AMERCO /NV/ Form 10-K June 04, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

(Mark One)

RANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the fiscal year ended March 31, 2009

or

£TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For th	to	
Commission File Number	Registrant, State of Incorporation Address and Telephone Number	I.R.S. Employer Identification No.
1-11255	AMERCO (A Nevada Corporation) 1325 Airmotive Way, Ste. 100 Reno, Nevada 89502-3239 Telephone (775) 688-6300	88-0106815

Securities registered pursuant to Section 12(b) of the Act:

Registrant Title of Class Which Registered
AMERCO Series A 8 ½% Preferred Stock New York Stock Exchange
AMERCO Common NASDAQ

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes £ No R

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Act. Yes £ No R

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No £

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of a "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

R Large Accelerated filer £

R Non-accelerated filer £

Accelerated filer
Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes \pounds No R

The aggregate market value of AMERCO common stock held by non-affiliates on September 30, 2008 was \$235,669,452. The aggregate market value was computed using the closing price for the common stock trading on NASDAQ on such date. Shares held by executive officers, directors and persons owning directly or indirectly more than 5% of the outstanding common stock have been excluded from the preceding number because such persons may be deemed to be affiliates of the registrant. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

19,607,788 shares of AMERCO Common Stock, \$0.25 par value were outstanding at June 1, 2009.

Documents incorporated by reference: Portions of AMERCO's definitive Proxy Statement for the 2009 Annual Meeting of Stockholders, to be filed within 120 days after AMERCO's fiscal year ended March 31, 2009, are incorporated by reference into Part III of this report.

TABLE OF CONTENTS

PART I					
Item 1.	Business	2 – 7			
Item 1A.	Risk Factors History	7 – 11			
Itam 1D	Unresolved Staff Comments	11			
Item 2.	Properties Properties	11			
Item 3.	Legal Proceedings	11 - 12			
	Submission of Matters to a Vote of Security				
Item 4.	Holders	12			
	PART II				
Item 5.	Market for the Registrant's Common Equity, Related Stockholder Matters and				
	<u>Issuer Repurchases of Equity Securities</u>	13 - 15			
•	Selected Financial	4.6			
Item 6.	<u>Data</u>	16			
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations Quantitative and Qualitative Disclosures About Market	17 – 38			
Item 7A.	<u>Risk</u>	39			
	Financial Statements and Supplementary				
Item 8.	<u>Data</u>	40			
Item 9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure Controls and	40			
Item 9A.	<u>Procedures</u>	40 - 41			
Item 9B.	Other Information	41			
	PART III				
	<u>Directors, Executive Officers and Corporate</u>				
Item 10.	Governance	43			
T. 11	Executive	42			
Item 11. Item 12.	Compensation Security Ownership of Cartain Paneficial Owners and Management and Palated Steekholder	43			
nem 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	43			
Item 13.	Certain Relationships and Related Transaction, and Director Independence	43			
Tem 13.	Principal Accounting Fees and	13			
Item 14.	Services	43			
	PART IV				
	Exhibits and Financial Statement				
Item 15.	<u>Schedules</u>	44 - 51			

PART I

Item 1. Business

Company Overview

We are North America's largest "do-it-yourself" moving and storage operator through our subsidiary U-Haul International, Inc. ("U-Haul"). U-Haul is synonymous with "do-it-yourself" moving and storage and is a leader in supplying products and services to help people move and store their household and commercial goods. Our primary service objective is to provide a better and better product or service to more and more people at a lower and lower cost. Unless the context otherwise requires, the term "Company," "we," "us," or "our" refers to AMERCO and all of its legal subsidiaries.

We were founded in 1945 under the name "U-Haul Trailer Rental Company." Since 1945, we have rented trailers. Starting in 1959, we rented trucks on a one-way and in-town basis exclusively through independent U-Haul dealers. Since 1974, we have developed a network of U-Haul managed retail centers, through which we rent our trucks and trailers, self storage rooms and sell moving and self-storage products and services to complement our independent dealer network.

We rent our distinctive orange and white U-Haul trucks and trailers as well as offer self-storage rooms through a network of over 1,400 Company operated retail moving centers and approximately 14,400 independent U-Haul dealers. In addition, we have an independent storage facility network with over 4,200 active affiliates. We also sell U-Haul brand boxes, tape and other moving and self-storage products and services to "do-it-yourself" moving and storage customers at all of our distribution outlets and through our eMove web site.

U-Haul is the most convenient supplier of products and services meeting the needs of North America's "do-it-yourself" moving and storage market. Our broad geographic coverage throughout the United States and Canada and our extensive selection of U-Haul brand moving equipment rentals, self-storage rooms and related moving and storage products and services provide our customers with convenient "one-stop" shopping.

For more than sixty years, U-Haul has incorporated sustainable practices into its everyday operations. Our basic business premise of truck-sharing helps reduce greenhouse gas emissions and reduces the need for total large-capacity vehicles. Today, we remain focused on reducing waste within our business model and are dedicated to manufacturing reusable components and recyclable products. This commitment to sustainability, through our products and services, has helped us to reduce our impact on the environment.

Through Republic Western Insurance Company ("RepWest"), our property and casualty insurance subsidiary, we manage the property, liability and related insurance claims processing for U-Haul. Oxford Life Insurance Company ("Oxford"), our life insurance subsidiary, sells Medicare supplement, life insurance, annuities and other related products to non U-Haul customers and also administered the self-insured employee health and dental plans for Arizona employees of the Company through December 31, 2008.

Available Information

AMERCO and U-Haul are each incorporated in Nevada. U-Haul's internet address is uhaul.com. On AMERCO's investor relations web site, amerco.com, we post the following filings as soon as practicable after they are electronically filed with or furnished to the United States Securities and Exchange Commission ("SEC"): our annual report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K, our proxy statement related to our annual meeting of stockholders, and any amendments to those reports or statements filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All such filings on our web site are available free of charge. Additionally, you will find these materials on the SEC's website at www.sec.gov.

Products and Rental Equipment

Our customers are primarily "do-it-yourself" household movers. U-Haul moving equipment is specifically designed, engineered and manufactured for the "do-it-yourself" household mover. These "do-it-yourself" movers include individuals and families moving their belongings from one home to another, college students moving their belongings, vacationers and sports enthusiasts needing extra space or having special towing needs, people trying to save on home furniture and home appliance delivery costs, and "do-it-yourself" home remodeling and gardening enthusiasts who need to transport materials.

As of March 31, 2009, our rental fleet consisted of approximately 101,000 trucks, 76,000 trailers and 34,000 towing devices. This equipment and our U-Haul brand of self-moving products and services are available through our network of managed retail moving centers and independent U-Haul dealers. Independent U-Haul dealers receive rental equipment from the Company, act as a rental agent and are paid a commission based on gross revenues generated from their U-Haul rentals.

Our rental truck chassis are manufactured by domestic and foreign truck manufacturers. These chassis are joined with the U-Haul designed and manufactured van boxes primarily at U-Haul operated manufacturing and assembly facilities strategically located throughout the United States. U-Haul rental trucks feature our proprietary Lowest DeckSM, which provides our customers with extra ease of loading. The loading ramps on our trucks are the widest in the industry, which reduce the effort needed to move belongings. Our trucks are fitted with convenient, padded rub rails with tie downs on every interior wall. Our Gentle Ride SuspensionSM helps our customers safely move delicate and prized possessions. Also, the engineers at our U-Haul Technical Center determined that the softest ride in our trucks was at the front of the van box. Consequently, we designed the part of the van box that hangs over the front cab of the truck to be the location for our customers to place their most fragile items during their move. We call this area Mom's AtticSM.

Our distinctive orange trailers are also manufactured at these same U-Haul operated manufacturing and assembly facilities. These trailers are well suited to the low profile of many of today's newly manufactured automobiles. Our engineering staff is committed to making our trailers easy to tow, aerodynamic and fuel efficient.

To provide our self-move customers with added value, our rental trucks and trailers are designed with fuel efficiency in mind. Many of our newer trucks are fitted with fuel economy gauges, another tool that assists our customers in conserving fuel. To help make our rental equipment more trouble free, we perform extensive preventive maintenance and repairs.

We also provide customers with equipment to transport their vehicle. We provide two towing options; auto transport, in which all four wheels are off the ground and a tow dolly, in which the front wheels of the towed vehicle are off the ground.

To help our customers load their boxes and larger household appliances and furniture, we offer several accessory rental items. Our utility dolly has a lightweight design and is easy to maneuver. Another rental accessory is our four wheel dolly, which provides a large, flat surface for moving dressers, wall units, pianos and other large household items. U-Haul appliance dollies provide the leverage needed to move refrigerators, freezers, washers and dryers easily and safely. These utility, furniture and appliance dollies, along with the low decks and the wide loading ramps on U-Haul trucks and trailers, are designed for easy loading and unloading of our customers' belongings.

The total package U-Haul offers the "do-it-yourself" household mover doesn't end with trucks, trailers and accessory rental items. Our moving supplies include a wide array of affordably priced U-Haul brand boxes, tape and packing materials. We also provide specialty boxes for dishes, computers and sensitive electronic equipment, carton sealing tape, security locks, and packing supplies, like wrapping paper and cushioning foam. U-Haul brand boxes are specifically sized to make loading easier.

We estimate that U-Haul is North America's largest seller and installer of hitches and towing systems. In addition to towing U-Haul equipment, these hitching and towing systems can tow jet skis, motorcycles, boats, campers and horse trailers. Our hitches, ball mounts, and hitch balls undergo stringent testing requirements. Each year, more than one million customers visit our locations for expertise on complete towing systems, trailer rentals and the latest in towing accessories.

U-Haul has one of North America's largest propane refilling networks, with over 1,000 locations providing this convenient service. We employ trained, certified personnel to refill all propane cylinders and alternative fuel vehicles. Our network of propane dispensing locations is one of the largest automobile alternative refueling networks in North America.

Self-storage is a natural outgrowth of the self-moving industry. Conveniently located U-Haul self-storage rental facilities provide clean, dry and secure space for storage of household and commercial goods, with storage units ranging in size from 6 square feet to over 1,000 square feet. We operate nearly 1,090 self-storage locations in North America, with more than 395,000 rentable rooms comprising approximately 35 million square feet of rentable storage space. Our self-storage centers feature a wide array of security measures, ranging from electronic property access control gates to individually alarmed storage units. At many centers, we offer climate controlled storage rooms to protect temperature sensitive goods such as video tapes, albums, photographs and precious wood furniture.

Another extension of our strategy to make do-it-yourself moving and storage easier is our recently launched "U-Box"TM program. We deliver a storage container to a location of our customer's choosing. Once the container is filled it can be stored at the customer's location, or picked up by us and taken to one of our storage facilities or moved to a location of the customer's choice within our expanding delivery area.

Additionally, we offer moving and storage protection packages such as Safemove and Safetow, providing moving and towing customers with a damage waiver, cargo protection and medical and life coverage, and Safestor, protecting storage customers from loss on their goods in storage. For our customers who desire additional coverage over and above the standard Safemove protection, we also offer our Super Safemove product. This package provides the rental customer with a layer of primary liability protection.

Our eMove web site, eMove.com, is the largest network of customers and independent businesses in the self-moving and self-storage industry. The eMove network consists of channels where customers, businesses and service providers transact business. The eMove Moving Help marketplace connects "do-it-yourself" movers with independent service providers to assist movers pack, load, unload, clean, drive and other services. Thousands of independent service providers already participate in the eMove network.

Through the eMove Storage Affiliate Program, independent storage businesses can join the world's largest self storage reservation system. Self-storage customers making a reservation through eMove can access all of the U-Haul self-storage centers and all of our independent storage affiliate partners for even greater convenience to meet their self-storage needs.

Description of Operating Segments

AMERCO currently has three reportable segments. They are Moving and Storage (AMERCO, U-Haul and Amerco Real Estate Company ("Real Estate")), Property and Casualty Insurance and Life Insurance. SAC Holding II Corporation and its subsidiaries ("SAC Holding II") was a reportable segment through October 2007. Refer to Note 2 Principles of Consolidation of the Notes to Consolidated Financial Statements.

Financial information for each of our operating segments is included in the Notes to Consolidated Financial Statements as part of Item 8: Financial Statements and Supplementary Data of this report.

Moving and Storage Operating Segment

Our Moving and Storage operating segment consists of the rental of trucks, trailers, specialty rental items and self-storage spaces primarily to the household mover as well as sales of moving supplies, towing accessories and propane. Operations are conducted under the registered trade name U-Haul® throughout the United States and Canada.

Net revenue from our Moving and Storage operating segment was approximately 91.4%, 90.6% and 89.9% of consolidated net revenue in fiscal 2009, 2008 and 2007, respectively.

During fiscal 2009, the Company placed over 21,000 new trucks in service. These replacements were a combination of U-Haul manufactured vehicles and purchases. Typically as new trucks are added to the fleet, the Company removes older trucks from the fleet. The total number of rental trucks in the fleet increased during fiscal 2009 as we reduced the number of trucks removed from the fleet for retirement and sale.

Within our truck and trailer rental operation we are focused on expanding our independent dealer network to provide added convenience for our customers. U-Haul has approximately 14,400 dealers which are independent businesses, and are exclusive to U-Haul. U-Haul maximizes vehicle utilization by effective distribution of the truck and trailer fleets among the over 1,400 Company operated centers and approximately 14,400 independent dealers. Utilizing its

proprietary reservations management system, the Company's centers and dealers electronically report their inventory in real-time, which facilitates matching equipment to customer demand. Approximately 56% of all U-Move rental revenue originates from the Company operated centers.

At our owned and operated retail centers we have implemented several customer service initiatives. These initiatives include improving management of our rental equipment to provide our retail centers with the right type of rental equipment, at the right time and at the most convenient location for our customers, effective marketing of our broad line of self-moving related products and services, maintaining longer hours of operation to provide more convenience to our customers, and increasing staff by attracting and retaining "moonlighters" (part-time U-Haul employees with full-time jobs elsewhere) during our peak hours of operation.

Our self-moving related products and services, such as boxes, pads and insurance, helps our customers have a better moving experience and helps them protect their belongings from potential damage during the moving process. We are committed to providing a complete line of products selected with the "do-it-yourself" moving and storage customer in mind.

Our self-storage business consists of the rental of self-storage rooms, sales of self-storage related products, the facilitation of sales of services, and the management of self-storage facilities owned by others.

U-Haul is one of the largest North American operators of self-storage and has been a leader in the self-storage industry since 1974. U-Haul operates over 395,000 storage rooms, comprising approximately 35 million square feet of storage space with locations in 49 states and 10 Canadian provinces. U-Haul's owned and managed self-storage facility locations range in size up to 171,500 square feet of storage space, with individual storage units in sizes ranging from 6 square feet to over 1,000 square feet.

The primary market for storage rooms is the storage of household goods. We believe that our self-storage services provide a competitive advantage through such things as Max Security, an electronic system that monitors the storage facility 24 hours a day; climate control; individually alarmed rooms; extended hour access; and an internet-based customer reservation and account management system.

eMove is an online marketplace that connects consumers to over 3,900 independent Moving HelpTM service providers and over 4,200 independent Self-Storage Affiliates. Our network of customer-rated affiliates provides pack and load help, cleaning help, self-storage and similar services. Our goal is to further utilize our web based technology platform to increase service to consumers and businesses with needs in the moving and storage market.

For more than sixty years, U-Haul has incorporated sustainable practices into its everyday operations. Our basic business premise of truck-sharing helps reduce greenhouse gas emissions and reduces the need for total large-capacity vehicles. Today, we remain focused on reducing waste and are dedicated to manufacturing reusable components and recyclable products. This commitment to sustainability, through our products and services, has helped us to reduce negative impacts on the environment.

Property and Casualty Insurance Operating Segment

Our Property and Casualty Insurance provides loss adjusting and claims handling for U-Haul through regional offices across North America. Property and Casualty Insurance also underwrites components of the Safemove, Safetow and Safestor protection packages to U-Haul customers. We continue to focus on increasing the penetration of these products. The business plan for Property and Casualty Insurance includes offering property and casualty products in other U-Haul related programs.

Net revenue from our Property and Casualty Insurance operating segment was approximately 1.8%, 1.9% and 1.8% of consolidated net revenue in fiscal 2009, 2008 and 2007, respectively.

Life Insurance Operating Segment

Our Life Insurance provides life and health insurance products primarily to the senior market through the direct writing or reinsuring of life insurance, Medicare supplement and annuity policies. Additionally, Oxford administered the self-insured employee health and dental plans for Arizona employees of the Company through December 31, 2008.

Net revenue from our Life Insurance operating segment was approximately 6.8%, 6.7% and 7.0% of consolidated net revenue in fiscal 2009, 2008 and 2007, respectively.

SAC Holding II Operating Segment

SAC Holding II owns self-storage properties that are managed by U-Haul under property management agreements and also act as independent U-Haul rental equipment dealers. AMERCO, through its subsidiaries, has contractual interests in certain SAC Holding II properties entitling AMERCO to potential future income based on the financial performance of these properties. Prior to November 2007, AMERCO was considered the primary beneficiary of these contractual interests. Consequently, for those reporting periods prior to November 2007, we included the results of SAC Holding II in the consolidated financial statements of AMERCO, as required by Financial Accounting Standards Board ("FASB") Interpretation No. 46(R) ("FIN 46(R)"), Consolidation of Variable Interest Entities. While the deconsolidation affects AMERCO's financial reporting, it has no operational or financial impact on the Company's relationship with SAC Holding II.

Net revenue from our SAC Holding II operating segment was approximately 0.8% and 1.3% of consolidated net revenue in fiscal 2008 and 2007, respectively. Refer to Principles of Consolidation within Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations for more information related to the deconsolidation of SAC Holding II.

Employees

As of March 31, 2009, we employed approximately 17,700 people throughout North America with approximately 98% of these employees working within our Moving and Storage operating segment. Approximately 45% of these employees work on a part-time status.

Sales and Marketing

We promote U-Haul brand awareness through direct and co-marketing arrangements. Our direct marketing activities consist of yellow pages, print and web based advertising as well as trade events, movie cameos of our rental fleet and boxes, and industry and consumer communications. Our rental equipment is our best form of advertisement. We support our independent U-Haul dealers through advertising of U-Haul moving and self-storage rentals, products and services.

Our marketing plan includes maintaining our leadership position with U-Haul being synonymous with "do-it-yourself" moving and storage. We accomplish this by continually improving the ease of use and efficiency of our rental equipment, by providing added convenience to our retail centers through independent U-Haul dealers, and by expanding the capabilities of our eMove web sites.

A significant driver of U-Haul's rental transaction volume is our utilization of an online reservation and sales system, through uhaul.com, eMove.com and our 24-hour 1-800-GO-U-HAUL telephone reservations system. The Company's 1-800-GO-U-HAUL telephone reservation line is prominently featured on nationwide yellow page advertising, websites and on the outside of our vehicles, and is a major driver of customer lead sources.

Competition

Moving and Storage Operating Segment

The moving truck and trailer rental industry is large and extremely competitive. Generally speaking, we consider there to be two distinct users of rental trucks: commercial and "do-it-yourself" residential users. We focus primarily on the "do-it-yourself" residential user. Within this segment, we believe the principal competitive factors are convenience of rental locations, availability of quality rental moving equipment, breadth of essential products and services, and total cost. Our major national competitors in both the In-Town and One-Way moving equipment rental market are Avis Budget Group, Inc. and Penske Truck Leasing. Additionally, we have numerous small local competitors throughout North America who compete with us in the In-Town market.

The self-storage market is large and very fragmented. We believe the principal competitive factors in this industry are convenience of storage rental locations, cleanliness, security and price. Our primary competitors in the self-storage market are Public Storage Inc., Extra Space Storage, Inc., and Sovran Self-Storage Inc.

Insurance Operating Segments

The highly competitive insurance industry includes a large number of life insurance companies and property and casualty insurance companies. In addition, the marketplace includes financial services firms offering both insurance and financial products. Some of the insurance companies are owned by stockholders and others are owned by

policyholders. Many competitors have been in business for a longer period of time or possess substantially greater financial resources and broader product portfolios than our insurance companies. We compete in the insurance business based upon price, product design, and services rendered to agents and policyholders.

Recent Developments

Preferred Stock Dividends

On May 1, 2009, the Board of Directors of AMERCO (the "Board") declared a regular quarterly cash dividend of \$0.53125 per share on the Company's Series A 8½ % Preferred Stock. The dividend was paid on June 1, 2009 to holders of record on May 18, 2009.

Financial Strength Ratings

On May 21, 2009, A.M. Best upgraded the financial strength ratings of RepWest to B+ (Good), a secure rating with a stable outlook.

Cautionary Statement Regarding Forward-Looking Statements

This Annual Report on Form 10-K, contains "forward-looking statements" regarding future events and our future results of operations. We may make additional written or oral forward-looking statements from time to time in filings with the SEC or otherwise. We believe such forward-looking statements are within the meaning of the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Such statements may include, but are not limited to, projections of revenues, earnings or loss; estimates of capital expenditures, plans for future operations, products or services; financing needs and plans; our perceptions of our legal positions and anticipated outcomes of government investigations and pending litigation against us; liquidity; goals and strategies; plans for new business; growth rate assumptions, pricing, costs, and access to capital and leasing markets as well as assumptions relating to the foregoing. The words "believe," "expect," "anticipate," "estimate," "project" a similar expressions identify forward-looking statements, which speak only as of the date the statement was made.

Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Factors that could significantly affect results include, without limitation, the risk factors enumerated at the end of this section, as well as the following: the Company's ability to operate pursuant to the terms of its credit facilities; the Company's ability to maintain contracts that are critical to its operations; the costs and availability of financing; the Company's ability to execute its business plan; the Company's ability to attract, motivate and retain key employees; general economic conditions; fluctuations in our costs to maintain and update our fleet and facilities; our ability to refinance our debt; changes in government regulations, particularly environmental regulations; our credit ratings; the availability of credit; changes in demand for our products; changes in the general domestic economy; the degree and nature of our competition; the resolution of pending litigation against the Company; changes in accounting standards and other factors described in this report or the other documents we file with the SEC. The above factors, the following disclosures, as well as other statements in this report and in the Notes to Consolidated Financial Statements, could contribute to or cause such risks or uncertainties, or could cause our stock price to fluctuate dramatically. Consequently, the forward-looking statements should not be regarded as representations or warranties by the Company that such matters will be realized. The Company assumes no obligation to update or revise any of the forward-looking statements, whether in response to new information, unforeseen events, changed circumstances or otherwise.

Item 1A. Risk Factors

The following discussion of risk factors should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A"), the Consolidated Financial Statements and related notes. These risk factors may be important in understanding this Annual Report on Form 10-K or elsewhere.

We operate in a highly competitive industry.

The truck rental industry is highly competitive and includes a number of significant national, regional and local competitors. Competition is generally based on convenience of rental locations, availability of quality rental moving equipment, breadth of essential services and products, and price. Financial results for the Company can be adversely impacted by aggressive pricing from our competitors. Some of our competitors may have greater financial resources than we have. We can not assure you that we will be able to maintain existing rental prices or implement price increases. Moreover, if our competitors reduce prices and we are not able or willing to do so as well, we may lose

rental volume, which would likely have a materially adverse affect on our results of operations.

The self-storage industry is large and highly fragmented. We believe the principal competitive factors in this industry are convenience of storage rental locations, cleanliness, security and price. Competition in the market areas in which we operate is significant and affects the occupancy levels, rental rates and operating expenses of our facilities. Competition might cause us to experience a decrease in occupancy levels, limit our ability to raise rental rates or require us to offer discounted rates that would have a material affect on operating results.

Entry into the self-storage business may be accomplished through acquisition of existing facilities and for persons or institutions with the required initial capital. Development of new self-storage facilities is more difficult however, due to land use, environmental and other regulatory requirements. The self-storage industry has in the past experienced overbuilding in response to perceived increases in demand. We cannot assure you that we will be able to successfully compete in existing markets or expand into new markets.

We are highly leveraged.

As of March 31, 2009, we had total debt outstanding of \$1,546.5 million and total undiscounted lease commitments of \$625.2 million. Although we believe that additional leverage can be supported by the Company's operations, our existing debt could impact us in the following ways, among other considerations:

- require us to allocate a considerable portion of cash flows from operations to debt service payments;
 - limit our ability to obtain additional financing; and
 - place us at a disadvantage compared to our competitors who may have less debt.

Our ability to make payments on our debt depends upon our ability to maintain and improve our operating performance and generate cash flow. To some extent, this is subject to prevailing economic and competitive conditions and to certain financial, business and other factors, some of which are beyond our control. If we are unable to generate sufficient cash flow from operations to service our debt and meet our other cash needs, we may be forced to reduce or delay capital expenditures, sell assets, seek additional capital or restructure or refinance our indebtedness. If we must sell our assets, it may negatively affect our ability to generate revenue. In addition, we may incur additional debt that would exacerbate the risks associated with our indebtedness.

Current economic conditions, including those related to the credit markets, may adversely affect our industry, business and results of operations.

The United States economy is currently undergoing a period of slowdown and unprecedented volatility, which has resulted in a recession. The future economic environment may continue to exhibit weakness for an extended period. This slowdown has and could further lead to reduced consumer and commercial spending in the foreseeable future. Our industries although not as traditionally cyclical as some, could experience significant downturns in connection with, or in anticipation of, declines in general economic conditions. Declines in consumer spending may drive us and our competitors to reduce pricing further, which would have a negative impact on gross profit. A continued softening in the economy may adversely and materially affect our industry, business and results of operations and we can not accurately predict how severe and prolonged this downturn might be. Moreover, reduced revenues as a result of the softening of the economy may also reduce our working capital and interfere with our long term business strategy.

The United States credit markets are continuing to experience a contraction. As a result of the tightening credit markets, we may not be able to obtain additional financing on favorable terms, or at all. If one or more of the financial institutions that support our existing credit facilities fails, we may not be able to find a replacement, which would negatively impact our ability to borrow under credit facilities. In addition, if the current pressures on credit continue or worsen, we may not be able to refinance, if necessary, our outstanding debt when due, which could have a material adverse effect on our business. While we believe we have adequate sources of liquidity to meet our anticipated requirements for working capital, debt servicing and capital expenditures through fiscal year 2010, if our operating results worsen significantly and our cash flow or capital resources prove inadequate, or if interest rates increase significantly, we could face liquidity problems that could materially and adversely affect our results of operations and financial condition.

Our fleet rotation program can be adversely affected by financial market conditions.

To meet the needs of our customers, U-Haul maintains a large fleet of rental equipment. Our rental truck fleet rotation program is funded internally through operations and externally from debt and lease financing. Our ability to fund our routine fleet rotation program could be adversely affected if financial market conditions limit the general availability of external financing. This could lead to the Company operating trucks longer than initially planned and reducing the size of the fleet, either of which could materially and negatively affect our results of operations.

Another important aspect of our fleet rotation program is the sale of used rental equipment. The sale of used equipment provides the organization with funds that can be used to purchase new equipment. Conditions may arise that could lead to the decrease in resale values for our used equipment, this could have a material adverse effect on our financial results, which would result in increases in depreciation expense and losses on the sale of equipment and decreases in cash flows from the sales of equipment.

We obtain our rental trucks from a limited number of manufacturers.

In the last ten years, we purchased most of our rental trucks from Ford Motor Company and General Motors Corporation. Our fleet rotation can be negatively affected by issues our manufacturers face within their own supply chain. Also, it is possible that our suppliers may face financial difficulties or organizational changes which could negatively impact their ability to accept future orders or fulfill existing orders. General Motors could lead to shortages of new trucks and repair parts for existing trucks. Although we believe that we could obtain alternative manufacturers for our rental trucks, we cannot guarantee or predict how long that would take and termination our relationship with this supplier could have a material adverse effect on our business, financial condition or results of operations for an indefinite period of time.

We seek to effectively hedge against interest rate changes in our variable debt.

In certain instances the Company seeks to manage its exposure to interest rate risk through the use of hedging instruments including interest rate swap agreements and forward swaps. The Company enters into these arrangements with counterparties that are significant financial institutions with whom we generally have other financial arrangements. We are exposed to credit risk should these counterparties not be able to perform on their obligations. Additionally, a failure on our part to effectively hedge against interest rate changes may adversely affect our financial condition and results of operations. We are required to record these financial instruments at their fair value while not affecting cash flow. Changes in interest rates can significantly impact this valuation resulting in non-cash changes to our financial position.

We are controlled by a small contingent of stockholders.

As of March 31, 2009, Edward J. Shoen, Chairman of the Board of Directors and President of AMERCO, James P. Shoen, a director of AMERCO, and Mark V. Shoen, an executive officer of AMERCO, collectively are the owners of 9,342,598 shares (approximately 47.7%) of the outstanding common shares of AMERCO. In addition, on June 30, 2006, Edward J. Shoen, James P. Shoen, Mark V. Shoen, Rosmarie T. Donovan (Trustee of the Shoen Irrevocable Trusts) and Southwest Fiduciary, Inc. (Trustee of the Irrevocable "C" Trusts) (collectively, the "Reporting Persons") entered into a stockholder agreement in which the Reporting Persons agreed to vote as one as provided in this agreement (the "Stockholder Agreement"). As of March 1, 2007, Adagio Trust Company replaced Southwest Fiduciary, Inc. as the trustee of the Irrevocable "C" Trusts, and became a signatory to the Stockholder Agreement. Pursuant to the Stockholder Agreement, the Reporting Persons appointed James P. Shoen as proxy to vote their collective 11,017,321 shares (approximately 56.2%) of the Company's common stock as provided for in the Stockholder Agreement. For additional information, refer to the Schedule 13D's filed on July 13, 2006 and on March 9, 2007 with the SEC. In addition, 1,750,262 shares (approximately 8.9%) of the outstanding common shares of AMERCO are held by our Employee Savings and Employee Stock Ownership Trust.

As a result of their stock ownership and the Stockholder Agreement, Edward J. Shoen, Mark V. Shoen and James P. Shoen are in a position to significantly influence the business affairs and policies of the Company, including the approval of significant transactions, the election of the members of the Board and other matters submitted to our stockholders. There can be no assurance that the interests of the Reporting Persons will not conflict with the interest of our other stockholders. Furthermore, as a result of the Reporting Persons' voting power, the Company is a "controlled company" as defined in the Nasdaq listing rules and, therefore, may avail itself of certain exemptions under

Nasdaq Marketplace Rules, including exemptions from the rules that require the Company to have (i) a majority of independent directors on the Board; (ii) a compensation committee composed solely of independent directors; (iii) a nominating committee composed solely of independent directors; (iv) compensation of our executive officers determined by a majority of the independent directors or a compensation committee composed solely of independent directors; and (v) director nominees selected, or recommended for the Board's selection, either by a majority of the independent directors or a nominating committee composed solely of independent directors. Of the above available exemptions, the Company currently exercises its right to an exemption from the Nasdaq rule requiring compensation of other executive officers, aside from the President, be determined by a majority of the independent directors or the compensation committee.

We bear certain risks related to our notes receivable from SAC Holdings.

At March 31, 2009, we held approximately \$197.6 million of notes receivable from SAC Holdings, which consist of junior unsecured notes. SAC Holdings is highly leveraged with significant indebtedness to others. If SAC Holdings is unable to meet its obligations to its senior lenders, it could trigger a default of its obligations to us. In such an event of default, we could suffer a loss to the extent the value of the underlying collateral of SAC Holdings is inadequate to repay SAC Holding's senior lenders and our junior unsecured notes. We cannot assure you that SAC Holdings will not default on its loans to its senior lenders or that the value of SAC Holdings assets upon liquidation would be sufficient to repay us in full.

Our quarterly results of operations fluctuate due to seasonality and other factors associated with our industry.

Our business is seasonal and our results of operations and cash flows fluctuate significantly from quarter to quarter. Historically, revenues have been stronger in the first and second fiscal quarters due to the overall increase in moving activity during the spring and summer months. The fourth fiscal quarter is generally weakest, due to a greater potential for adverse weather conditions and other factors that are not necessarily seasonal. As a result, our operating results for a given quarterly period are not necessarily indicative of operating results for an entire year.

Our operations subject us to numerous environmental regulations and the possibility that environmental liability in the future could adversely affect our operations.

Compliance with environmental requirements of federal, state and local governments significantly affects our business. Among other things, these requirements regulate the discharge of materials into the water, air and land and govern the use and disposal of hazardous substances. Under environmental laws or common law principles, we can be held liable for hazardous substances that are found on real property we have owned or operated. We are aware of issues regarding hazardous substances on some of our real estate and we have put in place a remedial plan at each site where we believe such a plan is necessary, refer to Note 19 Contingencies of the Notes to Consolidated Financial Statements. We regularly make capital and operating expenditures to stay in compliance with environmental laws. In particular, we have managed a testing and removal program since 1988 for our underground storage tanks. Despite these compliance efforts, we believe that risk of environmental liability is part of the nature of our business.

Environmental laws and regulations are complex, change frequently and could become more stringent in the future. We cannot assure you that future compliance with these regulations, future environmental liabilities, the cost of defending environmental claims, conducting any environmental remediation or generally resolving liabilities caused by us or related third parties will not have a material adverse effect on our business, financial condition or results of operations.

We operate in a highly regulated industry and changes in existing regulations or violations of existing or future regulations could have a material adverse effect on our operations and profitability.

Our truck and trailer rental business is subject to regulation by various federal, state and foreign governmental entities. Specifically, the U.S. Department of Transportation and various state and federal agencies exercise broad powers over our motor carrier operations, safety, and the generation, handling, storage, treatment and disposal of waste materials.

In addition, our storage business is also subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. The failure to adhere to these laws and regulations may adversely affect our ability to sell or rent such property or to use the property as collateral for future borrowings. Compliance with changing regulations could substantially impair real property and equipment productivity and increase our costs.

The Federal government likely will institute some sort of carbon cap. This will likely affect everyone who uses fossil fuels and disproportionately affect users in the highway transportation industries. There are too many variables at this time to assess the impact of the various proposed federal and state regulations.

Our ability to attract and retain qualified employees, and changes in laws or other labor issues could adversely affect our business and our results of operations.

The success of our business is predicated upon our workforce providing excellent customer service. Our ability to attract and retain this employee base may be inhibited due to prevailing wage rates, benefit costs and the adoption of new or revised employment and labor laws and regulations. Should this occur we may be unable to provide service in certain areas or we may experience significantly increased costs of labor that could adversely affect our results of operations and financial condition.

We are highly dependent upon our automated systems and the Internet for managing our business.

Our information systems are largely internet-based, including our point-of-sale reservation system and telephone system. While our reliance on this technology lowers our cost of providing service and expands our abilities to serve, it exposes the Company to various risks including natural disasters and man-made disasters. We have put into place backup systems and alternative procedures to mitigate this risk. However, disruptions or breaches in any portion of these systems could adversely affect our results of operations and financial condition.

A.M. Best financial strength ratings are crucial to our life insurance business.

In March 2009, A.M. Best affirmed the financial strength rating for Oxford, Christian Fidelity Life Insurance Company ("CFLIC") and Dallas General Life Insurance Company ("DGLIC") of B++ with a stable outlook. Financial strength ratings are important external factors that can affect the success of Oxford's business plans. Accordingly, if Oxford's ratings, relative to its competitors, are not maintained or do not continue to improve, Oxford may not be able to retain and attract business as currently planned, which could adversely affect our results of operations and financial condition.

Item 1B. Unresolved Staff Comments

We have no unresolved staff comments at March 31, 2009.

Item 2. Properties

The Company, through its legal subsidiaries, owns property, plant and equipment that are utilized in the manufacture, repair and rental of U-Haul equipment and storage space, as well as providing office space for the Company. Such facilities exist throughout the United States and Canada. The Company also manages storage facilities owned by others. The Company operates over 1,400 U-Haul retail centers of which 487 are managed for other owners, and operates 12 manufacturing and assembly facilities. We also operate over 200 fixed-site repair facilities located throughout the United States and Canada. These facilities are used primarily for the benefit of our Moving and Storage segment.

SAC Holdings owns property, plant and equipment that are utilized in the sale of moving supplies, rental of self-storage rooms and U-Haul equipment. Such facilities exist throughout the United States and Canada. We manage the storage facilities under property management agreements whereby the management fees are consistent with management fees received by U-Haul for other properties owned by unrelated parties and previously managed by us.

Item 3. Legal Proceedings

Shoen

In September 2002, Paul F. Shoen filed a shareholder derivative lawsuit in the Second Judicial District Court of the State of Nevada, Washoe County, captioned Paul F. Shoen vs. SAC Holding Corporation et al., CV 02-05602, seeking damages and equitable relief on behalf of AMERCO from SAC Holdings and certain current and former members of the Board, including Edward J. Shoen, Mark V. Shoen and James P. Shoen as Defendants. AMERCO is named as a nominal Defendant in the case. The complaint alleges breach of fiduciary duty, self-dealing, usurpation of corporate opportunities, wrongful interference with prospective economic advantage and unjust enrichment and seeks the unwinding of sales of self-storage properties by subsidiaries of AMERCO to SAC Holdings prior to the filing of the complaint. The complaint seeks a declaration that such transfers are void as well as unspecified damages. In October 2002, the Defendants filed motions to dismiss the complaint. Also in October 2002, Ron Belec filed a derivative action in the Second Judicial District Court of the State of Nevada, Washoe County, captioned Ron Belec vs. William E. Carty, et al., CV 02-06331 and in January 2003, M.S. Management Company, Inc. filed a derivative action in the Second Judicial District Court of the State of Nevada, Washoe County, captioned M.S. Management Company, Inc. vs. William E. Carty, et al., CV 03-00386. Two additional derivative suits were also filed against these parties. Each of these suits is substantially similar to the Paul F. Shoen case. The Court consolidated the five cases and thereafter dismissed these actions in May 2003, concluding that the Board had the requisite level of independence required in order to have these claims resolved by the Board. Plaintiffs appealed this decision and, in July 2006, the Nevada Supreme Court reversed the ruling of the trial court and remanded the case to the trial court for proceedings consistent with its ruling, allowing the Plaintiffs to file an amended complaint and plead in addition to substantive claims, demand futility.

In November 2006, the Plaintiffs filed an amended complaint. In December 2006, the Defendants filed motions to dismiss, based on various legal theories. In March 2007, the Court denied AMERCO's motion to dismiss regarding the issue of demand futility, stating that "Plaintiffs have satisfied the heightened pleading requirements of demand futility by showing a majority of the members of the AMERCO Board of Directors were interested parties in the SAC transactions." The Court heard oral argument on the remainder of the Defendants' motions to dismiss, including the motion ("Goldwasser Motion") based on the fact that the subject matter of the lawsuit had been settled and dismissed in earlier litigation known as Goldwasser v. Shoen, C.V.N.-94-00810-ECR (D.Nev), Washoe County, Nevada. In addition, in September and October 2007, the Defendants filed Motions for Judgment on the Pleadings or in the Alternative Summary Judgment, based on the fact that the stockholders of the Company had ratified the underlying transactions at the 2007 annual meeting of stockholders of AMERCO. In December 2007, the Court denied this motion. This ruling does not preclude a renewed motion for summary judgment after discovery and further proceedings on these issues. On April 7, 2008, the litigation was dismissed, on the basis of the Goldwasser Motion. On May 8, 2008, the Plaintiffs filed a notice of appeal of such dismissal to the Nevada Supreme Court. On May 20, 2008, AMERCO filed a cross appeal relating to the denial of its Motion to Dismiss in regard to demand futility. The appeals are currently pending and the issues will be fully briefed before the Nevada Supreme Court by September 13, 2009.

