortgage-backed securities;

1.3% in one balloon mortgage-backed security which matures in April 2033; and

0.0% in fixed rate mortgage-backed securities.

As of March 31, 2004, all of the mortgage-backed securities in our portfolio had been purchased at a premium to their par value and the portfolio had an weighted-average amortized cost of 101.8% of face amount.

To hedge the impact of changes in interest rates on our liability costs, we engaged in short sales of Eurodollar futures contracts. As of March 31, 2004, we had sold short 9,600 Euro dollar futures contracts, which expire June 2004, September 2004 and December 2004, with a notional amount totaling \$9.6 million. The value of these futures contracts is marked-to-market daily in our margin account with the custodian. Based upon the daily market value of these futures contracts, we either receive funds into, or wire funds into, our margin account with the custodian to ensure that an appropriate margin account balance is maintained at all times through the expiration of the contracts. The unrealized loss on the Eurodollar futures contracts was \$3.4 million at March 31, 2004.

These contracts have been designated as cash flow hedges of our borrowings under repurchase agreements under SFAS No. 133 and therefore we have applied hedge accounting to these transactions. The futures contracts are valued at fair value with the resulting gain or loss associated with the effective portion of the hedge recognized in accumulated other comprehensive income or loss until the quarter following contract expiration. The gain or loss associated with the ineffective portion will be recognized in earnings in the current quarter when the effectiveness measurement is made.

## As of December 31, 2003

For the three months ended December 31, 2003, we reported net income of \$5.4 million or \$0.40 diluted earnings per share based on 13,414,260 weighted-average shares outstanding. For the period from April 26, 2003 through December 31, 2003, our net income was \$2.8 million, or \$0.27 diluted earnings per share, based on 10,139,811 weighted-average shares outstanding.

For the three months ended December 31, 2003, the weighted-average yield on average earning assets, net of amortization of premium was 2.81% and the weighted average interest rate on our repurchase agreement liabilities was 1.20% resulting in a net interest margin of 1.61%.

At December 31, 2003 our book value was \$282.5 million, or \$11.38 per share, based on 24,814,000 shares outstanding on that date. As of December 31, 2003, the accumulated other comprehensive loss related to the fair market value adjustment for our mortgage-backed securities was \$26.3 million. Our book value at December 31, 2003 includes the impact of the cash distribution of \$0.45 per share for the fourth quarter. At December 31, 2003, our outstanding repurchase agreement balance was \$1.7 billion,

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equating to leverage of 6.1, with a weighted-average interest rate of 1.19%. At December 31, 2003, the outstanding repurchase agreements had a weighted-average maturity of 145 days. After consideration of the duration on our Eurodollar futures contracts, the weighted-average maturity of our total liabilities was 255 days.

At December 31, 2003, the weighted-average coupon of our mortgage assets was 4.09%. The constant prepayment rate, or CPR, on our mortgage-backed securities was 23% for the three months ended December 31, 2003. CPR declined over the course of the fourth quarter. CPR is a measure of the rate of prepayment for our mortgage-backed securities, expressed as an annual rate relative to the outstanding principal balance of our mortgage-backed securities.

As of December 31, 2003, the CPB duration was 1.75 years. As of December 31, 2003, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had fixed interest rates for a weighted-average of approximately 43 months, after which time the interest rates reset and become adjustable. The average length of time until maturity of those mortgages was 30 years. Those mortgages are also subject to interest rate caps that limit the amount that the applicable interest rate can increase during any year, known as an annual cap, and through the maturity of the applicable security, known as a lifetime cap. As of December 31, 2003, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had average annual caps of 2.47% and average lifetime caps of 10.03%.

Average stockholders equity for the period from June 11, 2003, commencement of operations, through December 31, 2003 was \$128.8 million. Return on average equity was 3.85% for the period from June 11, 2003, commencement of operations, through December 31, 2003.

At December 31, 2003, approximately 63.2% of our assets were invested in agency securities with the remaining 36.8% invested in AAA-rated, securitized, residential whole loan mortgages. Mortgage assets held at December 31, 2003 were approximately \$2.2 billion and were allocated as follows:

8.6% in adjustable-rate mortgage-backed securities;

88.9% in hybrid adjustable-rate mortgage-backed securities;

2.5% in one balloon mortgage-backed security which matures in April 2033; and

0.0% in fixed rate mortgage-backed securities.

As of December 31, 2003, all of the mortgage-backed securities in our portfolio had been purchased at a premium to their par value and the portfolio had an average amortized cost of 102.2% of face amount.

## **Risk Factors**

An investment in our common stock involves material risks, including a number of potential conflicts of interests between us, on the one hand, and Seneca and its affiliates, on the other hand. Each prospective purchaser of our common stock should consider carefully the matters discussed under Risk Factors beginning on page S-13 of this prospectus supplement before investing in our common stock. Some of the risks include:

We commenced operations in June 2003 and have a limited operating history. Our manager, Seneca, has no prior experience managing a REIT. Accordingly, we might not be able to operate our business or implement our operating policies and strategies successfully.

Our investment strategy permits us to invest up to 10% of our assets in unrated mortgage-related assets, including mortgage-backed securities rated below investment grade. These assets carry an increased likelihood of default or rating downgrade relative to investment-grade assets, which may cause us to suffer losses.

Interest rate mismatches between our mortgage-backed securities and our borrowings used to fund our purchases of mortgage-backed securities might reduce our net income or result in a loss during periods of changing interest rates.

Increased levels of prepayments on the mortgages underlying our mortgage-backed securities might decrease our net interest income or result in a net loss.

We generally seek to borrow eight to 12 times the amount of our equity. Such leveraging could reduce our net income and our cash available for distributions or cause us to suffer losses.

Our board of directors may change our operating policies and strategies without prior notice to you or stockholder approval and such changes could harm our business and results of operations and the value of our stock.

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Our results may suffer as a consequence of a potential conflict of interest arising out of our relationship with our manager, on the one hand, and our manager s relationship with other third parties, on the other hand. In addition, this potential conflict may reduce the amount of time and effort that our manager devotes to managing our business and may result in suitable investment opportunities being allocated to other entities.

We pay our manager incentive compensation based on our portfolio s performance. Accordingly, our manager may recommend riskier or more speculative investments in an effort to maximize its incentive compensation. **Our Manager and Executive Officers** 

Our day-to-day operations are externally managed and advised by our manager, Seneca Capital Management LLC, or Seneca, subject to the direction and oversight of our board of directors. Established in 1989, Seneca is a registered investment adviser under the Investment Advisers Act of 1940, as amended. Seneca engages in investment management as its sole business and manages fixed-income and equity assets for pension and profit-sharing plans, financial institutions, such as banking and insurance companies, and mutual funds for retail and institutional investors. Seneca had over 100 full-time employees and approximately \$14 billion of institutional and private investment accounts at June 30, 2004.

From time to time, we will assess whether we should be internally managed. Our assessment will be based on a number of factors deemed relevant by our board of directors, including our ability to attract and retain full-time employees and the costs and expenses related to becoming internally managed.

A majority of the outstanding equity interests of Seneca are owned by Phoenix Investment Partners, Ltd. Phoenix Investment is a wholly-owned subsidiary of The Phoenix Companies, Inc. (NYSE: PNX). Our board of directors consists of seven members, five of whom are not affiliated with Seneca or Phoenix. Neither this prospectus nor this offering are endorsed or guaranteed in any way by Seneca or Phoenix.

Our executive officers have significant experience in providing investment advisory services, with an average of 16 years of experience. Prior to founding Seneca, Gail Seneca, our chief executive officer, spent two years as senior vice president of the Asset Management Division of Wells Fargo Bank, where she managed fixed-income assets in excess of \$10 billion. Before joining Seneca as its fixed income chief investment officer, Albert Gutierrez, our president, spent two years as head of portfolio management, trading and investment systems at American General Investment Management where he was responsible for approximately \$75 billion in client assets, and 12 years with Conseco Capital Management as a senior vice president in charge of fixed income research and trading as well as insurance asset portfolio management. Other than our full-time chief financial officer, all of our executive officers are also managers or employees of Seneca, as described in the following table:

Name	Position with Seneca	Position with Us
Gail P. Seneca, Ph.D.	President/Chief Executive Officer and Chief Investment Officer	Chairman of the Board of Directors and Chief Executive Officer
Albert J. Gutierrez, CFA	Fixed Income Chief Investment Officer and Principal	President and Director
Christopher J. Zyda	None	Senior Vice President and Chief Financial Officer

Andrew S. Chow, CFA	Fixed Income Portfolio Manager	Senior Vice President
Troy A. Grande, CFA	Fixed Income Portfolio Manager	Senior Vice President

## **The Management Agreement**

We have entered into a management agreement with Seneca dated June 11, 2003. Pursuant to the management agreement, Seneca, as our sole manager, generally implements our business strategy, is responsible for our day-to-day operations and performs services and activities relating to our assets and operations in accordance with the terms of the management agreement. Seneca s services for us can be divided into the following three primary activities:

*Asset Management* Seneca advises us with respect to, arranges for and manages the acquisition, financing, management and disposition of, our investments.

*Liability Management* Seneca evaluates the credit risk and prepayment risk of our investments and arranges borrowing and hedging strategies.

Capital Management Seneca coordinates our capital raising activities.

In conducting these activities, Seneca advises us on the formulation of, and implements, our operating strategies and policies, arranges for our acquisition of assets, monitors the performance of our assets, arranges for various types of financing and

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hedging strategies, and provides administrative and managerial services in connection with our operations. At all times in the performance of these activities, Seneca is subject to the direction and oversight of our board of directors.

Pursuant to the management agreement and a cost-sharing agreement between Seneca and us, Seneca may earn or be entitled to receive the following compensation, fees and other benefits:

*Base management fee* 1% per annum of the first \$300 million of our average net worth, plus 0.8% per annum of our average net worth in excess of \$300 million during such fiscal year, calculated on a quarterly basis;

*Incentive compensation* a specified percentage of our REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) in excess of a threshold amount of taxable income, calculated on a quarterly basis and subject to annual reconciliation;

*Out-of-pocket expense reimbursements* reimbursement of actual out-of-pocket expenses incurred in connection with our administration on an ongoing basis;

*Reimbursement of overhead expenses* reimbursement of actual costs attributable to our use of services rendered by Seneca pursuant to the cost-sharing agreement. Our portion of such costs is allocated to us as determined by Seneca, subject to reasonable approval by a majority of our independent directors; and

*Termination fee* payable only upon termination by us without cause or by Seneca upon our change of control. Actual amount of fee depends on the circumstances of the termination.

For a more detailed discussion of the compensation and other fees payable to Seneca, see the sections titled The Manager The Manager The Manager and The Manager The Cost-Sharing Agreement which are included in the prospectus accompanying this prospectus supplement.

## **Conflicts of Interest**

We are subject to potential conflicts of interest involving Seneca and its affiliates because, among other reasons:

the incentive compensation, which is based on our net income, may create an incentive for Seneca to recommend investments with greater income potential, which may be relatively more risky than would be the case if its compensation from us did not include an incentive-based component;

Seneca and its affiliates are permitted to purchase mortgage-backed securities for their own account and to advise accounts of other clients, and certain investment opportunities appropriate for us also will be appropriate for these accounts; and

two of our directors, and all but one of our executive officers, are managers or employees of, or otherwise affiliated with, Seneca.

For a more detailed discussion of potential conflicts of interests between us, on the one hand, and Seneca and its affiliates, on the other hand, see the section titled Conflicts of Interests; Certain Relationships and Related Transactions which is included in the prospectus accompanying this prospectus supplement.

The management agreement does not limit or restrict the right of Seneca or any of its affiliates from engaging in any business or rendering services to any other person, including, without limitation, the purchase of, or rendering advice to others purchasing, mortgage-backed securities that meet our investment guidelines. However, Seneca has agreed that for as long as Seneca is our exclusive manager pursuant to the management agreement, it will not sponsor any other mortgage REIT that invests primarily in high-quality, residential mortgage-backed securities, without first

obtaining the approval of a majority of our independent directors.

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## This Offering

This prospectus covers the resale of up to 11,500,000 shares of our common stock. We issued and sold 8,126,189 of these shares on June 11, 2003 and June 19, 2003, in a private offering to Friedman, Billings, Ramsey & Co., Inc., which we refer to as the initial purchaser, and 3,373,811 of these shares on June 11, 2003 and June 19, 2003 in a concurrent private offering to several other accredited investors. We refer to both of these offerings, collectively, as our private placement. We were advised by the initial purchaser that the shares it purchased were resold to qualified institutional buyers, as defined in Rule 144A under the Securities Act, institutional accredited investors, as defined in Rule 501 under the Securities Act, and/or to non-U.S. Persons, as defined in Regulation S under the Securities Act, initially at a price of \$15.00 per share.

Common stock offered by the selling stockholders	11,500,000 shares
Common stock outstanding	36,900,193 shares
Use of proceeds	We will not receive any proceeds from the sale of the shares of common stock offered by this prospectus.
Trading	Our common stock is listed on the New York Stock Exchange, or NYSE, under the symbol LUM ; however, an active trading market for our shares might never develop.

The number of shares of our common stock shown as outstanding, above, is based on 36,900,193 shares outstanding on August 5, 2004, and excludes:

55,000 shares of our common stock issuable upon the exercise of options outstanding on August 5, 2004 with a weighted-average exercise price of \$14.82 per share; and

940,307 additional shares of our common stock as of August 5, 2004 available for issuance under our 2003 stock incentive plan and 2003 outside advisors stock incentive plan.

## **Our Tax Status**

We have elected to be taxed as a REIT under the Internal Revenue Code commencing with our taxable year ending December 31, 2003. We generally will not be subject to U.S. federal corporate income tax on taxable income that we distribute to our stockholders. REITs are subject to a number of organizational and operational requirements, including a requirement that they currently distribute at least 90% of their annual REIT net taxable income. We face the risk that we might not be able to comply with all of the REIT requirements in the future. Failure to qualify as a REIT would render us subject to U.S. federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates, and distributions to our stockholders would not be deductible. Even if we qualify for taxation as a REIT, we may be subject to certain U.S. federal, state, local and foreign taxes on our income and property. See the section titled Certain U.S. Federal Income Tax Consequences which is included in the prospectus accompanying this prospectus supplement.

## **Restrictions on Ownership of Our Stock**

In order to facilitate our qualification as a REIT, our charter prohibits any stockholder from directly or indirectly owning more than 9.8% of the outstanding shares of any class or series of our stock. We adopted this restriction to

promote compliance with the provisions of the Internal Revenue Code which limit the degree to which ownership of a REIT may be concentrated. See the section titled Description of Capital Stock Transfer Restrictions which is included in the prospectus accompanying this prospectus supplement.

## Distributions

To avoid corporate income and excise tax and to maintain our qualification as a REIT, we intend to make quarterly distributions to our stockholders that will result in annual distributions of at least 90% of our REIT net taxable income, determined without regard to the deduction for dividends paid and by excluding any net capital gains. REIT net taxable income is calculated pursuant to standards in the Internal Revenue Code and will not necessarily be the same as our net income as calculated in accordance with generally accepted accounting principles, or GAAP. Our board of directors may, in its discretion, cause us to make additional distributions of cash legally available for that purpose. Our distributions from quarter to quarter will depend on our

taxable earnings, financial condition and such other factors as our board of directors deems relevant. In the future, our board of directors may elect to adopt a dividend reinvestment plan.

## **Selling Stockholders**

*Selling Stockholders*. The holders of 11,500,000 shares of our common stock issued in a private placement in June 2003, or their transferees, have registration rights pursuant to a registration rights agreement we entered into on June 11, 2003, the initial closing date of the private placement. Those stockholders have the right to sell all or a portion of their shares of our common stock from time to time in this offering, subject to limitations. The names of those stockholders are included in this prospectus supplement. Of the 11,704,000 shares of common stock outstanding prior to our IPO, a total of 204,000 shares (held by our founders and their associates) are not salable pursuant to this prospectus supplement.

## **Summary Financial Data**

The following summary financial data are derived from unaudited financial statements as of March 31, 2004, June 30, 2004 and for the three months and six months ended June 30, 2004. The selected financial data should be read in conjunction with the more detailed information contained in the financial statements and notes thereto and

Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this prospectus supplement.

	For the Six Months Ended June 30, 2004		Months EndedMonths EndedJune 30,June 30,		For the Three Months Ended March 31, 2004			
(in thousands, except share and per share amounts) Statement of Operations Data: Revenues:								
Net interest income:								
Interest income	\$	47,422	\$	27,218	\$	20,204		
Interest expense	_	16,017		9,190		6,827		
Net interest income		31,405		18,028		13,377		
Losses on sales of mortgage-backed securities								
Expenses: Management fee expense to related party		1,873		1,086		787		
Incentive fee expense to related parties		2,096	1,000			846		
Salaries and benefits		206		110		96		
Professional services		645	228			417		
Board of directors expense		119	63			56		
Insurance expense		357	137		220			
Custody expense		161	94		67			
Other general and administrative expenses	_	194		106		88		
Total expenses	_	5,651		3,074		2,557		
Net income (loss)	\$	25,754	\$	14,954	\$	10,800		
Basic and diluted earnings (loss) per share	\$	0.83	\$	0.41	\$	0.43		
Weighted-average number of shares outstanding, basic	30	0,954,868	30	5,814,000	25	5,077,736		
Weighted-average number of shares outstanding, diluted	30	0,979,363	36	5,843,531	25	5,085,784		

	June 30, 2004	June 30, 2004	March 31, 2004
(in thousands, except share and per share amounts)			
Balance Sheet Data:			
Mortgage-backed securities available for sale, at fair value	\$ 139,593	\$ 139,593	\$1,231,822
Mortgage-backed securities pledged as collateral, at fair value	4,075,021	4,075,021	2,839,550
Total mortgage-backed securities, at fair value	4,214,614	4,214,614	4,071,372
Total assets	4,265,953	4,265,953	4,258,015
Repurchase agreements and margin debt	3,842,872	3,842,872	2,695,774
Unsettled security purchases			1,079,154
Total liabilities	3,872,713	3,872,713	3,797,472
Accumulated other comprehensive loss	(73,073)	(73,073)	(6,445)
Total stockholders equity	393,240	393,240	460,534
Book value per share	\$ 10.66	\$ 10.66	\$ 12.50
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The following summary financial data are derived from audited financial statements as of April 25, 2003 (inception), June 30, 2003 and December 31, 2003 and for the period from April 26, 2003 through June 30, 2003 and for the period from April 26, 2003 through December 31, 2003, and unaudited financial statements as of September 30, 2003 (as restated), for the period April 26, 2003 through September 30, 2003 (as restated), for the three months ended December 31, 2003. The selected financial data should be read in conjunction with the more detailed information contained in the financial statements and notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this prospectus supplement. See Note 10 to the financial statements in the prospectus accompanying this prospectus supplement for a discussion of the restatement of the financial information below.

	A	For the period opril 26, 2003 hrough cember 31, 2003	I	For the Three Months Ended cember 31, 2003	N Se	For the Three Months Ended ptember 30, 2003 restated)	I A tl Ju	For the period pril 26, 2003 hrough une 30, 2003
(in thousands, except share and per share amounts)					<u> </u>			
Statement of Operations Data: Revenues:								
Net interest income:								
Interest income	\$	22,654	\$	11,205	\$	10,777	\$	672
Interest expense		9,009		4,518		4,327		164
Net interest income Losses on sales of mortgage-backed securities		13,645 (7,831)		6,687		6,450 (7,831)		508
Expenses:		901		418		398		85
Management fee expense to related party Incentive fee expense to related parties		901 980		418 367		613		05
Salaries and benefits		99		59		41		
Professional services		477		130		123		224
Board of directors expense		117		56		39		22
Insurance expense		291		128		128		35
Custody expense		115		65		47		3
Other general and administrative expenses		73		60		10		2
Total expenses		3,053		1,283		1,399		371
Net income (loss)	\$	2,761	\$	5,404	\$	(2,780)	\$	137
Basic and diluted earnings (loss) per share	\$	0.27	\$	0.40	\$	(0.24)	\$	0.04

Weighted-average number of shares outstanding, basic	10,139,280	13,414,000	11,704,000	3,393,394
Weighted-average number of shares outstanding, diluted	10,139,811	13,414,260	11,704,000	3,393,394

	September 30, December			April 25,
	31, 2003	<b>2003</b>	June 30, 2003	2003
(in thousands, except share and per share amounts) Balance Sheet Data:	2005	(as restated)	2003	(inception)
Mortgage-backed securities available for sale, at fair value Mortgage-backed securities pledged as collateral, at fair	\$ 352,123	\$ 108,886	\$ 496,630	\$
value	1,809,822	1,496,209	1,217,326	
Total mortgage-backed securities, at fair value	2,161,945	1,605,095	1,713,956	
Total assets	2,179,340	1,831,082	1,719,447	1
Repurchase agreements and margin debt	1,728,973	1,472,875	1,154,939	
Unsettled security purchases	156,127	215,742	407,777	
Total liabilities	1,896,844	1,691,631	1,564,199	
Accumulated other comprehensive loss	(26,510)	(18,248)	(4,616)	
Total stockholders equity	282,496	139,451	155,248	1
Book value per share	\$ 11.38	\$ 11.91	\$ 13.26	\$ 0.001
S-1	12			

## **RISK FACTORS**

You should carefully consider the risks described below before making an investment decision. Our business, financial condition or results of operations could be harmed by any of these risks. Similarly, these risks could cause the market price of our common stock to decline and you might lose all or part of your investment. Our forward-looking statements in this prospectus supplement and the accompanying prospectus are subject to the following risks and uncertainties. Our actual results could differ materially from those anticipated by our forward-looking statements as a result of the risk factors below. The risks described below are not the only ones facing our company. Additional risks not presently known to us or that we currently deem immaterial might also impair our business operations.

## **Risks Related to Our Business**

## We have a limited operating history and might not be able to operate our business or implement our operating policies and strategies successfully.

We began operations in June of 2003, and we have a limited operating history. The results of our operations will depend on many factors, including the availability of opportunities for the acquisition of mortgage-related assets, the level and volatility of interest rates, readily accessible short- and long-term funding alternatives in the financial markets and economic conditions. Moreover, delays in fully leveraging and investing our net proceeds of our initial public offering may cause our performance to be weaker than other fully leveraged and invested mortgage REITs pursuing comparable investment strategies. You will not have the opportunity to evaluate the manner in which we invest or the economic merits of particular assets to be acquired. Furthermore, we face the risk that we might not successfully operate our business or implement our operating policies and strategies as described in this prospectus supplement.

# Our investment guidelines permit us to invest up to 10% of our assets in unrated mortgage-related assets, including mortgage-backed securities rated below investment-grade, which carry a greater likelihood of default or rating downgrade than investments in investment-grade mortgage-backed securities and may cause us to suffer losses.

Our asset acquisition policy provides us with the ability to acquire significant amounts of lower credit quality mortgage-related assets, including mortgage-backed securities that are not rated at least investment grade by at least one nationally-recognized statistical rating organization. Under our policy, up to 10% of our total assets may be non-investment grade mortgage-backed securities or other investments such as leveraged mortgage derivative securities, shares of other REITs, mortgage loans or other mortgage-related investments. If we acquire non-investment-grade mortgage-backed securities, we are more likely to incur losses because the mortgages underlying those securities are made to borrowers possessing lower-quality credit. While all agency certificates are subject to a risk of default, that risk is greater with non-investment grade mortgage-backed securities. In addition, the rating agencies are more likely to downgrade the credit quality of those securities, which would reduce the value of those securities.

## Interest rate mismatches between our adjustable-rate and hybrid adjustable-rate mortgage-backed securities and the borrowings used to fund our purchases of such mortgage-backed securities might reduce our net income or result in a loss during periods of changing interest rates.

We invest primarily in adjustable-rate and hybrid adjustable-rate mortgage-backed securities. The mortgages underlying adjustable-rate mortgage-backed securities have interest rates that reset periodically, typically every six months or on an annual basis, based upon market-based indices of interest rates such as U.S. Treasury bonds or

LIBOR. The mortgages underlying hybrid adjustable-rate mortgage-backed securities have interest rates that are fixed for the first few years of the loan typically three, five, seven or 10 years and thereafter their interest rates reset periodically similar to the mortgages underlying adjustable-rate mortgage-backed securities. We have funded our acquisitions and expect to fund our future acquisitions of adjustable-rate and hybrid adjustable-rate mortgage-backed securities in part with borrowings that have interest rates based on indices and repricing terms similar to, but with shorter maturities than, the interest rate indices and repricing terms of the adjustable-rate and hybrid adjustable-rate mortgage-backed securities. On December 31, 2003, 97.5% of our investment portfolio was invested in adjustable-rate or hybrid adjustable-rate mortgage-backed securities having a weighted-average term to next rate adjustment of approximately 40 months, while our borrowings had a weighted-average term of approximately 145 days. After consideration of the duration on our Eurodollar futures contracts, our weighted-average maturity was 255 days. On March 31, 2004, 98.7% of our investment portfolio was invested in adjustable-rate or hybrid adjustable-rate mortgage-backed securities having a weighted-average term to next rate adjustment of approximately 42 months, while our borrowings had a weighted-average term of approximately 97 days. After consideration of the duration on our Eurodollar futures contracts, our weighted-average maturity was 313 days. On June 30, 2004, 98.7% of our investment portfolio was invested in adjustable-rate or hybrid adjustable-rate mortgage-backed securities having a weighted-average term to next rate adjustment of approximately 40 months, while our borrowings had a weighted-average term to next rate adjustment of approximately 55 days. The phrase weighted average term to next rate adjustment refers to the

average of the periods of time that must elapse before the interest rates adjust for all of the mortgages underlying our adjustable-rate and hybrid adjustable-rate mortgage-backed securities in our portfolio, which average is weighted in proportion to the book values of the applicable securities. During periods of changing interest rates, this interest rate mismatch between our assets and liabilities could reduce or eliminate our net income and distributions to our stockholders and could cause us to suffer a loss.

Accordingly, in a period of rising interest rates, we could experience a decrease in, or elimination of, net income or a net loss because the interest rates on our borrowings adjust faster than the interest rates on our adjustable-rate mortgage-backed securities.

## Increased levels of prepayments on the mortgages underlying our mortgage-backed securities might decrease our net interest income or result in a net loss.

The mortgage-backed securities that we acquire generally represent interests in pools of mortgage loans. The principal and interest payments we receive from our mortgage-backed securities are generally funded by the payments that mortgage borrowers make on those underlying mortgage loans. When borrowers pre-pay their mortgage loans sooner than expected, corresponding prepayments on the mortgage-backed securities occur sooner than expected by the marketplace. Sooner-than-expected prepayments could harm our results of operations in the following ways, among others:

We seek to purchase mortgage-backed securities that we believe to have favorable risk-adjusted expected returns relative to market interest rates at the time of purchase. If the coupon interest rate for a mortgage-backed security is higher than the market interest rate at the time it is purchased, then that mortgage-backed security will be acquired at a premium to its par value. In accordance with applicable accounting rules, we are required to amortize any premiums or discounts related to our mortgage-backed securities over their expected terms. The amortization of a premium reduces interest income, while the amortization of a discount increases interest income. The expected terms for mortgage-backed securities are a function of the prepayment rates for the mortgages underlying the mortgage-backed securities that are at a premium to their par value are more likely to experience prepayment of some or all of their principal through refinancings. If the mortgages underlying our premium mortgage-backed securities are prepaid in whole or in part more quickly than their respective maturity dates, then we must also amortize their respective premiums more quickly, which would decrease our net interest income and harm our profitability.

A substantial portion of our adjustable-rate mortgage-backed securities may bear interest at rates that are lower than their fully-indexed rates, which refers to their applicable index rates plus a margin. If an adjustable-rate mortgage-backed security is prepaid prior to or soon after the time of adjustment to a fully-indexed rate, we will have held that mortgage-backed security while it was less profitable and lost the opportunity to receive interest at the fully-indexed rate over the remainder of its expected life.

If we are unable to acquire new mortgage-backed securities to replace the prepaid mortgage-backed securities, our financial condition, results of operations and cash flow may suffer and we could incur losses.

Prepayment rates generally increase when interest rates decline and decrease when interest rates rise, however, changes in prepayment rates may lag behind changes in interest rates and are difficult to predict. Prepayment rates also may be affected by other factors, including, without limitation, conditions in the housing and financial markets, general economic conditions and the relative interest rates on adjustable-rate and fixed-rate mortgage loans. While we seek to minimize prepayment risk, we must balance prepayment risk against other risks and the potential returns of each investment when selecting investments. No strategy can completely insulate us from prepayment or other such risks.

## We may incur increased borrowing costs related to repurchase agreements that would harm our results of operations.

Our borrowing costs under repurchase agreements are generally adjustable and correspond to short-term interest rates, such as LIBOR or a short-term Treasury index, plus or minus a margin. The margins on these borrowings over or under short-term interest rates may vary depending upon a number of factors, including, without limitation:

the movement of interest rates;

the availability of financing in the market; and

the value and liquidity of our mortgage-backed securities.

Most of our borrowings are collateralized borrowings in the form of repurchase agreements. If the interest rates on these repurchase agreements increase, our results of operations will be harmed and we may have losses.

## Interest rate caps related to our adjustable-rate and hybrid adjustable-rate mortgage-backed securities may reduce our income or cause us to suffer a loss during periods of rising interest rates.

The mortgages underlying our adjustable-rate and hybrid adjustable-rate mortgage-backed securities are typically subject to periodic and lifetime interest rate caps. Periodic interest rate caps limit the amount that the interest rate of a mortgage can increase during any given period. Lifetime interest rate caps limit the amount an interest rate can increase through the maturity of a mortgage. At December 31, 2003, 97.5% of our mortgage-backed securities were based on adjustable-rate or hybrid adjustable-rate mortgages, substantially all of which were subject to interest rate caps. The percentage of adjustable-rate and hybrid adjustable-rate mortgage-backed securities in our investment portfolio which are subject to periodic interest rate caps every six months or annually were 16.6% and 80.9%, respectively. At March 31, 2004, 98.7% of our mortgage-backed securities were based on adjustable-rate mortgages, substantially all of which were subject to periodic interest rate mortgage-backed securities in our investment portfolio which are subject and hybrid adjustable-rate mortgage-backed securities were based on adjustable-rate or hybrid adjustable-rate mortgage-backed securities in our investment portfolio which are subject to periodic interest rate caps. The percentage of adjustable-rate mortgage-backed securities in our investment portfolio which are subject to periodic interest mortgage-backed securities in our investment portfolio which are subject to periodic interest rate caps. The percentage of adjustable-rate mortgage-backed securities were based on adjustable-rate mortgage-backed securities in our investment portfolio which are subject to periodic interest rate caps. The percentage of adjustable-rate mortgage-backed securities were based on adjustable-rate mortgage-backed securities were based on adjustable-rate mortgage-backed securities in our investment portfolio which are subject to interest rate caps. The percentage of adjustable-rate mortgage-backed securities were based on adjustable-rate or hybrid

Our borrowings are not subject to similar restrictions. The periodic adjustments to the interest rates of the mortgages underlying our adjustable-rate and hybrid adjustable-rate mortgage-backed securities are based on changes in an objective index. Substantially all of the mortgages underlying our adjustable-rate and hybrid adjustable-rate mortgage-backed securities adjust their interest rates based on one of two main indices, the U.S. Treasury index, a monthly or weekly average yield of benchmark U.S. Treasury securities as published by the Federal Reserve Board, or LIBOR, the interest rate that banks in London offer for deposits in London of U.S. dollars. The percentages of the mortgages underlying the adjustable-rate and hybrid adjustable-rate mortgage-backed securities in our investment portfolio as of December 31, 2003 with interest rates that reset based on the U.S. Treasury or LIBOR indices were 39.1% and 58.4%, respectively. The percentages of the mortgages underlying the adjustable-rate mortgage-backed securities in our investment portfolio as of March 31, 2004 with interest rates that reset based on the U.S. Treasury or LIBOR indices were 26.3% and 72.4%, respectively. The percentages of the mortgages underlying the adjustable-rate and hybrid adjustable-rate mortgage-backed securities in our investment portfolio at June 30, 2004 with interest rates that reset based on the U.S. Treasury or LIBOR indices were 37.3% and 61.4%, respectively.

Accordingly, in a period of rapidly increasing interest rates, the interest rates paid on our borrowings could increase without limitation while interest rate caps could limit the increases in the yields on our adjustable-rate and hybrid adjustable-rate mortgage-backed securities. This problem is magnified for adjustable-rate and hybrid adjustable-rate mortgage-backed securities that are not fully indexed. Further, some of the mortgages underlying our adjustable-rate and hybrid adjustable-rate mortgage-backed securities may be subject to periodic payment caps that result in a portion of the interest being deferred and added to the principal outstanding. As a result, we may receive less cash income on adjustable-rate and hybrid adjustable-rate mortgage-backed securities than we need to pay interest on our related borrowings. These factors could reduce our net interest income or cause us to suffer a net loss.

