

LOGIC DEVICES INC
Form 10-Q
January 20, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended

December 31, 2005

Commission File Number

0-17187

LOGIC Devices Incorporated

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of
incorporation or organization)

94-2893789
(I.R.S. Employer
Identification Number)

395 West Java Drive, Sunnyvale, California 94089

(Address of principal executive offices)

(Zip Code)

(408) 542-5400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate by check whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes No

Indicate the number of shares outstanding of the issuer's classes of common stock, as of the latest practicable date. On January 19, 2006, 6,753,188 shares of Common Stock, without par value, were issued and outstanding.

LOGIC Devices Incorporated

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Part I - Financial Information**Item 1. Financial Statements****Condensed Balance Sheets**

| | December 31, September 30, 2005 2005 (unaudited) | |
|--|---|--------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 1,404,400 | \$ 1,292,900 |
| Accounts receivable, net of no allowance for doubtful accounts | 826,700 | 734,900 |
| Inventories | 5,249,000 | 5,626,400 |
| Prepaid expenses and other current assets | 223,900 | 165,700 |
| Property tax refund receivable | 45,000 | 45,000 |
| Total current assets | 7,749,000 | 7,864,900 |
| Property and equipment, net | 1,105,500 | 1,163,400 |
| Other assets, net | 599,500 | 519,100 |
| | \$ 9,454,000 | \$ 9,547,400 |

LIABILITIES AND SHAREHOLDERS' EQUITY

| | | |
|------------------------------|-----------|------------|
| Current liabilities: | | |
| Accounts payable | \$ 57,000 | \$ 207,000 |
| Accrued payroll and vacation | 85,600 | 61,500 |
| Accrued commissions | 7,200 | 7,100 |
| Other accrued expenses | 27,100 | - |
| Total current liabilities | 176,900 | 275,600 |
| Deferred rent | 30,200 | 33,800 |
| Total liabilities | 207,100 | 309,400 |

Commitments and contingencies

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Shareholders' equity:

| | | |
|--|--------------|--------------|
| Preferred stock, no par value; 1,000,000 shares authorized; 5,000 designated as Series A; 0 shares issued and outstanding | - | - |
| Common stock, no par value; 10,000,000 shares authorized 6,743,188 shares issued and outstanding | 18,447,500 | 18,447,500 |
| Additional paid-in capital | 100,000 | 100,000 |
| Accumulated deficit | (9,300,600) | (9,309,500) |
| Total shareholders' equity | 9,246,900 | 9,238,000 |
| | \$ 9,454,000 | \$ 9,547,400 |

See accompanying Notes to Condensed Financial Statements.

Condensed Statements of Operations

(unaudited)

For the fiscal quarter ended:
December 31, December 31,
2005 2004

| | | |
|--|--------------|--------------|
| Net revenues | \$ 1,100,800 | \$ 1,000,900 |
| Cost of revenues | 654,500 | 718,300 |
| Gross margin | 446,300 | 282,600 |
| Operating expenses: | | |
| Research and development | 139,500 | 208,900 |
| Selling, general, and administrative | 303,700 | 326,100 |
| Total operating expenses | 443,200 | 535,000 |
| Income (loss) from operations | 3,100 | (252,400) |
| Other income, net | 6,600 | 4,700 |
| Income (loss) before provision for income taxes | 9,700 | (247,700) |
| Provision for income taxes | 800 | 800 |
| Net income (loss) | \$ 8,900 | \$ (248,500) |
| Basic and diluted earnings (loss) per common share | \$ - | \$ (0.04) |
| Basic and diluted weighted average common shares outstanding | 6,753,188 | 6,743,188 |

See accompanying Notes to Condensed Financial Statements.

Condensed Statements of Cash Flows

(unaudited)

For the fiscal quarter ended:
 December 31, December 31,
 2005 2004

| | | |
|---|--------------|--------------|
| Cash flows from operating activities: | | |
| Net income (loss) | \$ 8,900 | \$ (248,500) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization | 64,300 | 58,800 |
| Inventory reserve | 50,000 | - |
| Loss on disposal of capital equipment | 1,200 | - |
| Deferred rent | (3,600) | (1,600) |
| Change in operating assets and liabilities: | | |
| Accounts receivable | (91,800) | 21,600 |
| Inventories | 327,400 | 406,000 |
| Prepaid expenses and other current assets | (58,200) | (111,100) |
| Accounts payable | (150,000) | (84,700) |
| Accrued payroll and vacation | 24,100 | 21,400 |
| Accrued commissions | 100 | (2,900) |
| Other accrued expenses | 27,100 | 61,800 |
| Net cash provided by operating activities | 199,500 | 120,800 |
| Cash flows from investing activities: | | |
| Capital expenditures | (7,600) | (14,200) |
| Capitalized software development | (80,400) | (61,800) |
| Net cash used in investing activities | (88,000) | (76,000) |
| Net increase in cash and cash equivalents | 111,500 | 44,800 |
| Cash and cash equivalents, beginning of period | 1,292,900 | 1,788,900 |
| Cash and cash equivalents, end of period | \$ 1,404,400 | \$ 1,833,700 |

See accompanying Notes to Condensed Financial Statements.