Environmental

AMERCO is a party to several administrative proceedings arising from state and local provisions that regulate the removal and/or cleanup of underground fuel storage tanks. It is the opinion of management, that none of these suits, claims or proceedings involving AMERCO, individually or in the aggregate, are expected to result in a material adverse effect on AMERCO's financial position or results of operations.

Compliance with environmental requirements of federal, state and local governments may significantly affect Real Estate's business operations. Among other things, these requirements regulate the discharge of materials into the water, air and land and govern the use and disposal of hazardous substances. Real Estate is aware of issues regarding hazardous substances on some of its properties. Real Estate regularly makes capital and operating expenditures to stay in compliance with environmental laws and has put in place a remedial plan at each site where it believes such a plan is necessary. Since 1988, Real Estate has managed a testing and removal program for underground storage tanks.

Based upon the information currently available to Real Estate, compliance with the environmental laws and its share of the costs of investigation and cleanup of known hazardous waste sites are not expected to result in a material adverse effect on AMERCO's financial position or results of operations. Real Estate expects to spend approximately \$5.2 million in total through 2011 to remediate these properties.

Other

The Company is named as a defendant in various other litigation and claims arising out of the normal course of business. In management's opinion, none of these other matters will have a material effect on the Company's financial position or results of operations.

Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted to a vote of the security holders of AMERCO during the fourth quarter of the fiscal year covered by this report, through the solicitation of proxies or otherwise.

PART II

Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

As of March 31, 2009, there were approximately 3,200 holders of record of the common stock. AMERCO's common stock is listed on NASDAQ Global Select Market under the trading symbol "UHAL". The number of shareholders is derived using internal stock ledgers and utilizing Mellon Investor Services Stockholder listings.

The following table sets forth the high and the low sales price of the common stock of AMERCO for the periods indicated:

	Year Ended March 31,										
	20	009		2008							
	High Low				High						
First quarter	\$ 60.00	\$	46.17	\$	83.87	\$	67.29				
Second quarter	\$ 51.52	\$	33.51	\$	78.78	\$	57.03				
Third quarter	\$ 45.91	\$	28.93	\$	79.86	\$	58.82				
Fourth quarter	\$ 35.29	\$	21.89	\$	71.98	\$	47.53				

Dividends

AMERCO does not have a formal dividend policy. The Board periodically considers the advisability of declaring and paying dividends to common stockholders in light of existing circumstances.

Refer to Note 21 Statutory Financial Information of Insurance Subsidiaries of the Notes to Consolidated Financial Statements for a discussion of certain statutory restrictions on the ability of the insurance subsidiaries to pay dividends to AMERCO.

Refer to Note 12 Stockholders Equity of the Notes to Consolidated Financial Statements for a discussion of AMERCO's preferred stock.

Performance Graph

The following graph compares the cumulative total stockholder return on the Company's Common Stock for the period March 31, 2004 through March 31, 2009 with the cumulative total return on the Dow Jones US Equity Market and the Dow Jones US Transportation Average. The comparison assumes that \$100 was invested on March 31, 2004 in the Company's Common Stock and in each of comparison indices. The graph reflects the closing price of the Common stock trading on NASDAQ on March 31, 2005, 2006, 2007, 2008, and 2009.

Fiscal year ending March 31:						
	2004	2005	2006	2007	2008	2009
AMERCO	\$ 100	\$ 196	\$ 419	\$ 297	\$ 242	\$ 142
Dow Jones US Total Market	100	107	122	137	129	80
Dow Jones US Transportation						
Average	100	130	161	172	173	99

^{* \$100} invested on 3/31/04 in stock or index-including reinvestment of dividends.

Issuer Purchases of Equity Securities

On December 5, 2007, we announced that the Board had authorized us to repurchase up to \$50.0 million of our common stock. The stock was repurchased by the Company from time to time on the open market through December 31, 2008. The extent to which the Company repurchased its shares and the timing of such purchases were dependent upon market conditions and other corporate considerations. The purchases were funded from available working capital. During fiscal 2009, no shares of our common stock were repurchased, with the exception of the shares repurchased under our Odd Lot Repurchase Program detailed below.

On August 8, 2008, we announced the Board had authorized us to initiate a no-fee Odd Lot Repurchase Program (the "Program") to purchase AMERCO common stock held by persons who own less than 100 shares of AMERCO common stock. The Program offer expired on December 31, 2008. The following table details the shares purchased as part of the Program.

	Period	Total # of Shares Repurchased	Av Pric	ighted rerage re Paid Share	Rep as	otal \$ of Shares ourchased is Part of Odd Lot Program
Cumulative Plan Total		23,526	\$	41.47	\$	975,722

On December 3, 2008, the Board authorized and directed us to amend the Employee Stock Ownership Plan ("ESOP") to provide that distributions under the ESOP with respect to accounts valued at no more than \$1,000 shall be in the form of cash at the sole discretion of the advisory committee, subject to a participant's or beneficiary's right to elect a distribution of AMERCO common stock. The Board also authorized us, using management's discretion, to buy back shares of former employee ESOP participants whose respective ESOP account balances are valued at more than \$1,000 but who own less than 100 shares, at the then-prevailing market prices. No such shares have been purchased.

In March 2009, RepWest purchased shares of AMERCO Series A 8 ½% Preferred Stock on the open market for \$0.9 million. RepWest may continue to make investments in AMERCO's Preferred Shares in the future.

Item 6. Selected Financial Data

The following selected financial data should be read in conjunction with the MD&A, and the Consolidated Financial Statements and related notes in this Annual Report on Form 10-K.

Listed below is selected financial data for AMERCO and consolidated entities for each of the last five years ended March 31:

	Years Ended March 31,								
	2009 2008 (b), (c) 2007 2006								
		(In thousands, ex			2005				
Summary of Operations:		(111 1110 11111111111111111111111111111	oop v share and	per siture dutu)					
Self-moving equipment rentals	\$ 1,423,022	\$ 1,451,292	\$ 1,462,470	\$ 1,489,429	\$ 1,424,841				
Self-storage revenues	110,548	122,248	126,424	119,742	114,155				
Self-moving and self-storage products	-,-	, -	- ,	- 7.	,				
and service sales	199,394	217,798	224,722	223,721	206,098				
Property management fees	23,192	22,820	21,154	21,195	11,839				
Life insurance premiums	109,572	111,996	120,399	118,833	126,236				
Property and casualty insurance									
premiums	28,337	28,388	24,335	26,001	24,987				
Net investment and interest income	58,021	62,110	59,696	48,279	49,171				
Other revenue	40,180	32,522	30,098	40,325	30,172				
Total revenues	1,992,266	2,049,174	2,069,298	2,087,525	1,987,499				
Operating expenses	1,047,238	1,079,486	1,082,178	1,083,887	1,125,663				
Commission expenses	171,303	167,945	162,899	165,961	159,253				
Cost of sales	114,387	120,210	117,648	113,135	105,309				
Benefits and losses	108,259	108,817	116,959	115,431	138,655				
Amortization of deferred policy									
acquisition costs	12,394	13,181	17,138	24,261	28,512				
Lease expense	152,424	133,931	147,659	136,652	142,008				
Depreciation, net of (gains) losses on									
disposal	265,213	221,882	189,589	142,817	121,103				
Total costs and expenses	1,871,218	1,845,452	1,834,070	1,782,144	1,820,503				
Earnings from operations	121,048	203,722	235,228	305,381	166,996				
Interest expense	(98,470)	(101,420)	(82,436)	(69,481)	(73,205)				
Fees and amortization on early									
extinguishment of debt (a)	-	-	(6,969)	(35,627)	-				
Litigation settlement, net of costs, fees									
and expenses					51,341				
Pretax earnings	22,578	102,302	145,823	200,273	145,132				
Income tax expense	(9,168)	` ' '	(55,270)	(79,119)	(55,708)				
Net earnings	13,410	67,784	90,553	121,154	89,424				
Less: Preferred stock dividends	(12,963)	(12,963)	(12,963)	(12,963)	(12,963)				

Earnings available to common							
shareholders	\$	447	\$ 54,821	\$ 77,590	\$ 108,191	\$	76,461
Net earnings per common share basic and							
diluted	\$	0.02	\$ 2.78	\$ 3.72	\$ 5.19	\$	3.68
Weighted average common shares							
outstanding: Basic and diluted	1	9,350,041	19,740,571	20,838,570	20,857,108	2	20,804,773
Cash dividends declared and accrued							
Preferred stock	\$	12,963	\$ 12,963	\$ 12,963	\$ 12,963	\$	12,963
Balance Sheet Data:							
Property, plant and equipment, net		2,013,928	2,011,176	1,897,071	1,535,165		1,354,468
Total assets		3,825,073	3,832,487	3,523,048	3,367,218		3,116,173
AMERCO's notes, loans and leases							
payable		1,546,490	1,504,677	1,181,165	965,634		780,008
SAC Holding II notes and loans payable,							
non re-course to AMERCO		-	-	74,887	76,232		77,474
Stockholders' equity		717,629	758,431	718,098	695,604		572,839

⁽a) Includes the write-off of debt issuance costs of \$7.0 million in fiscal 2007 and \$14.4 million in fiscal 2006.

⁽b) Fiscal 2008 summary of operations includes 7 months of activity for SAC Holding II which was deconsolidated effective October 31, 2007.

⁽c) Fiscal 2008 balance sheet data does not include SAC Holding II which was deconsolidated effective October 31, 2007.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

General

We begin this MD&A with the overall strategy of AMERCO, followed by a description of and strategy related to, our operating segments to give the reader an overview of the goals of our business and the direction in which our businesses and products are moving. We then discuss our "Critical Accounting Policies and Estimates" that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results. We then discuss our results of operations for fiscal 2009 compared with fiscal 2008, and for fiscal 2008 compared with fiscal 2007 which are followed by an analysis of changes in our balance sheets and cash flows, and a discussion of our financial commitments in the sections entitled "Liquidity and Capital Resources" and "Disclosures about Contractual Obligations and Commercial Commitments." We conclude this MD&A by discussing our outlook for fiscal 2010.

This MD&A should be read in conjunction with the other sections of this Annual Report on Form 10-K, including Item 1: Business, Item 6: Selected Financial Data and Item 8: Financial Statements and Supplementary Data. The various sections of this MD&A contain a number of forward-looking statements, as discussed under the caption "Cautionary Statements Regarding Forward-Looking Statements," all of which are based on our current expectations and could be affected by the uncertainties and risk factors described throughout this filing and particularly under the section Item 1A: Risk Factors. Our actual results may differ materially from these forward-looking statements.

AMERCO has a fiscal year that ends on the 31st of March for each year that is referenced. Our insurance company subsidiaries have fiscal years that end on the 31st of December for each year that is referenced. They have been consolidated on that basis. Our insurance companies' financial reporting processes conform to calendar year reporting as required by state insurance departments. Management believes that consolidating their calendar year into our fiscal year financial statements does not materially affect the financial position or results of operations. The Company discloses any material events occurring during the intervening period. Consequently, all references to our insurance subsidiaries' years 2008, 2007 and 2006 correspond to fiscal 2009, 2008 and 2007 for AMERCO.

Overall Strategy

Our overall strategy is to maintain our leadership position in the North American "do-it-yourself" moving and storage industry. We accomplish this by providing a seamless and integrated supply chain to the "do-it-yourself" moving and storage market. As part of executing this strategy, we leverage the brand recognition of U-Haul with our full line of moving and self-storage related products and services and the convenience of our broad geographic presence.

Our primary focus is to provide our customers with a wide selection of moving rental equipment, convenient self-storage rental facilities and related moving and self-storage products and services. We are able to expand our distribution and improve customer service by increasing the amount of moving equipment and storage rooms available for rent, expanding the number of independent dealers in our network and expanding and taking advantage of our growing eMove capabilities.

Property and Casualty Insurance is focused on providing and administering property and casualty insurance to U-Haul and its customers, its independent dealers and affiliates.

Life Insurance is focused on long-term capital growth through direct writing and reinsuring of life, Medicare supplement and annuity products in the senior marketplace.

Description of Operating Segments

AMERCO's three current reportable segments are (and former reportable segment was):

Moving and Storage, comprised of AMERCO, U-Haul and Real Estate and the subsidiaries of U-Haul and Real Estate,

Property and Casualty Insurance, comprised of RepWest and its subsidiaries and ARCOA,

Life Insurance, comprised of Oxford and its subsidiaries, and

SAC Holding II and its subsidiaries (through October 2007).

Refer to Note 1 Basis of Presentation, Note 22 Financial Information by Geographic Area and Note 22A Consolidating Financial Information by Industry Segment of the Notes to Consolidated Financial Statements included in this Form 10-K.

Moving and Storage Operating Segment

Our Moving and Storage Operating Segment consists of the rental of trucks, trailers, specialty rental items and self-storage spaces primarily to the household mover as well as sales of moving supplies, towing accessories and propane. Operations are conducted under the registered trade name U-Haul® throughout the United States and Canada.

With respect to our truck, trailer, specialty rental items and self-storage rental business, we are focused on expanding our dealer network, which provides added convenience for our customers and expanding the selection and availability of rental equipment to satisfy the needs of our customers.

U-Haul brand self-moving related products and services, such as boxes, pads and tape allow our customers to, among other things, protect their belongings from potential damage during the moving process. We are committed to providing a complete line of products selected with the "do-it-yourself" moving and storage customer in mind.

eMove is an online marketplace that connects consumers to over 3,900 independent Moving HelpTM service providers and over 4,200 independent Self-Storage Affiliates. Our network of customer-rated affiliates provides pack and load help, cleaning help, self-storage and similar services, all over North America. Our goal is to further utilize our web-based technology platform to increase service to consumers and businesses in the moving and storage market.

For more than sixty years, U-Haul has incorporated sustainable practices into its everyday operations. Our basic business premise of truck-sharing helps reduce greenhouse gas emissions and reduces the need for total large-capacity vehicles. Today, we remain focused on reducing waste and are dedicated to manufacturing reusable components and recyclable products. This commitment to sustainability, through our products and services, has helped us to reduce any negative impact on the environment.

Property and Casualty Insurance Operating Segment

Our Property and Casualty Insurance provides loss adjusting and claims handling for U-Haul through regional offices across North America. Property and Casualty Insurance also underwrites components of the Safemove, Safetow and Safestor protection packages to U-Haul customers. We continue to focus on increasing the penetration of these products into the market. The business plan for Property and Casualty Insurance includes offering property and casualty products in other U-Haul related programs.

Life Insurance Operating Segment

Our Life Insurance provides life and health insurance products primarily to the senior market through the direct writing or reinsuring of life insurance, Medicare supplement and annuity policies. Additionally, Oxford administered the self-insured employee health and dental plans for Arizona employees of the Company through December 31, 2008.

SAC Holding II Operating Segment

SAC Holding II owns self-storage properties that are managed by U-Haul under property management agreements and act as independent U-Haul rental equipment dealers. AMERCO, through its subsidiaries, has contractual interests in certain SAC Holding II properties entitling AMERCO to potential future income based on the financial performance of these properties. AMERCO was considered the primary beneficiary of these contractual interests prior to November 2007. Consequently, for those reporting periods prior to November 2007, we included the results of SAC Holding II in the consolidated financial statements of AMERCO, as required by FIN 46(R). While the deconsolidation affects AMERCO's financial reporting, it has no operational or financial impact on the Company's relationship with SAC Holding II. Refer to Principles of Consolidation within Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations.

Critical Accounting Policies and Estimates

The Company's financial statements have been prepared in accordance with the generally accepted accounting principles ("GAAP") in the United States. The methods, estimates and judgments we use in applying our accounting policies can have a significant impact on the results we report in our financial statements. Note 3 Accounting Policies of the Notes to Consolidated Financial Statements in Item 8: Financial Statements and Supplementary Data of this Form 10-K summarizes the significant accounting policies and methods used in the preparation of our consolidated financial statements and related disclosures. Certain accounting policies require us to make difficult and subjective judgments and assumptions, often as a result of the need to estimate matters that are inherently uncertain.

Below we have set forth, with a detailed description, the accounting policies that we deem most critical to us and that require management's most difficult and subjective judgments. These estimates are based on historical experience, observance of trends in particular areas, information and valuations available from outside sources and on various other assumptions that are believed to be reasonable under the circumstances and which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual amounts may differ from these estimates under different assumptions and conditions; such differences may be material.

We also have other policies that we consider key accounting policies, such as revenue recognition; however, these policies do not meet the definition of critical accounting estimates, because they do not generally require us to make estimates or judgments that are difficult or subjective. The accounting policies that we deem most critical to us, and involve the most difficult, subjective or complex judgments include the following:

Principles of Consolidation

The Company applies FIN 46(R) and ARB 51, Consolidated Financial Statements ("ARB 51"), in its principles of consolidation. FIN 46(R) addresses arrangements where a company does not hold a majority of the voting or similar interests of a variable interest entity ("VIE"). A company is required to consolidate a VIE if it has determined it is the primary beneficiary. ARB 51 addresses the policy when a company owns a majority of the voting or similar rights and exercises effective control.

As promulgated by FIN 46(R), a VIE is not self-supportive due to having one or both of the following conditions: a) it has an insufficient amount of equity for it to finance its activities without receiving additional subordinated financial support or b) its owners do not hold the typical risks and rights of equity owners. This determination is made upon the creation of a variable interest and can be re-assessed should certain changes in the operations of a VIE, or its relationship with the primary beneficiary trigger a reconsideration under the provisions of FIN 46(R). After a triggering event occurs the most recent facts and circumstances are utilized in determining whether or not a company is a VIE, which other company(s) have a variable interest in the entity, and whether or not the company's interest is such that it is the primary beneficiary.

In fiscal 2003 and fiscal 2002, SAC Holding Corporation and its subsidiaries ("SAC Holding Corporation") and SAC Holding II Corporation and its subsidiaries (collectively, "SAC Holdings") were considered special purpose entities and were consolidated based on the provisions of Emerging Issues Task Force Issue No. 90-15. In fiscal 2004, the Company evaluated its interests in SAC Holdings utilizing the guidance promulgated in FIN 46(R). The Company concluded that SAC Holdings were VIE's and that the Company was the primary beneficiary. Accordingly, the Company continued to include SAC Holdings in its consolidated financial statements.

In February and March 2004, SAC Holding Corporation triggered a requirement to reassess AMERCO's involvement in it, which led to the conclusion that SAC Holding Corporation was not a VIE and AMERCO ceased to be the primary beneficiary. Accordingly, the Company no longer includes SAC Holding Corporation in its consolidated financial statements.

In November 2007, Blackwater Investments, Inc. ("Blackwater") contributed additional capital to its wholly-owned subsidiary, SAC Holding II. This contribution was determined by us to be material with respect to the capitalization of SAC Holding II; therefore, triggering a requirement under FIN 46(R) for us to reassess the Company's involvement with those subsidiaries. This required reassessment led to the conclusion that SAC Holding II had the ability to fund its own operations and execute its business plan without any future subordinated financial support; therefore, the

Company was no longer the primary beneficiary of SAC Holding II as of the date of Blackwater's contribution.

Accordingly, at the date AMERCO ceased to have a variable interest and ceased to be the primary beneficiary of SAC Holding II, it deconsolidated those entities. The deconsolidation was accounted for as a distribution of SAC Holding II's interests to the sole shareholder of SAC Holdings. Because of AMERCO's continuing involvement with SAC Holding II the distribution does not qualify as discontinued operations as defined by Statement of Financial Accounting Standards ("SFAS") 144, Accounting for the Impairment or Disposal of Long-Lived Assets.

It is possible that SAC Holdings could take actions that would require us to re-determine whether SAC Holdings has become a VIE or whether we have become the primary beneficiary of SAC Holdings. Should this occur, we could be required to consolidate some or all of SAC Holdings with our financial statements.

The consolidated balance sheets as of March 31, 2009 and 2008 include the accounts of AMERCO and its wholly-owned subsidiaries. The March 31, 2009 statements of operations and cash flows include AMERCO and its wholly-owned subsidiaries. The March 31, 2008 statements of operations and cash flows include AMERCO and its wholly-owned subsidiaries for the entire year, and reflect SAC Holding II for the seven months ended October 31, 2007. The March 31, 2007 statements of operations and cash flows include the accounts of AMERCO and its wholly-owned subsidiaries and SAC Holding II.

Recoverability of Property, Plant and Equipment

Property, plant and equipment are stated at cost. Interest expense incurred during the initial construction of buildings and rental equipment is considered part of cost. Depreciation is computed for financial reporting purposes using the straight-line or an accelerated method based on a declining balance formula over the following estimated useful lives: rental equipment 2-20 years and buildings and non-rental equipment 3-55 years. The Company follows the deferral method of accounting based in the AICPA's Airline Guide for major overhauls in which engine overhauls are capitalized and amortized over five years and transmission overhauls are capitalized and amortized over three years. Routine maintenance costs are charged to operating expense as they are incurred. Gains and losses on dispositions of property, plant and equipment are netted against depreciation expense when realized. Equipment depreciation is recognized in amounts expected to result in the recovery of estimated residual values upon disposal, i.e., minimize gains or losses. In determining the depreciation rate, historical disposal experience, holding periods and trends in the market for vehicles are reviewed.

We regularly perform reviews to determine whether facts and circumstances exist which indicate that the carrying amount of assets, including estimates of residual value, may not be recoverable or that the useful life of assets are shorter or longer than originally estimated. Reductions in residual values (i.e., the price at which we ultimately expect to dispose of revenue earning equipment) or useful lives will result in an increase in depreciation expense over the life of the equipment. Reviews are performed based on vehicle class, generally subcategories of trucks and trailers. During fiscal 2009, based on an economic market analysis, the Company decreased the estimated residual value of certain rental trucks. The effect of the change decreased earnings from operations for fiscal 2009 by \$19.8 million or \$1.02 per share before taxes, in which the tax effect was approximately \$0.38 per share. We assess the recoverability of our assets by comparing the projected undiscounted net cash flows associated with the related asset or group of assets over their estimated remaining lives against their respective carrying amounts. We consider factors such as current and expected future market price trends on used vehicles and the expected life of vehicles included in the fleet. Impairment, if any, is based on the excess of the carrying amount over the fair value of those assets. If asset residual values are determined to be recoverable, but the useful lives are shorter or longer than originally estimated, the net book value of the assets is depreciated over the newly determined remaining useful lives.

In fiscal 2006, management performed an analysis of the expected economic value of new rental trucks and determined that additions to the fleet resulting from purchase should be depreciated on an accelerated method based upon a declining formula. The salvage value and useful life assumptions of the rental truck fleet remain unchanged. Under the declining balances method (2.4 times declining balance) the book value of a rental truck is reduced approximately 16%, 13%, 11%, 9%, 8%, 7%, and 6% during years one through seven, respectively and then reduced on a straight line basis an additional 10% by the end of year fifteen. Whereas, a standard straight line approach would reduce the book value by approximately 5.3% per year over the life of the truck. For the affected equipment, the accelerated depreciation was \$56.0 million, \$56.7 million and \$33.2 million greater than what it would have been if calculated under a straight line approach for fiscal 2009, 2008 and 2007, respectively.

We typically sell our used vehicles at our sales centers throughout North America, on our web site at uhaul.com/trucksales or by phone at 1-866-404-0355. Additionally, we sell a large portion of our pick-up and cargo van fleet at automobile dealer auctions. Although we intend to sell our used vehicles for prices approximating book value, the extent to which we realize a gain or loss on the sale of used vehicles is dependent upon various factors including the general state of the used vehicle market, the age and condition of the vehicle at the time of its disposal and depreciation rates with respect to the vehicle.

Insurance Reserves

Liabilities for life insurance and certain annuity and health policies are established to meet the estimated future obligations of policies in force, and are based on mortality, morbidity and withdrawal assumptions from recognized actuarial tables which contain margins for adverse deviation. In addition, liabilities for health, disability and other policies include estimates of payments to be made on insurance claims for reported losses and estimates of losses incurred, but not yet reported. Liabilities for annuity contracts consist of contract account balances that accrue to the benefit of the policyholders.

Insurance reserves for Property and Casualty Insurance and U-Haul take into account losses incurred based upon actuarial estimates. These estimates are based on past claims experience and current claim trends as well as social and economic conditions such as changes in legal theories and inflation. Due to the nature of underlying risks and the high degree of uncertainty associated with the determination of the liability for future policy benefits and claims, the amounts to be ultimately paid to settle liabilities cannot be precisely determined and may vary significantly from the estimated liability.

Due to the long tailed nature of the assumed reinsurance and the excess workers compensation lines of insurance that were written by RepWest it may take a number of years for claims to be fully reported and finally settled.

During the third quarter of fiscal 2009, the Company entered into an excess of loss reinsurance agreement with a third-party reinsurer covering a portion of expected accident liability losses for policy years 2001 through 2005. The Company recorded \$15.0 million of projected recoveries as an Other Asset and deferred this gain until actual recoveries, if any, are collected in the future.

Impairment of Investments

For investments accounted for under SFAS 115, Accounting for Certain Investments in Debt and Equity Securities in determining if and when a decline in market value below amortized cost is other-than-temporary, management makes certain assumptions or judgments in its assessment including but not limited to: ability and intent to hold the security, quoted market prices, dealer quotes or discounted cash flows, industry factors, financial factors, and issuer specific information such as credit strength. Other-than-temporary impairment in value is recognized in the current period operating results. The Company's insurance subsidiaries recognized \$0.4 million in other-than-temporary impairments for fiscal 2009, \$0.5 million for fiscal 2008 and \$1.4 million for fiscal 2007.

Income Taxes

The Company's tax returns are periodically reviewed by various taxing authorities. The final outcome of these audits may cause changes that could materially impact our financial results.

AMERCO files a consolidated tax return with all of its legal subsidiaries, except for DGLIC, a subsidiary of Oxford, which will file on a stand alone basis until 2012. SAC Holding Corporation and SAC Holding II Corporation file separate consolidated tax returns, which are in no way associated with AMERCO's consolidated returns.

Adoption of New Accounting Pronouncements

Fair Value of Financial Instruments

The Company adopted SFAS 157, Fair Value Measurements ("SFAS 157") effective April 1, 2008, its required effective date for AMERCO. SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements; however, it does not change existing guidance about whether an asset or liability is carried at fair value. The definition of fair value according to SFAS 157 is the price that would be received for selling an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The items primarily affected by the adoption of SFAS 157 at the Company include the interest rate

swaps held by U-Haul to fix interest rates on its variable rate debt and the available for sale investment portfolios at Life Insurance and RepWest. For more information please see Note 16 Fair Value Measurements of the Notes to Consolidated Financial Statements. The adoption of SFAS 157 did not have a material impact on the Company's consolidated financial statements.

FASB Staff Position FAS 157-1, Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13. This FASB Staff Position (FSP) amends SFAS 157 to exclude FASB Statement No. 13, Accounting for Leases, and other accounting pronouncements that address fair value measurements for purposes of lease classification or measurement under Statement 13. However, this scope exception does not apply to assets acquired and liabilities assumed in a business combination that are required to be measured at fair value under FASB Statement No. 141, Business Combinations, or No. 141 (revised 2007), Business Combinations, regardless of whether those assets and liabilities are related to leases.

FASB Staff Position FAS 157-2, Effective Date of FASB Statement No. 157. This FASB Staff Position (FSP) delays the effective date of SFAS 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay is intended to allow the Board and constituents additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of Statement 157.

FASB Staff Position FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active. This FSP applies to financial assets within the scope of accounting pronouncements that require or permit fair value measurements in accordance with SFAS 157. This FSP clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active.

The Company adopted SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS 159") effective April 1, 2008, its required effective date for AMERCO. SFAS 159 provides the option to measure certain financial assets and liabilities at fair value with any changes in fair value recognized in earnings. SFAS 159 allows for the application of these rules on an instrument-by-instrument basis upon the initial recognition of the asset or liability, or upon an event that gives rise to a new basis of accounting for that instrument. The Company did not elect to measure any additional financial assets or liabilities at fair value; therefore, the adoption of SFAS 159 had no effect on the Company's consolidated financial statements.

In March 2008, the FASB issued SFAS 161, Disclosures about Derivative Instruments and Hedging Activities ("SFAS 161") which amends SFAS 133 to require expanded disclosures about derivative instruments and hedging activities regarding (1) the ways in which an entity uses derivatives, (2) the accounting for derivatives and hedging activities, and (3) the impact that derivatives have (or could have) on an entity's financial position, financial performance, and cash flows. SFAS 161 is effective for financial statements of fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. While disclosures for earlier comparative periods presented at initial adoption are not required, they are encouraged; following initial adoption, comparative disclosures are required only for periods after such adoption. The adoption of SFAS 161 required the Company to expand its disclosures in Note 11 Interest on Borrowings of the Notes to Consolidated Financial Statements.

Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board ("FASB") issued SFAS 141(R), Business Combinations ("SFAS 141(R)"). SFAS 141(R) provides companies with principles and requirements on how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree as well as the recognition and measurement of goodwill acquired in a business combination. SFAS 141(R) also requires certain disclosures to enable users of the financial statements to evaluate the nature and financial effects of the business combination. Acquisition costs associated with the business combination will generally be expensed as incurred. SFAS 141(R) is effective for business combinations occurring in fiscal years beginning after December 15, 2008, which will require us to adopt these provisions for business combinations occurring in fiscal 2010 and thereafter. Early adoption of SFAS 141(R) is not permitted.

In December 2007, the FASB issued SFAS 160, Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51 ("SFAS 160"). This Statement clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. This Statement changes the way the consolidated income statement is presented by requiring net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest and to

disclose those amounts on the face of the income statement. SFAS 160 is effective for fiscal years beginning after December 15, 2008. Early adoption of SFAS 160 is not permitted. The Company does not believe that the adoption of this statement will have a material impact on our financial statements.

In April 2009, the FASB issued (FSP) FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, which segregates credit and noncredit components of impaired debt securities that are not expected to be sold. Impairments will still have to be measured at fair value in other comprehensive income. The FSP also requires some additional disclosures regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. Effective for interim and annual periods ending after June 15, 2009, but entities may early adopt the FSP for the interim and annual periods ending after March 15, 2009. The Company does not believe that the adoption of this statement will have a material impact on our financial statements.

In April 2009, the FASB issued (FSP) FAS 107-1 and APB 28-1, Disclosures about Fair Value of Financial Instruments, which increases the frequency of fair value disclosures to a quarterly instead of annual basis. The guidance relates to fair value disclosures for any financial instruments that are not currently reflected on the balance sheet at fair value. Effective for interim and annual periods ending after June 15, 2009, but entities may early adopt the FSP for the interim and annual periods ending after March 15, 2009. The Company does not believe that the adoption of this statement will have a material impact on our financial statements.

In April 2009, the FASB issued (FSP) FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly, which provides guidelines for a broad interpretation of when to apply market-based fair value measurements. The FSP reaffirms management's need to use judgment to determine when a market that was once active has become inactive and in determining fair values in markets that are no longer active. Effective for interim and annual periods ending after June 15, 2009, but entities may early adopt the FSP for the interim and annual periods ending after March 15, 2009.

Results of Operations

AMERCO and Consolidated Entities

Fiscal 2009 Compared with Fiscal 2008

Listed below on a consolidated basis are revenues for our major product lines for fiscal 2009 and fiscal 2008:

	Year Ended	d March 31,
	2009	2008
	(In tho	usands)
Self-moving equipment rentals	\$ 1,423,022	\$ 1,451,292
Self-storage revenues	110,548	122,248
Self-moving and self-storage product and service sales	199,394	217,798
Property management fees	23,192	22,820
Life insurance premiums	109,572	111,996
Property and casualty insurance premiums	28,337	28,388
Net investment and interest income	58,021	62,110
Other revenue	40,180	32,522
Consolidated revenue	\$ 1,992,266	\$ 2,049,174

Self-moving equipment rental revenues decreased \$28.3 million in fiscal 2009, compared with fiscal 2008. The majority of the decrease occurred in the third and fourth quarters of fiscal 2009. Several factors led to the decline in revenues including a decrease in total rental equipment transactions, foreign currency exchange rates, reduced revenue per transaction for In-Town moves and the extra day in fiscal 2008. Total rental equipment transactions decreased less than one percent during the year. Foreign currency exchange rates between the United States and Canada negatively affected our translated U.S. dollar results during the second half of fiscal 2009. During fiscal 2009 our

average revenue per one-way transactions increased while In-Town experienced decreases primarily due to reduced mileage.

Self-storage revenues decreased \$11.7 million in fiscal 2009, compared with fiscal 2008. The deconsolidation of SAC Holding II, which was effective October 31, 2007, accounted for \$11.5 million of the decrease. At Company-owned locations during fiscal 2009 we saw a decrease in our occupancy rate of approximately 5% compared to fiscal 2008. The decrease was a result of the addition of approximately seven thousand new rooms into the portfolio combined with a 2% decrease in rooms rented. We were able to largely offset the occupancy declines with rate actions.

Sales of self-moving and self-storage products and services decreased \$18.4 million in fiscal 2009, compared with fiscal 2008. The deconsolidation of SAC Holding II accounted for \$10.0 million of the decrease. The remaining decrease was related to reduced sales of hitches, towing accessories and rental support items.

Life Insurance premiums decreased \$2.4 million primarily as a result of decreases in Medicare supplement premiums.

Property and Casualty Insurance premiums decreased \$0.1 million due to a decline in U-Haul related business.

Net investment and interest income decreased \$4.1 million in fiscal 2009, compared with fiscal 2008. This decline was due primarily to smaller invested asset portfolios at the insurance companies combined with reduced investment yields for both the insurance companies and U-Haul's invested short-term balances.

As a result of the items mentioned above, revenues for AMERCO and its consolidated entities were \$1,992.3 million for fiscal 2009, compared with \$2,049.2 million for fiscal 2008.

Listed below are revenues and earnings from operations at each of our four operating segments for fiscal 2009 and fiscal 2008, the insurance companies years ended are December 31, 2008 and 2007.

	Year Ended	March 31,
	2009	2008
	(In thou	ısands)
Moving and storage		
Revenues	\$ 1,823,049	\$ 1,858,230
Earnings from operations	112,080	192,970
Property and casualty insurance		
Revenues	37,419	40,478
Earnings from operations	7,505	9,244
Life insurance		
Revenues	135,056	137,448
Earnings from operations	17,748	17,202
SAC Holding II (a)		
Revenues	-	28,102
Earnings from operations	-	7,926
Eliminations		
Revenues	(3,258)	(15,084)
Earnings from operations	(16,285)	(23,620)
Consolidated Results		
Revenues	1,992,266	2,049,174
Earnings from operations	121,048	203,722

(a) Fiscal 2008 includes 7 months of activity for SAC Holding II which was deconsolidated effective October 31, 2007.

Total costs and expenses increased \$25.8 million in fiscal 2009, compared with fiscal 2008. The largest contributing factors to the increase were equipment related costs including \$18.2 million of additional equipment depreciation, \$17.8 of additional equipment lease costs, and \$12.1 million of additional losses from the disposal of equipment. Gains related to the disposal of real estate decreased \$10.3 million in fiscal 2009, compared with fiscal 2008. Commission and cost of sales expenses decreased in relation to their associated revenues. Total costs and expenses at the insurance companies decreased \$4.3 through a combination of lower benefits and reduced operating costs resulting from less business. In fiscal 2009, the Company recognized approximately \$12.0 million of positive prior year experience on its portion of the self-insured liability risk related to the rental fleet. The deconsolidation of SAC Holding II accounted for an \$11.9 million decrease.

As a result of the aforementioned changes in revenues and expenses, earnings from operations decreased to \$121.0 million for fiscal 2009, compared with \$203.7 million for fiscal 2008.

Interest expense for fiscal 2009 was \$98.5 million, compared with \$101.4 million in fiscal 2008. The decrease in interest expense in fiscal 2009 was primarily related to the deconsolidation of SAC Holding II which accounted for \$3.5 million of the decline.

Income tax expense was \$9.2 million in fiscal 2009, compared with \$34.5 million in fiscal 2008.

Dividends accrued on our Series A preferred stock were \$13.0 million in both fiscal 2009 and 2008, respectively.

As a result of the above mentioned items, net earnings available to common shareholders were \$0.4 million in fiscal 2009, compared with \$54.8 million in fiscal 2008.

The weighted average common shares outstanding: basic and diluted were 19,350,041 in fiscal 2009 and 19,740,571 in fiscal 2008.

Basic and diluted earnings per share in fiscal 2009 were \$0.02, compared with \$2.78 in fiscal 2008.

Fiscal 2008 Compared with Fiscal 2007

Listed below on a consolidated basis are revenues for our major product lines for fiscal 2008 and fiscal 2007:

	Year Ended	l March 31,
	2008	2007
	(In tho	ısands)
Self-moving equipment rentals	\$ 1,451,292	\$ 1,462,470
Self-storage revenues	122,248	126,424
Self-moving and self-storage product and service sales	217,798	224,722
Property management fees	22,820	21,154
Life insurance premiums	111,996	120,399
Property and casualty insurance premiums	28,388	24,335
Net investment and interest income	62,110	59,696
Other revenue	32,522	30,098
Consolidated revenue	\$ 2,049,174	\$ 2,069,298

Self-moving equipment rental revenues decreased \$11.2 million in fiscal 2008 compared with fiscal 2007. The majority of the year over year decline occurred during the first half of fiscal 2008 driven primarily by negative trends in average one-way revenue per transaction. During the second half of fiscal 2008 we experienced incremental improvements in pricing; however, we still finished the full year behind fiscal 2007 as it relates to average revenue per transaction. Partially offsetting the negative pricing environment was the extra business day in February 2008 and a marginal increase in total moving transactions compared with fiscal 2007.

Self-storage revenues decreased \$4.2 million in fiscal 2008, compared with fiscal 2007 due to the deconsolidation of SAC Holding II which was effective as of October 31, 2007 and which accounted for an \$8.5 million decrease in reported self-storage revenues in fiscal 2008 as compared with fiscal 2007. Self-storage revenues for AMERCO owned locations increased \$4.3 million in fiscal 2008 as compared with fiscal 2007 driven primarily by favorable pricing. While average room occupancy rates at AMERCO owned locations for fiscal 2008 declined 2.6% from fiscal 2007 to 84.0%, the Company increased the total number of rooms rented, rooms available and square footage available in the same time period. The deconsolidation of SAC Holding II for GAAP reporting purposes reduced consolidated self-storage revenues; however, there has been no change in the economics of our operational or financial relationship with SAC Holding II.

