## Edgar Filing: JANES MICHAEL L - Form 4

### JANES MICHAEL L

Common Stock

#### Form 4

## April 24, 2003

- Name and Address of Reporting Person Janes, Michael A.
   Hilb, Rogal and Hamilton Company 4951 Lake Brook Drive, Suite 500 Glen Allen, VA 23060 USA
- Issuer Name and Ticker or Trading Symbol Hilb, Rogal and Hamilton Company (HRH)
- 3. IRS or Social Security Number of Reporting Person (Voluntary)
- 4. Statement for Month/Day/Year 04/23/2003
- 5. If Amendment, Date of Original (Month/Day/Year)
- 6. Relationship of Reporting Person(s) to Issuer (Check all applicable)
  - () Director () 10% Owner
  - (X) Officer (give title below) ( ) Other (specify below) Vice President
- 7. Individual or Joint/Group Filing (Check Applicable Line)
  - (X) Form filed by One Reporting Person
  - ( ) Form filed by More than One Reporting Person

TABLE I -- Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security      | action   action<br>  Date   Date<br>   <br>  (Month/   (Month/<br>  Day/   Day/<br>  Year)   Year) | Code    Be          | ecuri<br>enefi<br>wned<br>ollow<br>eport<br>ransa |
|---------------------------|--|---------------------|---|
| Common Stock Common Stock | 04/23/2003   | M 4171 A \$7.6250 2 | 6124.<br>291.6                                    |
| Common Stock              |  | 8                   | 201.9   |

+----+

TABLE II -- Derivative Securities Acquired, Disposed of, or Beneficially Owned

| _ |    |          |        |        |          |             | <u> </u>            |                 |
|---|----|----------|--------|--------|----------|-------------|---------------------|-----------------|
|   | 1. | 2.       | 3.     | 3A.    | 4.       | 5.          | 6.                  | 17.             |
|   |    |          |        |        |          |             |                     |                 |
|   |    |          |        |        |          |             |                     |                 |
|   |    |          |        |        | l        |             | I                   |                 |
|   |    |          |        |        | l        |             | I                   | Title and Amoun |
|   |    |          | l      | l      |          |             | 1                   | of Underlying   |
|   |    | Conver-  | Trans- | Execu- | l        | Number of   | I                   | Securities      |
|   |    | sion or  | action | tion   | l        | Derivative  | Date Exercisable    | +               |
|   |    | Exercise | Date   | Date   | l        | Securities  | and Expiration Date | Amount          |
|   |    | Price of |        | l      | Transac- | Acquired(A) | (Month/Day/Year)    | or              |

3031.7

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|                                       | ative<br> Security |                | Day/ - | +<br> Code | ++<br> V | +<br>  (A) | -+<br>  (D) | +          | Expira-<br> tion Date | <br> Title      | Number<br> of<br> Shares |
|---------------------------------------|--------------------|----------------|--------|------------|----------|------------|-------------|------------|-----------------------|-----------------|--------------------------|
| Security                              |                    | Year)          |        |            |          |            |             |            |                       |                 |                          |
| Stock<br>Options<br>(Right to         | \$0                |                |        |            | ·        |            |             |            | 03/01/2007            |                 |                          |
| buy)<br>Stock<br>Options<br>(Right to | \$0                |                |        |            |          |            |             |            | 02/12/2008            | Common<br>Stock |                          |
| buy)<br>Stock<br>Options<br>(Right to | \$0                |                |        |            |          |            |             |            | 02/11/2009            | Common<br>Stock |                          |
| buy) Stock Options (Right to          | \$0                |                |        |            |          |            |             |            | 02/11/2010            | Common<br>Stock |                          |
| buy) Stock Options (Right to          | \$6.625            |                |        |            |          |            |             |            | 12/21/2003            | Common<br>Stock |                          |
| buy) Stock Options (Right to          | \$7.625            | 04/23/2<br>003 |        | MF2        |          |            | 8000        | 05/03/1994 | 05/03/2003            | Common<br>Stock | 4171                     |
| buy) Stock Options (Right to buy)     | \$8                |                |        |            |          |            |             |            | 06/19/2004            | Common<br>Stock |                          |
| Stock Options (Right to buy)          | \$8.844            |                |        |            |          |            |             |            | 05/05/2005            | Common<br>Stock |                          |
| Stock<br>Options<br>(Right to         | \$14.219           |                |        |            |          |            |             |            | 03/01/2007            | Common<br>Stock |                          |
| buy) Stock Options (Right to          | \$18.755           |                |        |            |          |            |             |            | 02/12/2008            | Common<br>Stock |                          |
| buy) Stock Options (Right to          | \$37.25            |                |        |            |          |            |             |            | 02/11/2010            | Common<br>Stock |                          |
| buy) Stock Options (Right to buy)     | \$37.45            |                |        |            |          |            |             |            | 02/11/2009            | Common<br>Stock |                          |
|                                       | 6 -                |                |        |            |          |            |             |            |                       |                 |                          |