LOGIC Devices Incorporated**Notes to Condensed Financial Statements**

(unaudited)

1. Basis of Presentation

The accompanying unaudited interim financial statements reflect all adjustments that are, in the opinion of management, necessary to present fairly the financial position, results of operations, and cash flows of the Company for the periods indicated.

The accompanying unaudited interim financial statements have been prepared in accordance with the instructions for Form 10-Q, and, therefore, do not include all information and footnotes necessary for a complete presentation of the financial position, results of operations, and cash flows for the Company, in conformity with accounting principles generally accepted in the United States of America. The Company has filed audited financial statements that include all information and footnotes necessary for such a presentation of the financial position, results of operations, and cash flows for the fiscal years ended September 30, 2005 and 2004, with the Securities and Exchange Commission. It is suggested that the accompanying unaudited interim financial statements be read in conjunction with the aforementioned audited financial statements. In the opinion of management, the unaudited interim financial statements reflect all adjustments (consisting of normal and recurring accruals) necessary to make the results of operations for the interim periods a fair statement of such operations. The results of operations for the interim period ended December 31, 2005 are not necessarily indicative of the results to be expected for the full fiscal year to end September 30, 2006.

2. Inventories

A summary of inventories follows:

| | <i>December 31,</i> | <i>September 30,</i> |
|-----------------|---------------------|----------------------|
| | <i>2005</i> | <i>2005</i> |
| Raw materials | \$ 742,900 | \$ 776,400 |
| Work-in-process | 2,208,200 | 2,192,100 |
| Finished goods | 2,297,900 | 2,657,900 |
| | \$ 5,249,000 | \$ 5,626,400 |

3. Shareholders' Equity

The Company issues common stock options to its employees, certain consultants, and certain of its board members. The Company accounts for these stock options under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related Interpretations. In accordance with Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards (SFAS) No. 148, *Accounting for Stock-Based Compensation - Transition and Disclosure, an Amendment of FASB Statement No. 123*, the Company discloses the effect on net income (loss) and net earnings (loss per common share had the Company applied the fair value recognition provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*.

There is no pro forma disclosure for the fiscal quarter ended December 31, 2005 as no stock options were granted and all previously granted stock options vested prior to the beginning of the current fiscal quarter.

4. Earnings (loss) Per Share

Basic earnings (loss) per share is calculated by dividing net income or loss by the weighted average common shares outstanding during the period. Diluted earnings (loss) per share reflects the net incremental shares that would be issued if dilutive outstanding stock options were exercised, using the treasury stock method. In the case of a net loss, no incremental shares would be issued because they are antidilutive. Stock options with exercise prices above the average market price during the period are also antidilutive.

No stock options were included in the computation of diluted earnings per share for the fiscal quarter ended December 31, 2005 because the exercise price of all the stock options were greater than the weighted average market price of the common shares. The weighted average exercise price of excluded options was \$1.59 at December 31, 2005. No stock options were included in the computation of diluted loss per share for the fiscal quarter ended December 31, 2004 because the Company incurred a net loss.

Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Reported financial results may not be indicative of the financial results of future periods. All non-historical information contained in the following discussion constitutes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words such as "anticipates, appears, expects, intends, hopes, plans, believes, seeks, estimates, may, will," and variations of these words or similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve a number of risks and uncertainties, including but not limited to operating results, new product introductions and sales, competitive conditions, customer demand, capital expenditures and resources, manufacturing capacity utilization, and intellectual property claims and defense. Factors that could cause actual results to differ materially are included in, but not limited to, those identified in "Item 1A - Risk Factors" in the Annual Report on Form 10-K for the Company' fiscal year ended September 30, 2005 and in this Quarterly Report on Form 10-Q and in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" in such Annual Report on Form 10-K and in this Quarterly Report on Form 10-Q. The Company undertakes no obligation to publicly release the results of any revisions to these forward-looking statements that may reflect events or circumstances after the date of this report.

Liquidity and Capital Resources

Cash Flows

Although the Company had a minimal net income of \$8,900 for the fiscal quarter ended December 31, 2005, it produced net cash of \$199,500 from operations during the period. The Company used \$208,200 to increase prepaid expenses and reduce accounts payable, while it generated \$327,400 from the reduction of its inventories. The Company used \$80,400 for capitalized software development costs.