Sales of self-moving and self-storage products and services decreased \$6.9 million in fiscal 2008 as compared with fiscal 2007 with \$6.0 million of the decrease related to the deconsolidation of SAC Holding II. The remainder of the decline was related primarily to lower sales of hitch and towing accessories during the second half of fiscal 2008.

Life Insurance premiums decreased \$8.4 million driven by the termination of the credit life and disability program and declining Medicare supplement premiums. During fiscal 2008, Life Insurance increased sales of its new life insurance products.

Property and Casualty Insurance premiums increased \$4.1 million due to an increase in U-Haul related business.

Net investment and interest income increased \$2.4 million in fiscal 2008 as compared with fiscal 2007. The Company receives interest income from SAC Holdings for junior notes the Company holds. Prior to the deconsolidation of SAC Holding II in October 2007, the amounts earned from junior notes related to SAC Holding II were eliminated. After October 2007, this interest income was no longer eliminated resulting in an increase of \$2.9 million. This was offset by decreases of the insurance companies' investment income due to lower investment yields and a smaller invested asset base.

As a result of the items mentioned above, revenues for AMERCO and its consolidated entities were \$2,049.2 million for fiscal 2008, compared with \$2,069.3 million for fiscal 2007.

Listed below are revenues and earnings from operations at each of our four operating segments for fiscal 2008 and fiscal 2007, the insurance companies years ended are December 31, 2007 and 2006.

	Year Ended	March 31,
	2008	2007
	(In thou	ısands)
Moving and storage		
Revenues	\$ 1,858,230	\$ 1,861,751
Earnings from operations	192,970	217,937
Property and casualty insurance		
Revenues	40,478	38,486
Earnings from operations	9,244	5,741
Life insurance		
Revenues	137,448	148,820
Earnings from operations	17,202	14,521
SAC Holding II (a)		
Revenues	28,102	46,603
Earnings from operations	7,926	13,854
Eliminations		
Revenues	(15,084)	(26,362)
Earnings from operations	(23,620)	(16,825)
Consolidated Results		
Revenues	2,049,174	2,069,298
Earnings from operations	203,722	235,228

(a) Fiscal 2008 includes 7 months of activity for SAC Holding II which was deconsolidated effective October 31, 2007.

Total costs and expenses increased \$11.4 million in fiscal 2008 as compared with fiscal 2007. The largest increase was in depreciation expense associated with the rotation of our fleet. Conversely, with the shift in focus from operating leases to purchases of new rental trucks, lease expense decreased in fiscal 2008 as compared with fiscal 2007. The Company netted gains and losses from the disposal of property and equipment against depreciation. Included in depreciation are gains on the sale of real estate of \$12.7 million and \$4.4 million in fiscal 2008 and fiscal 2007, respectively. Repair and maintenance costs included in operating expenses declined for the year due to the rotation of older trucks out of the active rental fleet. Benefits and operating expenses decreased at each of the insurance companies as business volumes declined. Other operating costs including personnel, property tax and certain legal-related expenses increased in fiscal 2008 as compared with fiscal 2007.

As a result of the aforementioned changes in revenues and expenses, earnings from operations decreased to \$203.7 million for fiscal 2008, compared with \$235.2 million for fiscal 2007.

Interest expense for fiscal 2008 was \$101.4 million, compared with \$89.4 million in fiscal 2007. Fiscal 2007 results included a one-time, non-recurring charge of \$7.0 million, before taxes, of deferred debt issuance costs related to a loan that was amended. The refinancing costs had the effect of decreasing on a non-recurring basis, earnings for the

year ended March 31, 2007 by \$0.33 per share before taxes, in which the tax effect was approximately \$0.13 per share. Absent this charge, the increase in interest expense in fiscal 2008 was related to increased debt associated with the fleet rotation.

Income tax expense was \$34.5 million in fiscal 2008, compared with \$55.3 million in fiscal 2007.

Dividends accrued on our Series A preferred stock were \$13.0 million in both fiscal 2008 and 2007, respectively.

As a result of the above mentioned items, net earnings available to common shareholders were \$54.8 million in fiscal 2008, compared with \$77.6 million in fiscal 2007.

The weighted average common shares outstanding: basic and diluted were 19,740,571 in fiscal 2008 and 20,838,570 in fiscal 2007.

Basic and diluted earnings per share in fiscal 2008 were \$2.78, compared with \$3.72 in fiscal 2007.

Moving and Storage

Fiscal 2009 Compared with Fiscal 2008

Listed below are revenues for the major product lines at our Moving and Storage Operating Segment for fiscal 2009 and fiscal 2008:

	Year Ended	d March 31,
	2009	2008
	(In tho	usands)
Self-moving equipment rentals	\$ 1,423,330	\$ 1,451,292
Self-storage revenues	110,548	110,779
Self-moving and self-storage product and service sales	199,394	207,759
Property management fees	23,192	24,520
Net investment and interest income	29,865	34,906
Other revenue	36,720	28,974
Moving and Storage revenue	\$ 1,823,049	\$ 1,858,230

Self-moving equipment rental revenues decreased \$28.0 million in fiscal 2009, compared with fiscal 2008. The majority of the decrease occurred in the third and fourth quarters of fiscal 2009. Several factors led to the decline in revenues including a decrease in total rental equipment transactions, foreign currency exchange rates, reduced revenue per transaction for In-Town moves and the extra day in fiscal 2008. Total rental equipment transactions decreased less than one percent during the year. Foreign currency exchange rates between the United States and Canada negatively affected our translated U.S. dollar results during the second half of fiscal 2009. During fiscal 2009 our average revenue per one-way transactions increased while In-Town experienced decreases primarily due to reduced mileage.

Self-storage revenues decreased \$0.2 million in fiscal 2009, compared with fiscal 2008. At Company-owned locations during fiscal 2009 we saw a decrease in our occupancy rate of approximately 5% compared to fiscal 2008. The decrease was a result of the addition of approximately seven thousand new rooms into the portfolio combined with a 2% decrease in rooms rented. We were able to largely offset the occupancy declines with rate actions.

Sales of self-moving and self-storage products and services decreased \$8.4 million in fiscal 2009, compared with fiscal 2008 with the decrease primarily related to reduced sales of hitches, towing accessories and rental support items.

Net investment and interest income decreased \$5.0 million in fiscal 2009, compared with fiscal 2008 due to lower investment yields on the Company's invested short-term cash balances.

The Company owns and manages self-storage facilities. Self-storage revenues reported in the consolidated financial statements for Moving and Storage represent Company-owned locations only. Self-storage data for our owned storage locations was as follows:

Edgar Filing: AMERCO /NV/ - Form 10-K

	2009	2008
	(In thousands	, except
	occupancy	rate)
Room count as of March 31	138	131
Square footage as of March 31	11,131	10,533
Average number of rooms occupied	106	109
Average occupancy rate based on room count	78.9%	84.0%
Average square footage occupied	8,745	8,767

Total costs and expenses increased \$42.2 million in fiscal 2009, compared with fiscal 2008. The largest contributing factors to the increase were equipment related costs including \$18.2 million of additional equipment depreciation, \$17.8 of additional equipment lease costs, and \$12.1 million of additional losses from the disposal of equipment. Gains related to the disposal of real estate decreased \$10.3 million in fiscal 2009, compared with fiscal 2008. Commission and cost of sales expenses decreased in relation to their associated revenues. In fiscal 2009 the Moving and Storage segment recognized approximately \$12.0 million of positive prior year experience on its portion of the self-insured liability risk related to the rental fleet.

Equity in the earnings of AMERCO's insurance subsidiaries decreased \$3.3 million in fiscal 2009, compared with fiscal 2008.

As a result of the above mentioned changes in revenues and expenses, earnings from operations decreased to \$112.1 million in fiscal 2009, compared with \$193.0 million for fiscal 2008.

Fiscal 2008 Compared with Fiscal 2007

Listed below are revenues for the major product lines at our Moving and Storage Operating Segment for fiscal 2008 and fiscal 2007:

	Year Ended	d March 31,
	2008	2007
	(In tho	usands)
Self-moving equipment rentals	\$ 1,451,292	\$ 1,462,470
Self-storage revenues	110,779	106,498
Self-moving and self-storage product and service sales	207,759	208,677
Property management fees	24,520	23,951
Net investment and interest income	34,906	34,161
Other revenue	28,974	25,994
Moving and Storage revenue	\$ 1,858,230	\$ 1,861,751

Self-moving equipment rental revenues decreased \$11.2 million in fiscal 2008 compared with fiscal 2007. The majority of the year over year decline occurred during the first half of fiscal 2008 driven primarily by negative trends in average one-way revenue per transaction. During the second half of fiscal 2008 we experienced incremental improvements in pricing; however, we still finished the full year behind fiscal 2007 as it relates to revenue per transaction. Partially offsetting the negative pricing environment was the extra business day in February 2008 and a marginal increase in total moving transactions compared to fiscal 2007.

Self-storage revenues increased \$4.3 million in fiscal 2008 compared with fiscal 2007 primarily due to favorable pricing. While average room occupancy rates for fiscal 2008 declined 2.6% from fiscal 2007 to 84.0%, the Company increased the total number of rooms rented, rooms available and square footage available in the same time period.

Sales of self-moving and self-storage products and services decreased \$0.9 million in fiscal 2008 as compared with fiscal 2007 primarily due to lower sales of hitch and towing accessories during the second half of fiscal 2008.

Other revenue increased \$3.0 million for fiscal 2008, compared with fiscal 2007. Other revenue includes new programs that have not yet achieved a significant volume of reportable revenues and other revenues not directly related to any other reported line item.

The Company owns and manages self-storage facilities. Self-storage revenues reported in the consolidated financial statements for Moving and Storage represent Company-owned locations only. Self-storage data for our owned storage locations was as follows:

Edgar Filing: AMERCO /NV/ - Form 10-K

	Year Ended 1	March 31,
	2008	2007
	(In thousand	ls, except
	occupanc	y rate)
Room count as of March 31	131	127
Square footage as of March 31	10,533	10,062
Average number of rooms occupied	109	108
Average occupancy rate based on room count	84.0%	86.6%
Average square footage occupied	8,767	8,653

Total costs and expenses increased \$31.2 million in fiscal 2008 as compared with fiscal 2007. The largest increase was in depreciation expense associated with the rotation of our fleet. Conversely, with the shift in focus from operating leases to purchases of new rental trucks lease expense decreased in fiscal 2008 as compared with fiscal 2007. The Company netted gains and losses from the disposal of property and equipment against depreciation. Included in depreciation are gains on the sale of real estate of \$12.7 million and \$4.4 million in fiscal 2008 and fiscal 2007, respectively. Repair and maintenance costs included in operating expenses declined for the year due to the rotation of older trucks out of the active rental fleet. These declines were offset by other operating costs including personnel, property tax and certain legal-related expenses.

Equity in the earnings of AMERCO's insurance subsidiaries increased \$10.0 million in fiscal 2008 as compared with fiscal 2007 primarily due to reduced operating expenses and benefits and losses.

As a result of the above mentioned changes in revenues and expenses, earnings from operations decreased to \$193.0 million in fiscal 2008, compared with \$217.9 million for fiscal 2007.

Property and Casualty Insurance

2008 Compared with 2007

Net premiums were \$28.3 million and \$28.4 million for the years ended December 31, 2008 and 2007, respectively.

Net investment income was \$9.1 million and \$12.1 million for the years ended December 31, 2008 and 2007, respectively. The decrease was a result of lower returns on bonds and short-term investments and a decrease in the overall size of the investment portfolio.

Net operating expenses were \$12.0 million for both of the years ended December 31, 2008 and 2007, respectively.

Benefits and losses incurred were \$17.9 million and \$19.0 million for the years ended December 31, 2008 and 2007, respectively.

As a result of the above mentioned changes in revenues and expenses, pretax earnings from operations were \$7.5 million and \$9.2 million for the years ended December 31, 2008 and 2007, respectively.

2007 Compared with 2006

Net premiums were \$28.4 million and \$24.3 million for the years ended December 31, 2007 and 2006, respectively. The increased premiums were the result of U-Haul customer related programs.

Net investment income was \$12.1 million and \$14.2 million for the years ended December 31, 2007 and 2006, respectively. The decrease was due to the sale of real estate in 2006, which resulted in gains before consolidation in 2006.

Net operating expenses were \$12.0 million and \$8.8 million for the years ended December 31, 2007 and 2006, respectively. The increase was due to a \$2.7 million increase in commissions on the additional liability program.

Benefits and losses incurred were \$19.0 million and \$21.9 million for the years ended December 31, 2007 and 2006, respectively.

Amortization of deferred acquisition costs were \$0.2 million and \$2.1 million for the years ended December 31, 2007 and 2006, respectively. The decrease was due to the termination of credit property business in March of 2006.

As a result of the above mentioned changes in revenues and expenses, pretax earnings from operations were \$9.2 million and \$5.7 million for the years ended December 31, 2007 and 2006, respectively.

The following table illustrates the change in unpaid loss and loss adjustment expenses on a gross basis. The first line represents gross reserves (reserves prior to the effects of reinsurance) as originally reported at the end of the stated year. The second section, reading down, represents cumulative amounts paid as of the end of successive years with respect to that reserve. The third section, reading down, represents revised estimates of the original recorded gross reserve as of the end of successive years. The last section compares the latest revised estimate of gross reserves to the reserve amount as originally established for that year-end. The last section is cumulative and should not be totaled.

					De	cember 31,					
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	20
					(In	thousands)					
d Loss oss tment	ф 244 7 40	Ф 224.050	ф 20 2 651	ф. 440.00 7 .	Ф 200 447	ф 417 25 0	ф 200 0 7 5	Ф 24 <i>С</i> 020	ф 2 00 7 02	Ф 2 00 410	ф 20
aid ulative) of:	\$ 344,/48	\$ 334,838	\$ 382,651	\$ 448,987	\$ 399,447	\$416,239	\$ 380,875	\$ 346,928	\$ 288,783	\$ 288,410	\$ 28
ear later vo years	·	117,025	130,471	130,070	100,851	73,384	44,677	40,116	35,297	22,701	
later		186,193	203,605	209,525	164,255	114,246	83,230	73,235	56,566	-	
ee years later	218,819	232,883	255,996	266,483	201,346	151,840	115,955	94,320	-	-	
ur years later		264,517	299,681	295,268	233,898	184,219	136,940	_	_	_	
ve years later		295,997	320,629	322,191	263,654	204,752	-	-	-	-	
lix years later	297,354	314,281	341,543	346,733	282,552	-	-	-	-	-	
en years later	311,963	331,385	358,882	364,696	-	-	-	-	-	-	
tht years later		346,270	371,277	-	-	_	-	-	-	-	
ne years later		357,731	-	-	-	_	-	-	-	-	
en years later		-	-	-	-	-	-	-	-	-	
ved timated											
ear later vo years	·	383,264	433,222	454,510	471,029	447,524	388,859	326,386	319,951	307,200	
later		432,714	454,926	523,624	480,713	456,171	368,756	357,135	339,113	-	
ee years later		437,712	517,361	500,566	521,319	435,549	399,693	376,357	_	_	

Edgar Filing: AMERCO /NV/ - Form 10-K

ur years later	413,476	480,200	543,554	571,045	502,922	466,709	418,873	_	_	_	
ve years	413,470	400,200	343,334	371,043	302,722	+00,707	710,073	_	-		
later	443,696	524,548	558,765	569,104	537,610	485,304	-	-	-	-	
ix years											
later	477,975	520,675	559,873	608,159	560,668	-	-	-	-	-	
en years		707 10 7	702.004	606.004							
later		527,187	583,904	636,221	-	-	-	-	-	-	
tht years later		550,333	614,171	_	_	_	_	_	_	_	
ne years		000,000	01.,1,1								
later		567,307	-	-	_	_	_	-	_	_	
en years later		_	_	_	_	_	_	_	_	_	
lative	3 13,073										
ndancy											
ciency)	\$ (199,127)	\$ (232,449)	\$ (231,520)	\$ (187,234)	\$ (161,221)	\$ (69,045)	\$ (37,998)	\$ (29,429) \$	\$ (50,330)	\$ (18,790)	
um rerable	(1,879)	6,797	5,613	21,756	7,036	374	2,233	_	_	_	
imated	(1,077)	0,777	5,015	21,730	7,030	374	2,233				
ve:											
nt											
ulative)	\$ (201,006)	\$ (225,652)	\$ (225,907)	\$ (165,478)	\$ (154,185)	\$ (68,671)	\$ (35,765)	\$ (29,429)	(50,330)	\$ (18,790)	

Life Insurance

2008 Compared with 2007

Net premiums were \$109.6 million and \$112.0 million for the years ended December 31, 2008 and 2007, respectively. Medicare supplement premiums decreased by \$6.0 million due to policy lapses and lower first year sales offset by an increase in life insurance premiums of \$6.8 million due to increased sales. Oxford stopped writing new credit insurance business in 2006 and as a result, credit insurance premiums decreased by \$2.0 million. Other premiums decreased \$1.2 million.

Net investment income was \$20.4 million and \$20.9 million for the years ended December 31, 2008 and 2007, respectively. The decrease was due to a net reduction in invested assets and lower investment yields.

Net operating expenses were \$21.3 million and \$23.8 million for the years ended December 31, 2008 and 2007, respectively. The decrease was primarily attributable to the reduction of expenses on credit insurance due to business discontinuance and capitalization of life insurance acquisition expenses.

Benefits incurred were \$83.6 million and \$83.4 million, for the years ended December 31, 2008 and 2007, respectively. This increase was the result of a \$3.2 million decrease in Medicare supplement due to policy decrements, offset by life insurance benefits of \$6.0 million due to increased sales. Other benefits decreased \$2.6 million.

Amortization of deferred acquisition costs ("DAC") and the value of business acquired ("VOBA") was \$12.4 million and \$13.0 million for the years ended December 31, 2008 and 2007, respectively. Amortization of DAC for the credit business decreased \$1.4 million as a result of the runoff status of this program. Amortization of DAC for the life business increased \$1.9 million due to increased sales. Medicare supplement decreased by \$1.3 million due to the full amortization of VOBA associated with the CFLIC acquisition.

As a result of the above mentioned changes in revenues and expenses, pretax earnings from operations were \$17.7 million and \$17.2 million for the years ended December 31, 2008 and 2007, respectively.

2007 Compared with 2006

Net premiums were \$112.0 million and \$121.6 million for the years ended December 31, 2007 and 2006, respectively. Medicare supplement premiums decreased by \$4.1 million due to policy lapses and lower first year sales offset by an increase in life insurance premiums of \$2.9 million due to increased sales. Oxford stopped writing new credit insurance business in 2006 and as a result, credit insurance premiums decreased by \$5.9 million.

Net investment income was \$20.9 million and \$22.5 million for the years ended December 31, 2007 and 2006, respectively. The decrease was due to a net reduction in invested assets and lower investment yields.

Net operating expenses were \$23.8 million and \$30.9 million for the years ended December 31, 2007 and 2006, respectively. The decrease was primarily attributable to the reduction of expenses on credit insurance due to business discontinuance and additional costs in 2006 related to the acquisition of DGLIC.

Benefits incurred were \$83.4 million and \$88.3 million, for the years ended December 31, 2007 and 2006, respectively. This decrease was the result of a \$2.0 million decrease in Medicare supplement due to policy decrements and a decrease of \$1.7 million in credit insurance due to decreased exposure, offset by life insurance benefits of \$1.5 million due to increased sales.

DAC and VOBA was \$13.0 million and \$15.1 million for the years ended December 31, 2007 and 2006, respectively. The credit business had a decrease of amortization of \$3.9 million due to decreased business, offset by an increase of \$2.3 million in annuities due to an update of DAC assumptions.

As a result of the above mentioned changes in revenues and expenses, pretax earnings from operations were \$17.2 million and \$14.5 million for the years ended December 31, 2007 and 2006, respectively.

SAC Holding II

Fiscal 2008 Compared with Fiscal 2007

Listed below are revenues for the major product lines at SAC Holding II for fiscal 2008 and fiscal 2007:

	Y	ear Endec	l Ma	irch 31,
	20	008 (a)		2007
		(In tho	usan	ds)
Self-moving equipment rentals	\$	5,846	\$	9,225
Self-storage revenues		11,469		19,926
Self-moving and self-storage product and service sales		10,039		16,045
Other revenue		748		1,407
Segment revenue	\$	28,102	\$	46,603

(a) Activity for the seven months ended October 2007, prior to deconsolidation.

Revenues in fiscal 2008 decreased \$18.5 million, compared with fiscal 2007. Total costs and expenses were \$20.2 million in fiscal 2008, compared with \$32.7 million in fiscal 2007. Earnings from operations were \$7.9 million in fiscal 2008, compared with \$13.9 million in fiscal 2007. Each of these decreases was due to the deconsolidation of SAC Holding II effective October 31, 2007.

Liquidity and Capital Resources

We believe our current capital structure is a positive factor that will enable us to pursue our operational plans and goals, and provide us with sufficient liquidity for the next three to five years. The majority of our obligations currently in place mature at the end of fiscal years 2014, 2015 or 2018. As a result, we believe that our liquidity is sufficient for our current and foreseeable needs. However, there is no assurance that future cash flows will be sufficient to meet our outstanding debt obligations and our other future capital needs.

At March 31, 2009, cash and cash equivalents totaled \$240.6 million, compared with \$206.6 million on March 31, 2008. The assets of our insurance subsidiaries are generally unavailable to fulfill the obligations of non-insurance operations (AMERCO, U-Haul and Real Estate). As of March 31, 2009 (or as otherwise indicated), cash and cash equivalents, other financial assets (receivables, short-term investments, other investments, fixed maturities, and related party assets) and obligations of each operating segment were:

	Property and	
	Casualty	Life Insurance
Moving & Storage	Insurance (a)	(a)
	(In thousands)	

Edgar Filing: AMERCO /NV/ - Form 10-K

Cash and cash equivalents	\$ 213,078	\$ 19,197	\$ 8,312
Other financial assets	341,427	391,706	539,112
Debt obligations	1,546,490	-	-

(a) As of December 31, 2008

At March 31, 2009, our Moving and Storage operations (AMERCO, U-Haul and Real Estate) had cash available under existing credit facilities of \$42.7 million and were comprised of:

	rch 31, 2009
	(In llions)
Real estate loan (revolving credit)	\$ 30.0
Construction loan (revolving credit)	2.7
Working capital loan (revolving credit)	10.0
	\$ 42.7
32	

A summary of our consolidated cash flows for fiscal 2009, 2008 and 2007 is shown in the table below:

	Years Ended March 31,						
	2009		2008		2007		
Net cash provided by operating activities	\$ 274,960	\$	329,287	\$	350,721		
Net cash used by investing activities	(221,726)		(357,962)		(517,619)		
Net cash provided (used) by financing activities	(17,832)		159,929		87,685		
Effects of exchange rate on cash	(1,437)		96		(974)		
Net cash flow	33,965		131,350		(80,187)		
Cash at the beginning of the period	206,622		75,272		155,459		
Cash at the end of the period	\$ 240,587	\$	206,622	\$	75,272		

Net cash provided by operating activities decreased \$54.3 million in fiscal 2009, compared with fiscal 2008 primarily due to the decrease from the Moving and Storage segment. Fiscal 2008 included a \$20.0 million payment from SAC Holdings reducing their outstanding note payable with AMERCO. The decrease in self-moving equipment rental revenues and product and service sales is a principal contributor to the decline in operating cash flows.

Net cash used in investing activities decreased \$136.2 million in fiscal 2009, compared with fiscal 2008 largely due to a shift in using operating leases for the majority of new truck acquisitions instead of debt financing. Additionally, cash flows from investing activities for Property and Casualty Insurance increased \$9.0 million due to investment maturities of which the proceeds have not yet been reinvested. Life Insurance's cash flows from investing activities decreased \$10.2 million largely in tandem with its reduced contract deposit withdrawals.

Net cash used by financing activities increased \$177.8 million in fiscal 2009, as compared with fiscal 2008. As the allocation of new truck financing has shifted from primarily debt to largely operating leases, cash provided by debt financing has declined compared with the same period last year. Net investment contract withdrawals from annuity holders at Life Insurance decreased \$11.6 million.

Liquidity and Capital Resources and Requirements of Our Operating Segments

Moving and Storage

To meet the needs of our customers, U-Haul maintains a large fleet of rental equipment. Capital expenditures have primarily reflected new rental equipment acquisitions and the buyouts of existing fleet from TRAC leases. The capital to fund these expenditures has historically been obtained internally from operations and the sale of used equipment, and externally from debt and lease financing. In the future, we anticipate that our internally generated funds will be used to service the existing debt and support operations. U-Haul estimates that during fiscal 2010 the Company will reinvest in its truck and trailer rental fleet approximately \$125 million, net of equipment sales and excluding any lease buyouts. For fiscal 2009, the Company invested, net of sales, approximately \$400 million before any lease-buyouts. Fleet investments in fiscal 2010 and beyond will be dependent upon several factors including availability of capital, the truck rental environment and the used-truck sales market. We anticipate that the fiscal 2010 investment will be funded largely through external lease financing, debt financing and cash from operations. Management considers

several factors including cost and tax consequences when selecting a method to fund capital expenditures. Our allocation between debt and lease financing can change from year to year based upon financial market conditions which may alter the cost or availability of financing options.

Real Estate has traditionally financed the acquisition of self-storage properties to support U-Haul's growth through debt financing and funds from operations and sales. The Company's plan for the expansion of owned storage properties includes the acquisition of existing self-storage locations from third parties, the acquisition and development of bare land, and the acquisition and redevelopment of existing buildings not currently used for self-storage. The Company is funding these development projects through construction loans and internally generated funds. For fiscal 2009, the Company invested nearly \$82 million in real estate acquisitions, new construction and renovation and repair. For fiscal 2010, the timing of new projects will be dependent upon several factors including the entitlement process, availability of capital, weather, and the identification and successful acquisition of target properties. U-Haul's growth plan in self-storage also includes eMove, which does not require significant capital.

Net capital expenditures (purchases of property, plant and equipment less proceeds from the sale of property, plant and equipment) were \$268.5 million, \$402.8 million and \$557.5 million for fiscal 2009, 2008 and 2007, respectively. During fiscal 2009, 2008 and 2007, the Company entered into \$285.5 million, \$129.1 million and \$120.6 million, respectively, of new equipment operating leases.

Moving and Storage continues to hold significant cash and has access to additional liquidity. Management may invest these funds in our existing operations, expand our product lines or pursue external opportunities in the self-moving and storage market place.

Property and Casualty Insurance

State insurance regulations restrict the amount of dividends that can be paid to stockholders of insurance companies. As a result, Property and Casualty Insurance's assets are generally not available to satisfy the claims of AMERCO or its legal subsidiaries.

Stockholder's equity was \$147.9 million, \$148.6 million, and \$142.4 million at December 31, 2008, 2007, and 2006, respectively. The decrease resulted from earnings of \$5.0 million offset by a dividend paid to AMERCO of \$5.5 million and a decrease in other comprehensive income of \$3.7 million. Property and Casualty Insurance does not use debt or equity issues to increase capital and therefore has no direct exposure to capital market conditions other than through its investment portfolio. During fiscal 2009, ARCOA was capitalized by AMERCO in the amount of \$3.5 million.

Life Insurance

Life Insurance manages its financial assets to meet policyholder and other obligations including investment contract withdrawals. Life Insurance's net withdrawals for the year ending December 31, 2008 were \$35.9 million. State insurance regulations restrict the amount of dividends that can be paid to stockholders of insurance companies. As a result, Life Insurance's funds are generally not available to satisfy the claims of AMERCO or its legal subsidiaries.

Life Insurance's stockholder's equity was \$156.7 million, \$150.7 million, and \$136.4 million at December 31, 2008, 2007 and 2006, respectively. The increase resulted from earnings of \$11.2 million and a \$5.2 million decrease in other comprehensive income. Life Insurance does not use debt or equity issues to increase capital and therefore has no direct exposure to capital market conditions other than through its investment portfolio.

Cash Provided from Operating Activities by Operating Segments

Moving and Self-Storage

Cash provided by operating activities was \$272.5 million, \$324.4 million and \$331.7 million in fiscal 2009, 2008 and 2007, respectively. Fiscal 2008 included a \$20.0 million payment from SAC Holdings reducing their outstanding note payable with AMERCO. The decrease in self-moving equipment rental revenues and product and service sales is a principal contributor to the decline in operating cash flows.

Property and Casualty Insurance

Cash provided (used) by operating activities was (\$1.3) million, (\$4.0) million, and \$5.4 million for the years ending December 31, 2008, 2007, and 2006, respectively.

Property and Casualty Insurance's cash and cash equivalents and short-term investment portfolios amounted to \$112.0 million, \$79.3 million, and \$71.9 million at December 31, 2008, 2007, and 2006, respectively. This balance reflects funds in transition from maturity proceeds to long term investments. Management believes this level of liquid assets, combined with budgeted cash flow, is adequate to meet periodic needs. Capital and operating budgets allow Property and Casualty Insurance to schedule cash needs in accordance with investment and underwriting proceeds.

Life Insurance

Cash provided by operating activities from Life Insurance were \$3.7 million, \$7.1 million and \$11.4 million for the years ending December 31, 2008, 2007 and 2006, respectively. The decrease from 2008 compared with 2007 was the result of a cash payment to a third party insurer for the cession of a portion of Oxford's disability business.

In addition to cash flows from operating activities and financing activities, a substantial amount of liquid funds are available through Life Insurance's short-term portfolio. At December 31, 2008, 2007 and 2006, cash and cash equivalents and short-term investments amounted to \$39.3 million, \$37.7 million and \$41.4 million, respectively. Management believes that the overall sources of liquidity will continue to meet foreseeable cash needs.

Liquidity and Capital Resources - Summary

We believe we have the financial resources needed to meet our business plans and to meet our business requirements including capital expenditures for the investment in our rental fleet, rental equipment and storage space, working capital requirements, and our preferred stock dividend program.

Our borrowing strategy is primarily focused on asset-backed financing and rental equipment operating leases. As part of this strategy, we seek to ladder maturities and hedge floating rate loans through the use of interest rate swaps. While each of these loans typically contains provisions governing the amount that can be borrowed in relation to specific assets, the overall structure is flexible with no limits on overall Company borrowings. Management feels it has adequate liquidity between cash and cash equivalents and unused borrowing capacity in existing facilities to meet the current and expected needs of the Company over the next several years. At March 31, 2009, we had cash availability under existing credit facilities of \$42.7 million. It is possible that circumstances beyond our control could alter the ability of the financial institutions to lend us the unused lines of credit. Despite the current financial market conditions, we believe that there are additional opportunities for leverage in our existing capital structure. For a more detailed discussion of our long-term debt and borrowing capacity, please refer to Note 10 Borrowings of the Notes to Consolidated Financial Statements.

Fair Value of Financial Instruments

On April 1, 2008 we adopted SFAS 157. Effective on this date, assets and liabilities recorded at fair value on the condensed consolidated balance sheets were measured and classified based upon a three tiered approach to valuation. SFAS 157 requires that financial assets and liabilities recorded at fair value be classified and disclosed in a Level 1, Level 2 or Level 3 category. For more information, see Note 16 Fair Value Measurements of the Notes to Consolidated Financial Statements.

The available-for-sale securities held by the Company are recorded at fair value. These values are determined primarily from actively traded markets where prices are based either on direct market quotes or observed transactions. Liquidity is a factor considered during the determination of the fair value of these securities. Market price quotes may not be readily available for certain securities or the market for them has slowed or ceased. In situations where the market is determined to be illiquid, fair value is determined based upon limited available information and other factors including expected cash flows. At March 31, 2009, we had \$2.4 million of available-for-sale assets classified in Level 3.

The interest rate swaps held by the Company as hedges against interest rate risk for our variable rate debt are recorded at fair value. These values are determined using pricing valuation models which include broker quotes for which significant inputs are observable. They include adjustments for counterparty credit quality and other deal-specific factors, where appropriate.

Disclosures about Contractual Obligations and Commercial Commitments

The following table provides contractual commitments and contingencies as of March 31, 2009:

		Payment due by Period (as of March 31, 2009)								
			April 1, 2014							
		Prior to	04/01/10	04/01/12	and					
Contractual Obligations	Total	03/31/10	03/31/12	03/31/14	Thereafter					
			(In thousands))						
Notes, loans and leases payable - Principal	\$ 1,339,210	\$ 95,985	5 \$ 267,642	\$ 286,135	\$ 689,448					
Notes, loans and leases payable - Interest	261,888	53,354	88,847	73,799	45,888					
Revolving credit agreements - Principal	207,280	37,280) -	-	170,000					
Revolving credit agreements - Interest	37,593	4,190	7,990	7,990	17,423					
AMERCO's operating leases	625,206	147,25	3 236,762	174,209	66,977					
Property and casualty obligations (a)	114,403	17,63	20,872	14,020	61,877					
Life, health and annuity obligations (b)	1,747,006	139,58	246,372	216,908	1,144,145					
Self insurance accruals (c)	358,280	115,080	146,687	67,567	28,946					
Post retirement benefit liability	9,749	59:	5 1,494	1,898	5,762					
Total contractual obligations	\$ 4,700,615	\$ 610,95	7 \$ 1,016,666	\$ 842,526	\$ 2,230,466					

- (a) these estimated obligations for unpaid losses and loss adjustment expenses include case reserves for reported claims and incurred but not reported ("IBNR") and are net of expected reinsurance recoveries. The ultimate amount to settle both the case reserves and IBNR is an estimate based upon historical experience and current trends and could materially differ from actual results. The assumptions do not include future premiums. Due to the significant assumption employed in this model, the amounts shown could materially differ from actual results.
- (b) these estimated obligations are based on mortality, morbidity, withdrawal and lapse assumptions drawn from our historical experience and adjusted for any known trends. These obligations are derived from the current balance sheet amount and include expected interest crediting but no amounts for future annuity deposits or premiums for life and Medicare supplement policies. The cash flows shown are undiscounted for interest and as a result total outflows for all years shown significantly exceed the corresponding liabilities of \$435.9 million included in our consolidated balance sheet as of March 31, 2009. Oxford expects to fully fund these obligations from their invested asset portfolio. Due to the significant assumptions employed in this model, the amounts shown could materially differ from actual results.
- (c) these estimated obligation are primarily the Company's self insurance accruals for portions of the liability coverage for our rental equipment. The estimates for future settlement are based upon historical experience and current trends. Due to the significant assumption employed in this model, the amounts shown could materially differ from actual results.

As presented above, contractual obligations on debt and guarantees represent principal payments while contractual obligations for operating leases represent the notional payments under the lease arrangements. Interest on variable rate debt is based on the applicable rate at March 31, 2009 without regard to associated interest rate swaps.

FASB Interpretation No. 48, Accounting for Uncertainties in Income Taxes - an interpretation of FASB statement No. 109 ("FIN 48") liabilities and interest of \$10.9 million is not included above due to uncertainty surrounding ultimate settlements, if any.

Off Balance Sheet Arrangements

The Company uses off-balance sheet arrangements in situations where management believes that the economics and sound business principles warrant their use.

AMERCO utilizes operating leases for certain rental equipment and facilities with terms expiring substantially through 2016, with the exception of one land lease expiring in 2034. In the event of a shortfall in proceeds from the sales of the underlying rental equipment assets, AMERCO has guaranteed approximately \$183.4 million of residual values at March 31, 2009 for these assets at the end of their respective lease terms. AMERCO has been leasing rental equipment since 1987. To date, we have not experienced residual value shortfalls related to these leasing arrangements. Using the average cost of fleet related debt as the discount rate, the present value of AMERCO's minimum lease payments and residual value guarantees was \$679.7 million at March 31, 2009.

Historically, AMERCO has used off-balance sheet arrangements in connection with the expansion of our self-storage business. Refer to Note 21 Related Party Transactions of the Notes to Consolidated Financial Statements. These arrangements were primarily used when the Company's overall borrowing structure was more limited. The Company does not face similar limitations currently and off-balance sheet arrangements have not been utilized in our self-storage expansion in recent years. In the future, the Company will continue to identify and consider off-balance sheet opportunities to the extent such arrangements would be economically advantageous to the Company and its stockholders.

The Company currently manages the self-storage properties owned or leased by SAC Holdings, Mercury Partners, L.P. ("Mercury"), Four SAC Self-Storage Corporation ("4 SAC"), Five SAC Self-Storage Corporation ("5 SAC"), Galaxy Investments, L.P. ("Galaxy"), and Private Mini Storage Realty L.P. ("Private Mini") pursuant to a standard form of management agreement, under which the Company receives a management fee of between 4% and 10% of the gross receipts plus reimbursement for certain expenses. The Company received management fees, exclusive of reimbursed expenses, of \$24.3 million, \$23.7 million and \$23.5 million from the above mentioned entities during fiscal 2009, 2008 and 2007, respectively. This management fee is consistent with the fee received for other properties the Company previously managed for third parties. SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini are substantially controlled by Blackwater. Mercury is substantially controlled by Mark V. Shoen. James P. Shoen, a significant shareholder and director of AMERCO, has an interest in Mercury.

The Company leases space for marketing company offices, vehicle repair shops and hitch installation centers from subsidiaries of SAC Holdings, 5 SAC and Galaxy. Total lease payments pursuant to such leases were \$2.4 million, \$2.1 million and \$2.7 million in fiscal 2009, 2008 and 2007, respectively. The terms of the leases are similar to the terms of leases for other properties owned by unrelated parties that are leased to the Company.

At March 31, 2009, subsidiaries of SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini acted as U-Haul independent dealers. The financial and other terms of the dealership contracts with the aforementioned companies and their subsidiaries are substantially identical to the terms of those with the Company's other independent dealers whereby commissions are paid by the Company based on equipment rental revenues. The Company paid the above mentioned entities \$34.7 million, \$36.0 million and \$36.6 million, respectively in commissions pursuant to such dealership contracts during fiscal 2009, 2008 and 2007, respectively.

These agreements along with notes with subsidiaries of SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini, excluding Dealer Agreements, provided revenues of \$43.2 million, expenses of \$2.4 million and cash flows of \$38.1 million during fiscal 2009. Revenues and commission expenses related to the Dealer Agreements were \$164.0 million and \$34.7 million, respectively.

During fiscal 2009, subsidiaries of the Company held various junior unsecured notes of SAC Holdings. The Company does not have an equity ownership interest in SAC Holdings. The Company recorded interest income of \$18.4 million, \$18.6 million and \$19.2 million and received cash interest payments of \$14.1 million, \$19.2 million and \$44.5 million from SAC Holdings during fiscal 2009, 2008 and 2007, respectively. The cash interest payments for fiscal 2007 included a payment to significantly reduce the outstanding interest receivable from SAC Holdings. The largest aggregate amount of notes receivable outstanding during fiscal 2009 was \$198.1 million and the aggregate notes receivable balance at March 31, 2009 was \$197.6 million. In accordance with the terms of these notes, SAC Holdings may repay the notes without penalty or premium at any time.

