

MANUGISTICS GROUP INC

Form S-8

September 15, 2003

As filed with the Securities and Exchange Commission on September 15, 2003  
Registration No. 333-

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## Form S-8

REGISTRATION STATEMENT  
under  
THE SECURITIES ACT OF 1933

### Manugistics Group, Inc.

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**52-1469385**

(I.R.S. employer  
identification number)

**MANUGISTICS GROUP, INC.**

**9715 Key West Avenue**

**Rockville, Maryland 20850**

(Address of Principal Executive Offices)

**(301) 255-5000**

(Registrant's telephone number, including area code)

**2003 Employee Stock Option Grant to Jeremy P. Coote,  
President**

(Full title of the plans)

**Gregory J. Owens**

**Chief Executive Officer and Chairman of the Board**

**Manugistics Group, Inc.**

**9715 Key West Avenue**

**Rockville, Maryland 20850**

**(301) 255-5000**

(Name and address, including zip code, and telephone number, including area code, of agent for service)

*With a copy to:*

**Timothy T. Smith,**

**Senior Vice President and General Counsel**

**Manugistics Group, Inc.**

**9715 Key West Avenue**

**Rockville, Maryland 20850**

**(301) 255-5000**

**CALCULATION OF REGISTRATION FEE**

| <b>Name of Plan</b>    | <b>Title of Securities to be Registered</b> | <b>Amount to be Registered</b> | <b>Proposed Maximum Offering Price Per Share</b> | <b>Proposed Maximum Aggregate Offering Price</b> | <b>Amount of Registration Fee (1)</b> |
|------------------------|---|--------------------------------|--|--|---------------------------------------|
| Option Grants to Coote | Common Stock, par \$0.002                   | 400,000                        | \$5.5350   | \$2,214,000                                      | \$179.1126                            |

(1) Calculated pursuant to rule 457(h) under the Securities Act of 1933, on the basis of the exercise prices of the stock options previously granted.

The Registration Statement also covers an indeterminate number of additional shares that may be necessary to adjust the above-referenced Grants as the result of any future stock split, stock dividend, or similar adjustment of the Registrant's outstanding stock.

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## EXPLANATORY NOTE

In accordance with the Note to Part I of Form S-8, the information specified by Part I has been omitted from this Registration Statement.

## PART II

### INFORMATION REQUIRED IN THIS REGISTRATION STATEMENT

#### ITEM 3. INCORPORATION OF DOCUMENTS BY REFERENCE

The following documents have been filed by Manugistics Group, Inc. (the Registrant) with the Securities and Exchange Commission (the Commission) and are hereby incorporated by reference in this Registration Statement:

- (1) The Registrant's Annual Report on Form 10-K for the year ended February 28, 2003, as filed with the Commission pursuant to Section 13(a) of the Securities Exchange Act of 1934, as amended (the 1934 Act);
- (2) All other reports filed by the Registrant with the Commission pursuant to Section 13(a) or 15(d) of the 1934 Act since the fiscal year ended February 28, 2003, and
- (3) The description of the Registrant's Common Stock contained in the Registrant's Registration Statement on Form 8-A under the 1934 Act, and including any amendment or report filed to update the description.

All documents subsequently filed by the Registrant with the Commission pursuant to Sections 13(a), 13(c), 14 or 15(d) of the 1934 Act, prior to the filing of a post-effective amendment which indicates that all securities offered have been sold or which deregisters all securities then remaining unsold, shall be deemed to be incorporated by reference in this Registration Statement and to be a part thereof from the date of filing of such documents.

#### ITEM 4. DESCRIPTION OF SECURITIES

Not applicable.

#### ITEM 5. INTERESTS OF NAMED EXPERTS AND COUNSEL

The legality of the Common Stock covered hereby has been passed upon for Manugistics Group, Inc., by Susan E. Pendery, Deputy General Counsel. Ms. Pendery holds options to acquire Common Stock of the Registrant as a participant in the Registrant's option plans. She is not eligible to participate in the plan with respect to which shares are being registered hereunder.

ITEM 6. INDEMNIFICATION OF DIRECTORS AND OFFICERS

Article 8 of the Registrant's Amended and Restated Certificate of Incorporation (the "Certificate of Incorporation") contains certain provisions permitted under the General Corporation Law of Delaware ("Delaware GCL") which eliminate the personal liability of directors for monetary damages for a breach of the director's fiduciary duty, except for: (i) breach of a director's duty of loyalty; (ii) acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (iii) the unlawful payment of dividends, stock purchase or stock redemption, or (iv) any transaction from which the director derives any improper personal benefit. Article 8 of the Certificate of Incorporation also provides that a director's liability shall be eliminated or limited to the fullest extent permitted by the Delaware GCL, as amended from time to time. Article 9 of the Certificate of Incorporation and Article 8 of the Registrant's Amended and Restated By-Laws also contain provisions indemnifying the Registrant's directors, officers and employees to the fullest extent permitted by the Delaware GCL.

