

DARDEN RESTAURANTS INC  
Form 10-Q  
April 02, 2019  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 24, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
1-13666

Commission File Number  
DARDEN RESTAURANTS, INC.  
(Exact name of registrant as specified in its charter)

Florida 59-3305930  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

1000 Darden Center Drive 32837  
Orlando, Florida  
(Address of principal executive offices) (Zip Code)  
407-245-4000  
(Registrant's telephone number, including area code)

Not applicable (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

Number of shares of common stock outstanding as of March 15, 2019: 122,975,802 (excluding 1,263,682 shares held in our treasury).

---

Table of Contents

TABLE OF CONTENTS

	Page
Part I - Financial Information	
Item 1. <u>Financial Statements (Unaudited)</u>	<u>4</u>
<u>Consolidated Statements of Earnings</u>	<u>4</u>
<u>Consolidated Statements of Comprehensive Income</u>	<u>5</u>
<u>Consolidated Balance Sheets</u>	<u>6</u>
<u>Consolidated Statements of Changes in Stockholders' Equity</u>	<u>7</u>
<u>Consolidated Statements of Cash Flows</u>	<u>8</u>
<u>Notes to Consolidated Financial Statements</u>	<u>10</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>23</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>32</u>
Item 4. <u>Controls and Procedures</u>	<u>32</u>
Part II - Other Information	
Item 1. <u>Legal Proceedings</u>	<u>33</u>
Item 1A. <u>Risk Factors</u>	<u>33</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>33</u>
Item 6. <u>Exhibits</u>	<u>34</u>
<u>Signature</u>	<u>35</u>

Table of Contents

Cautionary Statement Regarding Forward-Looking Statements

Statements set forth in or incorporated into this report regarding the expected increase in the number of our restaurants, U.S. same-restaurant sales and capital expenditures in fiscal 2019 and all other statements that are not historical facts, including without limitation statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Darden Restaurants, Inc. and its subsidiaries that are preceded by, followed by or that include words such as “may,” “will,” “expect,” “intend,” “anticipate,” “continue,” “estimate,” “project,” “plan,” “outlook” or similar expressions, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This statement is included for purposes of complying with the safe harbor provisions of that Act. Any forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update such statements for any reason to reflect events or circumstances arising after such date. By their nature, forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by such forward-looking statements. The most significant of these uncertainties are described in Darden’s Form 10-K, Form 10-Q (including this report) and Form 8-K reports.

Table of Contents

## PART I

## FINANCIAL INFORMATION

## Item 1. Financial Statements (Unaudited)

## DARDEN RESTAURANTS, INC.

## CONSOLIDATED STATEMENTS OF EARNINGS

(In millions, except per share data)

(Unaudited)

	Three Months Ended		Nine Months Ended	
	February 24,	February 25,	February 24,	February 25,
	2019	2018	2019	2018
Sales	\$2,246.5	\$ 2,128.4	\$6,281.3	\$ 5,946.0
Costs and expenses:				
Food and beverage	638.0	603.3	1,784.6	1,701.4
Restaurant labor	711.4	683.0	2,053.1	1,929.6
Restaurant expenses	379.5	360.8	1,098.4	1,055.2
Marketing expenses	62.4	58.9	186.9	183.0
General and administrative expenses	102.8	110.1	302.4	307.0
Depreciation and amortization	85.3	79.2	248.8	234.1
Impairments and disposal of assets, net	1.6	(0.3)	4.4	(1.1)
Total operating costs and expenses	\$1,981.0	\$ 1,895.0	\$5,678.6	\$ 5,409.2
Operating income	265.5	233.4	602.7	536.8
Interest, net	12.4	117.4	38.3	147.9
Earnings before income taxes	253.1	116.0	564.4	388.9
Income tax expense (benefit)	28.0	(102.5)	54.5	(39.5)
Earnings from continuing operations	\$225.1	\$ 218.5	\$509.9	\$ 428.4
Losses from discontinued operations, net of tax benefit of \$0.8, \$0.5, \$1.3 and \$4.0, respectively	(1.5)	(0.7)	(4.5)	(6.9)
Net earnings	\$223.6	\$ 217.8	\$505.4	\$ 421.5
Basic net earnings per share:				
Earnings from continuing operations	\$1.83	\$ 1.77	\$4.12	\$ 3.45
Losses from discontinued operations	(0.02)	(0.01)	(0.03)	(0.06)
Net earnings	\$1.81	\$ 1.76	\$4.09	\$ 3.39
Diluted net earnings per share:				
Earnings from continuing operations	\$1.80	\$ 1.74	\$4.06	\$ 3.40
Losses from discontinued operations	(0.01)	(0.01)	(0.04)	(0.06)
Net earnings	\$1.79	\$ 1.73	\$4.02	\$ 3.34
Average number of common shares outstanding:				
Basic	123.3	123.6	123.7	124.2
Diluted	125.0	125.7	125.6	126.1

See accompanying notes to our unaudited consolidated financial statements.

Table of Contents

DARDEN RESTAURANTS, INC.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(In millions)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	February 25,	February 25,	February 25,	February 25,
	2019	2018	2019	2018
Net earnings	\$223.6	\$ 217.8	\$505.4	\$ 421.5
Other comprehensive income (loss):				
Foreign currency adjustment	(0.3 )	(0.4 )	0.3	(1.1 )
Change in fair value of marketable securities, net of taxes of \$0.0, \$0.0, \$0.0 and \$0.0, respectively	—	—	—	(0.1 )
Change in fair value of derivatives and amortization of unrecognized gains and losses on derivatives, net of taxes of \$(0.1), \$0.0, \$(0.1) and \$0.0, respectively	(1.9 )	3.6	4.4	(0.8 )
Amortization of unrecognized net actuarial (loss) gain, net of taxes of \$0.0, \$(0.1), \$0.0 and \$(0.1), respectively, related to pension and other post-employment benefits	(0.1 )	—	(0.5 )	(0.1 )
Reclassification of tax effect	—	(15.4 )	—	(15.4 )
Other comprehensive income (loss)	\$(2.3 )	\$ (12.2 )	\$4.2	\$ (17.5 )
Total comprehensive income	\$221.3	\$ 205.6	\$509.6	\$ 404.0

See accompanying notes to our unaudited consolidated financial statements.

Table of Contents

DARDEN RESTAURANTS, INC.  
CONSOLIDATED BALANCE SHEETS  
(In millions)

	February 24, 2019	May 27, 2018
	(Unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 302.9	\$ 146.9
Receivables, net	73.9	83.7
Inventories	209.5	205.3
Prepaid income taxes	5.2	15.9
Prepaid expenses and other current assets	95.7	89.9
Assets held for sale	—	11.9
Total current assets	\$ 687.2	\$ 553.6
Land, buildings and equipment, net of accumulated depreciation and amortization of \$2,414.5 and \$2,231.7, respectively	2,539.9	2,429.8
Goodwill	1,183.7	1,183.7
Trademarks	950.8	950.8
Other assets	336.2	351.7
Total assets	\$ 5,697.8	\$ 5,469.6
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 303.2	\$ 277.0
Accrued payroll	163.3	177.5
Accrued income taxes	7.3	—
Other accrued taxes	50.5	56.6
Unearned revenues	471.7	415.8
Other current liabilities	446.9	457.6
Total current liabilities	\$ 1,442.9	\$ 1,384.5
Long-term debt	927.4	926.5
Deferred income taxes	130.7	114.0
Deferred rent	346.5	318.0
Other liabilities	534.6	531.8
Total liabilities	\$ 3,382.1	\$ 3,274.8
Stockholders' equity:		
Common stock and surplus	\$ 1,676.8	\$ 1,631.9
Retained earnings	728.4	657.6
Treasury stock	(7.8)	(7.8)
Accumulated other comprehensive income (loss)	(81.0)	(85.2)
Unearned compensation	(0.7)	(1.7)
Total stockholders' equity	\$ 2,315.7	\$ 2,194.8
Total liabilities and stockholders' equity	\$ 5,697.8	\$ 5,469.6

See accompanying notes to our unaudited consolidated financial statements.

Table of Contents

## DARDEN RESTAURANTS, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Three and Nine Months Ended February 24, 2019 and February 25, 2018

(In millions)

(Unaudited)

	Common Stock And Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Unearned Compensation	Total Stockholders' Equity	
Balance at November 25, 2018	\$1,675.5	\$662.5	\$(7.8 )	\$ (78.7 )	\$ (1.2 )	\$ 2,250.3	
Net earnings	—	223.6	—	—	—	223.6	
Other comprehensive income (loss)	—	—	—	(2.3 )	—	(2.3 )	
Dividends declared (\$0.75 per share)	—	(93.6 )	—	—	—	(93.6 )	
Stock option exercises (0.0 shares)	1.8	—	—	—	—	1.8	
Stock-based compensation	7.2	—	—	—	—	7.2	
Repurchases of common stock (0.7 shares)	(9.6 )	(64.1 )	—	—	—	(73.7 )	
Issuance of stock under Employee Stock Purchase Plan and other plans (0.0 shares)	1.9	—	—	—	0.4	2.3	
Other	—	—	—	—	0.1	\$ 0.1	
Balance at February 24, 2019	\$1,676.8	\$728.4	\$(7.8 )	\$ (81.0 )	\$ (0.7 )	\$ 2,315.7	
Balance at May 27, 2018	\$1,631.9	\$657.6	\$(7.8 )	\$ (85.2 )	\$ (1.7 )	\$ 2,194.8	
Net earnings	—	505.4	—	—	—	505.4	
Other comprehensive income (loss)	—	—	—	4.2	—	4.2	
Dividends declared (\$2.25 per share)	—	(280.2 )	—	—	—	(280.2 )	
Stock option exercises (0.9 shares)	40.2	—	—	—	—	40.2	
Stock-based compensation	20.0	—	—	—	—	20.0	
Repurchases of common stock (1.6 shares)	(21.2 )	(144.8 )	—	—	—	(166.0 )	
Issuance of stock under Employee Stock Purchase Plan and other plans (0.1 shares)	5.2	—	—	—	0.8	6.0	
Other	0.7	(9.6 )	—	—	0.2	(8.7 )	
Balance at February 24, 2019	\$1,676.8	\$728.4	\$(7.8 )	\$ (81.0 )	\$ (0.7 )	\$ 2,315.7	
Balance at November 26, 2017		\$1,606.8	\$447.3	\$(7.8)	\$(68.2)	\$(2.0)	\$1,976.1
Net earnings		—	217.8	—	—	—	217.8
Other comprehensive income (loss)		—	—	—	(12.2 )	—	(12.2 )
Dividends declared (\$0.63 per share)		—	(77.9 )	—	—	—	(77.9 )
Stock option exercises (0.4 shares)		16.5	—	—	—	—	16.5
Stock-based compensation		6.1	—	—	—	—	6.1
Repurchases of common stock (0.2 shares)		(2.5 )	(16.2 )	—	—	—	(18.7 )
Issuance of stock under Employee Stock Purchase Plan and other plans (0.1 shares)		1.5	—	—	—	0.1	1.6
Other		—	15.4	—	—	0.2	\$15.6
Balance at February 25, 2018		\$1,628.4	\$586.4	\$(7.8)	\$(80.4)	\$(1.7)	\$2,124.9
Balance at May 28, 2017		\$1,614.6	\$560.1	\$(7.8)	\$(62.9)	\$(2.3)	\$2,101.7
Net earnings		—	421.5	—	—	—	421.5
Other comprehensive income (loss)		—	—	—	(17.5 )	—	(17.5 )



Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

Dividends declared (\$1.89 per share)	—	(234.9 )	—	—	—	(234.9 )
Stock option exercises (0.8 shares)	31.1	—	—	—	—	31.1
Stock-based compensation	16.7	—	—	—	—	16.7
Repurchases of common stock (2.5 shares)	(31.9 )	(175.7 )	—	—	—	(207.6 )
Issuance of stock under Employee Stock Purchase Plan and other plans (0.1 shares)	4.3	—	—	—	0.1	4.4
Other	(6.4 )	15.4	—	—	0.5	9.5
Balance at February 25, 2018	\$1,628.4	\$586.4	\$(7.8)	\$(80.4)	\$(1.7)	\$2,124.9

See accompanying notes to our unaudited consolidated financial statements.