Fiscal 2010 Outlook

We will continue to focus our attention on increasing transaction volume and improving pricing, product and utilization for self-moving equipment rentals. Maintaining an adequate level of new investment in our truck fleet is an important component of our plan to meet these goals. Over the last four years we have rotated over 55,000 new box trucks into the rental fleet while at the same time removing over 51,000 older box trucks from the active fleet. This aggressive rotation of the fleet provides us the opportunity in fiscal 2010 to reduce our new equipment capital expenditures relative to the last several years. Revenue in the U-Move program could continue to be adversely impacted should we fail to execute in any of these areas. Even if we execute our plans we could see declines in revenues primarily due to the adverse economic conditions that are beyond our control.

We have added new storage locations and expanded at existing locations. In fiscal 2010 we are looking to complete current projects and increase occupancy in our existing portfolio of locations. New projects and acquisitions will be considered and pursued if they fit our long-term plans and meet our financial objectives. While the Company was able to maintain storage revenue in fiscal 2009 due to pricing, this trend may not continue. The Company will continue to invest capital and resources in the "U-Box"TM storage container program throughout fiscal 2010.

Property and Casualty Insurance will continue to provide loss adjusting and claims handling for U-Haul and underwrite components of the Safemove, Safetow and Safestor protection packages to U-Haul customers.

Life Insurance is pursuing its goal of expanding its presence in the senior market through the sales of its Medicare supplement, life and annuity policies. This strategy includes growing its agency force, expanding its new product offerings, and pursuing business acquisition opportunities.

Quarterly Results (unaudited)

The quarterly results shown below are derived from unaudited financial statements for the eight quarters beginning April 1, 2007 and ending March 31, 2009. The Company believes that all necessary adjustments have been included in the amounts stated below to present fairly, and in accordance with GAAP, such results. Moving and Storage operations are seasonal and proportionally more of the Company's revenues and net earnings from its Moving and Storage operations are generated in the first and second quarters of each fiscal year (April through September). The operating results for the periods presented are not necessarily indicative of results for any future period.

	Quarter Ended							
				December		September		
	March 31, 2009		31, 2008		30, 2008		J	une 30,
								2008
	(In thousands, except for share and per share						data)	
Total revenues	\$	415,393	\$	442,584	\$	591,495	\$	542,794
Earnings (loss) from operations		(32,135)		(14,001)		95,522		71,662
Net earnings (loss)		(35,288)		(24,952)		43,824		29,826
Earnings (loss) available to common shareholders		(38,528)		(28,193)		40,583		26,585
Weighted average common shares outstanding: basic and								
diluted		19,357,185		19,347,660		19,351,322	1	9,343,184
Earnings (loss) per common share: Basic and diluted	\$	(1.99)	\$	(1.46)	\$	2.10	\$	1.37

	Quarter Ended							
				December		September		
	March 31, 2008				30, 2007		J	une 30,
								2007
	(In thousands, except for share and per share da						data)	
Total revenues	\$	433,097	\$	465,460	\$	596,342	\$	554,275
Earnings (loss) from operations		(5,685)		8,323		109,080		92,004
Net earnings (loss)		(14,048)		(10,394)		50,474		41,752
Earnings (loss) available to common shareholders		(17,288)		(13,635)		47,233		38,511
Weighted average common shares outstanding: basic and								
diluted	1	19,544,707	1	9,746,237	1	9,733,755	19	9,937,152
Earnings (loss) per common share: Basic and diluted	\$	(0.85)	\$	(0.69)	\$	2.39	\$	1.93

Item 7A. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to financial market risks, including changes in interest rates and currency exchange rates. To mitigate these risks, we may utilize derivative financial instruments, among other strategies. We do not use derivative financial instruments for speculative purposes.

Interest Rate Risk

The exposure to market risk for changes in interest rates relates primarily to our variable rate debt obligations. We have used interest rate swap agreements and forward swaps to reduce our exposure to changes in interest rates. The Company enters into these arrangements with counterparties that are significant financial institutions with whom we generally have other financial arrangements. We are exposed to credit risk should these counterparties not be able to perform on their obligations.

Notional Am	ount	Fair Value	Effective Date 1	Expiration Date	Fixed Rate	Floating Rate
			(In thousands	s)		
	(a),					1 Month
\$ 74,662	(b)	(6,460)	5/10/2006	4/10/2012	5.06%	LIBOR
00.010	(a),	(7 0 4 6)	40404000	10/10/2012	~	1 Month
82,818	(b)	(7,946)	10/10/2006	10/10/2012	5.57%	LIBOR
27.406	()	(2.152)	7/10/2006	7/10/2012	5 (70)	1 Month
27,486	(a)	(3,153)	7/10/2006	7/10/2013	5.67%	LIBOR
274 167	(0)	(52.712)	9/19/2004	9/10/2019	5 1207	1 Month LIBOR
274,167	(a)	(52,712)	8/18/2006	8/10/2018	5.43%	1 Month
19,125	(a)	(1,978)	2/12/2007	2/10/2014	5.24%	LIBOR
17,123	(a)	(1,770)	2/12/2007	2/10/2014	J.24 /0	1 Month
12,991	(a)	(1,348)	3/10/2007	3/10/2014	4.99%	LIBOR
12,551	(4)	(1,5 10)	2/10/2007	3/10/2011	1.55 /6	1 Month
13,000	(a)	(1,237)	3/10/2007	3/10/2014	4.99%	LIBOR
,	(a),	(, , ,				1 Month
17,000	(b)	(965)	8/15/2008	6/15/2015	3.62%	LIBOR
						1 Month
17,338	(a)	(1,157)	8/29/2008	7/10/2015	4.04%	LIBOR
						1 Month
26,982	(a)	(2,105)	9/30/2008	9/10/2015	4.16%	LIBOR
	(a),					1 Month
15,000	(b)	(58)	3/30/2009	4/15/2016	2.63%	LIBOR

⁽a) interest rate swap agreement

⁽b) forward swap

As of March 31, 2009, the Company had approximately \$781.8 million of variable rate debt obligations. If London Inter-Bank Offer Rate ("LIBOR") were to increase 100 basis points, the increase in interest expense on the variable rate debt would decrease future earnings and cash flows by approximately \$2.0 million annually (after consideration of the effect of the above derivative contracts).

Additionally, our insurance subsidiaries' fixed income investment portfolios expose the Company to interest rate risk. This interest rate risk is the price sensitivity of a fixed income security to changes in interest rates. As part of our insurance companies' asset and liability management, actuaries estimate the cash flow patterns of our existing liabilities to determine their duration. These outcomes are compared to the characteristics of the assets that are currently supporting these liabilities assisting management in determining an asset allocation strategy for future investments that management believes will mitigate the overall effect of interest rates.

Foreign Currency Exchange Rate Risk

The exposure to market risk for changes in foreign currency exchange rates relates primarily to our Canadian business. Approximately 5.6%, 5.4% and 4.4% of our revenue in fiscal 2009, 2008 and 2007, respectively were generated in Canada. The result of a 10.0% change in the value of the U.S. dollar relative to the Canadian dollar would not be material to net income. We typically do not hedge any foreign currency risk since the exposure is not considered material.

Item 8. Financial Statements and Supplementary Data

The Report of Independent Registered Public Accounting Firm and Consolidated Financial Statements of AMERCO and its consolidated subsidiaries including the notes to such statements and the related schedules are set forth on the "F" pages here to and are incorporated herein.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

Item 9A. Controls and Procedures

Attached as exhibits to this Form 10-K are certifications of the registrants' Chief Executive Officer ("CEO") and Chief Accounting Officer ("CAO"), which are required in accordance with Rule 13a-14 of the Exchange Act. This "Controls and Procedures" section includes information concerning the controls and procedures evaluation referred to in the certifications and it should be read in conjunction with the certifications for a more complete understanding of the topics presented in Evaluation of Disclosure Controls and Procedures.

Following this discussion is the report of BDO Seidman, LLP, our independent registered public accounting firm, regarding its audit of AMERCO's internal control over financial reporting as set forth below in this section. This section should be read in conjunction with the certifications and the BDO Seidman, LLP report for a more complete understanding of the topics presented.

Evaluation of Disclosure Controls and Procedures

The Company's management, with the participation of the CEO and CAO, conducted an evaluation of the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as such term is defined in the Exchange Act Rules 13a-15(e) and 15d-15(e)) ("Disclosure Controls") as of the end of the period covered by this Form 10-K. Our Disclosure Controls are designed to reasonably assure that information required to be disclosed in our reports filed under the Exchange Act, such as this Form 10-K, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Our Disclosure Controls are also designed to reasonably assure that such information is accumulated and communicated to our management, including the CEO and CAO, as appropriate to allow timely decisions regarding required disclosure. Based upon the controls evaluation, our CEO and CAO have concluded that as of the end of the period covered by this Form 10-K, our Disclosure Controls were effective related to the above stated design purposes.

Inherent Limitations on Effectiveness of Controls

The Company's management, including the CEO and CAO, does not expect that our Disclosure Controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that

all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Management Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Management assessed our internal control over financial reporting as of March 31, 2009, the end of our fiscal year. Management based its assessment on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Management's assessment included evaluation of such elements as the design and operating effectiveness of key financial reporting controls, process documentation, accounting policies, and our overall control environment. This assessment is supported by testing and monitoring performed both by our Internal Audit organization and our Finance organization.

Based on our assessment, management has concluded that our internal control over financial reporting was effective as of the end of the fiscal year 2009. We reviewed the results of management's assessment with the Audit Committee of our Board.

Our independent registered public accounting firm, BDO Seidman, LLP, has audited the Company's internal control over financial reporting and has issued their report, which is included below.

Item 9B. Other Information

Not applicable.

Report of Independent Registered Public Accounting Firm

Board of Directors and Stockholders AMERCO Reno, Nevada

We have audited AMERCO and consolidated subsidiaries' (the "Company") internal control over financial reporting as of March 31, 2009, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Item 9A, Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2009, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of March 31, 2009 and 2008, and the related consolidated statements of operations, changes in stockholders' equity, other comprehensive income (loss), and cash flows for each of the three years in the period ended March 31, 2009 and our report dated June 2, 2009 expressed an unqualified opinion thereon.

/s/ BDO Seidman, LLP

Phoenix, Arizona June 2, 2009

PART III

Item 10. Directors, Executive Officers and Corporate Governance

The information required to be disclosed under this Item 10 is incorporated herein by reference to AMERCO's definitive proxy statement, which will be filed with the SEC within 120 days after the close of the 2009 fiscal year.

The Company has adopted a code of ethics that applies to all directors, officers and employees of the Company, including the Company's principal executive officer and principal accounting officer. A copy of our Code of Ethics is posted on AMERCO's web site at amerco.com/governance.aspx. We intend to satisfy the disclosure requirements of Form 8-K regarding any amendment to, or waiver from, a provision of this code of ethics by posting such information on the Company's website, at the web address and location specified above, unless otherwise required to file a Form 8-K by Nasdaq rules and regulations.

Item 11. Executive Compensation

The information required to be disclosed under this Item 11 is incorporated herein by reference to AMERCO's definitive proxy statement, which will be filed with the SEC within 120 days after the close of the 2009 fiscal year.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required to be disclosed under this Item 12 is incorporated herein by reference to AMERCO's definitive proxy statement, which will be filed with the SEC within 120 days after the close of the 2009 fiscal year.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required to be disclosed under this Item 13 is incorporated herein by reference to AMERCO's definitive proxy statement, which will be filed with the SEC within 120 days after the close of the 2009 fiscal year.

Item 14. Principal Accounting Fees and Services

The information required to be disclosed under this Item 14 is incorporated herein by reference to AMERCO's definitive proxy statement, which will be filed with the SEC within 120 days after the close of the 2009 fiscal year.

PART IV

Item 15. Exhibits, Financial Statement Schedules

(a) The following documents are filed as part of this Report:

	Page No.
1. Financial Statements:	
Report of Independent Registered Public Accounting Firm	F-1
Independent Auditors' Report	F-2
Consolidated Balance Sheets - March 31, 2009 and 2008	F-3
Consolidated Statements of Operations - Years Ended March 31, 2009, 2008, and 2007	F-4
Consolidated Statements of Changes in Stockholders' Equity - Years Ended March 31,	F-5
2009, 2008, and 2007	
Consolidated Statement of Comprehensive Income (Loss) - Years Ended March 31,	F-6
2009, 2008 and 2007	
Consolidated Statement of Cash Flows - Years Ended March 31, 2009, 2008 and 2007	F-7
Notes to Consolidated Financial Statements	F-8 - F-56
Financial Statement Schedules required to be filed by Item 8 and Paragraph (d) of this	
2. Item 15:	
Condensed Financial Information of AMERCO - Schedule I	F-57 -
	F-60
Valuation and Qualifying Accounts - Schedule II	F-61
Supplemental Information (For Property-Casualty Insurance Underwriters) - Schedule V	F-62

All other schedules are omitted as the required information is not applicable or the information is presented in the financial statements or related notes thereto.

(b) Exhibits:

Exhibit			
Number	Description	Page or Method of Filing	
2.1	Joint Plan of Reorganization of AMERCO	Olincorporated by reference to AMERCO's Current	
	and AMERCO Real Estate Company	Report on Form 8-K filed October 20, 2003, file no. 1-11255	
2.2	Disclosure Statement Concerning the	eIncorporated by reference to AMERCO's Current	
	Debtors' Joint Plan of Reorganization	Report on Form 8-K filed October 20, 2003, file no. 1-11255	
2.3	Amended Joint Plan of Reorganization o	fIncorporated by reference to AMERCO's	
	AMERCO and AMERCO Real EstateQuarterly Report on Form 10-Q for the quantum states of the property of the prope		
	Company	ended December 31, 2003, file no. 1-11255	

3.1	Restated Articles of Incorporation o	fIncorporated by reference to AMERCO's		
	AMERCO	Registration Statement on form S-4 filed March		
		30, 2004, file no. 1-11255		
3.2	Restated By-Laws of AMERCO	Incorporated by reference to AMERCO's Current		
		Report on Form 8-K filed on December 5, 2007,		
		file no. 1-11255		
4.1	Indenture dated as of March 15, 2004	,Incorporated by reference to AMERCO's Current		
	among SAC Holding Corporation and	dReport on Form 8-K filed on March 26, 2004,		
	SAC Holding II Corporation and Law	vfile no. 1-11255		
4.2	Termination of Rights Agreement, date	dIncorporated by reference to AMERCO's Current		
	as of March 5, 2008	Report on Form 8-K, filed on March 11, 2008,		
		file no. 1-11255		
10.1*	AMERCO Employee Savings, Profi	tIncorporated by reference to AMERCO's Annual		
	Sharing and Employee Stock Ownershi	pReport on Form 10-K for the year ended March		
	Plan	31, 1993, file no. 1-11255		
10.1A*	First Amendment to the AMERCO	OFiled herewith		
	Employee Savings, Profit Sharing and	d		
	Employee Stock Ownership Plan			
44	14			

Exhibit Number	Description	Page or Method of Filing
10.2	SAC Participation and Subordination Agreement, dated as of March 15, 2004 among SAC Holding Corporation, SAC Holding II Corporation, AMERCO, U-Haul International, Inc., and Law Debenture Trust Company of New York	Incorporated by reference to AMERCO's Current Report on Form 8-K filed on March 26, 2004, file no. 1-11255
10.3	U-Haul Dealership Contract	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year end March 31, 1993, file no. 1-11255
10.4	Share Repurchase and Registration Right Agreement with Paul F. Shoen	sIncorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 1993, file no. 1-11255
10.5	ESOP Loan Credit Agreement	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 1990, file no. 1-11255
10.6	ESOP Loan Agreement	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 1990, file no. 1-11255
10.7	•	Olincorporated by reference to AMERCO's Annual dReport on Form 10-K for the year ended March 31, 1990, file no. 1-11255
10.8	Amended Indemnification Agreement	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 1990, file no. 1-11255
10.9	Indemnification Trust Agreement	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 1990, file no. 1-11255
10.10	-	rIncorporated by reference to AMERCO's Annual dReport on Form 10-K for the year ended March 31, 1997, file no. 1-11255
10.11	Management Agreement between Fiv	eIncorporated by reference to AMERCO's Annual dReport on Form 10-K for the year ended March 31, 1999, file no. 1-11255
10.12	Management Agreement betwee	nIncorporated by reference to AMERCO's nQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.13	Management Agreement betwee	nIncorporated by reference to AMERCO's dQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.14	Management Agreement between Twent	yIncorporated by reference to AMERCO's dQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.15	Management Agreement betwee	nIncorporated by reference to AMERCO's eQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.16	Management Agreement betwee	nIncorporated by reference to AMERCO's eQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.17	r x	2, 202, 202, 202, 202, 202, 202, 202, 2

Management Agreement betweenIncorporated by reference to AMERCO's Twenty-Three SAC Self-StorageQuarterly Report on Form 10-Q for the quarter Corporation and U-Haul ended September 30, 2002, file no. 1-11255

Exhibit	Description	Page or Method of Filing
Number 10.18	Management Agreement between Twenty-Four SAC Self-Storage Limited Partnership and U-Haul	Incorporated by reference to AMERCO's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.19	Management Agreement betwee	nIncorporated by reference to AMERCO's dQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.20	Management Agreement betwee	nIncorporated by reference to AMERCO's dQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.21	Management Agreement betwee	nIncorporated by reference to AMERCO's dQuarterly Report on Form 10-Q for the quarter ended September 30, 2002, file no. 1-11255
10.22	Amended and Restated Promissory Not	eIncorporated by reference to AMERCO's Form dS-4 Registration Statement filed on March 30,
10.23	Amended and Restated Promissory Not	eIncorporated by reference to AMERCO's Form dS-4 Registration Statement filed on March 30, e2004, no. 333-114042
10.24	Property Management Agreement	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 2004, file no. 1-11255
10.25		gIncorporated by reference to AMERCO's CQuarterly Report on Form 10-Q for the quarter
10.26	U-Haul Dealership Contract betwee	nIncorporated by reference to AMERCO's alQuarterly Report on Form 10-Q for the quarter ended June 30, 2004, file no. 1-11255
10.27	Property Management Agreemen	tIncorporated by reference to AMERCO's yQuarterly Report on Form 10-Q for the quarter
10.28	Property Management Agreemen	tIncorporated by reference to AMERCO's eQuarterly Report on Form 10-Q for the quarter p,ended June 30, 2004, file no. 1-11255
10.29	Property Management Agreement amon	gIncorporated by reference to AMERCO's dQuarterly Report on Form 10-Q for the quarter ended December 31, 2004, file no. 1-11255
10.30	· · · · · ·	stIncorporated by reference to AMERCO's Current Report on Form 8-K, filed on May 13, 2005, file no. 1-11255
10.31	Morgan Stanley Commitment Letter	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed on May 13, 2005, file no. 1-11255
10.32	Merrill Lynch Commitment Letter (r loan to Amerco Real Estate Company)	eIncorporated by reference to AMERCO's Current Report on Form 8-K, filed on May 13, 2005, file

Exhibit	Description	Page or Method of Filing
Number	1	
10.33	dated June 8, 2005, among Amerco Real	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed June 14, 2005, file no. 1-11255
10.34	Security Agreement dated June 8, 2005,	
	Alabama, Inc., U-Haul Co. of Florida, Inc., U-Haul International, Inc. and the Marketing Grantors named therein in favor of Merrill Lynch Commercial	
	Finance Corp.	
10.35	International, Inc. in favor of Merrill	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed June 14, 2005, file no. 1-11255
10.36	Promissory Note, dated June 8, 2005 by Amerco Real Estate Company, Amerco Real Estate Company of Texas, Inc., Amerco Real Estate Company of	
	Alabama, Inc., U-Haul Co. of Florida, Inc. and U-Haul International, Inc.	
10.37	Form of Mortgage, Security Agreement,	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed June 14, 2005, file no. 11-11255
10.38	Form of Promissory Note, dated June 8,	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed June 14, 2005, file no. 1-11255
10.39	Form of Mortgage, Security Agreement,	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed June 14, 2005, file no.
10.40	Form of Promissory Note, dated June 8,	Incorporated by reference to AMERCO's Current Report on Form 8-K, filed June 14, 2005, file no. 1-11255
10.41	Property Management Agreement between Subsidiaries of U-Haul and Five	Incorporated by reference to AMERCO's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, file no. 1-11255
10.42	Credit agreement, dated November 10,	

Lynch Commercial Finance Corporation.

- 10.43 Property Management AgreementIncorporated by reference to AMERCO's between Subsidiaries of U-Haul and FiveQuarterly Report on Form 10-Q for the quarter SAC 905, LLC., dated September 23,ended December 31, 2005, file no. 1-11255 2005.
- 10.44 Property Management AgreementsIncorporated by reference to AMERCO's Annual between Subsidiaries of U-Haul andReport on Form 10-K for the year ended March subsidiaries of PM Partners, LP, dated31, 2006, file no. 1-11255

 June 25, 2005.
- 10.45 Promissory note, dated December 1, 2005, Incorporated by reference to AMERCO's Annual by Private Mini Storage Realty, LP inReport on Form 10-K for the year ended March favor of AMERCO.

 31, 2006, file no. 1-11255

Exhibit Number	Description	Page or Method of Filing
10.46	Promissory note dated December 1, 2005 by PMSI Investments, LP in favor of U-Haul International, Inc.	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 2006, file no. 1-11255
10.47	Property Management Agreements	sIncorporated by reference to AMERCO's Annual dReport on Form 10-K for the year ended March
10.48	Credit Agreement executed June 7, 2006	
10.49	Security and Collateral Agreemen	J
10.50	Guarantee executed June 7, 2006, made	eIncorporated by reference to AMERCO's Annual dReport on Form 10-K for the year ended March 131, 2006, file no. 1-11255
10.51	First Amendment to Security Agreemen (New Truck Term Loan Facility) executed June 7, 2006, among U-Haul Leasing and Sales Co., U-Haul Co. of Arizona, and U-Haul International, Inc., in favor of	d f
10.52		Incorporated by reference to AMERCO's Annual, Report on Form 10-K for the year ended March
10.53	Security Agreement dated June 6, 2006	Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 131, 2006, file no. 1-11255
10.54	· · · · · · · · · · · · · · · · · · ·	yIncorporated by reference to AMERCO's Annual fReport on Form 10-K for the year ended March 31, 2006, file no. 1-11255
10.55	Stockholder Agreement dated June 30	"Incorporated by reference to Exhibit 99.2, filed with the Schedule 13-D, filed on July 13, 2006, file number 5-39669
10.56	Amendment No. 1 to the Amended and	t

among Amerco Real Estate Company of Texas, Inc., Amerco Real Estate Company of Alabama, Inc., U-Haul Co. of Florida, Inc., U-Haul International, Inc. and the Marketing Grantors named therein in favor of Merrill Lynch Commercial Financial Corp.

10.57 Stockholder Agreement dated March 9, Incorporated by reference to Exhibit 99.2, filed 2007 between Edward J. Shoen, James P.with the Schedule 13-D, filed on March 9, 2007, Shoen, Mark V. Shoen, Rosmarie T.file number 5-39669

Donovan, as Trustee, and Adagio Trust
Company, as Trustee

	Edgar Filing: Ai	VIERCO /NV/ - FOITH TO-K
Exhibit Number	Description	Page or Method of Filing
10.58		, Incorporated by reference to AMERCO's Annual Report on Form 10-K for the year ended March 31, 2007, file no. 1-11255
10.59	Amended and Restated Securit	s d f
10.60	2007-1 BOX TRUCK BASI	7
10.61	SCHEDULE I TO 2007-1 BOX TRUCK	KIncorporated by reference to AMERCO's Annual ,Report on Form 10-K for the year ended March 31, 2007, file no. 1-11255
10.62		d L
10.63	CARGO VAN/PICK-UP TRUCK BASI	d
10.64		Olincorporated by reference to AMERCO's Annual EReport on Form 10-K for the year ended March 31, 2007, file no. 1-11255
10.65	SERIES 2007-1 SUPPLEMENT, dated a	sIncorporated by reference to AMERCO's Annual SReport on Form 10-K for the year ended March

Van/Pick-Up Truck Base Indenture.

10.66 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among Six-AQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255

FLEET, LLC, 2007 BE-1, LLC, and 200731, 2007, file no. 1-11255

BP-1, LLC, and U.S. BANK NATIONAL ASSOCIATION, to the Cargo

- subsidiaries of U-Haul International, Inc.
- 10.67 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among Six-BQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.
- 10.68 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among Six-CQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.

	Edgar Filing: A	MERCO /NV/ - Form 10-K
Exhibit	Description	Page or Method of Filing
Number		
10.69	Amended and restated Property	Incorporated by reference to AMERCO's
	Management Agreement among Eight	Quarterly Report on Form 10-Q for the quarter
	SAC Self-Storage Corporation and	ended September 30, 2007, file no. 1-11255
	subsidiaries of U-Haul International, Inc.	
10.70	Amended and restated Propert	yIncorporated by reference to AMERCO's
	Management Agreement among Nin	eQuarterly Report on Form 10-Q for the quarter
	SAC Self-Storage Corporation an	dended September 30, 2007, file no. 1-11255
	subsidiaries of U-Haul International, Inc.	
10.71	Amended and restated Propert	yIncorporated by reference to AMERCO's
	Management Agreement among Ten SA	CQuarterly Report on Form 10-Q for the quarter
	Self-Storage Corporation and subsidiarie	esended September 30, 2007, file no. 1-11255
	of U-Haul International, Inc.	-
10.72	Amended and restated Propert	yIncorporated by reference to AMERCO's
	Management Agreement among Eleve	nQuarterly Report on Form 10-Q for the quarter
	SAC Self-Storage Corporation and Eleve	enended September 30, 2007, file no. 1-11255
	SAC Self-Storage Odenton, Inc. an	d
	subsidiaries of U-Haul International, Inc.	
10.72	•	via composited by reference to AMEDCO's

- 10.73 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among TwelveQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.
- 10.74 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among ThirteenQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.
- 10.75 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among FourteenQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.
- 10.76 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among FifteenQuarterly Report on Form 10-Q for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.
- 10.77 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement among SixteenOuarterly Report on Form 10-O for the quarter SAC Self-Storage Corporation and ended September 30, 2007, file no. 1-11255 subsidiaries of U-Haul International, Inc.
- 10.78 Amended and restated PropertyIncorporated by reference to AMERCO's Management Agreement amongQuarterly Report on Form 10-Q for the quarter Seventeen SAC Self-Storage Corporationended September 30, 2007, file no. 1-11255 and subsidiaries of U-Haul International,
- 10.79 Promissory Note. SAC HoldingIncorporated by reference to AMERCO's Corporation, a Nevada corporationQuarterly Report on Form 10-Q for the quarter ("Borrower"), pay to U-Haulended September 30, 2007, file no. 1-11255 International, Inc., a Nevada corporation
- 10.80 Omnibus Termination and Release (AgedIncorporated by reference to AMERCO's Current Truck Revolving Loan Facility), datedReport on Form 8-K filed February 13, 2008, file February 8, 2008 among U-Haul Leasingno. 1-11255

& Sales Co., U-Haul Co. of Arizona and U-Haul International, Inc. and Merrill Lynch Commercial Finance Corporation

14 Code of Ethics Incorporated by reference to AMERCO's Current

Report on Form 8-K, filed on May 5, 2004, file

no. 1-11255

21 Subsidiaries of AMERCO Filed herewith

Exhibit Number	Description	Page or Method of Filing
23.1	Consent of BDO Seidman, LLP	Filed herewith
23.2	Consent of Semple, Marchal and Coope	r,Filed herewith
2.4	LLP	D. C
24	Power of Attorney	Refer to signature page
31.1	Rule 13a-14(a)/15d-14(a) Certificate of	ofFiled herewith
	Edward J. Shoen, President and Chairma	n
	of the Board of AMERCO	
31.2	Rule 13a-14(a)/15d-14(a) Certificate of	ofFiled herewith
	Jason A. Berg, Chief Accounting Office	
	of AMERCO	
32.1	Certificate of Edward J. Shoen, Presiden	atFurnished herewith
32.1	and Chairman of the Board of AMERC	
	pursuant to Section 906 of th	e
	Sarbanes-Oxley Act of 2002	
32.2	Certificate of Jason A. Berg, Chie	efFurnished herewith
	Accounting Officer of AMERCO pursuan	nt
	to Section 906 of the Sarbanes-Oxley Ac	et
	of 2002	

^{*} Indicates compensatory plan arrangement.

Report of Independent Registered Public Accounting Firm

Board of Directors and Stockholders AMERCO Reno, Nevada

We have audited the accompanying consolidated balance sheets of AMERCO and consolidated subsidiaries (the "Company") as of March 31, 2009 and 2008 and the related consolidated statements of operations, changes in stockholders' equity, other comprehensive income (loss), and cash flows for each of the three years in the period ended March 31, 2009. In connection with our audits of the financial statements, we have also audited the financial statement schedules listed in the accompanying index. These financial statements and schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits. We did not audit the financial statements of SAC Holding II Corporation, which statements reflect total revenues of \$28.1 million for the seven month period ended October 31, 2007 and \$46.6 million for the year ended March 31, 2007. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for such consolidated entity, is based solely on the reports of other auditors.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements and schedules. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company at March 31, 2009 and 2008, and the results of its operations and its cash flows for each of the three years in the period ended March 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

Also, in our opinion, the financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As discussed in the notes to the consolidated financial statements, the Company: (1) effective April 1, 2007, adopted the recognition and measurement provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109, (2) effective March 31, 2007, began to recognize the funded status of its defined benefit plan in its consolidated balance sheets and changed the measurement date for defined benefit plan assets and liabilities to coincide with its year end to conform to Statement of Financial Accounting Standards No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R), and (3) effective March 31, 2007, changed their method for quantifying errors based on SEC Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements.

As discussed in note 2 to the consolidated financial statements, the Company deconsolidated SAC Holding II Corporation in November 2007, which was accounted for as a distribution to the sole shareholder of SAC Holding II

Corporation.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of March 31, 2009, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated June 2, 2009 expressed an unqualified opinion thereon.

/s/ BDO Seidman, LLP

Phoenix, Arizona June 2, 2009

F-1

Independent Auditors' Report

Board of Directors and Stockholder SAC Holding II Corporation (A Wholly-Owned Subsidiary of Blackwater Investments, Inc.)

We have audited the accompanying consolidated balance sheets of SAC Holding II Corporation (A Wholly-Owned Subsidiary of Blackwater Investments, Inc.) as of October 31, 2007 and March 31, 2007 and the related consolidated statements of operations, stockholder's deficit, and cash flows for the seven months ended October 31, 2007 and the year ended March 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of SAC Holding II Corporation (A Wholly-Owned Subsidiary of Blackwater Investments, Inc.) as of October 31, 2007 and March 31, 2007 and the results of its operations, stockholder's deficit and its cash flows for the seven months ended October 31, 2007 and the year ended March 31, 2007 in conformity with accounting principles generally accepted in the United States of America.

/s/ Semple, Marchal & Cooper, LLP

Phoenix, Arizona May 29, 2008

F-2

AMERCO AND CONSOLIDATED ENTITIES

CONSOLIDATED BALANCE SHEETS

March 31,			1,		
			2008		
(In thou			usar	ısands)	
ASSETS					
Cash and cash equivalents	\$	240,587	\$	206,622	
Reinsurance recoverables and trade receivables, net		213,853		202,765	
Notes and mortgage receivables, net		2,931		2,088	
Inventories, net		70,749		65,349	
Prepaid expenses		54,201		56,159	
Investments, fixed maturities and marketable equities		519,631		633,784	
Investments, other		227,022		185,591	
Deferred policy acquisition costs, net		44,993		35,578	
Other assets		133,644		129,489	
Related party assets		303,534		303,886	
		1,811,145		1,821,311	
Property, plant and equipment, at cost:					
Land		212,744		208,164	
Buildings and improvements		920,294		859,882	
Furniture and equipment		333,314		309,960	
Rental trailers and other rental equipment		214,988		205,572	
Rental trucks		1,666,151		1,734,425	
		3,347,491		3,318,003	
Less: Accumulated depreciation	((1,333,563)	(1,306,827)	
Total property, plant and equipment		2,013,928		2,011,176	
Total assets	\$	3,825,073	\$	3,832,487	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Liabilities:					
Accounts payable and accrued expenses	\$	329,227	\$	292,526	
AMERCO's notes, loans and leases payable		1,546,490		1,504,677	
Policy benefits and losses, claims and loss expenses payable		779,309		789,374	
Liabilities from investment contracts		303,332		339,198	
Other policyholders' funds and liabilities		11,961		10,467	
Deferred income		24,612		11,781	
Deferred income taxes		112,513		126,033	
Total liabilities		3,107,444		3,074,056	
Commitments and contingencies (notes 10, 17, 18, 19 and 20)					
Stockholders' equity:					
Series preferred stock, with or without par value, 50,000,000 shares authorized:					
Series A preferred stock, with no par value, 6,100,000 shares authorized;					
6,100,000 shares issued and outstanding as of March 31, 2009 and 2008		-		-	
Series B preferred stock, with no par value, 100,000 shares authorized; none					

issued and outstanding as of March 31, 2009 and 2008	-	-							
Series common stock, with or without par value, 150,000,000 shares authorized:									
Series A common stock of \$0.25 par value, 10,000,000 shares authorized;									
none issued as of March 31, 2009 and 2008									
Common stock of \$0.25 par value, 150,000,000 shares authorized; 41,985,700									
issued as of March 31, 2009 and 2008	10,497	10,497							
Additional paid-in capital	420,588	419,370							
Accumulated other comprehensive loss	(98,000)	(55,279)							
Retained earnings	915,862	915,415							
Cost of common shares in treasury, net (22,377,912 and 22,354,386 shares as of									
March 31, 2009 and 2008)	(525,653)	(524,677)							
Unearned employee stock ownership plan shares	(5,665)	(6,895)							
Total stockholders' equity	717,629	758,431							
Total liabilities and stockholders' equity	\$ 3,825,073	\$ 3,832,487							

The accompanying notes are an integral part of these consolidated financial statements.

F-3

AMERCO AND CONSOLIDATED ENTITIES

CONSOLIDATED STATEMENTS OF OPERATIONS

	Years Ended March 31,						
	2009 2008 2007						
	(In thousands, except share and per share						
		data)	_				
Revenues:							
Self-moving equipment rentals	\$ 1,423,022	\$ 1,451,292	\$ 1,462,470				
Self-storage revenues	110,548	122,248	126,424				
Self-moving and self-storage products and service sales	199,394	217,798	224,722				
Property management fees	23,192	22,820	21,154				
Life insurance premiums	109,572	111,996	120,399				
Property and casualty insurance premiums	28,337	28,388	24,335				
Net investment and interest income	58,021	62,110	59,696				
Other revenue	40,180	32,522	30,098				
Total revenues	1,992,266	2,049,174	2,069,298				
Costs and expenses:							
Operating expenses	1,047,238	1,079,486	1,082,178				
Commission expenses	171,303	167,945	162,899				
Cost of sales	114,387	120,210	117,648				
Benefits and losses	108,259	108,817	116,959				
Amortization of deferred policy acquisition costs	12,394	13,181	17,138				
Lease expense	152,424	133,931	147,659				
Depreciation, net of (gains) losses on disposals	265,213	221,882	189,589				
Total costs and expenses	1,871,218	1,845,452	1,834,070				
Earnings from operations	121,048	203,722	235,228				
Interest expense	(98,470)	(101,420)	(82,436)				
Fees and amortization on early extinguishment of debt	-	-	(6,969)				
Pretax earnings	22,578	102,302	145,823				
Income tax expense	(9,168)	(34,518)	(55,270)				
Net earnings	13,410	67,784	90,553				
Less: Preferred stock dividends	(12,963)	(12,963)	(12,963)				
Earnings available to common shareholders	\$ 447	\$ 54,821	\$ 77,590				
Basic and diluted earnings per common share	\$ 0.02	\$ 2.78	\$ 3.72				
Weighted average common shares outstanding: Basic and diluted	19,350,041	19,740,571	20,838,570				

Related party revenues for fiscal 2009, 2008 and 2007, net of eliminations, were \$46.9 million, \$42.5 million and \$33.5 million, respectively.

Related party costs and expenses for fiscal 2009, 2008 and 2007, net of eliminations, were \$37.1 million, \$31.8 million and \$28.0 million, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

AMERCO AND CONSOLIDATED ENTITIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Description	Series A Common Stock, \$0.25 Par Value	Common Stock, \$0.25 Par Value	Additional(Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	e Retained Earnings	Less: Treasury Stock	Less: Unearned Employee Stock Ownership Plan Shares	
T.				` ′	ousands)			1,
Balance as of March 31, 2006 Adjustment to initially apply SAB 108, net of	\$ 929	\$ 9,568	\$ 367,655	\$ (28,902)	\$ 773,784	\$ (418,092)	\$ (9,338)	\$ 695,604
tax Adjustment to initially apply FASB Statement No. 158, net of	-	-	-	_	(1,926)	-	-	(1,926)
Increase in marke value of released ESOP shares and release of unearned ESOP	t	-	-	(153)	(148)	-	-	(301)
shares Foreign currency	-	_	3,265	_	_	_	1,204	4,469
translation, net of tax	-	-	-	(1,919)	-	-	-	(1,919)
Unrealized loss or investments, net of tax	1 -	-	-	(1,072)	-	-	-	(1,072)
Fair market value of cash flow hedges, net of tax	_	_	_	(9,733)	_	_	_	(9,733)
Net earnings Preferred stock dividends: Series	_	-	-	-	90,553	-	-	90,553
A (\$2.13 per share for fiscal 2007)	e -	-	-	-	(12,963)	-	-	(12,963)
Exchange of shares Treasury stock	(929)	929	-	-	-	- (49,106)	-	(49,106)
Contribution from related party	- I	-	4,492	-	-	(+7,100)	-	4,492
Net activity	(929)	929	7,757	(12,877)	75,516	(49,106)	1,204	22,494

Balance as of March 31, 2007	\$	-	\$ 10,497	\$ 375,412	\$ (41,779)	\$ 849,300	\$ (467,198)	\$ (8,134)	\$ 718,098
Adjustment to initially apply FIN 48		_	-	-	_	6,826	_	_	6,826
Increase in market value of released ESOP shares and release of unearned ESOP						- 7			7,1
shares Foreign currency		-	-	2,379	-	-	-	1,239	3,618
translation, net of tax		-	-	-	8,583	-	-	-	8,583
Unrealized gain on investments, net of tax		-	_	-	1,946	-	-	_	1,946
Fair market value of cash flow									
hedges, net of tax Adjustment to		-	-	-	(25,473)	-	-	-	(25,473)
post retirement benefit obligation		-	-	-	1,444	-	-	-	1,444
Net earnings Preferred stock dividends: Series A (\$2.13 per share	·	-	-	-	-	67,784	-	-	67,784
for fiscal 2008)		-	-	-	_	(12,963)	_	-	(12,963)
Treasury stock		-	-	-	-	-	(57,479)	-	(57,479)
Contribution from related party SAC Holding II Corporation		-	-	46,071	-	-	-	-	46,071
distribution		-	-	(4,492)	-	4,468	-	-	(24)
Net activity		-	-	43,958	(13,500)	66,115	(57,479)	1,239	40,333
Balance as of March 31, 2008	\$	-	\$ 10,497	\$ 419,370	\$ (55,279)	\$ 915,415	\$ (524,677)	\$ (6,895)	\$ 758,431
Increase in market value of released ESOP shares and release of unearned ESOP									
shares		-	-	1,218	-	-	-	1,230	2,448
Foreign currency translation, net of					(16.020)				(16.020)
tax Unrealized loss on investments, net		-	-	-	(16,030)	-	-	-	(16,030)
of tax		-	-	-	(8,914)	-	_	-	(8,914)
Fair market value of cash flow		-	-	-	(17,833)	-	-	-	(17,833)

Edgar Filing: AMERCO /NV/ - Form 10-K

hedges, net of tax									
Adjustment to									
post retirement									
benefit obligation		-	-	-	56	-	-	-	56
Net earnings		-	-	-	-	13,410	-	-	13,410
Preferred stock									
dividends: Series									
A (\$2.13 per share	;								
for fiscal 2009)		-	-	-	-	(12,963)	-	-	(12,963)
Treasury stock		-	-	-	-	-	(976)	-	(976)
Net activity		-	-	1,218	(42,721)	447	(976)	1,230	(40,802)
Balance as of									
March 31, 2009	\$	-	\$ 10,497	\$ 420,588	\$ (98,000)	\$ 915,862	\$ (525,653)	\$ (5,665)	\$ 717,629

The accompanying notes are an integral part of these consolidated financial statements.

