GENERAL AMERICAN INVESTORS CO INC
Form N-30B-2
April 25, 2002
GENERAL AMERICAN INVESTORS COMPANY, INC.

FIRST QUARTER REPORT MARCH 31, 2002

A Closed-End Investment Company
listed on the New York Stock Exchange

450 Lexington Avenue

New York, N.Y. 10017

212-916-8400 1-800-436-8401
E-mail: InvestorRelations@gainv.com
www.generalamericaninvestors.com

## TO THE STOCKHOLDERS

For the three months ended March 31, 2002, our stockholders experienced a decrease of $0.6 \%$ on their investment in our Common Shares (assuming reinvestment of all dividends). The net asset value per Common Share decreased 2.3\%. By comparison, our benchmark, the Standard \& Poor's 500 Stock Index (including income), increased 0.3\%. For the twelve months ended March 31, 2002, the return to our stockholders was $4 \%$ and the return on the net asset value per Common Share was 2\%; these compare with an increase of $0.2 \%$ for the $S \& P 500$. During each period, the discount at which our shares traded declined modestly and at March 31, 2002, it was 3.1\%.

As set forth in the accompanying financial statements (unaudited), as of March 31, 2002, the net assets of the Company were $\$ 1,212,973,779$. Net assets applicable to the Common Stock were $\$ 1,062,973,779$, equal to $\$ 34.04$ per Common Share.

The decrease in net assets resulting from operations for the three months ended March 31, 2002 was $\$ 22,486,472$. During this period, net realized loss on securities sold was $\$ 17,960,739$ and the decrease in unrealized appreciation was $\$ 5,037,227$. Net investment income for the three months was $\$ 511,494$.

The nascent signs of economic recovery seen late last year have become more apparent. This strength is reflected in the outperformance during the first quarter of two stock groups, Basic Materials and Energy, where our market exposure is limited. Interest rates, meanwhile, have risen markedly with the yield on the benchmark 10 -year Treasury notes up over one percentage point, to over five percent. Should this trend continue, two mainstays of the recovery, housing and consumer spending are likely to suffer.

The importance of housing, and its related financing, to the health of the economy and the market cannot be overstated since the average American family has four times more equity in housing than in the stock market. In addition, over the past year the average price of a house has increased by $12 \%-$ the largest inflation adjusted gain in history.

We continue to believe that the recovery is likely to be below average and that
stock valuations remain high in the context of corporate profits pressured by excess capacity, global competition and rising wage and heath care costs, among others. We retain abundant cash reserves and look forward to their selective employment as opportunities present themselves.

We are pleased to report that on April 10, 2002, at the Company's annual meeting, the Stockholders (1) elected eleven directors, including two directors who were elected by the holders of the Company's Preferred Stock, and (2) ratified the selection of Ernst \& Young LLP as auditors of the Company for the year 2002.

We are pleased to announce that on March 26, 2002 the Company completed the development of a web site. It can be accessed on the Internet at www.generalamericaninvestors.com and contains a wealth of information about the Company, including current NAV and market price data as well as historical dividend payments, financial reports, notices and press releases.

It is with a feeling of great loss that we report the death on March 17 , 2002 of Arthur G. Altschul, our esteemed colleague and Chairman Emeritus. He served the Company for 50 years, including 43 years as a Director, of which 34 years were as Chairman of the Board, and 7 years as Chairman Emeritus. Over the years he contributed to the success of the Company by giving it steady leadership and guidance through many stock market cycles, and by providing management teams with unfailing support and considered encouragement even after his retirement from active involvement in the day-to-day affairs of the Company.

By Order of the Board of Directors,

GENERAL AMERICAN INVESTORS COMPANY, INC.

Spencer Davidson
President and Chief Executive Officer

April 10, 2002

2 STATEMENT OF ASSETS AND LIABILITIES March 31, 2002 (Unaudited)
General American Investors

ASSETS

```
INVESTMENTS, AT VALUE (NOTE 1a)
    Common stocks (cost $412,268,295)
    Corporate discount notes (cost $329,147,345)
            Total investments (cost $741,415,640)
CASH, RECEIVABLES AND OTHER ASSETS
    Cash, including margin account balance of $11,512 $ 135,419
    Receivable for securities sold
    Receivable from broker for proceeds on securities sold short
    Dividends, interest and other receivables
    Prepaid expenses
    Other
```

