

EMERSON ELECTRIC CO  
Form 8-K  
August 23, 2004

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15 (D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event  
reported): August 23, 2004

Emerson Electric Co.

(Exact Name of Registrant as Specified in Charter)

Missouri

1-278

43-0259330

(State or Other  
Jurisdiction of  
Incorporation)

(Commission  
File Number)

(I.R.S. Employer  
Identification Number)

8000 West Florissant Avenue  
St. Louis, Missouri

63136

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code:

(314) 553-2000

Item 7.01 Regulation FD Disclosure.

The following information is furnished pursuant to Regulation FD.

**Emerson GAAP Underlying Orders 3 Month Summary**  
**(Percent change. Trailing 3-month average versus prior year.)**

Edgar Filing: EMERSON ELECTRIC CO - Form 8-K

|                         | May '04    | Jun '04    | Jul '04    |
|-------------------------|------------|------------|------------|
| Process Control         | 0 to +5    | +5         | +10 to +15 |
| Industrial Automation   | +10 to +15 | +15 to +20 | +15 to +20 |
| Electronics and Telecom | +15 to +20 | +15 to +20 | +15 to +20 |
| HVAC                    | >20+       | >20+       | +15 to +20 |
| Appliance and Tools     | +5 to +10  | +5 to +10  | +5 to +10  |
| Total Emerson           | +10 to +15 | +10 to +15 | +10 to +15 |

July '04 Order Comments:

Strong orders continued across the company with favorable currency exchange rates contributing approximately 1.5 percentage points of the total +10% to +15% increase.

Process Control experienced strong orders across the majority of businesses in measurement and analytical, valves and regulators, and systems and solutions.

Orders in Industrial Automation stayed strong in the United States with continued increases across nearly all the businesses in this segment.

Orders in the Electronics and Telecommunications segment stayed strong in the U.S. and Asia across the OEM and systems businesses.

HVAC orders reflect continued gains worldwide and solid market demand.

Orders in the Appliance and Tools segment continued to be positive led by the storage and motor businesses.

2

Upcoming Investor Events

September 14, 2004 Morgan Stanley Industrial Conference

Time: 4:15 pm Eastern Standard Time

Presenter: David N. Farr, Chief Executive Officer

September 24, 2004 Prudential Financial Conference

Time: 8:30 am Eastern Standard Time

Presenter: David N. Farr, Chief Executive Officer

Presentation: Will be posted at the presentation starting time in the Investor Relations section of Emerson's web site at [www.gotoemerson.com/financial](http://www.gotoemerson.com/financial).

Updates and further details on these and other upcoming events will be posted in the Calendar of Events area in the Investor Relations section of the corporate web site as they occur.