While the Company had a net loss of \$248,500 for the fiscal quarter ended December 31, 2004, it produced net cash of \$120,800 from operations during this period. The Company used \$195,800 to increase prepaid expenses and reduce accounts payable, and it generated \$406,000 from the reduction of inventories. The Company had additional accrued expenses for property insurance and property taxes totaling \$58,600. The Company also used \$76,000 on capital expenditures and capitalized software development costs.

Working Capital

Historically, due to order scheduling by our customers, up to 80% of the Company's quarterly revenues are often shipped in the last month of the fiscal quarter, so a large portion of the shipments included in quarter-end accounts receivable are not yet due per the Company's net 30-day terms. As a result, quarter-end accounts receivable balances are often at their highest point for the respective period.

Our investment in inventories has been significant and will continue to be significant in the future. However, during the past few years, we have been able to reduce our levels of inventories as we shift from more competitive second source products to proprietary sole source products. We seek to further streamline our inventories as we continue to shift to sole source proprietary products. Although high levels of inventory impact liquidity, the Company believes these costs are a less costly alternative to owning a wafer fabrication facility.

During fiscal 2005, the Company reduced its inventory by 11%, or \$810,700, and during the fiscal quarter ended December 31, 2005, the Company reduced its inventory by an additional 5%, or \$327,400. The Company expects to continue its efforts to reduce inventory during fiscal 2006 and in future periods. The Company establishes reserves through periodic reviews of inventory on-hand, including lower-of-cost-or-market and excess analyses. For example, if a product type has unit costs higher than the average selling price or has more on-hand than it has sold or expects to sell, the Company provides a reserve. The Company believes its current reserve (approximately 25% of total gross inventories) provides a reasonable estimate of the recoverability of inventories. The Company also takes physical inventory write-downs for obsolete and slow-moving items when deemed necessary. In the quarter ended December 31, 2005, 18% of the Company's net revenues were from items previously written down to zero compared to 1% of net revenues for the same period in fiscal 2005.

Financing

The Company will continue to evaluate future debt and equity financing opportunities; however, it believes the cost reductions implemented in the past few years have resulted in sufficient cash flow generated from operations to provide an adequate base of liquidity to fund future operating and capital needs. Based on the fact that, as of January 23, 2006, it held approximately \$1.4 million in cash and cash equivalents and its anticipated cash usage for operations is approximately equal to or less than its current revenue rate, the Company believes it can cover its cash operating expenses using future revenues, while saving current cash reserves for future capital expenditures, such as mask tooling for new products.

New Accounting Pronouncements

In June 2005, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard No. 154, *Accounting Changes and Error Corrections*, a replacement of APB Opinion No. 20, *Accounting Changes*, and SFAS No. 3, *Reporting Accounting Changes in Interim Financial Statements*, (SFAS 154). SFAS 154 changes the requirements for the accounting for and reporting of a change in accounting principle. Previously, most voluntary changes in accounting principles required recognition of a cumulative effect adjustment within net income of the period of the change. SFAS 154 requires retrospective application to prior periods' financial statements, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. SFAS 154 is effective for accounting changes made in fiscal years beginning after December 15, 2005; however, it does not change the transition provisions of any existing accounting pronouncements. We do not believe adoption of SFAS 154 will have a material effect on our financial position, results of operations, or cash flows.

Results of Operations

Revenues

The Company's net revenues for the fiscal quarter ended December 31, 2005 increased by \$99,900 or 10% compared to the same period of fiscal 2005. This increase is due to some customers returning to their past order quantity rates after a slowdown in fiscal 2005.

Expenses

The cost of revenues for the fiscal quarter ended December 31, 2005 decreased by \$63,800 or 9% and compared to the same period of fiscal 2005. The cost of revenues decreased while net revenues increased due to 18% of the net revenues being from items that the Company had previously written down to zero-value compared to 1% for the same period of fiscal 2005.

Research and development (R&D) expenditures for the fiscal quarter ended December 31, 2005 decreased by \$69,400 or 33% compared to the same period of fiscal 2005. This decrease was primarily the result of the purchase of engineering design software rather than leasing a different software package and from the capitalization of test program development costs. New product development remains the primary focus for the Company.

Selling, general, and administrative expenditures for the fiscal quarter ended December 31, 2005 decreased by \$22,400 or 7% compared to the same period of fiscal 2005. This decrease resulted from lower insurance rates and general cost cutting.