\$ 135,419
$1,325,742$
18, 244,019
692,006
6,000,862
482,516

```
LIABILITIES
    Payable for securities purchased
    2,615,200
    Preferred dividend accrued but not yet declared
        240,000
    Securities sold short, at value (proceeds $18,244,019) (note 1a) 12,972,260
    Accrued expenses and other liabilities 6,657,979
TOTAL LIABILITIES
NET ASSETS
7.20% Tax-Advantaged Cumulative Preferred Stock - 6,000,000 shares at a
liquidation value of $25 per share (note 2)
Net Assets applicable to Common Stock - 31,231,563 shares (note 2)
NET ASSET VALUE PER COMMON SHARE
NET ASSETS APPLICABLE TO COMMON STOCK
    Common Stock, 31,231,563 shares at par value (note 2) $31,231,563
    Additional paid-in capital (note 2) 579,414,981
    Accumulated realized loss on investments (17,731,769)
    Undistributed net income
    564,231
    Unallocated distributions on Preferred Stock (2,940,000)
    Unrealized appreciation on investments and securities sold short
        (including aggregate gross unrealized appreciation of $506,368,087) 472,434,773
NET ASSETS APPLICABLE TO COMMON STOCK
(see notes to financial statements)
```

3 STATEMENT OF OPERATIONS Three Months Ended March 31, 2002 (Unaudited)

General American Investors

INCOME

```
Dividends (net of foreign withholding taxes of $21,770)
Interest
Other Income
```

\$ 1,617,430
$1,636,026$
135,281
EXPENSES
Investment research 1,849,082
Administration and operations 691,867
Office space and general 126,256
Transfer agent, custodian and registrar fees and expenses 86,284
Auditing and legal fees 40,500
Directors' fees and expenses 33,599
Stockholders' meeting and reports 29,144
Miscellaneous taxes 20,511
NET INVESTMENT INCOME
REALIZED LOSS AND CHANGE IN UNREALIZED APPRECIATION ON INVESTMENTS (NOTES 1d AND 4)

```
Net realized gain (loss) on investments:
    Long transactions (19,141,520)
    Short sale transactions (note 1b)
    1,180,781
Net realized loss on investments
(17,960,739)
Net decrease in unrealized appreciation
(5,037,227)
NET LOSS ON INVESTMENTS
DECREASE IN NET ASSETS RESULTING FROM OPERATIONS
(see notes to financial statements)
```

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STATEMENT OF CHANGES IN NET ASSETS
General American Investors

|  | Three Months Ended March 31, 2002 (Unaudited) |
| :---: | :---: |
| OPERATIONS |  |
| Net investment income <br> Net realized gain (loss) on investments <br> Net decrease in unrealized appreciation | $\begin{aligned} & \$ \quad 511,494 \\ & (17,960,739) \\ & (5,037,227) \end{aligned}$ |
| DECREASE IN NET ASSETS RESULTING FROM OPERATIONS | $(22,486,472)$ |
| DISTRIBUTIONS TO PREFERRED STOCKHOLDERS |  |
| From net income, including short-term capital gain <br> From long-term capital gain <br> Unallocated distributions on Preferred Stock | $\begin{gathered} -- \\ (2,700,000) \end{gathered}$ |
| DECREASE IN NET ASSETS FROM PREFERRED DISTRIBUTIONS | $(2,700,000)$ |
| DISTRIBUTIONS TO COMMON STOCKHOLDERS |  |
| From net income, including short-term capital gain From long-term capital gain | $\begin{aligned} & (5,933,997) \\ & (3,435,472) \end{aligned}$ |
| DECREASE IN NET ASSETS FROM COMMON DISTRIBUTIONS | $(9,369,469)$ |
| CAPITAL SHARE TRANSACTIONS |  |
| Value of Common Shares issued in payment of dividends (note 2) Cost of Common Shares purchased (note 2) | -- |
| INCREASE IN NET ASSETS - CAPITAL TRANSACTIONS | -- |
| NET DECREASE IN NET ASSETS NET ASSETS | $(34,555,941)$ |
| BEGINNING OF PERIOD | $1,247,529,720$ |

```
END OF PERIOD (including undistributed net income of $564,231
    and $52,737, respectively)
$1,212,973,779
    ============
(see notes to financial statements)
```

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FINANCIAL HIGHLIGHTS

## General American Investors

The following table shows per share operating performance data, total investment return, ratios and supplemental data for the three months ended March 31, 2002 and for each year in the five-year period ended December 31, 2001. This information has been derived from information contained in the financial statements and market price data for the Company's shares.