7

---

Table of Contents

DARDEN RESTAURANTS, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In millions)  
(Unaudited)

	Nine Months Ended	
	February 25, 2019	February 25, 2018
Cash flows—operating activities		
Net earnings	\$ 505.4	\$ 421.5
Losses from discontinued operations, net of tax	4.5	6.9
Adjustments to reconcile net earnings from continuing operations to cash flows:		
Depreciation and amortization	248.8	234.1
Impairments and disposal of assets, net	4.4	(1.1 )
Stock-based compensation expense	45.3	32.2
Change in current assets and liabilities	59.3	13.9
Contributions to pension and postretirement plans	(1.3 )	(61.6 )
Deferred income taxes	15.9	(29.0 )
Change in deferred rent	26.5	27.8
Change in other assets and liabilities	5.7	11.0
Loss on extinguishment of debt	—	102.2
Other, net	5.5	(6.9 )
Net cash provided by operating activities of continuing operations	\$ 920.0	\$ 751.0
Cash flows—investing activities		
Purchases of land, buildings and equipment	(346.9 )	(294.9 )
Proceeds from disposal of land, buildings and equipment	12.7	3.3
Cash used in business acquisitions, net of cash acquired	—	(40.4 )
Purchases of capitalized software and other assets	(17.4 )	(14.7 )
Other, net	1.9	4.4
Net cash used in investing activities of continuing operations	\$(349.7)	\$(342.3 )
Cash flows—financing activities		
Proceeds from issuance of common stock	45.4	35.5
Dividends paid	(278.4 )	(234.9 )
Repurchases of common stock	(166.0 )	(207.6 )
Proceeds from issuance of short-term debt	137.5	812.2
Repayments of short-term debt	(137.5 )	(761.6 )
Repayments of long-term debt	—	(408.2 )
Proceeds from issuance of long-term debt	—	300.0
Principal payments on capital and financing leases	(4.9 )	(3.9 )
Other, net	0.1	(11.5 )
Net cash used in financing activities of continuing operations	\$(403.8)	\$(480.0 )
Cash flows—discontinued operations		
Net cash used in operating activities of discontinued operations	(10.5 )	(15.2 )
Net cash provided by investing activities of discontinued operations	—	0.2
Net cash used in discontinued operations	\$(10.5 )	\$(15.0 )
Increase (decrease) in cash and cash equivalents	156.0	(86.3 )
Cash and cash equivalents - beginning of period	146.9	233.1
Cash and cash equivalents - end of period	\$ 302.9	\$ 146.8



Table of Contents

DARDEN RESTAURANTS, INC.  
 CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)  
 (In millions)  
 (Unaudited)

	Nine Months Ended	
	February 24,	February 25,
	2019	2018
Cash flows from changes in current assets and liabilities		
Receivables, net	16.5	25.8
Inventories	(4.2 )	(29.1 )
Prepaid expenses and other current assets	(5.8 )	(12.9 )
Accounts payable	26.3	28.9
Accrued payroll	(14.2 )	5.7
Prepaid/accrued income taxes	17.9	(56.8 )
Other accrued taxes	(6.1 )	(1.9 )
Unearned revenues	54.6	74.0
Other current liabilities	(25.7 )	(19.8 )
Change in current assets and liabilities	\$59.3	\$ 13.9

See accompanying notes to our unaudited consolidated financial statements.

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. Basis of Presentation

Darden Restaurants, Inc. (we, our, Darden or the Company) owns and operates full-service dining restaurants in the United States and Canada under the trade names Olive Garden<sup>®</sup>, LongHorn Steakhouse<sup>®</sup>, Cheddar's Scratch Kitchen<sup>®</sup>, Yard House<sup>®</sup>, The Capital Grille<sup>®</sup>, Bahama Breeze<sup>®</sup>, Seasons 52<sup>®</sup>, and Eddie V's Prime Seafood<sup>®</sup>. As of February 24, 2019, through subsidiaries, we own and operate all of our restaurants in the United States and Canada, except for 3 joint venture restaurants managed by us and 37 franchised restaurants. We also have 32 franchised restaurants in operation located in Latin America and the Middle East.

We have prepared these consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally presented in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature. We operate on a 52/53-week fiscal year which ends on the last Sunday in May, and our fiscal year ending May 26, 2019 will contain 52 weeks of operation. Operating results for interim periods presented are not necessarily indicative of results that may be expected for the full fiscal year.

These statements should be read in conjunction with the consolidated financial statements and related notes to consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended May 27, 2018. We prepare our consolidated financial statements in conformity with GAAP. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of sales and costs and expenses during the reporting period. Actual results could differ from those estimates.

We have reclassified certain amounts in prior-period financial statements to conform to the current period's presentation.

Recently Adopted Accounting Standards

As of May 28, 2018, we adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). This update provides a comprehensive new revenue recognition model that requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. This guidance did not impact the recognition of our primary source of revenue from company-owned restaurants, which also includes gift card revenue. This guidance did impact the recognition of initial franchise fees and area development fees, however, due to the relative insignificance of these amounts, the adoption of this guidance did not have a material impact on our consolidated financial statements. We adopted this guidance using the modified retrospective method, recording a decrease of \$3.3 million to retained earnings for the cumulative effect of the change, with an offsetting increase to unearned revenue of \$1.2 million and other liabilities of \$2.1 million for current and noncurrent deferred revenue, respectively. Comparative financial information has not been restated and continues to be reported under the accounting standards in effect for those periods. See Note 2.

As of May 28, 2018, we adopted ASU 2016-16, Income Taxes (Topic 740). This update addresses the income tax consequences of intra-entity transfers of assets other than inventory. Previous accounting guidance prohibited the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. In addition, interpretations of this guidance had developed in practice over the years for transfers of certain intangible and tangible assets. The amendments in the update require recognition of current and deferred income taxes resulting from an intra-entity transfer of an asset other than inventory when the transfer occurs. We adopted these provisions using the modified retrospective method recording a decrease of \$6.3 million to retained earnings for the cumulative effect of the change, with a corresponding decrease to other assets.

As of May 28, 2018, we adopted ASU 2017-07, Compensation - Retirement Benefits (Topic 715). The amendments in this update require that an employer disaggregate the service cost component from the other components of net benefit cost. The adoption of this guidance did not have a material impact on our consolidated financial statements. In August 2018, the FASB issued ASU 2018-15, Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40). This update aligns the requirements for capitalizing implementation costs incurred in a cloud computing arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. This update is effective for us in the first quarter of fiscal 2021, however, we elected to early adopt this guidance

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

during the quarter ended November 25, 2018, using a prospective approach. The adoption of this guidance did not have a material impact on our consolidated financial statements.

**New Accounting Standards**

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This update requires a lessee to recognize on the balance sheet a liability to make lease payments and a corresponding right-of-use asset. The guidance also requires certain qualitative and quantitative disclosures about the amount, timing and uncertainty of cash flows arising from leases. The initial guidance required entities to use a modified retrospective transition approach as of the beginning of the earliest comparable period presented. In July 2018, the FASB issued an amendment providing an additional transition method allowing entities to apply the new lease requirements at the adoption date, rather than at the beginning of the earliest comparative period, and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. Under this transition method, an entity's reporting for the comparative periods presented in the financial statements in the period of adoption will continue to be in accordance with current GAAP (Topic 840, Leases). We plan to adopt this guidance in the first quarter of fiscal 2020 using this optional transition method.

We are implementing a new lease system in connection with the adoption and we also expect changes to our internal controls over financial reporting. We expect our balance sheet presentation to be materially impacted upon adoption due to the recognition of right-of-use assets and lease liabilities for operating leases, however, we do not expect adoption to have a material impact on our consolidated statements of earnings. We do not expect our accounting for capital leases to substantially change. We plan to elect the short-term lease recognition exemption which provides the option to not recognize right-of-use assets and related liabilities that arise from certain leases with terms of 12 months or less. We also plan to elect the package of practical expedients which will allow us to not reassess previous accounting conclusions regarding lease identification and classification and we are finalizing our assessment of the other practical expedients and policy elections offered by the standard. We continue to evaluate the effect this guidance will have on our consolidated financial statements and related disclosures.

In August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815). The amendments in this update better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. This update is effective for us in the first quarter of fiscal 2020. The guidance will be applied retrospectively or prospectively, depending on the area covered in this update. Early adoption is permitted. We are evaluating the effect this guidance will have on our consolidated financial statements and related disclosures.

**Note 2. Revenue Recognition**

Revenue from restaurant sales is recognized when food and beverage products are sold and is presented net of discounts, coupons, employee meals and complimentary meals. Revenue is presented net of sales tax. Sales taxes collected from customers are included in other accrued taxes on our consolidated balance sheets until the taxes are remitted to governmental authorities.

Franchise royalties, which are a percentage of net sales of franchised restaurants, are recognized in the period the related sales occur. Revenue from area development and franchise fees are recognized as the performance obligations are satisfied over the term of the franchise agreement, which is generally 10 years. Prior to the adoption of ASU 2014-09, area development fees were recognized over the term of the area development agreement and franchise fees were recognized when received, upon a new restaurant opening. Advertising contributions, which are a percentage of net sales of franchised restaurants, are recognized in the period the related sales occur. Prior to the adoption of ASU 2014-09, these contributions were recorded as a reduction of general and administrative expenses. Additionally, upon adoption of ASU 2014-09, franchisee purchases of our inventory through our distribution network are now recognized as revenue in the period the purchases are made.