F-5

AMERCO AND CONSOLIDATED ENTITIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

		Years Ended March 31,							
		2009 2008				2007			
	(In thousands)								
Comprehensive income (loss):	·								
Net earnings	\$	13,410	\$	67,784	\$	90,553			
Other comprehensive income (loss), net of tax:									
Foreign currency translation		(16,030)		8,583		(1,919)			
Unrealized gain (loss) on investments		(8,914)		1,946		(1,072)			
Change in fair value of cash flow hedges		(17,833)		(25,473)		(9,733)			
Postretirement benefit obligation gain (loss)		56		1,444		(153)			
Total comprehensive income (loss)	\$	(29,311)	\$	54,284	\$	77,676			

The accompanying notes are an integral part of these consolidated financial statements.

F-6

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended March 31,							
	2009	rears	2008	11 0 1	2007			
		(I	n thousands))				
Cash flows from operating activities:			,					
Net earnings	\$ 13,4	110 9	\$ 67,784	\$	90,553			
Adjustments to reconcile net earnings to cash provided by operations:	,		,	·	,			
Depreciation	248,5	669	227,798		186,106			
Amortization of deferred policy acquisition costs	12,3	394	13,181		17,138			
Change in allowance for losses on trade receivables		(17)	76		49			
Change in allowance for losses on mortgage notes	(3	309)	(39)		(40)			
Change in allowance for inventory reserves		792	2,746		2,679			
Net (gain) loss on sale of real and personal property	16,6	544	(5,916)		3,483			
Net loss on sale of investments		64	292		622			
Write-off of unamortized debt issuance costs		-	-		6,969			
Deferred income taxes	7,9	941	5,563		12,586			
Net change in other operating assets and liabilities:								
Reinsurance recoverables and trade receivables	(11,0	069)	(16,524)		48,386			
Inventories	(6,1)	92)	(2,445)		(4,761)			
Prepaid expenses	1,9	960	(4,338)		(8,205)			
Capitalization of deferred policy acquisition costs	(10,9)	906)	(7,479)		(8,168)			
Other assets	(3,7)	795)	3,241		3,450			
Related party assets	4,5	577	33,032		8,616			
Accounts payable and accrued expenses	(1,8	321)	7,310		17,044			
Policy benefits and losses, claims and loss expenses payable	(7,6)	520)	20,664		(40,169)			
Other policyholders' funds and liabilities	1,4	193	(96)		2,709			
Deferred income	13,0)37	(3,996)		1,266			
Related party liabilities	(4,1)	92)	(11,567)		10,408			
Net cash provided by operating activities	274,9	960	329,287		350,721			
Cash flow from investment activities:								
Purchase of:								
Property, plant and equipment	(396,6	590)	(570,210)		(648,344)			
Short term investments	(320,9)	922)	(245,345)		(249,392)			
Fixed maturity investments	(143,6	665)	(83,651)		(109,672)			
Equity securities		(1)	(31)		-			
Preferred stock	(2,0	(000)	(770)		_			
Real estate	(6	514)	(3,098)		-			
Mortgage loans	(26,0	086)	(14,057)		(10,725)			
Proceeds from sales of:								
Property, plant and equipment	128,1	88	166,386		89,672			
Short term investments	298,9	982	246,175		276,690			
Fixed maturity investments	234,3	317	131,793		116,858			
Equity securities		28	46		-			
Cash received in excess of purchase of company acquired		-	-		1,235			
Preferred stock		-	5,625		1,225			

Edgar Filing: AMERCO /NV/ - Form 10-K

Real estate		-		912		6,870			
Mortgage loans		5,884		8,146		7,062			
Payments from notes and mortgage receivables		853		117		902			
Net cash used by investing activities		(221,726)		(357,962)		(517,619)			
Cash flow from financing activities:									
Borrowings from credit facilities		180,331		616,710		410,189			
Principal repayments on credit facilties		(148,398)		(295,387)		(196,072)			
Debt issuance costs		(414)		(11,976)		(3,058)			
Capital lease payments		(776)		-		-			
Leveraged Employee Stock Ownership Plan - Repayment from loan		1,230		1,239		1,204			
Treasury stock repurchases		(976)		(57,478)		(49,106)			
Securitization deposits		-		(32,775)		-			
Preferred stock dividends paid		(12,963)		(12,963)		(12,963)			
Investment contract deposits		17,739		18,077		16,695			
Investment contract withdrawals		(53,605)		(65,518)		(79,204)			
Net cash provided (used) by financing activities		(17,832)		159,929		87,685			
Effects of exchange rate on cash		(1,437)		96		(974)			
Increase (decrease) in cash and cash equivalents		33,965		131,350		(80,187)			
Cash and cash equivalents at the beginning of period		206,622		75,272		155,459			
Cash and cash equivalents at the end of period	\$	240,587	\$	206,622	\$	75,272			
The accompanying notes are an integral part of these consolidated financial statements.									

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1: Basis of Presentation

AMERCO, a Nevada Corporation ("AMERCO") has a fiscal year that ends on the 31st of March for each year that is referenced. Our insurance company subsidiaries have fiscal years that end on the 31st of December for each year that is referenced. They have been consolidated on that basis. Our insurance companies' financial reporting processes conform to calendar year reporting as required by state insurance departments. Management believes that consolidating their calendar year into our fiscal year financial statements does not materially affect the financial position or results of operations. The Company discloses any material events occurring during the intervening period. Consequently, all references to our insurance subsidiaries' years 2008, 2007 and 2006 correspond to fiscal 2009, 2008 and 2007 for AMERCO.

Accounts denominated in non-U.S. currencies have been translated into U.S. dollars. Certain amounts reported in previous years have been reclassified to conform to the current presentation.

Note 2: Principles of Consolidation

The consolidated balance sheets as of March 31, 2009 and 2008 include the accounts of AMERCO and its wholly-owned subsidiaries. The March 31, 2009 statements of operations and cash flows include AMERCO and its wholly-owned subsidiaries. The March 31, 2008 statements of operations and cash flows include AMERCO and its wholly-owned subsidiaries for the entire year, and reflect SAC Holding II and its subsidiaries ("SAC Holding II") for the seven months ended October 31, 2007. The March 31, 2007 statements of operations and cash flows include the accounts of AMERCO and its wholly-owned subsidiaries and SAC Holding II.

In fiscal 2003 and fiscal 2002, SAC Holding Corporation and its subsidiaries ("SAC Holding Corporation") and SAC Holding II (collectively, "SAC Holdings") were considered special purpose entities and were consolidated based on the provisions of Emerging Issues Task Force Issue No. 90-15. In fiscal 2004, the Company evaluated its interests in SAC Holdings utilizing the guidance promulgated in Financial Accounting Standards Board ("FASB") Interpretation No. 46(R) ("FIN 46(R)") Consolidation of Variable Interest Entities. The Company concluded that SAC Holdings were variable interest entities ("VIE's") and that the Company was the primary beneficiary. Accordingly, the Company continued to include SAC Holdings in its consolidated financial statements.

In February and March 2004, SAC Holding Corporation triggered a requirement to reassess AMERCO's involvement in it, which led to the conclusion that SAC Holding Corporation was not a VIE and AMERCO ceased to be the primary beneficiary and the Company no longer includes SAC Holding Corporation in its consolidated financial statements.

In November 2007, Blackwater Investments, Inc. ("Blackwater") contributed additional capital to its wholly-owned subsidiary, SAC Holding II. This contribution was determined by us to be material with respect to the capitalization of SAC Holding II; therefore, triggering a requirement under FIN 46(R) for us to reassess the Company's involvement with those subsidiaries. This required reassessment led to the conclusion that SAC Holding II had the ability to fund its own operations and execute its business plan without any future subordinated financial support; therefore, the Company was no longer the primary beneficiary of SAC Holding II as of the date of Blackwater's contribution.

Accordingly, at the date AMERCO ceased to have a variable interest and ceased to be the primary beneficiary of SAC Holding II, it deconsolidated those entities. The deconsolidation was accounted for as a distribution of SAC Holding II's interests to the sole shareholder of the SAC entities. Because of AMERCO's continuing involvement with SAC Holding II, the distribution does not qualify as discontinued operations as defined by Statement of Financial Accounting Standards ("SFAS") 144, Accounting for the Impairment or Disposal of Long-Lived Assets.

It is possible that SAC Holdings could take actions that would require us to re-determine whether SAC Holdings has become a VIE or whether we have become the primary beneficiary of SAC Holdings. Should this occur, we could be required to consolidate some or all of SAC Holdings with our financial statements.

Intercompany accounts and transactions have been eliminated.

AMERCO AND CONSOLIDATED ENTITIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Description of Legal Entities

AMERCO, is the holding company for:

U-Haul International, Inc. ("U-Haul"),

Amerco Real Estate Company ("Real Estate"),

Republic Western Insurance Company ("RepWest"),

Oxford Life Insurance Company ("Oxford").

Unless the context otherwise requires, the term "Company," "we," "us" or "our" refers to AMERCO and all of its lega subsidiaries.

Description of Operating Segments

AMERCO has three current reportable segments. They are Moving and Storage, Property and Casualty Insurance and Life Insurance. SAC Holding II was also a reportable segment through October 2007.

Moving and Storage operations include AMERCO, U-Haul, and Real Estate and the wholly-owned subsidiaries of U-Haul and Real Estate and consist of the rental of trucks and trailers, sales of moving supplies, sales of towing accessories, sales of propane, the rental of self-storage spaces to the "do-it-yourself" mover and management of self-storage properties owned by others. Operations are conducted under the registered trade name U-Haul® throughout the United States and Canada.

Property and Casualty Insurance includes RepWest and its wholly-owned subsidiaries and ARCOA risk retention group. Property and Casualty Insurance provides loss adjusting and claims handling for U-Haul through regional offices across North America. Property and Casualty Insurance also underwrites components of the Safemove, Safetow and Safestor protection packages to U-Haul customers. We continue to focus on increasing the penetration of these products. The business plan for Property and Casualty Insurance includes offering property and casualty products in other U-Haul related programs. The ARCOA risk retention group is a captive insurer owned by the Company whose purpose is to provide insurance products related to the moving and storage business.

Life Insurance includes Oxford and its wholly-owned subsidiaries. Oxford provides life and health insurance products primarily to the senior market through the direct writing or reinsuring of life insurance, Medicare supplement and annuity policies. Additionally, Oxford administered the self-insured employee health and dental plans for Arizona employees of the Company through December 31, 2008.

SAC Holding II owns self-storage properties that are managed by U-Haul under property management agreements and act as independent U-Haul rental equipment dealers. AMERCO, through its subsidiaries, has contractual interests in certain SAC Holding II properties entitling AMERCO to potential future income based on the financial performance of these properties. Prior to November 2007, AMERCO was considered the primary beneficiary of these contractual

interests. Consequently, for those reporting periods prior to November 2007, we included the results of SAC Holding II in the consolidated financial statements of AMERCO, as required by FIN 46(R).

Note 3: Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with the generally accepted accounting principles ("GAAP") in the United States requires management to make estimates and judgments that affect the amounts reported in the financial statements and accompanying notes. The accounting policies that we deem most critical to us and that require management's most difficult and subjective judgments include the principles of consolidation, the recoverability of property, plant and equipment, the adequacy of insurance reserves, the recognition and measurement of impairments for investments accounted for under SFAS 115, Accounting for Certain Investments in Debt and Equity Securities and the recognition and measurement of income tax assets and liabilities. The actual results experienced by the Company may differ from management's estimates.

AMERCO AND CONSOLIDATED ENTITIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Cash and Cash Equivalents

The Company considers cash equivalents to be highly liquid debt securities with insignificant interest rate risk with original maturities from the date of purchase of three months or less.

Financial Instruments that potentially subject the Company to concentrations of credit risk consist principally of cash deposits. Accounts at each United States financial institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. Accounts at each Canadian financial institution are insured by the Canada Deposit Insurance Corporation ("CDIC") up to \$100,000 CAD per account. At March 31, 2009 and March 31, 2008, the Company had approximately \$211.8 million and \$190.6 million, respectively, in excess of FDIC and CDIC insured limits. To mitigate this risk, the Company selects financial institutions based on their credit ratings and financial strength.

Investments

Fixed Maturities. Fixed maturity investments consist of either marketable debt or redeemable preferred stocks. As of the balance sheet dates, all of the Company's investments in fixed maturities are classified as available-for-sale. Available-for-sale investments are reported at fair value, with unrealized gains or losses recorded net of taxes and applicable adjustments to deferred policy acquisition costs in stockholders' equity. Fair value for these investments is based on quoted market prices, dealer quotes or discounted cash flows. The cost of investments sold is based on the specific identification method.

In determining if and when a decline in market value below carrying value is an other-than-temporary impairment, management makes certain assumptions or judgments in its assessment including but not limited to: ability to hold the security, quoted market prices, dealer quotes, discounted cash flows, industry factors, financial factors, and issuer specific information. Other-than-temporary impairments, to the extent of the decline, as well as realized gains or losses on the sale or exchange of investments are recognized in the current period operating results.

Mortgage Loans and Notes on Real Estate. Mortgage loans and notes on real estate are reported at their unpaid balance, net of any allowance for possible losses and any unamortized premium or discount.

Recognition of Investment Income. Interest income from bonds and mortgage notes is recognized when earned. Dividends on common and preferred stocks are recognized on the ex-dividend dates. Realized gains and losses on the sale or exchange of investments are recognized at the trade date.

Fair Values

Fair values of cash equivalents approximate carrying value due to the short period of time to maturity. Fair values of short-term investments, investments available-for-sale, long-term investments, mortgage loans and notes on real estate, and interest rate swap contracts are based on quoted market prices, dealer quotes or discounted cash flows. Fair values of trade receivables approximate their recorded value.

Limited credit risk exists on trade receivables due to the diversity of our customer base and their dispersion across broad geographic markets. The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of temporary cash investments, trade receivables, reinsurance recoverables and notes receivable. The Company places its temporary cash investments with financial institutions and limits the amount of credit exposure to any one financial institution.

The Company has mortgage receivables, which potentially expose the Company to credit risk. The portfolio of notes is principally collateralized by mini-warehouse storage facilities and commercial properties. The Company has not experienced losses related to the notes from individual notes or groups of notes in any particular industry or geographic area. The estimated fair values were determined using the discounted cash flow method and using interest rates currently offered for similar loans to borrowers with similar credit ratings.

The carrying amount of long-term debt and short-term borrowings are estimated to approximate fair value as the actual interest rate is consistent with the rate estimated to be currently available for debt of similar term and remaining maturity.

Other investments including short-term investments are substantially current or bear reasonable interest rates. As a result, the carrying values of these financial instruments approximate fair value.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Derivative Financial Instruments

The Company's objective for holding derivative financial instruments is to manage interest rate risk exposure primarily through entering interest rate swap agreements. An interest rate swap is a contractual exchange of interest payments between two parties. A standard interest rate swap involves the payment of a fixed rate times a notional amount by one party in exchange for a floating rate times the same notional amount from another party. As interest rates change, the difference to be paid or received is accrued and recognized as interest expense or income over the life of the agreement. The Company does not enter into these instruments for trading purposes. Counterparties to the Company's interest rate swap agreements are major financial institutions. In accordance with SFAS 133, Accounting for Derivative Instruments and Hedging Activities (As Amended) ("SFAS 133"), the Company recognizes interest rate swap agreements on the balance sheet at fair value, which are classified as prepaid expenses (asset) or accrued expenses (liability). Derivatives that are not designated as cash flow hedges for accounting purposes must be adjusted to fair value through income. If the derivative qualifies and is designated as a cash flow hedge, changes in its fair value will either be offset against the change in fair value of the hedged item through earnings or recognized in other comprehensive income (loss) until the hedged item is recognized in earnings. Refer to Note 11 Interest on Borrowings of the Notes to Consolidated Financial Statements.

Inventories, net

Inventories, net were as follows:

	Marc	• •		
	2009		2008	
	(In thou	(In thousands)		
Truck and trailer parts and accessories (a)	\$ 63,206	\$	56,959	
Hitches and towing components (b)	13,736		13,538	
Moving supplies and propane (b)	7,217		7,470	
Subtotal	84,159		77,967	
Less: LIFO reserves	(12,469)		(11,076)	
Less: excess and obsolete reserves	(941)		(1,542)	
Total	\$ 70,749	\$	65,349	

- (a) Primarily held for internal usage, including equipment manufacturing and repair
- (b) Primarily held for retail sales

Inventories consist primarily of truck and trailer parts and accessories used to manufacture and repair rental equipment as well as products and accessories available for retail sale. Inventory is held at Company-owned locations; our independent dealers do not hold any of the Company's inventory.

Inventory cost is primarily determined using the last-in, first-out method ("LIFO"). Inventories valued using LIFO consisted of approximately 96% and 95% of the total inventories for March 31, 2009 and 2008, respectively. Had the

Company utilized the first-in, first-out method ("FIFO"), stated inventory balances would have been \$12.5 million and \$11.1 million higher at March 31, 2009 and 2008, respectively. In fiscal 2009, the effect on income due to liquidation of a portion of the LIFO inventory was \$0.6 million.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Property, Plant and Equipment

Property, plant and equipment are stated at cost. Interest expense incurred during the initial construction of buildings and rental equipment is considered part of cost. Depreciation is computed for financial reporting purposes using the straight-line or an accelerated method based on a declining balances formula over the following estimated useful lives: rental equipment 2-20 years and buildings and non-rental equipment 3-55 years. The Company follows the deferral method of accounting based in the AICPA's Airline Audit Guide for major overhauls in which engine overhauls are capitalized and amortized over five years and transmission overhauls are capitalized and amortized over three years. Routine maintenance costs are charged to operating expense as they are incurred. Gains and losses on dispositions of property, plant and equipment are netted against depreciation expense when realized. The amount of (gains) or losses netted against depreciation expense were \$16.6 million, (\$5.9) million and \$3.5 million during fiscal 2009, 2008 and 2007, respectively. Equipment depreciation is recognized in amounts expected to result in the recovery of estimated residual values upon disposal, i.e., minimize gains or losses. In determining the depreciation rate, historical disposal experience, holding periods and trends in the market for vehicles are reviewed.

We regularly perform reviews to determine whether facts and circumstances exist which indicate that the carrying amount of assets, including estimates of residual value, may not be recoverable or that the useful life of assets is shorter or longer than originally estimated. Reductions in residual values (i.e., the price at which we ultimately expect to dispose of revenue earning equipment) or useful lives will result in an increase in depreciation expense over the life of the equipment. Reviews are performed based on vehicle class, generally subcategories of trucks and trailers. During fiscal 2009, based on an economic market analysis, the Company decreased the estimated residual value of certain rental trucks. The effect of the change decreased earnings from operations for fiscal 2009 by \$19.8 million or \$1.02 per share before taxes, in which the tax effect was approximately \$0.38 per share and will continue to affect future periods. We assess the recoverability of our assets by comparing the projected undiscounted net cash flows associated with the related asset or group of assets over their estimated remaining lives against their respective carrying amounts. We consider factors such as current and expected future market price trends on used vehicles and the expected life of vehicles included in the fleet. Impairment, if any, is based on the excess of the carrying amount over the fair value of those assets. If asset residual values are determined to be recoverable, but the useful lives are shorter or longer than originally estimated, the net book value of the assets is depreciated over the newly determined remaining useful lives.

In fiscal 2006, management performed an analysis of the expected economic value of new rental trucks and determined that additions to the fleet resulting from purchase should be depreciated on an accelerated method based upon a declining formula. The salvage value and useful life assumptions of the rental truck fleet remain unchanged. Under the declining balances method (2.4 times declining balance) the book value of a rental truck is reduced approximately 16%, 13%, 11%, 9%, 8%, 7%, and 6% during years one through seven, respectively and then reduced on a straight line basis an additional 10% by the end of year fifteen. Whereas, a standard straight line approach would reduce the book value by approximately 5.3% per year over the life of the truck. For the affected equipment, the accelerated depreciation was \$56.0 million, \$56.7 million and \$33.2 million greater than what it would have been if calculated under a straight line approach for fiscal 2009, 2008 and 2007, respectively.

We typically sell our used vehicles at our sales centers throughout North America, on our web site at uhaul.com/trucksales or by phone at 1-866-404-0355. Additionally, we sell a large portion of our pick-up and cargo van fleet at automobile dealer auctions. Although we intend to sell our used vehicles for prices approximating book

value, the extent to which we realize a gain or loss on the sale of used vehicles is dependent upon various factors including the general state of the used vehicle market, the age and condition of the vehicle at the time of its disposal and depreciation rates with respect to the vehicle.

The carrying value of surplus real estate, which is lower than market value at the balance sheet date, was \$10.5 million and \$10.3 million for fiscal 2009 and 2008, respectively, and is included in Investments, other.

Receivables

Accounts receivable include trade accounts from moving and self-storage customers and dealers, insurance premiums and amounts due from ceding re-insurers, less management's estimate of uncollectible accounts.

Insurance premiums receivable for policies that are billed through contracted agents are recorded net of commission's payable. A commission payable is recorded as a separate liability for those premiums that are billed direct.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Reinsurance recoverables include case reserves and actuarial estimates of claims incurred but not reported. These receivables are not expected to be collected until after the associated claim has been adjudicated and billed to the re-insurer. The reinsurance recoverables may have little or no allowance for doubtful accounts due to the fact that reinsurance is typically procured from carriers with strong credit ratings. Furthermore, the Company does not cede losses to a re-insurer if the carrier is deemed financially unable to perform on the contract. Also, reinsurance recoverables includes insurance ceded to other insurance companies.

Notes and mortgage receivables include accrued interest and are reduced by discounts and amounts considered by management to be uncollectible.

Policy Benefits and Losses, Claims and Loss Expenses Payable

Life Insurance's liabilities for life insurance and certain annuity and health policies are established to meet the estimated future obligations of policies in force, and are based on mortality, morbidity and withdrawal assumptions from recognized actuarial tables which contain margins for adverse deviation. Liabilities for health, disability and other policies include estimates of payments to be made on insurance claims for reported losses and estimates of losses incurred, but not yet reported. Oxford's liabilities for deferred annuity contracts consist of contract account balances that accrue to the benefit of the policyholders.

RepWest's liability for reported and unreported losses is based on RepWest's historical data along with industry averages. The liability for unpaid loss adjustment expenses is based on historical ratios of loss adjustment expenses paid to losses paid. Amounts recoverable from re-insurers on unpaid losses are estimated in a manner consistent with the claim liability associated with the re-insured policy. Adjustments to the liability for unpaid losses and loss expenses as well as amounts recoverable from re-insurers on unpaid losses are charged or credited to expense in the periods in which they are made.

Self-Insurance Reserves

U-Haul retains the risk for certain public liability and property damage programs related to the rental equipment. The consolidated balance sheets include \$358.3 million and \$360.3 million of liabilities related to these programs as of March 31, 2009 and 2008, respectively. Such liabilities are recorded within policy benefits and losses payable. Management takes into account losses incurred based upon actuarial estimates, past experience, current claim trends, as well as social and economic conditions. This liability is subject to change in the future based upon changes in the underlying assumptions including claims experience, frequency of incidents, and severity of incidents.

Additionally, as of March 31, 2009 and 2008, the consolidated balance sheets include liabilities of \$7.4 million and \$5.1 million, respectively, related to Company provided medical plan benefits for eligible employees. The Company estimates this liability based on actual claims outstanding as of the balance sheet date as well as an actuarial estimate of claims incurred but not reported. This liability is reported net of estimated recoveries from excess loss reinsurance policies with unaffiliated insurers of \$0.4 million and \$0.2 million in fiscal 2009 and 2008, respectively. These amounts are recorded in accounts payable on the consolidated balance sheets.

Revenue Recognition

Self-moving rentals are recognized for the period that trucks and moving equipment are rented. Self-storage revenues, based upon the number of paid storage contract days, are recognized as earned during the period. Sales of self-moving and self-storage related products are recognized at the time that title passes and the customer accepts delivery. Insurance premiums are recognized over the policy periods. Interest and investment income are recognized as earned.

Amounts collected from customers for sales tax are recorded on a net basis.

Advertising

All advertising costs are expensed as incurred. Advertising expense was \$24.7 million, \$31.3 million and \$31.5 million in fiscal 2009, 2008 and 2007, respectively.

AMERCO AND CONSOLIDATED ENTITIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Deferred Policy Acquisition Costs

Commissions and other costs that fluctuate with, and are primarily related to the acquisition or renewal of certain insurance premiums, are deferred. For Life Insurance, these costs are amortized in relation to revenue such that costs are realized as a constant percentage of revenue. For RepWest, these costs are amortized over the related contract periods, which generally do not exceed one year.

Environmental Costs

Liabilities are recorded when environmental assessments and remedial efforts, if applicable, are probable and the costs can be reasonably estimated. The amount of the liability is based on management's best estimate of undiscounted future costs. Certain recoverable environmental costs related to the removal of underground storage tanks or related contamination are capitalized and amortized over the estimated useful lives of the properties. These costs improve the safety or efficiency of the property or are incurred in preparing the property for sale.

Income Taxes

AMERCO files a consolidated tax return with all of its legal subsidiaries, except for Dallas General Life Insurance Company ("DGLIC"), a subsidiary of Oxford, which will file on a stand alone basis until 2012. SAC Holdings files consolidated tax returns, which are in no way associated with AMERCO's consolidated returns. In accordance with SFAS 109, Accounting for Income Taxes, the provision for income taxes reflects deferred income taxes resulting from changes in temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements. Effective April 1, 2007, the Company adopted FASB Interpretation No. 48 ("FIN 48"), Accounting for Uncertainty in Income Taxes, an interpretation of FAS 109.

Comprehensive Income (Loss)

Comprehensive income (loss) consists of net earnings, foreign currency translation adjustments, unrealized gains and losses on investments, the change in fair value of cash flow hedges and the change in postretirement benefit obligation.

Adoption of New Accounting Pronouncements

Fair Value of Financial Instruments

The Company adopted SFAS 157, Fair Value Measurements ("SFAS 157") effective April 1, 2008, its required effective date for AMERCO. SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements; however, it does not change existing guidance about whether an asset or liability is carried at fair value. The definition of fair value according to SFAS 157 is the price that would be received

for selling an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The assets primarily affected by the adoption of SFAS 157 at the Company include the interest rate swaps held by U-Haul to fix interest rates on its variable rate debt and the available for sale investment portfolios at Life Insurance and RepWest. For more information please see Note 16 Fair Value Measurements of the Notes to Consolidated Financial Statements. The adoption of SFAS 157 did not have a material impact on the Company's consolidated financial statements.

FASB Staff Position FAS 157-1, Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address FairValue Measurements for Purposes of Lease Classification or Measurement under Statement 13. This FASB Staff Position (FSP) amends SFAS 157 to exclude FASB Statement No. 13, Accounting for Leases, and other accounting pronouncements that address fair value measurements for purposes of lease classification or measurement under Statement 13. However, this scope exception does not apply to assets acquired and liabilities assumed in a business combination that are required to be measured at fair value under FASB Statement No. 141, Business Combinations, or No. 141 (revised 2007), Business Combinations, regardless of whether those assets and liabilities are related to leases.

FASB Staff Position FAS 157-2, Effective Date of FASB Statement No. 157. This FASB Staff Position (FSP) delays the effective date of SFAS 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay is intended to allow the Board and constituents additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of Statement 157.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

FASB Staff Position FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active. This FSP applies to financial assets within the scope of accounting pronouncements that require or permit fair value measurements in accordance with SFAS 157. This FSP clarifies the application of Statement 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active.

The Company adopted SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS 159") effective April 1, 2008, its required effective date for AMERCO. SFAS 159 provides the option to measure certain financial assets and liabilities at fair value with any changes in fair value recognized in earnings. SFAS 159 allows for the application of these rules on an instrument-by-instrument basis upon the initial recognition of the asset or liability, or upon an event that gives rise to a new basis of accounting for that instrument. The Company did not elect to measure any additional financial assets or liabilities at fair value; therefore, the adoption of SFAS 159 had no effect on the Company's consolidated financial statements.

In March 2008, the FASB issued SFAS 161, Disclosures about Derivative Instruments and Hedging Activities ("SFAS 161") which amends SFAS 133 to require expanded disclosures about derivative instruments and hedging activities regarding (1) the ways in which an entity uses derivatives, (2) the accounting for derivatives and hedging activities, and (3) the impact that derivatives have (or could have) on an entity's financial position, financial performance, and cash flows. SFAS 161 is effective for financial statements of fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. While disclosures for earlier comparative periods presented at initial adoption are not required, they are encouraged; following initial adoption, comparative disclosures are required only for periods after such adoption. The adoption of SFAS 161 required the Company to expand its disclosures in Note 11 Interest on Borrowings of the Notes to Consolidated Financial Statements.

Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board ("FASB") issued SFAS 141(R), Business Combinations ("SFAS 141(R)"). SFAS 141(R) provides companies with principles and requirements on how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree as well as the recognition and measurement of goodwill acquired in a business combination. SFAS 141(R) also requires certain disclosures to enable users of the financial statements to evaluate the nature and financial effects of the business combination. Acquisition costs associated with the business combination will generally be expensed as incurred. SFAS 141(R) is effective for business combinations occurring in fiscal years beginning after December 15, 2008, which will require us to adopt these provisions for business combinations occurring in fiscal 2010 and thereafter. Early adoption of SFAS 141(R) is not permitted.

In December 2007, the FASB issued SFAS 160, Noncontrolling Interests in Consolidated Financial Statements — an amendment of ARB No. 51 ("SFAS 160"). This Statement clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. This Statement changes the way the consolidated income statement is presented by requiring net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest and to disclose those amounts on the face of the income statement. SFAS 160 is effective for fiscal years beginning after December 15, 2008. Early adoption of SFAS 160 is not permitted. The Company does not believe that the adoption of this statement will have a material impact on our financial statements.

In April 2009, the FASB issued (FSP) FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, which segregates credit and noncredit components of impaired debt securities that are not expected to be sold. Impairments will still have to be measured at fair value in other comprehensive income. The FSP also requires some additional disclosures regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. Effective for interim and annual periods ending after June 15, 2009, but entities may early adopt the FSP for the interim and annual periods ending after March 15, 2009. The Company does not believe that the adoption of this statement will have a material impact on our financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

In April 2009, the FASB issued (FSP) FAS 107-1 and APB 28-1, Disclosures about Fair Value of Financial Instruments, which increases the frequency of fair value disclosures to a quarterly instead of annual basis. The guidance relates to fair value disclosures for any financial instruments that are not currently reflected on the balance sheet at fair value. Effective for interim and annual periods ending after June 15, 2009, but entities may early adopt the FSP for the interim and annual periods ending after March 15, 2009. The Company does not believe that the adoption of this statement will have a material impact on our financial statements.

In April 2009, the FASB issued (FSP) FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly, which provides guidelines for a broad interpretation of when to apply market-based fair value measurements. The FSP reaffirms management's need to use judgment to determine when a market that was once active has become inactive and in determining fair values in markets that are no longer active. Effective for interim and annual periods ending after June 15, 2009, but entities may early adopt the FSP for the interim and annual periods ending after March 15, 2009.

Note 4: Earnings Per Share

Net earnings for purposes of computing earnings per common share are net earnings less preferred stock dividends. Preferred stock dividends include accrued dividends of AMERCO.

The weighted average common shares outstanding exclude post-1992 shares of the employee stock ownership plan that have not been committed to be released. The unreleased shares net of shares committed to be released were 244,452, 294,369, and 344,288 as of March 31, 2009, 2008, and 2007, respectively.

6,100,000 shares of preferred stock have been excluded from the weighted average shares outstanding calculation because they are not common stock and they are not convertible into common stock.

Note 5: Reinsurance Recoverables and Trade Receivables, Net

Reinsurance recoverables and trade receivables, net were as follows:

	Marc	l,	
	2009		2008
	(In tho	ds)	
Reinsurance recoverable	\$ 173,472	\$	164,695
Trade accounts receivable	18,545		21,324
Paid losses recoverable	8,457		4,177
Accrued investment income	6,877		7,807
Premiums and agents' balances	2,503		2,098
Independent dealer receivable	707		720
Other receivable	4,763		3,432
	215,324		204,253
Less: Allowance for doubtful accounts	(1,471)		(1,488)

\$ 213,853 \$ 202,765

Note 6: Notes and Mortgage Receivables, Net

Notes and mortgage receivables, net were as follows:

	Marc		
	2009	2	2008
	(In thou	s)	
Notes, mortgage receivables and other	\$ 2,937	\$	2,403
Less: Allowance for doubtful accounts	(6)	(315)	
	\$ 2 931	\$	2.088

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 7: Investments

Expected maturities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

The Company deposits bonds with insurance regulatory authorities to meet statutory requirements. The adjusted cost of bonds on deposit with insurance regulatory authorities was \$14.4 million at December 31, 2008 and \$14.9 million at December 31, 2007.

Available-for-Sale Investments

Available-for-sale investments at December 31, 2008 were as follows:

	Amortized Cost		Gross Unrealized Gains		Unrealized		N	More than than 12 12 Months Months		Unrealized Losses Less than 12		stimated Market Value
	(In thousands)											
U.S. treasury securities and government obligations	\$	69,936	\$	4,106	Φ.	_	¢	(267)	¢	73,775		
U.S. government agency mortgage-backed	Ψ	07,730	Ψ	7,100	Ψ	_	Ψ	(201)	Ψ	13,113		
securities		118,137		3,686		(106)		(65)		121,652		
Obligations of states and political												
subdivisions		10,571		72		(18)		(676)		9,949		
Corporate securities		312,465		3,511		(6,550)		(15,257)		294,169		
Mortgage-backed securities		12,713		88		(1,395)		(198)		11,208		
Redeemable preferred stocks		14,509		14		(4,786)		(869)		8,868		
Common stocks		75		-		(65)		-		10		
	\$	538,406	\$	11,477	\$	(12,920)	\$	(17,332)	\$	519,631		

Available-for-sale investments at December 31, 2007 were as follows:

	A	mortized Cost	U	Gross nrealized Gains	Gross Unrealize Losses More tha 12 Month	n	Ur Los t	Gross nrealized sses Less han 12 Months	stimated Market Value
					(In thousan	ds)			
U.S. treasury securities and government									
obligations	\$	143,969	\$	2,571	\$	(5)	\$	-	\$ 146,535
		125,569		1,331	(39	98)		(282)	126,220

U.S. government agency mortgage-backed securities

Obligations of states and political					
subdivisions	5,281	20	(5)	(2)	5,294
Corporate securities	324,890	6,516	(1,889)	(721)	328,796
Mortgage-backed securities	15,618	93	(199)	-	15,512
Redeemable preferred stocks	12,509	34	-	(1,169)	11,374
Common stocks	106	-	(43)	(10)	53
	\$ 627.942	\$ 10.565	\$ (2.539) \$	(2.184) \$	633.784

The above tables include gross unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Company sold available-for-sale securities with a fair value of \$234.2 million in 2008, \$134.6 million in 2007 and \$113.4 million in 2006. The gross realized gains on these sales totaled \$0.7 million in 2008, \$0.4 million in 2007 and \$1.6 million in 2006. The Company realized gross losses on these sales of \$0.5 million in 2008, \$0.4 million in 2007 and \$1.9 million in 2006.

The unrealized losses of more than twelve months in the table on the previous page are considered temporary declines. The Company tracks each investment with an unrealized loss and evaluates them on an individual basis for other-than-temporary impairments including obtaining corroborating opinions from third party sources, performing trend analysis and reviewing management's future plans. Certain of these investments had declines determined by management to be other-than-temporary and the Company recognized these write-downs through earnings in the amounts of approximately \$0.4 million in 2008, \$0.5 million in 2007 and \$1.4 million in 2006.

The investment portfolio primarily consists of Corporate securities and U.S. Government securities. The Company believes it monitors its investments as appropriate. The Company's methodology of assessing other-than-temporary impairments is based on security-specific analysis as of the balance sheet date and considers various factors including the length of time to maturity and the extent to which the fair value has been less than the cost, the financial condition and the near-term prospects of the issuer, and whether the debtor is current on its contractually obligated interest and principal payments. Nothing has come to management's attention that would lead to the belief that each issuer would not have the ability to meet the remaining contractual obligations of the security, including payment at maturity. The Company has the ability and intent to hold its fixed maturity investments for a period of time sufficient to allow the Company to recover its costs.

The adjusted cost and estimated market value of available-for-sale investments at December 31, 2008 and December 31, 2007, by contractual maturity, were as follows:

	December 31, 2008				December	r 31, 2007		
	Estimated							stimated
	A	mortized		Market	Amortized			Market
		Cost		Value		Cost		Value
				(In tho	usar	ids)		
Due in one year or less	\$	44,978	\$	44,880	\$	74,500	\$	74,615
Due after one year through five years		139,050		133,936		189,321		191,073
Due after five years through ten years		77,521		76,456		117,726		118,815
After ten years		249,560		244,273		218,162		222,342
		511,109		499,545		599,709		606,845
Mortgage backed securities		12,713		11,208		15,618		15,512
Redeemable preferred stocks		14,509		8,868		12,509		11,374
Equity securities		75		10		106		53
-	\$	538,406	\$	519,631	\$	627,942	\$	633,784

Investments, other

The carrying value of other investments was as follows:

Edgar Filing: AMERCO /NV/ - Form 10-K

	Marc	1,			
	2009		2008		
	(In thou	(In thousands)			
Short-term investments	\$ 123,769	\$	101,638		
Mortgage loans, net	76,908		58,015		
Real estate	17,851		17,289		
Policy loans	4,394		4,585		
Other equity investments	4,100		4,064		
	\$ 227,022	\$	185,591		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Short-term investments consist primarily of investments in money market funds, mutual funds and any other investments with short-term characteristics that have original maturities of less than one year at acquisition. These investments are recorded at cost, which approximates fair value.