| Ended | Year Ended December 31, |
| :---: | :---: |
| March 31, 2002 <br> (Unaudited) | 2001 |



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RATIOS AND SUPPLEMENTAL DATA
    Total net assets, end of
        period (000's omitted) $1,212,974 $1,247,530 $1,305,039 $1,244,519
    Net assets attributable to Common Stock,
        end of period (000's omitted) $1,062,974 $1,097,530 $1,155,039 $1,094,519
    Ratio of expenses to average net assets
        applicable to Common Stock 0.27%* 1.02% 1.09% 1.01%
    Ratio of net income to average net assets
        applicable to Common Stock 0.05%* 1.15% 1.24% 1.23%
    Portfolio turnover rate 3.13%* 23.81% 40.61% 33.68%
PREFERRED STOCK
    Liquidation value, end of
        period (000's omitted) $150,000 $150,000 $150,000 $150,000
    Asset coverage 809% 832% 870% 830%
    Liquidation preference per share $25.00 $25.00 $25.00 $25.00
    Market value per share $25.78 $25.90 $24.25 $21.75
6 STATEMENT OF INVESTMENTS March 31, 2002 (Unaudited)
----------------------------------------------------------------------------------------
    General American Investors
    Shares COMMON STOCKS
AEROSPACE/DEFENSE (1.7%)
    425,000 The Boeing Company
    (COST $12,796,662)
COMMUNICATIONS AND INFORMATION SERVICES (2.5%)
```

```
535,000 Cisco Systems, Inc. (a)
```

535,000 Cisco Systems, Inc. (a)
578,700 Cox Communications, Inc. Class A (a)
578,700 Cox Communications, Inc. Class A (a)
180,000 NTL Incorporated (a)

```
180,000 NTL Incorporated (a)
```

(COST \$9,875,444)
COMPUTER SOFTWARE AND SYSTEMS (0.6\%)

| 250,000 | Oberthur Card Systems S.A. (a) |
| :--- | :--- |
| 226,100 | Viewpoint Corporation (a) |
| 339,500 | Wind River Systems, Inc. (a) |

(COST \$10,435,875)
CONSUMER PRODUCTS AND SERVICES (3.9\%)

| 475,000 | Coca-Cola Enterprises Inc. |
| :--- | :--- |
| 275,000 | Ethan Allen Interiors, Inc. |
| 875,500 | Ford Motor Company |
| 150,000 | Newell Rubbermaid Inc. |
| 175,000 | PepsiCo, Inc. |

(CosT \$31,660,287)

(COST \$115,429,459)

7 STATEMENT OF INVESTMENTS March 31, 2002 (Unaudited) - continued


PHARMACEUTICALS (10.8\%)

```
220,000 Alkermes, Inc. (a)
300,000 Bristol-Myers Squibb Company
270,000 Genaera Corporation (a)
325,000 Genentech, Inc. (a)
495,000 IDEC Pharmaceuticals Corporation (a)
155,000 Johnson & Johnson
264,000 MedImmune, Inc. (a)
120,000 Millennium Pharmaceuticals, Inc.(a)
    150,000 OSI Pharmaceuticals, Inc. (a)
    890,000 Pfizer Inc.
```

```
    MEDICAL INSTRUMENTS AND DEVICES (1.1%)
    290,000 Medtronic, Inc.
    (COST $862,614)
    HEALTH CARE SERVICES (1.1%)
    100,000 BioReliance Corporation (a)
    400,000 Health Net, Inc. (a)
    (COST $7,734,076)
    (COST $67,868,595)
MISCELLANEOUS (2.2%)
Other
(COST $38,095,586)
OIL & NATURAL GAS (INCLUDING SERVICES) (2.0%)
    1,400,000 Halliburton Company (COST $19,393,327)
RETAIL TRADE (17.8%)
    675,000 Costco Wholesale Corporation (a)
    2,045,000 The Home Depot, Inc. (b)
    1,325,000 The TJX Companies, Inc.
    570,000 Wal-Mart Stores, Inc.
(COST $49,514,414)
SEMICONDUCTORS (2.0%)
    105,000 AXT, Inc (a)
    275,000 Brooks Automation, Inc. (a)
    197,000 EMCORE Corporation (a)
    1,846,000 IQE plc (a)
    120,000 PRI Automation, Inc. (a)
    250,000 Zarlink Semiconductor Inc. (a)
    (CosT $23,704,505)
SPECIAL HOLDINGS (a) (c) (NOTE 5) (0.2%)
\begin{tabular}{rl}
\((d)\) & Sequoia Capital IV \\
432,000 & Silicon Genesis Corporation Series C Preferred \\
546,000 & Standard MEMS, Inc. Series A Convertible Preferred
\end{tabular}
```

(COST $\$ 6,896,127$ )

TOTAL COMMON STOCKS (72.5\%)
(CoST \$412,268,295)

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## Principal

Amount SHORT-TERM SECURITIES AND OTHER ASSETS