## We might experience reduced net interest income or a loss from holding fixed-rate investments during periods of rising interest rates.

A significant portion of our investment portfolio consists of hybrid adjustable-rate mortgage-backed securities. At December 31, 2003, 88.9% of our investment portfolio consisted of hybrid adjustable-rate mortgage-backed securities. At March 31, 2004, 94.6% of our investment portfolio consisted of hybrid adjustable-rate mortgage-backed securities.

At June 30, 2004, 95.2% of our investment portfolio consisted of hybrid adjustable-rate mortgage-backed securities. We may also invest in fixed-rate mortgage-backed securities from time to time, however, at December 31, 2003, March 31, 2004 and June 30, 2004, none of our portfolio consisted of fixed-rate mortgage-backed securities. We fund our acquisition of fixed-rate mortgage-backed securities, including those based on balloon maturity and hybrid adjustable-rate mortgages, in part with short-term repurchase agreements and term loans. During periods of rising interest rates, our costs associated with borrowings used to fund the acquisition of fixed-rate mortgage-backed securities are subject to increases while the income we earn from these assets remains substantially fixed. This would reduce and could eliminate the net interest spread between the fixed-rate mortgage-backed securities that we purchase and our borrowings used to purchase them, which would reduce our net interest income and could cause us to suffer a loss.

## Our leverage strategy increases the risks of our operations, which could reduce our net income and the amount available for distributions or cause us to suffer a loss.

We generally seek to borrow between eight and 12 times the amount of our equity, although at times our borrowings may be above or below this amount. We incur this indebtedness by borrowing against a substantial portion of the market value of our

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mortgage-backed securities. Our total indebtedness, however, is not expressly limited by our policies and will depend on our and our prospective lender s estimate of the stability of our portfolio s cash flow. We face the risk that we might not be able to meet our debt service obligations or a lender s margin requirements from our income and, to the extent we cannot, we might be forced to liquidate some of our assets at disadvantageous prices. Our use of leverage amplifies the risks associated with other risk factors, which could reduce our net income and the amount available for distributions or cause us to suffer a loss. For example:

A majority of our borrowings are secured by our mortgage-backed securities, generally under repurchase agreements. A decline in the market value of the mortgage-backed securities used to secure these debt obligations could limit our ability to borrow or result in lenders requiring us to pledge additional collateral to secure our borrowings. In that situation, we could be required to sell mortgage-backed securities under adverse market conditions in order to obtain the additional collateral required by the lender. If these sales are made at prices lower than the carrying value of the mortgage-backed securities, we would experience losses.

A default under a mortgage-related asset that constitutes collateral for a loan could also result in an involuntary liquidation of the mortgage-related asset, including any cross-collateralized mortgage-backed securities. This would result in a loss to us of the difference between the value of the mortgage-related asset upon liquidation and the amount borrowed against the mortgage-related asset.

To the extent we are compelled to liquidate qualified REIT assets to repay debts, our compliance with the REIT rules regarding our assets and our sources of income could be negatively affected, which would jeopardize our status as a REIT. Losing our REIT status would cause us to lose tax advantages applicable to REITs and would decrease our overall profitability and distributions to our stockholders.

If we experience losses as a result of our leverage policy, such losses would reduce the amounts available for distribution to our stockholders.

## We might not be able to use derivatives to mitigate our interest rate and prepayment risks.

Our policies permit us to enter into interest rate swaps, caps and floors and other derivative transactions to help us reduce our interest rate and prepayment risks. At June 30, 2004, we were engaged in short sales of Eurodollar futures and interest rate swap contracts in order to hedge the impact of changes in interest rates on our liability costs. In the future, these transactions might mitigate our interest rate and prepayment risks, but cannot eliminate these risks. Moreover, the use of derivative transactions could have a negative impact on our earnings and our status as a REIT and, therefore, our use of such derivatives could be limited.

## We may enter into ineffective derivative transactions or other hedging activities that may reduce our net interest income or cause us to suffer losses.

Our policies permit us to, but we are not required to, enter into derivative transactions such as interest rate swaps, caps and floors and other derivative transactions to help us seek to reduce our interest rate and prepayment risks. The effectiveness of any derivative transactions will depend significantly upon whether we correctly quantify the interest rate or prepayment risks being hedged, our execution of and ongoing monitoring of our hedging activities, and the treatment of such hedging activities for GAAP accounting purposes.

At June 30, 2004, we were engaged in short sales of Eurodollar futures and interest rate swap contracts in order to hedge the impact of changes in interest rates on our liability costs. In the case of these hedges, and any other future efforts to hedge the effects of interest rate changes on our liability costs, if we enter into hedging instruments that have higher interest rates embedded in them as a result of the forward yield curve, and at the end of the term of these hedging instruments the spot market interest rates for the liabilities that we hedged are actually lower, then we will

have locked in higher interest rates for our liabilities than would be available in the spot market at the time and this could result in a narrowing of our net interest rate spread or result in losses. In some situations, we may sell assets or hedging instruments at a loss in order to maintain adequate liquidity.

In addition, we apply SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended and interpreted, and record derivatives at fair value. If the derivatives meet the criteria to be accounted for as hedging transactions, the effects of the transactions could be materially different as to timing than if they do not qualify as hedges, and this may cause a narrowing of our net interest rate spread or result in losses.

## An increase in interest rates might adversely affect our book value.

We use changes in 10-year U.S. Treasury yields as a reference indicator for changes in interest rates because it is a common market benchmark. Increases in the general level of interest rates can cause the fair market value of our assets to decline,

particularly those mortgage-backed securities whose underlying mortgages have fixed-rate components. Our fixed-rate mortgage securities and our hybrid adjustable-rate mortgage-backed securities (during the fixed-rate component of the mortgages underlying such securities) will generally be more negatively affected by such increases than our adjustable-rate mortgage securities. In accordance with GAAP, we will be required to reduce the carrying value of our mortgage-backed securities by the amount of any decrease in the fair value of our mortgage-backed securities compared to their respective amortized costs. If unrealized losses in fair value occur, we will have to either reduce current earnings or reduce stockholders equity without immediately affecting current earnings, depending on how we classify such mortgage-backed securities under GAAP. In either case, our net book value will decrease to the extent of any realized losses in fair value.

## We may invest in leveraged mortgage derivative securities that generally experience greater volatility in market prices, and thus expose us to greater risk with respect to their rate of return.

We may acquire leveraged mortgage derivative securities that expose us to a high level of interest rate risk. The characteristics of leveraged mortgage derivative securities cause those securities to experience greater volatility in their market prices. Thus, acquisition of leveraged mortgage derivative securities will expose us to the risk of greater volatility in our portfolio, which could reduce our net income and harm our overall results of operations.

# We depend on borrowings to purchase mortgage-related assets and reach our desired amount of leverage. If we fail to obtain or renew sufficient funding on favorable terms or at all, we will be limited in our ability to acquire mortgage-related assets, which will harm our results of operations.

We depend on short-term borrowings to fund acquisitions of mortgage-related assets and reach our desired amount of leverage. Accordingly, our ability to achieve our investment and leverage objectives depends on our ability to borrow money in sufficient amounts and on favorable terms. In addition, we must be able to renew or replace our maturing short-term borrowings on a continuous basis. We depend on a few lenders to provide the primary credit facilities for our purchases of mortgage-related assets. In addition, our existing indebtedness may limit our ability to make additional borrowings. If our lenders do not allow us to renew our borrowings or we cannot replace maturing borrowings on favorable terms or at all, we might have to sell our mortgage-related assets under adverse market conditions, which would harm our results of operations and may result in permanent losses.

## Possible market developments could cause our lenders to require us to pledge additional assets as collateral. If our assets are insufficient to meet the collateral requirements, we might be compelled to liquidate particular assets at inopportune times and at disadvantageous prices.

Possible market developments, including a sharp or prolonged rise in interest rates, a change in prepayment rates or increasing market concern about the value or liquidity of one or more types of mortgage-backed securities in which our portfolio is concentrated, might reduce the market value of our portfolio, which might cause our lenders to require additional collateral. Any requirement for additional collateral might compel us to liquidate our assets at inopportune times and at disadvantageous prices, thereby harming our operating results. If we sell mortgage-backed securities at prices lower than the carrying value of the mortgage-backed securities, we would experience losses.

## Our use of repurchase agreements to borrow funds may give our lenders greater rights in the event that either we or any of our lenders file for bankruptcy.

Our borrowings under repurchase agreements may qualify for special treatment under the bankruptcy code, giving our lenders the ability to avoid the automatic stay provisions of the bankruptcy code and to take possession of and liquidate our collateral under the repurchase agreements without delay if we file for bankruptcy. Furthermore, the special treatment of repurchase agreements under the bankruptcy code may make it difficult for us to recover our

pledged assets in the event that any of our lenders files for bankruptcy. Thus, the use of repurchase agreements exposes our pledged assets to risk in the event of a bankruptcy filing by either any of our lenders or us.

## Because the assets that we acquire might experience periods of illiquidity, we might be prevented from selling our mortgage-related assets at opportune times and prices.

We bear the risk of being unable to dispose of our mortgage-related assets at advantageous times and prices or in a timely manner because mortgage-related assets generally experience periods of illiquidity. The lack of liquidity might result from the absence of a willing buyer or an established market for these assets, as well as legal or contractual restrictions on resale. If we are unable to sell our mortgage-related assets at opportune times, we might suffer a loss and/or reduce our distributions.

Our board of directors may change our operating policies and strategies without prior notice or stockholder approval and such changes could harm our business and results of operations and the value of our stock.

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Our board of directors has the authority to modify or waive our current operating policies and our strategies (including our election to operate as a REIT) without prior notice and without stockholder approval. We cannot predict the effect any changes to our current operating policies and strategies would have on our business, operating results and value of our stock. However, the effects might be adverse.

## Competition might prevent us from acquiring mortgage-backed securities at favorable yields, which would harm our results of operations.

Our net income depends on our ability to acquire mortgage-backed securities at favorable spreads over our borrowing costs. In acquiring mortgage-backed securities, we compete with other REITs, investment banking firms, savings and loan associations, banks, insurance companies, mutual funds, other lenders and other entities that purchase mortgage-backed securities, many of which have greater financial resources than we do. As a result, we may not be able to acquire sufficient mortgage-backed securities at favorable spreads over our borrowing costs, which would harm our results of operations.

## Defaults on the mortgage loans underlying our mortgage-backed securities may reduce the value of our investment portfolio and may harm our results of operations.

We bear the risk of any losses resulting from any defaults on the mortgage loans underlying the mortgage-backed securities in our investment portfolio. Many of the mortgage-backed securities that we acquire will have one or more forms of credit enhancement provided by third parties, such as insurance against risk of loss due to default on the underlying mortgage loans or bankruptcy, fraud and special hazard losses. To the extent that third parties have been contracted to insure against these types of losses, the value of such insurance will depend in part on the creditworthiness and claims-paying ability of the insurer and the timeliness of reimbursement in the event of a default on the underlying obligations. Further, the insurance coverage for various types of losses is limited in amount, and losses in excess of these limitations would be borne by us.

Other mortgage-backed securities that we purchase will be subject to limited guarantees of the payment of limited amounts of principal and interest on mortgage loans underlying such mortgage-backed securities, either by federal government agencies, including Ginnie Mae, by federally-chartered corporations, including Fannie Mae and Freddie Mac, or by other corporate guarantors. While Ginnie Mae s obligations are backed by the full faith and credit of the United States, the obligations of Fannie Mae and Freddie Mac and other corporate guarantors are solely their own. As a result, a substantial deterioration in the financial strength of Fannie Mae, Freddie Mac or other corporate guarantors could increase our exposure to future delinquencies, defaults or credit losses on our holdings of Fannie Mae or Freddie Mac-backed mortgage-backed securities or other corporate-backed mortgage-backed securities, and could harm our results of operations. In addition, while Freddie Mac guarantees the eventual payment of principal, it does not guarantee the timely payment thereof, and our results of operations may be harmed if borrowers are late or delinquent in their payments on mortgages underlying Freddie Mac-backed mortgage-backed securities. Moreover, Fannie Mae, Freddie Mac, Ginnie Mae and other corporate guarantees relate only to payments of limited amounts of principal and interest on the mortgages underlying such agency-backed or corporate-backed securities, and do not guarantee the market value of such mortgage-backed securities or the yields on such mortgage-backed securities. As a result, we remain subject to interest rate risks, prepayment risks, extension risks and other risks associated with our investment in such mortgage-backed securities and may experience losses in our investment portfolio.

## We remain subject to losses despite our strategy of investing in highly-rated mortgage-backed securities.

Our investment guidelines provide that at least 90% of our assets must be invested in mortgage-backed securities that are either agency-backed or are rated at least investment grade by at least one rating agency. While highly-rated mortgage-backed securities are generally subject to a lower risk of default than lower credit quality mortgage-backed

securities and may benefit from third-party credit enhancements such as insurance or corporate guarantees, there is no assurance that such mortgage-backed securities will not be subject to credit losses. Furthermore, ratings are subject to change over time as a result of a number of factors, including greater than expected delinquencies, defaults or credit losses, or a deterioration in the financial strength of corporate guarantors, any of which may reduce the market value of such securities. Furthermore, ratings do not take into account the reasonableness of the issue price, interest risks, prepayment risks, extension risks or other risks associated with such mortgage-backed securities. As a result, while we attempt to mitigate our exposure to credit risk on a relative basis by focusing on highly-rated mortgage-backed securities, we cannot eliminate such credit risks and remain subject to other risks to our investment portfolio and may suffer losses, which may harm the market price of our common stock.

# Decreases in the value of the property underlying our mortgage-backed securities might decrease the value of our assets.

The mortgage-backed securities in which we invest are secured by underlying real property interests. To the extent that the value of the property underlying our mortgage-backed securities decreases, our security might be impaired, which might decrease the value of our assets.

# Insurance will not cover all potential losses on the underlying real property and the absence thereof may harm the value of our assets.

Under our asset acquisition policy, we are permitted to invest up to a maximum of 10% of our total assets in assets other than mortgage-backed securities guaranteed by federal agencies or federally chartered entities such as Fannie Mae, Freddie Mac or Ginnie Mae, or rated as at least investment grade by a nationally recognized statistical rating agency. Mortgage loans fall outside of this category of investments under our investment guidelines and are subject to the 10% limitation. If we elect in the future to purchase mortgage loans, we may require that each of the mortgage loans that we purchase include comprehensive insurance covering the underlying real property, including liability, fire and extended coverage. There are certain types of losses, however, generally of a catastrophic nature, such as earthquakes, floods and hurricanes, that may be uninsurable or not economically insurable. Inflation, changes in building codes and ordinances, environmental considerations, and other factors also might make it infeasible to use insurance proceeds to replace a property if it is damaged or destroyed. Under such circumstances, the insurance proceeds, if any, might not be adequate to restore the economic value of the underlying real property, which might impair our security and decrease the value of our assets.

#### Distressed mortgage loans have a higher risk of future default.

If we elect in the future to purchase mortgage loans, we may purchase distressed mortgage loans as well as mortgage loans that have had a history of delinquencies. These distressed mortgage loans may be in default or may have a greater than normal risk of future defaults and delinquencies, as compared to a pool of newly-originated, high quality loans of comparable type, size and geographic concentration. Returns on an investment of this type depend on accurate pricing of such investment, the borrower s ability to make required payments or, in the event of default, the ability of the loan s servicer to foreclose and liquidate the mortgage loan. We cannot assure you that the servicer will be able to liquidate a defaulted mortgage loan in a cost-effective manner, at an advantageous price or in a timely manner.

#### Subordinated loans on real estate are subject to higher risks.

If we elect in the future to purchase mortgage loans, we may acquire loans secured by commercial properties, including loans that are subordinate to first liens on the underlying commercial real estate. Subordinated mortgage loans are subject to greater risks of loss than first lien mortgage loans. An overall decline in the real estate market could reduce the value of the real property securing such loans such that the aggregate outstanding balance of the second-lien loan and the balance of the more senior loan on the real property exceed the value of the real property.

# We depend on our key personnel and the loss of any of our key personnel could severely and detrimentally affect our operations.

We depend on the diligence, experience and skill of our officers and the people working on behalf of our Manager for the selection, acquisition, structuring and monitoring of our mortgage-related assets and associated borrowings. Our key officers include Gail Seneca, Albert Gutierrez, Christopher Zyda, Andrew Chow and Troy Grande. We have not entered into employment agreements with our senior officers other than Mr. Zyda, who is our Senior Vice

President and Chief Financial Officer. With the exception of Mr. Zyda, we do not currently employ other senior officers dedicated solely to our business, and our officers are free to engage in competitive activities in our industry. The loss of any key person could harm our business, financial condition, cash flow and results of operations.

# Risks Related to Our Manager

# Seneca has not previously managed a REIT and we cannot assure you that Seneca s past experience will be sufficient to successfully manage our business as a REIT.

Seneca Capital Management LLC has not previously managed a REIT, and does not have any prior experience in complying with the income, asset and other limitations imposed by the REIT provisions of the Internal Revenue Code. Those provisions are complex and the failure to comply with those provisions in a timely manner could prevent us from qualifying as a REIT or could force us to pay unexpected taxes and penalties. In such event, our net income would be reduced and we could incur a loss.

# Our manager has significant influence over our affairs, and might cause us to engage in transactions that are not in our or our stockholders best interests.

In addition to managing us and having at least two of its designees as members of our board, Seneca provides advice on our operating policies and strategies. Seneca may also cause us to engage in future transactions with Seneca and its affiliates, subject to the approval of, or guidelines approved by, the independent members of our board of directors. Our directors, however, rely primarily on information supplied by our manager in reaching their determinations. Accordingly, our manager has significant influence over our affairs, and may cause us to engage in transactions which are not in our best interest.

# Our manager and its affiliates might allocate mortgage-related opportunities to other entities, and thus might divert attractive investment opportunities away from us.

Our operations and assets are managed by specified individuals at Seneca. Seneca and its affiliates, including some of our officers, manage portfolios for parties unrelated to us. These multiple responsibilities might create conflicts of interest for Seneca and these individuals if they are presented with opportunities that might benefit us and their other clients. Seneca and these individuals must allocate investments among our portfolio and their other clients by determining the entity or account for which the investment is most suitable. In making this determination, Seneca and these individuals consider the investment strategy and guidelines of each entity or account with respect to acquisition of assets, leverage, liquidity and other factors that Seneca and these individuals determine appropriate. However, Seneca and those working on its behalf have no obligation to make any specific investment opportunities available to us and the above-mentioned conflicts of interest might result in decisions or allocations of investments that are not in our or our stockholders best interests.

# We will pay Seneca incentive compensation based on our portfolio s performance. This arrangement may lead Seneca to recommend riskier or more speculative investments in an effort to maximize its incentive compensation.

In addition to its base management fee, Seneca earns incentive compensation for each fiscal quarter equal to a specified percentage of the amount by which our return on equity, before deducting incentive compensation, exceeds a return based on the 10 year U.S. Treasury rate plus 2%. The percentage for this calculation is the weighted average of the following percentages based on our average net invested assets for the period:

20% for the first \$400 million of our average net invested assets; and

10% of our average net invested assets in excess of \$400 million.

Pursuant to the formula for calculating Seneca s incentive compensation, Seneca shares in our profits but not in our losses. Consequently, as Seneca evaluates different mortgage-backed securities and other investments for our account,

there is a risk that Seneca will cause us to assume more risk than is prudent in an attempt to increase its incentive compensation. Other key criteria related to determining appropriate investments and investment strategies, including the preservation of capital, might be under-weighted if Seneca focuses exclusively or disproportionately on maximizing its income.

# We may be obligated to pay Seneca incentive compensation even if we incur a loss.

Pursuant to the Management Agreement, Seneca is entitled to receive incentive compensation for each fiscal quarter in an amount equal to a tiered percentage of the excess of our taxable income for that quarter (before deducting incentive compensation, net operating losses and certain other items) above a threshold return for that quarter. In addition, the Management Agreement further provides that our taxable income for incentive compensation purposes excludes net capital losses that we may incur in the fiscal quarter, even if such capital losses result in a net loss on our statement of operations for that quarter. Thus, we may be required to pay Seneca incentive compensation for a fiscal quarter even if there is a decline in the value of our portfolio or we incur a net loss for that quarter.

# During periods of declining market prices for shares of our common stock, we may be required to issue greater numbers of shares to Seneca for the same amount of incentive compensation arising under the Management Agreement, which will have a dilutive effect on our stockholders that may harm the market price of our common stock.

Pursuant to the terms of the Management Agreement, the incentive compensation payable to Seneca for each fiscal quarter is paid one-half in cash and one-half in restricted shares of our common stock. The number of shares to be issued to Seneca is based on (a) one-half of the total incentive compensation for the period, divided by (b) the average of the closing prices of the common stock over the 30 day period ending three days prior to the grant date, less a fair market value discount determined by our board of directors. During periods of declining market prices for shares of our common stock, we may be required to issue more shares to Seneca for the same amount of incentive compensation. Although these shares will initially be subject to restrictions on transfer which lapse ratably over a three-year period, the issuance of these shares will have a dilutive effect on our stockholders which may harm the market price of our common stock.

# Because Seneca might receive a significant fee if we terminate the Management Agreement, economic considerations might preclude us from terminating the Management Agreement in the event that Seneca fails to meet our expectations.

If we terminate the Management Agreement without cause or because we decide to manage our company internally or if Seneca terminates the management in the event of a change of control, then we will have to pay a significant fee to Seneca. The amount of the fee depends on whether:

we terminate the Management Agreement without cause in connection with a decision to manage our portfolio internally, in which case we will be obligated to pay to Seneca a fee equal to the highest amount of management fees incurred in a particular year during the then three most recent years; or

our decision to terminate the Management Agreement without cause is for a reason other than our decision to manage our portfolio internally, in which case we will be obligated to pay Seneca an amount equal to two times the highest amount of management fees incurred in a particular year during the then three most recent years. In each of the above cases, Seneca will also receive accelerated vesting of the equity component of its incentive compensation. The actual amount of such fee cannot be known at this time because it is based in part on the performance of our portfolio of mortgage-backed securities. Paying this fee would reduce significantly the cash available for distribution to our stockholders and might cause us to suffer a net operating loss. Consequently, terminating the Management Agreement might not be advisable even if we determine that it would be more efficient to operate with an internal management structure or if we are otherwise dissatisfied with Seneca s performance.

# Investors may not be able to estimate with certainty the aggregate fees and expense reimbursements that will be paid to Seneca under the Management Agreement and the cost-sharing agreement due to the time and manner in which Seneca s incentive compensation and expense reimbursements are determined.

Seneca may be entitled to substantial fees pursuant to the Management Agreement. Seneca s base management fee is calculated as a percentage of our average net worth. Seneca s incentive compensation is calculated as a tiered percentage of our taxable income (before deducting certain items) in excess of a threshold amount of taxable income and is indeterminable in advance of a particular period. Since future payments of base management fees, incentive compensation and expense reimbursements are determined at future dates based upon our then-applicable average net worth, results of operations and actual expenses incurred by Seneca, such fees and expense reimbursements cannot be estimated with mathematical certainty. Any base management fees, incentive compensation or expense reimbursements payable to Seneca may be materially greater or less than the historical amounts and we can provide

no assurance at this time as to the amount of any such base management fee, incentive compensation or expense reimbursements that may be payable to Seneca in the future.

# Seneca may render services to other mortgage investors, which could reduce the amount of time and effort that Seneca devotes to us.

Our Management Agreement with Seneca does not restrict the right of Seneca, any persons working on its behalf or any of its affiliates, to carry on their respective businesses, including the rendering of advice to others regarding the purchase of mortgage-backed securities that would meet our investment criteria. In addition, the Management Agreement does not specify a minimum time period that Seneca and its personnel must devote to managing our investments. The ability of Seneca to engage in these other business activities, and specifically to manage mortgage-related assets for third parties, could reduce the time and effort it spends managing our portfolio to the detriment of our investment returns.

# Seneca s liability is limited under the Management Agreement, and we have agreed to indemnify Seneca against certain liabilities.

Seneca has not assumed any responsibility to us other than to render the services described in the Management Agreement, and will not be responsible for any action of our board of directors in declining to follow Seneca s advice or recommendations. Seneca and its directors, officers and employees will not be liable to us for acts performed by its officers, directors, or employees in accordance with and pursuant to the Management Agreement, except for acts constituting gross negligence, recklessness, willful misconduct or active fraud in connection with their duties under the Management Agreement. We have agreed to indemnify Seneca and its directors, officers and employees with respect to all expenses, losses, damages, liabilities, demands, charges and claims arising from acts of Seneca not constituting gross negligence, recklessness, willful misconduct or active fraud.

# Legal and Tax Risks

# If we are disqualified as a REIT, we will be subject to tax as a regular corporation and face substantial tax liability.

Qualification as a REIT involves the application of highly technical and complex U.S. federal income tax code provisions for which only a limited number of judicial or administrative interpretations exist. Accordingly, it is not certain we will be able to become and remain qualified as a REIT for U.S. federal income tax purposes. Even a technical or inadvertent mistake could jeopardize our REIT status. Furthermore, Congress or the Internal Revenue Service, or IRS, might change tax laws or regulations and the courts might issue new rulings, in each case potentially having retroactive effect, that could make it more difficult or impossible for us to qualify as a REIT. If we fail to qualify as a REIT in any tax year, then:

we would be taxed as a regular domestic corporation, which, among other things, means that we would be unable to deduct distributions to stockholders in computing taxable income and we would be subject to U.S. federal income tax on our taxable income at regular corporate rates;

any resulting tax liability could be substantial, would reduce the amount of cash available for distribution to stockholders, and could force us to liquidate assets at inopportune times, causing lower income or higher losses than would result if these assets were not liquidated; and

unless we were entitled to relief under applicable statutory provisions, we would be disqualified from treatment as a REIT for the subsequent four taxable years following the year during which we lost our qualification and, thus, our cash available for distribution to our stockholders would be reduced for each of the years during which we did not qualify as a REIT.

Even if we remain qualified as a REIT, we might face other tax liabilities that reduce our cash flow. Further, we might be subject to federal, state and local taxes on our income and property. Any of these taxes would decrease cash available for distribution to our stockholders.

#### Complying with the REIT requirements might cause us to forego otherwise attractive opportunities.

In order to qualify as a REIT for U.S. federal income tax purposes, we must satisfy tests concerning, among other things, our sources of income, the nature and diversification of our mortgage-backed securities, the amounts we distribute to our stockholders and the ownership of our stock. We may also be required to make distributions to our stockholders at disadvantageous times or when we do not have funds readily available for distribution. Thus, compliance with REIT requirements may cause us to forego opportunities we would otherwise pursue.

In addition, the REIT provisions of the Internal Revenue Code impose a 100% tax on income from prohibited transactions. Prohibited transactions generally include sales of assets that constitute inventory or other property held for sale in the ordinary course of a business, other than foreclosure property. This 100% tax could impact our desire to sell mortgage-backed securities at otherwise opportune times if we believe such sales could be considered a prohibited transaction.

# Complying with the REIT requirements may limit our ability to hedge effectively.

The existing REIT provisions of the Internal Revenue Code substantially limit our ability to hedge mortgage-backed securities and related borrowings. Under these provisions, our annual income from qualified hedges, together with any other income not generated from qualified REIT real estate assets, is limited to less than 25% of our gross income. In addition, we must limit our aggregate income from hedging and services from all sources, other than from qualified REIT real estate assets or qualified hedges, to less than 5% of our annual gross income. As a result, we might in the future have to limit our use of advantageous hedging techniques. This could leave us exposed to greater risks associated with changes in interest rates than we

would otherwise want to bear. If we were to violate the 25% or 5% limitations, we might have to pay a penalty tax equal to the amount of our income in excess of those limitations, multiplied by a fraction intended to reflect our profitability. If we fail to satisfy the 25% or 5% limitations, unless our failure was due to reasonable cause and not due to willful neglect, we could lose our REIT status for federal income tax purposes.

### Complying with the REIT requirements may force us to liquidate otherwise attractive investments.

In order to qualify as a REIT, we must ensure that at the end of each calendar quarter at least 75% of the value of our assets consists of cash, cash items, government securities and qualified REIT real estate assets. The remainder of our investment in securities generally cannot include more than 10% of the outstanding voting securities of any one issuer or more than 10% of the total value of the outstanding securities of any one issuer. In addition, generally, no more than 5% of the value of our assets can consist of the securities of any one issuer. If we fail to comply with these requirements, we must dispose of a portion of our assets within 30 days after the end of the calendar quarter in order to avoid losing our REIT status and suffering adverse tax consequences.

### Complying with the REIT requirements may force us to borrow to make distributions to our stockholders.

As a REIT, we must distribute 90% of our annual taxable income (subject to certain adjustments) to our stockholders. From time to time, we might generate taxable income greater than our net income for financial reporting purposes from, among other things, amortization of capitalized purchase premiums, or our taxable income might be greater than our cash flow available for distribution to our stockholders. If we do not have other funds available in these situations, we might be unable to distribute 90% of our taxable income as required by the REIT rules. In that case, we would need to borrow funds, sell a portion of our mortgage-backed securities potentially at disadvantageous prices or find another alternative source of funds. These alternatives could increase our costs or reduce our equity and reduce amounts available to invest in mortgage-backed securities.

#### Failure to maintain an exemption from the Investment Company Act, would harm our results of operations.

We intend to conduct our business so as not to become regulated as an investment company under the Investment Company Act of 1940, as amended. If we fail to qualify for this exemption, our ability to use leverage would be substantially reduced and we would be unable to conduct our business as described in this prospectus supplement.

The Investment Company Act exempts entities that are primarily engaged in the business of purchasing or otherwise acquiring mortgages and other liens on, and interests in, real estate. Under the current interpretation of the SEC staff, in order to qualify for this exemption, we must maintain at least 55% of our assets directly in these qualifying real estate interests. Mortgage-backed securities that do not represent all of the certificates issued with respect to an underlying pool of mortgages may be treated as separate from the underlying mortgage loans and, thus, may not qualify for purposes of the 55% requirement. Therefore, our ownership of these mortgage-backed securities is limited by the provisions of the Investment Company Act.

In satisfying the 55% requirement under the Investment Company Act, we treat as qualifying interests mortgage-backed securities issued with respect to an underlying pool as to which we hold all issued certificates. If the SEC or its staff adopts a contrary interpretation of such treatment, we could be required to sell a substantial amount of our mortgage-backed securities under potentially adverse market conditions. Further, in our attempts to ensure that we at all times qualify for the exemption under the Investment Company Act, we might be precluded from acquiring mortgage-backed securities if their yield is higher than the yield on mortgage-backed securities that could be purchased in a manner consistent with the exemption. These factors may lower or eliminate our net income.

# Misplaced reliance on legal opinions or statements by issuers of mortgage-backed securities could result in a failure to comply with REIT income or assets tests.

When purchasing mortgage-backed securities, we may rely on opinions of counsel for the issuer or sponsor of such securities, or statements made in related offering documents, for purposes of determining whether and to what extent those securities constitute REIT real estate assets for purposes of the REIT asset tests and produce income that qualifies under the REIT gross income tests. The inaccuracy of any such opinions or statements may adversely affect our REIT qualification and result in significant corporate-level tax.

# One-action rules may harm the value of the underlying property.

Several states have laws that prohibit more than one action to enforce a mortgage obligation, and some courts have construed the term action broadly. In such jurisdictions, if the judicial action is not conducted according to law, there may be no other recourse in enforcing a mortgage obligation, thereby decreasing the value of the underlying property.

#### We may be harmed by changes in various laws and regulations.

Changes in the laws or regulations governing Seneca or its affiliates may impair Seneca s or its affiliates ability to perform services in accordance with the Management Agreement. Our business may be harmed by changes to the laws and regulations affecting our manager or us, including changes to securities laws and changes to the Internal Revenue Code applicable to the taxation of REITs. New legislation may be enacted into law or new interpretations, rulings or regulations could be adopted, any of which could harm us, our manager and our stockholders, potentially with retroactive effect.

Legislation was recently enacted that reduces the maximum tax rate of non-corporate taxpayers for capital gains (for taxable years ending on or after May 6, 2003 and before January 1, 2009) and for dividends (for taxable years beginning after December 31, 2002 and before January 1, 2009) to 15%. Generally, dividends paid by REITs are not eligible for the new 15% federal income tax rate, with certain exceptions discussed at United States Federal Income Tax Considerations Taxation of Taxable United States Stockholders Distributions Generally in the prospectus accompanying this prospectus supplement. Although this legislation does not adversely affect the taxation of REITs or dividends paid by REITs, the more favorable treatment of regular corporate dividends could cause investors who are individuals to consider stocks of other corporations that pay dividends as more attractive relative to stocks of REITs. It is not possible to predict whether this change in perceived relative value will occur, or what the effect will be on the market price of our common stock.