Mortgage loans are carried at the unpaid balance, less an allowance for probable losses and any unamortized premium or discount. The allowance for probable losses was \$0.6 million and \$0.7 million as of March 31, 2009 and 2008, respectively. The estimated fair value of these loans as of March 31, 2009 and 2008 approximated the carrying value. These loans represent first lien mortgages held by the Company's insurance subsidiaries.

Real estate obtained through foreclosure and held for sale is carried at the lower of fair value at time of foreclosure or current estimated fair value less cost to sell. Equity investments are carried at cost and assessed for impairment.

Insurance policy loans are carried at their unpaid balance.

Note 8: Other Assets

Other assets were as follows:

	Marc	h 31	l ,		
	2009		2008		
	(In tho	(In thousands)			
Deposits	\$ 72,709	\$	80,015		
Cash surrender value of life insurance policies	26,511		25,026		
Deferred charges	18,203		22,746		
Excess of loss reinsurance recoverable	15,000		-		
Other	1,221		1,702		
	\$ 133,644	\$	129,489		

Note 9: Net Investment and Interest Income

Net investment and interest income, were as follows:

	Years Ended March 31,					,
		2009	,	2008		2007
Fixed maturities	\$	38,553	\$	46,996	\$	47,304
Real estate		(99)		(63)		(95)
Insurance policy loans		236		269		280
Mortgage loans		4,962		4,276		4,570
Short-term, amounts held by ceding reinsurers, net and other investments		3,539		5,521		5,690
Investment income		47,191		56,999		57,749
Less: investment expenses		(1,034)		(1,074)		(894)

Less: interest credited on annuity policies	(11,824)	(13,509)	(15,060)
Investment income - Related party	23,688	19,694	17,901
Net investment and interest income	\$ 58,021 \$	62,110 \$	59,696

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 10: Borrowings

Long-Term Debt

Long-term debt was as follows:

			Marc	h 31,
	2009 Rate			
	(a)	Maturities	2009	2008
			(In thou	usands)
Real estate loan (amortizing term)	6.93%	2018	\$ 275,000	\$ 285,000
Real estate loan (revolving credit)	2.35%	2018	170,000	100,000
	5.47% -			
Senior mortgages	5.75%	2015	496,156	511,818
Construction loan (revolving credit)	2.00%	2009	37,280	30,783
Working capital loan (revolving credit)	-	2009	-	-
	4.87% -	2012 -		
Fleet loans (amortizing term)	7.42%	2016	299,505	288,806
	5.40% -	2010 -		
Fleet loan (securitization)	5.56%	2014	256,690	288,270
	3.64% -	2009 -		
Other obligations	7.50%	2015	11,859	-
Total AMERCO notes, loans and leases payable			\$ 1,546,490	\$ 1,504,677

(a) Interest rate as of March 31, 2009, including the effect of applicable hedging instruments

Real Estate Backed Loans

Real Estate Loan

Amerco Real Estate Company and certain of its subsidiaries and U-Haul Company of Florida are borrowers under a Real Estate Loan. The loan has a final maturity date of August 2018. The loan is comprised of a term loan facility with initial availability of \$300.0 million and a revolving credit facility with an availability of \$200.0 million. As of March 31, 2009, the outstanding balance on the Real Estate Loan was \$275.0 million and \$170.0 million had been drawn down on the revolving credit facility. U-Haul International, Inc. is a guarantor of this loan.

The amortizing term portion of the Real Estate Loan requires monthly principal and interest payments, with the unpaid loan balance and accrued and unpaid interest due at maturity. The revolving credit portion of the Real Estate Loan requires monthly interest payments when drawn, with the unpaid loan balance and any accrued and unpaid interest due at maturity. The Real Estate Loan is secured by various properties owned by the borrowers.

The interest rate for the amortizing term portion, per the provisions of the amended Loan Agreement, is the applicable London Inter-Bank Offer Rate ("LIBOR") plus the applicable margin. At March 31, 2009, the applicable LIBOR was

0.55% and the applicable margin was 1.50%, the sum of which was 2.05%. The rate on the term facility portion of the loan is hedged with an interest rate swap fixing the rate at 6.93% based on current margin.

The interest rate for the revolving credit facility, per the provision of the amended Loan Agreement, is the applicable LIBOR plus the applicable margin. The margin ranges from 1.50% to 2.00%. At March 31, 2009, the applicable LIBOR was 0.55% and the applicable margin was 1.80%, the sum of which was 2.35%.

The default provisions of the Real Estate Loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. There are limited restrictions regarding our use of the funds.

Senior Mortgages

Various subsidiaries of Amerco Real Estate Company and U-Haul International, Inc. are borrowers under certain senior mortgages. These senior mortgages loan balances as of March 31, 2009 were in the aggregate amount of \$443.2 million and are due July 2015. The Senior Mortgages require average monthly principal and interest payments of \$3.0 million with the unpaid loan balance and accrued and unpaid interest due at maturity. These senior mortgages are secured by certain properties owned by the borrowers. The interest rates, per the provisions of these senior mortgages, are 5.68% and 5.52% per annum. Amerco Real Estate Company and U-Haul International, Inc. have provided limited guarantees of these senior mortgages. The default provisions of these senior mortgages include non-payment of principal or interest and other standard reporting and change-in-control covenants. There are limited restrictions regarding our use of the funds.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Various subsidiaries of the Company are borrowers under the mortgage backed loans that we also classify as senior mortgages. These loans are secured by certain properties owned by the borrowers. The loan balance of these notes totals \$53.0 million as of March 31, 2009. These loans mature in 2015. Rates for these loans range from 5.47% to 5.75%. The loans require monthly principal and interest payments with the balances due upon maturity. The default provisions of the loans include non-payment of principal or interest and other standard reporting and change-in-control covenants. There are limited restrictions regarding our use of the funds.

Construction / Working Capital Loans

Amerco Real Estate Company and a subsidiary of U-Haul International, Inc. entered into a revolving credit construction loan effective June 29, 2006. The maximum amount that can be drawn at any one time is \$40.0 million. The final maturity is June 2009. As of March 31, 2009, the outstanding balance was \$37.3 million.

The Construction Loan requires monthly interest only payments with the principal and any accrued and unpaid interest due at maturity. The loan can be used to develop new or existing storage properties. The loan is secured by the properties being constructed. The interest rate, per the provision of the Loan Agreement, is the applicable LIBOR plus a margin of 1.50%. At March 31, 2009, the applicable LIBOR was 0.50% and the margin was 1.50%, the sum of which was 2.00%. U-Haul International, Inc. is a guarantor of this loan. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants.

Amerco Real Estate Company is a borrower under an asset backed working capital loan. The maximum amount that can be drawn at any one time is \$35.0 million. The loan is secured by certain properties owned by the borrower. The interest rate, per the provision of the Loan Agreement, is the applicable LIBOR plus a margin of 1.50%. The loan agreement provides for revolving loans, subject to the terms of the loan agreement with final maturity in November 2009. The loan requires monthly interest payments with the unpaid loan balance and accrued and unpaid interest due at maturity. U-Haul International, Inc. and AMERCO are the guarantors of this loan. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. At March 31, 2009, the Company had utilized \$25.0 million of availability as collateral for a letter of credit, leaving the Company with \$10.0 million of available credit. In April 2009, the letter of credit was terminated and availability under this facility was increased by \$25.0 million. In May 2009, this facility was renewed for another year.

Fleet Loans

Rental Truck Amortizing Loans

U-Haul International, Inc. and several of its subsidiaries are borrowers under amortizing term loans. The loans balances as of March 31, 2009 were \$299.5 million with the final maturities between April 2012 and April 2016.

The Amortizing Loans require monthly principal and interest payments, with the unpaid loan balance and accrued and unpaid interest due at maturity. These loans were used to purchase new trucks. The interest rates, per the provision of the Loan Agreements, are the applicable LIBOR plus a margin between 0.90% and 2.63%. At March 31, 2009, the applicable LIBOR was 0.52% to 0.56% and applicable margins were between 1.125% and 2.63%. The interest rates are hedged with interest rate swaps fixing the rates between 4.87% and 7.42% based on current margins.

AMERCO and U-Haul International, Inc. are guarantors of these loans. The default provisions of these loans include non-payment of principal or interest and other standard reporting and change-in-control covenants.

Rental Truck Securitizations

U-Haul S Fleet and its subsidiaries (collectively, "USF") issued a \$217.0 million asset-backed note ("Box Truck Note") and an \$86.6 million asset-backed note ("Cargo Van/Pickup Note") on June 1, 2007. USF is a bankruptcy-remote special purpose entity wholly-owned by U-Haul International, Inc. The net proceeds from these securitized transactions were used to finance new box truck, cargo van and pickup truck purchases throughout fiscal 2008. U.S. Bank, NA acts as the trustee for this securitization.

The Box Truck Note has a fixed interest rate of 5.56% with an estimated final maturity of February 2014. At March 31, 2009, the outstanding balance was \$170.1 million. The note is secured by the box trucks that were purchased and operating cash flows associated with their operation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Cargo Van/Pickup Note has a fixed interest rate of 5.40% with an estimated final maturity of May 2010. At March 31, 2009, the outstanding balance was \$86.6 million. The note is secured by the cargo vans and pickup trucks that were purchased and the operating cash flows associated with their operation.

The Box Truck Note and Cargo Van/Pickup Note have the benefit of financial guaranty insurance policies that guarantee the timely payment of interest on and the ultimate payment of the principal of the notes.

The Box Truck Note and the Cargo Van/Pickup Note are subject to certain covenants with respect to liens, additional indebtedness of the special purpose entities, the disposition of assets and other customary covenants of bankruptcy-remote special purpose entities. The default provisions of the notes include non-payment of principal or interest and other standard reporting and change in control covenants.

Other Obligations

In April 2008, the Company entered into a \$10.0 million capital lease for new rental equipment. The term of the lease is seven years and the Company has the option to purchase the equipment at a predetermined amount after the fifth year of the lease. In March 2009, the Company entered into a \$2.6 million capital lease for new rental equipment. The term of the lease is seven years. At March 31, 2009, the balances on these leases were \$11.8 million.

The Company entered into \$0.8 million of premium financing arrangements for one year expiring in April 2009 at a rate of 3.64%. At March 31, 2009, the outstanding balance of this arrangement was \$0.1 million.

Annual Maturities of AMERCO Consolidated Notes, Loans and Leases Payable

The annual maturities of AMERCO consolidated long-term debt as of March 31, 2009 for the next five years and thereafter is as follows:

	March 31,											
		2010		2011		2012		2013		2014	T	hereafter
		(In thousands)										
Notes, loans and leases payable	,											
secured	\$	133,265	\$	166,702	\$	100,940	\$	129,302	\$	156,833	\$	859,448

Note 11: Interest on Borrowings

Interest Expense

Expense's associated with loans outstanding were as follows:

Year	s Ended Marc	h 31,
2009	2008	2007

Edgar Filing: AMERCO /NV/ - Form 10-K

	(In thousands)				
Interest expense	\$	76,670 \$	92,997 \$	75,714	
Capitalized interest		(693)	(996)	(596)	
Amortization of transaction costs		4,908	5,287	3,960	
Interest expense (income) resulting from derivatives		17,585	645	(2,669)	
Write-off of transaction costs related to early extinguishment of debt		-	-	6,969	
Total AMERCO interest expense		98,470	97,933	83,378	
SAC Holding II interest expense		-	7,537	13,062	
Less: Intercompany transactions		-	(4,050)	(7,035)	
Total SAC Holding II interest expense		-	3,487	6,027	
Total	\$	98,470 \$	101,420 \$	89,405	

Interest paid in cash by AMERCO amounted to \$73.2 million, \$89.8 million and \$72.9 million for fiscal 2009, 2008 and 2007, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Company manages exposure to changes in market interest rates. The Company's use of derivative instruments is limited to highly effective interest rate swaps to hedge the risk of changes in cash flows (future interest payments) attributable to changes in LIBOR swap rates, the designated benchmark interest rate being hedged on certain of our LIBOR-indexed variable-rate debt. The interest rate swaps effectively fix the Company's interest payments on certain LIBOR-indexed variable-rate debt. The Company monitors its positions and the credit ratings of its counterparties and does not currently anticipate non-performance by the counterparties. Interest rate swap agreements are not entered into for trading purposes.

V	ariable rate d	ebt amount	Agreement Date	Effective Date	Expiration Date	Designated cash flow hedge date
	ariable rate a	cot umount		(In millions)	Duic	now neage date
\$	100.0	(a), (c)	6/8/2005	6/8/2005	6/8/2008	7/1/2005
	100.0	(a), (c)	6/8/2005	6/8/2005	6/8/2010	7/1/2005
	142.3	(a), (b)	11/15/2005	5/10/2006	4/10/2012	5/31/2006
	50.0	(a)	6/21/2006	7/10/2006	7/10/2013	6/9/2006
	144.9	(a), (b)	6/29/2006	10/10/2006	10/10/2012	6/9/2006
	300.0	(a)	8/18/2006	8/18/2006	8/10/2018	8/4/2006
	30.0	(a)	2/9/2007	2/12/2007	2/12/2014	2/9/2007
	20.0	(a)	3/8/2007	3/10/2007	3/10/2014	3/8/2007
	20.0	(a)	3/8/2007	3/10/2007	3/10/2014	3/8/2007
	19.3	(a), (b)	4/8/2008	8/15/2008	6/15/2015	3/31/2008
	19.0	(a)	8/27/2008	8/29/2008	7/10/2015	4/10/2008
	30.0	(a)	9/24/2008	9/30/2008	9/10/2015	9/24/2008
	15.0	(a), (b)	3/26/2009	3/30/2009	3/30/2016	3/25/2009

- (a) interest rate swap agreement
- (b) forward

swap

(c) terminated swap on August 18, 2006

As of August 18, 2006, a net gain of approximately \$6.0 million related to the two cancelled swaps was included in other comprehensive income (loss). As the variable-rate debt is replaced, it is probable that the original forecasted transaction (future interest payments) will continue to occur. Therefore, the net derivative gain related to the two cancelled swaps shall continue to be reported in other comprehensive income (loss) and be reclassified into earnings when the original forecasted transaction affects earnings consistent with the term of the original designated hedging relationship. For the year ended March 31, 2009, the Company reclassified \$1.3 million of the net derivative gain to interest income. The Company estimates that \$1.0 million of the existing net gains will be reclassified into earnings within the next twelve months.

As of March 31, 2009, the total notional amount of the Company's variable interest rate swaps was \$580.6 million.

The location and amounts of derivative fair values in the balance sheet as of March 31, 2009 were as follows:

Liability Derivatives

	As of March 31, 2009			
	Balance Sheet Location	Fa	ir Value	
	(In thousands)	ls)		
Interest rate contracts designated as hedging instruments under	Accounts payable and accrued			
Statement 133	expenses	\$	79,118	
F-23				

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Effect of Interest Rate Contracts on the Statement of Operations		
		arch 31, 2009
		(In
	tho	ousands)
Amount of loss recognized in income on interest rate contracts	\$	17,585
Amount of loss recognized in AOCI on interest rate contracts (effective portion)	\$	27,496
Amount of loss reclassified from AOCI into income (effective portion)	\$	18,266
Amount of loss recognized in income on interest rate contracts (ineffective portion and amount		
excluded from effectiveness testing)	\$	585

Amounts of gains or (losses) recognized in income on derivatives is located in interest expense in the statement of operations. Refer to Note 3 Accounting Policies of the Notes to Consolidated Financial Statements.

Interest Rates

Interest rates and Company borrowings were as follows:

	Revolving Credit Activity						
	Years Ended March 31,						
	2009	2007					
	(In thousands, except interest rates)						
Weighted average interest rate during the year	3.67%)	6.25%)	6.76%		
Interest rate at year end	2.29%	2.29% 4.80%			-%		
Maximum amount outstanding during the year	\$ 212,280	\$	150,783	\$	90,000		
Average amount outstanding during the year	\$ 177,520	\$	85,522	\$	70,027		
Facility fees	\$ 622	\$	419	\$	300		

Note 12: Stockholders' Equity

The Serial common stock may be issued in such series and on such terms as the AMERCO Board of Directors (the "Board") shall determine. The Serial preferred stock may be issued with or without par value. The 6,100,000 shares of Series A, no par, non-voting, 8½% cumulative preferred stock that are issued and outstanding are not convertible into, or exchangeable for, shares of any other class or classes of stock of AMERCO. Dividends on the Series A preferred stock are payable quarterly in arrears and have priority as to dividends over the common stock of AMERCO.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

On December 5, 2007, we announced that the Board had authorized us to repurchase up to \$50.0 million of our common stock. The stock was repurchased by the Company from time to time on the open market through December 31, 2008. The extent to which the Company repurchased its shares and the timing of such purchases were dependent upon market conditions and other corporate considerations. The purchases were funded from available working capital. During fiscal 2009, no shares of our common stock were repurchased, with the exception of the shares repurchased under our Odd Lot Repurchase Program detailed below

On August 8, 2008, we announced the Board had authorized us to initiate a no-fee Odd Lot Repurchase Program (the "Program") to purchase AMERCO common stock held by persons who own less than 100 shares of AMERCO common stock. The Program offer expired on December 31, 2008. The following table details the shares purchased as part of the Program.

	Period	Total # of Shares Repurchased	Weighted Average Price Paid per Share	Total \$ of Shares Repurchased as Part of Odd Lot Program
Cumulative Plan Total		23,526	\$ 41.47	\$ 975,722

On December 3, 2008, the Board authorized and directed us to amend the Employee Stock Ownership Plan ("ESOP") to provide that distributions under the ESOP with respect to accounts valued at no more than \$1,000 shall be in the form of cash at the sole discretion of the advisory committee, subject to a participant's or beneficiary's right to elect a distribution of AMERCO common stock. The Board also authorized us, using management's discretion, to buy back shares of former employee ESOP participants whose respective ESOP account balances are valued at more than \$1,000 but who own less than 100 shares, at the then-prevailing market prices. No such shares have been purchased.

In March 2009, RepWest purchased shares of AMERCO Series A 8 ½% Preferred Stock on the open market for \$0.9 million. RepWest may continue to make investments in AMERCO's Preferred Shares in the future.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 13: Comprehensive Income (Loss)

A summary of accumulated other comprehensive income (loss) components were as follows, net of tax:

	Foreign Currency Translation	Ga	Unrealized Gain (Loss) on Investments		Fair Market Value of Cash Flow Hedge	E Ob	Postretirement Benefit Obligation Gain (Loss)		cumulated Other aprehensive Income (Loss)
		Φ.			n thousands)	4		Φ.	(20.000)
Balance at March 31, 2006	\$ (34,247)	\$	717	\$	4,628	\$	-	\$	(28,902)
Foreign currency translation	(1,919)		-		-		-		(1,919)
Unrealized loss on									
investments	-		(1,072)		-		-		(1,072)
Change in fair value of cash									
flow hedge	-		-		(9,733)		-		(9,733)
FASB statement No. 158									
adjustment	-		-		-		(153)		(153)
Balance at March 31, 2007	(36,166)		(355)		(5,105)		(153)		(41,779)
Foreign currency translation	8,583		-		-		-		8,583
Unrealized gain on									
investments	-		1,946		-		-		1,946
Change in fair value of cash									
flow hedge	-		-		(25,473)		-		(25,473)
Change in postretirement									
benefit obligation	-		-		_		1,444		1,444
Balance at March 31, 2008	(27,583)		1,591		(30,578)		1,291		(55,279)
Foreign currency translation	(16,030)		_		-		· -		(16,030)
Unrealized loss on	,								, , ,
investments	_		(8,914)		_		_		(8,914)
Change in fair value of cash			, , ,						
flow hedge	_		_		(17,833)		_		(17,833)
Change in postretirement					(1,111)				(','',
benefit obligation	_		_		_		56		56
Balance at March 31, 2009	\$ (43,613)	\$	(7,323)	\$	(48,411)	\$	1,347	\$	(98,000)
, , , , , , , , , , , , , , , , , , , ,	. (= ,===)		()		(- , -)	•	7 -		(= -) = ()

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 14: Provision for Taxes

Earnings (losses) before taxes and the provision for taxes consisted of the following:

	Years Ended March 31,				
	2009 2008				2007
		(In thousands)			
Pretax earnings (losses):					
U.S.	\$ 18,254	\$	100,151	\$	149,169
Non-U.S.	4,324		2,151		(3,346)
Total pretax earnings	\$ 22,578	\$	102,302	\$	145,823
Current provision (benefit)					
Federal	\$ 5,202	\$	15,441	\$	47,758
State	1,436		415		2,251
Non-U.S.	(31)		873		338
	6,607		16,729		50,347
Deferred provision (benefit)					
Federal	149		15,286		900
State	1,387		1,713		5,128
Non-U.S.	1,025		790		(1,105)
	2,561		17,789		4,923
Provision for income tax expense	\$ 9,168	\$	34,518	\$	55,270
Income taxes paid (net of income tax refunds received)	\$ 2.0	\$	10.1	\$	74.8

The difference between the tax provision at the statutory federal income tax rate and the tax provision attributable to income before taxes was as follows:

	Years Ended March 31,						
	2009	2008	2007				
	(In	percentages)					
Statutory federal income tax rate	35.00%	35.00%	35.00%				
Increase (reduction) in rate resulting from:							
State taxes, net of federal benefit	8.17%	1.36%	3.31%				
Foreign rate differential	(2.30)%	0.89%	0.27%				
Federal tax credits	(2.10)%	(0.43)%	(0.37)%				
Interest on deferred tax	2.86%	0.88%	0.69%				
Dividend received deduction	-%	-%	(0.03)%				
Other	(1.02)%	(3.96)%	(0.97)%				
Actual tax expense of operations	40.61%	33.74%	37.90%				

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Significant components of the Company's deferred tax assets and liabilities were as follows:

	March 31,		
	2009		2008
	(In thou	ds)	
Deferred tax assets:			
Net operating loss and credit carry forwards	\$ 50,460	\$	5,576
Accrued expenses	118,390		119,458
Policy benefit and losses, claims and loss expenses payable, net	11,935		13,744
Unrealized gains	31,006		13,828
Other	5,196		4,975
Total deferred tax assets	216,987		157,581
Deferred tax liabilities:			
Property, plant and equipment	325,575		279,563
Deferred policy acquisition costs	3,925		4,051
Total deferred tax liabilities	329,500		283,614
Net deferred tax liability	\$ 112,513	\$	126,033

Deferred tax assets and liabilities shown above are stated net of a valuation allowance of \$2.9 million and \$3.7 million for March 31, 2009 and 2008, respectively.

Deferred tax assets and liabilities as of March 31, 2009 were reduced by \$15.7 million as a result of the net-of-tax presentation of FAS 115 items, and by \$0.4 million for FAS 158 and other adjustments, which do not flow through the provision for income tax expense.

At March 31, 2009 and 2008, AMERCO has net operating loss carryforwards of \$129.3 million and \$0, respectively, to be carried back and carried forward to offset taxable income in prior and future years. These carryforwards expire in 2029. In the event of a change in control, under IRS Section 382, the utilization of our Federal net operating loss carryforwards would be limited.

Effective April 1, 2007, the Company adopted FIN 48. FIN 48 prescribes a minimum recognition threshold and measurement methodology that a tax position is required to meet before being recognized in the financial statements. As a result of the adoption of FIN 48, the Company recognized a \$6.8 million decrease to its previous reserves for uncertain tax positions. This decrease is presented as an increase in the beginning balance of retained earnings for fiscal 2008.

The total amount of unrecognized tax benefits at April 1, 2008 was \$7.1 million. This entire amount of unrecognized tax benefits if resolved in our favor, would favorably impact our effective tax rate. During the current fiscal year we recorded tax expense resulting from uncertain tax positions in the amount of \$0.6 million. At March 31, 2009, the amount of unrecognized tax benefits and the amount that would favorably affect our effective tax rate was \$7.7 million.

A reconciliation of beginning and ending amount of unrecognized tax benefits are as follows:

	(In ousands)
Unrecognized tax benefits as of March 31, 2008 Additions based on tax positions related to the current year	\$ 7,142 694
Reductions for tax positions of prior years	(99)
Unrecognized tax benefits as of March 31, 2009	\$ 7,737

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Company recognizes interest related to unrecognized tax benefits as interest expense, and penalties as operating expenses. At April 1, 2008, the amount of interest and penalties accrued on unrecognized tax benefits was \$2.7 million, net of tax. During fiscal 2009, we recorded interest expense from interest in the amount of \$0.5 million, net of tax. At March 31, 2009, the amount of interest and penalties accrued on unrecognized tax benefits was \$3.2 million, net of tax.

The Company files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With some exceptions, the Company is no longer subject to audit for years prior to the fiscal year ended March 31, 2006.

Note 15: Employee Benefit Plans

Profit Sharing Plans

The Company provides tax-qualified profit sharing retirement plans for the benefit of eligible employees, former employees and retirees in the U.S. and Canada. The plans are designed to provide employees with an accumulation of funds for retirement on a tax-deferred basis and provide for annual discretionary employer contributions. Amounts to be contributed are determined by the Chief Executive Officer ("CEO") of the Company under the delegation of authority from the Board, pursuant to the terms of the Profit Sharing Plan. No contributions were made to the profit sharing plan during fiscal 2009, 2008 or 2007.

The Company also provides an employee savings plan which allows participants to defer income under Section 401(k) of the Internal Revenue Code of 1986.

ESOP Plan

The Company sponsors a leveraged ESOP that generally covers all employees with one year or more of service. The ESOP shares initially were pledged as collateral for its debt which was originally funded by U-Haul. As the debt is repaid, shares are released from collateral and allocated to active employees, based on the proportion of debt service paid in the year. When shares are scheduled to be released from collateral, prorated over the year, the Company reports compensation expense equal to the current market price of the shares scheduled to be released, and the shares become outstanding for earnings per share computations. ESOP compensation expense was \$2.9 million, \$3.8 million and \$4.7 million for fiscal 2009, 2008 and 2007, respectively. Listed below is a summary of these financing arrangements as of fiscal year-end:

		I	Interest Payments			
	Outstanding					
	as of March					
	31,					
Financing Date	2009	2009	2008	2007		

Edgar Filing: AMERCO /NV/ - Form 10-K

	(In thousands)				
June, 1991	\$ 7,904 \$	560 \$	675 \$	694	
March, 1999	20	2	4	5	
February, 2000	209	19	27	31	
April, 2001	147	7	7	6	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Shares are released from collateral and allocated to active employees based on the proportion of debt service paid in the plan year. Contributions to the Plan Trust ("ESOT") during fiscal 2009, 2008 and 2007 were \$2.1 million, \$2.1 million and \$2.0 million, respectively.

Shares held by the Plan were as follows:

	Years En	Years Ended March			
	2009		2008		
	(In t	(In thousands)			
Allocated shares	1,42	.3	1,418		
Unreleased shares	34	0	417		
Fair value of unreleased shares	\$ 9,41	4 \$	18,576		

For purposes of the above schedule, the fair value of unreleased shares issued prior to 1992 is defined as the historical cost of such shares. The fair value of unreleased shares issued subsequent to December 31, 1992 is defined as the trading value of such shares as of March 31, 2009 and March 31, 2008, respectively.

Insurance Plans

Oxford insured various group life and group disability insurance plans covering employees of the Company. Premiums earned by Oxford on these policies were \$3.3 million for the year ended December 31, 2006. The group life premiums were paid by the Company and those amounts were eliminated from the Company's financial statements in consolidation. Oxford discontinued its participation in this program effective October 2006. The employee group life coverage is now provided by an unrelated insurer. Oxford was the insurance carrier for the employee disability plan through April 30, 2007. This program is now provided to employees by an unrelated insurer. The group disability premiums are paid by the covered employees.

Post Retirement and Post Employment Benefits

The Company provides medical and life insurance benefits to its eligible employees and their dependents upon retirement from the Company. The retirees must have attained age sixty-five and earned twenty years of full-time service upon retirement for coverage under the medical plan. The medical benefits are capped at a \$20,000 lifetime maximum per covered person. The benefits are coordinated with Medicare and any other medical policies in force. Retirees who have attained age sixty-five and earned at least ten years of full-time service upon retirement from the Company are entitled to group term life insurance benefits. The life insurance benefit is \$2,000 plus \$100 for each year of employment over ten years. The plan is not funded and claims are paid as they are incurred. The Company uses a March 31 measurement date for its post retirement benefit disclosures.

The components of net periodic post retirement benefit cost were as follows:

Edgar Filing: AMERCO /NV/ - Form 10-K

	Years Ended March 31,				
	2009 2008		2008 20		2007
	(In thousands)				
Service cost for benefits earned during the period	\$ 411	\$	672	\$	572
Interest cost on accumulated postretirement benefit	537		609		464
Other components	(93)		-		(63)
Net periodic postretirement benefit cost	\$ 855	\$	1,281	\$	973

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The fiscal 2009 and fiscal 2008 post retirement benefit liability included the following components:

	Y	ears Ended	l Ma	rch 31,
		2009		2008
		(In thou	isan	ds)
Beginning of year	\$	9,213	\$	10,784
Service cost for benefits earned during the period		411		672
Interest cost on accumulated post retirement benefit		537		609
Net benefit payments and expense		(413)		(485)
Actuarial gain		(185)		(2,367)
Accumulated postretirement benefit obligation		9,563		9,213
Current liabilities		595		530
Non-current liabilities		8,968		8,683
Total post retirement benefit liability recognized in statement of financial position		9,563		9,213
Components included in accumulated other comprehensive income:				
Unrecognized net gain		2,208		2,116
Cumulative net periodic benefit cost (in excess of employer contribution)	\$	11,771	\$	11,329

The discount rate assumptions in computing the information above were as follows:

	Years	Years Ended March 31,				
	2009	2008	2007			
	(I	(In percentages)				
Accumulated postretirement benefit obligation	6.50%	6.00%	5.75%			

In December 2003, the Medicare Prescription Drug Improvement and Modernization Act of 2003 became law. Amounts shown on the previous page include the effect of the subsidy. The discount rate represents the expected yield on a portfolio of high grade (AA to AAA rated or equivalent) fixed income investments with cash flow streams sufficient to satisfy benefit obligations under the plan when due. Fluctuations in the discount rate assumptions primarily reflect changes in U.S. interest rates. The assumed health care cost trend rate used to measure the accumulated postretirement benefit obligation as of the end of fiscal 2009 was 9.0% in the initial year and was projected to decline annually to an ultimate rate of 4.5% in fiscal 2029. The assumed health care cost trend rate used to measure the accumulated postretirement benefit obligation as of the end of fiscal 2008 (and used to measure the fiscal 2009 net periodic benefit cost) was 10.0% in the initial year and was projected to decline annually to an ultimate rate of 5.0% in fiscal 2013.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

If the estimated health care cost trend rate assumptions were increased by one percent, the accumulated post retirement benefit obligation as of fiscal year-end would increase by approximately \$85,116 and the total of the service cost and interest cost components would increase by \$14,209. A decrease in the estimated health care cost trend rate assumption of one percent would decrease the accumulated post retirement benefit obligation as of fiscal year-end by \$93,740 and the total of the service cost and interest cost components would decrease by \$15,999.

Post employment benefits provided by the Company, other than retirement, are not material.

Future net benefit payments are expected as follows:

	Ar	nount
		(In
	thou	usands)
Year-ended:		
2010	\$	595
2011		692
2012		802
2013		899
2014		999
2015 through 2019		5,762
Total	\$	9,749

Note 16: Fair Value Measurements

Effective April 1, 2008, assets and liabilities recorded at fair value on the condensed consolidated balance sheet were measured and classified based upon a three tiered approach to valuation. SFAS 157 requires that financial assets and liabilities recorded at fair value be classified and disclosed in one of the following three categories:

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices for identical or similar financial instruments in markets that are not considered to be active, or similar financial instruments for which all significant inputs are observable, either directly or indirectly, or inputs other than quoted prices that are observable, or inputs that are derived principally from or corroborated by observable market data through correlation or other means; or

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and are unobservable. These reflect management's assumptions about the assumptions a market participant would use in pricing the asset or liability.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The following table represents the financial assets and liabilities on the condensed consolidated balance sheet that are subject to SFAS 157 and the valuation approach applied to each of these items.

		Total	M I	Quoted Prices in Active arkets for dentical Assets Level 1)	es in ive Significant ets for Other tical Observable ets Inputs		Unc	gnificant observable uts (Level 3)
				(In the	21162	nde)		
Assets				(III uii	Jusa	ilus)		
Short-term investments	\$	309,012	\$	309,012	Ф		\$	
Fixed maturities - available for sale	φ	510,753	φ	492,516	Ф	15 924	φ	2,413
						15,824		2,413
Preferred stock		8,868		8,868		-		-
Common stock		10		5		-		5
Total	\$	828,643	\$	810,401	\$	15,824	\$	2,418
Liabilities								
Guaranteed residual values of TRAC leases		-		-		-		-
Derivatives	\$	79,118	\$	_	\$	79,118	\$	-
Total	\$	79,118	\$	-	\$	79,118	\$	-

The following table represents the fair value measurements at March 31, 2009 using significant unobservable inputs (Level 3).

		Value Measurements Using								
	Significant (Significant Unobservable Inputs (Le								
		3)								
		(In thousan	ds)							
	Fixed									
	Maturities -									
	Auction	Commo								
	Rate Securities	Common Stock	.1		Total					
	Securities	Stock			Total					
Polongo et March 21, 2009	¢	¢	5	Ф		5				
Balance at March 31, 2008	\$ -	\$	5	\$		3				

Edgar Filing: AMERCO /NV/ - Form 10-K

Common Stock	_	_	_
Balance at June 30, 2008	-	5	5
Common Stock	_	-	-
Balance at September 30, 2008	-	5	5
Transfers in and/or out of Level 3 (a)	2,963	-	2,963
Common Stock	, -	-	_
Balance at December 31, 2008	2,963	5	2,968
Transfers in and/or out of Level 3	-	-	-
Fixed Maturities - Auction Rate Securities loss (unrealized)	(550)	-	(550)
Common Stock	-	-	-
Balance at March 31, 2009	\$ 2,413 \$	5 \$	2,418

⁽a) Reflects the transfer of auction rate securities for which no meaningful market rate bids are currently available. The valuation of these assets was based on a pricing matrix system as determined by the custodian of these securities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 17: Reinsurance and Policy Benefits and Losses, Claims and Loss Expenses Payable

During their normal course of business, our insurance subsidiaries assume and cede reinsurance on both a coinsurance and a risk premium basis. They also obtain reinsurance for that portion of risks exceeding their retention limits. The maximum amount of life insurance retained on any one life is \$150,000.

	Direct nount (a)	Ceded to Other ompanies	f	Assumed from Other Companies thousands)	A	Net amount (a)	Percentage of Amount Assumed to Net
Year ended December 31, 2008			(11)	i tilousalius)			
Life insurance in force	\$ 387,783	\$ 4,499	\$	1,147,982	\$	1,531,266	75%
Premiums earned:	 ,	 .,		-,,,	_	-,,	
Life	\$ 16,240	\$ 36	\$	5,020	\$	21,224	24%
Accident and health	81,241	1,066		4,581		84,756	5%
Annuity	1,436	_		2,156		3,592	60%
Property and casualty	19,253	83		9,167		28,337	32%
Total	\$ 118,170	\$ 1,185	\$	20,924	\$	137,909	
Year ended December 31, 2007							
Life insurance in force	\$ 328,384	\$ 4,682	\$	1,428,242	\$	1,751,944	82%
Premiums earned:							
Life	\$ 10,669	\$ 35	\$	4,823	\$	15,457	31%
Accident and health	88,658	1,230		5,155		92,583	6%
Annuity	545	-		3,411		3,956	86%
Property and casualty	19,373	39		9,054		28,388	32%
Total	\$ 119,245	\$ 1,304	\$	22,443	\$	140,384	
Year ended December 31, 2006							
Life insurance in force	\$ 393,400	\$ 5,662	\$	1,483,250	\$	1,870,988	79%
Premiums earned:							
Life	\$ 9,569	\$ 315	\$	4,980	\$	14,234	35%
Accident and health	96,285	1,390		6,234		101,129	6%
Annuity	2,558	-		2,478		5,036	49%
Property and casualty	18,710	2,220		7,845		24,335	32%
Total	\$ 127,122	\$ 3,925	\$	21,537	\$	144,734	

⁽a) Balances are reported net of inter-segment transactions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Premiums eliminated in consolidation with Life Insurance were \$1.2 million for fiscal 2007.

To the extent that a re-insurer is unable to meet its obligation under the related reinsurance agreements, RepWest would remain liable for the unpaid losses and loss expenses. Pursuant to certain of these agreements, RepWest holds letters of credit at years-end in the amount of \$3.6 million from re-insurers and has issued letters of credit in the amount of \$13.4 million in favor of certain ceding companies.

Policy benefits and losses, claims and loss expenses payable for Property and Casualty were as follows:

	Υ	Years Ende	ecember	
		2008		2007
		(In tho	ds)	
Unpaid losses and loss adjustment expense	\$	287,501	\$	288,410
Reinsurance losses payable		929		2,708
Unearned premiums		19		200
Total	\$	288,449	\$	291,318

Activity in the liability for unpaid losses and loss adjustment expenses for Property and Casualty is summarized as follows:

	Years Ended December 31,					
	2008		2007		2006	
		(In	thousands)			
Balance at January 1	\$ 288,410	\$	288,783	\$	346,928	
Less: reinsurance recoverable	164,181		144,950		181,388	
Net balance at January 1	124,229		143,833		165,540	
Incurred related to:						
Current year	8,497		7,094		6,006	
Prior years	9,384		11,894		15,895	
Total incurred	17,881		18,988		21,901	
Paid related to:						
Current year	5,006		3,289		3,492	
Prior years	22,701		35,303		40,116	
Total paid	27,707		38,592		43,608	
Net balance at December 31	114,403		124,229		143,833	
Plus: reinsurance recoverable	173,098		164,181		144,950	
Balance at December 31	\$ 287,501	\$	288,410	\$	288,783	

The liability for incurred losses and loss adjustment expenses (net of reinsurance recoverable of \$173.1 million) decreased by \$9.8 million in 2008. The decrease is a result of resolving claims associated with terminated unprofitable programs.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 18: Contingent Liabilities and Commitments

The Company leases a portion of its rental equipment and certain of its facilities under operating leases with terms that expire at various dates substantially through 2016, with the exception of one land lease expiring in 2034. At March 31, 2009, AMERCO has guaranteed \$183.4 million of residual values for these rental equipment assets at the end of the respective lease terms. Certain leases contain renewal and fair market value purchase options as well as mileage and other restrictions. At the expiration of the lease, the Company has the option to renew the lease, purchase the asset for fair market value, or sell the asset to a third party on behalf of the lessor. AMERCO has been leasing equipment since 1987 and has experienced no material losses relating to these types of residual value guarantees.

