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HEWLETT PACKARD CO  
Form 8-K  
November 14, 2001

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549-1004

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

NOVEMBER 14, 2001  
Date of Report (Date of Earliest Event Reported)

HEWLETT-PACKARD COMPANY

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(Exact name of registrant as specified in its charter)

|   |                             |   |
|---|-----------------------------|---|
| DELAWARE  | 1-4423                      | 94-1081436                              |
| (State or other jurisdiction<br>of incorporation) | (Commission<br>File Number) | (I.R.S. Employer<br>Identification No.) |

3000 HANOVER STREET, PALO ALTO, CA 94304  
(Address of principal executive offices) (Zip code)

(650) 857-1501

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(Registrant's telephone number, including area code)

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ITEM 5. OTHER EVENTS.

On November 14, 2001, Hewlett-Packard Company ("HP") issued a press release relating to its fiscal 2001 fourth quarter and 2002 guidance. The press release, entitled "HP Reports Fourth Quarter Results" dated November 14, 2001 is attached hereto as Exhibit 99.1 and incorporated by reference herein. On November 14 at 5:00 a.m. PST, in connection with HP's issuance of the foregoing press release, HP held a conference call to discuss the contents of the press release. Scripts prepared for use by Stephen J. Pavlovich, Carleton S. Fiorina and Robert P. Wayman on this conference call are furnished herewith as Exhibit 99.2 and incorporated by reference in this Item 5. The furnishing of these scripts is not intended to constitute a

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representation that such furnishing is required by Regulation FD or that the materials they contain include material investor information that is not otherwise publicly available. In addition, all of the information in the presentations is presented as of November 14, 2001, and HP does not assume any obligation to update such information in the future.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

- Exhibit 99.1 Press release dated November 14, 2001 entitled "HP Reports Fourth Quarter Results."
- Exhibit 99.2 Scripts prepared for use by Stephen J. Pavlovich, Carleton S. Fiorina and Robert P. Wayman for conference call at 5:00 a.m. PST, November 14, 2001, discussing fiscal 2001 fourth quarter and 2002 guidance.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HEWLETT-PACKARD COMPANY

Date: November 14, 2001

By: /s/ Charles N. Charnas

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Name: Charles N. Charnas  
Title: Assistant Secretary and  
Senior Managing Counsel

INDEX TO EXHIBITS FILED WITH  
THE CURRENT REPORT ON FORM 8-K DATED JANUARY 11, 2001

| Exhibit | Description  |
|---------|--|
| 99.1    | Press release dated November 14, 2001 entitled "HP Reports Fourth Quarter Results."  |
| 99.2    | Scripts prepared for use by Stephen J. Pavlovich, Carleton S. Fiorina and Robert P. Wayman for conference call at 5:00 a.m. PST, November 14, 2001, discussing fiscal 2001 fourth quarter and 2002 guidance. |