In addition, legislation was recently introduced in the United States House of Representatives and the United States Senate that would amend certain rules relating to REITs. Among other changes, the proposed legislation would provide the IRS with the ability to impose monetary penalties, rather than a loss of REIT status, for reasonable cause violations of certain tests relating to REIT qualification, and would change the formula for calculating the tax imposed for certain violations of the income tests discussed at United States Federal Income Tax Considerations Requirements for Qualification as a REIT Income Tests in the prospectus accompanying this prospectus supplement. In general, the changes would apply to taxable years beginning after the date the legislation is enacted. As of the date hereof, it is not possible to predict with any certainty whether the proposed legislation will be enacted in its current form.

### We may incur excess inclusion income that would increase the tax liability of our stockholders.

In general, dividend income that a tax-exempt entity receives from us should not constitute unrelated business taxable income as defined in Section 512 of the Internal Revenue Code. If we realize excess inclusion income and allocate it to stockholders, this income cannot be offset by net operating losses. If the stockholder is a tax-exempt entity, then this income would be fully taxable as unrelated business taxable income under Section 512 of the Internal Revenue Code. If the stockholder is foreign, it would be subject to U.S. federal income tax withholding on this income without reduction pursuant to any otherwise applicable income-tax treaty.

Excess inclusion income could result if we held a residual interest in a real estate mortgage investment conduit, or REMIC. Excess inclusion income also would be generated if we were to issue debt obligations with two or more maturities and the terms of the payments on these obligations bore a relationship to the payments that we received on our mortgage-backed securities securing those debt obligations. We generally structure our borrowing arrangements in a manner designed to avoid generating significant amounts of excess inclusion income. We do, however, enter into various repurchase agreements that have differing maturity dates and afford the lender the right to sell any pledged mortgage securities if we default on our obligations. The IRS may determine that these borrowings give rise to excess inclusion income that should be allocated among stockholders. Furthermore, some types of tax-exempt entities, including voluntary employee benefit associations and entities that have borrowed funds to acquire their shares of our common stock, may be required to treat a portion of or all of the dividends they may receive from us as unrelated business taxable income. Finally, we may invest in equity securities of other REITs and it is possible that we might

receive excess inclusion income from those investments.

# **Risks Related to this Offering**

# We have not established a minimum distribution payment level and we cannot assure you of our ability to make distributions to our stockholders in the future.

We intend to make quarterly distributions to our stockholders in amounts such that we distribute all or substantially all of our taxable income in each year, subject to certain adjustments. This, along with other factors, should enable us to qualify for the tax benefits accorded to a REIT under the Internal Revenue Code. We have not established a minimum distribution payment level and our ability to make distributions might be harmed by the risk factors described in this prospectus supplement. All distributions will be made at the discretion of our board of directors and will depend on our earnings, our financial condition, maintenance of our REIT status and such other factors as our board of directors may deem relevant from time to time. We cannot assure you that we will have the ability to make distributions to our stockholders in the future.

# Restrictions on ownership of a controlling percentage of our capital stock might limit your opportunity to receive a premium on our stock.

For the purpose of preserving our REIT qualification and for other reasons, our charter prohibits direct or constructive ownership by any person of more than 9.8% of the lesser of the total number or value of the outstanding shares of our common stock or more than 9.8% of the outstanding shares of our preferred stock. The constructive ownership rules in our charter are complex and may cause the outstanding stock owned by a group of related individuals or entities to be deemed to be constructively owned by one individual or entity. As a result, the acquisition of less than 9.8% of the outstanding stock by an individual or entity could cause that individual or entity to own constructively in excess of 9.8% of the outstanding stock, and thus be subject to the ownership limit in our charter. Any attempt to own or transfer shares of our common or preferred stock in excess of the ownership limit without the consent of our board of directors shall be void, and will result in the shares being transferred by operation of law to a charitable trust. These provisions might inhibit market activity and the resulting opportunity for our stockholders to receive a premium for their shares that might otherwise exist if any person were to attempt to assemble a block of shares of our stock in excess of the number of shares permitted under our charter and which may be in the best interests of our stockholders.

# Certain provisions of Maryland law and our charter and bylaws could hinder, delay or prevent a change in control of our company.

Certain provisions of Maryland law, our charter and our bylaws have the effect of discouraging, delaying or preventing transactions that involve an actual or threatened change in control of our company. These provisions include the following:

*Classified Board of Directors.* Our board of directors is divided into three classes with staggered terms of office of three years each. The classification and staggered terms of office of our directors make it more difficult for a third party to gain control of our board of directors. At least two annual meetings of stockholders, instead of one, generally would be required to effect a change in a majority of the board of directors.

*Removal of Directors*. Under our charter, subject to the rights of one or more classes or series of preferred stock to elect one or more directors, a director may be removed only for cause and only by the affirmative vote of at least two-thirds of all votes entitled to be cast by our stockholders generally in the election of directors.

*Number of Directors, Board Vacancies, Term of Office.* Under certain amendments to our bylaws which will become effective at such time as a class of our equity securities is registered under the Securities Exchange Act of 1934, as amended, or the Exchange Act, (which will occur upon completion of our IPO), we have elected to be subject to certain provisions of Maryland law which vest in the board of directors the exclusive right to determine the number of directors and the exclusive right, by the affirmative vote of a majority of the remaining directors, to fill vacancies on the board even if the remaining directors do not constitute a quorum. These provisions of Maryland law, which are applicable even if other provisions of Maryland law or the charter or bylaws provide to the contrary, also provide that any director elected to fill a vacancy shall hold office for the remainder of the full term of the class of directors in which the vacancy occurred, rather than the next annual meeting of stockholders as would otherwise be the case, and until his or her successor is elected and qualifies.

*Limitation on Stockholder-Requested Special Meetings.* Our bylaws provide that our stockholders have the right to call a special meeting only upon the written request of stockholders entitled to cast not less than a majority of all the votes entitled to be cast by the stockholders at such meeting.

Advance Notice Provisions for Stockholder Nominations and Proposals. Our bylaws require advance written notice for stockholders to nominate persons for election as directors at, or to bring other business before, any meeting of stockholders. This bylaw provision limits the ability of stockholders to make nominations of persons for election as directors or to introduce other proposals unless we are notified in a timely manner prior to the meeting.

*Exclusive Authority of our Board to Amend the Bylaws.* Our bylaws provide that our board of directors has the exclusive power to adopt, alter or repeal any provision of the bylaws or to make new bylaws. Thus, our stockholders may not effect any changes to our bylaws.

*Preferred Stock.* Under our charter, our board of directors has authority to issue preferred stock from time to time in one or more series and to establish the terms, preferences and rights of any such series of preferred stock, all without approval of our stockholders.

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*Duties of Directors with Respect to Unsolicited Takeovers.* Maryland law provides protection for Maryland corporations against unsolicited takeovers by limiting, among other things, the duties of the directors in unsolicited takeover situations. The duties of directors of Maryland corporations do not require them to (1) accept, recommend or respond to any proposal by a person seeking to acquire control of the corporation, (2) authorize the corporation to redeem any rights under, or modify or render inapplicable, any stockholders rights plan, (3) make a determination under the Maryland Business Combination Act or the Maryland Control Share Acquisition Act, or (4) act or fail to act solely because of the effect of the act or failure to act may have on an acquisition or potential acquisition of control of the corporation. Moreover, under Maryland law the act of the directors of a Maryland corporation relating to or affecting an acquisition or potential acquisition of control is not subject to any higher duty or greater scrutiny than is applied to any other act of a director. Maryland law also contains a statutory presumption that an act of a director of a Maryland corporation satisfies the applicable standards of conduct for directors under Maryland law.

*Ownership Limit.* In order to preserve our status as a REIT under the Internal Revenue Code, our charter generally permits any single stockholder, or any group of affiliated stockholders, from beneficially owning more than 9.8% of our outstanding common or preferred stock unless our board of directors waives or modifies this ownership limit.

*Maryland Business Combination Act.* The Maryland Business Combination Act provides that unless exempted, a Maryland corporation may not engage in business combinations, including mergers, dispositions of 10% or more of its assets, issuance of shares of stock and other specified transactions, with an interested stockholder or an affiliate of an interested stockholder for five years after the most recent date on which the interested stockholder became an interested stockholder, and thereafter unless specified criteria are met. An interested stockholder is generally a person owning or controlling, directly or indirectly, 10% or more of the voting power of the outstanding stock of a Maryland corporation. Our board of directors has adopted a resolution exempting our company from this statute. However, our board of directors may repeal or modify this resolution in the future, in which case the provisions of the Maryland Business Combination Act will be applicable to business combinations between our company and other persons.

*Maryland Control Share Acquisition Act.* Maryland law provides that control shares of a corporation acquired in a control share acquisition shall have no voting rights except to the extent approved by a vote of two-thirds of the votes eligible to be cast on the matter under the Maryland Control Share Acquisition Act. Control shares means shares of stock that, if aggregated with all other shares of stock previously acquired by the acquiror, would entitle the acquiror to exercise voting power in electing directors within one of the following ranges of the voting power: one-tenth or more but less than one-third, one-third or more but less than a majority or a majority or more of all voting power. A control share acquisition means the acquisition of control shares, subject to certain exceptions. If voting rights of control shares acquired in a control share acquisition are not approved at a stockholders meeting, then subject to certain conditions and limitations, the issuer may redeem any or all of the control shares for fair value. If voting rights of such control shares of stock entitled to vote, all other stockholders may exercise appraisal rights. Our bylaws contain a provision exempting acquisitions of our shares from the Maryland Control Share Acquisition Act. However, our board of directors may amend our bylaws in the future to repeal or modify this exemption, in which case any control shares of our company acquired in a control share acquisition will be subject to the Maryland Control Share Acquisition Act.

Future offerings of debt securities, which would be senior to our common stock upon liquidation, or equity securities, which would dilute our existing stockholders and may be senior to our common stock for the purposes of distributions, may harm the value of our common stock.

In the future, we may attempt to increase our capital resources by making additional offerings of debt or equity securities, including commercial paper, medium-term notes, senior or subordinated notes and classes of preferred stock or common stock. Upon the liquidation of our company, holders of our debt securities and shares of preferred stock and lenders with respect to other borrowings will receive a distribution of our available assets prior to the holders of our common stock. Additional equity offerings by us may dilute the holdings of our existing stockholders or reduce the value of our common stock, or both. Our preferred stock, if issued, would have a preference on distributions that could limit our ability to make distributions to the holders of our common stock. Because our decision to issue securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of our future offerings. Thus, our stockholders bear the risk of our future offerings reducing the market price of our common stock and diluting their stock holdings in us.

### The market price and trading volume of our common stock may be volatile.

Even if an active trading market develops for our common stock after this offering, the market price of our common stock may be highly volatile and be subject to wide fluctuations. In addition, the trading volume in our common stock may fluctuate and cause significant price variations to occur. If the market price of our common stock declines significantly, you may be unable to resell your shares at or above your purchase price. We cannot assure you that the market price of our common stock will not

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fluctuate or decline significantly in the future. Some of the factors that could negatively affect our stock price or result in fluctuations in the price or trading volume of our common stock include:

actual or anticipated variations in our quarterly operating results or distributions;

changes in our funds from operations or earnings estimates or publication of research reports about us or the real estate industry, although there can be no assurance that any research reports about us will be published;

increases in market interest rates that lead purchasers of our shares to demand a higher yield;

changes in market valuations of similar companies;

adverse market reaction to any increased indebtedness we incur in the future;

additions or departures of key management personnel;

the termination of or resignation by the Manager;

actions by institutional stockholders;

speculation in the press or investment community; and

general market and economic conditions.

### Broad market fluctuations could harm the market price of our common stock.

The stock market has experienced extreme price and volume fluctuations that have affected the market price of many companies in industries similar or related to ours and that have been unrelated to these companies operating performances. These broad market fluctuations could reduce the market price of our common stock. Furthermore, our operating results and prospects may be below the expectations of public market analysts and investors or may be lower than those of companies with comparable market capitalizations, which could harm the market price of our common stock.

#### Shares of our common stock eligible for future sale may harm our stock price.

We cannot predict the effect, if any, of future sales of shares of our common stock, or the availability of shares for future sales, on the market price of our common stock. Sales of substantial amounts of these shares of common stock, or the perception that these sales could occur, may harm prevailing market prices for our common stock. As of August 5, 2004, there are:

36,900,193 shares of outstanding common stock;

outstanding options to purchase 55,000 shares of our common stock at a weighted average exercise price of \$14.82 per share; and

an additional 940,307 shares of our common stock available for future awards under our stock incentive plans. A total of 940,307 shares of our common stock, or 1% of our current total authorized shares, are reserved for future awards and grants under our stock incentive plans. In January 2004, we filed a registration statement on Form S-8 under the Securities Act covering the 1.0 million shares of our common stock issued or reserved for issuance under our stock incentive plans and/or subject to outstanding options under our stock incentive plans. Shares of our common

stock issued upon exercise of options under the Form S-8 will be available for sale in the public market, subject to Rule 144 volume limitations applicable to affiliates and subject to the contractual restrictions described above. In December 2003, we issued 13,110,000 shares of common stock in our initial public offering. In March 2004, we issued 12,000,000 shares of common stock in a public offering. All of these shares are eligible for immediate resale by their holders. Additionally, in January 2004 we filed a registration statement covering the resale of up to 11,500,000 shares of our common stock by the selling stockholders named in the prospectus which is a part of such resale registration statement. All of the shares sold from time to time pursuant to our resale registration statement will be eligible for immediate resale by their holders. If any or all of the above holders sell a large number of securities in the public market, the sale could reduce the market price of our common stock and could impede our ability to raise future capital through a sale of additional equity securities.

### Changes in yields may harm the market price of our stock.

Our earnings are derived primarily from the expected positive spread between the yield on our assets and the cost of our borrowings. This spread will not necessarily be larger in high interest rate environments than in low interest rate environments and may also be negative. In addition, during periods of high interest rates, our net income and, therefore, the amount of any distributions on our common stock, might be less attractive compared to alternative investments of equal or lower risk. Each of these factors could harm the market price of our common stock.

# Terrorist attacks and other acts of violence or war may affect any market for our common stock, the industry in which we operate, our operations and our profitability.

Terrorist attacks may harm our results of operations and your investment. We cannot assure you that there will not be further terrorist attacks against the United States, U.S. businesses or elsewhere in the world. These attacks or armed conflicts may impact the property underlying our mortgage-backed securities, directly or indirectly, by undermining economic conditions in the United States. Losses resulting from terrorist events are generally uninsurable.

### DILUTION

Our net tangible book value as of June 30, 2004 was approximately \$393.2 million, or \$10.66 per share of our common stock. If you invest in our common stock, your interest will be diluted to the extent of the difference between the price you pay per share of our common stock and the net tangible book value per share of our common stock at the time of your purchase. Net tangible book value per share is calculated by subtracting our total liabilities from our total tangible assets, which is total assets less intangible assets, and dividing this amount by the number of shares of our common stock issued and outstanding. The sale of shares of common stock in this offering by the selling stockholders will not affect our net tangible book value because we will not receive any proceeds from their sale of our common stock. Based on our net tangible book value as of June 30, 2004, investors in this offering will experience immediate and substantial dilution to the extent that their purchase price per share exceeds \$10.66. The following table illustrates this per share dilution based on an assumed purchase price of \$10.56 per share, which was the August 5, 2004 closing price of our common stock on the NYSE:

Assumed purchase price per share Net tangible book value per share as of June 30, 2004 Increase per share attributable to new investors	\$10.66 0.00	\$10.56
Net tangible book value per share		10.66
Dilution per share to new investors		\$ (0.10)

The foregoing discussion and table are based upon 36,900,193 shares actually issued and outstanding as June 30, 2004. As of that date, there were also 55,000 options outstanding at a weighted-average exercise price of \$14.82 per share and there were a total of 940,307 shares available for future awards under our stock incentive plans.

### BUSINESS

### The Company

### Background

We were formed in April 2003 to invest primarily in U.S. agency and other highly-rated, single-family, adjustable-rate, hybrid adjustable-rate and fixed-rate mortgage-backed securities, which we acquire in the secondary market. Our strategy is to acquire mortgage-related assets, finance these purchases in the capital markets and use leverage in order to provide an attractive return on stockholders equity. Through this strategy, we seek to earn income, which is generated from the spread between the yield on our earning assets and our costs, including the interest cost of the funds we borrow.

We commenced operations on June 11, 2003, following the completion of a private placement of our common stock, in which we raised net proceeds of approximately \$159.7 million. On December 18, 2003, we completed the initial public offering of our shares of common stock and began trading on the New York Stock Exchange, or NYSE, under the trading symbol LUM on December 19, 2003. The initial public offering raised approximately \$170.4 million in gross proceeds. The net proceeds from this offering were received in late December and all of the net offering proceeds had been used to purchase mortgage-backed securities as of March 31, 2004. On March 29, 2004, we completed a public offering of 12,000,000 shares of common stock. We received proceeds from the public offering in the amount of \$157.5 million, net of underwriting discount and other offering costs.

We are externally managed and advised by Seneca Capital Management LLC, or Seneca, pursuant to a management agreement, or the Management Agreement.

We have elected to be taxed as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, commencing with the taxable year ended December 31, 2003. As such, we will routinely distribute substantially all of the income generated from our operations to our stockholders. As long as we retain our REIT status, we generally will not be subject to U.S. federal or state taxes on our income to the extent that we distribute our net income to our stockholders.

#### Assets

We invest primarily in adjustable-rate and hybrid adjustable-rate mortgage-backed securities. Adjustable-rate mortgage-backed securities have interest rates that reset periodically, typically every six months or on an annual basis. Hybrid adjustable-rate mortgage-backed securities have interest

rates that are fixed for the first few years of the loan typically three, five, seven or 10 years and thereafter reset periodically in a manner similar to adjustable-rate mortgage-backed securities. See Note 3 to the financial statements for further discussion.

We have acquired and will seek to acquire additional assets that will produce competitive returns, taking into consideration the amount and nature of the anticipated returns from the investment, our ability to pledge the investment for secured, collateralized borrowings and the costs associated with financing, managing, securitizing and reserving for these investments. We expect that all of the mortgage-backed securities that we acquire will be agency-backed or have AAA credit ratings from at least one nationally-recognized statistical rating agency, and most of the securities will be hybrid adjustable-rate mortgage-backed securities.

We review the credit risk associated with each potential investment and may diversify our portfolio to avoid undue geographic, insurer, industry and other types of concentrations. By maintaining a large percentage of our assets in high quality and highly-rated assets, many of which are guaranteed under limited circumstances as to payment of a limited amount of principal and interest by federal agencies or federally chartered entities such as Fannie Mae, Freddie Mac or Ginnie Mae, we believe we can mitigate our exposure to losses from credit risk.

We have financed our acquisition of mortgage-backed securities by investing our equity and by borrowing at short-term rates under repurchase agreements. We intend to continue to finance our acquisitions in this manner.

## Borrowings

We have established 18 borrowing arrangements with various investment banking firms and other lenders, 14 of which were in use on June 30, 2004. These borrowing arrangements facilitate our purchase of our portfolio of securities and provide us with sufficient borrowing capacity to fully leverage the net proceeds of our public offerings. The repurchase agreements are secured by mortgage-backed securities. We intend to seek to renew repurchase agreements as they mature under the then-applicable borrowing terms of the counterparties to our repurchase agreements. See Note 4 to the financial statements for further discussion.

We generally seek to borrow between eight and 12 times the amount of our equity. We actively manage the adjustment periods and the selection of the interest rate indices of our borrowings against the adjustment periods and the selection of indices on our mortgage-backed securities in order to manage our liquidity and interest rate related risks.

## Hedging

We may also choose to engage in various hedging activities designed to match more closely the terms of our assets and liabilities. At June 30, 2004, we were engaged in short sales of Eurodollar futures contracts and interest rate swap contracts as a means of mitigating our interest rate risk on forecasted interest expense associated with the benchmark rate on forecasted rollover/reissuance of repurchase agreements or the interest rate repricing of repurchase agreements. The value of the futures contracts is marked-to-market daily in our margin account with the custodian. Based upon the daily market value of the futures contracts, we either receive funds into, or wire funds into, our margin account with the custodian to ensure that an appropriate margin account balance is maintained at all times through the expiration of the contracts. See Note 10 to the financial statements as of and for the three and six months ended June 30, 2004 for further discussion.

### Distributions

On November 17, 2003, we paid a cash distribution of \$0.50 per share to our stockholders of record on October 21, 2003. On January 28, 2004, we paid a cash distribution of \$0.45 per share to our stockholders of record on December 11, 2003. On April 26, 2004, we paid a cash distribution of \$0.42 per share to our stockholders of record on March 19, 2004. These distributions are taxable dividends, and none of these distributions are considered return of capital. The distributions were funded with cash flows from our ongoing operations, including principal payments and interest payments on our mortgage-backed securities.

#### **Business Strategy**

#### **Our Operating Policies and Programs**

Our board of directors has established the following four primary operating policies to implement our business strategies:

asset acquisition policy;

capital/liquidity and leverage policies;

credit risk management policy; and

asset/liability management policy. *Asset Acquisition Policy* 

Our asset acquisition policy provides guidelines for acquiring investments in order to maintain compliance with our overall investment strategy. In particular, we acquire a portfolio of investments that can be grouped into specific categories. Each category and our respective investment guidelines are as follows:

*Category I* At least 75% of our total assets will generally be residential mortgage-related securities and short-term investments. Assets in this category are rated within one of the two highest rating categories by at least one nationally-recognized statistical rating organization, or will be obligations guaranteed by federal agencies or

federally chartered agencies, such as Fannie Mae, Freddie Mac or Ginnie Mae.

*Category II* At least 90% of our total assets will consist of Category I investments plus mortgage-related securities that are rated at least investment grade by at least one nationally-recognized statistical rating organization.

*Category III* No more than 10% of our total assets may be of a type not meeting any of the above criteria. Among the types of assets generally assigned to this category are mortgage-related securities rated below investment grade and leveraged mortgage derivative securities, or shares of other REITs, or other investments.

We expect to acquire only those mortgage-related assets which we believe our manager has the necessary expertise to evaluate and manage, which we can readily finance, and which are consistent with our overall investment strategy and our asset acquisition policy. Generally, we expect to hold our mortgage-backed securities until maturity. Therefore, we generally do not seek to acquire assets with investment returns that are attractive only in a limited range of scenarios. Future interest rates and mortgage

prepayment rates are very difficult to predict and, as a result, we seek to acquire mortgage-backed securities which we believe provide acceptable returns over a broad range of interest rate and prepayment scenarios.

We expect most of our acquisitions to consist of adjustable-rate mortgage-backed securities, hybrid adjustable-rate mortgage-backed securities and fixed-rate mortgage-backed securities. We anticipate that our investments in fixed-rate mortgage-backed securities will be focused in shorter-term mortgages, including balloon mortgages. We may, however, purchase longer-term fixed-rate mortgage-backed securities if we view the potential net returns as attractive or if the acquisition of such assets serves to reduce or diversify the overall risk profile of our portfolio.

### Capital/Liquidity and Leverage Policies

We employ a leverage strategy to increase our investment assets by borrowing against existing mortgage-backed securities and using the proceeds to acquire additional mortgage-backed securities. We generally seek to borrow between eight to 12 times the amount of our equity, although our borrowings may vary from time to time depending on market conditions and other factors deemed relevant by our manager and our board of directors. We believe that this leaves an adequate capital base to protect against interest rate environments in which our borrowing costs might exceed our interest income from mortgage-backed securities.

Depending on the different cost of borrowing funds at different maturities, we expect to vary the maturities of our borrowed funds to attempt to produce lower borrowing costs. In general, our borrowings are short-term. We actively manage, on an aggregate basis, both the interest-rate indices and interest-rate adjustment periods of our borrowings against the interest-rate indices and interest-rate adjustment periods related to our mortgage-backed securities.

We expect to continue to finance our mortgage-backed securities primarily at short-term borrowing rates through repurchase agreements and, to a lesser extent, our equity capital. We anticipate that, upon repayment of each borrowing under a repurchase agreement, we will use the collateral immediately for borrowing under a new repurchase agreement. In the future we may also employ borrowings under lines of credit, term loans and other collateralized financings that we may establish with approved institutional lenders and we may employ long-term borrowings.

We have established 18 borrowing arrangements with various investment banking firms and other lenders. A repurchase agreement, although structured as a sale and repurchase obligation, acts as a financing under which we effectively pledge our mortgage-backed securities as collateral to secure a short-term loan. Generally, the other party to the agreement makes the loan in an amount equal to a percentage of the market value of the pledged collateral. At the maturity of the repurchase agreement, we are required to repay the loan and correspondingly receive back our collateral. While used as collateral, the mortgage-backed securities continue to pay principal and interest to us. In the event of our insolvency or bankruptcy, certain repurchase agreements may qualify for special treatment under the U.S. Federal Bankruptcy Code, the effect of which, among other things, would be to allow the creditor under the agreement to avoid the automatic stay provisions of the U.S. Federal Bankruptcy Code and to foreclose on the collateral agreement without delay. In the event of the insolvency or bankruptcy of the lender during the term of a repurchase agreement, the lender may be permitted, under applicable insolvency laws, to repudiate the contract, and our claim against the lender for damages may be treated simply as an unsecured creditor. In addition, if the lender is a broker or dealer subject to the Securities Investor Protection Act of 1970, or an insured depository institution subject to the Federal Deposit Insurance Act, our ability to exercise our rights to recover our securities under a repurchase agreement or to be compensated for any damages resulting from the lender s insolvency may be further limited by those statutes. These claims would be subject to significant delay and, if and when received, may be substantially less than the damages we actually incur. As a result, we expect to enter into collateralized borrowings only with institutions that we believe are financially sound and which are rated investment grade by at least one nationally-recognized statistical rating organization.

Substantially all of our borrowing agreements require us to deposit additional collateral in the event the market value of existing collateral declines, which may require us to sell assets to reduce our borrowings. We have designed our liquidity management policy to maintain an adequate capital base sufficient to provide required liquidity to respond to the effects under our borrowing arrangements of interest rate movements and changes in the market value of our mortgage-backed securities, as described above. However, a major disruption in the repurchase or other market that we rely on for short-term borrowings would harm our results of operations unless we were able to arrange alternative sources of financing on comparable terms.

## Credit Risk Management Policy

We review credit risk associated with each of our potential investments. In addition, we may diversify our portfolio of mortgage-backed securities to avoid undue geographic, insurer, industry and certain other types of concentration risk. We may reduce risk from sellers and servicers by obtaining representations and warranties. Our manager monitors the overall portfolio risk in order to determine appropriate levels of provision for losses we may experience.

We generally determine, at the time of purchase, whether or not a mortgage-related asset complies with our credit risk management policy guidelines, based upon the most recent information utilized by us. Such compliance is not expected to be affected by events subsequent to such purchase, such as changes in characterization, value or rating of any specific mortgage-related assets or economic conditions or events generally affecting any mortgage-related assets of the type held by us.

# Asset/Liability Management Policy

*Interest Rate Risk Management.* To the extent consistent with our election to qualify as a REIT, we follow an interest rate risk management program intended to protect our portfolio of mortgage-backed securities and related debt against the effects of major interest rate changes. Specifically, our interest rate management program is formulated with the intent to offset, to some extent, the potential adverse effects resulting from rate adjustment limitations on our mortgage-backed securities and the differences between interest rate adjustment indices and interest rate adjustment periods of our adjustable-rate mortgage-backed securities and related borrowings.

Our interest rate risk management program encompasses a number of procedures, including the following:

monitoring and adjusting, if necessary, the interest rate sensitivity of our mortgage-backed securities compared with the interest rate sensitivities of our borrowings;

attempting to structure our borrowing agreements to have a range of different maturities and interest rate adjustment periods (although substantially all will be less than one year); and

actively managing, on an aggregate basis, the interest rate indices, interest rate adjustment periods, and gross reset margins of the mortgages underlying our mortgage-backed securities compared to the interest rate indices and adjustment periods of our borrowings.

As a result, we expect to be able to adjust the average maturity/adjustment period of our borrowings on an ongoing basis by changing the mix of maturities and interest rate adjustment periods as borrowings mature or are renewed. Through the use of these procedures, we attempt to reduce the risk of differences between interest rate adjustment periods of the mortgages underlying our adjustable-rate mortgage-backed securities and our related borrowings.

It is generally our intention to manage the assets in our portfolio with regard to risk characteristics such as duration, in order to carefully limit the overall interest rate risk of the portfolio. On occasion, we may alter the overall duration in order to better protect the portfolio in order to protect shareholder value. Similarly, it is our intention to manage the duration of our liabilities. Generally, we will seek to reduce the gap between the duration of our assets and our liabilities to a level which is consistent with protection of the portfolio during volatile interest rate environments. The means by which we will accomplish this objective will vary over time, and may include the use of hedging instruments and the alteration of the duration of the asset and/or the liability side of our balance sheet through asset purchases or sales and through the assumption or the retirement of repurchase agreements of varying maturities or the structuring of other financing arrangements.

Depending on market conditions and the cost of the transactions, we may conduct hedging activities in connection with our portfolio management. When we engage in hedging activities, we intend to do so in a manner consistent with our election to qualify as a REIT. The goal of any hedging strategy we adopt will be to lessen the effects of interest rate changes and to enable us to earn net interest income in periods of generally rising, as well as declining or static, interest rates. Specifically, if we implement a hedging program, it would likely be formulated with the intent to offset some of the potential adverse effects of changes in interest rate levels relative to the interest rates on the mortgage-backed securities held in our investment portfolio, as well as differences between the interest rate adjustment indices and maturity or reset periods related to our mortgage-backed securities and our borrowings.

Under the REIT rules of the Internal Revenue Code, some hedging activities produce income which is not qualifying income for purposes of the REIT gross income tests or create assets which are not qualifying assets for purposes of the REIT assets test. As a result, we may have to terminate certain hedging activities before the benefits of such activities are realized. In the case of

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excess hedging income, we would be required to pay a penalty tax for failure to satisfy certain REIT income tests under the Internal Revenue Code if the excess is due to reasonable cause and not willful neglect. In the case of having excess value in relation to mortgage-related assets, the penalty would result in our disqualification as a REIT. In addition, asset/liability management involves transaction costs that increase dramatically as the period covered by hedging protection increases and that may increase during periods of fluctuating interest rates.

*Prepayment Risk Management.* We also seek to lessen the effects of prepayment of mortgage loans underlying our securities at a faster or slower rate than anticipated. We expect to accomplish this by using a variety of techniques which include, without limitation, structuring a diversified portfolio with a variety of prepayment characteristics, investing in mortgage-backed securities based on mortgage loans with prepayment prohibitions and penalties, investing in certain mortgage security structures that have prepayment protections, and purchasing mortgage-backed securities at a premium and at a discount. We intend to monitor prepayment risk through the periodic review of the impact of a variety of prepayment scenarios on our revenues, net earnings, distributions, cash flow and net balance sheet market value.

We believe that we have developed cost-effective asset/liability management policies to mitigate interest rate and prepayment risks. We continually monitor our risk management strategies as market conditions change. However, no strategy can completely insulate us from interest rate and prepayment risks. Further, as noted above, certain of the U.S. federal income tax requirements that we must satisfy to qualify as a REIT limit our ability to fully hedge our interest rate and prepayment risks. Therefore, we could be prevented from effectively hedging our interest rate and prepayment risks.

#### **Description of Mortgage-Related Assets**

#### Mortgage-Backed Securities

*Pass-Through Certificates.* We expect principally to invest in pass-through certificates, which are securities representing interests in pools of mortgage loans secured by residential real property in which payments of both interest and principal on the securities are generally made monthly. In effect, these securities pass through the monthly payments made by the individual borrowers on the mortgage loans that underlie the securities, net of fees paid to the issuer or guarantor of the securities. Pass-through certificates can be divided into various categories based on the characteristics of the underlying mortgages, such as the term or whether the interest rate is fixed or variable.

A key feature of most mortgage loans is the ability of the borrower to repay principal earlier than scheduled. This is called a prepayment. Prepayments can arise due to sale of the underlying property, refinancing, foreclosure, or other events. Prepayments result in a return of principal to pass-through certificate holders. This may result in a lower or higher rate of return upon reinvestment of principal. This is generally referred to as prepayment uncertainty. If a security purchased at a premium pre-pays at a higher than expected rate, then the value of the premium would be eroded at a faster than expected rate. Similarly, if a discount mortgage pre-pays at a lower than expected rate, the amortization towards par would be accumulated at a slower than expected rate. The possibility of these undesirable effects is sometimes referred to as prepayment risk.