Lease expenses were as follows:

		Years Ended March 31,						
	20	009	9 2008 2007					
		(In thousands)						
Lease expense	\$ 1	52,424	\$	133,931	\$	147,659		

Lease commitments for leases having terms of more than one year were as follows:

	Property, Plant and Equipment		Rental quipment (In nousands)	Total
Year-ended March 31:				
2010	\$ 13,168	\$	134,090	\$ 147,258
2011	12,915	i	113,446	126,361
2012	12,676)	97,725	110,401
2013	12,335	i	84,285	96,620
2014	11,323		66,266	77,589
Thereafter	7,859)	59,118	66,977
Total	\$ 70,276	\$	554,930	\$ 625,206

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 19: Contingencies

Shoen

In September 2002, Paul F. Shoen filed a shareholder derivative lawsuit in the Second Judicial District Court of the State of Nevada, Washoe County, captioned Paul F. Shoen vs. SAC Holding Corporation et al., CV 02-05602, seeking damages and equitable relief on behalf of AMERCO from SAC Holdings and certain current and former members of the AMERCO Board of Directors, including Edward J. Shoen, Mark V. Shoen and James P. Shoen as Defendants. AMERCO is named as a nominal Defendant in the case. The complaint alleges breach of fiduciary duty, self-dealing, usurpation of corporate opportunities, wrongful interference with prospective economic advantage and unjust enrichment and seeks the unwinding of sales of self-storage properties by subsidiaries of AMERCO to SAC prior to the filing of the complaint. The complaint seeks a declaration that such transfers are void as well as unspecified damages. In October 2002, the Defendants filed motions to dismiss the complaint. Also in October 2002, Ron Belec filed a derivative action in the Second Judicial District Court of the State of Nevada, Washoe County, captioned Ron Belec vs. William E. Carty, et al., CV 02-06331 and in January 2003, M.S. Management Company, Inc. filed a derivative action in the Second Judicial District Court of the State of Nevada, Washoe County, captioned M.S. Management Company, Inc. vs. William E. Carty, et al., CV 03-00386. Two additional derivative suits were also filed against these parties. Each of these suits is substantially similar to the Paul F. Shoen case. The Court consolidated the five cases and thereafter dismissed these actions in May 2003, concluding that the AMERCO Board of Directors had the requisite level of independence required in order to have these claims resolved by the Board. Plaintiffs appealed this decision and, in July 2006, the Nevada Supreme Court reversed the ruling of the trial court and remanded the case to the trial court for proceedings consistent with its ruling, allowing the Plaintiffs to file an amended complaint and plead in addition to substantive claims, demand futility.

In November 2006, the Plaintiffs filed an amended complaint. In December 2006, the Defendants filed motions to dismiss, based on various legal theories. In March 2007, the Court denied AMERCO's motion to dismiss regarding the issue of demand futility, stating that "Plaintiffs have satisfied the heightened pleading requirements of demand futility by showing a majority of the members of the AMERCO Board of Directors were interested parties in the SAC transactions." The Court heard oral argument on the remainder of the Defendants' motions to dismiss, including the motion ("Goldwasser Motion") based on the fact that the subject matter of the lawsuit had been settled and dismissed in earlier litigation known as Goldwasser v. Shoen, C.V.N.-94-00810-ECR (D.Nev), Washoe County, Nevada. In addition, in September and October 2007, the Defendants filed Motions for Judgment on the Pleadings or in the Alternative Summary Judgment, based on the fact that the stockholders of the Company had ratified the underlying transactions at the 2007 annual meeting of stockholders of AMERCO. In December 2007, the Court denied this motion. This ruling does not preclude a renewed motion for summary judgment after discovery and further proceedings on these issues. On April 7, 2008, the litigation was dismissed, on the basis of the Goldwasser Motion. On May 8, 2008, the Plaintiffs filed a notice of appeal of such dismissal to the Nevada Supreme Court. On May 20, 2008, AMERCO filed a cross appeal relating to the denial of its Motion to Dismiss in regard to demand futility. The appeals are currently pending and the issues will be fully briefed before the Nevada Supreme Court by September 13, 2009.

Environmental

AMERCO is a party to several administrative proceedings arising from state and local provisions that regulate the removal and/or cleanup of underground fuel storage tanks. It is the opinion of management, that none of these suits, claims or proceedings involving AMERCO, individually or in the aggregate, are expected to result in a material adverse effect on AMERCO's financial position or results of operations.

Compliance with environmental requirements of federal, state and local governments may significantly affect Real Estate's business operations. Among other things, these requirements regulate the discharge of materials into the water, air and land and govern the use and disposal of hazardous substances. Real Estate is aware of issues regarding hazardous substances on some of its properties. Real Estate regularly makes capital and operating expenditures to stay in compliance with environmental laws and has put in place a remedial plan at each site where it believes such a plan is necessary. Since 1988, Real Estate has managed a testing and removal program for underground storage tanks.

Based upon the information currently available to Real Estate, compliance with the environmental laws and its share of the costs of investigation and cleanup of known hazardous waste sites are not expected to result in a material adverse effect on AMERCO's financial position or results of operations. Real Estate expects to spend approximately \$5.2 million in total through 2011 to remediate these properties.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Other

The Company is named as a defendant in various other litigation and claims arising out of the normal course of business. In management's opinion, none of these other matters will have a material effect on the Company's financial position and results of operations.

Note 20: Related Party Transactions

AMERCO has engaged in related party transactions and has continuing related party interests with certain major stockholders, directors and officers of the consolidated group as disclosed below. Management believes that the transactions described below and in the related notes were consummated on terms equivalent to those that would prevail in arm's-length transactions.

SAC Holdings was established in order to acquire self-storage properties. These properties are being managed by the Company pursuant to management agreements. The sale of self-storage properties by the Company to SAC Holdings has in the past provided significant cash flows to the Company.

Management believes that its sales of self-storage properties to SAC Holdings has provided a unique structure for the Company to earn moving equipment rental revenues and property management fee revenues from the SAC Holdings self-storage properties that the Company manages.

During fiscal 2009, subsidiaries of the Company held various junior unsecured notes of SAC Holdings. Substantially all of the equity interest of SAC Holdings is controlled by Blackwater. Blackwater is wholly-owned by Mark V. Shoen, a significant shareholder and executive officer of AMERCO. The Company does not have an equity ownership interest in SAC Holdings. The Company recorded interest income of \$18.4 million, \$18.6 million and \$19.2 million, and received cash interest payments of \$14.1 million, \$19.2 million and \$44.5 million, from SAC Holdings during fiscal 2009, 2008 and 2007, respectively. The cash interest payments for fiscal 2007 included a payment to significantly reduce the outstanding interest receivable from SAC Holdings. The largest aggregate amount of notes receivable outstanding during fiscal 2009 was \$198.1 million and the aggregate notes receivable balance at March 31, 2009 was \$197.6 million. In accordance with the terms of these notes, SAC Holdings may repay the notes without penalty or premium at any time.

Interest accrues on the outstanding principal balance of junior notes of SAC Holdings that the Company holds at a 9.0% rate per annum. A fixed portion of that basic interest is paid on a monthly basis. Additional interest can be earned on notes totaling \$122.2 million of principal depending upon the amount of remaining basic interest and the cash flow generated by the underlying property. This amount is referred to as the "cash flow-based calculation."

To the extent that this cash flow-based calculation exceeds the amount of remaining basic interest, contingent interest would be paid on the same monthly date as the fixed portion of basic interest. To the extent that the cash flow-based calculation is less than the amount of remaining basic interest, the additional interest payable on the applicable monthly date is limited to the amount of that cash flow-based calculation. In such a case, the excess of the remaining basic interest over the cash flow-based calculation is deferred. In addition, subject to certain contingencies, the junior notes provide that the holder of the note is entitled to receive a portion of the appreciation realized upon, among other

things, the sale of such property by SAC Holdings. To date, no excess cash flows related to these arrangements have been earned or paid.

During fiscal 2009, AMERCO and U-Haul held various junior notes with Private Mini Storage Realty L.P. ("Private Mini"). The equity interests of Private Mini are ultimately controlled by Blackwater. The Company recorded interest income of \$5.3 million, \$5.1 million and \$5.0 million, and received cash interest payments of \$5.3 million, \$5.1 million and \$5.0 million, from Private Mini during fiscal 2009, 2008 and 2007, respectively. The balance of notes receivable from Private Mini at March 31, 2009 was \$68.2 million. The largest aggregate amount outstanding during fiscal 2009 was \$69.1 million.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The Company currently manages the self-storage properties owned or leased by SAC Holdings, Mercury Partners, L.P. ("Mercury"), Four SAC Self-Storage Corporation ("4 SAC"), Five SAC Self-Storage Corporation ("5 SAC"), Galaxy Investments, L.P. ("Galaxy") and Private Mini pursuant to a standard form of management agreement, under which the Company receives a management fee of between 4% and 10% of the gross receipts plus reimbursement for certain expenses. The Company received management fees, exclusive of reimbursed expenses, of \$24.3 million, \$23.7 million and \$23.5 million from the above mentioned entities during fiscal 2009, 2008 and 2007, respectively. This management fee is consistent with the fee received for other properties the Company previously managed for third parties. SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini are substantially controlled by Blackwater. Mercury is substantially controlled by Mark V. Shoen. James P. Shoen, a significant shareholder and director of AMERCO, has an interest in Mercury.

The Company leases space for marketing company offices, vehicle repair shops and hitch installation centers from subsidiaries of SAC Holdings, 5 SAC and Galaxy. Total lease payments pursuant to such leases were \$2.4 million, \$2.1 million and \$2.7 million for fiscal 2009, 2008 and 2007, respectively. The terms of the leases are similar to the terms of leases for other properties owned by unrelated parties that are leased to the Company.

At March 31, 2009, subsidiaries of SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini acted as U-Haul independent dealers. The financial and other terms of the dealership contracts with the aforementioned companies and their subsidiaries are substantially identical to the terms of those with the Company's other independent dealers whereby commissions are paid by the Company based upon equipment rental revenue. The Company paid the above mentioned entities \$34.7 million, \$36.0 million and \$36.6 million, respectively in commissions pursuant to such dealership contracts during fiscal 2009, 2008 and 2007, respectively.

These agreements and notes with subsidiaries of SAC Holdings, 4 SAC, 5 SAC, Galaxy and Private Mini, excluding Dealer Agreements, provided revenues of \$43.2 million, expenses of \$2.4 million and cash flows of \$38.1 million during fiscal 2009. Revenues and commission expenses related to the Dealer Agreements were \$164.0 million and \$34.7 million, respectively.

In prior years, U-Haul sold various properties to SAC Holdings at prices in excess of U-Haul's carrying values resulting in gains which U-Haul deferred and treated as additional paid-in capital. The transferred properties have historically been stated at the original cost basis as the gains were eliminated in consolidation. In March 2004, a portion of these deferred gains were recognized and treated as contributions from a related party in the amount of \$111.0 million as a result of the deconsolidation of SAC Holding Corporation. In November 2007, the remaining portion of these deferred gains were recognized and treated as contributions from a related party in the amount of \$46.1 million as a result of the deconsolidation of SAC Holding II.

In March 2009, RepWest purchased shares of AMERCO Series A 8 ½% Preferred Stock on the open market for \$0.9 million. RepWest may continue to make investments in AMERCO's Preferred Shares in the future.

Related Party Assets

Marc	h 31,
2009	2008
(In tho	usands)

U-Haul notes, receivables and interest from Private Mini	\$ 70,584	\$ 71,038
U-Haul notes receivable from SAC Holdings Corporation	197,552	198,144
U-Haul interest receivable from SAC Holdings Corporation	8,815	4,498
U-Haul receivable from SAC Holdings Corporation	20,517	20,617
U-Haul receivable from Mercury	6,264	6,791
Other	(198)	2,798
	\$ 303,534	\$ 303,886

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 21: Statutory Financial Information of Insurance Subsidiaries

Applicable laws and regulations of the State of Arizona require Property and Casualty Insurance and Life Insurance to maintain minimum capital and surplus determined in accordance with statutory accounting principles. Audited statutory net income (loss) and statutory capital and surplus for the years-ended are listed below:

	Years	31,			
	2008		2007		2006
		(In	thousands)		
RepWest:			·		
Audited statutory net income	\$ 6,724	\$	11,000	\$	8,980
Audited statutory capital and surplus	103,842		110,197		101,236
NAFCIC:					
Audited statutory net income (loss)	13		(95)		517
Audited statutory capital and surplus	3,025		3,013		4,512
ARCOA*:					
Audited statutory net loss	(29)		-		-
Audited statutory capital and surplus	3,471		-		-
Oxford:					
Audited statutory net income	9,789		13,038		14,869
Audited statutory capital and surplus	129,702		124,015		112,998
CFLIC:					
Audited statutory net income	4,712		4,066		2,652
Audited statutory capital and surplus	34,357		25,075		21,040
NAI:					
Audited statutory net income	1,663		6,374		6,198
Audited statutory capital and surplus	10,340		15,824		17,432
DGLIC**:					
Audited statutory net income (loss)	299		337		(700)
Audited statutory capital and surplus	4,528		4,199		4,354
* Commenced business in June 2008.					
** Acquired by CFLIC February 2006.					

The amount of dividends that can be paid to shareholders by insurance companies domiciled in the State of Arizona is limited. Any dividend in excess of the limit requires prior regulatory approval. The statutory surplus for Oxford at December 31, 2008 that could be distributed as ordinary dividends was \$12.7 million. The statutory surplus for RepWest at December 31, 2008 that could be distributed as ordinary dividends was \$9.1 million. In September 2008, RepWest paid \$5.5 million in ordinary dividends to AMERCO.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 22: Financial Information by Geographic Area

Financial information by geographic area for fiscal 2009 is as follows:

Year Ended	United States	Canada	Consolidated				
	(All amount	nts are in thousands U.S. \$'					
March 31, 2009							
Total revenues	\$ 1,881,635	\$ 110,631	\$ 1,992,266				
Depreciation and amortization, net of (gains) losses on disposal	269,658	7,949	277,607				
Interest expense	97,863	607	98,470				
Pretax earnings	18,254	4,324	22,578				
Income tax expense	8,174	994	9,168				
Identifiable assets	3,733,300	91,773	3,825,073				

Financial information by geographic area for fiscal 2008 is as follows:

	United						
Year Ended	States	Canada	Consolidated				
	(All amoun	ounts are in thousands U.S. \$'s)					
March 31, 2008							
Total revenues	\$ 1,938,505	\$ 110,669	\$ 2,049,174				
Depreciation and amortization, net of (gains) losses on disposal	225,774	9,289	235,063				
Interest expense	100,685	735	101,420				
Pretax earnings	100,151	2,151	102,302				
Income tax expense	32,855	1,663	34,518				
Identifiable assets	3,720,991	111,496	3,832,487				

Financial information by geographic area for fiscal 2007 is as follows:

	United						
Year Ended	States	Canada	Consolidated				
	(All amounts	nounts are in thousands U.S. \$'					
March 31, 2007							
Total revenues	\$ 1,977,818	\$ 91,480	\$ 2,069,298				
Depreciation and amortization, net of (gains) losses on disposal	199,485	7,242	206,727				
Interest expense	81,882	554	82,436				
Pretax earnings (losses)	149,169	(3,346)	145,823				
Income tax expense (benefit)	56,037	(767)	55,270				
Identifiable assets	3,431,960	91,088	3,523,048				

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 22A: Consolidating Financial Information by Industry Segment

AMERCO has three reportable segments. They are Moving and Storage, Property and Casualty Insurance and Life Insurance. SAC Holding II was also a reportable segment through October 2007. Management tracks revenues separately, but does not report any separate measure of the profitability for rental vehicles, rentals of self-storage spaces and sales of products that are required to be classified as a separate operating segment and accordingly does not present these as separate reportable segments. Deferred income taxes are shown as liabilities on the condensed consolidating statements.

The consolidated balance sheets as of March 31, 2009 and 2008 include the accounts of AMERCO and its wholly-owned subsidiaries. The March 31, 2009 statements of operations and cash flows include AMERCO and its wholly-owned subsidiaries. The March 31, 2008 statements of operations and cash flows include AMERCO and its wholly-owned subsidiaries for the entire year, and reflect SAC Holding II for the seven months ended October 31, 2007. The March 31, 2007 statements of operations and cash flows include the accounts of AMERCO and its wholly-owned subsidiaries and SAC Holding II.

AMERCO's three current reportable segments are (and former reportable segment was):

- (a) Moving and Storage, comprised of AMERCO, U-Haul, and Real Estate and the subsidiaries of U-Haul and Real Estate,
 - (b) Property and Casualty Insurance, comprised of RepWest and its subsidiaries and ARCOA,
 - (c) Life Insurance, comprised of Oxford and its subsidiaries, and
 - (d) SAC Holding II and its subsidiaries (through October 2007).

The information includes elimination entries necessary to consolidate AMERCO, the parent, with its subsidiaries and SAC Holding II and its subsidiaries through October 2007.

Investments in subsidiaries are accounted for by the parent using the equity method of accounting.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 23A: Financial Information by Consolidating Industry Segment:

Consolidating balance sheets by industry segment as of March 31, 2009 are as follows:

		Ţ	Moving & Sto	AMERCO Legal Group						
			no mig & c.	Siago			Property &	1 hive	CO Logui Cicar	
	AMERCO	U-Haul	Real Estate	Eliminations	,	Moving & Storage onsolidated	Casualty Insurance (a)	Life Insurance (a)	Eliminations	AMER Consolid
	THILLICE	O IIuui	Dotate			ousands)	(4)	(4)	Diminutions	Consons
is:						,				
and cash alents	\$ 38	\$ 213,040	\$ -	\$ -	\$	213,078	\$ 19,197	\$ 8,312	\$ -	\$ 240.
surance rerables and receivables,										
10001, 40100,	-	18,264	31	-		18,295	184,912	10,646	-	213
s and gage										
vables, net	-	1,892	1,039	-		2,931	-	-	-	2
tories, net	-	70,749	-	-		70,749	-	-	-	70
id expenses	1,129	53,001	71	-		54,201	-	-	-	54.
tments, fixed rities and										
etable equities	-		-	-		-	89,892			519
tments, other	-	874	13,697	-		14,571	113,724	98,727	-	227.
rred policy sition costs,										
	-	-	-	-		-	-	44,993		44
rassets	9		28,807	-		132,423	849	372		133
ed party assets		247,809	46,326	(1,195,060)		305,630	3,178	-	(-) - / (-)	
	1,207,731	709,236	89,971	(1,195,060)		811,878	411,752	592,789	(5,274)	1,811
tment in										
diaries	(321,215)	-	-	625,863	(b)	304,648	-	-	(304,648) (b))
erty, plant and ment, at cost:										
	-	39,599	173,145	-		212,744	-	-	-	212
lings and ovements	-	126,957	793,337	-		920,294	-	_	_	920
ture and ment	301	314,849	18,164	_		333,314	_	-	_	333
	-	214,988	-	-		214,988	-	-	-	214

al trailers and rental ment											
al trucks	_		1,666,151		_	_	1,666,151	_	_	_	1,666
	301		2,362,544	984	1,646	-	3,347,491	-	-	-	3,347
Accumulated ciation	(256)	((1,013,377)	(319	9,930)	_	(1,333,563)	_	_	_	(1,333
property, and	,				, ,						
ment	45		1,349,167	664	1,716	-	2,013,928	-	-	-	2,013
assets	\$ 886,561	\$	2,058,403	\$ 754	1,687	\$ (569,197)	\$ 3,130,454	\$411,752	\$ 592,789	\$ (309,922)	\$ 3,825
alances as of mber 31, 2008											
liminate											
tment in											
diaries											
iminate											
company											
vables and											
oles											

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2009 are as follows:

		1	Moving & St	torage		AMERCO Legal Group						
						Property &						
					Moving &	Casualty	Life		:= ==== aa			
	: 3 5ED CO	** ** 1	Real		Storage	Insurance			AMERCO			
	AMERCO	U-Haul	Estate	Eliminations	Consolidated	(a)	(a)	Eliminations	Consolidate			
1.1.11141.00					(In thousands)							
iabilities: ccounts												
ecounts tyable and ecrued												
kpenses	\$ 2,228	\$ 312,863	\$ 4,518	\$ -	\$ 319,609	\$ -	\$ 9,618	\$ -	\$ 329,227			
MERCO's otes, loans	Ψ =,=	Ψ 312,000	Ψ ,,,,,,,,,	Ψ	Ψ 017,027	Ψ	Ψ 2,0	Ψ	Ψ			
nd leases		522 F00	222 202		10 100							
ayable	-	622,588	923,902	-	1,546,490	-	-	-	1,546,490			
olicy benefits ad losses, aims and loss spenses												
ayable		358,280			358,280	288,449	132,580		779,309			
iabilities from		330,200			550,250	200, 117	132,300		117,00			
vestment							202 222		202 22 ⁷			
ontracts ther		-	-	-	-		303,332	-	303,332			
olicyholders' ands and												
abilities	-	-	-	-	-	9,776	2,185	-	11,961			
eferred												
come	-	24,612	-	-	24,612	-	-	_	24,612			
eferred	161 020				161,020	(26.750)	(11.760)		110.51			
come taxes	161,039	-	-	-	161,039	(36,758)	(11,768)	, -	112,513			
elated party abilities	_	1,197,855	_	(1 195,060) ((c) 2,795	2.358	121	(5,274) (c))			
otal liabilities	163,267								3,107,444			
tockholders' quity:												
eries preferred ock:												
eries A referred stock	-	_	-	-	-	-	-	-				

eries B									
eferred stock									
eries A									
ommon stock	-	- 1	-	-	- 1	-	-	-	
ommon stock	10,497	540	1	(541) (b)	10,497	3,301	2,500	(5,801) (b)	10,497
dditional									
aid-in capital	420,588	121,230	147,481	(268,711) (b)	420,588	89,620	26,271	(115,891) (b)	420,588
ccumulated									!
her									!
omprehensive	(00 000)	(00.677)		00 677 (b)	(00 000)	(2.590)	(2.724)	7.222 (b)	(08.00(
come (loss) etained	(98,000)	(90,677)	_	90,677 (b)	(98,000)	(3,589)	(3,734)	7,323 (b)	(98,000
etained irnings									
leficit)	915,862	(483,223)	(321,215)	804,438 (b)	915,862	58,595	131,684	(190,279) (b)	915,862
ost of	913,002	(405,225)	(321,213)	004,430 (0)	913,002	30,373	131,007	(190,277)(0)	915,002
ommon shares									
treasury, net	(525,653)	-	_	_	(525,653)	<u> </u>	_	_	(525,653
nearned	(0=0),				(==, -				(=== ;
nployee stock									
wnership plan									
nares	-	(5,665)	-	-	(5,665)	-	-	-	(5,665
otal									
ockholders'									
quity (deficit)	723,294	(457,795)	(173,733)	625,863	717,629	147,927	156,721	(304,648)	717,629
otal liabilities									
nd									
ockholders'	DOC 561	* 2 050 402	\$ 754 CO7 ¢	(500 107)	† 2 120 454	* 411 750	* 500 700	4 (200 022)	* 2.025.07
quity	\$ 886,561	\$2,058,403	\$ 754,687 \$	(569,197)	\$ 3,130,454	\$411,/52	\$ 592,789	\$ (309,922)	\$3,825,073
) Balances as									
December									
1, 2008									
) Eliminate									
vestment in									
ıbsidiaries									
) Eliminate									
tercompany									
ceivables and									
ayables									

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2008 are as follows:

		I	Moving & St	iorage				CO Legal Group	
	AMERCO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidate	Insurance	Life e Insurance	e Eliminations	AMERO Consolid
				((In thousands)	1			
ts: and cash									
valents	\$ 30	\$ 191,220	\$ -	\$ -	\$ 191,25	50 \$ 6,848	3 \$ 8,524	- \$	\$ 206,
surance verables and receivables,	_	20,529	27	-	20,55	56 171,954	10,255	_	202,
s and gage		·							
vables, net	-	1,158		-	2,08		_	-	2,
ntories, net	4,508	65,349		-	65,34 56,15		-	-	65, 56
aid expenses stments, fixed	4,300	51,418	233	-	56,15	9 -	-	-	56,
rities and						1.14.171	100 (10		(22
tetable equities		929	12 515	-	14.26	- 144,171			633,
stments, other rred policy	-	838	13,515	-	14,35	53 80,786	90,452	-	185,
isition costs,						26	25 540		25
a canata	- 8	07 285	30,494	-	127.75	- 30 87 1 150			35, 129,
r assets ted party assets			29,198		127,78 c) 306,36			(0.540) ()	
teu party assets	1,168,638		74,397		783,90				1,821,
	1,100,000	0, =,0,0	, 1,0	(1,101,.00,	100,5	J 112,000	05 1,722	(>,=,	1,02-,
stment in Idiaries	(234,927)) -	-	534,247 (t	b) 299,32	- 20		- (299,320) (b))
erty, plant and oment, at cost:									
l lings and	-	44,224	163,940	-	208,16	4 -	-	-	208,
ovements	-	109,826	750,056	_	859,88	÷2 -		<u>-</u>	859,
iture and	20.4	764			202.0				2.20
pment	304		18,095	-	309,96		-	-	309,
al trailers and rental	-	205,572	-	-	205,57	2 -	-	-	205,

Edgar Filing: AMERCO /NV/ - Form 10-K

oment

JIIICIII										
al trucks	-	1,734,425	-		-	1,734,425	-	-	-	1,734,
	304	2,385,608	932,091		-	3,318,003	-	-	-	3,318,
: Accumulated eciation	(242)	(999,040)	(307,545))	-	(1,306,827)	-	-	-	(1,306,
l property, and										
oment	62	1,386,568	624,546		-	2,011,176	-	-	-	2,011,
assets	\$ 933,773	\$ 2,059,166	\$ 698,943	\$	(597,483)	\$ 3,094,399	\$412,015	\$ 634,935	\$ (308,862)	\$ 3,832,
Balances as of mber 31, 2007										
lliminate stment in										
idiaries										
liminate										
company										
vables and										
bles										

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2008 are as follows:

			N	Moving & St	iorage			AMERC	CO Legal Group	
	AMERO	CO	U-Haul	Real Estate	Eliminations	Moving & Storage Consolidated	Property & Casualty Insurance (a)		Eliminations	AMERCO Consolidate
						(In thousands)				
iabilities:						(III tilousuires)				
ccounts ayable and ccrued	.	24 d	201.666	† 4.002	•	* 227 402	*	* 5 022	•	^ 202.52v
kpenses	\$ 92	924 \$	\$ 281,666	\$ 4,903	\$ -	\$ 287,493	\$ -	\$ 5,033	\$ -	\$ 292,526
MERCO's otes and loans										
yable			630,533	874,144		1,504,677			_	1,504,677
olicy benefits ad losses, aims and loss spenses		_	030,333	0/7,111		1,501,077				1,501,07
ayable		-	360,308	-	-	360,308	291,318	137,748	_	789,374
iabilities from vestment ontracts			_	_	-		_	339,198		339,198
ther olicyholders' ands and			_	_		_	6,854			10,467
eferred			-	-	-	-	0,054	3,013	-	10,40
come			11,781		-	11,781			-	11,781
eferred			·							
come taxes	167,5)23	_	_	_	167,523	(36,783)) (4,707)) -	126,033
elated party abilities			1 125 016		(1.121.730)	(-) 4.186	2.048	3 308	(0.542) ((
otal liabilities	168,4		1,135,916 2,420,204		(1,131,730) (1,131,730)					3,074,050
tockholders'	100,-	4 /	۷,4۷۰,۷۰۰	017,071	(1,131,130)	4,333,700	400, 4 07	404,170	(フ,ノℸ᠘)	3,077,000
eries preferred ock:										
eries A referred stock		-	-	_	-	-	_	_	-	
eries B referred stock		-	-	-	-	-	-	-	-	

Edgar Filing: AMERCO /NV/ - Form 10-K

ommon stock	-	-	-	-	-	-	-	-	
ommon stock	10,497	540	1	(541) (b)	10,497	3,300	2,500	(5,800) (b)	10,497
dditional									
aid-in capital	419,370	121,230	147,481	(268,711) (b)	419,370	86,121	26,271	(112,392) (b)	419,370
ccumulated her omprehensive									
SS	(55,279)	(56,870)	-	56,870 (b)	(55,279)	63	1,528	(1,591) (b)	(55,279
etained rnings	015.415	(410.040)	(227.506)	746 (20 (1)	015.415	50.004	120 442	(150 505) (1)	015 414
leficit)	915,415	(419,043)	(327,586)	746,629 (b)	915,415	59,094	120,443	(179,537) (b)	915,415
ost of ommon shares treasury, net	(524,677)	_	_	_	(524,677)	_	_	_	(524,671
nearned	(321,077)				(321,077)				(321,071
nployee stock wnership plan									
ares	-	(6,895)	-	-	(6,895)	-	-	-	(6,895
otal ockholders'									
quity (deficit)	765,326	(361,038)	(180,104)	534,247	758,431	148,578	150,742	(299,320)	758,431
otal liabilities nd ockholders'									
quity	\$ 933,773	\$ 2,059,166	\$ 698,943 \$	(597,483)	\$3,094,399	\$412,015	\$ 634,935	\$ (308,862)	\$ 3,832,487
) Balances as December 1, 2007									
) Eliminate vestment in ıbsidiaries									
) Eliminate tercompany ceivables and									
ıyables									

F-46

eries A

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating statements of operations by industry segment for period ending March 31, 2009 are as follows:

		3.6					ANGER	CO. 1. C.	
		M	oving & S	storage		D	AMERO	CO Legal Grou	p
						Property			
					Marino	& C1t	T 'C		
			D 1		Moving &	Casualty	Life		AMERCO
	AMERICO	TT TT 1	Real	T21:	Storage	Insurance			AMERCO
	AMERCO	U-Haul	Estate	Eliminations	Consolidated	(a)	(a)	Eliminations	Consolidated
					(In the arrest de)	,			
Revenues:					(In thousands))			
Self-moving									
equipment									
rentals	\$ -	\$ 1,423,330	¢	- \$ -	\$ 1,423,330	\$	\$	- (308)c)	\$ 1,423,022
Self-storage	φ -	\$ 1,423,330	φ -	- ф -	\$ 1,423,330	ф -	φ .	- (300)(C)	\$ 1,423,022
revenues	_	108,859	1,689	_	110,548			_	110,548
Self-moving &	-	100,039	1,005	-	110,540	-		-	110,546
self-storage									
products &									
service sales	_	199,394	_	_	199,394	_		_	199,394
Property		177,374			177,374				177,374
management									
fees	_	23,192	_		23,192	_		_	23,192
Life insurance		23,172			23,172				23,172
premiums	_	_	-	_	_	_	109,572	2 -	109,572
Property and							,		ŕ
casualty									
insurance									
premiums	-	-			-	28,337			28,337
Net investment									
and interest									
income	4,389	25,441	35	;	29,865	9,082	20,402	2 (1,328) (t	o,d) 58,021
Other revenue	-	42,379	70,949	(76,608) (1	36,720	-	5,082	2 (1,622\(\infty\)b)	40,180
Total revenues	4,389	1,822,595	72,673	(76,608)	1,823,049	37,419	135,056	5 (3,258)	1,992,266
Costs and									
expenses:									
Operating									
expenses	8,873	1,080,255	10,166	(76,608)(1	1,022,686	12,011	21,348	(8,807) (§	,c,d,047,238
Commission									
expenses	-	171,303	-	-	171,303	-			171,303
Cost of sales	-	114,387	-	-	114,387	-			114,387
Benefits and								_	
losses	-	-		-	-	17,881	83,588		
	-	-		-	-	22	12,372	-	12,394

Edgar Filing: AMERCO /NV/ - Form 10-K

A magatimatica										
Amortization										
of deferred										
policy										
acquisition										
costs	Ω1	152 524	7		152.6	22			(1.200)/1	152 424
Lease expense	91	153,534	7	-	153,6	32	-	-	(1,208)(b)	152,424
Depreciation,										
net of (gains)										
losses on	18	254.060	10.225		265.2	12				265 212
disposals Total costs and	18	254,960	10,235	-	265,2	13	-	-	-	265,213
	8,982	1,774,439	20,408	(76,608)	1,727,2	21	29,914	117,308	(3,225)	1 071 210
expenses Equity in	0,902	1,774,439	20,408	(70,008)	1,/2/,2	41	29,914	117,308	(3,223)	1,871,218
earnings of subsidiaries	(41,557)			57,809 (e) 16,2	52			(16,252)(e)	
Earnings (loss)	(41,337)	-	-	37,809 (e) 10,2	32	-	-	(10,232)(e)	-
from										
operations	(46,150)	48,156	52,265	57,809	112,0	80	7,505	17,748	(16,285)	121,048
Interest income	(40,130)	40,130	32,203	31,009	112,0	80	7,303	17,740	(10,263)	121,046
(expense)	92,854	(151,163)	(40,194)	_	(98,5	03)	_		33 (d)	(98,470)
Pretax earnings	72,034	(131,103)	(40,174)	_	(70,3	03)	_		33 (u)	(70,470)
(loss)	46,704	(103,007)	12,071	57,809	13,5	77	7,505	17,748	(16,252)	22,578
Income tax	10,701	(105,007)	12,071	31,007	13,3	, ,	7,505	17,740	(10,232)	22,370
benefit										
(expense)	(33,294)	38,827	(5,700)	_	(1	67)	(2,494)	(6,507)	_	(9,168)
Net earnings	(33,271)	30,027	(3,700)		(1	01)	(2, 171)	(0,507)		(5,100)
(loss)	13,410	(64,180)	6,371	57,809	13,4	10	5,011	11,241	(16,252)	13,410
Less: Preferred	,	(01,100)	2,2	.,,,,,,	,.		-,	,	(,)	,
stock dividends	(12,963)	_	_	_	(12,9	63)	_	_	_	(12,963)
Earnings (loss)	())				()-	/				(, /
available to										
common										
shareholders \$	447 \$	6 (64,180) \$	6,371	\$ 57,809	\$ 4	47	\$ 5,011	\$ 11,241	\$ (16,252)	\$ 447
(a) Balances										
for the year										
ended										
December 31,										
2008										
(b) Eliminate										
intercompany										
lease income										
(c) Eliminate										
intercompany										
premiums										
(d) Eliminate										
intercompany										
interest on debt										
(e) Eliminate										
equity in										
earnings of										
subsidiaries										

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating statements of operations by industry segment for period ending March 31, 2008 are as follows:

	M	Ioving & S	Storage					AMERO	CO Le	gal Gro	oup		AMER(CO as Conso
AMERCO	U-Haul	Real Estate	Elimina	ations	Moving & Storage Consolidated	Insurance				nations		AMERCO onsolidated	SAC Holding	Elimination
						(In t	กอบ	ısands)						
	¢ 1 451 202	¢	¢		¢ 1 451 202				¢		¢	1 451 202	¢ 5016	\$ (5.946)
> -	\$ 1,451,292	5	- \$	-	\$ 1,451,292	\$ -	\$	_	\$	-	Φ.	1,451,292	\$ 3,040	\$ (5,846)
-	108,965	1,814	4	- 1	110,779	-		-		-		110,779	11,469	_
-	207,759		-	-	207,759			-		-		207,759		
-	24,520			-	24,520			_		-		24,520		(1,700)
_			-					111,996				111,996	_	_
-			-	_		28,388		_		_		28,388		
4 400	20.250	1.5	2		24.006	12 000		20.025	(1		4 1			(4.050)
4,498	30,250 33,645	158 70,163		- 834)(b)	34,906 28,974			20,935 4,517		1,771) 1,303) () 66,160 32,188		() /
4,498	1,856,431	70,103		834)	1,858,230			137,448		3,074)		2,033,082		
				ŕ					Ì					
10,071	1,094,806	9,862	2 (74,8	834)(b)	1,039,905	11,999		23,847	(8	,,075)	(b,c,c)	.d)067,676	13,510	(1,700)
-	173,791		-	-	173,791			-		-		173,791	-	(5,846)
-	115,018		-	-	115,018	-		-		-		115,018	5,192	-
-	-		-	-	-	19,045		83,408	6	5,364	(c)	108,817	_	_

190

12,991

13,181

Edgar Filing: AMERCO /NV/ - Form 10-K

94	135,401	50	-	135,545	-	-	(1,200) (b)	134,345	-	(414)
515	220,696	(476)	-	220,735	-	-	-	220,735	1,474	(327)
10,680	1,739,712	9,436	(74,834)	1,684,994	31,234	120,246	(2,911)	1,833,563	20,176	(8,287)
15,426	<u>-</u>	<u>-</u>	4,086 (f)	19,512	_		(19,512) (f)	_	_	-
,				,						
222	-	-	-	222	-	-	-	222	-	(222)
15,648	-	-	4,086	19,734	-	-	(19,512)	222	-	(222)
9,466	116,719	62,699	4,086	192,970	9,244	17,202	(19,675)	199,741	7,926	(3,945)
88,613	(136,041)	(50,668)	-	(98,096)	-	-	163 (d)	(97,933)	(7,537)	4,050
98,079	(19,322)	12,031	4,086	94,874	9,244	17,202	(19,512)	101,808	389	105
(30,498)	9,166	(5,961)	-	(27,293)	(3,335)	(3,599)	-	(34,227)	(167)	(124)
67,581	(10,156)	6,070	4,086	67,581	5,909	13,603	(19,512)	67,581	222	(19)
(12,963)	-	-	-	(12,963)	-	-	-	(12,963)	-	-
\$ 54,618	\$ (10,156) \$	\$ 6,070	\$ 4,086	\$ 54,618	\$ 5,909	\$ 13,603	\$ (19,512)	\$ 54,618	\$ 222	\$ (19)

se nission n on sale of surplus Haul to SAC Holding

ity in earnings of subsidiaries and s of SAC Holding II nagement fees charged to SAC Holding II mpany operating expenses he seven months

F-48

007, prior to

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating statements of operations by industry segment for period ending March 31, 2007 are as follows:

1											
	M	Ioving & St	torage				ERCC	O Legal Group	.p	AMER(CO as Conso
					Property						•
				3.4 . 0	&	T : C					•
		D _{aa} 1		Moving &					AMEDCO	SAC	•
MEDCO	II II aud	Real	Time in adiana	_	Insurance				AMERCO	Holding	
AMERCO	U-Haul	Estate	Eliminations	Consolidated	d (a)	(a)	Er	aminations	Consolidated	l II	Elimination
					(In th	nousands	e)				
					(111 111	Ousanas	,				
											•
\$ -	\$ 1,462,470	\$ -	- \$ -	\$1,462,470	\$ -	\$	- \$	\$ -	\$1,462,470	\$ 9,225	\$ (9,225)
-	104,725	1,773	-	106,498	-		-	-	106,498	19,926	-1
											I
											I
	200 677			200 677					200 677	16 0/15	-
_	208,677		-	208,677	-			-	208,677	16,045	-
_	23,951			23,951					23,951		- (2,797)
	== ,-			== ,-					== ,-		(=,,
_			·			121,5	590	(1,191)(c)	120,399		
					5 4 225				21.005		
-	-	-	-	-	24,335		-	-	24,335	-	-
i											[
4,867	29,294	_	_	34,161	14,151	22,4	4 0 0	(4.071) (Ł	o,d) 66,731	-	- (7,035)
204	31,403		(73,049) (b)					(4,071) (b) $(1,3330b)$		1,407	
5,071	1,860,520		(, , (,	1,861,751				(6,595)			` '
2,0.	1,000,2	O 2 ,=	(10,0.2)	1,001,	50, 15	112,	,	(0,0,0,0)	2, 0 . 2 , .	10,5	(**;)
								(b),		
i								c,			
12,096	1,085,619	8,843	(73,049) (b)	1,033,509	8,787	30,8	371	(10,765)d)	1,062,402	22,573	(2,797)
	:=2.124			:=2.104					:=2.124		(2.225
-	172,124	-	-	172,124			-	-	172,124		(9,225)
-	110,163	-	-	110,163	-		-	-	110,163	7,485	-
					21,901	88,3	217	6,711(c)	116,959		
_			_	-	21,901	00,.	341	0,/11(0)	110,939		

2,057

15,081

17,138

Edgar Filing: AMERCO /NV/ - Form 10-K

88	149,649	853	-	150,590	-	-	(2,221)b)	148,369	-	(710)
293	180,560	6,605	-	187,458	-	-	-	187,458	2,691	(560)
12,477	1,698,115	16,301	(73,049)	1,653,844	32,745	134,299	(6,275)	1,814,613	32,749	(13,292)
35,269	-	-	(25,766) (f)	9,503	-	-	(9,503)f)	-	-	-
527	-	-	-	527	-	-	-	527	-	(527)
35,796	-	_	(25,766)	10,030	-	-	(9,503)	527	-	(527)
28,390	162,405	52,908	(25,766)	217,937	5,741	14,521	(9,823)	228,376	13,854	(7,002)
89,026	(114,051)	(51,704)	-	(76,729)	-	-	320(d)	(76,409)	(13,062)	7,035
-	(302)	(6,667)	-	(6,969)	-	-	-	(6,969)	-	-
117,416	48,052	(5,463)	(25,766)	134,239	5,741	14,521	(9,503)	144,998	792	33
(27,211)	(17,948)	1,125	-	(44,034)	(5,896)	(4,863)	-	(54,793)	(265)	(212)
90,205	30,104	(4,338)	(25,766)	90,205	(155)	9,658	(9,503)	90,205	527	(179)
(12,963)	-	-	-	(12,963)	-	-	-	(12,963)	-	-
\$ 77,242	\$ 30,104	\$ (4,338)	\$ (25,766)	\$ 77,242	\$ (155) \$	9,658	\$ (9,503)	\$ 77,242	\$ 527	\$ (179)

se nission

192

n on sale of surplus Haul to SAC Holding

ity in earnings of subsidiaries and s of SAC Holding II nagement fees charged to SAC Holding II mpany operating expenses

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating cash flow statements by industry segment for the year ended March 31, 2009, are as follows:

		Mov	ing & Sto	orage			AMERCO I	Legal Group	
	AMERCO	U-Haul	Real Estate	Elimination	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	EliminatiorCo	AMERCO onsolidated
Cash flows from operating activities:					(In thousand	ls)			
Net earnings (loss) Earnings from consolidated		\$ (64,180)	\$ 6,371	\$ 57,809	\$ 13,410	\$ 5,011	\$ 11,241	\$ (16,252) \$	3 13,410
entities Adjustments to reconcile net earnings to cash provided by operations:	41,557	-	_	(57,809)	(16,252)	_	_	16,252	-
Depreciation Amortization of deferred policy acquisition	18	235,916	12,635	-	248,569	-	-	-	248,569
costs Change in allowance for losses on trade	_	-	-	-	-	22	12,372	-	12,394
receivables Change in allowance for losses on mortgage	- -	(118)	_	_	(118)	-	101	-	(17)
notes Change in allowance for inventory	-	(309)	-	-	(309)	-	_	-	(309)
reserves Net (gain) loss on sale of real and personal	-	792 19,044	(2,400		792 16,644	-	-	-	792 16,644

Edgar Filing: AMERCO /NV/ - Form 10-K

property									
Net loss on									
sale of									
investments	_	_	_	_	_	110	(46)		64
Deferred		_		_	_	110	(40)		04
income taxes	4,353				4,353	1,992	1,596	_	7,941
Net change in	4,333	-	-	-	4,333	1,992	1,390	-	7,541
other									
operating assets and									
liabilities:									
Reinsurance									
recoverables									
and trade									
receivables		2,383	4		2,387	(12,958)	(498)		(11,069)
Inventories	-	(6,192)		-	(6,192)		(496)	-	(6,192)
Prepaid	-	(0,192)	-	-	(0,192)	-	-	-	(0,192)
	3,379	(1,581)	162		1,960				1,960
expenses	3,319	(1,381)	102	-	1,900	-	-	-	1,900
Capitalization of deferred									
policy									
acquisition						o	(10,914)		(10,906)
Costs	-	(6.019)	1,741	_	(4.277)	212	170	-	
Other assets	-	(6,018)	1,/41	-	(4,277)	312	170	-	(3,795)
Related party assets	2 057	(2.071)	(22)		763	3,814			4,577
Accounts	3,857	(3,071)	(23)	-	703	3,614	-	-	4,377
payable and									
accrued									
expenses	2,521	(4,256)	416		(1,319)		(502)		(1,821)
Policy	2,321	(4,230)	410	-	(1,319)	-	(302)	-	(1,021)
benefits and									
losses, claims									
and loss									
expenses									
payable		417			417	(2,869)	(5,168)	_	(7,620)
Other	_	417	-	_	417	(2,809)	(3,100)	-	(7,020)
policyholders'									
funds and									
liabilities	_	_	_	_	_	2,922	(1,429)		1,493
Deferred	_	_	-	-	_	2,922	(1,429)	-	1,493
income	_	13,037	_	_	13,037	_	_	_	13,037
Related party		13,037	_		13,037		_		13,037
liabilities	_	(1,390)	_	_	(1,390)	385	(3,187)	_	(4,192)
Net cash		(1,370)	_	_	(1,370)	303	(3,107)	_	$(\neg,1)$ 2)
provided									
(used) by									
operating									
activities	69,095	184,474	18,906	_	272,475	(1,251)	3,736	_	274,960
Cash flows	07,075	101,17	10,700		2,2,713	(1,201)	3,730		2, 1,,,00
from investing									
iroin invosting									

Edgar Filing: AMERCO /NV/ - Form 10-K

activities:									
Purchases of:									
Property, plant									
and equipment	(1)	(342,180)	(54,509)	-	(396,690)	-	-	-	(396,690)
Short term									
investments	_	_	_	_	_	(116,778)	(204,144)	_	(320,922)
Fixed						(-, -, -,	, , ,		(= = ;
maturities									
investments	_	_	_	_	_	(15,321)	(128,344)	_	(143,665)
Equity						(13,321)	(120,511)		(113,003)
securities	_	_	_	_	_	_	(1)	_	(1)
Preferred		_			_	_	(1)		(1)
stock							(2,000)		(2,000)
Real estate	-	(26)	(182)	_	(218)	(206)		-	
	_	(36)	(182)	-	(218)	(396)	-	-	(614)
Mortgage		(1.270)	(100)		(1.207)	(12 107)	(12.512)		(26.096)
loans	-	(1,278)	(109)	-	(1,387)	(12,187)	(12,512)	-	(26,086)
Proceeds from									
sales of:									
Property, plant		124.002	2.206		100 100				100 100
and equipment	-	124,892	3,296	-	128,188	-	-	-	128,188
Short term						0.5.4.			
investments	-	-	-	-	-	96,420	202,562	-	298,982
Fixed									
maturities									
investments	-	-	-	-	-	63,871	170,446	-	234,317
Equity									
securities	-	-	-	-	-	-	28	-	28
Preferred									
stock	-	-	-	-	-	-	-	-	-
Real estate	-	-	-	-	-	-	-	-	-
Mortgage									
loans	-	-	-	-	-	1	5,883	-	5,884
Payments									
from notes									
and mortgage									
receivables	-	853	-	-	853	_	-	-	853
Net cash									
provided									
(used) by									
investing									
activities	(1)	(217,749)	(51,504)	_	(269,254)	15,610	31,918	_	(221,726)
WOOZ + 10205	(1)	(=17,712)	(61,601)		(page 1 of 2)		01,510		(==1,7=0)
(a) Balance					(1.8-1012)				
for the period									
ended									
December 31,									
2008									
_300									

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Continuation of consolidating cash flow statements by industry segment for the year ended March 31, 2009, are as follows:

		Maria	& Storage			A	MEDCO L	gol Cro	110
		Moving	x Storage			Property	MERCO Le	gai Gro	up
						&			
					Moving &	Casualty	Life		
			Real		Storage	Insurance	Insurance		AMERCO
	AMERCO	U-Haul	Estate Elim	ninati6	Do nsolidated	(a)	(a) El	iminati 6	Consolidated
Cash flows from									
financing									
activities:				(I	n thousands)				
Borrowings from									
credit facilities	-	98,099	82,232	-	180,331	-	-	-	180,331
Principal									
repayments on		(115 022)	(22 475)		(140 200)				(140.200)
credit facilities Debt issuance	_	(115,923)	(32,475)	-	(148,398)	-	-	-	(148,398)
costs		(360)	(54)		(414)				(414)
Capital lease	-	(300)	(34)	-	(414)	-	-	-	(414)
payments	_	(776)	_	_	(776)	_	_	_	(776)
Leveraged		(770)			(110)				(770)
Employee Stock									
Ownership Plan -									
repayments from									
loan	-	1,230	-	-	1,230	-	-	-	1,230
Treasury stock									
repurchase	(976)	-	-	-	(976)	-	-	-	(976)
Proceeds from									
(repayment of)									
intercompany									
loans	(57,157)	74,262	(17,105)	-	-	-	-	-	-
Preferred stock	(10.050)				(10.050)				(10.050)
dividends paid	(12,963)	-	-	-	(12,963)	-	-	-	(12,963)
Net dividends									
from related	2.010				2.010	(2.010)			
party	2,010	-	-	-	2,010	(2,010)	-	-	-
Investment			_				17,739		17,739
contract deposits Investment	_	_	-	-	-	-	17,739	-	17,739
contract									
withdrawals	_	_	_	_	_	_	(53,605)	_	(53,605)
Net cash	(69,086)	56,532	32,598	_	20,044	(2,010)	(35,866)	_	(17,832)
provided (used)	(02,000)	30,332	52,570		20,011	(2,010)	(55,000)		(17,032)
provided (used)									

Edgar Filing: AMERCO /NV/ - Form 10-K

by f	inancing
activ	ities

Effects of																			
exchange rate on																			
cash		-		(1,437)					-		(1,437)		-		-		-		(1,437)
Increase																			
(decrease) in cash	1																		
and cash		_																	
equivalents		8		21,820					-		21,828		12,349		(212)		-		33,965
Cash and cash																			
equivalents at																			
beginning of		20		101.000							101.050		6.040		0.504				206 622
period		30		191,220		•	•		-		191,250		6,848		8,524		-		206,622
Cash and cash																			
equivalents at	Ф	20	ф	212.040	Φ			ф		ф	212.070	Φ	10 107	ф	0.212	ф		ф	240.507
end of period	\$	38	\$	213,040	\$	•	-	\$			213,078	\$	19,197	\$	8,312	\$	-	\$	240,587
() 70 1 0									((pa	ge 2 of 2)								
(a) Balance for																			
the period ended																			
December 31,																			
2008																			

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating cash flow statements by industry segment for the year ended March 31, 2008, are as follows:

		Mov	ing & Stora	ige			AMERCO	Legal Group		AMERO	CO as Conso
	AMERCO	U-Haul	Real Estate E	liminatio t	Moving & Storage Consolidated	Insurance	Life Insurance (a)	EliminatiorC	AMERCO onsolidated	_] liminati € rons
ws g s:											
						(In thou	sands)				
iings s from lated		\$ (10,156)	\$ 6,070	\$ 4,086	\$ 67,581	\$ 5,909	\$ 13,603	\$ (19,512) \$	67,581	\$ 222	\$ (19) \$
latea	(15,648)	_	_	(4,086)	(19,734)	_	-	19,512	(222)	_	222
nents cile ings to vided ations:											
ation	515	214,246	11,730	-	226,491	-	-	_	226,491	1,634	(327) 2
ation red ion	_	_	_	_	_	190	12,991	_	13,181	_	<u>-</u>
in ce for n trade oles	;	23			23		53		76		
in ce for n ge	_		_	-		_	33	_		-	-
in ce for	-	(39)	-	-	(39)	-	-	-	(39)	-	-
\ 1	-	2,746	(10.000)	-	2,746	-	-	. <u>-</u>	2,746	(1.60)	-
n) loss of real sonal	-	6,450	(12,206)	-	(5,756)	-	•	<u>-</u>	(5,756)	(160)	-

on												
ents	-	-	-	-	-	51	241	-	292	-	-	
d	4,372	91			1 163	1 210	(2.488)		5 202	146	124	
taxes nge in	4,372	91	-	-	4,463	4,318	(3,488)	-	5,293	146	124	
1150 111												
g 1d												-
s: ance												
ıbles												
e												
les	-	(2,209)	-	-	(2,209)	(15,081)	766	-	(16,524)	- 1	-	(
ries	-	(2,449)	-	-	(2,449)	-	_	-	(2,449)	4	-	
s	6,665	(10,847)	(203)	_	(4,385)	_		_	(4,385)	47		
zation	0,000	(10,017)	(200)		(1,505)				(1,505)	1,		
red												
ion	_		_	_	_	(24)	(7,455)	_	(7,479)		_	
sets	4	3,602	1,470	-	5,076	(24) $(1,117)$	290	-	4,249	(1,008)	_	
party		-,	- ,		,,,,	(-,,			• ,— · .	(2,000)		
	6,007	6,493	12,645	-	25,145	2,842	5,040	-	33,027	5	-	
ts and												
and												
s	7,571	4,606	(4,316)	-	7,861	-	(1,231)	-	6,630	680	- 1	
and												
laims												ļ
S												
	-	29,747	-	-	29,747	77	(9,160)	-	20,664		_	
olders'												
ıd s	_				_	(779)	683		(96)			
s d						(117)	005		(70)		_	
	-	(3,948)	-	-	(3,948)	-	-	-	(3,948)	(48)	-	
party		(5.220)			(5.000)	(2.52)	(5.051)		(11.054)	207		
S	-	(6,220)	-	-	(6,220)	(363)	(5,271)	-	(11,854)	287	-	(
n d												
y g s												
	77,067	232,136	15,190	-	324,393	(3,977)	7,062	-	327,478	1,809	-	3
ws esting												
resting												

Edgar Filing: AMERCO /NV/ - Form 10-K

s:												
es of:												
, plant												
ipment	(1,841)	(507,883)	(59,105)	-	(568,829)	-	-	-	(568,829)	(1,381)	-	(5
rm						(00.170)	(160.166)		(0.45, 0.45)			(2
ents	-	-	-	-	-	(82,179)	(163,166)	-	(245,345)	-	-	(2
es												
ents	-				_	(29,692)	(53,959)	_	(83,651)			
Circo						(2),0,-,	(00,000,		(00,00)			
es	_		-	-	-	-	(31)	-	(31)	-	-	
d												
	-	-	-	-	-	- (207)	(770)	-	(770)	-	-	
ate	-	-	(2,801)	-	(2,801)	(297)	-	-	(3,098)	-	_	
ge			(497)		(497)	(1,650)	(11,910)	_	(14,057)			
s from		-	(477)	-	(471)	(1,000)	(11,710)		(14,037)			
8 110111												
, plant												
ipment	-	143,537	22,458	-	165,995	-	-	-	165,995	391	-	1
rm						_						
ents	-	-	-	-	-	77,417	168,758	-	246,175	-	-	2
es ents						37,359	94,434	_	131,793			1
ents			_		-	31,337	94,43 4		131,793			1
es	_	-	_	-	-	-	46	_	46	_	_	
d												
	-	-	-	-	-	5,000	625	-	5,625	- 1	-	
ate	-	281	-	-	281	631	-	-	912	-	-	
ge						2	2.420		2.116			
	-	-	-	-	-	8	8,138	-	8,146	-	-	
ts tes												
tes tgage												
tgage des	_	117	_	_	117	_	_	_	117	_	_	
n .												
d												
y g s												
S	(1,841)	(363,948)	(39,945)	-	(405,734)	6,597	42,165	-	(356,972)	(990)	-	(3
						(page 1 c	of 2)					
nce eriod												
eriou												

vity for the seven months October 31, 2007, prior to lidation

er 31,

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Continuation of consolidating cash flow statements by industry segment for the year ended March 31, 2008, are as follows:

		Moving	& Storage			Property	Group	AMERCO as Consolidated				
	AMERCO	U-Haul	Real Estat & limi		Moving & Storage Bonsolidated	Insurance l			AMERCO l	_	inaŒ	Total lonsolidated
Cash flows from financing activities:					(In	thousands	s)					
Borrowings from credit facilities	-	415,308	201,402	_	616,710	_	_	_	616,710	-	-	616,710
Principal repayments on credit facilities	_	(192,603)	(101,965)	_	(294,568)				(294,568)	(819)	_	(295,387)
Debt issuance costs Leveraged	-	(11,806)	(170)	-	(11,976)	-	-	-	(11,976)	-	-	(11,976)
Employee Stock Ownership Plan -												
repayments from loan	-	1,239	_	_	1,239	_	_	_	1,239	_	_	1,239
Treasury stock												
repurchases	(57,478)	-	-	-	(57,478)	-	-	-	(57,478)	-	-	(57,478)
Securitization deposits	-	(32,775)	-	-	(32,775)	-	-	-	(32,775)	-	-	(32,775)
Proceeds from (repayment of) intercompany	ı											
loans Preferred stock	(4,764)	80,083	(75,319)	-	_	-	_	-	_	-	-	_
dividends paid	(12,963)	-	-	-	(12,963)	-	-	-	(12,963)	-	-	(12,963)

Edgar Filing: AMERCO /NV/ - Form 10-K

Investment											
contract deposits	_	_	_	_	_	_	18,077	_	18,077	_	- 18,077
Investment							10,077		10,077		10,077
contract											
withdrawals	-	-	-	-	-	-	(65,518)	-	(65,518)	-	- (65,518
Net cash											
provided (used) by											
financing											
activities	(75,205)	259,446	23,948	-	208,189	-	(47,441)	-	160,748	(819)	- 159,929
T.CC											
Effects of exchange rate											
on cash	_	96	_	_	96	_	_	_	96	_	- 96
Increase											
(decrease) in											
cash and cash equivalents	21	127,730	(807)	_	126,944	2,620	1,786	_	131,350	_	- 131,350
Cash and cash	21	127,730	(007)		120,777	2,020	1,700		131,330		- 131,330
equivalents at											
beginning of											
period	9	63,490	807	-	64,306	4,228	6,738	-	75,272	-	- 75,272
Cash and cash equivalents at											
end of period	\$ 30	\$ 191,220	\$ -	\$ -	\$ 191,250	\$ 6,848	\$ 8,524	\$ -	\$ 206,622	\$ - \$	- \$ 206,622
1						age 2 of 2				'	. , , , , ,

(a) Balance for the period ended December 31, 2007

(b) Activity for the seven months ending October 31, 2007, prior to deconsolidation

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Consolidating cash flow statements by industry segment for the year ended March 31, 2007 are as follows:

		Mo	oving & Sto	orage			AMERCO	Legal Group)	AMERO	CO as Con	so
						Property &						
					Moving &	Casualty	Life			SAC		
			Real		Storage	Insurance	Insurance		AMERCO	Holding		7
	AMERCO	U-Haul	Estate	Elimination	Consolidated	(a)	(a)	Elimination	Consolidated	l II E	liminati ©	ons
ws												
WS												
g s:												
						(In thousa	ands)					
ings	\$ 90.205	\$ 30.104	\$ (4.338) \$ (25,766)	\$ 90.205	\$ (155)	\$ 9,658	8 \$ (9,503)	\$ 90,205	\$ 527	\$(179) \$	5
s from	+ > 0,= 00	7 00,201	+ (1,000) + (==,, ==)	7 7 7,200	+ ()	7 7,000	+ (> ,e =)	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,	+ (-12) +	
ated												
anta	(35,796)	-	-	25,766	(10,030)	-	-	- 9,503	(527)	-	527	
ents cile												
ings to												
vided												
tions:	293	172,698	10,984		183,975				183,975	2,691	(560)	1
ation ation	293	172,098	10,984	-	183,973	-	•		183,973	2,091	(300)	ı
red												
on						2,057	15,081		17,138			
in	-	-	-	-	-	2,037	13,001	-	17,136	_	-	
ce for												
n trade							10					
les in	-	(145)	-	-	(145)	-	194	-	49	-	-	
ce for												
1												
e		(40)			(40)				(40)			
in	-	(40)	-	-	(40)	-		-	(40)	-	-	
ce for												
у												
\ 1	-	2,679	- (4.253	_	2,679	-			2,679	-	-	
n) loss of real	-	7,862	(4,379) -	3,483	-		-	3,483	-	-	
onal												

on											
ents	-	_	-	-	_	559	63	-	622	-	-
f of ized iance											
	-	302	6,667	-	6,969	-	-	-	6,969	-	-
l taxes	10,853	(19)	-	-	10,834	5,292	(4,456)	-	11,670	704	212
nge in g nd s:											
ince ibles e											
les	-	(859)	(2)	-	(861)	44,215	5,032	-	48,386	-	-
ies	-	(4,718)	-	-	(4,718)	-	-	-	(4,718)	(43)	-
S	(9,122)	1,193	(30)	-	(7,959)	-	_	-	(7,959)	(246)	-
zation red											
on	_			_		(1,093)	(7,075)	-	(8,168)		
sets	(10)	1,111	2,182	-	3,283	805	(395)	-	3,693	(243)	-
party	(1,479)	(12,973)	8	-	(14,444)	14,384	5,781	-	5,721	2,895	-
s and											
S	(19,561)	27,511	4,312	-	12,262	-	4,451	-	16,713	331	-
and laims											
	-	35,298	-	-	35,298	(61,719)	(13,748)	-	(40,169)	-	-
olders' id						2 411	200		2.700		
S 1	-	-	-	-	-	2,411	298	-	2,709	-	-
1	-	1,215	-	-	1,215	-	-	-	1,215	51	-
party s	(201)	19,878	-	-	19,677	(1,317)	(3,507)	_	14,853	(4,445)	-
	35,182	281,097	15,404	-	331,683	5,439	11,377	-	348,499	2,222	-
i											

s												
ws resting												
s: es of:												
, plant pment	(1,998)	(586,737)	(58,477)	_	(647,212)	-	-	-	(647,212)	(1,132)	-	(6
rm ents	-	-	-	-	-	(83,277)	(166,115)	-	(249,392)	-	-	(2
aturity ents	-	-	-	-	-	(71,630)	(38,042)	-	(109,672)	-	-	(1
;e	-	-	-	-	-	-	(10,725)	-	(10,725)	-	-	
s from												
, plant pment	-	85,134	4,538	-	89,672	-	-	-	89,672	-	-	
rm ents	_	-	-	-	-	111,936	164,754	-	276,690	-	-	2
aturity ents	-	-	-	-	-	22,409	94,449	-	116,858	-	-	1
eeived s of e of y												
Í d	-	-	-	-	-	-	1,235	-	1,235	-	-	
	-	-	-	-	-	-	1,225	-	1,225	-	-	
ate	-	195	(2,861)	-	(2,666)	9,536	-	-	6,870	-	_	
;e	-	_		_	-	-	7,062	-	7,062			
ts tes tgage							,,		,			
les	-	136	766	_	902	-	-	-	902	-	-	
il y g												
S	(1,998)	(501,272)	(56,034)	-	(559,304)	(11,026) (page 1 of	53,843 f 2)	-	(516,487)	(1,132)	-	(5
nce rear												
er 31,												

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Continuation of consolidating cash flow statements by industry segment for the year ended March 31, 2007 are as follows:

										AM	ERC	O as
		Moving	& Storage			AM	ERCO Leg	gal Gı	oup			lated
		C				Property			•			
						&						
					Moving &	•	Life			SAC		
	AMERICO	TT TT 1	Real		Storage]				AMERCO	_		Total
	AMERCO	U-Haul	Estatelim	ınatı	onsolidated	(a)	(a) Elin	nınatı	on solidated	II Elim	unat	onsolidated
Cash flows												
from												
financing												
activities:					(]	In thousan	ds)					
Borrowings					· ·							
from credit												
facilities	-	345,760	64,429	-	410,189	-	-	-	410,189	-	-	410,189
Principal												
repayments												
on credit												
facilities	-	(151,511)	(43,216)	-	(194,727)	-	-	-	(194,727)	(1,345)	-	(196,072)
Debt issuance		(2.201)	222		(2.050)				(2.050)			(2.050)
costs	-	(3,281)	223	-	(3,058)	-	-	-	(3,058)	-	-	(3,058)
Leveraged Employee												
Stock												
Ownership												
Plan -												
repayments												
from loan	-	1,204	-	-	1,204	-	-	-	1,204	-	-	1,204
Treasury												
stock												
repurchases	(49,106)	-	-	-	(49,106)	-	-	-	(49,106)	-	-	(49,106)
Proceeds from	1											
(repayment												
of)												
intercompany	20.007	(40,022)	10 145									
loans Preferred	28,887	(48,032)	19,145	-	=	-	-	-	-	-	-	-
stock												
dividends												
paid	(12,963)	_	_	_	(12,963)	_	_	_	(12,963)	_	_	(12,963)
Puro	(12,703)	_	_	_	-	_	16,695	_	16,695	_	_	16,695
							,		,			,

Edgar Filing: AMERCO /NV/ - Form 10-K

Investment contract deposits																
Investment contract withdrawals		-	-	-	-	-	_	-		(79,204)	-	(79,204)		-	-	(79,204)
Net cash provided (used) by financing																
activities	(33,1	82)	144,140)	40,581	-	151,539	-		(62,509)	-	89,030	((1,345)	-	87,685
Effects of exchange rate on cash		_	(974	l)	-	_	(974)	_		-	_	(974)		-	_	(974)
Increase (decrease) in cash and cash																
equivalents Cash and cash equivalents at beginning of		2	(77,009	9)	(49)	_	(77,056)	(5,587))	2,711	-	(79,932)		(255)	-	(80,187)
period		7	140,499)	856	-	141,362	9,815		4,027	-	155,204		255	-	155,459
Cash and cash equivalents at																
end of period	\$	9	\$ 63,490) \$	807	\$ -	\$ 64,306	\$ 4,228			\$ -	\$ 75,272	\$	-	\$ -	\$ 75,272
(a) Balance for the year ended December 31, 2006								(page 2 o	1 2)						

Edgar Filing: AMERCO /NV/ - Form 10-K

AMERCO AND CONSOLIDATED ENTITIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Note 24: Subsequent Events

Preferred Stock Dividends

On May 1, 2009, the Board declared a regular quarterly cash dividend of \$0.53125 per share on the Company's Series A, 8 1/2 percent Preferred Stock. The dividend was paid June 1, 2009 to holders of record on May 18, 2009.

Financial Strength Ratings

On May 21, 2009, A.M. Best upgraded the financial strength ratings of RepWest to B+ (Good), a secure rating with a stable outlook.

SCHEDULE I

CONDENSED FINANCIAL INFORMATION OF AMERCO

BALANCE SHEETS

	Marc	h 3	31,
	2009		2008
	(In thou	ısa	nds)
ASSETS			
Cash and cash equivalents	\$ 38	\$	30
Investment in subsidiaries	(321,215)		(234,927)
Related party assets	1,206,555		1,164,092
Other assets	1,183		4,578
Total assets	\$ 886,561	\$	933,773
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities:			
Other liabilities	\$ 163,267	\$	168,447
	163,267		168,447
Stockholders' equity:			
Preferred stock	-		-
Common stock	10,497		10,497
Additional paid-in capital	420,588		419,370
Accumulated other comprehensive loss	(98,000)		(55,279)
Retained earnings:			
Beginning of period	915,415		847,271
Net earnings	13,410		67,581
Dividends	(12,963)		563
	1,248,947		1,290,003
Less: Cost of common shares in treasury	(525,653)		(524,677)
Total stockholders' equity	723,294		765,326
Total liabilities and stockholders' equity	\$ 886,561	\$	933,773

The accompanying notes are an integral part of these condensed consolidated financial statements.

Edgar Filing: AMERCO /NV/ - Form 10-K

CONDENSED FINANCIAL INFORMATION OF AMERCO

STATEMENTS OF OPERATIONS

	Years Ended March 31,					
	20	009		2008		2007
	(In t	housands	s, exc	cept share a	ind	per share
				data)		
Revenues:						
Net interest income from subsidiaries	\$	4,389	\$	4,498	\$	5,071
Expenses:						
Operating expenses		8,873		10,071		12,096
Other expenses		109		609		381
Total expenses		8,982		10,680		12,477
Equity in earnings of subsidiaries and SAC Holding II (a)	((41,557)		15,648		35,796
Interest income		92,854		88,613		89,026
Pretax earnings		46,704		98,079		117,416
Income tax expense	((33,294)		(30,498)		(27,211)
Net earnings		13,410		67,581		90,205
Less: Preferred stock dividends	((12,963)		(12,963)		(12,963)
Earnings available to common shareholders	\$	447	\$	54,618	\$	77,242
Basic and diluted earnings per common share	\$	0.02	\$	2.77	\$	3.71
Weighted average common shares outstanding: Basic and diluted	19,3	50,041	19	9,740,571	2	0,838,570

(a) Fiscal 2008 and 2007 include SAC Holding II

The accompanying notes are an integral part of these condensed consolidated financial statements.

CONDENSED FINANCIAL INFORMATION OF AMERCO

STATEMENTS OF CASH FLOW

		_	Voor	s Ended March 31,	
		2009	i ear	2008	2007
		2009		(In thousands)	2007
Cash flows from operating activities:			· ·	(III tilousalius)	
Net earnings	\$	13,410	\$	67,581 \$	90,205
Change in investments in subsidiaries and SAC Holding II (a)	Ψ	41,557	Ψ	(15,648)	(35,796)
Adjustments to reconcile net earnings to cash provided by		11,557		(13,010)	(33,170)
operations:					
Depreciation		18		515	293
Deferred income taxes		4,353		4,372	10,853
Net change in other operating assets and liabilities:		,		,	,
Prepaid expenses		3,379		6,665	(9,122)
Other assets		· -		4	(10)
Related party assets		3,857		6,007	(1,479)
Accounts payable and accrued expenses		2,521		7,571	(19,561)
Related party liabilities		-		-	(201)
Net cash provided by operating activities		69,095		77,067	35,182
Cash flows from investment activities:					
Purchase of property, plant and equipment		(1)		(1,841)	(1,998)
Net cash used by investing activities		(1)		(1,841)	(1,998)
Cash flows from financing activities:					
Treasury stock repurchases		(976)		(57,478)	(49,106)
Proceeds from (repayments of) intercompany loans		(57,157)		(4,764)	28,887
Preferred stock dividends paid		(12,963)		(12,963)	(12,963)
Net dividend from related party		2,010		-	-
Net cash used by financing activities		(69,086)		(75,205)	(33,182)
		0		0.1	
Increase (decrease) in cash and cash equivalents		8		21	2
Cash and cash equivalents at beginning of period	ф	30	ф	9	7
Cash and cash equivalents at end of period	\$	38	\$	30 \$	9
(a) Fiscal 2008 and 2007 include SAC Holding II					

Income taxes paid in cash amounted to \$2.0 million, \$10.1 million and \$74.8 million for fiscal 2009, 2008 and 2007, respectively.

The accompanying notes are an integral part of these condensed consolidated financial statements.

Edgar Filing: AMERCO /NV/ - Form 10-K

CONDENSED FINANCIAL INFORMATION OF AMERCO

NOTES TO CONDENSED FINANCIAL INFORMATION

MARCH 31, 2009, 2008, AND 2007

1. Summary of Significant Accounting Policies

AMERCO, a Nevada corporation, was incorporated in April, 1969, and is the holding Company for U-Haul International, Inc., Amerco Real Estate Company, Republic Western Insurance Company and Oxford Life Insurance Company. The financial statements of the Registrant should be read in conjunction with the Consolidated Financial Statements and notes thereto included in this Form 10-K.

AMERCO is included in a consolidated Federal income tax return with all of its U.S. subsidiaries excluding Dallas General Life Insurance Company, a subsidiary of Oxford. Accordingly, the provision for income taxes has been calculated for Federal income taxes of AMERCO and subsidiaries included in the consolidated return of the Registrant. State taxes for all subsidiaries are allocated to the respective subsidiaries.

The financial statements include only the accounts of AMERCO, which include certain of the corporate operations of AMERCO (excluding SAC Holding II). The interest in AMERCO's majority owned subsidiaries is accounted for on the equity method. The intercompany interest income and expenses are eliminated in the Consolidated Financial Statements.

2. Guarantees

AMERCO has guaranteed performance of certain long-term leases and other obligations. Refer to Note 18 Contingent Liabilities and Commitments and Note 20 Related Party Transactions of the Notes to Consolidated Financial Statements.

SCHEDULE II

AMERCO AND CONSOLIDATED SUBSIDIARIES

VALUATION AND QUALIFYING ACCOUNTS

Years Ended March 31, 2009, 2008 and 2007

	Beg	ance at ginning Year	Ch Co	dditions arged to osts and expenses	Ch:	lditions arged to Other ecounts	D	eductions		lance at ear End
Year ended March 31, 2009					(In th	nousands)	ı			
Allowance for doubtful accounts					(====					
(deducted from trade receivable)	\$	1,488	\$	1,621	\$	_	\$	(1,638)	\$	1,471
Allowance for doubtful accounts		,		,				())	•	,
(deducted from notes and mortgage										
receivable)	\$	315	\$	_	\$	_	\$	(309)	\$	6
Allowance for obsolescence			Ċ				Ċ	()		
(deducted from inventory)	\$	1,542	\$	_	\$	_	\$	(601)	\$	941
Allowance for probable losses		7-	·					()		
(deducted from mortgage loans)	\$	675	\$	_	\$	_	\$	(54)	\$	621
(**************************************	·		Ċ					(-)		
Year ended March 31, 2008										
Allowance for doubtful accounts										
(deducted from trade receivable)	\$	1,412	\$	2,300	\$	-	\$	(2,224)	\$	1,488
Allowance for doubtful accounts	•	,		,				())		,
(deducted from notes and mortgage										
receivable)	\$	354	\$	_	\$	_	\$	(39)	\$	315
Allowance for obsolescence										
(deducted from inventory)	\$	1,500	\$	42	\$	-	\$	-	\$	1,542
Allowance for probable losses	•	,								,
(deducted from mortgage loans)	\$	803	\$	-	\$	_	\$	(128)	\$	675
								,		
Year ended March 31, 2007										
Allowance for doubtful accounts										
(deducted from trade receivable)	\$	1,363	\$	3,122	\$	-	\$	(3,073)	\$	1,412
Allowance for doubtful accounts								, , ,		
(deducted from notes and mortgage										
receivable)	\$	394	\$	-	\$	-	\$	(40)	\$	354
Allowance for obsolescence										
(deducted from inventory)	\$	1,500	\$	-	\$	-	\$	-	\$	1,500
Allowance for probable losses										
(deducted from mortgage loans)	\$	1,200	\$	-	\$	-	\$	(397)	\$	803

SCHEDULE V

AMERCO AND CONSOLIDATED SUBSIDIARIES

SUPPLEMENTAL INFORMATION (FOR PROPERTY-CASUALTY INSURANCE UNDERWRITERS)

Years Ended December 31, 2008, 2007 AND 2006

							Claim and Claim	Claim and			
		Reserves				A	Adjustmei	nt Claim			
		for					Expenses	Adjustm &	mortizatio	on Paid	
		Unpaid					Incurred	Expenses	of	Claims	
D	eferred	d Claims D	iscour	ıt	Net	Net	Related	Incurred	Deferred	and	Net
Affiliation I	Policy	and	if		Earned 1	Investmen	t to	Related	Policy	Claim	Premiums
with Acc	quisitio	Andjustment	any,U	Jnearne	P remiums	Income	Current	to Prior A	cquisitio	A ndjustmer	t Written
Year Registrant	Cost	ExpensesD	educt P	r emiun	ns (1)	(2)	Year	Year	Costs	Expense	(1)
					(In thous	sands)					
Consolidated											
property											
casualty											
•	\$ -	\$ 287,501	N/A	\$ 19	\$28,337	\$ 9,192	\$8,497	\$ 9,384	\$ 22	\$27,707	\$ 28,157
Consolidated property casualty											
2008entity	30	288,410	N/A	200	28,388	12,141	7,094	11,894	190	38,592	28,334
Consolidated property casualty		,			·	·	·	,		·	Í
2007entity	196	288,783	N/A	459	24,335	14,440	6,006	15,895	2,057	43,608	23,232

⁽¹⁾ The earned and written premiums are reported net of intersegment transactions. There were no earned premiums eliminated for the years ended December 31, 2008, 2007 and 2006, respectively.

⁽²⁾ Net Investment Income excludes net realized losses on investments of \$0.1 million, \$0.1 million and \$0.3 million for the years ended December 31, 2008, 2007 and 2006, respectively.

Edgar Filing: AMERCO /NV/ - Form 10-K

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMERCO

By: /s/ Edward J. Shoen

Edward J. Shoen

Chairman of the Board and President

Dated: June 2, 2009

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Edward J. Shoen his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Form 10-K Annual Report, and to file the same, with all exhibits thereto and other documents in connection therewith with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent, full power and authority to do and perform each and every act or things requisite and necessary to be done in and about the premises, as fully and to all intents and purposes as he might or could do in person hereby ratifying and confirming all that said attorney-in-fact and agent, or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title Chairman of the Board and President	Date
/s/EDWARD J. SHOEN Edward J. Shoen	(Principal Executive Officer)	June 2, 2009
/s/ JASON A. BERG Jason A. Berg	Chief Accounting Officer (Principal Financial Officer)	June 2, 2009
/s/ CHARLES J. BAYER Charles J. Bayer	Director	June 2, 2009
/s/ JOHN P. BROGAN John P. Brogan	Director	June 2, 2009
/s/ JOHN M. DODDS John M. Dodds	Director	June 2, 2009
/s/ MICHAEL L. GALLAGHER Michael L. Gallagher	Director	June 2, 2009
/s/ M. FRANK LYONS M. Frank Lyons	Director	June 2, 2009
/s/ DANIEL R. MULLEN Daniel R. Mullen	Director	June 2, 2009
/s/ JAMES P. SHOEN James P. Shoen	Director	June 2, 2009