Revenue from the sale of consumer packaged goods includes ongoing royalty fees based on a percentage of licensed retail product sales and is recognized upon the sale of product by our licensed manufacturers to retail outlets. We recognize sales from our gift cards when the gift card is redeemed by the customer. Although there are no expiration dates or dormancy fees for our gift cards, based on our analysis of our historical gift card redemption patterns, we can reasonably estimate the amount of gift cards for which redemption is remote, which is referred to as “breakage.” We recognize breakage within sales for unused gift card amounts in proportion to actual gift card redemptions, which is also referred to as the “redemption recognition” method. The estimated value of gift cards expected to remain unused is recognized over the expected



Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

period of redemption as the remaining gift card values are redeemed, generally over a period of 12 years. Utilizing this method, we estimate both the amount of breakage and the time period of redemption. Discounts for gift cards sold by third parties are recorded to unearned revenues and are recognized over a period that approximates redemption patterns.

Deferred revenue liabilities from contracts with customers included on our accompanying consolidated balance sheets is comprised of the following:

(in millions)	February 24, 2019
Unearned revenues	
Deferred gift card revenue	\$ 501.8
Deferred gift card discounts	(31.6 )
Other	1.5
Total	\$ 471.7

## Other liabilities

Deferred franchise fees - non-current \$ 2.9

The following table presents a rollforward of deferred gift card revenue:

	Three Months Ended February 24, 2019	Nine Months Ended February 24, 2019
(in millions)		
Beginning balance	\$ 411.6	\$ 443.1
Activations	363.5	615.1
Redemptions and breakage	(273.3 )	(556.4 )
Ending balance	\$ 501.8	\$ 501.8

## Note 3. Discontinued Operations and Assets Held for Sale

## Discontinued Operations

Losses from discontinued operations, net of taxes in our accompanying consolidated statements of earnings is primarily related to the run-off of retained rights and obligations from the Red Lobster disposition and is comprised of the following:

	Three Months Ended February 25, 2019		Nine Months Ended February 25, 2019	
(in millions)	February 25, 2019	February 25, 2018	February 25, 2019	February 25, 2018
Costs and expenses:				
Restaurant and marketing expenses	\$0.9	\$ (0.1 )	\$3.2	\$ (0.4 )
Other income and expenses	1.4	1.3	2.6	11.3
Losses before income taxes	(2.3 )	(1.2 )	(5.8 )	(10.9 )
Income tax benefit	(0.8 )	(0.5 )	(1.3 )	(4.0 )
Losses from discontinued operations, net of tax	\$(1.5)	\$ (0.7 )	\$(4.5)	\$ (6.9 )

## Assets Held For Sale

Assets classified as held for sale on our accompanying consolidated balance sheet as of May 27, 2018, primarily related to excess land parcels adjacent to our corporate headquarters with a carrying amount of \$11.9 million and were sold in the third quarter of fiscal 2019. See Note 8.

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Note 4. Supplemental Cash Flow Information

Cash paid for interest and income taxes are as follows:	Nine Months Ended	
(in millions)	February 24, 2019	February 25, 2018
Interest paid, net of amounts capitalized (1)	\$37.1	\$ 142.2
Income taxes paid, net of refunds	15.0	40.3

(1) Interest paid for the nine months ended February 25, 2018 includes approximately \$97.3 million of payments associated with the retirement of long-term debt.

## Non-cash

investing activities are as follows:

(in millions)	Nine Months Ended	
	February 24, 2019	February 25, 2018
Increase in land, buildings and equipment through accrued purchases	\$ 37.5	\$ 35.7

## Note 5. Income Taxes

The effective income tax rate for continuing operations for the quarter ended February 24, 2019 was 11.1 percent expense compared to an effective income tax rate of 88.4 percent benefit for the quarter ended February 25, 2018. The effective income tax rate for continuing operations for the nine months ended February 24, 2019 was 9.7 percent expense compared to an effective income tax rate of 10.2 percent benefit for the nine months ended February 25, 2018. The increase in the effective income tax rate for the quarter and nine months ended February 24, 2019 was primarily due to the favorable impact in fiscal 2018 of the Tax Cuts and Jobs Act (Tax Act), which included a \$77.3 million one-time adjustment of our net deferred tax liabilities and a corresponding income tax benefit reflected in our consolidated statements of earnings for the quarter and nine months ended February 25, 2018. We concluded our analysis of the accounting impact of the Tax Act pursuant to SEC Staff Accounting Bulletin 118 and recorded immaterial adjustments to the provisional amounts.

Included in our remaining balance of unrecognized tax benefits is \$3.6 million related to tax positions for which it is reasonably possible that the total amounts could change within the next twelve months based on the outcome of examinations or as a result of the expiration of the statute of limitations for specific jurisdictions.

## Note 6. Net Earnings per Share

Outstanding stock options, restricted stock and equity-settled performance stock units granted by us represent the only dilutive effect reflected in diluted weighted average shares outstanding, none of which impact the numerator of the diluted net earnings per share computation. Stock options, restricted stock and equity-settled performance stock units excluded from the calculation of diluted net earnings per share because the effect would have been anti-dilutive, are as follows:

	Three Months Ended		Nine Months Ended	
(in millions)	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Anti-dilutive stock-based compensation awards	0.4	0.4	0.3	0.2



Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Note 7. Segment Information

We manage our restaurant brands, Olive Garden, LongHorn Steakhouse, Cheddar's Scratch Kitchen, Yard House, The Capital Grille, Bahama Breeze, Seasons 52 and Eddie V's in North America as operating segments. The brands operate principally in the U.S. within full-service dining. We aggregate our operating segments into reportable segments based on a combination of the size, economic characteristics and sub-segment of full-service dining within which each brand operates. We have four reportable segments: (1) Olive Garden, (2) LongHorn Steakhouse, (3) Fine Dining and (4) Other Business.

The Olive Garden segment includes the results of our company-owned Olive Garden restaurants in the U.S. and Canada. The LongHorn Steakhouse segment includes the results of our company-owned LongHorn Steakhouse restaurants in the U.S. The Fine Dining segment aggregates our premium brands that operate within the fine-dining sub-segment of full-service dining and includes the results of our company-owned The Capital Grille and Eddie V's restaurants in the U.S. The Other Business segment aggregates our remaining brands and includes the results of our company-owned Cheddar's Scratch Kitchen, Yard House, Seasons 52 and Bahama Breeze restaurants in the U.S and results from our franchise operations.

External sales are derived principally from food and beverage sales. We do not rely on any major customers as a source of sales, and the customers and long-lived assets of our reportable segments are predominantly in the U.S. There were no material transactions among reportable segments.

Our management uses segment profit as the measure for assessing performance of our segments. Segment profit includes revenues and expenses directly attributable to restaurant-level results of operations (sometimes referred to as restaurant-level earnings). These expenses include food and beverage costs, restaurant labor costs, restaurant expenses and marketing expenses (collectively "restaurant and marketing expenses"). The following tables reconcile our segment results to our consolidated results reported in accordance with GAAP:

(in millions)	Olive Garden	LongHorn Steakhouse	Fine Dining	Other Business	Corporate	Consolidated
For the three months ended February 24, 2019						
Sales	\$1,130.2	\$ 483.2	\$ 174.5	\$ 458.6	\$ —	\$ 2,246.5
Restaurant and marketing expenses	883.2	386.8	130.2	391.1	—	1,791.3
Segment profit	\$247.0	\$ 96.4	\$ 44.3	\$ 67.5	\$ —	\$ 455.2
Depreciation and amortization	\$35.5	\$ 17.2	\$ 8.5	\$ 24.1	\$ —	\$ 85.3
Impairments and disposal of assets, net	2.2	—	—	—	(0.6 )	1.6

(in millions)	Olive Garden	LongHorn Steakhouse	Fine Dining	Other Business	Corporate	Consolidated
For the nine months ended February 24, 2019						
Sales	\$3,180.3	\$ 1,326.2	\$ 451.2	\$ 1,323.6	\$ —	\$ 6,281.3
Restaurant and marketing expenses	2,530.6	1,093.7	356.7	1,142.0	—	5,123.0
Segment profit	\$649.7	\$ 232.5	\$ 94.5	\$ 181.6	\$ —	\$ 1,158.3
Depreciation and amortization	\$103.8	\$ 50.6	\$ 24.9	\$ 69.5	\$ —	\$ 248.8
Impairments and disposal of assets, net	4.6	0.3	—	—	(0.5 )	4.4
Purchases of land, buildings and equipment	146.1	50.5	31.2	116.3	2.8	346.9

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(in millions)	Olive Garden	LongHorn Steakhouse	Fine Dining	Other Business	Corporate	Consolidated
For the three months ended February 25, 2018						
Sales	\$1,073.2	\$ 452.8	\$ 164.4	\$ 438.0	\$ —	\$ 2,128.4
Restaurant and marketing expenses	846.5	362.9	124.1	372.5	—	1,706.0
Segment profit	\$226.7	\$ 89.9	\$ 40.3	\$ 65.5	\$ —	\$ 422.4
Depreciation and amortization	\$33.7	\$ 16.5	\$ 7.9	\$ 21.1	\$ —	\$ 79.2
Impairments and disposal of assets, net	0.1	(0.3 )	—	—	(0.1 )	(0.3 )

(in millions)	Olive Garden	LongHorn Steakhouse	Fine Dining	Other Business	Corporate	Consolidated
For the nine months ended February 25, 2018						
Sales	\$3,014.6	\$ 1,245.0	\$ 427.1	\$ 1,259.3	\$ —	\$ 5,946.0
Restaurant and marketing expenses	2,421.2	1,031.0	340.5	1,076.5	—	4,869.2
Segment profit	\$593.4	\$ 214.0	\$ 86.6	\$ 182.8	\$ —	\$ 1,076.8
Depreciation and amortization	\$99.2	\$ 49.3	\$ 23.5	\$ 62.1	\$ —	\$ 234.1
Impairments and disposal of assets, net	0.1	(0.3 )	—	—	(0.9 )	(1.1 )
Purchases of land, buildings and equipment	125.8	55.6	21.6	87.7	4.2	294.9

Reconciliation of segment profit to earnings from continuing operations before income taxes:

(in millions)	Three Months Ended		Nine Months Ended	
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Segment profit	\$455.2	\$ 422.4	\$ 1,158.3	\$ 1,076.8
Less general and administrative expenses	(102.8 )	(110.1 )	(302.4 )	(307.0 )
Less depreciation and amortization	(85.3 )	(79.2 )	(248.8 )	(234.1 )
Less impairments and disposal of assets, net	(1.6 )	0.3	(4.4 )	1.1
Less interest, net	(12.4 )	(117.4 )	(38.3 )	(147.9 )
Earnings before income taxes	\$253.1	\$ 116.0	\$ 564.4	\$ 388.9

Note 8. Impairments and Disposal of Assets, Net

Impairments and disposal of assets, net, in our accompanying consolidated statements of earnings are comprised of the following:

(in millions)	Three Months Ended		Nine Months Ended	
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Restaurant impairments	\$2.1	\$ —	\$ 4.8	\$ —
Disposal gains	(0.7 )	(0.3 )	(0.6 )	(1.1 )
Other	0.2	—	0.2	—
Impairments and disposal of assets, net	\$ 1.6	\$ (0.3 )	\$ 4.4	\$ (1.1 )

Restaurant impairments for the quarter and nine months ended February 24, 2019 were primarily related to underperforming restaurants. Disposal gains were primarily related to the sale of excess land parcels.