In general, but not always, declining interest rates tend to increase prepayments, and rising interest rates tend to slow prepayments. Like other fixed-income securities, when interest rates rise, the value of mortgage-backed securities generally decline. The rate of prepayments on underlying mortgages will affect the price and volatility of mortgage-backed securities and may have the effect of shortening or extending the effective maturity of the security beyond what was anticipated at the time of purchase. If interest rates rise, our holdings of mortgage-backed securities may experience reduced returns if the borrowers of the underlying mortgages pay off their mortgages later than anticipated. This is generally referred to as extension risk.

Payment of limited amounts of principal and interest on some mortgage pass-through securities, although not the market value of the securities themselves, may be guaranteed by the full faith and credit of the federal government, including securities backed by Ginnie Mae, or by agencies or instrumentalities of the federal government, including Fannie Mae or Freddie Mac. Mortgage-backed securities created by non-governmental issuers, including commercial banks, savings and loan institutions, private mortgage insurance companies, mortgage bankers and other secondary market issuers, may be supported by various forms of insurance or guarantees, including individual loan, title, pool and hazard insurance and letters of credit, which may be issued by governmental entities, private insurers or the mortgage poolers.

The mortgage loans underlying pass-through certificates can generally be classified in the following four categories:

*Adjustable-Rate Mortgages*. Adjustable-rate mortgages, or ARMs, are those for which the borrower pays an interest rate that varies over the term of the loan. The interest rate usually resets based on market interest rates, although the adjustment of such an interest rate may be subject to certain limitations. Traditionally, interest rate resets occur at regular set intervals (for example, once per year). We will refer to such ARMs as traditional ARMs. Because the interest rates on ARMs fluctuate based on market conditions, ARMs tend to have interest rates that do not deviate from current market rates by a large amount. This in turn can mean that ARMs have less price sensitivity to interest rates. This may be attractive to some mortgage investors.

*Fixed-Rate Mortgages*. Fixed-rate mortgages are those where the borrower pays an interest rate that is constant throughout the term of the loan. Traditionally, most fixed-rate mortgages have an original term of 30 years. However, shorter terms (also referred to as final maturity dates) have become common in recent years. Because the interest rate on the loan never changes, even when market interest rates change, over time there can be a divergence between the interest rate on the loan and current market interest rates. This in turn can make a fixed-rate mortgage s price sensitive to market fluctuations in interest rates. In general, the longer the remaining term on the mortgage loan, the greater the price sensitivity. One way to attempt to lower the price sensitivity of a portfolio of fixed-rate mortgages is to buy those with shorter remaining terms or maturities.

*Hybrid Adjustable-Rate Mortgages.* A recent development in the mortgage market has been the popularity of ARMs that do not reset at regular intervals. Many of these ARMs have a fixed-rate for the first few years of the loan typically three, five, seven or 10 years and thereafter reset periodically like a traditional ARM. Effectively such mortgages are hybrids, combining the features of a pure fixed-rate mortgage and a traditional ARM. Hybrid ARMs have a price sensitivity to interest rates similar to that of a fixed-rate mortgage during the period when the interest rate is fixed and similar to that of an ARM when the interest rate is in its periodic reset stage. However, because many hybrid ARMs are structured with a relatively short initial time span during which the interest rate is fixed, even during that segment of its existence, the price sensitivity may be low. The ability of hybrid ARMs to exhibit low price sensitivity to interest rates can be attractive to some mortgage investors.

*Balloon Maturity Mortgages.* Balloon maturity mortgages are a type of fixed-rate mortgage. Thus, they have a static interest rate for the life of the loan. However the term of the loan is usually quite short and is less than the amortization schedule of the loan. Typically, this term or maturity is less than seven years. When the mortgage matures, the investor receives all of his principal back. This is effectively a price reset of the invested principal to par. As the balloon maturity mortgage approaches its maturity date, the price sensitivity of the mortgage declines. In fact, the price sensitivity for an agency balloon mortgage with a set maturity is actually lower than that for an agency hybrid ARM with the same time to interest rate reset. The ability of a balloon mortgage to have low price sensitivity to interest rates can be attractive for some mortgage investors.

*Collateralized Mortgage Obligations*. Collateralized mortgage obligations, or CMOs, are a type of mortgage-backed security. Interest and principal on a CMO are paid, in most cases, on a monthly basis. CMOs may be collateralized by whole mortgage loans, but are more typically collateralized by portfolios of mortgage pass-through securities guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae. CMOs are structured into multiple classes, or tranches, with each class bearing a different stated maturity. Monthly payments of principal, including prepayments, are first returned to investors holding the shortest maturity class; investors holding the longer maturity classes receive principal only after the first class has been retired.

Generally, fixed-rate mortgages are used to collateralize CMOs. However, the CMO tranches need not all have fixed-rate coupons. Some CMO tranches have floating rate coupons that adjust based on market interest rates, subject to some limitations. Such tranches, often called CMO floaters, can have relatively low price sensitivity. As is the case

with traditional ARMs, hybrid ARMs and balloons, this low price sensitivity may be attractive to some mortgage investors.

*Mortgage Derivative Securities*. Although we do not have any intention to do so in the near term, we may acquire mortgage derivative securities in an amount not to exceed 10% of our total assets. Mortgage derivative securities allow the holder to receive interest only, principal only, or interest and principal in amounts that are disproportionate to those payable on the underlying mortgage loans. Payments on mortgage derivative securities can be highly sensitive to the rate of prepayments on the underlying mortgage loans. In the event of faster or slower than anticipated prepayments on these mortgage loans, the rates of return on interests in mortgage derivative securities representing the right to receive interest only or a disproportionately large amount of interest, or interest only derivatives, would be likely to decline or increase, respectively. Conversely, the rates of return on mortgage derivative securities representing the right to receive principal only or a disproportionate amount of principal, or principal only derivatives, would be likely to increase or decrease in the event of faster or slower prepayment speeds, respectively.

We may also invest in inverse floaters, a class of CMOs with a coupon rate that resets in the opposite direction from the market rate of interest to which it is indexed, including LIBOR or the 11th District Cost of Funds Index, or COFI. Any rise in the index rate, which can be caused by an increase in interest rates, causes a drop in the coupon rate of an inverse floater while any drop in the index rate causes an increase in the coupon of an inverse floater. An inverse floater may behave like a leveraged security since its interest rate usually varies by a magnitude much greater than the magnitude of the index rate of interest. The leverage-like characteristics inherent in inverse floaters are associated with greater volatility in their market prices.

We may also invest in other mortgage derivative securities that may be developed in the future.

*Subordinated Interests.* We may also acquire subordinated interests, which are classes of mortgage-backed securities that are junior to other classes of the same series of mortgage-backed securities in the right to receive payments from the underlying mortgage loans. The subordination may be for all payment failures on the mortgage loans securing or underlying such series of mortgage securities. The subordination will not be limited to those resulting from particular types of risks, including those resulting from war, earthquake or flood, or the bankruptcy of a borrower. The subordination may be for the entire amount of the series of mortgage-related securities or may be limited in amount.

# Mortgage Loans

We may acquire and accumulate mortgage loans (i.e., fixed-rate, ARMs, hybrid and balloon mortgage loans) as part of our investment strategy until a sufficient quantity has been accumulated for securitization into high-quality mortgage-backed securities in order to enhance their value and liquidity. Pursuant to our asset acquisition policies, the aggregate amount of any mortgage loans that we acquire and do not immediately securitize, together with our investments in other mortgage-related assets that are not Category I or Category II assets, will not constitute more than 10% of our total assets at any time. All mortgage loans, if any, will be acquired with the intention of securitizing them into high-credit quality mortgage securities. Despite our intentions, however, we may not be successful in securitizing these mortgage loans. To meet our investment criteria, mortgage loans acquired by us will generally conform to the underwriting guidelines established by Fannie Mae, Freddie Mac, Ginnie Mae or other credit insurers. Applicable banking laws generally require that an appraisal be obtained in connection with the original issuance of mortgage loans by the lending institution. We do not intend to obtain additional appraisals at the time of acquiring any mortgage loans.

Mortgage loans may be originated by or purchased from various suppliers of mortgage-related assets throughout the United States, including savings and loans associations, banks, mortgage bankers and other mortgage lenders. We may acquire mortgage loans directly from originators and from entities holding mortgage loans originated by others. Our board of directors has not established any limits upon the geographic concentration of mortgage loans that we may acquire. However, our asset acquisition policy will limit the amount and/or type of mortgage loans we may acquire.

### Other Investments

We may acquire other investments that include equity and debt securities issued primarily by other mortgage-related finance companies, interests in mortgage-related collateralized bond obligations, other subordinated interests in pools of mortgage-related assets, commercial mortgage loans and securities, and residential mortgage loans other than high-credit quality mortgage loans. These investments are generally considered Category III investments under our asset acquisition policy and shall be limited to 10% of our total assets.

We also intend to operate in a manner that will not subject us to regulation under the Investment Company Act. Our board of directors has the authority to modify or waive our current operating policies and our strategies without prior notice to you and without stockholder approval.

# **Investment Strategy**

Our strategy is to invest primarily in U.S. agency and other highly-rated single-family adjustable-rate and fixed-rate mortgage-backed securities. We acquire these investments in the secondary market and seek to acquire assets that will produce competitive returns after considering the amount and nature of the anticipated returns from the investment, our ability to pledge the investment for secured, collateralized borrowings and the costs associated with financing, managing, securitizing and reserving for these investments. We do not construct our overall investment portfolio in order to express a directional expectation for interest rates or mortgage prepayment rates. Future interest rates and mortgage prepayment rates are very difficult to predict and, as a result, we seek to acquire mortgage-backed securities which we believe provide acceptable returns over a broad range of interest rate and prepayment scenarios. When evaluating the purchase of mortgage-backed securities, we analyze whether the purchase will permit us to continue to satisfy the minimum 55% portfolio whole-pool requirement, with which we must comply to maintain our REIT status. We also assess the relative value of the mortgage-backed security and how well it would fit into our existing portfolio of mortgage-backed securities. Many aspects of a mortgage-backed security, and the dynamic interaction of its characteristics with

those of our portfolio, can influence our perception of what that security is worth and the amount of premium we would be willing to pay to own the specific security. The characteristics of each potential investment we analyze generally include, but are not limited to, the following:

*origination year* the underwriting year for the mortgages comprising the mortgage-backed security. This characteristic helps to determine how seasoned the mortgage-backed security is and can influence our expectations for the investment s future cash flows. In the current low interest rate environment, mortgages that were originated several years ago (when interest rates were higher) tend to have been refinanced. Those borrowers who did not refinance their homes during the period of lower interest rates may be relatively less likely (than more recent borrowers) to refinance during the remaining life of their mortgages. Therefore, the expected cash flows from a potential investment with an earlier origination year could exhibit less sensitivity to changes in interest rates.

*originator* the financial services entity that underwrites the mortgages comprising the mortgage-backed security. Originators do not have homogeneous underwriting standards. The particular underwriting standards utilized by an originator tend to influence the characteristics of the borrowers in its mortgage loan pools which, in turn, can influence the pool s prepayment rates and other cash flows. When analyzing a pool of mortgages, it can be useful to review the historical cash flows exhibited by the originator s prior mortgage loan pools. For example, we may limit the premium we would be willing to pay for a security if the originator has a history of early refinancings. The quality of the originator s underwriting standards and the terms it offers borrowers can also be important to our purchase decisions. These variables potentially include the originator s required loan documentation, FICO scores, loan-to-value ratios, prepayment penalties, cap rates, and assumability terms. Any of these variables might influence our expectations regarding the timing of cash flows from an originator s mortgage-backed securities and, thus, their attractiveness for our portfolio.

*coupon* the weighted-average mortgage coupon of the mortgage-backed security. Higher coupons are initially attractive because they can generate more interest income for us than lower-coupon mortgage-backed securities. However, the sustainability of cash flows from higher-coupon pools is less predictable because, all else being equal, higher-coupon mortgages have a greater probability of being refinanced than lower-coupon mortgages. We generally analyze a mortgage-backed security s coupon in comparison to current market rates to form an expectation regarding how sustainable the interest income from the investment will be.

*margin* the spread between an adjustable-rate mortgage s market index and the interest rate that the borrower must pay to service the mortgage. Similar to higher coupons, higher margins are attractive because they can generate more interest income for us than lower-margin mortgage-backed securities. However, higher-margin mortgage pools may be more prone to experience faster refinancing rates because high-margin borrowers are relatively more likely to find opportunities to refinance into mortgages with lower spreads to the index. As a result, the sustainability of the yield from an investment in a high-margin mortgage pool is less certain and the premium we would be willing to pay on such an investment, all else being equal, is less.

*periodic cap* the amount by which the interest rate on an adjustable-rate mortgage can adjust during a specified period, usually six or 12 months. In rapidly rising interest rate environments, higher periodic caps are more attractive because they reduce the risk of the adjustable-rate mortgage coupon not being able to reset fully upwards to the current market rate. Conversely, in rapidly falling interest rate environments, lower periodic caps increase the probability that the mortgage s coupon will reset to a level that remains above the current market rate.

*lifetime cap* the maximum interest rate that a specific adjustable-rate mortgage can have during its lifetime. The lifetime cap of a mortgage is often correlated with market interest rates at the time of origination. An adjustable-rate mortgage originated in a low interest rate environment frequently will have a lower lifetime cap than a comparably structured mortgage originated in a high interest rate environment. If interest rates rise

sufficiently, an adjustable-rate mortgage with a lifetime cap can effectively behave like a fixed-rate mortgage because the coupon of the adjustable-rate mortgage cannot adjust above the lifetime cap, and will thus remain effectively fixed at that level until rates fall. Higher lifetime caps tend to make particularly structured hybrid or adjustable-rate mortgage pools more attractive investment candidates.

*time-to-reset* the number of months before the current coupon of the hybrid or adjustable-rate mortgage will reset. Time-to-reset is an important consideration as we structure the timing of interest rate adjustments on the mortgage-backed securities in our portfolio relative to changes in our borrowing costs.

*loan-to-value* the ratio between the original loan amount and the value of the collateral securing the mortgage loan. We consider this factor less important in a decision to purchase agency-backed mortgage securities but it can be an important factor when purchasing non-agency securities. This factor also influences the subordination levels required by the national rating agencies to receive AAA-rated status.

*geographic dispersion* the degree to which the properties underlying the pooled mortgage loans are geographically dispersed. We prefer greater geographic dispersion because we wish to limit our exposure to specific states or regions (which might be experiencing relatively greater economic difficulties) to create a more stable portfolio.

*price and prepayment expectations* the expected yield of the mortgage-backed security under various assumptions about future economic conditions. A mortgage-backed security s ultimate yield is determined by its price and its actual prepayment levels. We generally form expectations, based on the above factors, regarding how the mortgage pool s prepayment levels will change over time, including in response to possible changes in prevailing interest rates and other economic conditions, so as to determine whether its offered price creates a yield that is attractive and fits well with the expected structure of our portfolio and our borrowing costs under those scenarios. We generally consider these factors when evaluating an investment s relative value and the impact it would likely have on our overall portfolio. We do not assign a particular weight to any factor because the relative importance of the various factors varies, depending upon the characteristics we seek for our portfolio and our borrowing cost structure.

We do not currently originate mortgage loans or provide other types of financing to the owners of real estate and we do not service any mortgage loans. However, in the future, we may elect to originate mortgage loans or other types of financing, and we may elect to service mortgage loans and other types of financing.

## **Financing Strategy**

We expect to finance the acquisition of our mortgage-backed securities with short-term borrowings and term loans with a term of less than one year and, to a lesser extent, equity capital. After analyzing the then-applicable interest rate yield curves, we may finance with long-term borrowings from time to time. The amount of borrowing we employ depends on, among other factors, the amount of our equity capital. We expect to use leverage to attempt to increase potential returns to our stockholders. Pursuant to our capital and leverage policy, we seek to strike a balance between the under-utilization of leverage, which reduces potential returns to our stockholders, and the over-utilization of leverage, which increases risk by reducing our ability to meet our obligations to creditors during adverse market conditions.

We expect to borrow at short-term rates using repurchase agreements. Repurchase agreements are generally short-term in nature. We intend to actively manage the adjustment periods and the selection of the interest rate indices of our borrowings against the adjustment periods and the selection of indices on our mortgage-backed securities in order to limit our liquidity and interest rate related risks. We generally seek to diversify our exposure by entering into repurchase agreements with multiple lenders. In addition, we expect to enter into repurchase agreements only with institutions we believe are financially sound and which meet credit standards approved by our board of directors.

## **Industry Trends**

We believe fundamental changes are occurring in the U.S. mortgage market, resulting in the shifting of investment capital and mortgage-related assets out of traditional lending and savings institutions and into new forms of mortgage banking and mortgage investment firms, including those that qualify as REITs under the Internal Revenue Code. We believe that traditional mortgage investment companies, such as banks, thrifts and insurance companies, provide less attractive investment structures for investing in mortgage-related assets because of the costs associated with regulation, infrastructure and corporate level taxation. As a REIT, we can generally pass through earnings to our stockholders without incurring an entity-level federal income tax, thereby allowing us to make higher distributions than institutions with similar investments that are subject to federal income tax on their earnings. Additionally, with the development of highly competitive national mortgage markets (which we believe is partly due to the expansion of government sponsored enterprises such as Fannie Mae, Freddie Mac and Ginnie Mae), local and regional mortgage originators have lost market share to more efficient mortgage originators who compete nationally. The growth of the

secondary mortgage market, including new securitization techniques, has also resulted in financing structures that can be utilized efficiently to fund leveraged mortgage portfolios and better manage interest rate risk.

The U.S. residential mortgage market has experienced considerable growth over the past 12 years, with total outstanding U.S. residential mortgage debt growing from approximately \$3.0 trillion in 1992 to approximately \$7.4 trillion as of March 31, 2004, according to the Federal Reserve. According to the same source, the total amount of U.S. residential mortgage debt securitized into mortgage-backed securities has grown from approximately \$1.4 trillion in 1992 to approximately \$4.2 trillion as of March 31, 2004, approximately \$3.4 trillion of which was agency-backed and therefore generally consistent with our investment guidelines. As of March 31, 2004, approximately \$64.8 billion of the available mortgage-backed securities were held by REITs.

## Competition

When we invest in mortgage-backed securities and other investment assets, we compete with a variety of institutional investors, including other REITs, insurance companies, mutual funds, hedge funds, pension funds, investment banking firms, banks and other financial institutions that invest in the same types of assets. Many of these investors have greater financial resources and access to lower costs of capital than we do. The existence of these competitive entities, as well as the possibility of additional entities forming in the future, may increase the competition for the acquisition of mortgage-backed securities, resulting in higher prices and lower yields on assets.

### Website Access to our Periodic SEC Reports

The Internet address of our corporate website is *www.luminentcapital.com*. We make our periodic SEC reports (on Forms 10-K and 10-Q) and current reports (on Form 8-K), as well as the beneficial ownership reports filed by our directors, officers and 10% stockholders (on Forms 3, 4 and 5) available free of charge through our website as soon as reasonably practicable after they are filed electronically with the SEC. We may from time to time provide important disclosures to investors by posting them in the investor relations section of our website, as allowed by SEC rules. The information on our website is not a part of this Form 10-K.

Materials we file with the SEC may be read and copied at the SEC s Public Reference Room at 450 Fifth Street, N.W., Washington, D.C. 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet website at *www.sec.gov* that will contain our reports, proxy and information statements, and other information regarding our company that we will file electronically with the SEC.

## **Employees**

Our day-to-day operations are externally managed and advised by our manager, Seneca Capital Management LLC. At June 30, 2004 we had three full-time employees. We employ a full-time chief financial officer, Christopher J. Zyda, whose primary responsibilities include monitoring Seneca s performance under our Management Agreement, as well as a full-time controller and a full-time staff accountant.

We do not employ any of our officers other than Mr. Zyda. Our other executive officers are employees and/or officers of Seneca and are compensated by Seneca.

## Facilities

Our principal offices are located at 909 Montgomery Street, Suite 500, San Francisco, California 94133. We utilize approximately 1,500 square feet of space provided by Seneca.

## **Legal Proceedings**

At June 30, 2004, there were no pending legal proceedings to which we were party or to which any of our properties were subject.

## **Summary Financial Data**

The following summary financial data are derived from unaudited financial statements as of March 31, 2004, June 30, 2004 and for the three months and six months ended June 30, 2004. The selected financial data should be read in conjunction with the more detailed information contained in the financial statements and notes thereto and

Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this prospectus supplement.

	For the Six Months Ended June 30, 2004		Mor	For the Three Months Ended June 30, 2004		the Three ths Ended arch 31, 2004
(in thousands, except share and per share amounts) Statement of Operations Data: Revenues:						
Net interest income:						
Interest income	\$	47,422	\$	27,218	\$	20,204
Interest expense	_	16,017		9,190		6,827
Net interest income		31,405		18,028		13,377
Losses on sales of mortgage-backed securities Expenses:						
Management fee expense to related party		1,873		1,086		787
Incentive fee expense to related parties		2,096		1,250		846
Salaries and benefits		206		110		96
Professional services		645		228		417
Board of directors expense		119		63		56
Insurance expense		357		137		220
Custody expense		161		94		67
Other general and administrative expenses	_	194		106		88
Total expenses	_	5,651		3,074		2,557
Net income (loss)	\$	25,754	\$	14,954	\$	10,800
Basic and diluted earnings (loss) per share	\$	0.83	\$	0.41	\$	0.43
Weighted-average number of shares outstanding, basic	30	0,954,868	36	5,814,000	25	5,077,736
Weighted-average number of shares outstanding, diluted	3	0,979,363	36	5,843,531	25	5,085,784

	June 30, 2004	June 30, 2004	March 31, 2004
(in thousands, except share and per share amounts)			
Balance Sheet Data:			
Mortgage-backed securities available for sale, at fair value	\$ 139,593	\$ 139,593	\$1,231,822
Mortgage-backed securities pledged as collateral, at fair value	4,075,021	4,075,021	2,839,550
Total mortgage-backed securities, at fair value	4,214,614	4,214,614	4,071,372
Total assets	4,265,953	4,265,953	4,258,015
Repurchase agreements and margin debt	3,842,872	3,842,872	2,695,774
Unsettled security purchases			1,079,154
Total liabilities	3,872,713	3,872,713	3,797,472
Accumulated other comprehensive loss	(73,073)	(73,073)	(6,445)
Total stockholders equity	393,240	393,240	460,534
Book value per share	\$ 10.66	\$ 10.66	\$ 12.50
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The following summary financial data are derived from audited financial statements as of April 25, 2003 (inception), June 30, 2003 and December 31, 2003 and for the period from April 26, 2003 through June 30, 2003 and for the period from April 26, 2003 through December 31, 2003, and unaudited financial statements as of September 30, 2003 (as restated), for the period April 26, 2003 through September 30, 2003 (as restated), for the three months ended December 31, 2003. The selected financial data should be read in conjunction with the more detailed information contained in the financial statements and notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this prospectus supplement. See Note 10 to the financial statements in the prospectus accompanying this prospectus supplement for a discussion of the restatement of the financial information below.

(in thousands, except share and per share amounts)	A	For the period opril 26, 2003 hrough cember 31, 2003	I	For the Three Months Ended cember 31, 2003	I Se	For the Three Months Ended ptember 30, 2003 restated)	A t	For the period April 26, 2003 Chrough June 30, 2003
Statement of Operations Data: Revenues: Net interest income: Interest income Interest expense	\$	22,654 9,009	\$	11,205 4,518	\$	10,777 4,327	\$	672 164
Net interest income Losses on sales of mortgage-backed securities Expenses:		13,645 (7,831)		6,687		6,450 (7,831)		508
Management fee expense to related party Incentive fee expense to related parties Salaries and benefits		901 980 99		418 367 59		398 613 41		85
Professional services Board of directors expense		477 117		130 56		123 39		224 22
Insurance expense Custody expense Other general and administrative expenses		291 115 73		128 65 60		128 47 10		35 3 2
Total expenses	_	3,053	_	1,283	_	1,399	_	371
Net income (loss)	\$	2,761	\$	5,404	\$	(2,780)	\$	137
Basic and diluted earnings (loss) per share	\$	0.27	\$	0.40	\$	(0.24)	\$	0.04

Weighted-average number of shares outstanding, basic	10,139,280	13,414,000	11,704,000	3,393,394
Weighted-average number of shares outstanding, diluted	10,139,811	13,414,260	11,704,000	3,393,394

(in thousands, except share and per share amounts)		cember 31, 2003	-	2003 restated)		une 30, 2003	20	il 25, 003 ption)
Balance Sheet Data:								
Mortgage-backed securities available for sale, at fair value Mortgage-backed securities pledged as collateral, at fair	\$	352,123	\$	108,886	\$	496,630	\$	
value	1,	809,822	1,	496,209	1,	217,326		
Total mortgage-backed securities, at fair value	2,	161,945	1,	605,095	1,	713,956		
Total assets	2,	179,340	1,	831,082	1,	719,447		1
Repurchase agreements and margin debt	1,	728,973	1,	472,875	1,	154,939		
Unsettled security purchases		156,127		215,742		407,777		
Total liabilities	1,	896,844	1,	691,631	1,	564,199		
Accumulated other comprehensive loss		(26,510)		(18,248)		(4,616)		
Total stockholders equity		282,496		139,451		155,248		1
Book value per share	\$	11.38	\$	11.91	\$	13.26	\$ 0.	001
S-4	41							

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with the financial statements and notes to those statements included elsewhere in this prospectus supplement and the accompanying prospectus. This discussion may contain forward-looking statements that involve risks and uncertainties. The words believe, expect, anticipate, estimate, may, will, or could and similar expressions or the negatives of these words or phrases are intended to identify forward-looking statements. As a result of many factors, such as those set forth under Risk Factors and elsewhere in this prospectus supplement and the accompanying prospectus, our actual results may differ materially from those anticipated in such forward-looking statements.

## General

Luminent Mortgage Capital, Inc. is a REIT headquartered in San Francisco, California. We were incorporated in April 2003 to invest primarily in U.S. agency and other highly-rated, single-family, adjustable-rate, hybrid adjustable-rate and fixed-rate mortgage-backed securities, which we acquire in the secondary market. Substantive operations began in mid-June 2003, after completing a private placement of our common stock. Our strategy is to acquire mortgage-related assets, finance these purchases in the capital markets and use leverage in order to provide an attractive return on stockholders equity. Through this strategy, we seek to earn income, which is generated from the spread between the yield on our earning assets and our costs, including the interest cost of the funds we borrow. We have acquired and will seek to acquire additional assets that will produce competitive returns, taking into consideration the amount and nature of the anticipated returns from the investment, our ability to pledge the investment for secured, collateralized borrowings and the costs associated with financing, managing, securitizing and reserving for these investments.

Our business is affected by a variety of economic and industry factors. The most significant risk factors management considers while managing the business which could have a material adverse effect on the financial condition and results of operations are:

interest rate mismatches between our adjustable-rate and hybrid adjustable-rate mortgage-backed securities and our borrowings used to fund our purchases of mortgage-backed securities;

increasing or decreasing levels of prepayments on the mortgages underlying our mortgage-backed securities;

the potential for increased borrowing costs related to repurchase agreements;

interest rate caps related to our adjustable-rate and hybrid adjustable-rate mortgage-backed securities;

the overall leverage of our portfolio;

our ability or inability to use derivatives to mitigate our interest rate and prepayment risks;

the impact that increases in interest rates would have on our book value;

maintaining adequate borrowing capacity so that we can purchase mortgage-related assets and reach our desired amount of leverage;

if we fail to obtain or renew sufficient funding on favorable terms or at all, we will be limited in our ability to acquire mortgage-related assets;

possible market developments could cause our lenders to require us to pledge additional assets as collateral;

if our assets are insufficient to meet the collateral requirements, we might be compelled to liquidate particular assets at inopportune times and at disadvantageous prices;

competition might prevent us from acquiring mortgage-backed securities at favorable yields, which would harm our results of operations;

if we are disqualified as a REIT, we will be subject to tax as a regular corporation and face substantial tax liability; and

complying with REIT requirements might cause us to forego otherwise attractive opportunities.

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Management has established interest rate risk and other policies for managing the portfolio of mortgage-backed securities and the related borrowings outstanding. These policies include, without limitation, evaluating the level of risk we assume when purchasing adjustable-rate or hybrid adjustable-rate mortgage-backed securities which are subject to periodic and lifetime interest rate caps, matching the interest rates on our assets and liabilities, acquiring new mortgage-backed securities to replace prepaid securities, purchasing mortgage-backed securities that we believe to have favorable-risk adjusted expected returns relative to the market interest rates at the time of purchase, borrowing between eight and 12 times the amount of our stockholders equity, entering into derivative transactions to protect us from rising interest rates on our repurchase agreements, and monitoring our qualification as a REIT.

Refer to the section titled Risk Factors for additional discussion regarding these and other risk factors which affect our business. Refer to the section titled Interest Rate Risk of the section titled Quantitative and Qualitative Disclosure About Market Risk, for additional interest rate risk discussion.

## **Critical Accounting Policies**

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States of America, or GAAP. These accounting principles require us to make some complex and subjective decisions and assessments. Our most critical accounting policies involve decisions and assessments which could significantly affect our reported assets and liabilities, as well as our reported revenues and expenses. We believe that all of the decisions and assessments upon which our financial statements are based were reasonable at the time made based upon information available to us at that time. Descriptions of the significant accounting policies of the Company are included in Note 1 to financial statements in the Company s 2003 Annual Report on Form 10-K. There have been no significant changes to these policies during 2004. Management has identified our most critical accounting policies to be the following:

## Classifications of Investment Securities

Our investments in mortgage-backed securities are classified as available-for-sale securities which are carried on the balance sheet at their fair value. The classification of the securities as available-for-sale results in changes in fair value being recorded as adjustments to accumulated other comprehensive loss, which is a component of stockholders equity, rather than immediately through earnings. If available-for-sale securities were classified as trading securities, there could be substantially greater volatility in earnings from period-to-period.

### Valuations of Mortgage-backed Securities

Our mortgage-backed securities have fair values as determined by our Manager with reference to price estimates provided by independent pricing services and dealers in the securities. Because the price estimates may vary to some degree between sources, our Manager must make certain judgments and assumptions about the appropriate price to use to calculate the fair values for financial reporting purposes. Different judgments and assumptions could result in different presentations of value.

When the fair value of an available-for-sale security is less than amortized cost, management considers whether there is an other-than-temporary impairment in the value of the security. If, in management s judgment, an other-than-temporary impairment exists, the cost basis of the security is written down to the then-current fair value, and the unrealized loss is transferred from accumulated other comprehensive loss as an immediate reduction of current earnings (as if the loss had been realized in the period of impairment). The determination of other-than-temporary impairment is a subjective process, and different judgments and assumptions could affect the timing of loss realization.

Management considers the following factors when evaluating the securities for an other-than-temporary impairment:

the length of the time and the extent to which the market value has been less than the amortized cost;

whether the security has been downgraded by a rating agency; and

our intent to hold the security for a period of time sufficient to allow for any anticipated recovery in market value. The determination of other-than-temporary impairment is evaluated at least quarterly. If in the management determines an impairment to be other-than-temporary we may need to realize a loss that would have an impact on future income.

### Interest Income Recognition

Interest income on our mortgage-backed securities is accrued based on the actual coupon rate and the outstanding principal amount of the underlying mortgages. Premiums and discounts are amortized or accreted into interest income over the lives of the securities using the effective yield method adjusted for the effects of estimated prepayments based on Statement of Financial Accounting Standards, or SFAS, No. 91, *Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases.* If our estimate of prepayments is incorrect, we may be required to make an adjustment to the amortization or accretion of premiums and discounts that would have an impact on future income.

## Accounting for Derivative Financial Instruments and Hedging Activities

Our policies permit us to enter into derivative contracts, including Eurodollar futures contracts and interest rate swaps, as a means of mitigating our interest rate risk on forecasted interest expense associated with the benchmark rate on forecasted rollover/reissuance of repurchase agreements or the interest rate repricing of repurchase agreements, or hedged items, for a specified future time period.

At June 30, 2004, we have engaged in short sales of Eurodollar futures contracts to mitigate our interest rate risk for the specified future time period, which is defined as the calendar quarter immediately following the contract expiration date. The value of these futures contracts is marked-to-market daily in our margin account with the custodian. Based upon the daily market value of these futures contracts, we either receive funds into, or wire funds into, our margin account with the custodian to ensure that an appropriate margin account balance is maintained at all times through the expiration of the contracts.

At June 30, 2004, we have engaged in interest rate swap contracts to mitigate our interest rate risk for the period defined by the maturity of the swap. Cash flows that occur each time the swap is repriced are associated with forecasted interest expense for a specified future period, which is defined as the calendar period preceding each repricing date with the same number of months as the repricing frequency.