Section 145 of the General Corporation Law of the State of Delaware sets forth the applicable terms, conditions and limitations governing the indemnification of officers, directors and other persons.

In addition, the Registrant maintains officer and director liability insurance for the benefit of its officers and directors.

William H. Janeway, a partner of Warburg Pincus & Co. and a Vice Chairman and member of Warburg Pincus LLC, is indemnified by Warburg Pincus Private Equity VIII, L.P. in connection with his service on the board of directors of the Registrant.

ITEM 7. EXEMPTIONS FROM REGISTRATION CLAIMED

Not Applicable

ITEM 8. EXHIBITS

The following exhibits are filed as part of this Registration Statement:

- 5 Opinion of Susan E. Pendery
- 10.1 Employment Letter Granting Options to Jeremy P. Coote incorporated herein by reference to Exhibit 10.1 to Quarterly Report on Form 10-Q for the period ended May 31, 2003 filed with the Securities and Exchange Commission on July 15, 2003.
- 10.2 Form of Option Agreement
- 23.1 Consent of Deloitte & Touche LLP, Independent Certified Public Accountants

23.2\* Consent of Susan E. Pendery

\* Included in Exhibit 5

ITEM 9. UNDERTAKINGS.

(a) The undersigned Registrant hereby undertakes:

(1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:

(i) To include any prospectus required by Section (a)(3) of the Securities Act of 1933 (the "Securities Act");

(ii) To reflect in the prospectus any facts or events arising after the effective date of the Registration Statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the Registration Statement;

(iii) To include any material information with respect to the plan of distribution not previously disclosed in the Registration Statement or any material change to such information in the Registration Statement; provided, however, that paragraphs (a)(1)(i) and (a)(1)(ii) do not apply if the Registration Statement is on Form S-3 or Form S-8, and the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the SEC by the Registrant pursuant to Section 13 or Section 15(d) of the Exchange Act that are incorporated by reference into this Registration Statement.

(2) That, for the purpose of determining any liability under the Securities Act, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(3) To remove from the registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

(b) The undersigned Registrant hereby undertakes that, for purposes of determining any liability under the Securities Act, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in the registration statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(c) Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the

SEC such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

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### SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Company certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this amendment to be signed on its behalf by the undersigned, thereunto duly authorized, in Rockville, Maryland on the 15th day of September 2003.

MANUGISTICS GROUP, INC.

By: /s/ Gregory J. Owens

\_\_\_\_\_  
Gregory J. Owens  
Chairman of the Board and Chief Executive Officer

### Signature and Power of Attorney

Each of the undersigned directors of Manugistics Group, Inc. whose signature appears below hereby appoints Gregory G. Owens and Raghavan Rajaji, jointly and individually, as attorneys-in-fact for the undersigned with full power of substitution, to execute in his name and on behalf of such person, individually, and in each capacity stated below, this Registration Statement on Form S-8 and one or more amendments (including post-effective amendments) to this Registration Statement as the attorney-in-fact shall deem appropriate, and to file any such amendment (including exhibits thereto and other documents in connection herewith) to this Registration Statement on Form S-8 with the Securities and Exchange Commission, granting unto said attorneys-in-fact, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as such person might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact, or either of them, or their or his substitutes or substitute, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed by the following persons in the capacities and on the dates indicated.

| Signature            | Title  | Date               |
|----------------------|--|--------------------|
| /s/ Gregory J. Owens | Chairman of the Board  | September 15, 2003 |
| Gregory J. Owens     | and Chief Executive Officer<br>(Principal Executive Officer) |                    |
| /s/ Raghavan Rajaji  | Executive Vice President and                                 | September 15, 2003 |
| Raghavan Rajaji      | and Chief Financial Officer<br>(Principal Financial Officer) |                    |



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| Signature   | Title   | Date               |
|---|---|--------------------|
| <u>/s/ Jeffrey T. Hudkins</u><br>Jeffrey T. Hudkins | Vice President, Controller,<br>and Chief Accounting Officer<br>(Principal Accounting Officer) | September 15, 2003 |
| <u>/s/ J. Michael Cline</u><br>J. Michael Cline     | Director  | September 15, 2003 |
| <u>/s/ Lynn C. Fritz</u><br>Lynn C. Fritz           | Director  | September 15, 2003 |
| <u>/s/ Joseph H. Jacovini</u><br>Joseph H. Jacovini | Director  | September 15, 2003 |
| <u>/s/ William H. Janeway</u><br>William H. Janeway | Director  | September 15, 2003 |
| <u>/s/ Kevin C. Melia</u><br>Kevin C. Melia         | Director  | September 15, 2003 |
| <u>/s/ William G. Nelson</u><br>William G. Nelson   | Director  | September 15, 2003 |
| <u>/s/ Thomas S. Skelton</u><br>Thomas A. Skelton   | Director  | September 15, 2003 |

**EXHIBIT INDEX**

| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
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\* Included in Exhibit 5.