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Note 9. Stockholders' Equity

## Accumulated Other Comprehensive Income (Loss) (AOCI)

The components of accumulated other comprehensive income (loss), net of tax, for the quarter and nine months ended February 24, 2019 are as follows:

(in millions)	Foreign Currency Translation Adjustment	Unrealized Gains (Losses) on Marketable Securities	Unrealized Gains (Losses) on Derivatives	Benefit Plan Funding Position	Accumulated Other Comprehensive Income (Loss)
Balance at November 25, 2018	\$ (1.0 )	\$ —	—\$ 9.7	\$ (87.4 )	\$ (78.7 )
Gain (loss)	(0.3 )	—	(1.5 )	—	(1.8 )
Reclassification realized in net earnings	—	—	(0.4 )	(0.1 )	(0.5 )
Balance at February 24, 2019	\$ (1.3 )	\$ —	—\$ 7.8	\$ (87.5 )	\$ (81.0 )
Balances at May 27, 2018	\$ (1.6 )	\$ —	—\$ 3.4	\$ (87.0 )	\$ (85.2 )
Gain (loss)	0.3	—	9.9	—	10.2
Reclassification realized in net earnings	—	—	(5.5 )	(0.5 )	(6.0 )
Balance at February 24, 2019	\$ (1.3 )	\$ —	—\$ 7.8	\$ (87.5 )	\$ (81.0 )

The components of accumulated other comprehensive income (loss), net of tax, for the quarter and nine months ended February 25, 2018 are as follows:

(in millions)	Foreign Currency Translation Adjustment	Unrealized Gains (Losses) on Marketable Securities	Unrealized Gains (Losses) on Derivatives	Benefit Plan Funding Position	Accumulated Other Comprehensive Income (Loss)
Balance at November 26, 2017	\$ (1.4 )	\$ —	\$ 3.8	\$ (70.6 )	\$ (68.2 )
Gain (loss)	(0.4 )	—	3.7	—	3.3
Reclassification realized in net earnings	—	—	(0.1 )	—	(0.1 )
Reclassification of tax effect (1)	—	—	(0.2 )	(15.2 )	(15.4 )
Balance at February 25, 2018	\$ (1.8 )	\$ —	\$ 7.2	\$ (85.8 )	\$ (80.4 )
Balances at May 28, 2017	\$ (0.7 )	\$ 0.1	\$ 8.2	\$ (70.5 )	\$ (62.9 )
Gain (loss)	(1.1 )	—	(0.9 )	—	(2.0 )
Reclassification realized in net earnings	—	(0.1 )	0.1	(0.1 )	(0.1 )
Reclassification of tax effect (1)	—	—	(0.2 )	(15.2 )	(15.4 )
Balance at February 25, 2018	\$ (1.8 )	\$ —	\$ 7.2	\$ (85.8 )	\$ (80.4 )

(1) Stranded tax effects reclassified from accumulated other comprehensive income (loss) to retained earnings from the fiscal 2018 adoption of ASU 2018-02.

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the amounts and line items in our consolidated statements of earnings where adjustments reclassified from AOCI into net earnings were recorded:

(in millions)	Location of Gain (Loss) Recognized in Earnings	Amount Reclassified from AOCI into Net Earnings			
		Three Months Ended		Nine Months Ended	
		February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
AOCI Components					
Derivatives					
Commodity contracts	(1)	\$0.5	\$ 0.2	\$0.9	\$ 0.2
Equity contracts	(2)	—	—	4.9	(0.2 )
Interest rate contracts	(3)	—	(0.1 )	(0.1 )	(0.1 )
Total before tax		\$0.5	\$ 0.1	\$5.7	\$ (0.1 )
Tax (expense) benefit		(0.1 )	—	(0.2 )	—
Net of tax		\$0.4	\$ 0.1	\$5.5	\$ (0.1 )
Benefit plan funding position					
Recognized net actuarial loss - pension/postretirement plans	(4)	\$(0.6)	\$(0.7 )	\$(1.9)	\$(2.1 )
Recognized net actuarial gain - other plans	(5)	0.7	0.8	2.4	2.3
Total before tax		\$0.1	\$ 0.1	\$0.5	\$ 0.2
Tax (expense) benefit		—	(0.1 )	—	(0.1 )
Net of tax		\$0.1	\$ —	\$0.5	\$ 0.1

(1) Primarily included in food and beverage costs and restaurant expenses. See Note 12 for additional details.

(2) Primarily included in restaurant labor costs and general and administrative expenses. See Note 12 for additional details.

(3) Included in interest, net, on our consolidated statements of earnings.

(4) Included in the computation of net periodic benefit costs - pension and postretirement plans, which is a component of restaurant labor expenses and general and administrative expenses. See Note 10 for additional details.

(5) Included in the computation of net periodic benefit costs - other plans, which is a component of general and administrative expenses.

## Note 10. Retirement Plans

Components of net periodic benefit cost are as follows:

(in millions)	Defined Benefit Plans			
	Three Months Ended		Nine Months Ended	
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Interest cost	\$2.4	\$ 2.1	\$7.0	\$ 6.4
Expected return on plan assets	(2.8 )	(3.0 )	(8.4 )	(9.0 )
Recognized net actuarial loss	0.6	0.7	1.9	2.1
Net periodic benefit (credit) cost	\$0.2	\$ (0.2 )	\$0.5	\$ (0.5 )





Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(in millions)	Postretirement Benefit Plan			
	Three Months Ended		Nine Months Ended	
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Service cost	\$—	\$ —	\$—	\$ 0.1
Interest cost	0.2	0.2	0.6	0.5
Amortization of unrecognized prior service credit	(1.2 )	(1.2 )	(3.6 )	(3.6 )
Recognized net actuarial loss	0.4	0.4	1.2	1.3
Net periodic benefit (credit) cost	\$(0.6)	\$( 0.6 )	\$(1.8)	\$( 1.7 )

## Note 11. Stock-Based Compensation

We grant stock options for a fixed number of shares to certain employees with an exercise price equal to the fair value of the shares at the date of grant. We also grant restricted stock, restricted stock units, and performance stock units with a fair value generally determined based on our closing stock price on the date of grant. In addition, we also grant cash settled stock units (Darden stock units) which are classified as liabilities and are marked to market as of the end of each period.

The weighted-average fair value of non-qualified stock options and the related assumptions used in the Black-Scholes option pricing model were as follows.

	Stock Options Granted			
	Nine Months Ended			
	February 24, 2019	February 25, 2018		
Weighted-average fair value	\$18.78	\$ 14.63		
Dividend yield	3.2	% 3.0	%	
Expected volatility of stock	22.6	% 23.5	%	
Risk-free interest rate	2.9	% 2.0	%	
Expected option life (in years)	6.4	6.4		
Weighted-average exercise price per share	\$107.05	\$ 85.83		

The following table presents a summary of our stock-based compensation activity for the nine months ended February 24, 2019:

(in millions)	Stock Options	Restricted		
		Stock/ Restricted Stock Units	Darden Stock Units	Equity-Settled Performance Stock Units
Outstanding beginning of period	3.53	0.24	1.39	0.55
Awards granted	0.37	0.09	0.23	0.21
Awards exercised/vested	(0.95 )	(0.04 )	(0.33 )	(0.11 )
Awards forfeited	(0.04 )	—	(0.04 )	(0.04 )
Outstanding end of period	2.91	0.29	1.25	0.61

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

We recognized expense from stock-based compensation as follows:

(in millions)	Three Months		Nine Months	
	Ended		Ended	
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Stock options	\$ 1.2	\$ 1.3	\$ 3.7	\$ 3.7
Restricted stock/restricted stock units	1.7	1.1	4.7	2.9
Darden stock units	6.5	8.0	25.3	15.5
Equity-settled performance stock units	3.5	3.1	9.5	8.2
Employee stock purchase plan	0.4	0.3	1.1	0.9
Director compensation program/other	0.4	0.3	1.0	1.0
Total stock-based compensation expense	\$ 13.7	\$ 14.1	\$ 45.3	\$ 32.2

#### Note 12. Derivative Instruments and Hedging Activities

We enter into derivative instruments for risk management purposes only, including derivatives designated as hedging instruments as provided by FASB ASC Topic 815, Derivatives and Hedging, and those utilized as economic hedges. We use financial derivatives to manage interest rate and compensation risks inherent in our business operations. To the extent our cash-flow hedging instruments are effective in offsetting the variability of the hedged cash flows, and otherwise meet the cash flow hedge accounting criteria required by Topic 815 of the FASB ASC, changes in the derivatives' fair value are not included in current earnings, but are included in accumulated other comprehensive income (loss), net of tax. These changes in fair value will be reclassified into earnings at the time of the forecasted transaction. Ineffectiveness measured in the hedging relationship is recorded currently in earnings in the period in which it occurs. To the extent the cash flow hedge accounting criteria are not met, the derivative contracts are utilized as economic hedges and changes in the fair value of such contracts are recorded currently in earnings in the period in which they occur.

By using these instruments, we expose ourselves, from time to time, to credit risk and market risk. Credit risk is the failure of the counterparty to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes us, which creates credit risk for us. We minimize this credit risk by entering into transactions with high quality counterparties. We currently do not have any provisions in our agreements with counterparties that would require either party to hold or post collateral in the event that the market value of the related derivative instrument exceeds a certain limit. As such, the maximum amount of loss due to counterparty credit risk we would incur at February 24, 2019, if counterparties to the derivative instruments failed completely to perform, would approximate the values of derivative instruments currently recognized as assets on our consolidated balance sheet. Market risk is the adverse effect on the value of a financial instrument that results from a change in interest rates, commodity prices, or the market price of our common stock. We minimize this market risk by establishing and monitoring parameters that limit the types and degree of market risk that may be undertaken.