The futures and interest rate swap contracts, or hedge instruments, have been designated as cash flow hedges and are evaluated at inception and on an ongoing basis in order to determine whether they qualify for hedge accounting under SFAS No. 133, as amended and interpreted. The hedge instrument must be highly effective in achieving offsetting changes in the hedged item attributable to the risk being hedged in order to qualify for hedge accounting. In order to determine whether the hedge instrument is highly effective, we use regression methodology to assess the effectiveness of our hedging strategies. Specifically, at the inception of each new hedge and on an ongoing basis, we assess effectiveness using ordinary least squares regression to evaluate the correlation between the rates consistent with the hedge instrument and the underlying hedged items. A hedge instrument is highly effective if the changes in the fair value of the derivative provide offset of at least 80% and not more than 120% of the changes in fair value or cash flows of the hedged item attributable to the risk being hedged. The futures and interest rate swap contracts are carried on the balance sheet at fair value. Any ineffectiveness which arises during the hedging relationship, is recognized in interest expense during the period in which it arises. Prior to the end of the specified hedge time period the effective portion of all contract gains and losses (whether realized or unrealized) is recorded in other comprehensive income or loss. Realized gains and losses on futures contracts are reclassified into earnings as an adjustment to interest expense during the specified hedge time period. Realized gains and losses on interest rate swap contracts are reclassified into earnings as an adjustment to interest expense during the period subsequent to the swap repricing date through the remaining maturity of the swap. For REIT taxable net income purposes, realized gains and losses on futures and interest rate swap contracts are reclassified into earnings immediately when positions are closed or have expired.

We are not required to account for the futures and interest rate swap contracts using hedge accounting as described above. If we decided not to designate the futures and interest rate swap contracts as hedges and to monitor their effectiveness as hedges, or if we entered into other types of financial instruments that did not meet the criteria to be designated as hedges, changes in the fair values of these instruments would be recorded in the statement of operations, potentially resulting in increased volatility in our earnings.

## Management Incentive Compensation Expense

The Management Agreement provides for the payment of incentive compensation to Seneca if our financial performance exceeds certain benchmarks. Incentive compensation is calculated on a cumulative, quarterly basis for GAAP purposes and on a stand-alone quarterly basis with an annual cumulative reconciliation calculation for incentive compensation payment purposes. During each quarter of the fiscal year, we will calculate the incentive compensation expense quarterly, on a cumulative basis, making any necessary adjustments for any expensed amounts that were recognized in previous quarters. As a result, if we

experience poor quarterly performance in a particular quarter and this causes the cumulative incentive compensation expense for the current quarter to be lower than the cumulative incentive compensation for the prior quarter, we will record a negative incentive compensation expense in the current quarter. The incentive compensation is payable one-half in cash and one-half in the form of our restricted common stock.

For the first, second and third quarters of each fiscal year, incentive compensation payments actually paid to Seneca are calculated based upon the net income and relevant performance thresholds solely for the applicable quarter, and a cumulative calculation is performed at the end of the fiscal year. As a result, during the first three quarters of each fiscal year there will be differences between incentive compensation expense, for GAAP purposes, and the incentive compensation amounts actually paid to Seneca. Any differences between these amounts will be reflected on the balance sheet as a receivable due from or payable due to Seneca. In addition, when each annual cumulative incentive compensation calculation and reconciliation is performed, Seneca may be required to return cash incentive compensation payments earlier received or shares of common stock earlier granted, as applicable, to it as part of its incentive compensation payments for the first three quarters of the fiscal year.

The cash portion of the incentive compensation is accrued and expensed during the period for which it is calculated and paid. We account for the restricted stock portion of the incentive compensation in accordance with SFAS No. 123, *Accounting for Stock-based Compensation*, and related interpretations, and EITF 96-18, *Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services.* 

This restricted stock portion of the incentive compensation will be granted to Seneca on a quarterly basis pursuant to the terms of the Management Agreement. The number of shares issued is based on (a) one-half of the total incentive compensation for the period, divided by (b) the average of the closing prices of the common stock over the 30-day period ending three calendar days prior to the grant date, less a fair market value discount determined by our board of directors to account for the transfer restrictions during the vesting period. During periods of lower stock prices, we will issue more restricted common stock to Seneca under the Management Agreement to pay for the same amount of incentive compensation earned in periods that had higher stock prices. Over the vesting period, any additional shares issued would have a dilutive effect on book value and net income per share.

On the date of each restricted stock grant to Seneca under the Management Agreement, the fair market value of the common stock is recorded in the stockholders equity section of our balance sheet as common stock and additional paid-in capital. The corresponding portion of any restricted stock grant that is not expensed is reflected in the stockholders equity section of our balance sheet as deferred compensation. Each quarter s incentive compensation restricted stock grant to Seneca is divided into three tranches. The first tranche will vest over a one-year period and be expensed over a five-quarter period, beginning in the quarter in which it was earned. The second tranche will vest over a two-year period and be expensed over a hire-quarter period and be expensed over a three-year period. As a result of this vesting schedule for the restricted stock granted to Seneca, we will incur incentive compensation expense in each of the periods following the grant of the restricted stock over a three-year period. We will continue to incur incentive compensation expense related to each restricted stock grant, even in subsequent periods in which Seneca did not earn incentive compensation under the Management Agreement.

As the price of our common stock changes in future periods, the fair value of the unvested portions of shares paid to Seneca pursuant to the Management Agreement shall be marked-to-market, with corresponding entries on the balance sheet. The net effect of any mark-to-market adjustments to the value of the unvested portions of the restricted stock shall be expensed in future periods, on a ratable basis, according to the remaining vesting schedules of each respective tranche of restricted common stock. Accordingly, incentive compensation expense related to the portion of the incentive compensation paid to Seneca in each restricted stock grant may be higher or lower from one reporting

period to the next, and may vary throughout the vesting period. For example, future incentive compensation expense related to previously issued but unvested restricted stock will be higher during periods of increasing stock prices, and lower during periods of decreasing stock prices. In addition, over the vesting period for each restricted stock grant, our stockholders equity will increase or decrease based upon the current market price of our stock. As a result, this will have the effect of increasing or decreasing our net worth, the factor used in calculating Seneca s base management fee, and may increase or decrease the amount of base management fees in future periods.

Pursuant to the Management Agreement, it is possible for Seneca to earn incentive compensation each quarter and, as a result, receive a restricted stock grant each quarter. As Seneca is granted multiple tranches of restricted common stock for incentive compensation, we will experience increasing management fee expense due to the cumulative impact of multiple tranches and vesting schedules of restricted stock grants, and the mark-to-market impact of the unvested portions of these grants. This will be true even in periods where there is little change in our income or stock price.

We also pay an incentive fee, in the form of cash and restricted stock, to our Chief Financial Officer, in accordance with the terms of his employment agreement. The incentive fee is accounted for in the same manner as the incentive fee earned by Seneca.

### **Recent Accounting Pronouncements**

In March 2004, the Emerging Issues Task Force, or EITF, reached a consensus on Issue No. 03-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*. This Issue provides clarification with respect to the meaning of other-than-temporary impairment and its application to investments classified as either available-for-sale or held-to-maturity under Statement of Financial Accounting Standard, or SFAS, No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, (including individual securities and investments in mutual funds), and investments accounted for under the cost method or the equity method. The guidance for evaluating whether an investment is other-than-temporarily impaired must be applied in other-than-temporary impairment evaluations made in reporting periods beginning after June 15, 2004. This Issue did not have a material impact on the Company s financial statements.

## **Financial Condition**

## Mortgage-Backed Securities

At December 31, 2003, March 31, 2004 and June 30, 2004, we held \$2.2 billion, \$4.1 billion and \$4.2 billion of mortgage-backed securities at fair value, respectively, net of unrealized gains of \$1.1 million, \$13.9 million and \$276 thousand, respectively, and unrealized losses of \$27.4 million, \$16.6 million and \$87.2 million, respectively. As of December 31, 2003, March 31, 2004, and June 30, 2004, all of the mortgage-backed securities in our portfolio were purchased at a premium to their par value and our portfolio had a weighted-average amortized cost of 102.2%, 101.8% and 101.8% of face amount, respectively.

Certain of the securities held at December 31, 2003, March 31, 2004 and June 30, 2004, are impaired as the fair value of the securities is below amortized cost. At December 31, 2003, March 31, 2004 and June 30, 2004, our entire portfolio was invested in AAA-rated non-agency-backed or agency-backed mortgage-backed securities. None of the securities held had been downgraded by a credit rating agency since their purchase. In addition, we intend to hold the securities until maturity, allowing for the anticipated recovery in fair value of the securities held. As such, we do not believe any of securities held are other-than-temporarily impaired at December 31, 2003, March 31, 2004 and June 30, 2004.

The stated contractual final maturity of the mortgage loans underlying our portfolio of mortgage-backed securities ranges up to 30 years impaired at December 31, 2003, March 31, 2004 and June 30, 2004, however, the expected maturity is subject to change based on the prepayments of the underlying mortgage loans. The following table sets forth the maturity dates, by year, and percentage composition related to the assets that comprise our investment portfolio as of December 31, 2003:

Asset	Weighted-Average Final Maturity	% of Total
Adjustable-Rate Mortgage-Backed Securities	2033	8.6%
Hybrid Adjustable-Rate Mortgage-Backed Securities	2033	88.9%
Balloon Mortgage-Backed Securities	2033	2.5%
Fixed-Rate Mortgage-Backed Securities	N/A	N/A

The following table sets forth the maturity dates, by year, and percentage composition related to the assets that comprise our investment portfolio as of March 31, 2004:

Asset	Weighted-Average Final Maturity	% of Total
Adjustable-Rate Mortgage-Backed Securities	2033	4.1%
Hybrid Adjustable-Rate Mortgage-Backed Securities	2033	94.6%
Balloon Mortgage-Backed Securities	2033	1.3%
Fixed-Rate Mortgage-Backed Securities	N/A	N/A
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The following table sets forth the maturity dates, by year, and percentage composition related to the assets that comprise our investment portfolio at June 30, 2004:

Asset	Weighted-Average Final Maturity	% of Total
Adjustable-Rate Mortgage-Backed Securities	2033	3.5%
Hybrid Adjustable-Rate Mortgage-Backed Securities	2034	95.2%
Balloon Mortgage-Backed Securities	2033	1.3%
Fixed-Rate Mortgage-Backed Securities	N/A	N/A

Actual maturities of mortgage-backed securities are generally shorter than stated contractual maturities. Actual maturities of our mortgage-backed securities are affected by the contractual lives of the underlying mortgages, periodic payments of principal, and prepayments of principal.

The principal payment rate on our mortgage-backed securities was 23%, 20% and 33% for the three months ended December 31, 2003, March 31, 2004 and June 30, 2004, respectively. The principal payment rate on our mortgage-backed securities was 28% for the six months ended June 30, 2004. The principal payment rate attempts to predict the percentage of principal that will paydown over the next 12 months based on historical principal paydowns. The principal payment rate for the second quarter of 2004 increased in comparison to the first quarter of 2004 primarily due to the residual effects of the lower interest rate environment in the first quarter of 2004. By June 30, 2004 the residual effects of the lower interest rate environment had weakened, resulting in a principal payment rate of 28% for the month ended June 30, 2004.

At December 31, 2003, March 31, 2004 and June 30, 2004, the weighted-average effective duration of the securities in our overall investment portfolio, assuming constant prepayment rates, or CPR, to the balloon or reset date, or the CPB duration, was 1.75 years, 1.45 years and 2.12 years, respectively. CPR is a measure of the rate of prepayment for our mortgage-backed securities, expressed as an annual rate relative to the outstanding principal balance of our mortgage-backed securities. CPB is similar to CPR except that it also assumes that the hybrid adjustable-rate mortgage-backed securities prepay in full at their next reset date. As of December 31, 2003, March 31, 2004 and June 30, 2004, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had fixed interest rates for a weighted-average of approximately 43 months, after which time the interest rates reset and become adjustable. At June 30, 2004, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had fixed interest rates for a weighted-average of approximately 41 months, after which time the interest rates reset and become adjustable. The average length of time until maturity of those mortgages was 30 years as of December 31, March 31, 2004 and June 30, 2004. Those mortgages are also subject to interest rate caps that limit the amount that the applicable interest rate can increase during any year, known as an annual cap, and through the maturity of the applicable security, known as a lifetime cap. At December 31, March 31, 2004 and June 30, 2004, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had average annual caps of 2.47%, 2.48% and 2.34%, respectively. At December 31, March 31, 2004 and June 30, 2004, the mortgages underlying our hybrid adjustable-rate mortgage-backed securities had average lifetime caps of 10.03%, 10.01% and 9.90%, respectively.

The following table summarizes our mortgage-backed securities on December 31, 2003 according to their estimated weighted-average life classifications:

Weighted-Average Life	Fair Value	Cost	Coupon
	(in tho	usands)	
Less than one year	\$ 299,685	\$ 304,556	4.07%
Greater than one year and less than five years	1,829,471	1,850,899	4.09
Greater than five years	32,789	32,843	3.96
Total	\$2,161,945	\$2,188,298	4.09%
Total	\$2,161,945	\$2,188,298	4.09

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The following table summarizes our mortgage-backed securities on March 31, 2004 according to their estimated weighted-average life classifications:

Weighted-Average Life	Fair Value	Amortized Cost	Weighted- Average Coupon
	(in th	ousands)	
Less than one year	\$ 345,832	\$ 348,251	3.61%
Greater than one year and less than five years Greater than five years	3,725,540	3,725,764	3.97
Total	\$4,071,372	\$4,074,015	3.96%

The following table summarizes our mortgage-backed securities at June 30, 2004, according to their estimated weighted-average life classifications:

Weighted-Average Life	Fair Value	Amortized Cost	Weighted- Average Coupon
	(in tho	ousands)	
Less than one year	\$ 210,421	\$ 213,937	3.98%
Greater than one year and less than five years	3,922,621	4,002,959	4.06%
Greater than five years	81,572	84,661	3.50%
Total	\$4,214,614	\$4,301,557	4.05%

The weighted-average lives of the mortgage-backed securities at December 31, 2003, March 31, 2004 and June 30, 2004 in the tables above are based upon data provided through a subscription-based financial information service provided by a major investment bank, assuming constant principal prepayment rates to the balloon or reset date for each security. At December 31, 2003, March 31, 2004 and June 30, 2004 the weighted-average lives were calculated using estimated prepayment speeds or actual prepayment speed history. The weighted-average lives for some of the mortgage-backed securities included in the tables above were estimated using expected prepayment speeds for pools, since certain pools were new issues and did not have historical performance data available. The prepayment model considers current yield, forward yield, steepness of the yield curve, current mortgage rates, mortgage rate of the outstanding loan, loan age, margin and volatility.

The actual weighted-average lives of the mortgage-backed securities in our investment portfolio could be longer or shorter than the estimates in the tables above depending on the actual prepayment rates experienced over the life of the

applicable securities and is sensitive to changes in both prepayment rates and interest rates.

# Equity Securities

Our investment policies allow us to acquire a limited amount of equity securities, including common and preferred shares issued by other real estate investment trusts. At December 31, 2003, March 31, 2004 and June 30, 2004, we did not hold any such equity securities.

# Unsettled Securities Purchases

At December 31, 2003 and March 31, 2004, we had unsettled securities purchases of \$156.1 million and \$1.1 billion, respectively. Of the unsettled securities purchases at December 31, 2003 and March 31, 2004, \$156.1 million and \$942.6 million, respectively, related to to be announced, or TBA, mortgage-backed securities. At June 30, 2004, we had no unsettled security trades.

## Other Assets

We had other assets of \$10.2 million at December 31, 2003. Other assets consist primarily of interest receivable of \$7.3 million and principal receivable of \$2.3 million.

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We had other assets of \$178.0 million at March 31, 2004. Other assets consist primarily of offering proceeds receivable of \$157.9 million, interest receivable of \$13.2 million, principal receivable of \$5.7 million, prepaid directors and officers liability insurance of \$548 thousand and deferred compensation of \$585 thousand. On April 2, 2004, we received the proceeds from the public offering which was completed on March 29, 2004.

We had other assets of \$32.3 million at June 30, 2004. Other assets at June 30, 2004 consist primarily of interest receivable of \$15.9 million, principal receivable of \$14.9 million, prepaid directors and officers liability insurance of \$411 thousand and deferred compensation of \$825 thousand.

### Hedging Instruments

Hedging involves risk and typically involves costs, including transaction costs. The costs of hedging can increase as the period covered by the hedging increases and during periods of rising and volatile interest rates. We may increase our hedging activity and, thus, increase our hedging costs during such periods when interest rates are volatile or rising. We generally intend to hedge as much of the interest rate risk as our Manager determines is in the best interest of our stockholders, after considering the cost of such hedging transactions and our desire to maintain our status as a REIT. Our policies do not contain specific requirements as to the percentages or amount of interest rate risk that our Manager is required to hedge. There can be no assurance that our hedging activities will have the desired beneficial impact on our results of operations or financial condition. Moreover, no hedging activity can completely insulate us from the risks associated with changes in interest rates and prepayment rates.

At December 31, 2003, March 31, 2004 and June 30, 2004, we have engaged in short sales of Eurodollar futures contracts as a means of mitigating our interest rate risk on forecasted interest expense associated with the benchmark rate on forecasted rollover/reissuance of repurchase agreements or the interest rate repricing of repurchase agreements, or hedged item, for a specified future time period, which is defined as the calendar quarter immediately following the contract expiration date. At December 31, 2003, we had short positions on 2,090 Eurodollar futures contracts, which expire in June 2004, September 2004, and December 2004, with a notional amount totaling \$2.1 billion. At March 31, 2004, we sold short 9,600 Eurodollar futures contracts, which expire in June 2004, September 2004 and December 2004 with a notional amount totaling \$9.6 billion. At June 30, 2004, we had short positions on 9,850 Eurodollar futures contracts, which expire in September 2004, December 2004, March 2005 and June 2005, with a notional amount totaling \$9.9 billion. The value of these futures contracts is marked-to-market daily in our margin account with the custodian. Based upon the daily market value of these futures contracts, we either receive funds into, or wire funds into, our margin account with the custodian to ensure that an appropriate margin account balance is maintained at all times through the expiration of the contracts. At December 31, 2003, March 31, 2004 and June 30, 2004, the fair value of the Eurodollar futures contracts was \$157 thousand and \$3.4 million recorded in liabilities, and \$9.2 million recorded in assets, respectively.

At June 30, 2004, we have engaged in interest rate swap contracts to mitigate our interest rate risk for the period defined by maturity of the interest rate swap. Cash flows that occur each time the swap is repriced are associated with forecasted interest expense for a specified future period, which is defined as the calendar period preceding each repricing date with the same number of months as the repricing frequency. At June 30, 2004, the current notional amount of interest rate swap contracts totaled \$1.0 billion and the fair value of the interest rate swap contracts was \$4.1 million. There were no interest rate swap contracts at December 31, 2003 and March 31, 2004.

### Liabilities

We have entered into repurchase agreements to finance some of our acquisitions of mortgage-backed securities. None of the counterparties to these agreements are affiliates of Seneca or us. These agreements are secured by our mortgage-backed securities and bear interest rates that have historically moved in close relationship to LIBOR. As of

June 30, 2004, we had established 18 borrowing arrangements with various investment banking firms and other lenders, 14 of which were in use at June 30, 2004.

At December 31, 2003, we had outstanding \$1.7 billion of repurchase agreements with a weighted-average current borrowing rate of 1.19%, \$337.3 million of which matures within 30 days, \$281.9 million of which matures between 31 and 90 days and \$1.1 billion of which matures in greater than 90 days. At December 31, 2003, the repurchase agreements were secured by mortgage-backed securities with an estimated fair value of \$1.8 billion and had a weighted-average maturity of 145 days. The net amount at risk, defined as fair value of securities sold, plus accrued interest income, minus repurchase agreement liabilities, plus accrued interest expense, with all counterparties was \$83.2 million as of December 31, 2003. After consideration of the duration on our Eurodollar futures contracts, our weighted-average maturity of our total liabilities was 255 days as of December 31, 2003.

We had \$167.9 million of other liabilities at December 31, 2003. Other liabilities consisted primarily of \$156.1 million of unsettled securities purchases, \$5.3 million of cash distribution payable, \$3.8 million of accrued interest expense on repurchase

agreements, \$1.4 million of accounts payable and accrued expenses, and \$1.1 million of management fee payable, incentive fee payable and other related party liabilities.

At March 31, 2004, we had outstanding \$2.7 billion of repurchase agreements with a weighted-average current borrowing rate of 1.15%, \$119.6 million of which matures within 30 days, \$1.5 billion of which matures between 31 and 90 days and \$1.1 billion of which matures in greater than 90 days. It is our present intention to seek to renew these repurchase agreements as they mature under the then-applicable borrowing terms of the counterparties to our repurchase agreements. At March 31, 2004, the repurchase agreements were secured by mortgage-backed securities with an estimated fair value of \$2.8 billion and had a weighted-average maturity of 97 days. The net amount at risk, with all counterparties was \$148.5 million as of March 31, 2004. After consideration of the duration on our Eurodollar futures contracts, our weighted-average maturity of our total liabilities was 313 days as of March 31, 2004.

We had \$1.1 billion of other liabilities at March 31, 2004. Other liabilities consisted primarily of \$1.1 billion of unsettled securities purchases, \$10.4 million of cash distribution payable, \$5.3 million of accrued interest expense on repurchase agreements, and \$2.2 million of management fee payable, incentive fee payable and other related party liabilities.

At June 30, 2004, we had outstanding \$3.8 billion of repurchase agreements with a weighted-average current borrowing rate of 1.31%, \$322.5 million of which matures within 30 days, \$2.1 billion of which matures between 31 and 90 days, and \$1.4 billion of which matures in greater than 90 days. The increase in outstanding repurchase agreements is primarily due to the public offering which was completed on March 29, 2004. We used the net proceeds of that follow-on equity offering to purchase mortgage-backed securities through leverage. It is our present intention to seek to renew the repurchase agreements outstanding at June 30, 2004 as they mature under the then-applicable borrowing terms of the counterparties to our repurchase agreements. At June 30, 2004, the repurchase agreements were secured by mortgage-backed securities with an estimated fair value of \$4.1 billion, and had a weighted-average maturity of 169 days. The net amount at risk with all counterparties was \$239.9 million at June 30, 2004.

After consideration of the terms of our Eurodollar futures and interest rate swap contracts, the weighted-average maturity of our total liabilities was 383 days at June 30, 2004. The increase in the weighted-average maturity of our total liabilities is primarily attributed to the use of interest rate swap contracts during the three months ended June 30, 2004 to hedge the impact of changes in interest rates on our liability costs.

We had \$29.8 million of other liabilities at June 30, 2004. Other liabilities at June 30, 2004 consisted primarily of \$15.9 million of cash distribution payable, \$7.6 million of accrued interest expense on repurchase agreements, \$3.1 million of management fees payable, incentive fees payable and other related party liabilities, and \$2.6 million of collateral held from counterparties.

We have a margin lending facility with our primary custodian from which we may borrow money in connection with the purchase or sale of securities. The terms of the borrowings, including the rate of interest payable, are agreed to with the custodian for each amount borrowed. Borrowings are repayable immediately upon demand by the custodian. At December 31, 2003, March 31, 2004 and June 30, 2004, there were no outstanding borrowings under the margin lending facility.

## Stockholders Equity

Stockholders equity at December 31, 2003 was \$282.5 million and included \$26.3 million of unrealized losses on mortgage-backed securities available-for-sale and \$157 thousand of unrealized losses on cash flow hedges presented as accumulated other comprehensive loss.

Stockholders equity at March 31, 2004 was \$460.5 million and included \$2.6 million of unrealized losses on mortgage-backed securities available-for-sale and \$3.8 million of realized and unrealized losses on cash flow hedges presented as accumulated other comprehensive loss.

Stockholders equity at June 30, 2004 was \$393.2 million, which included \$86.9 million of unrealized losses on mortgage-backed securities available-for-sale and \$13.8 million of net deferred realized and unrealized gains/(losses) on cash flow hedges presented as accumulated other comprehensive loss.

Weighted-average stockholders equity for the period from June 11, 2003, commencement of operations, through December 31, 2003 was \$128.4 million. Return on average equity was 3.85% for the period from June 11, 2003, commencement of operations, through December 31, 2003. Because of the timing of our initial investment of portfolio assets (investment activities began on June 11, 2003, the first security purchase settled on June 16, 2003, and the remainder settled through July 31, 2003), interest income for the period from June 11, 2003 through December 31, 2003 was lower than would be expected for a typical full

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period, both in an absolute sense and also relative to the average net invested assets for the period. During the period, the U.S. bond markets also experienced dramatic price and yield volatility. Increasing interest rates caused the overall market value of our portfolio to decrease, and our leverage, defined as our total debt divided by stockholders equity, to increase beyond our desired range. In order to deleverage our portfolio we sold securities at a loss. In addition, operating expenses were high in proportion to gross interest income and expense and to net interest income as compared to expectations for full periods of operations because of the costs of start-up operations. As such, return on average equity was lower as compared to expectations for full periods of operations.

Weighted-average stockholders equity and return on average equity were \$302.5 million and 14.36%, respectively, for the three months ended March 31, 2004.

Weighted-average stockholders equity and return on average equity for the three and six months ended June 30, 2004 were \$412.7 million and 14.58%, and \$357.6 million and 14.48%, respectively. Return on average equity is defined as annualized net income divided by weighted-average stockholders equity.

Our book value at December 31, 2003 was as follows:

	Total Stockholders Equity	Book Value per Share (1)
Total stockholders equity (GAAP)	(in thousands) \$282,496	\$ 11.38
Addback Accumulated other comprehensive loss on mortgage-backed securities	26,353	1.07
Total stockholders equity, excluding accumulated other comprehensive loss on mortgage-backed securities (NON-GAAP)	\$308,849	\$ 12.45
(1) Based on 24,814,000 shares outstanding on December 31, 2003		
Our book value at March 31, 2004 was as follows:		

	Total	
	Stockholders	Book Value per Share
	Equity	(1)
	(in thousands)	
Total stockholders equity (GAAP)	\$460,543	\$ 12.50

Addback

Accumulated other comprehensive loss on mortgage-backed securities	2,643	0.07
Total stockholders equity, excluding accumulated other comprehensive loss on mortgage-backed securities (NON-GAAP)	\$463,186	\$ 12.57

# (1) Based on 36,841,146 shares outstanding on March 31, 2004 Our book value at June 30, 2004 was as follows:

	Total Stockholders	Book Value
	Equity	per Share (1)
Total stockholders equity (GAAP)	(in thousands) \$393,240	\$ 10.66
Addback/(Subtract) Accumulated other comprehensive loss on mortgage-backed securities Accumulated other comprehensive income on interest rate swap	86,942	2.35
contracts	(4,127)	(0.11)
Total stockholders equity, excluding accumulated other comprehensive loss on mortgage-backed securities and interest rate swap contracts (NON-GAAP)	\$476,055	\$ 12.90
<sup>(1)</sup> Based on 36,900,193 shares outstanding at June 30, 2004 S-51		

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Management believes that total stockholders equity, excluding accumulated other comprehensive income and loss on mortgage-backed securities and interest rate swap contracts, is a useful measure to investors because book value unadjusted for temporary changes in fair value more closely represents the cost basis of our invested assets, net of our leverage, which is the basis for our net interest income and our distributions to stockholders under the provisions of the Internal Revenue Code governing REIT distributions.

### **Results of Operations**

### For the period from April 26, 2003 through December 31, 2003

For the period from April 26, 2003 through December 31, 2003, net income was \$2.8 million or \$0.27 per weighted-average share (basic and diluted). For the same period, interest income, net of premium amortization, was approximately \$22.6 million, and was primarily earned from investments in mortgage-backed securities. Interest expense on short-term borrowings was \$9.0 million. Because of the timing of our initial investment of portfolio assets (investment activities began on June 11, 2003), interest income for the period from April 26, 2003 through December 31, 2003 was substantially lower than would be expected for a typical full period, both in an absolute sense and also relative to the average net invested assets for the period. In addition, prepayment activity declined due to the changing interest rate environment and resulted in decreased premium amortization and increased yield on average earning assets.

For the three months ended December 31, 2003, the weighted-average yield on average earning assets, net of amortization of premium was 2.81% and the weighted-average interest rate on our repurchase agreement liabilities was 1.20% resulting in a net interest margin of 1.61%. Our net interest margin improved during the course of the fourth quarter. For the period from April 26, 2003 through December 31, 2003, net interest margin and its components are not meaningful due to the timing of our initial investments and related borrowings.

Included in net income for the period from April 26, 2003 through December 31, 2003 are net losses on sales of mortgage-backed securities of \$7.8 million which occurred during the three months ended September 30, 2003. Between June 30, 2003 and mid-August 2003, the U.S. bond markets experienced dramatic price and yield volatility. Increasing interest rates caused the overall market value of our portfolio to decrease and our leverage (defined as our total debt divided by stockholders equity) to increase beyond management s desired range. To reduce leverage, we sold securities in mid-August totaling \$130.7 million and realized a loss of \$2.3 million. In an attempt to protect our portfolio from further increases in interest rates, we sold short \$200 million of TBA mortgage securities. Interest rates subsequently declined, and we closed out this short position in the month of September for a total realized loss of \$5.7 million. During the third quarter, we also simultaneously sold and purchased securities totaling \$215.9 million and \$215.7 million, respectively, that resulted in a realized gain on sale of \$0.2 million. We did not sell any mortgage-backed securities during the period from April 26 through June 30, 2003 or during the three months ended December 31, 2003, therefore, there were no gains or losses on sales of securities for these periods. Although we generally intend to hold our investment securities to maturity. Seneca may determine at some time before they mature that it is in our interest to sell them and purchase securities with other characteristics. In that event, our earnings will be affected by realized gains or losses.

Operating expenses for the period from April 26, 2003 through December 31, 2003 were \$3.1 million. Operating expenses were high in proportion to gross interest income and expense and to net interest income as compared to expectations for full periods of operations because of the costs of start-up operations.

Base management fees to Seneca under the Management Agreement, which were \$901 thousand for the period from April 26, 2003 through December 31, 2003, are based on a percentage of our average net worth. Average net worth for these purposes is calculated on a monthly basis and equals the difference between the aggregate book value of our consolidated assets prior to accumulated depreciation and other non-cash items, including the fair market value

adjustment on mortgage-backed securities, minus the aggregate book value of our consolidated liabilities.

Incentive fee expense to related parties for the period from April 26, 2003 through December 31, 2003 was \$980 thousand. Incentive compensation is earned by related parties when REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) relative to the average net invested assets for the period, as defined in the Management Agreement, exceeds the threshold return taxable income that would have produced an annualized return on equity equal to the sum of the 10-year U.S. Treasury rate plus 2.0% for the same period. REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) for the period from April 26, 2003 through December 31, 2003 was \$11.7 million and was greater than the

threshold return taxable income of \$5.6 million for the same period. Incentive compensation earned by Seneca during the period from April 26, 2003 through December 31, 2003 was \$1.2 million, of which \$613 thousand was waived by Seneca for the three months ended September 30, 2003.

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For the three months ended December 31, 2003, total incentive compensation expense to Seneca was \$606 thousand, one-half payable in cash and one-half payable in the form of the Company s common stock as described above. The cash portion of the incentive fee of \$303 thousand for the three months ended December 31, 2003 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees, or \$46 thousand. The remaining incentive fee for the three months ended December 31, 2003 of \$30 thousand was earned by the Company s Chief Financial Officer, in accordance with the terms of his employment agreement. This portion of the incentive fee is also payable one-half in cash and one-half in the form of a restricted stock award under the Company s 2003 Stock Incentive Plan. The shares are payable and vest over the same vesting schedule as the stock issued to Seneca. The cash portion of the incentive fee of \$15 thousand for the three months ended December 31, 2003 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fee, or \$46 thousand.

We did not pay incentive compensation to Seneca for the three months ended September 30, 2003 or the period from April 26, 2003 to June 30, 2003. The incentive compensation expense earned by Seneca for the three months ended September 30, 2003 of \$613 thousand was waived by Seneca on a one-time basis only due to the net loss we reported during that same period. The waived incentive fee was accounted for as incentive fee expense and a capital contribution as of September 30, 2003. We do not expect Seneca to waive incentive compensation in the future. REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) for the period from April 26, 2003 through June 30, 2003, was \$298 and was less than the threshold return taxable income of \$426 and, therefore, no incentive fee was earned by Seneca or paid by us. No incentive compensation was earned or paid to the Chief Financial Officer for the period from April 26, 2003 to September 30, 2003.