```
$94,000,000 American Express Credit Corporation notes due 4/9-4/30/02; 1.79%-1.82%
    44,400,000 Ford Motor Credit Company notes due 4/16-4/22/02; 2.26%-2.28%
    83,300,000 General Electric Capital Corp. notes due 4/2-4/29/02; 1.78%-1.80%
    68,800,000 General Motors Acceptance Corp. notes due 4/4-5/2/02; 2.10%-2.29%
    39,400,000 Sears Roebuck Acceptance Corp. notes due 4/1-5/6/02; 1.25%-2.25%
```

(COST \$329,147,345)
Cash, receivables and other assets, less liabilities

TOTAL SHORT-TERM SECURITIES AND OTHER ASSETS, NET (27.5\%) (COST \$333,542,470)

NET ASSETS
(CoST \$745,810,765)

STATEMENT OF SECURITIES SOLD SHORT March 31, 2002 (Unaudited)


General American Investors

Shares COMMON STOCKS

| 278,000 | Molex Incorporated |
| :--- | :--- |
| 100,000 | Southwest Bancorporation of Texas Inc. |

TOTAL SECURITIES SOLD SHORT
(PROCEEDS \$18,244,019)
(see notes to financial statements)

9 NOTES TO FINANCIAL STATEMENTS (Unaudited)

General American Investors

1. SIGNIFICANT ACCOUNTING POLICIES

General American Investors Company, Inc. (the "Company"), established in 1927, is registered under the Investment Company Act of 1940 as a closed-end, diversified management investment company. It is internally managed by its officers under the direction of the Board of Directors.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.
a. SECURITY VALUATION Securities traded on securities exchanges or on the NASDAQ National Market System are valued at the last reported sales price on the last
business day of the period. Listed and NASDAQ securities for which no sales are reported on that day and other securities traded in the over-the-counter market are valued at the last bid price (asked price for open short positions) on the valuation date. Corporate discount notes are valued at amortized cost, which approximates market value. Special holdings are valued at fair value in the opinion of the Directors. In determining fair value, in the case of restricted shares, consideration is given to cost, operating and other financial data and, where applicable, subsequent private offerings or market price of the issuer's unrestricted shares (to which a 30 percent discount is applied); for limited partnership interests, fair value is based upon an evaluation of the partnership's net assets.
b. SHORT SALES The Company may make short sales of securities for either speculative or hedging purposes. When the Company makes a short sale, it borrows the securities sold short from a broker; in addition, the Company places cash with that broker and securities in a segregated account with the custodian, both as collateral for the short position. The Company may be required to pay a fee to borrow the securities and may also be obligated to pay any dividends declared on the borrowed securities. The Company will realize a gain if the security price decreases and a loss if the security price increases between the date of the short sale and the date on which the company replaces the borrowed securities.
c. FEDERAL INCOME TAXES The Company's policy is to fulfill the requirements of the Internal Revenue Code applicable to regulated investment companies and to distribute substantially all taxable income to its stockholders. Accordingly, no provision for Federal income taxes is required.
d. OTHER As customary in the investment company industry, securities transactions are recorded as of the trade date. Dividend income and distributions to stockholders are recorded as of the ex-dividend dates.

## 2. CAPITAL STOCK AND DIVIDEND DISTRIBUTIONS

The authorized capital stock of the Company consists of $50,000,000$ shares of Common Stock, $\$ 1.00$ par value, and $10,000,000$ shares of Preferred Stock, $\$ 1.00$ par value, of which $31,231,563$ shares and $6,000,000$ shares, respectively, were outstanding at March 31, 2002. On June 19, 1998, the Company issued and sold $6,000,000$ shares of its $7.20 \%$ Tax-Advantaged Cumulative Preferred Stock. The Preferred Shares are noncallable for 5 years and have a liquidation preference of $\$ 25.00$ per share plus an amount equal to accumulated and unpaid dividends to the date of redemption.

The Company is required to allocate distributions from long-term capital gains and other types of income proportionately among holders of shares of Common Stock and Preferred Stock. To the extent that dividends on the shares of Preferred Stock are not paid from long-term capital gains, they will be paid from ordinary income or net short-term capital gains or will represent a return of capital.

Under the Investment Company Act of 1940 , the Company is required to maintain an asset coverage of at least $200 \%$ for the Preferred Stock. In addition, pursuant to the Rating Agency Guidelines, the Company is required to maintain a certain discounted asset coverage for its portfolio that equals or exceeds the Basic Maintenance Amount under the guidelines established by Moody's Investors Service, Inc. The Company has met these requirements since the issuance of the Preferred Stock. The holders of Preferred Stock have voting rights equivalent to those of the holders of Common Stock (one vote per share) and, generally, vote together with the holders of Common Stock as a single class.

At all times, holders of Preferred Stock will elect two members of the Company's Board of Directors and the holders of Preferred and Common Stock, voting as a single class, will elect the remaining directors. If the Company fails to pay
dividends on the Preferred Stock in an amount equal to two full years' dividends, the holders of Preferred Stock will have the right to elect a majority of the directors. In addition, the Investment Company Act of 1940 requires that approval of the holders of a majority of any outstanding preferred shares, voting separately as a class, would be required to (a) adopt any plan of reorganization that would adversely affect the Preferred Stock and (b) take any action requiring a vote of security holders, including, among other things, changes in the Company's subclassification as a closed-end investment company or changes in its fundamental investment policies.

During the three months ended March 31, 2002 there were no transactions in Common Stock. Transactions in Common Stock during the year ended December 31, 2001 were as follows:

SHARES

Shares issued in payment of dividends
(includes 28,400 shares
issued from Treasury) 2,310,019
Increase in paid-in capital

Total increase

Shares purchased (at an average discount from net
asset value of $9.0 \%$ 19,000
Decrease in paid-in capital

Total decrease

Net increase

Distributions in excess of net income for financial statement purposes result primarily from transactions where tax treatment differs from book treatment.

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NOTES TO FINANCIAL STATEMENTS (Unaudited) - continued
General American Investors

## 3. OFFICERS' COMPENSATION AND RETIREMENT AND THRIFT PLANS

The aggregate compensation paid by the Company during the three months ended March 31, 2002 to its officers amounted to $\$ 1,355,750$. The Company has non-contributory retirement plans and a contributory thrift plan which cover substantially all employees. The costs to the Company and the assets and liabilities of the plans are not material. Costs of the plans are funded currently.

## 4. PURCHASES AND SALES OF SECURITIES

Purchases and sales of investment securities and securities sold short (other than short-term securities) for the three months ended March 31, 2002 were as follows:

Long transactions

| PURCHASES | SALES |
| :---: | :---: |
| \$26,068, 863 | \$55,789,463 |

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Short sale transactions
Total
```