We periodically enter into commodity futures, swaps and option contracts (collectively, commodity contracts) to reduce the risk of variability in cash flows associated with fluctuations in the price we pay for commodities, such as natural gas and diesel fuel. For certain of our commodity purchases, changes in the price we pay for these commodities are highly correlated with changes in the market price of these commodities. For these commodity purchases, we designate commodity contracts as cash flow hedging instruments. For the remaining commodity purchases, changes in the price we pay for these commodities are not highly correlated with changes in the market price, generally due to the timing of when changes in the market prices are reflected in the price we pay. For these commodity purchases, we utilize these commodity contracts as economic hedges. Our commodity contracts currently extend through August 2019.

We enter into equity forward contracts to hedge the risk of changes in future cash flows associated with the unvested, unrecognized Darden stock units. The equity forward contracts will be settled at the end of the vesting periods of their

underlying Darden stock units, which range between three and five years and currently extend through July 2023. The contracts were initially designated as cash flow hedges to the extent the Darden stock units are unvested and, therefore, unrecognized as a liability in our financial statements. The forward contracts can only be net settled in cash. As the Darden stock units vest, we will de-designate that portion of the equity forward contract that no longer qualifies for hedge accounting, and changes in fair value associated with that portion of the equity forward contract will be recognized in current earnings. We periodically incur interest on the notional value of the contracts and receive dividend equivalents on the underlying shares. These amounts are recognized currently in earnings as they are incurred or received.

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

We entered into equity forward contracts to hedge the risk of changes in future cash flows associated with recognized, employee-directed investments in Darden stock within the non-qualified deferred compensation plan. We did not elect hedge accounting with the expectation that changes in the fair value of the equity forward contracts would offset changes in the fair value of Darden stock investments in the non-qualified deferred compensation plan within general and administrative expenses in our consolidated statements of earnings. These contracts currently extend through September 2023.

The notional and fair values of our derivative contracts are as follows:

(in millions, except per share data)	Number of Shares Outstanding	Weighted-Average Per Share Forward Rates	Notional Values	Fair Values		
				Derivative Assets (1)	Derivative Liabilities (1)	
	February 24, 2019			February 24, 2018	February 24, 2019	May 27, 2018
Equity forwards:						
Designated	0.4	\$89.56	\$ 34.2	\$— 0.2	\$ 0.2	\$ —
Not designated	0.6	\$75.79	\$ 43.4	—0.4	0.2	—
Total equity forwards				\$— 0.6	\$ 0.4	\$ —
Commodity contracts	N/A	N/A	\$ 7.7	\$— 0.5	\$ —	\$ —
Total derivative contracts				\$— 1.1	\$ 0.4	\$ —

(1) Derivative assets and liabilities are included in receivables, net and other current liabilities, as applicable, on our consolidated balance sheets.

The effects of derivative instruments accounted for as cash flow hedging instruments in the consolidated statements of earnings are as follows:

(in millions)	Amount of Gain (Loss) Recognized in AOCI (effective portion)		Amount of Gain (Loss) Reclassified from AOCI to Earnings (effective portion)		Amount of Gain (Loss) Recognized in Earnings (ineffective portion)	
	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Equity (1)	\$(1.4)	\$ 3.5	\$—	\$ —	\$(0.2)	\$ —
Commodity (2)	(0.1)	0.2	0.5	0.2	—	—
Interest rate (3)	—	—	—	(0.1)	—	—
Total	\$(1.5)	\$ 3.7	\$0.5	\$ 0.1	\$(0.2)	\$ —

	Amount of Gain (Loss) Recognized in AOCI (effective portion)		Amount of Gain (Loss) Reclassified from AOCI to Earnings (effective portion)		Amount of Gain (Loss) Recognized in Earnings (ineffective portion)	
	Nine Months Ended	Nine Months Ended	Nine Months Ended	Nine Months Ended	Nine Months Ended	Nine Months Ended
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Equity (1)	\$(1.4)	\$ 3.5	\$—	\$ —	\$(0.2)	\$ —
Commodity (2)	(0.1)	0.2	0.5	0.2	—	—
Interest rate (3)	—	—	—	(0.1)	—	—
Total	\$(1.5)	\$ 3.7	\$0.5	\$ 0.1	\$(0.2)	\$ —

Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

(in millions)	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Equity (1)	\$9.6	\$ (1.3 )	\$4.9	\$ (0.2 )	\$(0.5)	\$ 0.1
Commodity (2)	0.4	0.5	0.9	0.2	—	—
Interest rate (3)	—	—	(0.1 )	(0.1 )	—	—
Total	\$10.0	\$ (0.8 )	\$5.7	\$ (0.1 )	\$(0.5)	\$ 0.1

(1) Location of the gain (loss) reclassified from AOCI to earnings as well as the gain (loss) recognized in earnings for the ineffective portion of the hedge is restaurant labor expenses and general and administrative expenses.

(2) Location of the gain (loss) reclassified from AOCI to earnings as well as the gain (loss) recognized in earnings for the ineffective portion of the hedge is food and beverage costs and restaurant expenses.

Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

- (3) Location of the gain (loss) reclassified from AOCI to earnings as well as the gain (loss) recognized in earnings for the ineffective portion of the hedge is interest, net.

The effects of derivatives not designated as hedging instruments in the consolidated statements of earnings are as follows:

(in millions)	Amount of Gain (Loss) Recognized in Earnings			
	Three Months Ended		Nine Months Ended	
Location of Gain (Loss) Recognized in Earnings on Derivatives	February 25, 2019	February 24, 2018	February 24, 2019	February 25, 2018
Restaurant labor expenses	\$0.8	\$ 3.3	\$8.1	\$ 2.7
General and administrative expenses	0.7	5.5	10.9	4.2
Total	\$1.5	\$ 8.8	\$19.0	\$ 6.9

Based on the fair value of our derivative instruments designated as cash flow hedges as of February 24, 2019, we expect to reclassify \$0.8 million of net gains on derivative instruments from accumulated other comprehensive income (loss) to earnings during the next 12 months based on the maturity of our equity forward contracts. However, the amounts ultimately realized in earnings will be dependent on the fair value of the contracts on the settlement dates.

## Note 13. Fair Value Measurements

The fair values of cash equivalents, receivables, net, accounts payable and short-term debt approximate their carrying amounts due to their short duration.

The following tables summarize the fair values of financial instruments measured at fair value on a recurring basis as of February 24, 2019 and May 27, 2018:

## Items Measured at Fair Value at February 24, 2019

(in millions)	Fair value of assets (liabilities)	Quoted prices in active market for identical assets (liabilities) (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Derivatives:				
Equity forwards (1)	\$ (0.4 )	\$ —	\$ (0.4 )	\$ —
Total	\$ (0.4 )	\$ —	\$ (0.4 )	\$ —

## Items Measured at Fair Value at May 27, 2018

(in millions)	Fair value of assets (liabilities)	Quoted prices in active market for identical assets (liabilities) (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Derivatives:				
Commodities futures, swaps & options (2)	\$ 0.5	\$ —	\$ 0.5	\$ —
Equity forwards (1)	0.6	—	0.6	—
Total	\$ 1.1	\$ —	\$ 1.1	\$ —

- (1) The fair value of equity forwards is based on the closing market value of Darden stock, inclusive of the risk of nonperformance.
- (2) The fair value of our commodities futures, swaps and options is based on closing market prices of the contracts, inclusive of the risk of nonperformance.

The carrying value and fair value of long-term debt as of February 24, 2019, was \$927.4 million and \$915.3 million, respectively. The carrying value and fair value of long-term debt as of May 27, 2018, was \$926.5 million and \$922.0 million, respectively. The fair value of long-term debt, which is classified as Level 2 in the fair value hierarchy, is determined based on



Table of Contents

DARDEN RESTAURANTS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

market prices or, if market prices are not available, the present value of the underlying cash flows discounted at our incremental borrowing rates.

The fair value of non-financial assets measured at fair value on a non-recurring basis, which is classified as Level 3 in the fair value hierarchy, is determined based on appraisals or sales prices of comparable assets and estimates of future cash flows. As of February 24, 2019, long-lived assets held and used with a carrying amount of \$5.6 million related to three underperforming restaurants, were determined to have a fair value of \$1.1 million resulting in an impairment of \$4.5 million. As of May 27, 2018, long-lived assets held and used with a carrying amount of \$3.7 million, primarily related to four underperforming restaurants, were determined to have no fair value resulting in an impairment charge of \$3.7 million.

Note 14. Commitments and Contingencies

As collateral for performance on contracts and as credit guarantees to banks and insurers, we are contingently liable for guarantees of subsidiary obligations under standby letters of credit. As of February 24, 2019 and May 27, 2018, we had \$75.9 million and \$96.9 million, respectively, of standby letters of credit related to workers' compensation and general liabilities accrued in our consolidated financial statements. As of February 24, 2019 and May 27, 2018, we had \$20.9 million and \$17.6 million, respectively, of surety bonds related to other payments. Most surety bonds are renewable annually.

As of February 24, 2019 and May 27, 2018, we had \$145.3 million and \$154.0 million, respectively, of guarantees associated with leased properties that have been assigned to third parties. These amounts represent the maximum potential amount of future payments under the guarantees. The fair value of the maximum potential future payments discounted at our weighted-average cost of capital as of February 24, 2019 and May 27, 2018, amounted to \$118.5 million and \$131.0 million, respectively. We did not record a liability for the guarantees, as the likelihood of the third parties defaulting on the assignment agreements was deemed to be remote. In the event of default by a third party, the indemnity and default clauses in our assignment agreements govern our ability to recover from and pursue the third party for damages incurred as a result of its default. We do not hold any third-party assets as collateral related to these assignment agreements, except to the extent that the assignment allows us to repossess the building and personal property. These guarantees expire over their respective lease terms, which range from fiscal 2020 through fiscal 2031. We are subject to private lawsuits, administrative proceedings and claims that arise in the ordinary course of our business. A number of these lawsuits, proceedings and claims may exist at any given time. These matters typically involve claims from guests, employees and others related to operational issues common to the restaurant industry, and can also involve infringement of, or challenges to, our trademarks. While the resolution of a lawsuit, proceeding or claim may have an impact on our financial results for the period in which it is resolved, we believe that the final disposition of the lawsuits, proceedings and claims in which we are currently involved, either individually or in the aggregate, will not have a material adverse effect on our financial position, results of operations or liquidity.

Note 15. Subsequent Events

On March 20, 2019, the Board of Directors declared a cash dividend of \$0.75 per share to be paid May 1, 2019 to all shareholders of record as of the close of business on April 10, 2019.

Table of Contents

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion and analysis below for the Company, which contains forward-looking statements, should be read in conjunction with the unaudited financial statements, the notes to such financial statements and the "Forward-Looking Statements" included elsewhere in this Form 10-Q.