Professional services expense for the period from April 26, 2003 through December 31, 2003 of \$477 thousand includes both legal and accounting services provided to us. We experienced relatively higher levels of professional service expenses during our stabilization period as a public company. Included in this balance are organization costs of \$163 thousand, and costs related to the filing of our resale shelf registration statement totaling \$44 thousand. The insurance expense for the same period of \$291 thousand represents amortization of prepaid directors and officers insurance. Custody expense of \$115 thousand for the period from April 26, 2003 through December 31, 2003 includes the services provided by our primary custodian. These expenses may vary based on levels of activity within the portfolio. Included in the other general and administrative expenses of \$73 thousand for the period from April 26, 2003 through December 31, 2003 are costs related to the filing of our resale shelf registration statement totaling \$27 thousand.

REIT taxable net income is calculated according to the requirements of the Internal Revenue Code, rather than GAAP. The following table reconciles GAAP net income to REIT taxable net income for the period from April 26, 2003 through December 31, 2003 (in thousands):

GAAP net income	\$ 2,761
Adjustments to GAAP net income:	
Addback of organizational costs expensed during the period	163
Amortization of organizational costs for tax purposes	(18)
Addback of net capital losses in the period	7,831
Addback waived incentive fee for the three months ended	
September 30, 2003	613
Addback of stock compensation expense for incentive fee	48
Addback of stock compensation expense for unvested options	3
Net adjustments to GAAP net income	8,640

REIT taxable net income

\$11,401

We believe that the presentation of our REIT taxable net income is useful to investors because it is directly related to the distributions we are required to make in order to retain our REIT status and to the calculations of the incentive compensation payable to related parties (before deducting incentive compensation, net operating losses and certain other items). There are limitations associated with REIT taxable net income. For example, this measure does not reflect net capital losses during the period and, thus, by itself is an incomplete measure of our financial performance over any period. As a result, our REIT taxable net income should be considered in addition to, and not as a substitute for, our GAAP-based net income as a measure of our financial performance.

## For the three months ended March 31, 2004

For the three months ended March 31, 2004, net income was \$10.8 million or \$0.43 per weighted-average share outstanding (basic and diluted). For the same period, interest income, net of premium amortization, was approximately \$20.2 million, and was primarily earned from investments in mortgage-backed securities. Interest expense on short-term borrowings was

\$6.8 million. On March 29, 2004, we completed a public offering of 12,000,000 shares of common stock. Because of the timing of this offering, interest income for the three months ended March 31, 2004 does not reflect the impact of this offering. In addition, prepayment activity declined due to the changing interest rate environment and resulted in decreased premium amortization and increased yield on average earning assets.

For the three months ended March 31, 2004, the weighted-average yield on average earning assets, net of amortization of premium was 3.20% and the weighted-average interest rate on our repurchase agreement liabilities was 1.20% resulting in a net interest spread of 2.00%, 39 basis points higher than our net interest spread for the fourth quarter of 2003.

Operating expenses for the three months ended March 31, 2004 were \$2.6 million.

Base management fees to Seneca under the Management Agreement, which were \$787 thousand for the three months ended March 31, 2004, are based on a percentage of our average net worth. Average net worth for these purposes is calculated on a monthly basis and equals the difference between the aggregate book value of our consolidated assets prior to accumulated depreciation and other non-cash items, including the fair market value adjustment on mortgage-backed securities, minus the aggregate book value of our consolidated liabilities.

Incentive fee expense to related parties for the three months ended March 31, 2004 was \$846 thousand. Incentive compensation is earned by related parties when REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) relative to the average net invested assets for the period, as defined in the Management Agreement, exceeds the threshold return taxable income that would have produced an annualized return on equity equal to the sum of the 10-year U.S. Treasury rate plus 2.0% for the same period. REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) for the three months ended March 31, 2004 was \$11.2 million and was greater than the threshold return taxable income of \$4.7 million for the same period.

For the three months ended March 31, 2004, total incentive compensation earned by Seneca was \$1.3 million, one-half payable in cash and one-half payable in the form of the Company s common stock as described above. The cash portion of the incentive fee of \$652 thousand for the three months ended March 31, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees, or \$99 thousand. In accordance with the terms of his employment agreement, the Company s Chief Financial Officer earned an incentive fee for the three months ended March 31, 2004 of \$65 thousand. This portion of the incentive fee is also payable one-half in cash and one-half in the form of a restricted stock award under the Company s 2003 Stock Incentive Plan. The shares are payable and vest over the same vesting schedule as the stock issued to Seneca. The cash portion of the incentive fee of \$33 thousand for the three months ended March 31, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fee for the three months ended March 31, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees, or \$5 thousand. The remaining incentive fee for the three months ended March 31, 2004 consists primarily of the change in fair value of unvested restricted stock awards.

Professional services expense for the three months ended March 31, 2004 of \$417 thousand includes legal, accounting and other professional services provided to us. Included in this balance are costs related to the filing of our resale shelf registration statement totaling \$111 thousand. The insurance expense for the same period of \$220 thousand represents amortization of prepaid directors and officers insurance. Custody expense of \$67 thousand for the three months ended March 31, 2004 includes the services provided by our primary custodian. These expenses may vary based on levels of activity within the portfolio. Included in the other general and administrative expenses of \$88 thousand for the three months ended March 31, 2004 are printing costs related to the filing of our resale shelf registration statement totaling \$18 thousand.

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REIT taxable net income is calculated according to the requirements of the Internal Revenue Code, rather than GAAP. The following table reconciles GAAP net income to REIT taxable net income for the three months ended March 31, 2004 (in thousands):

GAAP net income	\$10,800
Adjustments to GAAP net income:	
Amortization of organizational costs	(8)
Addback of stock compensation expense for unvested options	2
Addback of stock compensation expense for unvested restricted stock	161
Addback of hedge ineffectiveness expense	10
Subtract dividend equivalent rights on restricted stock	(12)
Subtract realized losses on Eurodollar futures contracts	(412)
Net adjustments to GAAP net income	(259)
REIT taxable net income	\$10,541

We believe that the presentation of our REIT taxable net income is useful to investors because it is directly related to the distributions we are required to make in order to retain our REIT status and to the calculations of the incentive compensation payable to related parties (before deducting incentive compensation, net operating losses and certain other items). There are limitations associated with REIT taxable net income. For example, this measure does not reflect net capital losses during the period and, thus, by itself is an incomplete measure of our financial performance over any period. As a result, our REIT taxable net income should be considered in addition to, and not as a substitute for, our GAAP-based net income as a measure of our financial performance.

### For the three months and six months ended June 30, 2004

For the three months ended June 30, 2004, net income was \$15.0 million or \$0.41 per weighted-average share outstanding (basic and diluted). For the same period, interest income, net of premium amortization, was approximately \$27.2 million, and was primarily earned from investments in mortgage-backed securities. On March 29, 2004, we completed a public offering of 12,000,000 shares of common stock. Interest income during the three months ended June 30, 2004 reflects the impact of this public offering, however, a substantial portion of the securities purchased as a result of the public offering were not settled for the full three month period. As such, interest income is lower than would be expected for a full quarterly period. Prepayment activity increased during the three months ended June 30, 2004, the residual effects of the lower interest rate environment during the first quarter of 2004. By June 30, 2004, the residual effects of the lower interest rate environment had weakened, resulting in decreased prepayment activity during the month ended June 30, 2004. The principal payment rate for the month ended June 30, 2004 was 28%. Interest expense for the three months ended June 30, 2004 was \$9.2 million and was primarily due to liability costs on short-term borrowings.

For the six months ended June 30, 2004, net income was \$25.8 million or \$0.83 per weighted-average share outstanding (basic and diluted). For the same period, interest income, net of premium amortization, was approximately \$47.4 million, and was primarily earned from investments in mortgage-backed securities. Interest expense for the three months ended June 30, 2004 was \$16.0 million and was primarily due to liability costs on short-term borrowings.

For the three and six months ended June 30, 2004, the weighted-average yield on average earning assets, net of amortization of premium, was 2.99% and 3.08%, respectively, and the cost of funds on our repurchase agreement liabilities was 1.08% and 1.12%, respectively, resulting in a net interest spread of 1.91% and 1.96%, respectively. Cost of funds is defined as total interest expense divided by average repurchase agreement liabilities. Refer to the section titled Critical Accounting Policies for a description of our accounting policy for derivative instruments and hedging activities and the impact on interest expense. Interest expense for the three and six months ended June 30, 2004 was calculated as follows:

		Percentage of Average		Percentage of Average
	For the Three Months Ended June 30, 2004	Repurchase Agreement Liabilities	For the Six Months Ended June 30, 2004	Repurchase Agreement Liabilities
	(in thousands) \$ 10,248		(in thousands)	,
Interest expense on repurchase agreement liabilities Net hedge ineffectiveness gains on futures and	\$ 10,248	1.21%	\$ 17,060	1.19%
interest rate swap contracts Amortization of net realized losses on futures and	(1,997)	(0.24)	(1,983)	(0.14)
interest rate swap contracts	412	0.05	412	0.03
Net interest expense on interest rate swap contracts	511	0.06	511	0.04
Other	16	nm	17	nm
Total interest expense	\$ 9,190	1.08%	\$ 16,017	1.12%

## nm = not meaningful

The net hedge ineffectiveness gains recognized in interest expense during the three and six months ended June 30, 2004 are primarily due to an adjustment to the construction of the hypothetical derivative in accordance with our SFAS No. 133 accounting policy which is used to measure hedge ineffectiveness on our Eurodollar futures contracts. We changed the term of our forecasted repurchase agreement liabilities to more closely conform with common industry issuance terms. We do not anticipate further changes to the term of our forecasted repurchase agreement liabilities, and therefore we believe that we will incur no future ineffectiveness from this change. As required by SFAS No. 133, we recognized one-time gains in the form of hedge ineffectiveness on our Eurodollar futures contracts during the three months ended June 30, 2004. The impact of this was that a portion of the liabilities we had hedged in anticipation of rising interest rates were recognized as gains or offsets to our interest expense in the second quarter of 2004. At June 30, 2004, the maximum length of time over which we were hedging our exposure was 15 months.

Average repurchase agreement liabilities during the three months and six months ended June 30, 2004 were \$3.4 billion and \$2.8 billion, respectively.

Operating expenses for the three months ended June 30, 2004 were \$3.1 million.

Base management fees to Seneca under the Management Agreement, which were \$1.1 million for the three months ended June 30, 2004, are based on a percentage of our average net worth. Average net worth for these purposes is calculated on a monthly basis and equals the difference between the aggregate book value of our consolidated assets prior to accumulated depreciation and other non-cash items, including the fair market value adjustment on mortgage-backed securities, minus the aggregate book value of our consolidated liabilities.

Incentive fee expense to related parties for the three months ended June 30, 2004 was \$1.2 million. Incentive compensation is earned by related parties when REIT taxable net income (before deducting incentive compensation, net operating losses and certain other items) relative to the average net invested assets for the period, as defined in the Management Agreement, exceeds the threshold return taxable income that would have produced an annualized return on equity equal to the sum of the 10-year U.S. Treasury rate plus 2.0% for the same period. For the three months ended June 30, 2004, total incentive compensation earned by Seneca was \$1.8 million, one-half payable in cash and one-half payable in the form of the Company s common stock. The cash portion of the incentive fee of \$923 thousand for the three months ended June 30, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees of \$141 thousand. In accordance with the terms of his employment agreement, the Company s Chief Financial Officer earned an incentive fee for the three months ended June 30, 2004 of \$92 thousand. This incentive fee is also payable one-half in cash and one-half in the form of a restricted stock award under the Company s 2003 Stock Incentive Plan. The shares are payable and vest over the same vesting schedule as the stock issued to Seneca. The cash portion of the incentive fee of \$46 thousand for the three months ended June 30, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees of \$7 thousand. The remaining incentive fee expense for the three months ended June 30, 2004 consists primarily of the change in fair value of unvested restricted stock awards.

Professional services expense for the three months ended June 30, 2004 of \$228 thousand includes legal, accounting and other professional services provided to us. The insurance expense for the same period of \$137 thousand consists primarily of premium for directors and officers insurance. Custody expense of \$94 thousand for the three months ended June 30, 2004 includes the services provided by our primary custodian. These expenses may vary based on levels of activity within the portfolio. Other general and administrative expenses of \$106 thousand for the three months ended June 30, 2004 consists primarily of printing costs related to our annual report and proxy and NYSE listing fees.

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Operating expenses for the six months ended June 30, 2004 were \$5.7 million.

Base management fees to Seneca under the Management Agreement, which were \$1.9 million for the six months ended June 30, 2004, are based on a percentage of our average net worth.

Incentive fee expense to related parties for the six months ended June 30, 2004 was \$2.1 million. For the six months ended June 30, 2004, total incentive compensation earned by Seneca was \$3.1 million, one-half payable in cash and one-half payable in the form of the Company s common stock. The cash portion of the incentive fee of \$1.6 million for the six months ended June 30, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees of \$240 thousand. In accordance with the terms of his employment agreement, the Company s Chief Financial Officer earned an incentive fee for the six months ended June 30, 2004 of \$157 thousand. This incentive fee is also payable one-half in cash and one-half in the form of a restricted stock award under the Company s 2003 Stock Incentive Plan. The shares are payable and vest over the same vesting schedule as the stock issued to Seneca. The cash portion of the incentive fee of \$79 thousand for the six months ended June 30, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fee of \$79 thousand for the six months ended June 30, 2004 was expensed in that period as well as 15.2% of the restricted stock portion of the incentive fees of \$12 thousand.

Professional services expense for the six months ended June 30, 2004 of \$645 thousand includes legal, accounting and other professional services provided to us. Included in this balance were costs related to the filing of our resale shelf registration statement totaling \$111 thousand. The insurance expense for the same period of \$357 thousand consists primarily of premium for directors and officers insurance. Custody expense of \$161 thousand for the six months ended June 30, 2004 includes the services provided by our primary custodian. These expenses may vary based on levels of activity within the portfolio. Other general and administrative expenses of \$194 thousand for the six months ended June 30, 2004 consists primarily of printing costs related to the filing of our resale shelf registration statement, our annual report and proxy and NYSE listing fees.

REIT taxable net income is calculated according to the requirements of the Internal Revenue Code, rather than GAAP. The following table reconciles GAAP net income to REIT taxable net income for the three and six months ended June 30, 2004:

	For the Three Months Ended June 30, 2004	For the Six Months Ended June 30, 2004
	(in tł	ousands)
GAAP net income	\$14,954	\$ 25,754
Adjustments to GAAP net income:		
Addback of organizational costs expensed during the period		
Amortization of organizational costs	(8)	(16)
Addback of stock compensation expense for unvested options	2	4
Addback of stock compensation expense for unvested restricted		
stock	280	441
Subtract net hedge ineffectiveness gains on futures and interest rate swap contracts Addback net realized gains on futures contracts and interest rate	(1,422)	(1,412)
swap contracts	2,334	1,922

Subtract dividend equivalent rights on restricted stock	(37)	(49)
Net adjustments to GAAP net income	1,149	890
REIT taxable net income	\$16,103	\$ 26,644

Undistributed REIT taxable net income for the three and six months ended June 30, 2004:

	For the Three Months Ended June 30, 2004	For the Six Months Ended June 30, 2004
	(in the	ousands)
Undistributed REIT taxable net income, beginning of period REIT taxable net income earned during period Distributions declared during period, net of dividend equivalent rights on	\$ 400 16,103	\$ 281 26,644
restricted stock	(15,830)	(26,252)
Undistributed REIT taxable net income, end of period	\$ 673	\$ 673
Cash distributions per share declared during period	\$ 0.43	\$ 0.85
Percentage of REIT taxable net income distributed	98.3%	98.5%

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We believe that these presentations of our REIT taxable net income are useful to investors because they are directly related to the distributions we are required to make in order to retain our REIT status and to the calculations of the incentive compensation payable to related parties (before deducting incentive compensation, net operating losses and certain other items). There are limitations associated with REIT taxable net income, and by itself it is an incomplete measure of our financial performance over any period. As a result, our REIT taxable net income should be considered in addition to, and not as a substitute for, our GAAP-based net income as a measure of our financial performance.

#### **Contractual Obligations and Commitments**

As of June 30, 2004, we had entered into a management agreement with Seneca. See Note 6 to the financial statements as of and for the three and six months ended June 30, 2004 for significant terms of the management agreement.

#### **Off-Balance Sheet Arrangements**

Since inception, we have not maintained any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. Further, we have not guaranteed any obligations of unconsolidated entities nor do we have any commitment or intent to provide additional funding to any such entities. Accordingly, we are not materially exposed to any market, credit, liquidity or financing risk that could arise if we had engaged in such relationships.

#### **Liquidity and Capital Resources**

Our primary source of funds as of June 30, 2004 consisted of repurchase agreements totaling \$3.8 billion with a weighted-average current borrowing rate of 1.31% which we used to finance acquisition of mortgage-related assets. We expect to continue to borrow funds in the form of repurchase agreements. As of June 30, 2004 we had established 18 borrowing arrangements with various investment banking firms and other lenders, 14 of which were in use on June 30, 2004. Increases in short-term interest rates could negatively impact the valuation of our mortgage-related assets, which could limit our borrowing ability or cause our lenders to initiate margin calls. Amounts due upon maturity of our repurchase agreements will be funded primarily through the rollover/reissuance of repurchase agreements and monthly principal and interest payments received on our mortgage-backed securities. We generally seek to borrow between eight and 12 times the amount of our equity. Our leverage ratio, defined as total repurchase agreements divided by total stockholders equity, at June 30, 2004 was 9.8.

We have a margin lending facility with our primary custodian from which we may borrow money in connection with the purchase or sale of securities. The terms of the borrowings, including the rate of interest payable, are agreed to with the custodian for each amount borrowed. Borrowings are repayable immediately upon demand by the custodian. At June 30, 2004, there were no outstanding borrowings under the margin lending facility.

For liquidity, we also rely on cash flows from operations, primarily monthly principal and interest payments to be received on our mortgage-backed securities, as well as any primary securities offerings authorized by our board of directors.

On November 17, 2003, we paid a cash distribution of \$0.50 per share to our stockholders of record on October 21, 2003. On January 28, 2994, we paid a cash distribution of \$0.45 per share to our stockholders of record on December 11, 2003. On April 26, 2004, we paid a cash distribution of \$0.42 per share to our stockholders of record on March 19, 2004. These distributions are taxable dividends, and none of these distributions are considered return of capital. These distributions were funded with cash flows from our ongoing operations, including principal and interest payments

received on our mortgage-backed securities. We did not distribute \$281 thousand of our REIT taxable net income for the period from April 26, 2003 through December 31, 2003. During 2004, a spill back distribution in this amount was approved by our board of directors.

We believe that equity capital, combined with the cash flows from operations and the utilization of borrowings, will be sufficient to enable us to meet anticipated liquidity requirements. However, an increase in prepayment rates substantially above our expectations could cause a liquidity shortfall. If our cash resources are at any time insufficient to satisfy our liquidity requirements, we may be required to liquidate mortgage-backed securities or sell debt or additional equity securities. If required, the sale of mortgage-backed securities at prices lower than the carrying value of such assets would result in losses and reduced income.

We intend to increase our capital resources by making additional offerings of equity and debt securities, possibly including classes of preferred stock, common stock, commercial paper, medium-term notes, collateralized mortgage obligations and senior or subordinated notes. Such financing will depend on market conditions for capital raises and for the investment of any proceeds

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therefrom. All debt securities, other borrowings, and classes of preferred stock will be senior to the common stock in a liquidation of our Company.

### Inflation

Virtually all of our assets and liabilities are financial in nature. As a result, interest rates and other factors influence our performance far more so than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. Our financial statements are prepared in accordance with accounting principles generally accepted in the United States and our distributions are determined by our board of directors based primarily by our net income as calculated for tax purposes; in each case, our activities and balance sheet are measured with reference to historical cost and or fair market value without considering inflation.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our primary component of market risk is interest rate risk, as described below. While we do not seek to avoid risk completely, we do seek to assume risk that can be quantified from historical experience, to actively manage that risk, to earn sufficient compensation to justify taking those risks and to maintain capital levels consistent with the risks we undertake or to which we are exposed.

## **Interest Rate Risk**

We are subject to interest rate risk in connection with our investments in fixed-rate, adjustable-rate and hybrid adjustable-rate mortgage-backed securities and our related debt obligations, which are generally repurchase agreements of limited duration that are periodically refinanced at current market rates, and our derivative contracts.

## Effect on Net Interest Income

We fund our investments in some long-term, fixed-rate and hybrid adjustable-rate mortgage-backed securities with short-term borrowings under repurchase agreements. During periods of rising interest rates, the borrowing costs associated with those fixed-rate and hybrid adjustable rate mortgage-backed securities tend to increase while the income earned on such fixed-rate and hybrid adjustable-rate mortgage-backed securities (during the fixed-rate component of such securities) may remain substantially unchanged. This results in a narrowing of the net interest spread between the related assets and borrowings and may result in losses.

As a means to mitigate the negative impact of a rising interest rate environment, we have entered into derivative transactions, specifically Eurodollar futures contracts. Hedging techniques are based, in part, on assumed levels of prepayments of our fixed-rate and hybrid adjustable-rate mortgage-backed securities. If prepayments are slower or faster than assumed, the life of the mortgage-backed securities will be longer or shorter, which would reduce the effectiveness of any hedging strategies we may utilize and may result in losses on such transactions. Hedging strategies involving the use of derivative securities are highly complex and may produce volatile returns. Our hedging activity will also be limited by the asset and sources of income requirements applicable to us as a REIT.

## Extension Risk

We invest in fixed-rate and hybrid adjustable-rate mortgage-backed securities. Hybrid adjustable-rate mortgage-backed securities have interest rates that are fixed for the first few years of the loan typically three, five, seven or 10 years and thereafter their interest rates reset periodically on the same basis as adjustable-rate mortgage-backed securities. At June 30, 2004, 95.2% of our investment portfolio was comprised of hybrid adjustable-rate mortgage-backed securities. We compute the projected weighted-average life of our fixed-rate and hybrid adjustable-rate mortgage-backed securities based on the market s assumptions regarding the rate at which the borrowers will prepay the underlying mortgages. In general, when a fixed-rate or hybrid adjustable-rate mortgage-backed security is acquired with borrowings, we may, but are not required to, enter into an interest rate swap agreement or other hedging instrument that effectively fixes our borrowing costs for a period close to the anticipated average life of the fixed-rate portion of the related mortgage-backed security. This strategy is designed to protect us from rising interest rates because the borrowing costs are fixed for the duration of the fixed-rate portion of the related mortgage-backed security. However, if prepayment rates decrease in a rising interest rate environment, the life of the fixed-rate portion of the related mortgage-backed security could extend beyond the term of the swap agreement or other hedging instrument. This situation could negatively impact us as borrowing costs would no longer be fixed after the end of the hedging instrument while the income earned on the fixed-rate or hybrid adjustable-rate mortgage-backed security would remain fixed. This situation may also cause the market value of our fixed-rate and hybrid adjustable-rate mortgage-backed securities to decline with little or no offsetting gain from the related hedging

transactions. In certain situations, we may be forced to sell assets and incur losses to maintain adequate liquidity.

## Adjustable-Rate and Hybrid Adjustable-Rate Mortgage-Backed Security Interest Rate Cap Risk

We also invest in adjustable-rate and hybrid adjustable-rate mortgage-backed securities which are based on mortgages that are typically subject to periodic and lifetime interest rate caps and floors, which limit the amount by which an adjustable-rate or hybrid adjustable-rate mortgage-backed security s interest yield may change during any given period. However, our borrowing costs pursuant to our repurchase agreements will not be subject to similar restrictions. Therefore, in a period of increasing interest rates, interest rate costs on our borrowings could increase without limitation by caps, while the interest-rate yields on our adjustable-rate and hybrid adjustable-rate mortgage-backed securities would effectively be limited by caps. This problem will be magnified to the extent we acquire adjustable-rate and hybrid adjustable-rate mortgages may be subject to periodic payment caps that result in some portion of the interest being deferred and added to the principal outstanding. This could result in our receipt of less cash income on our adjustable-rate and hybrid adjustable-rate mortgage-backed securities than we need in order to pay the interest cost

on our related borrowings. These factors could lower our net interest income or cause a net loss during periods of rising interest rates, which would negatively impact our financial condition, cash flows and results of operations.

#### Interest Rate Mismatch Risk

We intend to fund a substantial portion of our acquisitions of adjustable-rate and hybrid adjustable-rate mortgage-backed securities with borrowings that have interest rates based on indices and repricing terms similar to, but of somewhat shorter maturities than, the interest rate indices and repricing terms of the mortgage-backed securities. Thus, we anticipate that in most cases the interest rate indices and repricing terms of our mortgage assets and our funding sources will not be identical, thereby creating an interest rate mismatch between assets and liabilities. Therefore, our cost of funds would likely rise or fall more quickly than would our earnings rate on assets. During periods of changing interest rates, such interest rate mismatches could negatively impact our financial condition, cash flows and results of operations. To mitigate interest rate mismatches, we may utilize hedging strategies discussed above.

Our analysis of risks is based on management s experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or implementation of investment decisions by our Manager may produce results that differ significantly from our expectations.

## Prepayment Risk

Prepayments are the full or partial repayment of principal prior to the original term to maturity of a mortgage loan and typically occur due to refinancing of mortgage loans. Prepayment rates for existing mortgage-backed securities generally increase when prevailing interest rates fall below the market rate existing when the underlying mortgages were originated. In addition, prepayment rates on adjustable-rate and hybrid adjustable-rate mortgage-backed securities generally increase when the difference between long-term and short-term interest rates declines or becomes negative. Prepayments of mortgage-backed securities could harm our results of operations in several ways. Some adjustable-rate mortgages underlying our adjustable-rate mortgage-backed securities may bear initial teaser interest rates that are lower than their fully-indexed rates, which refers to the applicable index rates plus a margin. In the event that such an adjustable-rate mortgage-backed security would have held such security while it was less profitable and lost the opportunity to receive interest at the fully-indexed rate over the expected life of the adjustable-rate mortgage-backed securities with

teaser rates, we may obtain some in the future which would expose us to this prepayment risk. Additionally, we currently own mortgage-backed securities that were purchased at a premium. The prepayment of such mortgage-backed securities at a rate faster than anticipated would result in a write-off of any remaining capitalized premium amount and a consequent reduction of our net interest income by such amount. Finally, in the event that we are unable to acquire new mortgage-backed securities to replace the prepaid mortgage-backed securities, our financial condition, cash flow and results of operations could be negatively impacted.

## Effect on Fair Value

Another component of interest rate risk is the effect changes in interest rates will have on the market value of our assets. We face the risk that the market value of our assets will increase or decrease at different rates than that of our liabilities, including our hedging instruments.

We primarily assess our interest rate risk by estimating the duration of our assets and the duration of our liabilities. Duration essentially measures the market price volatility of financial instruments as interest rates change. We

generally calculate duration using various financial models and empirical data. Different models and methodologies can produce different duration numbers for the same securities.

The following sensitivity analysis table shows at June 30, 2004, the estimated impact on the fair value of our interest rate-sensitive investments and repurchase agreement liabilities, assuming rates instantaneously fall 100 basis points, rise 100 basis points and rise 200 basis points:

	ŀ	nterest Rates Fall 100 sis Points	Un	changed	F	nterest Rates Rise 100 sis Points	F	nterest Rates Rise 200 sis Points
				(in m	illion	is)		
Adjustable-Rate Mortgage-Backed								
Securities								
Fair value	\$	150.5	\$	148.5	\$	144.9	\$	143.0
Change in fair value	\$	2.0			\$	(3.6)	\$	(5.5)
Change as a percent of fair value		1.3%				(2.4)%		(3.7)%
Hybrid Adjustable-Rate								
Mortgage-Backed Securities								
Fair value		4,089.1	\$4	4,012.4		3,929.6		3,880.6
Change in fair value	\$	76.7			\$	(82.8)	\$	(131.8)
Change as a percent of fair value		1.9%				(2.1)%		(3.3)%
Balloon Mortgage-Backed								
Securities	<b>.</b>		<b>.</b>		<b>.</b>		<b>.</b>	
Fair value	\$	54.5	\$	53.7	\$	51.7	\$	51.6
Change in fair value	\$	0.8			\$	(2.0)	\$	(2.1)
Change as a percent of fair value		1.5%				(3.7)%		(3.9)%
Total Mortgage-Backed Securities	<b>.</b>		<b>.</b>		¢	1000	<b>.</b>	075 0
Fair value		4,294.1	\$4	4,214.6		4,126.2		,075.2
Change in fair value	\$	79.5			\$	(88.4)	\$	(139.4)
Change as a percent of fair value		1.9%				(2.1)%		(3.3)%
Repurchase Agreements <sup>(1)</sup>	¢.	0420	¢	0 4 2 0	¢	0 4 2 0	ф. С	0.42.0
Fair value	\$:	3,842.9	\$2	3,842.9	\$2	3,842.9	\$2	3,842.9
Change in fair value								
Change as a percent of fair value Hedge Instruments								
Fair value	¢	(15.4)	\$	9.2	¢	33.8	¢	58.5
Change in fair value	\$ \$	(15.4) (24.6)	Φ	9.2	\$ \$	24.6	\$ \$	38.3 49.3
Change as a percent of fair value	φ	. ,			φ		φ	
Change as a percent of rail value		nm				nm		nm

nm = not meaningful

<sup>(1)</sup> The fair value of the repurchase agreements would not change materially due to the short-term nature of these instruments.

It is important to note that the impact of changing interest rates on fair value can change significantly when interest rates change beyond 100 basis points from current levels. Therefore, the volatility in the fair value of our assets could increase significantly when interest rates change beyond 100 basis points. In addition, other factors impact the fair value of our interest rate-sensitive investments and hedging instruments, such as the shape of the yield curve, market expectations as to future interest rate changes and other market conditions. Accordingly, in the event of changes in

actual interest rates, the change in the fair value of our assets would likely differ from that shown above, and such difference might be material and adverse to our stockholders.

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#### **Risk Management**

To the extent consistent with maintaining our REIT status, we seek to manage our interest rate risk exposure to protect our portfolio of mortgage-backed securities and related debt against the effects of major interest rate changes. We generally seek to manage our interest rate risk by:

monitoring and adjusting, if necessary, the reset index and interest rate related to our mortgage-backed securities and our borrowings;

attempting to structure our borrowing agreements to have a range of different maturities, terms, amortizations and interest rate adjustment periods;

using derivatives, financial futures, swaps, options, caps, floors and forward sales, to adjust the interest rate sensitivity of our mortgage-backed securities and our borrowings; and

actively managing, on an aggregate basis, the interest rate indices, interest rate adjustment periods, and gross reset margins of our mortgage-backed securities and the interest rate indices and adjustment periods of our borrowings.

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#### SELLING STOCKHOLDERS

The selling stockholders may from time to time offer and sell pursuant to this prospectus supplement any or all of the shares of our common stock. When we refer to the selling stockholders in this prospectus supplement or the accompanying prospectus, we mean those persons listed in the table below, as well as the permitted transferees, pledgees, donees, assignees, successors and others who later come to hold any of the selling stockholders interests other than through a public sale.

The table below sets forth the name of each selling stockholder and the number of shares of our common stock that each selling stockholder may offer pursuant to this prospectus supplement. Except as noted below, none of the selling stockholders has, or within the past three years has had, any material relationship with us or any of our predecessors or affiliates.

Based on the information provided to us by the selling stockholders, assuming that the selling stockholders sell all of the shares of our common stock beneficially owned by them that have been registered by us and do not acquire any additional shares of stock during the offering, each selling stockholders will not own any shares of our common stock other than the shares of common stock appearing in the column entitled Beneficial ownership after resale offering. We cannot advise you as to whether the selling stockholders will in fact sell any or all of such shares of our common stock. In addition, the selling stockholders may have sold, transferred or otherwise disposed of, or may sell, transfer or otherwise dispose of, at any time and from time to time, the shares of common stock in transactions exempt from the registration requirements of the Securities Act after the date on which they provided the information set forth on the table below.