| 3,909,654 | - |
| :---: | :---: |
| \$29,978,517 | \$55,789,463 |

At March 31, 2002, the cost of investments for Federal income tax purposes was the same as the cost for financial reporting purposes.

## 5. RESTRICTED SECURITIES

|  | DATE |  |  | $\begin{aligned} & \text { VALUE } \\ & \text { (NOTE 1a) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Sequoia Capital IV* | 1/31/84 | \$ | 886,407 | \$ 2,500 |
| Silicon Genesis Corporation Series C Preferred | 2/16/01 |  | 3,006,720 | 1,503,360 |
| Standard MEMS, Inc. Series A Convertible Preferred | 12/17/99 |  | 3,003,000 | 546,000 |
| Total |  | \$ | 6,896,127 | \$2,051,860 |

## 6. OPERATING LEASE COMMITMENT

In July 1992, the Company entered into an operating lease agreement for office space which expires in 2007 and provides for future rental payments in the aggregate amount of approximately $\$ 5.6$ million. The lease agreement contains a clause whereby the Company received twenty months of free rent beginning in December 1992 and escalation clauses relating to operating costs and real property taxes.

Rental expense approximated $\$ 71,400$ for the three months ended March 31, 2002. Minimum rental commitments under the operating lease are approximately $\$ 403,000$ in 2002 and $\$ 504,000$ per annum in 2003 through 2007.