To facilitate review of our discussion and analysis, the following table sets forth our financial results for the periods indicated. All information is derived from the unaudited consolidated statements of earnings for the quarters and nine months ended February 24, 2019 and February 25, 2018.

(in millions)	Three Months Ended			Nine Months Ended		
	February 24, 2019	February 25, 2018	% Chg	February 24, 2019	February 25, 2018	% Chg
Sales	\$2,246.5	\$2,128.4	5.5 %	\$6,281.3	\$5,946.0	5.6 %
Costs and expenses:						
Food and beverage	638.0	603.3	5.8	1,784.6	1,701.4	4.9
Restaurant labor	711.4	683.0	4.2	2,053.1	1,929.6	6.4
Restaurant expenses	379.5	360.8	5.2	1,098.4	1,055.2	4.1
Marketing expenses	62.4	58.9	5.9	186.9	183.0	2.1
General and administrative expenses	102.8	110.1	(6.6 )	302.4	307.0	(1.5 )
Depreciation and amortization	85.3	79.2	7.7	248.8	234.1	6.3
Impairments and disposal of assets, net	1.6	(0.3 )	NM	4.4	(1.1 )	NM
Total costs and expenses	\$1,981.0	\$1,895.0	4.5	\$5,678.6	\$5,409.2	5.0
Operating income	265.5	233.4	13.8	602.7	536.8	12.3
Interest, net	12.4	117.4	(89.4)	38.3	147.9	(74.1)
Earnings before income taxes	253.1	116.0	NM	564.4	388.9	45.1
Income tax expense (benefit) (1)	28.0	(102.5 )	NM	54.5	(39.5 )	NM
Earnings from continuing operations	\$225.1	\$218.5	3.0	\$509.9	\$428.4	19.0
Losses from discontinued operations, net of tax	(1.5 )	(0.7 )	NM	(4.5 )	(6.9 )	NM
Net earnings	\$223.6	\$217.8	2.7 %	\$505.4	\$421.5	19.9 %
Diluted net earnings per share:						
Earnings from continuing operations	\$1.80	\$1.74	3.4 %	\$4.06	\$3.40	19.4 %
Losses from discontinued operations	(0.01 )	(0.01 )	NM	(0.04 )	(0.06 )	NM
Net earnings	\$1.79	\$1.73	3.5 %	\$4.02	\$3.34	20.4 %
(1) Effective tax rate	11.1	% (88.4 )%		9.7	% (10.2 )%	

NM- Not meaningful. Percentage increases and decreases over 100 percent were not considered meaningful.

Table of Contents

The following table details the number of company-owned restaurants currently reported in continuing operations that were open at the end of the third quarter of fiscal 2019, compared with the number open at the end of fiscal 2018 and the end of the third quarter of fiscal 2018.

	February 24, 2019	May 27, 2018	February 25, 2018
Olive Garden (1)	860	856	853
LongHorn Steakhouse	512	504	499
Cheddar's Scratch Kitchen	159	156	154
Yard House	78	72	71
The Capital Grille (2)	58	58	57
Bahama Breeze	42	39	39
Seasons 52	43	42	41
Eddie V's	20	19	19
Total	1,772	1,746	1,733

(1) Includes six locations in Canada for all periods presented.

(2) Includes one The Capital Burger restaurant for the periods ended February 24, 2019 and May 27, 2018.

**OVERVIEW OF OPERATIONS****Financial Highlights - Consolidated**

Our sales from continuing operations were \$2.25 billion and \$6.28 billion for the third quarter and first nine months of fiscal 2019, compared to \$2.13 billion and \$5.95 billion for the third quarter and first nine months of fiscal 2018. The increases of 5.5 percent and 5.6 percent in sales for the third quarter and first nine months of fiscal 2019 were driven by combined Darden same-restaurant sales increases of 2.8 percent for both the third quarter and first nine months and revenue from the addition of 39 net new company-owned restaurants since the third quarter of fiscal 2018.

For the third quarter of fiscal 2019, our net earnings from continuing operations were \$225.1 million compared to \$218.5 million for the third quarter of fiscal 2018, and our diluted net earnings per share from continuing operations were \$1.80 for the third quarter of fiscal 2019 compared to \$1.74 for the third quarter of fiscal 2018. Our diluted per share results from continuing operations were positively impacted by the Tax Cuts and Jobs Act (Tax Act) by approximately \$0.07 for the third quarter of fiscal 2019 due to the lower federal corporate tax rate of 21.0 percent as compared with the 29.4 percent blended federal corporate tax rate in effect in the third quarter of fiscal 2018. Our diluted per share results from continuing operations for the third quarter of fiscal 2018 were positively impacted by approximately \$0.61 due to a net benefit from deferred tax revaluation resulting from the Tax Act. Our diluted per share results from continuing operations for the third quarter of fiscal 2018 were adversely impacted by approximately \$0.54 related to debt retirement costs and approximately \$0.04 related to costs associated with the integration of Cheddar's Scratch Kitchen.

For the first nine months of fiscal 2019, our net earnings from continuing operations were \$509.9 million compared to \$428.4 million for the first nine months of fiscal 2018, and our diluted net earnings per share from continuing operations were \$4.06 for the first nine months of fiscal 2019 compared to \$3.40 for the first nine months of fiscal 2018. Our diluted per share results from continuing operations were positively impacted by the Tax Act by approximately \$0.37 for the first nine months of fiscal 2019 due to the lower federal corporate tax rate of 21.0 percent as compared with the 29.4 percent blended federal corporate tax rate in effect in the third quarter of fiscal 2018. Our diluted per share results from continuing operations for the first nine months of fiscal 2018 were positively impacted by approximately \$0.61 due to a net benefit from deferred tax revaluation resulting from the Tax Act. Our diluted per share results from continuing operations for the first nine months of fiscal 2018 were adversely impacted by approximately \$0.54 related to debt retirement costs and approximately \$0.10 related to costs associated with the integration of Cheddar's Scratch Kitchen.

**Outlook**

We expect fiscal 2019 sales from continuing operations to increase approximately 5.5 percent driven by combined Darden same-restaurant sales growth of between 2.5 percent and 2.7 percent and approximately 45 to 50 new restaurants. In fiscal 2019, we expect our annual effective tax rate to be approximately 10.0 percent and we expect

capital expenditures incurred to build new restaurants, remodel and maintain existing restaurants and technology initiatives to be between \$425.0 million and \$475.0 million.

Table of Contents

## SALES

The following table presents our sales by brand for the periods indicated.

(in millions)	Three Months Ended			Nine Months Ended				
	February 2019	February 25, 2018	% Chg	SRS (1)	February 2019	February 25, 2018	% Chg	SRS (1)
Olive Garden	\$1,130.2	\$ 1,073.2	5.3 %	4.3 %	\$3,180.3	\$ 3,014.6	5.5 %	4.4 %
LongHorn Steakhouse	\$483.2	\$ 452.8	6.7 %	3.8 %	\$1,326.2	\$ 1,245.0	6.5 %	3.3 %
Cheddar's Scratch Kitchen	\$166.8	\$ 165.1	1.0 %	(2.7)%	\$488.6	\$ 478.4	2.1 %	(3.5)%
Yard House	\$154.8	\$ 145.1	6.7 %	(2.1)%	\$447.3	\$ 420.0	6.5 %	(1.0)%
The Capital Grille	\$134.3	\$ 128.1	4.8 %	4.3 %	\$344.9	\$ 328.0	5.2 %	4.0 %
Bahama Breeze	\$57.5	\$ 56.5	1.8 %	(3.7)%	\$176.2	\$ 170.3	3.5 %	(0.8)%
Seasons 52	\$70.6	\$ 69.1	2.2 %	(1.3)%	\$186.6	\$ 184.1	1.4 %	(1.3)%
Eddie V's	\$40.2	\$ 36.3	10.7 %	3.7 %	\$106.3	\$ 99.1	7.3 %	2.7 %

Same-restaurant sales is a year-over-year comparison of each period's sales volumes for a 52-week year and is (1) limited to restaurants open at least 16 months, including recently acquired restaurants, absent consideration of when the restaurants were acquired.

Olive Garden's sales increases for the third quarter and first nine months of fiscal 2019 were primarily driven by U.S. same-restaurant sales increases combined with revenue from new restaurants. The increase in U.S. same-restaurant sales for the third quarter of fiscal 2019 resulted from a 4.2 percent increase in average check combined with a 0.1 percent increase in same-restaurant guest counts. The increase in U.S. same-restaurant sales for the first nine months of fiscal 2019 resulted from a 4.1 percent increase in average check combined with a 0.3 percent increase in same-restaurant guest counts.

LongHorn Steakhouse's sales increases for the third quarter and first nine months of fiscal 2019 were primarily driven by same-restaurant sales increases combined with revenue from new restaurants. The increase in same-restaurant sales for the third quarter of fiscal 2019 resulted from a 3.3 percent increase in average check combined with a 0.5 percent increase in same-restaurant guest counts. The increase in same-restaurant sales for the first nine months of fiscal 2019 resulted from a 3.3 percent increase in average check.

In total, Cheddar's Scratch Kitchen, Yard House, The Capital Grille, Bahama Breeze, Seasons 52 and Eddie V's generated sales for the third quarter and first nine months of fiscal 2019, which were approximately 4.0 percent and 4.2 percent above last fiscal year's third quarter and first nine months, respectively. The sales increases for the third quarter and first nine months of fiscal 2019 were primarily driven by the incremental sales from new Yard House, The Capital Grille and Cheddar's Scratch Kitchen restaurants. Sales growth for the third quarter and first nine months of fiscal 2019 also reflected same-restaurant sales increases at The Capital Grille and Eddie V's partially offset by same-restaurant sales decreases at Cheddar's Scratch Kitchen, Yard House, Bahama Breeze and Seasons 52.

Table of Contents

## COSTS AND EXPENSES

The following table sets forth selected operating data as a percent of sales for the periods indicated. All information is derived from the unaudited consolidated statements of earnings for the quarters and nine months ended February 24, 2019 and February 25, 2018.