	Beneficial prior to res	-	Shares offered pursuant to this prospectus		ownership e offering (2)
Selling stockholder	Shares (1)	Percentage of class (3)	(maximum number that may be sold)	Shares	Percentage of class (3)
A-Able Transmission Corporate Investment					
Account	1,240	*	1,240		
Abramson Albert	20,000	*	20,000		
Adam Naaman MD Employee Profit Sharing					
Plan	1,200	*	1,200		
Alan F. Morcos Trust, The	1,075	*	1,075		
Alan W. Steinberg Limited Partnership, The	35,000	*	35,000		
Allen, Gerald J.	2,900	*	2,900		
Allied Funding, Inc.	17,500	*	7,500	10,000	*
Alpha US Sub Fund 1, LLC	34,062	*	34,062		
Anderson Community Property Trust, The	133,333	*	133,333		
Andrew J. Manganaro IRA	2,870	*	2,870		
Arbor Partners, L.P.(4)	6,900	*	6,900		

Archon Partners, L.P.	18,000	*	18,000		
Atlas Capital Master Fund, L.P.	167,050	*	67,050	100,000	*
Atlas Capital (Q.P.), L.P.	22,950	*	22,950	,	
Aubrey L. Roberts IRA	3,240	*	3,240		
Aviation Sales Inc. 401 (k) Profit Sharing Plan					
Rick J. Penwell TTEE	970	*	970		
Axia Offshore Partners, Ltd.	22,683	*	22,683		
Axia Partners, LP	291,755	*	141,755	150,000	*
Baggott, Mary Lou R.	960	*	960		
Banc Texas Definite Benefit Plan	33,334	*	33,334		
Banzai Offshore Fund Ltd.	71,075	*	71,075		
Banzai Partners LP	53,825	*	53,825		
Bapst, Cynthia	16,850	*	16,850		
Barbara A. Muth Revocable Living Trust U/A	940	*	940		
Barnett L. Gershen IRA Rollover	1,100	*	1,100		
Barron, John Jr.	290	*	290		
Beach Family Partnership	2,800	*	2,800		
Becker, Nick A.	15,000	*	15,000		
Ben-Dov, Zohar	40,000	*	40,000		
Bichsel, Vivian D.	850	*	850		
Billy A. West Personal Trust	5,000	*	5,000		
Blackrock Partners, LLC	12,000	*	8,000	4,000	*
Boston Partners Asset Management LP (4)	850,000	3.42%	550,000	300,000	1.21%
Boston Provident Institutional Partners, L.P.	2,300	*	2,300		
Boston Provident Partners, L.P.	37,700	*	37,700		
Bradley J. Hausfeld IRA	1,600	*	1,600		
Brady, Jack E.	250	*	250		
Broadview Capital Management	5,000	*	5,000		
Brookstone Corporation ESP FBO John D.					
Carson	4,100	*	4,100		
Buckley Robert James	5,000	*	5,000		
Byrd, Charles	5,000	*	5,000		
Byron R. Firsdon IRA Rollover	550	*	550		
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	Beneficial of prior to rest		Shares offered pursuant to this prospectus		l ownership e offering (2)
Selling stockholder	Shares (1)	Percentage of class (3)	(maximum number that may be sold)	Shares	Percentage of class (3)
Carla D. Thornton IRA Rollover	1,600	*	1,600		
Carol A. Stout Revocable Living Trust Carol					
A. & Michael K. Stout	2,090	*	2,090		
Carole C. Holmes IRA Rollover	340	*	340		
Carole C. Holmes Revocable Living Trust	5,300	*	5,300		
Carroll, John F.	320	*	320		
Castine Partners, LP	20,000	*	20,000		
Cave Creek Investments, Inc. II	15,600	*	15,600		
Charles O. Requadt & Julie K. Requadt JT					
TEN	3,000	*	3,000		
Charles O. Requadt, IRA Rollover	2,800	*	2,800		
Cheryl L. Coleman IRA Rollover	320	*	320		
Chil Scheinwexler, IRA	7,000	*	7,000		
Chris H. & Linda M. Kapolas Joint Personal					
Portfolio	2,540	*	2,540		
Christopher M. Ruff Personal Trust U/A					
8/31/98 FBO Christopher M. Ruff	2,300	*	2,300		
Concho Group, Ltd.	2,200	*	2,200		
Condor Partners, L.P.	26,700	*	26,700		
Connor, Lawrence S.	7,650	*	7,650		
Continental Casualty Company (4)	333,333	1.34%	333,333		
Craig & Mary Jo Sanford Joint Personal	,		,		
Portfolio	5,750	*	5,750		
Dahm, Donna G.	380	*	380		
David H. Ring Charitable Remainder Trust,					
The	20,000	*	20,000		
David J. Striebel 401(k)	2,150	*	2,150		
David M. Morad Jr. IRA Rollover	2,000	*	2,000		
David M. Morad Jr. Revocable Living Trust	,		,		
U/A DTD 9/15/97 David M. Morad Jr. &					
Semele Foundas TTEE	1,500	*	1,500		
David R. & Renee M. Ernst Joint Personal					
Portfolio	1,000	*	1,000		
David Ring Revocable Trust	33,333	*	33,333		
David Ross Revocable Living Trust U/A	1,130	*	1,130		

David Spolane & Marlene Spolane, JT TEN	1,700	*	1,700		
Debbie Ann Klein Personal Trust	2,620	*	2,620		
Deutsche Bank AG, London Branch(4)	1,000,000	4.03%	1,000,000		
Diana M. Best IRA Rollover	2,800	*	2,800		
Dixon, Andrew F.	6,700	*	6,700		
Donald G. Tekamp Revocable Trust DTD	- )		- )		
8/16/2000 Donald G. Tekamp TTEE	840	*	840		
Dr. Michael T. Kunesh Revocable Trust	1,620	*	1,620		
Dr. Neil Kantor IRA Rollover	2,800	*	2,800		
Drake Associates, LP	10,000	*	10,000		
Dubin, Ronald S., M.D.	7,000	*	7,000		
Dubuque Orthopaedic Surgeons Profit					
Sharing Trust FBO James A. Pearson	3,550	*	3,550		
Dussek, Steven Patrick	6,700	*	6,700		
E. Holt Williams, IRA	4,000	*	4,000		
EBS Asset Management Profit Sharing Plan	4,700	*	4,700		
EBS Microcap Partners, L.P. Limited					
Partnership	15,770	*	15,770		
EBS Partners, LP Limited Partnership					
Primary Account	677,900	2.73%	27,900	650,000	2.61%
Edmond Scacchetti IRA	640	*	640		
Edward Nusrala IRA	10,350	*	10,350		
Edward P. Hansen, IRA	600	*	600		
Eidelman David and Rachel	3,000	*	3,000		
Elias M. Karter IRA Rollover	6,670	*	6,670		
Elmore Living Trust, The	133,333	*	133,333		
Emmerman, Michael N.	70,000	*	70,000		
Energizer Holdings, Inc. Retirement Plan					
Trust	94,950	*	94,950		
Ernst, Cindy	4,300	*	4,300		
Evan L. Julber IRA	5,000	*	5,000		
Feinberg Richard C.	15,000	*	15,000		
Feinberg, Robert	7,000	*	7,000		
Felice M. Kantor #1 Personal Trust U/A					
DTD 06/23/93 Felice M. Kantor TTEE	3,300	*	3,300		
Ferial S. Pohill Management, LLC	11,700	*	11,700		
Fiddler & Alden 1996 Charitable Remainder					
Unitrust, The	66,667	*	66,667		
Fingerhut Bert	6,666	*	6,666		
First Security Bank Commingled Investment					
Fund for Qualified Employee Benefit Plans	72,300	*	62,300	10,000	*
Fountainhead Special Value Fund	17,600	*	17,600		
Francesca Ozdaba Pension Plan	6,800	*	6,800		
Francis A. Bonanno, Jr. IRA	4,670	*	4,670		
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Selling stockholder	Beneficial of prior to rest	-	Shares offered pursuant to this prospectus		ownership e offering (2)
	Shares (1)	Percentage of class (3)	(maximum number that may be sold)	Shares	Percentage of class (3)
Franklin Mutual Beacon Fund	694,100	2.79%	244,100	450,000	1.81%
Franklin Mutual Recovery Fund	9,300	*	9,300	,	
Friedman, Billings, Ramsey & Co., Inc. (10)					
(11)	108,700	*	108,700		
Frorer Partners	50,000	*	50,000		
Gary M. Youra, M.D. IRA Rollover	2,480	*	2,480		
George Andrew Jackson and Linda Kennedy					
Jackson, JTWROS	4,100	*	4,100		
George H. Welsh Revocable Living Trust					
DTD 8/1/90 Trust B Joan M. Welsh,	2 500		2 500		
Co-TTEE	2,790	*	2,790		
George W. Ledford IRA Rollover	3,970	*	3,970		
Gerald Allen IRA	520	*	520		
Gerald Wayne Broesche & Brook Anne	1 600	*	1 600		
Broesche Gershen, Barnett L.	1,600 3,000	*	1,600 3,000		
Global Undervalued Securities Master Fund,	3,000		3,000		
L.P.	45,000	*	45,000		
Gloria A. Reiber Revocable Living Trust	45,000		45,000		
DTD 09/28/94 Gloria A. Reiber, TTEE	3,030	*	3,030		
Goldstein, Robert B.(5)	37,921	*	17,921	20,000	*
Gorman, Donald	320	*	320	20,000	
Grace, Oliver R. Jr.	10,000	*	10,000		
Gray, Michael B.	1,666	*	1,666		
Gridley Investments, Inc.	40,000	*	40,000		
Gronner Family Trust U/A/D 06/14/02 Alain			,		
& Danielle Gronner, TTEES	6,950	*	6,950		
Grossmann, John R.	7,500	*	7,500		
Guggenheim Portfolio Company XXII,					
L.L.C.(4)	18,000	*	18,000		
Guy R. & Susan S. Henshaw Joint Personal					
Trust UAD 10/5/90 Guy R. & Susan S.					
Henshaw TTEES	4,800	*	4,800		
Gwendolyn D. Harmon Revocable Living					
Trust	1,440	*	1,440		

H.J. & Aggie L. Foster Trust	1,100	*	1,100
H.J. Foster, IRA #1	2,000	*	2,000
Hackett, Cynthia A.	620	*	620
Hale, Rodney	5,000	*	5,000
Ham, Bill	5,000	*	5,000
Harlene Brady IRA	200	*	200
Harold A. & Lois M. Ferguson Joint			
Personal Portfolio	1,200	*	1,200
Harvest Partners II, LP	95,000	*	95,000
Hazel B. Kidd Personal Portfolio	450	*	450
Helen G. Moody Revocable Living Trust			
DTD 01/17/02 Helen G. Moody TTEE	630	*	630
Hicks Caroline Y.	3,334	*	3,334
Hirschhorn Martin	10,000	*	10,000
Houston Pilot Pension Plan & Trust	4,200	*	4,200
Hudspeth, Alice R. Regular	1,600	*	1,600
Investors of America Limited Partnership			
(4)	1,000,000	4.03%	1,000,000
J & S Black F.L.P.	2,800	*	2,800
J.C. Lewis T/U/W Investments	2,600	*	2,600
J.C. Lewis, 1974-GC Investments	3,500	*	3,500
Jabon R. Dawson MD & Jacqueline	,		,
Dawson, JT TEN	400	*	400
James Dierberg IRA Rollover (4)	120,000	*	120,000
James R. Murphy, Trustee U/A of Trust for	120,000		120,000
James R. Murphy Personal Portfolio	780	*	780
James T. Lehner, M.D. IRA	1,770	*	1,770
James T. McDonald Revocable Living Trust	1,770		1,770
DTD 4/8/02 James T. McDonald,			
TTEE Equity Account	3,500	*	3,500
James W. Hickey IRA Rollover	1,700	*	1,700
Jeannine E. Phlipot IRA	540	*	540
Jeffrey M. Grieco Revocable Living Trust	510		510
DTD 7/19/2001 Jeffrey M. Grieco, TTEE	1,300	*	1,300
Jennifer Roach IRA	630	*	630
Jerome E. Muth IRA Roth	1,520	*	1,520
Jerome E. Muth Revocable Living Trust	1,520		1,520
U/A DTD 10/31/96 Jerome E. Muth, TTEE	370	*	370
Joan G. Eastwood, IRA Rollover	450	*	450
Jody Irwin Separate Property	1,400	*	1,400
Joel Goozh Trust	6,700	*	6,700
John Bradshaw Rainey Trust	2,900	*	2,900
John C. & Sarah L. Kunesh JTWROS	350	*	350
	550		550
John C. Ernst, Jr. Revocable Trust John C.	11.000	*	11.000
Ernst, Jr. TTEE	11,000	*	11,000
John Eubel IRA Rollover	4,650 S-66	.1.	4,650
	3-00		

	Beneficial of prior to resa	_	Shares offered pursuant to this prospectus	-	
Selling stockholder	Shares (1)	Percentage of class (3)	(maximum number that may be sold)	Shares	Percentage of class (3)
	0.40		0.40		
John T. & Julia M. Paas JTWROS	940	*	940		
John T. Dahm IRA	1,750		1,750		
John T. Dahm IRA Rollover	500	*	500		
Jonathan Glickstein and Eileen Glickstein	6,700	*	6,700		
Jordan James F.	264,314	1.06%	264,314		
Joseph D. Mackil IRA	3,900	*	3,900		
Joseph R. Smith Family Trust DTD 8/10/95	<b>22</b> 100		<b>22</b> 100		
Joseph R. Smith TTEE	23,100	*	23,100		
Joyce Ann Porter Revocable Living Trust					
DTD 12/1/00 Joyce Ann Porter, TTEE	1,620	*	1,620		
Joyeusaz Ann	6,700	*	6,700		
Joyeusaz Lois Livingston	6,700	*	6,700		
Junkin, Timothy Deforest	6,700	*	6,700		
Kantor Warren	96,800	*	46,800	50,000	*
Karfunkel Family Foundation	25,000	*	25,000		
KBW Asset Management, Inc. (4)	50,000	*	50,000		
Ken Kranzberg Residuary Trust	4,000	*	4,000		
Kennell, Judy J.	1,700	*	1,700		
Kenneth E. & Doreen G. Klaus Joint Personal					
Portfolio	370	*	370		
Kenneth F. Rupp Revocable Trust	6,700	*	6,700		
Kenneth S. Krazenberg Revocable Trust	3,000	*	3,000		
Kensington Strategic Realty Fund	1,205,300	4.85%	305,300	900,000	3.62%
Kimsey, James V.	6,666	*	6,666		
King, Roger E.	10,000	*	10,000		
King Investment Advisors, Inc.	2,200	*	2,200		
King Investment Advisors, Inc. Profit					
Sharing Plan	650	*	650		
Kung, Greg	1,700	*	1,700		
L. E. Sauer Machine Co. Retirement Plan	9,000	*	9,000		
L. H. Rich Companies	4,000	*	4,000		
Lacy, Jeffry L.	900	*	900		
Lawrence K. & Eileen M. Jackson Joint					
Personal Portfolio	3,750	*	3,750		
Lawrence Klein IRA	660	*	660		
Leavitt 1996 Charitable Remainder Unitrust,					
The	100,000	*	100,000		

5 5					
Leavitt Investments, LP	66,667	*	66,667		
Leo K. & Katherine H. Wingate Joint					
Personal Portfolio	650	*	650		
Leo Mullen & Helene Patterson, JTTBE	6,700	*	6,700		
Liongate Capital	318,000	1.28%	18,000	300,000	1.21%
Lorraine L. Earman IRA Rollover	130	*	130		
Louise E. Liszewski, IRA	800	*	800		
Love Savings Holding Company	30,000	*	30,000		
Lumby, Samuel W.	1,330	*	1,330		
Lunsford, Michael G.	220	*	220		
Lyonshare Venture Capital	8,000	*	8,000		
M.J. Wenzler, LLC Pension Plan Michael J.					
Wenzler TTEE	780	*	780		
Magnolia Charitable Trust	2,400	*	2,400		
Mark Michael C.	3,000	*	3,000		
Mary Jane Elmore, IRA Rollover	66,667	*	66,667		
Mary L G Theroux Charitable Remainder	,		,		
Unitrust 5-14-96	3,400	*	3,400		
Mary L G Theroux Revocable Living Trust	,		,		
DTD 9/30/68	2,800	*	2,800		
Mary Louise Zwiesler IRA	3,200	*	3,200		
Mason Family Trust Established 2-16-1999,	-,		-,		
The	6,666	*	6,666		
Maureen D. Weaver IRA Rollover	870	*	870		
Maynard, John B.	13,300	*	13,300		
McCarty, Barbara	520	*	520		
McMahan, John (6)	4,200	*	500	3,700	*
Meister, Linda M.	3,500	*	3,500	-,	
Melinda L. Eubel IRA	460	*	460		
Merco Ventures II, LP	200,000	*	200,000		
Meta H. T/U/W Investments	2,100	*	2,100		
Meyer, John E.	42,200	*	42,200		
Michael & Andrea Dakin Personal Portfolio	700	*	700		
Michael G. Lunsford IRA	730	*	730		
Michael J. Mathile Revocable Living Trust	120		120		
DTD 10/03/96	2,570	*	2,570		
Michael J. McQuiston IRA Rollover	1,440	*	1,440		
Michelle Tagliamonte IRA Rollover	820	*	820		
Middleton, Dorothy R.	600	*	600		
Middleton, John C. Jr.	1,600	*	1,600		
Millenco, LP	50,000	*	50,000		
Miller, Ann K.	3,650	*	3,650		
	5,050 S-67	·	5,050		
	3-07				

	Beneficial ownership prior to resale offering		Shares offered pursuant to this prospectus	Beneficial ownership after resale offering (2)	
Selling stockholder	Shares (1)	Percentage of class (3)	(maximum number that may be sold)	Shares	Percentage of class (3)
Miller, Bruce A. (7)	1,000	*	1,000		
Mitchell A. Johnson Roth, IRA	6,700	*	6,700		
Mutual Beacon Fund	269,697	1.09%	269,697		
Mutual Beacon Fund (Canada)	101,000	*	101,000		
Mutual Financial Services Fund	417,500	1.68%	417,500		
Mutual Recovery Fund	7,100	*	7,100		
Nayann B. Pazyniak IRA Rollover	400	*	400		
Neil Hazel IRA Rollover	3,050	*	3,050		
Neil W. & Jeanne K. Hazel Joint Personal	2,020		0,000		
Portfolio	1,070	*	1,070		
Neil W. Hazel Personal Trust	1,030	*	1,030		
Noble, Milo	7,700	*	7,700		
Nolan Services, Inc. II	15,600	*	15,600		
Olympic Holdings Limited	8,000	*	8,000		
Oneida Tribe of Indians, The	17,200	*	17,200		
Orlandini, Mark	800	*	800		
O Rourke, Marcia M.	1,700	*	1,700		
Orthopedic Associates of Southwestern Ohio,	,		,		
Inc. Profit Sharing Plan U/A DTD 09/16/85					
FBO Brian Ceccarelli	500	*	500		
OZ Master Fund, Ltd.	432,166	1.74%	432,166		
Pamela S. Carroll IRA	330	*	330		
Parr, Thomas H.	20,000	*	20,000		
Parrott, Tod and Peggie	6,666	*	6,666		
Patricia Meyer Dorn Personal Portfolio	4,000	*	4,000		
Patrick A. Mickley Personal Portfolio	560	*	560		
Patrick J. Coleman IRA Rollover	1,250	*	1,250		
Patrick L. & Jackie L. McGohan Joint Personal					
Portfolio	660	*	660		
Paul & Joan Strausbaugh Personal Portfolio	570	*	570		
Paul R. & Dina E. Crnkovich Joint Personal					
Portfolio	1,000	*	1,000		
Paul R. Crnkovich IRA Rollover	780	*	780		
Pegasus Investment Partners, LP	25,000	*	25,000		
Pennsylvania Treasury Department Tuition					
Account Program	49,500	*	49,500		
Peter McInnes IRA Rollover	4,200	*	4,200		
Peterman, John	33,000	*	33,000		

11-01-00 Philip H. Wagner TTEE       4,380       *       4,380         Philpot, Jeannine E.       360       *       360         Pinchanski, Ruben       17,000       *       17,000         Points West International Investments Ltd.       47,950       *       47,950         Polhill, Ferial S.       7,000       *       7,000         Pompizzi, Michael E.       5,700       *       400         R&D Investment Partnership, LtP       9,400       *       400         Rabke Family Trust       1,900       *       1,900         Rainey, Kevin J.       3,100       *       3,100         Rainey, Kevin J.       3,100       *       3,100         Radney, H. & Pamela F. Yoakum Joint Personal       *       14,500       *         Portfolio       1,600       *       1,600       Raytheon Master Pension Trust       114,500       *       114,500         Realty Enterprise Fund II, LLC (4)       20,000       *       4,200       Realty Enterprise Fund, LLC (4)       40,000       *       4,000         Realty Enterprise Fund, LLC (4)       40,000       *       1,200       Richard E. Holmes RA Rollover       1,200       *       1,200         Richard E. Holmes RA Rollover	Philip H. Wagner Revocable Trust U/A DTD				
Philipot, Jeannine E.       360       *       360         Pinchanski, Ruben       17,000       *       17,000         Points West International Investments Ltd.       47,950       *       47,950         Polhill, Ferial S.       7,000       *       7,000         Pompizzi, Michael E.       5,700       *       5,700         Pruett Family Partnership, LtD.       9,400       *       4,000         R&D Investment Partnership, LLP       9,400       *       4,000         Rabke Family Trust       1,900       *       1,900         Rabke, Shirley P. Regular       4,000       *       4,000         Ram T, LP.       15,000       *       15,000         Randy H. & Pamela F. Yoakum Joint Personal       *       14,600         Portfolio       1.600       *       1,600         Raytheon Master Pension Trust       114,500       *       114,500         Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund, LLC (4)       20,000       *       20,000         Realty Enterprise Fund, LLC (4)       40,000       *       11,600         Rechard E. Holmes IRA Rollover       1,200       *       1,200		4,380	*	4,380	
Points West International Investments Ltd.       47,950       *       47,950         Polhill, Ferial S.       7,000       *       7,000         Pompizzi, Michael E.       5,700       *       5,700         Pruett Family Partnership, Ltd.       400       *       400         R&D Investment Partnership, LLP       9,400       *       9,400         Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Radytheon Master Pension Trust       114,500       *       14,500         Radyteon Master Pension Trust       114,500       *       14,500         Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       20,000       *       20,000         Reat L Holmes IRA Rollover       1,200       *       11,600         Reichard E. Holmes Revocable Living Trust       *       12,00       *       12,00         Reichard E. Holmes, TTEE       3,450       *       3,450       *       1,500         Richard E. Holmes, TLE C.       65,000       *       5,900       *       1,500	· ·	360	*	360	
Polhill, Ferial S.       7,000       *       7,000         Pompizzi, Michael E.       5,700       *       5,700         Pruett Family Partnership, LLP       9,400       *       400         Rabk Investment Partnership, LLP       9,400       *       1,900         Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Randy H. & Pamela F. Yoakum Joint Personal       *       114,500       *       114,500         Real Estate Investors Four Inc       6,650       *       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       20,000       *       20,000       *       114,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000       *       11,000	Pinchanski, Ruben	17,000	*	17,000	
Formit, Ferring       7,000       *       5,700         Pompizzi, Michael E.       5,700       *       5,700         Pruett Family Partnership, Ltl.       400       *       400         R&D Investment Partnership, LLP       9,400       *       9,400         Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Raytheon Master Pension Trust       114,500       *       114,500         Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       20,000       *       20,000         Realer L. Drouin & Julie Drouin, JTWROS       1,100       *       1,600         Richard E. Holmes IRA Rollover       1,200       *       1,200         Richard E. Holmes Revocable Living Trust       DTD 08/25/94 Richard E. Holmes, TTEE       3,450       *       3,450         Richard N. LeSourd, Jr. IRA SEP       820       *       820       *       820         Richard N. LeSourd, Jr. IRA SeP       5,900       *       5,900       15,000       15,000         Riggs Qualified Partners, L.L.C.       65,000	Points West International Investments Ltd.	47,950	*	47,950	
Pruett Family Partnership, Ltd.       400       *       400         R&D Investment Partnership, LLP       9,400       *       9,400         Rabke Family Trust       1,900       *       1,900         Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Radytheon Master Pension Trust       114,500       *       114,500         Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       20,000       *       20,000         Rexarc International, Inc. Profit Sharing Plan       11,600       *       1,100         Rechard E. Holmes IRA Rollover       1,200       *       1,200         Richard E. Holmes Revocable Living Trust       DTD 08/25/94 Richard E. Holmes, TTEE       3,450       *       3,450         Drotolo       5,900       *       5,900       \$       5,900         Richard N. & Alicia L. Kappel Joint Personal       *       1,580       \$       1,580         Portfolio       5,900       *       5,900       \$       15,000         Richard T. Garrison, M.D. IRA Rollover       <		7,000	*	7,000	
R&D Investment Partnership, LLP       9,400       *       9,400         Rabke Family Trust       1,900       *       1,900         Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Randy H. & Pamela F. Yoakum Joint Personal	Pompizzi, Michael E.	5,700	*	5,700	
R&D Investment Partnership, LLP       9,400       *       9,400         Rabke Family Trust       1,900       *       1,900         Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Randy H. & Pamela F. Yoakum Joint Personal       *       15,000       *         Portfolio       1,600       *       1,600         Raytheon Master Pension Trust       114,500       *       114,500         Realty Enterprise Fund, ILLC (4)       20,000       *       20,000         Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Rearc International, Inc. Profit Sharing Plan       11,600       *       1,200         Richard E. Holmes IRA Rollover       1,200       *       1,200         Richard E. Holmes Revocable Living Trust       *       3,450       *         DTD 08/25/94 Richard E. Holmes, TTEE       3,450       *       820       *         Richard H. LeSourd, Jr. IRA SEP       820       *       820       *         Richard H. LeSourd, Jr. IRA SEP       5,900       *       5,900       *       5,900         Richard H. LeSourd, Jr. IRA Sep       5,900       *       5,900<	-	400	*	400	
Rabke, Shirley P. Regular       4,000       *       4,000         Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Randy H. & Pamela F. Yoakum Joint Personal		9,400	*	9,400	
Rainey, Kevin J.       3,100       *       3,100         Ram T, L.P.       15,000       *       15,000         Randy H. & Pamela F. Yoakum Joint Personal       -       -         Portfolio       1,600       *       1,600         Raytheon Master Pension Trust       114,500       *       114,500         Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       40,000       *       40,000         Reat Enterprise Fund, LLC (4)       40,000       *       40,000         Richard E. Holmes IRA Rollover       1,200       *       1,200         Richard B. Holmes Revocable Living Trust       B20       * <td>Rabke Family Trust</td> <td>1,900</td> <td>*</td> <td>1,900</td> <td></td>	Rabke Family Trust	1,900	*	1,900	
Ram T, L.P.       15,000       *       15,000         Randy H. & Pamela F. Yoakum Joint Personal	Rabke, Shirley P. Regular	4,000	*	4,000	
Randy H. & Pamela F. Yoakum Joint Personal Portfolio $1,600$ * $1,600$ Raytheon Master Pension Trust $114,500$ * $114,500$ Real Estate Investors Four Inc $6,650$ * $6,650$ Realty Enterprise Fund II, LLC (4) $20,000$ * $20,000$ Realty Enterprise Fund, LLC (4) $40,000$ * $40,000$ Rearc International, Inc. Profit Sharing Plan $11,600$ * $11,600$ Richard E. Holmes IRA Rollover $1,200$ * $1,200$ Richard E. Holmes Revocable Living TrustDTD 08/25/94 Richard E. Holmes, TTEE $3,450$ *DTD 08/25/94 Richard E. Holmes, TTEE $3,450$ * $3,450$ Richard N. & Alicia L. Kappel Joint Personal $V$ * $1,580$ Portfolio $5,900$ * $5,900$ Richard T. Garrison, M.D. IRA Rollover $1,580$ * $1,500$ Riggs Qualified Partners, L.L.C. $65,000$ * $50,000$ $15,000$ Ripp Henry $7,000$ * $7,000$ * $7,000$ Robert L. Sullan IRA Rollover $650$ * $650$ Robert L. Kilian IRA Rollover $650$ *Robert L. Kilian Trust U/A DTD 9/25/97TT $7,000$ * $1,090$ Robert L. Kilian TTEE $1,090$ * $370$ * $370$ <td>Rainey, Kevin J.</td> <td>3,100</td> <td>*</td> <td>3,100</td> <td></td>	Rainey, Kevin J.	3,100	*	3,100	
Portfolio       1,600       *       1,600         Raytheon Master Pension Trust       114,500       *       114,500         Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       20,000       *       20,000         Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Reattright Enterprise Fund, ILC (4)       40,000       *       1,160         Reattright Enterprise Fund, Inc. Profit Sharing Plan       11,600       *       1,200         Richard E. Holmes Revocable Living Trust       TID 08/25/94 Richard E. Holmes, TTEE       3,450       *       820         Richard N. & Alicia L. Kappel Joint Personal	Ram T, L.P.	15,000	*	15,000	
Raytheon Master Pension Trust114,500*114,500Real Estate Investors Four Inc $6,650$ * $6,650$ Realty Enterprise Fund II, LLC (4) $20,000$ * $20,000$ Realty Enterprise Fund, LLC (4) $40,000$ * $40,000$ Rene L. Drouin & Julie Drouin, JTWROS $1,100$ * $1,100$ Rexarc International, Inc. Profit Sharing Plan $11,600$ * $11,600$ Richard E. Holmes IRA Rollover $1,200$ * $1,200$ Richard E. Holmes Revocable Living Trust $U$ $U$ $0$ DTD 08/25/94 Richard E. Holmes, TTEE $3,450$ * $3,450$ Richard H. LeSourd, Jr. IRA SEP $820$ * $820$ Richard N. & Alicia L. Kappel Joint Personal $V$ $0$ $15,000$ Portfolio $5,900$ * $5,900$ Ricgs Qualified Partners, L.L.C. $65,000$ * $50,000$ Ripp Henry $7,000$ * $7,000$ Robert Colaizzi IRA $3,300$ * $3,300$ Robert H. Dunlap Irrevocable Trust #101 Dated $U$ $U$ $40-02-1987$ $04-02-1987$ $1,500$ * $650$ Robert L. Kilian TRA Rollover $650$ $650$ Robert L. Kilian TRA Rollover $650$ $650$ Robert L. Kilian TREE $1,090$ *Robert L. Kilian TTEE $1,090$ *Robert L. Kilian TTEE $1,090$ *Robert L. Kilian TTEE $370$ *Robert L. Kilian TTEE $370$ *Robert L. Kilian TTEE <td>Randy H. &amp; Pamela F. Yoakum Joint Personal</td> <td></td> <td></td> <td></td> <td></td>	Randy H. & Pamela F. Yoakum Joint Personal				
Real Estate Investors Four Inc       6,650       *       6,650         Realty Enterprise Fund II, LLC (4)       20,000       *       20,000         Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Reat L. Drouin & Julie Drouin, JTWROS       1,100       *       1,100         Rexare International, Inc. Profit Sharing Plan       11,600       *       11,600         Richard E. Holmes IRA Rollover       1,200       *       1,200         Richard E. Holmes Revocable Living Trust	Portfolio	1,600	*	1,600	
Realty Enterprise Fund II, LLC (4)       20,000       *       20,000         Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Rene L. Drouin & Julie Drouin, JTWROS       1,100       *       1,100         Rexarc International, Inc. Profit Sharing Plan       11,600       *       11,600         Richard E. Holmes IRA Rollover       1,200       *       1,200         Richard E. Holmes Revocable Living Trust         3,450         DTD 08/25/94 Richard E. Holmes, TTEE       3,450       *       3,450         Richard H. LeSourd, Jr. IRA SEP       820       *       820         Richard N. & Alicia L. Kappel Joint Personal         1,580         Portfolio       5,900       *       5,900         Richard T. Garrison, M.D. IRA Rollover       1,580       *       1,580         Riggs Qualified Partners, L.L.C.       65,000       *       50,000       15,000         Ripg Henry       7,000       *       7,000       *       3,300         Robert Colaizzi IRA       3,300       *       3,300       *       3,300         Robert L. Kilian IRA Rollover       650       *       650       650         Robert L. Kilian Trust U/A DTD 9/2	Raytheon Master Pension Trust	114,500	*	114,500	
Realty Enterprise Fund, LLC (4)       40,000       *       40,000         Rene L. Drouin & Julie Drouin, JTWROS       1,100       *       1,100         Rexarc International, Inc. Profit Sharing Plan       11,600       *       11,600         Richard E. Holmes IRA Rollover       1,200       *       1,200         Richard E. Holmes Revocable Living Trust	Real Estate Investors Four Inc	6,650	*	6,650	
Rene L. Drouin & Julie Drouin, JTWROS $1,100$ * $1,100$ Rexarc International, Inc. Profit Sharing Plan $11,600$ * $11,600$ Richard E. Holmes IRA Rollover $1,200$ * $1,200$ Richard E. Holmes Revocable Living TrustDTD 08/25/94 Richard E. Holmes, TTEE $3,450$ * $3,450$ DTD 08/25/94 Richard E. Holmes, TTEE $3,450$ * $3,450$ Richard H. LeSourd, Jr. IRA SEP $820$ * $820$ Richard N. & Alicia L. Kappel Joint PersonalPortfolio $5,900$ * $5,900$ Richard T. Garrison, M.D. IRA Rollover $1,580$ * $1,580$ Riggs Qualified Partners, L.L.C. $65,000$ * $50,000$ $15,000$ Ripp Henry $7,000$ * $7,000$ Robert Colaizzi IRA $3,300$ * $3,300$ Robert L. Kilian IIRA Rollover $650$ * $650$ Robert L. Kilian Trust U/A DTD 9/25/97 $650$ *Robert L. Kilian TTEE $1,090$ * $1,090$ Robert L. wry IRA $370$ * $370$	Realty Enterprise Fund II, LLC (4)	20,000	*	20,000	
Rexarc International, Inc. Profit Sharing Plan $11,600$ * $11,600$ Richard E. Holmes IRA Rollover $1,200$ * $1,200$ Richard E. Holmes Revocable Living TrustDTD 08/25/94 Richard E. Holmes, TTEE $3,450$ * $3,450$ DTD 08/25/94 Richard E. Holmes, TTEE $3,450$ * $3,450$ Richard H. LeSourd, Jr. IRA SEP $820$ * $820$ Portfolio $5,900$ * $5,900$ Richard T. Garrison, M.D. IRA Rollover $1,580$ * $1,580$ Riggs Qualified Partners, L.L.C. $65,000$ * $50,000$ $15,000$ Ripp Henry $7,000$ * $7,000$ Robert Colaizzi IRA $3,300$ * $3,300$ Robert H. Dunlap Irrevocable Trust #101 Dated $04-02-1987$ 1,500*Robert L. Kilian IRA Rollover $650$ * $650$ Robert L. Kilian Trust U/A DTD 9/25/97 $1,090$ * $1,090$ Robert L. Kilian TTEE $1,090$ * $370$ *	Realty Enterprise Fund, LLC (4)	40,000	*	40,000	
Richard E. Holmes IRA Rollover1,200*1,200Richard E. Holmes Revocable Living TrustDTD 08/25/94 Richard E. Holmes, TTEE3,450*3,450DTD 08/25/94 Richard E. Holmes, TTEE3,450*820820Richard H. LeSourd, Jr. IRA SEP820*820Richard N. & Alicia L. Kappel Joint Personal	Rene L. Drouin & Julie Drouin, JTWROS	1,100	*	1,100	
Richard E. Holmes Revocable Living Trust $3,450$ $*$ $3,450$ DTD 08/25/94 Richard E. Holmes, TTEE $3,450$ $*$ $3,450$ Richard H. LeSourd, Jr. IRA SEP $820$ $*$ $820$ Richard N. & Alicia L. Kappel Joint Personal $ -$ Portfolio $5,900$ $*$ $5,900$ Richard T. Garrison, M.D. IRA Rollover $1,580$ $*$ $1,580$ Riggs Qualified Partners, L.L.C. $65,000$ $*$ $50,000$ Ripp Henry $7,000$ $*$ $7,000$ Robert Colaizzi IRA $3,300$ $*$ $3,300$ Robert H. Dunlap Irrevocable Trust #101 Dated $  04-02-1987$ $1,500$ $*$ $1,500$ Robert L. Kilian IRA Rollover $650$ $*$ $650$ Robert L. Kilian Trust U/A DTD 9/25/97 $ -$ Robert L. Kilian TTEE $1,090$ $*$ $1,090$ Robert Lowry IRA $370$ $*$ $370$	Rexarc International, Inc. Profit Sharing Plan	11,600	*	11,600	
DTD 08/25/94 Richard E. Holmes, TTEE       3,450       *       3,450         Richard H. LeSourd, Jr. IRA SEP       820       *       820         Richard N. & Alicia L. Kappel Joint Personal	Richard E. Holmes IRA Rollover	1,200	*	1,200	
Richard H. LeSourd, Jr. IRA SEP       820       *       820         Richard N. & Alicia L. Kappel Joint Personal	Richard E. Holmes Revocable Living Trust				
Richard N. & Alicia L. Kappel Joint Personal         Portfolio       5,900       *       5,900         Richard T. Garrison, M.D. IRA Rollover       1,580       *       1,580         Riggs Qualified Partners, L.L.C.       65,000       *       50,000       15,000         Ripp Henry       7,000       *       7,000         Robert Colaizzi IRA       3,300       *       3,300         Robert H. Dunlap Irrevocable Trust #101 Dated	DTD 08/25/94 Richard E. Holmes, TTEE	3,450	*	3,450	
Portfolio       5,900       *       5,900         Richard T. Garrison, M.D. IRA Rollover       1,580       *       1,580         Riggs Qualified Partners, L.L.C.       65,000       *       50,000       15,000         Ripp Henry       7,000       *       7,000       *       3,300         Robert Colaizzi IRA       3,300       *       3,300       *       3,300         Robert H. Dunlap Irrevocable Trust #101 Dated       04-02-1987       1,500       *       1,500         Robert L. Kilian IRA Rollover       650       *       650       Robert L. Kilian Trust U/A DTD 9/25/97         Robert L. Kilian TTEE       1,090       *       1,090       *       1,090         Robert Lowry IRA       370       *       370       *       370	Richard H. LeSourd, Jr. IRA SEP	820	*	820	
Richard T. Garrison, M.D. IRA Rollover       1,580       *       1,580         Riggs Qualified Partners, L.L.C.       65,000       *       50,000       15,000         Ripp Henry       7,000       *       7,000       *       7,000         Robert Colaizzi IRA       3,300       *       3,300       *       3,300         Robert H. Dunlap Irrevocable Trust #101 Dated       04-02-1987       1,500       *       1,500         Robert L. Kilian IRA Rollover       650       *       650       *       650         Robert L. Kilian Trust U/A DTD 9/25/97       I,090       *       1,090       *       1,090         Robert L. Wilian Trust U/A DTD 9/25/97       370       *       370       *       370	Richard N. & Alicia L. Kappel Joint Personal				
Riggs Qualified Partners, L.L.C.       65,000       *       50,000       15,000         Ripp Henry       7,000       *       7,000         Robert Colaizzi IRA       3,300       *       3,300         Robert L. Dunlap Irrevocable Trust #101 Dated	Portfolio	5,900	*	5,900	
Ripp Henry       7,000       *       7,000         Robert Colaizzi IRA       3,300       *       3,300         Robert H. Dunlap Irrevocable Trust #101 Dated       04-02-1987       1,500       *       1,500         Robert L. Kilian IRA Rollover       650       *       650         Robert L. Kilian Trust U/A DTD 9/25/97       1,090       *       1,090         Robert L. Kilian TTEE       1,090       *       370	Richard T. Garrison, M.D. IRA Rollover	1,580	*	1,580	
Robert Colaizzi IRA3,300*3,300Robert H. Dunlap Irrevocable Trust #101 Dated77704-02-19871,500*1,500Robert L. Kilian IRA Rollover650*650Robert L. Kilian Trust U/A DTD 9/25/9777Robert L. Kilian TTEE1,090*1,090Robert Lowry IRA370*370	Riggs Qualified Partners, L.L.C.	65,000	*	50,000	15,000
Robert H. Dunlap Irrevocable Trust #101 Dated04-02-19871,500Robert L. Kilian IRA Rollover650Robert L. Kilian Trust U/A DTD 9/25/97Robert L. Kilian TTEE1,090Robert Lowry IRA370	Ripp Henry	7,000	*	7,000	
04-02-1987       1,500       *       1,500         Robert L. Kilian IRA Rollover       650       *       650         Robert L. Kilian Trust U/A DTD 9/25/97	Robert Colaizzi IRA	3,300	*	3,300	
Robert L. Kilian IRA Rollover650*650Robert L. Kilian Trust U/A DTD 9/25/971,090*1,090Robert L. Kilian TTEE1,090*1,090Robert Lowry IRA370*370	Robert H. Dunlap Irrevocable Trust #101 Dated				
Robert L. Kilian Trust U/A DTD 9/25/971,090*1,090Robert L. Kilian TTEE1,090*1,090Robert Lowry IRA370*370	04-02-1987	1,500	*	1,500	
Robert L. Kilian TTEE         1,090         *         1,090           Robert Lowry IRA         370         *         370	Robert L. Kilian IRA Rollover	650	*	650	
Robert Lowry IRA370*370	Robert L. Kilian Trust U/A DTD 9/25/97				
	Robert L. Kilian TTEE	1,090	*	1,090	
S-68	Robert Lowry IRA	370	*	370	
		S-68			