As a result of the increase in the gross margin and the decreases in operating expenses, the Company had a net income for the first time since the fiscal quarter ended September 29, 2002. This modest net income of \$8,900 for the fiscal quarter ended December 31, 2005 represents an improvement of \$257,400 or 104% from the same period of fiscal 2005.

Item 3.

Quantitative and Qualitative Disclosures about Market Risk

The Company conducts all of its transactions, including those with foreign suppliers and customers, in U.S. dollars. It is therefore not directly subject to the risks of foreign currency fluctuations and does not hedge or otherwise deal in currency instruments in an attempt to minimize such risks. Demand from foreign customers and the ability or willingness of foreign suppliers to perform their obligations to the Company may be affected by the relative change in value of such customer or supplier's domestic currency to the value of the U.S. dollar. Furthermore, changes in the relative value of the U.S. dollar may change the price of the Company's prices relative to the prices of its foreign competitors. The Company also does not hold any market risk sensitive instruments that are not considered cash under accounting principles generally accepted in the United States of America.

Item 4. Controls and Procedures

Based upon an evaluation as of December 31, 2005, the Company's President and Chief Financial Officer both concluded that the Company's disclosure controls and procedures are effective. There have been no changes in the Company's internal control over financial reporting that occurred during the Company's quarter ended December 31, 2005 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II - OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, the Company receives demands from various parties asserting patent claims. These demands are often not based on any specific knowledge of the Company's products or operations. Because of the uncertainties inherent in litigation, the outcome of any such claim, including simply the cost of a successful defense against such a claim, could have a material adverse impact on the Company.

In June 2005, the Company was contacted by Scanner Technologies Corporation (Scanner), the owner of certain patents. Scanner accused the Company of infringing certain of their patents. Scanner has not filed suit, but has urged the Company to enter into a licensing agreement in order to avoid litigation. The Company understands a similar demand has been made upon other manufacturers of integrated circuits. Should Scanner file suit, the Company would vigorously defend itself in this matter. However, because of the inherent uncertainties of litigation, the outcome of this action could be unfavorable, in which event, the Company might be required to pay damages and other expenses, which could have a material adverse effect on the Company's financial position and results of operations. In addition, the Company could be required to alter certain of its production processes or products as a result of this matter.

Item 1A. Risk Factors

There are no material changes to the risk factors disclosed in the Form 10-K filed for the fiscal year ended September 30, 2005.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

Item 5. Other Information

Not applicable.

Item 6. Exhibits

The Index to Exhibits appears as Page 13 of this report.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LOGIC Devices Incorporated

(Registrant)

Date: January 19, 2006

By: /s/ William J. Volz

William J. Volz

President and Principal Executive Officer

Date: January 19, 2006

By: /s/ Kimiko Milheim

Kimiko Milheim

Chief Financial Officer and Principal Financial

and Accounting Officer

INDEX TO EXHIBITS

| Exhibit No. | Description |
|-------------|---|
| 3.1 | Articles of Incorporation, as amended. [3.1] (1) |
| 3.2 | Bylaws, as amended. [3.1] (1) |
| 10.1 | Real Estate lease regarding Registrant's Sunnyvale, California facilities. [10.2] (2) |
| 10.2 | LOGIC Devices Incorporated 1996 Stock Incentive Plan. [99.1] (3) |
| 10.3 | Amended and Restated LOGIC Devices Incorporated 1998 Director Stock Incentive Plan, as amended. [10.3] (4) |
| 10.4 | Rights Agreement, dated April 30, 1997. [1] (5) |
| 10.5 | Registration Rights Agreement dated October 3, 1998 between William J. Volz, BRT Partnership, and Registrant. [10.19] (6) |
| 31.1 | Certification of Principal Executive Officer pursuant to Exchange Act Rules 13a-14 and 15d-14. |
| 31.2 | Certification of Chief Financial Officer pursuant to Exchange Act Rules 13a-14 and 15d-14. |
| 32.1 | Certifications of Principal Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350. |

[] Exhibits so marked have been previously filed with the Securities and Exchange Commission (SEC) as exhibits to the filings shown below under the exhibit numbers indicated following the respective document description and are incorporated herein by reference.

(1) Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2004, as filed with the SEC on January 26, 2005.

(2) Annual Report on Form 10-K for the fiscal year ended September 29, 2002, as filed with the SEC on December 10, 2002.

(3) Registration Statement on Form S-8, as filed with the SEC on August 17, 1997 [Registration No. 333-32819].

(4) Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2004, as filed with the SEC on May 12, 2004.

(5) Registration Statement on Form 8-A, as filed with the SEC on May 5, 1997 [Registration No. 000-17187].

(6)

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Annual Report on Form 10-K for the transition period from January 1, 1998 to September 30, 1998, as filed with the SEC on January 13, 1999.