	Three Months Ended		Nine Months Ended	
	February 24, 2019	February 25, 2018	February 24, 2019	February 25, 2018
Sales	100.0%	100.0 %	100.0%	100.0 %
Costs and expenses:				
Food and beverage	28.4	28.3	28.4	28.6
Restaurant labor	31.7	32.1	32.7	32.5
Restaurant expenses	16.9	17.0	17.5	17.7
Marketing expenses	2.8	2.8	3.0	3.1
General and administrative expenses	4.6	5.2	4.8	5.2
Depreciation and amortization	3.8	3.7	4.0	3.9
Impairments and disposal of assets, net	0.1	—	0.1	—
Total operating costs and expenses	88.2 %	89.0 %	90.4 %	91.0 %
Operating income	11.8	11.0	9.6	9.0
Interest, net	0.6	5.5	0.6	2.5
Earnings before income taxes	11.3	5.5	9.0	6.5
Income tax expense (benefit)	1.2	(4.8 )	0.9	(0.7 )
Earnings from continuing operations	10.0	10.3	8.1	7.2

Quarter Ended February 24, 2019 Compared to Quarter Ended February 25, 2018

Food and beverage costs increased as a percent of sales due to a 0.8% impact from unfavorable menu mix and inflation, partially offset by a 0.5% impact from pricing and a 0.2% impact related to cost savings initiatives. Restaurant labor costs decreased as a percent of sales primarily due to a 0.7% impact from sales leverage and improved productivity and a 0.6% impact from pricing leverage, partially offset by a 1.2% impact from inflation. Restaurant expenses (which include rent, utilities, repairs and maintenance, credit card, property tax, workers' compensation, new restaurant pre-opening and other restaurant-level operating expenses) decreased as a percent of sales primarily due to a 0.5% impact from sales leverage, partially offset by a 0.3% impact from inflation. General and administrative expenses decreased as a percent of sales primarily driven by a 0.3% impact due to expenses incurred in fiscal 2018 related the integration of Cheddar's Scratch Kitchen and a 0.3% impact related to sales leverage.

Nine Months Ended February 24, 2019 Compared to Nine Months Ended February 25, 2018

Food and beverage costs decreased as a percent of sales due to a 0.5% impact from pricing and a 0.3% impact related to cost savings initiatives, partially offset by a 0.6% impact from unfavorable menu mix and inflation. Restaurant labor costs increased as a percent of sales primarily due to a 1.3% impact from inflation and a 0.3% impact related to workforce reinvestment costs, partially offset by a 0.6% impact from pricing leverage and a 0.6% impact from sales leverage and improved productivity. Restaurant expenses (which include rent, utilities, repairs and maintenance, credit card, property tax, workers' compensation, new restaurant pre-opening and other restaurant-level operating expenses) decreased as a percent of sales primarily due to a 0.6% impact from sales leverage, partially offset by a 0.3% impact from inflation. General and administrative expenses decreased as a percent of sales primarily driven by a 0.5% impact due to expenses incurred in fiscal 2018 related an unfavorable legal outcome and the integration of Cheddar's Scratch Kitchen and a 0.3% impact related to sales leverage.

## INTEREST EXPENSE

Net interest expense decreased as a percent of sales for the third quarter and first nine months of fiscal 2019 primarily due to costs incurred in the third quarter of fiscal 2018 of \$102.2 million associated with the retirement of \$310.9 million aggregate principal of long-term debt.

Table of Contents**INCOME TAXES**

The effective income tax rate for continuing operations for the quarter ended February 24, 2019 was 11.1 percent expense compared to an effective income tax rate of 88.4 percent benefit for the quarter ended February 25, 2018. The effective income tax rate for continuing operations for the nine months ended February 24, 2019 was 9.7 percent expense compared to an effective income tax rate of 10.2 percent benefit for the nine months ended February 25, 2018. The increase in the effective income tax rate for the quarter and nine months ended February 24, 2019 was primarily due to the favorable impact in fiscal 2018 of the Tax Act, which included a \$77.3 million one-time adjustment of our net deferred tax liabilities and a corresponding income tax benefit reflected in our consolidated statements of earnings for the quarter and nine months ended February 25, 2018. We concluded our analysis of the accounting impact of the Tax Act pursuant to SEC Staff Accounting Bulletin 118 and recorded immaterial adjustments to the provisional amounts.

**LOSSES FROM DISCONTINUED OPERATIONS**

On an after-tax basis, losses from discontinued operations for the third quarter and first nine months of fiscal 2019 were \$1.5 million (\$0.01 per diluted share) and \$4.5 million (\$0.04 per diluted share) compared with losses from discontinued operations for the third quarter and first nine months of fiscal 2018 of \$0.7 million (\$0.01 per diluted share) and \$6.9 million (\$0.06 per diluted share).

**SEGMENT RESULTS**

We manage our restaurant brands, Olive Garden, LongHorn Steakhouse, Cheddar's Scratch Kitchen, Yard House, The Capital Grille, Bahama Breeze, Seasons 52 and Eddie V's in North America as operating segments. We aggregate our operating segments into reportable segments based on a combination of the size, economic characteristics and sub-segment of full-service dining within which each brand operates. Our four reportable segments are: (1) Olive Garden, (2) LongHorn Steakhouse, (3) Fine Dining and (4) Other Business (see Note 7 to our unaudited consolidated financial statements in Part I, Item 1 of this report).

Our management uses segment profit as the measure for assessing performance of our segments. The following table presents segment profit margin for the periods indicated.

Segment	Three Months Ended			Nine Months Ended		
	February 24, 2019	February 25, 2018	Change	February 24, 2019	February 25, 2018	Change
Olive Garden	21.9%	21.1%	80 BP	20.4%	19.7%	70 BP
LongHorn Steakhouse	20.0%	19.9%	10 BP	17.5%	17.2%	30 BP
Fine Dining	25.4%	24.5%	90 BP	20.9%	20.3%	60 BP
Other Business	14.7%	15.0%	(30) BP	13.7%	14.5%	(80) BP

The increases in the Olive Garden, LongHorn Steakhouse and Fine Dining segment profit margins for the third quarter and first nine months of fiscal 2019 were driven primarily by leveraging positive same-restaurant sales. The decreases in Other Business' segment profit margin for the third quarter and first nine months of fiscal 2019 were primarily driven by margin impact from negative same-restaurant sales, and workforce investments. Other Business' segment profit margin was also negatively impacted by the adoption of new revenue recognition guidance which requires franchisee purchases of our inventory through our distribution network to be recognized as revenue with a corresponding increase to food and beverage expense.

**SEASONALITY**

Our sales volumes fluctuate seasonally. Typically, our average sales per restaurant are highest in the winter and spring, followed by the summer, and lowest in the fall. Holidays, changes in the economy, severe weather and similar conditions may impact sales volumes seasonally in some operating regions. Because of the seasonality of our business, results for any quarter are not necessarily indicative of the results that may be achieved for the full fiscal year.

**LIQUIDITY AND CAPITAL RESOURCES**

Cash flows generated from operating activities are our principal source of liquidity, which we use to finance capital expenditures for new restaurants and to remodel and maintain existing restaurants, to pay dividends to our



shareholders and to repurchase shares of our common stock. Since substantially all of our sales are for cash and cash equivalents, and accounts

payable are generally paid in 5 to 45 days, we are able to carry current liabilities in excess of current assets. In addition to cash flows from operations, we use a combination of long-term and short-term borrowings to fund our capital needs.

We currently manage our business and financial ratios to target an investment-grade bond rating, which has historically allowed flexible access to financing at reasonable costs. Our publicly issued long-term debt currently carries the following ratings:

Moody's Investors Service "Baa2";

Standard & Poor's "BBB"; and

Fitch "BBB".

Our commercial paper has ratings of:

Moody's Investors Service "P-2";

Standard & Poor's "A-2"; and

Fitch "F-2".

These ratings are as of the date of the filing of this Form 10-Q and have been obtained with the understanding that Moody's Investors Service, Standard & Poor's and Fitch will continue to monitor our credit and make future adjustments to these ratings to the extent warranted. The ratings are not a recommendation to buy, sell or hold our securities, may be changed, superseded or withdrawn at any time and should be evaluated independently of any other rating.

We maintain a \$750.0 million revolving credit agreement (Revolving Credit Agreement) with Bank of America, N.A. (BOA), as administrative agent, and the lenders and other agents party thereto. The Revolving Credit Agreement is a senior unsecured credit commitment to the Company and contains customary representations and affirmative and negative covenants (including limitations on liens and subsidiary debt and a maximum consolidated lease adjusted total debt to total capitalization ratio of 0.75 to 1.00) and events of default usual for credit facilities of this type. As of February 24, 2019, we were in compliance with all covenants under the Revolving Credit Agreement.

The Revolving Credit Agreement matures on October 27, 2022, and the proceeds may be used for working capital and capital expenditures, the refinancing of certain indebtedness, certain acquisitions and general corporate purposes. Loans under the Revolving Credit Agreement bear interest at a rate of LIBOR plus a margin determined by reference to a ratings-based pricing grid (Applicable Margin), or the base rate (which is defined as the highest of the BOA prime rate, the Federal Funds rate plus 0.500 percent, and the Eurocurrency Rate plus 1.00 percent) plus the Applicable Margin. Assuming a "BBB" equivalent credit rating level, the Applicable Margin under the Revolving Credit Agreement will be 1.000 percent for LIBOR loans and 0 percent for base rate loans. As of February 24, 2019, we had no outstanding balances under the Revolving Credit Agreement.

As of February 24, 2019, our outstanding long-term debt consisted principally of:

\$500.0 million of unsecured 3.850 percent senior notes due in May 2027;

\$96.3 million of unsecured 6.000 percent senior notes due in August 2035;

\$42.8 million of unsecured 6.800 percent senior notes due in October 2037; and

\$300.0 million of unsecured 4.550 percent senior notes due in February 2048.

The interest rate on our \$42.8 million senior notes due in October 2037 is subject to adjustment from time to time if the debt rating assigned to such series of notes is downgraded below a certain rating level (or subsequently upgraded). The maximum adjustment is 2.000 percent above the initial interest rate and the interest rate cannot be reduced below the initial interest rate. As of February 24, 2019, no such adjustments are made to this rate.

We may from time to time repurchase our remaining outstanding debt in privately negotiated transactions. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements and other factors.

From time to time we enter into interest rate derivative instruments. See Note 12 to our unaudited consolidated financial statements in Part I, Item 1 of this report, which is incorporated by reference.

Net cash flows provided by operating activities of continuing operations increased to \$920.0 million for the first nine months of fiscal 2019, from \$751.0 million for the first nine months of fiscal 2018. The increase was primarily due to higher fiscal 2019 net earnings and voluntary pension plan funding contributions of \$60.4 million in fiscal 2018.

Net cash flows used in investing activities of continuing operations were \$349.7 million for the first nine months of fiscal 2019, compared to \$342.3 million for the first nine months of fiscal 2018. Capital expenditures increased to

\$346.9 million for the first nine months of fiscal 2019 from \$294.9 million for the first nine months of fiscal 2018 reflecting an increase in new

restaurant construction and remodel activity during fiscal 2019. Net cash flows used in investing activities for fiscal 2018 also reflect net cash used in the acquisition of 11 Cheddar's Scratch Kitchen restaurants from an existing franchisee.