\*

	Beneficial prior to res	-	Shares offered pursuant to this prospectus	offered ursuant to Beneficial ownersh this	
Selling stockholder	Shares (1)	Percentage of class (3)	(maximum number that may be sold)	Shares	Percentage of class (3)
Robert R. Ball IRA	620	*	620		
Robert R. Ball Revocable Inter Vivos Trust	640	*	640		
Robert W. Lowry Personal Portfolio	1,350	*	1,350		
Roer, David L.	480	*	480		
Romer, Anne Marie	760	*	760		
Ronald Clarke and Gwendoline D. Clarke,	700		700		
JTWROS	1,900	*	1,900		
Ronald E. & Sharon S. Yoakum Joint Personal	1,900		1,200		
Portfolio	3,360	*	3,360		
Rose, John W.	6,500	*	6,500		
Rosenberg, David J.	13,300	*	13,300		
Roth Judith S.	15,000	*	15,000		
Rothstein Allan P.	30,000	*	30,000		
Rothstein Cynthia	16,000	*	16,000		
Rothstein Norman	16,000	*	16,000		
Rothstein Steven	20,000	*	20,000		
Royal Cap Value Fund, Ltd	56,800	*	56,800		
Royal Capital Value Fund, LP	13,700	*	13,700		
Royal Capital Value Fund (QP)	177,000	*	77,000	100,000	*
Ryan, John M.	700	*	700	,	
Sam T. Searcy & Sharon M. Searcy, JTWROS	900	*	900		
Schair, Douglas M.	71,685	*	71,685		
Schapiro Jeff	7,000	*	7,000		
Schar Holdings, Inc	66,666	*	66,666		
Schiffman, Suzanne	6,700	*	6,700		
Scout Capital Partners, L.P.	16,100	*	16,100		
Scout Capital Fund, Ltd.	65,900	*	65,900		
Scudder Dreman Small Cap Value Fund	215,000	*	215,000		
Semele Foundas Revocable Living Trust U/A					
DTD 9/15/97 Semele Foundas & David M.					
Morad Jr. TTEE	2,770	*	2,770		
Seneca Account	2,500	*	2,500		
Seneca, Gail P. (4) (8)	107,527	*	107,527		
Sharon A. Lowry IRA Robert W. Lowry, POA	830	*	830		
Shopkorn, Stanley	55,000	*	55,000		
Silver Capital Fund LLC	19,500	*	19,500		
Simcha Foundation	33,333	*	33,333		
Slyman, Jacqueline	1,700	*	1,700		

Smith, Denise M.       9,180       *       9,180         Smith, Howard       1,400       *       1,400         Smith, Richard D.       330       *       333         Spence Michael       73,333       *       73,333         Stanley H. Rainey IRA       1,250       *       1,250         Sterms Peter C.       8,000       *       8,000         Sterling Associates Limited Partnership       7,000       *       7,000         Stering Associates Limited Partnership       7,000       *       7,000         Steven A. Miller Revocable Living Trust U/A       June 5, 1998 Steven A. Miller, C.E. Liesner       -       -         TTEES       2,150       *       2,150       Steven K. Suttman IRA Rollover       600       *       600         Steven K. Suttman IRA Rollover       600       *       66,667       Steven W. Earman IRA Rollover       270       *       270         Stratford Partners, L.P.       50,000       *       2,500       \$       2,500       \$       2,500         Sutman, Michael J.       720       *       720       \$       720       \$       \$       \$       \$         Steven K. Suttman IRA Rollover       2,500       *       1,500<	Smith, Ann C.	7,720	*	7,720	
Smith, Richard D.       330       *       330         Spence Michael       73,333       *       73,333         Stanley H, Rainey IRA       1.250       *       1,250         Stearns Peter C.       8,000       *       8,000         Steplen & Cynthia Hopf Joint Personal       *       780         Portfolio       780       *       780         Sterling Associates Limited Partnership       7,000       *       7,000         Steven & Victoria Conover Joint Personal       *       7,000       *       7,000         Steven & Miller Revocable Living Trust U/A       *       350       *       350         Steven A. Miller Revocable Living Trust U/A       *       2,150       *       2,150         Steven K. Mary J. Ross Joint Personal       *       6,600       *       66,667         Steven K. Suttman IRA Rollover       600       *       66,667       *       56,667       *       5000       *       25,000       *       25,000       *       25,000       *       25,000       *       25,000       *       30/95 Susan J. Gagnon TTEE       2,500       *       35,000       *       35,000       *       35,000       *       35,000       *       35	Smith, Denise M.	9,180	*	9,180	
Spence Michael         73,333         *         73,333           Stanley H. Rainey IRA         1,250         *         1,250           Stearns Peter C.         8,000         *         8,000           Stephen & Cynthia Hopf Joint Personal         -         -           Portfolio         780         *         780           Sterling Associates Limited Partnership         7,000         *         7,000           Steven & Victoria Conover Joint Personal         -         -         -           Portfolio         350         *         350         Store -           Steven A. Miller Revocable Living Trust U/A         -         -         -           June 5, 1998 Steven A. Miller, C.E. Liesner         -         -         -           TTEES         2,150         *         2,150         Steven K. Suttman IRA Rollover         600         600           Steven L. Merrill RA         66,667         *         66,667         Steven L. Merrill RA         -         -         -           Stratord Partners, L.P.         50,000         *         25,000         25,000         Stratord Partners, L.P.         50,000         *         35,000         Stratord Partners, L.P.         -         720         SVS Dreman Small Cap Value	Smith, Howard	1,400	*	1,400	
Spence Michael         73,333         *         73,333           Stanley H. Rainey IRA         1,250         *         1,250           Stearns Peter C.         8,000         *         8,000           Stephen & Cynthia Hopf Joint Personal         -         -           Portfolio         780         *         780           Sterling Associates Limited Partnership         7,000         *         7,000           Steven & Victoria Conover Joint Personal         -         -         -           Portfolio         350         *         350         stor           Steven A. Miller Revocable Living Trust U/A         -         -         -         -           June 5, 1998 Steven A. Miller, C.E. Liesner         TTEES         2,150         *         2,150           Steven E. & Mary J. Ross Joint Personal         -         -         -         -           Portfolio         6,400         *         6,600         -         -           Steven L. Merrill RA Rollover         270         *         270         -         -           Stratford Partners, L.P.         50,000         *         25,000         -         -           Stratford Partners, L.P.         1,000         *         1	Smith, Richard D.	330	*	330	
Stanley H. Rainey IRA1,250*1,250Steams Peter C.8,000*8,000Stephen & Cynthia Hopf Joint Personal780*780Portfolio780*7,000Steven & Victoria Conover Joint Personal7,000*350Portfolio350*350Steven A. Miller Revocable Living Trust U/A11June 5, 1998 Steven A. Miller, C.E. Liesner7*2,150Steven E. & Mary J. Ross Joint Personal600*600Portfolio6,400*6,400Steven K. Suttman IRA Rollover600*600Steven L. Merrill Family Foundation, The66,667*66,667Steven W. Earman IRA Rollover270*270Stratford Partners, L.P.50,000*25,00025,000Susan J. Gagnon Revocable Living Trust UA8/300/95\$3500Sutman, Michael J.720*720\$SVS Dreman Small Cap Value Portfolio135,000*1,000Sutman, Michael J.720*1,280Taya P. Hrinyo Pavlina Revocable Living Trust DTD*1,280Taya P. Hrinyo Pavlina Revocable Trust DTD*1,280Taya P. Hrinyo Pavlina Revocable Trust DTD*1,280Third Point Offshore Fund Ltd.507,4251,24%507,425Third Point Offshore Fund Ltd.507,4251,24%507,425Third Point Offshore Fund Ltd.507,4251,20%319,725 <t< td=""><td></td><td>73,333</td><td>*</td><td>73,333</td><td></td></t<>		73,333	*	73,333	
Steams Peter C.         8,000         *         8,000           Stephen & Cynthia Hopf Joint Personal         780         *         780           Portfolio         780         *         780           Sterling Associates Limited Partnership         7,000         *         7,000           Steven & Victoria Conover Joint Personal         -         -         -           Portfolio         350         *         350         *           Steven A. Miller Revocable Living Trust U/A         -         -         -           June 5, 1998 Steven A. Miller, C.E. Liesner         -         -         -           TTEES         2,150         *         2,150         -           Steven K. Mary J. Ross Joint Personal         -         -         -           Portfolio         6,400         *         6,607         -         66,667           Steven K. Suttman IRA Rollover         270         *         270         -	Stanley H. Rainey IRA	1,250	*		
Stephen & Cynthia Hopf Joint PersonalPortfolio780*780Sterling Associates Limited Partnership7,000*7,000Steven & Victoria Conover Joint Personal350*350Portfolio350*350*Steven A. Miller Revocable Living Trust U/AJune 5, 1998 Steven A. Miller, C.E. LiesnerTTTEES2,150*2,150Steven E. & Mary J. Ross Joint Personal $-$ Portfolio6,400*Steven K. Suttman IRA Rollover600*Steven K. Suttman IRA Rollover270*Steven V. Earman IRA Rollover270*Stratford Partners, L.P.50,000*Staraford Partners, L.P.50,000*Susan J. Gagnon Revocable Living Trust UA1000Suttman, Michael J.720*SV Dreman Small Cap Value Portfolio135,000*Swanson, Pat H.1,000*1,000T. David Reiber, TTEE1,280*1,280Tanya P. Hrinyo Pavlina Revocable Trust DTD11/21/95 Tanya P. Hrinyo Pavlina Trees890*Third Point Offshore Fund Ltd.507,4252.04%507,425Third Point Partners LP319,7251.29%319,725Thomas J. Levinson Revocable Living Trust930*930Thomas J. Levinson Revocable Living Trust1000*1,000Third Point Partners LP319,7251.29%319,725Thomas J. Levinson Revocable Living Trust1			*		
Portfolio780*780Sterling Associates Limited Partnership7,000*7,000Steven & Victoria Conover Joint Personal7000*7,000Steven & Miller Revocable Living Trust U/A350*350June 5, 1998 Steven A. Miller, C.E. Liesner7*2,150TTEES2,150*2,150*Steven K. Suttman IRA Rollover600*6,400Steven K. Suttman IRA Rollover600*66,667Steven W. Earman IRA Rollover270*270Stardord Partners, L.P.500,000*25,00025,000Susan J. Gagnon Revocable Living Trust UA8/30/95 Susan J. Gagnon TTEE2,500*2,500SVS Dreman Small Cap Value Portfolio135,000*135,000\$Swanson, Pat H.1,000*1,0001,0001,000Third Point Partners LP319,7251,29%319,7251,29%Third Point Offshore Fund Ltd.507,4252,04%507,4251,121/95Third Point Partners LP319,7251,29%319,7251,29%319,725Thomas J. & Susan J. Maio Joint Personal930*9301,000Thomas J. Levinson Revocable Living Trust1,000*1,0001,000Third Point Partners LP319,7251,29%319,7251,000Third Point Partners LP319,7251,29%319,7251,000Thomas J. Levinson Revocable Living Trust1,000*1,000	Stephen & Cynthia Hopf Joint Personal			,	
Sterling Associates Limited Partnership7,000*7,000Steven & Victoria Conover Joint Personal350*350Portfolio350*350Steven A. Miller Revocable Living Trust U/AJune 5, 1998 Steven A. Miller, C.E. Liesner-TTEES2,150*2,150Steven E. & Mary J. Ross Joint PersonalPortfolio6,400*6,400Steven K. Suttman IRA Rollover600*600Steven L. Merrill Family Foundation, The66,667*66,667Steven L. Merrill RA Rollover270*270Stratford Partners, L.P.50,000*25,00025,000Susan J. Gagnon Revocable Living Trust UA8/30/95 Susan J. Gagnon TTEE2,500*25,00025,000Suttman, Michael J.720*720SSVS Dreman Small Cap Value Portfolio135,000*135,0001,000Sudde Berker Revocable Living Trust DTD09/28/94 T. David Reiber, TTEE1,280*1,280-Third Point Offshore Fund Ltd.507,4252,04%507,425-Third Point Partners LP319,7251,29%319,725-Third Point Partners LP319,7251,29%319,725-Thomas J. Levinson Revocable Living TrustIMA6,666*6,666Third Point Partners LP319,7251,29%319,725		780	*	780	
Steven & Victoria Conover Joint Personal         Portfolio       350       *       350         Steven A. Miller Revocable Living Trust U/A         June 5, 1998 Steven A. Miller, C.E. Liesner       TTEES       2,150       *       2,150         Steven E. & Mary J. Ross Joint Personal			*		
Portfolio         350         *         350           Steven A. Miller Revocable Living Trust U/A         June 5, 1998 Steven A. Miller, C.E. Liesner		- )		- )	
Steven A. Miller, Revocable Living Trust U/AJune 5, 1998 Steven A. Miller, C.E. LiesnerTTEES $2,150$ Steven E. & Mary J. Ross Joint PersonalPortfolio $6,400$ Steven K. Suttman IRA Rollover $600$ Steven K. Suttman IRA Rollover $600$ Steven L. Merrill Family Foundation, The $66,667$ Steven W. Earman IRA Rollover $270$ Stratford Partners, L.P. $50,000$ Susan J. Gagnon Revocable Living Trust UA8/30/95 Susan J. Gagnon TTEE $2,500$ Suttman, Michael J. $720$ SVS Dreman Small Cap Value Portfolio $135,000$ Swanson, Pat H. $1,000$ Thay P. Hrinyo Pavlina Revocable Living Trust DTD09/28/94 T. David Reiber, TTEE $1,280$ Third Point Offshore Fund Ltd. $507,425$ 2.04% $507,425$ Third Point Offshore Fund Ltd. $507,425$ 2.04% $507,425$ Third Point Offshore Fund Ltd. $507,425$ 2.04% $507,425$ Third Point Offshore Fund Ltd. $507,425$ Third Point Offshore Fund Ltd. $507,425$ Third Point Offshore Fund Ltd. $507,425$ Thomas J. & Susan J. Maio Joint Personal $930$ Portfolio $930$ $8930$ Thomas J. Levinson Revocable Living Trust $IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII$		350	*	350	
June 5, 1998 Steven A. Miller, C.E. LiesnerTTEES2,150*2,150Steven E. & Mary J. Ross Joint Personal					
TTEES       2,150       *       2,150         Steven E. & Mary J. Ross Joint Personal	-				
Steven E. & Mary J. Ross Joint PersonalPortfolio $6,400$ * $6,400$ Steven K. Suttman IRA Rollover $600$ * $600$ Steven L. Merrill Family Foundation, The $66,667$ * $66,667$ Steven L. Merrill RA $66,667$ * $66,667$ Steven W. Earman IRA Rollover $270$ * $270$ Stratford Partners, L.P. $50,000$ $25,000$ $25,000$ Susan J. Gagnon Revocable Living Trust UA $8/30/95$ Susan J. Gagnon TTEE $2,500$ * $2,500$ Suttman, Michael J. $720$ * $720$ SVS Dreman Small Cap Value Portfolio $135,000$ * $135,000$ Swanson, Pat H. $1,000$ * $1,000$ T. David Reiber, TTEE $1,280$ * $890$ Third Point Offshore Fund Ltd. $507,425$ $2.04\%$ $507,425$ Third Point Offshore Fund Ltd. $507,425$ $2.04\%$ $507,425$ Third Point Offshore Fund Ltd. $507,425$ $1.29\%$ $319,725$ Thomas J. & Susan J. Maio Joint Personal $930$ * $930$ Portfolio $930$ $*$ $930$ Thomas J. Levinson Revocable Living TrustIMA $6,666$ $*$ $6,666$ $6,666$ Thomas L. Hausfeld IRA $1,000$ $*$ $1,000$ Thomas N. Kelly Jr. and Diana Kelly, $I$ $I$ $I$ JTWROS $6,700$ $*$ $6,700$ $*$		2,150	*	2,150	
Portfolio         6,400         *         6,400           Steven K. Suttman IRA Rollover         600         *         600           Steven L. Merrill Family Foundation, The         66,667         *         66,667           Steven L. Merrill IRA         66,667         *         66,667           Steven W. Earman IRA Rollover         270         *         270           Stratford Partners, L.P.         50,000         *         25,000         25,000           Susan J. Gagnon Revocable Living Trust UA         *         2,500         \$         2,500           Suttman, Michael J.         720         *         720         \$           SVS Dreman Small Cap Value Portfolio         135,000         *         135,000         \$         135,000           Swanson, Pat H.         1,000         *         1,000         \$         1,000         \$           Toavid Reiber, TTEE         1,280         *         1,280         \$         \$         \$           Third Point Offshore Fund Ltd.         507,425         2.04%         \$         \$         \$           Third Point Offshore Fund Ltd.         507,425         2.04%         \$         \$         \$           Portfolio         930         \$ <td></td> <td>,</td> <td></td> <td>,</td> <td></td>		,		,	
Steven K. Suttman IRA Rollover       600       *       600         Steven L. Merrill Family Foundation, The       66,667       *       66,667         Steven L. Merrill IRA       66,667       *       66,667         Steven W. Earman IRA Rollover       270       *       270         Stratford Partners, L.P.       50,000       *       25,000       25,000         Susan J. Gagnon Revocable Living Trust UA       *       2,500       25,000         Suttman, Michael J.       720       *       720         SVS Dreman Small Cap Value Portfolio       135,000       *       135,000         Swanson, Pat H.       1,000       *       1,000         T. David Reiber Revocable Living Trust DTD       *       890       *         09/28/94 T. David Reiber, TTEE       1,280       *       1,280         Tanya P. Hrinyo Pavlina Revocable Trust DTD       *       11/21/95 Tanya P. Hrinyo Pavlina TTEE       890       *       890         Third Point Offshore Fund Ltd.       507,425       2.04%       507,425       1.48%       1.000       *       1.000       *       1.000       *       1.000       *       1.000       *       1.000       *       1.000       *       1.000       * <t< td=""><td>÷</td><td>6.400</td><td>*</td><td>6.400</td><td></td></t<>	÷	6.400	*	6.400	
Steven L. Merrill Family Foundation, The       66,667       *       66,667         Steven L. Merrill IRA       66,667       *       66,667         Steven W. Earman IRA Rollover       270       *       270         Stratford Partners, L.P.       50,000       *       25,000       25,000         Susan J. Gagnon Revocable Living Trust UA       *       2,500       25,000         Susan J. Gagnon Revocable Living Trust UA       *       720       *       720         SVS Dreman Small Cap Value Portfolio       135,000       *       135,000       *         Swanson, Pat H.       1,000       *       1,000       *       1,000         Tanya P. Hrinyo Pavlina Revocable Trust DTD       *       890       *       890         Third Point Offshore Fund Ltd.       507,425       2.04%       507,425       507,425         Third Point Offshore Fund Ltd.       507,425       2.04%       507,425       507,425         Third Point Offshore Fund Ltd.       507,425       1.29%       319,725       50         Third Point Offshore Fund Ltd.       507,425       1.29%       319,725       50         Thomas J. & Susan J. Maio Joint Personal       *       *       930       *         Portfolio			*	,	
Steven L. Merrill IRA       66,667       *       66,667         Steven W. Earman IRA Rollover       270       *       270         Stratford Partners, L.P.       50,000       *       25,000         Susan J. Gagnon Revocable Living Trust UA       *       2,500       25,000         Susan J. Gagnon Revocable Living Trust UA       *       2,500       *       2,500         Suttman, Michael J.       720       *       720         SVS Dreman Small Cap Value Portfolio       135,000       *       135,000         Swanson, Pat H.       1,000       *       1,000         T. David Reiber, Revocable Living Trust DTD       *       1,280       *       1,280         O9/28/94 T. David Reiber, TTEE       1,280       *       1,280       *       1,280         Tanya P. Hrinyo Pavlina Revocable Trust DTD       *       1,280       *       1,280         Third Point Offshore Fund Ltd.       507,425       2.04%       507,425       1,121/95         Third Point Partners LP       319,725       1.29%       319,725       1.29%       319,725         Thomas J. & Susan J. Maio Joint Personal       *       930       *       930       *       930       *       1000       *       1,000<			*		
Steven W. Earman IRA Rollover $270$ * $270$ Stratford Partners, L.P. $50,000$ * $25,000$ Susan J. Gagnon Revocable Living Trust UA $8/30/95$ Susan J. Gagnon TTEE $2,500$ * $2,500$ Suttman, Michael J. $720$ * $720$ SVS Dreman Small Cap Value Portfolio $135,000$ * $135,000$ Swanson, Pat H. $1,000$ * $1,000$ T. David Reiber Revocable Living Trust DTD $09/28/94$ T. David Reiber, TTEE $1,280$ * $11/21/95$ Tanya P. Hrinyo Pavlina Revocable Trust DTD $11/21/95$ Tanya P. Hrinyo Pavlina TTEE $890$ * $11/21/95$ Tanya P. Hrinyo Pavlina TTEE $890$ * $890$ Third Point Offshore Fund Ltd. $507,425$ $2.04\%$ $507,425$ Third Point Offshore Fund Ltd. $507,425$ $2.04\%$ $507,425$ Thomas J. & Susan J. Maio Joint Personal $930$ * $930$ Portfolio $930$ * $930$ Thomas J. Levinson Revocable Living Trust $IMA$ $6,666$ $6,666$ Thomas L. Hausfeld IRA $1,000$ * $1,000$ Thomas N. Kelly Jr. and Diana Kelly, $JTWROS$ $6,700$ * $6,700$			*		
Stratford Partners, L.P.       50,000       *       25,000         Susan J. Gagnon Revocable Living Trust UA         8/30/95 Susan J. Gagnon TTEE       2,500       *       2,500         Suttman, Michael J.       720       *       720         SVS Dreman Small Cap Value Portfolio       135,000       *       135,000         Swanson, Pat H.       1,000       *       1,000         T. David Reiber Revocable Living Trust DTD       *       1,280         09/28/94 T. David Reiber, TTEE       1,280       *       1,280         Tanya P. Hrinyo Pavlina Revocable Trust DTD       *       1,280       *         11/21/95 Tanya P. Hrinyo Pavlina TTEE       890       *       890         Third Point Offshore Fund Ltd.       507,425       2.04%       507,425         Third Point Partners LP       319,725       1.29%       319,725         Thomas J. & Susan J. Maio Joint Personal       *       930       *       930         Portfolio       930       *       930       *       930         Thomas J. Levinson Revocable Living Trust       *       1,000       *       1,000         IMA       6,666       *       6,666       *       6,6666         Thomas L. Hausfeld			*		
Susan J. Gagnon Revocable Living Trust UA $8/30/95$ Susan J. Gagnon TTEE $2,500$ $8/30/95$ Susan J. Gagnon TTEE $2,500$ SVS Dreman Small Cap Value Portfolio $135,000$ SVS Dreman Small Cap Value Portfolio $135,000$ Swanson, Pat H. $1,000$ T. David Reiber Revocable Living Trust DTD $09/28/94$ T. David Reiber, TTEE $1,280$ Tanya P. Hrinyo Pavlina Revocable Trust DTD $11/21/95$ Tanya P. Hrinyo Pavlina TTEE $890$ * $890$ Third Point Offshore Fund Ltd. $507,425$ 2.04% $507,425$ Third Point Partners LP $319,725$ Thomas J. & Susan J. Maio Joint PersonalPortfolio $930$ Portfolio $930$ Thomas J. Levinson Revocable Living TrustIMA $6,666$ * $6,666$ Thomas L. Hausfeld IRA $1,000$ Thomas N. Kelly Jr. and Diana Kelly,JTWROS $6,700$ * $6,700$			*		25.000
8/30/95 Susan J. Gagnon TTEE       2,500       *       2,500         Suttman, Michael J.       720       *       720         SVS Dreman Small Cap Value Portfolio       135,000       *       135,000         Swanson, Pat H.       1,000       *       1,000         T. David Reiber Revocable Living Trust DTD       09/28/94 T. David Reiber, TTEE       1,280       *       1,280         Tanya P. Hrinyo Pavlina Revocable Trust DTD       11/21/95 Tanya P. Hrinyo Pavlina TTEE       890       *       890         Third Point Offshore Fund Ltd.       507,425       2.04%       507,425         Third Point Partners LP       319,725       1.29%       319,725         Thomas J. & Susan J. Maio Joint Personal       930       *       930         Portfolio       930       *       930       Thomas J. Levinson Revocable Living Trust         IMA       6,666       *       6,666       6,666       6,666         Thomas L. Hausfeld IRA       1,000       *       1,000         Thomas N. Kelly Jr. and Diana Kelly,       JTWROS       6,700       *       6,700		,		,	,
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