In March 1996, the Company entered into a sublease agreement which expires in 2003 and provides for future rental receipts. Minimum rental receipts under the sublease are approximately $\$ 203,000$ in 2002 and $\$ 64,000$ in 2003. The Company will also receive its proportionate share of operating expenses and real property taxes under the sublease.

In addition to purchases of the Company's Common Stock as set forth in Note 2 on page 9, purchases of Common Stock may be made at such times, at such prices, in such amounts and in such manner as the Board of Directors may deem advisable.

11 MAJOR STOCK CHANGES* Three Months Ended March 31, 2002 (Unaudited)
General American Investors

| INCREASES | SHARES | SHARES HELD |
| :---: | :---: | :---: |
|  |  | MARCH 31, 2002 |
| ADDITIONS |  |  |
| American International Group, Inc. | 35,000 | 230,000 |
| Annuity and Life Re (Holdings), Ltd. | 140,000 | 700,000 |
| Cox Communications, Inc. Class A | 58,700 | 578,700 |
| Halliburton Company | 100,000 | 1,400,000 (a) |
| Waste Management, Inc. | 320,000 | 600,000 |
| DECREASES |  |  |
| ELIMINATIONS |  |  |
| First Midwest Bancorp, Inc. | 200,000 | -- |
| Repsol, S.A. - ADR | 700,000 | -- |
| Uniroyal Technology Corporation | 250,000 | -- |
| Wolters Kluwer NV - ADR | 144,500 | -- |
| REDUCTIONS |  |  |
| AXT, Inc. | 108,500 | 105,000 |
| The Boeing Company | 50,000 | 425,000 |
| Bristol-Myers Squibb Company | 125,000 | 300,000 |
| Coca-Cola Enterprises Inc. | 25,000 | 475,000 |
| Everest Re Group, Ltd. | 25,000 | 550,000 |
| Ford Motor Company | 825,000 | 875,500 |
| IDEC Pharmaceuticals Corporation | 25,000 | 495,000 |
| IQE plc | 800,000 | 1,846,000 |
| Oberthur Card Systems S.A. | 234,500 | 250,000 |
| Zarlink Semiconductor Inc. | 130,000 | 250,000 |

## DIRECTORS

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Lawrence B. Buttenwieser, Chairman
Arthur G. Altschul, Jr. Bill Green Lewis B. Cullman Sidney R. Knafel Spencer Davidson Richard R. Pivirotto Gerald M. Edelman Joseph T. Stewart, Jr. John D. Gordan, III Raymond S. Troubh

> William O. Baker, Director Emeritus William T. Golden, Director Emeritus
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OFFICERS

Spencer Davidson, President \& Chief Executive Officer
Andrew V. Vindigni, Vice-President
Eugene L. DeStaebler, Jr., Vice-President, Administration
Peter P. Donnelly, Vice-President \& Trader
Diane G. Radosti, Treasurer
Carole Anne Clementi, Secretary

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COUNSEL
Sullivan & Cromwell
INDEPENDENT AUDITORS
Ernst & Young LLP
CUSTODIAN
Bankers Trust Company
TRANSFER AGENT AND REGISTRAR
Mellon Investor Services LLC
P.O. Box 3315
South Hackensack, NJ 07606-1915
1-800-413-5499
www.mellon-investor.com
    RESULTS OF THE ANNUAL MEETING
        OF STOCKHOLDERS
The votes cast by stockholders at the Company's annual meeting held on April 10,
2 0 0 2 ~ w e r e ~ a s ~ f o l l o w s : ~ E l e c t i o n ~ o f ~ D i r e c t o r s : ~
            FOR WITHHELD
Arthur G. Altschul, Jr. 31,533,425 263,318
Lawrence B. Buttenwieser 31,511,566 285,177
Lewis B. Cullman 31,384,971 411,772
Spencer Davidson 31,529,748 266,995
Gerald M. Edelman 31,432,056 364,687
John D. Gordan, III 31,531,772 264,971
Richard R. Pivirotto 31,438,830 357,913
Joseph T. Stewart, Jr. 31,498,541 298,202
Raymond S. Troubh 31,346,613 450,130
Elected by holders of Preferred Stock:
\begin{tabular}{lll} 
Bill Green & \(5,478,745\) & 37,760 \\
Sidney & \(5,481,753\) & 34,752
\end{tabular}
Ratification of the selection of Ernst & Young LLP as auditors of the Company
for the year 2002: For - 31,453,316; Against - 166,114; Abstain - 177,313
```