Net cash flows used in financing activities of continuing operations were \$403.8 million for the first nine months of fiscal 2019, compared to \$480.0 million for the first nine months of fiscal 2018. Net cash flows used in financing activities for the first nine months of fiscal 2019 included dividends paid of \$278.4 million and share repurchases of \$166.0 million partially offset by proceeds from the exercise of employee stock options. Net cash flows used in financing activities for the first nine months of fiscal 2018 reflected long-term debt repayments of \$408.2 million, dividends paid of \$234.9 million and share repurchases of \$207.6 million partially offset by proceeds from the issuance of long-term debt of \$300.0 million, net proceeds from the issuance of short-term debt of \$50.6 million and proceeds from the exercise of employee stock options. Dividends declared by our Board of Directors totaled \$2.25 per share for the first nine months of fiscal 2019, compared to \$1.89 per share for the same period in fiscal 2018.

During the quarter and nine months ended February 24, 2019, we repurchased 0.7 million and 1.6 million shares of our common stock, respectively, compared to 0.2 million and 2.5 million shares of our common stock, respectively, during the quarter and nine months ended February 25, 2018. As of February 24, 2019, of the 193.0 million cumulative shares repurchased under current and previous authorizations, 180.4 million shares were retired and restored to authorized but unissued shares of common stock.

We are not a party to any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, sales, costs or expenses, results of operations, liquidity, capital expenditures or capital resources. We believe that our Revolving Credit Agreement and internal cash generating capabilities will be sufficient to finance our ongoing capital expenditures, dividends, stock repurchase program and other operating activities through fiscal 2019.

It is possible that changes in circumstances existing as of our annual impairment test on the first day of the fourth quarter of fiscal 2018 or at other times in the future, or in the numerous estimates associated with management's judgments, assumptions and estimates made in assessing the fair value of our goodwill, could result in an impairment loss of a portion or all of our goodwill or trademarks. If we recorded an impairment loss, our financial position and results of operations would be adversely affected and our leverage ratio for purposes of our credit agreement would increase. If such leverage ratio were to exceed the maximum permitted under our credit agreement, we would be in default under our credit agreement. As of February 24, 2019, a write down of goodwill, other indefinite-lived intangible assets, or any other assets in excess of approximately \$1.22 billion would have been required to cause our leverage ratio to exceed the permitted maximum. Due to the seasonal nature of our business, a lesser amount of impairment in future quarters could cause our leverage ratio to exceed the permitted maximum.

#### FINANCIAL CONDITION

Our current assets totaled \$687.2 million as of February 24, 2019, compared to \$553.6 million as of May 27, 2018. The increase was primarily due to an increase in cash and cash equivalents driven by cash from operations.

Our current liabilities totaled \$1.44 billion as of February 24, 2019, compared to \$1.38 billion as of May 27, 2018. The increase was primarily related to an increase in unearned revenues associated with gift card sales in excess of redemptions.

#### CRITICAL ACCOUNTING ESTIMATES

We prepare our consolidated financial statements in conformity with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales, costs and expenses during the reporting period. Actual results could differ from those estimates. We have discussed the development, selection and disclosure of those estimates with the Audit Committee. Our critical accounting estimates have not changed materially from those previously reported in our Annual Report on Form 10-K for the fiscal year ended May 27, 2018.

#### APPLICATION OF NEW ACCOUNTING STANDARDS

Information regarding application of new accounting standards is incorporated by reference from Note 1 to our unaudited consolidated financial statements in Part I, Item 1 of this report.



Table of Contents**FORWARD-LOOKING STATEMENTS**

Statements set forth in or incorporated into this report regarding the expected increase in the number of our restaurants, projections for U.S. same-restaurant sales and capital expenditures in fiscal 2019, and all other statements that are not historical facts, including without limitation statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Darden Restaurants, Inc. and its subsidiaries that are preceded by, followed by or that include words such as “may,” “will,” “expect,” “intend,” “anticipate,” “continue,” “estimate,” “project,” “believe,” “plan,” “outlook” or similar expressions, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and are included, along with this statement, for purposes of complying with the safe harbor provisions of that Act. Any forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update such statements for any reason to reflect events or circumstances arising after such date. By their nature, forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by such forward-looking statements. In addition to the risks and uncertainties of ordinary business obligations, and those described in information incorporated into this report, the forward-looking statements contained in this report are subject to the risks and uncertainties described in Part I, Item 1A “Risk Factors” in our Annual Report on Form 10-K for the year ended May 27, 2018, which are summarized as follows:

- Insufficient guest or employee facing technology, or a failure to maintain a continuous and secure cyber network, free from material failure, interruption or security breach;
- Food safety and food-borne illness concerns throughout the supply chain;
- The inability to hire, train, reward and retain restaurant team members or an inability to adequately monitor and proactively respond to employee dissatisfaction;
- A failure to recruit, develop and retain effective leaders or the loss or shortage of key personnel, or an inability to adequately monitor and respond to employee dissatisfaction;
- Litigation, including allegations of illegal, unfair or inconsistent employment practices;
- Unfavorable publicity, or a failure to respond effectively to adverse publicity;
- An inability or failure to recognize, respond to and effectively manage the accelerated impact of social media;
  - Risks relating to public policy changes and federal, state and local regulation of our business, including in the areas of health care reform, environmental matters, minimum wage, unionization, data privacy, menu labeling, immigration requirements and taxes;
- The inability to cancel long-term, non-cancelable leases that we may want to cancel or the inability to renew the leases that we may want to extend at the end of their terms;
- Labor and insurance costs;
- Our inability or failure to execute a comprehensive business continuity plan following a major natural disaster such as a hurricane or manmade disaster, including terrorism;
- Health concerns arising from food-related pandemics, outbreaks of flu viruses or other diseases;
- Intense competition, or an insufficient focus on competition and the consumer landscape;
- Our failure to drive both short-term and long-term profitable sales growth through brand relevance, operating excellence, opening new restaurants of existing brands and developing or acquiring new dining brands;
- A lack of suitable new restaurant locations or a decline in the quality of the locations of our current restaurants;
- Higher-than-anticipated costs to open, close, relocate or remodel restaurants;
- A failure to identify and execute innovative marketing and guest relationship tactics and ineffective or improper use of other marketing initiatives and increased advertising and marketing costs;
- A failure to address cost pressures, including rising costs for commodities, labor, health care and utilities used by our restaurants, and a failure to effectively deliver cost management activities and achieve economies of scale in purchasing;
- The impact of shortages or interruptions in the delivery of food and other products from third-party vendors and suppliers;
- Adverse weather conditions and natural disasters;
- Volatility in the market value of derivatives we may use to hedge commodity and broader market prices;

• Economic and business factors specific to the restaurant industry and other general macroeconomic factors including energy prices and interest rates that are largely out of our control;

• Disruptions in the financial markets that may impact consumer spending patterns, affect the availability and cost of credit and increase pension plan expenses;

Table of Contents

- Risks associated with doing business with franchisees and licensees;
- Risks associated with doing business with business partners and vendors in foreign markets;
- Failure to protect our service marks or other intellectual property;
- Impairment of the carrying value of our goodwill or other intangible assets; and
- A failure of our internal controls over financial reporting and future changes in accounting standards.

Any of the risks described above or elsewhere in this report or our other filings with the SEC could have a material impact on our business, financial condition or results of operations. It is not possible to predict or identify all risk factors. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also impair our business operations. Therefore, the above is not intended to be a complete discussion of all potential risks or uncertainties.



Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to a variety of market risks, including fluctuations in interest rates, foreign currency exchange rates, compensation and commodity prices. To manage this exposure, we periodically enter into interest rate, foreign currency exchange rate, equity forward and commodity derivative instruments for other than trading purposes (see Note 12 to our unaudited consolidated financial statements in Part I, Item 1 of this report).

We use the variance/covariance method to measure value at risk, over time horizons ranging from one week to one year, at the 95 percent confidence level. As of February 24, 2019, our potential losses in future net earnings resulting from changes in equity forwards, commodity instruments and floating rate debt interest rate exposures were approximately \$39.1 million over a period of one year. The value at risk from an increase in the fair value of all of our long-term fixed-rate debt, over a period of one year, was approximately \$98.0 million. The fair value of our long-term fixed-rate debt outstanding as of February 24, 2019, averaged \$912.0 million, with a high of \$939.6 million and a low of \$887.9 million during the first nine months of fiscal 2019. Our interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows by targeting an appropriate mix of variable and fixed-rate debt.

Item 4. Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of February 24, 2019, the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of February 24, 2019.

During the fiscal quarter ended February 24, 2019, there was no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings

See the discussion of legal proceedings contained in the third paragraph of Note 14 to our unaudited consolidated financial statements in Part I, Item 1 of this report, which is incorporated herein by reference.

## Item 1A. Risk Factors

There have been no material changes to the risk factors contained in our Annual Report on Form 10-K for the year ended May 27, 2018.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The table below provides information concerning our repurchase of shares of our common stock during the quarter ended February 24, 2019.

(Dollars in millions, except per share data)	Total Number of Shares Purchased (2)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value of Shares that May Yet be Purchased Under the Plans or Programs (3)
November 26, 2018 through December 30, 2018	480,390	\$ 102.30	480,390	\$ 370.3
December 31, 2018 through January 27, 2019	101,689	\$ 100.13	101,689	\$ 360.1
January 28, 2019 through February 24, 2019	131,981	\$ 109.13	131,981	\$ 345.7
Total	714,060	\$ 103.25	714,060	\$ 345.7

All of the shares purchased during the quarter ended February 24, 2019 were purchased as part of our repurchase program. On June 20, 2018, our Board of Directors authorized a new share repurchase program under which the (1) Company may repurchase up to \$500.0 million of its outstanding common stock. This repurchase program, which was announced publicly in a press release issued on June 21, 2018, does not have an expiration and replaces the previously existing share repurchase authorizations.

The number of shares purchased includes shares withheld for taxes on vesting of restricted stock, shares delivered or deemed to be delivered to us on tender of stock in payment for the exercise price of options, and shares (2) reacquired pursuant to tax withholding on option exercises. These shares are included as part of our repurchase program and deplete the repurchase authority granted by our Board. The number of shares repurchased excludes shares we reacquired pursuant to forfeiture of restricted stock.

(3) Repurchases are subject to prevailing market prices, may be made in open market or private transactions and may occur or be discontinued at any time. There can be no assurance that we will repurchase any shares.

Table of Contents

Item 6.Exhibits

Exhibit No. Exhibit Title

31(a)	<u>Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
31(b)	<u>Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
32(a)	<u>Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
32(b)	<u>Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DARDEN RESTAURANTS, INC.

Dated: April 2, 2019 By: /s/ Ricardo Cardenas  
Ricardo Cardenas  
Senior Vice President and Chief Financial Officer  
(Principal financial officer)

35